



COMMISSION OF THE EUROPEAN COMMUNITIES
DIRECTORATE-GENERAL IV - COMPETITION

Directorate F - Capital and consumer goods industries
Unit 2 - Motor vehicles and other means of transport, and associated mechanical manufactured products

IV/9511/96bn

**AUTOPREISE IN DER
EUROPÄISCHEN UNION
AM 1. NOVEMBER 1995**

**PRIX DES VOITURES
AU SEIN DE L'UNION EUROPEENNE
AU 1 NOVEMBRE 1995**

**CAR PRICES WITHIN
THE EUROPEAN UNION
ON 1 NOVEMBER 1995**

**PREZZI DEGLI AUTOVEICOLI IN SENO
ALL'UNIONE EUROPEA
AL 1° NOVEMBRE 1995**

**PRIJS VOOR AUTO'S IN DE
EUROPESE UNIE
OP 1 NOVEMBER 1995**

CAR PRICE DIFFERENTIALS **WITHIN THE EUROPEAN UNION** **(%) - 1. November 1995**

Preisunterschiede für Automobile in der Europäischen Union (%) - 1. November 1995
Différences des prix des voitures au sein de l'Union Européenne (%) - 1 novembre 1995
Differenze dei prezzi degli autoveicoli in seno all'Unione Europea (%) - 1 Novembre 1995
Prijsverschillen voor auto's in de Europese Unie (%) - 1 november 1995

By Manufacturer

Nach Automobilhersteller / Par constructeur / Per costruttore / Per autofabrikant

ECU rate on:- ECU-Kurs am:- Cours de l'écu au:- Cambio dell'Ecu all:- Ecu valutakoers op:
1.11.1995 (*)

<u>Code</u>	<u>Country</u>	<u>Currency</u>	<u>ECU</u>
B	Belgium	BFR	38.5148
D	Germany	DM	1.87321
E	Spain	PTA	162.371
F	France	FF	6.49908
IRL	Ireland	IRL	0.820519
I	Italy	LIT	2115.80
L	Luxembourg	LFR	38.5148
NL	Netherlands	HFL	2.09951
A	Austria	OS	13.1823
P	Portugal	ESC	197.535
S	Sweden	SKR	8.76386
UK	United Kingdom	UKL	0.840058

(*) Published in the Official Journal of the EC. (C291 p2, 4.11.95).

(*) Veröffentlicht im Amtsblatt der EG.

(*) Publié au JO des CE.

(*) Pubblicato nella GU delle CE.

(*) gepubliceerd in het Publikatieblad van de EG.

Reference - Erläuterung - Légende - Leggenda - Verklaring

- 1 Sources: Motor vehicle manufacturers - Angaben stammen von den Automobilherstellern - Sources: Les constructeurs automobiles - Fonte d'informazioni: I costruttori di automobili - Bron: automobielfabrikanten
- 2 100% is used for the cheapest country - 100% bezeichnet das preisgünstigste Land - 100% pour le pays le moins cher - 100% per il paese meno caro - 100% voor het goedkoopste land
- 3 The underlined figure shows the most expensive country - Die unterstrichenen Zahlen bezeichnen das teuerste Land - La valeur soulignée désigne le pays le plus cher - Il valore sottolineato indica il paese più caro - Het onderstreepte bedrag geeft het duurste land aan
- 4 XXX indicates that figures are not available - XXX Angaben nicht verfügbar - XXX données non disponibles - XXX dati non disponibili - XXX duidt aan dat er geen cijfers beschikbaar zijn
- 5 All figures quoted are free of tax - Angaben ohne Steuer - Les données utilisées sont hors taxes - I dati utilizzati non includono le tasse - Alle genoteerde bedragen zijn exclusief belastingen

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B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW - 316 i											
117.7	117.0	110.5	115.7	115.2	100	<u>119.3</u>	108.6	118.6	119.2	111.5	105.7
BMW - 520 i											
<u>122.9</u>	119.2	113.4	122.7	118.1	100.8	121.1	114.7	120.5	116.4	115.9	100
BMW - 730 i											
121.9	119.2	122.6	<u>125.4</u>	118.4	111.5	117.5	118.4	121.7	XXX	XXX	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Cinquecento - 900 ie											
110.6	128.0	100	105.3	102.2	101.1	110.6	107.9	<u>131.0</u>	106.6	XXX	110.4
FIAT Punto 55S											
115.9	<u>130.7</u>	105.1	121.3	100.3	100	115.9	123.5	127.2	100.3	129.1	109.5
FIAT Bravo 1.4 S											
103.3	112.6	100	102.8	XXX	101.8	103.3	104.8	<u>115.0</u>	103.1	XXX	XXX
FIAT Tempra 1.6 SX											
109.8	<u>122.9</u>	103.2	113.5	100	100.4	109.8	114.9	119.0	106.5	101.6	105.4
FIAT Croma 2.0 iES											
126.0	127.0	112.1	122.4	XXX	100	126.0	103.8	<u>127.8</u>	XXX	105.8	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
ALFA ROMEO 145 1.6 iE											
114.0	122.2	100	122.8	103.9	100.5	114.0	109.6	122.4	114.4	<u>126.5</u>	117.9
ALFA ROMEO 155 2.0 TS											
124.7	<u>131.6</u>	109.8	126.5	100	100.6	124.7	121.0	127.5	115.1	112.7	116.7
ALFA ROMEO 164 2.0 TS											
129.6	<u>131.1</u>	116.9	127.8	110.9	100	129.6	109.2	130.7	120.5	115.8	105.6

B	D	E	F	IRL	I	L	NL	A	P	S	UK
LANCIA Y10 1.1 Junior											
113.2	128.6	100	117.9	XXX	101.6	113.2	127.7	<u>132.7</u>	108.5	XXX	XXX
LANCIA Dedra 1.8 iE LS											
121.1	123.7	110.1	<u>126.5</u>	XXX	102.1	121.1	114.8	XXX	100	XXX	XXX
LANCIA K 2.0 LE											
108.0	110.1	103.1	111.0	XXX	101.9	108.0	100	<u>113.9</u>	103.9	XXX	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FORD Fiesta 1.1											
110.4	<u>125.2</u>	105.3	109.0	110.8	100	110.4	120.9	118.8	106.0	114.4	108.1
FORD Escort 1.6											
114.4	<u>124.4</u>	104.7	104.8	102.3	102.9	114.4	106.8	118.8	100	108.4	114.0
FORD Mondeo 1.8											
117.7	126.1	107.3	108.2	102.9	100	117.7	115.7	<u>134.3</u>	106.7	117.6	106.6
FORD Scorpio 2.0 Ghia or Ultima											
113.4	110.6	126.8	120.6	110.0	100	113.4	117.1	<u>135.0</u>	125.5	104.0	105.4

B	D	E	F	IRL	I	L	NL	A	P	S	UK
GM - OPEL Corsa Swing 1.4											
110.0	116.3	105.2	102.0	114.4	100.8	110.0	121.9	118.5	100	109.2	<u>124.4</u>
GM - OPEL Astra 1.4 GL											
107.9	111.3	103.0	109.1	106.7	100	107.9	111.3	115.6	101.8	100.1	<u>117.9</u>
GM - OPEL Vectra 1.6 GL											
116.4	<u>128.4</u>	100	113.5	106.5	102.9	116.4	113.9	128.0	104.6	114.7	112.3
GM - OPEL Omega 2.0 GL											
122.1	127.0	123.5	122.6	109.6	100	122.1	111.8	<u>127.4</u>	127.3	110.9	114.2

B	D	E	F	IRL	I	L	NL	A	P	S	UK
MERCEDES C180											
118.3	118.3	113.9	111.0	108.5	100	119.6	105.9	<u>121.7</u>	111.5	110.7	107.1
MERCEDES E 200											
111.9	110.5	112.3	107.2	102.9	100.5	113.6	108.5	<u>114.2</u>	112.4	108.8	100
MERCEDES S 320											
111.9	108.2	113.5	114.2	102.1	101.1	110.4	113.3	113.6	<u>116.7</u>	115.4	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
PEUGEOT 106											
112.2	115.6	100	<u>123.8</u>	XXX	105.0	112.2	111.0	119.8	101.8	114.3	107.1
PEUGEOT 205											
114.1	<u>127.5</u>	104.3	126.3	103.9	XXX	114.1	116.6	112.8	100	XXX	110.5
PEUGEOT 306											
118.5	116.7	103.0	<u>125.4</u>	100.6	100	118.5	110.8	115.9	101.0	111.1	110.8
PEUGEOT 405											
124.7	128.1	120.1	<u>133.6</u>	100	XXX	124.7	122.6	121.1	103.9	109.7	104.3
PEUGEOT 806											
112.6	113.1	106.3	115.9	XXX	XXX	112.9	109.9	<u>117.8</u>	XXX	XXX	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
CITROËN AX											
114.4	<u>147.5</u>	116.6	130.2	XXX	112.6	114.4	122.2	121.2	100	XXX	107.8
CITROËN ZX - TD											
120.1	116.6	107.3	<u>130.8</u>	XXX	100.9	120.1	110.8	107.8	101.8	XXX	100
CITROËN Xantia											
129.5	130.1	115.7	<u>139.5</u>	100	101.5	129.5	110.9	123.6	111.5	106.4	101.9
CITROËN Evasion											
145.0	<u>150.3</u>	142.8	148.9	XXX	100	145.0	135.0	139.3	XXX	137.5	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
RENAULT Twingo 1.2											
116.0	110.6	104.7	119.6	XXX	101.9	116.0	116.8	<u>120.2</u>	100	118.0	XXX
RENAULT Clio RL 1.2											
119.8	117.0	114.7	<u>127.3</u>	120.6	106.1	119.8	122.2	126.7	100	XXX	112.2
RENAULT 19 RL 1.4											
118.6	116.6	120.3	<u>122.9</u>	XXX	100	118.6	110.1	112.0	111.0	117.7	113.2
RENAULT Laguna RN 1.8											
121.5	115.0	116.7	<u>128.6</u>	110.1	109.5	121.5	114.4	123.4	100	XXX	106.6
RENAULT Safrane RN 2.0											
107.7	116.6	110.1	120.1	112.1	114.9	107.7	100	<u>124.6</u>	119.1	XXX	100.8
RENAULT Espace 2.0											
112.1	111.3	100	<u>118.0</u>	XXX	103.3	112.1	112.0	110.3	117.5	116.6	103.8

B	D	E	F	IRL	I	L	NL	A	P	S	UK
ROVER 111 Si											
121.9	<u>131.1</u>	104.3	115.1	112.1	100	121.9	126.1	XXX	XXX	XXX	104.5
ROVER 414 i											
131.2	XXX	113.8	128.7	105.9	100	131.2	XXX	<u>133.5</u>	110.0	XXX	124.3
ROVER 620 Si											
<u>118.6</u>	115.4	100.3	118.5	104.6	100	<u>118.6</u>	111.3	116.1	XXX	105.8	112.7
ROVER 820 Si											
120.1	120.5	107.6	XXX	110.2	XXX	120.1	112.7	<u>134.1</u>	XXX	100	103.4
LAND ROVER Discovery TDi											
137.1	133.5	111.2	131.1	120.9	100	137.1	122.7	<u>139.6</u>	106.0	XXX	118.1
RANGE ROVER V8i SE											
109.3	118.7	104.7	113.4	112.2	100	109.3	<u>124.6</u>	123.8	103.4	113.6	104.5

B	D	E	F	IRL	I	L	NL	A	P	S	UK
VOLVO 440 1.8											
115.0	119.5	102.4	110.0	101.1	101.0	117.7	108.0	<u>120.8</u>	105.4	114.1	100
VOLVO 850 2.0											
124.0	127.5	114.1	125.9	107.2	105.0	124.0	117.2	<u>132.1</u>	119.4	109.6	100
VOLVO 960 2.5											
123.7	124.4	119.3	<u>127.6</u>	110.3	111.5	123.7	119.7	126.1	113.0	107.3	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
VOLKSWAGEN Polo											
120.0	<u>135.9</u>	110.7	119.2	120.2	106.5	120.0	128.0	125.6	100	117.0	122.0
VOLKSWAGEN Golf CL											
<u>120.6</u>	118.1	103.5	111.7	115.7	100	117.3	116.1	115.7	107.9	117.9	117.4
VOLKSWAGEN Vento CL											
104.6	<u>114.6</u>	XXX	103.0	108.1	100	109.0	103.5	108.1	XXX	102.6	105.6
VOLKSWAGEN Passat CL											
114.9	<u>130.6</u>	113.0	105.8	111.3	101.3	111.0	111.2	106.7	100	112.7	106.2

B	D	E	F	IRL	I	L	NL	A	P	S	UK
AUDI A4 1.8l											
<u>121.1</u>	120.8	104.5	120.3	112.4	100	116.8	112.7	120.6	108.7	107.8	105.4
AUDI A6 2.6l											
119.0	119.8	110.0	<u>120.3</u>	117.4	100	114.7	114.0	118.0	109.5	110.3	103.6

B	D	E	F	IRL	I	L	NL	A	P	S	UK
SEAT Marbella 903											
<u>134.9</u>	131.3	100	122.8	XXX	112.6	124.8	131.6	XXX	XXX	XXX	XXX
SEAT Ibiza 1.6 CLX											
119.0	<u>124.7</u>	109.7	116.6	XXX	100	120.5	112.2	119.4	102.3	XXX	XXX
SEAT Cordoba 1.6 CLX											
116.5	<u>122.7</u>	110.5	121.2	108.7	100	118.4	119.2	122.5	XXX	XXX	108.1
SEAT Toledo 1.8 GL											
118.5	120.6	108.2	<u>123.3</u>	107.4	100	121.9	119.9	122.6	XXX	106.0	103.9

B	D	E	F	IRL	I	L	NL	A	P	S	UK
DAIHATSU Applause 1.6i Xi											
104.5	100	XXX	XXX	XXX	XXX	104.5	<u>105.8</u>	100.4	XXX	XXX	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
HONDA Civic 1.5 LSi											
121.4	<u>125.2</u>	116.9	106.4	105.3	103.7	121.4	107.2	100	110.8	104.1	105.3
HONDA Accord 2.0 i LS											
116.2	<u>117.2</u>	105.9	XXX	101.6	100	116.2	104.1	100.8	XXX	XXX	106.5

B	D	E	F	IRL	I	L	NL	A	P	S	UK
MAZDA 121											
102.4	127.2	XXX	<u>135.6</u>	125.6	106.8	103.0	118.2	115.7	100	127.2	XXX
MAZDA 323											
110.0	110.6	XXX	<u>118.7</u>	100	XXX	110.3	105.9	106.7	116.4	113.3	103.2
MAZDA 626											
121.3	109.5	XXX	115.2	108.2	XXX	<u>121.6</u>	108.5	100	XXX	XXX	102.5

B	D	E	F	IRL	I	L	NL	A	P	S	UK
MITSUBISHI Colt 1.6 GLXi											
XXX	115.1	107.8	<u>116.6</u>	XXX	106.1	XXX	104.4	114.4	100	101.7	113.0
MITSUBISHI Galant 2.0 GLSi											
112.9	119.1	100	XXX	108.8	XXX	112.9	115.7	<u>120.2</u>	XXX	115.8	107.8
MITSUBISHI Pajero/Montero 2.8 TD GLS											
116.9	106.4	104.3	114.2	100	101.0	116.9	XXX	<u>121.8</u>	110.5	XXX	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
NISSAN Micra 1.0 LX											
117.8	<u>123.5</u>	103.8	114.2	120.2	100	117.8	118.5	121.3	108.0	130.1	113.4
NISSAN Almera 1.4 GX											
109.1	115.8	100	110.1	109.7	XXX	109.1	102.1	112.1	105.6	<u>116.9</u>	106.3
NISSAN Primera 1.6 LX											
120.0	122.9	107.4	128.6	116.0	100	120.0	107.3	128.9	113.8	<u>135.3</u>	109.6

B	D	E	F	IRL	I	L	NL	A	P	S	UK
SUBARU Legacy Station Wagon 2.0 GL											
105.1	135.9	XXX	132.7	117.4	XXX	107.1	100	137.4	XXX	113.0	106.0

B	D	E	F	IRL	I	L	NL	A	P	S	UK
SUZUKI Swift 1.0 GLS											
105.1	110.7	XXX	100	120.1	XXX	106.3	116.4	108.6	114.8	XXX	106.2
SUZUKI Balneo 1.6 GLX											
125.1	127.3	112.1	114.5	111.1	100	125.5	120.7	120.3	138.4	119.1	106.6

B	D	E	F	IRL	I	L	NL	A	P	S	UK
TOYOTA Starlet 1.3 XL											
100	116.7	XXX	114.4	111.5	XXX	100	105.3	115.2	105.1	XXX	106.2
TOYOTA Corolla 1.3 XL											
106.6	109.1	XXX	115.4	103.8	XXX	106.6	104.5	113.4	111.9	106.3	100
TOYOTA Carina E Sedan 1.6 XL											
120.4	124.2	115.7	124.6	112.1	100	120.4	116.2	122.3	119.8	116.2	100.4

By segment

Nach Marktsegment / Par segment / Per segmento / Per segment

SEGMENT A - MINI CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Cinquecento											
110.6	128.0	100	105.3	102.2	101.1	110.6	107.9	131.0	106.6	XXX	110.4
RENAULT Twingo											
116.0	110.6	104.7	119.6	XXX	101.9	116.0	116.8	120.2	100	118.0	XXX
SEAT Marbella											
134.9	131.3	100	122.8	XXX	112.6	124.8	131.6	XXX	XXX	XXX	XXX

SEGMENT B - SMALL CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Punto											
115.9	130.7	105.1	121.3	100.3	100	115.9	123.5	127.2	100.3	129.1	109.5
LANCIA Y10 Junior											
113.2	128.6	100	117.9	XXX	101.6	113.2	127.7	132.7	108.5	XXX	XXX
FORD Fiesta											
110.4	125.2	105.3	109.0	110.8	100	110.4	120.9	118.8	106.0	114.4	108.1
GM OPEL Corsa Swing											
110.0	116.3	105.2	102.0	114.4	100.8	110.0	121.9	118.5	100	109.2	124.4
PEUGEOT 106											
112.2	115.6	100	123.8	XXX	105.0	112.2	111.0	119.8	101.8	114.3	107.1
PEUGEOT 205											
114.1	127.5	104.3	126.3	103.9	XXX	114.1	116.6	112.8	100	XXX	110.5
CITROËN AX											
114.4	147.5	116.6	130.2	XXX	112.6	114.4	122.2	121.2	100	XXX	107.8
RENAULT Clio											
119.8	117.0	114.7	127.3	120.6	106.1	119.8	122.2	126.7	100	XXX	112.2
ROVER 111											
121.9	131.1	104.3	115.1	112.1	100	121.9	126.1	XXX	XXX	XXX	104.5
VOLKSVAGEN Polo											
120.0	135.9	110.7	119.2	120.2	106.5	120.0	128.0	125.6	100	117.0	122.0
SEAT Ibiza											
119.0	124.7	109.7	116.6	XXX	100	120.5	112.2	119.4	102.3	XXX	XXX

SEGMENT B - SMALL CARS (end)

B	D	E	F	IRL	I	L	NL	A	P	S	UK
MAZDA 121											
102.4	127.2	XXX	135.6	125.6	106.8	103.0	118.2	115.7	100	127.2	XXX
MITSUBISHI Colt											
XXX	115.1	107.8	116.6	XXX	106.1	XXX	104.4	114.4	100	101.7	113.0
NISSAN Micra											
117.8	123.5	103.8	114.2	120.2	100	117.8	118.5	121.3	108.0	130.1	113.4
SUZUKI Swift											
105.1	110.7	XXX	100	120.1	XXX	106.3	116.4	108.6	114.8	XXX	106.2
TOYOTA Starlet											
100	116.7	XXX	114.4	111.5	XXX	100	105.3	115.2	105.1	XXX	106.2

SEGMENT C - MEDIUM CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Bravo											
103.3	112.6	100	102.8	XXX	101.8	103.3	104.8	115.0	103.1	XXX	XXX
ALFA ROMEO 145											
114.0	122.2	100	122.8	103.9	100.5	114.0	109.6	122.4	114.4	126.5	117.9
FORD Escort											
114.4	124.4	104.7	104.8	102.3	102.9	114.4	106.8	118.8	100	108.4	114.0
GM OPEL Astra											
107.9	111.3	103.0	109.1	106.7	100	107.9	111.3	115.6	101.8	100.1	117.9
PEUGEOT 306											
118.5	116.7	103.0	125.4	100.6	100	118.5	110.8	115.9	101.0	111.1	110.8
CITROËN ZX											
120.1	116.6	107.3	130.8	XXX	100.9	120.1	110.8	107.8	101.8	XXX	100
RENAULT 19											
118.6	116.6	120.3	122.9	XXX	100	118.6	110.1	112.0	111.0	117.7	113.2
VOLVO 440											
115.0	119.5	102.4	110.0	101.1	101.0	117.7	108.0	120.8	105.4	114.1	100
VOLKSWAGEN Golf											
120.6	118.1	103.5	111.7	115.7	100	117.3	116.1	115.7	107.9	117.9	117.4
VOLKSWAGEN Vento											
104.6	114.6	XXX	103.0	108.1	100	109.0	103.5	108.1	XXX	102.6	105.6

SEGMENT C - MEDIUM CARS (end)

B	D	E	F	IRL	I	L	NL	A	P	S	UK
SEAT Cordoba											
116.5	122.7	110.5	121.2	108.7	100	118.4	119.2	122.5	XXX	XXX	108.1
SEAT Toledo											
118.5	120.6	108.2	123.3	107.4	100	121.9	119.9	122.6	XXX	106.0	103.9
DAIHATSU Applause											
104.5	100	XXX	XXX	XXX	XXX	104.5	105.8	100.4	XXX	XXX	XXX
HONDA Civic											
121.4	125.2	116.9	106.4	105.3	103.7	121.4	107.2	100	110.8	104.1	105.3
MAZDA 323											
110.0	110.6	XXX	118.7	100	XXX	110.3	105.9	106.7	116.4	113.3	103.2
NISSAN Almera											
109.1	115.8	100	110.1	109.7	XXX	109.1	102.1	112.1	105.6	116.9	106.3
TOYOTA Corolla											
106.6	109.1	XXX	115.4	103.8	XXX	106.6	104.5	113.4	111.9	106.3	100

SEGMENT D - LARGE CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 316											
117.7	117.0	110.5	115.7	115.2	100	119.3	108.6	118.6	119.2	111.5	105.7
FIAT Tempra											
109.8	122.9	103.2	113.5	100	100.4	109.8	114.9	119.0	106.5	101.6	105.4
ALFA ROMEO 155											
124.7	131.6	109.8	126.5	100	100.6	124.7	121.0	127.5	115.1	112.7	116.7
LANCIA Dedra											
121.1	123.7	110.1	126.5	XXX	102.1	121.1	114.8	XXX	100	XXX	XXX
FORD Mondeo											
117.7	126.1	107.3	108.2	102.9	100	117.7	115.7	134.3	106.7	117.6	106.6
GM OPEL Vectra											
116.4	128.4	100	113.5	106.5	102.9	116.4	113.9	128.0	104.6	114.7	112.3
MERCEDES C 180											
118.3	118.3	113.9	111.0	108.5	100	119.6	105.9	121.7	111.5	110.7	107.1
PEUGEOT 405											
124.7	128.1	120.1	133.6	100	XXX	124.7	122.6	121.1	103.9	109.7	104.3
CITROËN Xantia											
129.5	130.1	115.7	139.5	100	101.5	129.5	110.9	123.6	111.5	106.4	101.9

SEGMENT D - LARGE CARS (end)

B	D	E	F	IRL	I	L	NL	A	P	S	UK
RENAULT Laguna											
121.5	115.0	116.7	128.6	110.1	109.5	121.5	114.4	123.4	100	XXX	106.6
ROVER 414											
131.2	XXX	113.8	128.7	105.9	100	131.2	XXX	133.5	110.0	XXX	124.3
ROVER 620											
118.6	115.4	100.3	118.5	104.6	100	118.6	111.3	116.1	XXX	105.8	112.7
VOLKSWAGEN Passat											
114.9	130.6	113.0	105.8	111.3	101.3	111.0	111.2	106.7	100	112.7	106.2
AUDI A4											
121.1	120.8	104.5	120.3	112.4	100	116.8	112.7	120.6	108.7	107.8	105.4
HONDA Accord											
116.2	117.2	105.9	XXX	101.6	100	116.2	104.1	100.8	XXX	XXX	106.5
MAZDA 626											
121.3	109.5	XXX	115.2	108.2	XXX	121.6	108.5	100	XXX	XXX	102.5
MITSUBISHI Galant											
112.9	119.1	100	XXX	108.8	XXX	112.9	115.7	120.2	XXX	115.8	107.8
NISSAN Primera											
120.0	122.9	107.4	128.6	116.0	100	120.0	107.3	128.9	113.8	135.3	109.6
SUBARU Legacy											
105.1	135.9	XXX	132.7	117.4	XXX	107.1	100	137.4	XXX	113.0	106.0
SUZUKI Balneo											
125.1	127.3	112.1	114.5	111.1	100	125.5	120.7	120.3	138.4	119.1	106.6
TOYOTA Carina E											
120.4	124.2	115.7	124.6	112.1	100	120.4	116.2	122.3	119.8	116.2	100.4

SEGMENT E - EXECUTIVE CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 520											
122.9	119.2	113.4	122.7	118.1	100.8	121.1	114.7	120.5	116.4	115.9	100
FIAT Croma											
126.0	127.0	112.1	122.4	XXX	100	126.0	103.8	127.8	XXX	105.8	XXX
ALFA ROMEO 164											
129.6	131.1	116.9	127.8	110.9	100	129.6	109.2	130.7	120.5	115.8	105.6
LANCIA K											
108.0	110.1	103.1	111.0	XXX	101.9	108.0	100	113.9	103.9	XXX	XXX

SEGMENT E - EXECUTIVE CARS (end)

