

Manufacturer: LAND ROVER

### EURO ZONE COUNTRIES

Freelander 1.8 5dr 1796 cm3	NL		A		P	
	Hfl		ÖS		Esc	
	TL1		TL1		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	64,212	41,684	368,902	269,665	4,865	3,909
Retail Price in EURO	29,138	18,916	26,809	19,597	24,269	19,500
Price Index in %	134.9	104.7	124.1	108.5	112.3	108.0
Major Options						
- air conditioning	3,490	2,145	23,000	16,813	220	188
- automatic gearbox	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S
- ABS / ETC / HDC	3,990	2,452	S	S	280	239
- passenger airbag	S	S	S	S	40	34
Right-hand Drive	1,538	945	8,076	5,904	101	86
Other Information						
- warranty condition	1 year yes no		1 year yes yes		1 year yes no	
- free roadside assistance						
- delivery costs included						

### NON EURO ZONE COUNTRIES

Freelander 1.8 5dr 1796 cm3	DK		GR		S		UK	
	1000 dkr		1000 DRS		Skr		£	
	TL1		TL1		TL1		TL 1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	389	155	10,596	6,926	215,888	172,058	18,270	15,549
Retail Price in EURO	52,241	20,791	31,509	20,596	26,510	21,128	31,354	26,684
Price Index in %	241.8	115.1	145.9	114.0	122.7	117.0	145.1	147.7
Major Options								
- air conditioning	22	17	S	S	9,900	7,920	710	604
- automatic gearbox	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS / ETC / HDC	S	S	S	S	S	S	1015	864
- passenger airbag	S	S	S	S	3,950	3,160	299	254
Right-hand Drive	4	3	170	144	4,367	3,494	-	-
Other Information								
- warranty condition	1 year no no		1 year yes yes		1 year yes yes		3 years yes yes	
- free roadside assistance								
- delivery costs included								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK  
Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)



MAKE: MAZDA DEMIO  
Model: 1.5L Exclusive Aircon 75ps

#### EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Including options	1.5 High +AC				1.5 Mid +AC +Rear spoil +Fog lamps Exclusive		1.3 Mid +AC	
Manuf. descr. Recommended retail price 01/05/00	1.5 TRSI						1.3 LTX AC	
Price EURO	587,000	485,124	28,140	24,259	19,500	15,594	83,900	70,151
Price index	14,551	12,026	14,388	12,404	11,719	9,372	12,790	10,694
		128%		132%		100%		114%
Major options								
- air conditioning	S		S		S		S	
- automatic transmission	40,000	33,085	1,990	1,716	N.A.		N.A.	
- power steering	S		S		S		S	
- ABS	S		S		N.A.		N.A.	
- airbag	S		S		S		S	
- sunroof+reading light	29,000	23,986	1,450	1,250	N.A.		N.A.	
- metallic paint	10,000	8,271	660	569	30,000	24,390	1,800	1,505
Right-hand-drive								
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		Yes		No	
1 EURO = 01.05.2000		40.3399		1.9558		1.6639		6.5596

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Including options	1.5 Mid +Heated mirror +ACM filter +Seat warmer +Running light		1.5 High		1.5 Mid + AC + Rear spoil + Fog lamps		Luxembourg shares Belgium specifications	
Manuf. descr. Recommended Retail price 01/05/00			Exclusive					
Price EURO	117,900	58,794	14,995	9,604	238,500	190,000		
Price index	19,829	9,888	19,039	12,194	12,317	9,813		
		106%		130%		105%		
Major options								
- air conditioning	N.A.		S		S			
- automatic transmission	N.A.		S		N.A.			
- power steering	S		S		S			
- ABS	S		S					
- airbag	S		S		S			
- sunroof+reading light	N.A.		S					
- metallic paint	1,300	652	249	160	450,000	358,509		
Right-hand-drive			420	269				
Other information								
- warranty condition ( x years)	3 years		3 years		3 years			
- free roadside assistance	No		Yes		Yes			
- delivery cost included	No 2,300	1,885	No		Yes			
1 EURO = 01.05.2000		5.9457		0.7876		19.3627		



MAKE: MAZDA DEMIO

Model: 1.5L Exclusive Aircon 75ps

# EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Including options	1.5 High		1.5 High +AC		1.3 Mid +AC +Fog lamps	
Manuf. descr.	1.5 Touring		1.5i			
Recommended retail price 01/05/00	33,495	22,673	208,990	159,778	3,150,000	2,168,242
Price EURO	15,199	10,289	15,188	11,612	15,712	10,815
Price index		110%		124%		115%
Major options						
- air conditioning			S		S	
- automatic transmission			20,000	15,291	N.A.	
- power steering	S		S		S	
- ABS	S		S			
- airbag	S		S		S	
- sunroof+reading light			N.A.			
- metallic paint	750	461	4,186	3,200		
Right-hand-drive						
Other information						
- warranty condition ( x years)	3 years		3 years		Yes	
- free roadside assistance	Yes		No		No	
- delivery cost included	No		Yes		No	
	895	550				
1 EURO = 01.05.2000		2.2037		13.7603		200.482

## NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Including options	No Demio available		New Demio not yet available		1.5 Mid		1.5 High	
Manuf. descr.					+Running light +Seat warmer +ACM-filter +Heated mirrors		+Locally fitted audio +Anti theft alarm (No heated mirror) (No ACM filter)	
Recommended retail price 01/05/00					119,500 93,485		10,300 8,766	
Price EURO					14,674 11,480		17,676 15,044	
Price index					122%		161%	
Major options								
- air conditioning					9,500		-	
- automatic transmission					9,000		-	
- power steering					S		S	
- ABS					S		S	
- airbag					S		S	
- sunroof+reading light					N.A.		S	
- metallic paint					4,000		250	
					3,130		213	
Right-hand-drive							431	
							369	
Other information								
- warranty condition ( x years)					5 years or 100,000km		3 years	
- free roadside assistance					5 years or 100,000km		3 years	
- delivery cost included					Yes		No	
							520	
							443	
1 EURO = 01.05.2000					8.1435		0.5827	

**mazda**

**MAKE: MAZDA 323**  
**Model: 1.5L 5HB Exclusive Aircon 88ps**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	628,000	519,008	32,140	27,707	24,301	19,496	102,200	85,452
Price EURO	15,568	12,866	16,433	14,167	14,605	11,717	15,580	13,027
Price index		137.88%		151.82%		125.57%		139.60%
Major options								
- air conditioning	S		S		S		S	
- autom. gear box	40,000	33,000	2,220	1,915	N.A.		N.A.	
- power steering	S		N.A.		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
- sunroof	S		1,450	1,251	N.A.		N.A.	
- metallic paint	12,500	10,331	690	595	40,000	32,520	1,800	1,505
Right-hand-drive								
Other information								
- warranty condition (x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		Yes		No	
1 EURO = 01.05.2000		40.3399		1.9558		1.6639		6.5596

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	113,900	55,482	16,550	10,600	271,500	217,500		
Price EURO	19,157	9,331	21,013	13,459	14,022	11,233		
Price index		100%		144.23%		120.38%		
Major options							<i>Luxembourg shares Belgium specifications</i>	
- air conditioning	5,900	2,874	S		S			
- autom. gear box	11,000	5,358	S		N.A.			
- power steering	S		S		S			
- ABS	S		S		S			
- airbag	S		S		S			
- sunroof	N.A.		600	384	N.A.			
- metallic paint	1,800	877	273	175	500,000			
Right-hand-drive			402	258				
Other information								
- warranty condition (x years)	3 years		3 years		3 years			
- free roadside assistance	No		Yes		Yes			
- delivery cost included	No		No		Yes			
	2300	1885						
1 EURO = 01.05.2000		5.9457		0.7876		19.3627		



**MAKE: MAZDA 323**  
**Model: 1.5L 5HB Exclusive Aircon 88ps**

**EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	36,995	24,824	F 1.5i Active 245,990	188,066	3,987,000	2,598,941
Price EURO	16,788	11,265	17,877	13,667	19,887	12,963
Price index		120.72%		146.46%		138.92%
Major options						
- air conditioning	S		S		S	
- autom. gear box			N.A.		N.A.	
- power steering	S		S		S	
- ABS			S		S	
- airbag	Driver		S		S	
- sunroof			N.A.		125,000	81,486
- metallic paint	940	578	4,578	3,500	41,000	26,728
- remote PDL			S			
- GT-trim			S			
- leather steering wheel			S			
- OM electric + heated			S			
- 4 speakers			S			
Right-hand-drive						
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	Yes		No		Yes	
- delivery cost included	935	628	Yes		Yes	
1 EURO = 01.05.2000		2.2037		13.7603		200.482

#### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	174,991	66,823	5,090,000	3,679,870	146,800	115,325	13,050	11,106
Price EURO	23,474	8,964	15,136	10,943	18,027	14,162	22,396	19,060
Price index		96.06%		117.27%		151.76%		204.25%
Major options								
- air conditioning	N.A.		S		S		S	
- autom. gear box	18,000	5,144	N.A.		9,000	7,070	-	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
- sunroof	N.A.		N.A.		N.A.		S	
- metallic paint	2,990	854	90,000	65,076	4,000	3,142	295	251
Right-hand-drive							431	367
Other information								
- warranty condition ( x years)	3 years		3 years		5 years 100,000km		3 years	
- free roadside assistance	No		Yes		5 years 100,000km		3 years	
- delivery cost included	No		No		Yes		520	443
1 EURO = 01.05.2000		7.4546		336.28		8.1435		0.5827



**MAKE Mazda**
**Model 626 1.9 100PS 5-door Hatchback**
**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	784,006	647,939	37,390	32,233	32,000	26,016	113,900	95,234
Price EURO	19,435	16,062	19,117	16,481	19,232	15,636	17,364	14,518
Price index		127.8%		131.1%		124.4%		115.5%
Major options								
- air conditioning	S		S		S		S	
- autom. gear box	N.A.		N.A.		N.A.		N.A.	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
- metallic paint	13,000	10,744	770	664	50,000	39,063	1,800	1,505
Right-hand-drive								
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		Yes		No	
1 EURO = 01.05.2000		40.3399		1.9558		1.6639		6.55956

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	153,900	80,128	18,745	12,006	36,950,000	29,917,000		
Price EURO	25,884	13,477	23,800	15,244	19,083	15,451		
Price index		107.2%		121.3%		122.9%		
Major options							Luxembourg shares Belgium specifications	
- air conditioning	5,900	3,072	S		S			
- autom. gear box	N.A.		N.A.		N.A.			
- power steering	S		S		S			
- Front/rear power winds					S			
- ABS	S		S		S			
- TCS					S			
- airbag	S		S		S			
- metallic paint	1,800	937	278	178	550,000			
Right-hand-drive			402	258				
Other information								
- warranty condition ( x years)	3 years		3 years		3 years			
- free roadside assistance	No		Yes		Yes			
- delivery cost included	No 2,300	1,885	No		Yes			
1 EURO = 01.05.2000		5.9457		0.7876		1936.27		

Notes: E 2.0L 85kw 5door hatchback  
I 1.8L 74ks 4door saloon



**MAKE Mazda**
**Model 626 1.9 100PS 5-door Hatchback**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	45,995	30,356	273,990	209,472	4,525,000	2,519,436
Price EURO	20,872	13,775	19,912	15,223	22,571	12,567
Price index		109.6%		121.1%		100.0%
Major options			1.8i CE			
- air conditioning	S		S		S	
- autom. gear box	N.A.		N.A.		N.A.	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
- metallic paint	1,040	639	4,970	3,800	41,000	
Right-hand-drive						
Other information						
- warranty condition (x years)	3 years		3 years		3 years	
- free roadside assistance	Yes		No		No	
- delivery cost included	995		Yes		No	
1 EURO = 01.05.2000		2.2037		13.7603		200.482

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
<b>Model</b> (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	209,919	76,823	6,990,000	4,456,304	176,400	141,120	14,450	12,238
Price EURO	28,160	10,305	20,786	13,252	21,661	17,329	24,798	21,002
Price index		82.0%		105.4%		137.9%		167.1%
Major options								
- air conditioning	N.A.		S		S		S	
- autom. gear box	N.A.		N.A.		9,500	7,600	-	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
- metallic paint	2,990		100,000	94,832	4,000	3,200	295	251
Right-hand-drive							453	386
Other information								
- warranty condition (x years)	3 years		3 years		5 years 100,000km		3 years	
- free roadside assistance	No		Yes		5 years 100,000km		3 years	
- delivery cost included	No		No		Yes		520	443
1 EURO = 01.05.2000		7.4546		336.28		8.1435		0.5827

Notes:

 P  
S

 1.8L 74kw 4door saloon  
2.0L 85kw 5door hatchback


# **EURO ZONE COUNTRIES**

<b>Mercedes-Benz C 180</b>	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	EUR		DEM		1000 ESP		FRF	
<b>Sedan, 1998 cc 6-speed-transmission</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	26608	21990	49880	43000	4457	3482	167392	139960
Price EURO	26608	21990	25503	21986	26787	20927	25519	21337
Price index	105.2%	105.4%	100.8%	105.4%	105.9%	100.3%	100.9%	102.3%
Major options								
- air conditioning	1735	1434	3190	2750		s	13200	11037
- autom. Gear box	2019	1669	3712	3200	366	286	12400	10367
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		n/a		n/a		n/a		n/a
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2000		40.3399		1.95583		166.386		6.55957

# **EURO ZONE COUNTRIES**

<b>Mercedes-Benz C 180</b>	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		1000 ITL		LUF	
<b>Sedan, 1998 cc 6-speed-transmission</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	225887	124050		n/a	51729	41250	1020200	886960
Price EURO	37990	20864		n/a	26716	21304	25290	21987
Price index	150.2%	100.0%			105.6%	102.1%	100.0%	105.4%
Major options								
- air conditioning	14000	8100				s	66800	58087
- autom. Gear box	19200	9950			4006	3338	72600	63130
- power steering		s				s		s
- ABS		s				s		s
- airbag		s				s		s
Right-hand-drive		n/a				n/a		n/a
Other information								
- warranty condition (x years)		1				1		1
- free roadside assistance		yes				yes		yes
- delivery cost included		no				yes		yes
1 EURO = 02.05.2000		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2000. Final prices are set by dealers.

RHD not available at the moment due to model change



Mercedes-Benz



## EURO ZONE COUNTRIES

Mercedes-Benz C 180	NL		A		P	
	NLG		ATS		1000 PTE	
<b>Sedan, 1998 cc 6-speed-transmission</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	72115	47216	408900	302720	6243	4190
Price EURO	32724	21426	29716	22000	31140	20900
Price index	129.4%	102.7%	117.5%	105.4%	123.1%	100.2%
Major options						
- air conditioning	6874	4225	26242	19525		s
- autom. Gear box	5867	3606	38181	25300	468	400
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		n/a		n/a		n/a
Other information						
- warranty condition ( x years)		1		1		1
- free roadside assistance		yes		yes		yes
- delivery cost included		yes		yes		no
1 EURO = 02.05.2000		2.20371		13.7603		200.482

## NON EURO ZONE COUNTRIES

Mercedes-Benz C 180	DK		GR		S		GB	
	DKK		1000 GRD		SEK		GBP	
<b>Sedan, 1998 cc 6-speed-transmission</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	473679	155130	10685	7228	228306	182645		n/a
Price EURO	63542	20810	31777	21494	28035	22428		n/a
Price index	251.3%	99.7%	125.7%	103.0%	110.9%	107.5%		
Major options								
- air conditioning	38152	10901		s	15200	12160		
- autom. Gear box	41484	11853	679	455	16500	13200		
- power steering		s		s		s		
- ABS		s		s		s		
- airbag		s		s		s		
Right-hand-drive		n/a		n/a		n/a		
Other information								
- warranty condition ( x years)		1		1		1		
- free roadside assistance		yes		yes		yes		
- delivery cost included		yes		yes		no		
1 EURO = 02.05.2000		7.4546		336.28		8.1435		0.5827

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2000. Final prices are set by dealers.

RHD not available at the moment due to model change



Mercedes-Benz

# EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	B		D		E		F	
	EUR		DEM		1000 ESP		FRF	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	34268	28320	64902	55950	6195	4840	224788	187950
Price EURO	34268	28320	33184	28607	37233	29089	34269	28653
Price index	103.5%	100.0%	100.3%	101.0%	112.5%	102.7%	103.6%	101.2%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	2019	1669	3712	3200	366	286	13400	11204
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		959 EUR		959 EUR		959 EUR		959 EUR
Other information								
- warranty condition ( x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2000		40.3399		1.95583		166.386		6.55957

# EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	FIN		IRL		I		L	
	FIM		IEP		1000 ITL		LUF	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	335170	177740	38187	22665	70800	57100	1335000	1160870
Price EURO	56372	29894	48487	28779	36567	29490	33094	28777
Price index	170.3%	105.6%	146.5%	101.6%	110.5%	104.1%	100.0%	101.6%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	22000	119000	2460	1400	4006	3338	72600	63130
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		959 EUR		s		959 EUR		959 EUR
Other information								
- warranty condition ( x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		yes		yes
1 EURO = 02.05.2000		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences  
(reference market is Germany).  
Effective on 01.05.2000. Final prices are set by dealers.



Mercedes-Benz

### EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	NL		A		P	
	NLG		ATS		1000 PTE	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	101350	63761	520506	401188	8980	5932
Price EURO	45991	28933	37827	29155	44793	29589
Price index	139.0%	102.2%	114.3%	102.9%	135.4%	104.5%
Major options						
- air conditioning		s		s		s
- autom. Gear box	5867	3606	37974	25300	468	400
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		959 EUR		959 EUR		959 EUR
Other information						
- warranty condition ( x years)		1		1		1
- free roadside assistance		yes		yes		yes
- delivery cost included		yes		yes		no
1 EURO = 02.05.2000		2.20371		13.7603		200.482

### NON EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	DK		GR		S		GB	
	DKK		1000 GRD		SEK		GBP	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	662200	214635	21536	10033	308925	247140	23172	19721
Price EURO	88832	28792	64042	29835	37935	30348	39767	33844
Price index	268.4%	101.7%	193.5%	105.3%	114.6%	107.2%	120.2%	119.5%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	42000	11853	614	455	16500	13200	1450	1234
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		959 EUR		959 EUR		959 EUR		s
Other information								
- warranty condition ( x years)		1		1		1		1+2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		yes		no
1 EURO = 02.05.2000		7.4546		336.28		8.1435		0.5827

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 01.05.2000. Final prices are set by dealers.



