

Claire CHAMBOLLE

Born 16/01/ 1974.

Married- Two kids.

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TRAINING & POSITIONS

- 01/2018 : Research Director 2nd class INRAE
- 19/05/ 2014 : Habilitation à Diriger des Recherches en Science Economiques, « Economics of Retailing » from University of Toulouse Capitole.
- 2006- 2007 : Visiting scholar at UC Berkeley in « Agricultural and Resource Economics » department.
- 09/2004 : Research Fellow, 1st class INRAE.
- 09/2000 : Research Fellow 2nd class INRAE
- 27/09 2000 : PhD in Sc. Economics at Université de Paris I (PanthéonSorbonne) : « Theoretical analysis of the balance of power in vertical relations and applications to the agro-food sector» under the supervision of D. ENCAOUA (Paris I) and E. GIRAUD-HERAUD (INRAE).
- 1996 : Master of Economie Mathématique et Econométrie- Université de Paris I (Panthéon-Sorbonne).

PUBLICATIONS & WORK IN PROGRESS

Publications

- Buyer power and exclusion: A progress report,2023, with C. Christin and H. Molina, *International Journal of Industrial Organization*, Volume 90.
- « A Buyer Power Theory of Exclusive Dealing and Bundling », 2023, with H. Molina, *American Economic Journal: Microeconomics*, 15, 3, 166-200.
- « Vertical Integration as a source of Hold-up: An experiment », 2021, with M-L Allain, P. Rey and S. Teyssier, *European Economic Review*, volume 137.
- “New product Introduction and Slotting fees”, 2021, with C. Christin, *Journal of Industrial Economics*, 69, Issue2, June 2021, Pages 410-44.
- “Purchasing alliances and product variety”, 2020, with M-L Allain and R. Avignon, *International Journal of Industrial Organization*, Volume 73.

- “Retail mergers and food prices: evidence from France », 2017, with M-L Allain, S. Turolla and S. Berto VillasBoas, *Journal of Industrial Economics*, 3, 65, p 469-509. European Agricultural Association of Economists Research Discovery Award, 2017.
- « Vertical Integration as a Source of Hold-Up », 2016, with M-L Allain and P. Rey, *Review of Economic Studies*, 2016, 83 (1): 125.
- « Buyer power through the differentiation of suppliers », 2015, with S. B. Villas-Boas, *International Journal of Industrial Organization*, 43, 56–65.
- « Optimal production channel for private labels: too much or too little innovation? », 2015, with C. Christin and G. Meunier *Journal of Economics & Management Strategy*, 24, 2, 348–368.
- « When fairtrade contracts for some are profitable for others », 2013, with S. Poret, *European Review of Agricultural Economics*, 40, no.5, pp. 835-71.
- « Anti-Competitive effects of Resale-Below-Cost Laws », 2011, with M-L Allain *International Journal of Industrial Organization*, 29, 4, 373-385.
- « Threat of exit as a source of bargaining power », 2009, with F. Bergès-Sennou, *Recherches Economiques de Louvain*, 75 (3), 353-368.
- « Certification of Origin as a non-Tariff Barrier », 2005, with E. Giraud-Héraud *Review of International Economics*, 2005, 13, (3), 461-471.
- « Stratégies de revente à perte and réglementation », *Annales d'Economie and Statistiques*, 2005, 77, p 59-79.

Books

- « La loi Galland sur le commerce : Jusqu’où la réformer ? » Editions de la Rue d’ULM, Collection Opuscule du Cepremap, 2008, 13, with M-L Allain and T. Vergé.
- « L'économie de la distribution », 2003, Repères, 121 pages, Editions la Découverte, with M-L Allain.

Contribution to books

- Claire Chambolle and S. Turolla, Chapitre 4 dans "Quelle Politique agricole commune demain?", ed QUAÉ, Ouvrage collectif coordonné par C. Détang-Dessendre and H. Guyomard.

Other publications

- « Les centrales d’achats : quels enjeux de concurrence », with M-L Allain, R. Avignon, and H. Molina, Note n°79, février 2022, Institut des politiques publiques
- « Relever le seuil de revente à perte est une fausse bonne idée », *Le Monde de l’Economie*, 8.02.2018, with M-L Allain and S. Caprice.

Work in Progress

- Optimal advertising with heterogeneous consumers, with M-L Allain and S. Cerles.
- « The Effect of Input Price Discrimination on Retail Prices: Theory and Evidence from France », with M-L Allain and S. Turolla.
- “Markups, Markdowns and Bargaining in Supply Chains, With R. Avignon, E. Guigue and H. Molina.
- “Centralized or Decentralized retail pricing strategy, with R. Avignon.
- “Click&Collect Regulation in the Grocery Retail sector”, with C. Bonnet, Z. Bouamra, and R. Fernandez.
- “Buyer power and Product Selection in Interlocking Relationships”, with C. Christin and H. Molina.
- “Buyer Power and the Effect of Vertical Integration on Innovation”, with M. Guignard.

COORDINATION AND RESEARCH GRANTS

- Coordinator of the ANR DFG PARETO “Producers and RETailers Organization” starting 01/ 10/ 2024, with J. Stiebale and B. Yontcheva Düsseldorf Institute of Competition Economics (DICE). 361 500 €.
- Project Biosphera INSPIRE: « Margins from Farms to Fork », 10 000 €, coordinated by H. Molina.
- Coordinator of ANR Franco-Allemand « Competition and Bargaining in Vertical Chains », with C. Wey and H-T. Norman du Düsseldorf Institute of Competition Economics (DICE). 2013-2017. 250 000 €.
- 2013 : France Berkeley fund (10 000 \$) for « The impact of retail mergers on food prices: evidence from France », with M-L. Allain, S. Turolla and S. Berto Villas-Boas (UC Berkeley).

