

ALFA ROMEO

EURO ZONE COUNTRIES

	A		B		D		E	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03 Price EURO	23100	17500	18500	15289	19550	16853	19675	15792
Price index	131,4%	118,5%	105,2%	103,5%	111,2%	114,1%	111,9%	106,9%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2079	1575	1350	1116	1662	1433	1771	1421
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

ALFA ROMEO

EURO ZONE COUNTRIES

	F		FIN		GR		IRL(*)	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03 Price EURO	18950	15844			20020	15121	24150	15119
Price index	107,8%	107,3%			113,9%	102,4%	137,4%	102,4%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	1706	1426			1802	1361	S	
Other information								
- warranty condition (x years)	2				3		3	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	

(*)Vers.TS LUSSO



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	20689	17241	17582	15289	22140	14767	25592	15849
Price index	117,7%	116,8%	100,0%	103,5%	125,9%	100,0%	145,6%	107,3%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1862	1552	1283	1116	1993	1329	2303	1426
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK(*)		SV		GB(*)	
	DKK		SEK		GBP	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03	284500	99497	160200	128160	14595	12421
Price EURO	38273	13385	17657	14125	21349	18169
Price index	217,7%	90,6%	100,4%	95,7%	121,4%	123,0%
Major options						
- air conditioning	S		976	781	S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	3445	1205	1589	1271	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4335		9,073		0,68365	

(*)Vers.TS LUSO

(*)Vers.TS 16V 120

(*)Vers.TS LUSO



ALFA ROMEO

EURO ZONE COUNTRIES

	A		B		D		E	
156 1,6 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	24300	18409	20750	17149	21300	18362	21900	17601
Price index	123,2%	112,4%	105,2%	104,7%	108,0%	112,1%	111,0%	107,5%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2187	1657	1700	1405	1811	1561	1971	1584
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

ALFA ROMEO

EURO ZONE COUNTRIES

	F(*)		FIN(*)		GR		I RL	
156 1,6 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	22150	18520	28400	16379	22780	17311	26950	16872
Price index	112,3%	113,1%	144,0%	100,0%	115,5%	105,7%	136,7%	103,0%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	1994	1667	2556	1474	2050	1558	S	
Other information								
- warranty condition (x years)	2				3		3	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	

(*)Vers. 1,6 TS Distinc (*)Vers. Super



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
156 1,6 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03 Price EURO	22449	18708	19721	17149	24995	16506	26736	17323
Price index	113,8%	114,2%	100,0%	104,7%	126,7%	100,8%	135,6%	105,8%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2020	1684	1616	1405	2250	1486	2406	1559
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
156 1,6 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03 Price EURO					14375 21027	12234 17895
Price index					106,6%	109,3%
Major options						
- air conditioning					S	
- autom. Gear box					NA	
- power steering					S	
- ABS					S	
- airbag					S	
Right-hand-drive						
Other information						
- warranty condition (x years)					3	
- free roadside assistance					YES	
- delivery cost included					YES	
1 EURO	7,4335		9,073		0,68365	



ALFA ROMEO

EURO ZONE COUNTRIES

	A		B(*)		D		E	
166 2.0 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	35200	25959	28500	23554	29700	25603	30500	23322
Price index	130,0%	113,7%	105,2%	103,1%	109,6%	112,1%	112,6%	102,1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3168	2336	2565	2120	2673	2304	2745	2099
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

(*) Vers.2.0 TS IMPRESSION

ALFA ROMEO

EURO ZONE COUNTRIES

	F(*)		FIN		GR(*)		IRL	
166 2.0 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	29800	24916			36070	24566	40805	24416
Price index	110,0%	109,1%			133,2%	107,6%	150,6%	106,9%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	2682	2242			3246	2211	S	
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	

(*) Vers.2.0 TS DISTINCTIVE

(*) Vers.2.0 TS DISTINCTIVE



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P(*)	
166 2.0 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	33849	28208	27087	23554	35650	22837	43347	28113
Price index	125,0%	123,5%	100,0%	103,1%	131,6%	100,0%	160,0%	123,1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3046	2539	2438	2120	3209	2055	3901	2530
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

(*) Vers.2.0 TS DISTIN

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB(*)	
	DKK		SEK		GBP	
166 2.0 TS 16V BN 4P PROGRESS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO	445999	145554	242000	193600	20545	17485
Price index	221,5%	85,7%	98,5%	93,4%	110,9%	112,0%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	5400	1762	2401	1920	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4335		9,073		0,68365	

(*) Vers. 2.0 TS TURISMO



Audi

Audi A2 1.6 FSI

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A2 1.6 FSI (1,6l / 110hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	18.561	15.055	18.551	15.992	18.007	14.355	17.524	14.368
Price index	106,4	107,2	106,4	113,9	103,3	102,2	100,5	102,3
Major options								
- air conditioning	1.555	1.285	1.300	1.121	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.660	-	1.577	-	1.697	-	1.708
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A2 1.6 FSI (1,6l / 110 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	26.343	14.046	0	0	17.746	14.289	17.439	14.879
Price index	151,1	100,0			101,8	101,7	100,0	105,9
Major options								
- air conditioning	S	S			S	S	1.429	1.243
- autom. gear box	N.A.	N.A.			N.A.	N.A.	N.A.	N.A.
- power steering	S	S			S	S	S	S
- ABS	S	S			S	S	S	S
- airbag	S	S			S	S	S	S
Right-hand-drive	-	1.753			0	1.666	-	1.663
Other information								
- warranty condition (years)	2				2		2	
- free roadside assistance	yes				yes		no	
- delivery cost incl. included	no				yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A2 1.6 FSI

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A2 1.6 FSI (1,6l / 110hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	0	0	19.884	15.781	24.009	15.032
Price index			114,0	112,4	137,7	107,0
Major options						
- air conditioning			1.403	1.103	S	S
- autom. gear box			N.A.	N.A.	NA	NA
- power steering			S	S	S	S
- ABS			S	S	S	S
- airbag			S	S	S	S
Right-hand-drive	-	1.693	-	1.743	-	1.684
Other information						
- warranty condition (years)			2		2	
- free roadside assistance			yes		yes	
- delivery cost incl. included			yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A2 1.6 FSI (1,6l / 110 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	20.052	14.076	39.182	13.875	19.867	15.608	15.257	12.985
Price index	115,0	100,2	224,7	98,8	113,9	111,1	87,5	92,4
Major options								
- air conditioning	S	S	S	S	5.000	4.000	800	681
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.608	-	1.287	-	1.759		
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
			1€ =	7,43350	1€ =	9,07300	1€ =	0,68365

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 TDI

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A3 TDI (1.9l, 140 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	21.448	17.415	21.541	18.570	22.221	17.755	21.551	17.708
Price index	104,8	105,8	105,3	112,9	108,6	107,9	105,3	107,6
Major options								
- air conditioning	1.658	1.370	1.390	1.198	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.290	-	1.207	-	1.348	-	1.328
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A3 TDI (1.9l, 140 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	29.047	16.454	28.158	16.988	21.928	17.775	20.464	17.484
Price index	141,9	100,0	137,6	103,2	107,2	108,0	100,0	106,3
Major options								
- air conditioning	1.000	549	1.950	1.176	S	S	1.513	1.316
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.365	-	-	-	1.253	-	1.290
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 TDI

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A3 TDI (1.9l, 140 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	28.571	17.572	21.803	17.168	30.748	17.543
Price index	139,6	106,8	106,5	104,3	150,3	106,6
Major options						
- air conditioning	2.423	1.476	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	1.320	-	1.327	-	1.326
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A3 TDI (1.9l, 140 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	25.678	17.299	47.520	16.017	20.965	16.413	19.632	16.708
Price index	125,5	105,1	232,2	97,3	102,4	99,8	95,9	101,5
Major options								
- air conditioning	2.657	1.290	26.650	8.940	14.900	11.920	1.051	895
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.303	-	1.213	-	1.329	-	-
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
			1€ =	7,43350	1€ =	9,07300	1€ =	0,68365

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	25.762	20.946	26.324	22.693	26.439	21.150	26.292	21.638
Price index	103,8	100,0	106,1	108,3	106,6	101,0	106,0	103,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.050	1.694	N.A.	N.A.	2.100	1.707	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.508	-	2.203	-	2.539	-	2.511
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	37.902	21.384	33.949	21.744	27.724	22.604	24.808	21.227
Price index	152,8	102,1	136,8	103,8	111,8	107,9	100,0	101,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	2.440	1.815	N.A.	N.A.	1.900	1.652
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.933	-	-	-	2.456	-	2.448
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	35.268	21.616	29.021	22.851	35.319	21.997
Price index	142,2	103,2	117,0	109,1	142,4	105,0
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.580	1.572	N.A.	n.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.567	-	2.543	-	2.501
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	31.723	21.189	59.580	19.678	26.878	21.157	23.291	19.822
Price index	127,9	101,2	240,2	93,9	108,3	101,0	93,9	94,6
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	5.073	1.449	2.028	1.622	2.346	1.997
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.410	-	2.238	-	2.275	-	-
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
			1€ =	7,43350	1€ =	9,07300	1€ =	0,68365