Mercedes-Benz

# **EURO ZONE COUNTRIES**

<b>Mercedes-Benz S 320</b>	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	EUR		DEM		1000 ESP		FRF	
<b>Sedan, 3199 cc automatic transmiss.</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	62670	51793	115884	99900	11045	8630	409140	342090
Price EURO	62670	51793	59251	51078	66390	51867	62373	52151
Price index	106.0%	101.4%	100.2%	100.0%	112.2%	101.5%	105.4%	102.1%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1861 EUR		1861 EUR		1861 EUR		1861 EUR
Other information								
- warranty condition ( x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2000		40.3399		1.95583		166.386		6.55957

# **EURO ZONE COUNTRIES**

<b>Mercedes-Benz S 320</b>	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		1000 ITL		LUF	
<b>Sedan, 3199 cc automatic transmiss.</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	621130	325256	68999	40951	124386	101770	2386100	2074900
Price EURO	104466	54704	87610	51997	64240	52560	59150	51435
Price index	176.6%	107.1%	148.1%	101.8%	108.6%	102.9%	100.0%	100.7%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1861 EUR		s		1861 EUR		1861 EUR
Other information								
- warranty condition ( x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		yes		yes
1 EURO = 02.05.2000		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences  
(reference market is Germany).

Effective on 01.05.2000. Final prices are set by dealers.



Mercedes-Benz

# **EURO ZONE COUNTRIES**

<b>Mercedes-Benz</b>	<b>NI</b>	<b>A</b>	<b>D</b>
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<b>S 320</b>	<b>NL</b>		<b>ATS</b>		<b>1000 PTE</b>	
	<b>NLG</b>		<b>ATS</b>		<b>1000 PTE</b>	
<b>Sedan, 3199 cc automatic transmiss.</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	184080	115393	999580	717026	17820	10959
Price EURO	83532	52363	72642	52108	88879	54663
Price index	141.2%	102.5%	122.8%	102.0%	150.3%	107.0%
Major options						
- air conditioning		s		s		s
- autom. Gear box		s		s		s
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		1861 EUR		1861 EUR		1861 EUR
Other information						
- warranty condition ( x years)		1		1		1
- free roadside assistance		yes		yes		yes
- delivery cost included		yes		yes		no
1 EURO = 02.05.2000		2.20371		13.7603		200.482

#### NON EURO ZONE COUNTRIES

<b>Mercedes-Benz S 320</b>	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>1000 GRD</b>		<b>SEK</b>		<b>GBP</b>	
<b>Sedan, 3199 cc automatic transmiss.</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	1279700	382094	33033	17922	562705	450164	45559	35369
Price EURO	171665	51256	98231	53295	69099	55279	71321	60698
Price index	290.2%	100.3%	166.1%	104.3%	116.8%	108.2%	120.6%	118.8%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1861 EUR		1861 EUR		1861 EUR		s
Other information								
- warranty condition ( x years)		1		1		1		1+2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		no		no
1 EURO = 02.05.2000		7.4546		336.28		8.1435		0.5827

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).  
Effective on 01.05.2000. Final prices are set by dealers.



Mercedes-Benz

**MITSUBISHI MOTOR SALES EUROPE BV**  
**Space Star 1.3 GLX (5 Manual Transmission)**  
**1999 Model Year**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model:</b> MGX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	598,260	494,430	29,390	25,336	2,360,740	1,919,301	95,500	79,187
Price EURO	14,830	12,257	15,027	12,954	14,188	11,535	14,559	12,072
Price index	105.2%	106.3%	106.6%	112.3%	100.7%	100.0%	103.3%	104.7%
Major options								
- air conditioning	57,000	47,107	NA	NA	NA	NA	9,000	7,463
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	22,500	18,595	S	S	NA	NA	6,500	5,390
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	44,299	36,611	2,059	1,775	185,737	151,005	7,180	5,953
Other information								
- warranty condition (x years)	3 Years		3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included		Included	
- delivery cost included	Excluded		Excluded		Excluded		Excluded	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model:</b> MGX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	NA	NA	14,730	9,708	28,216,000	23,513,333	568,594	494,430
Price EURO			18,703	12,327	14,572	12,144	14,095	12,257
Price index	0.0%	0.0%	132.7%	106.9%	103.4%	105.3%	100.0%	106.3%
Major options								
- air conditioning			NA	NA	NA	NA	54,174	47,107
- autom. Gear box			NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S
- ABS			NA	NA	1,350,000	1,125,000	21,384	18,595
- airbag			S	S	S	S	S	S
Right-hand-drive			S	S	2,108,738	1,757,282	42,103	36,611
Other information								
- warranty condition (x years)			3 Years		3 Years		3 Years	
- free roadside assistance			Included		Included		Included	
- delivery cost included			Excluded		Excluded		Excluded	
1 EURO = 01.05.2000			0.787564		1936.27		40.3399	

Notes:

S: Standard



**MITSUBISHI MOTOR SALES EUROPE BV**  
**Space Star 1.3 GLX (5 Manual Transmission)**  
**1999 Model Year**

**EURO ZONE COUNTRIES**

Model: MGX	NL		A		P	
	NLG		ATS		PTE	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	41,390	27,741	228,954	176,662	3,287,000	2,329,474
Price EURO	18,782	12,588	16,639	12,839	16,395	11,619
Price index	133.3%	109.1%	118.0%	111.3%	116.3%	100.7%
Major options						
- air conditioning	995	612	14,000	10,658	NA	NA
- autom. Gear box	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S
- ABS	2,000	1,229	S	S	NA	NA
- airbag	S	S	S	S	S	S
Right-hand-drive	3,254	2,000	16,185	12,488	212,881	181,950
Other information						
- warranty condition (x years)	3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included	
- delivery cost included	Included		Excluded		Excluded	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

Model: MGX	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model (.....)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	190,120	70,005	4,733,825	3,691,025	NA	NA	10,780	9,021
Price EURO	25,504	9,391	14,077	10,976			18,500	15,482
Price index	180.9%	81.4%	99.9%	95.2%	0.0%	0.0%	131.3%	134.2%
Major options								
- air conditioning	14,000	11,200	350,000	296,610			NA	NA
- autom. Gear box	NA	NA	NA	NA			NA	NA
- power steering	S	S	S	S			S	S
- ABS	4,200	3,360	NA	NA			S	S
- airbag	S	S	S	S			S	S
Right-hand-drive	8,457	6,765	396,753	305,194			S	S
Other information								
- warranty condition (x years)	3 Years		3 Years				3 Years	
- free roadside assistance	Included		Included				Included	
- delivery cost included	Excluded		Excluded				Included	
1 EURO = 01.05.2000	7.4546		336.28				0.5827	

Notes:

S: Standard



**MITSUBISHI MOTOR SALES EUROPE BV**
**Model:** Carisma 1.6 Hatchback Classic (5 Manual Transmission)

**Year Model:** 2000

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model:</b> DX44	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	659,260	544,843	32,990	28,440	2,629,950	2,138,171	103,600	82,258
Price EURO	16,343	13,506	16,868	14,541	15,806	12,851	15,794	12,540
Price index	105.2%	107.7%	108.6%	116.0%	101.8%	102.5%	101.7%	100.0%
Major options								
- air conditioning	55,000	45,455	NA	NA	150,000	121,951	S	S
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag (Driver's front)	S	S	S	S	S	S	S	S
Right-hand-drive	44,299	36,611	2,059	1,775	185,737	151,005	7,180	5,953
Other information								
- warranty condition (x years)	3 Years		3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included		Included	
- delivery cost included	Excluded		Excluded		Excluded		Excluded	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model:</b> DX 44	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	138,000	82,369	17,060	10,927	31,889,000	26,574,167	626,569	544,843
Price EURO	23,210	13,853	21,662	13,874	16,469	13,724	15,532	13,506
Price index	149.4%	110.5%	139.5%	110.6%	106.0%	109.4%	100.0%	107.7%
Major options								
- air conditioning	6,900	5,656	NA	NA	S	S	52,273	45,455
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	8,253	5,396	S	S	2,108,738	1,757,282	42,103	36,611
Other information								
- warranty condition (x years)	3 Years		3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included		Included	
- delivery cost included	Excluded		Excluded		Excluded		Excluded	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes:

S: Standard





**MITSUBISHI MOTOR SALES EUROPE BV**
**Model:** Carisma 1.6 Hatchback Classic (5 Manual Transmission)

**Year Model:** 2000

**EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>Model:</b> DX 44	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	41,920	27,851	243,900	188,194	4,128,200	2,578,502
Price EURO	19,022	12,638	17,725	13,677	20,591	12,862
Price index	122.5%	100.8%	114.1%	109.1%	132.6%	102.6%
Major options						
- air conditioning	S	S	S	S	S	S
- autom. Gear box	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	3,254	2,000	16,185	12,488	212,881	181,950
Other information						
- warranty condition (x years)	3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included	
- delivery cost included	Included		Excluded		Excluded	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Model:</b> DX 44	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	192,998	68,326	5,538,038	4,099,052	155,720	119,901	11,980	10,196
Price EURO	25,890	9,166	16,469	12,189	19,122	14,724	20,559	17,497
Price index	166.7%	73.1%	106.0%	97.2%	123.1%	117.4%	132.4%	139.5%
Major options								
- air conditioning	14,000	11,200	3,000,000	2,542,373	10,000	8,000	S	S
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	8,457	6,765	396,753	305,194	9,238	7,391	S	S
Other information								
- warranty condition (x years)	3 Years		3 Years		3 Years		3 Years	
- free roadside assistance	Included		Included		Included		Included	
- delivery cost included	Excluded		Excluded		Excluded		Included	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

Notes:

S: Standard



MAKE Model	NISSAN MICRA		EURO ZONE COUNTRIES					
	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0 GX 3dr								
Recommended retail price 01/05/00	397289	328338	19853	17114	1624615	1320825	59947	50123
Price EURO	9849	8139	10151	8750	9764	7938	9139	7641
Price index	107.8%	107.6%	111.1%	115.7%	106.8%	105.0%	100.0%	101.1%
Major options								
- air conditioning	NA	NA	STD	STD	130000	105691	6900	5769
- autom. Gear box	40000	33058	2000	1724	NA	NA	7000	5853
- power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	26000	21488	STD	STD	NA	NA	6500	5435
- airbag	10000*	8264*	STD**	STD**	NA**	NA**	(6500)*	(5435)*
Right-hand-drive	17303	14300	812	700	72570	59000	2894	2400
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	40.3399	40.3399	1.95583	1.95583	166.386	166.386	6.55957	6.55957

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0 GX 3dr								
Recommended retail price 01/05/00	77459	44953	10137	6682	18346000	15288000	377270	328338
Price EURO	13028	7561	12871	8484	9475	7896	9352	8139
Price index	142.6%	100.0%	140.8%	112.2%	103.7%	104.4%	102.3%	107.6%
Major options								
- air conditioning	NA	NA	NA	NA	1500000	1250000	NA	NA
- autom. Gear box	NA	NA	800	527	NA	NA	38017	33058
- power steering	NA	NA	STD	STD	STD	STD	STD	STD
- ABS	NA	NA	NA	NA	NA	NA	24711	21488
- airbag	NA**	NA**	NA**	NA**	NA**	NA**	9504*	8264*
Right-hand-drive	3662	2125			819600	683000	16445	14300
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	5.94573	5.94573	0.787564	0.787564	1936.27	1936.27	40.3399	40.3399

Notes:

- Prices are recommended retail prices, effective on 1st of May 2000.  
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: \*=passenger, \*\*=passenger+side, \*\*\*=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE Model	NISSAN MICRA		EURO ZONE COUNTRIES			
	NL		A		P	
	NLG		ATS		PTE	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0 GX 3dr						
Recommended retail price 01/05/00	25080	17563	134455	105703	2191865	1640002
Price EURO	11381	7970	9771	7682	10933	8180
Price index	124.5%	105.4%	106.9%	101.6%	119.6%	108.2%
Major options						
- air conditioning	NA	NA	NA	NA	NA	NA
- autom. Gear box	3500	2150	NA	NA	NA	NA
- power steering	STD	STD	NA	NA	STD	STD
- ABS	3390	2084	STD	STD	NA	NA
- airbag	(3390)**	(2084)**	STD**	STD**	NA**	NA**
Right-hand-drive	940	800	5880	4900	83070	71000
Other information						
- warranty condition (x years)	3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01.05.2000	2.20371	2.20371	13.7603	13.7603	200.482	200.482

#### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0 GX 3dr								
Recommended retail price 01/05/00	115655	49488	3276299	2537790	90986	72789	7095	6038
Price EURO	15515	6639	9743	7547	11173	8938	12176	10362
Price index	169.8%	87.8%	106.6%	99.8%	122.3%	118.2%	133.2%	137.0%
Major options								
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA
- autom. Gear box	16996	7272	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	NA	NA	STD	STD	STD	STD
- ABS	STD	STD	NA	NA	NA	NA	NA	NA
- airbag	STD**	STD**	NA**	NA**	4900**	3920**	NA**	NA**
Right-hand-drive	6193	2650	151370	17250	3750	3000		
Other information								
- warranty condition (x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

#### Notes:

- Prices are recommended retail prices, effective on 1st of May 2000. Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: \*=passenger, \*\*=passenger+side, \*\*\*=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE Model	NISSAN ALMERA		EURO ZONE COUNTRIES					
	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 5dr Comfort								
Recommended retail price 01/05/00	550185	454698	28220	24327	2095033	1703279	88043	73004
Price EURO	13639	11272	14429	12438	12591	10237	13422	11129
Price index	108.3%	110.1%	114.6%	121.5%	100.0%	100.0%	106.6%	108.7%
Major options								
- air conditioning	39000	32231	2000	1724	STD	STD	NA	NA
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	90000	73170	STD	STD
- airbag	STD*	STD*	STD	STD	STD*	STD*	STD*	STD*
Right-hand-drive	17303	14300	812	700	72570	59000	2894	2400
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	40.3399	40.3399	1.95583	1.95583	166.386	166.386	6.55957	6.55957

EURO ZONE COUNTRIES								
	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 5dr Comfort								
Recommended retail price 01/05/00	117345	65071	NA	NA	25232000	21027000	522903	454698
Price EURO	19736	10944			13031	10860	12962	11272
Price index	156.7%	106.9%			103.5%	106.1%	102.9%	110.1%
Major options								
- air conditioning	STD	STD			STD	STD	37066	322231
- autom. Gear box	NA	NA			NA	NA	NA	NA
- power steering	STD	STD			STD	STD	STD	STD
- ABS	STD	STD			1000000	833333	STD	STD
- airbag	STD*	STD*			(1000000)*	(833333)*	STD*	STD*
Right-hand-drive	3832	2125			819600	683000	16445	14300
Other information								
- warranty condition ( x years)	3 years				3 years		3 years	
- free roadside assistance	yes				yes		yes	
- delivery cost included	no				no		no	
1 EURO = 01.05.2000	5.94573	5.94573	0.787564	0.787564	1936.27	1936.27	40.3399	40.3399

Notes:

- Prices are recommended retail prices, effective on 1st of May 2000.
- Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: \*=passenger, \*\*=passenger+side, \*\*\*=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE Model	NISSAN ALMERA		EURO ZONE COUNTRIES			
	NL		A		P	
	NLG		ATS		PTE	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 5dr Comfort						
Recommended retail price 01/05/00	35702	24092	200389	156066	3431861	2139464
Price EURO	16201	10932	14563	11342	17118	10672
Price index	128.7%	106.8%	115.7%	110.8%	136.0%	104.2%
Major options						
- air conditioning	STD	STD	STD	STD	STD	STD
- autom. Gear box	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	1000	85471
- airbag	STD	STD	STD	STD	STD*	STD*
Right-hand-drive	940	800	5880	4900	83070	71000
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01.05.2000	2.20371	2.20371	13.7603	13.7603	200.482	200.482

#### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 5dr Comfort								
Recommended retail price 01/05/00	172970	65864	NA	NA	NA	NA	10540	8970
Price EURO	23203	8835					18088	15394
Price index	184.3%	86.3%					143.7%	150.4%
Major options								
- air conditioning	STD	STD					STD	STD
- autom. Gear box	NA	NA					NA	NA
- power steering	STD	STD					STD	STD
- ABS	STD	STD					500	428
- airbag	STD	STD					STD*	STD*
Right-hand-drive	6959	2650						
Other information								
- warranty condition ( x years)	3 years						3 years	
- free roadside assistance	yes						yes	
- delivery cost included	no						no	
1 EURO = 01.05.2000	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

#### Notes:

- Prices are recommended retail prices, effective on 1st of May 2000.  
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: \*=passenger, \*\*=passenger+side, \*\*\*=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE Model	NISSAN PRIMERA							
	EURO ZONE COUNTRIES							
	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5dr								
Recommended retail price 01/05/00	769453	635912	39552	34097	3132000	2546341	129800	108528
Price EURO	19074	15764	20223	17434	18824	15304	19788	16545
Price index	105.2%	112.0%	111.6%	123.8%	103.8%	108.7%	109.2%	117.5%
Major options								
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	17303	14300	812	700	72570	59000	2894	2400
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	40.3399	40.3399	1.95583	1.95583	166.386	166.386	6.55957	6.55957

#### EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5dr								
Recommended retail price 01/05/00	158053	85981	19636	12577	35349000	29457000	731298	635911
Price EURO	26583	14461	24933	15969	18256	15213	18128	15764
Price index	146.6%	102.7%	137.5%	113.4%	100.7%	108.1%	100.0%	112.0%
Major options								
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	NA	NA	NA	NA	STD	STD
Right-hand-drive	3906	2125			819600	683000	16445	14300
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	5.94573	5.94573	0.787564	0.787564	1936.27	1936.27	40.3399	40.3399

#### Notes:

- Prices are recommended retail prices, effective on 1st of May 2000.  
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger are standard in all countries; above airbag information refers to side airbags
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE	NISSAN					
Model	PRIMERA		EURO ZONE COUNTRIES			
	NL		A		P	
	NLG		ATS		PTE	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5dr						
Recommended retail price 01/05/00	46980	31026	304489	232790	5180000	3206232
Price EURO	21319	14079	22128	16918	25838	15993
Price index	117.6%	100.0%	122.1%	120.2%	142.5%	113.6%
Major options						
- air conditioning	STD	STD	STD	STD	STD	STD
- autom. Gear box	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD
Right-hand-drive	940	800	5880	4900	83070	71000
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01.05.2000	2.20371	2.20371	13.7603	13.7603	200.482	200.482

#### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 5dr								
Recommended retail price 01/05/00	238526	84594	6842150	4778930	175616	140493	14640	12460
Price EURO	31997	11348	20347	14211	21565	17252	25124	21383
Price index	176.5%	80.6%	112.2%	100.9%	119.0%	122.5%	138.6%	151.9%
Major options								
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD
- autom. Gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	6193	2650	151370	17250	3750	3000		
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		no		no		no	
1 EURO = 01.05.2000	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

#### Notes:

- Prices are recommended retail prices, effective on 1st of May 2000.  
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger are standard in all countries; above airbag information refers to side airbags
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs

