

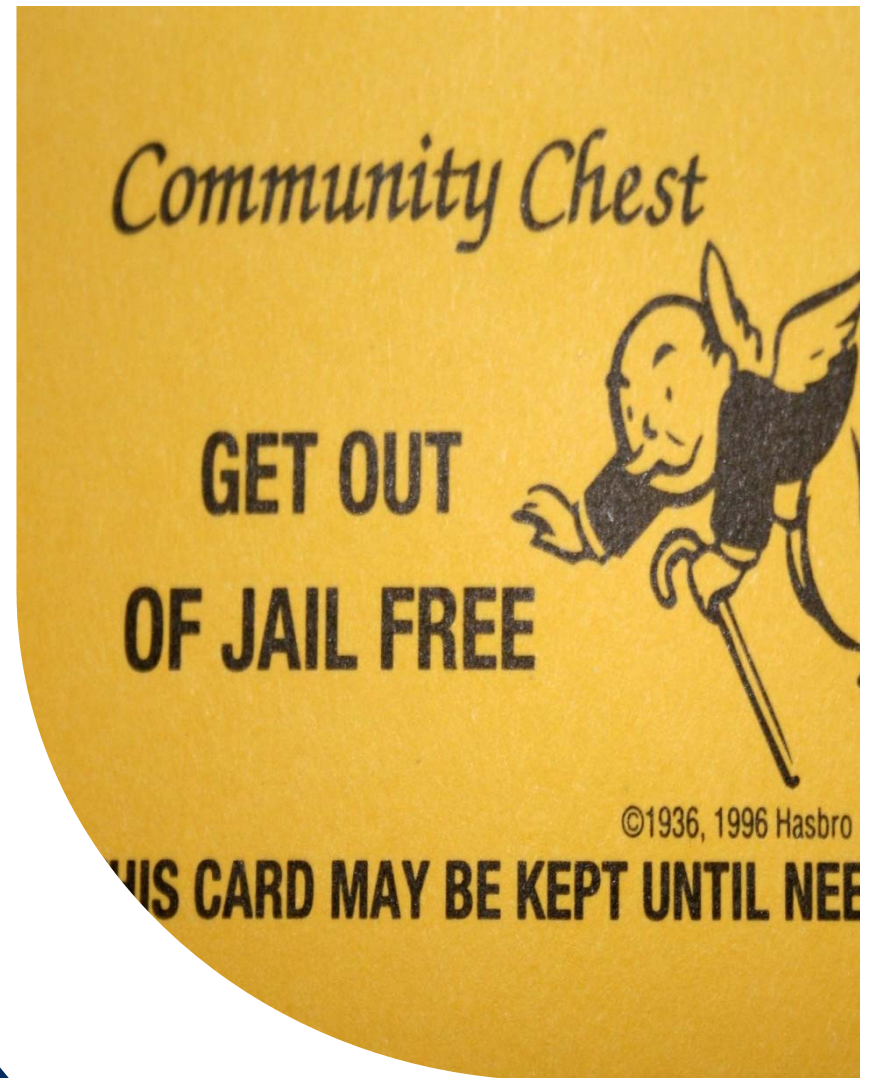
CWG SG1 WEBINAR

# *Leniency Incentives and Disincentives in Canada*

Presented By

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# A Successful Leniency Program Requires:

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## Effective Sanctions

- From the applicant's perspective, the key incentive for leniency is to avoid significant criminal sanctions.
- Fines – how high is high enough?
- Jail/custodial sentence for individuals – Not all jurisdictions have a history of jail time for cartel offences.

