

ANNEX III - GLOBAL SGEI INDICATORS – BICs 2011. Results					
1. SGEI TO PROMOTE ENTREPRENEURSHIP AND INNOVATION					
	Units	Persons served			
		Remotely	Face-to-face		
	(Documents, sessions, projects)	Internet	Groups	Individual	
EMPRENEMJUNTS PORTAL					
1.1.1. CONTRIBUTIONS					
1.1.1.1. DOCUMENTS AND TOOLS					
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1.1.1.1.2. Leaflets	18				
1.1.1.1.3. Lectures	141				
1.1.1.1.4. Guides	16				
1.1.1.1.5 Simulators	8				
1.1.1.1.6. Sectoral and professional guides (new or updated)	40				
1.1.1.1.7. Sectoral memosheets (new or updated)	203				
1.1.1.1.8. Videos	166				
1.1.1.1.9. Articles	97				
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1.1.1.1.11. Notices, announcements, events	1449				
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1.1.2.1. USERS					
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1.1.2.1.2. Visits	2198838				
1.1.2.1.3. Downloads	131162				
1.1.2.1.4. Registrations		7239			
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1.2.1.3.1. Attendees	15		7775		
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1.2.2. EMPRENDE +					
1.2.2.0.1. Registrations		2134			
1.2.2.1. MOTIVA E+					
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1.2.2.1.2. Database records		1487			
1.2.2.1.3. Online competitions		22			
1.2.2.2. IDEAS E+					
1.2.2.2.1. Sessions	26				
1.2.2.2.2. Database records		690			

1.2.2.2.3. Online competitions		100			
1.2.2.3. TENDENCIAS E+					
1.2.2.3.1. Sessions	20				
1.2.2.3.2. Database records		905			
1.2.2.3.3. Online competitions		14			
1.2.2.4. PLAN E+					
1.2.2.4.1. Sessions	16				
1.2.2.4.2. Database records		598			
1.2.2.4.3. Online competitions		14			
1.2.3. REGION					
1.2.3.0.1. Agreements	49				
1.2.3.0.1. Sessions	61				
1.2.3.0.1. Attendees			3228		
1.3. BUSINESS COMMUNITY/CLUB					
1.3.0.0.1. Registered businesses	1807				
1.3.0.0.2. Activated businesses	425				
1.3.0.0.3. Businesses taking part in activities	789				
1.3.0.0.4. Businesses contracting services	82				
1.4. BUSINESS GROWTH					
1.4.1. NEARBY INVESTORS					
1.4.1.0.1. Investors' college	7		148		
1.4.1.0.2. Registered investors					
1.4.2. ENTREPRENEURS					
1.4.2.0.1 Preparation of project presentations	12		219		
1.4.3. INVESTMENT FORUMS					
1.4.3.0.1. Forums	10		490		
1.4.3.0.2. Projects presented	62				
1.4.4. RESULTS ACHIEVED					
1.4.4.1. FUNDING					
1.4.4.1.1. Volume in euros	5708145				
1.4.4.1.2. Number of projects	31				
1.4.4.2. PERMANENT RESOURCES					
1.4.4.2.1. Volume in euros	4112335				
1.4.4.2.2. Number of projects	26				

ANNEX III - INDICATORS FOR ALCOY BIC 2011. Description and Calculation Method						
1. SGEI TO PROMOTE ENTREPRENEURSHIP AND INNOVATION						
	Description	Operational units	Persons served		Calculation method	
			Remotely	Face-to-face		
		(Documents, sessions, projects)	Internet	Groups	Individual	
1.1. EMPRENEMJUNTS PORTAL						
1.1.1. CONTRIBUTIONS						
1.1.1.1. DOCUMENTS AND TOOLS						
1.1.1.1.1 Manuals	Set of documents covering a topic relevant to business. (See detailed description in SGEI Agreement).	2				The indicator is equal to the number of entries.
1.1.1.1.2. Leaflets	Explanatory document on a particular topic relevant to entrepreneurs. (See detailed description in SGEI Agreement).	3				The indicator is equal to the number of entries.
1.1.1.1.3. Lectures	Document containing information provided at a public session at BIC premises or elsewhere. (See detailed description in SGEI Agreement).	25				The indicator is equal to the number of entries.
1.1.1.1.4. Guides	Information paper prepared to facilitate the use of tools, proper application of procedures or to introduce a particular field of knowledge. (See detailed description in SGEI Agreement).	4				The indicator is equal to the number of entries.
1.1.1.1.5 Simulators	Computer application designed to predict the results of actions, detect problems of resource constraints or to make forecasts about any aspect of starting or growing a business. (See detailed description).	2				The indicator is equal to the number of entries.