# OPEL / VAUXHALL

## EURO ZONE COUNTRIES

CORSA 1.0 3 Door		B		D		E		F	
		BEF		DEM		ESP		FRF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	411,530	340,108	20,565	17,728	1,749,000	1,431,301	66,284	55,421
	Price Euro	10,202	8,431	10,515	9,064	10,512	8,602	10,105	8,449
	Price Index	105.2%	106.3%	108.4%	114.3%	108.4%	108.5%	104.2%	106.5%
Major Options in Local Currency									
	air conditioning	49,300	40,744	S	S	150,000	121,951	6,500	5,603
	automatic gear box	40,900	33,802	2,140	1,845	162,000	131,707	7,250	6,250
	power steering	S	S	S	S	S	S	S	S
	ABS	22,000	18,182	S	S	100,000	81,301	3,500	3,017
	Driver airbag	S	S	S	S	S	S	S	S
Right-hand-drive		26,800	22,149	1,274	1,098	112,000	91,057	4,350	3,637
Other information									
	warranty condition:	1 year		1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	Yes		No		Yes		Yes	
May 1, 2000: 1 Euro =		40.3399 BEF		1.95583 DEM		166.386 ESP		6.55957 FRF	

## EURO ZONE COUNTRIES

CORSA 1.0 3 Door		FIN		IRL		I		L	
		FIM		IEP		ITL		LUF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	86,714	47,149	9,770	6,439	19,532,000	16,276,328	391,124	340,108
	Price Euro	14,584	7,930	12,405	8,176	10,087	8,406	9,696	8,431
	Price Index	150.4%	100.0%	127.9%	103.1%	104.0%	106.0%	100.0%	106.3%
Major Options in Local Currency									
	air conditioning	10,000	5,437	1,000	660	1,400,000	1,167,000	46,855	40,744
	automatic gear box	10,100	5,492	1,075	709	1,807,000	1,506,000	38,872	33,802
	power steering	S	S	S	S	S	S	S	S
	ABS	8,120	4,415	500	330	1,300,000	1,083,000	20,909	18,182
	Driver airbag	S	S	S	S	S	S	S	S
Right-hand-drive		7,126	3,270	S	S	1,278,000	1,065,000	25,471	22,149
Other information									
	warranty condition:	2 years		1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	Yes		Yes		Yes		Yes	
May 1, 2000: 1 Euro =		5.94573 FIM		0.787564 IEP		1936.27 ITL		40.3399 LUF	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

OPEL / VAUXHALL General Motors



**OPEL / VAUXHALL**
**EURO ZONE COUNTRIES**

CORSA 1.0 3 Door		NL		A		P	
		NLG		ATS		PTE	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	27,995	19,521	154,551	122,660	2,375,000	1,650,309
	Price Euro	12,704	8,858	11,232	8,914	11,846	8,232
	Price Index	131.0%	111.7%	115.8%	112.4%	122.2%	103.8%
Major Options in Local Currency							
	air conditioning	2,495	1,533	9,722	7,716	202,000	174,138
	automatic gear box	2,900	1,782	13,957	11,077	218,000	187,931
	power steering	S	S	S	S	S	S
	ABS	1,795	1,103	10,311	8,183	NA	NA
	Driver airbag	S	S	S	S	S	S
Right-hand-drive		1,972	1,212	9,082	7,568	130,000	112,069
Other information							
	warranty condition:	1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes	
	delivery cost included:	Yes		Yes		No	
May 1, 2000: 1 Euro =		2.20371 NLG		13.7603 ATS		200.482 PTE	

**NON EURO ZONE COUNTRIES**

CORSA 1.0 3 Door		DK		GR		S		GB	
		DKK		GRD		SEK		GBP	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	132,828	54,648	3,167,000	2,431,796	107,707	84,750	7,495	6,379
	Price Euro	17,818	7,331	9,417	7,231	13,226	10,407	12,863	10,947
	Price Index	183.8%	92.4%	97.1%	91.2%	136.4%	131.2%	132.7%	138.0%
Major Options in Local Currency									
	air conditioning	11,995	3,427	S	S	8,900	7,120	500	426
	automatic gear box	N/A	N/A	NA	NA	8,700	6,960	900	766
	power steering	S	S	NA	NA	4,400	3,520	S	S
	ABS	S	S	NA	NA	5,700	4,560	300	255
	Driver airbag	S	S	NA	NA	S	S	S	S
Right-hand-drive		14,350	4,100	241,000	184,954	5,599	4,479	S	S
Other information									
	warranty condition:	1 year		1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	No		Yes		Yes		No	
May 1, 2000: 1 Euro =		7.4546 DKK		336.28 GRD		8.1435 SEK		0.5827 GBP	

**Notes:**

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

**OPEL / VAUXHALL General Motors**

# OPEL / VAUXHALL

## EURO ZONE COUNTRIES

ASTRA 1.6 5 Door		B		D		E		F	
		BEF		DEM		ESP		FRF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	623,099	514,958	32,557	28,066	2,357,000	1,925,610	96,871	80,996
	Price Euro	15,446	12,765	16,646	14,350	14,166	11,573	14,768	12,348
	Price Index	109.0%	114.5%	117.5%	128.7%	100.0%	103.8%	104.2%	110.7%
Major Options in Local Currency		55,500	45,868	2,085	1,797	165,000	134,146	7,440	6,169
air conditioning		46,500	38,430	2,360	2,034	140,000	113,821	7,140	5,920
automatic gear box		S	S	S	S	S	S	S	S
power steering		S	S	S	S	S	S	S	S
ABS		S	S	S	S	S	S	S	S
airbag		S	S	S	S	S	S	S	S
Right-hand-drive		26,800	22,149	1,274	1,098	112,000	91,057	4,350	3,637
Other information		1 year		1 year		1 year		1 year	
warranty condition:		Yes		Yes		Yes		Yes	
free roadside assistance:		Yes		No		Yes		Yes	
delivery cost included:									
May 1, 2000: 1 Euro =		40.3399 BEF		1.95583 DEM		166.386 ESP		6.55957 FRF	

## EURO ZONE COUNTRIES

ASTRA 1.6 5 Door		FIN		IRL		I		L	
		FIM		IEP		ITL		LUF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	121,867	66,305	14,770	9,465	28,255,000	23,562,748	592,201	514,958
	Price Euro	20,497	11,152	18,754	12,019	14,593	12,169	14,680	12,765
	Price Index	144.7%	100.0%	132.4%	107.8%	103.0%	109.1%	103.6%	114.5%
Major Options in Local Currency		4,900	2,666	1,000	660	1,500,000	1,250,000	52,748	45,868
air conditioning		11,300	6,148	1,050	693	1,920,000	1,600,000	44,194	38,430
automatic gear box		S	S	S	S	S	S	S	S
power steering		S	S	500	330	S	S	S	S
ABS		S	S	S	S	S	S	S	S
airbag		S	S	S	S	S	S	S	S
Right-hand-drive		7,126	3,270	S	S	1,278,000	1,065,000	25,471	22,149
Other information		1 year		1 year		1 year		1 year	
warranty condition:		Yes		Yes		Yes		Yes	
free roadside assistance:		Yes		Yes		Yes		Yes	
delivery cost included:									
May 1, 2000: 1 Euro =		5.94573 FIM		0.787564 IEP		1936.27 ITL		40.3399 LUF	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

OPEL / VAUXHALL General Motors

**OPEL / VAUXHALL**
**EURO ZONE COUNTRIES**

ASTRA 1.6 5 Door		NL		A		P	
		NLG		ATS		PTE	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	40,655	27,306	224,096	176,176	4,158,000	2,596,335
	Price Euro	18,448	12,391	16,286	12,803	20,739	12,950
	Price Index	130.2%	111.1%	115.0%	114.8%	146.4%	116.1%
Major Options in Local Currency							
	air conditioning	2,150	1,321	12,582	9,827	202,000	172,650
	automatic gear box	3,250	NA	17,158	13,489	218,000	186,325
	power steering	S	S	S	S	S	S
	ABS	S	S	S	S	162,000	138,462
	airbag	S	S	S	S	S	S
Right-hand-drive		1,972	1,212	9,082	7,568	130,000	111,111
Other information							
	warranty condition:	1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes	
	delivery cost included:	Yes		Yes		No	
May 1, 2000: 1 Euro =		2.20371 NLG		13.7603 ATS		200.482 PTE	

**NON EURO ZONE COUNTRIES**

ASTRA 1.6 5 Door		DK		GR		S		GB	
		DKK		GRD		SEK		GBP	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	212,132	75,510	5,302,000	3,856,430	149,217	117,959	11,790	10,034
	Price Euro	28,457	10,129	15,766	11,468	18,324	14,485	20,233	17,220
	Price Index	200.9%	90.8%	111.3%	102.8%	129.3%	129.9%	142.8%	154.4%
Major Options in Local Currency									
	air conditioning	14,995	4,284	S	S	9,900	7,920	S	S
	automatic gear box	19,995	5,713	450,000	321,600	9,400	7,520	950	809
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	350	298
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		14,350	4,100	241,000	184,954	5,599	4,479	S	S
Other information									
	warranty condition:	1 year		1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	No		Yes		Yes		No	
May 1, 2000: 1 Euro =		7.4546 DKK		336.28 GRD		8.1435 SEK		0.5827 GBP	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

**OPEL / VAUXHALL General Motors**

# OPEL / VAUXHALL

## EURO ZONE COUNTRIES

VECTRA 1.8 4 Door		B		D		E		F	
		BEF		DEM		ESP		FRF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	832,664	688,152	41,534	35,805	3,135,000	2,558,130	123,960	103,646
	Price Euro	20,641	17,059	21,236	18,307	18,842	15,375	18,898	15,801
	Price Index	109.6%	115.2%	112.7%	123.6%	100.0%	103.8%	100.3%	106.7%
Major Options in Local Currency		S	S	S	S	S	S	S	S
	air conditioning	45,900	37,934	2,570	2,216	212,000	172,656	7,440	6,221
	automatic gear box	S	S	S	S	S	S	S	S
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		26,800	22,149	1,274	1,098	112,000	91,057	4,350	3,637
Other information		1 year		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes		Yes	
	free roadside assistance:	Yes		No		Yes		Yes	
	delivery cost included:								
May 1, 2000: 1 Euro =		40.3399 BEF		1.95583 DEM		166.386 ESP		6.55957 FRF	

## EURO ZONE COUNTRIES

VECTRA 1.8 4 Door		FIN		IRL		I		L	
		FIM		IEP		ITL		LUF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	166,257	88,421	18,195	11,667	39,320,000	32,766,667	791,375	688,152
	Price Euro	27,962	14,871	23,103	14,814	20,307	16,923	19,618	17,059
	Price Index	148.4%	100.4%	122.6%	100.0%	107.8%	114.2%	104.1%	115.2%
Major Options in Local Currency		13,500	7,180	S	S	S	S	S	S
	air conditioning	8,900	4,733	1,420	910	2,182,000	1,818,000	43,624	37,934
	automatic gear box	S	S	S	S	S	S	S	S
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		7,126	3,270	S	S	1,278,000	1,065,000	25,471	22,149
Other information		1 year		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes		Yes	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:								
May 1, 2000: 1 Euro =		5.94573 FIM		0.787564 IEP		1936.27 ITL		40.3399 LUF	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

OPEL / VAUXHALL General Motors

**OPEL / VAUXHALL**
**EURO ZONE COUNTRIES**

VECTRA 1.8 4 Door		NL		A		P	
		NLG		ATS		PTE	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	50,645	33,464	306,548	234,364	5,381,000	3,329,219
	Price Euro	22,982	15,185	22,278	17,032	26,841	16,606
	Price Index	122.0%	102.5%	118.2%	115.0%	142.5%	112.1%
Major Options in Local Currency							
	air conditioning	1,495	919	S	S	S	S
	automatic gear box	3,105	1,908	19,477	14,891	218,000	186,325
	power steering	S	S	S	S	S	S
	ABS	S	S	S	S	S	S
	airbag	S	S	S	S	S	S
Right-hand-drive		1,972	1,212	9,082	7,568	130,000	111,111
Other information							
	warranty condition:	1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes	
	delivery cost included:	Yes		Yes		No	
May 1, 2000: 1 Euro =		2.20371 NLG		13.7603 ATS		200.482 PTE	

**NON EURO ZONE COUNTRIES**

VECTRA 1.8 4 Door		DK		GR		S		GB	
		DKK		GRD		SEK		GBP	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	251,001	87,720	7,852,000	5,379,280	184,809	146,432	14,100	12,000
	Price Euro	33,671	11,767	23,348	15,996	22,694	17,981	24,198	20,594
	Price Index	178.7%	79.4%	123.9%	108.0%	120.4%	121.4%	128.4%	139.0%
Major Options in Local Currency									
	air conditioning	8,500	2,429	S	S	9,900	7,920	S	S
	automatic gear box	20,000	5,714	500,000	300,052	10,300	8,240	950	809
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		14,350	4,100	241,000	184,954	5,599	4,479	S	S
Other information									
	warranty condition:	1 year		1 year		1 year		1 year	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	No		Yes		Yes		No	
May 1, 2000: 1 Euro =		7.4546 DKK		336.28 GRD		8.1435 SEK		0.5827 GBP	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

**OPEL / VAUXHALL General Motors**

# OPEL / VAUXHALL

## EURO ZONE COUNTRIES

OMEGA 2.0 4 Door		B		D		E		F	
		BEF		DEM		ESP		FRF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	1,145,100	946,364	56,410	48,629	4,924,000	3,857,813	184,327	154,119
	Price Euro	28,386	23,460	28,842	24,864	29,594	23,186	28,100	23,495
	Price Index	105.2%	111.1%	106.9%	117.8%	109.7%	109.8%	104.2%	111.3%
Major Options in Local Currency		S	S	S	S	S	S	S	S
	air conditioning	65,900	54,463	2,955	2,547	221,000	172,656	9,920	8,226
	automatic gear box	S	S	S	S	S	S	S	S
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		26,800	22,149	1,274	1,098	112,000	91,057	4,350	3,637
Other information		1 year		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes		Yes	
	free roadside assistance:	Yes		No		Yes		Yes	
	delivery cost included:	Yes		No		Yes		Yes	
May 1, 2000: 1 Euro =		40.3399 BEF		1.95583 DEM		166.386 ESP		6.55957 FRF	

## EURO ZONE COUNTRIES

OMEGA 2.0 4 Door		FIN		IRL		I		L	
		FIM		IEP		ITL		LUF	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	238,810	125,509	27,300	17,492	53,795,000	44,829,067	1,088,318	946,364
	Price Euro	40,165	21,109	34,664	22,210	27,783	23,152	26,979	23,460
	Price Index	148.9%	100.0%	128.5%	105.2%	103.0%	109.7%	100.0%	111.1%
Major Options in Local Currency		S	S	S	S	S	S	S	S
	air conditioning	9,900	5,203	750	480	3,258,000	2,715,000	62,632	54,463
	automatic gear box	S	S	S	S	S	S	S	S
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		7,126	3,270	S	S	1,278,000	1,065,000	25,471	22,149
Other information		1 year		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes		Yes	
	free roadside assistance:	Yes		Yes		Yes		Yes	
	delivery cost included:	Yes		Yes		Yes		Yes	
May 1, 2000: 1 Euro =		5.94573 FIM		0.787564 IEP		1936.27 ITL		40.3399 LUF	

Notes: Prices are based on recommended retail prices, adjusted for major equipment differences.  
Effective on May 1, 2000. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

OPEL / VAUXHALL General Motors

**OPEL / VAUXHALL**
**EURO ZONE COUNTRIES**

OMEGA 2.0 4 Door		NL		A		P	
		NLG		ATS		PTE	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	76,330	49,221	457,361	337,287	7,728,000	4,695,421
	Price Euro	34,637	22,336	33,238	24,512	38,549	23,421
	Price Index	128.4%	105.8%	123.2%	116.1%	142.9%	111.0%
Major Options in Local Currency		S	S	S	S	S	S
	air conditioning	4,000	2,459	24,653	18,181	216,000	184,615
	automatic gear box	S	S	S	S	S	S
	power steering	S	S	S	S	S	S
	ABS	S	S	S	S	S	S
	airbag	S	S	S	S	S	S
Right-hand-drive		1,972	1,212	9,082	7,568	130,000	111,111
Other information		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes	
	free roadside assistance:	Yes		Yes		No	
	delivery cost included:	Yes		Yes		No	
May 1, 2000: 1 Euro =		2.20371 NLG		13.7603 ATS		200.482 PTE	

**NON EURO ZONE COUNTRIES**

OMEGA 2.0 4 Door		DK		GR		S		GB	
		DKK		GRD		SEK		GBP	
		incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
R	Local Currency	420,907	133,785	10,581,000	6,317,668	232,753	184,787	20,150	17,149
	Price Euro	56,463	17,947	31,466	18,787	28,581	22,691	34,580	29,430
	Price Index	209.3%	85.0%	116.6%	89.0%	105.9%	107.5%	128.2%	139.4%
Major Options in Local Currency		S	S	S	S	S	S	S	S
	air conditioning	30,000	8,571	600,000	336,000	13,900	11,488	1,000	851
	automatic gear box	S	S	S	S	S	S	S	S
	power steering	S	S	S	S	S	S	S	S
	ABS	S	S	S	S	S	S	S	S
	airbag	S	S	S	S	S	S	S	S
Right-hand-drive		14,350	4,100	241,000	184,954	5,599	4,479	S	S
Other information		1 year		1 year		1 year		1 year	
	warranty condition:	Yes		Yes		Yes		Yes	
	free roadside assistance:	No		Yes		Yes		No	
	delivery cost included:	No		Yes		Yes		No	
May 1, 2000: 1 Euro =		7.4546 DKK		336.28 GRD		8.1435 SEK		0.5827 GBP	

**Notes:**

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

**OPEL / VAUXHALL General Motors**

# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

106	B		D		E		F	
	BEF		DEM		ESP		FRF	
Description	Colorline 1.1 (3p) 1124 cm³		Style 1.1 (3p) 1124 cm³		Max 1.1 Pack (3p) 1124 cm³		Colorline 1.1 (3p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	9,409	7,776	9,911	8,544	9,365	7,614	9,358	7,825
Price Index %	105.2	104.0	110.8	114.3	104.7	101.8	104.6	104.6
Major Options (Country currency)								
Air conditionning	44,000	36,364	2,000	1,724	165	134	6,446	5,390
Automatic gearbox	na		na		na		na	
Power steering	S		S		70	57	S	
ABS	35,000	28,926	600	517	90	73	1,983	1,658
Driver Airbag	S		S		S		S	
Right-hand drive	31,260	25,835	1,450	1,250	130	106	5,018	4,196
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		yes		yes	
delivery costs included	yes		no		no		yes	
1 EURO = 01.May.00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