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	29.090	27.176	31.715	27.341	32.770	25.601	31.916	26.413
Price index	94,2	113,2	102,7	113,9	106,1	106,6	103,4	110,0
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.300	1.901	2.100	1.810	2.220	1.734	1.742	1.457
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.940	-	2.522	-	2.920	-	2.921
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	42.248	24.010	40.300	24.313	38.120	27.650	30.742	26.367
Price index	136,8	100,0	130,5	101,3	123,5	115,2	99,6	109,8
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.240	1.620	2.950	1.777	2.330	1.942	2.150	1.870
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	3.472	-	-	-	2.829	-	2.834
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	26.786	25.890	37.586	27.110	47.110	27.672
Price index	86,8	107,8	121,7	112,9	152,6	115,3
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.300	1.401	2.170	1.600	2.395	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.936	-	2.986	-	2.896
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	38.383	24.468	66.853	21.781	29.020	22.795	30.873	23.189
Price index	124,3	101,9	216,5	90,7	94,0	94,9	100,0	96,6
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.300	1.764	5.665	1.618	2.410	1.928	2.266	1.929
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.807	-	2.636	-	2.668	-	-
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
			1€ =	7,43350	1€ =	9,07300	1€ =	0,68365

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 4.2

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A8 4.2 (4,2l, 335 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	76.448	62.795	72.919	62.861	80.573	62.653	75.544	62.779
Price index	105,1	101,1	100,3	101,2	110,8	100,8	103,9	101,1
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.894	-	2.586	-	2.912	-	3.114
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A8 4.2 (4,2l, 335 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	118.116	65.758	102.975	62.126	76.262	63.031	72.714	62.844
Price index	162,4	105,8	141,6	100,0	104,9	101,5	100,0	101,2
Major options								
- air conditioning			S	S	S	S	S	S
- autom. gear box			S	S	S	S	S	S
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive	-	3.194	-	-	-	2.817	-	2.878
Other information								
- warranty condition (years)			2		2		2	
- free roadside assistance			no		yes		no	
- delivery cost incl. included			no		yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 4.2

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A8 4.2 (4,2l, 335 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	101.090	62.964	85.488	62.859	106.799	62.673
Price index	139,0	101,3	117,6	101,2	146,9	100,9
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	S	S	S	S	S	S
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.977	-	3.000	-	2.865
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A8 4.2 (4,2l, 335 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	97.073	62.686	211.532	63.118	80.396	63.932	70.695	57.113
Price index	133,5	100,9	290,9	101,6	110,6	102,9	97,2	91,9
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.966	-	2.858	-	2.760	-	-
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 € =			7,43350		1 € = 9,07300		1 € = 0,68365	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

TTR 225 PS

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi TTR (1,8l / 225 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	37.059	30.312	36.795	31.720	39.295	30.384	36.614	30.299
Price index	108,1	102,7	107,3	107,5	114,6	103,0	106,8	102,7
Major options								
- air conditioning	S	S	1.330	1.147	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.367	-	2.200	-	2.458	-	2.452
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi TTR (1,8l / 225 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	59.650	33.486	49.660	31.807	38.260	31.384	34.292	29.504
Price index	173,9	113,5	144,8	107,8	111,6	106,4	100,0	100,0
Major options								
- air conditioning	S	S	S	S	S	S	1.420	1.235
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.737			0	2.305	-	2.429
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		yes		yes	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

TTR 225 PS

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi TTR (1,8l / 225 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03						
Price EURO	47.391	30.137	42.714	32.116	48.795	34.301
Price index	138,2	102,1	124,6	108,9	142,3	116,3
Major options						
- air conditioning	S	S	1.908	1.407	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.460	-	2.433	-	2.421
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi TTR (1,8l / 225 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/03								
Price EURO	44.409	31.410	105.744	32.893	41.770	33.101	31.307	26.644
Price index	129,5	106,5	308,4	111,5	121,8	112,2	91,3	90,3
Major options								
- air conditioning	S	S	33.684	9.624	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.385	-	2.302	-	2.528		
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
			1€ =	7,43350	1€ =	9,07300	1€ =	0,68365

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2003

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm³	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	14.210	11.744	14.600	12.586	14.244	11.581	13.856	11.586
Price Index in %	105,2	101,8	108,1	109,1	105,5	100,4	102,6	100,4
Major Options in €/LC								
- air conditioning	970	802	930	802	975	793	1.050	878
- automatic gear bo:	1.510	1.248	1.450	1.250	1.627	1.323	1.650	1.380
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	968	800	928	800	943	767	1.000	767
Other Information								
- warranty conditior	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

EURO ZONE COUNTRIES

Mini One 1598 cm³	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO			14.916	11.665	18.621	11.850	13.845	11.538
Price Index in %			110,4	101,1	137,9	102,7	102,5	100,0
Major Options in €/LC								
- air conditioning			778	614	1.280	815	S	S
- automatic gear bo:			1.806	1.424	2.000	1.273	1.500	1.250
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive in €/LC			1.505	1.275	-	-	800	667
Other Information								
- warranty conditior			2 years		2 years		2 years	
- free roadside assistance			yes		yes		yes	
- delivery costs included			yes		no		no	
1 EURO = 03/11/2003								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm³	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	13.507	11.745	17.171	11.584	15.100	11.760	17.573	11.891
Price Index in %	100,0	101,8	127,1	100,4	111,8	101,9	130,1	103,1
Major Options in €LC								
- air conditioning	S	S	1.308	797	1.030	802	1.428	1.200
- automatic gear box	1.450	1.261	2.042	1.244	1.924	1.498	-	-
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	920	800	1.260	767	1.027	800	952	800
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

NON EURO ZONE COUNTRIES

Mini One 1598 cm³	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	246.218 33.123	90.223 12.137	133.338 14.696	106.019 11.685	9.143 13.374	7.782 11.382
Price Index in %	245,2	105,2	108,8	101,3	99,0	98,7
Major Options in €LC						
- air conditioning	24.537	7.011	7.500	6.000	830	706
- automatic gear box	38.302	10.943	15.200	12.160	980	834
- power steering	S	S			S	S
- ABS	S	S			S	S
- airbag	S	S			S	S
Right-hand-drive in €LC	21.000	6.000	10.000	8.000	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 03/11/2003	DKK	7,4335	Skr	9,073	GBP	0,68365

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	25.379	20.975	25.800	22.241	26.124	20.409	25.964	21.709
Price Index in %	104,9	106,3	106,7	112,7	108,0	103,4	107,3	110,0
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	S 2.200 S S S	S 1.818 S S S	S 1.900 S S S	S 1.638 S S S	S 2.254 S S S	S 1.761 S S S	S 2.100 S S S	S 1.756 S S S
Right-hand-drive in €/LC	1.573	1.300	0	0	1.636	1.278	1.600	1.338
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes yes		2 years yes no		2 years yes yes		2 years yes yes	
1 EURO = 03/11/2003								

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	34.497	19.738	32.242	21.995	36.081	21.411	25.900	21.583
Price Index in %	142,6	100,0	133,3	111,4	149,2	108,5	107,1	109,3
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 2.530 S S S	S 2.074 S S S	S 2.400 S S S	S 1.656 S S S	S 2.500 S S S	S 1.484 S S S	S 1.900 S S S	S 1.583 S S S
Right-hand-drive	2.650	2.172	1.505	1.275	-	-	1.560	1.278
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes no		2 years yes yes		2 years yes no		2 years yes yes	
1 EURO = 03/11/2003								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	24.186	21.031	30.932	20.126	28.920	22.110	34.618	21.926
Price Index in %	100,0	106,6	127,9	102,0	119,6	112,0	143,1	111,1
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	1.980	1.722	2.495	1.519	2.256	1.725	2.249	1.890
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.500	1.304	2.100	1.279	1.700	1.300	1.547	1.300
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

NON EURO ZONE COUNTRIES

318i 4dr 1995 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	433.000 58.250	152.140 20.467	229.021 25.242	182.565 20.122	17.153 25.090	14.598 21.353
Price Index in %	240,8	103,7	104,4	101,9	103,7	108,2
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	48.391	13.826	20.400	16.320	1.220	1.038
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	33.950	9.700	10.000	8.000	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 03/11/2003	DKK	7,4335	Skr	9,073	GBP	0,68365

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	36.315	30.012	35.100	30.259	38.051	29.728	35.906	30.022
Price Index in %	104,8	105,2	101,3	106,0	109,9	104,2	103,7	105,2
Major Options in €LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.400	1.983	2.000	1.724	2.478	1.936	2.300	1.923
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	1.633	1.350	1.566	1.350	1.728	1.329	1.600	1.338
Other Information								
- warranty condition	2 years		2 years		2 years		2 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	50.473	28.538	45.602	29.818	50.948	30.233	36.021	30.017
Price Index in %	145,7	100,0	131,7	104,5	147,1	105,9	104,0	105,2
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	3.750	3.074	2.700	1.778	2.910	1.727	2.070	1.725
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2.750	2.254	1.570	1.331	-	-	1.350	1.125
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 03/11/2003								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03								
Price EURO	34.637	30.119	47.012	30.011	40.719	30.297	44.987	29.379
Price Index in %	100,0	105,5	135,7	105,2	117,6	106,2	129,9	102,9
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.000	1.739	3.538	2.155	2.318	1.725	2.499	2.100
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.550	1.348	2.184	1.330	1.814	1.350	1.606	1.350
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

NON EURO ZONE COUNTRIES

520i 4dr 2171 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03						
Price EURO	657.389	216.606	314.364	250.839	23.068	19.632
	88.436	29.139	34.648	27.647	33.742	28.716
Price Index in %	255,3	102,1	100,0	96,9	97,4	100,6
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	50.900	14.543	21.700	17.360	1.350	1.149
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	35.000	10.000	10.000	8.000	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 03/11/2003	DKK	7,4335	Skr	9,073	GBP	0,68365