RECENT COMMUNICATIONS

Workshops and Conferences

- “Markups, Markdowns and Bargaining in Supply Chains, With R. Avignon, E. Guigue and H. Molina, Workshop CREST- Mannheim, Paris, 2024.
- “Buyer power and product selection in interlocking relationships”, with C. Christin and H. Molina. Invited session at EARIE 2022. Jornadas di Economia Industrial (JEI), 2023. Seminars at CERNA (Les Mines, Paris) 01/02/2023 and University of Lausanne 04/04/2023.
- The ALUR law and the opening of Drive in the grocery retail sector, EARIE 2021.
- “A Buyer power Theory of Exclusive Dealing and Exclusionary Bundling”, with H. Molina, CRESSE 2021, EARIE 2019.
- « New Product Introduction and Slotting Fees »: BECCLE Conference, Bergen 2018, JEI à Alicante, Invited, 2015; European Association of Agricultural Economists, 153th Seminar - 2016.
- « The Effect of Input Price Discrimination: Theory and Evidence from France »: CRESSE 2019, BECCLE Conference, Bergen 2017 & Invited in 2019, Workshop ECODEC 2018.
- « Vertical Integration as a Source of Hold-Up »: International Industrial Organization Conference (IIOC) à Boston 2015; Workshop of labex ECODEC on « Advances in the Economics of Antitrust and Consumer Protection » in Paris, 2015.

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Other type of communications

- Seminar at the DG COMP in Bruxelles, 06/12/2023 on “Navigating Vertical Chains: Trends and Challenges in Competition Policy”.
- Roundtable on “Regards croisés sur le prix” dans le cadre des 8ème Entretiens de la concurrence, 27 /11 2023 sur “Quelle appréhension du prix par le juge en droit de la concurrence ?” à la Cour d’appel de Paris.
- Introduction of the PFUE 2022 : Journée de la concurrence – 8 avril au Ministère de l’Économie sur “Les défis de la politique de la concurrence face à l’évolution du commerce”.
- 6èmes Entretiens de l’Observatoire de la formation des prix and des marges des produits alimentaires, 23 juin 2021.
- Workshop at the European Commission on “The role of national and international retail alliances on the food supply chain” 4-5 November, 2019.

RECENT OTHER PROFESSIONAL ACTIVITIES

- Member of the Scientific Council of EARIE since 2024.
- Fellow of the Centre for Competition Economics, funded by RBB since 2022.
- Member of Comité de Pilotage de l’Observatoire de la Formation des prix and des marges 2017-2023.
- Member of Comité de Règlement des Différends Commerciaux Agricoles since 2023.
- Expert for RBB on the Ex-Post Study on «Market entry, expansion and imports in EU merger decisions », 2023.

- Expertise on « Interprofessions and réformes de la PAC » for Comité National Interprofessionnel des vins (CNIV), 2017.
- Report on « Evaluation des Effets de la Loi de Modernisation Economique and des Stratégies d'Alliances à l'Achat des Distributeurs » with M-L Allain and S. Tuolla, for the Ministère de l'Economie and des Finances, to evaluate ex post the Loi de Modernisation Economique adopted in 2008.
<https://www.economie.gouv.fr/files/files/PDF/RapportCompland-LME19-dec-def.pdf>

TEACHING AND RELATED

PhD Supervision

- **Sébastien Cerles** (with M-L Allain, CREST) since 02/ 2023.
- **Rémi Avignon** (with M-L Allain, CREST), « Profit-Sharing and Inefficiencies in Vertically Related Markets » defense on 16/02/ 2022.
- **Morgane Guignard** (with Z. Bouamra Mechemache, TSE) at CREST, « Empirical Essays on Vertical Relationships, Bargaining Power and Innovation », defense on 16/12/2021.
- **Hugo Molina** (with C. Bonnet, TSE) at Ecole Polytechnique on «Empirical Essays on Vertical Relationships, Bargaining Power and Competition Policy », defense 15 /02/2018.

PhD Jury

- Oscar Jara, Université of Toulouse, 2024, Referee, Jun Yan, Université of Toulouse, 2022, Diomides Mavroyiannis, Université Paris Dauphine, 2019, Georgios Pandropoulos, Université of Toulouse, 2018, Olga Rozanova, Université of Toulouse, Rapporteur, 2016, Etienne Chamayou, Université de Paris I, 2017, Clément Dheilily, Université de Rennes, 2017.

Other Jurys

- Selection committee Université of Toulouse / Professor of Economics, session 2022.
- CDS For Maitre de Conférence at Université d'Evry, 2021.

Teaching

- Ecole Polytechnique :
 - Part Time Professor associate (64 heures annuelles) at Ecole Polytechnique since 2016.
 - Microeconomics classes (32h)
 - M2 Class on « Firms Strategies and markets » (36h).

REFEREE FOR JOURNALS

- American Journal of Agricultural Economics, Annales of Economics and Statistics, Applied Economics, Economic Journal, European Economic Review, European Agricultural Review of Economics, International Journal of Industrial Organization, Journal of the European Economic Association, Journal of Economics and Management Strategy, Journal of Industrial Economics, Journal of Political Economy, Journal of Public Economic Theory, Rand Journal of Economics, Review of Industrial Organization, Recherches Economiques de Louvain, Revue Française d'Economie, Revue d'Economie Politique.