106	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Description			Zest 1.1 (5p) 1124 cm³		Open 1.1 (3p) 1124 cm³		Colorline 1.1 (3p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO			11,579	7,632	9,597	7,997	8,943	7,776
Price Index %			129.5	102.1	107.3	106.9	100.0	104.0
Major Options (Country currency)								
Air conditionning					1,600	1,333	41,818	36,364
Automatic gearbox					na		na	
Power steering					S		S	
ABS					1,200	1,000	33,264	28,926
Driver Airbag					S		S	
Right-hand drive			S		1,480	1,233	29,710	25,835
Other information								
warranty conditions			1		1		1	
free roadside assistance			no		no		yes	
delivery costs included			no		yes		yes	
1 EURO = 01.May.00			0.787564		1936.27		40.3399	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)





# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

106	NL		OE		P	
	NLG		ATS		PTE	
Description	Accent 1.1 (3p) 1124 cm³		Colorline 1.1 (3p) 1124 cm³		Green 1,0 (3p) 954 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	10,556	7,478	10,525	8,197	10,525	7,977
Price Index %	118.0	100.0	117.7	109.6	117.7	106.7
Major Options (Country currency)						
Air conditionning	2,490	1,530	10,719	8,348	150,000	128,205
Automatic gearbox	na		na		na	
Power steering	1,400	860	7,224	5,626	na	
ABS	1,790	1,100	7,062	5,500	140,000	119,658
Driver Airbag	S		S		S	
Right-hand drive	2,295	1,411	11,320	8,816	150,140	128,325
Other information						
warranty conditions	1		1		1	
free roadside assistance	no		no		yes	
delivery costs included	no		yes		yes	
1 EURO = 01.May.00	2.20371		13.7603		200.482	

## NON EURO ZONE COUNTRIES

106	DK		GR		S		UK	
	DKK		GRD		SEK		GBP	
Description	Independence 1.1 (3p) 1124 cm³		XN 1.1 (3p) 1124 cm³				Zest 2 1.1 (3p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	15,092	6,347	8,414	6,329			11,683	9,943
Price Index %	168.8	84.9	94.1	84.6			130.6	133.0
Major Options (Country currency)								
Air conditionning	na						na	
Automatic gearbox	na						na	
Power steering	S						S	
ABS	S						na	
Driver Airbag	S						S	
Right-hand drive	16,700	4,771	277,003	208,267			S	
Other information								
warranty conditions	1		1				1	
free roadside assistance	no		yes				yes	
delivery costs included	no		yes				no	
1 EURO = 01.May.00	7.4546		336.28				0.5827	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

206	B		D		E		F	
	BEF		DEM		ESP		FRF	
Description	XN 1.1 (5p) 1124 cm³		Special 1.1 (5p) 1124 cm³		XN 1.1 (5p) 1124 cm³		XR 1.1 (5p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	10,023	8,284	10,732	9,252	10,246	8,330	10,417	8,710
Price Index %	105.2	106.4	112.7	118.9	107.6	107.0	109.3	111.9
Major Options (Country currency)								
Air conditionning	44,000	36,364	2,000	1,724	150	122	6,446	5,390
Automatic gearbox	na		na		na		na	
Power steering	S		S		S		S	
ABS	11,000	9,091	S		75	61	S	
Passenger Airbag	S		S		S		S	
Right-hand drive	31,260	25,835	1,450	1,250	130	106	5,018	4,196
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		yes		yes	
delivery costs included	yes		no		no		yes	
1 EURO = 01.May.00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

206	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Description	XR 1.4 (5p) 1360 cm³		L 1.1 (5p) 1124 cm³		XR 1.1 (5p) 1124 cm³		XN 1.1 (5p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	14,290	7,783	12,105	7,978	10,288	8,573	9,526	8,284
Price Index %	150.0	100.0	127.1	102.5	108.0	110.2	100.0	106.4
Major Options (Country currency)								
Air conditionning					1,800	1,500	41,818	36,364
Automatic gearbox					na		na	
Power steering					S		S	
ABS					1,200	1,000	10,455	9,091
Passenger Airbag					400	333	S	
Right-hand drive	9,300	3,816	S		1,480	1,233	29,710	25,835
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		no		yes	
delivery costs included	Yes		no		yes		yes	
1 EURO = 01.May.00	5.94573		0.787564		1936.27		40.3399	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

206	NL		OE		P	
	NLG		ATS		PTE	
Description	XN 1.1 (5p) 1124 cm³		XN 1.1 (5p) 1124 cm³		XR 1.1 (5p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	12,220	8,502	11,226	8,826	11,121	7,923
Price Index %	128.3	109.2	117.8	113.4	116.7	101.8
Major Options (Country currency)						
Air conditionning	2,490	1,530	12,527	9,848	160,000	136,752
Automatic gearbox	na		na		na	
Power steering	1,450	891	6,898	5,423	75,000	64,103
ABS	1,790	1,100	S		na	
Passenger Airbag	500	307	S		S	
Right-hand drive	2,295	1,411	11,320	8,899	150,140	128,325
Other information						
warranty conditions	1		1		1	
free roadside assistance	no		no		yes	
delivery costs included	no		yes		yes	
1 EURO = 01.May.00	2.20371		13.7603		200.482	

## NON EURO ZONE COUNTRIES

206	DK		GR		S		UK	
	DKK		GRD		SEK		GBP	
Description	XR 1.1 (5p) 1124 cm³		XR 1.1 (5p) 1124 cm³		XR 1.1 (3p) 1124 cm³		L 1.1 (5p) 1124 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	16,469	6,962	9,757	7,554	12,082	9,443	13,619	11,591
Price Index %	172.9	89.5	102.4	97.1	126.8	121.3	143.0	148.9
Major Options (Country currency)								
Air conditionning	19,900	5,686			7,900	6,320	na	
Automatic gearbox	na				na		na	
Power steering	S				4,000	3,200	S	
ABS	S				na		295	251
Passenger Airbag	S				na		210	179
Right-hand drive	16,700	4,771	277,003	208,267	6,760	5,408	S	
Other information								
warranty conditions	1		1		2		1	
free roadside assistance	no		yes		no		yes	
delivery costs included	no		yes		yes		no	
1 EURO = 01.May.00	7.4546		336.28		8.1435		0.5827	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

306	B		D		E		F	
	BEF		DEM		ESP		FRF	
Description	XR 1.6 (5p) 1587 cm³		Premium XT 1.8 (5p) 1761 cm³		Boulevard 1,6 (5p) 1587 cm³		XT Pack 1,8 (5p) 1761 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	16,113	13,317	15,837	13,652	15,314	12,450	15,557	13,007
Price Index %	105.2	109.5	103.4	112.2	100.0	102.3	101.6	106.9
Major Options (Country currency)								
Air conditionning	47,000	38,843	S		150	122	S	
Automatic gearbox	43,000	35,537	na		na		na	
Power steering	S		S		S		S	
ABS	S		S		S		S	
Side Airbags	S		S		45	37	S	
Right-hand drive	31,260	25,835	1,450	1,250	130	106	5,018	4,196
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		yes		yes	
delivery costs included	yes		no		no		yes	
1 EURO = 01.May.00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

306	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Description	XT 1.6 (5p) 1587 cm³		Meridian 1.4 (5p) 1360 cm³		XR 1.8 (5p) 1761 cm³		XR 1.6 (5p) 1587 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	21,421	12,167	19,504	12,855	15,700	13,084	15,314	13,317
Price Index %	139.9	100.0	127.4	105.7	102.5	107.5	100.0	109.5
Major Options (Country currency)								
Air conditionning					S		44,669	38,843
Automatic gearbox			na		na		40,868	35,537
Power steering					S		S	
ABS					S		S	
Side Airbags					S		S	
Right-hand drive	9,300	3,816	S		1,480	1,233	29,710	25,835
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		no		yes	
delivery costs included	Yes		no		yes		yes	
1 EURO = 01.May.00	5.94573		0.787564		1936.27		40.3399	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

306	NL		OE		P	
	NLG		ATS		PTE	
Description	XT 1.8 (5p) 1761 cm³		Style XT 1.6 (5p) 1587 cm³		Iceland XT 1.4 (5p) 1360 cm³	
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	18,211	12,188	18,242	13,947	17,663	12,223
Price Index %	118.9	100.2	119.1	114.6	115.3	100.5
Major Options (Country currency)						
Air conditioning	2,250	1,383	12,881	9,848	S	
Automatic gearbox	na		15,000	11,468	na	
Power steering	S		S		S	
ABS	S		S		S	
Side Airbags	S		S		S	
Right-hand drive	2,295	1,411	11,420	8,731	150,140	128,325
Other information						
warranty conditions	1		1		1	
free roadside assistance	no		no		yes	
delivery costs included	no		yes		yes	
1 EURO = 01.May.00	2.20371		13.7603		200.482	

## NON EURO ZONE COUNTRIES

306	DK		GR		S		UK	
	DKK		GRD		SEK		GBP	
Description	Champion 1,4 (5p) 1360 cm³		Mistral XT 1.6 (5p) 1587 cm³		Montana 1.8 (5p) 1761 cm³		LX 1.8 AC (5p) 1761 cm³	
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	29,676	10,736	15,970	11,730	17,103	13,509	20,825	17,723
Price Index %	193.8	88.2	104.3	96.4	111.7	111.0	136.0	145.7
Major Options (Country currency)								
Air conditioning	5,990	1,711			4,900	3,920	S	
Automatic gearbox	na				na		na	
Power steering	S				S		S	
ABS	S				S		S	
Side Airbags	S				S		S	
Right-hand drive	16,700	4,771	297,837	208,269	6,760	5,408	S	
Other information								
warranty conditions	1		1		2		1	
free roadside assistance	no		yes		no		yes	
delivery costs included	no		yes		yes		no	
1 EURO = 01.May.00	7.4546		336.28		8.1435		0.5827	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

406	B		D		E		F	
	BEF		DEM		ESP		FRF	
Description	SR 1.8 1761 cm³		Esplanade 1.8 1761 cm³		SR 1.8 1761 cm³		SR 1.8 1761 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	19,052	15,745	18,686	16,108	17,324	13,534	17,991	15,043
Price Index %	110.0	116.3	107.9	119.0	100.0	100.0	103.9	111.1
Major Options (Country currency)								
Air conditionning	50,000	41,322	S		S		S	
Automatic gearbox	50,000	41,322	2,500	2,155	na		7,438	6,219
Power steering	S		S		S		S	
ABS	S		S		S		S	
Side Airbags	S		S		S		S	
Right-hand drive	46,150	38,140	2,150	1,853	200	156	7,418	6,202
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		yes		yes	
delivery costs included	yes		no		no		yes	
1 EURO = 01.May.00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

406	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Description	SR 1.8 1761 cm³		SR 1.8 1761 cm³		SR 1.8 1761 cm³		SR 1.8 1761 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	25,254	13,903	21,995	14,088	18,920	15,766	18,107	15,745
Price Index %	145.8	102.7	127.0	104.1	109.2	116.5	104.5	116.3
Major Options (Country currency)								
Air conditionning					S		47,521	41,322
Automatic gearbox					2,700	2,250	47,521	41,322
Power steering					S		S	
ABS					S		S	
Side Airbags					S		S	
Right-hand drive	13,700	5,610	S		2,190	1,825	43,861	38,140
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		no		yes	
delivery costs included	Yes		no		yes		yes	
1 EURO = 01.May.00	5.94573		0.787564		1936.27		40.3399	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

406	NL		OE		P	
	NLG		ATS		PTE	
Description	SR 1.8 1761 cm³		SR 1.8 1761 cm³		SR 1.6 1580 cm³	
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	20,912	13,944	20,479	15,375	22,547	14,667
Price Index %	120.7	103.0	118.2	113.6	130.2	108.4
Major Options (Country currency)						
Air conditionning	2,250	1,383	S		S	
Automatic gearbox	3,600	2,213	na		na	
Power steering	S		S		S	
ABS	S		S		S	
Side Airbags	S		S		S	
Right-hand drive	3,390	2,084	17,330	13,011	221,640	189,436
Other information						
warranty conditions	1		1		1	
free roadside assistance	no		no		yes	
delivery costs included	no		yes		yes	
1 EURO = 01.May.00	2.20371		13.7603		200.482	

## NON EURO ZONE COUNTRIES

406	DK		GR		S		UK	
	DKK		GRD		SEK		GBP	
Description	SR 1.8 1761 cm³		SR 1.6 1580 cm³		S 2.0 1998 cm³		L 1.8 1761 cm³	
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	31,739	11,314	17,959	13,163	17,714	13,998	22,676	19,299
Price Index %	183.2	83.6	103.7	97.3	102.3	103.4	130.9	142.6
Major Options (Country currency)								
Air conditionning	6,995	1,999			9,900	7,920	na	
Automatic gearbox	27,000	7,714			12,000	9,600	1,100	936
Power steering	S				S		S	
ABS	S				S		S	
Side Airbags	S				S		S	
Right-hand drive	24,600	7,029	439,797	307,558	9,980	7,984	S	
Other information								
warranty conditions	1		1		2		1	
free roadside assistance	no		yes		no		yes	
delivery costs included	no		yes		yes		no	
1 EURO = 01.May.00	7.4546		336.28		8.1435		0.5827	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

806	B		D		E		F	
	BEF		DEM		ESP		FRF	
Description	SR 2.0 1998 cm³		Esplanade 2.0 1998 cm³		PORT AVENT. 2.0 1998 cm³		SR 2.0 1998 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	21,809	18,024	22,640	19,517	22,521	17,594	23,630	19,757
Price Index %	105.2	107.3	109.2	116.2	108.7	104.7	114.0	117.6
Major Options (Country currency)								
Air conditionning	47,000	38,843	2,000	1,724	na		S	
Automatic gearbox	na		na		na		na	
Power steering	S		S		S		S	
ABS	S		S		S		S	
Side Airbags	S		S		S		S	
Right-hand drive	46,150	38,140	2,150	1,853	220	172	7,418	6,202
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		yes		yes	
delivery costs included	yes		no		no		yes	
1 EURO = 01.May.00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

806	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Description	SR 2.0 1998 cm³		SR 2.0 1998 cm³		SR 2.0 1998 cm³		SR 2.0 1998 cm³	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price EURO	34,022	16,799	29,339	18,792	21,570	17,975	20,727	18,024
Price Index %	164.1	100.0	141.5	111.9	104.1	107.0	100.0	107.3
Major Options (Country currency)								
Air conditionning			S		S		44,669	38,843
Automatic gearbox			na		na		na	
Power steering			S		S		S	
ABS			S		S		S	
Side Airbags			S		S		S	
Right-hand drive	13,700	5,610	S		2,190	1,825	43,861	38,140
Other information								
warranty conditions	1		1		1		1	
free roadside assistance	yes		no		no		yes	
delivery costs included	Yes		no		yes		yes	
1 EURO = 01.May.00	5.94573		0.787564		1936.27		40.3399	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)





# AUTOMOBILES PEUGEOT

## EURO ZONE COUNTRIES

806	NL		OE		P	
	NLG		ATS		PTE	
Description	SR 2.0 1998 cm³		SR 2.0 1998 cm³			
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	27,107	17,666	25,915	19,282		
Price Index %	130.8	105.2	125.0	114.8		
Major Options (Country currency)						
Air conditionning	S		S			
Automatic gearbox	na		na			
Power steering	S		S			
ABS	S		S			
Side Airbags	S		S			
Right-hand drive	3,390	2,084	17,645	13,129		
Other information						
warranty conditions	1		1			
free roadside assistance	no		no			
delivery costs included	no		yes			
1 EURO = 01.May.00	2.20371		13.7603			

## NON EURO ZONE COUNTRIES

806	DK		GR		S		UK	
	DKK		GRD		SEK		GBP	
Description	SR 2.0 1998 cm³		SR 2.0 1998 cm³		SR 2.0 1998 cm³		LX 2.0 1998 cm³	
Recommended retail price EURO	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
	51,426	16,774	25,447	16,196	24,800	19,666	26,899	22,893
Price Index %	248.1	99.9	122.8	96.4	119.7	117.1	129.8	136.3
Major Options (Country currency)								
Air conditionning	24,150	6,900			9,900	7,920	S	
Automatic gearbox	na				na		na	
Power steering	S				S		S	
ABS	S				S		S	
Side Airbags	S				S		S	
Right-hand drive	24,600	7,029	516,646	307,532	9,980	7,984	S	
Other information								
warranty conditions	1		1		2		1	
free roadside assistance	no		yes		no		yes	
delivery costs included	no		yes		yes		no	
1 EURO = 01.May.00	7.4546		336.28		8.1435		0.5827	

Prices are based on recommended retail prices,adjusted for equipment differences.