1.1.1.1.6. Sectoral and professional guides (new or updated)	Guides are documents structured as shown in the Recursos/ Guías Empresariales [Resources/Business Guides] section on the 'emprenemjunts' website (linked to www.guiasceei.com).	10				The indicator is equal to the number of entries.
1.1.1.1.7. Sectoral memosheets (new or updated)	A memosheet means any of the documents listed in the Recursos/ Memofichas [Resources/Memosheets] section of the 'emprenemjunts' website (linked to www.fichasceei.com).	45				The indicator is equal to the number of entries or updates
1.1.1.1.8. Videos	A video means any material in audio/video format added by any member of staff of the BIC or its associates in a section of any channel of 'emprenemjunts'.	54				The indicator is equal to the number of entries.
1.1.1.1.9. Articles	An article means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Artículos [Articles] section (in line with the rules for that block).	29				The indicator is equal to the number of entries.
1.1.1.1.10. Interviews	An interview means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Entrevistas [Interviews] section (in line with the rules for that block).	19				The indicator is equal to the number of entries.
1.1.1.1.11. Notices, announcements, events	Relevant information in the field of notices, announcements, events and anything relevant to entrepreneurs that is taking place nearby.	374				The indicator is equal to the number of entries.
1.1.1.2. CHANNELS						

1.1.1.2.1. Consolidation 2nd channel	Provision of content and holding of consultations on the second channel assigned.		1			The consolidation of the channel is measured by the number of registrations shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatw_eeei.php
1.1.2. USE						
1.1.2.1. USERS						
1.1.2.1.1. Visitors	Visitors to any of the channels managed by the BIC.		84 588			The indicator is equal to the number of visitors to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatw_eeei.php
1.1.2.1.2. Visits	Visits to any of the channels managed by the BIC.	1 726 498				The indicator is equal to the number of visits to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatw_eeei.php
1.1.2.1.3. Downloads	Download of any type of file on the channels managed by the BIC.	15 367				The indicator is equal to the number of downloads shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatw_eeei.php

1.1.2.1.4. Registrations	Visitors who have completed the registration process.		1 258			The indicator is equal to the number of registrations through the BIC channel shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.5. Activations	Registered users who have activated their data sheet to make it public.		51			The indicator is equal to the number of users registered via the BIC channel who have activated their data sheet.
1.1.2.2. SOCIAL NETWORKS						
1.1.2.2.1. Followers	People or entities with a social network account (on Facebook or Twitter) who have carried out and completed the process of joining the BIC.		553			The indicator is equal to the number of followers on the page of each social network.
1.1.2.3. ATTENDANCE						
1.1.2.3.1. Consultations	Answers to requests for information or clarification regarding issues associated with the creation or growth of businesses via computer systems such as email or the tools offered on the 'emprenemjunts' website.	162				The indicator is equal to the number of answers.
ACTIVITIES						
1.2.1. BUSINESSES						
1.2.1.1. GUIDANCE INFORMATION						

1.2.1.1.1. Group sessions and individual service	A session is a meeting held to convey the same information to a group of attendees. (Served as a group) People attending information sessions conducted for groups to explain the entity's capabilities, among other things.	15		324	166	The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending in various ways.
1.2.1.2. ACTIVITIES						
1.2.1.2.1. Agenda	A session means a meeting held with a view to providing information, guidance and support for groups within the framework of the priorities set out in Annex I to the agreement, in order to foster entrepreneurial attitudes.	10		252		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.3. ENREDATS and DPECV						
1.2.1.3.1. Attendees	A session means a meeting held under the name ENREDATES or DPECV. Attendees are the people who come to the session.	3		2 521		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.4. AWARDS						
1.2.1.4.1. Applicants	Entrepreneur or business that has been entered for an award at the Día de la Persona Emprendedora [Entrepreneur's Day], Regional Award or any other forum in which the BIC has been active.	67				The indicator is equal to the number of entrepreneurs or businesses entered in the BIC's area of operation.
1.2.2. EMPRENDE +						

1.2.2.0.1. Registrations	A registered user for the EMPRENDE + activity is one that has registered and downloaded some material from any of the sections of EMPRENDE + (this indicator counts the same user once only even if it takes part in several activities).		462			
1.2.2.1. MOTIVA E+						
1.2.2.1.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	8				The indicator is equal to the number of sessions held.
1.2.2.1.2. Database records	Registered user means someone who has registered and downloaded some material from the MOTIVA + section.		151			The indicator is equal to the total number of registered participants.
1.2.2.1.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		0			The indicator is equal to the total number of participants entered for the competition.
1.2.2.2. IDEAS E+						
1.2.2.2.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	7				The indicator is equal to the number of sessions held.
1.2.2.2.2. Database records	Registered user means someone who has registered and downloaded some material from the IDEAS E+ section.		157			The indicator is equal to the total number of registered participants.
1.2.2.2.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		3			The indicator is equal to the total number of participants entered for the competition.
1.2.2.3. TENDENCIAS E+						

1.2.2.3.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	6				The indicator is equal to the number of sessions held.
1.2.2.3.2. Database records	Registered user means someone who has registered and downloaded some material from the TEDENCIAS E+ section.		151			The indicator is equal to the total number of registered participants.
1.2.2.3.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		1			The indicator is equal to the total number of participants entered for the competition.
1.2.2.4. PLAN E+						
1.2.2.4.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	5				The indicator is equal to the number of sessions held.
1.2.2.4.2. Database records	Registered user means someone who has registered and downloaded some material from the PLAN E+ section.		158			The indicator is equal to the total number of registered participants.
1.2.2.4.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		2			The indicator is equal to the total number of participants entered for the competition.
1.2.3. REGION						
1.2.3.0.1. Agreements	Agreements with entities established in the region for carrying out measures under the SGEI Promoting Entrepreneurship and Innovation managed under an agreement with IMPIVA.	15				The indicator is equal to the number of agreements with TECABs or other entities.
1.2.3.0.1. Sessions	Action with groups for the purposes specified in any of the above indicators.	26				The indicator is equal to the sum of the sessions held.