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03								
Price EURO	67.561	55.836	66.100	56.983	71.671	55.993	66.948	55.977
Price Index in %	105,4	100,2	103,2	102,3	111,9	100,5	104,5	100,5
Major Options in €LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	1.694	1.400	1.624	1.400	1.664	1.380	1.700	1.421
Other Information								
- warranty condition	2 years		2 years		2 years		2 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03								
Price EURO	104.886	58.513	93.050	58.227	93.558	55.980	67.730	56.441
Price Index in %	163,7	105,0	145,2	104,5	146,0	100,5	105,7	101,3
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2.799	2.294	1.570	1.331	-	-	1.400	1.167
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 03/11/2003								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	64.074	55.717	90.243	56.346	77.472	56.139	89.304	56.389
Price Index in %	100,0	100,0	140,8	101,1	120,9	100,8	139,4	101,2
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.610	1.400	2.266	1.380	1.932	1.400	1.666	1.400
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

NON EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	1.394.979 187.661	423.638 56.990	605.599 66.747	483.827 53.326	42.408 62.032	36.092 52.793
Price Index in %	292,9	102,3	104,2	95,7	96,8	94,8
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	9.918	7.934	10.000	8.000	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 03/11/2003	DKK	7,4335	Skr	9,073	GBP	0,68365

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	45.319	37.454	43.950	37.888	47.572	37.165	45.346	37.914
Price Index in %	105,0	101,0	101,8	102,2	110,2	100,2	105,1	102,3
Major Options in €LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.408	1.990	2.000	1.724	S	S	2.200	1.839
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	1.633	1.350	1.566	1.350	1.701	1.329	1.600	1.338
Other Information								
- warranty condition	2 year		2 year		2 year		2 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03 Price EURO	68.776	38.621	60.783	38.974	62.544	37.114	44.488	37.073
Price Index in %	159,3	104,2	140,8	105,1	144,9	100,1	103,1	100,0
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	2.700	1.759	2.800	1.662	2.020	1.683
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2.790	2.287	1.570	1.329	-	-	1.350	1.125
Other Information								
- warranty condition	2 years		2 year		2 year		2 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 03/11/2003								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03								
Price EURO	43.165	37.535	59.595	37.628	52.349	37.607	61.911	37.816
Price Index in %	100,0	101,2	138,1	101,5	121,3	101,4	143,4	102,0
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.080	1.809	2.995	1.824	2.401	1.725	2.487	2.090
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.553	1.329	2.184	1.330	1.879	1.350	1.606	1.350
Other Information								
- warranty condition	2 year		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 03/11/2003								

NON EURO ZONE COUNTRIES

X5 5dr 2979 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/03						
Price EURO	907.598	281.705	406.906	324.873	28.735	24.455
	122.096	37.897	44.848	35.807	42.031	35.771
Price Index in %	282,9	102,2	103,9	96,6	97,4	96,5
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	45.500	13.000	22.500	18.000	1.220	1.038
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	35.000	28.000	10.000	8.000	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 03/11/2003	DKK	7,4335	Skr	9,073	GBP	0,68365

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



CITROËN

EURO ZONE COUNTRIES

C3 5 portes	A		B		D		E	
description	1.4HDi SX		1.4HDi SX		1.4HDi SX		1.4HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13.800	11.058	13.710	11.331	13.175	11.358	13.365	10.866
Price index	105,9%	103,3%	105,2%	105,9%	101,1%	106,1%	102,6%	101,5%
Major options (country currency)								
- air conditioning	850	662	1.000	826	1.050	905	NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		450	366
- driver airbag	S		S		S		S	
Right-hand-drive	835	650	787	650	754	650	832	650
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

C3 5 portes	F		FIN		GR		IRL	
description	1.4HDi SX		non available		1.4HDi SX		1.4HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13.500	11.288			14.300	11.269	16.914	11.148
Price index	103,6%	105,5%			109,7%	105,3%	129,8%	104,2%
Major options (country currency)								
- air conditioning	950	794			500	385	850	702
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				750	578	350	289
- driver airbag	S				S		S	
Right-hand-drive	777	650			844	650	S	
Other information								
- warranty condition	2				2		2	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	



EURO ZONE COUNTRIES

C3 5 portes	I		L		NL		P	
description	1.4HDi SX		1.4HDi SX		1.4HDi Prestige		1.4HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13.230	11.025	13.030	11.330	17.360	10.702	17.876	11.582
Price index	101,5%	103,0%	100,0%	105,9%	133,2%	100,0%	137,2%	108,2%
Major options (country currency)								
- air conditioning	S		950	826	995	612	800	672
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		356	299
- driver airbag	S		S		S		S	
Right-hand-drive	780	650	748	650	1.058	650	774	650
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

C3 5 portes	DK		S		GB	
description	1.4HDi Prestige		1.4HDi SX		1.4HDi LX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	25.626	10.044	13.931	11.056	12.971	11.039
Price index	196,7%	93,9%	106,9%	103,3%	99,5%	103,2%
Major options (country currency)						
- air conditioning	2.286	653	882	706	1.097	934
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		512	436
- driver airbag	S		S		S	
Right-hand-drive	2.275	650	813	650	S	
Other information						
- warranty condition	1		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/03	7,4335		9,073		0,6837	



CITROËN

EURO ZONE COUNTRIES

C3 Pluriel	A		B		D		E	
description	1,4		1,4		1,4		1,4	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	16.160	12.469	15.120	12.496	15.200	13.103	15.190	12.350
Price index	113,2%	107,0%	106,0%	107,2%	106,5%	112,4%	106,4%	106,0%
Major options (country currency)								
- air conditioning	1.000	786	1.000	826	1.050	905	950	772
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	827	650	787	650	754	650	800	650
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

C3 Pluriel	F		FIN		GR		IRL	
description	1,4		non available		1,4		1,4	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15.200	12.709			14.824	11.653	18.754	12.360
Price index	106,5%	109,1%			103,9%	100,0%	131,4%	106,1%
Major options (country currency)								
- air conditioning	1.150	962			S		850	702
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	S				S		S	
- driver airbag	S				S		S	
Right-hand-drive	777	650			844	650	S	
Other information								
- warranty condition	2				2		2	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	

PS : France =inclut radio-cd, antibrouillards et retros electriques



EURO ZONE COUNTRIES

C3 Pluriel	I		L		NL		P	
description	1,4		1,4		1,4		1,4	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14.270	11.892	14.371	12.497	18.330	12.182	17.960	11.976
Price index	100,0%	102,0%	100,7%	107,2%	128,5%	104,5%	125,9%	102,8%
Major options (country currency)								
- air conditioning	1.000	833	950	826	995	612	NA	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	780	650	748	650	1.058	650	774	650
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

PS : Italie 1000 euros with CD and pack techno

NON EURO ZONE COUNTRIES

C3 Pluriel	DK		S		GB	
description	1,4		non available		1,4	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	31.141	11.620			15.384	13.093
Price index	218,2%	99,7%			107,8%	112,4%
Major options (country currency)						
- air conditioning	1.344	384			731	622
- autom. Gear box	N A				N A	
- power steering	S				S	
- ABS	S				S	
- driver airbag	S				S	
Right-hand-drive	2.275	650			S	
Other information						
- warranty condition	1				3	
- free roadside assistance	yes				yes	
- delivery cost included	no				no	
1 EURO = 01/11/03	7,4335		9,073		0,6837	



CITROËN

EURO ZONE COUNTRIES

XSARA 5 portes	A		B		D		E	
description	1.4i Family		1.4i SX		1.4i Chrono		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15.090	11.752	15.360	12.694	14.120	12.172	15.821	12.863
Price index	111,0%	109,1%	112,9%	117,8%	103,8%	113,0%	116,3%	119,4%
Major options (country currency)								
- air conditioning	1.272	991	N A		S		800	650
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	899	700	847	700	812	700	861	700
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

XSARA 5 portes	F		FIN		GR		IRL	
description	1.4i X		non available		1.4i ST		1.4i VSX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15.200	12.709			13.600	10.772	17.493	11.529
Price index	111,8%	118,0%			100,0%	100,0%	128,6%	107,0%
Major options (country currency)								
- air conditioning	S				S		S	
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	S				S		S	
- driver airbag	S				S		S	
Right-hand-drive	837	700			950	700	S	
Other information								
- warranty condition	2				2		2	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	



EURO ZONE COUNTRIES

XSARA 5 portes	I		L		NL		P	
description	1.4i SX		1.4i SX		1.4i Prestige		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15.310	12.758	14.595	12.691	17.845	12.045	18.560	12.481
Price index	112,6%	118,4%	107,3%	117,8%	131,2%	111,8%	136,5%	115,9%
Major options (country currency)								
- air conditioning	850	708	N A		995	612	914	768
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	840	700	805	700	1.139	700	833	700
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

XSARA 5 portes	DK		S		GB	
description	1.4i X		1.4i SX		1.4i LX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	26.192	10.202	14.356	11.396	13.644	11.612
Price index	192,6%	94,7%	105,6%	105,8%	100,3%	107,8%
Major options (country currency)						
- air conditioning	1.614	461	850	680	S	
- autom. Gear box	N A		NA		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	2.450	700	875	700	S	
Other information						
- warranty condition	1		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/03	7,4335		9,073		0,6837	



CITROËN

EURO ZONE COUNTRIES

XSARA PICASSO	A		B		D		E	
description	2.0 HDi Elegance		2.0 HDi SX		2.0 HDi Chrono		2.0 HDi Pack	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	22.200	17.290	21.525	17.789	19.700	16.983	21.249	17.276
Price index	112,7%	106,0%	109,3%	109,0%	100,0%	104,1%	107,9%	105,9%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	899	700	847	700	812	700	861	700
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