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FORD Scropio											
113.4	110.6	126.8	120.6	110.0	100	113.4	117.1	135.0	125.5	104.0	105.4
GM OPEL Omega											
122.1	127.0	123.5	122.6	109.6	100	122.1	111.8	127.4	127.3	110.9	114.2
MERCEDES 200 E											
111.9	110.5	112.3	107.2	102.9	100.5	113.6	108.5	114.2	112.4	108.8	100
RENAULT Safrane											
107.7	116.6	110.1	120.1	112.1	114.9	107.7	100	124.6	119.1	XXX	100.8
ROVER 820											
120.1	120.5	107.6	XXX	110.2	XXX	120.1	112.7	134.1	XXX	100	103.4
VOLVO 850											
124.0	127.5	114.1	125.9	107.2	105.0	124.0	117.2	132.1	119.4	109.6	100
AUDI A6											
119.0	119.8	110.0	120.3	117.4	100	114.7	114.0	118.0	109.5	110.3	103.6

SEGMENT F - LUXURY CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 730											
121.9	119.2	122.6	125.4	118.4	111.5	117.5	118.4	121.7	XXX	XXX	100
MERCEDES 320 S											
111.9	108.2	113.5	114.2	102.1	101.1	110.4	113.3	113.6	116.7	115.4	100
VOLVO 960											
123.7	124.4	119.3	127.6	110.3	111.5	123.7	119.7	126.1	113.0	107.3	100

SEGMENT G - MULTI PURPOSE AND SPORTS UTILITY

B	D	E	F	IRL	I	L	NL	A	P	S	UK
PEUGEOT 806											
112.6	113.1	106.3	115.9	XXX	XXX	112.9	109.9	117.8	XXX	XXX	100
CITROËN Evasion											
145.0	150.3	142.8	148.9	XXX	100	145.0	135.0	139.3	XXX	137.5	XXX
RENAULT Espace											
112.1	111.3	100	118.0	XXX	103.3	112.1	112.0	110.3	117.5	116.6	103.8
LAND ROVER Discovery											
137.1	133.5	111.2	131.1	120.9	100	137.1	122.7	139.6	106.0	XXX	118.1
RANGE ROVER											
109.3	118.7	104.7	113.4	112.2	100	109.3	124.6	123.8	103.4	113.6	104.5
MITSUBISHI Pajero											
116.9	106.4	104.3	114.2	100	101.0	116.9	XXX	121.8	110.5	XXX	XXX

77 Models, 75 previously - Rover suppress a model, Peugeot, Citroën and Suzuki add a model

77 Modelle, vormal 75 - Rover minus ein Modell, Peugeot, Citroën und Suzuki plus ein Modell

77 Modèles, 75 précédemment - moins un chez Rover, plus un chez Peugeot, Citroën et Suzuki

77 Modelli, 75 precedentemente - meno uno presso Rover, più uno presso Peugeot, Citroën e Suzuki

77 Modellen, voorheen 75 - Rover min één, Peugeot, Citroën en Suzuki plus één.

B M W AG

Date: November 1, 1995

Manufacturer: BMW AG

316i 4dr 1596 cm3	B		D		E		F		IRL	
	Bfrs		DM		1000 Ptas		FF		IRC	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	823,360	683,286	38,000	33,043	3,462	2,704	136,751	113,392	21,914	14,245
Price Index	118,5	117,0	112,4	116,3	118,8	110,5	117,1	115,6	148,7	115,0
Major Options	82,663	68,600	3,300	2,870	S	S	13,382	11,096	1,800	1,170
- air conditioning	70,252	58,300	3,050	2,652	275	215	8,000	6,634	1,505	978
- automatic gearbox	S	S	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	600	390
- airbag										
Right-hand Drive	21,549	17,883	1,000	870	96	75	3,622	3,004	-	-
Other Information	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes		1 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

	I		L		NL		P		UK	
	1000 Lit		Bfrs		Hfl		1000 Esc		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
316i 4dr 1596 cm3										
Retail Price	37.955	31.895	796.714	692.795	52.504	34.357	5.002	3.549	15.727	13.385
Price Index	100,0	100,0	114,6	118,6	138,6	107,9	141,0	119,1	104,4	105,7
Major Options										
- air conditioning	4.500	3.782	72.100	62.696	6.975	4.287	S	S	1.710	1.455
- automatic gearbox	3.150	2.647	70.000	60.870	4.850	2.981	NA	NA	1.020	868
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	1.162	976	20.566	17.883	1.586	975	106	91	-	-
Other Information										
- warranty condition	3 years yes yes		1 year yes yes		1 year no no		1 year yes yes		1 year yes no	
- free roadside assistance										
- delivery costs included										

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

316i 4dr 1596 cm3	A		S	
	OS		SKR	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	308.333	235.728	199.236	147.334
Price Index	129,6	117,9	125,4	110,3
Major Options				
- air conditioning	27.337	20.900	21.304	17.043
- automatic gearbox	25.000	14.471	NA	NA
- power steering	S	S	S	S
- ABS	S	S	S	S
- airbag	S	S	S	S
Right-hand Drive	8.007	6.121	5.110	4.088
Other Information	1 year yes yes		3 year yes no	
- warranty condition				
- free roadside assistance				
- delivery costs included				

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

520i 4dr 1991 cm3	B		D		E		F		IRL	
	Bfrs		DM		1000 Ptas		FF		IRE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.154.719	958.273	52.000	45.217	4.772	3.728	194.666	161.415	30.170	19.612
Price Index	125,3	122,2	116,0	118,5	123,5	113,4	125,7	122,5	154,3	117,9
Major Options										
- air conditioning	79.892	66.300	3.190	2.774	S	S	NA	NA	2.000	1.300
- automatic gearbox	84.350	70.000	3.700	3.217	359	280	13.400	11.111	2.000	1.300
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	800	520
Right-hand Drive	21.549	17.883	1.000	870	96	75	3.622	3.004	-	-
Other Information										
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes
- free roadside assistance	yes	yes	no	no	yes	yes	yes	yes	no	no
- delivery costs included										

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

	I		L		NL		P		UK	
	1000 Lt		Bfrs		Hfl		1000 Esc		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
520i 4dr 1991 cm3										
Retail Price	51.395	43.189	1.085.981	944.331	75.902	48.737	7.432	4.653	19.983	17.007
Price Index	102,1	100,8	117,8	120,4	151,1	114,0	158,0	116,2	100,0	100,0
Major Options										
- air conditioning	2.470	2.076	45.300	39.391	8.677	5.383	S	S	1.610	1.370
- automatic gearbox	3.950	3.319	80.000	69.565	5.950	3.657	NA	NA	1.120	953
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	1.162	976	20.566	17.883	1.586	975	106	91	-	-
Other Information										
- warranty condition	3 years yes yes		1 years yes yes		1 years no no		1 year yes yes		1 years yes no	
- free roadside assistance										
- delivery costs included										

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

520i 4dr 1991 cm3	A		S	
	OS		Skr	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	436.211	321.689	274.177	205.655
Price Index	138,3	119,8	130,1	114,7
Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag	27.391 30.000 S S S	20.200 22.124 S S S	27.760 20.000 S S S	22.208 15.810 S S S
Right-hand Drive	8.301	6.121	5.110	4.088
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		3 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

730i 4dr 2997 cm3	B		D		E		F		IRL	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	Bfirs		DM		1000 Ptas		FF		IRL	
Retail Price	2.027.112	1.682.251	92.000	80.000	9.131	7.133	352.070	291.932	57.602	34.795
Price Index	124,3	121,2	116,0	118,5	133,6	122,6	128,5	125,2	162,9	115,6
Major Options										
- air conditioning	S	S	S	S	S	S	S	S	S	S
- automatic gearbox	94.834	78.700	4.050	3.522	452	353	14.300	11.857	S	S
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	32.299	26.804	1.500	1.304	144	112	5.429	4.502	-	-
Other Information										
- warranty condition	1 year		1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1995

	I		L		NL		P		UK	
	1000 Lit		Bfrs		Hfl		Esc		£	
	Incl. ¹⁾ Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
730i 4dr 2997 cm3										
Retail Price	100.547	84.493	1.864.618	1.621.407	141.419	89.006			35.355	30.089
Price Index	112,9	111,5	114,3	116,8	159,1	117,7			100,0	100,0
Major Options										
- air conditioning	S	S	S	S	S	S			S	S
- automatic gearbox	4.250	3.571	90.000	78.261	S	S			S	S
- power steering	S	S	S	S	S	S			S	S
- ABS	S	S	S	S	S	S			S	S
- airbag									S	S
Right-hand Drive	1.742	1.464	30.825	26.804	2.377	1.461			-	-
Other Information										
- warranty condition	3 years	yes	1 years	yes	1 years	no			1 years	yes
- free roadside assistance	yes	yes	yes	yes	no	no			yes	no
- delivery costs included	yes	yes	yes	yes	no	no			no	no

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

¹⁾ Without ISE

Manufacturer: BMW AG

730i 4dr 2997 cm3	A		S	
	OS		Skr	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	786.133	574.659		
Price Index	140,8	121,0		
Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag	S 33.000 S S S	S 24.123 S S S		
Right-hand Drive	12.552	9.175		
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes			

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 1. Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

FIAT

FIAT**CINQUECENTO****PRICE INFORMATION STANDARD FORM**

DATE: 3-nov-95

Version: 900 IE

Body/doors: 3HA

CC: 899

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IRL		I		L		NL		OE		P	
Country		DM		PES/10		FF		PUNT		Llire/1000		FB/10		G		SH		ESC/10	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

25100	20830	13483	11725	104220	79407	40371	33475	6459	4102	12453	10465	23955	20830	14595	11080	106424	84463	141700	102933
6502	5396	7179	6243	6441	4908	6227	5163	7890	5010	5908	4965	6205	5396	6936	5266	8054	6392	7193	5225

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	280	243	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	3900	3095	NA	NA	NA

Right-hand drive

1506	1250	NA(**)	NA(**)	NA(**)	S	320	269	1437	1250	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	---	-----	-----	------	------	--------	--------	--------

Other Information

years	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no
1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country(including the number of doors).

Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

FIAT

CINQUECENTO

Version: 900 IE

Body/doors: 3HA

cc: 899

Transm.: 5M

Fuel: Lead Free

Country		SW		UK	
Curr.	SKR	L.			
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

Curr.	NA	5330	4536
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£CU	6369	5420
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Adjusted price

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

		NA
		NA
		NA
		NA
		NA

Right-hand drive

		S
--	--	---

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1
yes/no	no
yes/no	no

FIAT**PUNTO****PRICE INFORMATION STANDARD FORM**

DATE: 3-nov-95

Version: 55 S

Body/doors: 3 HATCHBACK

cc: 1108

Transm.: 5M

Fuel: Lead Free

Country		B		D		E		F		IRL		I		L		NL		OE		P	
Curr.		FB/10		DM		PES/10		FF		PUNT		Llre/1000		FB/10		G		SH		ESC/10	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	33333	27662	17440	15165	138500	105692	58900	48839	NA	5089	15600	13109	31811	27662	22695	16061	133400	103894	175700	122720
€CU	8635	7166	9286	8075	8560	6532	9084	7533	9809	6228	7401	6219	8240	7166	10786	7633	10095	7862	8918	6229

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
4050	3361	1450	1261	NA	NA	NA	7000	5804	NA	1800	1513	3865	3361	NA	12000	9346	16500	11525	NA	NA
800	664	S	S	6000	4687	2850	2363	760	483	350	294	763	664	S	S	S	5900	4121	NA	NA

Right-hand drive

2000	1660	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other information

years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	no	yes	yes	no	no	no	no	no	no	no	no	yes	yes	no	no	no	no	no	no
yes/no	yes	no	no	no	no	yes	yes	yes	yes	no	no	no	no	yes	yes	no	no	no	no	no	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

FIAT

PUNTO

Version: 55 S

Body/door/s: 3 HATCHBACK

cc: 1108

Transm.: 5M

Fuel: Lead Free

Country	SW		UK	
Curr.	SKR	L.		
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

Adjusted price

Curr.	96900	70119	6700	5702
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ECU	10981	7946	8006	6813
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA			NA	
NA			NA	
NA			NA	
NA			NA	
S			192	163

Right-hand drive

NA(**)		S
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1		1
yes/no	no		no
yes/no	no		no

FIAT
BRavo

Version: 1.4 12V S

Body/doors: 3 HATCHBACK

CC: 1370

Transm.: 5M

Fuel: Lead Free

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

Country	B		D		E		F		IRL		L		NL		OE		P	
	FB/10	DM	PES/10	FF	PUNT	Liire/1000	FB/10	G	SH	ESC/10								
Curr:	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

Curr.	40275	33424	20370	17713	177800	136372	69900	56090	NA	21524	18087	38437	33424	26700	18474	165000	127315	260500	171098
ECU	10433	8658	10846	9432	10989	8429	10781	8651		10211	8581	9957	8658	12689	8780	12486	9635	13223	8685

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5000	4149	2200	1913	23000	17964	7500	6018	2000	1681	4772	4149	3150	2180	19000	14661	22000	14450
NA		NA		NA		NA		NA		NA		NA		NA		NA	
S		S		7000	5467	S		780	655	S		S		S		7000	4598
4350	3610	1500	1304	23000	17964	6600	5296	1800	1513	4151	3610	2950	2041	12000	9259	16800	11034
S		S		4000	3124	S		400	336	S		S		S		5000	3284

Right-hand drive

2562	2126	NA(**)	NA(**)	NA(**)	780	655	2445	2126	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	-----	-----	------	------	--------	--------	--------

Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S(standard), Option price, NA(non available).

(**) on request: price increase of 6%(estimation)

FIAT

BRAVO

Version: 1.4 12V S

Body/doors: 3 HATCHBACK

cc: 1370

Transm.: 5M

Fuel: Lead Free

Country		SW		UK	
Curr:		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr:	NA		NA	
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ECU

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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years		
res/no		
res/no		

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

Version: 1.6 SX
Body/doors: 4 SALOON
CC: 1581
Transm.: 5M
Fuel: Lead Free

B		D		E		F		I		L		NL		OE		P	
Country		Curr.		PES/10		FF		Lire/1000		FB/10		G		SH		ESC/10	
FB/10	DM	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

56000	46473	29095	25300	240000	184276	97750	81053	14204	9019	27773	23339	53444	46473	26519	227572	172403	368700	231197
Curr.																		
14506	12038	15492	13471	14833	11389	15076	12501	17350	11017	13176	11072	13844	12038	18682	17222	13047	18715	11735
ECU																		

Adjusted price

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5550	4606	3100	2696	18500	14451	9000	7463	NA			S							S
NA		NA		NA		NA		NA			NA			NA				NA
S		S		S		S		S			S			S				S
4350	3610	S		18000	14061	8100	6716	1170	743		2020	1697	4151	3610	2995	2020	S	22200
S		S		6000	4687	2800	2322	S			400	336	S		S		S	13921

Right-hand drive

3192	2649	NA(**)	NA(**)	NA(**)	NA(**)	860	723	3046	2649	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	-----	-----	------	------	--------	--------	--------	--------

Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.
-Description: general variant description in relation to reference country(including the number of doors).
-Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

FIAT

TEMPRA

Version: 1.6 SX

Body/doors: 4 SALOON

cc: 1581

Transm.: 5M

Fuel: Lead Free

Country		SW		UK	
Curr.		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	136480	97918	11434	9731
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ECU	15467	11097	13662	11628
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA			NA	
NA			NA	
S			S	
7300	5237	740	630	
S		S		

Right-hand drive

NA(**)		S	
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1
yes/no	no	no
yes/no	no	no

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

Version: 2.0 IES

Country

Body/doors: 5 HAICHBACI

Curr

CC: 1995

Transm.: SM

Fuel: Lead Free

B	FB/10	D		E		F		IRL		I		LUX		NL		OE		PO	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
	DM			PES/10		FF		PUNT		Lire/1000		FB/10		G		SH		ESC/10	
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

77600	64398	36320	31583	313900	241658	116950	96973	NA	33423	28087	74058	64398	43450	28921	300542	223817	NA		
20102	16682	19339	16817	19401	14936	18037	14956		15856	13325	19184	16682	20849	13744	22744	16922			

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

4860	4033	NA(**)	NA(**)	NA(**)	960	807	4638	4033	NA(**)	NA(**)									
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country(including the number of doors).

Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

FIAT**CROMA**Version: 2.0 IES Country

SW		UK	
SKR		L.	
Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax

Body/doors: 5 HATCHBACK Curr.cc: 1995Transm.: 5MFuel: Lead Free**Adjusted price**

Curr.	167707	123043	NA
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ECU	19006	13944
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA			
NA			
S			
S			
S			

Right-hand drive

NA(**)		
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	
yes/no	no	
yes/no	no	

Alfa Romeo

PRICE INFORMATION STANDARD FORM

Version: 1.6 L

Country

Cur

1596

Transm.: 5M

Eniel: Lead Free

DATE:

Version: 1.6 L

Adjusted price

Cur.

123

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5350	4440	2200	1913	15000	11721	7100	5887			2020	1598	5106	4440	3650	2486	19000	14394	S
NA		NA		NA		NA		NA		NA		NA		NA		NA		NA
S		S		S		S		S		S		S		S		S		S
4350	3610	S		15000	11721	7100	5887	990	629	1800	1513	4151	3610	3500	2384	S		NA
800	664	S		S		2850	2363	S		400	336	763	664	S		S		S

Right-hand drive

[illegible]

Other information

1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	no	no	yes	no	no	no
yes	no	no	yes	no	no	yes	no	no	no

Final prices are set by dealers.

.Prices are based on recommended retail prices, adjusted for equipment differences(reference country is

-Description: general variant description in relation to reference

(***) on movement: price increase of 6% (estimation)

ALFA ROMEO

ALFA 145

Version: 1.6 IE	Version: 1.6 L	Country	SW	UK
Body/doors: 3 HA	SKR	L.		
cc: 1596				
Transm.: 5M				
Fuel: Lead Free				

Adjusted price

Curr.	140787	103217	10836	9222
ECU	15955	11697	12947	11020

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	
NA	NA	NA	
S	S	S	
S	S	767	653
S	S	S	

Right-hand drive

NA(**)	S
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1
yes/no	no	no
yes/no	no	no

ALFA ROMEO ALFA155

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

B		D		E		F		I		L		NL		OE		P	
Country		Curr.		PES/10		FF		PUNT		FB/10		G		SH		ESC/10	
FB/10	DM	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

78797	65391	38600	33565	314700	242849	135049	111981	17595	11172	34497	28989	75200	65391	52500	34578	302024	228806	574386	309708
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20412	16939	20553	17872	19450	15010	20829	17271	21493	13647	16366	13753	19480	16939	24950	16433	22856	17315	29156	15721
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5550	4606	3100	2696	S	NA	9150	7587	NA	2440	2050	5297	4606	5200	3425	27000	20455	S
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
4350	3610	S	18000	14060	8150	6758	S	S	4151	3610	4000	2635	S	S	S	S	S
S	S	S	S	S	2850	2363	S	S	400	336	S	S	S	S	S	S	S

Right-hand drive

4950	4108	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	yes	no	yes	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.
-Description: general variant description in relation to reference country(including the number of doors).
-Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

ALFA ROMEO

ALFA155

Version: 2.0 TS Country

SW	UK
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Body/doors: 4 SALOON

SKR	L.
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CC: 1995

Transm.: 5M

Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax

Fuel: Lead Free

Adjusted price

183774	134441	15689	13352
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Curr.

Major options

20827	15236	18746	15954
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ECU

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

15500	11339	NA	
NA		NA	
S		S	
S		S	
S		S	

Right-hand drive

NA(**)		S	
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Other information

- warranty conditions years
- free roadside assistance yes/no
- delivery costs included yes/no

1		1	
	no		no
	no		no

ALFA ROMEO ALFA164

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

Version: 2.0 IS SUP Country

Body/doors: 4 SALOON

CC: 1995

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IRL		I		L		NL		OE		P	
FB/10		DM		PES/10		FF		PUNT		Lire/1000		FB/10		G		SH		ESC/10	
Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

Adjusted price

101247	84023	47565	41361	413100	319719	168671	139860	24137	15326	42397	35628	96626	84023	59250	38609	383100	290228	699050	400710
Curr.																			
26227	21765	25327	22023	25532	19761	26015	21571	29484	18721	20113	16902	25030	21765	28158	18348	28991	21963	35484	20340
ECU																			

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7990	6631	3500	3043	S		11700	9702	NA		S		7625	6631	S		30000	22727	S	
NA		NA		NA		NA		NA		NA		NA		NA		NA		NA	
S		S		S		S		S		S		S		S		S		S	
S		S		S		S		S		S		S		S		S		S	
S		S		S		S		S		S		S		S		S		S	

Right-hand drive

5994	4974	NA(**)	NA(**)	NA(**)	NA(**)	5720	4974	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	------	------	--------	--------	--------	--------

Other information

- warranty conditions years
- free roadside assistance yes/no
- delivery costs included yes/no

1		1		1		1		1		1		1		1		1		1	
yes		no		yes		no		no		no		no		yes		no		no	
yes		no		no		yes		no		no		no		yes		no		no	

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.
-Description: general variant description in relation to reference country(including the number of doors).
-Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

ALFA ROMEO

ALFA164

Version: 2.0 TS SUP Country

SW		UK	
Body/doors: 4 SALOON	SKR	L.	
cc: 1995			
Transm.: 5M			
Fuel: Lead Free			

Body/doors: 4 SALOON

Curr.

cc: 1995

Transm.: 5M

Fuel: Lead Free

Adjusted price

230254	170852	17557	14942
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Curr.

£CU

26094	19374	20978	17854
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

16900	12547	S	
NA		NA	
S		S	
S		S	
S		S	

Right-hand drive

NA(**)		S	
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Other information

- warranty conditions years
- free roadside assistance yes/no
- delivery costs included yes/no

1		1	
no		no	
no		no	

LANCIA

LANCIA**Y10**

Version: 1.1 JUNIOR

Body/doors: 3HA

CC: 1108

Transm.: 5M

Fuel: Lead Free

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

B		D		E		F		IRL		I		L		NL		OE		P	
Country		DM		PES/10		FF		PUNT		L1ire/1000		FB/10		G		SH		ESC/10	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

29900	24813	15760	13704	121600	92388	52600	43615	NA	14560	12235	28535	24813	21370	15253	126568	99503	174200	121933
7745	6428	8392	7297	7516	5710	8113	6727		6907	5804	7392	6428	10156	7249	9578	7530	8842	6189

Adjusted price

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive**Other information**

- warranty conditions
- free roadside assistance
- delivery costs included

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: \$(standard), Option price, NA (non available).

(**on request: price increase of 6% (estimation))

LANCIA

Y10

Version: 1.1 JUNIOR Country

Body/doors: 3HA

cc: 1108

Transm.: 5M

Fuel: Lead Free

SW		UK	
SKR		L.	
Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax

NA	NA
----	----

Adjusted price

ECU	
-----	--

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

--	--

Other Information

warranty conditions	years
free roadside assistance	yes/no
delivery costs included	yes/no

-Prices are based on recommended
-Description: general variant descrip
-Major options: S(standard), Option I

[**]on request: price increase of 6

LANCIA**DEEDRA**

Version: 1.8 JELS

Body/doors: 4 SALOON

CC: 1756

Transm.: 5M

Fuel: Lead Free

PRICE INFORMATION STANDARD FORM

DATE: 3-nov-95

B		D		E		F		IRL		I		L		NL		OE		PO	
FB/10		DM		PES/10		FF		PUNT		L lire/1000		FB/10		G		SH		ESC/10	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

73267	60803	34750	30218	302600	233036	129258	107179	NA	33496	28148	69923	60803	47215	31427	NA	441600	257505
-------	-------	-------	-------	--------	--------	--------	--------	----	-------	-------	-------	-------	-------	-------	----	--------	--------

19206	15939	18776	16327	18321	14109	19590	16244	14972	12582	18329	15939	22785	15166	22536	13141
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5550	4606	2420	2104	S	9050	7504																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																												
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Right-hand drive

4092	3396	NA(**)	NA(**)	NA(**)	NA(**)	3905	3396	NA(**)	NA(**)	NA(**)
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Other information

warranty conditions		years		1		1		1		1		1	
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country(including the number of doors).

Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

LANCIA

DEDRA

Version: 1.8 IE LS
 Body/doors: 4 SALOON
 CC: 1756
 Transm.: 5M
 Fuel: Lead Free

country	OE		SW	
Curr.	SH		SKR	
	Incl.	Excl.	Incl.	Excl.
	Tax	Tax	Tax	Tax

Adjusted price

Curr.	NA		NA	
-------	----	--	----	--

ECU

--	--	--	--	--

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

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Other information

- warranty conditions years
- free roadside assistance yes/no
- delivery costs included yes/no

LANCIA**PRICE INFORMATION STANDARD FORM**

Version: 2.0 LE
Body/doors: 4BE
cc: 1998
Transm.: 5M
Fuel: Lead Free

Country: **DM**
Curr: **DM**

Version: 2.0 LS
DATE: **Version: 2.0 LS**

B	D	E	F	IRL	I	L	NL	OE	P
FB/10	DM	PES/10	PF	PUNT	Lire/1000	FB/10	G	SH	ESC/10
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price

93277	77408	44123	38368	403500	311493	161871	134221	NA	47736	40114	89020	77408	59950	39065	378950	279461	673800	381794
Curr.																		
24163	20052	23494	20430	24939	19252	24966	20701		22646	19030	23060	20052	28491	18565	28677	21148	34202	19380
ECU																		

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

5860	4863	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes
years																		
yes/no																		
yes/no																		

Prices are based on recommended retail prices, adjusted for equipment differences/reference country is Italy). Effective on 1 Nov. 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

LANCIA



Version: 2.0 LE

Body/doors: 4BE

cc: 1998

Transm.: 5M

Fuel: Lead Free

Country		SW		UK	
Curr:		SKR	L.		
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax

Curr:	NA	NA	NA
-------	----	----	----

ECU			
-----	--	--	--

--	--	--	--

years			
yes/no			
yes/no			

Adjusted price

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

F O R D

FORD

NOV 1, 1995

FIESTA	Currency	B**			G			E			F			IRL			I			L			N**			OE			P**		
		FB			DM			Peseta			FF			Ir. £			Lira			FL			G			Schilling			Esc.		
		Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax
Recommended Retail Price* INDEX ***		317132	263202		16696	14517	1355042	1058631	43869	52907	8659	5629	13096383	317132	263202	21943	15712	123329	96967	1845562	1296306										
		111.1	109.7		120.2	124.4	113.3	105.3	108.9	110.4	143.1	110.7	100.0	111.1	109.7	141.1	120.2	126.2	118.1	126.7	105.9										
Major Option - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A										
		N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A										
Right-hand Drive (Supplement)		20645	17133		1152	1002	90504	70706	2573	3051			801536	673560	17133	1433	880	6135	4851	81951	70647										
		One	One		One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One										
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One		One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One										
	Yes/No	No	No		Yes	Yes	No	No	No	No	Yes	Yes	No	Yes	No	No	No	No	No	No	No										
	Yes /No	Yes	Yes		Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes										

- * Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.
- Description: General variant description in relation to reference country (including the number of doors).
- Major Options: Std (standard); Option Price; N/A (not available).
- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).
- *** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

FIESTA		SW		UK	
1.1 Lead-In 3 Door		Skr.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price INDEX ***		88002	62068	6603	5620
		134.9	113.2	106.7	108.1
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		N/A	N/A	990	843
		N/A	N/A	N/A	N/A
		N/A	N/A	N/A	N/A
		9,960	7,830	N/A	N/A
		Std	Std	Std	Std
Right-hand Drive (Supplement)		6135	4851		
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years Yes/No	One	One	One	One
	Yes/No	No	No	Yes	Yes
	Yes/No	No	No	Yes	Yes

*Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price; N/A (not available).

** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

*** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

ESCORT	Currency	B**		G		E		F		IRL		I		L		N**		OE		P**	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.6 CLX/LX* 5 Door		FB		DM		Peseta		FF		Ir. £		Lira		FL		G		Schilling		Esc.	
Recommended Retail Price*		479384	397814	24204	21047	1965498	1535606	74180	61511	11658	7578	23404014	19666707	479384	397814	29318	20247	185053	141472	3141474	1783898
INDEX ***		111.8	113.8	116.1	123.8	109.4	104.8	103.0	104.8	128.3	102.2	100.0	100.0	111.8	113.8	125.5	106.3	126.1	118.2	143.6	100.0
Major Options		27,386	22,726	2,270	1,974	175,000	136,724	3,500	2,902	N/A	N/A	1,000,500	840,734	27,386	22,726	2,990	2,065	15,081	11,530	230,300	130,777
- Air Conditioning		N/A	N/A	2,500	2,174	162,000	126,568	6,500	5,390	1,330	865	N/A	N/A	N/A	N/A	3,000	2,072	N/A	N/A	300,000	170,356
- Automatic Transmission		Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid
- Power Steering		16,598	13,774	990	861	137,000	107,035	4,980	4,129	714	464	800,000	672,251	16,598	13,774	990	684	14,310	10,940	100,000	56,785
- ABS		Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid	Sid
- Airbag																					
Right-hand Drive (Supplement)		20645	17133	1152	1002	90504	70706	3051	2573	0	0	801536	673560	20645	17133	1433	880	6135	4851	81951	70647
Other Information	No. of Years Yes/No	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes
- Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- Delivery Costs Included																					

* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Sid (standard); Option Price; N/A (not available).

- * LX in UK

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- *** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

ESCORT		SW		UK	
1.6 CLX/LX* 5 Door	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
					£
Recommended Retail Price		119344	85787	10162	8649
INDEX ***		121.8	107.4	109.4	114.1
Major Options					
- Air Conditioning		9,500	6,829	470	400
- Automatic Transmission		N/A	N/A	915	779
- Power Steering		Std	Std	Std	Std
- ABS		5,000	3,594	365	311
- Airbag		Std	Std	Std	Std
Right-hand Drive (Supplement)		6135	4851	0	0
Other Information	No. of Years	One		One	
- Warranty Condition	Yes/No	No		Yes	
- Free Roadside Assistance	Yes/No	No		Yes	
- Delivery Costs Included	Yes/No	No		Yes	

*Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price; N/A (not available).

* LX in UK

** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

*** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

MONDEO		R**			G			E			F			IRL			I			L			N**			OE			P**		
Currency		FB			DM			Peseta			FF			Ir. £			Lira			FL			G			Schilling			Esc.		
		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
1.8 CLX* 5 Door		605079	502161		26150	2469816		1929579	77869		93917	77869		14388	9353		27881193	23429309		605079	502161		40136	26896		258683	195968		4326471	2333154	
	INDEX ***	118.5	117.0		125.3	115.4		107.3	108.1		109.5	108.1		132.9	102.8		100.0	100.0		118.5	117.0		144.2	115.0		148.0	133.4		166.0	106.5	
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		42,149	34,980		1,974	130,000		101,564	Std		Std	Std		750	488		Std	Std		42,149	34,980		990	663		Std	Std		Std	Std	
		33,884	28,121		2,070	N/A		N/A	N/A		N/A	N/A		1,360	884		2,370,000	1,991,574		33,884	28,121		3,500	2,345		N/A	N/A		N/A	N/A	
		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
		Std	Std		Std	185,000		144,534	5,721		6,900	5,721		750	488		1,000,800	840,999		Std	Std		990	663		Std	Std		219,900	118,586	
		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
Right-hand Drive (Supplement)		20645	17133		1002	90504		70706	2573		3051	2573		0	0		801536	673560		20645	17133		1433	880		6135	4851		81951	70647	
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	
	Years/No	No	No	Yes	No	No	No	No	No	No	No	No	No	Yes	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	
	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	

* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.
 - Description: General variant description in relation to reference country (including the number of doors).
 - Major Options: Std (standard); Option Price; N/A (not available).
 - * LX in UK
 - ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).
 - *** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

MONDEO		SW		UK	
1.8 CLX* 5 Door		Skr		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price INDEX ***		156679	114085	11654	9918
		134.2	116.3	105.3	106.6
Major Options		9,500	6,917	470	400
- Air Conditioning		N/A	N/A	N/A	N/A
- Automatic Transmission		Std	Std	Std	Std
- Power Steering		5,000	3,641	365	311
- ABS		Std	Std	Std	Std
- Airbag					
Right-hand Drive (Supplement)		6135	4851	0	0
Other Information		No. of Years	One	One	
- Warranty Condition		Yes/No	No	Yes	
- Free Roadside Assistance		Yes/No	No	Yes	
- Delivery Costs Included					

*Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price: N/A (not available).

* LX in UK

** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

*** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

SCORPIO	Currency	B**		G		E		F		IRL		I		L		N**		OE		P**	
		FB		DM		Peseta		FF		Ir. £		Lira		FL		G		Schilling		Esc.	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
2.0 Ghia		827554	686765	37454	32569	4144566	3237862	148581	123204	21835	14194	39590578	33268986	827554	686765	59267	38654	379409	279800	6960060	3898178
Recommended Retail Price*		114.1	112.7	106.2	109.9	136.4	126.8	122.0	120.4	142.0	109.9	100.0	100.0	114.1	112.7	150.0	116.4	152.9	134.2	188.1	125.4
INDEX ***																					
Major Options		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Air Conditioning		24,795	20,577	2,800	2,435	247,000	192,964	7,600	6,302	1,360	884	Std	Std	24,795	20,577	3,500	2,283	N/A	N/A	201,724	112,981
- Automatic Transmission		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17133	1152	1002	90504	70706	3051	2573	0	0	801536	673560	20645	17133	1433	880	6135	4851	81951	70647
Other Information																					
- Warranty Condition	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
- Free Roadside Assistance	Yes/No	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes
- Delivery Costs Included	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes

- * Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.
- Description: General variant description in relation to reference country (including the number of doors).
- Major Options: Std (standard); Option Price: N/A (not available); N/C (no charge)
- High series in all countries except Denmark and Greece
- ** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).
- *** Index of recommended retail price (lowest price country = 100).

FORD

NOV 1, 1995

SCORPIO		SW		UK	
2.0 Ghia/Ultima*		Skr		£	
Currency		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		191807	143275	16351	13916
INDEX ***		113.2	100.6	101.7	103.0
Major Options		Std	Std	990	843
- Air Conditioning		N/A	N/A	Std	Std
- Automatic Transmission		Std	Std	Std	Std
- Power Steering		Std	Std	Std	Std
- ABS		Std	Std	Std	Std
- Airbag		Std	Std	Std	Std
Right-hand Drive (Supplement)		6135	4851	0	0
Other Information		No. of Years	One	One	
- Warranty Condition		Yes/No	No	Yes	
- Free Roadside Assistance		Yes/No	No	Yes	
- Delivery Costs Included		Yes/No	No	Yes	

*Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1, 1995. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

High series in all countries except Denmark and Greece

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

*** Index of recommended retail price (lowest price country = 100).

***GENERAL
MOTORS
EUROPE***

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA Swing 1.4 3 door		368,017	303,334	17,944	15,603	1,567	1,224	57,285	47,500	10,217	6,722	18,591	15,279
Recommended Retail Price		108.1%	109.4%	108.3%	115.6%	109.8%	105.3%	100.2%	102.0%	141.5%	114.3%	100.0%	100.9%
Price Index													
Major Options													
- air conditioning		42,191	35,013	1,888	1,642	163	127	7,500	6,219	1,410	923	1,910	1,605
- automatic gearbox		43,360	35,983	2,003	1,742	160	125	7,200	5,970	1,048	686	1,633	1,372
- power steering		S	S	S	S	49	38	S	S	502	329	857	720
- ABS		32,772	27,197	1,470	1,278	177	139	7,000	5,804	NA	NA	1,671	1,404
- Driver Airbag		18,000	14,938	S	S	80	62	S	S	444	291	400	336
Right Hand Drive		30,500	25,311	632	550	130	102	4,000	3,317	S	S	1,292	1,086
Other Information	no. of yrs yes/no	1	1	1	1	1	1	1	1	1	1	1	1
- warranty condition	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- free roadside assistance	yes	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	dealer variable	dealer variable	yes	yes
- delivery costs included													
November 1, 1995: 1 ECU =													
		38,6040 FB	1.87805 DM	161.796 Peseta	6.48372 FF	0.818655 Ir. £	2,107.90 Lira						

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
		LF		G		Sch		Esc		K		£	
Currency		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA Swing 1.4 3 door													
Recommended Retail Price		348,834	303,334	25,970	18,338	144,977	111,865	2,308	1,415	96,435	68,521	8,795	7,485
Price Index		102.5%	109.4%	139.9%	121.3%	124.4%	117.8%	132.9%	100.0%	123.9%	108.1%	119.2%	124.5%
Major Options													
- air conditioning		40,265	35,013	3,550	2,182	19,226	14,835	205	175	11,700	9,360	NA	NA
- automatic gearbox		41,381	35,983	2,900	1,782	14,484	11,176	210	179	8,700	6,960	780	664
- power steering		S	S	1,390	854	7,500	5,787	77	66	4,400	3,520	375	319
- ABS		31,276	27,197	2,995	1,841	12,000	9,259	137	117	5,600	4,480	600	511
- Driver Airbag		17,178	14,938	450	277	S	S	72	62	S	S	300	255
Right Hand Drive		29,108	25,311	1,925	1,183	NA	NA	110	94	NA	NA	S	S
Other Information													
- warranty condition		1	1	1	1	1	1	1	1	1	1	1	1
- free roadside assistance		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
November 1 1995: 1 ECU =													
38.6040 LF		2.10421 G		13.21430 SCH		197.007 Esc		8.823990 SK		0.836922 £			

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
ASTRA GL 1.4 5 door		473,732	391,064	22,563	19,620	2,015	1,574	80,412	66,676	12,530	8,236	24,083	19,903
Recommended Retail Price		107.4%	108.4%	105.2%	111.8%	109.0%	104.1%	108.6%	110.0%	134.0%	107.6%	100.0%	101.0%
Price Index													
Major Options													
- air conditioning		46,385	38,494	NA	NA	163	127	NA	NA	1,542	1,010	2,420	2,034
- automatic gearbox		43,360	35,983	2,050	1,783	97	76	7,200	5,970	1,050	687	1,698	1,427
- power steering		S	S	S	S	59	46	S	S	S	S	1,057	888
- ABS		39,326	32,636	1,816	1,579	183	143	8,000	6,633	1,004	658	1,875	1,576
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		25,787	21,400	647	563	130	102	4,000	3,317	S	S	1,292	1,086
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	dealer variable	dealer variable	yes	yes
- delivery costs included													
November 1, 1995: 1 ECU =													
		38.6040 FB		1.87805 DM		161.796 Peseta		6.48372 FF		0.818655 Ir. £		2,107.90 Lira	

Prices are based on recommended retail prices, adjusted for equipment differences.
Effective on 1 November 1995. Final prices are set by dealers.
Description: general variant description in relation to reference country (incl. the number of doors)
Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
	Currency	LF		G		Sch		Esc (000's)		K		£	
ASTRA GL 1.4 5 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		449,723	391,064	31,901	21,988	185,848	143,401	2,866	1,892	114,712	82,467	10,945	9,315
Price Index		102.0%	108.4%	132.7%	111.8%	123.1%	116.1%	127.3%	102.7%	113.8%	100.0%	114.5%	119.1%
Major Options													
- air conditioning		44,268	38,494	3,610	2,219	NA	NA	233	199	13,600	10,880	NA	NA
- automatic gearbox		41,381	35,983	3,105	1,908	NA	NA	214	183	NA	NA	NA	NA
- power steering		S	S	S	S	4,900	3,781	S	S	S	S	S	S
- ABS		37,531	32,636	2,995	1,841	16,148	12,460	155	133	5,600	4,480	600	511
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		24,610	21,400	1,970	1,211	NA	NA	112	96	NA	NA	S	S
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included													
November 1, 1995: 1 ECU =		38,6040 LF	2,10421 G	13,21430 SCH	197,007 Esc	8,82399 SK	0,836922 £						

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	B		D		Esp (*)		F		IRL		It	
Currency	FB		DM		Peseta		FF		Ir. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
VECTRA GL 1.6 16V 4 door												
Recommended Retail Price	681,560	561,461	34,650	30,131	2,604	2,034	111,459	92,420	16,668	10,943	32,856	27,277
Price Index	113.3%	115.7%	118.4%	127.6%	103.3%	100.0%	110.3%	113.4%	130.6%	106.3%	100.0%	102.9%
Major Options												
- air conditioning	51,000	42,324	2,350	2,043	185	145	9,000	7,463	1,300	851	2,000	1,681
- automatic gearbox	44,000	36,515	2,050	1,783	214	167	7,500	6,219	1,350	884	2,000	1,681
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive	27,000	22,407	647	563	130	102	4,000	3,317	S	S	1,350	1,134
Other Information												
- warranty condition		1		1		1		1		1		1
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery costs included		yes		dealer variable		yes		yes		dealer variable		yes
November 1 1995: 1 ECU =												
	38,6040 FB	1,87805 DM	161,796 Peseta	6,48372 FF	0,818655 Ir. £	2,107.90 Lira						

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

(*) New Vectra price - as published in Spain on Nov 10, 1995

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
	Currency	LF		G		Sch		Esc		K		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
VECTRA GL 1.6 16V 4 door		645,680	561,461	44,755	29,944	274,033	211,447	4,091	2,589	169,721	125,922	13,885	11,817
Recommended Retail Price		107.3%	115.7%	136.5%	113.2%	133.0%	127.3%	133.2%	104.5%	123.4%	113.5%	106.4%	112.3%
Price Index													
Major Options													
- air conditioning		48,672	42,324	3,500	2,151	19,342	14,924	271	232	12,100	8,977	850	723
- automatic gearbox		41,992	36,515	3,105	1,908	18,655	14,394	214	183	NA	NA	850	723
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		25,768	22,407	1,995	1,226	NA	NA	110	94	NA	NA	S	S
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included													
November 1, 1995: 1 ECU =		38.6040 LF		2.10421 G		13.21430 SCH		197.007 Esc		8.82399 SK		0.836922 £	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
OMEGA GL 2.0 4 door		980,140	796,796	46,354	40,308	4,349	3,398	162,903	135,077	23,235	15,237	43,058	35,856
Recommended Retail Price		124.3%	121.3%	120.8%	126.2%	131.6%	123.5%	123.0%	122.5%	138.9%	109.4%	100.0%	100.0%
Price Index													
Major Options													
- air conditioning		51,000	42,324	2,865	2,491	S	S	P	P	1,520	995	S	S
- automatic gearbox		63,300	52,531	3,085	2,683	231	180	9,600	7,960	1,550	1,015	2,987	2,510
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		24,750	20,539	647	563	130	102	4,000	3,317	S	S	1,204	1,012
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	dealer variable	dealer variable	yes	yes
- delivery costs included													
November 1, 1995: 1 ECU =													
		38.6040 FB	1.87805 DM	161.796 Peseta	6.48372 FF	0.818655 Ir. £	2,107.90 Lira						

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	Lux				NL		A		P		S		UK					
	Incl. Tax		Excl. Tax		Incl. Tax		Excl. Tax		Incl. Tax		Excl. Tax		Incl. Tax					
	LF		G		Sch		Esc		K		£							
OMEGA GL 2.0 4 door	916,316	796,796	60,804	39,791	379,013	284,544	7,392	4,263	221,036	164,784	19,100	16,255						
Recommended Retail Price	116.2%	121.3%	141.5%	111.2%	140.4%	126.6%	183.7%	127.2%	122.6%	109.8%	111.7%	114.2%						
Price Index																		
Major Options	48,672	42,324	990	608	26,086	19,584	S	S	12,100	9,680	1,050	894						
- air conditioning	60,411	52,531	4,500	2,766	22,030	16,539	214	183	12,400	9,920	900	766						
- automatic gearbox	S	S	S	S	S	S	S	S	S	S	S	S						
- power steering	S	S	S	S	S	S	S	S	S	S	S	S						
- ABS	S	S	S	S	S	S	S	S	S	S	S	S						
- Driver Airbag																		
Right Hand Drive	23,620	20,539	2,020	1,242	NA	NA	112	96	NA	NA	S	S						
Other Information	no. of yrs	1	1	1	1	1	1	1	1	1	1	1						
- warranty condition	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes						
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes						
- delivery costs included																		
November 1 1995: 1 ECU =																		
38,6040 LF														2,10421 G	13,21430 SCH	197,007 Esc	8,82399 SK	0.836922 £

Prices are based on recommended retail prices, adjusted for equipment differences.
Effective on 1 November 1995. Final prices are set by dealers.
Description: general variant description in relation to reference country (incl. the number of doors)
Major options: S(standard), Option price, NA (not available)

MERCEDES - BENZ

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 03.11.95

Model C 180	MS C	B		D		E		F		IRL		I	
Description	Currency	FB		DM		1.000 Peset.		FF		Ir. L		1.000 Lira	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1799 cc													
5-speed-transmission													
Recommended retail price		946.770	785.700	43.930	38.200	4.079	3.187	150.030	124.400	24.489	15.339	43.400	36.470
Price Index	%		117,6		117,6		113,8		110,9		108,3		100,0
Major options													
o air conditioning		70.408	58.430	3.163	2.750		S	13.000	10.780	3.275	2.050	4.636	3.896
o automatic gearbox		63.804	52.950	2.852	2.480	307	240	9.200	7.629	2.000	1.270	3.332	2.800
o power steering			S		S		S		S		S		S
o ABS			S		S		S		S		S		S
o airbag			S		S		S		S		S		S
Right-hand Drive	DM		1.215		1.215		1.215		1.215		S		1.215
Other Information	no. of years	1		1		1		1		1		1	
o warranty condition	. yes/no	yes		yes		yes		yes		yes		yes	
o free roadside assistance	. yes/no	no		no		no		yes		no		yes	
o delivery costs included													

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 01.11.1995. Final prices are set by dealers.

Möhringen, 09.11.95
VPVP, (sc72a)

ACEA Standard Form

Date 03.11.95

Manufacturer: Mercedes-Benz

Model	MS	L	NL	OE	P	SW	UK
C 180	C						
Description	Currency	LF	G	ÖS	1.000 ESC	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1799 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		913.100	58.780	368.430	5.645	223.300	18.224
Price index	%	118,9	105,3	121,0	111,4	109,5	107,1
Major options							
o air conditioning		67.195	5.533	31.069		17.900	1.948
o automatic gearbox		60.200	4.989	27.972	450	15.200	1.112
o power steering			S		S		S
o ABS			S		S		S
o airbag			S		S		S
Right-hand Drive	DM						
Other Information		1.215	1.215	1.215	1.215	1.215	S
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	yes	no	yes	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 01.11.1995 Final prices are set by dealers.

Möhringen, 09.11.95
VP/VP, (sc72b)

ACEA Standard Form

Manufacturer: Mercedes-Benz AG

Date 03.11.95

Model	MS	B		D		E		F		IRL		I	
E 200	E												
Description	Currency	FB		DM		1.000 Peset.		FF		Ir. L		1.000 Lira	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1998 cc													
5-speed-transmission													
Recommended retail price		1.198.980	995.000	54.970	47.800	5.390	4.211	193.920	160.800	31.130	19.499	58.430	49.100
Price Index	%		111,2		109,8		112,3		107,0		102,8		100,5
Major options													
o air conditioning		70.408	58.430	3.163	2.750		S	13.000	10.780	3.275	2.050		S
o automatic gearbox		71.649	59.460	3.203	2.785		S	10.000	8.292	2.295	1.457	3.549	2.982
o power steering			S		S		S		S		S		S
o ABS			S		S		S		S		S		S
o airbag			S		S		S		S		S		S
Right-hand Drive	DM		1.410		1.410		1.410		1.410		S		1.410
Other Information													
o warranty condition	. no. of years	1		1		1		1		1		1	
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes		yes	
o delivery costs included	. yes/no	no		no		no		yes		no		yes	

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 01.11.1995. Final prices are set by dealers.

Möhringen, 09.11.95
VP/MVP, (sc72c)

ACEA Standard Form

Date 03.11.95

Manufacturer: Mercedes-Benz

Model	MS	L	NL	OE	P	SW	UK
E 200							
Description	Currency	LF	G	ÖS	1.000 Esc	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1998 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		1.161.500	82.030	463.140	7.895	220.140	19.395
Price Index	%	112,9	107,9	113,5	112,3	107,7	100,0
Major options							
o air conditioning		67.780	5.533	31.069		17.900	1.617
o automatic gearbox		68.380	5.602	35.947	450	17.200	1.085
o power steering							
o ABS							
o airbag							
Right-hand Drive	DM						
Other Information							
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	yes/no	yes	no	yes	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 01.11.1995. Final prices are set by dealers.

Möhringen, 09.11.95
VPNP, (sc72d)

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 03.11.95

Model	MS	B	D	E	F	IRL	I
S 320	S						
Description	Currency	FB	DM	1.000 Peset.	FF	Ir. L	1.000 Lira
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 3199 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Automatic-transmission							
Recommended retail price		2.355.800	1.955.000	10.702	406.060	65.615	115.480
Price Index	%		111,2	113,5	114,0	102,0	101,1
Major options							
o air conditioning			S	S	S	S	S
o automatic gearbox			S	S	S	S	S
o power steering			S	S	S	S	S
o ABS			S	S	S	S	S
o airbag			S	S	S	S	S
Right-hand Drive	DM		2.305	2.305	2.305		2.305
Other Information							
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	yes	no	yes

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.11.1995. Final prices are set by dealers.

Möhringen, 09.11.95
VP/MVP, (sc72e)

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 03.11.95

Model	MS	Lux	NL	OE	P	SW	UK
S 320	S						
Description	Currency	LF	G	ÖS	1.000 Esc	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 3199 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Automatic-transmission							
Recommended retail price		2.220.000	1.930.435	172.220	107.970	679.500	929.600
Price Index	%	109,8	112,7	112,9	116,6	114,2	100,0
Major options							
o air conditioning		S	S	S	S	S	S
o automatic gearbox		S	S	S	S	S	S
o power steering		S	S	S	S	S	S
o ABS		S	S	S	S	S	S
o airbag		S	S	S	S	S	S
Right-hand Drive	DM	2.305	2.305	2.305	2.305	2.305	S
Other information	no. of years	1	1	1	1	1	1
o warranty condition	. yes/no	yes	yes	yes	yes	yes	yes
o free roadside assistance	. yes/no	yes	no	yes	no	no	no
o delivery costs included							

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 01.11.1995. Final prices are set by dealers.

