



EUROPEAN COMMISSION
DIRECTORATE-GENERAL IV - COMPETITION

IV /F2/1197

**PRECIOS DE COCHES
EN LA UNION EUROPEA AL
1 DE NOVIEMBRE DE 1997**

**PRIX DES VOITURES AU SEIN DE
L'UNION EUROPEENNE AU
1 NOVEMBRE 1997**

**BILPRISER INDENFOR
DEN EUROPÆISKE UNION
PR.1.NOVEMBER 1997**

**PREZZI DEGLI AUTOVEICOLI
NELL'UNIONE EUROPEA AL
1°NOVEMBRE 1997**

**AUTOPREISE IN DER
EUROPÄISCHEN UNION AM
1.NOVEMBER 1997**

**AUTOPRIJZEN IN DE
EUROPESE UNIE OP
1 NOVEMBER 1997**

**ΟΙ ΤΙΜΕΣ ΤΩΝ ΑΥΤΟΚΙΝΗΤΩΝ
ΣΤΗΝ ΕΥΡΩΠΑΙΚΗ ΕΝΩΣΗ ΤΗΝ
1 ΝΟΕΜΒΡΙΟΥ 1997**

1/11/97

**CAR PRICES WITHIN THE
EUROPEAN UNION ON
1 NOVEMBER 1997**

**PREÇOS DE AUTOMÓVEIS NA
UNIÃO EUROPEIA AO
1 DE NOVEMBRO DE 1997**

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1. MARRASKUUTA 1997**

**BILPRISER INOM DEN
EUROPEISKA UNIONEN DEN
1 NOVEMBER 1997**



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al 1 de noviembre de 1997**

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den 1. November 1997**

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am 1. November 1997**

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ao 1 de Novembro de 1997 (em %)**

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den 1 november 1997 (i%)**

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- 1 Fuentes: Los constructores de automóviles / Kilde: Bilfabrikanter / Angaben stammen von den Automobilherstellern / Πηγές: Οι κατασκευαστές οχημάτων / Sources: Motor vehicle manufacturers / Lähde: Moottori-ajoneuvojen valmistajat / Sources: Les constructeurs automobiles / Fonte d'informazione: I costruttori di automobili / Bron: automobiefabrikanten / Fonte: Os constructores de automóveis / Källor: biltillverkare
- 2 100% para el país menos caro / 100% er brugt på det billigste land./ 100% bezeichnet das preisgünstigste Land / 100% χρησιμοποιείται για τη φτηνότερη χώρα/ 100% is used for the cheapest country / 100%: ia käytetään kuvaamaan edullisinta maata / 100% pour le pays le moins cher / 100% per il paese meno caro / 100% wordt gebruikt voor het goedkoopste land / 100% para o país menos caro / 100% används för det billigaste landet
- 3 XXX indica que no hay datos disponibles / XXX indikerer at beløb ikke er til rådighed / XXX Angaben nicht verfügbar / XXX ενδυνκνείει ότι τα ποσά δεν είναι διαθέσιμα / XXX indicates that figures are not available / XXX ilmaisee, ettei tietoja ole saatavilla / XXX données non disponibles / XXX vale dati non disponibili / XXX betyder aan dat er geen cijfers beschikbaar zijn / XXX dados não disponíveis / XXX visar att uppgift saknas
- 4 Los datos utilizados no incluyen impuestos / Alle anførte beløb er uden skat / Angaben ohne Steuern / Όλα τα αναφερόμενα ποσά είναι αφορολόγητα / All figures quoted are free of tax / Kaikki hinnat on ilmoitettu ilman veroja / Les données utilisées sont hors taxes / I dati utilizzati non includono le tasse / Alle genoteerde bedragen zijn exclusief belastingen / Os dados utilizados são livres de impostos / Alla belopp är angivna exklusive skatt

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Nach Automobilhersteller
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By manufacturer
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Per autofabrikant
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BMW GROUP / BMW

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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BMW 316i	108,6%	112,1%	107,9%	112,4%	123,0%	109,6%	113,9%	100% MIN	113,9%	107,7%	109,5%	130,9% MAX
BMW 520i	112,7%	110,9%	106,8%	111,8%	117,0%	114,3%	111,1%	100% MIN	113,7%	119,0%	104,1%	129,5% MAX
BMW 730i	103,5%	106,6%	103,7%	108,5%	108,3%	111,5%	102,9%	100% MIN	107,1%	120,5% MAX	XXX	109,7%

BMW GROUP / ROVER

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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LAND ROVER Discovery	113,0%	115,1%	102,0%	XXX	123,1%	100% MIN	113,0%	106,6%	116,7%	XXX	108,8%	144,7% MAX
RANGE ROVER V8i	101,9%	110,0%	100% MIN	103,9%	107,9%	104,6%	101,9%	111,2%	105,9%	XXX	XXX	131,2% MAX
ROVER MGF	107,1%	101,8%	105,2%	102,3%	110,8%	102,2%	107,1%	109,4%	100% MIN	100,3%	XXX	129,9% MAX
ROVER 214	104,2%	110,7%	100% MIN	101,0%	112,5%	110,7%	104,2%	103,0%	XXX	109,8%	113,1%	140,6% MAX
ROVER 414	103,0%	102,7%	100% MIN	112,4%	113,9%	110,1%	103,0%	103,7%	102,5%	101,7%	118,1%	141,7% MAX
ROVER 620	108,2%	110,5%	102,9%	111,9%	117,4%	118,4%	108,2%	100% MIN	105,2%	109,4%	116,0%	140,3% MAX

FIAT GROUP/ALFA

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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ALFA 145	102,9%	117,4%	102,7%	106,5%	110,6%	109,9%	102,9%	100% MIN	112,7%	102,4%	XXX	148,9% MAX
ALFA 164	118,6%	XXX	116,3%	129,4%	106,9%	117,7%	119,7%	100% MIN	130,1%	119,9%	112,6%	146,4% MAX

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FIAT GROUP/FIAT

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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FIAT Cinquecento	106,5%	122,8%	100% MIN	107,4%	111,7%	112,9%	106,5%	103,4%	111,3%	108,7%	XXX	146,4% MAX
FIAT Bravo	103,8%	112,8%	107,5%	108,0%	100,3%	122,0%	103,8%	100% MIN	107,3%	100,4%	111,5%	148,9% MAX
FIAT Marea	107,8%	112,0%	102,9%	106,6%	100,7%	114,1%	107,8%	100,9%	106,6%	100% MIN	112,8%	138,1% MAX

FIAT GROUP/LANCIA

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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LANCIA Y	110,2%	124,8% MAX	113,7%	120,5%	XXX	117,9%	110,2%	111,0%	112,8%	100% MIN	XXX	XXX
LANCIA Dedra	115,6%	124,2% MAX	117,9%	121,3%	XXX	118,8%	116,5%	100% MIN	120,8%	110,1%	XXX	XXX
LANCIA K	114,2%	108,7%	115,5%	119,9%	XXX	125,4% MAX	114,2%	100% MIN	117,1%	110,5%	XXX	XXX

FORD

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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FORD Fiesta	106,3%	128,1%	128,2%	122,8%	133,4%	113,3%	106,3%	117,3%	110,7%	100% MIN	121,4%	143,5% MAX
FORD Escort	107,0%	124,5%	117,1%	114,2%	115,2%	125,3%	107,0%	102,7%	106,8%	100% MIN	125,4%	145,4% MAX
FORD Mondeo	111,3%	120,3%	102,6%	113,6%	113,7%	119,8%	111,3%	108,6%	121,0%	100% MIN	120,3%	134,7% MAX
FORD Scorpio	101,1%	109,1%	128,8%	117,2%	118,1%	119,1%	101,1%	103,7%	125,0%	116,5%	100% MIN	136,6% MAX

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GM/OPEL

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
OPEL Corsa	101,3%	108,1%	101,9%	100,1%	118,4%	100% MIN	101,3%	111,2%	111,0%	100,5%	114,1%	126,9% MAX
OPEL Astra	109,5%	112,8%	100% MIN	106,6%	112,1%	109,4%	109,5%	101,3%	108,0%	106,1%	114,8%	125,3% MAX
OPEL Vectra	108,6%	110,3%	102,3%	100% MIN	102,6%	105,6%	108,6%	101,1%	112,1%	100,9%	115,6% MAX	115,0%
OPEL Omega	113,5%	115,8%	106,7%	113,3%	120,8%	102,0%	113,5%	100% MIN	114,6%	117,2%	116,0%	128,8% MAX

MERCEDES-BENZ

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
MERCEDES C180	108,1%	107,2%	101,1%	105,2%	111,1%	102,0%	105,4%	100% MIN	105,5%	102,9%	108,3%	118,3% MAX
MERCEDES E200	111,1%	109,6%	114,7%	111,7%	112,4%	116,7%	111,0%	100% MIN	112,2%	118,1%	112,4%	126,2% MAX
MERCEDES S320	103,9%	100% MIN	107,9%	111,2%	110,4%	111,0%	100,1%	106,4%	104,3%	110,2%	102,6%	112,4% MAX

PSA GROUP/CITROEN

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
CITROEN Saxo	106,1%	124,2%	108,2%	118,2%	111,4%	109,4%	XXX	104,1%	111,3%	100% MIN	XXX	136,5% MAX
CITROEN Xsara	107,7%	113,6%	109,9%	117,3%	XXX	112,7%	XXX	100% MIN	108,3%	103,3%	XXX	135,9% MAX
CITROEN Xantia	114,0%	122,5%	101,1%	113,0%	118,7%	108,5%	XXX	103,5%	120,1%	100% MIN	110,9%	124,2% MAX
CITROEN Evasion	107,0%	113,0%	109,5%	123,0% MAX	113,5%	107,5%	XXX	100% MIN	111,4%	XXX	118,2%	115,1%

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PSA GROUP/PEUGEOT

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
PEUGEOT 106	106,1%	119,8%	108,1%	114,5%	118,3%	116,2%	106,1%	107,3%	112,1%	100% MIN	119,9%	135,8% MAX
PEUGEOT 306	109,6%	113,2%	106,3%	124,7%	117,7%	116,5%	109,6%	100% MIN	112,7%	102,8%	113,7%	144,2% MAX
PEUGEOT 406	109,5%	107,1%	104,8%	116,5%	109,6%	112,8%	109,5%	100% MIN	114,0%	100,4%	112,2%	130,9% MAX
PEUGEOT 806	101,7%	106,6%	110,5%	117,0%	119,5%	106,9%	101,7%	100% MIN	108,9%	125,7%	110,7%	127,7% MAX

RENAULT

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
RENAULT Twingo	104,6%	105,8%	106,2%	115,5% MAX	XXX	106,9%	104,6%	101,7%	111,8%	100% MIN	113,7%	XXX
RENAULT Clio	100% MIN	111,5%	111,4%	116,6%	120,3%	112,3%	100% MIN	102,4%	103,9%	100% MIN	XXX	130,4% MAX
RENAULT Megane	101,7%	103,2%	110,9%	116,6%	114,3%	107,2%	101,7%	102,5%	102,2%	100% MIN	XXX	137,1% MAX
RENAULT Laguna	106,2%	118,9%	113,0%	123,3%	122,2%	122,6%	106,2%	111,9%	121,6%	100% MIN	128,1%	140,7% MAX
RENAULT Safrane	111,7%	124,5%	108,8%	121,1%	116,4%	128,4%	111,7%	100% MIN	129,6%	123,2%	XXX	130,5% MAX
RENAULT Espace	101,9%	107,6%	105,3%	113,0% MAX	XXX	108,7%	101,9%	100% MIN	100,8%	XXX	XXX	XXX

VOLVO

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
VOLVO S40	113,9%	116,1%	117,7%	116,7%	106,0%	117,4%	113,2%	100% MIN	119,2%	121,5%	114,6%	122,6% MAX
VOLVO S70	110,1%	110,9%	114,0%	108,5%	110,6%	102,9%	110,1%	100% MIN	112,8%	110,3%	103,1%	117,0% MAX

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VW GROUP / AUDI

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
AUDI A3	103,3%	109,1%	102,6%	105,0%	101,5%	108,0%	101,1%	100% MIN	105,3%	101,3%	108,4%	110,7% MAX
AUDI A4	112,2%	112,5% MAX	106,2%	109,3%	102,5%	109,2%	105,2%	100% MIN	109,9%	107,2%	100,7%	108,6%
AUDI A6	108,2%	110,2%	100,2%	106,4%	107,5%	113,8%	102,7%	101,5%	110,9%	110,0%	100% MIN	118,2% MAX
AUDI A8	102,4%	103,3%	103,7%	110,0%	108,7%	115,0%	100% MIN	108,5%	105,5%	102,5%	116,9% MAX	106,8%

VW GROUP / SEAT

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
SEAT Arosa	XXX	116,7%	100% MIN	109,2%	XXX	112,7%	XXX	105,7%	113,0%	100,7%	110,0%	122,7% MAX
SEAT Ibiza	106,4%	115,0%	109,2%	107,7%	115,5%	113,8%	104,1%	100,6%	112,7%	100% MIN	106,6%	130,3% MAX
SEAT Cordoba	108,7%	110,6%	107,2%	114,5%	114,0%	115,8%	115,4%	100% MIN	108,5%	101,1%	101,5%	130,3% MAX
SEAT Toledo	100% MIN	105,9%	123,3%	121,3%	107,6%	107,6%	107,1%	103,7%	103,4%	109,6%	102,0%	127,6% MAX

VW GROUP / VW

	B	D	E	F	IRL	I	L	NL	A	P	S	UK
VW Polo	115,1%	135,8%	116,1%	121,1%	137,3%	121,6%	116,0%	116,6%	122,1%	100% MIN	121,5%	154,3% MAX
VW Golf	106,3%	112,3%	104,4%	106,3%	112,0%	108,7%	108,4%	100% MIN	107,1%	XXX	112,7%	140,1% MAX
VW Passat	107,6%	120,4%	102,6%	107,4%	105,9%	109,4%	108,6%	100% MIN	108,8%	104,5%	112,2%	133,5% MAX

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DAIHATSU

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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DAIHATSU Charade	106,7%	115,9%	XXX	106,8%	XXX	XXX	106,7%	100% MIN	100,3%	105,7%	XXX	136,7% MAX
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HONDA

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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HONDA Civic	107,3%	112,1%	112,0%	107,7%	115,3%	109,6%	107,3%	100% MIN	102,5%	103,2%	109,0%	136,5% MAX
HONDA Accord	110,4%	119,3%	107,4%	108,5%	119,8%	113,2%	110,4%	100% MIN	103,6%	106,6%	113,0%	129,0% MAX

MAZDA

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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MAZDA 121	103,3%	115,4%	XXX	XXX	122,7%	101,7%	103,9%	100% MIN	105,9%	XXX	XXX	136,8% MAX
MAZDA 323	100% MIN	109,4%	110,4%	109,8%	112,9%	105,3%	100,4%	105,8%	105,6%	110,6%	XXX	143,7% MAX
MAZDA 626	111,2%	109,7%	XXX	104,2%	119,2%	XXX	108,0%	100% MIN	110,8%	XXX	XXX	126,0% MAX

MITSUBISHI

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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MITSUBISHI Colt	102,0%	110,0%	XXX	XXX	XXX	102,2%	102,0%	100% MIN	104,4%	104,3%	XXX	123,9% MAX
MITSUBISHI Carisma	100,1%	114,4%	100% MIN	104,0%	111,4%	106,9%	100,1%	100,2%	111,7%	102,5%	112,8%	117,6% MAX

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NISSAN

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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NISSAN Micra	100,7%	115,6%	100% MIN	103,2%	119,4%	100,4%	100,7%	103,2%	101,6%	102,4%	XXX	125,4% MAX
NISSAN Almera	100,1%	114,4%	103,1%	107,0%	118,2%	102,3%	100,1%	100% MIN	104,6%	100,1%	XXX	137,2% MAX
NISSAN Primera	100% MIN	114,0%	101,5%	108,3%	XXX	110,1%	100% MIN	101,7%	103,1%	103,2%	114,8%	139,1% MAX

SUBARU

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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SUBARU Legacy	112,1%	115,8%	XXX	106,1%	118,0%	133,9%	114,4%	100% MIN	121,9%	XXX	119,4%	142,3% MAX
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SUZUKI

B	D	E	F	IRL	I	L	NL	A	P	S	UK
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SUZUKI Swift	100% MIN	111,7%	XXX	102,8%	115,3%	126,3% MAX	101,1%	100,9%	107,1%	109,2%	XXX	118,5%
SUZUKI Baleno	112,0%	123,7%	106,3%	110,7%	118,5%	106,3%	112,8%	100% MIN	114,0%	XXX	117,4%	135,9% MAX

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TOYOTA

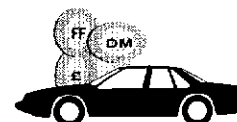
B	D	E	F	IRL	I	L	NL	A	P	S	UK
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TOYOTA Starlet	100% MIN	117,5%	XXX	112,6%	130,6%	XXX	100% MIN	107,1%	110,0%	104,2%	117,8%	143,3% MAX
TOYOTA Corolla	103,2%	109,3%	106,7%	107,8%	120,0%	100% MIN	103,2%	103,7%	110,9%	113,4%	113,3%	135,8% MAX
TOYOTA Carina	114,9%	123,8%	100% MIN	119,2%	123,7%	118,8%	114,9%	104,6%	120,1%	128,0%	109,2%	137,4% MAX

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II

Precio en ECUS y en moneda nacional (sin impuestos), por marca
Pris i ECU og national valuta (uden afgifter), per bilmarke
Preis in ECU und nationaler Währung (ohne Steuern), gegliedert nach Marke
Τιμή σε ECU και εθνικό νομισμα (αφορολογητή), μοντελο
Price in ECU and national currency (tax free), by make
Hinta ECU issa ja paikallisessa valuutassa (ilman veroja), automerkeittien
Prix en ECU et en monnaie nationale (hors taxes), par marque
Prezzo in ECU e in moneta nazionale (al netto delle Tasse), per marca
Prijs in ECU en in nationale Valuta (zonder belasting), per merk
Preço em ECU e em moeda nacional (livre de taxas), por marca
Pris i ECU och nationell valuta (excl. moms), per bilmärke



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	B	D	E	F	IRL	I
ALFA 145						
National Currency	389.190	21.527	1.590.390	65.415	7.796	19.733.000
ECU	9.564	10.912	9.545	9.898	10.277	10.215
ALFA 164						
National Currency	773.380		3.104.800	136.997	12.989	36.441.000
ECU	19.005		18.634	20.729	17.123	18.864
AUDI A3						
National Currency	532.553	27.261	2.165.338	87.864	9.749	26.407.783
ECU	13.087	13.819	12.996	13.295	12.852	13.670
AUDI A4						
National Currency	747.934	36.339	2.898.269	118.294	12.741	34.567.898
ECU	18.380	18.420	17.394	17.899	16.796	17.894
AUDI A6						
National Currency	989.088	48.826	3.751.378	157.999	18.328	49.410.391
ECU	24.306	24.750	22.515	23.907	24.161	25.577
AUDI A8						
National Currency	1.511.716	73.913	6.268.268	263.870	29.914	80.629.298
ECU	37.149	37.467	37.620	39.926	39.435	41.738
BMW 316i						
National Currency	690.024	34.522	2.805.000	115.998	14.562	33.061.000
ECU	16.957	17.499	16.835	17.552	19.197	17.114
BMW 520i						
National Currency	1.039.790	49.565	4.031.000	167.376	20.107	50.040.000
ECU	25.552	25.125	24.193	25.326	26.507	25.903
BMW 730i						
National Currency	1.771.291	88.435	7.268.000	301.597	34.549	90.582.000
ECU	43.528	44.828	43.620	45.635	45.545	46.890
CITROEN Saxo						
National Currency	297.645	16.904	1.243.089	53.897	5.828	14.575.000
ECU	7.314	8.569	7.461	8.155	7.683	7.545
CITROEN Xsara						
National Currency	407.438	20.826	1.701.626	72.056		20.235.000
ECU	10.012	10.557	10.213	10.903		10.475
CITROEN Xantia						
National Currency	638.732	33.261	2.317.677	102.819	12.397	28.858.000
ECU	15.696	16.860	13.910	15.558	16.343	14.938
CITROEN Evasion						
National Currency	802.500	41.109	3.362.500	149.834	15.874	38.273.000
ECU	19.721	20.838	20.181	22.671	20.926	19.812

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	L	NL	A	F	S	UK
ALFA 145						
National Currency	389.190	20.672	145.459	1.916.330		9.367
ECU	9.564	9.296	10.476	9.522		13.844
ALFA 164						
National Currency	780.170	35.631	289.474	3.866.880	154.275	15.871
ECU	19.172	16.023	20.848	19.214	18.034	23.457
AUDI A3						
National Currency	521.210	28.159	185.140	2.582.118	117.372	9.483
ECU	12.808	12.663	13.334	12.830	13.720	14.016
AUDI A4						
National Currency	701.257	36.426	250.066	3.533.712	141.142	12.036
ECU	17.233	16.380	18.010	17.559	16.499	17.789
AUDI A6						
National Currency	939.036	50.722	345.874	4.974.100	192.205	17.973
ECU	23.076	22.809	24.910	24.716	22.468	26.564
AUDI A8						
National Currency	1.476.446	87.506	531.559	7.487.314	362.907	26.229
ECU	36.282	39.351	38.283	37.203	42.422	38.767
BMW 316i						
National Currency	723.492	34.711	246.863	3.384.000	146.256	13.829
17.779	17.779	15.609	17.779	16.815	17.097	20.439
BMW 520i						
National Currency	1.024.454	50.396	357.926	5.426.000	201.822	19.855
25.175	25.175	22.663	25.778	26.961	23.592	29.346
BMW 730i						
National Currency	1.760.346	93.505	625.545	10.195.000		31.210
43.259	43.259	42.048	45.052	50.658		46.128
CITROEN Saxo						
National Currency		15.970	106.542	1.388.020		6.370
ECU		7.182	7.673	6.897		9.415
CITROEN Xsara						
National Currency		20.672	139.832	1.932.881		8.549
ECU		9.296	10.071	9.604		12.635
CITROEN Xantia						
National Currency		31.671	229.607	2.769.983	130.586	11.570
ECU		14.242	16.536	13.764	15.265	17.100
CITROEN Evasion						
National Currency		40.992	285.016		186.425	14.357
ECU		18.434	20.527		21.792	21.220

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	B	D	E	F	IRL	I
<u>DAIHATSU Charade</u>						
National Currency	360.727	19.005		58.654		
ECU	8.865	9.634		8.875		
<u>FIAT Cinquecento</u>						
National Currency	217.300	12.154	835.600	35.589	4.249	10.942.000
ECU	5.340	6.161	5.015	5.385	5.601	5.664
<u>FIAT Bravo</u>						
National Currency	354.280	18.660	1.502.250	59.870	6.379	19.757.000
ECU	8.706	9.459	9.016	9.059	8.409	10.227
<u>FIAT Marela</u>						
National Currency	526.860	26.544	2.058.590	84.595	9.170	26.464.000
ECU	12.947	13.455	12.355	12.800	12.089	13.699
<u>FORD Fiesta</u>						
National Currency	288.894	16.875	1.426.202	54.161	6.758	14.614.511
ECU	7.099	8.554	8.560	8.195	8.909	7.565
<u>FORD Escort</u>						
National Currency	404.409	22.828	1.812.739	70.132	8.116	22.488.761
ECU	9.938	11.572	10.879	10.612	10.699	11.641
<u>FORD Mondeo</u>						
National Currency	530.581	27.784	2.001.678	87.900	10.096	27.104.400
ECU	13.039	14.084	12.013	13.300	13.309	14.031
<u>FORD Scorpio</u>						
National Currency	651.531	34.081	3.396.229	122.590	14.186	36.427.235
ECU	16.011	17.276	20.383	18.549	18.701	18.857
<u>HONDA Civic</u>						
National Currency	445.462	22.563	1.903.159	72.586	8.918	21.586.704
ECU	10.947	11.437	11.422	10.983	11.756	11.174
<u>HONDA Accord</u>						
National Currency	663.415	34.766	2.643.877	105.904	13.418	32.292.101
ECU	16.303	17.623	15.868	16.024	17.689	16.716
<u>LANCIA Y</u>						
National Currency	306.540	16.830	1.294.470	54.438		15.568.000
ECU	7.533	8.531	7.769	8.237		8.059
<u>LANCIA Dedra</u>						
National Currency	598.760	31.191	2.500.300	102.082		29.222.000
ECU	14.714	15.811	15.006	15.446		15.127
<u>LANCIA K</u>						
National Currency	817.980	37.753	3.387.050	139.502		42.648.000
ECU	20.101	19.137	20.328	21.108		22.077

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	<u>L</u>	<u>NL</u>	<u>A</u>	<u>P</u>	<u>S</u>	<u>UK</u>
<u>DAIHATSU Charade</u>						
National Currency	360.727	18.477	115.664	1.768.011		7.687
ECU	8.865	8.309	8.330	8.785		11.361
<u>FIAT Cinquecento</u>						
National Currency	217.300	11.530	77.534	1.097.230		4.968
ECU	5.340	5.185	5.584	5.452		7.343
<u>FIAT Bravo</u>						
National Currency	354.280	18.648	124.965	1.693.750	79.952	8.450
ECU	8.706	8.386	9.000	8.416	9.346	12.489
<u>FIAT Marea</u>						
National Currency	526.860	26.947	177.756	2.416.850	115.864	11.223
ECU	12.947	12.118	12.802	12.009	13.544	16.588
<u>FORD Fiesta</u>						
National Currency	288.894	17.410	102.654	1.343.615	69.312	6.482
ECU	7.099	7.829	7.393	6.676	8.102	9.580
<u>FORD Escort</u>						
National Currency	404.409	21.218	137.789	1.869.881	99.670	9.138
ECU	9.938	9.542	9.924	9.291	11.651	13.506
<u>FORD Mondeo</u>						
National Currency	530.581	28.273	196.788	2.356.700	120.492	10.671
ECU	13.039	12.714	14.173	11.710	14.085	15.772
<u>FORD Scorpio</u>						
National Currency	651.531	36.495	274.641	3.712.859	135.415	14.631
ECU	16.011	16.411	19.780	18.449	15.829	21.625
<u>HONDA Civic</u>						
National Currency	445.462	22.681	145.156	2.117.605	95.091	9.422
ECU	10.947	10.199	10.454	10.522	11.116	13.926
<u>HONDA Accord</u>						
National Currency	663.415	32.846	212.495	3.169.671	142.731	12.891
ECU	16.303	14.771	15.304	15.750	16.685	19.053
<u>LANCIA Y</u>						
National Currency	306.540	16.874	107.012	1.375.560		
ECU	7.533	7.588	7.707	6.835		
<u>LANCIA Dedra</u>						
National Currency	603.440	28.311	213.524	2.820.360		
ECU	14.829	12.731	15.378	14.014		
<u>LANCIA K</u>						
National Currency	817.980	39.149	286.295	3.915.180		
ECU	20.101	17.605	20.619	19.454		

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	B	D	E	F	IRL	I
<u>LAND ROVER Discovery</u>						
National Currency	913.223	45.128	3.376.484		18.558	38.380.027
ECU	22.442	22.875	20.265		24.465	19.867
<u>MAZDA 121</u>						
National Currency	313.140	16.948			6.931	14.624.999
ECU	7.695	8.591			9.137	7.571
<u>MAZDA 323</u>						
National Currency	470.247	24.939	2.125.918	83.832	9.895	23.516.666
ECU	11.556	12.642	12.759	12.685	13.044	12.173
<u>MAZDA 626</u>						
National Currency	618.470	29.557		94.114	12.358	
ECU	15.198	14.982		14.240	16.291	
<u>MERCEDES C180</u>						
National Currency	823.700	39.600	3.157.000	130.200	15.781	36.900.000
ECU	20.242	20.073	18.947	19.701	20.804	19.101
<u>MERCEDES E200</u>						
National Currency	1.035.000	49.500	4.376.000	169.060	19.533	51.650.000
ECU	25.434	25.092	26.263	25.580	25.750	26.737
<u>MERCEDES S320</u>						
National Currency	2.004.600	93.500	8.517.000	348.350	39.700	101.600.000
ECU	49.261	47.395	51.116	52.709	52.335	52.593
<u>MITSUBISHI Colt</u>						
National Currency	395.711	20.687				18.808.333
ECU	9.724	10.486				9.736
<u>MITSUBISHI Carisma</u>						
National Currency	532.240	29.470	2.176.504	89.746	11.036	26.983.333
ECU	13.079	14.938	13.063	13.579	14.548	13.968
<u>NISSAN Micra</u>						
National Currency	319.174	17.765	1.298.122	53.117	7.055	15.112.500
ECU	7.843	9.005	7.791	8.037	9.300	7.823
<u>NISSAN Almera</u>						
National Currency	398.512	22.083	1.680.824	69.141	8.769	19.325.630
ECU	9.793	11.194	10.088	10.462	11.560	10.004
<u>NISSAN Primera</u>						
National Currency	477.025	26.352	1.983.216	83.930		24.926.471
ECU	11.722	13.358	11.903	12.699		12.903

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	<i>L</i>	<i>NL</i>	<i>A</i>	<i>P</i>	<i>S</i>	<i>UK</i>
<u>LAND ROVER Discovery</u>						
National Currency	913.223	47.114	321.938		184.855	19.447
ECU	22.442	21.187	23.186		21.609	28.743
<u>MAZDA 121</u>						
National Currency	314.840	16.561	109.491			6.893
ECU	7.737	7.447	7.886			10.188
<u>MAZDA 323</u>						
National Currency	471.947	27.200	169.418	2.572.939		11.232
ECU	11.598	12.232	12.202	12.785		16.601
<u>MAZDA 626</u>						
National Currency	600.170	30.380	210.169			11.642
ECU	14.749	13.662	15.136			17.207
<u>MERCEDES C180</u>						
National Currency	803.100	41.657	274.540	3.881.000	173.500	14.997
ECU	19.735	18.733	19.772	19.284	20.281	22.166
<u>MERCEDES E200</u>						
National Currency	1.034.780	50.930	356.700	5.443.000	220.200	19.553
ECU	25.429	22.903	25.690	27.046	25.740	28.899
<u>MERCEDES S320</u>						
National Currency	1.930.435	112.150	686.700	10.514.000	416.000	36.050
ECU	47.439	50.433	49.456	52.243	48.628	53.282
<u>MITSUBISHI Colt</u>						
National Currency	395.711	21.192	138.162	1.999.534		7.987
ECU	9.724	9.530	9.950	9.935		11.805
<u>MITSUBISHI Carisma</u>						
National Currency	532.240	29.096	202.682	2.693.756	126.100	10.396
ECU	13.079	13.084	14.597	13.385	14.741	15.365
<u>NISSAN Micra</u>						
National Currency	319.174	17.886	109.906	1.605.503		6.609
ECU	7.843	8.043	7.915	7.978		9.768
<u>NISSAN Almera</u>						
National Currency	398.512	21.750	142.091	1.970.831		9.081
ECU	9.793	9.781	10.233	9.793		13.422
<u>NISSAN Primera</u>						
National Currency	477.024	26.508	167.747	2.435.423	115.120	11.034
ECU	11.722	11.920	12.081	12.101	13.457	16.308

