



Competition DG

MAY 2001

Tablas de Precios de los Constructores
Tabeller fra. Fabrikanterne
Preisübersichten der Hersteller
Πίνακες με τις τιμές των κατασκευαστών
Manufacturer Price tables
Valmistajan hintataulukot
Tableaux de prix des constructeurs
Tabella dei prezzi fornita dei fabbricanti
Fabrieksprijs tabel
Tabelas dos constructores
Tabell över tillverkarpriser

ALFA ROMEO

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	305878	232411	688763	569115	38559	33188	3228221	2593958
Price EURO	22229	16890	17074	14108	19715	16969	19402	15590
Price index	137.0%	119.7%	105.2%	100.0%	121.5%	120.3%	119.6%	110.5%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	26000	19697	44009	36364	3470	2990	245200	196630
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

ALFA ROMEO

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	129492	108253			6990486	5144303	17643	11137
Price EURO	19741	16503			20515	15097	22402	14141
Price index	121.7%	117.0%			126.4%	107.0%	138.1%	100.2%
Major options								
- air conditioning	S				S		S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	11151	9324			599222	438028	S	
Other information								
- warranty condition (x years)	1				1		3	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	37354521	31127477	654483	569115	50055	33549	4941280	3220743
Price EURO	19292	16076	16224	14108	22714	15224	24647	16065
Price index	118.9%	113.9%	100.0%	100.0%	140.0%	107.9%	151.9%	113.9%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3361910	2801480	41819	36364	4316	2862	430290	275917
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
147 1,6 16V TS DISTINCTIVE 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	261422	91965			13943	11865
Price EURO	35022	12320			22398	19061
Price index	215.9%	87.3%			138.1%	135.1%
Major options						
- air conditioning	S				S	
- autom. Gear box	NA				NA	
- power steering	S				S	
- ABS	S				S	
- airbag	S				S	
Right-hand-drive	22335	7857			S	
Other information						
- warranty condition (x years)	1				3	
- free roadside assistance	YES				YES	
- delivery cost included	YES				YES	
1 EURO	7.4645		9.1478		0.6225	



ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
156	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P								
Recommended retail price 01/05/01	379330	285223	971950	803369	48331	41640	3896261	3004765
Price EURO	27567	20728	24094	19915	24711	21290	23417	18059
Price index	120.4%	120.7%	105.2%	116.0%	107.9%	124.0%	102.2%	105.2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	33000	24774	46494	38430	4350	3750	319601	246968
Other information								
- warranty condition (x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
156	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P								
Recommended retail price 01/05/01	160932	134556	191732	102069	10499871	6728790	22316	14087
Price EURO	24534	20513	32247	17167	30814	19747	28335	17886
Price index	107.1%	119.5%	140.8%	100.0%	134.5%	115.0%	123.7%	104.2%
Major options								
- air conditioning	S		NA		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	14301	11957	17260	9190	956072	614837	S	
Other information								
- warranty condition (x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	48855965	40712013	923874	803369	65278	42754	7003638	4407797
Price EURO	25232	21026	22902	19915	29622	19401	34934	21986
Price index	110.2%	122.5%	100.0%	116.0%	129.3%	113.0%	152.5%	128.1%
Major options								
- air conditioning	S		S		3200	2096	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	4281771	3568029	44195	38430	5558	3583	630330	396700
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	307269	104976	196147	155211	16540	14180
Price EURO	41164	14063	21442	16967	26571	22779
Price index	179.7%	81.9%	93.6%	98.8%	116.0%	132.7%
Major options						
- air conditioning	NA		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	22699	7755	17650	13970	S	
Other information						
- warranty condition (x years)	1		1		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7.4645		9.1478		0.6225	



ALFA ROMEO

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
166	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P								
Recommended retail price 01/05/01	461314	339756	1121005	926527	54176	46703	4621205	3555336
Price EURO	33525	24691	27789	22968	27700	23879	27774	21368
Price index	126.9%	126.4%	105.2%	117.5%	104.9%	122.2%	105.2%	109.4%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	41000	30236	67475	55769	4880	4210	392800	303675
Other information								
- warranty condition (x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

ALFA ROMEO

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
166	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P								
Recommended retail price 01/05/01	179581	150175	237526	116179	12509955	7873710	28023	17860
Price EURO	27377	22894	39949	19540	36713	23107	35582	22677
Price index	103.6%	117.2%	151.2%	100.0%	139.0%	118.3%	134.7%	116.1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	16160	13510	21380	10460	1153172	741590	S	
Other information								
- warranty condition (x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	63048824	52540686	1065506	926527	73509	47261	7287120	4664414
Price EURO	32562	27135	26413	22968	33357	21446	36348	23266
Price index	123.3%	138.9%	100.0%	117.5%	126.3%	109.8%	137.6%	119.1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	5674390	4728660	64134	55769	6579	4223	655840	419800
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	401314	131986	217013	171530	18331	15627
Price EURO	53763	17682	23723	18751	29448	25104
Price index	203.5%	90.5%	89.8%	96.0%	111.5%	128.5%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	35322	11617	19530	15440	S	
Other information						
- warranty condition (x years)	1		1		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7.4645		9.1478		0.6225	



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	17,470	14,438	17,236	14,859	16,805	13,663	17,261	14,171
Price index	111.5	121.5	110.0	125.0	107.3	114.9	110.2	119.2
Major options								
- air conditioning	1,575	1,302	1,330	1,147	S	S	1,992	1,666
- autom. gear box	1,562	1,291	1,230	1,060	N.A.	N.A.	1,372	1,147
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1,747	-	1,577	-	1,801	-	1,759
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	23,584	11,888	19,958	12,156	18,006	14,505	15,668	13,624
Price index	150.5	100.0	127.4	102.3	114.9	122.0	100.0	114.6
Major options								
- air conditioning	1,580	1,295	1,618	1,348	S	S	1,500	1,304
- autom. gear box	2,355	1,159	1,841	1,188	1,305	1,088	1,350	1,174
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1,933	-	0	0	1,714	-	1,748
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00						
Price EURO	20,467	13,527	18,759	14,342	22,600	14,463
Price index	130.6	113.8	119.7	120.6	144.2	121.7
Major options						
- air conditioning	2,065	1,258	S	S	S	S
- autom. gear box	1,815	1,107	1,829	1,418	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	1,788	-	1,764	-	1,763
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	GRD		DKK		SEK		GBP	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	17,995	13,073	29,842	10,846	16,825	13,384	17,750	15,106
Price index	114.9	110.0	190.5	91.2	107.4	112.6	113.3	127.1
Major options								
- air conditioning	1,766	S	4,366	1,248	1,192	954	1,778	1,513
- autom. gear box	1,438	1,219	3,315	948	1,180	944	2,085	1,774
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1,720	-	1,583	-	1,609	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 01/05/2000	GRD	340.750	DKK	7.46450	SEK	9.14780	GBP	0.66250