Möhringen, 09.11.95
VP/MVP, (sc720)

P E U G E O T

ACEA STANDARD FORM

DATE: 01/12/95

106	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	Green 1124cc 5P	XR 1124cc 5P	Cocktail 1124cc 5P	Green 1124cc 5P	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
Recommended retail price		403435	334801	1610	75200	17214	385021	334801	25977	155581	2155322
Price Index		107.5	111.5	102.4	119.4	100.0	102.6	111.5	127.0	121.2	112.6
Major Options											
Air Conditioning		57350	47593	185	8130	1692	54732	47593	3595	15000	190301
Automatic gearbox		20810	17270	85	3050	795	19860	17270	1495	7000	82837
Power steering		43160	35817	181	6510	1802	41190	35817	2875	9800	7712
ABS		18000	14938	73	3050	624	17178	14938	1250	3500	2754
Air BAG											
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other informations warranty conditions free roadside assistance delivery costs inclu		1 yes yes	1 no no	1 yes no	1 yes yes	1 no	1 yes yes	1 no no	1 no no	1 no yes	1 yes yes

Prices are based on recommended retail prices adjusted for equipment differences Effective on 2 November 1995 Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

106	MS	SW	UK
Description	Currency	XR 1124cc 5P	XR 1360cc 5P
		£	
		Incl Tax	Excl Tax
Recommended retail price		105981	8193
Price Index		123.6	100.7
Major Options			
Air Conditioning	na		na
Automatic gearbox	na		na
Power steering	na		na
ABS	7900		640
Air BAG	S		na
Right hand Drive	(1)		(1)
Other informations warranty conditions free roadside assistance delivery costs inclu	2 no yes		1 yes no

Prices are based on recommended retail prices adjusted for equipment differences Effective on 2 November 1995 Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard) Option price:NA(non available)

(1) There is no retail price because the right and drive is not an option . It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE : 01/12/95

205	MS Currency	B		D		E		F		I		L		NL		OE		P	
		Forever 1124 cc 5P		Forever 1124 cc 5P		Mito 1124 cc 5P		S Numero 1124 cc 5P		Prestige 1124 cc 5P		Forever 1124 cc 5P		Forever 1124 cc 5P		Forever 1124 cc 5P		S Numero 5P	
		FB		DM		m. Pesetas		FF		Ir. £		FL		G		Sch.		Esc	
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
Recommended retail price		379736	315134	19688	17120	1554	1214	71000	58872	9406	6114	362404	315134	25162	17551	136938	106649	1989467	1416358
Price Index		105.2	113.5	112.2	126.8	102.8	104.4	117.2	126.3	122.9	103.9	100.4	113.5	127.9	116.0	110.9	112.3	108.0	100.0
Major Options																			
Air Conditioning		na	na	na	na	na	na	8130	5741			na	na	na	na	na	na	na	na
Automatic gearbox		na	na	na	na	na	na	na	na			na	na	na	na	na	na	na	na
Power steering		na	na	na	na	na	na	na	na			na	na	1945	1196	na	na	na	na
ABS		na	na	na	na	na	na	na	na			na	na	na	na	na	na	na	na
Air BAG		na	na	na	na	na	na	na	na			na	na	na	na	na	na	na	na
Right hand Drive		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Other Informations																			
warranty conditions		1		1		1		1		1		1		1		1		1	
free roadside assistance		yes		no		yes		yes		no		yes		no		no		yes	
delivery costs inclu		yes		no		no		yes		no		yes		no		yes		yes	

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

205	MS	SW	UK
Description	Currency		1.1 1124 cc 5P
		Incl Tax	Excl Tax
		£	
Recommended retail price		7822	6657
Price Index		100.0	110.6
Major Options			
Air Conditioning		na	na
Automatic gearbox		na	na
Power steering		na	na
ABS		na	na
Air BAG		na	na
Right hand Drive		(1)	(1)
Other informations warranty conditions free roadside assistance delivery costs inclu			1 yes no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option . it is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE: 01/12/95

306	MS Currency	B			D			E			F			IRI			I			L			NL			OE			P		
		XR 1360 cc 5P			XR 1360 cc 5P			Style 1360 cc 5P			Style 1360 cc 5P			XL 1360 cc 5P			XR Best 1360 cc 5P			XR 1360 cc 5P			XR 1360 cc 5P			XR 1360 cc 5P			XR 1360 cc 5P		
		Incl Tax	Excl Tax	DM	Incl Tax	Excl Tax	m. Pesetas	Incl Tax	Excl Tax	FF	Incl Tax	Excl Tax	Ir. £	Incl Tax	Excl Tax	m. Liras	Incl Tax	Excl Tax	FL	Incl Tax	Excl Tax	G	Incl Tax	Excl Tax	Sch.	Incl Tax	Excl Tax	Esc	Incl Tax	Excl Tax	
Description	Currency	FB			DM			m. Pesetas			FF			Ir. £			m. Liras			FL			G			Sch.			Esc		
		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax	
Recommended retail price		571097	473940	26096	22692	1737	2223	102100	84660	13185	8570	26145	21971	545031	473940	35915	24161	203622	158584	3023712	2071900										
Price Index		119.3	117.8	112.0	115.9	103.0	127.0	125.3	100.4	100.0	100.0	100.0	100.0	113.8	117.8	137.6	110.2	124.2	115.1	123.7	100.9										
Major Options																															
Air Conditioning		53360	44282	2355	2048	161	9200	7629		2214	1861	1990	1672	50924	44282	3995	2455	17500	13541	236422	202070										
Automatic gearbox		35700	29627	2100	1826	na	7400	6136		1990	1672	1990	1672	34071	29627	2580	1586	na	5803	85527	73100										
Power steering		20650	17137	975	848	93	3710	3076		S	2133	1792	1792	19707	17137	S	2995	7500	5803	85527	73100										
ABS		49680	41228	1845	1604	160	6610	5481		2133	1792	2133	1792	47412	41228	2995	1841	11000	8511	159973	159973										
Air BAG		18000	14938	S		74	3050	2529		S		S		17178	14938	1250	769	3500	2708	80598	68887										
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)										
Other Informations																															
warranty conditions		1		1		1	1	yes	no	1	1	yes	no	1	yes	no	1	yes	no	1	yes	no	1	yes	no	1	yes	no	1	yes	no
free roadside assistance		yes		no		yes	yes	yes	yes	no	no	yes	no	yes	yes	yes	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
delivery costs inclu		yes		no		no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

Prices are based on recommended retail prices adjusted for equipment differences Effective on 2 November 1995. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

306	MS	SW	UK
Description	Currency	XR 1360 cc 3P	XR 1360 cc 5P
		£	
		Incl Tax	Incl Tax
		Excl Tax	Excl Tax
Recommended retail price		136919	11352
Price Index		125.1	109.4
Major Options			
Air Conditioning		9500	800
Automatic gearbox		na	900
Power steering		na	495
ABS		8900	700
Air BAG		na	na
Right hand Drive		(1)	(1)
Other Informations warranty conditions free roadside assistance delivery costs inclu		2 no yes	1 yes no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

(2) Includes Air Bag

ACEA STANDARD FORM

DATE: 01/12/95

806 Description	MS Currency	B SR 1998 cc			D SR 1998 cc			E SR 1998 cc			F SR 1998 cc			I SR 1998 cc			L SR 1998 cc			NL SR 1998 cc			OE SR 1998 cc			P		
		FB			DM			m. Pesetas			FF			Ir. £			FL			G			Sch.			Esc		
		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax	
Recommended retail price		853237	708081		39672	34497		3260	2810		147800	122554					814293	708081		57686	37542		342714	252739				
	Price Index	115.1	112.3		110.0	112.4		104.9	106.3		118.7	115.7					109.9	112.3		142.8	109.2		135.1	117.1				
Major Options																												
	Air Conditioning	72900	60498		3670	3191		214	184		12410	10290					69573	60498		5725	3519		20500	15199				
	Automatic gearbox	na	na		na	na		na	na		na	na					na	na		na	na		na	na				
	Power steering	50800	42158		1640	1426		197	170		8640	7164					48481	42158		3795	2333		S	S				
	ABS	22300	18506		S	S		S	S		3050	2529					21282	18506		S	S		S	S				
Air BAG																												
Right hand Drive		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)		(1)	(1)	
Other Informations warranty conditions free roadside assistance delivery costs inclu		1 yes yes			1 no no			1 yes no			1 yes yes			1 yes yes			1 yes yes			1 no no			1 no yes					

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors.

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

ACEA STANDARD FORM

806	MS	SW	UK
Description	Currency	SL 1998 cc	
		Incl Tax	Excl Tax
		Skr.	£
Recommended retail price			13674
Price Index			100.0
Major Options			
Air Conditionning			1100
Automatic gearbox			na
Power steering			S
ABS			700
Air BAG			S
Right hand Drive		(1)	(1)
Other Informations			
warranty conditions			1
free roadside assistance			yes
delivery costs inclu			no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995 Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE: 01/12/95

405	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	Furia 1580 cc	Exclusive 1580 cc	Embassy 1761 cc	Sillage 1580 cc	GLX 1580 cc		Furia 1580 cc	GLX 1580 cc	Style 1580 cc	Sillage 1580 cc
		FB	DM	m. Pesetas	FF	Ir. £	m. Liras	FL	G	Sch.	Esc
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
Recommended retail price		560957	26746	2420	101500	84163		535353	37191	204283	3343283
Price Index		121.8	119.4	125.4	131.2	125.3		116.3	148.2	129.6	142.3
Major Options											
Air Conditioning		70490	3165	193	10370	8599		67273	na	19500	269111
Automatic gearbox		51200	2500	135	10700	8872		48863	2136	21800	na
Power steering		S	S	S	S			S	S	S	S
ABS		62110	S	213	8640	7164		59275	3298	12000	285226
Air BAG		S	S	74	4070	3375		S	769	S	na
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations											
warranty conditions		1	1	1	1	1		1	1	1	1
free roadside assistance		yes	no	yes	yes	no		yes	no	no	yes
delivery costs inclu		yes	no	no	yes	no		yes	no	yes	yes

Prices are based on recommended retail prices adjusted for equipment differences Effective on 2 November 1995. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price,NA(non available)

(1) There is no retail price because the right and drive is not an option. it is the characteristic of the vehicles in GREAT BRITAIN and IRL AND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

405	MS	SW	UK
Description	Currency	GTX 1998 cc	GLX 1761 cc
		Incl Tax	Excl Tax
		£	£
Recommended retail price		128169	93190
Price Index		121.8	108.7
Major Options			
Air Conditioning		10500	8210
Automatic gearbox		9000	7200
Power steering		S	S
ABS		S	S
Air BAG		S	S
Right hand Drive		(1)	(1)
Other Informations			
warranty conditions		2	1
free roadside assistance		no	yes
delivery costs inclu		yes	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 November 1995. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries
The orders of right hand drive and left hand drive vehicles are honored in any country

CITROËN

Taux de change : B change 3/11-95

Ecart de prix (corrigés des principaux équipements)

DATE: 01/12-95

AX Image 1.1 BV5 5 portes	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne		Italie	
	DM		ATS		FEB		ESP		FRF		NLG		Esc		GBP		Lira (1000)	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	AX Fashion 11 BV5 5p	AX Teeny 11 BV5 5p	AX Teeny 11 BV5 5p	AX Teeny 11 BV5 5p	AX 11 Image BV4 5p	AX 11 Image BV5 5p	AX 11 Image BV5 5p	AX 11 X BV5 5p	AX 11 X BV5 5p	AX 11 X BV5 5p	AX Image 11 BV5 5p	AX Image 11 BV5 5p	AX 11 Image BV5 5p	AX 11 Image BV5 5p	AX Memphis 11 BV5 5p	AX Memphis 11 BV5 5p	AX Halley 11i BV5 5p	AX Halley 11i BV5 5p
Prix catalogue	19 890	17 296	132 000	103 774	344 900	286 224	1 511 000	1 180 469	66 300	54 975	22 665	16 037	1 834 000	1 283 481	7 325	6 234	19 300	15 318
Indice / prix catalogue	121	141	114	121	102	114	107	112	117	130	123	117	106	100	100	114	105	112
Prix ajusté	20 650	17 957	132 000	103 774	344 900	286 224	1 575 000	1 230 469	66 300	54 975	23 695	16 670	1 834 000	1 283 481	6 915	5 885	19 493	15 480
Indice / prix ajusté	133	147	121	121	108	114	118	117	124	130	136	122	113	100	100	108	112	113
Options principales:																		
- climatisation	nd		nd		nd		174 426	136 270	nd		nd		nd		nd		1 975 400	1 660 000
- boîte automatique	nd		nd		nd		nd		nd		nd		nd		nd		nd	
- direction assistée	nd		nd		nd		nd		nd		nd		nd		nd		nd	
- ABS	nd		nd		nd		nd		nd		nd		nd		nd		nd	
- sac gonflable	nd		nd		nd		nd		nd		nd		nd		nd		nd	
- Direction à droite	(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Autres informations:																		
- années de garantie	1		1		1		1		1		1		1		1		1	
- assistance gratuite	oui		oui		non		oui		oui		oui		oui		oui		oui	
- frais de livraison inclus	non		non		oui		oui		oui		non		oui		non		oui	

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

AX Image 1.1 BV5 5 portes	Irlande		Suède	
	TTC	HT	TTC	HT
Nom local de la version	nd		AX non commercialisée	
Prix catalogue				
Indice / prix catalogue				
Prix ajusté				
Indice / prix ajusté				
Options principales:				
- climatisation				
- boîte automatique				
- direction assistée				
- ABS				
- sac gonflable				
- Direction à droite				
Autres informations:				
- années de garantie				
- assistance gratuite				
- frais de livraison inclus				

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
 - Options principales: S (série), Prix d'option, n.d. (non disponible)
 - Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
 - Les prix clients en Irlande sont fixés par un importateur indépendant.
 - Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

Taux de change : change 3/11/95

Ecart de prix (corrigés des principaux équipements)

DATE: 01/12/95

ZX Aura 19TD BV 5 5 portes	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne		Italie	
	DM		ATS		FEB		ESP		FRF		NLG		Esc		GBP		Lira ('000)	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	ZX Aura 1,9 TD BV5 5p		ZX Avantage Fant 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX TD Avantage BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p	
Prix catalogue	30 240	26 296	222 500	171 682	670 600	556 515	2 644 000	2 065 625	123 300	102 239	43 830	27 745	5 002 000	2 540 451	13 225	11 255	30 375	25 525
Indice / prix catalogue	112	116	117	107	121	119	113	105	132	130	145	109	176	106	110	111	100	100
Prix ajusté	30 210	26 270	221 593	170 982	670 600	556 515	2 684 000	2 096 875	123 300	102 239	44 430	27 991	4 861 000	2 419 938	11 875	10 106	30 565	25 685
Indice / prix ajusté	113	116	118	107	122	119	117	107	134	131	149	110	174	102	100	100	102	101
Options principales: - climatisation - boîte automatique - direction assistée - ABS - sac gonflable - Direction à droite	2 450	2 130	18 400	14 198	53 590	44 473	172 698	134 920	9 250	7 670	3 500	2 151	196 000	167 521	1 010	1 010	2 249	1 890
	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
	880	765	11 190	8 634	47 350	39 295	181 553	141 838	6 610	5 481	3 210	1 973	132 000	112 821	790	672	1 973 377	1 658 300
	1 850	1 609	s	s	15 230	12 639	74 115	57 902	3 050	2 529	1 270	781	s	s	s	s	833 476	700 400
	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations: - années de garantie - assistance gratuite - frais de livraison inclus	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
	oui	oui	oui	oui	non	non	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui
	non	non	non	non	oui	oui	oui	oui	oui	oui	non	non	oui	oui	non	non	oui	oui

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

ZX Aura 19TD BV 5 5 portes	Irlande		Suède	
	TTC	HT	TTC	HT
Nom local de la version	nd		nd	
Prix catalogue				
Indice / prix catalogue				
Prix ajusté				
Indice / prix ajusté				
Options principales:				
- climatisation				
- boîte automatique				
- direction assistée				
- ABS				
- sac gonflable				
- Direction à droite				
Autres informations:				
- années de garantie				
- assistance gratuite				
- frais de livraison inclus				

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
 - Options principales: S (série), Prix d'option, n.d. (non disponible)
 - Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
 - Les prix clients en Irlande sont fixés par un importateur indépendant.
 - Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

Taux de change : change 3/11-95

Ecart de prix (corrigés des principaux équipements)

DATE: 01/12-95

Xantia 1.8i SX BV 5	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne		Italie	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5	
Prix catalogue	34 850	30 304	276 500	209 470	715 000	593 361	2 907 000	2 271 094	128 600	106 633	42 985	28 526	5 080 000	3 095 375	14 450	12 298	35 050	28 528
Indice / prix catalogue	112	128	126	125	111	121	108	111	119	130	123	107	155	124	104	116	100	107
Prix ajusté	32 950	28 852	253 004	191 870	706 700	586 473	2 827 000	2 208 594	128 600	106 633	41 125	27 383	4 489 000	2 590 247	11 825	10 064	31 152	25 252
Indice / prix ajusté	124	129	136	123	130	129	124	116	140	140	138	110	161	112	100	102	105	102
Options principales:																		
- climatisation	3 375	2 935	24 552	18 600	69 600	57 759	194 750	152 148	11 130	9 279	4 950	3 042	s	s	1 205	1 026	2 737	2 300
- boîte automatique	2 450	2 130	20 000	13 240	48 700	40 415	268 000	209 375	5 400	4 478	3 030	2 274	s	s	990	840	1 800	1 513
- direction assistée	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	1 400	1 217	s	s	51 100	42 407	192 719	150 562	8 640	7 184	4 140	2 545	228 000	194 872	s	s	2 629	2 209
- sac gonflable	s	s	s	s	15 230	12 639	s	s	4 070	3 375	s	s	90 000	76 923	s	s	s	s
- Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations:																		
- années de garantie	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui	oui	oui	oui	non	oui	oui	oui	oui	oui	non	non	oui	oui	oui	oui	non	non
- frais de livraison inclus	non	non	non	non	oui	oui	oui	oui	oui	oui	non	non	oui	oui	non	non	oui	oui

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive)

- Les prix clients en Irlande sont fixés par un importateur indépendant

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays

Xantia 1,8i SX BV 5	Irlande		Suède	
	TTC	HT	TTC	HT
Nom local de la version	Xantia 1,8i SX BV5		Xantia 1,8i SX BV5	
Prix catalogue	15 840	10 358	164 900	121 965
Indice / prix catalogue	116	100	112	109
Prix ajusté	14 990	9 650	148 300	109 700
Indice / prix ajusté	130	100	119	105
Options principales:				
- climatisation	1 650	1 079	10 400	8 190
- boîte automatique	nd		6 400	5 990
- direction assistée	s	949	s	
- ABS	1 450		7 400	5 920
- sac gonflable	s		3 000	2 400
- Direction à droite	(1)			(1)
Autres informations:				
- années de garantie	1			
- assistance gratuite	non			
- frais de livraison inclus	non			

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible).
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable.
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

Taux de change : change 3/11-95

Ecart de prix (corrigés des principaux équipements)

DATE: 01/06-95

Evasion 20 TCT SX BV 5	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne		Italie	
	DM	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places	
Prix catalogue	50 140	43 600	416 100	304 167	1 014 000	841 494	4 263 000	3 628 000	175 900	145 854	68 405	44 150					45 840	37 595
Indice / prix catalogue	123	130	145	129	121	122	121	126	125	126	149	118					100	100
Prix ajusté	48 780	42 417	378 460	276 652	1 014 000	841 494	4 106 089	3 494 544	175 900	145 854	66 085	42 724					39 044	31 884
Indice / prix ajusté	140	149	155	138	142	144	137	143	146	149	170	134					100	100
Options principales:																		
- climatisation	3 270	2 843			57 860	48 017			12 410	10 290	5 125	3 042					2 500	2 101
- sac gonflable conducteur					22 330	18 531	64 000	50 000	3 050	2 529	750	2 274					900	756
- sac gonflable passager					22 330	18 531	64 000	50 000	3 050	2 529							900	756
- ABS					50 750	42 116	196 000	153 125	8 640	7 164	3 795	2 545					2 618	2 200
- ADC					6 090	5 054	25	20	1 220	1 012								
- Direction à droite	(1)		(1)		(1)		(1)		(1)		(1)						(1)	
Autres informations:																		
- années de garantie	1		1		1		1		1		1		1		1		1	
- assistance gratuite	oui		oui		non		oui		oui		non		oui		oui		non	
- frais de livraison inclus	non		non		oui		oui		oui		non		oui		oui		oui	

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible).
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable.
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

Evasion 20 TCT SX BV 5	Irlande		Suède	
	Ir.£	HT	SEK	HT
Nom local de la version	TTC	ND	TTC	Evasion 20 TCT SX 5 Places
Prix catalogue			254 704	187 468
Indice / prix catalogue			133	119
Prix ajusté			246 704	181 580
Indice / prix ajusté			161	136
Options principales: - climatisation - sac gonflable conducteur - sac gonflable passager - ABS - ADC - Direction à droite			10 900	8 190 s
			3 000	2 400 (1)
Autres informations: - années de garantie - assistance gratuite - frais de livraison inclus				

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

RENAULT

ACEA STANDARD FORM

DATE: NOVEMBER 95

RENAULT TWINGO 1.2

MODEL/VARIANT	MS	B**	D	E	F	IRL	I	L	NL**	OE	P**
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		368 299	305 642	1 163 170	53 168		17 553	351 489	305 642	139 196	2 066 182
Price Index		114.6	115.4	110.5	104.8		100.0	109.3	115.4	126.5	125.9
Major options		41 633	34 550	166 000	129 688		1 080	39 733	34 550	16 892	199 400
air conditioning											
Auto. Gearbox *											
Power Steering											
ABS											
Air Bag											
* Prices include Power Steering											
Right-hand Drive		36 873	30 600	148 477	115 998	S	1 653	35 190	30 600	3 927	209 716
Other information	n° of years	1	1	1	1		1	1	1	1	1
warranty conditions	yes/no	Yes	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
free roadside assistance	yes/no			No			Yes	Yes	No	Yes	No
delivery costs included	yes/no	Yes	No	No	Yes		Yes	Yes	Yes	Yes	No

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November, 1st 1995. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

RENAULT TWINGO 1.2

MODEL/VARIANT	MS	Sw	UK
Description	Currency	SEK	GBP
		Incl. Tax Excl. Tax	Incl. Tax Excl. Tax
Recommended retail price		101 392 70 766	
Price index		138.0 114.5	
Major options			
• air conditioning		10 400 8 320	
• Auto. Gearbox *		N/A	
• Power Steering		N/A	
• ABS		N/A	
• Air Bag		N/A	
* Prices include Power Steering			
Right-hand Drive			
Other information			
• warranty conditions	n° of years	1	
• free roadside assistance	yes/no	Yes	
• delivery costs included	yes/no	No	

ACEA STANDARD FORM

RENAULT CLIO RL 1.2 3dr 1172cc 4G

DATE: NOVEMBER 95

MODEL/VARIANT	MS	B**		D		E		F		IRL		I		L		NL**		OE		P**	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		411 092	341 155	18 631	16 201	1 761 436	1 376 122	72 555	61 176	11 183	7 314	19 744	16 592	392 329	341 155	27 465	18 967	157 054	123 470	2 170 078	1 460 195
Price index		113.7	119.2	105.9	116.4	116.2	114.8	119.5	127.3	145.8	120.5	100.0	106.2	108.5	119.2	139.3	121.6	126.9	126.1	117.6	100.0
Major options																					
	• air conditioning	47 477	39 400	2 100	1 826	177 500	138 672	8 230	6 824	N/A		1 380	1 160	45 310	39 400	3 620	2 225	17 239	13 553	200 000	170 940
	• Auto. Gearbox	32 174	26 700	1 600	1 391	164 500	128 516	5 000	4 146	1 200	785	1 530	1 286	30 705	26 700	2 895	1 779	24 000	18 181	243 100	207 778
	• Power Steering	20 365	16 900	935	813	88 000	68 750	2 970	2 463	330	216	850	714	19 435	16 900	1 575	968	7 523	5 914	81 900	70 000
	• ABS	34 250	28 423	1 500	1 304	177 500	138 672	6 610	5 481	N/A		1 810	1 521	32 686	28 423	2 990	1 838	12 700	9 984	195 300	166 923
• AIR BAG		18 000	14 938	S		72 500	56 641	3 050	2 529	650	425	790	664	17 179	14 938	950	584	3 759	2 955	74 600	63 761
Right-hand Drive		36 873	30 600	1 753	1 524	1 428	1 116	6 000	5 059	S		1 667	1 401	35 190	30 600	1 967	1 209	3 956	3 110	209 076	180 238
Other information																					
	• warranty conditions	n° of years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
	• free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
• delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		Yes		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1995. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

-In Austria, option prices including tax are approximativ

RENAULT CLIO RL 1.2 3dr

MODEL/VARIANT	MS	Sw		UK	
Description	Currency	SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price				8 186	6 967
Price Index				104.4	112.3
Major options					
. air conditioning				N/A	579
. Auto. Gearbox				680	319
. Power Steering				375	553
. ABS				650	221
. AIR BAG				260	
Right-hand Drive				S	
Other information					
. warranty conditions	. n° of years			1	
. free roadside assistance	. yes/no			Yes	
. delivery costs included	. yes/no			No	

ACEA STANDARD FORM

RENAULT 19 RL 1.4 5d 1397cc 4G

DATE: NOVEMBER 1995

MODEL/VARIANT	MS	B**	D	E	F	IRL	I	L	NL**	OE	P**
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		641 958	532 745	29 289	25 469	2 277 870	2 915 674	110 479	93 153	223 168	172 198
Price index		119.4	117.9	111.9	115.8	120.3	129.3	122.3	122.7	121.2	111.3
Major options											
air conditioning		59949	49750	2500	2174	182500	142578	9 630	7 985	19120	14753
Auto. Gearbox		40488	33600	1300	1130	N/A ou S		1540	1294	11300	8719
power steering		23257	19300	935	813	86500	67578	3 880	3 217	N/A	N/A
ABS		38440	31900	1800	1565	182500	142578	1820	1529	15513	11970
AIR BAG		37897	31450	S		78500	61328	3050	2 529	S	S
Right-hand Drive		36 873	30 600	1 738	1 511	1 497	1 170	6000	5059	3 992	3 080
Other information											
warranty conditions	n° of years	1	1	1	1	1	1	1	1	1	1
free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
delivery costs included	yes/no	Yes	No	No	No	No	No	Yes	No	Yes	No

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1995. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

-In Austria, option prices including tax are approximativ

RENAU RENAULT 19 RL 1.4 5d

MODEL/VARIANT	MS	Sw		UK	
Description	Currency	SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		166 885	120 349	13 030	11 089
Price index		135.7	116.5	111.7	113.2
Major options					N/A
• air conditioning					
• Auto. Gearbox		9000	7200	680	579
• power steering		S		375	319
• ABS		6900	5520	650	553
• AIR BAG		S		260	221
Right-hand Drive		8 923	6 885	S	
Other information					
• warranty conditions	n° of years	1	1	1	1
• free roadside assistance	yes/no	Yes	Yes	Yes	Yes
• delivery costs included	yes/no	Yes	Yes	No	No

ACEA STANDARD FORM

RENAULT LAGUNA RN 1.8 1794cc 5G

DATE: NOVEMBER 95

MODEL/VARIANT	MS	B**		D		E		F		IRL		I		L		NL**		OE		P**	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		764 506	634 445	33 574	29 195	3 288 327	2 569 005	134 406	113 327	18 720	12 243	37 363	31 397	729 611	634 445	49 591	32 566	293 716	220 507	5 033 307	2 678 008
Price Index		111.7	120.9	100.9	114.4	114.7	116.8	117.0	128.6	129.0	110.0	100.0	109.6	106.6	120.9	133.0	113.9	125.4	122.8	144.7	100.0
Major options																					
• air conditioning		69529	57700	2720	2365	210000	164063	9 810	8 134	N/A		2 290	1 924	66355	57700	5600	3442	24695	18540	243600	201990
• Auto. Gearbox		55792	46300	2450	2130	249000	194531	8 000	6 633	N/A		2600	2185	55792	46300	3350	2059	18265	13699	246400	204312
• power steering																					
• ABS		42175	35000			195000	152344	8 640	7 164	1200	785	2150	1807	40750	35000	3750	2305	16422	12329	250300	212521
• Air Bag		20001	16598					N/A		500	327			19088	16598	1395	857	4949	3712		
Right-hand Drive		36 873	30 600	1 738	1 511	1 497	1 170	6000	5059			1 667	1 401	35 190	30 600	1 947	1 197	4 103	3 080		
Other information																					
• warranty conditions	n° of years	1		1		1		1		1		1		1		1		1		1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
• delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		Yes		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1995. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

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RENAULT LAGUNA RN 1.