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	B	D	E	F	IRL	I
<u>OPEL Corsa</u>						
National Currency	335.048	17.318	1.379.000	53.744	7.299	15.694.000
ECU	8.233	8.779	8.276	8.132	9.622	8.124
<u>OPEL Astra</u>						
National Currency	520.993	26.021	1.948.000	82.358	9.939	24.708.000
ECU	12.803	13.190	11.691	12.462	13.102	12.790
<u>OPEL Vectra</u>						
National Currency	690.909	34.031	2.665.000	103.336	12.166	31.887.000
ECU	16.978	17.250	15.994	15.636	16.038	16.506
<u>OPEL Omega</u>						
National Currency	924.216	45.724	3.559.000	149.879	18.339	39.424.000
ECU	22.712	23.178	21.360	22.678	24.176	20.408
<u>PEUGEOT 106</u>						
National Currency	303.689	16.623	1.267.000	53.234	6.313	15.791.000
ECU	7.463	8.426	7.604	8.055	8.322	8.174
<u>PEUGEOT 306</u>						
National Currency	436.142	21.837	1.732.000	80.597	8.731	22.016.000
ECU	10.718	11.069	10.395	12.195	11.510	11.397
<u>PEUGEOT 406</u>						
National Currency	579.117	27.449	2.270.000	100.083	10.801	28.322.000
ECU	14.231	13.914	13.624	15.144	14.239	14.661
<u>PEUGEOT 806</u>						
National Currency	643.581	32.695	2.861.000	120.232	14.094	32.110.000
ECU	15.815	16.573	17.171	18.192	18.580	16.622
<u>RANGE ROVER V8i</u>						
National Currency	1.623.967	84.989	6.523.438	268.786	32.053	79.127.907
ECU	39.907	43.081	39.152	40.670	42.255	40.961
<u>RENAULT Twingo</u>						
National Currency	325.507	15.970	1.353.635	58.374		15.788.000
ECU	7.999	8.095	8.124	8.833		8.173
<u>RENAULT Clio</u>						
National Currency	372.291	20.123	1.698.531	70.504	8.347	19.849.000
ECU	9.149	10.200	10.194	10.668	11.004	10.275
<u>RENAULT Megane</u>						
National Currency	459.665	22.617	2.052.319	85.614	9.633	23.002.000
ECU	11.296	11.465	12.317	12.954	12.699	11.907
<u>RENAULT Laguna</u>						
National Currency	583.695	31.669	2.542.296	109.981	12.519	31.977.000
ECU	14.344	16.053	15.258	16.641	16.503	16.553

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	L	NL	A	P	S	UK
<u>OPEL Corsa</u>						
National Currency	335.048	20.097	125.202	1.643.000	79.319	6.974
ECU	8.233	9.037	9.017	8.164	9.272	10.308
<u>OPEL Astra</u>						
National Currency	520.993	26.324	175.264	2.496.000	114.866	9.911
ECU	12.803	11.838	12.623	12.402	13.427	14.648
<u>OPEL Vectra</u>						
National Currency	690.909	35.139	243.310	3.174.000	154.626	12.170
ECU	16.978	15.802	17.523	15.771	18.075	17.987
<u>OPEL Omega</u>						
National Currency	924.216	44.509	318.618	4.720.000	198.685	17.443
ECU	22.712	20.015	22.947	23.453	23.225	25.781
<u>PEUGEOT 106</u>						
National Currency	303.689	16.781	109.503	1.415.784	72.170	6.463
ECU	7.463	7.546	7.886	7.035	8.436	9.552
<u>PEUGEOT 306</u>						
National Currency	436.142	21.748	153.096	2.023.021	95.148	9.544
ECU	10.718	9.780	11.026	10.052	11.122	14.106
<u>PEUGEOT 406</u>						
National Currency	579.117	28.898	205.641	2.626.823	124.787	11.506
ECU	14.231	12.995	14.810	13.052	14.587	17.006
<u>PEUGEOT 806</u>						
National Currency	643.581	34.567	234.959	3.931.361	147.182	13.433
ECU	15.815	15.544	16.922	19.534	17.205	19.854
<u>RANGE ROVER V8i</u>						
National Currency	1.623.967	96.839	575.825			34.766
ECU	39.907	43.548	41.471			51.384
<u>RENAULT Twingo</u>						
National Currency	325.507	17.305	118.738	1.539.315	74.395	
ECU	7.999	7.782	8.552	7.649	8.696	
<u>RENAULT Clio</u>						
National Currency	372.291	20.828	131.972	1.841.634		8.070
ECU	9.149	9.366	9.505	9.151		11.927
<u>RENAULT Megane</u>						
National Currency	459.665	25.307	157.548	2.235.336		10.302
ECU	11.296	11.380	11.347	11.107		15.226
<u>RENAULT Laguna</u>						
National Currency	583.695	33.590	227.923	2.717.024	147.971	12.850
ECU	14.344	15.105	16.415	13.501	17.297	18.992

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	B	D	E	F	IRL	I
RENAULT Safrane						
National Currency	914.800	49.419	3.646.431	160.978	17.766	49.914.000
ECU	22.480	25.051	21.885	24.358	23.420	25.838
RENAULT Espace						
National Currency	843.327	43.186	3.567.560	151.947		42.704.000
ECU	20.724	21.891	21.411	22.991		22.106
ROVER MGF						
National Currency	729.406	33.634	2.935.453	113.255	14.078	33.047.031
ECU	17.924	17.049	17.618	17.137	18.559	17.107
ROVER 214						
National Currency	477.652	24.609	1.877.736	75.260	9.619	24.099.576
ECU	11.738	12.474	11.270	11.388	12.680	12.475
ROVER 414						
National Currency	485.834	23.478	1.930.581	86.039	10.011	24.654.743
ECU	11.939	11.901	11.587	13.019	13.197	12.763
ROVER 620						
National Currency	757.922	37.540	2.950.905	127.381	15.336	39.371.173
ECU	18.625	19.029	17.710	19.274	20.217	20.381
SEAT Arosa						
National Currency		13.696	990.900	42.910		12.948.000
ECU		6.943	5.947	6.493		6.703
SEAT Ibiza						
National Currency	315.596	16.539	1.325.982	51.876	6.387	16.023.000
ECU	7.755	8.384	7.958	7.849	8.420	8.294
SEAT Cordoba						
National Currency	363.530	17.930	1.467.265	62.158	7.102	18.383.000
ECU	8.933	9.089	8.806	9.405	9.362	9.516
SEAT Toledo						
National Currency	482.645	24.774	2.436.408	95.108	9.684	24.663.000
ECU	11.861	12.558	14.623	14.391	12.766	12.767
SUBARU Legacy						
National Currency	685.869	34.353		105.449	13.462	38.880.437
ECU	16.855	17.414		15.955	17.747	20.127
SUZUKI Swift						
National Currency	271.901	14.722		45.396	5.845	16.301.707
ECU	6.682	7.463		6.869	7.705	8.439
SUZUKI Baleno						
National Currency	420.661	22.522	1.634.077	67.504	8.298	18.949.995
ECU	10.337	11.416	9.807	10.214	10.939	9.810

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler 1 den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	L	NL	A	P	S	UK
<u>RENAULT Safrane</u>						
National Currency	914.800	44.740	362.099	4.987.831		17.763
ECU	22.480	20.119	26.078	24.784		26.254
<u>RENAULT Espace</u>						
National Currency	843.327	45.228	284.559			
ECU	20.724	20.339	20.494			
<u>ROVER MGF</u>						
National Currency	729.406	40.730	232.485	3.379.186		14.719
ECU	17.924	18.316	16.744	16.791		21.755
<u>ROVER 214</u>						
National Currency	477.652	25.801		2.490.518	109.027	10.723
ECU	11.738	11.602		12.375	12.745	15.849
<u>ROVER 414</u>						
National Currency	485.834	26.723	164.898	2.370.860	117.107	11.106
ECU	11.939	12.017	11.876	11.780	13.689	16.415
<u>ROVER 620</u>						
National Currency	757.922	38.290	251.402	3.790.842	170.889	16.340
ECU	18.625	17.219	18.106	18.836	19.976	24.151
<u>SEAT Arosa</u>						
National Currency		13.975	93.333	1.205.732	55.940	4.937
ECU		6.284	6.722	5.991	6.539	7.297
<u>SEAT Ibiza</u>						
National Currency	308.826	16.302	114.072	1.466.974	66.460	6.426
ECU	7.589	7.331	8.215	7.289	7.769	9.498
<u>SEAT Cordoba</u>						
National Currency	385.913	18.269	123.794	1.670.934	71.304	7.243
ECU	9.483	8.215	8.916	8.303	8.335	10.705
<u>SEAT Toledo</u>						
National Currency	516.952	27.356	170.204	2.616.890	103.500	10.238
ECU	12.704	12.302	12.258	13.003	12.099	15.132
<u>SUBARU Legacy</u>						
National Currency	699.913	33.430	254.351		153.520	14.472
ECU	17.200	15.033	18.318		17.946	21.390
<u>SUZUKI Swift</u>						
National Currency	274.783	14.990	99.382	1.468.988		5.357
ECU	6.753	6.741	7.158	7.299		7.918
<u>SUZUKI Baleno</u>						
National Currency	423.478	20.522	146.120		92.678	8.487
ECU	10.407	9.229	10.524		10.834	12.544

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

	B	D	E	F	IRL	I
<u>TOYOTA Starlet</u>						
National Currency	279.578	15.930		51.137	6.808	
ECU	6.870	8.075		7.738	8.975	
<u>TOYOTA Corolla</u>						
National Currency	426.729	21.904	1.806.437	72.376	9.248	19.628.692
ECU	10.486	11.103	10.842	10.951	12.191	10.161
<u>TOYOTA Carina</u>						
National Currency	574.821	30.035	2.048.928	96.904	11.541	28.218.900
ECU	14.126	15.225	12.297	14.663	15.214	14.608
<u>VOLVO S40</u>						
National Currency	699.752	34.591	2.961.207	116.418	12.140	34.233.412
ECU	17.196	17.534	17.772	17.615	16.004	17.721
<u>VOLVO S70</u>						
National Currency	851.074	41.565	3.608.620	136.252	15.936	37.771.069
ECU	20.914	21.069	21.658	20.616	21.008	19.552
<u>VW Polo</u>						
National Currency	306.860	17.552	1.267.335	52.405	6.823	15.386.000
ECU	7.541	8.897	7.606	7.929	8.995	7.965
<u>VW Golf</u>						
National Currency	421.818	21.609	1.695.991	68.549	8.285	20.488.000
ECU	10.366	10.954	10.179	10.372	10.922	10.606
<u>VW Passat</u>						
National Currency	573.802	31.131	2.241.749	93.010	10.528	27.713.000
ECU	14.101	15.780	13.454	14.073	13.879	14.346

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

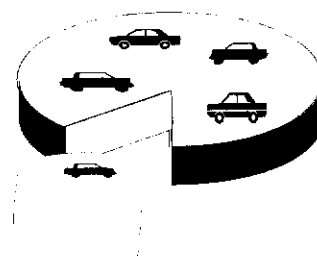
	<i>L</i>	<i>NL</i>	<i>A</i>	<i>P</i>	<i>S</i>	<i>UK</i>
<u>TOYOTA Starlet</u>						
National Currency	279.578	16.370	104.948	1.440.688	69.206	6.661
ECU	6.870	7.361	7.558	7.159	8.090	9.845
<u>TOYOTA Corolla</u>						
National Currency	426.729	23.438	156.501	2.318.066	98.467	9.339
ECU	10.486	10.540	11.271	11.518	11.510	13.803
<u>TOYOTA Carina</u>						
National Currency	574.821	28.597	205.136	3.168.114	114.917	11.434
ECU	14.126	12.860	14.774	15.742	13.433	16.899
<u>VOLVO S40</u>						
National Currency	695.753	33.580	249.953	3.693.912	148.105	12.528
ECU	17.097	15.101	18.002	18.355	17.313	18.516
<u>VOLVO S70</u>						
National Currency	851.059	42.249	297.588	4.219.061	167.545	15.034
ECU	20.914	18.999	21.432	20.964	19.585	22.220
<u>VW Polo</u>						
National Currency	309.130	16.982	111.039	1.318.217	68.080	6.836
ECU	7.597	7.637	7.997	6.550	7.958	10.104
<u>VW Golf</u>						
National Currency	430.435	21.691	144.997		94.000	9.246
ECU	10.578	9.754	10.443		10.988	13.666
<u>VW Passat</u>						
National Currency	579.130	29.147	197.936	2.755.676	125.850	11.843
ECU	14.232	13.107	14.255	13.693	14.711	17.504

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III

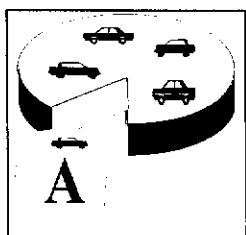
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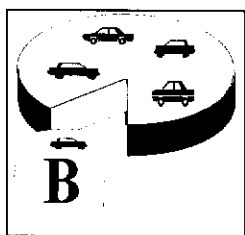
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**SEGMENT A -- MINICOCHES / MINI BILER / KLEINSTWAGEN /
πολύ μικρά αυτοκίνητα / MINI CARS / PIENET AUTOT /
MINI-VOITURES / SUPERUTILITAIRE / ZEER KLEINE AUTO'S /
MINI - CARROS / MINDRE SMÅBILAR**

SEGMENT A	B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Cinquecento	106,5%	122,8%	100% MIN	107,4%	111,7%	112,9%	106,5%	103,4%	111,3%	108,7%	XXX	146,4% MAX
RENAULT Twingo	104,6%	105,8%	106,2%	115,5% MAX	XXX	106,9%	104,6%	101,7%	111,8%	100% MIN	113,7%	XXX
SEAT Arosa	XXX	116,7%	100% MIN	109,2%	XXX	112,7%	XXX	105,7%	113,0%	100,7%	110,0%	122,7% MAX

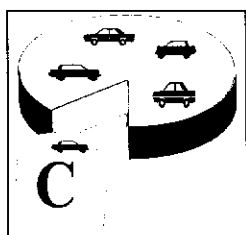
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SEGMENT B -- COCHES PEQUEÑOS / SMÅ BILER
/KLEINWAGEN/ μικρά αυτοκίνητα / SMALL CARS /
PIENEHKÖT AUTOT / PETITES VOITURES / UTILITAIRE /
KLEINE AUTO'S / CARROS PEQUENOS / SMÅBILAR

SEGMENT B	B	D	E	F	IRL	I	L	NL	A	P	S	UK
CITROEN Saxo	106,1%	124,2%	108,2%	118,2%	111,4%	109,4%	XXX	104,1%	111,3%	100% MIN	XXX	136,5% MAX
FORD Fiesta	106,3%	128,1%	128,2%	122,8%	133,4%	113,3%	106,3%	117,3%	110,7%	100% MIN	121,4%	143,5% MAX
LANCIA Y	110,2%	124,8% MAX	113,7%	120,5%	XXX	117,9%	110,2%	111,0%	112,8%	100% MIN	XXX	XXX
OPEL Corsa	101,3%	108,1%	101,9%	100,1%	118,4%	100% MIN	101,3%	111,2%	111,0%	100,5%	114,1%	126,9% MAX
PEUGEOT 106	106,1%	119,8%	108,1%	114,5%	118,3%	116,2%	106,1%	107,3%	112,1%	100% MIN	119,9%	135,8% MAX
RENAULT Clio	100% MIN	111,5%	111,4%	116,6%	120,3%	112,3%	100% MIN	102,4%	103,9%	100% MIN	XXX	130,4% MAX
SEAT Ibiza	106,4%	115,0%	109,2%	107,7%	115,5%	113,8%	104,1%	100,6%	112,7%	100% MIN	106,6%	130,3% MAX
VW Polo	115,1%	135,8%	116,1%	121,1%	137,3%	121,6%	116,0%	116,6%	122,1%	100% MIN	121,5%	154,3% MAX
MAZDA 121	103,3%	115,4%	XXX	XXX	122,7%	101,7%	103,9%	100% MIN	105,9%	XXX	XXX	136,8% MAX
MITSUBISHI Colt	102,0%	110,0%	XXX	XXX	XXX	102,2%	102,0%	100% MIN	104,4%	104,3%	XXX	123,9% MAX
NISSAN Micra	100,7%	115,6%	100% MIN	103,2%	119,4%	100,4%	100,7%	103,2%	101,6%	102,4%	XXX	125,4% MAX
SUZUKI Swift	100% MIN	111,7%	XXX	102,8%	115,3%	126,3% MAX	101,1%	100,9%	107,1%	109,2%	XXX	118,5%
TOYOTA Starlet	100% MIN	117,5%	XXX	112,6%	130,6%	XXX	100% MIN	107,1%	110,0%	104,2%	117,8%	143,3% MAX

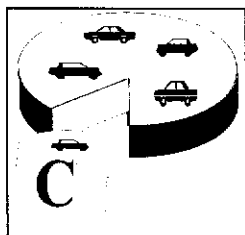
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SEGMENT C -- COCHES MEDIANOS / MELLEM BILER / MITTELKLASSE / μεσαία αυτοκίνητα / MEDIUM CARS / KESKIKOKOISET AUTOT / VOITURES MOYENNES / MEDIE-INFERIORI / MEDIUM AUTO'S / CARROS MÉDIOS / MELLANSTORA BILAR

SEGMENT C	B	D	E	F	IRL	I	L	NL	A	P	S	UK
ALFA 145	102,9%	117,4%	102,7%	106,5%	110,6%	109,9%	102,9%	100% MIN	112,7%	102,4%	XXX	148,9% MAX
AUDI A3	103,3%	109,1%	102,6%	105,0%	101,5%	108,0%	101,1%	100% MIN	105,3%	101,3%	108,4%	110,7% MAX
CITROEN Xsara	107,7%	113,6%	109,9%	117,3%	XXX	112,7%	XXX	100% MIN	108,3%	103,3%	XXX	135,9% MAX
FIAT Bravo	103,8%	112,8%	107,5%	108,0%	100,3%	122,0%	103,8%	100% MIN	107,3%	100,4%	111,5%	148,9% MAX
FORD Escort	107,0%	124,5%	117,1%	114,2%	115,2%	125,3%	107,0%	102,7%	106,8%	100% MIN	125,4%	145,4% MAX
OPEL Astra	109,5%	112,8%	100% MIN	106,6%	112,1%	109,4%	109,5%	101,3%	108,0%	106,1%	114,8%	125,3% MAX
PEUGEOT 306	109,6%	113,2%	106,3%	124,7%	117,7%	116,5%	109,6%	100% MIN	112,7%	102,8%	113,7%	144,2% MAX
RENAULT Megane	101,7%	103,2%	110,9%	116,6%	114,3%	107,2%	101,7%	102,5%	102,2%	100% MIN	XXX	137,1% MAX
ROVER 214	104,2%	110,7%	100% MIN	101,0%	112,5%	110,7%	104,2%	103,0%	XXX	109,8%	113,1%	140,6% MAX
SEAT Cordoba	108,7%	110,6%	107,2%	114,5%	114,0%	115,8%	115,4%	100% MIN	108,5%	101,1%	101,5%	130,3% MAX
SEAT Toledo	100% MIN	105,9%	123,3%	121,3%	107,6%	107,6%	107,1%	103,7%	103,4%	109,6%	102,0%	127,6% MAX
VW Golf	106,3%	112,3%	104,4%	106,3%	112,0%	108,7%	108,4%	100% MIN	107,1%	XXX	112,7%	140,1% MAX

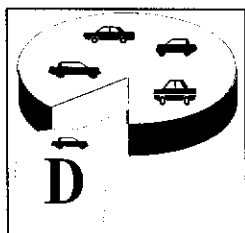
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SEGMENT C -- COCHES MEDIANOS / MELLEM BILER / MITTELKLASSE / μεσαία αυτοκίνητα / MEDIUM CARS / KESKIKOKOISET AUTOT / VOITURES MOYENNES / MEDIE-INFERIORI / MEDIUM AUTO'S / CARROS MÉDIOS / MELLANSTORA BILAR

SEGMENT C	B	D	E	F	IRL	I	L	NL	A	P	S	UK
DAIHATSU Charade	106,7%	115,9%	XXX	106,8%	XXX	XXX	106,7%	100% MIN	100,3%	105,7%	XXX	136,7% MAX
HONDA Civic	107,3%	112,1%	112,0%	107,7%	115,3%	109,6%	107,3%	100% MIN	102,5%	103,2%	109,0%	136,5% MAX
MAZDA 323	100% MIN	109,4%	110,4%	109,8%	112,9%	105,3%	100,4%	105,8%	105,6%	110,6%	XXX	143,7% MAX
NISSAN Almera	100,1%	114,4%	103,1%	107,0%	118,2%	102,3%	100,1%	100% MIN	104,6%	100,1%	XXX	137,2% MAX
TOYOTA Corolla	103,2%	109,3%	106,7%	107,8%	120,0%	100% MIN	103,2%	103,7%	110,9%	113,4%	113,3%	135,8% MAX

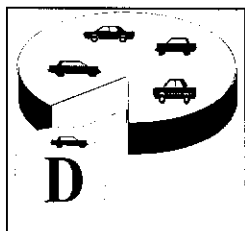
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SEGMENT D -- COCHES GRANDES / STORE BILER / OBER MITTELKLASSE / μεγάλα αυτοκίνητα / LARGE CARS / SUURET AUTOT / FAMILIALES / MEDIE / GROTE AUTO'S / CARROS GRANDES / STÖRRE MELLANKLASS

SEGMENT D	B	D	E	F	IRL	I	L	NL	A	P	S	UK
AUDI A4	112,2%	112,5% MAX	106,2%	109,3%	102,5%	109,2%	105,2%	100% MIN	109,9%	107,2%	100,7%	108,6%
BMW 316i	108,6%	112,1%	107,9%	112,4%	123,0%	109,6%	113,9%	100% MIN	113,9%	107,7%	109,5%	130,9% MAX
CITROEN Xantia	114,0%	122,5%	101,1%	113,0%	118,7%	108,5%	XXX	103,5%	120,1%	100% MIN	110,9%	124,2% MAX
FIAT Marea	107,8%	112,0%	102,9%	106,6%	100,7%	114,1%	107,8%	100,9%	106,6%	100% MIN	112,8%	138,1% MAX
FORD Mondeo	111,3%	120,3%	102,6%	113,6%	113,7%	119,8%	111,3%	108,6%	121,0%	100% MIN	120,3%	134,7% MAX
LANCIA Dedra	115,6%	124,2% MAX	117,9%	121,3%	XXX	118,8%	116,5%	100% MIN	120,8%	110,1%	XXX	XXX
MERCEDES C180	108,1%	107,2%	101,1%	105,2%	111,1%	102,0%	105,4%	100% MIN	105,5%	102,9%	108,3%	118,3% MAX
OPEL Vectra	108,6%	110,3%	102,3%	100% MIN	102,6%	105,6%	108,6%	101,1%	112,1%	100,9%	115,6% MAX	115,0%
PEUGEOT 406	109,5%	107,1%	104,8%	116,5%	109,6%	112,8%	109,5%	100% MIN	114,0%	100,4%	112,2%	130,9% MAX
RENAULT Laguna	106,2%	118,9%	113,0%	123,3%	122,2%	122,6%	106,2%	111,9%	121,6%	100% MIN	128,1%	140,7% MAX
ROVER 414	103,0%	102,7%	100% MIN	112,4%	113,9%	110,1%	103,0%	103,7%	102,5%	101,7%	118,1%	141,7% MAX
ROVER 620	108,2%	110,5%	102,9%	111,9%	117,4%	118,4%	108,2%	100% MIN	105,2%	109,4%	116,0%	140,3% MAX
VOLVO S40	113,9%	116,1%	117,7%	116,7%	106,0%	117,4%	113,2%	100% MIN	119,2%	121,5%	114,6%	122,6% MAX
VW Passat	107,6%	120,4%	102,6%	107,4%	105,9%	109,4%	108,6%	100% MIN	108,8%	104,5%	112,2%	133,5% MAX

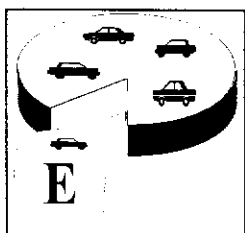
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SEGMENT D -- COCHES GRANDES / STORE BILER / OBER MITTELKLASSE / μεγάλα αυτοκίνητα / LARGE CARS / SUURET AUTOT / FAMILIALES / MEDIE / GROTE AUTO'S / CARROS GRANDES / STÖRRE MELLANKLASS

SEGMENT D	B	D	E	F	IRL	I	L	NL	A	P	S	UK
HONDA Accord	110,4%	119,3%	107,4%	108,5%	119,8%	113,2%	110,4%	100% MIN	103,6%	106,6%	113,0%	129,0% MAX
MAZDA 626	111,2%	109,7%	XXX	104,2%	119,2%	XXX	108,0%	100% MIN	110,8%	XXX	XXX	126,0% MAX
MITSUBISHI Carisma	100,1%	114,4%	100% MIN	104,0%	111,4%	106,9%	100,1%	100,2%	111,7%	102,5%	112,8%	117,6% MAX
NISSAN Primera	100% MIN	114,0%	101,5%	108,3%	XXX	110,1%	100% MIN	101,7%	103,1%	103,2%	114,8%	139,1% MAX
SUBARU Legacy	112,1%	115,8%	XXX	106,1%	118,0%	133,9%	114,4%	100% MIN	121,9%	XXX	119,4%	142,3% MAX
SUZUKI Baleno	112,0%	123,7%	106,3%	110,7%	118,5%	106,3%	112,8%	100% MIN	114,0%	XXX	117,4%	135,9% MAX
TOYOTA Carina	114,9%	123,8%	100% MIN	119,2%	123,7%	118,8%	114,9%	104,6%	120,1%	128,0%	109,2%	137,4% MAX

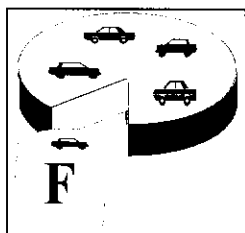
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**SEGMENT E -- COCHES DE REPRESENTACIÓN /
REPRÆSENTATIONS BILER / OBERKLASSE / επίσημα
αυτοκίνητα / EXECUTIVE CARS / EDUSTUS AUTOT /
GRANDES ROUTIÈRES / SUPERIORI / EXECUTIVE AUTO'S /
CARROS DE REPRESENTAÇÃO / STORA BILAR**

SEGMENT E	B	D	E	F	IRL	I	L	NL	A	P	S	UK
ALFA 164	118,6%	XXX	116,3%	129,4%	106,9%	117,7%	119,7%	100% MIN	130,1%	119,9%	112,6%	146,4% MAX
AUDI A6	108,2%	110,2%	100,2%	106,4%	107,5%	113,8%	102,7%	101,5%	110,9%	110,0%	100% MIN	118,2% MAX
BMW 520i	112,7%	110,9%	106,8%	111,8%	117,0%	114,3%	111,1%	100% MIN	113,7%	119,0%	104,1%	129,5% MAX
FORD Scorpio	101,1%	109,1%	128,8%	117,2%	118,1%	119,1%	101,1%	103,7%	125,0%	116,5%	100% MIN	136,6% MAX
LANCIA K	114,2%	108,7%	115,5%	119,9%	XXX	125,4% MAX	114,2%	100% MIN	117,1%	110,5%	XXX	XXX
MERCEDES E200	111,1%	109,6%	114,7%	111,7%	112,4%	116,7%	111,0%	100% MIN	112,2%	118,1%	112,4%	126,2% MAX
OPEL Omega	113,5%	115,8%	106,7%	113,3%	120,8%	102,0%	113,5%	100% MIN	114,6%	117,2%	116,0%	128,8% MAX
RENAULT Safrane	111,7%	124,5%	108,8%	121,1%	116,4%	128,4%	111,7%	100% MIN	129,6%	123,2%	XXX	130,5% MAX
VOLVO S70	110,1%	110,9%	114,0%	108,5%	110,6%	102,9%	110,1%	100% MIN	112,8%	110,3%	103,1%	117,0% MAX

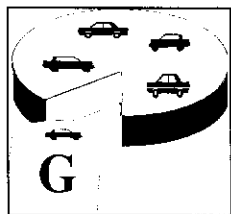
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**SEGMENT F -- COCHES DE LUJO /LUKSUS BILER
/LUXUSKLASSE/ αυτοκίνητα πολυτελείας / LUXURY
CARS / LOISTO AUTOT / VOITURES PRESTIGIEUSES / LUSO /
LUXE AUTO'S / CARROS DE LUXO / LYXBILAR**

SEGMENT F	B	D	E	F	IRL	I	L	NL	A	P	S	UK
AUDI A8	102,4%	103,3%	103,7%	110,0%	108,7%	115,0%	100% MIN	108,5%	105,5%	102,5%	116,9% MAX	106,8%
BMW 730i	103,5%	106,6%	103,7%	108,5%	108,3%	111,5%	102,9%	100% MIN	107,1%	120,5% MAX	XXX	109,7%
MERCEDES S320	103,9%	100% MIN	107,9%	111,2%	110,4%	111,0%	100,1%	106,4%	104,3%	110,2%	102,6%	112,4% MAX

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SEGMENT G -- TODO-TERRENOS, MONOVOLUMENES Y COCHES DEPORTIVOS / MULTIFUNKTIONER OG SPORTSFORMÅL / MEHRZWECK, SPORTWAGEN / πολλαπλής ωφελείας και αθλητικής χρησιμότητας / MULTI PURPOSE AND SPORTS UTILITY / MONIKÄYTTÖ-JA URHEILUAUTOT / TOUT TERRAIN, MONOVOLUMES ET SPORTIVES / MONOVOLUME FUORISTRADA E MACHCHINE SPORTIVE / TERREIN-, MONOVOLUME- EN SPORTAUTO'S / TODO TERRENO - MONOVOLUMES E DESPORTIVOS / SPORT- OCH TERRÄNGBILAR