XSARA PICASSO	F		FIN		GR		IRL	
description	2.0 HDi Pack		2.0 HDi		2,0HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.700	18.144	28.650	16.316	22.220	17.300	27.050	16.319
Price index	110,2%	111,2%	145,4%	100,0%	112,8%	106,0%	137,3%	100,0%
Major options (country currency)								
- air conditioning	S		1.500	862	S		1.250	1.033
- autom. Gear box	N A		N A		NA		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	837	700	1.270	700	950	700	S	
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	



EURO ZONE COUNTRIES

XSARA PICASSO	I		L		NL		P	
description	2.0 HDi Elegance		2.0 HDi SX		2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	20.870	17.392	20.461	17.792	28.275	17.199	29.590	16.323
Price index	105,9%	106,6%	103,9%	109,0%	143,5%	105,4%	150,2%	100,0%
Major options (country currency)								
- air conditioning	S		S		1.300 799		1.117 939	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	840	700	805	700	1.139	700	833	700
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

XSARA PICASSO	DK		S		GB	
description	2,0HDi		2.0 HDi		2.0 HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	52.196	17.632	21.006	16.716	21.162	18.011
Price index	265,0%	108,1%	106,6%	102,4%	107,4%	110,4%
Major options (country currency)						
- air conditioning	S		1.267 1.014		S	
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	2.450	700	875	700	S	
Other information						
- warranty condition	1		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/03	7,4335		9,073		0,6837	



CITROËN

EURO ZONE COUNTRIES

C5 5 portes	A		B		D		E	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.520	19.097	23.320	19.273	23.330	20.112	23.535	19.134
Price index	110,6%	108,0%	105,2%	109,0%	105,3%	113,8%	106,2%	108,2%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.800	1.402	1.200	992	NA		1.563	1.271
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.245	970	1.174	970	1.125	970	1.193	970
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

C5 5 portes	F		FIN		GR		IRL	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.350	20.360	32.600	18.510	27.850	19.100	29.301	17.678
Price index	109,9%	115,2%	147,1%	104,7%	125,6%	108,0%	132,2%	100,0%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.150	962	2.600	1.494	NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.160	970	1.760	970	1.316	970	S	
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	



EURO ZONE COUNTRIES

C5 5 portes	I		L		NL		P	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 Prestige		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23.600	19.667	22.166	19.275	29.120	17.872	31.320	17.776
Price index	106,5%	111,3%	100,0%	109,0%	131,4%	101,1%	141,3%	100,6%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.450	1.208	1.140	991	1.725	1.051	1.680	1.412
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.164	970	1.116	970	1.578	970	1.154	970
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

C5 5 portes	DK		S		GB	
description	2.0 HDi 110 X		2.0 HDi 110 SX		2.0 HDi 110 VTR	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	45.939	16.087	21.625	17.211	20.999	17.871
Price index	207,3%	91,0%	97,6%	97,4%	94,7%	101,1%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	25.000	7.143	NA		1.040	885
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	3.395	970	1.213	970	S	
Other information						
- warranty condition	1		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/03	7,4335		9,073		0,6837	



CITROËN

EURO ZONE COUNTRIES

C8 5 portes	A		B		D		E	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	33.030	25.724	30.750	25.413	29.440	25.379	31.250	25.407
Price index	113,0%	102,6%	105,2%	101,4%	100,7%	101,3%	106,9%	101,4%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	2.200	1.667	2.200	1.818	1.400	1.207	1.750	1.423
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.245	970	1.174	970	1.125	970	1.193	970
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	

EURO ZONE COUNTRIES

C8 5 portes	F		FIN		GR		IRL	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	31.750	26.547	45.390	25.538	36.270	25.470	41.546	25.065
Price index	108,6%	105,9%	155,3%	101,9%	124,1%	101,6%	142,2%	100,0%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.200	1.003	NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.160	970	1.760	970	1.316	970	S	
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	



EURO ZONE COUNTRIES

C8 5 portes	I		L		NL		P	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 Prestige		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	30.690	25.575	29.224	25.412	41.015	25.116	35.990	25.118
Price index	105,0%	102,0%	100,0%	101,4%	140,3%	100,2%	123,2%	100,2%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.500	1.250	2.090	1.818	1.800	1.106	1.600	1.345
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.164	970	1.116	970	1.578	970	1.154	970
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

C8 5 portes	DK		S		GB	
description	2.0 HDi 110 X		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	75.388	24.258	31.349	24.990	28.327	24.108
Price index	258,0%	96,8%	107,3%	99,7%	96,9%	96,2%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	NA		1.543	1.234	1.300	1.106
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	3.395	970	1.213	970	S	
Other information						
- warranty condition	1		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/03	7,4335		9,073		0,68365	



MAKE: DAIHATSU

Model: TERIOS 1.3

EURO ZONE COUNTRIES

	A		B		D		E	
Model: TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 03/11/01								
Price EURO	14.452	11.049	13.784	11.290	13.382	11.537	13.739	11.054
Price index	108,7%	100,5%	103,7%	102,7%	100,6%	104,9%	103,3%	100,6%
Major options								
- Air conditioning	N.A.	N.A.	1180,00	975,21	1140,00	983,00	STD	STD
- Autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- Power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	650,00	497,00	750,00	619,83	745,00	647,00	N.A.	N.A.
- Airbag	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	1.060,00	810,00	950,00	785,00	1.000,00	862,00	1.478,49	1.202,02
Other information								
- Warranty condition (x years)	3 YEARS		3 YEARS		3 YEARS		3 YEARS	
- Free roadside assistance	No		Yes		No		Yes	
- Delivery cost included	Yes		Yes		No		Yes	

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
Model: TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 03/11/01								
Price EURO	14.253	11.767	N.A.	N.A.	14.543	11.550	16.825	11.089
Price index	107,2%	107,0%	0,0%	0,0%	109,4%	105,1%	126,5%	100,9%
Major options								
- Air conditioning	STD	STD			STD	STD	N.A.	N.A.
- Autom. gear box	800,00	668,90			1968,00	1668,00	1665,00	1098,00
- Power steering	STD	STD			STD	STD	STD	STD
- ABS	STD	STD			STD	STD	STD	STD
- Airbag	STD	STD			STD	STD	N.A.	N.A.
Right-hand-drive	1500,00	1254,00			1071,00	907,00	STD	STD
Other information								
- Warranty condition (x years)	3 YEARS				3 YEARS		3 YEARS	
- Free roadside assistance	Yes				No		No	
- Delivery cost included	Yes				Yes		No	

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective NOV 1, 2003. Final prices are set by dealers
- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model: TERIOS 1.3

EURO ZONE COUNTRIES

	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model: TERIOS 1.3								
Recommended retail price 03/11/01								
Price EURO	14.591	11.646	13.297	11.302	17.053	11.324	16.162	10.993
Price index	109,7%	105,9%	100,0%	102,8%	128,2%	103,0%	121,5%	100,0%
Major options								
- Air conditioning	1808,00	1506,67	1130,00	982,61	995,00	606,00	STD	STD
- Autom. gear box	N/A	N/A	N/A	N/A	1795,00	1093,00	1297,41	1090,26
- Power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	310,00	258,33	740,00	643,48	1350,00	822,00	STD	STD
- Airbag	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	1000,00	833,34	1000,00	869,57	1650,00	1000,00	N.A.	N.A.
Other information								
- Warranty condition (x years)	3 YEARS		3 YEARS		3 YEARS		3 YEARS	
- Free roadside assistance	No		Yes		No		No	
- Delivery cost included	Yes		Yes		No		No	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 03/11/01						
Price EURO	N.A.	N.A.	N.A.	N.A.	14.684	12.286
Price index	0,0%	0,0%	0,0%	0,0%	110,4%	111,8%
Major options						
- Air conditioning					STD	STD
- Autom. gear box					1.447,36	1.238,66
- Power steering					STD	STD
- ABS					STD	STD
- Airbag					STD	STD
Right-hand-drive					STD	STD
Other information						
- Warranty condition (x years)					3 YEARS	
- Free roadside assistance					Yes	
- Delivery cost included					Yes	
1 EURO = 01/11/2003	7,4335		9,073		0,68365	

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective NOV 1, 2003. Final prices are set by dealers.

- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
SEICENTO 1,1 ACTIVE 3P BZ								
Recommended retail price 01/11/03								
Price EURO	9400	7390	7940	6562	8500	7328	6850	5405
Price index	137,2%	136,7%	115,9%	121,4%	124,1%	135,6%	100,0%	100,0%
Major options								
- air conditioning	1099	864	1205	996	820	707	842	664
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		355	280
- ABS	730	574	680	562	510	440	541	427
- airbag	S		S		S		S	
Right-hand-drive	564	443	476	394	510	440	411	324
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
SEICENTO 1,1 ACTIVE 3P BZ								
Recommended retail price 01/11/03								
Price EURO	7390	6179			8280	6520	10440	6745
Price index	107,9%	114,3%			120,9%	120,6%	152,4%	124,8%
Major options								
- air conditioning	750	627			S		NA	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	440	368			530	417	NA	
- airbag	S				280	220	S	
Right-hand-drive	443	371			497	391	S	
Other information								
- warranty condition (x years)	2				5		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	



FIAT

EURO ZONE COUNTRIES

	I (*)		L		NL		P (*)	
SEICENTO 1,1 ACTIVE 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	7311	6093	7546	6562	9095	6485	9565	6373
Price index	106,7%	112,7%	110,2%	121,4%	132,8%	120,0%	139,6%	117,9%
Major options								
- air conditioning	672	560	1145	996	915	557	750	500
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	538	448	646	562	680	414	500	333
- airbag	S		S		S		S	
Right-hand-drive	439	366	453	394	546	389	574	382
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

(*)Vers. Confort

(*)Vers. GO

FIAT

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
SEICENTO 1,1 ACTIVE 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO	113998	47886			5895	5017
Price index	15336	6442			8623	7339
Price index	223,9%	119,2%			125,9%	135,8%
Major options						
- air conditioning	1950	819			1017	866
- autom. Gear box	NA				NA	
- power steering	NA				S	
- ABS	S				549	467
- airbag	S				S	
Right-hand-drive	920	387			S	
Other information						
- warranty condition (x years)	2				3	
- free roadside assistance	YES				YES	
- delivery cost included	NO				YES	
1 EURO	7,4335		9,073		0,68365	



FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
PANDA 1,2 DYNAMIC 5P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	9900	7857	9000	7438	9450	8147	8700	6876
Price index	115,7%	114,3%	105,2%	108,2%	110,5%	118,5%	101,7%	100,0%
Major options								
- air conditioning	743	590	800	661	850	733	700	553
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	594	471	540	446	567	489	522	413
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F(*)		FIN		GR		IRL	
PANDA 1,2 DYNAMIC 5P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	9300	7776			8890	7000	12395	8077
Price index	108,7%	113,1%			103,9%	101,8%	144,9%	117,5%
Major options								
- air conditioning	800	669			S		650	424
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	558	467			533	420	S	
Other information								
- warranty condition (x years)	2				5		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	

(*)Vers. CLASS



FIAT

EURO ZONE COUNTRIES

	I		L		NL		P	
PANDA 1,2 DYNAMIC 5P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	8561	7134	8554	7438	9695	6940	11225	7285
Price index	100,1%	103,8%	100,0%	108,2%	113,3%	100,9%	131,2%	105,9%
Major options								
- air conditioning	700	583	760	661	695	423	700	454
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

FIAT

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
PANDA 1,2 DYNAMIC 5P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO	119997	51277				
	16143	6898				
Price index	188,7%	100,3%				
Major options						
- air conditioning	1211	517				
- autom. Gear box	NA					
- power steering	S					
- ABS	S					
- airbag	S					
Right-hand-drive						
Other information						
- warranty condition (x years)	2					
- free roadside assistance	YES					
- delivery cost included	NO					
1 EURO	7,4335		9,073		0,68365	



FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	11200	8889	10500	8678	10690	9216	10575	8400
Price index	117,8%	118,7%	110,4%	115,9%	112,4%	123,1%	111,2%	112,2%
Major options								
- air conditioning	850	675	955	789	1050	905	970	770
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	784	622	735	607	748	645	740	588
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	9750	8152	12990	7890	9510	7488	12995	8444
Price index	102,5%	108,9%	136,6%	105,4%	100,0%	100,0%	136,6%	112,8%
Major options								
- air conditioning	990	828	NA		S		650	422
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		600	472	500	325
- airbag	S		S		S		S	
Right-hand-drive	683	571	909	552	666	524	S	
Other information								
- warranty condition (x years)	2		2		5		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		NO	



FIAT

EURO ZONE COUNTRIES

	I		L		NL		P	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	9878	8232	9980	8678	11795	8219	11490	7508
Price index	103,9%	109,9%	104,9%	115,9%	124,0%	109,8%	120,8%	100,3%
Major options								
- air conditioning	800	667	908	789	685	417	750	490
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		300	196
- airbag	S		S		S		S	
Right-hand-drive	691	576	699	607,46	826	575	804	526
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

FIAT

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03	140998	58496	99900	79920	6840	5822
Price EURO	18968	7869	11011	8809	10005	8516
Price index	199,5%	105,1%	115,8%	117,6%	105,2%	113,7%
Major options						
- air conditioning	1816	753	871	697	NA	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		549	467
- airbag	S		S		S	
Right-hand-drive	1328	551	771	617	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4335		9,073		0,68365	



FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
STILO 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	18750	14335	17350	14339	17800	15345	16400	13088
Price index	114,3%	113,2%	105,8%	113,2%	108,5%	121,2%	100,0%	103,4%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1500	1147	1388	1147	1424	1228	1312	1047
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
STILO 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	17200	14381			16840	12662	21345	13363
Price index	104,9%	113,6%			102,7%	100,0%	130,2%	105,5%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	1376	1150			1347	1013	S	
Other information								
- warranty condition (x years)	2				5		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	



FIAT

EURO ZONE COUNTRIES

	I		L		NL		P	
STILO 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	17031	14193	16490	14339	19425	13114	21390	12848
Price index	103,8%	112,1%	100,5%	113,2%	118,4%	103,6%	130,4%	101,5%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1362	1135	1319	1147,12	1554	1049	1711	1028
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

FIAT

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
STILO 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03	219998	81068	146900	117520	12705	10813
Price EURO	29595	10906	16191	12953	18584	15817
Price index	180,5%	86,1%	98,7%	102,3%	113,3%	124,9%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	2368	872	1295	1036	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4335		9,073		0,68365	



FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
STILOMW 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	19450	14870	19450	14870	18600	16034	17000	13576
Price index	114,4%	112,6%	114,4%	112,6%	109,4%	121,4%	100,0%	102,8%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1556	1190	1556	1190	1488	1283	1360	1086
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
STILOMW 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	17800	14883			17560	13203	22260	13936
Price index	104,7%	112,7%			103,3%	100,0%	130,9%	105,6%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	1424	1191			1405	1056	S	
Other information								
- warranty condition (x years)	2				5		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		NO	



FIAT

EURO ZONE COUNTRIES

	I		L		NL		P	
STILOMW 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	17631	14693	17101	14870	19995	13461	21995	13356
Price index	103,7%	111,3%	100,6%	112,6%	117,6%	102,0%	129,4%	101,2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1410	1175	1368	1189,6	1600	1077	1760	1068
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

FIAT

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
STILOMW 1,6 16V DYNAMIC 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO	31748	11521	16522	13217	19315	16438
Price index	186,8%	87,3%	97,2%	100,1%	113,6%	124,5%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	2540	922	1322	1057	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4335		9,073		0,68365	



FIAT

EURO ZONE COUNTRIES

	A		B		D		E	
ULYSSE 2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	33600	25225	30600	25289	30190	26026	31000	24219
Price index	115,5%	104,2%	105,2%	104,4%	103,8%	107,5%	106,6%	100,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3024	2270	2754	2276	2717	2342	2790	2180
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

FIAT

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
ULYSSE 2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	31570	26396					41895	24548
Price index	108,6%	109,0%					144,1%	101,4%
Major options								
- air conditioning	S						S	
- autom. Gear box	NA						NA	
- power steering	S						S	
- ABS	S						S	
- airbag	S						S	
Right-hand-drive	2841	2376					S	
Other information								
- warranty condition (x years)	2						2	
- free roadside assistance	YES						YES	
- delivery cost included	YES						NO	



FIAT

EURO ZONE COUNTRIES

	I		L		NL		P	
ULYSSE 2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	30025	25021	29082	25289	40200	24629		
Price index	103,2%	103,3%	100,0%	104,4%	138,2%	101,7%		
Major options								
- air conditioning	S		S		S			
- autom. Gear box	NA		NA		NA			
- power steering	S		S		S			
- ABS	S		S		S			
- airbag	S		S		S			
Right-hand-drive	2702	2252	2617	2276,01	3618	2217		
Other information								
- warranty condition (x years)	2		3		2			
- free roadside assistance	YES		YES		YES			
- delivery cost included	NO		YES		NO			

FIAT

NON EURO ZONE COUNTRIES

	DK		SV		GB(*)	
	DKK		SEK		GBP	
ULYSSE 2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03	535597	173067			21925	18660
Price EURO	72052	23282			32071	27295
Price index	247,8%	96,1%			110,3%	112,7%
Major options						
- air conditioning	S				S	
- autom. Gear box	NA				NA	
- power steering	S				S	
- ABS	S				S	
- airbag	S				S	
Right-hand-drive	6485	2095			S	
Other information						
- warranty condition (x years)	2				3	
- free roadside assistance	YES				YES	
- delivery cost included	NO				YES	
1 EURO	7,4335		9,073		0,68365	

(*)Vers. Eleganza



FORD
EURO ZONE COUNTRIES

FIESTA	A		B		D		E	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
RRP Local Currency a/ Price EURO	13240 13240	10312 10312	12325 12325	10186 10186	12775 12775	11013 11013	12010 12010	9764 9764
Price index	113%	111%	105%	110%	109%	119%	102%	105%
Major options b/ - air conditioning	850	662	1150	950	1110	957	930	756
- autom. Gear box	n/a	n/a	900	743	700	603	770	626
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	738	600
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

EURO ZONE COUNTRIES

FIESTA	F		FIN		GR		IRL	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
RRP Local Currency a/ Price EURO	11760 11760	9833 9833	16160 16160	9621 9621	12009 12009	9531 9531	16210 16210	10684 10684
Price index	100%	106%	137%	104%	102%	103%	138%	115%
Major options b/ - air conditioning	920	769	990	589	std	std	960	633
- autom. Gear box	600	502	1800	1072	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	n/a	n/a	515	339
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	718	600	732	600	756	600	std	std
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	No	No

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

FIESTA	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5Dr Ambiente								
RRP Local Currency a/ Price EURO	11950 11950	9536 9536	12325 12325	10186 10186	14100 14100	9528 9528	14293 14293	9276 9276
Price index	102%	103%	105%	110%	120%	103%	122%	100%
Major options b/ - air conditioning	750	597	1150	950	900	608	815	529
- autom. Gear box	n/a	n/a	900	743	1250	845	1017	660
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	714	600	714	602
Other information								
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