MODEL/VARIANT	MS	Sw		UK	
Description	Currency	SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price				14 266	12 141
Price index				96.2	106.7
Major options					
• air conditioning				815	694
• Auto. Gearbox				770	655
• power steering					
• ABS				690	587
• Air Bag				260	221
Right-hand Drive					
Other information					
• warranty conditions	• n° of years				1
• free roadside assistance	• yes/no				Yes
• delivery costs included	• yes/no				No

ACEA STANDARD FORM

RENAULT SAFRANE RN 2.0 5dr 1995cc 5G DATE: NOVEMBER 95

MODEL/VARIANT	MS	B**		D		E		F		IRL		I		L		NL**		OE		P**	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 015 268	842 546	51 006	44 353	4 645 992	3 629 681	188 019	158 532	28 556	18 677	58 740	49 361	968 928	842 546	65 964	42 630	452 349	333 591	8 195 275	4 777 350
Price Index		104.8	107.7	108.2	116.6	114.4	110.7	115.5	120.7	139.0	112.6	111.0	115.6	100.0	107.7	149.3	100.0	136.4	124.6	165.7	119.7
Major options																					
• air conditioning		85001	70540	4250	3696			12 200	10 116	1550	1013			81121	70540	6470	3918	31606	23308		
• Auto. Gearbox		61000	50622	3000	2609	N/A		12 500	10 365			3820	3210	61000	50622	4805	2910	25000	18939	N/A	
• power steering																					
• ABS																					
• Air Bag																					
Right-hand Drive		36 873	30 600	1 738	1 511	1 497	1 170	6000	5059			1 667	1 401	35 190	30 600	1 947	1 197	4 177	3 080	211 479	182 309
Other information																					
• warranty conditions	n° of year	1		1		1		1		1		1		1		1		1		1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
• delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		Yes		No	

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- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximative

RENAULT SAFRANE RN 2.0

MODEL/VARIANT	MS	Sw		UK	
Description	Currency	SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price				20 200	17 192
Price index				96.2	101.4
Major options					
. air conditioning				875	745
. Auto. Gearbox				880	749
. power steering				S	S
. ABS				S	S
. Air Bag				S	S
Right-hand Drive					S
Other information					
. warranty conditions	. n° of year				1
. free roadside assistance	. yes/no				Yes
. delivery costs included	. yes/no				No

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RENAULT ESPACE Cyclade 2.0 5dr 1995cc 5G DATE: NOVEMBER 95

MODEL/VARIANT	MS	B**		D		E		F		IRL		I		L		NL**		OE		P**	
	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		ATS		PTE	
Description		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 056 218	876 530	48 654	42 308	4 217 975	3 295 293	184 566	155 621	52 771	44 345	1 008 009	876 530	74 253	47 724	400 075	295 041	8 153 923	4 708 972		
Price Index		109.3	111.5	103.5	110.6	104.1	100.0	113.7	117.8	100.0	103.3	104.3	111.5	154.7	111.4	120.9	109.6	165.3	117.4		
Major options																					
• air conditioning		59467	49350	3300	2870	220000	171875	12 200	10 116	2700	2269	56753	49350	N/A							
• Auto. Gearbox		57720	47900	2900	2522	264000	206250	10 000	8 292	2700	2269	55085	47900	4805	2953	26708	19696	487200	416410		
• power steering																					
• ABS		52598	43650			220000	171875	8 640	7 164	2800	2353	50198	43650	3700	2274	19899	14675	251100	216466		
• Air Bag																					
Right-hand Drive		36 873	30 600	1 738	1 511	1 497	1 170	6000	5059	1 667	1 401	35 190	30 600	1 947	1 197	4 177	3 080	211 479	182 309		
Other information																					
• warranty conditions	n° of years	1		1		1		1		1		1		1		1		1		1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
• delivery costs included	yes/no	Yes		No		No		Yes		Yes		Yes		Yes		No		Yes		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1995. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

***: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximately

RENAULT ESPACE Cyclade 2.0

MODEL/VARIANT	MS	Sw		UK	
Description	Currency	SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		278 765	207 315	20 791	17 695
Price index		126.2	115.4	99.2	103.8
Major options					
. air conditioning		13900	11120	950	809
. Auto. Gearbox		N/A		N/A	
. power steering					
. ABS					
. Air Bag					
Right-hand Drive					
Other information					
. warranty conditions	. n° of years	1	1	1	1
. free roadside assistance	. yes/no	Yes	Yes	Yes	Yes
. delivery costs included	. yes/no	Yes	Yes	No	No

ROVER GROUP

LAND ROVER

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire	
Rover 100 : 111 Si 3 Door		BFR		Dmks		Pias		FFr		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		383,429	318,199	19,144	16,647	1,470,088	1,148,506	61,160	50,713	9,595	6,237
Pricing index (excluding taxation)			121.1		130.3		104.3		114.9		112.0
Pricing index (including taxation)		122.7		125.9		112.2		116.5		144.7	
Major options :											
* air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* driver's side airbag		22,000	18,257	Std	Std	60,500	47,265	3,050	2,529	340	221
* anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		13,896	11,532	645	561	61,863	48,331	2,336	1,937	245	245
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Italy		Luxembourg		Netherlands		Austria		Portugal	
Rover 100 : 111 Si 3 Door		Lira		Lfr		DGldrs		Sch		Esc	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		17,069,852	14,344,413	365,928	318,198	25,454	17,954	NA	NA	NA	NA
Pricing index (excluding taxation)		100.0	100.0	117.1	121.1	149.4	125.4	0.0	0.0	0.0	0.0
Major options :											
* air conditioning	no. of years	2,719,000	2,285,000	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox	yes/no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering	yes/no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* driver's side airbag	yes/no	869,000	730,000	20,996	18,257	770	473	n/a	n/a	n/a	n/a
* anti-lock brakes	yes/no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		749,294	629,658	13,261	11,532	888	629	NA	NA	NA	NA
Other information :											
* warranty conditions	no. of years	I	I	I	I	I	I	n/a	n/a	n/a	n/a
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	n/a	n/a	n/a	n/a
* delivery charges included	yes/no	no	yes	yes	yes	no	no	n/a	n/a	n/a	n/a

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Sweden			United Kingdom		
Rover 100 : 111 Si 3 Door		Currency		SKr		£	
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		N/A	N/A			6,995	5,953
Pricing index (excluding taxation)							
Pricing index (including taxation)		0.0	0.0			103.2	104.5
Major options :							
* air conditioning		n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a
* driver's side airbag		n/a	n/a	n/a	n/a	245	209
* anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		N/A	N/A			294	250
Other information :							
* warranty conditions	no. of years		n/a				1
* free roadside assistance	yes/no		n/a				yes
* delivery charges included	yes/no		n/a				no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium			Germany			Spain			France			Eire		
Rover 400 : 414 i 5 Door		BFr			Dmks			Plas			FFr			Ir £		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		605,396	502,404		N/A	N/A		2,350,544	1,836,363		100,288	83,158		13,891	8,642	
Pricing index (excluding taxation)		132.1	130.4		0.0	0.0		122.3	113.7		130.3	128.5		142.9	105.8	
Major options :		60,000	49,793		n/a	n/a		170,000	132,813		10,200	8,458		990	616	
* air conditioning	no. of years	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
* automatic gearbox	warranty conditions	Std	Std		n/a	n/a		Std	Std		Std	Std		Std	Std	
* power assisted steering	free roadside assistance	Std	Std		n/a	n/a		Std	Std		Std	Std		Std	Std	
* driver's side airbag	delivery charges included	Std	Std		n/a	n/a		Std	Std		Std	Std		Std	Std	
* anti-lock brakes		45,000	37,344		n/a	n/a		195,000	152,344		8,650	7,172		950	591	
Right-hand drive supplement		13,896	11,532		N/A	N/A		61,863	48,331		2,336	1,937		245	245	
Other information :																
* warranty conditions	no. of years	1			n/a	n/a		1			1			1		
* free roadside assistance	yes/no	yes			n/a	n/a		yes			yes			yes		
* delivery charges included	yes/no	yes			n/a	n/a		yes			yes			yes		

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Italy				Luxembourg				Netherlands				Austria				Portugal			
Rover 400 : 414 i 5 Door		Lira				LFr				DGldrs				Sch				Esc			
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		25,029,615	21,033,290	577,764	502,404	N/A	N/A	N/A	N/A	N/A	N/A	226,668	174,898	3,206,773	2,160,671						
Pricing index (excluding taxation)		100.0	100.0	126.0	130.4	0.0	0.0	0.0	0.0	0.0	0.0	144.5	132.6	137.1	109.9						
Pricing index (including taxation)																					
Major options :																					
* air conditioning	no. of years	2,750,000	2,311,000	57,261	49,792	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox	yes/no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* anti-lock brakes	yes/no	2,200,000	1,849,000	42,946	37,344	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		749,294	629,658	13,261	11,532	N/A	N/A	N/A	N/A	N/A	N/A	4,618	3,947	4,638	3,947						
Other information :																					
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Sweden		United Kingdom	
Rover 400 : 414 i 5 Door		SKr		£	
Currency		Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		N/A	N/A	12,195	10,379
Pricing index (excluding taxation)		0.0	0.0	122.7	124.3
Major options :					
* air conditioning		n/a	n/a	990	843
* automatic gearbox		n/a	n/a	n/a	n/a
* power assisted steering		n/a	n/a	Std	Std
* driver's side airbag		n/a	n/a	Std	Std
* anti-lock brakes		n/a	n/a	495	421
Right-hand drive supplement		N/A	N/A	294	250
Other information :					
* warranty conditions	no. of years		n/a		1
* free roadside assistance	yes/no		n/a		yes
* delivery charges included	yes/no		n/a		no

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* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire	
Rover 600 : 620 Si (SLi) 4 Door		BFR		Dmks		Pias		FFr		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		911,807	756,686	41,168	35,799	3,453,221	2,697,829	153,913	127,622	21,875	14,220
Pricing index (excluding taxation)		119.4	117.9	110.8	114.6	107.9	100.3	120.0	118.4	135.0	104.4
Pricing index (including taxation)											
Major options :											
* air conditioning		70,000	58,091	2,950	2,565	Std	Std	10,680	8,856	1,526	992
* automatic gearbox		58,000	48,133	2,550	2,217	n/a	n/a	9,900	8,209	1,185	770
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand drive supplement		13,896	11,532	645	561	61,863	48,331	2,336	1,937	245	245
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Italy		Luxembourg		Netherlands		Austria		Portugal	
Rover 600 : 620 Si (SLi) 4 Door		Lira		LFr		DGldrs		Sch		Esc	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		41,713,620	35,053,462	870,189	756,686	59,380	38,709	340,753	253,536	N/A	N/A
Pricing index (excluding taxation)		100.0	100.0	113.9	117.9	142.6	110.6	130.3	115.4	0.0	0.0
Pricing index (including taxation)											
Major options :											
* air conditioning	no. of years	3,080,000	2,588,000	66,805	58,091	n/a	n/a	27,000	20,089	n/a	n/a
* automatic gearbox	yes/no	2,183,000	1,835,000	55,353	48,133	3,500	2,151	26,000	19,345	n/a	n/a
* power assisted steering	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a
* driver's side airbag	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a
* anti-lock brakes	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a
Right-hand drive supplement		749,294	629,658	13,261	11,532	888	629	68,853	58,849	N/A	N/A
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	n/a	n/a
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	n/a	n/a
* delivery charges included	yes/no	no	no	yes	yes	no	no	yes	yes	n/a	n/a

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Sweden		United Kingdom	
Rover 600 : 620 Si (SLi) 4 Door		SKr		£	
Currency		Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		206,585	153,662	18,425	15,681
Pricing index (excluding taxation)		118.3	104.7	111.2	112.7
Major options :					
* air conditioning		n/a	n/a	1,250	1,064
* automatic gearbox		n/a	n/a	950	809
* power assisted steering		Std	Std	Std	Std
* driver's side airbag		Std	Std	Std	Std
* anti-lock brakes		Std	Std	Std	Std
Right-hand drive supplement		64,976	48,331	294	250
Other information :					
* warranty conditions	no. of years				
* free roadside assistance	yes/no				
* delivery charges included	yes/no				

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* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium			Germany			Spain			France			Eire	
Rover 800 : 820 Si 4 Door		BFr			Dmks			Ptas			FFr			Ir £	
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax
Recommended Retail Price		1,009,741	837,959		47,030	40,896		4,052,027	3,165,646		N/A	N/A		25,185	16,371
Pricing index (excluding taxation)		118.4	120.7		113.3	121.0		108.8			0.0	0.0		139.2	111.2
Major options :															
* air conditioning (ATC)		n/a	n/a		3,650	3,174		n/a	n/a		n/a	n/a		2,363	1,536
* automatic gearbox		63,000	52,282		2,750	2,391		216,000	168,750		n/a	n/a		1,485	965
* power assisted steering		Std	Std		Std	Std		Std	Std		n/a	n/a		Std	Std
* driver's side airbag		Std	Std		Std	Std		Std	Std		n/a	n/a		Std	Std
* anti-lock brakes		Std	Std		Std	Std		Std	Std		n/a	n/a		1,981	1,288
Right-hand drive supplement		13,896	11,532		645	561		61,863	48,331		N/A	N/A		245	245
Other information :															
* warranty conditions	no. of years	1			1			1			n/a			1	
* free roadside assistance	yes/no	yes			yes			yes			n/a			yes	
* delivery charges included	yes/no	yes			no			yes			n/a			no	

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Italy		Luxembourg		Netherlands		Austria		Portugal	
Rover 800 : 820 Si 4 Door		Lira		LFr		DGldrs		Sch		Esc	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		N/A	N/A	963,653	837,959	66,272	42,863	426,624	320,288	N/A	N/A
Pricing index (excluding taxation)		0.0	0.0	113.0	120.7	142.5	113.2	146.1	134.7	0.0	0.0
Pricing index (including taxation)											
Major options :											
* air conditioning (ATC)	no of years	n/a	n/a	n/a	n/a	7,765	4,773	42,800	32,132	n/a	n/a
* automatic gearbox	yes/no	n/a	n/a	60,124	52,282	4,000	2,459	40,800	30,630	n/a	n/a
* power assisted steering	yes/no	n/a	n/a	Std	Std	Std	Std	Std	Std	n/a	n/a
* driver's side airbag	yes/no	n/a	n/a	Std	Std	Std	Std	Std	Std	n/a	n/a
* anti-lock brakes	yes/no	n/a	n/a	Std	Std	Std	Std	Std	Std	n/a	n/a
Right-hand drive supplement		N/A	N/A	13,261	11,532	888	629	5,258	3,947	N/A	N/A
Other information :											
* warranty conditions	no of years		n/a	1	1	1	1	1	1		n/a
* free roadside assistance	yes/no		n/a	yes	yes	yes	yes	yes	yes		n/a
* delivery charges included	yes/no		n/a	yes	yes	no	no	yes	yes		n/a

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* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Sweden		United Kingdom	
Rover 800 : 820 Si 4 Door		SKr		£	
Currency		Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		214,152	158,742	18,495	15,740
Pricing index (excluding taxation)		109.8	100.0	100.0	104.5
Major options :		n/a	n/a	1,250	1,064
* air conditioning (ATC)		16,000	12,500	950	809
* automatic gearbox		Std	Std	Std	Std
* power assisted steering		Std	Std	Std	Std
* driver's side airbag		Std	Std	Std	Std
* anti-lock brakes		Std	Std	Std	Std
Right-hand drive supplement		65,201	48,331	294	250
Other information :		no. of years		1	
* warranty conditions		yes/no	yes	yes	yes
* free roadside assistance		yes/no	no	no	no
* delivery charges included		yes/no			

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Belgium		Germany		Spain		France		Ire	
Discovery : 5 Door TDi		Bfr		Dmks		Ptas		FFr		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,162,665	964,867	52,544	45,690	4,023,147	3,297,661	187,703	155,641	29,135	18,126
Pricing index (excluding taxation)		138.0	136.3	128.2	132.7	113.9	111.1	132.7	130.9	163.1	120.7
Major options :											
• air conditioning		71,100	59,004	2,950	2,565	Std	Std	11,500	9,696	1,870	1,163
• automatic gearbox		65,000	53,942	2,950	2,565	263,000	215,374	10,500	8,853	1,656	1,070
• power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• driver's side airbag		29,500	24,481	Std	Std	126,000	103,279	5,500	4,637	765	476
• anti-lock brakes		77,150	64,025	2,950	2,565	218,400	179,016	9,950	8,390	1,395	868
Right-hand drive supplement		13,896	11,532	645	561	58,963	48,331	2,336	1,937	296	245
Other information :											
• warranty conditions		no. of years	1	1	1	1	1	1	1	1	1
• free roadside assistance		yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges included		yes/no	yes	no	no	yes	yes	yes	yes	no	no

• Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

• Description : general variant description shows European detail (including the number of doors). Where different, the

UK description is shown in brackets.

• Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Italy				Luxembourg				Netherlands				Austria				Portugal			
Discovery : 5 Door TDi	Currency	Lira		LFr		DGldrs		Sch		Esc											
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		45,997,576	38,653,425	1,109,597	964,867	80,427	47,074	451,933	336,260	5,119,117	3,824,260										
Pricing index (excluding taxation)		100.0	100.0	131.7	136.3	175.2	122.0	156.7	138.8	119.1	105.9										
Pricing index (including taxation)																					
Major options :																					
* air conditioning		Std	Std	37,855	32,917	5,500	3,380	27,300	20,313	Std	Std										
* automatic gearbox		2,948,000	2,477,311	62,033	53,942	4,600	2,827	29,200	21,726	371,000	317,094										
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std										
* driver's side airbag		n/a	n/a	28,154	24,481	2,350	1,444	15,300	11,384	150,000	128,205										
* anti-lock brakes		3,006,000	2,526,050	73,628	64,024	3,995	2,455	25,000	18,601	260,000	222,222										
Right-hand drive supplement		749,294	629,658	13,261	11,532	1,074	629	5,305	3,947	78,774	58,849										
Other information :																					
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1										
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes										
* delivery charges included	yes/no	no	no	yes	yes	no	no	no	no	no	no										

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* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Sweden		United Kingdom	
Discovery : 5 Door TDi		SKr		£	
Currency		Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		0	0	21,300	18,128
Pricing index (excluding taxation)					
Pricing index (including taxation)		0.0	0.0	116.6	118.1
Major options :					
• air conditioning		n/a	n/a	1,374	1,169
• automatic gearbox		n/a	n/a	1,500	1,277
• power assisted steering		n/a	n/a	Std	Std
• driver's side airbag		n/a	n/a	570	485
• anti-lock brakes		n/a	n/a	995	847
Right-hand drive supplement		n/a	0	294	250
Other information :					
• warranty conditions		no of years	n/a		1
• free roadside assistance		yes/no	n/a		yes
• delivery charges included		yes/no	n/a		no

Manufacturer : Land Rover		Belgium		Germany		Spain		France		Eire	
Range Rover : V8i SE 4 Door		Currency		Dmks		Ptas		FFr		Ir £	
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,857,357	1,541,375	93,678	81,459	7,972,788	6,228,740	325,467	269,873	54,216	33,731
Pricing index (excluding taxation)		106.6	108.6	110.5	118.0	109.2	104.7	111.2	113.2	146.7	112.1
Pricing index (including taxation)											
Major options :		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• air conditioning		91,750	76,141	3,950	3,435	321,000	250,781	12,500	10,540	1,990	1,202
• automatic gearbox		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• driver's side airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand drive supplement		13,806	11,532	645	561	61,863	48,331	2,336	1,937	393	245
Other information :											
• warranty conditions	no of years	1	1	1	1	1	1	1	1	1	1
• free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges included	yes/no	no	no	no	no	yes	yes	yes	yes	no	no

• Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

• Description general variant description shows European detail (including the number of doors) Where different, the

UK description is shown in brackets.

• Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover											
Range Rover : V8i SE 4 Door		Italy		Luxembourg		Netherlands		Austria		Portugal	
Currency		Lira		LFr		DGldrs		Sch		Esc	
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		92,223,942	77,499,111	1,772,581	1,541,375	155,793	95,806	817,881	597,867	9,926,096	7,481,843
Pricing index (excluding taxation)		96.9	100.0	101.7	108.6	164.0	123.8	137.1	123.1	111.6	103.3
Pricing index (including taxation)											
Major options :											
* air conditioning		Std	Std	Std	Std	Std	Std	40,000	29,240	Std	Std
* automatic gearbox		0	0	86,039	76,141	5,500	3,380	40,000	29,240	369,000	315,384
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand drive supplement		749,294	629,658	13,261	11,532	1,022	629	5,400	3,947	78,074	58,849
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	no	no	no	no	no	no	no	no	no	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1995. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Range Rover : V8i SE 4 Door	Currency	Sweden		United Kingdom	
		SEK		£	
		Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		476,273	364,677	37,775	32,149
Pricing index (excluding taxation)		119.6	112.4	100.0	104.5
Pricing index (including taxation)					
Major options :					
• air conditioning		Std	Std	Std	Std
• automatic gearbox		16,500	13,200	1,450	1,234
• power assisted steering		Std	Std	Std	Std
• driver's side airbag		Std	Std	Std	Std
• anti-lock brakes		Std	Std	Std	Std
Right-hand drive supplement		3,442	2,636	294	250
Other information :					
• warranty conditions	no of years		1		1
• free roadside assistance	yes/no		yes		yes
• delivery charges included	yes/no		no		no

V O L V O

VOLVO

440 1.8

currency

REC. RETAIL PRICE

INDEX

OPTIONS

AIR CONDITION

AUTO. GEARBOX

POWER STEERING

ABS

AIRBAG, DRIVER

R.H.D.

WARRANTY CONDITIONS

FREE ROAD ASSISTANCE

DEL. COSTS INCLUDED

CURR. 1ECU =

1-Nov-95

* 1.6 l

B			D			E			F			IRL			I		
FB			DM			Peset.			FF			Ir. £			Lira		
INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
637700	529212		30750	26739		2542220	1986109		103058	85454		15250	9913		30391000	25538655	
117	114		116	119		111	102		113	110		132	101		102	101	
50000	41494		3060	2661		S			10000	7940		1435	923		S		
55000	45643		2900	2522		NA	NA		8500	7167		1235	802		2101000	1765000	
S			S			S			S			S			S		
40400	33527		S			S			S			860	559		1950000	1639000	
S			S			S			S			S			S		
25000	20747		1200	1043		90000	70312		4100	3457		S			1100000	924370	
1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		
Yes			Yes			Yes			Yes			Yes			Yes		
Yes			No			No			Yes			No			Yes		
38,804			1,87805			181,796			6,48372			0,818635			2107,9		

- Date / 1 ECU = ...FB/...DM/...FF/...
 - Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.
 - Description : general variant description in relation to reference country (including the number of doors)
 - Major options: S (standard), Option price, NA (non available)

VOLVO

440 1.8

currency

	L			NL			OE			P *			SW			U.K.		
	LF			G			Shilling			Esc			Skr			£		
	INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL	
TAX	TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX	
REC. RETAIL PRICE	628538	541555		40690	27095		248900	190291		3962570	2487763		162950	119537		11795	10038	
INDEX	116	117		137	107		134	120		143	105		131	113		100	100	
OPTIONS																		
AIR CONDITION	47718	41494		2950	1813		28552	20272		S			11450	8587		995	847	
AUTO. GEARBOX	52490	45643		3000	1844		NA	NA		NA	NA		9100	6825		850	723	
POWER STEERING	S			S			S			S			S			S		
ABS	39000	33527		2500	1537		S			230000	190900		5150	3862		560	477	
AIRBAG, DRIVER	S			S			S			S			S			S		
R.H.D.	24058	20920		1525	937		10250	7900		150000	129310		3300	2630		S		
WARRANTY CONDITIONS	1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		
FREE ROAD ASSISTANCE	Yes			Yes			No			Yes			No			Yes		
DEL. COSTS INCLUDED	Yes			No			Yes			No			No			No		
CURR. 1ECU =	38,604			2,10421			13,2143			197,007			8,82399			0,836922		

1-Nov-95

* 1.6 l

- Date / 1 ECU = ...FB/...DM/...FF/...
- Prices based on recommended retail prices adjusted for equipment differences. Effective on 1 May 1995. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors)
- Major options: S (standard), Option price, NA (non available)

VOLVO

850 2.0 10V

currency

REC. RETAIL PRICE

INDEX

OPTIONS:

AIR CONDITION

AUTO. GEARBOX

POWER STEERING

ABS

AIRBAG, DRIVER

R.H.D.

WARRENTY CONDITIONS

FREE ROAD ASSISTANCE

DEL. COSTS INCLUDED

CURR. 1ECU =
1-Nov-95

* = GLE

** = 2.5 10 V

B			D			E			F *			IRL			I *		
FB			DM			Paset.			FF			Ir. £			Lira		
INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
976400	810290		46590	40513		4022820	3142828		187400	138806		22954	14921		44822000	37885546	
126	123		124	127		124	114		129	126		140	107		106	105	
50000	41494		4800 (A)	4000		S			10000	7940		1575	1023		S		
70000	58091		3250	2826		1700000	132812		10000	7940		1450	942		2779000	2336000	
S			S			S			S			S			S		
S			S			S			S			S			S		
S			S			S			S			S			S		
25000	20920		1200	1043		90000	70312		4100	3457		S			1100000	924370	
1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		
Yes			Yes			Yes			Yes			Yes			Yes		
Yes			No			No			Yes			No			Yes		
38,604			1,87805			161,796			6,48372			0,818635			2107,9		

A = Automatic climate control

VOLVO

850 2.0 10V

currency

REC. RETAIL PRICE

INDEX

OPTIONS:

AIR CONDITION

AUTO. GEARBOX

POWER STEERING

ABS

AIRBAG, DRIVER

R.H.D.

WARRENTY CONDITIONS

FREE ROAD ASSISTANCE

DEL. COSTS INCLUDED

CURR. 1ECU =

1-Nov-95

* = GLE

** = 2.5 10 V

L		NL		OE		P *		SW		U.K.	
FL		G		Shilling		Esc		Skr.		£	
INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL
TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX
937465	810187	64525	41745	400569	295405	7022710	3999351	216850	162849	16743	14249
121	123	153	117	152	131	178	119	123	108	100	100
47718	41494	2950	1813	28913	19371	S		12750	9562	1150	979
66805	58091	5150	3163	32000	21440	350000	301724	13900	10425	1000	851
S		S		S		S		S		S	
S		S		S		S		S		S	
S		S		S		S		S		S	
24058	20920	1525	937	10250	7900	150000	129310	3300	2630	S	
1 Year		1 Year		1 Year		1 Year		1 Year		1 Year	
Yes		Yes		Yes		Yes		No		Yes	
Yes		No		Yes		No		No		No	
38,604		2,10421		13,2143		197,007		8,82399		0,836922	

VOLVO

960 2.5 24 V

currency

REC. RETAIL PRICE

INDEX

OPTIONS

AIR CONDITION

AUTO. GEARBOX

POWER STEERING

ABS

AIRBAG

R.H.D.