SEGMENT G	B	D	E	F	IRL	I	L	NL	A	P	S	UK
CITROEN Evasion	107,0%	113,0%	109,5%	123,0% MAX	113,5%	107,5%	XXX	100% MIN	111,4%	XXX	118,2%	115,1%
LAND ROVER Discovery	113,0%	115,1%	102,0%	XXX	123,1%	100% MIN	113,0%	106,6%	116,7%	XXX	108,8%	144,7% MAX
PEUGEOT 806	101,7%	106,6%	110,5%	117,0%	119,5%	106,9%	101,7%	100% MIN	108,9%	125,7%	110,7%	127,7% MAX
RENAULT Espace	101,9%	107,6%	105,3%	113,0% MAX	XXX	108,7%	101,9%	100% MIN	100,8%	XXX	XXX	XXX
RANGE ROVER V8i	101,9%	110,0%	100% MIN	103,9%	107,9%	104,6%	101,9%	111,2%	105,9%	XXX	XXX	131,2% MAX
ROVER MGF	107,1%	101,8%	105,2%	102,3%	110,8%	102,2%	107,1%	109,4%	100% MIN	100,3%	XXX	129,9% MAX

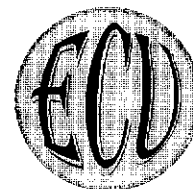
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IV

ECU^{*}
3/11/1997

Importe en moneda nacional por un ECU
Modværdien i national valuta for en ECU
Betrag in nationaler Währung für eine ECU
Ποσό σε εθνικό νομισμα σε ECU
Currency amount for one ECU
Kansallisen valuutan määrä yhtä ECU:a kohti
Montant en monnaie nationale pour un ECU
Importo in moneta nazionale per uno ECU
Bedrag in nationale valuta voor één ECU
Montante na moeda nacional para um ECU
Valutabelopp för en ECU



Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

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ATS (ÖS)	Østrigske schilling Chelín austriaco Αυστριακό σελίνι Xelim austriaco	Österreichischer Schilling Itävallan shillinki Scellino austriaco Österrikiska schilling	Austrian schilling Schilling autrichien Oostenrijkse schilling 13,8850
BEF (BFR)	Belgiske francs Franco belga Φράγκο Βελγίου Franco belga	Belgischer Franc Belgian frangi Franco belga Belgiska franc	Belgian franc Franc belge Belgische frank 40,6934
DEM (DM)	Tyske mark Marco alemán Γερμανικό μάρκο Marco alemão	Deutsche Mark Saksan markka Marco tedesco Tyska mark	German mark Mark allemand Duitse mark 1,97277
DKK (DKR)	Danske kroner Corona danesa Δανική κορόνα Coroa dinamarquesa	Dänische Krone Tanskan kruunu Corona danese Danska kronor	Danish krone Couronne danoise Deense kroon 7,50762
ESP (PTA)	Spanske pesetas Peseta española Ισπανική πεσέετα Peseta espanhola	Spanische Peseta Espanjan peseta Peseta spagnola Spanska pesetas	Spanish peseta Peseta espagnole Spaanse peseta 166,620
FIM (FMK)	Finske mark Marco finlandés Φινλανδικό μάρκο Marca finlandesa	Finnmark Suomen markka Markka finlandese Finska mark	Finnish markka Mark finlandais Finse mark 5,92206
FRF (FF)	Franske francs Franco francés Γαλλικό φράγκο Franco francs	Französischer Franc Ranskan frangi Franco francese Franska franc	French franc Franc français Franse frank 6,60895
GBP (UKL)	Pund sterling Libra esterlina Λίρα στερλίνα Libra esterlina	Pfund Sterling Sterling punta Sterlina inglesa Pund sterling	Pound sterling Livre sterling Pond sterling 0,676589

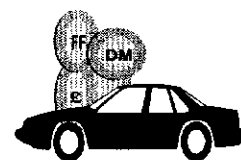
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GRD (DR)	Græske drakmer Dracma griega Δραχμή Dracma grega	Griechische Drachme Kreikan drakma Dracma greca Grekiska drakmer	Greek drachma Drachme grecque Griekse drachme 309,829
IEP (IRL)	Irske pund Libra irlandesa Ιρλανδική λίρα Libra irlandesa	Irisches Pfund Irlannin punta Sterlina irlandese Irländska pund	Irish pound Livre irlandaise Iers pond 0,758568
ITL (LIT)	Italienske lire Lira italiana Ιταλική λίρα Lira italiana	Italienische Lira Italian liira Lira italiana Italienska lire	Italian lira Lire italienne Italiaanse lire 1931,80
LUF (LFR)	Luxembourgske francs Franco luxemburgués Φράγκο Λουξεμβούργου Franco luxemburgués	Luxemburgischer Franc Luxemburgin frangi Franco lussemburghese Luxemburgska franc	Luxembourg franc Franc luxembourgeois Luxemburgse frank 40,6934
NLG (HFL)	Nederlandske gylden Florin neerlandés Ολλανδικό φιορίνι Florim neerlandês	Holländischer Gulden Alankomaiden guldeni Fiorino olandese Nederländska gulden	Netherlands guilder Florin néerlandais Nederlandse gulden 2,22375
PTE (ESC)	Portugisiske escudos Escudo português Πορτογαλικό εσκούδο Escudo português	Portugiesischer Escudo Portugalin escudo Scudo portoghese Portugisiska escudos	Portuguese escudo Escudo português Portugese escudo 201,253
SEK (SKR)	Svenske kroner Corona sueca Σουηδική κορόνα Coroa sueca	Schwedische Krone Ruotsin kruunu Corona svedese Svenska kronor	Swedish crown Couronne suédoise Zweedse kroon 8,55466

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

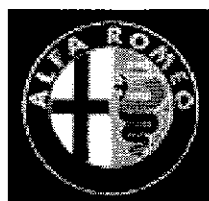
V

Tablas de Precios de los Constructores
Tabeller fra. Fabrikantene
Preisübersichten der Hersteller
Πίνακες με τις τιμές των κατασκευαστών
Manufacturer Price tables
Valmistajan hintataulukot
Tableaux de prix des constructeurs
Tabella dei prezzi fornita dei fabbricanti
Fabrieksprijs tabel
Tabelas dos constructores
Tabell över tillverkarpriser



Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



ALFA ROMEO

FIAT AUTO

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

ALFA ROMEO

ALFA 145

Version: 1.4 IE

Body/doors: 3 HA

cc: 1.4

Transm.: 5M

Fuel: Lead Free

Country	B		D		E		F		I	
Curr.	FB/10		DM		PES/10		FF		PUNT	Lire/1000
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

ALFA ROMEO

ALFA 145

Version: 1.4 IE

Body/doors: 3 HA

cc: 1.4

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
country											
curr.											
FB/10		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

44757	38919	30020	20672	192002	145459	285803	191633		11007	9367
-------	-------	-------	-------	--------	--------	--------	--------	--	-------	------

INDEX (100= lowest price)

10999	9564	13500	9296	13828	10476	14201	9522			16268	13845
102.2		100.0		112.7		102.4					148.2

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5180	4504	1495	1029	NA		S			982	836
NA		NA		NA		NA			NA	
S		S		S		S			S	
4239	3686	3550	2445	12200	9243	NA			S	
S		350	241	S		S			S	

Right-hand drive

682	593	NA(**)		NA(**)		NA(**)			S	
-----	-----	--------	--	--------	--	--------	--	--	---	--

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	3
yes	no	no	no	no	no	no	no	no
yes	no	no	no	no	no	no	no	no

ALFA ROMEO

ALFA164

Version: 2.0 TS SU_{country}

Body/doors: 4 SALOON curr.

cc: 1995

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IRL		I
FB/10		DM		PES/10		FF		PUNT		Line/1000
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price	curr.	93580	77338		401199	310480	165220	136997	20458	12989	43730	36441
----------------	-------	-------	-------	--	--------	--------	--------	--------	-------	-------	-------	-------

INDEX(100= lowest price)	ecu	22996	19005		24079	18634	24999	20729	26969	17123	22637	18864
		118.6				116.3		129.4		106.9		117.7

Major options

• Air conditioning	S				S		S		NA		4470	3725
• Automatic gearbox	NA				NA		NA		NA		NA	
• Power steering	S				S		S		S		S	
• ABS	S				S		S		S		S	
• Air bag for driver	S				S		S		S		S	

Right-hand drive

1519	1255				NA(**)				NA(**)			
------	------	--	--	--	--------	--	--	--	--------	--	--	--

Other information

• warranty conditions	years	1			1		1		3		1	
• free roadside assistance	as/no	yes			yes		no		no		no	
• delivery costs included	as/no	yes			no		yes		no		no	

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.
 -Description: general variant description in relation to reference country(including the number of doors).
 -Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

ALFA ROMEO

ALFA 164

Version: 2.0 TS SU_{country}

Body/doors: 4 SALOON curr.

cc: 1995

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price	curr.	89720	78017	54681	35631	392521	289474	644610	386688	194470	154275	18648	15871
----------------	-------	-------	-------	-------	-------	--------	--------	--------	--------	--------	--------	-------	-------

INDEX (100= lowest price)	ECU	22048	19172	24590	16023	28269	20848	32030	19214	22733	18034	27562	23457
		119.7			100.0		130.1		119.9		112.6		146.4

Major options

• Air conditioning	S		S		30500	22493		S		S		NA	
• Automatic gearbox	NA		NA		NA			NA		NA		NA	
• Power steering	S		S		S			S		S		S	
• ABS	S		S		S			S		S		S	
• Air bag for driver	S		S		S			S		S		S	

Right-hand drive

1443	1255	NA(**)		NA(**)		NA(**)		NA(**)		S	
------	------	--------	--	--------	--	--------	--	--------	--	---	--

Other information

• warranty conditions	years	1	1	1	1	1	1	1	1	3
• free roadside assistance	yes/no	yes	no	no	no	no	no	no	no	no
• delivery costs included	es/no	yes	no	no	no	no	no	no	no	no

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



AUDI

VW GROUP

00033

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Audi Audi A3

Date: 15.11.1997

Model/Variant	B		D		E		F		IRL		I	
	BEF		DEM		ESP		FRF		IEP		ITL	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A3 1.6l, 101 hp												
Recommended retail price 1197	644.389	532.553	31.350	27.261	2.702.777	2.165.338	105.984	87.864	15.496	9.749	32.980.540	26.407.783
Price ECU	15.835	13.087	15.891	13.819	16.221	12.896	16.033	13.295	20.427	12.852	17.072	13.670
Price index	107,5	103,3	107,9	109,1	110,1	102,6	108,9	105,0	138,7	101,5	115,9	108,0
Major options												
- air conditioning	59.532	49.404	2.400	2.087	S	S	12.340	10.232	1.557	1.287	S	S
- autom. gear box	50.600	41.992	2.250	1.957	228.000	176.563	8.700	7.214	1.375	1.136	2.451.400	2.060.000
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	74.107	61.500	3.472	3.019	328.481	258.626	12.744	10.567	0	0	3.987.969	3.351.235
Other information												
- warranty condition (years)	1		1		1		1		1		1	
- free roadside assistance	yes		yes		yes		yes		no		yes	
- delivery cost incl. Included	no		no		no		yes		yes		yes	
1 ECU =	BEF	40.6934	DEM	1,97277	ESP	166,620	FRF	6,60895	IEP	0,75857	ITL	1.931,80
Nov. 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price, NA (not available)

00035

Audi

Audi A3

Date: 15.11.1997

Model/Variant	L		NL		OE		P		SW		UK	
	LUF		NLG		ATS		PTE		SEK		GBP	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A3 1.6l, 101 hp												
Recommended retail price 1197	599.392	521.210	42.308	28.159	242.163	185.140	4.083.744	2.582.118	146.714	117.372	11.142	9.483
Price ECU	14.729	12.808	19.028	12.683	17.441	13.334	20.292	12.830	17.150	13.720	16.488	14.015
Price index	100,0	101,1	129,2	100,0	118,4	105,3	137,8	101,3	116,4	108,4	111,8	110,7
Major options												
- air conditioning	54.500	47.391	4.845	4.123	S	S	S	S	14.200	11.360	1.269	1.080
- autom. gear box	48.000	41.739	3.900	3.319	24.470	18.969	NA	NA	10.000	8.000	1.267	1.078
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand drive	71.662	62.315	4.000	3.404	27.481	21.303	392.448	335.425	19.247	15.398	0	0
Other information												
- warranty condition (years)	1		1		1		1		1		3	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no		yes		no	
1 ECU =	LUF	40,6934	NLG	2,22375	ATS	13,8850	PTE	201,263	SEK	8,55466	GBP	0,67659
Nov. 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)

000056

Audi

Audi A4

Date: 15.11.1997

Model/Variant	B		D		E		F		IRL		I	
	BEF		DEM		ESP		FRF		IEP		ITL	
	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax
Audi A4 1.8i, 125 hp												
Recommended retail price 1197	905.000	747.934	41.790	36.339	3.750.797	2.898.269	144.652	118.294	20.489	12.741	42.772.878	34.567.898
Price ECU	22.239	18.380	21.183	18.420	22.511	17.394	21.887	17.899	27.010	16.798	22.141	17.894
Price Index	107,8	112,2	102,7	112,5	109,2	106,2	108,1	109,3	131,0	102,5	107,4	109,2
Major options												
- air conditioning	75.625	62.758	2.900	2.522	S	S	14.050	11.650	1.971	1.629	S	S
- autom. gear box	63.200	44.149	2.750	2.391	240.000	187.500	8.900	7.380	1.780	1.471	2.659.650	2.235.000
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	103.754	86.103	4.861	4.227	459.893	359.291	17.842	14.794	0	0	5.583.387	4.691.922
Other information												
- warranty condition (years)	1		1		1		1		1		1	
- free roadside assistance	yes		yes		yes		yes		no		yes	
- delivery cost Incl. included	no		no		no		yes		yes		yes	
1 ECU =	BEF	40.6934	DEM	1.97277	ESP	166.620	FRF	6.60895	IEP	0.75857	ITL	1.931,80
Nov. 3rd 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard), Option price: NA (not available)

000037

Audi Audi A4

Date: 15.11.1997

Model/Variant	L		NL		OE		P		SW		UK	
	LUF		NLG		ATS		PTE		SEK		GBP	
Description	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax
Audi A4 1.8i, 125 hp												
Recommended retail price 1197	806.446	701.257	55.758	36.426	333.088	250.066	5.499.439	3.533.712	176.427	141.142	14.142	12.036
Price ECU	18.818	17.233	25.074	18.380	23.989	18.010	27.326	17.559	20.823	16.488	20.902	17.788
Price index	96,1	105,2	121,6	100,0	118,3	108,9	132,5	107,2	100,0	100,7	101,3	108,6
Major options												
- air conditioning	65.000	58.522	5.866	4.892	S	S	S	S	17.200	13.760	1.289	1.080
- autom. gear box	49.000	42.609	3.900	3.319	26.140	19.625	295.000	252.137	12.000	9.600	1.188	1.011
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	100.331	87.244	5.600	4.786	38.773	29.825	549.449	469.615	25.947	21.557	0	0
Other information												
- warranty condition (years)	1		1		1		1		1		3	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost Incl. Included	no		no		yes		no		yes		no	
1 ECU =	LUF	40,8934	NLG	2,22375	ATS	13,8850	PTE	201,253	SEK	8,55486	GBP	0,67659
Nov. 3rd 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)

00058

Audi Audi A6

Date: 15.11.1997

Model/Variant	B		D		E		F		IRL		I	
	BEF		DEM		ESP		FRF		IEP		ITL	
Description	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax
Audi A6 2.4i, 165 hp												
Recommended retail price 1197	1.196.797	989.088	56.150	48.826	4.831.294	3.751.378	190.547	157.999	29.114	18.328	60.583.669	49.410.391
Price ECU	29.410	24.306	28.463	24.750	28.896	22.515	28.832	23.907	38.380	24.162	31.381	25.577
Price Index	110,8	108,2	107,3	110,2	109,3	100,2	108,6	106,4	144,6	107,5	118,2	113,8
Major options												
- air conditioning	79.500	65.702	S	S	S	S	S	S	1.942	2.350	S	S
- autom. gear box	82.000	67.769	3.900	3.391	360.000	281.250	12.700	10.531	2.350	1.942	3.400.000	2.857.143
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	119.081	98.414	5.556	4.831	525.646	410.861	20.393	16.910	0	0	6.381.670	5.362.748
Other information												
- warranty condition (years)	1		1		1		1		1		1	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		yes		yes		yes	
1 ECU =	BEF	40,6934	DEM	1,97277	ESP	166,620	FRF	6,60895	IEP	0,75857	ITL	1.931,80
Nov 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)

Date: 15.11.1997

Audi Audi A6

Model/Variant	L		NL		OE		P		SW		UK	
	LUF		NLG		ATS		PTE		SEK		GBP	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A6 2.4i, 165 hp												
Recommended retail price 1197	1,079,892	939,036	79,099	50,722	473,155	345,874	8,126,587	4,974,100	240,256	192,205	21,118	17,973
Price ECU	26,537	23,076	35,570	22,809	34,077	24,910	45,349	24,716	28,085	22,468	31,213	26,564
Price index	100,0	102,7	134,0	101,5	128,4	110,9	170,9	110,0	105,8	100,0	117,6	118,2
Major options												
- air conditioning	S	S	6,350	5,404	S	S	S	S	S	S	S	S
- autom. gear box	78,000	67,826	6,100	5,191	42,298	32,942	NA	NA	15,500	12,400	1,159	986
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	114,676	99,718	6,401	5,447	43,771	34,090	628,007	536,768	30,800	24,640	0	0
Other information												
- warranty condition (years)	1		1		1		1		1		3	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	no		no		yes		yes		yes		no	
1 ECU =	LUF	40,6934	NLG	2,22375	ATS	13,8650	PTE	201,253	SEK	8,55466	GBP	0,87859
Nov 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price, NA (not available)

00000

Audi Audi A8

Date: 15.11.1997

Model/Variant	B		D		E		F		IRL		I	
	BEF		DEM		ESP		FRF		IEP		ITL	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A8 2.8l, 193 hp												
Recommended retail price 1197	1.828.176	1.511.716	85.000	73.813	8.052.913	6.288.268	318.227	263.870	51.830	29.914	97.133.994	80.628.298
Price ECU	44.950	37.149	43.087	37.467	48.331	37.620	48.151	39.926	68.326	39.434	50.262	41.738
Price index	107,7	102,4	103,3	103,3	115,8	103,7	115,4	110,0	163,8	108,7	120,5	115,0
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- autom. gear box	89.700	74.132	4.000	3.478	441.000	344.531	16.000	13.267	S	S	4.878.000	4.100.000
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	163.725	135.310	7.639	6.643	722.716	564.622	28.038	23.249	0	0	8.774.222	7.373.296
Other information												
- warranty condition (years)	1		1		1		1		1		1	
- free roadside assistance	yes		yes		yes		yes		no		yes	
- delivery cost included	no		no		no		yes		yes		yes	
1 ECU =	BEF	40,6834	DEM	1,97277	ESP	166,620	FRF	6,60895	IEP	0,75867	ITL	1,931,80
Nov 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)

000001

Audi Audi A8

Date: 15.11.1997

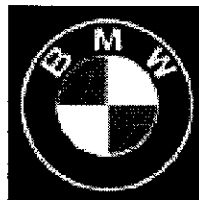
Model/Variant	L		NL		OE		P		SW		UK	
	LUF		NLG		ATS		PTE		SEK		GBP	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi A8 2.8l, 193 hp												
Recommended retail price 1197	1.897.913	1.478.446	138.866	87.506	727.173	531.558	12.067.047	7.487.314	455.258	362.907	30.820	26.229
Price ECU	41.725	36.282	62.447	39.351	52.371	36.283	59.960	37.203	53.218	42.422	45.551	38.767
Price index	100,0	100,0	149,7	108,5	125,6	105,5	143,7	102,5	127,5	116,9	109,2	108,8
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- autom. gear box	87.000	75.652	S	S	40.900	29.898	NA	NA	15.500	12.400	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	157.689	137.103	8.800	7.480	60.181	46.870	628.007	538.758	30.800	24.840	0	0
Other information												
- warranty condition (years)	1		1		1		1		1		3	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	no		no		yes		no		yes		no	
1 ECU =	LUF	40,6834	MLG	2,22375	ATS	13,8850	PTE	201,253	SEK	8,55466	GBP	0,67659
Nov 3rd, 1997												

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 3rd, 1997.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



BMW

B M W GROUP

00063

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

00064

Manufacturer: BMW AG

Date: Nov 3rd, 1997

316i 4dr 1596 cm3	B		D		E		F		IRL		I	
	Bfrs		DM		1000 Ptas		FF		IR£		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	834.929	690.024	39.700	34.522	3.450	2.805	139.893	115.998	22.401	14.562	39.673	33.061
Price Index	102,0	108,6	100,0	112,1	102,9	107,8	105,2	112,4	146,7	123,0	102,1	109,6
Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag	83.006	68.600	3.300	2.870	231	188	15.780	13.085	1.700	1.105	S	S
	72.358	59.800	3.150	2.739	267	217	8.000	6.633	1.600	1.040	3.237	2.698
	S	S	S	S	S	S	S	S	S	S	S	S
	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	21.715	17.946	1.000	870	90	73	3.515	2.915	-	-	1.022	852
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes		1 year yes no		1 year yes yes	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

000065

Manufacturer: BMW AG

Date: Nov 3rd, 1997

	L			NL			A			P			S			UK		
	Bfrs			Hfl			ÖS			1000 Esc			SKR			£		
	Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
316i 4dr 1596 cm3	832.016	723.492		52.866	34.711		325.859	246.863		5.005	3.384		184.589	146.256		16.249	13.829	
Retail Price	101,6	113,9		118,1	100,0		116,6	113,9		123,6	107,7		107,2	109,5		119,3	130,9	
Price Index																		
Major Options																		
- air conditioning	72.129	62.721		5.975	3.672		27.588	20.900		S	S		21.304	17.043		500	426	
- automatic gearbox	70.000	60.870		4.850	2.981		28.000	20.833		NA	NA		NA	NA		1.040	885	
- power steering	S	S		S	S		S	S		S	S		S	S		S	S	
- ABS	S	S		S	S		S	S		S	S		S	S		S	S	
- airbag	S	S		S	S		S	S		S	S		S	S		S	S	
Right-hand Drive	20.638	17.946		1.596	981		8.083	6.123		104	89		4.716	3.773		-	-	
Other Information																		
- warranty condition	1 year	yes		1 year	yes		1 year	yes		3 years	yes		3 years	yes		3 years	yes	
- free roadside assistance	yes	yes		yes	no		yes	yes		yes	yes		yes	yes		yes	yes	
- delivery costs included	yes	yes		no			yes	yes		yes	yes		yes	yes		yes	yes	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

000005

	B		D		E		F		IRL		I	
	Bfrs		DM		1000 Ptas		FF		IR£		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.258.145	1.039.790	57.000	49.565	5.160	4.031	201.856	167.376	30.931	20.107	60.049	50.040
Price Index	107,0	112,7	100,0	110,9	107,2	106,8	105,7	111,8	141,1	117,0	107,6	114,3
Major Options												
- air conditioning	93.049	76.900	3.700	3.217	S	S	13.190	10.937	1.700	1.105	S	S
- automatic gearbox	91.718	75.800	3.900	3.391	376	294	12.500	10.365	2.000	1.300	4.548	3.790
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	21.715	17.946	1.000	870	94	73	3.515	2.915	-	-	1.022	852
Other Information												
- warranty condition	1 year		1 year		1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes		no		yes	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd
 Final prices are set by dealers
 - Major options: S (standard), Option price, NA (not available)

000067

Manufacturer: BMW AG

Date: Nov 3rd, 1997

	L		NL		A		P		S		UK	
	Bfrs		Hfi		ÖS		1000 Esc		Skr		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.178.122	1.024.454	78.385	50.396	481.053	357.926	8.080	5.426	254.046	201.822	23.330	19.855
Price Index	100,2	111,1	122,0	100,0	119,9	113,7	139,0	119,0	102,8	104,1	119,3	129,5
Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag	80.800	70.261	5.950	3.657	33.600	25.000	S	S	23.885	19.108	1.825	1.553
	80.000	69.565	4.950	3.042	36.000	26.316	NA	NA	20.000	16.000	1.220	1.038
	S	S	S	S	S	S	S	S	S	S	S	S
	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	20.638	17.946	1.596	981	8.230	6.123	104	89	4.716	3.773	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		3 years yes yes		3 years yes yes		3 years yes yes	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

000008

Manufacturer: BMW AG

Date: Nov 3rd, 1997

	B		D		E		F		IRL		I	
	Bfrs		DM		1000 Ptas		FF		Ir£		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
735i 4dr 3498 cm3	2.143.262	1.771.291	101.700	88.435	9.302	7.268	363.726	301.597	57.195	34.549	108.698	90.582
Retail Price	105,9	103,5	103,6	106,6	112,2	103,7	110,6	108,5	151,6	108,3	113,1	111,5
Price Index												
Major Options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gearbox	98.736	81.600	4.200	3.652	457	357	14.500	12.023	S	S	5.042	4.202
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	32.547	26.898	1.500	1.304	141	110	5.268	4.369	-	-	1.532	1.277
Other Information												
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes
- free roadside assistance	yes	yes	yes	no	yes	yes	yes	yes	yes	no	yes	yes
- delivery costs included	yes	yes	yes	no	yes	yes	yes	yes	yes	no	yes	yes

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

	L		NL		A		P		S		UK	
	Bfrs		Hfi		Os		Esc		Skr		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	2.024.397	1.760.346	148.524	93.505	870.759	625.545	17.094	10.195			36.671	31.210
Price Index	100,0	102,9	134,3	100,0	126,1	107,1	170,7	120,5			109,0	109,7
Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag	S 90.000 S S S	S 78.261 S S S	S S S S S	S S S S S	S 36.000 S S S	S 25.862 S S S	S NA S S S	S NA S S S			S S S S S	S S S S S
Right-hand Drive	30.933	26.898	2.392	1.470	12.776	9.178	156	133			-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes	1 year yes no	1 year yes no	1 year yes no	1 year yes yes	1 year yes yes	3 years yes yes	3 years yes yes			3 years yes yes	

- Prices are based on recommended retail prices adjusted for equipment differences effective on November 3rd

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



CITROËN

PSA GROUP

00071

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

00072

Taux de change :

change 11/97

Ecart de prix (corrigés des principaux équipements)

SAXO 1,1 SX 3 portes	Allemagne		Autriche		Belgique		Espagne		France		Pays-Bas		Portugal		GB		Italie		Irlande	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes	
Prix catalogue	19 490	18 948	143 800	111 894	381 700	316 456	1 549 000	1 269 350	65 000	53 897	23 040	18 585	2 009 000	1 418 835	8 290	7 055	19 812	15 017	10 450	6 833
Indices / prix catalogue	106	122	111	114	101	110	100	107	106	116	114	106	107	100	132	148	110	115	148	128
Prix ajusté	19 440	18 804	136 800	106 542	380 150	297 646	1 528 000	1 243 089	65 000	53 897	22 040	16 970	1 974 000	1 388 020	7 486	6 370	18 562	14 575	9 446	5 828
Indices / prix ajusté	111	124	111	111	100	106	104	108	111	118	115	104	111	100	125	138	109	109	141	111
Options principales:																				
- climatisation	2 000	1 739	16 000	nd	40 500	38 589	180 000	125 000	7 000	5 804	2 500	1 537	180 000	162 393	nd	nd	1 950	1 639	nd	nd
- lève vitres AV électrique	250	217	"	"	7 500	6 224	"	"	"	"	500	307	"	"	"	"	"	"	"	"
- direction assistée	760	652	"	"	"	"	70 000	54 688	2 800	2 322	"	"	"	"	380	323	"	"	"	"
- ABS	600	522	10 500	nd	33 000	27 388	150 000	117 188	5 600	4 643	2 900	1 782	135 000	115 385	595	506	1 900	1 613	0	0
- sac gonflable conducteur	"	"	"	"	15 000	12 448	65 000	50 781	1 500	1 244	"	"	51 000	43 590	"	"	420	353	"	"
- sac gonflable passager	"	"	"	"	11 000	9 129	55 000	42 989	1 500	1 244	500	307	51 000	43 590	195	166	420	353	0	0
- Direction à droite	(1)	"	(1)	"	(1)	"	(1)	"	(1)	"	(1)	"	(1)	"	"	"	(1)	"	"	"
Autres informations:																				
- années de garantie	1	"	1	"	1	"	1	"	1	"	1	"	1	"	1	"	1	"	1	"
- assistance gratuite	oui	"	oui	"	non	"	oui	"	oui	"	oui	"	oui	"	oui	"	oui	"	non	"
- frais de livraison inclus	non	"	non	"	oui	"	oui	"	oui	"	non	"	oui	"	non	"	oui	"	non	"

Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux équipements. Les prix sont ceux du 1er mai 1996. Le prix final est fixé par le réseau.

Options principales: 8 (voir), Prix d'option, n.d. (non disponible)

Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

Les prix clients en Irlande sont fixés par un importateur indépendant.

Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.d. = non compensable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

Taux de change : change 11/87

Ecart de prix (corrigés des principaux équipements)

Xenia 1.8i 16V SX BVS	Allemagne DM		Autriche ATS		Belgique FEB		Espagne ESP		France FRF		Pays-Bas NLG		Portugal Esc		GB GBP		Italie Lire (1000)		Irlande Ir.£		Suède SEK	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom de la version	Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i Athene BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS		Xenia 1.8i SX BVS	
Prix catalogue	35 800	31 130	284 000	213 213	718 000	580 808	2 780 000	2 171 875	124 800	103 234	42 860	28 484	4 868 000	2 768 726	16 286	13 017	38 720	31 348	17 200	11 247	157 800	124 906
Indoniprix catalogue	109	122	128	120	105	118	100	102	113	122	116	100	136	107	136	160	120	127	136	116	111	114
Prix ajusté	38 250	33 261	305 837	228 807	772 886	638 732	2 868 827	2 317 877	124 000	102 819	48 185	31 671	4 670 000	2 768 882	13 586	11 570	38 732	28 858	18 350	12 387	165 000	130 586
Indices / prix ajusté	109	122	124	120	107	114	100	101	105	113	122	103	128	100	118	124	104	108	138	118	108	111
Options principales:																						
- climatisation	2 380	2 043	18 000	nd	68 880	57 882	189 000	132 031	8 200	6 788	4 850	3 042	nd	nd	nd	nd	2 737	2 300	360	nd	nd	nd
- boîte automatique	2 480	2 130	20 000	13 240	48 700	40 416	268 000	209 375	6 400	4 478	3 030	2 274	nd	nd	870	840	1 800	1 613	nd	nd	9 400	5 120
- direction assistée	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
- ABS	nd	nd	12 000	nd	51 312	42 583	184 373	151 854	6 800	4 849	4 140	2 545	228 000	194 872	450	840	2 630	2 210	1 450	848	nd	nd
- sac gonflable conducteur	nd	nd	nd	nd	16 283	12 691	nd	nd	1 500	1 244	nd	nd	80 000	78 823	nd	nd	nd	nd	350	228	nd	nd
- sac gonflable passager	nd	nd	nd	nd	10 011	8 308	80 518	47 277	1 500	1 244	1 270	2 548	22 000	18 803	280	221	642	538	360	228	3 500	2 800
- Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations:																						
- services de garantie	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui
- frais de livraison inclus	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non	non

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux équipements. Les prix sont ceux du 1er mai 1986. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des caractéristiques particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont basés sur un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version sélectionnée (objet de cette étude).
- n.d. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche nous honorent quel que soit le pays.

Taux de change : charge 11/87

0

Evolution 20 TCT SX BV 5	Allemagne		Autriche		Belgique		Espagne		France		Pays-Bas		Portugal		GB		Italie		Irlande		Suède	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Non de la version	Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 5 Places		Evolution TCT SX 7 Places	
Prix catalogue	50 780	44 130	416 360	288 102	888 100	817 438	4 304 000	3 362 500	180 700	149 834	84 860	41 791			17 420	14 826	47 480	38 849	26 600	16 874	236 800	187 306
Indice / prix catalogue	106	119	128	116	100	107	108	107	112	121	120	100			106	117	101	106	138	117	113	117
Prix ajusté	47 275	41 108	389 742	285 016	871 026	802 500	4 304 000	3 362 500	180 700	149 834	83 360	40 992			16 870	14 357	47 030	38 273	24 700	16 874	234 800	188 426
Indice / prix ajusté	100	118	120	111	100	107	108	108	118	123	119	100			104	118	102	107	136	114	116	118
Options principales:																						
- climatisation	3 610	3 139			nd	nd	nd	nd							1 100	938			1 860	1 076	10 800	8 730
- esc. gonflable conducteur					22 423	18 608													nd			
- esc. gonflable passager					22 423	18 608	65 963	51 534	1 500	1 244					195	168					3 600	2 800
- ABS					50 860	42 290	201 828	167 877	8 900	5 721	3 795	2 645			896	508	2 618	2 200	1 450	848		
- ADC					6 090	5 064	25 588	19 989	(1)	(1)		(1)							380	228		
- Direction à droite					(1)	(1)	(1)	(1)										(1)	(1)	(1)		(1)
Autres Informations:																						
- service de garantie	1		1		1		1		1		1		1		1		1		1		1	
- assistance gratuite	oui		oui		non		oui		oui		non		oui		oui		non		non		non	
- frais de livraison inclus	non		non		oui		oui		oui		non		oui		non		oui		non		oui	

- Le prix ajusté est obtenu à partir du prix catalogue constructeur après des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1986. Le prix final est fixé par le réseau.
- Options principales: S (series), P (option, n.d. non disponible)
- Des caractéristiques particulières existent en Belgique (plusieurs années de garantie des prix, aux Pays-Bas (taxation excessive), au Portugal (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- 1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- Les commandes de direction à droite comme de direction à gauche sont homologuées quel que soit le pays.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
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Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



DAIHATSU

DAIHATSU MOTOR CO., LTD

00077

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER: DAIHATSU MOTOR CO., LTD.

DATE: Nov 1997

MODEL/VARIANT	MS	B		D		Esp		F		IRL		I	
Description	Currency	BEF		DM		Ptas		FF		Ir£		Lit	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
DAIHATSU CHARADE		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
1.3, CE 3door 2WD. 5MT. ★													
Recommended retail price		436,479	360,727	21,856	19,005	N/A	N/A	70,737	58,654	N/A	N/A	N/A	N/A
Major options:													
Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Automatic gearbox		N/A	N/A	2,100	1,826	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Power Steering		S	S	S	S	N/A	N/A	S	S	N/A	N/A	N/A	N/A
ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Air bag		N/A	N/A	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand drive		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other information:													
• Warranty condition	No. of years	3	3	3	-	-	-	3	-	-	-	-	-
• Free roadside assistance	• Yes/No	No	No	No	-	-	-	No	-	-	-	-	-
• Delivery costs included	• Yes/No	No	No	No	-	-	-	No	-	-	-	-	-

Prices are recommended retail prices, effective on 1st Nov 1997. Final prices are set by dealers.

Recommended price: adjusted for equipment differences (including the number of doors)

1) Recommended retail prices in Holland are set as basic price.

2) Recommended retail prices in Holland are only available to customers in the market.

3) Recommended retail prices of other member states except Holland are all adjusted for equipments, assuming equally equipped models as Holland are offered in those member states.

Major options: S (standard), Option price, N/A (not available)

★ The grade marks of B, F, Lux are TS, that of UK is Xi, Austria is CX, that of NL is RTi, and that of D is TX.

00079

MANUFACTURER: DAIHATSU MOTOR CO., LTD.

DATE: Nov 1997

MODEL/VARIANT	MS	L		NL		P		UK		Austria		Sweden	
Description	Currency	Lux F		G		Esc		£ Stg		ATS		SEK	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
DAIHATSU CHARADE													
1.3 CE 3door 2WD, 5MT. ★													
Recommended retail price		414,836	360,727	26,668	18,477	2,590,906	1,768,011	9,032	7,687	149,901	115,664	N/A	N/A
Major options:													
Air conditioning		N/A	N/A	3,750	2,305	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Automatic gearbox		N/A	N/A	2,575	1,583	S	S	995	847	20,000	15,432	N/A	N/A
Power Steering		S	S	S	S	S	S	S	S	S	S	N/A	N/A
ABS		N/A	N/A	1,495	919	N/A	N/A	495	421.3	14,900	11,497	N/A	N/A
Air bag		N/A	N/A	495	304	N/A	N/A	295	251.1	S	S	N/A	N/A
Right-hand drive		N/A	N/A	N/A	N/A	N/A	N/A	S	S	N/A	N/A	N/A	N/A
Other information:													
• Warranty condition	No. of years	3	3	3	3	3	3	3	3	3	3	-	-
• Free roadside assistance	• Yes/No	No	No	No	No	No	No	Yes	Yes	No	No	-	-
• Delivery costs included	• Yes/No	No	No	No	No	No	No	No	No	Yes	Yes	-	-

Prices are recommended retail prices, effective on 1st Nov 1997. Final prices are set by dealers.

Recommended price: adjusted for equipment differences (including the number of doors)

1) Recommended retail prices in Holland are set as basic price.

2) Recommended retail prices in Holland are only available to customers in the market.

3) Recommended retail prices of other member states except Holland are all adjusted for equipments, assuming equally equipped models as Holland are offered in those member states.

Major options: S (standard), Option price, N/A (not available)

★ The grade marks of B, F, Lux are TS, that of UK is Xi, Austria is CX, that of NL is RTi, and that of D is TX.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
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Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



FIAT

FIAT AUTO

00081

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

FIAT

CINQUECENTO

Version: 900 IE

Body/doors: 3HA

cc: 899

Transm.: 5M

Fuel: Lead Free

Country		Country		Country		Country		Country		Country		Country	
B		D		E		F		I		I		I	
FB/10		DM		PES/10		FF		PUNT		Live/1000			
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curr.	26294	21730	13979	12154	105415	83560	42921	35589	6693	4249	13130	10942
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ECU	6461	5340	7086	6161	6327	5015	6494	5385	8823	5602	6797	5664
INDEX (100= lowest price)	106.5			122.9		100.0		107.4		111.7		112.9

Major options

• Air conditioning	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
• Automatic gearbox	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
• Power steering	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
• ABS	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
• Air bag for driver	8200	6777	NA	NA	5900	4793	2000	1658	NA	390	325	325

Right-hand drive

389	322	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
-----	-----	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other information

• warranty conditions	1	1	1	1	1	1	1	1	1	1	1	1
• free roadside assistance	yes	no	no	yes	yes	no	no	no	no	no	no	no
• delivery costs included	yes	no	no	no	no	yes	yes	yes	yes	yes	yes	yes

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.
 -Description: general variant description in relation to reference country (including the number of doors).
 -Major options: S (standard), Option price, NA (non available).

(**) on request: price increase of 6% (estimation)

FIAT**CINQUECENTO**

Version: 900 IE

Body/doors: 3HA

CC: 899

Transm.: 5M

Fuel: Lead Free

Country		NL		OE		P		SW		UK	
L		G		SH		ESC/10		SKR		L.	
FB/10											
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

24990	21730	15188	11530	98629	77634	146705	109723	NA	5836	4968
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ECU
INDEX (100= lowest price)

6141	5340	6830	5185	7103	5584	7290	5452		8626	7342
106.5		103.4		111.3		108.7		146.4		

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA		NA		NA		NA				NA	
NA		NA		NA		NA				NA	
NA		NA		NA		NA				NA	
NA		NA		NA		NA				NA	
7793	6777	595	452	3900	3066	3500	2618		204	174	

Right-hand drive

370	322	NA(**)		NA(**)		NA(**)			S
-----	-----	--------	--	--------	--	--------	--	--	---

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1
yes	yes	no	no	no	no	no	no	no	no	no
yes	yes	no	no	no	no	no	no	no	no	no

FIAT

BRAVO

Version: 1.4 12V S

Body/doors: 3 HATCH

CC: 1370

Transm.: 5M

Fuel: Lead Free

B		D		E		F		I	
FB/10		DM		PES/10		FF		PUNT	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
								Lire/1000	

Adjusted price

42868	35428	21458	18660	189197	150225	72201	59870	10041	6379	23707	19757
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INDEX (100= lowest price)

10534	8706	10877	9459	11355	9016	10925	9059	13237	8410	12272	10227
103.8		112.8		107.5		108.0		100.3		122.0	

Major options

5080	4198	2250	1957	16300	13234	7500	6219	NA	NA	2250	1875
NA		NA		NA		NA		NA		NA	
S		S		6900	5602	S		S		880	733
4420	3653	650	565	16300	13234	6600	5473	900	572	2010	1675
S		S		6000	4871	S		S		440	367

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

662	547	NA(**)	NA(**)	NA(**)	S					780	650
-----	-----	--------	--------	--------	---	--	--	--	--	-----	-----

Other information

1	1	1	1	1	1	1	1	1	1	1	1
yes	no	no	yes	yes	no	no	no	no	no	no	no
yes	no	no	no	no	yes	yes	yes	no	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.
- Description: general variant description in relation to reference country (including the number of doors).
- Major options: S (standard), Option price, NA (non available).

(**) on request: price increase of 6% (estimation)

FIAT

BRAVO

Version: 1.4 12V S

Country

Body/doors: 3 HAICH

Curr.

cc: 1370

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	40742	35428	26999	18648	164960	124965	257298	169375	101537	79952	9704	8450
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ECU

INDEX (100= lowest price)

10012	8706	12141	8386	11880	9000	12785	8416	11869	9346	14343	12489
103.8		100.0		107.3		100.4		111.4		148.9	

Major options

4828	4198	3150	2176	19500	14772	22530	14831	S		NA	
NA		NA		NA		NA		NA		NA	
S		S		S		S		S		S	
4201	3653	2995	2069	12200	9242	17200	11322	6900	5433	745	649
S		S		S		3500	2304	S		S	

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

629	547	NA(**)		NA(**)		NA(**)		S
-----	-----	--------	--	--------	--	--------	--	---

Other information

1		1		1		2		1		1	
yes		no		no		no		no		no	
yes		no		no		no		no		no	

- warranty conditions
- free roadside assistance
- delivery costs included

FIAT**MAREA**

Version: 1.6 ELX

Body/doors: 4 SALOON

cc: 1581

Transm.: 5M

Fuel: Lead Free

B		D		E		F		I	
Country									
Curr.		DM		PES/10		FF		PUNT	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

63750	52686	30525	26544	257502	205859	102020	84595	14442	9170	31757	26464
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INDEX(100= Lowest price)

15666	12947	15473	13455	15454	12355	15437	12800	19039	12088	16439	13699
107.8		112.0		102.9		106.5		100.7		114.1	

Major options

5500	4545	2050	1783	S	S	S	NA	NA	S
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S
4350	3595	S	15816	13667	6600	5473	NA	2250	1875
S	S	S	S	S	S	S	S	440	367

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

Right-hand drive

885	731	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	780	650
-----	-----	--------	--------	--------	--------	--------	-----	-----

Other information

years	yes/no	yes/no	yes/no	yes/no	yes/no	yes/no
1	1	1	1	1	1	1
yes	no	yes	no	yes	no	no
yes	no	no	no	yes	no	no

-Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.
 -Description: general variant description in relation to reference country (including the number of doors).
 -Major options: S(standard), Option price, NA(non available).
 (**):on request; price increase of 6%(estimation)

00087

FIAT**MAREA**

Version: 1.6 ELX

Body/doors: 4 SALOON

CC: 1581

Transm.: 5M

Fuel: Lead Free

Country		L		NL		OE		P		SW		UK	
curr.		FB/10		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

curr.	60589	52686	40041	26947	234645	177756	380492	241685	146807	115864	13187	11223
ECU	14889	12947	18006	12118	16899	12802	18906	12009	17161	13544	19490	16587
INDEX(100= lowest price)	107.8	107.8	100.2	100.2	106.6	106.6	100.0	100.0	112.8	112.8	138.1	138.1

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5227	4545	1500	1010	17500	13257	S	9900	7813	S
NA		NA		NA		NA	NA		NA
S		S		S		S	S		S
4134	3595	2995	2016	S	17200	10925	6900	5446	737
S		S		S		S	S		S

Right-hand drive

841	731	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	2	1	1
yes/no	yes	no	no	no	no	no
yes/no	yes	no	no	no	no	no

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
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Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



FORD

FORD OF EUROPE

00089

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

FIESTA	Currency	B**		G		E		F		IRL		I	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.25 Family 3dr													
Recommended Retail Price* INDEX ***		349560	288894	19407	16875	1754224	1426202	65318	54161	10336	6758	17537483	14614511
		100	106	115	128	123	128	115	123	159	133	106	113
Major Option - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		20,000	16,529	n/a	n/a	150,000	121,952	7,700	6,385	450	294	1,300,000	1,083,329
		n/a	n/a	n/a	n/a	n/a	n/a	5,500	4,561	1,330	870	2,000,000	1,666,660
		Std	Std	Std	Std	Std	Std	Std	Std	350	229	600,000	499,998
		20,000	16,529	3,600	3,130	100,000	81,301	6,700	5,556	750	490	1,300,000	1,083,329
		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	667944
Other Information - Warranty Condition - Free Roadside Assistance - Delivery costs Included	No. of Years Yes/No	One Yr	Yes	One Yr	Yes	One Yr	No	One Yr	One Yr	One yr	Yes	One Yr	No
	Yes /No	Yes	Yes	yes	yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes

- * Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.
- 'Description: General variant description in relation to reference country (including the number of doors).
- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)
- *** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).
- '*** Index of recommended retail price (lowest price country = 100).

FIESTA	Currency	L		N**		OE		P**		SW		UK	
		FL		G		Schilling		Esc.		Skr.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.25 Family 3dr		349560	288894	24836	17410	133041	102654	2021112	1343615	88086	69312	7616	6482
		100	106	130	117	112	111	117	100	120	121	131	143
Recommended Retail Price* INDEX ***													
Major Option - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		20,000	16,529	990	694	7,659	5,910	150,000	128,205	6,570	5,615	n/a	n/a
		n/a	n/a	3,000	2,103	24,400	18,827	n/a	n/a	9,250	7,906	960	817
Right-hand Drive (Supplement)		Std	Std	490	343	3,500	2,701	74,000	63,248	Std	Std	Std	Std
		20,000	16,529	2,990	2,096	10,770	8,310	115,000	98,291	3,900	3,333	570	485
Other Information - Warranty Condition - Free Roadside Assistance - Delivery costs Included		Std	Std	Std	Std	Std	Std	Std	Std	4,500	3,846	Std	Std
		20645	17062	1433	1005	6135	4734	81951	70,044	6135	4827	0	0
No. of Years Yes/No		One Yr	One Yr	On Yr	On Yr	One yr	One yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr
		Yes	Yes	No	No	No	No	Yes	Yes	No	No	Yes	Yes
Yes/No		Yes	Yes	No	No	Yes	Yes	No	No	No	No	No	No

- * Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- '*** Index of recommended retail price (lowest price country = 100).

ESCORT	Currency	B**		G		E		F		IRL		I	
1.6 CLX/LX* 5 Door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price*		489332	404409	26252	22828	2229664	1812739	84579	70132	12412	8116	26986621	22488761
INDEX ***		100	107	111	125	111	117	106	114	136	115	116	125
Major Option													
- Air Conditioning		33,000	27,273	1,900	1,652	150,000	121,951	7,700	6,385	600	392	1,600,000	1,333,328
- Automatic Transmission		44,000	36,364	2,430	2,113	200,000	162,602	6,600	5,473	1,330	870	2,070,000	n/a
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		20,000	16,529	20,000	17,391	100,000	81,301	5,050	4,187	375	245	1,000,000	833,330
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	667944
Other Information													
- Warranty Condition	No. of Years	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr
- Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	No	No	One Yr	One Yr	Yes	Yes	No	No
- Delivery costs Included	Yes /No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes

- * Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- '*** Index of recommended retail price (lowest price country = 100).

ESCORT	Currency	L		N**		OE		P**		SW		UK	
		FL		G		Schilling		Esc.		Skr.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.6 CLX/LX* 5 Door													
Recommended Retail Price*		489332	404409	31108	21218	180228	137789	3242000	1869881	126171	99670	10738	9138
INDEX ***		100	107	116	103	108	107	134	100	123	125	132	145
Major Option													
- Air Conditioning		33,000	27,273	990	675	7,045	5,386	190,000	162,393	9,500	7,505	495	421
- Automatic Transmission		44,000	36,364	3,000	2,046	23,400	17,890	n/a	n/a	9,250	7,307	985	838
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		20,000	16,529	1,990	1,357	7,065	5,401	100,000	85,470	3,900	3,081	380	323
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	4,500	3,555	300	255
Right-hand Drive (Supplement)		20645	17062	1433	977	6135	4690	81951	70,044	6135	4846	0	0
Other Information													
- Warranty Condition	No. of Years	One Yr	One yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr
- Free Roadside Assistance	Yes/No	Yes	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes
- Delivery costs Included	Yes /No	Yes	No	No	No	Yes	Yes	No	No	No	No	No	No

- * Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- '*** Index of recommended retail price (lowest price country = 100).

FORD

November, 1997

MONDEO	Currency	B**		G		E		F		IRL		I	
		FB		DM		Peseta		FF		Ir. £		Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price*		642000	530581	31951	27784	2562148	2001678	106008	87900	15440	10096	32525410	27104400
INDEX ***		103	111	105	120	100	103	104	114	132	114	109	120
Major Option		52,000	42,975	Std	Std	160,000	125,000	Std	Std	750	490	Std	Std
- Air Conditioning		45,000	37,190	2,450	2,130	150,000	117,187	9,200	7,628	1,360	889	2,520,000	2,099,992
- Automatic Transmission		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Power Steering		Std	Std	Std	Std	98,000	76,562	6,800	5,638	750	490	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag													
Right-hand Drive (Supplement)		20645	17062	1152	1002	90504	70706	3051	2530	0	0	801536	667944
Other Information	No. of Years Yes/No	One Yr		One Yr		One Yr		One Yr		One yr		One Yr	
- Warranty Condition	Yes	Yes		Yes		No		One Yr		Yes		No	
- Free Roadside Assistance	Yes/No	Yes		No		Yes		Yes		No		Yes	
- Delivery costs Included	Yes /No												

FORD

November, 1997

MONDEO	Currency	L		N**		OE		P**		SW		UK	
		FL		G		Schilling		Esc.		Skr		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.8 CLX* 5 Door													
Recommended Retail Price**		642000	530581	42450	28273	259761	196788	4354043	2356700	152107	120492	12538	10671
INDEX ***		103	111	124	109	122	121	141	100	116	120	121	135
Major Option													
- Air Conditioning		52,000	42,975	990	659	15,286	Std	Std	Std	9,500	7,525	495	421
- Automatic Transmission		45,000	37,190	3,500	2,331	n/a	n/a	n/a	n/a	14,100	11,169	950	809
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	990	659	Std	Std	220,000	188,034	Std	Std	380	323
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1433	954	6135	4648	81951	70,044	6135	4860	0	0
Other Information													
- Warranty Condition	No. of Years	One Yr		One Yr		One yr		One Yr		One Yr		One Yr	
- Free Roadside Assistance	Yes/No	Yes		No		No		Yes		No		Yes	
- Delivery costs Included	Yes/No	Yes		No		Yes		No		No		No	

FORD

November, 1997

SCORPIO		B**		G		E		F		IRL		I	
Currency		FB		DM		Peseta		FF		Ir. £		Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price*		788349	651531	39193	34081	4347173	3396229	147843	122590	21696	14186	43712857	36427235
INDEX ***		100	101	103	109	135	129	115	117	148	118	117	119
Major Option													
- Air Conditioning		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Automatic Transmission		30,000	24,793	Std	Std	261,000	203,906	7,600	6,302	1,360	889	2,845,000	2,370,824
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1152	1002	90504	70706	3051	2530	0	0	801536	667944
Other Information													
- Warranty Condition		No. of Years	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One Yr	One yr	One Yr	One Yr	One Yr
- Free Roadside Assistance		Yes/No	Yes	Yes	Yes	No	No	One Yr	One Yr	yes	No	No	No
- Delivery costs Included		Yes /No	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes

FORD

November, 1997

SCORPIO	Currency	L		N**		OE		P**		SW		UK	
		FL		G		Schilling		Esc.		Skr		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
2.3 Ghia 16v		788349	651531	56169	36495	372413	274641	6743124	3712859	170569	135415	17191	14631
Recommended Retail Price* INDEX ***		100	101	130	104	138	125	173	117	103	100	131	137
Major Option		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Air Conditioning		30,000	24,793	4,000	2,599	20,500	15,118	202,000	172,650	14,360	11,400	Std	Std
- Automatic Transmission		Std	Std	Std	Std	Std	Std	Std	Std	12,950	10,281	0	0
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1433	931	6135	4524	81951	70,044	6135	4871	0	0
Other Information	No. of Years	One Yr		One Yr		One yr		One Yr		One Yr		One Yr	
- Warranty Condition	Yes/No	Yes		No		No		Yes		No		Yes	
- Free Roadside Assistance	Yes/No	Yes		No		Yes		No		No		No	
- Delivery costs Included	Yes/No												

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



HONDA

HONDA MOTOR EUROPE, LTD

00099

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER: HONDA

CIVIC 3D 1.4 S	MS Currency	Belgium		Germany		Spain		France		Ireland		Italy	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		538,987	445,462	26,017	22,563	2,350,020	1,903,159	93,398	72,586	13,569	8,918	27,113,380	21,586,704
Major Options:													
- air conditioning		NA	NA	NA	NA	S	S	NA	NA	NA	NA	NA	NA
- automatic gearbox		35,000	28,925	1,800	1,565	NA	NA	7,500	6,225	NA	NA	NA	NA
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	S	S	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Dual)		S	S	S	S	NA	NA	S	S	NA	NA	NA	NA
Right-hand Drive		691,920	580,056	33,551	28,127	2,833,011	2,374,994	112,355	94,190	-	-	32,893,289	27,575,386
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

ACCORD 4D 2.0i LS	MS Currency	Belgium		Germany		Spain		France		Ireland		Italy	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		826,351	663,415	39,979	34,766	3,354,960	2,643,877	128,638	105,904	20,938	13,418	40,474,829	32,292,101
Major Options:													
- air conditioning		S	S	NA	NA	NA	NA	8,000	6,640	NA	NA	2,160,000	1,815,127
- automatic gearbox		35,000	28,925	1,800	1,565	260,000	187,200	8,000	6,640	1,255	817	NA	NA
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- SRS		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		938,256	787,925	45,496	38,207	3,841,613	3,226,096	152,355	127,944	-	-	44,603,888	37,457,291
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Prices are recommended retail prices, effective on 1 November 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option value, NA (not available as a Factory Option)

Finland and Greece not for publication

MANUFACTURER: HONDA

CIVIC 3D 1.4 S	MS Currency	Luxembourg		Netherlands		Austria		Portugal		Sweden		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		512,271	445,462	32,790	22,681	192,635	145,156	3,229,393	2,117,605	121,496	95,091	11,289	9,422
Major Options:													
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		33,263	28,925	3,000	1,844	17,000	13,000	220,000	166,000	9,800	7,693	900	766
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	S	S	S	S	NA	NA	NA	NA
- SRS (Driver Side)		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		691,920	580,056	37,822	31,708	236,158	197,978	3,421,628	2,868,449	144,937	121,505	-	-
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	no	no	Yes	Yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no

ACCORD 4D 2.0i LS	MS Currency	Luxembourg		Netherlands		Austria		Portugal		Sweden		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		779,792	663,415	49,445	32,846	284,164	212,495	5,225,142	3,169,671	179,919	142,731	15,399	12,891
Major Options:													
- air conditioning		S	S	NA	NA	NA	NA	NA	NA	NA	NA	S	S
- automatic gearbox		33,263	28,925	3,500	2,151	NA	NA	NA	NA	11,800	9,250	1,000	851
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- SRS		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		938,256	787,925	51,288	43,070	320,235	268,926	4,639,789	3,896,385	196,537	165,047	-	-
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	no	no	Yes	Yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no

Prices are recommended retail prices, effective on 1 November 1997. Final prices are set by dealers.
 Description: general variant description in relation to reference country (including the number of doors)
 Recommended price: adjusted for equipment differences
 Major options: S (standard), Option value, NA (not available as a Factory Option)
 Denmark, Finland and Greece not for publication

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



LANCIA
FIAT AUTO

00103

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

LANCIA

Y

Version: 1.2 LE

Body/doors: 3HA

cc: 1242

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IRL		I
Country		DM		PES/10		FF		PUNT		Lire/1000
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curz.	37094	30654	19356	16830	162826	129447	65646	54438	NA	18682	15568
-------	-------	-------	-------	-------	--------	--------	-------	-------	----	-------	-------

ECU	9115	7533	9811	8531	9772	7769	9933	8237		9671	8059
INDEX(100= lowest price)	110.2		124.8		113.7		120.5			117.9	

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

4800	3967	NA	15700	12754	6700	5556			1990	1658
NA		NA	NA		NA				NA	
S		710	6000	4874	S				S	
4000	3306	650	15300	12429	7150	5929			1450	1208
820	678	S	6000	4874	2850	2363			380	317

Right-hand drive

549	453	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
-----	-----	--------	--------	--------	--------	--------

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no
yes	no	no	no	yes	yes	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

LANCIA

Y

Version: 1.2 LE

Body/doors: 3HA

cc: 1242

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
Country											
Curr.		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curr.	35252	30654	23861	16874	137406	107012	205439	137556	NA	NA	
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	----	--

ECU	8663	7533	10730	7588	9896	7707	10208	6835			
INDEX(100= lowest price)	110.2		111.0		112.8		100.0				

Major options

4562	3967	3150	2228	19500	15187	20000	13391				
NA		NA		NA		NA					
S		1225	866	S		7700	5156				
3801	3306	2850	2015	12200	9501	16500					
779	678	S		S		3500					

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

521	453	NA(**)		NA(**)		NA(**)					
-----	-----	--------	--	--------	--	--------	--	--	--	--	--

Right-hand drive

Other information

years	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	no	no	no	no	no	no	no	no	no
yes/no	yes	no	no	no	no	no	no	no	no	no	no

- warranty conditions
- free roadside assistance
- delivery costs included

00106

DEDRA

Body/doors: 4 SALOON

Transm.: 5M

Fuel: Lead Free

72451	59876	35871	31191	324711	250030	123113	102082	NA	35068	29222
-------	-------	-------	-------	--------	--------	--------	--------	----	-------	-------

Adjusted price

ECU	INDEX(100= lowest price)

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

\$		\$		\$		\$		\$
NA		NA		NA		NA		NA
\$		\$		\$		\$		\$
440	3669	\$		18900	14753	\$		2200
\$		\$		\$		\$		\$
								1833

Right-hand drive

1079	892	NA(***)	NA(**)	NA(**)	NA(**)
------	-----	---------	--------	--------	--------

Other information

- | | warranty conditions | years |
|--------------------------|---------------------|-------|
| free roadside assistance | yes/no | |
| delivery costs included | yes/no | |

1	1	1	1	1
yes	no	yes	no	no
yes	no	no	yes	no

*Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.

-Description: general variant description in relation to reference country (including the number of doors).

-Major options: **S**(standard), Option price, **NA**(non available).

(**)on request: price increase of 6%(estimation)

LANCIA

DEDRA

Version: 1.8 IE LS country

Body/doors: 4 SALOON curr.

cc: 1756

Transm.: 5M

Fuel: Lead Free

L	NL	OE	P	SW	UK
FB/10	G	SH	ESC/10	SKR	L
Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax
Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax

69396	60344	42564	28311	286976	213524	457983	282036	NA	NA
-------	-------	-------	-------	--------	--------	--------	--------	----	----

Adjusted price

17053	14829	19141	12731	20668	15378	22757	14014		
-------	-------	-------	-------	-------	-------	-------	-------	--	--

INDEX(100= lowest price)

Major options

S	S	S	S	S	S	S	S		
NA	NA	NA	NA	NA	NA	NA	NA		
S	S	S	S	S	S	S	S		
4220	3669	3550	2361	S	S	17210	10598		
S	S	S	S	S	S	S	S		

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

1026	892	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)		
------	-----	--------	--------	--------	--------	--------	--------	--	--

Right-hand drive

Other information

1	1	1	1	1	1	1	1		
yes	no	no	no	no	no	no	no		
yes	no	no	no	no	no	no	no		

- warranty conditions years
- free roadside assistance yes/no
- delivery costs included yes/no

00108

LANCIA

K

Version: 2.0 LE

Body/doors: 4BE

cc: 1998

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IRL		I
country										
curr.		DM		PES/10		FF		PUNT		lire/1000
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

curr.	98974	81798	43415	37753	438373	338705	168238	139502	NA	51177	42648
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	-------	-------

ECU	24322	20101	22007	19137	26310	20328	25456	21108		26492	22077
INDEX(100= lowest price)	114.2			108.7		115.5		119.9			125.4

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

8160	6744	3300	2870	S		12400	10282		4030	3358
NA		NA		NA		NA			NA	
S		S		S		S			S	
S		S		S		S			S	
S		S		S		S			S	

Right-hand drive

1488	1230	NA(**)		NA(**)		NA(**)		NA(**)	
------	------	--------	--	--------	--	--------	--	--------	--

Other information

years	1	1	1	1	1	1	1	1	1	1
warranty conditions										
yes/no	yes	no	no	yes	no	no	yes	no	no	no
free roadside assistanc										
yes/no	yes	no	no	no	yes	yes	yes	yes	no	no
delivery costs included										

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1997. Final prices are set by dealers.
 -Description: general variant description in relation to reference country(including the number of doors).
 -Major options: S(standard), Option price, NA(non available).