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	25,410	21,000	25,846	22,281	26,880	21,854	26,462	21,813
Price index	104.9	106.3	106.7	112.8	111.0	110.6	109.3	110.4
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2,508	-	2,203	-	2,539	-	2,511
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	38,672	19,761	32,616	21,065	27,558	22,466	24,219	21,060
Price index	159.7	100.0	134.7	106.6	113.8	113.7	100.0	106.6
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2,933	0	0	-	2,456	-	2,448
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price: NA (not available)



Audi

Audi A4 1.9 TD

EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00						
Price EURO	33,903	21,798	28,629	22,297	33,086	20,992
Price index	140.0	110.3	118.2	112.8	136.6	106.2
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2,567	-	2,543	-	2,501
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	GRD		DKK		SEK		GBP	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	31,935	20,212	54,712	17,939	24,609	19,611	28,310	24,094
Price index	131.9	102.3	225.9	90.8	101.6	99.2	116.9	121.9
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2,410	-	2,238	-	2,275	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 01/05/2000	GRD	340.750	DKK	7.46450	SEK	9.14780	GBP	0.66250

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	32,227	26,634	30,492	26,286	30,691	23,978	29,941	24,773
Price index	110.0	113.1	104.1	111.6	104.8	101.8	102.2	105.2
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2,478	2,048	2,100	1,810	2,220	1,734	2,043	1,708
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2,940	-	2,522	-	2,920	-	2,921
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 01/05/2000	BEF 40.3399		DEM 1.95583		ESP 166.386		FRF 6.55957	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	46,733	23,545	41,322	23,569	31,238	25,510	29,289	25,468
Price index	159.6	100.0	141.1	100.1	106.7	108.3	100.0	108.2
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3,196	2,620	2,913	1,772	2,300	1,917	2,060	1,791
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	3,472	0	0	-	2,829	-	2,834
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 01/05/2000	FIM 5.94573		IEP 0.78756		ITL 1,936.27		LUF 40.3399	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00						
Price EURO	37,252	23,751	35,287	25,795	43,523	25,894
Price index	127.2	100.9	120.5	109.6	148.6	110.0
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2,768	1,686	2,143	1,611	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2,936	-	2,986	-	2,896
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	GRD		DKK		SEK		GBP	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	46,230	24,799	62,224	20,086	26,994	21,519	28,199	24,000
Price index	157.8	105.3	212.4	85.3	92.2	91.4	96.3	101.9
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3,300	1,764	5,457	1,693	2,230	1,784	2,326	1,980
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2,807	-	2,636	-	2,668	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 01/05/2000	GRD	340.750	DKK	7.46450	SEK	9.14780	GBP	0.62250

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	47,446	39,212	45,925	39,591	50,042	39,096	50,114	41,639
Price index	108.1	106.0	104.6	107.0	114.0	105.7	114.2	112.5
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2,355	1,946	2,050	1,767	2,650	2,070	2,454	2,052
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	4,099	-	3,465	-	4,054	-	4,174
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	N.A.	N.A.	67,845	39,171	52,084	42,882	43,897	38,171
Price index	N.A.	N.A.	154.6	105.9	118.7	115.9	100.0	103.2
Major options								
- air conditioning	N.A.	N.A.	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	S	S	S	S	3,390	2,948
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	N.A.	N.A.	0	0	-	3,905	-	3,977
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00						
Price EURO	65,583	41,092	56,806	41,525	63,140	39,604
Price index	149.4	111.0	129.4	112.2	143.8	107.0
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	S	S	3,053	2,232	2,500	2,137
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	4,194	-	4,188	-	4,090
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	GRD		DKK		SEK		GBP	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00								
Price EURO	67,601	37,004	139,486	42,191	47,399	37,843	43,426	36,958
Price index	154.0	100.0	317.8	114.0	108.0	102.3	98.9	99.9
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3,258	1,668	s	S	S	S	s	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	4,094	-	3,765	-	3,541	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 01/05/2000	GRD	340.750	DKK	7.46450	SEK	9.14780	GBP	0.62250

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	B		D		E		F	
	BEF		DEM		1000 ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	924,853 22,926	764,341 18,948	46,000 23,519	39,655 20,275	3,915 23,532	3,059 18,384	153,492 23,400	128,338 19,565
Price Index in %	100.0	105.5	102.6	112.9	102.6	102.4	102.1	108.9
Major Options								
- air conditioning	44,891	37,100	1,800	1,552	S	S	11,000	9,197
- automatic gear box	76,956	63,600	3,250	2,802	315	246	10,500	8,779
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	62,557	51,700	2,900	2,500	272	213	10,000	8,361
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2001	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	FIN		GR		IRL		I	
	1000 FIM		1000 GRD		IEP		1000 ITL	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	204 34,345	107 17,958	10,125 29,715	6,305 18,502	24,203 30,731	15,429 19,591	45,500 23,499	37,917 19,582
Price Index in %	149.8	100.0	129.6	103.0	134.0	109.1	102.5	109.0
Major Options								
- air conditioning	10	8	S	S	1,070	682	S	S
- automatic gear box	17	14	785	496	1,600	1,020	3,280	2,733
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	18	14	513	435	-	-	2,970	2,475
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2001	FIM	5.94573	GRD	340.75	IEP	0.787564	ITL	1936.27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	L		NL		A		P	
	LUF		NLG		ATS		1000 PTE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	925,399 22,940	804,695 19,948	61,593 27,950	40,121 18,206	370,769 26,945	280,885 20,413	6,382 31,833	3,995 19,929
Price Index in %	100.1	111.1	121.9	101.4	117.5	113.7	138.8	111.0
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	39,000 70,400 S S S	33,913 61,217 S S S	2,976 4,996 S S S	1,812 3,043 S S S	15,444 33,295 S S S	11,700 19,700 S S S	S 363 S S S	S 310 S S S
Right-hand-drive	59,407	51,658	4,625	2,817	23,232	17,600	299,828	256,263
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/05/2001	LUF	40.3399	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

318i 4dr 1895 cm3	DK		S		GB	
	1000 DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	357 47,883	131 17,569	212,627 23,244	169,450 18,524	15,420 24,771	13,123 21,082
Price Index in %	208.9	97.8	101.4	103.1	108.0	117.4
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	23 40 S S S	7 11 S S S	10,400 17,900 S S S	8,320 14,320 S S S	895 1,170 S S S	762 996 S S S
Right-hand-drive	12	10	14,205	11,364	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/05/2001	DKK	7.4645	SEK	9.1478	GBP	0.6225