Effective on May 1, 2000. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)



**MANUFACTURER : RENAULT**  
**CAR LINE : TWINGO**

MODEL/VARIANT Twingo PACK	MS	B		D		E		F	
Description	Currency	BEF		DEM		ESP		FRF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	362,698	299,750	17,593	15,166	1,564,055	1,242,339	60,400	50,502
Recommended retail price	Euro	8,991	7,431	8,995	7,754	9,400	7,467	9,208	7,699
Price index	%	105.2	103.7	105.3	108.2	110.0	104.2	107.8	107.5
<b>Major options</b>									
. air conditioning		35,000	28,926	1,950	1,681	150,000	119,196	7,000	5,804
. Auto. Gearbox		40,000	33,058	1,780	1,534	N/A		5,000	4,146
. Power Steering		N/A		1,000	862	S		2,500	2,073
. ABS		25,000	20,661	S		75,000	60,976	4,000	3,317
. AIR BAG		S		S		S		S	
<b>Right-hand Drive : not disponible for this car line</b>									
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	Yes		No		No		Yes	

MODEL/VARIANT Twingo PACK	MS	FIN		IRL		I		L	
Description	Currency	FIM		IEP		ITL x 1000		BEF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	76,335	43,175	N/A		18,140,209	14,155,619	344,713	299,750
Recommended retail price	Euro	12,839	7,261			9,369	7,311	8,545	7,431
Price index	%	150.2	101.4			109.6	102.0	100.0	103.7
<b>Major options</b>									
. air conditioning		7,500	3125			1,450	1,208	35,000	28,926
. Auto. Gearbox		N/A				N/A		40,000	33,058
. Power Steering		2,700	864			600	500	N/A	
. ABS		5,900	2,738			900	750	25,000	20,661
. AIR BAG		1,900	958			380	317	S	
<b>Right-hand Drive : not disponible for this car line</b>									
<b>Other information</b>									
. warranty conditions	. n° of years	1				1		1	
. free roadside assistance	. yes/no	Yes				Yes		Yes	
. delivery costs included	. yes/no	No				Yes		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)



**RENAULT**

**MANUFACTURER : RENAULT**  
**CAR LINE : TWINGO**

MODEL/VARIANT Twingo PACK	MS	NL		OE		P	
Description	Currency	NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	22,873	16,144	134,498	108,086	2,104,345	1,436,292
Recommended retail price	Euro	10,379	7,326	9,774	7,855	10,496	7,164
Price index	%	119.2	102.3	114.4	109.6	122.8	100.0
<b>Major options</b>							
. air conditioning		1,795	1,103	8,100	6,368	150,000	128,205
. Auto. Gearbox		3,905	2,398	19,300	15,031	N/A	
. Power Steering		1,195	734	5,000	3,931	S	
. ABS		1,690	1,039	S		100,000	85,470
. AIR BAG		495	304	S		S	
<b>Right-hand Drive : not disponible for this car line</b>							
<b>Other information</b>							
. warranty conditions	. n° of years	1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes	
. delivery costs included	. yes/no	No		Yes		No	

MODEL/VARIANT Twingo PACK	MS	Dk		GR		SW		UK	
Description	Currency	DKK		GRD		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	123,463	53,763	2,847,921	2,177,564	87,138	68,167	N/A	
Recommended retail price	Euro	16,562	7,212	8,469	6,475	10,700	8,371		
Price index	%	193.8	100.7	99.1	90.4	125.2	116.8		
<b>Major options</b>									
. air conditioning		16,096	4,600	220,000	171,913	8,500	6,800		
. Auto. Gearbox		N/A		N/A		8,500	6,800		
. Power Steering		S		120,000	93,771	2,900	2,320		
. ABS		S		220,000	173,234	4,000	3,200		
. AIR BAG		S		S		S			
<b>Right-hand Drive : not disponible for this car line</b>									
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1			
. free roadside assistance	. yes/no	Yes		Yes		Yes			
. delivery costs included	. yes/no	No		Yes		Yes			

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)

**RENAULT**



MANUFACTURER : RENAULT

CAR LINE : CLIO

MODEL/VARIANT Clio RXE 1,2	MS	B		D		E		F	
Description	Currency	BEF		DEM		ESP		FRF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	450,530	341,592	22,063	19,020	1,696,365	1,347,023	71,000	59,365
Recommended retail price	Euro	11,168	8,468	11,281	9,725	10,195	8,096	10,824	9,050
Price index	%	114.7	104.6	115.8	120.1	104.7	100.0	111.2	111.8
<b>Major options</b>									
. air conditioning		35,000	28,926	1,950	1,681	152,000	121,238	7,600	6,302
. Auto. Gearbox		30,000	24,793	1,600	1,379	N/A		5,000	4,146
. Power Steering		S		S		S		S	
. ABS		25,000	20,661	S		76,000	60,619	S	
. AIR BAG		S		S		S		S	
Right-hand Drive		32,444	24,599	1,383	1,193	127,775	101,462	4,784	4,000
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	Yes		No		No		Yes	

MODEL/VARIANT Clio RXE 1,2	MS	FIN		IRL		I		L	
Description	Currency	FIM		IEP		ITL x 1000		BEF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	88,240	51,688	11,991	7,903	20,527,077	16,204,813	392,831	341,592
Recommended retail price	Euro	14,841	8,693	15,226	10,035	10,601	8,369	9,738	8,468
Price index	%	152.4	107.4	156.4	124.0	108.9	103.4	100.0	104.6
<b>Major options</b>									
. air conditioning		7,500	3,125	750	494	N/A		35,000	28,926
. Auto. Gearbox		N/A		N/A		N/A		30,000	24,793
. Power Steering		2,700	1,314	S		600	500	S	
. ABS		S		650	435	1,200	1,000	25,000	20,661
. AIR BAG		S		S		S		S	
Right-hand Drive		6,190	3,626	S		1,495,663	1,180,730	28,289	24,599
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		No		Yes		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.

- Description: general variant description in relation to reference country ( including the numbers of doors )

- Major options: S (Standard), Option price, NA (non available)



RENAULT

MANUFACTURER : RENAULT

CAR LINE : CLIO

MODEL/VARIANT Clio RXE 1,2	MS	NL		OE		P	
Description	Currency	NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	28,278	19,466	156,665	123,164	2,415,402	1,671,454
Recommended retail price	Euro	12,832	8,833	11,385	8,951	12,048	8,337
Price index	%	130.1	109.1	116.9	110.6	123.7	103.0
<b>Major options</b>							
. air conditioning		1,990	1,223	12,960	10,000	160,000	136,752
. Auto. Gearbox		2,895	1,779	12,960	10,000	250,000	213,675
. Power Steering		1,495	919	S		75,000	64,103
. ABS		1,690	1,039	S		100,000	85,470
. AIR BAG		S		S		S	
Right-hand Drive		1,952	1,344	10,673	8,391	176,667	122,253
<b>Other information</b>							
. warranty conditions	. n° of years	1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes	
. delivery costs included	. yes/no	No		Yes		No	

MODEL/VARIANT Clio RXE 1,2	MS	Dk		GR		Sw		UK	
Description	Currency	DKK		GRD		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	126,554	53,629	3,654,155	2,814,013	93,933	82,432	8,759	6,821
Recommended retail price	Euro	16,977	7,194	10,866	8,368	11,535	10,122	15,032	11,706
Price index	%	174.3	88.9	111.6	103.4	118.4	125.0	154.4	144.6
<b>Major options</b>									
. air conditioning		15,948	5,239	230,000	194,035	9,000	7,200	495	421
. Auto. Gearbox		N/A		N/A		N/A		800	681
. Power Steering		S		12,000	95,091	2,900	2,320	S	
. ABS		S		220,000	173,234	S		S	
. AIR BAG		S		S		S		S	
Right-hand Drive		10,727	4,546	266,285	205,062	5,659	4,966	S	
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		Yes		Yes		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.

- Description: general variant description in relation to reference country ( including the numbers of doors )

- Major options: S (Standard), Option price, NA (non available)

RENAULT



**MANUFACTURER RENAULT**  
**CAR LINE : MEGANE**

MODEL/VARIANT Mégane RXE CA 1,4 16V	MS	B		D		E		F	
Description	Currency	BEF		DEM		ESP		FRF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	617,821	510,596	30,515	26,306	2,481,474	1,983,947	104,500	87,375
Recommended retail price	Euro	15,315	12,657	15,602	13,450	14,914	11,924	15,931	13,320
Price index	%	105.2	108.7	107.2	115.5	102.5	102.4	109.4	114.4
Major options									
. air conditioning		47000	38843	2050	1034	S		7,600	6,302
. Auto. Gearbox		N/A		N/A		N/A		N/A	
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. AIR BAG		S		S		S		S	
Right-hand Drive		29,765	24,599	1,383	1,193	126,904	101,462	4,784	4,000
Other information									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	Yes		No		No		Yes	

MODEL/VARIANT Mégane RXE CA 1,4 16V	MS	FIN		IRL		I		L	
Description	Currency	FIM		IEP		ITL x 1000		BEF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	122,883	69,218	14,603	9,625	31,047,665	24,759,100	587,186	510,596
Recommended retail price	Euro	20,667	11,642	18,542	12,221	16,035	12,787	14,556	12,657
Price index	%	142.0	100.0	127.4	105.0	110.2	109.8	100.0	108.7
Major options									
. air conditioning		3900	1398	S		2140	1798	47000	38843
. Auto. Gearbox		13500	5070	N/A		N/A		N/A	
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. AIR BAG		S		S		S		S	
Right-hand Drive		6,437	3,626	729	480	1,480,623	1,180,730	28,289	24,599
Other information									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		No		Yes		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)



**RENAULT**

**MANUFACTURER RENAULT**  
**CAR LINE : MEGANE**

MODEL/VARIANT Mégane RXE CA 1,4 16V	MS	NL		OE		P	
Description	Currency	NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	38,955	26,029	241,787	188,307	3,640,788	2,396,660
Recommended retail price	Euro	17,677	11,811	17,571	13,685	18,160	11,954
Price index	%	119.9	101.5	120.7	117.6	124.8	102.7
Major options							
. air conditioning		3620	2225	18443	14100	150000	121951
. Auto. Gearbox		N/A		N/A		N/A	
. power steering		S		S		S	
. ABS		S		S		S	
. AIR BAG		S		S		S	
Right-hand Drive		2,011	1,344	10,774	8,391	185,716	122,253
Other information							
. warranty conditions	. n° of years	1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes	
. delivery costs included	. yes/no	No		Yes		No	

MODEL/VARIANT Mégane RXE CA 1,4 16V	MS	Dk		GR		Sw		UK	
Description	Currency	DK		GRD		SW		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	202,160	79,020	1,683,647	3,702,648	147,442	116,322	10,686	9,094
Recommended retail price	Euro	27,119	10,600	5,007	11,011	18,105	14,284	18,339	15,607
Price index	%	186.3	91.1	34.4	94.6	124.4	122.7	126.0	134.1
Major options									
. air conditioning		14000	4000	S		9,000	7,200	500	426
. Auto. Gearbox		N/A		N/A		7500	6000	N/A	
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. AIR BAG		S		S		S		S	
Right-hand Drive		11,630	4,546	93,245	205,062	6,294	4,966	S	
Other information									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		Yes		Yes		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)

**RENAULT**



**MANUFACTURER RENAULT**  
**CAR LINE : LAGUNA**

MODEL/VARIANT LAGUNA /Confort 1,6 16V	MS	B		D		E		F	
Description	Currency	BEF		DEM		ESP		FRF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	718,212	592,280	33,104	28,538	2,904,529	2,328,989	113,900	95,234
Recommended retail price	Euro	17,804	14,682	16,926	14,591	17,457	13,998	17,364	14,518
Price index	%	105.4	125.5	100.2	124.7	103.4	119.7	102.8	124.1
<b>Major options</b>									
. air conditioning		S		S		S		S	
. Auto. Gearbox		30000	24793	2520	2172	260000	203125	5,000	4,146
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. Air Bag		S		S		S		S	
Right-hand Drive		44,744	36,899	2,075	1,789	189,802	152,192	7,176	6,000
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	Yes		No		No		Yes	

MODEL/VARIANT LAGUNA /Confort 1,6 16V	MS	FIN		IRL		I		L	
Description	Currency	FIM		IEP		ITL x 1000		BEF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	127,649	69,547	17,045	10,917	34,566,773	27,761,688	681,122	592,280
Recommended retail price	Euro	21,469	11,697	21,642	13,861	17,852	14,338	16,885	14,682
Price index	%	127.2	100.0	128.2	118.5	105.7	122.6	100.0	125.5
<b>Major options</b>									
. air conditioning		S		S		S		S	
. Auto. Gearbox		13500	5070	N/A		2500	2083	2898	2498
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. Air Bag		S		S		S		S	
Right-hand Drive		9,982	5,439	S		2,205,234	1,771,095	42,433	36,899
<b>Other information</b>									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		No		Yes		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)



**RENAULT**



**MANUFACTURER RENAULT**  
**CAR LINE : LAGUNA**

MODEL/VARIANT LAGUNA /Confort 1,6 16V	MS	NL		OE		P	
Description	Currency	NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	42,302	28,086	267,971	204,871	4,213,725	2,694,141
Recommended retail price	Euro	19,196	12,745	19,474	14,889	21,018	13,438
Price index	%	113.7	109.0	115.3	127.3	124.5	114.9
<b>Major options</b>							
. air conditioning			S		S		S
. Auto. Gearbox		3350	2059	14900	12218	320000	273504
. power steering			S		S		S
. ABS			S		S		S
. Air Bag			S		S		S
Right-hand Drive		3,036	2,016	16,463	12,586	286,812	183,380
<b>Other information</b>							
. warranty conditions	. n° of years		1		1		1
. free roadside assistance	. yes/no		Yes		Yes		Yes
. delivery costs included	. yes/no		No		Yes		No

MODEL/VARIANT LAGUNA /Confort 1,6 16V	MS	Dk		GR		Sw		UK	
Description	Currency	DKK		GRD		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	215,618	79,132	5,475,682	3,951,833	160,688	127,085	12,850	10,912
Recommended retail price	Euro	28,924	10,615	16,283	11,752	19,732	15,606	22,053	18,726
Price index	%	171.3	90.8	96.4	100.5	116.9	133.4	130.6	160.1
<b>Major options</b>									
. air conditioning		14000	4515		S	10,000	8,000		S
. Auto. Gearbox			N/A		N/A	7,500	6,000	900	766
. power steering			S		S		S		S
. ABS			S		S		S		S
. Air Bag			S		S		S		S
Right-hand Drive		18,580	6,819	426,203	307,593	9,418	7,449		S
<b>Other information</b>									
. warranty conditions	. n° of years		1		1		1		1
. free roadside assistance	. yes/no		Yes		Yes		Yes		Yes
. delivery costs included	. yes/no		No		Yes		Yes		No

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000. Final prices are set by dealers.
- Description: general variant description in relation to reference country ( including the number of doors )
- Major options: S (Standard), Option price, NA (non available)

**RENAULT**



MANUFACTURER : RENAULT

CAR LINE : ESPACE

MODEL/VARIANT RXE 2.0 5dr	MS	B		D		E		F	
Description	Currency	BEF		DEM		ESP		FRF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	1,144,596	945,947	52,990	45,681	4,591,352	3,539,167	188,000	157,191
Recommended retail price	Euro	28,374	23,449	27,094	23,357	27,595	21,271	28,660	23,964
Price index	%	105.2	110.2	100.5	109.8	102.3	100.0	106.3	112.7
Major options									
. air conditioning		S		S		S		S	
. Auto. Gearbox		59000	48760	2990	2578	N/A		N/A	
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. Air Bag		S		S		S		S	
Right-hand Drive		59,530	49,198	2,767	2,385	263,251	202,923	9,568	8,000
Other information									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	Yes		No		No		Yes	

MODEL/VARIANT RXE 2.0 5dr	MS	FIN		IRL		I		L	
Description	Currency	FIM		IEP		ITL x 1000		BEF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	258,270	135,408	29,726	19,040	52,576,956	42,624,304	1,087,839	945,947
Recommended retail price	Euro	43,438	22,774	37,744	24,175	27,154	22,014	26,967	23,449
Price index	%	161.1	107.1	140.0	113.7	100.7	103.5	100.0	110.2
Major options									
. air conditioning		S		S		S		S	
. Auto. Gearbox		N/A		1250	800	N/A		59000	48760
. power steering		S		S		S		S	
. ABS		S		S		S		S	
. Air Bag		S		S		S		S	
Right-hand Drive		13,831	7,251	S		2,912,854	2,361,460	56,578	49,198
Other information									
. warranty conditions	. n° of years	1		1		1		1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes	
. delivery costs included	. yes/no	No		No		Yes		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000.  
Final prices are set by dealers.

- Description: general variant description in relation to reference country ( including the number of doors )

- Major options: S (Standard), Option price, NA (non available)



RENAULT

MANUFACTURER : RENAULT

CAR LINE : ESPACE

MODEL/VARIANT RXE 2.0 5dr	MS	NL		OE		P	
Description	Currency	NLG		ATS		PTE	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	74,710	48,005	424,070	315,528	N/A	
Recommended retail price	Euro	33,902	21,784	30,818	22,930		
Price index	%	126.0	102.4	114.3	107.8		
Major options							
. air conditioning		S		S			
. Auto. Gearbox		4900	3012	21867	16216		
. power steering		S		S			
. ABS		S		S			
. Air Bag		S		S			
Right-hand Drive		4,183	2,688	22,555	16,782		
Other information							
. warranty conditions	. n° of years	1		1			
. free roadside assistance	. yes/no	Yes		Yes			
. delivery costs included	. yes/no	No		Yes			

MODEL/VARIANT RXE 2.0 5dr	MS	Dk		GR		Sw		UK	
Description	Currency	DKK		GRD		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	Country Currency	N/A		N/A		N/A		20,203	17,194
Recommended retail price	Euro							34,672	29,508
Price index	%							128.6	138.7
Major options									
. air conditioning								N/A	
. Auto. Gearbox								N/A	
. power steering								S	
. ABS								S	
. Air Bag								S	
Right-hand Drive								S	
Other information									
. warranty conditions	. n° of years							1	
. free roadside assistance	. yes/no							Yes	
. delivery costs included	. yes/no							No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 2000.  
Final prices are set by dealers.

- Description: general variant description in relation to reference country ( including the number of doors )

- Major options: S (Standard), Option price, NA (non available)

RENAULT



SEAT  
AROSA 1.0 50 hp TWC 3 DOORS 5 SPEED 999 c.c.

EURO ZONE COUNTRIES

COUNTRY	B		D		E		F	
VERSION NAME	1.0 CLASS		1.0 SELECT		1.0 SELECT		1.0	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(BEF)			(DEM)			(ESP)		
RECOMMENDED RETAIL PRICE	309,500	247,934	16,790	13,957	1,265,000	1,028,455	49,900	37,604
RECOMMENDED RETAIL PRICE (EURO)	7,672	6,146	8,585	7,136	7,603	6,181	7,607	5,733
PRICE INDEX	100.91%	107.21%	112.91%	124.48%	100.00%	107.82%	100.06%	100.00%
MAJOR OPTIONS:	N.A.		N.A.		N.A.		N.A.	
- AUTOMATIC GEARBOX	16,000		900		50,000		S	
- POWER STEERING	24,000		S (DRIVER)		80,000		S (DRIVER)	
- AIRBAG DRIVER & PASSENGER	43,000		1,500		120,000		7,000	
- AIR CONDITIONING	26,000		600		130,000		3,000	
- ABS	21,488		517		105,691		2,488	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	43,930	36,306	2,042	1,760	184,189	149,747	7,120	5,904
OTHER INFORMATION	1		1		1		1	
- WARRANTY CONDITIONS (YEARS)	NO		NO		YES		YES	
- FREE ROADSIDE ASSISTANCE	NO		NO		YES		YES	
- DELIVERY COSTS INCLUDED								
1 EURO on 1st May 2000	(BEF)	40.3399	(DEM)	1.9558	(ESP)	166.3860	(FRF)	6.5596

EURO ZONE COUNTRIES

COUNTRY	SU		IRL		I		L	
VERSION NAME	1.0		1.0 SELECT		1.0		1.0	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(FIM)			(IEP)			(ITL)		
RECOMMENDED RETAIL PRICE			8,540	4,753	15,860,400	12,012,500	317,800	254,870
RECOMMENDED RETAIL PRICE (EURO)			10,844	6,035	8,191	6,204	7,878	6,318
PRICE INDEX			142.63%	105.27%	107.74%	108.22%	103.62%	110.21%
MAJOR OPTIONS:			N.A.		N.A.		N.A.	
- AUTOMATIC GEARBOX			320		702,000		S	
- POWER STEERING			660		600,000		S (DRIVER)	
- AIRBAG DRIVER & PASSENGER			970		1,002,000		40,000	
- AIR CONDITIONING			710		804,000		24,000	
- ABS			462		670,000		20,870	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)			-		2,091,172	1,742,643	41,752	36,306
OTHER INFORMATION			1		1		1	
- WARRANTY CONDITIONS (YEARS)			NO		NO		NO	
- FREE ROADSIDE ASSISTANCE			NO		NO		NO	
- DELIVERY COSTS INCLUDED								
1 EURO on 1st May 2000	(FIM)	5.9457	(IEP)	0.7876	(ITL)	1,936.2700	(LUF)	40.3399

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



SEAT  
VOLKSWAGEN GROUP

SEAT  
AROSA 1.0 50 hp TWC 3 DOORS 5 SPEED 999 c.c.