(**)on request: price increase of 6%(estimation)

LANCIA

K

Version: 2.0 LE

Body/doors: 4BE

cc: 1998

Transm.: 5M

Fuel: Lead Free

Country		L		NL		OE		P		SW		UK	
curr.		FB/10		G		SH		ESC/10		SKR		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

curr.	94067	81798	60134	39749	395085	286295	618634	391518	NA	NA	NA	NA	NA
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	----	----	----	----

EUR

INDEX(100= lowest price)

curr.	23116	20101	27042	17605	28454	20619	30739	19454	NA	NA	NA	NA	NA
	114.2			100.0		117.1		110.5					

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7755	6744	5000	3255	25500	18478	S							
NA		NA		NA		NA							
S		S		S		S							
S		S		S		S							
S		S		S		S							

Right-hand drive

NA(**)		NA(**)		NA(**)		NA(**)		NA(**)					
--------	--	--------	--	--------	--	--------	--	--------	--	--	--	--	--

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	no	no	no	no	no	no	no	no	no	no	no
yes/no	yes	no	no	no	no	no	no	no	no	no	no	no	no

00110

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



LAND ROVER

B M W GROUP

00111

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Manufacturer : Rover Cars																		
Discovery : 5 Door TDI		Belgium			Germany			Spain			France			Eire			Italy	
Currency		BFR		Dmks		Ptas		FFr		Ir £		Lira						
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax			
Recommended Retail Price		1,105,000	913,223	51,898	45,128	4,321,900	3,376,484	NA	NA	29,656	18,558	46,056,032	38,380,027					
Pricing index (excluding taxation) Pricing index (including taxation)		114	113	110	115	109	102	NA	NA	164	123	100	100					
Major options :																		
* air conditioning		71,000	58,678	3,250	2,826	Std	Std	na	na	1,925	1,205	3,709,200	3,091,000					
* automatic gearbox		80,000	66,116	3,700	3,217	298,501	233,204	na	na	1,700	1,064	na	na					
* power assisted steering		Std	Std	Std	Std	Std	Std	na	na	Std	Std	Std	Std					
* passenger airbag		20,000	16,529	Std	Std	96,499	75,390	na	na	580	363	2,940,000	2,450,000					
* anti-lock brakes		60,000	49,587	Std	Std	248,000	193,750	na	na	1,435	898	3,230,400	2,692,000					
Right-hand drive supplement		18,194	15,036	838	729	78,805	61,566	NA	NA	336	280	856,561	713,801					
Other information :																		
* warranty conditions	no. of years	1		1	1	1	1	na	na	1	1	1	1					
* free roadside assistance	yes/no	yes		yes	yes	yes	yes	na	na	yes	yes	yes	yes					
* delivery charges include	yes/no	yes		no	no	yes	yes	na	na	no	no	no	no					

Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover													
Discovery : 5 Door TDi		Luxembourg		Netherlands		Austria		Portugal		Sweden		United Kingdom	
Currency		LFr		DGldrs		Sch		Esc		SKr		£	
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,050,207	913,223	80,016	47,114	442,670	321,938	N/A	N/A	231,069	184,855	22,850	19,447
Pricing index (excluding taxation)		108	113	151	107	134	117	N/A	N/A	113	109	142	145
Pricing index (including taxation)													
Major options :													
* air conditioning		67,479	58,678	5,590	3,436	14,245	10,599	n/a	n/a	16,000	12,800	975	830
* automatic gearbox		76,033	66,116	5,840	3,589	35,773	26,617	n/a	n/a	18,000	14,400	1,580	1,345
* power assisted steering		Std	Std	Std	Std	Std	Std	n/a	n/a	Std	Std	Std	Std
* passenger airbag		19,008	16,529	1,525	937	Std	Std	n/a	n/a	n/a	n/a	380	323
* anti-lock brakes		57,025	49,587	4,055	2,455	25,250	18,787	n/a	n/a	13,000	10,400	995	847
Right-hand drive supplement		17,292	15,036	1,396	822	7,055	5,131	N/A	N/A	3,951	3,161	N/A	N/A
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	n/a	n/a	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes
* delivery charges include	yes/no	yes	yes	no	no	yes	yes	n/a	n/a	no	no	yes	yes

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars																		
Range Rover : V8i SE 4 Door		Belgium			Germany			Spain			France			Eire			Italy	
Currency		BFr		Dmks		Ptas		FFr		Ir £		Lira						
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	
Recommended Retail Price		1,965,000	1,623,967	97,738	84,989	8,350,000	6,523,438	324,156	268,786	55,829	32,053	94,953,489	79,127,907					
Pricing index (excluding taxation) Pricing index (including taxation)		105	102	108	110	109	100	107	104	160	108	107	105					
Major options :		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std					
* air conditioning		97,500	80,579	4,030	3,504	347,000	271,094	13,000	10,779	2,050	1,238	Std	Std	Std	Std	Std	Std	
* automatic gearbox		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* passenger airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
Right-hand drive supplement		18,194	15,036	838	729	78,805	61,566	2,945	2,442	336	280	856,561	713,801					
Other information :		1		1		1		1		1		1						
* warranty conditions		no. of years		yes		yes		yes		yes		yes		yes		yes		
* free roadside assistance		yes/no		yes		yes		yes		yes		yes		yes		yes		
* delivery charges include		yes/no		yes		no		yes		yes		no		no		no		

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover																		
Range Rover : V8i SE 4 Door		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom	
Currency		L.Fr		D.Gldrs	Sch		Esc		SKr		£							
		Incl tax	Excl tax		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax						
Recommended Retail Price		1,867,562	1,623,967	159,822	96,839	806,577	575,825	NA	NA	NA	NA	40,850	34,766					
Pricing index (excluding taxation)		100	102	157	111	127	106	NA	NA	NA	NA	132	131					
Pricing index (including taxation)																		
Major options :																		
* air conditioning		Std	Std	Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std					
* automatic gearbox		92,665	80,579	Std	Std	Std	Std	n/a	n/a	n/a	n/a	1,500	1,277					
* power assisted steering		Std	Std	Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std					
* passenger airbag		Std	Std	Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std					
* anti-lock brakes		Std	Std	Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std					
Right-hand drive supplement		17,292	15,036	1,356	822	7,186	5,131	NA	NA	NA	NA	NA	NA					
Other information :																		
* warranty conditions	no. of years	1	1	1	1	1	1	na	na	na	na	1	1					
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	na	na	na	na	yes	yes					
* delivery charges include	yes/no	yes	yes	no	no	yes	yes	na	na	na	na	yes	yes					

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
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Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



MAZDA

MAZDA MOTOR CORPORATION

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MODEL/VARIANT Description	MS		B**		D		E		F		IRL		I	
	Currency		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 121 3HB 1.3i M5 I.X			378,900	313,140	19,490	16,948	NA	NA	NA	NA	10,600	6,931	18,750,000	14,624,999
Recommended Retail Price														
Major Options														
Air Conditioning			NA	NA	NA	NA	NA	NA			NA	NA	NA	NA
Automatic Gearbox			NA	NA	NA	NA	NA	NA			1,325	866	NA	NA
Power Steering			S	S	NA	NA	NA	NA			350	229	NA	NA
ABS			NA	NA	690	600	NA	NA			NA	NA	NA	NA
Air Bag			20,000	16,529	S	S	S	S			395	258	NA	NA
Right-hand Drive														
Please refer to the information given below under the heading "Right-hand drive".														
Other Informations														
Warranty Conditions	No of Years		36months/100,000km		36months/100,000km						36months/100,000km		12months/no limit in kms	
Free Roadside Assistance	Yes/No		No		Yes						Yes		Yes	
Delivery Costs Included	Yes/No		No		No						No		Yes	

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side only except for B, L and OE, DK
- * DK, GR and SU not for publication.
- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS		L		NL**		OE		P**		SW		UK	
	Currency		LF		G		AS		FSC		SKR		£	
Mazda 121 3100 1.3L M5 LX		Incl. Tax	362,066	Excl. Tax	23,550	16,561	Incl. Tax	141,900	Incl. Tax	NA	Incl. Tax	NA	Incl. Tax	8,099
														6,893
Recommended Retail Price														
Major Options														
Air Conditioning			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Automatic Gearbox			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering			S	S	NA	NA	12,000	9,259					S	S
ABS			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Air Bag			19,008	16,529	390	240	set w/PS	set w/PS					NA	NA
Right-hand Drive														
Please refer to the information given below under the heading "Right-hand drive".														
Other Informations														
Warranty Conditions	No of Years		36months/100,000km		36months/100,000km		36months/100,000km						36months/100,000km	
Free Roadside Assistance	Yes/No		No		No		No						Yes	
Delivery Costs Included	Yes/No		Yes		No		Yes						No	

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side only except for B, L and OE, DK
- * DK, GR and SU not for publication.
- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS Currency	B**		D**		E**		F**		IRL**		I**	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description Mazda 323 5HB 1.5L M5 GLX													
Recommended Retail Price		569,000	470,247	28,680	24,939	2,640,880	2,125,918	101,100	83,832	15,132	9,895	29,420,000	23,516,666
Major Options													
Air Conditioning		48,500	40,083	1,500	1,304	239,839	194,991	5,000	4,145	900	589	2,016,000	1,680,000
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
ABS		35,000	28,926	690	600	S	S	5,000	4,145	900	589	2,274,000	1,875,000
Air Bag		S	S	S	S	S	S	3,000	2,488	378	245	(incl.ABS)	(incl.ABS)
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	6months/100,000k	36months/100,000km	36months/100,000km	36months/100,000km	Yes	Yes
Free Roadside Assistance	Yes/No	No	No	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes
Delivery Costs Included	Yes/No	No	No	No	No	Yes	Yes	No	No	No	No	Yes	Yes

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side and Passenger's side.
- * DK, GR and SU not for publication.
- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS	L**		NL**		OE**		P**		SW**		UK**	
		Currency		G		AS		ESC		SKR		£	
Description		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 323 511B 1.5i, M5 GLX		542,739	471,947	40,860	27,200	221,600	169,418	3,868,000	2,572,939	NA	NA	13,197	11,232
Recommended Retail Price													
Major Options													
Air Conditioning		46,095	40,083	NA	NA	18,823	14,391	150,000	128,205			S	S
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA			NA	NA
Power Steering		S	S	S	S	S	S	S	S			S	S
ABS		33,264	28,926	3,250	1,998	NA	NA	S	S			NA	NA
Air Bag		S	S	950	584	S	S	S	S			S	S
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km			36months/100,000km	
Free Roadside Assistance	Yes/No	No	No	No	No	No	No	No	No			Yes	
Delivery Costs Included	Yes/No	Yes	Yes	No	No	Yes	Yes	No	No			No	

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side and Passenger's side.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS Currency	B**		D**		E**		F**		IRL**		I**	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description Mazda 626 5HB 1.8L M5 GLX													
Recommended Retail Price		724,150	618,470	33,990	29,557	NA	NA	113,500	94,114	18,899	12,358	NA	NA
Major Options													
Air Conditioning		S	S	S	S			S	S	750	490		
Automatic Gearbox		NA	NA	NA	NA			NA	NA	1,200	785		
Power Steering		S	S	S	S			S	S	S	S		
ABS		S	S	S	S			S	S	S	S		
Air Bag		S	S	S	S			4,500	3,731	S	S		
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km			6months/100,000k	36months/100,000km				
Free Roadside Assistance	Yes/No	No	No	Yes	No			Yes	Yes				
Delivery Costs Included	Yes/No	No	No	No	No			No	No				

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side and Passenger's side except for UK, S.

- * DK, GR and SU not for publication.

- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	Currency	L**		NL**		OE**		P**		SW**		UK**	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 626													
5HB 1.8L M5 GLX													
Recommended Retail Price		690,196	600,170	46,767	30,380	274,900	210,169	NA	NA	NA	NA	13,690	11,642
Major Options													
Air Conditioning		S	S	S	S	S	S					S	S
Automatic Gearbox		NA	NA	NA	NA	NA	NA					NA	NA
Power Steering		S	S	S	S	S	S					S	S
ABS		S	S	1,750	1,076	S	S					NA	NA
Air Bag		S	S	990	608	S	S					S	S
Right-hand Drive		Please refer to the information given below under the heading "Right-hand drive".											
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km			6months/100,000k	36months/100,000km		
Free Roadside Assistance	Yes/No	No	No	No	No	No	No			Yes	Yes	Yes	
Delivery Costs Included	Yes/No	Yes	No	No	No	Yes	Yes			Yes	No	No	

- Prices are recommended retail prices, effective on 1 November, 1997. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side and Passenger's side except for UK, S.
- * DK, GR and SU not for publication.
- ** Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



MERCEDES-BENZ

MERCEDES-BENZ

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model	B				D				E				F				IRL				I			
C 180																								
Description	Currency				DM				1.000 Peset.				FF				Ir. L				1.000 Lira			
Sedan	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax		
5 seats, 4 doors, 1799 cc	996.700	823.700	45.540	39.600	4.041	3.157	157.020	130.200	24.330	15.781	44.280	36.900												
5-speed-transmission		108,1		107,2		101,1		105,2		111,1		102,0												
Recommended retail price																								
Price Index																								
Major options																								
o air conditioning	70.700	58.430	3.163	2.750		s	6.400	5.307	2.160	1.372	4.800	4.034												
o automatic gearbox	76.841	63.530	3.439	2.990	397	310	12.500	10.365	2.000	1.270	3.972	3.338												
o power steering		s		s		s		s		s		s												
o ABS		s		s		s		s		s		s												
o airbag		s		s		s		s		s		s												
Right-hand Drive		1.215		1.215		1.215		1.215		s		1.215												
Other Information												1.215												
o warranty condition	. no. of years	1	1	1	1	1	1	1	1	1	1	1												
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes												
o delivery costs included	. yes/no	no	no	no	no	no	no	yes	no	no	yes	yes												

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.1997. Final prices are set by dealers.

Möhringen, 12.11.97
VP/PS, (sc/2a)

L

00122

ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model		L	NL	OE	P	SW	UK
C 180							
Description	Currency	FL	G	ÖS	1.000 ESC	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1799 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		923.560	61.950	366.800	5.783	216.900	17.621
Price Index	%	105,4	100,0	105,6	102,9	108,3	118,3
Major options							
o air conditioning		66.800	5.533	26.476		15.200	1.725
o automatic gearbox		67.600	6.016	37.745	468	16.500	1.450
o power steering		s	s	s	s	s	s
o ABS		s	s	s	s	s	s
o airbag		s	s	s	s	s	s
Right-hand Drive	DM						
Other Information		1.215	1.215	1.215	1.215	1.215	s
o warranty condition	. no. of years	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	yes	no	yes	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.97. Final prices are set by dealers.

Möhringen, 12.11.97
VP/PS, (sc72b)

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00128

ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model E 200		B		D		E		F		IRL		I	
Description	Currency	FB		DM		1.000 Peset.		FF		Ir. L		1.000 Lira	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1998 cc													
5-speed-transmission													
Recommended retail price		1.252.000	1.035.000	56.925	49.500	5.601	4.376	203.890	169.060	30.080	19.533	61.980	51.650
Price Index	%		111,1		109,6		114,7		111,7		112,4		116,7
Major options													
o air conditioning		70.700	58.430	3.163	2.750		s		s	2.160	1.372		s
o automatic gearbox		76.871	63.530	3.439	2.990	397	310	12.500	10.365	2.185	1.387	3.972	3.338
o power steering			s		s		s		s		s		s
o ABS			s		s		s		s		s		s
o airbag			s		s		s		s		s		s
Right-hand Drive	DM		1.410		1.410		1.410		1.410		s		1.410
Other Information													
o warranty condition	. no. of years	1		1		1		1		1		1	
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes		yes	
o delivery costs included	. yes/no	no		no		no		yes		no		yes	

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.97. Final prices are set by dealers.

Möhringen, 12.11.97
VP/PS, (sc72c)

7.

ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model E 200		L		NL		OE		P		SW		UK	
Description		FL		G		ÖS		1.000 Esc		Skr		L	
Sedan		Currency											
5 seats, 4 doors, 1998 cc 5-speed-transmission													
Recommended retail price													
Price Index													
Major options													
o air conditioning													
o automatic gearbox													
o power steering													
o ABS													
o airbag													
Right-hand Drive													
Other Information													
o warranty condition													
o free roadside assistance													
o delivery costs included													

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.1997. Final prices are set by dealers.

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Möhringen, 12.11.97
VP/PS, (sc72d)

ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model	MS	B		D		E		F		IRL		I	
S 320	S												
Description	Currency	FB		DM		1.000 Peset.		FF		Ir. L		1.000 Lira	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 3199 cc													
Automatic-transmission													
Recommended retail price		2.425.600	2.004.600	107.525	93.500	10.900	8.517	420.110	348.350	66.250	39.700	121.900	101.600
Price Index	%		103,9		100,0		107,9		111,2		110,4		111,0
Major options													
o air conditioning			S		S		S		S		S		S
o automatic gearbox			S		S		S		S		S		S
o power steering			S		S		S		S		S		S
o ABS			S		S		S		S		S		S
o airbag			S		S		S		S		S		S
Right-hand Drive	DM		2.305		2.305		2.305		2.305		S		2.305
Other Information													
o warranty condition	. no. of years	1		1		1		1		1		1	
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes		yes	
o delivery costs included	. yes/no	no		no		no		yes		no		yes	

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.1997. Final prices are set by dealers.

Möhringen, 12.11.97
VP/PS, (sc72e)

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ACEA Standard Form

Mercedes-Benz

Date 03.11.97

Model			L		NL		OE		P		SW		UK
Description	Currency		LF		G		ÖS		1.000 Esc		Skr		L
Sedan			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
5 seats, 4 doors, 3199 cc													
Automatic-transmission													
Recommended retail price			2.220.000	1.930.435	178.900	112.150	938.100	686.700	17.022	10.514	520.000	416.000	42.360
Price Index	%			100,1		106,4		104,4		110,2		102,6	112,4
Major options													
o air conditioning				s		s		s		s		s	s
o automatic gearbox				s		s		s		s		s	s
o power steering				s		s		s		s		s	s
o ABS				s		s		s		s		s	s
o airbag				s		s		s		s		s	s
Right-hand Drive	DM			2.305		2.305		2.305		2.305		2.305	s
Other Information													
o warranty condition	. no. of years	1			1		1		1		1		1
o free roadside assistance	. yes/no	yes			yes		yes		yes		yes		yes
o delivery costs included	. yes/no	yes			no		yes		no		no		no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).
Effective on 03.11.1997. Final prices are set by dealers.

Möhringen, 12.11.97
VP/PS, (sc72f)

7

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



MITSUBISHI

MITSUBISHI MOTORS EUROPE B.V.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER : MITSUBISHI MOTORS CORPORATION

DATE: NOVEMBER 1st, 1997

Model/Variant	MS	B		D		E		F		IRL		I
Description	Currency	BFR		DM		PTA		FF		IRL		LIT
Mitsubishi Colt		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Excl.
1.3 GLX 5M/T		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Recommended Retail Price		478,810	395,711	23,790	20,687	NA	NA	NA	NA	NA	NA	18,808,333
<u>Major Options</u>												
* Air Conditioner		62,000	51,240	2,990	2,600	NA	NA	NA	NA	NA	NA	S
* Automatic Gearbox		45,000	37,190	2,230	1,939	NA	NA	NA	NA	NA	NA	NA
* Power Steering		S	S	S	S	NA	NA	NA	NA	NA	NA	S
* ABS		NA	NA	650	565	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		S	S	S	S	NA	NA	NA	NA	NA	NA	S
* Passenger Airbag		S	S	S	S	NA	NA	NA	NA	NA	NA	S
Right Hand Drive		NA		NA		NA		NA		NA		NA
<u>Other Information</u>												
*Warranty Condition	Year/Milage	3 years / Unlimited		3 years / 100,000 km		NA		NA		NA		3 years / 100,000 km
*Free Roadside Assistance	Yes/No	YES		YES		NA		NA		NA		YES
*Delivery Cost Included	Yes/No	NO		NO		NA		NA		NA		YES

- Prices are recommended retail prices, effective on 1 November 1997. Final prices are set by dealers.

* Recommended price : Adjusted for equipment differences.

* Major options : S (Standard), Option price, NA (Not Available)

00123

MANUFACTURER : MITSUBISHI MOTORS CORPORATION

DATE: NOVEMBER 1st, 1997

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		OS		ESC		SKR		UKL	
Mitsubishi Colt 1.3 GLX 5M/T		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Recommended Retail Price		455,068	395,711	31,085	21,192	177,400	138,162	2,867,000	1,999,534	NA	NA	9,385	7,987
<u>Major Options</u>													
* Air Conditioner		58,926	51,240	NA	NA	S	S	S	S	NA	NA	NA	NA
* Automatic Gearbox		42,769	37,190	2,800	1,721	NA	NA	NA	NA	NA	NA	870	740
* Power Steering		S	S	S	S	S	S	S	S	NA	NA	S	S
* ABS		NA	NA	NA	NA	S	S	NA	NA	NA	NA	NA	NA
* Driver Airbag		S	S	S	S	S	S	S	S	NA	NA	S	S
* Passenger Airbag		S	S	NA	NA	S	S	S	S	NA	NA	825 **	702 **
Right Hand Drive		NA		NA		NA		NA		NA		S	
<u>Other Information</u>													
*Warranty Condition	Year/Milage	3 years / Unlimited		3 years / 100,000 km		3 years / 100,000 km		3 years / 100,000 km		NA		3 years / Unlimited	
*Free Roadside Assistance	Yes/No	YES		YES		YES		YES		NA		YES	
*Delivery Cost Included	Yes/No	NO		NO		YES		YES		NA		NO	

Prices are recommended retail prices, effective on 1 November 1997. Final prices are set by dealers.

Recommended price : Adjusted for equipment differences.

* Major options : S (Standard), Option price, NA (Not Available)

* Set option price with Electric Slide/Tilt Glass Sunroof

00105

MANUFACTURER : MITSUBISHI MOTORS CORPORATION

DATE : NOVEMBER 1st, 1997

Model/Variant	MS	B		D		E		F		IRL		I	
Description	Currency	BFR		DM		PTA		FF		IRL		LIT	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Mitsubishi Carisma Hatchback 1.6GLX 5M/T		644,010	532,240	33,890	29,470	2,677,100	2,176,504	108,234	89,746	16,878	11,036	32,380,000	26,983,333
Recommended Retail Price													
Major Options													
* Air Conditioner		58,500	48,347	1,700	1,478	185,000	150,407	S	S	NA	NA	NA	NA
* Automatic Gearbox		45,000	37,190	2,550	2,217	NA	NA	8,500	7,048	1,100	719	3,000,000	2,521,008
* Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		36,000	29,752	S	S	NA	NA	S	S	S	S	NA	NA
* Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
* Passenger Airbag		S	S	S	S	S	S	S	S	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		S		NA	
Other Information													
*Warranty Condition	Year/Milage	3 years / Unlimited		3 years / 100,000km		3 years / Unlimited		3 years / 100,000km		3 years / 100,000km		3 years / 100,000km	
*Free Roadside Assistance	Yes/No	Yes		Yes		Yes		Yes		Yes		Yes	
*Delivery Cost Included	Yes/No	No		No		Yes		Yes		No		Yes	

Prices are recommended retail prices, effective on November 1st, 1997. Final prices are set by dealers.

Recommended price : Adjusted for equipment differences.

Major options : S (Standard), Option price, NA (Not Available)

00137

MANUFACTURER : MITSUBISHI MOTORS CORPORATION

DATE : NOVEMBER 1st, 1997

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		OS		ESC		SKR		UKL	
Mitsubishi Carisma		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Hatchback 1.6GLX 5M/T		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Recommended Retail Price		612,076	532,240	43,495	29,096	261,460	202,682	4,197,000	2,693,756	159,100	126,100	12,215	10,396
Major Options													
* Air Conditioner		55,599	48,347	995	612	S	S	S	S	10,900	8,720	NA	NA
* Automatic Gearbox		42,769	37,190	3,000	1,844	18,000	13,636	250,000	213,675	9,300	7,440	920	783
* Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		34,215	29,752	3,000	1,844	S	S	NA	NA	S	S	720	613
* Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
* Passenger Airbag		S	S	S	S	S	S	S	S	NA	NA	S	S
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
* Warranty Condition	Year/Milage	3 years / Unlimited		3 years / 100,000km		3 years / 100,000km		3 years / 100,000km		3 years / 100,000km		3 years / Unlimited	
* Free Roadside Assistance	Yes/No	Yes		Yes		Yes		Yes		Yes		Yes	
* Delivery Cost Included	Yes/No	No		No		Yes		Yes		No		No	

- Prices are recommended retail prices, effective on November 1st, 1997. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



NISSAN

NISSAN EUROPE S.A./N.V.

00139

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER: NISSAN

MODEL: MICRA	B		D		E		F		IRL		I	
CURRENCY	1.0 GX 3 DOOR BFR		1.0 GX 3 DOOR DM		1.0 GX 3 DOOR PTA		1.0 GX 3 DOOR CYPJA FFR		1.0 GX 3 DOOR IP		1.0 GX 3 DOOR JIVE ITL	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	386,200	319,174	20,430	17,765	1,596,690	1,298,122	64,059	53,117	10,790	7,055	18,135,000	15,112,500
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.	N.A.	1,950	1,696	160,000	130,081	7,700	6,385	N.A.	N.A.	N.A.	N.A.
* AUTOMATIC GEARBOX	40,000	33,058	1,770	1,539	160,000	130,081	N.A.	N.A.	1,205	996	N.A.	N.A.
* POWER STEERING	N.A.	N.A.	STD	STD	N.A.	N.A.	STD	STD	425	351	STD	STD
* ABS	33,000	27,273	1,390	1,209	160,000	130,081	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
* AIRBAG DRIVER	14,000	11,570	STD	STD	64,000	52,033	STD	STD	400	331	STD	STD
* AIRBAG PASSENGER	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT HAND DRIVE **)	386,200	319,174	20,430	17,765	1,596,690	1,298,122	64,059	53,117	10,790	7,055	18,135,000	15,112,500
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES	

COMMENTS :

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**)) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS:

- FRANCE: SELECTED MODEL IS 1.0 "CYPJA"
- ITALY: SELECTED MODEL IS 1.0 "JIVE"
- AUSTRIA: SELECTED MODEL IS 1.0 "FUNKY MOUSE"
- GREECE: SELECTED MODEL IS 1.0 "SUPER JIVE"
- UK: SELECTED MODEL IS GX "PASSION"

MANUFACTURER: NISSAN

MODEL: MICRA CURRENCY	I		NL		OE		P		SW		UK	
	1.0 GX 3 DOOR LFR		1.0 GX 3 DOOR DFL		1.0 GX 3 DOOR FUNKY MOUSE ATS		1.0 GX 3 DOOR PTE		MODEL NOT AVAILABLE		1.0 GX 3 DOOR GBP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	367,050	319,174	25,606	17,886	139,800	109,906	2,135,000	1,605,503	0	0	7,765	6,609
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	200,000	170,940			1,380	1,174
* AUTOMATIC GEARBOX	40,000	34,783	3,500	2,979	14,000	11,667	200,000	170,940			1,200	1,021
* POWER STEERING	N.A.	N.A.	STD	STD	6,500	5,417	STD	STD			N.A.	N.A.
* ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.			N.A.	N.A.
* AIRBAG DRIVER	14,000	12,174	750 (on request)	638	STD	STD	STD	STD			STD	STD
* AIRBAG PASSENGER	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.			N.A.	N.A.
RIGHT HAND DRIVE **)	367,050	319,174	25,606	17,886	139,800	109,906	2,135,000	1,605,503	0	0	7,765	6,609
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO	
* FREE ROADSIDE ASSISTANCE												
* DELIVERY COSTS INCLUDED												

COMMENTS :

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: -FRANCE: SELECTED MODEL IS 1.0 "CYPRIA"

-ITALY: SELECTED MODEL IS 1.0 "JIVE"

-AUSTRIA: SELECTED MODEL IS 1.0 "FUNKY MOUSE"

-GREECE: SELECTED MODEL IS 1.0 "SUPER JIVE"

-UK: SELECTED MODEL IS GX "PASSION"