FIESTA	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5Dr Ambiente						
RRP Local Currency a/ Price EURO	169000 22735	67935 9139	115650 12747	92520 10197	8808 12884	7496 10965
Price index	193%	99%	108%	110%	110%	118%
Major options b/ - air conditioning	13000	5226	7000	5600	std	std
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	std	std
- airbag	std	std	std	std	std	std
Right-hand-drive	5625	4500	7000	5600	std	std
Other information						
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Three Yrs	Three Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	Yes	Yes
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

FOCUS	A		B		D		E	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 3Dr Trend								
RRP Local Currency a/ Price EURO	16530 16530	12755 12755	15980 15980	13207 13207	16265 16265	14022 14022	14085 14085	11451 11451
Price index	120%	112%	116%	116%	118%	123%	102%	100%
Major options b/ - air conditioning	900	694	1150	950	1125	970	std	std
- autom. Gear box	1380	1065	1000	826	1225	1056	900	732
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	738	600
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

EURO ZONE COUNTRIES

FOCUS	F		FIN		GR		IRL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 3Dr Trend								
RRP Local Currency a/ Price EURO	13818 13818	11554 11554	19860 19860	11646 11646	15614 15614	11942 11942	20765 20765	13300 13300
Price index	100%	101%	144%	102%	113%	104%	150%	116%
Major options b/ - air conditioning	std	std	1010	592	std	std	1050	673
- autom. Gear box	1000	836	1850	1085	1267	969	1300	833
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	n/a	520	333
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	718	600	732	600	785	600	std	std
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	No	No

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

FOCUS	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 3Dr Trend								
RRP Local Currency a/ Price EURO	14710 14710	11803 11803	15980 15980	13207 13207	18600 18600	12304 12304	20057 20057	11430 11430
Price index	106%	103%	116%	116%	135%	108%	145%	100%
Major options b/ - air conditioning	750	602	1150	950	std	std	1017	580
- autom. Gear box	850	683	1000	826	1500	992	1170	667
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	714	600	714	600
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

FOCUS	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 3Dr Trend						
RRP Local Currency a/ Price EURO	212000 28520	77656 10447	141400 15585	113120 12468	10698 15648	9105 13318
Price index	206%	91%	113%	109%	113%	117%
Major options b/ - air conditioning	13000	4762	std	std	500	426
- autom. Gear box	20000	7326	10500	8400	1000	851
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	std	std
- airbag	std	std	std	std	std	std
Right-hand-drive	5625	4500	7000	5600	std	std
Other information - warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Three Yrs	Three Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	Yes	Yes
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

MONDEO	A		B		D		E	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5Dr Ambiente								
RRP Local Currency a/ Price EURO	22350 22350	17087 17087	21405 21405	17690 17690	20750 20750	17888 17888	19190 19190	14992 14992
Price index	117%	116%	112%	120%	108%	121%	100%	101%
Major options b/ - air conditioning	std	std	std	std	std	std	std	std
- autom. Gear box	1600	1223	1650	1364	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	768	600
Other information								
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

EURO ZONE COUNTRIES

MONDEO	F		FIN		GR		IRL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5Dr Ambiente								
RRP Local Currency a/ Price EURO	19150 19150	16012 16012	27534 27534	15893 15893	19919 19919	14778 14778	23760 23760	15218 15218
Price index	100%	108%	144%	108%	104%	100%	124%	103%
Major options b/ - air conditioning	std	std	std	std	std	std	std	std
- autom. Gear box	1000	836	1950	1126	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	n/a	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	718	600	732	600	809	600	std	std
Other information								
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	No	No

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

MONDEO	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5Dr Ambiente								
RRP Local Currency a/ Price EURO	20350 20350	16503 16503	21405 21405	17690 17690	23595 23595	15689 15689	27620 27620	15928 15958
Price index	106%	112%	112%	120%	123%	106%	144%	108%
Major options b/ - air conditioning	std	std	std	std	std	std	std	std
- autom. Gear box	n/a	n/a	1650	1364	n/a	n/a	1865	1075
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	714	600	714	600
Other information								
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

MONDEO	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5Dr Ambiente						
RRP Local Currency a/ Price EURO	265100 35663	93997 12645	188400 20765	150720 16612	13563 19839	11543 16884
Price index	186%	86%	108%	112%	104%	114%
Major options b/ - air conditioning	std	std	std	std	std	std
- autom. Gear box	n/a	n/a	9900	7920	n/a	n/a
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	std	std
- airbag	std	std	std	std	std	std
Right-hand-drive	5625	4500	7000	5600	std	std
Other information						
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Three Yrs	Three Yrs
- free roadside assistance	Yes	Yes	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	Yes	Yes
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365

a/ Prices are based on recommended retail price adjusted for equipment differences (effective Nov 1, 2003)

b/ 'Major Options': std (Standard); n/a (not available)


FORD

MAKE Model	HONDA CIVIC 5D		EURO ZONE COUNTRIES					
	A		B		D		E	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	18.440	14.361	16.565	13.690	17.205	14.832	14.900	12.108
Price index	123,8%	118,6%	111,2%	113,1%	115,5%	122,5%	100,0%	100,0%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	1350	1051	1250	1033,06	1200	1034,48	1000	813,01
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	644	501	607	501	582	501	617	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

EURO ZONE COUNTRIES

	F		FIN*		GR		IRL*	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	16.500	13.796	21.002	12.137	16.575	12.860	20.820	13.648
Price index	110,7%	113,9%	141,0%	100,2%	111,2%	106,2%	139,7%	112,7%
Major options								
- air conditioning	S	S	1400	631	S	S	S	S
- autom. Gear box	1000	836	1700	766	734	534	1300	852,02
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	600	501	903	501	640	501		
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	No	No

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2003. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD mode
Major options: S (standard), Option value, N/A (not available).
* For Finland, Ireland, Denmark and Sweden, price is based on 1.4S adjusted to level of equipment of 1.4LS

MAKE
Group



MAKE
Model
EURO ZONE COUNTRIES

	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
CIVIC 5D 1.4 LS								
Recommended retail price 01/11/03								
Price EURO	16.500	13.750	15.744	13.690	20.320	13.313	19.465	13.033
Price index	110,7%	113,6%	105,7%	113,1%	136,4%	110,0%	130,6%	107,6%
Major options								
- air conditioning	S	S	S	S	S	S	1.000	840
- autom. Gear box	1600	1333	1.250	1.033	1.635	996	1.100	924
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	602	501	577	501	823	501	587	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

	DK*		S*		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
CIVIC 5D 1.4 LS						
Recommended retail price 01/11/03						
Price EURO	32.451	11.655	17.249	13.799	15.249	12.978
Price index	217,8%	96,3%	115,8%	114,0%	102,3%	107,2%
Major options						
- air conditioning	35000	10000	10000	8000	S	S
- autom. Gear box	300	858	10000	8000	N/A	N/A
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	9825	3726	5809	4647		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	No	No
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2003. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD mode

Major options: S (standard), Option value, N/A (not available).

* For Finland, Ireland, Denmark and Sweden, price is based on 1.4S adjusted to level of equipment of 1.4LS

MAKE


MAKE HONDA
Model ACCORD 2.0 SPORT **EURO ZONE COUNTRIES**

	A		B		D		E	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ACCORD 4D 2.0 Sport								
Recommended retail price 01/11/03								
Price EURO	26.880	20.364	23.800	19.669	24.000	20.605	22.675	17.780
Price index	118,5%	119,3%	105,0%	115,3%	105,8%	120,7%	100,0%	104,2%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	2.160	1.636	1.825	1.508	1.750	1.470	1.000	781
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	668	501	607	501	582	501	642	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	5 Years	5 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ACCORD 4D 2.0 Sport								
Recommended retail price 01/11/03								
Price EURO	22.900	18.875	29.750	17.065	30.660	18.300	32.870	19.605
Price index	101,0%	110,6%	131,2%	100,0%	135,2%	107,2%	145,0%	114,9%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	1.200	965	1.100	606			1.500	897
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive								
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	No	No

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2003. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD model.
Major options: S (standard), Option value, N/A (not available).

MAKE
Group



MAKE
Model
EURO ZONE COUNTRIES

	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ACCORD 4D 2.0 Sport								
Recommended retail price 01/11/03								
Price EURO	23.575	19.737	23.800	19.669	30.120	19.440	31.675	18.152
Price index	104,0%	115,7%	105,0%	115,3%	132,8%	113,9%	139,7%	106,4%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	1200	1000	1825	1296	1815	1105	1200	1008
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive								
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ACCORD 4D 2.0 Sport						
Recommended retail price 01/11/03						
Price EURO	48.502	16.200	23.491	18.805	24.257	20.654
Price index	213,9%	94,9%	103,6%	110,2%	107,0%	121,0%
Major options						
- air conditioning	S	S	S	S	S	S
- autom. Gear box	4.036	1.153	1.433	1.146	N/A	N/A
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	No	No
1 EURO = 1/11/2003	7,434	7,434	9,073	9,073	0,684	0,684

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2003. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD model.
Major options: S (standard), Option value, N/A (not available).