1.2.3.0.1. Attendees	Persons attending activities carried out in the region.			1 335		The indicator is equal to the sum of those attending the sessions held. Attendees will count in the indicator for each type of activity and also as the sum of all participants in the activities carried out in the region.
1.3. BUSINESS COMMUNITY/CLUB						
1.3.0.0.1. Registered businesses	Businesses joining any of the emprenemjunts channels online by self-registration to receive information bulletins or other specific information available for sending to groups in a planned way.	270				The indicator is equal to the number of businesses joining the BIC's information system by self-registration.
1.3.0.0.2. Activated businesses	Businesses that have checked the activation box thereby providing publicly available information from the website to foster relationships with customers and partners.	100				The indicator is equal to the number of businesses checking the activation box.
1.3.0.0.3. Businesses taking part in activities	Businesses that have attended sessions convened by the BIC for disseminating knowledge or management techniques, or supporting collaborative strategies to improve their chances for improvement.	324				The indicator is equal to the number of businesses taking part in at least one session.
1.3.0.0.4. Businesses contracting services	Businesses eventually contracting a service chargeable by the BIC whether it is partially subsidised or a purely commercial activity, billed to the customer in full.	36				The indicator is equal to the number of businesses that have contracted some service.
1.4. BUSINESS GROWTH						
1.4.1. NEARBY INVESTORS						

1.4.1.0.1. Investors' college	Session means a meeting held to help investors assess projects to create and grow businesses, as described in the agreement. The attendees are the investors who come to the session.	2					The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of investors attending them.
1.4.1.0.2. Registered investors	A registered investor is one that signs up and contributes its data in the Inversores [Investors] section.		20		63		The indicator is equal to the number of registered investors.
1.4.2. ENTREPRENEURS							
1.4.2.0.1 Preparation of project presentations	Session means a meeting held to help entrepreneurs to present business creation and growth projects, highlighting the most relevant aspects. The attendees are the entrepreneurs who come to the session.	6				58	The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of entrepreneurs attending them.
1.4.3. INVESTMENT FORUMS							
1.4.3.0.1. Forums	A session means a meeting held to impart relevant knowledge and information on financing that will also include the presentation of business projects seeking funding.	2				37	
1.4.3.0.2. Projects presented	These are projects presented in the forum to attract institutional or local investors.	15					The indicator is equal to the sum of projects presented in the various sessions.
1.4.4. RESULTS ACHIEVED							
1.4.4.1. FUNDING							
1.4.4.1.1. Volume in euros	Amount of funding obtained by entrepreneurs and businesses.	2 282 200					The indicator is equal to the amount obtained in euros.

1.4.4.1.2. Number of projects	Number of projects for which funding has been obtained.	9				The indicator is equal to the number of projects that obtain funding.
1.4.4.2. PERMANENT RESOURCES						
1.4.4.2.1. Volume in euros	Amount of permanent funding obtained by entrepreneurs and businesses.	1 890 879				The indicator is equal to the amount obtained in euros.
1.4.4.2.2. Number of projects	Number of projects for which permanent resources have been obtained.	10				The indicator is equal to the number of projects obtaining permanent resources.

NNEX III - INDICATORS FOR CASTELLON BIC 2011. Description and Calculation Metho

1. SGEI TO PROMOTE ENTREPRENEURSHIP AND INNOVATION

	Description	Operational units	Persons served			Calculation method
			Remotely	Face-to-face		
		(Documents, sessions, projects)	Internet	Groups	Individual	
1.1. EMPRENEMJUNTS PORTAL						
1.1.1. CONTRIBUTIONS						
1.1.1.1. DOCUMENTS AND TOOLS						
1.1.1.1.1 Manuals	Set of documents covering a topic relevant to business.	1				The indicator is equal to the number of entries.
1.1.1.1.2. Leaflets	Explanatory document on a particular topic relevant to entrepreneurs.	5				The indicator is equal to the number of entries.
1.1.1.1.3. Lectures	Document containing information provided at a public session at BIC premises or elsewhere.	23				The indicator is equal to the number of entries.
1.1.1.1.4. Guides	Information paper prepared to facilitate the use of tools, proper application of procedures or to introduce a particular field of knowledge.	4				The indicator is equal to the number of entries.
1.1.1.1.5 Simulators	Computer application designed to predict the results of actions, detect problems of resource constraints or to make forecasts about any aspect of starting or growing a business.	2				The indicator is equal to the number of entries.
1.1.1.1.6. Sectoral and professional guides (new or updated)	Guides are documents structured as shown in the Recursos/ Guías Empresariales [Resources/Business Guides] section on the 'emprenemjunts' website (linked to www.guiasceei.com).	10				The indicator is equal to the number of entries.
1.1.1.1.7. Sectoral memosheets (new or updated)	A memosheet means any of the documents listed in the Recursos/ Memofichas [Resources/Memosheets] section of the 'emprenemjunts' website (linked to www.fichasceei.com).	46				The indicator is equal to the number of entries or updates
1.1.1.1.8. Videos	A video means any material in audio/video format added by any member of staff of the BIC or its associates in a section of any channel of 'emprenemjunts'.	27				The indicator is equal to the number of entries.
1.1.1.1.9. Articles	An article means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Artículos [Articles] section (in line with the rules for that block).	27				The indicator is equal to the number of entries.
1.1.1.1.10. Interviews	An interview means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Entrevistas [Interviews] section (in line with the rules for that block).	17				The indicator is equal to the number of entries.
1.1.1.1.11. Notices, announcements , events	Relevant information in the field of notices, announcements, events and anything relevant to entrepreneurs that is taking place nearby.	374				The indicator is equal to the number of entries.