EURO ZONE COUNTRIES

COUNTRY	NL		OE		P	
VERSION NAME	1.0 SELECT		1.0 SELECT		1.0 STYLE	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(NLG)		(ATS)		(PTE)	
RECOMMENDED RETAIL PRICE	19,995	13,906	125,200	91,365	1,811,000	1,194,429
RECOMMENDED RETAIL PRICE (EURO)	9,073	6,310	9,099	6,640	9,033	5,958
PRICE INDEX	119.34%	110.07%	119.67%	115.82%	118.81%	103.93%
MAJOR OPTIONS:	N.A.		N.A.		N.A.	
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.	
- POWER STEERING	1,295	796	5,700	4,524	75,000	64,103
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S		70,000	59,829
- AIR CONDITIONING	1,695	1,042	10,500	8,333	150,000	128,205
- ABS	1,495	919	8,000	6,349	100,000	85,470
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	3,227	1,983	15,753	12,384	211,108	180,434
OTHER INFORMATION						
- WARRANTY CONDITIONS (YEARS)	1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		YES		YES	
1 EURO on 1st May 2000	(NLG)	2.2037	(ATS)	13.7603	(PTE)	200.4820

NON EURO ZONE COUNTRIES

COUNTRY	DK		EL		SW		UK	
VERSION NAME	1.0		1.0 BASIC		1.4 60HP SE		1.0	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(DKK)		(GRD)		(SEK)		(GBP)	
RECOMMENDED RETAIL PRICE	115,885	41,176	2,690,000	2,080,432	87,900	53,440	6,570	4,471
RECOMMENDED RETAIL PRICE (EURO)	15,545	5,524	7,999	6,187	10,794	6,562	11,275	7,673
PRICE INDEX	204.47%	96.35%	105.21%	107.92%	141.97%	114.47%	148.30%	133.86%
MAJOR OPTIONS:	N.A.		N.A.		N.A.		N.A.	
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	6,700	2,124	80,000	67,797	S		S	
- AIRBAG DRIVER & PASSENGER	S		S		S (DRIVER)		S (DRIVER)	
- AIR CONDITIONING	N.A.		200,000	169,492	8,900	7,120	550	468
- ABS	S		290,000	245,763	S		350	298
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	21,163	6,709	#VALUE!	302,652	9,161	7,329	-	-
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		2		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		NO		YES	
- DELIVERY COSTS INCLUDED	NO		YES		NO		YES	
1 EURO on 1st May 2000	(DKK)	7.4546	(GRD)	336.2800	(SEK)	8.1434	(GBP)	0.5827

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

SEAT  
VOLKSWAGEN GROUP



**SEAT**  
**IBIZA 1.4 SE 60 hp TWC 3 DOORS 5 SPEED 1.391 c.c.**

**EURO ZONE COUNTRIES**

COUNTRY	B		D		E		F	
VERSION NAME	1.4 CONFORT		1.4 STELLA		1.4 STELLA		1.4 STELLA	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(BEF)	(DEM)		(ESP)		(FRF)			
RECOMMENDED RETAIL PRICE	389,000	313,223	23,490	17,621	1,725,000	1,321,138	67,990	49,328
RECOMMENDED RETAIL PRICE	9,643	7,765	12,010	9,009	10,367	7,940	10,365	7,520
(EURO)								
PRICE INDEX	106.72%	113.87%	132.92%	132.13%	114.74%	116.45%	114.71%	110.29%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S (& SIDE AIRBAG)		100,898 82,031		S (DRIVER)	
- AIR CONDITIONING	46,000	38,017	2,000	1,724	155,000	126,016	5,100	4,229
- ABS	45,000	37,190	S		134,531	109,375	S	
RIGHT-HAND DRIVE SUPPLEMENT								
(COUNTRY CURRENCY)	43,930	36,306	2,042	1,760	184,189	149,747	7,120	5,904
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		NO		YES		YES	
1 EURO on 1st May 2000	(BEF)	40.3399	(DEM)	1.9558	(ESP)	166.3860	(FRF)	6.5596

**EURO ZONE COUNTRIES**

COUNTRY	SU		IRL		I		L	
VERSION NAME	1.6 75HP E		1.4 STELLA		1.4 STELLA		1.4 SE	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(FIM)	(IEP)		(ITL)		(LUF)			
RECOMMENDED RETAIL PRICE	78,900	40,541	10,850	5,943	18,998,400	14,031,667	364,500	303,913
RECOMMENDED RETAIL PRICE	13,270	6,819	13,777	7,546	9,812	7,247	9,036	7,534
(EURO)								
PRICE INDEX	146.86%	100.00%	152.47%	110.67%	108.59%	106.28%	100.00%	110.49%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S (DRIVER)		S (DRIVER)		S	
- AIR CONDITIONING	15,510	7,970	1,165	757	1,602,000	1,335,000	29,500	25,652
- ABS	13,665	7,022	1,100	715	804,000	670,000	39,500	34,348
RIGHT-HAND DRIVE SUPPLEMENT								
(COUNTRY CURRENCY)	10,414	5,351	-	-	2,091,172	1,742,643	41,752	36,306
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		NO		NO	
- DELIVERY COSTS INCLUDED	NO		NO		NO		NO	
1 EURO on 1st May 2000	(FIM)	5.9457	(IEP)	0.7876	(ITL)	1,936.2700	(LUF)	40.3399

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Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



**SEAT**  
**VOLKSWAGEN GROUP**

**SEAT**  
**IBIZA 1.4 SE 60 hp TWC 3 DOORS 5 SPEED 1.391 c.c.**

**EURO ZONE COUNTRIES**

COUNTRY	NL		OE		P	
VERSION NAME	1.4 STELLA		1.4 STELLA		1.4 PASSION	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(NLG)		(ATS)		(PTE)	
RECOMMENDED RETAIL PRICE	25,995	17,501	159,600	117,290	2,600,000	1,547,017
RECOMMENDED RETAIL PRICE (EURO)	11,796	7,942	11,599	8,524	12,969	7,716
PRICE INDEX	130.55%	116.47%	128.36%	125.01%	143.53%	113.17%
MAJOR OPTIONS:						
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S	
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S		S (DRIVER)	
- AIR CONDITIONING	3,550	2,182	16,900	13,040	221,000	188,889
- ABS	3,325	2,044	10,000	7,716	200,000	170,940
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	3,227	1,983	15,753	12,384	211,108	180,434
OTHER INFORMATION						
- WARRANTY CONDITIONS (YEARS)	1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		YES		YES	
1 EURO on 1st May 2000	(NLG)	2.2037	(ATS)	13.7603	(PTE)	200.4820

**NON EURO ZONE COUNTRIES**

COUNTRY	DK		EL		SW		UK	
VERSION NAME	1.4 STELLA		1.4 SENSO		1.4 STELLA		1.4 COOL	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(DKK)		(GRD)		(SEK)		(GBP)	
RECOMMENDED RETAIL PRICE	124,719	43,995	3,070,000	2,235,112	95,900	70,720	8,415	5,072
RECOMMENDED RETAIL PRICE (EURO)	16,730	5,902	9,129	6,647	11,776	8,684	14,441	8,705
PRICE INDEX	185.16%	86.55%	101.04%	97.48%	130.33%	127.36%	159.83%	127.66%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		220,000		S (DRIVER)		S (DRIVER)	
- AIR CONDITIONING	22,725	6,493	300,000	254,237	8,900	7,120	850	723
- ABS	S		150,000		S		805	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	#VALUE!	6,709	#VALUE!	302,652	9,161	7,329	-	-
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		2		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		NO		YES	
- DELIVERY COSTS INCLUDED	NO		YES		NO		YES	
1 EURO on 1st May 2000	(DKK)	7.4546	(GRD)	336.2800	(SEK)	8.1434	(GBP)	0.5827

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

**SEAT**  
**VOLKSWAGEN GROUP**



**SEAT**  
**CORDOBA 1.4 SE 60 hp TWC 4 DOORS 5 SPEED 1.391 c.c.**

**EURO ZONE COUNTRIES**

COUNTRY	B		D		E		F	
VERSION NAME	1.4 CONFORT		1.4 STELLA		1.4 STELLA		1.4 STELLA	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(BEF)			(DEM)			(ESP)		
RECOMMENDED RETAIL PRICE	429,000	339,669	25,990	19,776	1,880,000	1,447,154	73,990	54,303
RECOMMENDED RETAIL PRICE	10,635	8,420	13,288	10,111	11,299	8,698	11,280	8,279
(EURO)								
PRICE INDEX	100.70%	111.87%	125.83%	134.33%	107.00%	115.55%	106.81%	109.98%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	24,000	19,835	S (& SIDE AIRBAG)		100,898	82,031	S (DRIVER)	
- AIR CONDITIONING	46,000	38,017	2,000	1,724	155,000	126,016	5,100	4,229
- ABS	45,000	37,190	S		134,531	109,375	S	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	43,930	36,306	2,042	1,760	184,189	149,747	7,120	5,904
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		NO		YES		YES	
1 EURO on 1st May 2000	(BEF)	40.3399	(DEM)	1.9558	(ESP)	166.3860	(FRF)	6.5596

**EURO ZONE COUNTRIES**

COUNTRY	SU		IRL		I		L	
VERSION NAME	1.6 75HP STELLA		1.4 STELLA		1.4 STELLA		1.6 75HP SE	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(FIM)			(IEP)			(ITL)		
RECOMMENDED RETAIL PRICE	92,900	44,754	11,800	6,566	21,998,400	16,281,667	426,000	350,217
RECOMMENDED RETAIL PRICE	15,625	7,527	14,983	8,337	11,361	8,409	10,560	8,682
(EURO)								
PRICE INDEX	147.96%	100.00%	141.88%	110.76%	107.58%	111.71%	100.00%	115.34%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S (DRIVER)		S		15,000	13,043
- AIR CONDITIONING	15,510	7,472	1,165	757	1,602,000	1,335,000	29,500	25,652
- ABS	13,665	6,583	1,100	715	804,000	670,000	39,500	34,348
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	11,108	5,351	-	-	2,091,172	1,742,643	41,752	36,306
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		NO		NO	
- DELIVERY COSTS INCLUDED	NO		NO		NO		NO	
1 EURO on 1st May 2000	(FIM)	5.9457	(IEP)	0.7876	(ITL)	1,936.2700	(LUF)	40.3399

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



**SEAT**  
**VOLKSWAGEN GROUP**



SEAT  
CORDOBA 1.4 SE 60 hp TWC 4 DOORS 5 SPEED 1.391 c.c.

EURO ZONE COUNTRIES

COUNTRY	NL		OE		P	
VERSION NAME	1.4 STELLA		1.4 STELLA		1.4 PASSION	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(NLG)		(ATS)		(PTE)	
RECOMMENDED RETAIL PRICE	28,495	19,038	173,600	128,193	2,700,000	1,632,487
RECOMMENDED RETAIL PRICE	12,930	8,639	12,616	9,316	13,468	8,143
(EURO)						
PRICE INDEX	122.44%	114.77%	119.47%	123.77%	127.53%	108.18%
MAJOR OPTIONS:						
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S	
- AIRBAG DRIVER & PASSENGER	S (DRIVER)		S		S	
- AIR CONDITIONING	3,550	2,182	16,900	13,040	S	
- ABS	3,325	2,044	10,000	7,716	200,000	170,940
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	3,227	1,983	15,753	12,384	211,108	180,434
OTHER INFORMATION						
- WARRANTY CONDITIONS (YEARS)	1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		YES		YES	
1 EURO on 1st May 2000	(NLG)	2.2037	(ATS)	13.7603	(PTE)	200.4820

NON EURO ZONE COUNTRIES

COUNTRY	DK		EL		SW		UK	
VERSION NAME	1.4 STELLA		1.4 SENSO		1.6 75HP STELLA		1.6 75HP S	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(DKK)		(GRD)		(SEK)		(GBP)	
RECOMMENDED RETAIL PRICE	135,818	47,167	3,290,000	2,405,259	108,400	77,600	9,535	5,706
RECOMMENDED RETAIL PRICE	18,219	6,327	9,784	7,153	13,311	9,529	16,363	9,793
(EURO)								
PRICE INDEX	172.53%	84.06%	92.64%	95.02%	126.05%	126.60%	154.95%	130.10%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.	
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		220,000	186,441	S (DRIVER)		S (DRIVER)	
- AIR CONDITIONING	22,725	6,493	300,000	254,237	8,900	7,120	850	723
- ABS	S		150,000	127,119	S		805	685
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	#VALUE!	6,709	#VALUE!	302,652	9,161	7,329	-	-
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		2		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		NO		YES	
- DELIVERY COSTS INCLUDED	NO		YES		NO		YES	
1 EURO on 1st May 2000	(DKK)	7.4546	(GRD)	336.2800	(SEK)	8.1434	(GBP)	0.5827

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

SEAT  
VOLKSWAGEN GROUP



SEAT  
TOLEDO 1.6 STELLA 100 HP 5 DOORS 5 SPEED c.c.

EURO ZONE COUNTRIES

COUNTRY	B		D		E		F	
VERSION NAME	1.6 CONFORT		1.6 STELLA		1.6 STELLA		1.6 STELLA	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(BEF)	(DEM)		(ESP)		(FRF)			
RECOMMENDED RETAIL PRICE	624,900	516,446	31,800	27,414	2,730,000	2,056,911	101,500	84,163
RECOMMENDED RETAIL PRICE	15,491	12,802	16,259	14,016	16,408	12,362	15,474	12,830
(EURO)								
PRICE INDEX	105.03%	111.99%	110.23%	122.61%	111.24%	108.14%	104.91%	112.23%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	42,000	34,711	2,400	2,069	125,000	101,626	7,500	6,219
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)	
- AIR CONDITIONING	47,000	38,843	2,100	1,810	S		5,800	4,809
- ABS	S		S		S		S	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	43,930	36,306	2,042	1,760	184,189	149,747	7,120	5,904
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		NO		YES		YES	
1 EURO on 1st May 2000	(BEF)	40.3399	(DEM)	1.9558	(ESP)	166.3860	(FRF)	6.5596

EURO ZONE COUNTRIES

COUNTRY	SU		IRL		I		L	
VERSION NAME	1.6 STELLA		1.6 STELLA		1.6 STELLA		1.6 STELLA	
(COUNTRY CURRENCY)	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax	incl.tax	excl.tax
(FIM)	(IEP)		(ITL)		(LUF)			
RECOMMENDED RETAIL PRICE	125,900	67,973	15,820	9,512	31,502,400	23,535,000	595,000	517,391
RECOMMENDED RETAIL PRICE	21,175	11,432	20,087	12,077	16,270	12,155	14,750	12,826
(EURO)								
PRICE INDEX	143.56%	100.00%	136.19%	105.64%	110.31%	106.32%	100.00%	112.19%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	12500	6,749	1,305	848	2,500,000	2,083,333	42000	36,522
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)	
- AIR CONDITIONING	11,000	5,939	850	553	S		47,000	40,870
- ABS	S		S		S		S	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	9,911	5,351	-	-	2,091,172	1,742,643	41,752	36,306
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		NO		NO		NO	
- DELIVERY COSTS INCLUDED	NO		NO		NO		NO	
1 EURO on 1st May 2000	(FIM)	5.9457	(IEP)	0.7876	(ITL)	1,936.2700	(LUF)	40.3399

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



SEAT  
VOLKSWAGEN GROUP

SEAT  
TOLEDO 1.6 STELLA 100 HP 5 DOORS 5 SPEED c.c.

EURO ZONE COUNTRIES

COUNTRY	NL		OE		P	
VERSION NAME	1.6 STELLA		1.6 STELLA		1.6 CONFORT	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(NLG)		(ATS)		(PTE)	
RECOMMENDED RETAIL PRICE	38,400	25,757	230,900	176,529	4,160,000	2,456,584
RECOMMENDED RETAIL PRICE	17,425	11,688	16,780	12,829	20,750	12,253
(EURO)						
PRICE INDEX	118.14%	102.24%	113.77%	112.22%	140.68%	107.18%
MAJOR OPTIONS:						
- AUTOMATIC GEARBOX	3,000	1,844	23000	17,584	225000	192,308
- POWER STEERING	S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)	
- AIR CONDITIONING	2,200	1,352	15,000	11,468	S	
- ABS	S		S		S	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	3,227	1,983	15,753	12,384	211,108	180,434
OTHER INFORMATION						
- WARRANTY CONDITIONS (YEARS)	1		1		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		YES	
- DELIVERY COSTS INCLUDED	NO		YES		YES	
1 EURO on 1st May 2000	(NLG)	2.2037	(ATS)	13.7603	(PTE)	200.4820

NON EURO ZONE COUNTRIES

COUNTRY	DK		EL		SW		UK	
VERSION NAME	1.6 STELLA		1.6 SENSO		1.6 STELLA		1.6 S	
	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>	<i>incl.tax</i>	<i>excl.tax</i>
(COUNTRY CURRENCY)	(DKK)		(GRD)		(SEK)		(GBP)	
RECOMMENDED RETAIL PRICE	203,181	68,806	5,220,000	3,523,391	144,900	108,800	13,715	9,778
RECOMMENDED RETAIL PRICE	27,256	9,230	15,523	10,478	17,794	13,361	23,537	16,780
(EURO)								
PRICE INDEX	184.79%	80.74%	105.24%	91.65%	120.64%	116.87%	159.58%	146.78%
MAJOR OPTIONS:								
- AUTOMATIC GEARBOX	21000	6000	400,000	338,983	12,000	9,600	800	681
- POWER STEERING	S		S		S		S	
- AIRBAG DRIVER & PASSENGER	S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)		S (& SIDE AIRBAG)	
- AIR CONDITIONING	S		S		S		S	
- ABS	S		S		S		S	
RIGHT-HAND DRIVE SUPPLEMENT (COUNTRY CURRENCY)	#VALUE!	6,709	357,129	302,652	9,161	7,329	-	-
OTHER INFORMATION								
- WARRANTY CONDITIONS (YEARS)	1		1		2		1	
- FREE ROADSIDE ASSISTANCE	NO		YES		NO		YES	
- DELIVERY COSTS INCLUDED	NO		YES		NO		YES	
1 EURO on 1st May 2000	(DKK)	7.4546	(GRD)	336.2800	(SEK)	8.1434	(GBP)	0.5827

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 2 May 2000. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

SEAT  
VOLKSWAGEN GROUP



MAKE: FUJI HEAVY INDUSTRIES LTD.(SUBARU)

Model: SUBARU LEGACY SW 2.0

## EURO ZONE COUNTRIES

GL AWD MT/AT (00MY)

	B		D		E		F	
	BEF		DEM		ESP		FRF	
SUBARU LEGACY SW 2.0 GL AWD MT/AT (00MY)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	890,372	655,165	44,990	36,043			NA	NA
Price EURO	22,072	16,241	23,003	18,428				
Price index	108.8%	104.2%	113.4%	118.3%	0.0%	0.0%	0.0%	0.0%
Major options								
- air conditioning	S	S	S	S	NA	NA	NA	NA
- autom. Gear box	40,000	29,889	2,500	2,029	NA	NA	NA	NA
- power steering	S	S	S	S	NA	NA	NA	NA
- ABS	S	S	S	S	NA	NA	NA	NA
- airbag	S	S	S	S	NA	NA	NA	NA
Right-hand-drive	60,000	49,587	2,500	2,155				
Other information	1 + extra 2		3 Yrs/100,000 kms					
- warranty condition ( x years)	Yes		Yes					
- free roadside assistance	No		No					
- delivery cost included								
1 EURO = 01.05.2000	40.3399	40.3399	1.95583	1.95583	166386	166386	6.55957	6.55957

## EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
SUBARU LEGACY SW 2.0 GL AWD MT/AT (00MY)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	212,150	93,157	21,895	12,964	46,180,000	35,225,376	818,120	656,027
Price EURO	35,681	15,668	27,801	16,461	23,850	18,192	20,281	16,262
Price index	175.9%	100.6%	137.1%	105.7%	117.6%	116.8%	100.0%	104.4%
Major options								
- air conditioning	S	S	NA	NA	2,560,000	2,133,333	S	S
- autom. Gear box	12,000	9,836	NA	NA	NA	NA	38,000	29,875
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	13,000	10,656			2,700,000	2,250,000	55,124	47,934
Other information	3 yrs / 100,000 kms		3 yrs / 100,000 kms		3 yrs / unlimited		1 + extra 2	
- warranty condition ( x years)	No		Yes		Yes		Yes	
- free roadside assistance	No		No		Yes		No	
- delivery cost included								
1 EURO = 01.05.2000	5.94573	5.94573	0.787564	0.787564	1936.27	1936.27	40.3399	40.3399

Notes:

Prices are based on recommended retail prices adjusted for equipment differences, effective on May 2000. Final prices are set by dealers.

