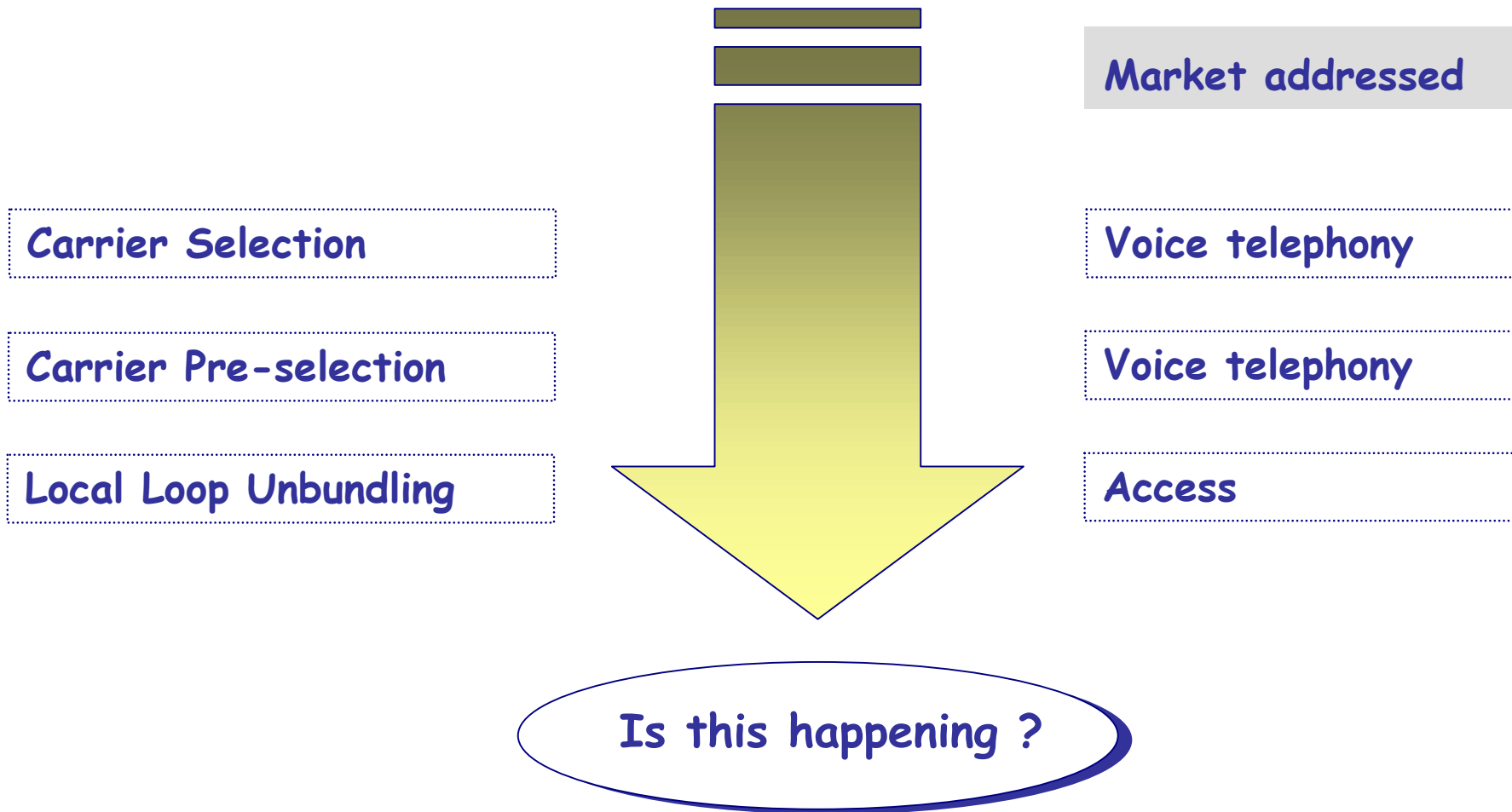


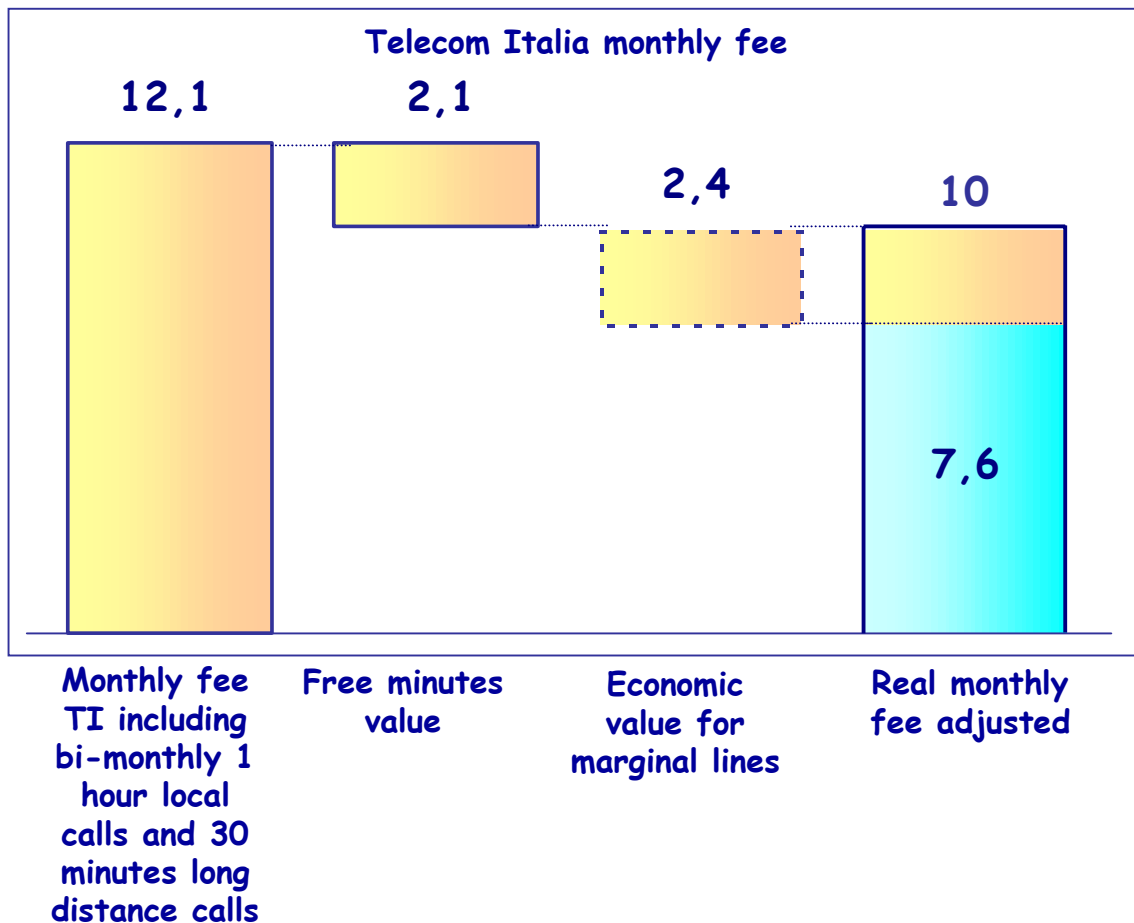
Industry views on Local Loop Unbundling (Panel I): the new entrants

Mr. Tommaso Pompei
CEO, Wind Telecomunicazioni (Italy)

THE LIBERALIZATION PARADIGM IN THE FIXED VOICE TELEPHONY MARKET



Telecom Italia's pricing strategy (as determined by NRA)



- ◆ Price squeeze for operators competing in the fixed voice telephony market
- ◆ Increase of the monopolist power in non-competitive areas (access)