1.1.1.2. CHANNELS

1.1.1.2.1. Consolidation 2nd channel	Provision of content and holding of consultations on the second channel assigned.		1			The consolidation of the channel is measured by the number of registrations shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2. USE						
1.1.2.1. USERS						
1.1.2.1.1. Visitors	Visitors to any of the channels managed by the BIC.		73 482			The indicator is equal to the number of visitors to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.2. Visits	Visits to any of the channels managed by the BIC.	142 607				The indicator is equal to the number of visits to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.3. Downloads	Download of any type of file on the channels managed by the BIC.	34 831				The indicator is equal to the number of downloads shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.4. Registrations	Visitors who have completed the registration process.		1 621			The indicator is equal to the number of registrations through the BIC channel shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.5. Activations	Registered users who have activated their data sheet to make it public.		48			The indicator is equal to the number of users registered via the BIC channel who have activated their data sheet.
1.1.2.2. SOCIAL NETWORKS						
1.1.2.2.1. Followers	People or entities with a social network account (on Facebook or Twitter) who have carried out and completed the process of joining the BIC.		2 030			The indicator is equal to the number of followers on the page of each social network.
1.1.2.3. ATTENDANCE						
1.1.2.3.1. Consultations	Answers to requests for information or clarification regarding issues associated with the creation or growth of businesses via computer systems such as email or the tools offered on the 'emprenemjunts' website.	95				The indicator is equal to the number of answers.
1.2. ACTIVITIES						
1.2.1. BUSINESSES						
1.2.1.1. GUIDANCE INFORMATION						

1.2.1.1.1. Group sessions and individual service	A session is a meeting held to convey the same information to a group of attendees. (Served as a group) People attending information sessions conducted for groups to explain the entity's capabilities, among other things.	12		364	232	The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending in various ways.
1.2.1.2. ACTIVITIES						
1.2.1.2.1. Agenda	A session means a meeting held with a view to providing information, guidance and support for groups within the framework of the priorities set out in Annex I to the agreement, in order to foster entrepreneurial attitudes.	12		568		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.3. ENREDATS and DPECV						
1.2.1.3.1. Attendees	A session means a meeting held under the name ENREDATES or DPECV. Attendees are the people who come to the session.	3		2 293		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.4. AWARDS						
1.2.1.4.1. Applicants	Entrepreneur or business that has been entered for an award at the Día de la Persona Emprendedora [Entrepreneur's Day], Regional Award or any other forum in which the BIC has been active.	68				The indicator is equal to the number of entrepreneurs or businesses entered in the BIC's area of operation.
1.2.2. EMPRENDE +						
1.2.2.0.1. Registrations	A registered user for the EMPRENDE + activity is one that has registered and downloaded some material from any of the sections of EMPRENDE + (this indicator counts the same user once only even if it takes part in several activities).		656			
1.2.2.1. MOTIVA E+						
1.2.2.1.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	7				The indicator is equal to the number of sessions held.
1.2.2.1.2. Database records	Registered user means someone who has registered and downloaded some material from the MOTIVA + section.		167			The indicator is equal to the total number of registered participants.
1.2.2.1.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		0			The indicator is equal to the total number of participants entered for the competition.
1.2.2.2. IDEAS E+						
1.2.2.2.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	9				The indicator is equal to the number of sessions held.
1.2.2.2.2. Database records	Registered user means someone who has registered and downloaded some material from the IDEAS E+ section.		156			The indicator is equal to the total number of registered participants.
1.2.2.2.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		0			The indicator is equal to the total number of participants entered for the competition.
1.2.2.3. TENDENCIAS E+						
1.2.2.3.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	7				The indicator is equal to the number of sessions held.

1.2.2.3.2. Database records	Registered user means someone who has registered and downloaded some material from the TEDENCIAS E+ section.		184			The indicator is equal to the total number of registered participants.
1.2.2.3.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		0			The indicator is equal to the total number of participants entered for the competition.
1.2.2.4. PLAN E+						
1.2.2.4.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	4				The indicator is equal to the number of sessions held.
1.2.2.4.2. Database records	Registered user means someone who has registered and downloaded some material from the PLAN E+ section.		149			The indicator is equal to the total number of registered participants.
1.2.2.4.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		0			The indicator is equal to the total number of participants entered for the competition.
1.2.3. REGION						
1.2.3.0.1. Agreements	Agreements with entities established in the region for carrying out measures under the SGEI Promoting Entrepreneurship and Innovation managed under an agreement with IMPIVA.	3				The indicator is equal to the number of agreements with TECABs or other entities.
1.2.3.0.1. Sessions	Action with groups for the purposes specified in any of the above indicators.	13				The indicator is equal to the sum of the sessions held.
1.2.3.0.1. Attendees	Persons attending activities carried out in the region.			207		The indicator is equal to the sum of those attending the sessions held. Attendees will count in the indicator for each type of activity and also as the sum of all participants in the activities carried out in the region.
1.3. BUSINESS COMMUNITY/CLUB						
1.3.0.0.1. Registered businesses	Businesses joining any of the emprenemjunts channels online by self-registration to receive information bulletins or other specific information available for sending to groups in a planned way.	352				The indicator is equal to the number of businesses joining the BIC's information system by self-registration.
1.3.0.0.2. Activated businesses	Businesses that have checked the activation box thereby providing publicly available information from the website to foster relationships with customers and partners.	40				The indicator is equal to the number of businesses checking the activation box.
1.3.0.0.3. Businesses taking part in activities	Businesses that have attended sessions convened by the BIC for disseminating knowledge or management techniques, or supporting collaborative strategies to improve their chances for improvement.	69				The indicator is equal to the number of businesses taking part in at least one session.
1.3.0.0.4. Businesses contracting services	Businesses eventually contracting a service chargeable by the BIC whether it is partially subsidised or a purely commercial activity, billed to the customer in full.	17				The indicator is equal to the number of businesses that have contracted some service.
1.4. BUSINESS GROWTH						
1.4.1. NEARBY INVESTORS						