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	B		D		E		F	
	BEF		DEM		1000 ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	1,321,935 32,770	1,092,508 27,083	62,700 32,058	54,052 27,636	5,454 32,782	4,261 25,611	215,825 32,902	180,456 27,510
Price Index in %	104.8	106.6	102.5	108.8	104.8	100.8	105.2	108.3
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	91,718	75,800	3,900	3,362	375	293	12,500	10,452
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	64,856	53,600	3,016	2,600	283	221	10,400	8,696
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2001	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	FIN		GR		IRL		I	
	1000 FIM		1000 GRD		IEP		1000 ITL	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	277 46,635	151 25,396	14,951 43,876	9,317 27,343	35,044 44,496	21,144 26,847	64,543 33,334	53,786 27,778
Price Index in %	149.1	100.0	140.3	107.7	142.3	105.7	106.6	109.4
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	22	18	963	610	2,000	1,207	3,910	3,258
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	18	15	535	453	-	-	3,089	2,574
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2001	FIM	5.94573	GRD	340.75	IEP	0.787564	ITL	1936.27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	L		NL		A		P	
	LUF		NLG		ATS		1000 PTE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	1,261,568 31,273	1,097,016 27,194	89,011 40,391	56,819 25,783	510,723 37,116	380,002 27,616	8,416 41,978	5,578 27,824
Price Index in %	100.0	107.1	129.2	101.5	118.7	108.7	134.2	109.6
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 80,000 S S S	S 69,565 S S S	S 4,996 S S S	S 3,043 S S S	S 31,853 S S S	S 23,700 S S S	S 400 S S S	S 342 S S S
Right-hand-drive	61,675	53,630	4,811	2,930	24,595	18,300	311,820	266,513
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/05/2001	LUF	40.3399	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

520i 4dr 2171 cm3	DK		S		GB	
	1000 DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	519 69,490	183 24,520	280,079 30,617	223,411 24,422	20,351 32,692	17,320 27,823
Price Index in %	222.2	96.5	97.9	96.2	104.5	109.6
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 42 S S S	S 12 S S S	S 21,000 S S S	S 16,800 S S S	S 1,220 S S S	S 1,038 S S S
Right-hand-drive	12	10	14,775	11,820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/05/2001	DKK	7.4645	SEK	9.1478	GBP	0.6225

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	B		D		E		F	
	BEF		DEM		1000 ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	2,292,248 56,823	1,894,420 46,961	112,400 57,469	96,897 49,542	10,099 60,697	7,890 47,419	397,686 60,627	332,514 50,691
Price Index in %	103.7	100.2	104.9	105.7	110.8	101.2	110.6	108.2
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	67,397	55,700	3,132	2,700	294	230	10,800	9,030
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/05/2001	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	FIN		GR		IRL		I	
	1000 FIM		1000 GRD		IEP		1000 ITL	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	611 102,792	300 50,521			61,425 77,993	37,061 47,058	114,304 59,033	95,253 49,194
Price Index in %	187.6	107.8			142.3	100.4	107.7	105.0
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S			S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	19	15			-	-	3,208	2,673
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no				1 year yes no		1 year yes yes	
1 EURO = 02/05/2001	FIM	5.94573			IEP	0.787564	ITL	1936.27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	L		NL		A		P	
	LUF		NLG		ATS		1000 PTE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	2,210,591 54,799	1,922,253 47,651	165,261 74,992	103,256 46,856	945,575 68,718	679,292 49,366	16,444 82,020	9,997 49,863
Price Index in %	100.0	101.7	136.8	100.0	125.4	105.4	149.7	106.4
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	64,047	55,693	4,995	3,042	26,448	19,000	323,814	276,764
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2001	LUF	40.3399	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	DK		S		GB	
	1000 DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	1,251 167,531	369 49,385			36,609 58,810	31,157 50,051
Price Index in %	305.7	105.4			107.3	106.8
Major Options						
- air conditioning	S	S			S	S
- automatic gear box	S	S			S	S
- power steering	S	S			S	S
- ABS	S	S			S	S
- airbag	S	S			S	S
Right-hand-drive	13	10			-	-
Other Information						
- warranty condition	1 year				3 years	
- free roadside assistance	yes				yes	
- delivery costs included	no				no	
1 EURO = 02/05/2001	DKK	7.4645			GBP	0.6225

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	B		D		E		F	
	BEF		DEM		1000 ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	1,695,405 42,028	1,401,161 34,734	81,400 41,619	70,172 35,879	7,395 44,447	5,778 34,724	285,443 43,515	238,665 36,384
Price Index in %	106.7	101.4	105.7	104.8	112.9	101.4	110.5	106.3
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	97,163	80,300	3,900	3,362	400	313	14,500	12,124
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	64,856	53,600	3,016	2,600	283	221	10,400	8,696
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2001	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	FIN		GR		IRL		I	
	1000 FIM		1000 GRD		IEP		1000 ITL	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	433 72,770	234 39,379	24,020 70,491	13,006 38,168	46,535 59,087	28,075 35,648	82,231 42,469	68,526 35,391
Price Index in %	184.8	115.0	179.0	111.5	150.0	104.1	107.8	103.4
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	1,200	575	2,200	1,327	3,910	3,258
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	18	15	535	453	-	-	3,089	2,574
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2001	FIM	5.94573	GRD	340.75	IEP	0.787564	ITL	1936.27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	L		NL		A		P	
	LUF		NLG		ATS		1000 PTE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	1,588,548 39,379	1,381,346 34,243	124,810 56,636	78,621 35,677	694,329 50,459	498,800 36,249	12,304 61,370	7,299 36,409
Price Index in %	100.0	100.0	143.8	104.2	128.1	105.9	155.8	106.3
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 79,600 S S S	S 69,217 S S S	S 4,996 S S S	S 3,043 S S S	S 32,990 S S S	S 23,700 S S S	S 450 S S S	S 349 S S S
Right-hand-drive	61,675	53,630	4,811	2,930	24,815	18,300	311,820	266,513
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/05/2001	LUF	40.3399	NLG	2.20371	ATS	13.7603	PTE	200.482

NON EURO ZONE COUNTRIES

X5 5dr 2979 cm3	DK		S		GB	
	1000 DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/01 Price EURO	868 116,273	267 35,811	387,650 42,376	309,468 33,830	27,931 44,869	23,771 38,187
Price Index in %	295.3	104.6	107.6	98.8	113.9	111.5
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 51 S S S	S 15 S S S	S 22,500 S S S	S 18,000 S S S	S 1,220 S S S	S 1,038 S S S
Right-hand-drive	12	10	14,775	11,820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/05/2001	DKK	7.4645	SEK	9.1478	GBP	0.6225

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

BMW Group



CITROËN

EURO ZONE COUNTRIES

SAXO 3 portes	A ATS		B BEF		D DM		E ESP	
description	1.li SX		1.li SX		1.li SX		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	10,655	8,376	9,708	8,023	10,019	8,637	10,259	8,137
Price index	123.1%	127.4%	112.2%	122.1%	115.8%	131.4%	118.5%	123.8%
Major options (country currency)								
- air conditioning	12,878	10,125	46,500	38,430	2,015	1,737	158,000	128,455
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	10,500	8,255	25,000	20,661	S		95,000	77,236
- driver airbag	S		S		S		S	
Right-hand-drive	10,673	8,391	29,765	24,599	1,383	1,193	124,798	101,462
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/05/00	13.7603		40.3399		1.95583		166.386	