MAKE
Group


LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
YPSILON 1,3 MULTI JET ARGENTO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	14950	11865	13400	11074	14100	12155	14000	11185
Price index	117,4%	107,5%	105,2%	100,3%	110,7%	110,1%	109,9%	101,3%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
YPSILON 1,3 MULTI JET ARGENTO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	14100	11478			14400	11339		
Price index	110,7%	103,9%			113,1%	102,7%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
YPSILON 1,3 MULTI JET ARGENTO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	13250	11042	12735	11074	18540	11437	17970	12932
Price index	104,0%	100,0%	100,0%	100,3%	145,6%	103,6%	141,1%	117,1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
YPSILON 1,3 MULTI JET ARGENTO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4335		9,073		0,68365	



LANCIA

EURO ZONE COUNTRIES

	A(*)		B		D		E(*)	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	26500	19895	23650	19545	23800	20517	22910	17682
Price index	117,9%	113,6%	105,2%	111,6%	105,9%	117,2%	101,9%	101,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

(*) Vers Classica

(*) Vers LS

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	23900	19983			24600	17509		
Price index	106,3%	114,1%			109,4%	100,0%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	25123	20936	22477	19545	27200	17759		
Price index	111,8%	119,6%	100,0%	111,6%	121,0%	101,4%		
Major options								
- air conditioning	S		S		S			
- autom. Gear box	NA		NA		NA			
- power steering	S		S		S			
- ABS	S		S		S			
- airbag	S		S		S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2			
- free roadside assistance	YES		YES		YES			
- delivery cost included	NO		YES		NO			

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4335		9,073		0,68365	



LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
THESIS 2,4 JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	44550	33147	39170	32372	39600	34138	45200	35072
Price index	119,7%	103,7%	105,2%	101,2%	106,4%	106,8%	121,4%	109,7%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		3		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
THESIS 2,4 JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	40900	34197			56100	36077		
Price index	109,9%	106,9%			150,7%	112,8%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	3				3			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
THESIS 2,4 JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	42104	35087	37228	32372	51500	31978	55810	35033
Price index	113,1%	109,7%	100,0%	101,2%	138,3%	100,0%	149,9%	109,6%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	3		2		3		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
THESIS 2,4 JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4335		9,073		0,68365	



LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
PHEDRA 2,2 16V JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	36950	27740			33900	29224	35700	27650
Price index	109,1%	102,6%			100,1%	108,1%	105,4%	102,3%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
PHEDRA 2,2 16V JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	35200	29431			45000	28939		
Price index	103,9%	108,8%			132,8%	107,0%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
PHEDRA 2,2 16V JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03								
Price EURO	33880	28233			44000	27039	42470	29637
Price index	100,0%	104,4%			129,9%	100,0%	125,4%	109,6%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	NO				NO		NO	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
PHEDRA 2,2 16V JTD EMBLEMA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/03						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4335		9,073		0,68365	



Land Rover

EURO ZONE COUNTRIES

Freelander	A		B		D		E	
	EURO		EURO		EURO		EURO	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	30.390	22.815	26.820	22.165	26.468	22.817	26.600	21.626
Price Index	115	110	101	107	100	110	100	104
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.465 2.700 Std Std Std	1.100 2.027 Std Std Std	1.330 1.940 Std Std Std	1.099 1.603 Std Std Std	1.280 1.860 Std Std Std	1.103 1.603 Std Std Std	1.350 1.970 Std Std Std	1.098 1.602 Std Std Std
Right-Hand Drive (supplement)	487	366	442	366	424	366	450	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three Three Yes	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Freelander	F		FIN		GR		IRL	
	EURO		EURO		EURO		EURO	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	26.500	22.157	37.200	20.799			36.830	23.437
Price Index	100	107	141	100			139	113
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.320 1.910 Std Std Std	1.104 1.597 Std Std Std	Std 2.980 Std Std Std	Std 1.666 Std Std Std			1.345 1.905 Std Std Std	856 1.212 Std Std Std
Right-Hand Drive (supplement)	437	366	654	366			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three No				Three One No	
1 EURO = 1/11/2003	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Freelander	I		L		NL		P	
	EURO		EURO		EURO		EURO	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	27.000	22.362	25.490	22.165	36.340	21.985	36.424	22.660
Price Index	102	108	96	107	137	106	138	109
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.320 1.920 Std Std Std	1.100 1.600 Std Std Std	1.264 1.844 Std Std Std	1.099 1.603 Std Std Std	1.806 2.627 Std Std Std	1.093 1.589 Std Std Std	1.310 1.900 Std Std Std	1.101 1.597 Std Std Std
Right-Hand Drive (supplement)	439	366	421	366	604	366	435	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three Yes		Three Three No		Three One No	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Freelander	DK		S		GB	
	DKK		SEK		GBP	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	68.620	21.993	25.405	20.252	27.595	23.485
Price Index	259	106	96	97	104	113
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	25.000 41.000 Std Std Std	8.013 13.141 Std Std Std	13.100 19.000 Std Std Std	10.443 15.146 Std Std Std	750 1.200 Std Std Std	638 1.021 Std Std Std
Right-Hand Drive (supplement)	8.481	2.718	4.162	3.318	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three No No		Three Three Yes		Three Three Yes	
1 EURO = 1/11/2003	7,4335		9,0730		0,6837	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	A		B		D		E	
	EURO		EURO		EURO		EURO	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	43.324	31.394	38.360	31.702	36.948	31.852	36.890	28.820
Price Index	118	109	104	110	101	111	100	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 2.210 Std Std Std	Std 1.601 Std Std Std	Std 1.940 Std Std Std	Std 1.603 Std Std Std	Std 1.860 Std Std Std	Std 1.603 Std Std Std	Std 2.050 Std Std Std	Std 1.602 Std Std Std
Right-Hand Drive (supplement)	505	366	442	366	424	366	468	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three One Yes	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Discovery	F		FIN		GR		IRL	
	EURO		EURO		EURO		EURO	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	36.740	30.719	54.599	30.246			49.145	29.406
Price Index	100	107	149	105			134	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.910 Std Std Std	Std 1.597 Std Std Std	Std 2.980 Std Std Std	Std 1.597 Std Std Std			Std 2.670 Std Std Std	Std 1.598 Std Std Std
Right-Hand Drive (supplement)	437	366	682	366			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three No				Three One No	
1 EURO = 1/11/2003	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	I		L		NL		P	
	EURO		EURO		EURO		EURO	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	36.838	30.560	36.458	31.702	50.445	30.611	50.312	29.493
Price Index	100	106	99	110	137	106	137	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.920 Std Std Std	Std 1.600 Std Std Std	Std 1.844 Std Std Std	Std 1.603 Std Std Std	Std 2.630 Std Std Std	Std 1.602 Std Std Std	Std 1.870 Std Std Std	Std 1.571 Std Std Std
Right-Hand Drive (supplement)	439	366	421	366	600	366	435	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three No		Three Three Yes		Three Three No		Three One No	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Discovery	DK		S		GB	
	DKK		SEK		GBP	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	96.345	29.743	38.311	30.493	38.038	32.373
Price Index	262	103	104	106	104	112
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 48.500 Std Std Std	Std 14.900 Std Std Std	Std 19.000 Std Std Std	Std 15.200 Std Std Std	Std 1.495 Std Std Std	Std 1.272 Std Std Std
Right-Hand Drive (supplement)	8.848	2.718	4.147	3.318	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three No No		Three Three Yes		Three Three Yes	
1 EURO = 1/11/2003	7,4335		9,0730		0,6837	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ Major Options: Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	A		B		D		E	
	EURO		EURO		EURO		EURO	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	76.805	55.176	66.720	55.140	64.298	55.429	71.125	55.567
Price Index	119	100	104	100	100	101	111	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	509	366	442	366	424	366	468	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three Three Yes	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Range Rover	F		FIN		GR		IRL	
	EURO		EURO		EURO		EURO	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	66.125	55.288	101.179	55.308			93.264	55.804
Price Index	103	100	157	100			145	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std			Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	437	366	682	366			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three Yes				Three One No	
1 EURO = 1/11/2003	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	I		L		NL		P	
	EURO		EURO		EURO		EURO	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	66.843	55.565	63.412	55.140	91.419	55.909	85.629	55.906
Price Index	104	101	99	100	142	101	133	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	439	366	421	366	600	366	435	366
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three Yes		Three Three No		Three One No	
1 EURO = 1/11/2003	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Range Rover	DK		S		GB	
	DKK		SEK		GBP	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	196.469	58.627	70.606	56.329	67.008	57.028
Price Index	306	106	110	102	104	103
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	9.109	2.718	4.147	3.318	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three No No		Three Three Yes		Three Three Yes	
1 EURO = 1/11/2003	7,4335		9,0730		0,6837	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2003)

b/ Major Options: Std (standard); n/a (not available)



Mazda2
Model 1,4 I Exclusive City Pack
EURO ZONE COUNTRIES

	A		B		D		E	
Mazda2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model 1,4 I Exclusive City Pack								
<i>Model spec. Code</i>	DE91EAC		DE95ECI		DE95ECI		DE95EBI	
<i>Manufacturer's description</i>	1.25I TE		1.4I Tsi		1.4 Exclusive City Pack		1.4I Active+	
Recommended retail price 01/11/03								
Price EURO	14900	11604	14549	12024	14370	12388	13885	11044
Price index		110,1%		114,1%		117,6%		104,8%
Major options	included		included		included		included	
- air conditioning	-		-		-		-	
- autom. Gear box	included		included		included		included	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- airbag	included		included		included		included	
Right-hand-drive								
Other information	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- warranty condition (x years)	included		three years		unlimited		unlimited	
- free roadside assistance	Yes		Yes		No		Yes	
- delivery cost included								