1.4.1.0.1. Investors' college	Session means a meeting held to help investors assess projects to create and grow businesses, as described in the agreement. The attendees are the investors who come to the session.	2		33		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of investors attending them.
1.4.1.0.2. Registered investors	A registered investor is one that signs up and contributes its data in the Inversores [Investors] section.		0			The indicator is equal to the number of registered investors.
1.4.2. ENTREPRENEURS						
1.4.2.0.1 Preparation of project presentations	Session means a meeting held to help entrepreneurs to present business creation and growth projects, highlighting the most relevant aspects. The attendees are the entrepreneurs who come to the session.	2		33		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of entrepreneurs attending them.
1.4.3. INVESTMENT FORUMS						
1.4.3.0.1. Forums	A session means a meeting held to impart relevant knowledge and information on financing that will also include the presentation of business projects seeking funding.	2		108		
1.4.3.0.2. Projects presented	These are projects presented in the forum to attract institutional or local investors.	8				The indicator is equal to the sum of projects presented in the various sessions.
1.4.4. RESULTS ACHIEVED						
1.4.4.1. FUNDING						
1.4.4.1.1. Volume in euros	Amount of funding obtained by entrepreneurs and businesses.	640 700				The indicator is equal to the amount obtained in euros.
1.4.4.1.2. Number of projects	Number of projects for which funding has been obtained.	7				The indicator is equal to the number of projects that obtain funding.
1.4.4.2. PERMANENT RESOURCES						
1.4.4.2.1. Volume in euros	Amount of permanent funding obtained by entrepreneurs and businesses.	641 000				The indicator is equal to the amount obtained in euros.
1.4.4.2.2. Number of projects	Number of projects for which permanent resources have been obtained.	7				The indicator is equal to the number of projects obtaining permanent resources.

ANNEX III - INDICATORS FOR ELCHE BIC 2011. Description and Calculation Method

1. SGEI TO PROMOTE ENTREPRENEURSHIP AND INNOVATION

	Description	Operational units	Persons served			Calculation method
			Remotely	Face-to-face		
		(Documents, sessions, projects)	Internet	Groups	Individual	
1.1. EMPRENEMJUNTS PORTAL						
1.1.1. CONTRIBUTIONS						
1.1.1.1. DOCUMENTS AND TOOLS						
1.1.1.1.1 Manuals	Set of documents covering a topic relevant to business.	1				The indicator is equal to the number of entries.
1.1.1.1.2. Leaflets	Explanatory document on a particular topic relevant to entrepreneurs.	5				The indicator is equal to the number of entries.
1.1.1.1.3. Lectures	Document containing information provided at a public session at BIC premises or elsewhere.	37				The indicator is equal to the number of entries.
1.1.1.1.4. Guides	Information paper prepared to facilitate the use of tools, proper application of procedures or to introduce a particular field of knowledge.	4				The indicator is equal to the number of entries.
1.1.1.1.5 Simulators	Computer application designed to predict the results of actions, detect problems of resource constraints or to make forecasts about any aspect of starting or growing a business.	2				The indicator is equal to the number of entries.

1.1.1.2.1. Consolidation 2nd channel	Provision of content and holding of consultations on the second channel assigned.		9			The consolidation of the channel is measured by the number of registrations shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2. USE						
1.1.2.1. USERS						
1.1.2.1.1. Visitors	Visitors to any of the channels managed by the BIC.		46220			The indicator is equal to the number of visitors to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.2. Visits	Visits to any of the channels managed by the BIC.	86748				The indicator is equal to the number of visits to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php

1.1.2.1.3. Downloads	Download of any type of file on the channels managed by the BIC.	35055				The indicator is equal to the number of downloads shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.4. Registrations	Visitors who have completed the registration process.		2085			The indicator is equal to the number of registrations through the BIC channel shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
1.1.2.1.5. Activations	Registered users who have activated their data sheet to make it public.		1860			The indicator is equal to the number of users registered via the BIC channel who have activated their data sheet.
1.1.2.2. SOCIAL NETWORKS						
1.1.2.2.1. Followers	People or entities with a social network account (on Facebook or Twitter) who have carried out and completed the process of joining the BIC.		1031			The indicator is equal to the number of followers on the page of each social network.
1.1.2.3. ATTENDANCE						