EURO ZONE COUNTRIES

SAXO 3 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	1.li SX		non available		1.li SX		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	9,909	8,285			8,654	6,573	12,582	8,292
Price index	114.5%	126.1%			100.0%	100.0%	145.4%	126.2%
Major options (country currency)								
- air conditioning	6,500	5,435			S		N A	
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	2,000	1,672			N A		N A	
- driver airbag	S				S		S	
Right-hand-drive	4,784	4,000			281,108	207,154	S	
Other information								
- warranty condition	1				1		1	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	
1 EURO = 01/05/00	6.55957		5.94573		340.75		0.787564	



CITROËN

EURO ZONE COUNTRIES

SAXO 3 portes	I ITL		NL NLG		P PTE	
description	1.1i SX		1.1i SX		1.1i Image	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	9,759	8,132	11,345	7,847	11,537	8,232
Price index	112.8%	123.7%	131.1%	119.4%	133.3%	125.3%
Major options (country currency)						
- air conditioning	S		2,500 1,537		170,000 145,299	
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	1,320,000	1,100,000	1,800	1,106	NA	
- driver airbag	S		S		S	
Right-hand-drive	1,416,876	1,180,730	2,186	1,344	143,036	122,253
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/05/00	1.93627		2.20371		200.482	

NON EURO ZONE COUNTRIES

SAXO 3 portes	DK DKK		S SEK		GB GBP	
description	1.1i SX		non available		1.1i Desire	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15,942	6,632			9,428	8,024
Price index	184.2%	100.9%			108.9%	122.1%
Major options (country currency)						
- air conditioning	N A				N A	
- autom. Gear box	N A				N A	
- power steering	S				S	
- ABS	S				295	251
- driver airbag	S				S	
Right-hand-drive	15,931	4,552			S	
Other information						
- warranty condition	1				1	
- free roadside assistance	yes				yes	
- delivery cost included	no				no	
1 EURO = 01/05/01	7.4645		9.1478		0.6225	

CITROËN



CITROËN

EURO ZONE COUNTRIES

XSARA 5 portes	A ATS		B BEF		D DM		E ESP	
description	1.4i SX		1.4i SX		1.4i SX		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14,985	11,671	14,006	11,575	13,575	11,702	14,574	11,630
Price index	117.8%	120.5%	110.1%	119.5%	106.7%	120.8%	114.6%	120.1%
Major options (country currency)								
- air conditioning	13,000	10,125	48,000	39,669	2,180	1,879	170,000	138,211
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		75,000	60,976
- driver airbag	S		S		S		S	
Right-hand-drive	11,582	9,020	31,997	26,444	1,487	1,282	134,158	109,071
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/05/00	13.7603		40.3399		1.95583		166.386	

EURO ZONE COUNTRIES

XSARA 5 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	1.4i X		1.4i X		1.4i LX		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13,949	11,663	17,962	10,100	12,717	9,686	16,507	10,880
Price index	109.7%	120.4%	141.3%	104.3%	100.0%	100.0%	129.8%	112.3%
Major options (country currency)								
- air conditioning	7,700	6,438	3,900	2,241	S		800	661
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		280,000	206,338	S	
- driver airbag	S		S		S		S	
Right-hand-drive	5,143	4,300	6,782	3,898	302,191	222,690	S	
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	
1 EURO = 01/05/00	6.55957		5.94573		340.75		0.787564	



CITROËN

EURO ZONE COUNTRIES

XSARA 5 portes	I ITL		NL NLG		P PTE	
description	1.4i SX		1.4i SX		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13,722	11,435	15,746	10,528	17,069	11,636
Price index	107.9%	118.1%	123.8%	108.7%	134.2%	120.1%
Major options (country currency)						
- air conditioning	1,600,000	1,333,333	2,120	1,303	165,000	141,026
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	1,523,141	1,269,285	2,350	1,445	153,764	131,422
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/05/00	1.93627		2.20371		200.482	

NON EURO ZONE COUNTRIES

XSARA 5 portes	DK DKK		S SEK		GB GBP	
description	1.4i X		1.4i SX		1.4i L	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21,395	8,366	13,107	10,486	13,406	11,410
Price index	168.2%	86.4%	103.1%	108.3%	105.4%	117.8%
Major options (country currency)						
- air conditioning	8,995	2,570	8,500	6,800	N A	
- autom. Gear box	N A		NA		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	17,126	4,893	7,496	5,997	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/05/01	7.4645		9.1478		0.6225	

CITROËN



CITROËN

EURO ZONE COUNTRIES

XSARA PICASSO	A ATS		B BEF		D DM		E ESP	
description	2.0 HDi		2.0 HDi Pack		2.0 HDi Exclusive		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23,488	18,293	20,873	17,250	21,091	18,182	20,224	16,221
Price index	116.1%	116.1%	103.2%	109.5%	104.3%	115.4%	100.0%	102.9%
Major options (country currency)								
- air conditioning	12,762	9,939	S		S		170,000	138,211
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	11,582	9,020	31,997	26,444	1,487	1,282	134,158	109,071
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/05/00	13.7603		40.3399		1.95583		166.386	

EURO ZONE COUNTRIES

XSARA PICASSO	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0 HDi		2.0 HDi		non available		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21,373	17,871	31,283	16,143			25,236	16,164
Price index	105.7%	113.4%	154.7%	102.4%			124.8%	102.6%
Major options (country currency)								
- air conditioning	8,950	7,483	5,500	3,161			800	661
- autom. Gear box	N A		N A				N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	5,143	4,300	6,782	3,898			S	
Other information								
- warranty condition	1		1				1	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	
1 EURO = 01/05/00	6.55957		5.94573		340.75		0.787564	



CITROËN

EURO ZONE COUNTRIES

XSARA PICASSO	I ITL		NL NLG		P PTE	
description	2.0 HDi		2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21,595	17,996	26,138	15,862	27,918	15,758
Price index	106.8%	114.2%	129.2%	100.7%	138.0%	100.0%
Major options (country currency)						
- air conditioning	S		2,780 1,709		220,000 188,034	
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	1,523,141	1,269,285	2,350	1,445	153,764	131,422
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/05/00	1.93627		2.20371		200.482	

NON EURO ZONE COUNTRIES

XSARA PICASSO	DK DKK		S SEK		GB GBP	
description	non available		non available		2.0 HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO			20,180	15,892	22,354	19,025
Price index			99.8%	100.9%	110.5%	120.7%
Major options (country currency)						
- air conditioning			11,500 9,200		S	
- autom. Gear box			N A		N A	
- power steering			S		S	
- ABS			S		S	
- driver airbag			S		S	
Right-hand-drive			7,496	5,997	S	
Other information						
- warranty condition			1		1	
- free roadside assistance			yes		yes	
- delivery cost included			no		no	
1 EURO = 01/05/01	7.4645		9.1478		0.6225	