Major options: S (standard), OP (Option Price), NA (not available)



MAKE: FUJI HEAVY INDUSTRIES LTD.(SUBARU)

Model: SUBARU LEGACY SW 2.0

## EURO ZONE COUNTRIES

GL AWD MT/AT (00MY)

	NL		A		P	
	NLG		ATS		PTE	
SUBARU LEGACY SW 2.0 GL AWD MT/AT (00MY)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	57,080	34,334	359,900	265,413		
Price EURO	25,902	15,580	26,155	19,288		
Price index	127.7%	100.0%	129.0%	123.8%	0.0%	0.0%
Major options						
- air conditioning	S	S	S	S	NA	NA
- autom. Gear box	4,000	2,286	20,000	14,749	NA	NA
- power steering	S	S	S	S	NA	NA
- ABS	S	S	S	S	NA	NA
- airbag	S	S	S	S	NA	NA
Right-hand-drive	3,023	2,573	18,580	13,700		
Other information						
- warranty condition ( x years)	1 yr		1 yr / unlimited			
- free roadside assistance	No		No			
- delivery cost included	No		Yes			
1 EURO = 01.05.2000	2.20371	2.20371	13.7603	13.7603	200.482	200.482

## NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK(*1)		GRD		SEK		GBP	
SUBARU LEGACY SW 2.0 GL AWD MT/AT (00MY)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	262,945	114,330	9,573,538	5,777,478	202,900	149,880	17,860	14,343
Price EURO	35,273	15,337	28,469	17,181	24,916	18,405	30,650	24,615
Price index	173.9%	98.4%	140.4%	110.3%	122.9%	118.1%	151.1%	158.0%
Major options								
- air conditioning	NA	NA	S	S	11,500	9,200	995	847
- autom. Gear box	20,000	5,714	500,000	298,944	10,000	7,500	1,000	851
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	23,330	7,400	597,800	327,000	15,000	12,000		
Other information								
- warranty condition ( x years)	3 yrs / 100,000 kms		1 yr / Unlimited		3 yrs / 100,000 kms		3 yrs / 100,000 kms	
- free roadside assistance	No		No		Yes		Yes	
- delivery cost included	No		No		Yes		No	
1 EURO = 01.05.2000	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

Notes:

Prices are based on recommended retail prices adjusted for equipment differences, effective on May 2000. Final prices are set by dealers.

Major options: S (standard), OP (Option Price), NA (not available)

(\*1) Price of Legacy in Denmark shows 99MY.



**SUBARU**



**SUZUKI MOTOR CORPORATION**  
**SWIFT 1.0 GLS 3D 993cc 5G**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E***</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> SWIFT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	339,000	280,165	17,850	15,388			52,306	43,734
Price EURO	8,404	6,945	9,127	7,868			7,974	6,667
Price index	105.4%	109.9%	114.5%	124.5%			100.0%	105.5%
Major options								
- air conditioning	57,900	47,851	available for SE				7,000	5,853
- autom. Gear box	available for SE		1,780	1,534			N/A	N/A
- power steering	S	S	550	474			S	S
- ABS	available for SE		1,350	1,164			N/A	N/A
- airbag	S	S	S	S			N/A	N/A
Right-hand-drive	11,792	9,746	580	500			1,771	1,481
Other information								
- warranty condition (x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	YES		YES		YES		NO	
- delivery cost included**	YES		NO		NO		NO	
1 EURO = 01.05.1996	40.3399	40.3399	1.95583	1.95583	166.386	166.386	6.55957	6.55957

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b> SWIFT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	68,108	40,145	9,986	6,582	15,700,000	12,233,334	326,000	283,478
Price EURO	11,455	6,752	12,680	8,357	8,108	6,318	8,081	7,027
Price index	143.7%	106.9%	159.0%	132.3%	101.7%	100.0%	101.3%	111.2%
Major options								
- air conditioning	N/A	N/A	N/A	N/A	1,700,000	1,416,667	55,029	47,851
- autom. Gear box	N/A	N/A	N/A	N/A	N/A	N/A	available for SE	
- power steering	N/A	N/A	S	S	S	S	S	S
- ABS	N/A	N/A	N/A	N/A	N/A	N/A	available for SE	
- airbag	S	S	N/A	N/A	S	S	S	S
Right-hand-drive	2,014	1,651	0	0	520,920	434,096	11,340	9,861
Other information								
- warranty condition (x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	NO		YES		YES		YES	
- delivery cost included**	NO		NO		YES		YES	
1 EURO = 01.05.1996	5.94573	5.94573	0.787564	0.78756	1936.27	1936.27	40.3399	40.3399

Notes:

Final prices are set by dealers. / Adjusted for equipment differences

\*: The validity of roadside assistance is different by country.

\*\*: Delivery cost to dealers

\*\*\*: The model with this type of motor is not marketed in the country.



**SUZUKI MOTOR CORPORATION**

**SUZUKI MOTOR CORPORATION**
**SWIFT 1.0 GLS 3D 993cc 5G**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>SWIFT</b>						
Recommended retail price 01/05/00	21,195	15,113	125,900	99,921	2,024,182	1,500,008
Price EURO	9,618	6,858	9,150	7,262	10,097	7,482
Price index	120.6%	108.5%	114.7%	114.9%	126.6%	118.4%
Major options						
- air conditioning	N/A	N/A	ACCESSORY		N/A	N/A
- autom. Gear box	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	N/A	N/A	S	S	S	S
- ABS	N/A	N/A	N/A	N/A	N/A	N/A
- airbag	N/A	N/A	S	S	N/A	N/A
Right-hand-drive	817	502	4,006	3,179	58,990	50,419
Other information						
- warranty condition ( x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	YES		YES		NO	
- delivery cost included**	NO		YES		YES	
1 EURO = 01.05.1996	2.20371	2.20371	13.7603	13.7603	200.482	200.482

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S***</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>SWIFT</b>								
Recommended retail price 01/05/00	100,899	42,781	2,669,735	2,074,972			6,494	5,527
Price EURO	13,535	5,739	7,939	6,170			11,145	9,485
Price index	169.7%	90.8%	99.6%	97.7%			139.8%	150.1%
Major options								
- air conditioning	N/A	N/A	250,000	211,864			N/A	N/A
- autom. Gear box	N/A	N/A	N/A	N/A			N/A	N/A
- power steering	S	S	S	S			N/A	N/A
- ABS	S	S	N/A	N/A			N/A	N/A
- airbag	S	S	N/A	N/A			N/A	N/A
Right-hand-drive	4203	1640	71506	60598			0	0
Other information								
- warranty condition ( x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		60,000miles/ 3 YEARS	
- free roadside assistance*	NO		NO		YES		YES	
- delivery cost included**	NO		NO		YES		YES	
1 EURO = 01.05.1996	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

Notes:

Final prices are set by dealers. / Adjusted for equipment differences

\*: The validity of roadside assistance is different by country.

\*\* : Delivery cost to dealers

\*\*\*: The model with this type of motor is not marketed in the country.

**SUZUKI MOTOR CORPORATION**



**SUZUKI MOTOR CORPORATION**  
**JIMNY JLX 4WD 1,298cc 5G**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>JIMNY</b>								
Recommended retail price 01/05/00	519,000	428,926	26,400	22,759	2,146,089	1,744,788	89,484	74,819
Price EURO	12,866	10,633	13,498	11,636	12,898	10,486	13,642	11,406
Price index	104.4%	110.9%	109.6%	121.3%	104.7%	109.3%	110.7%	118.9%
Major options								
- air conditioning	40,000.00	33,057.85	1,550	1,336	S	S	7,500	6,271
- autom. Gear box	N/A	N/A	2,350	2,026	N/A	N/A	8,000	6,689
- power steering	S	S	S	S	S	S	S	S
- ABS	N/A	N/A	1,200	1,034	N/A	N/A	10,000.00	8,361
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	21,461	17,736	1,258	1,084	89,906	73,094	4,113	3,439
Other information								
- warranty condition ( x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	YES		YES		YES		NO	
- delivery cost included**	YES		NO		NO		NO	
1 EURO = 01.05.1996	40.3399	40.3399	1.95583	1.95583	166.386	166.386	6.55957	6.55957

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>JIMNY</b>								
Recommended retail price 01/05/00	128,515	69,883	12,713	8,379	26,950,000	21,608,333	497,000	432,174
Price EURO	21,615	11,753	16,142	10,639	13,919	11,160	12,320	10,713
Price index	175.4%	122.5%	131.0%	110.9%	113.0%	116.4%	100.0%	111.7%
Major options								
- air conditioning	9,350	7,664	N/A	N/A	1,900,000	1,583,333	38,000.00	33,043.48
- autom. Gear box	13,900.00	7,103	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S
- ABS	8,900	4,985	N/A	N/A	2,000,000	1,666,667	N/A	N/A
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	4,311	3,534	0	0	1,256,940	1,047,451	20,551	17,870
Other information								
- warranty condition ( x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	NO		YES		YES		YES	
- delivery cost included**	NO		NO		YES		YES	
1 EURO = 01.05.1996	5.94573	5.94573	0.787564	0.78756	1936.27	1936.27	40.3399	40.3399

Notes:

Final prices are set by dealers. / Adjusted for equipment differences

\*: The validity of roadside assistance is different by country.

\*\*: Delivery cost to dealers

F:ABS=set option with A/C



**SUZUKI MOTOR CORPORATION**



**SUZUKI MOTOR CORPORATION**  
**JIMNY JLX 4WD 1,298cc 5G**

**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b> JIMNY	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	30,995	21,136	199,167	150,884	2,675,943	2,190,681
Price EURO	14,065	9,591	14,474	10,965	13,348	10,927
Price index	114.2%	100.0%	117.5%	114.3%	108.3%	113.9%
Major options						
- air conditioning	1,500	922	ACCESSORY		250,000	213,675
- autom. Gear box	2,800	1,721	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S
- ABS	1,795	1,103	10,000.00	7,576	N/A	N/A
- airbag	S	S	S	S	S	S
Right-hand-drive	1,453	893	9,845	7,458	103,459	88,426
Other information						
- warranty condition (x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS	
- free roadside assistance*	YES		YES		NO	
- delivery cost included**	NO		YES		YES	
1 EURO = 01.05.1996	2.20371	2.20371	13.7603	13.7603	200.482	200.482

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b> JIMNY	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	157,951	60,638	4,723,828	3,604,037	132,303	105,842	9,163	7,798
Price EURO	21,188	8,134	14,047	10,717	16,246	12,997	15,724	13,383
Price index	172.0%	84.8%	114.0%	111.7%	131.9%	135.5%	127.6%	139.5%
Major options								
- air conditioning	N/A	N/A	280,000	237,288	N/A	N/A	N/A	N/A
- autom. Gear box	N/A	N/A	N/A	N/A	N/A	N/A	875	745
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	N/A	N/A
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	10413	2975	177630	150534	5432	4346	0	0
Other information								
- warranty condition (x years)	100,000km/ 3 YEARS		100,000km/ 3 YEARS		100,000km/ 3 YEARS		60,000miles/ 3 YEARS	
- free roadside assistance*	NO		NO		YES		YES	
- delivery cost included**	NO		NO		YES		YES	
1 EURO = 01.05.1996	7.4546	7.4546	336.28	336.28	8.1435	8.1435	0.5827	0.5827

Notes:

Final prices are set by dealers. / Adjusted for equipment differences

\*: The validity of roadside assistance is different by country.

\*\*: Delivery cost to dealers

**SUZUKI MOTOR CORPORATION**



**TOYOTA**  
**YARIS**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> (Yaris 1.0l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	440,510	364,058	20,980	18,086	1,779,500	1,422,358	66,550	55,644
Price EURO	10,920	9,025	10,727	9,247	10,695	8,549	10,145	8,483
Price index	107.6%	111.3%	105.7%	114.1%	105.4%	105.5%	100.0%	104.6%
Major options								
- air conditioning	45,426	37,542	1,980	1,707	159,000	129,268	5,850	4,891
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	25,000	20,661	std	std	80,000	65,041	2,900	2,425
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	17,084	14,119	794	685	71,629	58,235	2,746	2,296
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y	
- delivery cost included	Y		N		Y		Y	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL (x1000)		LUF	
<b>Model</b> (Yaris 1.0l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	91,740	48,196	11,815	7,787	19,800	16,500	440,510	364,058
Price EURO	15,430	8,106	15,002	9,888	10,226	8,522	10,920	9,025
Price index	152.1%	100.0%	147.9%	122.0%	100.8%	105.1%	107.6%	111.3%
Major options								
- air conditioning	7,500	3,558	720	475	1,400	1,167	45,426	37,542
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	3,900	1,850	650	428	1,200	1,000	25,000	20,661
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	4,423	2,081	std	std	813	678	17,084	14,119
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	N		Y		Y		Y	
- delivery cost included	N		N		Y		Y	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
- Recommended price is adjusted for equipment differences.  
- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**TOYOTA**
**YARIS**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b> (Yaris 1.0l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	27,565	19,028	162,490	128,960	2,422,308	1,841,499
Price EURO	12,508	8,635	11,809	9,372	12,082	9,185
Price index	123.3%	106.5%	116.4%	115.6%	119.1%	113.3%
Major options						
- air conditioning	1,995	1,226	pack	pack	pack	pack
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	pack	pack
- airbag	std	std	std	std	std	std
Right-hand-drive	1,255	771	6,068	4,816	82,097	70,169
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	Y		Y		N	
- delivery cost included	N		Y		Y	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b> (Yaris 1.0l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	134,116	57,770	3,921,000	3,037,188	101,700	81,360	8,665	6,843
Price EURO	17,991	7,750	11,660	9,032	12,488	9,991	14,870	11,743
Price index	177.3%	95.6%	114.9%	111.4%	123.1%	123.3%	146.6%	144.9%
Major options								
- air conditioning	pack	pack	220,000	170,234	8,900	7,120	pack	pack
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	pack	pack	std	std	pack	pack
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	9,132	2,609	152,106	117,698	3,563	2,850	std	std
Other information								
- warranty condition ( x years)	3 years		6 years		3 years		3 years	
- free roadside assistance	N		Y		Y		Y	
- delivery cost included	N		N		Y		Y	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
- Recommended price is adjusted for equipment differences.  
- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**TOYOTA  
COROLLA**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> (Corolla 1.4l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	538,200	444,793	26,950	23,233	2,109,000	1,690,244	90,820	75,936
Price EURO	13,342	11,026	13,779	11,879	12,675	10,159	13,845	11,576
Price index	106.2%	108.5%	109.6%	116.9%	100.9%	100.0%	110.2%	114.0%
Major options								
- air conditioning	57,475	47,500	2,220	1,914	175,000	142,276	7,000	5,853
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	17,084	14,119	794	685	71,629	58,235	2,746	2,296
Other information	3 years		3 years		3 years		5 years	
- warranty condition ( x years)	Y		Y		Y		Y	
- free roadside assistance	Y		N		Y		Y	
- delivery cost included								
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL (x1000)		LUF	
<b>Model</b> (Corolla 1.4l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	115,235	60,431	13,855	9,132	24,335	20,279	538,200	444,793
Price EURO	19,381	10,164	17,592	11,595	12,568	10,473	13,342	11,026
Price index	154.2%	100.1%	140.0%	114.1%	100.0%	103.1%	106.2%	108.5%
Major options								
- air conditioning	4,900	2,346	1,180	778	1,700	1,417	57,475	47,500
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	4,345	2,081	std	std	813	678	17,084	14,119
Other information	3 years		3 years		5 years		3 years	
- warranty condition ( x years)	N		Y		Y		Y	
- free roadside assistance	N		N		Y		Y	
- delivery cost included								
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
- Recommended price is adjusted for equipment differences.  
- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**TOYOTA**

**COROLLA**
**EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>Model</b> (Corolla 1.4l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	35,350	23,813	213,158	164,474	3,411,220	2,292,103
Price EURO	16,041	10,806	15,491	11,953	17,015	11,433
Price index	127.6%	106.4%	123.3%	117.7%	135.4%	112.5%
Major options						
- air conditioning	1,500	922	pack	pack	pack	pack
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	std	std
- airbag	std	std	std	std	std	std
Right-hand-drive	1,255	771	6,242	4,816	82,097	70,169
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	Y		Y		N	
- delivery cost included	N		Y		Y	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Model</b> (Corolla 1.4l 3dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	172,907	66,220	4,683,100	3,631,473	130,930	104,744	11,790	9,455
Price EURO	23,195	8,883	13,926	10,799	16,078	12,862	20,233	16,227
Price index	184.6%	87.4%	110.8%	106.3%	127.9%	126.6%	161.0%	159.7%
Major options								
- air conditioning	n/a	n/a	280,000	216,938	9,000	7,200	pack	pack
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	pack	pack	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	9,132	2,609	151,912	117,698	3,563	2,850	std	std
Other information								
- warranty condition ( x years)	3 years		6 years		3 years		3 years	
- free roadside assistance	N		Y		Y		Y	
- delivery cost included	N		N		Y		Y	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
 - Recommended price is adjusted for equipment differences.  
 - Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**TOYOTA  
AVENSIS**