MANUFACTURER : NISSAN

MODEL: ALMERA											
CURRENCY											
RECOMMENDED RETAIL PRICE											
MAJOR OPTIONS											
★ AIR CONDITIONING	N.A.		N.A.		25,395		22,083				
★ AUTOMATIC GEARBOX	N.A.		N.A.		1,950 (excl installation)		1,696				
★ POWER STEERING	STD		STD		STD						
★ ABS	N.A.		N.A.		1,390		1,209				
★ AIRBAG DRIVER	STD		STD		STD						
★ AIRBAG PASSENGER	18,000		14,876		STD						
RIGHT HAND DRIVE **)	482,200		398,512		25,395		22,083				
OTHER INFORMATION											
★ WARRANTY CONDITIONS	3 YEARS		YES		3 YEARS		YES		3 YEARS		
★ FREE ROADSIDE ASSISTANCE	YES		NO		YES		NO		YES		
★ DELIVERY COSTS INCLUDED	NO				NO				NO		
B			D			E			F		
1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR		
BFR			DM			PTA			FFR		
INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX	
482,200	398,512		25,395	22,083		2,067,413	1,680,824		83,384	69,141	
N.A.	N.A.		1,950 (excl installation)	1,696		160,000			N.A.		
N.A.	N.A.		N.A.			N.A.			N.A.		
STD	STD		STD			STD			STD		
N.A.	N.A.		1,390	1,209		N.A.			N.A.		
STD	STD		STD			STD			STD		
18,000	14,876		STD			N.A.			N.A.		
482,200	398,512		25,395	22,083		2,067,413	1,680,824		83,384	69,141	
3 YEARS			3 YEARS			3 YEARS			3 YEARS		
YES			YES			YES			YES		
NO			NO			NO			NO		
I			I			I			I		
1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR		
ITL			IP			IP			IP		
INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX	
22,997,500	19,325,630		13,410	8,769		13,410	8,769		22,997,500	19,325,630	
N.A.			N.A.			N.A.			N.A.		
N.A.			N.A.			N.A.			N.A.		
STD			STD			STD			STD		
N.A.			N.A.			N.A.			N.A.		
N.A.			STD			STD			N.A.		
N.A.			N.A.			N.A.			N.A.		
22,997,500	19,325,630		13,410	8,769		13,410	8,769		22,997,500	19,325,630	
3 YEARS			3 YEARS			3 YEARS			3 YEARS		
YES			YES			YES			YES		
NO			NO			NO			NO		

COMMENTS:

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: -PORTUGAL, FINLAND&DENMARK: SELECTED MODEL IS 1.4 GX 4 DOOR (5 DOOR NOT AVAILABLE).
- UK: SELECTED MODEL IS "ACTION"

MANUFACTURER : NISSAN

MODEL: ALMERA CURRENCY	L			NL			OE			P			SW			UK		
	1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR			1.4 GX 5 DOOR			MODEL NOT AVAILABLE			1.4 GX 5 DOOR		
	LFR			DFL			ATS			PTE			INCL. TAX			INCL. TAX		
	INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX		INCL. TAX	EXCL. TAX	
RECOMMENDED RETAIL PRICE	458,289	398,512		31,892	21,750		184,150	142,091		2,995,000	1,970,831					10,670	9,081	
MAJOR OPTIONS																		
* AIR CONDITIONING	N.A.			STD.			5,000	4,167		220,000	188,034					1,466	1,248	
* AUTOMATIC GEARBOX	N.A.			N.A.			20,000	16,667		N.A.						N.A.		
* POWER STEERING	STD			STD			STD			STD						STD		
* ABS	N.A.			3,500	2,979		N.A.			N.A.						N.A.		
* AIRBAG DRIVER	STD			STD			STD			STD						STD		
* AIRBAG PASSENGER	18,000	15,652		With ABS	2,979		STD			N.A.						N.A.		
RIGHT HAND DRIVE **)	458,289	398,512		31,892	21,750		184,150	142,091		2,995,000	1,970,831		0	0		10,670	9,081	
OTHER INFORMATION																		
* WARRANTY CONDITIONS	3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS		
* FREE ROADSIDE ASSISTANCE	YES			YES			YES			YES			YES			YES		
* DELIVERY COSTS INCLUDED	NO			NO			NO			NO			NO			NO		

COMMENTS:

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - PORTUGAL, FINLAND & DENMARK: SELECTED MODEL IS 1.4 GX 4 DOOR (5 DOOR NOT AVAILABLE).
- UK: SELECTED MODEL IS "ACTION"

MANUFACTURER : NISSAN

MODEL: PRIMERA	B		D		E		F		IRL		I	
CURRENCY	1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	577,200	477,025	30,305	26,352	2,439,356	1,983,216	101,219	83,930	0	0	29,662,500	24,926,471
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		DLR OPT		160,000	130,081	N.A.		N.A.		N.A.	
* AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		NA		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	STD		STD		N.A.		STD		760	628	N.A.	
* AIRBAG DRIVER	STD		STD		STD		STD		STD		805,000	670,833
* AIRBAG PASSENGER	STD		STD		N.A.		NA		STD		N.A.	
RIGHT HAND DRIVE **)	577,200	477,025	30,305	26,352	2,439,356	1,983,216	101,219	83,930	0	0	29,662,500	24,926,471
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES	

COMMENTS:

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE; NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**)) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: UK: PRIMERA GX MODEL APPLIED IS "EQUATION"

00145

MANUFACTURER: NISSAN

MODEL: PRIMERA	L		NL		OE		P		SW		UK	
CURRENCY	1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR		1.6 GX 4 DOOR	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	548,578	477,024	39,628	26,508	217,400	167,747	3,894,750	2,435,423	143,900	115,120	12,965	11,034
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		STD		5,000	4,167	245,000	209,402	N.A.		NA	
* AUTOMATIC GEARBOX	N.A.		N.A.		22,000	18,333	N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	STD		2,750	2,340	N.A.		N.A.		STD		STD	
* AIRBAG DRIVER	STD		STD		STD		STD		STD		STD	
* AIRBAG PASSENGER	STD		STD		STD		N.A.		N.A.		395	336
RIGHT HAND DRIVE **)	548,578	477,024	39,628	26,508	217,400	167,747	3,894,750	2,435,423	143,900	115,120	12,965	11,034
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		NO	

COMMENTS:

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST NOVEMBER 1997. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE: NA (NOT AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: UK: PRIMERA GX MODEL APPLIED IS "EQUATION"

00146

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



OPEL

GENERAL MOTORS EUROPE

00147

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

OPEL/VAUXHALL		B		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA 1.2 3 door											
Recommended Retail Price											
Price Index		407,908	335,048	19,916	17,318	1,685	1,379	64,815	53,744	11,163	7,299
		105.9%	101.3%	106.6%	108.1%	106.8%	101.9%	103.6%	100.1%	155.4%	118.4%
Major Options											
- air conditioning		48,000	39,669	1,965	1,709	164	133	7,550	6,260	1,340	876
- automatic gearbox		39,900	32,975	2,095	1,822	156	127	7,250	6,012	1,085	709
- power steering		17,900	14,793	945	822	S	S	S	S	S	S
- ABS		33,700	27,851	990	861	179	146	5,600	4,643	1,034	676
- Driver Airbag		18,700	15,455	S	S	81	66	S	S	463	303
Right Hand Drive		14,500	11,983	673	585	61	49	2,364	1,961	S	S
Other Information											
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	yes	yes
- delivery costs included											
Nov 3, 1997: 1 ECU =		40.6934 FB		1.97277 DM		166.620 Peseta		6.60895 FF		0.758568 Ir. £	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00149

[illegible]

Nov 3, 1997: 1 ECU =

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00150

OPEL/VAUXHALL		S		UK	
	Currency				
CORSA 1.2 3 door					
Recommended Retail Price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
		100,917	79,319	8,195	6,974
Price Index		124.6%	114.1%	127.9%	126.9%
Major Options					
	- air conditioning	11,800	9,440	650	553
	- automatic gearbox	8,700	6,960	900	766
	- power steering	4,400	4,560	440	374
	- ABS	5,700	4,560	650	553
Right Hand Drive		S	S	330	281
		3,172	2,538	S	S
Other Information	no. of yrs yes/no		1 yes		1 yes
	yes/no		yes		yes
Nov 3, 1997: 1 ECU =		8.554660 SK		0.676589 £	

00151

OPEL/VAUXHALL	B		D		Esp		FF		IRL	
Currency	FB		DM		Peseta (000's)		FF		Ir. £	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
ASTRA 1.6 5 door										
Recommended Retail Price										
Price Index	632,902	520,993	29,924	26,021	2,384	1,948	99,324	82,358	15,200	9,939
	108.7%	109.5%	106.0%	112.8%	100.0%	100.0%	105.0%	106.6%	140.0%	112.1%
Major Options										
- air conditioning	54,300	44,876	2,010	1,748	166	135	NA	NA	1,340	876
- automatic gearbox	44,000	36,364	2,250	1,957	140	114	NA	NA	1,085	709
- power steering	S	S	960	835	S	S	S	S	S	S
- ABS	41,000	33,884	S	S	188	153	5,500	4,561	1,034	676
- Driver Airbag	18,700	15,455	S	S	S	S	S	S	S	S
Right Hand Drive	14,500	11,983	673	585	61	49	2,364	1,961	S	S
Other Information										
- warranty condition		1		1		1		1		1
- free roadside assistance		yes		yes		yes		yes		yes
- delivery costs included		yes		dealer variable		yes		yes		yes
Nov 3, 1997: 1 ECU =										
40.6934 FB		1.97277 DM		166.620 Peseta		6.60895 FF		0.758568 Ir. £		

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00152

OPEL/VAUXHALL		t		Lux		NL		Sch		Esc (000's)	
	Currency	Lira (000's)		LF		G					
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
ASTRA 1.6 5 door											
Recommended Retail Price											
Price Index		30,685	24,708	599,142	520,993	37,761	26,324	229,245	175,264	4,036	2,496
		111.0%	109.4%	102.9%	109.5%	118.7%	101.3%	115.4%	108.0%	140.2%	106.1%
Major Options											
- air conditioning		2,441	2,034	51,607	44,876	1,495	919	10,093	7,716	233	199
- automatic gearbox		1,852	1,543	41,818	36,364	NA	NA	16,406	12,543	216	185
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		1,210	1,008	38,967	33,884	2,995	1,841	11,318	8,653	159	136
- Driver Airbag		437	364	17,773	15,455	S	S	S	S	S	S
Right Hand Drive		688	573	13,781	11,983	1,065	655	5,386	4,117	70	60
Other Information											
- warranty condition	no. of yrs yes/no		1 yes		1 yes		1 yes		1 yes		1 yes
- free roadside assistance	yes/no		yes		yes		yes		yes		yes
- delivery costs included											

Nov 3, 1997: 1 ECU =

1,931.80 Lira	40.6934 LF	2.22375 G	13.88500 SCH	201.253 Esc
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Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00133

OPEL/VAUXHALL			UK			
	Currency					
ASTRA 1.6 5 door			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price			145,352	114,866	11,645	9,911
Price Index			118.8%	114.9%	120.3%	125.3%
Major Options						
- air conditioning			13,900	11,120	650	553
- automatic gearbox			9,300	7,440	950	809
- power steering			S	S	S	S
- ABS			5,700	4,560	650	553
- Driver Airbag			S	S	S	S
Right Hand Drive			3,172	2,538	S	S
Other Information						
- warranty condition	no. of yrs	1				1
- free roadside assistance	yes/no	yes				yes
- delivery costs included	yes/no	yes				yes

Nov 3, 1997: 1 ECU =

8.55466 SK	0.676589 £
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00154

OPEL/VAUXHALL	B		D		Esp		FF		IRL	
	FB		DM		Peseta (000's)				Ir. £	
Currency										
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
VECTRA 1.8 4 door										
Recommended Retail Price	841,000	690,909	39,177	34,031	3,266	2,665	124,623	103,336	18,606	12,166
Price Index	109.6%	108.6%	105.3%	110.3%	103.9%	102.3%	100.0%	100.0%	130.1%	102.6%
Major Options										
- air conditioning	52,500	43,388	1,950	1,696	188	153	NA	NA	S	S
- automatic gearbox	44,000	36,364	2,450	2,130	217	176	NA	NA	1,390	909
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- Driver Airbag	18,700	15,455	S	S	S	S	S	S	S	S
Right Hand Drive	14,500	11,983	673	585	61	49	2,364	1,961	S	S
Other Information										
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	dealer variable	dealer variable	yes	yes	yes	yes	yes	yes
Nov 3, 1997: 1 ECU =										
	40.6934 FB		1.97277 DM		166.620 Peseta		6.60895 FF		0.758568 Ir. £	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

001155

OPEL/VAUXHALL		t		Lux		NL		Sch		Esc	
	Currency	Lira (000's)		LF		G				(000's)	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		39,236	31,887	794,545	690,909	51,976	35,139	321,169	243,310	5,176	3,174
Price Index		107.7%	105.6%	103.5%	108.6%	124.0%	101.1%	122.7%	112.1%	136.4%	100.9%
Major Options											
- air conditioning		2,182	1,818	49,897	43,388	1,495	919	12,741	9,652	250	214
- automatic gearbox		2,182	1,818	41,818	36,364	3,105	1,908	19,387	14,687	216	185
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	17,773	15,455	S	S	S	S	S	S
Right Hand Drive		688	573	13,781	11,983	1,065	655	5,435	4,117	70	60
Other Information											
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included											
Nov 3, 1997: 1 ECU =		1,931.80 Lira		40.6934 LF		2.22375 G		13.88500 SCH		201.253 Esc	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00136

OPEL/VAUXHALL					UK
	Currency				
VECTRA 1.8 4 door					
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		195,051	154,626	14,300	12,170
Price Index		120.9%	115.6%	112.1%	115.0%
Major Options					
- air conditioning		12,300	9,840	650	553
- automatic gearbox		10,300	8,240	950	809
- power steering		S	S	S	S
- ABS		S	S	S	S
- Driver Airbag		S	S	S	S
Right Hand Drive		3,172	2,538	S	S
Other Information	no. of yrs yes/no		1 yes		1 yes
- warranty condition					
- free roadside assistance					
- delivery costs included	yes/no		yes		yes
Nov 3, 1997: 1 ECU =		8.55466 SK		0.676589 £	

00137

OPEL/VAUXHALL	B		D		Esp		FF		IRL	
Currency	FB		DM		Peseta (000's)		FF		Ir. £	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price	1,138,302	924,216	52,583	45,724	4,542	3,559	180,754	149,879	28,046	18,339
Price Index	115.0%	113.5%	109.6%	115.8%	112.1%	106.7%	112.5%	113.3%	152.0%	120.8%
Major Options										
- air conditioning	52,000	42,975	2,565	2,230	S	S	S	S	1,543	1,009
- automatic gearbox	64,600	53,388	3,210	2,791	153	120	9,600	7,960	1,575	1,030
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- Driver Airbag	S	S	S	S	S	S	S	S	850	556
Right Hand Drive	14,500	11,983	673	585	61	49	2,364	1,961	S	S
Other Information										
- warranty condition		1		1		1		1		1
- free roadside assistance		yes		yes		yes		yes		yes
- delivery costs included		yes		dealer variable		yes		yes		yes
Nov 3, 1997: 1 ECU =										
	40.6934 FB		1.97277 DM		166.620 Peseta		6.60895 FF		0.758568 Ir. £	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00158

OPEL/VAUXHALL		t		Lux		NL		Sch		Esc	
	Currency	Lira (000's)		LF		G				(000's)	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
OMEGA 2.0 4 door		46,982	39,424	1,062,849	924,216	67,088	44,509	432,046	318,618	7,271	4,720
Recommended Retail Price		100.0%	102.0%	107.4%	113.5%	124.0%	100.0%	127.9%	114.6%	148.6%	117.2%
Price Index											
Major Options											
- air conditioning		2,428	2,023	49,421	42,975	990	608	22,196	16,369	S	S
- automatic gearbox		3,258	2,715	61,397	53,388	4,000	2,459	22,889	16,880	214	183
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S
Right Hand Drive		688	573	13,781	11,983	1,065	655	5,583	4,117	70	60
Other Information											
- warranty condition	no. of yrs yes/no		1 yes		1 yes		1 yes		1 yes		1 yes
- free roadside assistance											
- delivery costs included	yes/no		yes		yes		yes		yes		yes
Nov 3, 1997: 1 ECU =		1,931.80 Lira	40.6934 LF	2.22375 G	13.88500 SCH	201.253 Esc					

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on Nov 1, 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

00139

OPEL/VAUXHALL			UK	
OMEGA 2.0 4 door		Currency		
			Incl. Tax	Excl. Tax
Recommended Retail Price			250,126	17,443
Price Index			120.2%	128.8%
Major Options				
- air conditioning			12,300	S
- automatic gearbox			12,600	851
- power steering			S	S
- ABS			S	S
- Driver Airbag			S/O	S
Right Hand Drive			3,172	S
Other Information				
- warranty condition		no. of yrs yes/no	1	1
- free roadside assistance		yes/no	yes	yes
- delivery costs included		yes/no	yes	yes
Nov 3, 1997: 1 ECU =			8.55466 SK	0.676589 £

00160

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



PEUGEOT

PSA GROUP

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

ACEA STANDARD FORM

DATE : 17/11/97

106	MS	B	D	E	F	IRL	I
Description	Currency	XN 1124cc 3P	LgBeach1124cc 3P	LgBeach1124cc 3P	Equinox 1124cc 3P	XL 1124cc 3P	XN 1124cc 3P
		FB	DM	m. Pesetas	FF	Ir. £	m. Liras
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
Recommended retail price		367464	19117	1558	64200	9712	18949
Price Index		105,2	112,9	109,0	113,2	149,2	114,3
Major Options							
Air Conditioning		48500	1950	165	7400		2070
Automatic gearbox		na	na	na	na		na
Power steering		20800	900	70	2800		890
ABS		35000	890	155	5600		1990
Air BAG conducteur		S	S	60	1500		435
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations							
warranty conditions	1	1	1	1	1	1	1
free roadside assistance	yes	no	no	yes	yes	no	no
delivery costs inclu	yes	no	no	no	yes		

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : Standard, Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

00163

ACEA STANDARD FORM

DATE : 17/11/97

106	MS	L	NL	OE	P	SW	UK
Description	Currency	XN 1124cc 3P	Accent 1124cc 3P	XN 1124cc 3P	OPEN 1124cc 3P	XN 1360cc 3P	XN 1124cc 3P
		FL	NLG	Sch.	Esc	Skr.	£
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		349242	23908	140602	2005314	91981	7594
Price Index		100,0	125,3	118,0	116,1	125,3	130,8
Major Options							
Air Conditioning		46095	3290	15661	190301	na	na
Automatic gearbox				na	na	na	na
Power steering		19769	1390	7224	na	4500	395
ABS		33264	2690	10104	208487	6300	550
Air BAG		S	500	S	60001	S	210
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations							
warranty conditions	1		1	1	1	2	1
free roadside assistance	yes	no	no	no	yes	no	yes
delivery costs inclu	yes	no	no	yes	yes	yes	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. it is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

00164

ACEA STANDARD FORM

DATE : 17/11/97

306	MS	B	D	E	F	IRL	I
Description	Currency	XR 1,4 5P	XR 1,4 5P	STYLE 1,6 5P	SYMBIO 1,4 5P	LX 1,4 5P	XR 1,4 5P
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		527732	25113	2130	97200	13432	26419
Price Index		105,2	103,3	103,7	119,3	143,7	111,0
Major Options							
Air Conditioning		53000	2250	165	7700		2070
Automatic gearbox		35800	2150	174	7500		2100
Power steering		S	S	S	S		S
ABS		42000	S	183	6000		1990
Air BAG		S	S	S	S		S
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations							
warranty conditions		1	1	1	1	1	1
free roadside assistance		yes	no	yes	yes	no	no
delivery costs inclu		yes	no	no	yes	no	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option . it is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

00165

ACEA STANDARD FORM

DATE : 17/11/97

306	MS	L	NL	OE	P	SW	UK
Description	Currency	XR 1,4 5P	XR 1,4 5P	XR 1,4 5P	XR 1,4 5P	XR 1,6 3P	L 1,4 5P
		FL	G	Sch.	Esc	Skr.	£
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		501563	31990	198413	3000464	120703	11214
Price Index		100,0	116,7	115,9	121,0	114,5	134,5
Major Options							
Air Conditioning		50372	2850	12763	230000	9300	670
Automatic gearbox		34025	2580	19000	na	8000	900
Power steering		S	S	S	S	S	S
ABS		39917	2995	8712	159973	5900	550
Air BAG		S	S	S	S	S	S
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations warranty conditions free roadside assistance delivery costs inclu		1 yes yes	1 no no	1 no yes	1 yes yes	2 no yes	1 yes no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. it is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

000106

ACEA STANDARD FORM

DATE : 13/11/97

406	MS	B												D												E				F				I			
Description	Currency	SR 1761 cc				Esplanade 1761 cc				SR 1761 cc				SR 1761 cc				SL 1761 cc				SR 1761 cc															
		Incl Tax	Excl Tax			Incl Tax	Excl Tax			Incl Tax	Excl Tax			Incl Tax	Excl Tax			Incl Tax	Excl Tax			Incl Tax	Excl Tax	m. Liras													
		FB				DM				m. Pesetas				FF				Ir. £																			
Recommended retail price		700732	579117			31566	27449			2906	2270			120700	100083			16617	10801			33986	28322														
	Price Index	107,6	109,5			100,0	107,1			109,0	104,8			114,1	116,5			136,9	109,6			110,0	112,8														
Major Options																																					
	Air Conditioning	50000	41322			2450	2130			174,9	137			8200	6799							S															
	Automatic gearbox	53500	44215			2450	2130			320	250			na								na															
	Power steering	S				S				S				S							S																
	ABS	S				S				200,7	157			6000	4975							2350	1958														
Air BAG	S					S				S				S								S															
Right hand Drive		(1)				(1)				(1)				(1)				(1)				(1)															
Other informations		1				1				1				1				1				1															
	warranty conditions	yes				no				yes				yes				no				no															
	free roadside assistance	yes				no				no				yes				no				no															
delivery costs included																																					

Prices are based on recommended retail prices adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option . It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

000167

ACEA STANDARD FORM

DATE : 13/11/97

406	MS	L	NL	OE	P	SW	UK
Description	Currency	SR 1761 cc	SR 1761 cc	ST 1761 cc	SR 1761 cc	SR 1761 cc	L 1761 cc
		FL	G	Sch.	Esc	Skr.	£
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		665985	43624	273914	4403629	157753	13519
Price Index		102,3	122,6	123,3	136,8	115,2	124,9
Major Options							
Air Conditioning		47521	990	S	na	12000	na
Automatic gearbox		50847	3600	27000	na	na	1100
Power steering		S	S	S	S	S	S
ABS		S	2490	S	115000	S	550
Air BAG		S	S	S	S	S	S
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations		1	1	1	1	2	1
warranty conditions		yes	no	no	yes	no	yes
free roadside assistance		yes	no	yes	yes	yes	no
delivery costs included							

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. it is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

ACEA STANDARD FORM

DATE: 20/11/97

806	MS	B	D	E	F	IRL	I
Description	Currency	SR 1998 cc	SR 1998 cc	SR 1998 cc	SR 1998 cc	SR 1998 cc	SR 1998 cc
		FB	DM	m. Pesetas	FF	Ir. £	m. Liras
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		778733	37599	3319	145000	21683	38532
Price Index		105,2	104,8	109,5	120,6	157,2	109,7
Major Options							
Air Conditioning		47000	2445	na	6000		S
Automatic gearbox		na	na	na	na		na
Power steering		S	S	S	S		S
ABS		51011	S	202,5	6900		2945
Air BAG		S	S	S	S		S
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations		1	1	1	1	1	1
warranty conditions		yes	no	yes	yes	no	no
free roadside assistance		yes	no	no	yes	no	no
delivery costs included							

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers.

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard),Option price,NA(non available)

(11) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

ACEA STANDARD FORM

DATE: 20/11/97

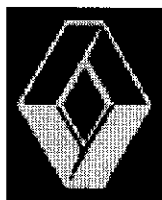
806	MS	L	NL	OE	P	SW	UK
Description	Currency	SR 1998 cc	SR 1998 cc	SR 1998 cc	ST TURBO 1998cc	SR 1998 cc	SL 1998 cc
		FL	G	Sch.	Esc	Skr.	£
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
Recommended retail price		740119	643581	52846	34567	324243	234959
Price Index		100.0	101.7	130.7	100.0	128.4	108.9
Major Options							
Air Conditioning		44689	38843	S	S	na	800
Automatic gearbox		na	na	na	na	na	na
Power steering		S	S	S	S	S	S
ABS		48482	42158	3795	2333	12518	600
Air BAG		S	S	S	S	S	S
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)
Other informations							
warranty conditions		1	1	1	1	2	1
free roadside assistance		yes	no	no	yes	no	yes
delivery costs included		yes	no	yes	yes	yes	no

Prices are based on recommended retail prices adjusted for equipment differences. Effective on 3 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country including the number of doors
Major options: S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries. The orders of right hand drive and left hand drive vehicles are honored in any country.

00170

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



RENAULT

RENAULT

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Pristorskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER : RENAULT

CAR LINE : TWINGO

ACEA STANDARD FORM

DATE: NOV 97

MODEL/VARIANT BASE 1.2	MIS	B**		D		E		F		IRL		I	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		393 863	325 507	18 366	15 970	1 732 653	1 353 635	70 399	58 374			18 945	15 788
Price index		105.2	104.6	101.2	105.8	113.0	106.2	115.8	115.5			106.6	106.8
Major options		42 650	35 248	2 200	1 913	163 840	133 203	7 600	6 301			1 410	1 176
air conditioning				1 750	1 522	N/A		8 400	6 965			N/A	
Auto. Gearbox *		20 000	16 259	1 000	870	80 000	65 041	3 000	2 487			750	625
Power Steering		27 500	22 727	660	574	143 000	116 260	5 500	4 560			1 770	1 475
ABS		19 000	15 702	standard		72 000	58 537	2 000	1 658			500	417
* Prices include Power Steering		(twin airbags)											
Right-hand Drive		36 873	30 600	3 016	2 623	36	28	5 950	5 017	S		1 653	1 389
Other information													
warranty conditions	n° of years	I	Yes	I	Yes	I	Yes	I	Yes			I	Yes
free roadside assistance	yes/no	Yes		No		No		Yes				Yes	
delivery costs included	yes/no	Yes		No		No		Yes				Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on Nov 1st, 1997. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximative

00173

MANUFACTURER : RENAULT

CAR LINE : TWINGO

MODEL/VARIANT BASE 1.2	MS	L		NL**		OE		P**		SW		UK	
		BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description	Currency												
Recommended retail price		374 333	325 507	24 762	17 305	152 460	118 738	2 354 320	1 539 315	105 448	74 395		
Price index		100,0	104,6	121,0	101,7	119,4	111,8	127,2	100,0	134,0	113,7		
Major options													
air conditioning		40 535	35 248			16 734	13 156	180 000	153 846	9 000	7 200		
Auto. Gearbox *		43 718	38 016		N/A	19 300	15 031		N/A		N/A		
Power Steering		18 698	16 259	1 495	919	7 529	5 919	75 000	64 103	4 700	3 760		
ABS		30 176	26 240	2 490	1 530	10 798	8 489	150 000	128 205	6 900	5 520		
Air Bag		15 587	13 554	950	584		standard	65 000	55 556		standard		
* Prices include Power Steering													
Right-hand Drive		35 190	30 600	2 676	1 645	6 872	5 352	34	29				
Other information													
warranty conditions	n° of years	I	Yes	I	Yes	I	Yes	I	Yes	I	Yes		
free roadside assistance	yes/no	Yes		No		Yes		No		No			
delivery costs included	yes/no	Yes		No		Yes		No		No			

00174

MANUFACTURER : RENAULT

CAR LINE CLIO

ACEA STANDARD FORM

DATE: NOV 97

MODEL/VARIANT	MS	B**		D		E		F		IRL		I	
CHIPIE 1.2 3dr 1149cc 5G													
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		450 472	372 291	23 141	20 123	2 137 705	1 698 531	85 028	70 504	12 763	8 347	23 818	19 849
Price index		105,2	100,0	111,5	111,5	121,9	111,4	122,3	116,6	159,9	120,3	117,2	112,3
Major options													
air conditioning				2 200	1 913	175 850	142 968	7 600	6 301	N/A		1 500	1 250
Auto. Gearbox		36 650	30 289	1 600	1 391			5 000	4 146	1 200	784	1 875	1 562
Power Steering				1 000	870	88 406	71 875	3 000	2 488	330	216	885	737
ABS		37 200	30 744	660	574	178 734	145 312	6 500	5 390	1 200	784	1 880	1 566
AIR BAG		19 000	15 702	S		72 070	58 593	2 000	1 658	350	229	500	416
(twin airbags)													
Right-hand Drive		36 873	30 600	1 753	1 524	1 428	1 116	6 000	5 059	S		1 667	1 401
Other information													
warranty conditions	n° of year	1		1		1		1		1		1	
free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes	
delivery costs included	yes/no	Yes		No		No		Yes		No		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1997. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

00175

MANUFACTURER : RENAULT
CAR LINE CLIO

MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
CHIPIE 1.2 3dr 1149cc 5G													
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		428 134	372 291	30 493	20 828	167 868	131 972	2 698 208	1 841 634			9 483	8 070
Price index		100,0	100,0	130,3	102,4	114,9	103,9	127,4	100,0			133,2	130,4
Major options													
• air conditioning		46 238	40 207	3 620	2 225	17 402	13 553	205 300	175 470				
• Auto. Gearbox		31 320	27 235	2 895	1 779	15 852	14 515	212 800	181 880			715	609
• Power Steering		19 816	17 231	1 575	968			78 000	66 667			385	328
• ABS		33 359	29 008	2 990	1 838	12 819	9 984					690	587
• AIR BAG		17 535	15 248	950	584			73 000	62 393			270	230
Right-hand Drive		35 190	30 600	1 967	1 209	3 956	3 110	209 076	180 238			S	
Other information													
• warranty conditions	n° of year	1		1		1		1				1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes				Yes	
• delivery costs included	yes/no	Yes		No		Yes		No				No	

00176

DATE: NOVEMBER 1997

MODEL/VARIANT	MS	B**		D		E		F		IRL		I	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		556 236	459 665	25 010	22 617	2 570 182	2 052 319	103 250	85 614	14 731	9 633	27 602	23 002
Price index		105,2	101,7	101,5	103,2	118,7	110,9	120,3	116,6	149,5	114,3	110,0	107,2
Major options		62400	51570	2200	1913	180175	146484	7 600	6 302			2140	1783
air conditioning													
Auto. Gearbox		56300	46329	1900	1652	230000	184471	8000	6 633			2660	2216
power steering													
ABS		33500	27686			182578	148437	6 500	5 390				
AIR BAG		8000	6612					2000	1 658	350	229		
Right-hand Drive		36 873	30 600	1 791	1 557	1 513	1 182	6000	5059			1 667	1 401
Other information													
warranty conditions	n° of years	1	1	1	1	1	1	1	1	1	1	1	1
free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
delivery costs included	yes/no	Yes	Yes	No	No	No	No	Yes	Yes	No	No	Yes	Yes

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1997. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