1.1.2.3.1. Consultations	Answers to requests for information or clarification regarding issues associated with the creation or growth of businesses via computer systems such as email or the tools offered on the 'emprenemjunts' website.	42				The indicator is equal to the number of answers.
1.2. ACTIVITIES						
1.2.1. BUSINESSES						
1.2.1.1. GUIDANCE INFORMATION						
1.2.1.1.1. Group sessions and individual service	A session is a meeting held to convey the same information to a group of attendees. (Served as a group) People attending information sessions conducted for groups to explain the entity's capabilities, among other things.	10		227	274	The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending in various ways.
1.2.1.2. ACTIVITIES						
1.2.1.2.1. Agenda	A session means a meeting held with a view to providing information, guidance and support for groups within the framework of the priorities set out in Annex I to the agreement, in order to foster entrepreneurial attitudes.	10		348		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.3. ENREDATS and DPECV						

1.2.1.3.1. Attendees	A session means a meeting held under the name ENREDATES or DPECV. Attendees are the people who come to the session.	3		2004		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.
1.2.1.4. AWARDS						
1.2.1.4.1. Applicants	Entrepreneur or business that has been entered for an award at the Día de la Persona Emprendedora [Entrepreneur's Day], Regional Award or any other forum in which the BIC has been active.	89				The indicator is equal to the number of entrepreneurs or businesses entered in the BIC's area of operation.
1.2.2. EMPRENDE +						
1.2.2.0.1. Registrations	A registered user for the EMPRENDE + activity is one that has registered and downloaded some material from any of the sections of EMPRENDE + (this indicator counts the same user once only even if it takes part in several activities).		882			
1.2.2.1. MOTIVA E+						
1.2.2.1.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	7				The indicator is equal to the number of sessions held.
1.2.2.1.2. Database records	Registered user means someone who has registered and downloaded some material from the MOTIVA + section.		484			The indicator is equal to the total number of registered participants.

1.2.2.1.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		10			The indicator is equal to the total number of participants entered for the competition.
1.2.2.2. IDEAS E+						
1.2.2.2.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	9				The indicator is equal to the number of sessions held.
1.2.2.2.2. Database records	Registered user means someone who has registered and downloaded some material from the IDEAS E+ section.		289			The indicator is equal to the total number of registered participants.
1.2.2.2.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		83			The indicator is equal to the total number of participants entered for the competition.
1.2.2.3. TENDENCIAS E+						
1.2.2.3.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	2				The indicator is equal to the number of sessions held.
1.2.2.3.2. Database records	Registered user means someone who has registered and downloaded some material from the TENDENCIAS E+ section.		41			The indicator is equal to the total number of registered participants.
1.2.2.3.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		7			The indicator is equal to the total number of participants entered for the competition.
1.2.2.4. PLAN E+						

1.3.0.0.1. Registered businesses	Businesses joining any of the emprenemjunts channels online by self-registration to receive information bulletins or other specific information available for sending to groups in a planned way.	369				The indicator is equal to the number of businesses joining the BIC's information system by self-registration.
1.3.0.0.2. Activated businesses	Businesses that have checked the activation box thereby providing publicly available information from the website to foster relationships with customers and partners.	95				The indicator is equal to the number of businesses checking the activation box.
1.3.0.0.3. Businesses taking part in activities	Businesses that have attended sessions convened by the BIC for disseminating knowledge or management techniques, or supporting collaborative strategies to improve their chances for improvement.	196				The indicator is equal to the number of businesses taking part in at least one session.
1.3.0.0.4. Businesses contracting services	Businesses eventually contracting a service chargeable by the BIC whether it is partially subsidised or a purely commercial activity, billed to the customer in full.	7				The indicator is equal to the number of businesses that have contracted some service.
1.4. BUSINESS GROWTH						
1.4.1. NEARBY INVESTORS						
1.4.1.0.1. Investors' college	Session means a meeting held to help investors assess projects to create and grow businesses, as described in the agreement. The attendees are the investors who come to the session.	1		12		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of investors attending them.

1.4.1.0.2. Registered investors	A registered investor is one that signs up and contributes its data in the Inversores [Investors] section.		8			The indicator is equal to the number of registered investors.
1.4.2. ENTREPRENEURS						
1.4.2.0.1 Preparation of project presentations	Session means a meeting held to help entrepreneurs to present business creation and growth projects, highlighting the most relevant aspects. The attendees are the entrepreneurs who come to the session.	2		89		The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of entrepreneurs attending them.
1.4.3. INVESTMENT FORUMS						
1.4.3.0.1. Forums	A session means a meeting held to impart relevant knowledge and information on financing that will also include the presentation of business projects seeking funding.	2		58		
1.4.3.0.2. Projects presented	These are projects presented in the forum to attract institutional or local investors.	16				The indicator is equal to the sum of projects presented in the various sessions.
1.4.4. RESULTS ACHIEVED						
1.4.4.1. FUNDING						
1.4.4.1.1. Volume in euros	Amount of funding obtained by entrepreneurs and businesses.	1245				The indicator is equal to the amount obtained in euros.
1.4.4.1.2. Number of projects	Number of projects for which funding has been obtained.	4				The indicator is equal to the number of projects that obtain funding.
1.4.4.2. PERMANENT RESOURCES						

1.4.4.2.1. Volume in euros	Amount of permanent funding obtained by entrepreneurs and businesses.	456				The indicator is equal to the amount obtained in euros.
1.4.4.2.2. Number of projects	Number of projects for which permanent resources have been obtained.	3				The indicator is equal to the number of projects obtaining permanent resources.

