

**LOCAL LOOP UNBUNDLING AND COMPETITION ISSUES**  
**AGENDA 8 JULY 2002 – PROVISIONAL**

**9.00 Registration of participants**

**9.30 – 9.45 Introductory remarks by Commissioner Mario Monti**

**9.45 – 10.00 General update on the progress of the ULL sector enquiry** (Commission, DG Competition, Pierre Buigues, Head of Unit C1, Post, Telecommunications and Information Society Coordination)

**10.00 – 10.15 Coffee break**

**10.15 – 11.25 Industry views on Local Loop Unbundling (Panel I): the new entrants**

Industry panel with representatives of new entrants and ISPs

- Why is competition in the local loop needed?
- Current situation and latest progress
- Factors that could stimulate local loop competition

**(The sequence of the interventions will be determined by the moderator)**

*Mr Esser, CEO Cégétel*

*Mr Eickers CEO QSC*

*Mr Pompei, CEO Wind*

*Mr Soru, CEO Tiscali*

*Mr Stöber CEO Arcor*

*Mr Wallace, CEO Cable and Wireless*

**11.25 – 12.20 Industry views on Local Loop Unbundling (Panel II): the incumbents**

Industry panel with representatives of incumbents

**(The sequence of the interventions will be determined by the moderator)**

*Mr Fossier, France Télécom, Vice president Public Affairs and consumer wireline services*

*Mr Hefekäuser, Deutsche Telekom, Vice president Government Affairs*

*Mr Linares, CEO Telefónica de España SAU*

*Mr Ruggiero, Telecom Italia, General manager and CEO of Domestic Wireline.*

## **12.20 – 13.15 Infrastructure-based competition**

- Alternative platforms for broadband access
- Service competition vs. infrastructure competition
- Investment incentives

*Commission, DG Information society, Anthony Shortall (Unit A1, Regulatory Framework)*

*Martin Fröhlich, Telekom Austria*

*Paul Maertens, Belgacom*

*M. Kuisch, KPN*

*Lennart Asplund, Telia*

*John Dickie, ECTA*

## **13.15 – 14.45 Lunch break**

## **14.45 – 16.30 Price distortions**

- Margin squeezing and predatory pricing
- Effects on competition
- Market preemption vs. market efficiency

*Commission, DG Competition, Jürgen Mensching (Director Information, Communication and Multimedia)*

*Mr Camanzi, Telecom Italia*

*Mr Costa, Wind*

*Mr Lueddemann, Breko*

*Mr Hampton, AOL*

## **16.30 – 16.50 Tea Break**

## **16.50 – 18.05 The principle of non-discrimination**

- Technical and economic non-discriminatory terms and conditions
- Market effects of discrimination
- Possible remedies

*Commission, DG Information society, Peter Rodford (Head of Unit A2, Implementation of the Regulatory Framework)*

*Richard Lalande, VP AFORST France*

*Mr Javier Valiente, Euro ISPA*

*Mr Colin Long, Olswang UK*

*Mr Simon Gray, Babcock Brown, UK*

## **18.05 Closing remarks**

*Commission, DG Competition, Jürgen Mensching (Director Information, Communication and Multimedia)*