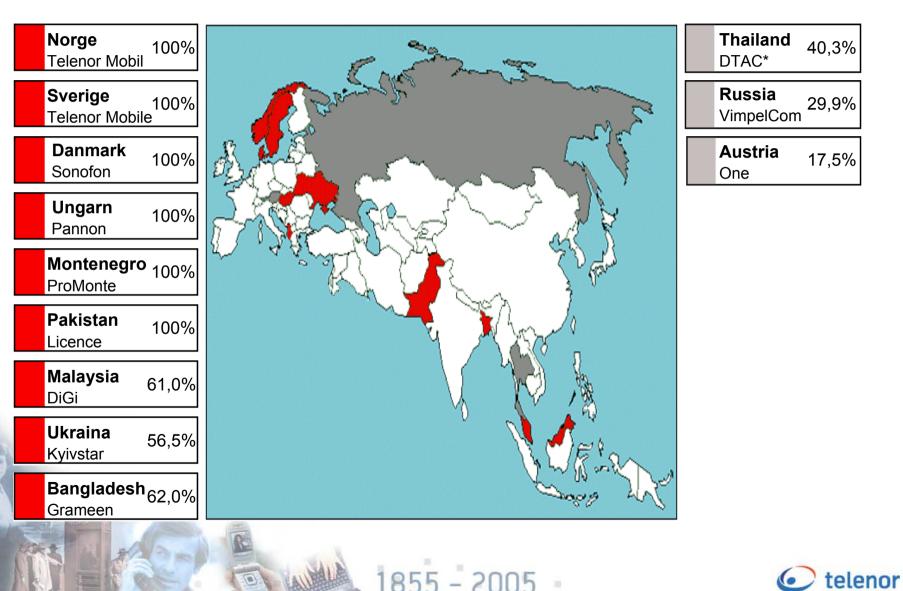
## **Telenor Mobil**

**Ric Brown** 





## **Telenor Mobile Operations**



## Norwegian Mobile Content Market

- Open, transparent market and business models
- Premium sports content provided in co-operation with 3rd party content providers
  - Mobile operators have not purchased premium sports content rights
  - Attractive packaging with other editorial content
  - Mobile operators more than "bit pipe"
  - Premium sports content not restricted to customers of one mobile operator
- Strong, sustainable growth in content services
- Marketing both from operators and powerful media players