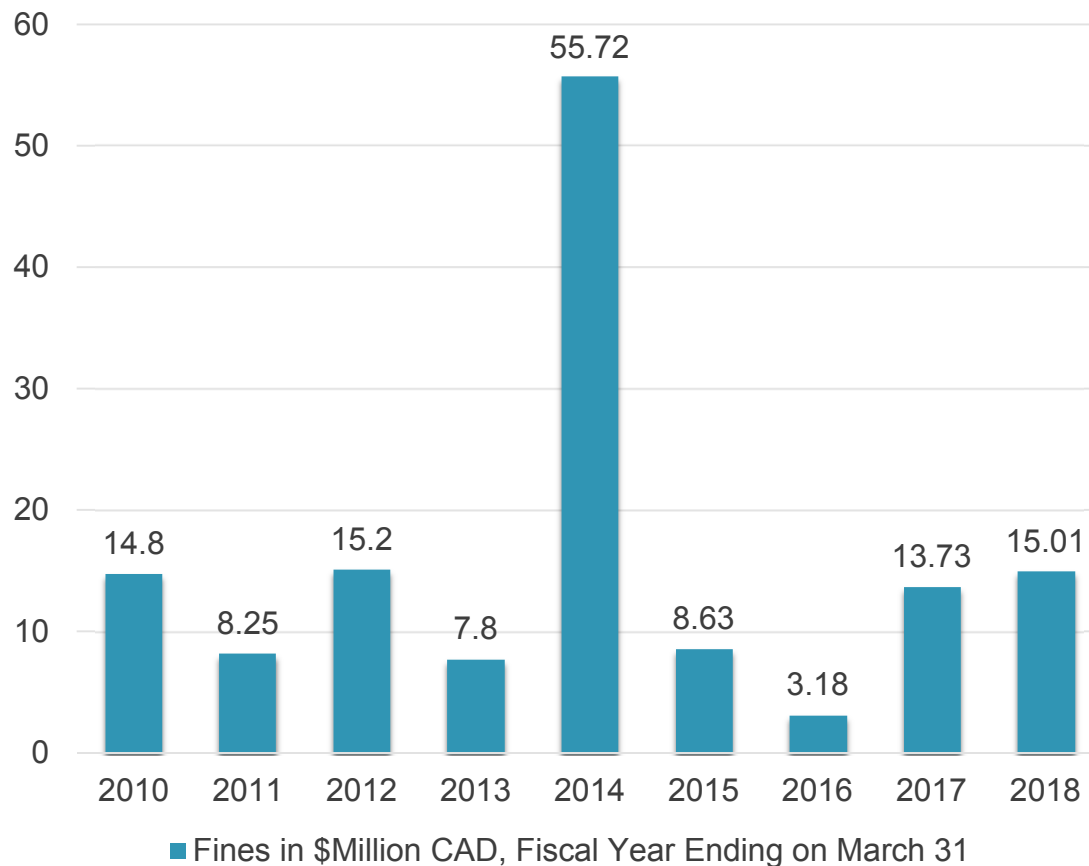
## Consistent Enforcement

- Solid enforcement record further encourages cooperation.

# Canada: Criminal Enforcement Figures

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## TOTAL FINES



**\$30M (FY 2014)**

- Bid-rigging, Yazaki Corp. (Auto-parts cartel)

**\$13M (FY 2017)**

- Bid-rigging, Showa Corp. (Auto-parts cartel)

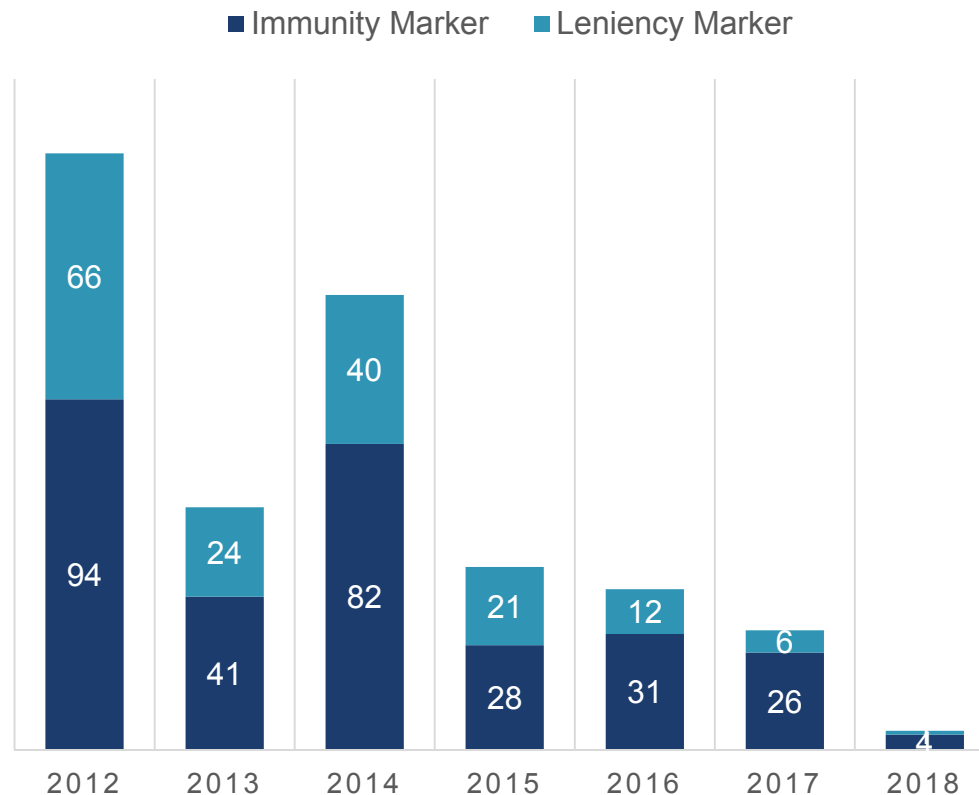
**\$12.5M (FY 2012)**

- Price-fixing, DomFoam & its affiliates (Domestic polyurethane foam cartel)

# Canada: Criminal Enforcement Figures

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## IMMUNITY AND LENIENCY MARKERS



### Prison Sentence

Prison sentences have not been imposed in Canada so far for cases that involve international cartels. Some degree of success in domestic cases.



Questions?



# Thank You

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