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CAR LINE MEGANE

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MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SW		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		528 615	459 665	37 781	25 307	202 377	157 548	3 470 913	2 235 336			12 105	10 302
Price index		100,0	101,7	128,0	102,5	112,2	102,2	132,8	100,0			137,7	137,1
Major options													
· air conditioning		59306	51570	3620	2225	18443	14100	212800	181880			750	638
· Auto. Gearbox		53508	46529	3095	1902	14515	11097	253300	216496			785	668
· power steering					N/A		N/A						
· ABS		31839	27686	2990	1838		S	182400	155897			295	251
· AIR BAG		7604	6612	1650	1014		S	50700	43333			270	230
				(twin)				(passenger)				(passenger)	
Right-hand Drive		35 190	30 600	2 019	1 241	4 240	3 272	211 943	182 710				
Other information													
· warranty conditions	n° of years	1		1		1		1				1	
· free roadside assistance	yes/no	Yes		Yes		Yes		Yes				Yes	
· delivery costs included	yes/no	Yes		No		Yes		No				No	

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ACEA STANDARD FORM

DATE: NOVEMBER 97

00179

. In Austria, option prices including tax are approximately

MANUFACTURER RENAULT
CAR LINE LAGUNA

MODEL/VARIANT LAGUNA RN 1.8 1794cc 5G	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		671 249	583 695	51 257	33 590	303 593	227 923	4 852 252	2 717 024	187 176	147 971	15 098	12 850
Price index		100,0	106,2	136,7	111,9	132,6	121,6	146,2	100,0	132,6	128,1	135,3	140,7
Major options													
· air conditioning		52273	45455	5600	3442	19171	14264	S		11500	9200	500	425
· Auto. Gearbox		57150	47231	3350	2059	12651	9413	365000	311966	10500	8400	900	766
· power steering			S	S		S		S		S		S	
· ABS		41057	35702	3750	2305			S		5900	4720	690	587
· Air Bag		19483	16942	975	857			S		3200	2560	270	230
				(passenger)						(passenger)			
Right-hand Drive		35 190	30 600	2 019	1 241	4 338	3 272	S				S	
Other information													
· n° of years		1		1		1		1		1		1	
· warranty conditions		Yes		Yes		Yes		Yes		Yes		Yes	
· free roadside assistance													
· delivery costs included		Yes		No		Yes		No		No		No	

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MANUFACTURER RENAULT
CAR LINE SAFRANE

ACEA STANDARD FORM

DATE: NOVEMBER 97

MODEL/VARIANT	MS	B**		D		E		F		IRL		I	
		BEC		DEM		ESP		FRF		IEP		ITL x 1000	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 106 908	914 800	56 832	49 419	4 668 302	3 646 431	194 140	160 978	27 169	17 766	59 897	49 914
Price index		105,2	111,7	111,4	124,5	108,4	108,8	113,6	121,1	138,5	116,4	119,9	128,4
Major options													
· air conditioning		87050	71942					12 000	9 950				
· Auto. Gearbox		78700	65041	2960	2574	276000	215625	12 000	9 950	1600	1046	3510	2925
· power steering			S	S	S	S	S	S	S	S	S	S	S
· ABS			S	S	S	S	S	S	S	S	S	S	S
· Air Bag			S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		36 873	30 600	1 791	1 557	1 513	1 182	6000	5059			1 667	1 401
Other information													
· warranty conditions	n° of year	1	1	1	1	1	1	1	1	1	1	1	1
· free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
· delivery costs included	yes/no	Yes	Yes	No	No	No	No	Yes	Yes	No	No	Yes	Yes

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st 1997. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

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MANUFACTURER RENAULT
CAR LINE SAFRANE

MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 052 020	914 800	69 398	44 740	486 661	362 099	7 653 740	4 987 831			20 872	17 763
Price index		100,0	111,7	119,2	100,0	135,6	129,6	147,1	123,2			119,3	130,5
Major options													
. air conditioning		82733	71942	3000	1844								
. Auto. Gearbox		78700	65041	4900	3012	18672	13893	290000	247863			900	765
. power steering													
. ABS													
. Air Bag													
Right-hand Drive		35 190	30 600	2 019	1 241	4 437	3 272	211 943	182 710				
Other information													
. warranty conditions	. n° of year	1		1		1		1				1	
. free roadside assistance	. yes/no	Yes		Yes		Yes		Yes				Yes	
. delivery costs included	. yes/no	Yes		No		Yes		No				No	

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MANUFACTURER RENAULT
CAR LINE ESPACE

ACEA STANDARD FORM

DATE: NOVEMBER 97

MODEL/VARIANT	MS	B**		D		E		F		IRL		I	
RTE 2.0 5dr 1998cc 5G													
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price													
Price index		1 020.425	843 327	49 664	43 186	4 138 764	3 567 560	183 248	151 947			51 244	42 704
		105.2	101.9	105.6	107.6	104.2	105.3	116.3	113.0			111.3	108.7
Major options													
· air conditioning		70000	57851	2380	2070	S	S	11 800	9 784			2 350	1 958
· Auto. Gearbox		59000	48760	2900	2522	N/A	N/A	10 000	8 291				
· power steering		S	S	S	S	S	S	S	S			S	S
· ABS		47000	38843	S	S	182156	148457	7 500	6 219			2700	2250
· Air Bag		S	S	S	S	S	S	S	S			S	S
Right-hand Drive		36 873	30 600	1 791	1 557	1 513	1 182	6000	5059			1 667	1 401
Other information													
· warranty conditions	· n° of years	1	1	1	1	1	1	1	1			1	1
· free roadside assistance	· yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			Yes	Yes
· delivery costs included	· yes/no	Yes	Yes	No	No	No	No	Yes	Yes			Yes	Yes

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1997. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

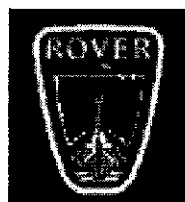
- In Austria, option prices including tax are approximativ

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MANUFACTURER RENAULT
CAR LINE ESPACE

MODEL/VARIANT		MS		L		NL**		OE		P**		Sw		UK	
RTE 2.0 5dr 1998cc 5G															
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP			
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax		
Recommended retail price		969 826	843 327	70 192	45 228	385 862	284 559								
Price index		100,0	101,9	131,2	100,0	116,6	100,8								
Major options															
· air conditioning		66529	57851	N/A		S									
· Auto. Gearbox		56074	48760	4900	3012	21867	16216								
· power steering		S		S		S									
· ABS		44669	38843	3750	2305	S									
· Air Bag		S		S		S									
Right-hand Drive		35 190	30 600	2 019	1 241	4 437	3 272								
Other information															
· n° of years		1		1		1									
· warranty conditions		Yes		Yes		Yes									
· free roadside assistance															
· delivery costs included		Yes		No		Yes									

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



ROVER

B M W GROUP

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Manufacturer : Rover Cars		Belgium				Germany				Spain				France				Ire				Italy			
MGF 1.8 Core		BFR		Dmks		Plas		FFr		Ir £		Lira													
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax						
Recommended Retail Price		882,581	729,406	38,679	33,634	3,757,380	2,935,453	136,585	113,255	21,657	14,078	39,656,437	33,047,031												
Pricing index (excluding taxation)		111	107	100	102	115	105	105	102	146	111	105	102												
Pricing index (including taxation)																									
Major options :																									
* air conditioning		61,000	50,413	2,500	2,174	177,000	138,281	10,800	8,955	n/a	n/a	3,101,000	2,584,167												
* anti-lock brakes		46,000	38,017	Std	Std	214,500	167,578	9,250	7,670	950	618	2,274,000	1,895,000												
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a	Std	Std												
* Passenger airbag		20,500	16,942	650	565	77,000	60,156	2,575	2,135	395	257	982,000	818,333												
* Hard top		56,000	46,281	2,500	2,174	207,000	161,719	10,250	8,499	1,275	829	Std	Std												
Right-hand drive supplement		18,194	15,036	838	729	78,805	61,566	2,945	2,442	336	280	856,561	713,801												
Other information :																									
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1												
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes												
* delivery charges include	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	no	no												

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars																	
MGF 1.8 Core		Luxembourg			Netherlands			Austria		Portugal			Sweden			United Kingdom	
Currency		LFr		Excl tax	DGldrs		Excl tax	Sch		Esc		SKr		£			
		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax				
		838,817	729,406		62,807	40,730		304,090	232,485	5,247,101	3,379,186	N/A	N/A	17,295	14,719		
Pricing index (excluding taxation)		105	107		144	109		112	100	133	100	N/A	N/A	130	130		
Pricing index (including taxation)																	
Major options :																	
* air conditioning	no. of years	57,975	50,413	5,000	3,073	15,979	20,900	Std	Std	Std	Std	n/a	n/a	1,200	1,021		
* anti-lock brakes	yes/no	43,719	38,017	3,500	2,151	Std	Std	Std	241,100	206,068	n/a	n/a	670	570			
* power assisted steering	yes/no	Std	Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a	565	481			
* Passenger airbag	yes/no	19,483	16,942	1,250	768	Std	Std	Std	91,000	77,778	n/a	n/a	355	302			
* Hard top	yes/no	53,223	46,281	n/a	n/a	16,284	21,300	268,000	229,060	n/a	n/a	1,095	932				
Right-hand drive supplement		17,292	15,036	1,337	822	5,131	6,157	87,005	74,363	N/A	N/A	N/A	N/A	N/A	N/A		
Other information :																	
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	n/a	n/a	1	1	1		
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	n/a	n/a	yes	yes	yes		
* delivery charges include	yes/no	yes	yes	no	no	yes	yes	yes	no	no	n/a	n/a	yes	yes	yes		

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars												
Rover 200 : 214 SI 5 Door												
Currency	Belgium		Germany		Spain		France		Eire		Italy	
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
	BFR		Dmks		Ptas		FFr		Ir £		Lira	
Recommended Retail Price	577,959	477,652	28,300	24,609	2,309,615	1,877,736	90,763	75,260	14,710	9,619	28,919,491	24,099,576
Pricing index (excluding taxation)	105	104	106	111	103	100	102	101	144	113	111	111
Pricing index (including taxation)												
Major options :												
* air conditioning	62,000	51,240	2,250	1,957	180,000	146,341	n/a	n/a	1,020	667	2,546,000	2,121,667
* automatic gearbox	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* Passenger airbag	20,500	16,942	Std	Std	73,000	59,350	2,300	1,907	370	242	560,000	466,667
* anti-lock brakes	45,500	37,603	Std	Std	188,000	152,846	7,200	5,970	695	454	2,036,000	1,696,667
Right-hand drive supplement	18,194	15,036	838	729	75,726	61,566	2,945	2,442	336	280	856,561	713,801
Other information :												
* warranty conditions	1		1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges include	yes		no	no	yes	yes	yes	yes	no	no	no	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std -- Standard, n/a -- not available, price -- price of option.

Manufacturer : Rover Cars																
Rover 200 : 214 Sl 5 Door																
Currency	Luxembourg				Netherlands				Austria		Portugal		Sweden		United Kingdom	
	LFr		DGldrs		Sch		Esc		SKr		£					
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price	549,300	477,652	38,045	25,801	NA	NA	3,709,033	2,490,518	136,284	109,027	12,600	10,723				
Pricing index (excluding taxation)	100	104	127	103	NA	NA	137	110	118	113	138	141				
Pricing index (including taxation)																
Major options :																
* air conditioning	58,926	51,240	1,250	768	n/a	n/a	227,300	194,274	n/a	n/a	695	591				
* automatic gearbox	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a				
* power assisted steering	Std	Std	Std	Std	n/a	n/a	Std	Std	Std	Std	Std	Std				
* Passenger airbag	19,483	16,942	900	553	n/a	n/a	n/a	n/a	3,900	3,120	345	294				
* anti-lock brakes	43,244	37,603	2,995	1,841	n/a	n/a	n/a	n/a	4,900	3,920	495	421				
Right-hand drive supplement	17,292	15,036	1,337	822	NA	NA	110,746	74,363	462	370	N/A	N/A				
Other information :																
* warranty conditions	1	1	1	1	n/a	n/a	1	1	2	2	1	1				
* free roadside assistance	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes	yes	yes				
* delivery charges include	yes	yes	no	no	n/a	n/a	no	no	no	no	yes	yes				

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars																		
Rover 400 : 414 15 Door		Belgium			Germany			Spain			France			Eire			Italy	
Currency		Bfr			Dmks			Pias			FFr			Ir £			Lira	
		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	Incl tax	Excl tax	
Recommended Retail Price		587,859	485,834		27,000	23,478		2,374,615	1,930,581		103,763	86,039		15,310	10,011	29,585,692	24,654,743	
Pricing index (excluding taxation)		106	103		100	103		104	100		115	112		147	114	112	110	
Pricing index (including taxation)																		
Major options :																		
* air conditioning		61,200	50,579		2,350	2,043		181,000	147,154		9,500	7,877		1,020	667	2,870,000	2,391,667	
* automatic gearbox		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	n/a	n/a	
* Passenger airbag		20,400	16,860		Std	Std		74,500	60,569		2,300	1,907		370	242	679,000	565,833	
* anti-lock brakes		46,000	38,017		Std	Std		207,000	168,293		8,600	7,131		695	454	2,297,000	1,914,167	
Right-hand drive supplement		18,194	15,036		838	729		75,726	61,566		2,945	2,442		336	280	856,561	713,801	
Other information :																		
* warranty conditions		no. of years	1		1	1		1	1		1	1		1	1	1	1	
* free roadside assistance		yes/no	yes		yes	yes		yes	yes		yes	yes		yes	yes	yes	yes	
* delivery charges include		yes/no	yes		no	no		yes	yes		yes	yes		no	no	no	no	

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom		
Rover 400 : 414 15 Door																			
Currency		LFr			DGldrs			Sch			Esc			SKr			£		
		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		558,709	485,834		39,566	26,723		213,708	164,898		3,574,784	2,370,860		146,384	117,107		13,050	11,106	
Pricing index (excluding taxation)		100	103		130	104		112	102		130	102		125	118		141	142	
Pricing index (including taxation)																			
Major options :																			
* air conditioning	no. of years	58,165	50,579	n/a	n/a	n/a		22,089	16,435		150,000	128,205		9,900	7,920		695	591	
* automatic gearbox	yes/no	n/a	n/a	n/a	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
* Passenger airbag	yes/no	19,388	16,860	1,200	738	738		Std	Std		35,000	29,915		3,900	3,120		345	294	
* anti-lock brakes	yes/no	43,719	38,017	3,500	2,151	2,151		14,933	11,111		130,000	111,111		4,900	3,920		495	421	
Right-hand drive supplement		17,292	15,036		965	822		6,157	5,131		112,125	74,363		3,951	3,161		N/A	N/A	
Other information :		1			1			1			1			2			1		
* warranty conditions	no. of years																		
* free roadside assistance	yes/no	yes		yes	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
* delivery charges include	yes/no	yes		yes	no	no		yes	yes		no	no		no	no		yes	yes	

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available; price = price of option.

Manufacturer : Rover Cars												
Rover 600 : 620 SDi (SLDi) 4 Door												
Currency		Belgium		Germany		Spain		France		Ire		Italy
		BFR		Dmks		Plas		FFr		Ir £		Lira
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Excl tax
Recommended Retail Price		917,086	757,922	43,171	37,540	3,629,613	2,950,905	153,622	127,381	23,453	15,336	47,245,408 39,371,173
Pricing index (excluding taxation)		105	108	102	111	102	103	109	112	144	117	118
Pricing index (including taxation)												
Major options :												
* air conditioning		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* Passenger airbag		26,000	21,488	Std	Std	110,000	85,938	4,700	3,897	Std	Std	1,355,000 1,129,167
* anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	n/a
Right-hand drive supplement		18,194	15,036	838	729	75,726	61,566	2,945	2,442	336	280	856,561 713,801
Other information :												
* warranty conditions	no. of years	1		1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes		yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges include	yes/no	yes		no	no	yes	yes	yes	yes	no	no	no

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

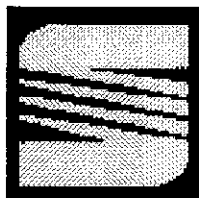
Rover 600 : 620 SDI (SLDn) 4 Door		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom		
Currency		LFr			DGldrs			Sch			Esc			SKr			£		
		Incl tax	Excl tax	tax	Incl tax	Excl tax	tax	Incl tax	Excl tax	tax	Incl tax	Excl tax	tax	Incl tax	Excl tax	tax	Incl tax	Excl tax	tax
Recommended Retail Price		871,610	757,922		60,878	38,290		322,800	251,402		6,170,358	3,790,842		213,612	170,889		19,200	16,340	
Pricing index (excluding taxation)		100	108		128	100		109	105		143	109		117	116		132	140	
Pricing index (including taxation)																			
Major options :																			
* air conditioning		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
* automatic gearbox		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
* power assisted steering		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
* Passenger airbag		24,711	21,488		1,200	738		Std	Std		131,000	111,966		n/a	n/a		Std	Std	
* anti-lock brakes		Std	Std		Std	Std		Std	Std		Std	Std		4,900	3,920		Std	Std	
Right-hand drive supplement		17,292	15,036		1,337	822		6,157	5,131		87,005	74,363		3,951	3,161		N/A	N/A	
Other information :																			
* warranty conditions	no. of years	1			1			1			1			2			1		
* free roadside assistance	yes/no	yes			yes			yes			yes			yes			yes		
* delivery charges include	yes/no	yes			no			yes			no			no			yes		

* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st November 1997. Final prices are set by dealers.

* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

* Major options : Std = Standard, n/a = not available, price = price of option.

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



SEAT

VW GROUP

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



MODEL / COUNTRY

AROSA 1.0 50 hp TWC 3 DOORS 5 SPEED 999 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax incl. tax
PRICE INDEX	excl. tax incl. tax
AUTOMATIC GEARBOX	excl. tax incl. tax
POWER STEERING	excl. tax incl. tax
POWER STEERING IN COUNTRY CURRENCY	excl. tax incl. tax
IN ECU CURRENCY	excl. tax incl. tax
AIRBAG DRIVER & PASSENGER	excl. tax incl. tax
IN COUNTRY CURRENCY	excl. tax incl. tax
AIRBAG DRIVER & PASSENGER IN ECU CURRENCY	excl. tax incl. tax
AIR CONDITIONING	excl. tax incl. tax
IN COUNTRY CURRENCY	excl. tax incl. tax
AIR CONDITIONING IN ECU CURRENCY	excl. tax incl. tax
ABS	excl. tax incl. tax
IN COUNTRY CURRENCY	excl. tax incl. tax
ABS	excl. tax incl. tax
IN ECU CURRENCY	excl. tax incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

00197

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

B	D	E	F	IRL	I
	1.0 MPI	1.0 STREET	1.0		1.0
	13.696	990.900	42.910		12.948.000
	15.950	1.275.000	51.750		16.183.200
	6.942	5.947	6.493		6.703
	8.085	7.652	7.830		8.377
	116,73%	100,00%	109,18%		112,70%
	105,66%	100,00%	102,33%		109,48%
	N.A.	N.A.	N.A.		N.A.
	826	S	S		630.000
	950	S	S		756.000
	419	S	S		326
	482	S	S		391
	S (DRIVER)	81.301	S (DRIVER)		420.000
	S (DRIVER)	100.000	S (DRIVER)		504.000
	S	488	S		217
	S	600	S		261
	1.304	89.431	5.390		1.640.000
	1.500	110.000	6.500		1.968.000
	661	537	816		849
	760	660	984		1.019
	470	105.691	3.897		1.430.000
	540	130.000	4.700		1.716.000
	238	634	590		740
	274	780	711		888
	17.961	1.462.655	58.726		18.296.578
	9.104	8.778	8.886		9.471
	1	1	1		1
	NO	YES	YES		NO
	NO	YES	YES		NO
40,6934	1,97277	166,62	6,60895	0,758568	1931,8

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).



MODEL / COUNTRY

AROSA 1.0 50 hp TWC 3 DOORS 5 SPEED 999 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN ECU CURRENCY	incl. tax
AIRBAG DRIVER & PASSENGER	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIRBAG DRIVER & PASSENGER	excl. tax
IN ECU CURRENCY	incl. tax
AIR CONDITIONING	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIR CONDITIONING	excl. tax
IN ECU CURRENCY	incl. tax
ABS	excl. tax
	incl. tax
ABS	excl. tax
	incl. tax
IN ECU CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

001008

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

L	NL	OE	P	SW	UK
	1.0	1.0	1.0 Stylo	1.4	1.0 MPI
	13.975	93.333	1.205.732	55.940	4.937
	19.800	127.300	1.885.000	82.400	6.850
	6.284	6.722	5.991	6.539	7.296
	8.904	9.168	9.366	9.632	10.124
	105,67%	113,03%	100,74%	109,96%	122,69%
	116,36%	119,81%	122,40%	125,88%	132,31%
	N.A.	N.A.	N.A.	N.A.	N.A.
	790	4.717	64.103	S	S
	1.285	6.000	75.000	S	S
	355	340	319	S	S
	578	432	373	S	S
	612	S	42.735	S (DRIVER)	434
	995	S	50.000	S (DRIVER)	510
	275	S	212	S	642
	447	S	248	S	754
	1.506	13.522	149.573	7.120	638
	2.450	17.200	175.000	8.900	750
	677	974	743	832	943
	1.102	1.239	870	1.040	1.109
	1.165	7.862	132.479	5.520	468
	1.895	10.000	155.000	6.900	550
	524	566	658	645	692
	852	720	770	807	813
	22.558	143.876	2.160.395	93.430	7.672
	10.144	10.362	10.735	10.921	11.339
	1	1	1	2	1
	NO	YES	YES	NO	YES
	NO	YES	YES	NO	YES
40.6934	2.22375	13.885	201.253	8.55466	0.676589



COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY

IBIZA 1.4 SE 60 hp TWC 3 DOORS 5 SPEED 1.391 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN ECU CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN ECU CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN ECU CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
IN ECU CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

00199

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

B	D	E	F	IRL	I
1.4 SE	1.4 SE	1.4 HIT	1.4 SE	1.4 SE	1.4 Slalom
315.596	16.539	1.325.982	51.876	6.387	16.023.000
398.000	21.790	1.679.437	64.800	10.490	19.873.200
7.755	8.384	7.958	7.849	8.420	8.294
9.780	11.045	10.079	9.805	13.829	10.287
106.40%	115.01%	109.18%	107.69%	115.51%	113.79%
108.83%	122.91%	112.16%	109.10%	153.88%	114.47%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	48.828	S	S	360.000
S	S	60.058	S	S	432.000
S	S	293	S	S	186
S	S	360	S	S	224
19.835	S	82.031	3.151	400	435.000
24.000	S	100.898	3.800	615	522.000
487	S	492	477	527	225
590	S	606	575	811	270
38.017	1.713	121.094	6.136	757	1.880.000
46.000	1.970	148.946	7.400	1.165	2.256.000
934	868	727	928	998	973
1.130	999	894	1.120	1.536	1.168
37.190	S	109.375	5.804	715	1.775.000
45.000	S	134.531	7.000	1.100	2.130.000
914	S	656	878	943	919
1.106	S	807	1.059	1.450	1.103
442.919	24.065	1.864.154	72.026	11.580	21.970.398
10.884	12.199	11.188	10.898	15.266	11.373
1	1	1	1	1	1
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
40.6934	1.97277	166.62	6.60895	0.758568	1931.8

19/11/97



MODEL / COUNTRY

IBIZA 1.4 SE 60 hp TWC 3 DOORS 5 SPEED 1.391 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax
PRICE IN COUNTRY CURRENCY	excl. tax
PRICE IN COUNTRY CURRENCY	incl. tax
PRICE INDEX	excl. tax
PRICE IN COUNTRY CURRENCY	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
POWER STEERING	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIRBAG DRIVER & PASSENGER	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIRBAG DRIVER & PASSENGER	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIR CONDITIONING	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIR CONDITIONING	excl. tax
IN COUNTRY CURRENCY	incl. tax
ABS	excl. tax
IN COUNTRY CURRENCY	incl. tax
ABS	excl. tax
IN COUNTRY CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

00200

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

L	NL	OE	P	SW	UK
1.4 SE	1.4 E	1.4 SE	1.4 Passion	1.4 SE	1.4 Salsa
308.826	16.302	114.072	1.466.974	66.460	6.426
365.700	24.795	155.700	2.590.000	89.900	9.815
7.589	7.331	8.215	7.289	7.769	9.497
8.987	11.150	11.214	12.869	10.509	14.507
104,11%	100,57%	112,71%	100,00%	106,58%	130,29%
100,00%	124,07%	124,78%	143,20%	116,94%	161,42%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	4.281	S	S	S
S	S	5.600	S	S	S
S	S	308	S	S	S
S	S	403	S	S	S
12.783	S (DRIVER)	S	S (DRIVER)	S (DRIVER)	S (DRIVER)
14.700	S (DRIVER)	S	S (DRIVER)	S (DRIVER)	S (DRIVER)
314	S	S	S	S	S
361	S	S	S	S	S
25.652	2.182	12.920	188.889	7.120	723
29.500	3.550	16.900	221.000	8.900	850
630	981	931	939	832	1.069
725	1.596	1.217	1.098	1.040	1.256
34.348	2.044	7.645	170.940	5.520	685
39.500	3.325	10.000	200.000	6.900	805
844	919	551	849	645	1.013
971	1.495	720	994	807	1.190
407.878	27.755	172.289	2.901.009	100.029	10.720
10.023	12.481	12.408	14.415	11.693	15.844
1	1	1	1	2	1
NO	NO	YES	YES	NO	YES
NO	NO	YES	YES	NO	YES
40.6934	2.22375	13.885	201.253	8.55466	0.676589

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).



MODEL / COUNTRY

CORDOBA 1.4 SE 60 hp TWC 4 DOORS 5 SPEED 1.391 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN ECU CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN ECU CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN ECU CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN ECU CURRENCY	excl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

00201

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

B	D	E	F	IRL	I
1.4 SE	1.4 SE	1.4 DREAM	1.4 SE	1.4 SE	1.4 SE
363.530	17.930	1.467.265	62.158	7.102	18.383.000
456.000	23.390	1.853.215	77.200	11.590	22.705.200
8.933	9.089	8.806	9.405	9.362	9.516
11.206	11.856	11.122	11.681	15.279	11.753
108,74%	110,63%	107,19%	114,48%	113,96%	115,83%
100,75%	106,60%	100,00%	105,02%	137,37%	105,67%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	48.828	S	S	660.000
S	S	60.058	S	S	792.000
S	S	293	S	S	342
S	S	360	S	S	410
19.835	S	82.031	3.151	400	770.000
24.000	S	100.898	3.800	615	924.000
487	S	492	477	527	399
590	S	606	575	811	478
38.017	1.713	121.094	6.136	757	1.925.000
46.000	1.970	148.946	7.400	1.165	2.310.000
934	868	727	928	998	996
1.130	999	894	1.120	1.536	1.196
37.190	S	109.375	5.804	715	1.815.000
45.000	S	134.531	7.000	1.100	2.178.000
914	S	656	878	943	940
1.106	S	807	1.059	1.450	1.127
500.679	25.643	2.037.418	84.385	12.525	24.793.652
12.304	12.998	12.228	12.768	16.511	12.834
1	1	1	1	1	1
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
40.6934	1.97277	166,62	6.60895	0,758568	1931,8



MODEL / COUNTRY

CORDOBA 1.4 SE 60 hp TWC 4 DOORS 5 SPEED 1.391 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax
PRICE IN COUNTRY CURRENCY	excl. tax
PRICE IN COUNTRY CURRENCY	incl. tax
PRICE INDEX	excl. tax
PRICE INDEX	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
WARRANTY CONDITIONS (YEARS)	incl. tax
FREE ROADSIDE DELIVERY COSTS INCLUDED	incl. tax
E.C.U. RATE CHANGE NOV 97	incl. tax

00202

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

L	NL	OE	P	SW	UK
1.6 SE	1.4 SE	1.4 SE	1.4 SILHOUETTE	1.6 SXE	1.4 SE
385.913	18.269	123.794	1.670.934	71.304	7.243
472.100	27.995	168.300	2.850.000	107.900	9.325
9.483	8.215	8.916	8.303	8.335	10.705
11.601	12.589	12.121	14.161	12.613	13.782
115.43%	100.00%	108.52%	101.06%	101.46%	130.30%
104.31%	113.19%	108.98%	127.32%	113.40%	123.92%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	4.281	S	S	S
S	S	5.600	S	S	S
S	S	308	S	S	S
S	S	403	S	S	S
12.783	S (DRIVER)	S	S (DRIVER)	S (DRIVER)	200
14.700	S (DRIVER)	S	S (DRIVER)	S (DRIVER)	235
314	S	S	S	S	296
361	S	S	S	S	347
27.130	2.182	12.920	188.889	7.120	723
31.200	3.550	16.900	221.000	8.900	850
667	981	931	939	832	1.069
767	1.596	1.217	1.098	1.040	1.256
34.870	2.044	7.645	170.940	5.520	685
40.100	3.325	10.000	200.000	6.900	805
857	919	551	849	645	1.013
985	1.495	720	994	807	1.190
515.673	30.978	184.823	3.150.456	119.231	10.087
12.672	13.930	13.311	15.654	13.938	14.909
1	1	1	1	2	2
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
40.6934	2,22375	13,885	201,253	8,55466	0,676589

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

**MODEL / COUNTRY****TOLEDO 1.9 TDi 90 hp SE 5 DOORS 5 SPEED 1.896 c.c.**
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	
POWER STEERING	
AIRBAG DRIVER & PASSENGER	
AIR CONDITIONING	excl. tax
IN COUNTRY CURRENCY	incl. tax
AIR CONDITIONING	excl. tax
IN ECU CURRENCY	incl. tax
ABS	excl. tax
IN COUNTRY CURRENCY	incl. tax
ABS	excl. tax
IN ECU CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

B	D	E	F	IRL	I
1.9TDi	1.9 TDi SE 110HP	1.9TDi Magnus	1.9TDi Magnus	1.9TDi Magnus	1.9TDi Magnus
482.645	24.774	2.436.408	95.108	9.684	24.663.000
639.000	33.990	2.765.624	123.400	15.200	33.073.200
11.861	12.558	14.623	14.391	12.766	12.767
15.703	17.230	16.598	18.672	20.038	17.120
100,00%	105,88%	123,29%	121,33%	107,63%	107,64%
100,71%	110,50%	106,45%	119,75%	128,51%	109,80%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	S	S	S	S
S	S	S	S	S	S
S	S	S	S	972	S
S	S	S	S	1.495	S
S	S	S	S	1.281	S
S	S	S	S	1.971	S
46.281	S	138.281	8.043	764	2.170.000
56.000	S	170.086	9.700	1.175	2.604.000
1.137	S	830	1.217	1.007	1.123
1.376	S	1.021	1.468	1.549	1.348
686.157	36.359	2.931.172	130.906	16.099	35.340.692
16.862	18.430	17.592	19.807	21.223	18.294
1	1	1	1	1	1
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
40.6934	1,97277	166,62	6,60895	0,758568	1931,8

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

00203



MODEL / COUNTRY

TOLEDO 1.9 TDi 90 hp SE 5 DOORS 5 SPEED 1.896 c.c.
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax
	incl. tax
PRICE	excl. tax
INDEX	incl. tax
AUTOMATIC GEARBOX	
POWER STEERING	
AIRBAG DRIVER & PASSENGER	
AIR CONDITIONING	excl. tax
	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
	excl. tax
IN ECU CURRENCY	incl. tax
ABS	excl. tax
	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
	excl. tax
IN ECU CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE NOV 97	

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

L	NL	OE	P	SW	UK
1.9TDi Magnus	1.9TDi Magnus	1.9TDi Magnus	1.9TDi Magnus	1.9TDi Magnus	1.9TDi SE
516.952	27.356	170.204	2.616.890	103.500	10.238
657.995	46.520	216.500	4.904.123	139.900	13.850
12.704	12.302	12.258	13.003	12.099	15.132
16.170	20.920	15.592	24.368	16.354	20.470
107,11%	103,72%	103,35%	109,63%	102,01%	127,58%
103,70%	134,17%	100,00%	156,28%	104,88%	131,28%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	S	S	S	S
S	S	S	S	S	S
S	S	17.508	S	S	S
S	S	22.900	S	S	S
S	S	1.261	S	S	S
S	S	1.649	S	S	S
25.652	2.455	7.645	183.761	5.520	685
29.500	3.995	10.000	215.000	6.900	805
630	1.104	551	S	645	S
725	1.797	720	S	807	S
703.332	49.830	231.959	5.234.243	150.021	14.651
17.284	22.408	16.706	26.008	17.537	21.654
1	1	1	1	2	1
NO	NO	YES	YES	NO	YES
NO	NO	YES	YES	NO	YES
40.6934	2.22375	13.885	201.253	8.55466	0.676589

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November 1997. Final prices are set by dealers.
Description: general variant description in relation to reference country (including the number of doors).
Major options: S (standard), Option Price, NA (non available).