WARRANTY CONDITIONS

FREE ROAD ASSISTANCE

DEL. COSTS INCLUDED

CURR. 1 ECU =

1-Nov-95

B			D			E			F			IRL			I		
FB			DM			Peset.			FF			Ir. £			Lira		
INCL	TAX	EXCL	INCL	TAX	EXCL	INCL	TAX	EXCL	INCL	TAX	EXCL	INCL	TAX	EXCL	INCL	TAX	EXCL
1125200		933776	52530		45678	4861600		3798125	196100		162604	27284		17736	55011000		46227731
126		123	121		124	130		119	131		127	144		110	113		111
70000 (A)		58091	4600 (A)		4000	S			S			2645		1719	S (A)		
70000		58091	3250		2826	1700000		132812	10000		7940	NA			2779000		2336000
S			S			S			S			S			S		
S			S			S			S			S			S		
S			S			S			S			S			S		
25000		20920	1200		1043	90000		70312	4100		3457	S			1100000		924370
1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		
Yes			Yes			Yes			Yes			Yes			Yes		
Yes			No			No			Yes			No			Yes		
38.604			1,87805			181,796			6,48372			0,818635			2107,9		

A = Automatic climate control

- Date / 1 ECU = ...FB/...DM/...FF/...

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

VOLVO

960 2.5 24 V

currency

REC. RETAIL PRICE

INDEX

OPTIONS

AIR CONDITION

AUTO. GEARBOX

POWER STEERING

ABS

AIRBAG

R.H.D.

WARRANTY CONDITIONS

FREE ROAD ASSISTANCE

DEL. COSTS INCLUDED

CURR. 1ECU =

1-Nov-95

L		NL		OE		P		SW		U.K.	
LF		G		Shilling		Esc		Skr		£	
INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL	INCL	EXCL
TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX	TAX
1079473	933672	76750	49259	445600	325731	9335070	4374570	244600	184281	19348	16466
121	123	158	119	146	125	205	113	120	106	100	100
66805 (A)	58091	3950 (A)	2428	29429	19423	S (A)		13000	9750	1150	979
66805	58091	5150	3163	32000	21440	350000	301724	13900	10425	1000	851
S		S		S		S		S		S	
S		S		S		S		S		S	
S		S		S		S		S		S	
24058	20920	1525	937	10250	7900	150000	129310	3300	2630	S	
1 Year		1 Year		1 Year		1 Year		1 Year		1 Year	
Yes		Yes		No		Yes		No		Yes	
Yes		No		Yes		No		No		No	
38,604		2,10421		13,2143		197,007		8,82399		0,836922	

- Data / 1 ECU = ...FB/...DM/...FF/...

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

VOLSKWAGEN AG

Volkswagen

Model / Variant	D		B		E		F		NL		P	
	DM		FB		Peseta		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Polo												
60PS 5G 2D												
Recommended retail price	19.075,-	16.587,-	363.060,-	301.295,-	1.500.000,-	1.171.875,-	60.900,-	50.498,-	24.995,-	17.518,-	2.164.764,-	1.287.385,-
Index		135,1		119,4		110,8		119,2		127,4		100,0
Major options												
- air condition	1.970,-	1.713,-	45.430,-	37.700,-	178.000,-	139.063,-	8.030,-	6.658,-	3.195,-	1.964,-	200.000,-	171.000,-
- automatic g.b.	1.790,-	1.557,-	NA	NA	140.000,-	109.375,-	NA	NA	NA	NA	NA	NA
- power steering	800,-	696,-	S	S	87.000,-	67.969,-	3.600,-	2.985,-	1.000,-	615,-	100.000,-	85.470,-
- ABS	1.470,-	1.278,-	20.730,-	17.200,-	130.000,-	101.563,-	4.710,-	3.905,-	1.895,-	1.174,-	134.000,-	115.000,-
- Airbag(Fahrer)	200,-	174,-	-	-	65.000,-	50.781,-	2.360,-	1.957,-	395,-	243,-	68.000,-	58.000,-
- Airbag(Doppel)	400,-	348,-	26.990,-	22.400,-	115.000,-	89.844,-	4.710,-	3.905,-	995,-	612,-	134.000,-	115.000,-
Right hand drive	1.040,-	907,-	27.040,-	22.440,-	NA	NA	4.945,-	4.170,-	2.245,-	1.380,-	NA	NA
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- Major options : S (standard) NA (non available)

13.11.1995

6N1OF4.XLS

Volkswagen

Model / Variant	LUX			UK			IRL			I		
	LF			£			Ir. £			Lira		
	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Description												
Polo												
60PS 5G 2D												
Recommended retail price	346.330,-	301.154,-		7.849,-	6.680,-		9.829,-	6.427,-		17.388.330,-	14.689.000,-	
Index		119,4			122,1			120,1			106,6	
Major options												
- air condition	39.500,-	34.350,-		929,-	791,-		NA	NA		1.880.000,-	1.580.000,-	
- automatic g.b.	NA	NA		NA	NA		NA	NA		NA	NA	
- power steering	S	S		380,-	315,-		S	S		970.000,-	815.000,-	
- ABS	25.000,-	21.730,-		551,-	469,-		734,-	480,-		1.232.000,-	1.035.000,-	
- Airbag (Fahrer)	12.500,-	10.870,-		S	S		366,-	239,-		616.000,-	518.000,-	
- Airbag (Doppel)	25.000,-	21.730,-		552,-	470,-		734,-	480,-		1.232.000,-	1.035.000,-	
Right hand drive	30.000,-	26.807,-		S	S		S	S		1.488.000,-	1.250.000,-	
other info												
- warranty condit.	1			1			1			1		
No. of years												
- free roadside ass.							No			Yes		
yes / no	Yes			Yes			No			Yes		
- delivery cost incl.												
yes / no	No			No			No			Yes		

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.

- Major options : S (standard) NA (non available)

Volkswagen

Model / Variant	A		S	
	OS		skr.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo				
60PS 5G 2D				
Recommended retail price	137270,-	107.917,-	94.400,-	66.800,-
Index		125,0		115,8
Major options				
- air condition	NA	NA	9.700,-	7.630,-
- automatic g.b.	NA	NA	NA	NA
- power steering	7.596,-	5.972,-	3.700,-	2.960,-
- ABS	9.967,-	7.836,-	5.900,-	4.720,-
- Airbag (Fahrer)	3.765,-	2.960,-	S	S
- Airbag (Doppel)	5.705,-	4.485,-	2.500,-	2.000,-
Right hand drive	10.047,-	7.974,-	6.100,-	4.880,-
other info				
- warranty condit.				
No. of years	1		1	
- free roadside ass.				
yes / no	Yes		Yes	
- delivery cost incl.				
yes / no	Yes		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
 - Major options : S (standard) NA (non available)

Volkswagen

Model / Variant	D		B		E		F		NL		P	
	DM		FB		Peseta		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Golf CL 2D												
60PS 5G												
Recommended												
retail price	21.500,-	18.696,-	472.735,-	392.311,-	1.818.000,-	1.420.312,-	73.990,-	61.352,-	29.995,-	20.592,-	2.756.422,-	1.800.233,-
Index		117,4		119,8		103,5		111,6		115,4		107,8
Major options												
- air condition	2.330,-	2.026,-	77.360,-	64.200,-	215.000,-	167.969,-	10.820,-	8.972,-	6.400,-	3.934,-	NA	NA
- automatic g.b.	2.125,-	1.848,-	42.300,-	35.104,-	NA	NA	7.000,-	5.804,-	3.200,-	1.967,-	NA	NA
- power steering	945,-	822,-	S	S	94.000,-	73.438,-	S	S	1.000,-	615,-	S	S
- ABS	1.910,-	1.661,-	35.190,-	29.200,-	203.000,-	158.594,-	8.670,-	7.189,-	3.882,-	2.386,-	250.000,-	214.000,-
- Airbag (Fahrer)	-	-	-	-	89.000,-	69.531,-	NA	NA	395,-	243,-	105.000,-	90.000,-
- Airbag (Doppel)	S	S	29.280,-	24.300,-	132.000,-	103.125,-	5.840,-	4.843,-	995,-	612,-	55.000,-	47.000,-
Right hand drive	1.040,-	907,-	27.040,-	22.440,-	NA	NA	4.945,-	4.170,-	2.245,-	1.380,-	NA	NA
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- Major options : S (standard) NA (non available)

Volkswagen

Model / Variant	LUX			UK			IRL			I		
	LF		Incl. Tax	£		Incl. Tax	Ir. £		Incl. Tax	Lira		Excl. Tax
Description	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Golf CL 2D												
60PS 5G												
Recommended												
retail price	438.830,-	381.590,-		9.787,-	8.330,-		12.266,-	8.021,-		21.803.230,-	17.874.500,-	
Index		116,6			117,4			115,5			100,0	
Major options												
- air condition	41.000,-	35.652,-		1.387,-	1.180,-		NA	NA		NA	NA	
- automatic g.b.	40.000,-	34.783,-		NA	NA		NA	NA		NA	NA	
- power steering	S	S		S	S		S	S		488.000,-	410.000,-	
- ABS	42.000,-	36.520,-		872,-	742,-		1.339,-	876,-		2.113.000,-	1.776.000,-	
- Airbag (Fahrer)	-	-		S	S		556,-	364,-		959.000,-	806.000,-	
- Airbag (Doppel)	25.000,-	21.740,-		276,-	235,-		835,-	546,-		1.405.000,-	1.181.000,-	
Right hand drive	30.000,-	26.087,-		S	S		S	S		1.488.000,-	1.250.000,-	
other info												
- warrenty condit.												
No. of years	1			1			1			1		
- free roadside ass.												
yes / no	Yes			Yes			No			Yes		
- delivery cost incl.												
yes / no	No			No			No			Yes		

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.

- Major options : S (standard) NA (non available)

13.11.1995

1H12B41.XLS

Volkswagen

Model / Variant	A			S		
	OS		skr.	skr.		
Description	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Golf CL 2D						
60PS 5G						
Recommended retail price	165.600,-	128.894,-		120.900,-	87.300,-	
Index		115,0			116,7	
Major options						
- air condition	NA	NA		16.400,-	12.920,-	
- automatic g.b.	NA	NA		NA	NA	
- power steering	S	S		S	S	
- ABS	17.433,-	13.836,-		9.900,-	7.920,-	
- Airbag (Fahrer)	3.730,-	2.960,-		S	S	
- Airbag (Doppel)	5.651,-	4.485,-		2.500,-	2.000,-	
Right hand drive	10.047,-	7.974,-		6.100,-	4.880,-	
other info						
- warrenty condit.						
No. of years	1			1		
-free roadside ass.						
yes / no	Yes			Yes		
- delivery cost incl.						
yes / no	Yes			Yes		

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
 - Major options : S (standard) NA (non available)

Volkswagen

Model / Variant	D		B		E		F		NL		P	
	DM		FB		Peseta		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Vento CL												
90PS 5G 4D												
Recommended retail price	27.100,-	23.567,-	532.700,-	442.082,-	1)	1)	88.585,-	73.453,-	35.285,-	23.843,-	2)	2)
Index		113,9		103,9		NA		102,8		102,8		NA
Major options												
- air condition	2.330,-	2.026,-	77.360,-	64.200,-			10.820,-	8.972,-	6.400,-	3.934,-		
- automatic g.b.	2.200,-	1.913,-	44.600,-	37.013,-			7.000,-	5.804,-	3.150,-	1.936,-		
- power steering	S	S	S	S			S	S	S	S		
- ABS	1.910,-	1.661,-	35.190,-	29.200,-			8.670,-	7.190,-	3.882,-	2.386,-		
- Airbag (Fahrer)	-	-	-	-			-	-	395,-	243,-		
- Airbag (Doppel)	S	S	29.280,-	24.300,-			5.480,-	4.544,-	995,-	612,-		
Right hand drive	1.040,-	907,-	27.040,-	22.440,-			4.945,-	4.170,-	2.245,-	1.380,-		
other info												
- warrenty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.

- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- Major options : S (standard) NA (non available)

1) no offer in Spain

2) due to prohibitive taxation no offer in Portugal

Volkswagen

Model / Variant	LUX		UK		IRL		I 1)	
	LF		£		Ir. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description								
Vento CL								
90PS 5G 4D								
Recommended retail price	530.160,-	461.010,-	11.445,-	9.741,-	14.885,-	9.733,-	28.169.730,-	23.224.500,-
Index		108,4		105,6		107,9		100,0
Major options								
- air condition	41.000,-	35.652,-	1.387,-	1.180,-	NA	NA	3.359.000,-	2.823.000,-
- automatic g.b.	40.000,-	34.783,-	822,-	698,-	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	42.000,-	36.520,-	872,-	742,-	1.339,-	879,-	2.113.000,-	1.776.000,-
- Airbag (Fahrer)	-	-	S	S	556,-	363,-	959.000,-	806.000,-
- Airbag (Doppel)	16500,-*	14.350,-	276,-	235,-	835,-	546,-	1.405.000,-	1.181.000,-
Right hand drive			S	S	S	S	1.488.000,-	1.250.000,-
other info								
- warrenty condit.								
No. of years	1		1		1		1	
- free roadside ass.								
yes / no	Yes		Yes		No		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.

- Major options : S (standard) NA (non available)

* incl. package

1) 1,6 l 101 PS

13.11.1995

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Volkswagen

Model / Variant	A		S	
	OS		skr.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL 90PS 5G 4D				
Recommended retail price	206.500,-	156.439,-	135.700,-	98.700,-
Index		107,5		101,5
Major options				
- air condition	29.021,-	22.815,-	16.400,-	12.920,-
- automatic g.b.	18.500,-	12.390,-	9.500,-	7.460,-
- power steering	S	S	S	S
- ABS	P 11.831,-	P 9.390,-	9.900,-	7.920,-
- Airbag (Fahrer)	NA	NA	S	S
- Airbag (Doppel)	P 11.831,-	P 9.390,-	2.500,-	2.000,-
Right hand drive	10.047,-	7.974,-	6.100,-	4.880,-
other info				
- warranty condit.				
No. of years	1		1	
- free roadside ass.				
yes / no	Yes		Yes	
- delivery cost incl.				
yes / no	Yes		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
 - Major options : S (standard) NA (non available)
 P = (safety package ABS and Double Airbags)

Volkswagen

Model / Variant	D		B		E 1)		F		NL		P 2)	
	DM		FB		Peseta		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Passat CL												
90PS 5G 4D												
Recommended retail price	33.010,-	28.705,-	625.885,-	519.400,-	2.755.000,-	2.152.344,-	97.314,-	80.692,-	41.048,-	27.385,-	3.761.761,-	2.318.141,-
Index		129,9		114,3		113,1		105,8		110,6		100,0
Major options												
- air condition	2.330,-	2.026,-	68.325,-	56.700,-	255.000,-	199.219,-	2.760,-	2.289,-	5.655,-	3.476,-	360.000,-	308.000,-
- automatic g.b.	2.320,-	2.017,-	53.100,-	44.066,-	244.000,-	190.625,-	7.000,-	5.804,-	3.749,-	2.305,-	250.000,-	214.000,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	35.185,-	29.200,-	203.000,-	158.594,-	5.690,-	4.718,-	3.882,-	2.386,-	250.000,-	214.000,-
- Airbag(Fahrer)	-	-	-	-	S	S	-	-	-	-	S	S
- Airbag(Doppel)	S	S	20.365,-	16.900,-	S	S	4.880,-	4.046,-	995,-	612,-	S	S
Right hand drive	1.040,-	907,-	27.040,-	22.440,-	NA	NA	4.945,-	4.170,-	2.245,-	1.380,-	NA	NA
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside-ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- Major options : S (standard) NA (non available)
1) model offer change from 90 PS engine to 100 PS engine
2) due to prohibitive taxation the 90 PS engine was replaced by 1,6 l 100PS

Volkswagen

Model / Variant	LUX			UK			IRL			I 1)		
	LF			£			Ir. £			Lira		
	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Description Passat CL 90PS 50 40												
Recommended retail price	576.860,-	501.620,-		12.303,-	10.470,-		16.390,-	10.718,-		30.460.480,-	25.149.500,-	
Index		110,4			106,3			111,3			101,4	
Major options												
- air condition	41.000,-	35.652,-		1.387,-	1.180,-		NA	NA		2.805.000,-	2.357.000,-	
- automatic g.b.	51.000,-	44.350,-		NA	NA		1.030,-	674,-		NA	NA	
- power steering	S	S		S	S		S	S		S	S	
- ABS	42.000,-	36.520,-		832,-	708,-		1.317,-	862,-		2.168.000,-	1.822.000,-	
- Airbag (Fahrer)	-	-		S	S		S	S		NA	NA	
- Airbag (Doppel)	18.000,-	15.650,-		276,-	235,-		284,-	186,-		1.405.000,-	1.181.000,-	
Right hand drive	30.000,-	26.087,-		S	S		S	S		1.488.000,-	1.250.000,-	
other info												
- warranty condit.												
No. of years	1			1			1			1		
- free roadside ass.												
yes / no	Yes			Yes			Yes			Yes		
- delivery cost incl.												
yes / no	No			No			No			Yes		

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.

- Major options : S (standard) NA (non available)

1) 1,6 l 101 PS

13.11.1995

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Volkswagen

Model / Variant	A			S		
	ÖS		Incl. Tax	skr.		Excl. Tax
Description	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Passat CL 90PS 5G 4D						
Recommended retail price	217.860,-	165.045,-		158.700,-	115.900,-	
Index		106,1			111,6	
Major options						
- air condition	25.641,-	20.158,-		19.300,-	15.240,-	
- automatic g.b.	25.100,-	15.074,-		10.500,-	8.400,-	
- power steering	S	S		S	S	
- ABS	18.264,-	13.836,-		9.900,-	7.920,-	
- Airbag (Fahrer)	NA	NA		S	S	
- Airbag (Doppel)	S	S		2.500,-	2.000,-	
Right hand drive	10.047,-	7.974,-		6.100,-	4.880,-	
other info						
- warrenty condit.						
No. of years	1			1		
- free roadside ass.						
yes / no	Yes			Yes		
- delivery cost incl.						
yes / no	Yes			Yes		

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 1. Nov 1995. Final prices are set by dealers.
- Major options : S (standard) NA (non available)

AUDI

Audi AG

Date: 15.11.1995

Model/Variant	B		D		E		F		IRL		I		L		NL		OE		P		SW		UK	
Description	FB		DM		Peset.		FF		Ir.£		Lira		FL		G		Schilling		Esc.		Skr.		£	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A4																								
1.8 l, 125 hp																								
Recommended																								
retail price 11/95	865,688	718,414	34,870	40,100	3,386,728	2,613,058	147,204	120,410	21,862	14,211	38,944,472	32,594,741	796,919	692,673	55,787	36,444	323,223	244,566	5,415,313	3,307,982	182,003	145,602	16,029	13,641
Price ECU	22,425	18,610	21,352	18,567	20,825	16,150	22,704	19,571	26,705	17,359	18,950	15,463	20,643	17,951	26,512	17,320	24,460	18,530	27,488	18,781	20,626	16,501	19,152	16,239
Price index	118.3	120.3	112.7	120.1	110.4	104.4	119.8	120.1	140.9	112.3	100.0	100.0	108.9	116.1	139.9	112.0	129.1	119.8	145.1	108.8	108.8	106.7	101.1	105.4
Major options																								
- air conditioning	73,505	61,000	2,900	2,522	270,000	210,938	13,550	11,235	1,923	1,265			83,500	55,219	5,866	3,606	23,384	21,503			17,200	12,820	1,751	1,490
- autom. gear box	53,100	44,055	2,700	2,347	NA	NA	8,700	7,213	1,680	1,080	2,659,650	2,235,000	49,000	42,608	3,900	2,397	28,630	16,769	295,000	252,137	12,069	9,500	1,128	960
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	24,545	20,370	1,150	1,000	108,800	85,000	4,221	3,500			1,320,900	1,110,000	23,736	20,640	1,325	1,128	8,467	7,058	129,987	111,100	6375	5,100		
Other information																								
- warranty condition	1		1		1		1		1		1		1		1		1		1		1		3	
number of years																								
- free roadside assistance	yes		yes		yes		yes		no		yes		no		yes		yes		yes		yes		yes	
- delivery cost ind.																								
yes/no	no		no		no		yes		yes		yes		no		no		yes		no		yes		no	
1 ECU =	FB	38,6040	DM	1,8781	Peset.	161,7960	FF	6,4837	Ir.£	0,8187	Lira	2,107,9000	FL	39,6040	G	2,1042	Schilling	13,2143	Esc.	197,0070	Skr.	8,8240	£	0,8369

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on November 1st, 1995.

Final prices are set by dealers.

- Major options: S (standard), Option price: NA (not available)

Model/Variant	B		D		E		F		IRL		I		L		NL		OE		P		SW		UK	
	FB		DM		Peset.		FF		Ir. £		Lira		FL		G		Schilling		Esc.		Skr.		£	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A6 2.6 I, 150 hp																								
Recommended																								
retail price 1195	1,110.542	921.612	51.900	46.130	4.639.913	3.592.890	181.538	157.170	32.077	19.376	51.816.927	42.641.594	1.021.412	888.184	74.768	48.110	427.851	312.757	7.438.942	4.348.406	242.893	194.308	20.664	17.502
Price ECU	28.768	23.873	27.635	24.030	28.678	22.206	29.641	24.241	39.183	23.668	24.582	20.182	26.459	23.008	35.533	22.864	32.378	23.668	37.760	22.072	27.525	22.020	24.571	20.912
Price index	117.0	118.3	112.4	119.1	115.7	110.0	120.2	120.1	159.4	117.3	100.0	100.0	107.6	114.0	144.5	113.3	131.7	117.3	153.6	108.4	112.0	108.1	100.0	103.6
Major options																								
- air conditioning	103.870	86.199	3.600	3.130	S	S	14.190	11.766	2.644	1.740	S	S	70.000	60.870	8.289	5.095	37.590	27.478	S	S	17.200	12.820	1.987	1.691
- autom. gear box	70.300	59.340	3.200	2.782	345.000	271.875	10.900	9.038	2.125	1.385	NA	NA	59.000	51.304	5.300	3.257	28.850	21.089	NA	NA	15.500	12.400	1.128	960
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	24.545	20.370	1.150	1.000	108.900	85.000	4.221	3.500	S	S	1.320.900	1.110.000	23.796	20.640	1.325	1.128	8.467	7.056	129.987	111.100	6375	5.100	S	S
Other information																								
- warranty condition	1		1		1		1		1		1		1		1		1		1		1		3	
number of years																								
- free roadside assistance	yes		yes		yes		yes		no		yes		no		yes		yes		no		yes		yes	
yes/no																								
- delivery cost incl.																								
yes/no	no		no		no		yes		yes		yes		no		no		yes		no		yes		no	
1 ECU =	FB	3a,5040	DM	1,8781	Peset	161,7960	FF	6,4837	Ir. £	0,8187	Lira	2,107,5000	FL	38,8040	G	2,1042	Schilling	13,2143	Esc.	197,0070	Skr.	8,8240	£	0,8369

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on November 1st, 1995. Final prices are set by dealers.