CITROËN



CITROËN

EURO ZONE COUNTRIES

C5 5 portes	A ATS		B BEF		D DM		E ESP	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24,302	18,927	23,054	19,053	23,033	19,856	22,412	17,998
Price index	108.4%	116.5%	102.9%	117.2%	102.8%	122.2%	100.0%	110.8%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	25,000	19,470	40,000	33,058	2,543	2,192	260,000	203,125
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	16,161	12,586	44,647	36,899	2,075	1,789	194,806	152,192
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/05/00	13.7603		40.3399		1.95583		166.386	

EURO ZONE COUNTRIES

C5 5 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		non available		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23,630	19,757	34,529	16,251			28,605	18,321
Price index	105.4%	121.6%	154.1%	100.0%			127.6%	112.7%
Major options (country currency)								
- air conditioning	S		S				S	
- autom. Gear box	7,500	6,271	16,000	9,195			N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	7,176	6,000	9,463	5,439			S	
Other information								
- warranty condition	1		1				1	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	
1 EURO = 01/05/00	6.55957		5.94573		340.75		0.787564	



CITROËN

EURO ZONE COUNTRIES

C5 5 portes	I ITL		NL NLG		P PTE	
description	2.0 HDi 110 SX		2.0 HDi 110 Prestige		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23,682	19,240	27,585	16,855	29,998	17,535
Price index	105.7%	118.4%	123.1%	103.7%	133.8%	107.9%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	2,800,000	2,333,333	3,800	2,336	NA	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	2,125,314	1,771,095	3,280	2,016	214,554	183,380
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/05/00	1.93627		2.20371		200.482	

NON EURO ZONE COUNTRIES

C5 5 portes	DK DKK		S SEK		GB GBP	
description	2.0 HDi 110 X		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	42,454	14,449	20,595	16,224	23,841	20,290
Price index	189.4%	88.9%	91.9%	99.8%	106.4%	124.9%
Major options (country currency)						
- air conditioning	S		14,000	11,200	S	
- autom. Gear box	25,000	7,143	NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	23,897	6,828	10,459	8,367	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/05/01	7.4645		9.1478		0.6225	

CITROËN



CITROËN

EURO ZONE COUNTRIES

EVASION	A ATS		B BEF		D DM		E ESP	
description	2.0i 16v SX		2.0i 16v SX		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	28,642	21,311	24,100	19,918	25,756	22,204	25,094	19,303
Price index	120.8%	110.4%	101.6%	103.2%	108.6%	115.0%	105.8%	100.0%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	25,000	18,437	50,000	41,322	2,500	2,155	260,000	203,125
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	16,916	12,586	44,647	36,899	2,075	1,789	194,806	152,192
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/05/00	13.7603		40.3399		1.95583		166.386	

EURO ZONE COUNTRIES

EVASION	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0i 16v SX		2.0i 16v SX		non available		non available	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	26,175	21,886	40,920	21,339				
Price index	110.4%	113.4%	172.5%	110.5%				
Major options (country currency)								
- air conditioning	S		S					
- autom. Gear box	7,500	6,271	16,000	9,195				
- power steering	S		S					
- ABS	S		S					
- driver airbag	S		S					
Right-hand-drive	7,176	6,000	9,463	5,439				
Other information								
- warranty condition	1		1					
- free roadside assistance	yes		yes					
- delivery cost included	yes		yes					
1 EURO = 01/05/00	6.55957		5.94573		340.75		0.787564	



CITROËN

EURO ZONE COUNTRIES

EVASION	I ITL		NL NLG		P PTE	
description	2.0i 16v SX		2.0i 16v SX		non available	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23,717	19,764	30,573	19,738		
Price index	100.0%	102.4%	128.9%	102.3%		
Major options (country currency)						
- air conditioning	S		S			
- autom. Gear box	N A		3,650	2,243		
- power steering	S		S			
- ABS	S		S			
- driver airbag	S		S			
Right-hand-drive	2,125,314	1,771,095	3,280	2,016		
Other information						
- warranty condition	1		1			
- free roadside assistance	yes		yes			
- delivery cost included	yes		no			
1 EURO = 01/05/00	1.93627		2.20371		200.482	

NON EURO ZONE COUNTRIES

EVASION	DK DKK		S SEK		GB GBP	
description	2.0i 16v SX		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	49,214	16,138	22,530	17,869	27,807	23,665
Price index	207.5%	83.6%	95.0%	92.6%	117.2%	122.6%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	22,000	6,286	12,000	9,600	1,000	851
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	23,897	6,828	10,459	8,367	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/05/01	7.4645		9.1478		0.6225	

CITROËN



MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/5/01	575,261	473,356	26,049	22,456	2,265,476	1,841,850	92,076	75,933
Price EURO	14,260	11,734	13,319	11,482	13,616	11,070	14,037	11,576
Price index	107.1%	106.0%	100.0%	103.7%	102.2%	100.0%	105.4%	104.6%
Major options								
- Air conditioning	S	S	N.A.	N.A.	S	S	S	S
- Autom. gear box	28,238	23,337	2,020.00	1,741.38	N.A.	N.A.	8,000	6,689
- Power steering	S	S	S	S	S	S	S	S
- ABS	S	S	1,310.00	1,129.31	N.A.	N.A.	S	S
- Airbag	S	S	S	S	S	S	S	S
Right-hand-drive	33,880	28,000	1,201.54	1,035.81	232000	200000	10,000	8,361
Other information								
- Warranty condition (x years)	3YEARS		3YEARS		3YEARS		3YEARS	
- Free roadside assistance	NO		YES		YES		NO	
- Delivery cost included	YES		NO		YES		YES	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/5/01	N.A.	N.A.	13,365	8,882	29,859,180	23,930,983	N.A.	N.A.
Price EURO			16,970	11,278	15,421	12,359		
Price index	0.0%	0.0%	127.4%	101.9%	115.8%	111.6%	0.0%	0.0%
Major options								
- Air conditioning			N.A.	N.A.	1,700,000	1,416,667		
- Autom. gear box			1,300	1,074	2,700,000	2,250,000		
- Power steering			S	S	S	S		
- ABS			N.A.	N.A.	N.A.	N.A.		
- Airbag			S	S	S	S		
Right-hand-drive			S	S	3,225,600	2,688,000		
Other information								
- Warranty condition (x years)			3YEARS		3YEARS			
- Free roadside assistance			NO		NO			
- Delivery cost included			NO		YES			
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes:

(if necessary)

□ Prices are based on recommended retail prices, adjusted for equipment differences,

Effective May 1, 2001. Final prices are set by dealers.

□ Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/5/01	38,114	25,279	213,818	165,750	N.A.	N.A.	5,562,024	4,098,765
Price EURO	17,295	11,471	15,539	12,046			16,323	12,029
Price index	129.9%	103.6%	116.7%	108.8%	0.0%	0.0%	122.6%	108.7%
Major options								
- Air conditioning	2,195	1,337	N.A.	N.A.			244,000	206,000
- Autom. gear box	3,995	2,433	N.A.	N.A.			462,000	390,000
- Power steering	S	S	S	S			S	S
- ABS	2,995	1,824	N.A.	N.A.			350,000	294,000
- Airbag	S	S	S	S			S	S
Right-hand-drive	3,612	2,200	21,600	18,000			441,271	235,799
Other information								
- Warranty condition (x years)	3YEARS		3YEARS				3YEARS	
- Free roadside assistance	NO		NO				NO	
- Delivery cost included	NO		YES				NO	
1 EURO = 01.05.2000	2.20371		13.7603		200.482		340.75	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/5/01	N.A.	N.A.	N.A.	N.A.	9,499	7,944
Price EURO					15,260	12,761
Price index	0.0%	0.0%	0.0%	0.0%	114.6%	115.3%
Major options						
- Air conditioning					S	S
- Autom. gear box					995	847
- Power steering					S	S
- ABS					695	591
- Airbag					S	S
Right-hand-drive					S	S
Other information						
- Warranty condition (x years)					3YEARS	
- Free roadside assistance					YES	
- Delivery cost included					YES	
1 EURO = 01.05.2000	7.4645		9.1478		0.6225	

Notes:

(if necessary)

□ Prices are based on recommended retail prices, adjusted for equipment differences, Effective May 1, 2001. Final prices are set by dealers.

□ Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	106780	83704	254424	210090	12596	10919	936088	735925
Price EURO	7760	6083	6307	5208	6440	5583	5626	4423
Price index	137.9%	137.5%	112.1%	117.7%	114.5%	126.2%	100.0%	100.0%
Major options								
- air conditioning	NA		NA		1600	1387	140000	110064
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		NA		NA		59000	46384
- ABS	9900	7761	25000	20644	S		90000	70755
- airbag	S		S		S		50000	39309
Right-hand-drive	6714	5278	17515	14463	760	660	80000	63257
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	37921	31729			2152859	1653660	6834	4452
Price EURO	5781	4837			6318	4853	8677	5653
Price index	102.8%	109.4%			112.3%	109.7%	154.2%	127.8%
Major options								
- air conditioning	NA				NA		NA	
- autom. Gear box	NA				NA		NA	
- power steering	2500	2092			110000	84494	375	244
- ABS	S				180000	138262	600	391
- airbag	S				NA		S	
Right-hand-drive	2814	2353			140281	108493	S	
Other information								
- warranty condition (x years)	1				1		1	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	
1 EURO	6.55957				340.75		0.78756	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	13451268	11209067	241604	210090	16585	12213	1483968	953693
Price EURO	6947	5789	5989	5208	7526	5542	7402	4757
Price index	123.5%	130.9%	106.5%	117.7%	133.8%	125.3%	131.6%	107.6%
Major options								
- air conditioning	1250000	1041637	NA		1995	1469	179200	115165
- autom. Gear box	NA		NA		NA		NA	
- power steering	890000	741645	NA		995	733	70000	44986
- ABS	1001000	834143	23740.3	20644	1475	1086	150000	96400
- airbag	451000	375823	S		S		35000	22493
Right-hand-drive	814303	678566	16632	14463	1020	753	98400	62606
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	90141	38241			4997	4267
Price EURO	12076	5123			8028	6854
Price index	214.6%	115.8%			142.7%	155.0%
Major options						
- air conditioning	NA				NA	
- autom. Gear box	NA				NA	
- power steering	8691	3687			S	
- ABS	S				558	476
- airbag	S				S	
Right-hand-drive	5999	2545			S	
Other information						
- warranty condition (x years)	1				3	
- free roadside assistance	YES				YES	
- delivery cost included	YES				YES	
1 EURO	7.4645				0.6225	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	138786	110082	367254	303437	18103	15651	1516442	1204635
Price EURO	10086	8000	9104	7522	9256	8002	9114	7240
Price index	124.4%	128.2%	112.3%	120.5%	114.1%	128.2%	112.4%	116.0%
Major options								
- air conditioning	12900	10232	35000	28918	2050	1772	150000	119157
- autom. Gear box	NA				NA		NA	
- power steering	6900	5473	S		900	778	S	
- ABS	12200	9677	28000	23134	S		75000	59579
- airbag	S		S		S		S	
Right-hand-drive	9793	7772	28007	23140	1270	1100	122400	97272
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	55979	46816	71390	42320	2763142	2126280	9038	5922
Price EURO	8534	7137	12007	7118	8109	6240	11476	7519
Price index	105.2%	114.4%	148.1%	114.1%	100.0%	100.0%	141.5%	120.5%
Major options								
- air conditioning	6500	5436	NA		S		871	571
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		3500	2075	115000	88494	S	
- ABS	S		4900	2905	220000	169293	555	364
- airbag	S		S		S		S	
Right-hand-drive	4193	3506	5000	2960	205661	159058	S	
Other information								
- warranty condition (x years)	1		3		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	17821429	14851191	348952	303437	24580	17257	2019255	1319372
Price EURO	9204	7670	8650	7522	11154	7831	10072	6581
Price index	113.5%	122.9%	106.7%	120.5%	137.6%	125.5%	124.2%	105.5%
Major options								
- air conditioning	1581000	1317500	33255.8	28918	1990	1397	160000	104543
- autom. Gear box	NA				NA		NA	
- power steering	890000	741667	S		995	699	S	
- ABS	1200000	1000000	26604.6	23134	1575	1106	110000	71874
- airbag	S		S		S			
Right-hand-drive	1188818	990682	26611	23140	1694	1186	149800	96538
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	119484	50050	85166	67858	6407	5459
Price EURO	16007	6705	9310	7418	10292	8769
Price index	197.4%	107.5%	114.8%	118.9%	126.9%	140.5%
Major options						
- air conditioning	18225	7634	NA		NA	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		4900	3904	NA	
- airbag	S		S		S	
Right-hand-drive	9100	3812	5960	4750	S	
Other information						
- warranty condition (x years)	1		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7.4645		9.1478		0.6225	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
BRAVO 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	204272	157542	495697	409652	26537	22883	2097462	1672512
Price EURO	14845	11449	12288	10155	13568	11700	12606	10052
Price index	127.1%	128.7%	105.2%	114.1%	116.2%	131.5%	107.9%	113.0%
Major options								
- air conditioning	19500	15039	40800	33718	2370	2044	170000	135558
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		100000	79740
- airbag	S		S		S		S	
Right-hand-drive	16456	12698	35501	29339	2120	1830	154800	122974
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
BRAVO 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	83818	70082	92896	52898	4197359	3245644	13040	8495
Price EURO	12778	10684	15624	8897	12318	9525	16558	10787
Price index	109.4%	120.1%	133.8%	100.0%	105.5%	107.1%	141.8%	121.2%
Major options								
- air conditioning	7500	6271	NA		S		1230	801
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		7900	4498	200000	154652	S	
- airbag	S		S		S		S	
Right-hand-drive	6760	5652	7430	4230	336642	260357	S	
Other information								
- warranty condition (x years)	1		3		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
BRAVO 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	26923834	22435560	471099	409652	34301	23679	3056148	2201894
Price EURO	13905	11587	11678	10155	15565	10745	15244	10983
Price index	119.1%	130.2%	100.0%	114.1%	133.3%	120.8%	130.5%	123.4%
Major options								
- air conditioning	S		38775	33718	1595	1101	225300	162324
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	1500000	1249946	S		S		172000	123923
- airbag	S		S		S		S	
Right-hand-drive	1966392	1638589	33740	29339	2536	1721	261200	187253
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
BRAVO 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	147715	58918	115088	92063	10190	8671
Price EURO	19789	7893	12581	10064	16369	13930
Price index	169.5%	88.7%	107.7%	113.1%	140.2%	156.6%
Major options						
- air conditioning	20076	8008	12500	9999	308	262
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		NA		753	641
- airbag	S		S		S	
Right-hand-drive	12240	4882	9210	7370	S	
Other information						
- warranty condition (x years)	1		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7.4645		9.1478		0.6225	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
MAREA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX BN 4P								
Recommended retail price 01/05/01	227045	171302	602799	498117	30581	26441	2383646	1904953
Price EURO	16500	12449	14943	12348	15636	13519	14326	11449
Price index	127.0%	133.4%	115.0%	132.3%	120.3%	144.9%	110.2%	122.7%
Major options								
- air conditioning	19500	14712	40000	33054	S		180000	143852
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		100000	79918
- airbag	S		S		S		S	
Right-hand-drive	18880	14303	46006	38017	2450	2120	178800	142486
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
MAREA	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX BN 4P								
Recommended retail price 01/05/01	94937	79397	112749	64813	4428728	3180220	14486	9295
Price EURO	14473	12104	18963	10901	12997	9333	18394	11803
Price index	111.4%	129.7%	145.9%	116.8%	100.0%	100.0%	141.5%	126.5%
Major options								
- air conditioning	S		NA		S		858	551
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		7900	4541	S		S	
- airbag	S		S		S		S	
Right-hand-drive	8240	6890	9020	5190	354300	254420	S	
Other information								
- warranty condition (x years)	1		3		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6.55957		5.94573		340.75		0.78756	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
MAREA 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	31319167	26098983	572835	498117	38957	25986	3594041	2099848
Price EURO	16175	13479	14200	12348	17678	11792	17927	10474
Price index	124.5%	144.4%	109.3%	132.3%	136.0%	126.3%	137.9%	112.2%
Major options								
- air conditioning	S		38012	33054	1595	1064	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	1620000	1349983	S		S		172000	100492
- airbag	S		S		S		S	
Right-hand-drive	2220989	1850801	43720	38017	3096	2062	303199	177758
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
MAREA 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	177028	67615	115518	91588	10787	9197
Price EURO	23716	9058	12628	10012	17328	14775
Price index	182.5%	97.1%	97.2%	107.3%	133.3%	158.3%
Major options						
- air conditioning	20714	7912	12500	9911	S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		NA		S	
- airbag	S		S		S	
Right-hand-drive	14319	5469	9240	7330	S	
Other information						
- warranty condition (x years)	1		1		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7.4645		9.1478		0.6225	