ANNEX III - INDICATORS FOR VALENCIA BIC 2011. Descriptive

1. SGEI TO PROMOTE ENTREPRENEURSHIP AND II

	Description	Operational units	Persons served		
			Remotely	Face-to-face	
		(Documents, sessions, projects)	Internet	Groups	Individual
1.1. EMPRENEMJUNTS PORTAL					
1.1.1. CONTRIBUTIONS					
1.1.1.1. DOCUMENTS AND TOOLS					
1.1.1.1.1 Manuals	Set of documents covering a topic relevant to business.	5			
1.1.1.1.2. Leaflets	Explanatory document on a particular topic relevant to entrepreneurs.	5			
1.1.1.1.3. Lectures	Document containing information provided at a public session at BIC premises or elsewhere.	56			
1.1.1.1.4. Guides	Information paper prepared to facilitate the use of tools, proper application of procedures or to introduce a particular field of knowledge.	4			
1.1.1.1.5 Simulators	Computer application designed to predict the results of actions, detect problems of resource constraints or to make forecasts about any aspect of starting or growing a business.	2			
1.1.1.1.6. Sectoral and professional guides (new or updated)	Guides are documents structured as shown in the Recursos/ Guías Empresariales [Resources/Business Guides] section on the 'emprenemjunts' website (linked to www.guiasceei.com).	10			
1.1.1.1.7. Sectoral memosheets (new or updated)	A memosheet means any of the documents listed in the Recursos/ Memofichas [Resources/Memosheets] section of the 'emprenemjunts' website (linked to www.fichasceei.com).	67			
1.1.1.1.8. Videos	A video means any material in audio/video format added by any member of staff of the BIC or its associates in a section of any channel of 'emprenemjunts'.	21			
1.1.1.1.9. Articles	An article means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Artículos [Articles] section (in line with the rules for that block).	14			
1.1.1.1.10. Interviews	An interview means any material added by any member of staff of the BIC or its associates in any of the channels of 'emprenemjunts' in the Entrevistas [Interviews] section (in line with the rules for that block).	14			
1.1.1.1.11. Notices, announcements, events	Relevant information in the field of notices, announcements, events and anything relevant to entrepreneurs that is taking place nearby.	270			
1.1.1.2. CHANNELS					
1.1.1.2.1. Consolidation 2nd channel	Provision of content and holding of consultations on the second channel assigned.		1		
1.1.2. USE					
1.1.2.1. USERS					
1.1.2.1.1. Visitors	Visitors to any of the channels managed by the BIC.		115227		

1.1.2.1.2. Visits	Visits to any of the channels managed by the BIC.	242985			
1.1.2.1.3. Downloads	Download of any type of file on the channels managed by the BIC.	45909			
1.1.2.1.4. Registrations	Visitors who have completed the registration process.		2275		
1.1.2.1.5. Activations	Registered users who have activated their data sheet to make it public.		421		
1.1.2.2. SOCIAL NETWORKS					
1.1.2.2.1. Followers	People or entities with a social network account (on Facebook or Twitter) who have carried out and completed the process of joining the BIC.		1223		
1.1.2.3. ATTENDANCE					
1.1.2.3.1. Consultations	Answers to requests for information or clarification regarding issues associated with the creation or growth of businesses via computer systems such as email or the tools offered on the 'emprenemjunts' website.	148			
1.2. ACTIVITIES					
1.2.1. BUSINESSES					
1.2.1.1. GUIDANCE INFORMATION					
1.2.1.1.1. Group sessions and individual service	A session is a meeting held to convey the same information to a group of attendees. (Served as a group) People attending information sessions conducted for groups to explain the entity's capabilities, among other things.	33		680	386
1.2.1.2. ACTIVITIES					
1.2.1.2.1. Agenda	A session means a meeting held with a view to providing information, guidance and support for groups within the framework of the priorities set out in Annex I to the agreement, in order to foster entrepreneurial attitudes.	27		1792	
1.2.1.3. ENREDATS and DPECV					
1.2.1.3.1. Attendees	A session means a meeting held under the name ENREDATES or DPECV. Attendees are the people who come to the session.	6		957	
1.2.1.4. AWARDS					
1.2.1.4.1. Applicants	Entrepreneur or business that has been entered for an award at the Día de la Persona Emprendedora [Entrepreneur's Day], Regional Award or any other forum in which the BIC has been active.	100			
1.2.2. EMPRENDE +					
1.2.2.0.1. Registrations	A registered user for the EMPRENDE + activity is one that has registered and downloaded some material from any of the sections of EMPRENDE + (this indicator counts the same user once only even if it takes part in several activities).		134		
1.2.2.1. MOTIVA E+					
1.2.2.1.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	10			
1.2.2.1.2. Database records	Registered user means someone who has registered and downloaded some material from the MOTIVA + section.		685		

1.2.2.1.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		12		
1.2.2.2. IDEAS E+					
1.2.2.2.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	1			
1.2.2.2.2. Database records	Registered user means someone who has registered and downloaded some material from the IDEAS E+ section.		88		
1.2.2.2.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		14		
1.2.2.3. TENDENCIAS E+					
1.2.2.3.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	5			
1.2.2.3.2. Database records	Registered user means someone who has registered and downloaded some material from the TENDENCIAS E+ section.		529		
1.2.2.3.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		6		
1.2.2.4. PLAN E+					
1.2.2.4.1. Sessions	A session is a face-to-face presentation to a group of the reasons for the action and the methods of using the tools offered on the website.	4			
1.2.2.4.2. Database records	Registered user means someone who has registered and downloaded some material from the PLAN E+ section.		223		
1.2.2.4.3. Online competitions	Competitor means a user who has followed the suggested procedure for the tool offered on the website, and achieved the final result.		6		
1.2.3. REGION					
1.2.3.0.1. Agreements	Agreements with entities established in the region for carrying out measures under the SGEI Promoting Entrepreneurship and Innovation managed under an agreement with IMPIVA.	6			
1.2.3.0.1. Sessions	Action with groups for the purposes specified in any of the above indicators.	10			
1.2.3.0.1. Attendees	Persons attending activities carried out in the region.			540	
1.3. BUSINESS COMMUNITY/CLUB					
1.3.0.0.1. Registered businesses	Businesses joining any of the empenemjunts channels online by self-registration to receive information bulletins or other specific information available for sending to groups in a planned way.	816			
1.3.0.0.2. Activated businesses	Businesses that have checked the activation box thereby providing publicly available information from the website to foster relationships with customers and partners.	190			