**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> (Avensis 1.6 4dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	705,100	582,727	34,950	30,129	2,704,500	2,174,390	108,830	90,995
Price EURO	17,479	14,445	17,870	15,405	16,254	13,068	16,591	13,872
Price index	107.5%	121.4%	109.9%	129.5%	100.0%	109.8%	102.1%	116.6%
Major options								
- air conditioning	65,828	54,403	pack	pack	pack	pack	6,950	5,811
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	17,084	14,119	794	685	71,629	58,235	2,746	2,296
Other information								
- warranty condition ( x years)	3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y	
- delivery cost included	Y		N		Y		Y	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL (x1000)		LUF	
<b>Model</b> (Avensis 1.6 4dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	140,200	70,738	18,170	11,638	32,964	27,470	705,100	582,727
Price EURO	23,580	11,897	23,071	14,777	17,025	14,187	17,479	14,445
Price index	145.1%	100.0%	141.9%	124.2%	104.7%	119.2%	107.5%	121.4%
Major options								
- air conditioning	4,900	2,290	1,560	999	2,017	1,681	65,828	54,403
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	4,453	2,081	std	std	813	678	17,084	14,119
Other information								
- warranty condition ( x years)	3 years		3 years		5 years		3 years	
- free roadside assistance	N		Y		Y		Y	
- delivery cost included	N		N		Y		Y	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
- Recommended price is adjusted for equipment differences.  
- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**TOYOTA  
AVENSIS**

**EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
Model (Avensis 1.6 4dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	43,379	28,748	277,310	210,083	4,701,575	3,102,776
Price EURO	19,685	13,045	20,153	15,267	23,451	15,477
Price index	121.1%	109.6%	124.0%	128.3%	144.3%	130.1%
Major options						
- air conditioning	pack	pack	pack	pack	std	std
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std
- ABS	std	std	std	std	std	std
- airbag	std	std	std	std	std	std
Right-hand-drive	1,255	771	6,357	4,816	82,097	70,169
Other information						
- warranty condition ( x years)	3 years		3 years		3 years	
- free roadside assistance	Y		Y		N	
- delivery cost included	N		Y		Y	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model (Avensis 1.6 4dr)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	210,746	76,431	5,791,200	4,219,075	169,372	135,498	12,501	10,060
Price EURO	28,271	10,253	17,221	12,546	20,798	16,639	21,454	17,265
Price index	173.9%	86.2%	105.9%	105.5%	128.0%	139.9%	132.0%	145.1%
Major options								
- air conditioning	8,994	2,570	std	std	9,900	7,920	pack	pack
- autom. Gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std
Right-hand-drive	9,132	2,609	161,752	117,698	3,563	2,850	std	std
Other information								
- warranty condition ( x years)	3 years		6 years		3 years		3 years	
- free roadside assistance	N		Y		Y		Y	
- delivery cost included	N		N		N		y	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

Notes: - Prices are recommended retail prices, effective May1 ,2000. Final prices are set by dealers.  
- Recommended price is adjusted for equipment differences.  
- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)



**MAKE:VOLKSWAGEN**
**Model Polo 60PS 5G 2T**
**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Polo 60PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	10147	8386	10763	9278	10361	8424	10258	8576
Price index	102.5%	113.9%	108.7%	126.0%	104.6%	114.4%	103.6%	116.5%
Major options								
- air conditioning	1140	942	1069	921	841	684	1157	967
- autom. Gear box	979	809	1048	903	871	709	1067	892
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	397	322	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1281	1059	1026	884	1298	1055	1296	1083
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	40.339		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Polo 60PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	13551	7361	12198	8040	11203	9336	9903	8611
Price index	136.8%	100.0%	123.2%	109.2%	113.1%	126.8%	100.0%	117.0%
Major options								
- air conditioning	2405	1156	1374	905	772	643	967	407
- autom. Gear box	1816	872	1517	1002	1682	1402	992	862
- power steering	790	379	S	S	S	S	S	S
- ABS	1430	690	937	617	382	318	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2422	1169	S	S	1255	1046	1215	1056
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	No		Yes		Yes		Yes	
- delivery cost included	No		Yes		No		No	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.339	

Notes:

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers



-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**



**MAKE:VOLKSWAGEN**
**Model Polo 60PS 5G 2T**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Polo 60PS 5G 2T						
Recommended retail price 01/05/00						
Price EURO	12352	8576	11099	8726	KA	KA
Price index	124.7%	116.5%	112.1%	118.5%	KA	KA
Major options						
- air conditioning	1132	696	755	597		
- autom. Gear box	1189	731	NA	NA		
- power steering	S	S	292	232		
- ABS	874	537	318	252		
- double airbag	S	S	S	S		
Right-hand-drive	1656	1018	1301	1033		
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	Yes		Yes		No	
- delivery cost included	No		Yes		No	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Polo 60PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	18739	7610	KA	KA	11482	9099	12523	10656
Price index	189.2%	103.4%	KA	KA	115.9%	123.6%	126.5%	144.8%
Major options								
- air conditioning	3323	949			1093	874	1476	1256
- autom. Gear box	3141	897			1105	884	1407	1198
- power steering	718	205			479	383	S	S
- ABS	S	S			S	S	S	S
- double airbag	S	S			S	S	S	S
Right-hand-drive	3741	1069			1375	1100	S	S
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

**Notes:**

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers

-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**


**MAKE:VOLKSWAGEN**
**Model Golf 75PS 5G 2T**
**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Golf 75PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	13290	10983	13498	11636	13715	11150	13273	11098
Price index	103.0%	122.8%	104.6%	130.1%	106.3%	124.7%	102.9%	124.1%
Major options								
- air conditioning	1191	984	1069	922	1016	826	S	S
- autom. Gear box	1215	1004	1227	1058	NA	NA	1143	956
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1347	1113	1176	1014	1400	1139	1346	1126
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	40.339		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Golf 75PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	16885	8944	15247	10049	13806	11505	12903	11220
Price index	130.9%	100.0%	118.2%	112.4%	107.0%	128.6%	100.0%	125.4%
Major options								
- air conditioning	1001	407	1389	915	836	697	979	851
- autom. Gear box	NA	NA	NA	NA	NA	NA	1066	927
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2489	1198	S	S	1308	1090	1277	1099
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	No		Yes		Yes		Yes	
- delivery cost included	No		Yes		No		No	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.339	

**Notes:**

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers



-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**

**MAKE:VOLKSWAGEN****Model Golf 75PS 5G 2T****EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Golf 75PS 5G 2T						
Recommended retail price 01/05/00						
Price EURO	15651	10604	14289	11128	16373	10883
Price index	121.3%	118.6%	110.7%	124.4%	126.9%	121.7%
Major options						
- air conditioning	1010	630	1069	840	1024	875
- autom. Gear box	1851	1138	NA	NA	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S
Right-hand-drive	2051	1248	1405	1104	1264	1081
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	Yes		Yes		No	
- delivery cost included	No		Yes		No	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Golf 75PS 5G 2T								
Recommended retail price 01/05/00								
Price EURO	23821	9062	12330	9440	15620	12415	17002	14469
Price index	184.6%	101.3%	95.6%	105.5%	121.1%	138.8%	131.8%	161.8%
Major options								
- air conditioning	2850	814	1072	824	1461	1169	1364	1162
- autom. Gear box	2945	841	NA	NA	1105	884	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3903	1115	1379	1084	1535	1228	S	S
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

**Notes:**

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers

-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**

**MAKE:VOLKSWAGEN****Model Bora 105PS 5G 4T****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Bora 105PS 5G 4T								
Recommended retail price 01/05/00								
Price EURO	16115	13318	16668	14369	16263	13222	16160	13511
Price index	102.9%	112.6%	106.4%	121.4%	103.8%	111.7%	103.1%	114.2%
Major options								
- air conditioning	1203	994	1068	921	1004	816	S	S
- autom. Gear box	1215	1004	1227	1058	1202	974	1220	1020
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1359	1123	1176	1014	1358	1119	1346	1126
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	40.339		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Bora 105PS 5G 4T								
Recommended retail price 01/05/00								
Price EURO	22389	11832		12000	16418	13682	15668	13624
Price index	142.9%	100.0%	0.0%	101.4%	104.8%	115.6%	100.0%	115.1%
Major options								
- air conditioning	1001	407	1389	915	827	689	967	841
- autom. Gear box	NA	NA	NA	NA	1102	919	1066	927
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2489	1198	S	S	1308	1090	1277	1110
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	No		Yes		Yes		Yes	
- delivery cost included	No		Yes		No		No	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.339	

Notes:

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers



-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**

**MAKE:VOLKSWAGEN**
**Model Bora 105PS 5G 4T**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Bora 105PS 5G 4T						
Recommended retail price 01/05/00					100 PS	100 PS
Price EURO	19270	12828	17457	13470	20415	12703
Price index	123.0%	108.4%	111.4%	113.8%	130.3%	107.4%
<b>Major options</b>						
- air conditioning	1010	630	1069	840	990	846
- autom. Gear box	1851	1138	1783	963	1217	1040
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S
Right-hand-drive	2051	1248	1407	1033	1248	1067
<b>Other information</b>						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	Yes		Yes		No	
- delivery cost included	No		Yes		No	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Bora 105PS 5G 4T								
Recommended retail price 01/05/00			100 PS	100 PS				
Price EURO	28439	10370	16505	11940	18162	14443	19636	16712
Price index	181.5%	87.6%	105.3%	100.9%	115.9%	122.1%	125.3%	141.2%
<b>Major options</b>								
- air conditioning	947	271	1148	832	1461	1169	S	S
- autom. Gear box	2950	843	1401	1016	1228	982	NA	NA
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3903	1115	1511	1093	1535	1228	S	S
<b>Other information</b>								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

Notes:

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers

-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**



**MAKE:VOLKSWAGEN****Model Passat 100PS 5G 4T****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Passat 100PS 5G 4T								
Recommended retail price 01/05/00								
Price EURO	19100	15786	18764	16176	17532	14253	17721	14817
Price index	108.9%	122.2%	107.0%	125.2%	100.0%	110.4%	101.1%	114.7%
Major options								
- air conditioning	S	S	1068	921	1052	855	1156	966
- autom. Gear box	1463	1209	1355	1168	1358	1106	1220	1020
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1677	1387	1452	1252	1695	1378	1648	1378
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	40.339		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Passat 100PS 5G 4T								
Recommended retail price 01/05/00								
Price EURO	24499	12916	20539	13155	18721	15601	17596	15300
Price index	139.7%	100.0%	117.2%	101.9%	106.8%	120.8%	100.4%	118.5%
Major options								
- air conditioning	1068	436	1941	1243	1138	948	992	862
- autom. Gear box	2136	1030	1924	1234	1453	1211	1326	1153
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3196	1580	S	S	1596	1330	1574	1369
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	No		Yes		Yes		Yes	
- delivery cost included	No		Yes		No		No	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.339	

Notes:

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers

-major options: S ( standard ) NA ( non available )

**VOLKSWAGEN**

**MAKE:VOLKSWAGEN**
**Model Passat 100PS 5G 4T**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Passat 100PS 5G 4T						
Recommended retail price 01/05/00						
Price EURO	22230	14648	19580	14834	22953	14896
Price index	126.8%	113.4%	111.7%	114.8%	130.9%	115.3%
Major options						
- air conditioning	406	250	1197	932	1120	958
- autom. Gear box	1906	1172	1761	1180	1441	1231
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S
Right-hand-drive	2178	1339	1783	1389	1598	1365
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	Yes		Yes		No	
- delivery cost included	No		Yes		No	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB*</b>	
	DKK		GRD		SEK		GBP	
<b>Model</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Passat 100PS 5G 4T								
Recommended retail price 01/05/00								
Price EURO	31599	11273	17597	12734	21367	17007	22425	19085
Price index	180.2%	87.3%	100.4%	98.6%	121.9%	131.7%	127.9%	147.8%
Major options								
- air conditioning	778	222	1140	816	S	S	S	S
- autom. Gear box	3835	1096	1464	1050	1400	1120	1613	1373
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- double airbag	S	S	S	S	S	S	S	S
Right-hand-drive	4816	1376	1712	1227	1879	1503	S	S
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		Yes	
1 EURO = 01.05.2000	7.4546		336.28		8.1435		0.5827	

**Notes:**

-prices are based on recommended retail prices adjusted for equipment differences effect on 2. May 2000

-final prices are set by dealers

-major options: S ( standard ) NA ( non available )

\* 125 PS

**VOLKSWAGEN**


**VOLVO****S40 1.8 (4d)****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
Model S40 1.8 (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	789452	637941	39899	32282	3475637	2447327	124999	102129
Price EURO	19570	15814	20400	16506	20889	14709	19056	15569
Price index	104	108	109	112	111	100	102	106
Major options								
aircondition	54459	45007	s		s		s	
automatic gearbox	58492	48340	2738	2360	225000	175780	11000	9197
power steering	s		s		s		s	
ABS	s		s		s		s	
airbag	s		s		s		s	
Right-hand-drive	34168	28238	1565	1349	113974	88517	4395	3675
Other information								
- warranty condition (x years)		1 year		1 year		1 year		1 year
- free roadside assistance		yes		yes		yes		yes
- delivery cost included								
1 EURO = 05/01/2000		40.3399		1.95583		166.386		6.55957

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
Model S40 1.8 (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	154900	94422	20196	11652	40564857	31441635	755936	642081
Price EURO	26052	15881	25644	14795	20950	16238	18739	15917
Price index	139	108	137	101	112	110	100	108
Major options								
aircondition	6000	2459	s		s		54459	47356
automatic gearbox	9500	3893	1550	1082	2720452	2267043	58492	50863
power steering	s		s		s		s	
ABS	s		s		s		s	
airbag	s		s		s		s	
Right-hand-drive	3865	3168	s		1355389	1128845	32474	28238
Other information								
- warranty condition (x years)		1 year		1 year		1 year		1 year
- free roadside assistance		yes		yes		yes		yes
- delivery cost included			300					
1 EURO = 05/01/2000		5.94573		0.787564		1936.27		40.3399

Notes:

**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**



**VOLVO****S40 1.8 (4d)****EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
Model S40 1.8 (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	50453	33349	308231	226912	5908205	3367623
Price EURO	22895	15133	22400	16490	29470	16798
Price index	122	103	120	112	157	114
Major options						
aircondition	2909	1788	19512	14895	s	
automatic gearbox	4352	2673	27520	21008	400000	341880
power steering	s		s		s	
ABS	s		s		s	
airbag	s		s		s	
Right-hand-drive	1813	1543	12384	10320	149961	128171
Other information						
- warranty condition (x years)		1 year		1 year		1 year
- free roadside assistance		yes		yes		yes
- delivery cost included	980					
1 EURO = 05/01/2000		2.20371		13.7603		200.482

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
Model S40 1.8 (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	286997	94884	8750000	5448618	174900	138172	15335	10443
Price EURO	38499	12728	26020	16203	21477	16967	26317	17922
Price index	205	87	139	110	115	115	140	122
Major options								
aircondition	11105	8884	s	s	12900	10320	s	
automatic gearbox	33300	26640	840000	530000	13900	11120	1100	936
power steering	s		s	s	s		s	
ABS	s		s	s	s		s	
airbag	s		s	s	s		s	
Right-hand-drive	4995	3996	75000	120000	5293	4235	s	
Other information								
- warranty condition (x years)		1 year		1 year		1 year		3 years
- free roadside assistance		yes		yes		yes		yes
- delivery cost included	3010				3000			
1 EURO = 05/01/2000		7.4546		336.28		8.1435		0.5827

Notes:

**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**

**VOLVO**
**S80 2.4 140hp (4d)**
**EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Model</b> S80 2.4 140hp (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	1188010	937479	54568	44281	5052976	3774725	195364	154369
Price EURO	29450	23239	27900	22641	30369	22687	29783	23533
Price index	106	112	100	109	109	110	107	114
Major options								
aircondition	s		s		s		s	
automatic gearbox	73015	60343	3325	2866	224954	175745	11000	9197
power steering	s		s		s		s	
ABS	s		s		s		s	
airbag	s		s		s		s	
Right-hand-drive	34168	28238	1565	1349	113974	88517	4395	3675
Other information								
- warranty condition (x years)		1 year		1 year		1 year		1 year
- free roadside assistance		yes		yes		yes		yes
- delivery cost included								
1 EURO = 05/01/2000		40.3399		1.95583		166.386		6.55957

**EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Model</b> S80 2.4 140hp (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	239900	123091	NA		65252299	46136752	1134730	940060
Price EURO	40348	20702			33700	23828	28129	23303
Price index	145	100			121	115	101	113
Major options								
aircondition	6000	2459			s		s	
automatic gearbox	13500	5532			3406287	2838573	73015	63491
power steering	s				s		s	
ABS	s				s		s	
airbag	s				s		s	
Right-hand-drive	3865	3168			1355389	1128845	32474	28238
Other information								
- warranty condition (x years)		1 year				1 year		1 year
- free roadside assistance		yes				yes		yes
- delivery cost included								
1 EURO = 05/01/2000		5.94573				1936.27		40.3399

Notes:

**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**

**VOLVO**
**S80 2.4 140hp (4d)**
**EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
<b>Model</b> S80 2.4 140hp (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	79289	49603	455466	316475	NA	
Price EURO	35980	22509	33100	22999		
Price index	129	109	119	111		
Major options						
aircondition	s		s			
automatic gearbox	5509	3385	34400	25672		
power steering	s		s			
ABS	s		s			
airbag	s		s			
Right-hand-drive	1813	1543	12384	9242		
Other information						
- warranty condition (x years)		1 year		1 year		
- free roadside assistance		yes		yes		
- delivery cost included	1113					
1 EURO = 05/01/2000		2.20371		13.7603		

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
<b>Model</b> S80 2.4 140hp (4d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	442296	142173	NA		242900	191905	22275	15885
Price EURO	59332	19072			29827	23565	38227	27261
Price index	213	92			107	114	137	132
Major options								
aircondition	s				12900	10320	s	
automatic gearbox	33300	26640			14500	11600	1100	936
power steering	s				s		s	
ABS	s				s		s	
airbag	s				s		s	
Right-hand-drive	4995	3996			5293	4235	s	
Other information								
- warranty condition (x years)		1 year				1 year		3 years
- free roadside assistance		yes				yes		yes
- delivery cost included	2010				3000			
1 EURO = 05/01/2000		7.4546				8.1435		0.5827

Notes:

**VOLVO CAR CORPORATION**  
**FORD MOTOR COMPANY**