EURO ZONE COUNTRIES

FIESTA	B		D		E		F	
	BEF		DEM		ESP		FRF	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	10,176	8,410	10,499	9,051	9,556	7,769	10,031	8,387
Price Index	106	108	110	117	100	100	105	108
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	32,000 n/a Std 20,000 Std	26,446 n/a Std 16,529 Std	2,122 n/a Std Std Std	1,829 n/a Std Std Std	150,000 n/a Std 100,000 Std	121,951 n/a Std 81,301 Std	5,000 n/a Std Std Std	4,181 n/a Std Std Std
Right-Hand Drive (supplement)	21,780	18,000	723	623	314,950	256,057	3,058	2,557
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

FIESTA	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	14,733	8,688	13,349	8,871	9,828	7,787	9,671	8,410
Price Index	154	112	140	114	103	100	101	108
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	4,900 n/a Std 3,900 Std	2,889 n/a Std 2,300 Std	Std n/a Std 397 Std	Std n/a Std 264 Std	1,200,000 n/a Std 1,200,000 Std	950,777 n/a Std 950,777 Std	30,413 n/a Std 19,008 Std	26,446 n/a Std 16,529 Std
Right-Hand Drive (supplement)	3,000	1,769	Std	Std	0	0	20,700	18,000
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

EURO ZONE COUNTRIES

FIESTA	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	12,541	8,619	11,479	8,857	11,956	7,912	10,690	8,358
Price Index	131	111	120	114	125	102	112	108
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1,795 n/a 990 1,995 Std	1,234 n/a 680 1,371 Std	9,000 n/a Std 10,000 Std	6,944 n/a Std 7,716 Std	160,000 n/a Std 100,000 Std	105,886 n/a Std 66,179 Std	230,000 n/a Std 140,000 Std	179,823 n/a Std 109,458 Std
Right-Hand Drive (supplement)	949	652	10,000	7,716	81,951	54,234	150,000	117,276
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.4538		0.0727		0.0050		0.0029	

NON EURO ZONE COUNTRIES

FIESTA	DK		S		GB	
	DKK		SEK		GBP	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	17,793	7,209	10,839	8,585	11,976	10,192
Price Index	186	93	113	110	125	131
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	11,900 n/a Std Std Std	4,822 n/a Std Std Std	6,900 n/a Std 3,900 Std	5,465 n/a Std 3,089 Std	500 n/a Std 300 Std	426 n/a Std 255 Std
Right-Hand Drive (supplement)	6,464	2,619	4,500	3,564	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2000	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)



FORD
EURO ZONE COUNTRIES

FOCUS	B		D		E		F	
	BEF		DEM		ESP		FRF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	13,706	11,327	13,911	11,992	12,441	10,115	12,684	10,605
Price Index	110	112	112	119	100	100	102	105
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	35,096 40,340 Std Std Std	29,005 33,339 Std Std Std	2,123 2,396 Std Std Std	1,830 2,065 Std Std Std	165,000 150,000 Std Std Std	134,146 121,951 Std Std Std	Std 6,000 Std Std Std	Std 5,017 Std Std Std
Right-Hand Drive (supplement)	21,780	18,000	723	623	212,379	172,666	3,058	2,557
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