00204

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



SUBARU

FUJI HEAVY INDUSTRIES L.T.D.

00205

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)

November 1, 1997

MODEL/VARIANT	MS	B**		D		F		IRL		I	
DESCRIPTION	Currency	BEF		DM		FF		IRL£		LIT	
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		829,900	685,869	41,990	34,353	139,000	105,449	21,795	13,462	50,500,000	38,880,437
MAJOR OPTIONS :											
* Airconditioning		65,000	53,719	NA	NA	8,500	7,048	NA	NA	2,440,000	2,033,333
* Automatic gearbox		50,000	41,322	1,800	1,565	NA	NA	NA	NA	3,280,000	2,629,088
* Power steering		S	S	S	S	S	S	S	S	S	S
* ABS		S	S	S	S	S	S	S	S	S	S
* Dual airbags		S	S	S	S	S	S	S	S	S	S
RIGHT HAND DRIVE***		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
OTHER INFORMATION :											
* Warranty condition		1yr and extra 2yrs powertrain/100 000kms		3yrs/100.000kms		1yr unlimited		3yrs/100.000mls		3yrs/unlimited	
* Free road side assistance		Yes	Yes	Yes	No	Yes	Yes	Yes	No	3yrs	Yes
* Delivery cost included		Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

November 1, 1997 : 1 ECU =

40.6934

1.97277

6.60895

0.758568

1931.8

Prices are based on recommended retail prices adjusted for equipment differences, effective on November 1, '97. Final prices are set by dealers.

Major options : S (standard), Option Price, NA (non available).

** : Particular price constraints exist in B (due to the effect of several years of price controls) and NL (due to high car taxes and the knock on effect of Belgian price controls).

*** : Authorized charges can be added to the indicated prices.

MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)

November 1, 1997

MODEL/VARIANT	MS	L	NL**	OE	SW	UK
DESCRIPTION	Currency	LF	G	ATS	SKR	UK£
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Recommended Retail Price		804,900	50,995	344,900.00	191,900	17,910.00
MAJOR OPTIONS :						
* Airconditioning		62,000	4,300	15,000.00	11,000	1,550.00
* Automatic gearbox		50,000	3,500	23,700.00	9,100	1,000.01
* Power steering		S	S	S	S	S
* ABS		S	S	15,000.00	S	S
* Dual airbags		S	S	S	S	S
RIGHT HAND DRIVE***		NA	NA	NA	NA	NA
OTHER INFORMATION :						
* Warranty condition	1yr and extra 2yrs powertrain/100.000kms	1yr	1yr/unlimited	3yrs/100.000kms	3yrs/100.000kms	3yrs/100.000kms
* Free road side assistance	Yes	No	No	Yes	Yes	Yes
* Delivery cost included	No	No	Yes	Yes	Yes	No

November 1, 1997 : 1 ECU =

40.6934	2.22375	13.885	8.55466	0.676589
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Prices are based on recommended retail prices adjusted for equipment differences, effective on November 1, '97. Final prices are set by dealers.

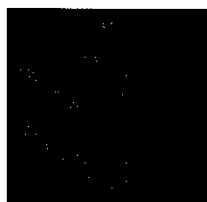
Major options : S (standard), Option Price, NA (non available).

** : Particular price constraints exist in B (due to the effect of several years of price controls) and NL (due to high car taxes and the knock on effect of Belgian price controls).

*** : Authorized charges can be added to the indicated prices.

00208

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



SUZUKI

SUZUKI MOTOR CORPORATION

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1997

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		FF		Ir. £		Lira
SUZUKI		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
Swift 1.0 GLS 3D												
993cc 5G												
Recommended retail price		329,000	271,901	16,930	14,722	N/A	N/A	54,748	45,396	8,938	5,845	16,301,707
Major options												
• air conditioning		40,000	33,058	N/A	N/A	N/A	N/A	7,000	5,804	N/A	N/A	1,850,000
• automatic gearbox		40,000	33,058	1,680	1,461	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		S	S	500	435	N/A	N/A	N/A	N/A	N/A	N/A	S
• ABS		N/A	N/A	1,300	1,130	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	N/A	N/A	N/A	N/A	S	S	N/A
Right-handed Drive*		332,744	274,995	17,103	14,872	N/A	N/A	55,354	45,899	8,938	5,845	16,448,601
Other information												
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km					3 Yr/100,000Km	3 Yr/Unlimited	3 Yr/100,000Km		
• free roadside assistance**	yes/no	No	Yes			-	-	No	No	No	No	No
• delivery costs included***	yes/no	Yes	No			-	-	No	No	No	No	Yes

• Prices are recommended retail prices, effective on 1st November, 1997. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• *: Charge is not included in the above mentioned price.

• **: The validity of roadside assistance is different by country.

• ***: Delivery cost to dealers

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1997

MODEL/VARIANT	MS	L		NL	OE		P		SW	UK
Description	Currency	LF		G	ATS		Esc		S.Kr	£
SUZUKI										
Swift 1.0 GLS 3D		Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
993cc 5G										
Recommended retail price		316,000	274,783	20,995	125,221	99,382	1,971,615	1,468,988	N/A	6,295
Major options										
• air conditioning		38,000	33,043	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• automatic gearbox		38,000	33,043	2,200	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		S	S	S	N/A	N/A	N/A	N/A	N/A	S
• ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	S	S	S	N/A	S
Right-handed Drive*		319,559	277,877	21,270	126,552	100,438	1,989,519	1,484,291	N/A	6,295
Other information										
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/100,000Km	3 Yr/100,000Km	1 Yr/Unlimited	-	3 Yr/60,000miles		
• free roadside assistance**	yes/no	No	No	No	Yes	No	-	Yes		
• delivery costs included***	yes/no	Yes	No	No	Yes	Yes	-	No		

• Prices are recommended retail prices, effective on 1st November, 1997. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• *: Charge is not included in the above mentioned price.

• **: The validity of roadside assistance is different by country.

• ***: Delivery cost to dealers

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1997

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		PF		Ir. £		Lira
SUZUKI												
Baleno 1.6 GLX 4D		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
1,590cc 5G												
Recommended retail price		509,000	420,661	25,900	22,522	2,009,915	1,634,077	81,410	67,504	12,689	8,298	23,939,990
18,949,995												
Major options												
• air conditioning		40,000	33,058	2,350	2,043	179,300	145,773	7,500	6,219	N/A	N/A	2,220,000
• automatic gearbox		50,000	41,322	1,970	1,713	N/A	N/A	5,000	4,146	N/A	N/A	N/A
• power steering		S	S	S	S	S	S	S	S	S	S	S
• ABS		N/A	N/A	1,850	1,609	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	N/A	N/A	8,000	6,634	S	S	960,000
800,000												
Right-handed Drive*		512,613	423,647	26,066	22,666	2,024,954	1,646,304	81,995	67,989	12,689	8,298	24,110,100
19,091,751												
Other information												
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/100,000Km
• free roadside assistance**	yes/no	No	Yes	Yes	Yes	Yes	Yes	No	No	No	No	No
• delivery costs included***	yes/no	Yes	No	No	No	Yes	Yes	No	No	No	No	Yes

• Prices are recommended retail prices, effective on 1st November, 1997. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• * : Charge is not included in the above mentioned price.

• ** : The validity of roadside assistance is different by country.

• *** : Delivery cost to dealers

00213

MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1997

MODEL/VARIANT	MS	L		NL	OE		P		SW		UK
Description	Currency	LF		G	ATS		Esc		S.Kr		£
SUZUKI											
Baleno 1.6 GLX 4D		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1,590cc 5G											
Recommended retail price		487,000	423,478	29,995	20,522	189,372	146,120	N/A	117,616	92,678	8,487
Major options											
• air conditioning		38,000	33,043	1,500	922	N/A	N/A	N/A	9,900	7,920	N/A
• automatic gearbox		48,000	41,739	3,100	1,905	#20,855	16,092	N/A	9,500	7,600	809
• power steering		S	S	S	S	S	S	N/A	S	S	S
• ABS		N/A	N/A	1,795	1,103	#20,855	16,092	N/A	8,500	6,800	N/A
• air bag		S	S	S	S	S	S	N/A	S	S	S
Right-handed Drive*		490,434	426,464	30,260	20,685	190,692	147,139	N/A	118,401	93,306	8,487
Other information											
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/100,000Km	3 Yr/100,000Km	-	-	-	5Yr/100,000Km	3 Yr/60,000miles	
• free roadside assistance**	yes/no	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes
• delivery costs included***	yes/no	Yes	No	No	Yes	Yes	Yes	Yes	Yes	No	No

• Prices are recommended retail prices, effective on 1st November, 1997. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• *: Charge is not included in the above mentioned price.

• **: The validity of roadside assistance is different by country.

• ***: Delivery cost to dealers

• #: Set option

00214

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



TOYOTA

TOYOTA MOTOR EUROPE

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997/ Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997/ Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997/ Autoprijsverschillen in de Europese Unie op 1 november 1997/ Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997/ Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B		D		E		F		IRL		I	
DESCRIPTION	CURRENCY	B. FR		DM		PTA		F. FR		IR £		LIT	
TOYOTA		INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
STARLET 3DR H/B													
1.3 XL 5M/T													
RECOMMENDED RETAIL PRICE		338289	279578	18320	15930	-	-	61671	51137	10535	6808	-	-
MAJOR OPTIONS :													
* AIR CONDITIONING		N/A	N/A	2300	2000	-	-	N/A	N/A	N/A	N/A	-	-
* AUTOMATIC GEARBOX		46000	38017	1300	1130	-	-	N/A	N/A	1075	888	-	-
* POWER STEERING		STD	STD	N/A	N/A	-	-	N/A	N/A	STD	STD	-	-
* ABS		20000	16529	1100	957	-	-	N/A	N/A	N/A	N/A	-	-
* AIR BAG (O+P)		12000	9917	STD	STD	-	-	N/A	N/A	STD	STD	-	-
RIGHT HAND DRIVE		338289	279578	18320	15930	-	-	61671	51137	10535	6808	-	-
OTHER INFORMATION													
* WARRANTY CONDITION	N° OF YEARS	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO	YES	YES	YES	YES	-	-	NO	NO	YES	YES	-	-
* DELIVERY COSTS INCLUDED	YES/NO	YES	YES	NO	NO	-	-	NO	NO	NO	NO	-	-

- Prices are recommended retail prices, effective November 1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	LUX		NL		OE		P		SW		UK	
		CURRENCY		D. GL		A. SCH		ESC		S. KR		UK £	
TOYOTA													
STARLET 3DR H/B													
1.3 XL 54/T													
RECOMMENDED RETAIL PRICE													
MAJOR OPTIONS :													
* AIR CONDITIONING													
* AUTOMATIC GEARBOX													
* POWER STEERING													
* ABS													
* AIR BAG (D+P)													
RIGHT HAND DRIVE													
OTHER INFORMATION													
* WARRANTY CONDITION	N° OF YEARS												
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO												
* DELIVERY COSTS INCLUDED	YES/NO												

- Prices are recommended retail prices, effective November 1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS CURRENCY	B		D		E		F		IRL		I
		INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	IR £	EXCL. TAX	
TOYOTA												LIT
COROLLA 3DR H/B												
1.3 XL 5M/T												
RECOMMENDED RETAIL PRICE		516342	426729	25190	21904	2283094	1806437	87285	72376	14310	9248	23554430
19628692												
MAJOR OPTIONS :												
* AIR CONDITIONING		56707	46865	2200	1913	STD	STD	N/A	N/A	1140	942	2017000
* AUTOMATIC GEARBOX		30000	24793	1500	1304	N/A	N/A	N/A	N/A	775	640	1372000
* POWER STEERING		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
* ABS		20000	16529	STD	STD	N/A	N/A	N/A	N/A	530	438	2017000
* AIR BAG (D+P)		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	424000
1680833												353333
RIGHT HAND DRIVE		516342	426729	25190	21904	2283094	1806437	87285	72376	14310	9248	23554430
19628692												
OTHER INFORMATION												
* WARRANTY CONDITION	N° OF YEARS	3Yr/100,000km	YES	3Yr/100,000km	YES	3Yr/100,000km	YES	3Yr/100,000km	NO	3Yr/100,000km	YES	3Yr/100,000km
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO	YES	YES	YES	YES	YES	YES	YES	NO	YES	YES	YES
* DELIVERY COSTS INCLUDED	YES/NO	YES	YES	NO	NO	YES	YES	NO	NO	NO	NO	NO

- Prices are recommended retail prices, effective Nov.1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	LUX		NL		OE		P		SW		UK	
		CURRENCY	LUX.FR	D.GL	D.GL	A.SCH	A.SCH	ESC	ESC	S.KR	S.KR	UK £	UK £
TOYOTA													
COROLLA 3DR H/B													
1.3 XL 5N/T													
RECOMMENDED RETAIL PRICE													
MAJOR OPTIONS :													
* AIR CONDITIONING													
* AUTOMATIC GEARBOX													
* POWER STEERING													
* ABS													
* AIR BAG (D+P)													
RIGHT HAND DRIVE													
OTHER INFORMATION													
* WARRANTY CONDITION	N° OF YEARS												
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO												
* DELIVERY COSTS INCLUDED	YES/NO												

- Prices are recommended retail prices, effective Nov.1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B		D		E		F		IRL		I	
		INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
TOYOTA													
CARINA E 4DR S/D													
1.8 GL S/D 5M/T													
RECOMMENDED RETAIL PRICE		695534	574821	34540	30035	2652628	2048928	116867	96904	17859	11541	33862680	28218900
MAJOR OPTIONS :													
* AIR CONDITIONING		65097	53799	2800	2435	STD	STD	N/A	N/A	1455	1202	2000000	1666667
* AUTOMATIC GEARBOX		50000	41322	2770	2409	265000	228448	N/A	N/A	1800	1488	3327000	2772500
* POWER STEERING		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
* ABS		STD	STD	STD	STD	N/A	N/A	N/A	N/A	1405	1161	STD	STD
* AIR BAG (D+P)		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
RIGHT HAND DRIVE		695534	584482	34540	29025	2652628	2229099	116867	98207	17859	15007	33862680	28456034
OTHER INFORMATION													
* WARRANTY CONDITION	N° OF YEARS	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO	YES	YES	YES	YES	YES	YES	NO	NO	YES	YES	YES	YES
* DELIVERY COSTS INCLUDED	YES/NO	YES	YES	NO	NO	YES	YES	NO	NO	NO	NO	NO	NO

- Prices are recommended retail prices, effective Nov 1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD (standard), Option price, Pack(package option : individual option price is not available), N/A(not available)

00221

MANUFACTURER : TOYOTA MOTOR CORPORATION

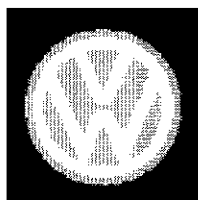
MODEL/VARIANT DESCRIPTION	MS CURRENCY	LUX		NL		OE		P		SW		UK	
		INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
TOYOTA													
CARINA E 4DR S/D													
1.8 GL S/D 5H/T													
RECOMMENDED RETAIL PRICE		695534	574821	43133	28597	268318	205136	5038677	3168114	143646	114917	13435	11434
MAJOR OPTIONS :													
* AIR CONDITIONING		65097	53799	STD	STD	N/A	N/A	STD	STD	6900	5520	800	681
* AUTOMATIC GEARBOX		50000	41322	4055	3451	31026	17500	N/A	N/A	11000	8800	850	723
* POWER STEERING		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
* ABS		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
* AIR BAG (D+P)		STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
RIGHT HAND DRIVE		695534	584482	43133	28597	268318	205136	5038677	3168114	143646	114917	13435	11434
OTHER INFORMATION													
* WARRANTY CONDITION	N° OF YEARS	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km
* FREE ROADSIDE ASSISTANCE INCLUDED	YES/NO	YES	YES	NO	NO	NO	NO	NO	NO	YES	YES	YES	YES
* DELIVERY COSTS INCLUDED	YES/NO	YES	YES	NO	NO	NO	NO	YES	YES	YES	YES	NO	NO

- Prices are recommended retail prices, effective Nov 1, 1997. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : STD(standard), Option price, Pack(package option : individual option price is not available), N/A(not available)

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



VOLKSWAGEN

VW GROUP

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Pole												
60PS 5G 2D												
Recommended												
retail price	371.300,-	306.860,-	20.185,-	17.552,-	1.558.821,-	1.267.335,-	63.200,-	52.405,-	10.434,-	6.823,-	18.463.200,-	15.386.000,-
Index		115,1		135,8		116,1		121,1		137,3		121,6
Major options												
- air condition	45.617,-	37.700,-	1.990,-	1.730,-	167.000,-	127.642,-	8.030,-	6.658,-	NA	NA	1.986.000,-	1.655.000,-
- automatic g.b.	37.000,-	30.579,-	1.890,-	1.643,-	144.000,-	117.073,-	NA	NA	1.125,-	731,-	3.192.000,-	2.660.000,-
- power steering	S	S	S	S	60.000,-	48.780,-	3.600,-	2.985,-	S	S	1.008.000,-	840.000,-
- ABS	20.812,-	17.200,-	S	S	137.000,-	111.382,-	4.710,-	3.905,-	734,-	480,-	1.296.000,-	1.080.000,-
- Airbag (Fahrer)	-	-	-	-	68.000,-	55.286,-	S	S	366,-	239,-	648.000,-	540.000,-
- Airbag (Doppel)	S	S	S	S	120.000,-	97.561,-	S	S	734,-	480,-	1.296.000,-	1.080.000,-
Right hand drive	27.040,-	22.440,-	1.276,-	1.109,-	124.400,-	101.138,-	4.946,-	4.170,-	S	S	1.974.000,-	1.645.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 3.Nov. 1997. Final prices are set by dealers.
- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- Major Options : S (standard) NA (non available)

2227

Ze 19.11.1997

Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Poto												
60PS 8G 2D												
Recommended												
retail price	355.500,-	309.130,-	24.121,-	16.982,-	142.574,-	111.039,-	2.227.967,-	1.318.217,-	86.750,-	68.080,-	8.032,-	6.836,-
Index		116,0		116,6		122,1		100,0		121,5		154,3
Major options												
- air condition	39.500,-	34.350,-	2.450,-	1.506,-	16.696,-	13.362,-	217.000,-	185.000,-	9.700,-	7.760,-	935,-	796,-
- automatic g.b.	38.500,-	33.478,-	2.500,-	1.537,-	NA	NA	280.000,-	240.000,-	8.300,-	6.640,-	1235,-	1051,-
- power steering	S	S	1.400,-	867,-	7.669,-	6.029,-	75.000,-	64.000,-	3.700,-	2.960,-	435,-	370,-
- ABS	25.000,-	21.730,-	1.895,-	1.165,-	9.969,-	7.912,-	117.000,-	100.000,-	5.900,-	4.720,-	570,-	485,-
- Airbag (Fahrer)	S	S	395,-	243,-	NA	NA	50.000,-	43.000,-	S	S	S	S
- Airbag (Doppel)	S	S	995,-	612,-	2.397,-	1.902,-	100.000,-	85.000,-	2.500,-	2.000,-	280,-	238,-
Right hand drive	30.000,-	26.087,-	1.871,-	1.160,-	10.017,-	7.960,-	139.000,-	119.000,-	6.100,-	4.880,-	S	S
other info												
- warranty condit.												
- No. of years	1		1		1		1		1		1	
- free roadside ass.												
- yes / no	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost incl.												
- yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 3.Nov.1997. Final prices are set by dealers.

* Passenger airbag

00226

Ze 19.11.1997

POEU119A.XLS

Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description: not base 2B 79 PS, 80												
Recommended retail price	510.400,-	421.818,-	24.850,-	21.609,-	2.085.069,-	1.695.991,-	82.670,-	68.649,-	12.670,-	8.285,-	25.231.200,-	20.488.009,-
Index		186,3		112,3		104,4		105,3		112,0		108,7
Major options												
- air condition	47.069,-	38.900,-	1.990,-	1.730,-	163.008,-	132.520,-	10.820,-	8.972,-	NA	NA	1.566.880,-	1.305.000,-
- automatic g.b.	46.490,-	38.347,-	2.250,-	1.957,-	213.000,-	173.285,-	7.000,-	5.804,-	NA	NA	2.496.000,-	1.830.000,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- Airbag (Fahrer)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag (Doppel)	S	S	S	S	S	S	S	S	S	S	S	S
Right hand drive	27.040,-	22.440,-	1.276,-	1.109,-	111.200,-	90.406,-	4.945,-	4.170,-	S	S	1.974.000,-	1.645.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 3.Nov. 1997. Final prices are set by dealers.
- particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- Major options : S (standard) NA (non available)

00227

17e 19.11.97

Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Golf Basic 2D												
75 PS 8G												
Recommended												
retail price	495.000,-	430.435,-	31.785,-	21.691,-	186.176,-	144.997,-	1)	1)	119.100,-	94.000,-	10.864,-	9.246,-
Index		108,4		100,0		107,1				112,7		140,1
Major options												
- air condition	41.000,-	35.652,-	2.150,-	1.322,-	14.215,-	11.175,-			9.000,-	7.200,-	800,-	681,-
- automatic g.b.	40.000,-	34.783,-	3.825,-	2.351,-	23.920,-	13.168,-			9.000,-	7.200,-	815,-	694,-
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- Airbag (Fahrer)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag (Doppel)	S	S	S	S	S	S			S	S	S	S
Right hand drive	30.000,-	26.087,-	2.245,-	1.380,-	9.571,-	7.524,-				4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost incl.												
yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 3.Nov. 1997. Final prices are set by dealers.

- Major options : S (standard) NA (non available)

1) Car will be imported not before 4/98

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Ze 19.11.1997

GOEU119A.XLS

Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		IrL £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Present Base												
Index												
Recommended retail price	694.300,-	573.802,-	35.900,-	31.431,-	2.757.352,-	2.241.749,-	112.170,-	93.040,-	16.100,-	10.528,-	33.901.280,-	27.713.000,-
		107,6		120,4		102,6		107,4		105,9		109,4
Major options												
- air condition	42.592,-	35.200,-	1.990,-	1.730,-	173.000,-	140.625,-	7.560,-	6.268,-	1.553,-	1.016,-	2.114.000,-	1.762.000,-
- automatic g.b.	56.000,-	46.281,-	2.450,-	2.130,-	223.000,-	181.250,-	8.000,-	6.633,-	1.435,-	940,-	2.724.000,-	2.270.000,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- Airbag (Fahrer)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag (Doppel)	S	S	S	S	S	S	S	S	S	S	S	S
Right hand drive	27.040,-	22.440,-	1.275,-	1.103,-	112.400,-	91.382,-	4.945,-	4.170,-	S	S	1.974.000,-	1.645.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect on 3.Nov. 1997. Final prices are set by dealers.
 - particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
 - Major options : S (standard) NA (non available)

00229

Ze 19.11.1997

Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price	686.000,-	579.130,-	43.915,-	29.147,-	261.276,-	197.936,-	4.265.971,-	2.755.676,-	168.940,-	125.880,-	13.916,-	11.843,-
Index		108,6		100,0		108,8		104,5		112,2		133,5
Major options												
- air condition	38.000,-	33.843,-	1.995,-	1.225,-	16.264,-	12.667,-	212.000,-	182.000,-	8.900,-	7.120,-	NA	NA
- automatic g.b.	50.000,-	43.478,-	4.800,-	2.459,-	23.000,-	15.427,-	278.000,-	238.000,-	11.000,-	8.800,-	920,-	793,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- Airbag (Fahrer)	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag (Doppel)	S	S	S	S	S	S	S	S	S	S	S	S
Right hand drive	30.000,-	26.087,-	2.021,-	1.242,-	9.964,-	7.760,-	137.000,-	117.000,-	6.180,-	4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1				1		1		1	
- free roadside ass.												
yes / no	Yes		Yes				Yes		Yes		No	
- delivery cost incl.												
yes / no	No		No				No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 3.Nov. 1997. Final prices are set by dealers.

- Major options : S (standard) NA (not available)

00230

Ze 19.11.1997

PAEU119A.XLS

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997
Prisforskelle på biler i den Europæiske Union den 1. November 1997
Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997
Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997
Car price differentials within the European Union on 1 November 1997
Autojen hintaerot Euroopan Unionin alueella 1. Marraskuuta 1997
Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997
Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997
Autoprijsverschillen in de Europese Unie op 1 november 1997
Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997
Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997



VOLVO

VOLVO

Diferenciales de precio de coches en la Unión Europea al 1 de noviembre de 1997 / Prisforskelle på biler i den Europæiske Union den 1. November 1997 / Preisunterschiede für Automobile in der Europäischen Union am 1. November 1997 / Οι διαφορές στις τιμές των αυτοκινήτων στην Ευρωπαϊκή Ένωση την 1 Νοεμβρίου 1997 / Car price differentials within the European Union on 1 November 1997 / Autojen hintaerot Euroopan Unionin aluella 1. Marraskuuta 1997 / Différences des prix des voitures au sein de l'Union Européenne au 1 novembre 1997 / Differenze di prezzo degli autoveicoli nell'Unione Europea al 1° novembre 1997 / Autoprijsverschillen in de Europese Unie op 1 november 1997 / Diferenças de preço de automóveis na União Europeia ao 1 de Novembro de 1997 / Skillnader i bilpriser inom Europeiska Unionen den 1 november 1997

Description

Volvo S40 1.8 (4 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	846,700 105	699,752 114	39,780 102	34,591 116	3,435,000 104	2,961,207 118	140,400 107	116,418 117	18,675 124	12,140 106	40,916,260 107	34,233,412 117
Options:												
Air Conditioning	54100	44711	2500	2174	s		10000	7940	1435	933	s (A)	
Automatic Gearbox*	55000	45455	2700	2348	225000	175780	9200	7306	1525	991	2722800	2287152
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		y		y		n		y	
Currency 1 ECU=	40.6934		1.97277		166.62		6.60895		0.75857		1931.8	

1-Nov-97

- Prices based on recommended retail prices adjusted for equipment differences, effective on Nov 1, 1997. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

00233

Description

Volvo S40 1.8 (4 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	805,746 100	695,753 113	51,240 116	33,580 100	332,937 121	249,953 119	5,600,000 141	3,693,912 122	186,900 110	148,105 115	14,720 110	12,528 123
Options:												
Air Conditioning	51418	44711	3200	1966	23786	18020	s		12900	9675	470	398
Automatic Gearbox*	52273	45454	3800	2335	30500	23119	400000	344827	13900	10425	1100	936
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20920	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		3 year		1 year		3 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	40.6934		2.22375		13.885		201.253		8.55466		0.67659	

1-Nov-97

- Prices based on recommended retail prices adjusted for equipment differences, effective on Nov 1, 1997. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

00234

Description
Volvo S70 2.0 10 V (4 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price	1029800	851074	47800	41565	4186000	360862	164320	136252	24515	15936	44947572	37771069
Price Index	109	110	104	111	108	114	107	109	139	111	100	103
Major Options:												
Air Conditioning	54,100	44,711	3,450	3,000	s		11,000	8,734	1,250	812	s	
Automatic Gearbox	73,000	60,330	3,250	2,826	225,000	175,780	11,000	8,734	1,525	991	3,327,600	2,795,184
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		y		y		n		y	
Currency 1 ECU=	40.6934		1.97277		166.62		6.60895		0.75857		1931.8	

1-Nov-97

- Prices based on recommended retail prices adjusted for equipment differences, effective on Nov 1, 1997. Final prices are set by dealers.
- Description: General variant description in relation to reference country (including numbers of doors)
- Major options: s (standard), option price, na (not available)

00235

Description

Volvo S70 2.0 10 V (4 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price	984348	851059	65345	42249	407100	297588	6554000	4219061	211200	167545	17665	15034
Price Index	104	110	126	100	126	113	142	110	106	103	112	117
Major Options:												
Air Conditioning	51,418	44,711	3,200	1,966	29,430	19,717	s		12,900	9,675	950	808
Automatic Gearbox	69,380	60,330	5,400	3,320	27,500	20,461	400,000	332,000	13,900	10,425	1,100	936
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20920	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		3 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	40.6934		2.22375		13.885		201.253		8.55466		0.67659	

1-Nov-97

- Prices based on recommended retail prices adjusted for equipment differences, effective on Nov 1, 1997. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

00236