- Major options: S (standard), Option price: NA (not available)

1) adjusted prices (basis 2.0 I, 16 V, 140 hp), as reference model is not offered

S E A T

SEAT COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	OE	P	SW	UK
BK-10	197,485	9,352	617,404	30,340		9,054,961	182,741	10,503				
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax											
BK-10	237,970	10,755	815,000	36,590		10,570,000	210,153	13,695				
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax											
	5,116	4,960	3,816	4,679		4,296	4,734	4,992				
PRICE IN COUNTRY CURRENCY	incl. tax											
	6,164	5,727	5,037	5,643		5,014	5,444	6,508				
PRICE INDEX	incl. tax											
	134,06%	130,50%	100,00%	122,63%		112,57%	124,05%	130,81%				
	122,95%	114,20%	100,45%	112,54%		100,00%	108,56%	129,79%				
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.				
POWER STEERING	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.				
AIR BAG	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.				
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.				
ABS	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.				
RIGHT-HAND DRIVE (*) IN COUNTRY C.	243,720	11,022	841,401	37,557		10,874,159	215,640	14,034				
RIGHT-HAND DRIVE (*) IN COUNTRY C.	6,313	5,869	5,200	5,792		5,159	5,586	6,670				
WARRANTY CONDITIONS (YEARS)	1	1	1	1		1	1	1				
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES		NO	NO	NO				
E.C.U. RATE CHANGE NOV 95	NO	NO	YES	YES		NO	NO	NO				
	38,6040	1,87805	161,796	6,48372	0,818655	2,107,90	38,6040	2,10421	13,214	197,007	8,824	0,837

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1995. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

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SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	OE	P	SW	UK
IBIZA 1.6 CLX TWC 3 DOORS 5 SPEED 1.595 c.c.												
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	357.593	18.222	1.389.777	58.089		16.508.120	361.946	18.382	122.826	1.576.193		
PRICE IN COUNTRY CURRENCY	490.900	21.495	1.806.000	72.100		19.856.100	494.989	28.514	162.900	2.925.084		
PRICE IN COUNTRY CURRENCY	9.263	9.703	8.590	9.115		7.631	9.376	8.736	9.295	8.001		
PRICE INDEX	11.162	11.445	11.162	11.120		9.420	11.288	12.600	12.328	14.848		
AUTOMATIC GEARBOX	118.29%	123.91%	109.69%	116.40%		100.00%	119.73%	111.56%	118.70%	102.17%		
POWER STEERING	118.50%	121.50%	118.50%	119.05%		100.00%	119.62%	133.77%	130.87%	157.62%		
AIRBAG DRIVER & PASSENGER	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.	N.A.	N.A.		
IN COUNTRY CURRENCY	S	S	S	S		S	S	S	S	S		
AIRBAG DRIVER & PASSENGER	18.684	S	70.313	3.021		1.089.512	S	1.184	7.053	110.517		
IN COUNTRY CURRENCY	22.514	S	90.000	3.645		1.296.519	S	1.893	8.616	131.643		
AIR CONDITIONING	484	S	435	466		517	S	553	534	561		
IN COUNTRY CURRENCY	583	S	556	562		615	S	900	652	668		
AIR CONDITIONING	36.387	1.713	111.563	5.903		1.685.151	35.331	2.284	13.782	165.632		
IN COUNTRY CURRENCY	43.846	1.970	142.800	7.120		2.005.329	40.631	3.715	16.837	197.293		
AIR CONDITIONING	943	912	690	910		799	915	1.085	1.043	841		
IN COUNTRY CURRENCY	1.136	1.049	883	1.098		951	1.053	1.766	1.274	1.001		
ABS	34.438	1.278	102.891	5.587		1.595.143	33.438	2.134	13.043	156.432		
IN COUNTRY CURRENCY	41.498	1.470	131.700	6.740		1.888.220	38.453	3.471	15.935	186.335		
ABS	892	681	636	862		757	866	1.014	987	794		
IN COUNTRY CURRENCY	1.075	783	814	1.040		901	998	1.650	1.206	946		
RIGHT-HAND DRIVE (*) IN COUNTRY C.	465.053	23.121	1.960.364	77.907		21.717.773	469.051	28.742	175.767	3.193.505		
RIGHT-HAND DRIVE (*) IN COUNTRY C.	12.047	12.311	12.116	12.018		10.303	12.150	13.659	13.301	16.210		
WARRANTY CONDITIONS (YEARS)	1	1	1	1		1	1	1	1	1		
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES		NO	NO	NO	YES	YES		
E.C.U. RATE CHANGE NOV 95	39.6040	1.87805	161.796	6.48372	0.818655	2.107.90	38.6040	2.10421	13.214	197.007	8.624	0.837

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	OE	P	SW	UK
CORDOBA 1.6 CLX TWC 4 DOORS 5 SPEED 1.595 c.c.												
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	385.477	19.738	1.541.340	67.657	7.660	18.172.542	391.530	21.495	138.657			7.801
PRICE IN COUNTRY CURRENCY	484.500	23.240	2.000.000	82.400	12.245	22.689.000	450.259	31.578	183.600			9.585
PRICE IN COUNTRY CURRENCY	9.985	10.510	9.526	10.435	9.356	8.621	10.142	10.215	10.493			9.321
PRICE INDEX	12.032	12.375	12.361	12.708	14.957	10.764	11.684	15.007	13.894			11.465
PRICE INDEX	115.82%	121.91%	110.50%	121.04%	108.53%	100.00%	117.64%	118.49%	121.71%			108.12%
PRICE INDEX	111.79%	114.96%	114.84%	118.07%	138.96%	100.00%	108.36%	139.42%	129.08%			106.51%
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.			N.A.
POWER STEERING	S	S	S	S	S	S (DRIVER)	S	S	S			S
AIRBAG DRIVER & PASSENGER	18.705	S	70.313	3.063	386	S (DRIVER)	18.460	1.164	7.053			S (DRIVER)
IN COUNTRY CURRENCY	22.540	S	90.000	3.694	593	S (DRIVER)	21.229	1.893	8.616			S (DRIVER)
AIRBAG DRIVER & PASSENGER	485	S	435	472	471	S (DRIVER)	478	553	534			S (DRIVER)
IN COUNTRY CURRENCY	584	S	556	570	725	S (DRIVER)	550	900	652			S (DRIVER)
AIR CONDITIONING	36.426	1.713	111.563	5.964	733	1.685.151	36.038	2.284	13.782			688
IN COUNTRY CURRENCY	43.894	1.970	142.800	7.217	1.127	2.005.329	41.443	3.715	16.837			823
AIR CONDITIONING	844	912	880	923	895	799	934	1.085	1.043			822
IN COUNTRY CURRENCY	1.137	1.049	883	1.113	1.376	951	1.074	1.766	1.274			983
ABS	34.476	1.278	102.891	5.664	692	1.595.143	34.106	2.134	13.043			652
IN COUNTRY CURRENCY	41.544	1.470	131.700	6.831	1.065	1.898.220	39.222	3.471	15.935			780
ABS	893	681	636	874	846	757	883	1.014	987			779
IN COUNTRY CURRENCY	1.076	783	814	1.054	1.301	901	1.016	1.850	1.206			932
RIGHT-HAND DRIVE (*) IN COUNTRY C.	498.653	24.863	2.154.136	88.198	13.044	24.621.209	482.853	33.848	186.446			10.351
RIGHT-HAND DRIVE (*) IN COUNTRY C.	12.917	13.239	13.314	13.603	15.933	11.680	12.508	16.086	14.866			12.368
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1			1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES			YES
E.C.U. RATE CHANGE NOV 95	38.6040	1.87805	161.786	6.48372	0.818655	2.107.90	38.6040	2.10421	13.21430	197.00700	8.82399	0.83692

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1995. Final prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL		B	D	E	F	IRL	I	L	NL	OE	P	SW	UK
TOLEDO 1.8 TWC GL 5 DOORS 5 SPEED 1.7 81 c.c.													
1L2 3P1	RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	460.124	22.768	1.771.360	80.763	8.866	21.327.573	473.082	25.365	162.928		93.644	8.794
	excl. tax												
1L2 3P1	RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	554.450	28.195	2.296.000	97.400	14.132	25.180.000	544.044	37.876	217.500		129.900	11.996
	incl. tax												
	PRICE IN ECU CURRENCY	11.919	12.123	10.948	12.456	10.855	10.118	12.255	12.055	12.330		10.612	10.508
	excl. tax												
	PRICE INDEX	14.363	15.013	14.191	15.022	17.262	11.946	14.093	18.000	16.459		14.721	14.333
	incl. tax												
	PRICE INDEX	117.80%	119.82%	108.21%	123.11%	107.28%	100.00%	121.12%	119.14%	121.86%		104.89%	103.85%
	incl. tax	120.23%	125.68%	118.80%	125.76%	144.51%	100.00%	117.98%	150.68%	137.79%		123.24%	119.99%
	PRICE INDEX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.
	PRICE INDEX	S	S	S	S	S	S	S	S	S		S	S
	PRICE INDEX	18.538	S	70.313	3.081	419	914.375	18.451	1.164	7.182		4.400	S
	PRICE INDEX	22.338	S	90.000	3.728	645	1.088.106	21.218	1.893	8.769		5.595	S
	PRICE INDEX	480	S	435	477	512	434	478	553	544		499	S
	PRICE INDEX	579	S	556	575	788	516	550	900	664		634	S
	PRICE INDEX	54.693	1.939	150.313	7.649	942	2.092.363	54.703	3.043	19.536		9.464	S
	PRICE INDEX	65.906	2.230	192.400	9.225	1.449	2.489.912	62.908	4.952	23.851		12.036	S
	PRICE INDEX	1.417	1.032	929	1.180	1.151	993	1.417	1.446	1.478		1.073	S
	PRICE INDEX	1.707	1.187	1.189	1.423	1.770	1.181	1.630	2.353	1.805		1.364	S
	PRICE INDEX	44.276	S	131.797	7.875	739	1.925.767	26.617	2.727	14.800		7.215	S
	PRICE INDEX	53.353	S	168.700	9.497	1.137	2.291.663	30.609	4.436	18.068		9.175	S
	PRICE INDEX	1.147	S	815	1.215	903	914	689	1.296	1.120		818	S
	PRICE INDEX	1.382	S	1.043	1.465	1.389	1.087	793	2.108	1.367		1.040	S
	PRICE INDEX	588.603	29.902	2.449.970	103.141	14.927	27.007.127	576.638	40.182	230.451		138.887	12.834
	PRICE INDEX	15.247	15.922	15.142	15.908	18.233	12.812	14.937	19.096	17.440		15.740	15.335
	PRICE INDEX	1	1	1	1	1	1	1	1	1		2	1
	PRICE INDEX	NO	NO	YES	YES	NO	NO	NO	NO	YES		NO	YES
	PRICE INDEX	NO	NO	YES	YES	NO	NO	NO	NO	YES		NO	YES
	PRICE INDEX	38.6040	1.87805	161.796	6.48372	0.818655	2.107.90	38.6040	2.10421	13.214	197.007	8.824	0.837

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

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DAIHATSU MOTOR CC.

MODEL/VARIANT	MS	B		D		Esp		F		IRL		I	
Description	Currency	BEF		DM		Plas		FF		Ir£		Lit	
DAIHATSU APPLAUSE 1.6L 5door 240. SWT, Xi		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		624,692	518,416	27,751	24,132	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Major options:													
-Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Automatic gearbox		35,300	29,295	1,900	1,632	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Power steering		S	S	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-ABS*		64,000	53,556	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Air bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand drive		624,692 +CH	518,416 +CH	27,751 +CH	24,132 +CH	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other information:	No. of years	3	3	3	3	-	-	-	-	-	-	-	-
-Warranty condition	Yes / No	No	No	Yes	Yes	-	-	-	-	-	-	-	-
-Free roadside assistance	Yes / No	No	No	No	No	-	-	-	-	-	-	-	-
-Delivery costs included	Yes / No	No	No	No	No	-	-	-	-	-	-	-	-

-Prices are recommended retail prices, effective on 1st Nov 1995. Final prices are set by dealers.

-Description : general variant description in relation to reference country (including the number of doors).

-Recommended price : adjusted for equipment differences 1) Recommended retail prices in Austria are set as basic price.

2) Recommended retail prices in Austria are only available to customers in the market.

3) Recommended retail prices of other member states except Austria are all adjusted for equipments, assuming equally equipped model as Austria is offered in those member states.

-Major options : S (standard), Option price, N/A (not available), -CH(+CHARGE).

* The prices of ABS in NL include push button heater controls.

MODEL/VARIANT	MS	L		NL		Austria		P		Sweden		UK	
		Lux F		G		ATS		Esc		SEK		£ Stg	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
DAIHATSU APPLAUSE 1.6l 5door 240. 3M/T, Xi													
Recommended retail price		596,179	518,416	33,640	28,630	204,630	170,525	N/A	N/A	N/A	N/A	N/A	N/A
Major options:													
-Air conditioning		N/A	N/A	N/A	N/A	S	S	N/A	N/A	N/A	N/A	N/A	N/A
-Automatic gearbox		35,300	29,295	3,200	1,967	18,000	12,197	N/A	N/A	N/A	N/A	N/A	N/A
-Power steering		S	S	S	S	S	S	N/A	N/A	N/A	N/A	N/A	N/A
-ABS		N/A	N/A	5,300	3,258	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Air bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand drive*		596,179 + CH	518,416 + CH	33,640 + CH	28,630 + CH	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other information:	No. of years	3	3	3	3	3	3	-	-	-	-	-	-
- Warranty condition	Yes / No	no	no	no	no	no	no	-	-	-	-	-	-
- Free roadside assistance	Yes / No	no	no	no	no	no	no	-	-	-	-	-	-
- Delivery costs included	Yes / No	no	no	no	no	yes	yes	-	-	-	-	-	-

-Prices are recommended retail prices, effective on 1st Nov 1995. Final prices are set by dealers.

-Description : general variant description in relation to reference country (including the number of doors).

-Recommended price : adjusted for equipment differences 1) Recommended retail prices in Austria are set as basic price.

2) Recommended retail prices in Austria are only available to customers in the market.

3) Recommended retail prices of other member states except Austria are all adjusted for equipments, assuming equally equipped model as Austria is offered in those member states.

-Major options : S (standard) , Option price, N/A (not available), +CH (+CHARGE).

H O N D A M O T O R E U R O P E

L.T.D.

MANUFACTURER:
HONDA

14/11/95

CIVIC 3D 1.5 Lsi	MS		Belgium		Germany		Spain		France		Ireland	
	Currency		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price			597,088	495,174	28,856	24,845	2,547,154	2,011,124	88,600	73,247	11,076	9,154
Major Options:												
- airconditioning			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox			34,000	28,216	1,800	1,565	NA	NA	6,000	5,060	1,000	650
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Driver Side)			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive			549,489	469,849	26,732	22,858	2,303,004	1,969,219	92,289	78,913		
Other Information												
- warranty condition	No of years	2 Years	Yes	Yes	No	No	2 Years	Yes	2 Years	Yes	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No
- delivery cost included	yes/no	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

CIVIC 3D 1.5 Lsi	MS		Italy		Luxembourg		Netherlands		Portugal		UK	
	Currency		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price			28,899,309	23,235,382	569,718	495,174	34,648	23,828	3,525,834	2,317,393	11,093	9,366
Major Options:												
- airconditioning			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox			2,000,000	1,680,672	32,448	28,216	3,000	2,010	180,000	153,846	845	719
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Driver Side)			NA	NA	NA	NA	NA	NA	NA	NA	500	426
Right-hand Drive			30,003,849	25,655,251	549,489	469,849	29,951	25,610	2,804,198	2,397,772		
Other Information												
- warranty condition	No of years	2 Years	Yes	Yes	Yes	Yes	2 Years	No	2 Years	No	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	No	No	No	Yes	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No

Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option value, NA (not available as a Factory Option)

* Denmark, Finland and Greece not for publication

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes & the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

P_LEV05.XLS

MANUFACTURER:

HONDA

14/11/95

ACCORD 4D 2.0i LS	MS Currency	Belgium		Germany		Spain		France		Ireland	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		797,057	661,132	37,446	32,428	3,223,785	2,539,226	**NA	**NA	15,179	12,317
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA			NA	NA
- automatic gearbox		40,000	33,195	1,800	1,565	150,000	117,190			1,280	832
- power steering		S	S	S	S	S	S			S	S
- ABS		S	S	S	S	S	S			S	S
- SRS		NA	NA	1,200	1,043	NA	NA			300	195
Right-hand Drive		787,290	672,211	38,301	32,702	3,299,668	2,817,534			-	-
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years			2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes			No	No
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes			No	No

ACCORD 4D 2.0i LS	MS Currency	Italy		Luxembourg		Netherlands		Portugal		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		39,076,819	31,251,725	760,615	661,132	49,464	32,285	**NA	**NA	15,706	13,211
Major Options:											
- air conditioning		2,800,000	2,352,941	NA	NA	NA	NA			NA	NA
- automatic gearbox		2,000,000	1,680,672	38,174	33,195	3,500	1764			895	762
- power steering		S	S	S	S	S	S			S	S
- ABS		S	S	S	S	S	S			S	S
- SRS		2,500,000	2,100,840	NA	NA	NA	NA			300	255
Right-hand Drive		42,988,513	36,704,863	787,290	672,211	42,913	36,641			-	-
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years			2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	No	No			Yes	Yes
- delivery cost included	yes/no	Yes	Yes	Yes	Yes	No	No			No	No

**NA = Not yet launched at the moment

Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option value, NA (not available as a Factory Option)

* Denmark, Finland and Greece not for publication

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes & the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

P_LEV05.XLS

MANUFACTURER:
HONDA

15/11/95

CIVIC 3D 1.5 lsi	MS Currency	Austria Os		Sweden Skr	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		180,692	139,609	133,198	96,632
Major Options:					
- airconditioning		NA	NA	NA	NA
- automatic gearbox		15,000	11,364	14,659	11,727
- power steering		S	S	S	S
- ABS		NA	NA	NA	NA
- SRS (Driver Side)		NA	NA	NA	NA
Right-hand Drive		188,092	160,831	125,601	107,397
Other Information					
- warranty condition	No of years yes/no	2 Years Yes	2 Years Yes	2 Years No	2 Years No
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes
- delivery cost included					

ACCORD 4D 2.0i LS	MS Currency	Austria Os		Sweden Skr	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		266,057	196,285	**NA	**NA
Major Options:					
- air conditioning		20,000	14,749		
- automatic gearbox		S	S		
- power steering		S	S		
- ABS		10,000	7,440		
- SRS					
Right-hand Drive		269,492	230,101		
Other Information					
- warranty condition	No of years yes/no	2 Years No	2 Years No		
- free roadside assistance	yes/no	Yes	Yes		
- delivery cost included					

Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option value, NA (not available as a Factory Option)

* Denmark, Finland and Greece not for publication

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes & the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

P_LEV05.XLS

MAZDA

MOTOR

CORPORATION

Manufacturer : Mazda Motor Corporation

MODEL/VARIANT Description	MS Currency	B*		D		E		F		I	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 121 4NB 1.3L M5 LX		394,435	327,332	22,740	19,773	NA	NA	88,200	73,134	13,075	8,550
Rec. Retail Price											
Major Options											
Air Conditioning		55,000	45,643	NA	NA	NA	NA	NA	NA	NA	NA
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering		NA	NA	S	S	S	S	S	S	S	S
ABS		NA	NA	1,500	1,304	NA	NA	NA	NA	NA	NA
Air Bag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive											
Please refer to the information given below under the heading "Right-hand drive".											
Other Information											
Warranty Conditions	No. Years	36 mths/ 100,000 km	100,000 km	36 mths/ 100,000 km	100,000 km			36 mths/ 100,000 km	100,000 km	36 mths/ 100,000 km	100,000 km
Free Roadside Assistance	Yes/No	No	No	Yes	Yes			Yes	Yes	Yes	Yes
Delivery Costs incl.	Yes/No	No	No	No	No			Yes	Yes	No	Yes

- Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side only.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT Description	MS Currency	Lux		NL**		OE**		P**		SW**		UK**	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 121 4NB 1.3L M5 LX		378,386	329,032	30,085	20,579	162,500	126,558	2,470,000	1,638,826	129,900	92,495	NA	NA
Rec. Retail Price													
Major Options													
Air Conditioning		52,490	45,643	NA	NA	18,953	14,761	NA	NA	NA	NA	NA	NA
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering		NA	NA	1,250	768	S	S	70,000	59,829	S	S	S	S
ABS		NA	NA	NA	NA	S	S	NA	NA	NA	NA	NA	NA
Air Bag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive													
Other Information													
Warranty Conditions	No. Years	36 mths/ km	100,000 km	36 mths/ km	100,000 km	36 mths/ km	100,000 km	36 mths/ km	100,000 km	36 mths/ km	100,000 km		
Free Roadside Assistance	Yes/No	No	No	No	No	No	No	No	No	No	No		
Delivery Costs Incl.	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No		

- Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side only.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

Manufacturer : Mazda Motor Corporation

MODEL/VARIANT	MS Currency	B**		D**		E**		F**		I**		J**
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Li ra
Mazda 323												
5HB 1.5L M5 GLX												
Rec. Retail Price		615,500	510,788	28,740	24,991	NA	NA	112,200	93,035	15,134	9,896	NA
Major Options												
Air Conditioning		48,500	40,249	2,500	2,174			6,000	4,975	NA	NA	
Automatic Gearbox		NA	NA	2,050	1,783			NA	NA	1,155	755	
Power Steering		S	S	S	S			S	S	S	S	
ABS		35,000	29,046	1,500	1,304			7,000	5,804	933	610	
Air Bag		40,000	33,195	S	S			S	S	977	639	
Right-hand Drive												
Please refer to the information given below under the heading "Right-hand drive".												
Other Information												
Warranty Conditions	No. Years	36 mths/	100,000 km	36 mths/	100,000 km			36 mths/	100,000 km	36 mths/	100,000 km	
Free Roadside Assistance	Yes/No	No		Yes				Yes		Yes		
Delivery Costs Incl.	Yes/No	No		No				Yes		No		

- Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side and Passenger's side.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls),

and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS Currency	Lux**		NL**		OE**		P**		SW**		UK**	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 323													
5HB 1.5L M5 GLX													
Rec. Retail Price		589,360	512,488	40,545	26,822	219,800	169,599	4,065,000	2,772,064	168,100	119,715	12,297	10,468
Major Options													
Air Conditioning		46,288	40,249	NA	NA	18,651	14,391	NA	NA	14,900	11,920	1,295	1,102
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
ABS		33,402	29,048	2,950	1,813	S	S	NA	NA	7,900	6,320	NA	NA
Air Bag		38,174	33,195	2,850	1,752	NA	NA	190,000	162,394	S	S	S	S
Right-hand Drive													
Other Information													
Warranty Conditions	No. Years	36 mths/	100,000 km	36 mths/	100,000 km	36 mths/	100,000 km	36 mths/	100,000 km	36 mths/	100,000 km	36 mths/	100,000 km
Free Roadside Assistance	Yes/No	No	No	No	No	No	No	No	No	No	No	Yes	Yes
Delivery Costs Incl.	Yes/No	Yes	No	No	No	No	No	No	No	No	No	No	No

- Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side and Passenger's side.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

Manufacturer : Mazda Motor Corporation

Description	MS Currency	B**		D**		E**		F**		I**	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 626 5HB 1.8L M5 GLX											
Rec. Retail Price		808,750	671,161	33,900	29,478	NA	NA	129,800	107,629	19,512	12,759
Major Options											
Air Conditioning		49,900	41,411	2,500	2,174			S	S	NA	NA
Automatic Gearbox		40,000	33,195	2,150	1,870			NA	NA	1,330	870
Power Steering		S	S	S	S			S	S	S	S
ABS		45,000	37,344	S	S			NA	NA	1,099	719
Air Bag		37,000	30,750	S	S			NA	NA	626	409
Right-hand Drive											
Other Information											
Warranty Conditions	No. Years	36 mths/ km	100,000 km	36 mths/ km	100,000 km			36 mths/ km	100,000 km	36 mths/ km	100,000 km
Free Roadside Assistance	Yes/No	No		Yes				Yes		Yes	
Delivery Costs Incl.	Yes/No	No		No				Yes		No	

Please refer to the information given below under the heading "Right-hand drive".

- Prices are recommended retail prices, effective on 1 November 1995. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Both driver & passenger side for OE, D and DK

: Driver's side only for B, F, IRL, Lux, NL, UK and SU

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls),

and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

Description	MS		Lux**		NL**		OE**		P**		SW**		UK**	
	Currency		L F		G		A S		E sc		SK r		£	
Mazda 628			Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
5HB 1.8L M5 GLX														
Rec. Retail Price			773,791	872,861	49,895	32,754	247,800	189,450	NA	NA	NA	NA	14,544	12,378
Major Options														
Air Conditioning			47,622	41,411	NA	NA	19,943	15,247					1,395	1,187
Automatic Gearbox			38,174	33,195	NA	NA	NA	NA					NA	NA
Power Steering			S	S	S	S	S	S					S	S
ABS			42,946	37,344	3,050	1,875	NA	NA					NA	NA
Air Bag			35,311	30,705	1,750	1,076	NA	NA					S	S
Right-hand Drive														
Other Information														
Warranty Conditions	No. Years		36 mths/	100,000 km	36 mths/	100,000 km	36 mths/	100,000 km					36 mths/	100,000 km
Free Roadside Assistance	Yes/No		No		No		No						Yes	
Delivery Costs Incl.	Yes/No		Yes		No		No						No	

- Prices are recommended retail prices, effective on 1 November 1985. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Both driver & passenger side for OE, D and DK

- Driver's side only for B, F, IRL, Lux, NL, UK and SU

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls),

and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MITSUBISHI

MOTORS EUROPE B.V.

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	B		D		E		F		IRL		I	
Description	Currency	BFR		DM		PTA		FF		IRL		LIT	
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Colt		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
1.6 GLXi													
Recommended Retail Price		NA	NA	27,590	23,991	2,463,110	1,948,243	101,692	84,322	NA	NA	29,738,901	24,990,673
Major Options													
* Air Conditioner		NA	NA	3,160	2,748	175,000	136,719	9,660	8,010	NA	NA	2,400,000	2,016,807
* Automatic Gearbox		NA	NA	2,200	1,913	NA	NA	10,100	8,375	NA	NA	NA	NA
* Power Steering		NA	NA	S	S	S	S	S	S	NA	NA	S	S
* ABS		NA	NA	1,990	1,730	NA	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		NA	NA	S	S	NA	NA	NA	NA	NA	NA	NA	NA
* Passenger Airbag		NA	NA	S	S	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		S		NA	
Other Information													
*Warranty Condition	No. of Years	NA	NA	3	3	3	3	3	3	NA	NA	3	3
*Free Roadside Assistance	Yes/No	NA	NA	Yes	Yes	Yes	Yes	Yes	Yes	NA	NA	Yes	Yes
*Delivery Cost Included	Yes/No	NA	NA	No	No	Yes	Yes	Yes	Yes	NA	NA	Yes	Yes

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi Colt 1.6 GLXi		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		NA	NA	36,298	24,396	219,595	167,886	3,626,292	2,198,336	133,774	99,184	12,408	10,560
Major Options													
* Air Conditioner		NA	NA	NA	NA	NA	NA	S	S	11,990	9,592	NA	NA
* Automatic Gearbox		NA	NA	NA	NA	16,000	12,232	NA	NA	10,000	8,000	660	562
* Power Steering		NA	NA	S	S	S	S	S	S	S	S	S	S
* ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		NA	NA	1,995	1,441	S	S	122,850	105,000	S	S	NA	NA
* Passenger Airbag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	S	S
Other Information													
*Warranty Condition	No. of Years	NA	NA	3	3	3	3	3	3	3	3	3	3
*Free Roadside Assistance	Yes/No	NA	NA	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	NA	NA	No	No	Yes	Yes	Yes	Yes	No	No	No	No

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	B		D		E		F		IRL		I	
Description	Currency	BFR		DM		PTA		FF		IRL		LIT	
Mitsubishi Galant 4dr-2.0 GLSi		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		808,708	671,127	39,580	34,417	3,207,538	2,505,889	NA	NA	21,194	13,777	NA	NA
Major Options													
* Air Conditioner		67,500	56,017	S	S	S	S	NA	NA	1,500	988	NA	NA
* Automatic Gearbox		40,000	33,195	2,900	2,522	NA	NA	NA	NA	1,160	758	NA	NA
* Power Steering		S	S	S	S	S	S	NA	NA	S	S	NA	NA
* ABS		55,000	45,643	S	S	NA	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		S	S	S	S	150,000	117,188	NA	NA	875	578	NA	NA
* Passenger Airbag		S	S	S	S	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		S		NA	
Other Information													
*Warranty Condition	No. of Years	3		3		3		NA	NA	3		NA	
*Free Roadside Assistance	Yes/No	Yes		Yes		Yes		NA	NA	Yes		NA	
*Delivery Cost Included	Yes/No	Yes		No		Yes		NA	NA	No		NA	

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard). Option price, NA (Not Available)

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi Galant 4dr-2.0 GLSi		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		771,926	671,240	57,584	37,479	325,677	244,502	NA	NA	207,994	156,640	16,415	13,970
Major Options													
* Air Conditioner		64,500	56,087	NA	NA	NA	NA	NA	NA	11,990	9,592	NA	NA
* Automatic Gearbox		38,000	33,044	2,900	1,783	20,000	14,881	NA	NA	10,000	8,000	930	791
* Power Steering		S	S	S	S	S	S	NA	NA	S	S	S	S
* ABS		52,490	45,643	NA	NA	NA	NA	NA	NA	NA	NA	S	S
* Driver Airbag		S	S	1,995	1,441	S	S	NA	NA	S	S	S	S
* Passenger Airbag		S	S	NA	NA	S	S	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
*Warranty Condition	No. of Years	3		3		3		NA		3		3	
*Free Roadside Assistance	Yes/No	Yes		Yes		Yes		NA		Yes		Yes	
*Delivery Cost Included	Yes/No	Yes		No		Yes		NA		No		No	

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard). Option price, NA (Not Available)

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	B		D		E		F		IRL		I
Description	Currency	BFR		DM		PTA		FF		IRL		LIT
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	
Pajero/Montero		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	
2.8 TD GLS Metal Top												
Recommended Retail Price		1,290,230	1,066,306	54,300	47,217	4,893,831	4,011,337	211,901	175,706	26,788	19,430	50,595,556
Major Options												
* Air Conditioner		63,500	52,697	3,690	3,209	S	S	12,200	10,116	1,500	988	S
* Automatic Gearbox		NA	NA	NA	NA	NA	NA	9,200	7,629	1,160	758	NA
* Power Steering		S	S	S	S	S	S	S	S	S	S	S
* ABS		NA	NA	S	S	NA	NA	S	S	NA	NA	S
* Driver Airbag		NA	NA	S	S	NA	NA	NA	NA	875	578	S
* Passenger Airbag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	S
Right Hand Drive		NA		NA		NA		NA		S		NA
Other Information												
*Warranty Condition	No. of Years	3	3	3	3	3	3	3	3	3	3	3
*Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: 1 NOVEMBER 1995

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Pajero/Montero		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
2.8 TD GLS Metal Top													
Recommended Retail Price		1,225,822	1,065,932	NA	NA	520,097	380,188	6,815,579	5,167,854	NA	NA	NA	NA
Major Options													
* Air Conditioner		60,700	52,783	NA	NA	NA	NA	S	S	NA	NA	NA	NA
* Automatic Gearbox		NA	NA	NA	NA	20,000	14,620	NA	NA	NA	NA	NA	NA
* Power Steering		S	S	NA	NA	S	S	S	S	NA	NA	NA	NA
* ABS		NA	NA	NA	NA	S	S	S	S	NA	NA	NA	NA
* Driver Airbag		NA	NA	NA	NA	S	S	NA	NA	NA	NA	NA	NA
* Passenger Airbag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
*Warranty Condition	No. of Years	3		NA	3			3		NA		NA	
*Free Roadside Assistance	Yes/No	Yes		NA	Yes			Yes		NA		NA	
*Delivery Cost Included	Yes/No	Yes		NA	Yes			Yes		NA		NA	

- Prices are recommended retail prices, effective on 1 Nov 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

NISSAN EUROPE S.A. / N.V.