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
Mazda2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model 1,4 I Exclusive City Pack								
<i>Model spec. Code</i>	DE95 EEI		DE95EEI		DE95EEI		DE86BAI	
<i>Manufacturer's description</i>	1.4I Elegance		1.4I Core+		1.4 Sport		1.4I Exclusive	
Recommended retail price 01/11/03								
Price EURO	14000	11706	18120	10901	13650	10618	18515	12203
Price index		111,1%		103,5%		100,8%		115,8%
Major options	included		included		included		included	
- air conditioning	-		-		-		-	
- autom. Gear box	included		included		included		included	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- airbag	included		included		included		included	
Right-hand-drive							Yes	
Other information	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- warranty condition (x years)	three years / 100,000km		-		one year		three years	
- free roadside assistance	Yes		No		Yes		Yes	
- delivery cost included								



Mazda2
Model 1,4 I Exclusive City Pack
EURO ZONE COUNTRIES

	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda2								
Model 1,4 I Exclusive City Pack								
<i>Model spec. Code</i>	DD63I54				DE95EA4		DE69ECI	
<i>Manufacturer's description</i>	1.4l DE Cut		Luxembourg shares Belgian specifications		1.4l Exclusive		1.6l Sport	
Recommended retail price 01/11/03								
Price EURO	14260	11736			15500	10536	20140	11627
Price index		111,4%		0,0%		100,0%		110,4%
Major options	included				included			
- air conditioning	-				-			
- autom. Gear box	-				-			
- power steering	included				included			
- ABS	included				included			
- airbag	included				included			
Right-hand-drive								
Other information	three years / 100,000km				three years / 100,000km		three years / 100,000km	
- warranty condition (x years)	three years				-		unlimited	
- free roadside assistance	Yes				No		Yes	
- delivery cost included								

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda2						
Model 1,4 I Exclusive City Pack						
<i>Model spec. Code</i>	DE95EDI		DE95EBD		DE86BAL	
<i>Manufacturer's description</i>	1.4l Touring		1.4l Core+		1.4l TS AC	
Recommended retail price 01/11/03	184899	78171	137900	110320	10200	8553
Price EURO	24874	10516	15199	12159	14920	12511
Price index		99,8%		115,4%		118,7%
Major options	-		included		included	
- air conditioning	-		-		-	
- autom. Gear box	-		-		-	
- power steering	included		included		included	
- ABS	included		included		included	
- airbag	included		included		included	
Right-hand-drive					Yes	
Other information	three years / 100,000km		three years / 100,000km		three years / 100,000 miles	
- warranty condition (x years)	-		three years / 100,000km		unlimited	
- free roadside assistance	No		Yes		No	
- delivery cost included						
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365



Mazda3
Model 1,6 I Sport
EURO ZONE COUNTRIES

	A		B		D		E	
Mazda3 Model 1,6 I Sport	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<i>Model spec. Code</i> <i>Manufacturer's description</i>	BN8VEB5 1.6l TE		BP4KEA1 1.6l Tsi		BP4KEAE 1,6 I Sport		BP4KEAS 1.6l Active+	
Recommended retail price 01/11/03								
Price EURO	18890	14653	23289	14049	17570	15147	16900	13495
Price index		108,8%		104,3%		112,5%		100,2%
Major options	included		included		included		included	
- air conditioning	-		-		-		-	
- autom. Gear box	included		included		included		included	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- airbag	included		included		included		included	
Right-hand-drive								
Other information	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- warranty condition (x years)	included		three years		unlimited		unlimited	
- free roadside assistance	Yes		Yes		No		Yes	
- delivery cost included								

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
Mazda3 Model 1,6 I Sport	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<i>Model spec. Code</i> <i>Manufacturer's description</i>	BP4KEAE 1.6l Elegance		BP4KEA3 1.6l Elegance		BP4KEAS 1.6l Touring Klima		BP5EBAL 1.6l Comfort AC	
Recommended retail price 01/11/03								
Price EURO	17100	14298	22750	13485	18490	13958	21700	13889
Price index		106,2%		100,1%		103,7%		103,1%
Major options	included		included		included		included	
- air conditioning	-		-		-		-	
- autom. Gear box	included		included		included		included	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- airbag	included		included		included		included	
Right-hand-drive							Yes	
Other information	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- warranty condition (x years)	three years / 100,000km		-		one year		three years	
- free roadside assistance	Yes		No		Yes		Yes	
- delivery cost included								



Mazda3
Model 1,6 I Sport
EURO ZONE COUNTRIES

	I		L		NL		P	
Mazda3 Model 1,6 I Sport	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model spec. Code	BP4K EAF		Luxembourg shares Belgian specifications		BP4KEA€		BP4KEA€	
Manufacturer's description	1.6I Touring Active Pack				1.6I Exclusive		1.4I Exclusive	
Recommended retail price 01/11/03								
Price EURO	17000	13465			20990	13969	22400	13680
Price index		100,0%		0,0%		103,7%		101,6%
Major options								
- air conditioning	included				included		included	
- autom. Gear box	-				-		-	
- power steering	included				included		included	
- ABS	included				included		included	
- airbag	included				included		included	
Right-hand-drive								
Other information								
- warranty condition (x years)	three years / 100,000km				three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years				-		unlimited	
- delivery cost included	Yes				No		Yes	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBF	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda3 Model 1,6 I Sport						
<i>Model spec. Code</i>	BP4LEA¥		BP4KEA£		BP5EBAL	
<i>Manufacturer's description</i>	1.6I Touring		1.6I Core Base		1.6I TS	
Recommended retail price 01/11/03	235949	88567	151000	120800	13595	10762
Price EURO	31741	11915	16643	13314	19886	15742
Price index		88,5%		98,9%		116,9%
Major options						
- air conditioning	included		included		included	
- autom. Gear box	-		-		-	
- power steering	included		included		included	
- ABS	included		included		included	
- airbag	included		included		included	
Right-hand-drive					Yes	
Other information						
- warranty condition (x years)	three years / 100,000km		three years / 100,000km		three years / 100,000 miles	
- free roadside assistance	-		three years / 100,000km		unlimited	
- delivery cost included	No		Yes		No	
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365



Mazda6
Model 6 1.8l Comfort Servo (WGN)
EURO ZONE COUNTRIES

	A		B		D		E	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda6								
Model 6 1.8l Comfort Servo (WGN)								
<i>Model spec. Code</i>	GJ5AEAD		GJ5KEAE		GJ5KEAA		GJ5SEC	
<i>Manufacturer's description</i>	1.8i Sport TE		1.8i Touring S		1.8i Comfort Servo		2.0i Active	
Recommended retail price 01/11/03								
Price EURO	24000	18419	22699	18760	21070	18532	23720	18286
Price index		115,3%		117,5%		116,0%		114,5%
Major options								
- air conditioning	included		included		included		included	
- autom. Gear box	-		-		-		-	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- airbag	included		included		included		included	
Right-hand-drive								
Other information								
- warranty condition (x years)	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	included		three years		unlimited		unlimited	
- delivery cost included	Yes		Yes		No		Yes	

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda6								
Model 6 1.8l Comfort Servo (WGN)								
<i>Model spec. Code</i>			GJ5AEAT		GJ5AEA3		GJ7ABAA	
<i>Manufacturer's description</i>			1.8i Elegance		1.8i Touring		1.8i Comfort	
Recommended retail price 01/11/03	No comparable model available							
Price EURO			27800	16303	22390	15971	26840	17191
Price index				102,1%		100,0%		107,6%
Major options								
- air conditioning			included		included		included	
- autom. Gear box			-		-		-	
- power steering			included		included		included	
- ABS			included		included		included	
- airbag			included		included		included	
Right-hand-drive							Yes	
Other information								
- warranty condition (x years)	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years / 100,000km		-		one year		three years	
- delivery cost included	Yes		No		Yes		Yes	



Mazda6
Model 6 1.8l Comfort Servo (WGN)
EURO ZONE COUNTRIES

	I		L		NL		P	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda6								
Model 6 1.8l Comfort Servo (WGN)								
<i>Model spec. Code</i>	GJ5SEA+		Luxembourg shares Belgian specifications		GJ5AEA7		GJ5KEA+	
<i>Manufacturer's description</i>	2.0l GE Touring				1.8l Touring		1.8l Exclusive	
Recommended retail price 01/11/03								
Price EURO	22500	18048			24940	16464	28063	16734
Price index		113,0%		0,0%		103,1%		104,8%
Major options								
- air conditioning	included				included		included	
- autom. Gear box	-				-		-	
- power steering	included				included		included	
- ABS	included				included		included	
- airbag	included				included		included	
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km				three years / 100,000km		three years / 100,000km	
(x years)	three years				-		unlimited	
- free roadside assistance	Yes				No		Yes	
- delivery cost included								

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Mazda6						
Model 6 1.8l Comfort Servo (WGN)						
<i>Model spec. Code</i>	GJ5SEDC		GJ5AEAW		GJ7HBAA	
<i>Manufacturer's description</i>	2.0l Touring		1.8l Touring		2.0l Base	
Recommended retail price 01/11/03	3199998	110785	193500	152085	15000	12766
Price EURO	430483	14903	21327	16762	21941	18673
Price index		93,3%		105,0%		116,9%
Major options						
- air conditioning	included		included		included	
- autom. Gear box	-		-		-	
- power steering	included		included		included	
- ABS	included		included		included	
- airbag	included		included		included	
Right-hand-drive					Yes	
Other information						
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000 miles	
(x years)	-		three years / 100,000km		unlimited	
- free roadside assistance	No		Yes		No	
- delivery cost included						
1 EURO = 1/11/2003	7,4335	7,4335	9,073	9,073	0,68365	0,68365