1.3.0.0.3. Businesses taking part in activities	Businesses that have attended sessions convened by the BIC for disseminating knowledge or management techniques, or supporting collaborative strategies to improve their chances for improvement.	200			
1.3.0.0.4. Businesses contracting services	Businesses eventually contracting a service chargeable by the BIC whether it is partially subsidised or a purely commercial activity, billed to the customer in full.	22			
1.4. BUSINESS GROWTH					
1.4.1. NEARBY INVESTORS					
1.4.1.0.1. Investors' college	Session means a meeting held to help investors assess projects to create and grow businesses, as described in the agreement. The attendees are the investors who come to the session.	2		40	
1.4.1.0.2. Registered investors	A registered investor is one that signs up and contributes its data in the Inversores [Investors] section.		28		
1.4.2. ENTREPRENEURS					
1.4.2.0.1 Preparation of project presentations	Session means a meeting held to help entrepreneurs to present business creation and growth projects, highlighting the most relevant aspects. The attendees are the entrepreneurs who come to the session.	2		39	
1.4.3. INVESTMENT FORUMS					
1.4.3.0.1. Forums	A session means a meeting held to impart relevant knowledge and information on financing that will also include the presentation of business projects seeking funding.	4		287	
1.4.3.0.2. Projects presented	These are projects presented in the forum to attract institutional or local investors.	23			
1.4.4. RESULTS ACHIEVED					
1.4.4.1. FUNDING					
1.4.4.1.1. Volume in euros	Amount of funding obtained by entrepreneurs and businesses.	2784000			
1.4.4.1.2. Number of projects	Number of projects for which funding has been obtained.	11			
1.4.4.2. PERMANENT RESOURCES					
1.4.4.2.1. Volume in euros	Amount of permanent funding obtained by entrepreneurs and businesses.	1580000			
1.4.4.2.2. Number of projects	Number of projects for which permanent resources have been obtained.	6			

on and Calculation Method

INNOVATION

Calculation method
The indicator is equal to the number of entries.
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The indicator is equal to the number of entries.
The indicator is equal to the number of entries.
The indicator is equal to the number of entries.
The indicator is equal to the number of entries.
The consolidation of the channel is measured by the number of registrations shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php
The indicator is equal to the number of visitors to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php

<p>The indicator is equal to the number of visits to the channels managed by the BIC that are shown on the statistics page: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php</p>
<p>The indicator is equal to the number of downloads shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php</p>
<p>The indicator is equal to the number of registrations through the BIC channel shown on the statistics page of the channel: http://estadisticas.redceei.com/awpanel/awstatsw_ceei.php</p>
<p>The indicator is equal to the number of users registered via the BIC channel who have activated their data sheet.</p>
<p>The indicator is equal to the number of followers on the page of each social network.</p>
<p>The indicator is equal to the number of answers.</p>
<p>The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending in various ways.</p>
<p>The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.</p>
<p>The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of people attending them.</p>
<p>The indicator is equal to the number of entrepreneurs or businesses entered in the BIC's area of operation.</p>
<p>The indicator is equal to the number of sessions held.</p>
<p>The indicator is equal to the total number of registered participants.</p>

The indicator is equal to the total number of participants entered for the competition.
The indicator is equal to the number of sessions held.
The indicator is equal to the total number of registered participants.
The indicator is equal to the total number of participants entered for the competition.
The indicator is equal to the number of sessions held.
The indicator is equal to the total number of registered participants.
The indicator is equal to the total number of participants entered for the competition.
The indicator is equal to the number of sessions held.
The indicator is equal to the total number of registered participants.
The indicator is equal to the total number of participants entered for the competition.
The indicator is equal to the number of agreements with TECABs or other entities.
The indicator is equal to the sum of the sessions held.
The indicator is equal to the sum of those attending the sessions held. Attendees will count in the indicator for each type of activity and also as the sum of all participants in the activities carried out in the region.
The indicator is equal to the number of businesses joining the BIC's information system by self-registration.
The indicator is equal to the number of businesses checking the activation box.

The indicator is equal to the number of businesses taking part in at least one session.
The indicator is equal to the number of businesses that have contracted some service.
The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of investors attending them.
The indicator is equal to the number of registered investors.
The sessions indicator is equal to the number of sessions held and the attendees indicator is equal to the sum of the number of entrepreneurs attending them.
The indicator is equal to the sum of projects presented in the various sessions.
The indicator is equal to the amount obtained in euros.
The indicator is equal to the number of projects that obtain funding.
The indicator is equal to the amount obtained in euros.
The indicator is equal to the number of projects obtaining permanent resources.