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL:	BELGIUM		GERMANY		SPAIN		FRANCE		IRELAND		ITALY	
CURRENCY	MICRA 1.0 LX 3 DOOR BF		MICRA 1.0 LX 3 DOOR DM		MICRA 1.0 LX 3 DOOR BEAT PTA		MICRA 1.0 LX 3 DOOR FF		MICRA 1.0 LX 3 DOOR CLASSIC IP		MICRA 1.0 LX 3 DOOR SUPER JIVE LIRA	
RECOMMENDED RETAIL PRICE	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
	402,900	334,357	19,595	17,039	1,590,000	1,242,188	65,950	54,685	11,115	7,268	18,550,000	15,588,235
MAJOR OPTIONS												
* AIR CONDITIONING	65,000	53,942	2,250	1,957	145,000	113,281	7,626	6,324	N.A.		NA	
* AUTOMATIC GEARBOX	42,500	35,270	1,770	1,539	N.A.		N.A.		1,090	901	N.A.	
* POWER STEERING	17,500	14,523	STD		51,000	39,844	STD		540	446	STD	
* ABS	N.A.		1,250	1,087	N.A.		N.A.		N.A.		N.A.	
* AIRBAG *)	N.A.		STD	0	N.A.		2,999	2,487	450	372	N.A.	
RIGHT HAND DRIVE **)	402,900	334,357	19,595	17,039	1,590,000	1,242,188	65,950	54,685	11,115	7,268	18,550,000	15,588,235
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES	

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL: CURRENCY	LUXEMBOURG MICRA 1.0 LX 3 DOOR LUX FR		NETHERLANDS MICRA 1.0 LX 3 DOOR DFL		AUSTRIA MICRA 1.0 LX 3 DOOR CITY MOUSE ATS		PORTUGAL MICRA 1.0 LX 3 DOOR ESC		SWEDEN MICRA 1.3 LX 3 DOOR SEK		UK MICRA 1.0 LX 3 DOOR UKP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	384,511	334,357	26,320	18,325	148,400	117,778	2,085,000	1,571,873	114,300	84,000	8,245	7,017
MAJOR OPTIONS												
* AIR CONDITIONING	62,033	53,942	N.A.		N.A.		N.A.		NA		N.A.	
* AUTOMATIC GEARBOX	40,560	35,270	4,000	3,404	N.A.		N.A.		9,000	7,200	N.A.	
* POWER STEERING	16,701	14,523	STD		STD		N.A.		STD		N.A.	
* ABS	NA		3,500	2,979	N.A.		N.A.		5,000	4,000	975	830
* AIRBAG *)	NA		1,500	1,277	STD		N.A.		STD		STD	
RIGHT HAND DRIVE **)	384,511	334,357	26,320	18,325	148,400	117,778	2,085,000	1,571,873	114,300	84,000	8,245	7,017
OTHER INFORMATION												
* WARRANTY CONDITIONS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS
* FREE ROADSIDE ASSISTANCE		YES		YES		YES		YES		YES		YES
* DELIVERY COSTS INCLUDED		NO		NO		NO		NO		NO		NO

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MICRA

COMMENTS:

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS.
RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.
MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

*) DRIVER'S SIDE ONLY

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH
POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: -RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES,
WITH UK SET AS A BENCHMARK

-SPAIN: SELECTED MODEL IS 1.0 "BEAT"

-FRANCE: SELECTED MODEL IS 1.0 "CYPRIA"

-ITALY: SELECTED MODEL IS 1.0 "SUPER JIVE"

-IRELAND: SELECTED MODEL IS 1.0 "CLASSIC"

-AUSTRIA: SELECTED MODEL IS 1.0 "CITY MOUSE"

-SWEDEN: SELECTED MODEL IS 1.3 LX (1.0 ENGINE NOT AVAILABLE)

-FINLAND: SELECTED MODEL IS 1.0 "HIT" (LOCAL SPECIAL VERSION)

-GREECE : SELECTED MODEL IS 1.0 JIVE

-UK: ABS ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (UKP 975 FOR THIS PACK)

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL:	BELGIUM		GERMANY		SPAIN		FRANCE		IRELAND		ITALY	
CURRENCY	ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR	
	BF		DM		PTA		FF		IP		LIRA	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	530,400	440,166	26,145	22,735	2,178,000	1,701,563	90,400	74,959	14,421	9,430	NA per November 1	NA per November 1
MAJOR OPTIONS												
* AIR CONDITIONING	68,000	56,432	2,550	2,217	145,000	113,281	9,660	8,010	N.A.			
* AUTOMATIC GEARBOX	NA		NA		NA		N.A.		N.A.			
* POWER STEERING	STD		STD		STD		STD		STD			
* ABS	N.A.		1,250	1,087	NA		N.A.		N.A.			
* AIRBAG *)	STD		STD		STD		STD		STD			
RIGHT HAND DRIVE **)	530,400	440,166	26,145	22,735	2,178,000	1,701,563	90,400	74,959	14,421	9,430	NA per November 1	NA per November 1
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		NO	

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL:	LUXEMBOURG		NETHERLANDS		AUSTRIA		PORTUGAL		SWEDEN		UK	
CURRENCY:	ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOO		ALMERA 1.4 GX 5 DOOR		ALMERA 1.4 GX 5 DOO		ALMERA 1.4 GX 5 DOOR	
	LUX FR		DFL		ATS		ESC		SEK		UKP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	506,191	440,166	33,045	22,458	198,800	154,829	3,209,500	2,186,085	147,800	107,312	10,995	9,357
MAJOR OPTIONS												
* AIR CONDITIONING	64,896	56,431	STD.		N.A.		158,120	135,145	NA		1,450	1,234
* AUTOMATIC GEARBOX	NA		NA		N.A.		N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	NA		N.A.		N.A.		N.A.		5,000	4,000	NA	
* AIRBAG *)	STD		STD		STD		STD		STD		STD	
RIGHT HAND DRIVE **)	506,191	440,166	33,045	22,458	198,800	154,829	3,209,500	2,186,085	147,800	107,312	10,995	9,357
OTHER INFORMATION												
* WARRANTY CONDITIONS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS
* FREE ROADSIDE ASSISTANCE		YES		YES		YES		YES		YES		YES
* DELIVERY COSTS INCLUDED		NO		NO		NO		NO		NO		NO

DATE: 8 NOVEMBER 1995

MANUFACTURER:

NISSAN

ALMERA

COMMENTS:

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 MAY. FINAL PRICES ARE SET BY DEALERS.
RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.
MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

*) DRIVER'S SIDE ONLY

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH
POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES,

WITH UK SET AS A BENCHMARK

-GREECE: DRIVER AIRBAG ONLY AVAILABLE WITH AIRCONDITIONING

(DRS 560,000 FOR THIS PACK)

-FINLAND: SELECTED MODEL IS 1.4 GX 4 DOOR (5 DOOR NOT LAUNCHED YET)

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL: CURRENCY	BELGIUM PRIMERA 1.6 LX 4 DOOR BF		GERMANY PRIMERA 1.6 LX 4 DOOR DM		SPAIN PRIMERA 1.6 LX 4 DOOR PTA		FRANCE PRIMERA 1.6 LX 4 DOOR FF		IRELAND PRIMERA 1.6 LX 4 DOOR IP		ITALY PRIMERA 1.6 LX 4 DOOR LIRA	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	658,500	546,473	31,325	27,239	2,641,000	2,063,281	119,200	98,839	17,215	11,257	29,780,000	25,025,210
MAJOR OPTIONS												
* AIR-CONDITIONING	79,000	65,560	2,550	2,217	NA		10,169	8,432	N.A.		2,600,000	2,184,874
* AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	N.A.		NA		N.A.		N.A.		1,090	901	N.A.	
* AIRBAG *)	18,000	14,938	STD		STD		STD		STD		800,000	672,269
RIGHT HAND DRIVE **)	658,500	546,473	31,325	27,239	2,641,000	2,063,281	119,200	98,839	17,215	11,257	29,780,000	25,025,210
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES	

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN

MODEL:	LUXEMBOURG		NETHERLANDS		AUSTRIA		PORTUGAL		SWEDEN		UK	
CURRENCY	PRIMERA 1.6 LX 4 DOOR LUX FR		PRIMERA 1.6 LX 4 DOOR DFL		PRIMERA 1.6 GX 4 DOOR ATS		PRIMERA 1.6 GX 4 DOOR ESC		PRIMERA 2.0 SLX 4 DOOR SEK		PRIMERA 1.6 LX 4 DOOR UKP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	628,445	546,474	39,845	26,638	260,500	201,003	4,164,500	2,658,343	188,200	140,240	12,795	10,889
MAJOR OPTIONS												
* AIR CONDITIONING	75,394	65,560	STD		N.A.		184,188	157,426	10,000	8,000	N.A.	
* AUTOMATIC GEARBOX	NA		N.A.		N.A.		N.A.		8,500	6,800	N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	NA		3,500	2,979	NA		N.A.		STD		STD	
* AIRBAG *)	17,178	14,937	STD		N.A.		N.A.		STD		STD	
RIGHT HAND DRIVE **)	628,445	546,474	39,845	26,638	260,500	201,003	4,164,500	2,658,343	188,200	140,240	12,795	10,889
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		NO	

DATE: 8 NOVEMBER 1995

MANUFACTURER: NISSAN PRIMERA

COMMENTS:
PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 MAY. FINAL PRICES ARE SET BY DEALERS.
RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.
MAJOR OPTIONS: STD (STANDARD), OPTION PRICE: NA (NON AVAILABLE)
DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

*) DRIVER'S SIDE ONLY

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH
POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES,
WITH UK SET AS A BENCHMARK
- SWEDEN: SELECTED MODEL IS 2.0 SLX (1.6 NOT AVAILABLE)
- IN AUSTRIA AND PORTUGAL "LX" VERSIONS ARE CALLED "GX"

F U J I H E A V Y I N D U S T R I E S

L.T.D.

SUBARU

MODEL/VARIANT DESCRIPTION	MS Currency	B**		D		E		F		IRL		I	
		BEF		DM		PTA		FF		IRL£		LIT	
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		689.000	534.084	40.890	33.564	N/A	N/A	137.200	113.764	20.795	12.701	N/A	N/A
MAJOR OPTIONS:													
* Air conditioning		65.000	53.942	N/A	N/A	N/A	N/A	9.800	8.126	N/A	N/A	N/A	N/A
* Automatic gearbox		50.000	41.494	1.800	1.565	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Power steering		S	S	S	S	N/A	N/A	S	S	S	S	N/A	N/A
* ABS		55.000	45.643	S	S	N/A	N/A	S	S	N/A	N/A	N/A	N/A
* Dual airbags		50.000	41.494	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
RIGHT HAND DRIVE***		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
OTHER INFORMATION :													
* Warranty condition	N of years	1Yr + 2rs Power		3Yrs/100.000km		--	--	1Yr/100.000km		3Yrs/100.000mls		--	--
* Free road side assistance	Yes / No	Yes	Yes	Yes	Yes	--	--	Yes	Yes	Yes	Yes	--	--
* Delivery cost included	Yes / No	Yes	Yes	No	No	--	--	Yes	Yes	No	No	--	--

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, N/A (not available)

- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

- *** : Authorised charges can be added to the indicated price

MODEL/VARIANT	MS	L		NL**		OE		P**		SW		UK	
		LF		G		ATS		ESC		SKR		UK£	
DESCRIPTION	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
SUBARU LEGACY													
STATION WAGON													
2.0 GL 4WD SS													
Recommended Retail Price		669.000	544.039	44.995	27.691	324.000	238.938	N/A	N/A	189.900	130.665	15.134	11.740
MAJOR OPTIONS:													
* Air conditioning		57.300	49.826	3.700	2.274	28.400	23.667	N/A	N/A	15.900	12.720	1.499	1.276
* Automatic gearbox		48.000	41.739	3.500	2.151	20.500	17.084	N/A	N/A	11.000	8.800	1.000	851
* Power steering		S	S	S	S	S	S	N/A	N/A	S	S	S	S
* ABS		53.000	46.087	3.750	2.305	15.779	13.149	N/A	N/A	9.000	7.200	1.600	1.362
* Dual airbags		48.000	41.739	3.750	2.305	S	S	N/A	N/A	9.000	7.200	N/A	N/A
RIGHT HAND DRIVE***		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	3.000	2.400		
OTHER INFORMATION		1Yr + 2rs Power		1Yr/Unlimited	1Yr/Unlimited	1Yr/Unlimited	--	--	--	3Yrs/100.000km	3Yrs/100.000km	Yes	No
* Warranty condition	N of years	train/100,000km											
* Free road side assistance	Yes / No	Yes		No	No	No	No	--	--	Yes	Yes	Yes	No
* Delivery cost included	Yes / No	No		No	No	Yes	Yes			Yes	Yes	No	No

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, N/A (not available)

- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

- *** : Authorised charges can be added to the indicated price

S U Z U K I

M O T O R

C O R P O R A T I O N

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1995

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		PF		Ir. £		Lira
SUZUKI		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Swift 1.0 GLS 3D												
993cc 5G												
Recommended retail price		319,000	264,730	15,606	13,570	N/A	N/A	51,276	42,517	9,862	6,449	N/A
Major options												
• air conditioning		69,500	57,676	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• automatic gearbox		40,000	33,195	1,680	1,461	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-handed Drive*		322,405	267,556	15,764	13,708	N/A	N/A	51,851	42,994	9,862	6,449	N/A
Other information												
• warranty condition	no of years	1 Yr/Unlimited		3 Yr/100,000Km		-		3 Yr/100,000Km		3 Yr/100,000Km		-
• free roadside assistance**	yes/no	No		Yes		-		No		No		-
• delivery costs included***	yes/no	Yes		No		-		Yes		No		-

• Prices are recommended retail prices, effective on 1st November, 1995. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• * Charge is not included in the above mentioned price.

• **: The validity of roadside assistance is different by country.

• ***: Delivery cost to dealers

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1995

MODEL/VARIANT	MS	L	NL	OE	P	SW	UK
Description	Currency	LF	G	ATS	Esc	S.Kr	£
SUZUKI							
Swift 1.0 GLS 3D							
993cc 5G							
Recommended retail price		Incl. Tax 308,000	Incl. Tax 22,607	Incl. Tax 116,900	Incl. Tax 1,980,000	Incl. Tax N/A	Incl. Tax 6,857
		Excl. Tax 267,826	Excl. Tax 15,981	Excl. Tax 93,670	Excl. Tax 1,483,435	Excl. Tax N/A	Excl. Tax 5,836
Major options							
• air conditioning		66,400	N/A	N/A	N/A	N/A	N/A
• automatic gearbox		38,000	2,100	N/A	N/A	N/A	N/A
• power steering		N/A	N/A	N/A	N/A	N/A	N/A
• ABS		N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	N/A	N/A
Right-handed Drive*		311,250	22,858	118,107	1,996,957	N/A	6,857
		270,652	16,135	94,637	1,497,928	N/A	5,836
Other information							
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	1 Yr/Unlimited	-	3 Yr/60,000miles
• free roadside assistance**	yes/no	No	No	No	No	-	Yes
• delivery costs included***	yes/no	Yes	No	Yes	Yes	-	No

• Prices are recommended retail prices, effective on 1st November, 1995. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• * : Charge is not included in the above mentioned price.

• ** : The validity of roadside assistance is different by country.

• *** : Delivery cost to dealers

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1995

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		FF		Ir. £		Lira
SUZUKI		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
Baleno 1.6 GLX 4D												
1,590cc 5G												
Recommended retail price		535,150	444,108	25,287	21,989	2,147,492	1,677,728	82,724	68,594	12,851	8,404	24,399,650
												19,503,910
Major options												
• air conditioning		69,500	57,676	2,295	1,996	166,000	129,688	N/A	N/A	N/A	N/A	2,351,000
• automatic gearbox		50,000	41,494	1,975	1,717	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		S	S	S	S	S	S	S	S	S	S	S
• ABS**		60,000	49,793	1,790	1,557	340,000	265,625	7,000	5,804	N/A	N/A	S
• air bag		30,000	24,896	S	S			4,000	3,317	S	S	S
Right-handed Drive***		538,555	446,934	25,445	22,126	2,162,740	1,689,641	83,300	69,071	12,851	8,404	24,584,380
												19,659,146
Other information												
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/100,000Km	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/Unlimited
• free roadside assistance****	yes/no	No	Yes	No	No	No	No	No	No	No	No	No
• delivery costs included*****	yes/no	Yes	No	No	No	No	No	Yes	Yes	No	No	No

• Prices are recommended retail prices, effective on 1st November, 1995. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• * : Incl. ABS+SSCS

• ** : Incl. SSCS (Suzuki Suspension Control System)

• *** : Charge is not included in the above mentioned price.

• **** : The validity of roadside assistance is different by country.

• ***** : Delivery cost to dealers

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1995

MODEL/VARIANT	MS	L	NL	OE	P	SW	UK
Description	Currency	LF	G	ATS	Esc	S.Kr	£
SUZUKI							
Baleno 1.6 GLX 4D							
1,590cc 5G							
Recommended retail price		Incl. Tax 512,350	Incl. Tax 34,608	Incl. Tax 189,399	Incl. Tax 3,834,907	Incl. Tax 137,346	Incl. Tax 9,695
		Excl. Tax 445,522	Excl. Tax 23,357	Excl. Tax 146,141	Excl. Tax 2,519,588	Excl. Tax 96,187	Excl. Tax 8,251
Major options							
• air conditioning		66,400	N/A	N/A	220,000	14,500	N/A
• automatic gearbox		48,000	3,100	*46,000	N/A	20,000	950
• power steering		S	S	S	S	S	S
• ABS**		58,000	3,500	22,000	300,000	20,000	N/A
• air bag		29,000	S	S	200,000	S	S
Right-handed Drive***		515,600	34,858	190,652	3,851,864	121,038	9,695
		448,348	23,511	147,108	2,534,081	96,830	8,251
Other information							
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/60,000miles
• free roadside assistance****	yes/no	No	No	No	No	Yes	Yes
• delivery costs included*****	yes/no	Yes	No	Yes	Yes	Yes	No

• Prices are recommended retail prices, effective on 1st November, 1995. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• * Incl. ABS+SSCS

• ** Incl. SSSCS (Suzuki Suspension Control System)

• *** Charge is not included in the above mentioned price.

• ***** The validity of roadside assistance is different by country.

• ***** Delivery cost to dealers

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B	D	E	F	IRL	I	LUX	NL	OE	P	SW	UK
Description	Currency	B.R.	DW	PTS	F.FR	IR £	LIT	LUX.RR	D.CL	A.SCH	ESC	S.KR	£ STG
TOYOTA													
Carina E 4Dr Sedan		Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
1.6 XL 5M/T		631545	524104	2122416	110295	15983	23904168	631545	41463	233898	4159177	115038	11196
Recommended retail price													9529
Major options:													
* Air conditioning		66600	55270	2800	2435	S	8500	7048	N/A	N/A	S	N/A	1745
* Automatic gearbox		51000	42324	2720	2365	N/A	N/A	892	1380	19800	309230	11000	815
* Power steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		42600	35353	1280	1113	N/A	2000000	1680672	2995	15408	534660	9500	600
* Air bag(Driver)		S	S	82031	N/A	S	1750000	1470588	S	S	265290	S	S
Right hand drive		631545	524104	30220	26278	2716693	2122416	110295	15983	10392	233898	115038	11196
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000M
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	No	Yes	No	Yes	No	No	No	Yes	Yes
* Delivery costs included	Yes/No	Yes	No	Yes	No	No	No	Yes	No	No	Yes	Yes	No

- Prices are recommended retail prices, effective Nov.1. 1995. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B	D	E	F	IRL	I	LUX	NL	OE	P	SW	UK
Description	Currency	B.FR	DM	PTS	F.FR	IR £	LIT	LUX.FR	D.GL	A.SCH	ESC	S.RR	£ STC
Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
TOYOTA													
Starlet 3Dr H/B													
1.3 XL SW/T													
Recommended retail price		361148	19560	N/A	57859	11014	N/A	299708	24598	151739	2386282	N/A	8157
Major options:													
* Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	263330	N/A	N/A
* Automatic gearbox		20000	N/A	N/A	N/A	N/A	N/A	16598	2950	9882	N/A	N/A	N/A
* Power steering		S	750	N/A	N/A	435	N/A	S	S	PACK	91830	N/A	N/A
* ABS		N/A	1412	N/A	N/A	N/A	N/A	N/A	N/A	N/A	223800	N/A	N/A
* Air bag(Driver)		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right hand drive		361148	19560	N/A	57859	11014	N/A	299708	24598	151739	2386282	N/A	8157
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	-	3Yr/100,000km	3Yr/100,000km	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	3Yr/60,000M
* Free roadside assistance included	Yes/No	Yes	Yes	-	No	Yes	-	Yes	No	No	No	-	Yes
* Delivery costs included	Yes/No	Yes	No	-	No	No	-	Yes	No	No	Yes	-	No

- Prices are recommended retail prices, effective Nov.1, 1995. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER = TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B		D		E		F		IRL		I	LUX		NL		OE		P	SW		UK			
Description	Currency	B.PR		DM		PTS		F.PR		IR.F		I.IT	LUX.PR		D.GL		A.SZH		ESC	S.KR		£.STC			
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax		
TOYOTA																									
Corolla 3Dr H/B																									
1.3 XL 5M/T																									
Recommended retail price		486305	403573	23100	20087	N/A	N/A	88912	73725	12955	8372	N/A	N/A	486305	403573	31696	21567	188568	146860	3095586	2172363	125703	91587	9700	8255
Major options:																									
* Air conditioning		65470	54332	2700	2348	N/A	N/A	6000	4975	N/A	N/A	N/A	N/A	65470	54332	N/A	N/A	N/A	N/A	320320	273778	N/A	N/A	1745	1485
* Automatic gearbox		39000	32365	1500	1304	N/A	N/A	7100	5887	1025	662	N/A	N/A	39000	32365	2500	1537	13536	10542	157600	134701	8000	6400	644	548
* Power steering		S	S	S	S	N/A	N/A	S	S	S	S	N/A	N/A	S	S	S	S	S	S	S	S	PACK	PACK	N/A	N/A
* ABS		39300	32614	1200	1043	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	39300	32614	2995	1841	14124	11000	222440	190120	PACK	PACK	N/A	N/A
* Air bag(Driver)		S	S	S	S	N/A	N/A	N/A	N/A	944	610	N/A	N/A	S	S	S	S	S	S	237400	202906	S	S	S	S
Right hand drive		486305	403573	23100	20087	N/A	N/A	88912	73725	12955	8372	N/A	N/A	486305	403573	31696	21567	188568	146860	3095586	2172363	125703	91587	9700	8255
Other information:																									
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000M	3Yr/60,000M	
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	Yes	-	-	No	No	Yes	Yes	-	-	Yes	Yes	No	No	No	No	No	Yes	Yes	Yes	Yes	
* Delivery costs included	Yes/No	Yes	Yes	No	No	-	-	No	No	No	No	-	-	Yes	Yes	No	No	No	No	Yes	Yes	Yes	No	No	

- Prices are recommended retail prices, effective Nov.1, 1995. Final prices are set by dealers.
 - Recommended price is adjusted for equipment differences.
 - Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)