FOCUS	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	18,686	10,593	17,802	11,497	13,051	10,452	13,026	11,327
Price Index	150	105	143	114	105	103	105	112
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	5,900 9,900 Std Std Std	3,345 5,613 Std Std Std	545 1,000 Std 386 Std	352 646 Std 249 Std	1,500,000 n/a Std Std Std	1,201,333 n/a Std Std Std	33,356 38,340 Std Std Std	29,005 33,339 Std Std Std
Right-Hand Drive (supplement)	3,000	1,701	Std	Std	0	0	20,700	18,000
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

FOCUS	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	15,542	10,396	15,443	11,916	18,755	10,867	14,637	10,871
Price Index	125	103	124	118	151	107	118	107
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1,795 2,995 Std Std Std	1,201 2,003 Std Std Std	10,189 17,000 Std Std Std	7,862 13,117 Std Std Std	200,482 300,000 Std 110,265 Std	116,165 173,829 Std 63,891 Std	Std 400,000 Std Std Std	Std 297,079 Std Std Std
Right-Hand Drive (supplement)	949	635	10,000	7,716	81,951	47,485	150,000	111,405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.4538		0.0727		0.0050		0.0029	

NON EURO ZONE COUNTRIES

FOCUS	DK		S		GB	
	DKK		SEK		GBP	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	24,878	9,317	14,430	11,461	15,695	13,357
Price Index	200	92	116	113	126	132
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	10,000 15,000 Std Std Std	3,745 5,618 Std Std Std	9,500 9,200 Std Std Std	7,546 7,307 Std Std Std	500 1,000 Std 500 Std	426 851 Std 426 Std
Right-Hand Drive (supplement)	8,040	3,011	4,500	3,574	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2000	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)



FORD
EURO ZONE COUNTRIES

MONDEO	B		D		E		F	
	BEF		DEM		ESP		FRF	
MONDEO 1.8 5Dr CLX	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	18,955	15,665	18,409	15,869	16,696	13,044	16,510	13,805
Price Index	115	120	111	122	101	100	100	106
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 48,408 Std Std Std	Std 40,007 Std Std Std	Std 2,494 Std Std Std	Std 2,150 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	13,673	11,300	723	623	427,377	333,888	3,058	2,557
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

MONDEO	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
MONDEO 1.8 5Dr CLX	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	26,204	14,124	21,179	13,678	17,895	14,508	18,015	15,665
Price Index	159	108	128	105	108	111	109	120
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	3,900 n/a Std Std Std	2,102 n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std 46,008 Std Std Std	Std 40,007 Std Std Std
Right-Hand Drive (supplement)	3,000	1,617	Std	Std	0	0	12,995	11,300
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

MONDEO	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
MONDEO 1.8 5Dr CLX	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	20,831	13,710	20,850	15,940	25,481	15,040	19,086	13,763
Price Index	126	105	126	122	154	115	116	106
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 2,000 Std Std Std	Std 1,316 Std Std Std	13,000 n/a Std Std Std	9,939 n/a Std Std Std	Std 200,482 Std Std Std	Std 118,335 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	949	625	10,000	7,645	91,951	54,274	150,000	108,167
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0.4538		0.0727		0.0050		0.0029	

NON EURO ZONE COUNTRIES

MONDEO	DK		S		GB	
	DKK		SEK		GBP	
MONDEO 1.8 5Dr CLX	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	31,737	11,283	18,584	14,784	20,072	17,083
Price Index	192	87	113	113	122	131
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 15,000 Std Std Std	Std 5,333 Std Std Std	Std 9,900 Std Std Std	Std 7,876 Std Std Std	Std 1,000 Std Std Std	Std 851 Std Std Std
Right-Hand Drive (supplement)	9,550	3,395	4,500	3,580	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2000	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)



MAKE Model	HONDA CIVIC 5D		EURO ZONE COUNTRIES					
	A		B		D		E	
	ATS		BEF		DEM		ESP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	249,900	194,626	659,000	544,628	32,400	27,931	2,510,000	2,040,650
Price EURO	18,161	14,144	16,336	13,501	16,566	14,281	15,085	12,265
Price index	120.5%	115.3%	108.4%	110.1%	109.9%	116.4%	100.1%	100.0%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	46,000	38,017	2,300	1,983	N/A	N/A
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	5,659	4,407	16,590	13,710	804	693	68,426	55,631
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01.05.2001	13.7603	13.7603	40.3399	40.3399	1.95583	1.95583	166.386	166.386

	F		FIN**		GR**		IRL*	
	FRF		FIM		GRD		IEP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	98,900	82,692	**	**	**	**	15,339	10,137
Price EURO	15,077	12,606					19,477	12,871
Price index	100.0%	102.8%	0.0%	0.0%	0.0%	0.0%	129.2%	104.9%
Major options								
- air conditioning	S	S					S	S
- autom. Gear box	N/A	N/A					990	654
- power steering	S	S					S	S
- ABS	S	S					S	S
- Dual airbag+side airbag	S	S					S	S
Right-hand-drive	2,698	2,256						
Other information								
- warranty condition (x years)	3 Years	3 Years					3 Years	3 Years
- free roadside assistance	No	No					Yes	Yes
- delivery cost included	Yes	Yes					No	No
1 EURO = 01.05.2001	6.55957	6.55957	5.94573	5.94573	340.75	340.75	0.787564	0.787564

Prices are recommended retail prices at 1/5/2001. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, N/A (not available)

* For Sweden and Ireland, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.

** Civic 5D not launched in Finland and Greece at 1/5/2001.



MAKE Model	HONDA CIVIC 5D		EURO ZONE COUNTRIES					
	I		L		NL		P	
	ITL		LUF		NLG		PTE	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	30,254,219	25,411,849	659,000	573,043	43,990	28,988	3,855,000	2,644,472
Price EURO	15,625	13,124	16,336	14,205	19,962	13,154	19,229	13,191
Price index	103.6%	107.0%	108.4%	115.8%	132.4%	107.3%	127.5%	107.6%
Major options								
- air conditioning	S	S	S	S	S	S	200,001	170,941
- autom. Gear box	N/A	N/A	46,000	40,000	3,599	2,192	220,001	188,034
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	796,285	663,571	16,590	14,426	906	762	82,448	70,468
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01.05.2001	1936.27	1936.27	40.3399	40.3399	2.20371	2.20371	200.482	200.482

NON EURO ZONE COUNTRIES

	DK		S*		GB	
	DKK		SEK		GBP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	185,451	70,301	148,400	117,915	10,605	9,026
Price EURO	24,844	9,418	16,222	12,890	17,036	14,499
Price index	164.8%	76.8%	107.6%	105.1%	113.0%	118.2%
Major options						
- air conditioning	S	S	8,000	6,400	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	900	766
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	3,070	1,165	3,762	3,010		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	No	No
1 EURO = 01.05.2001	7.4645	7.4645	9.1478	9.1478	0.6225	0.6225

Prices are recommended retail prices at 1/5/2001. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, N/A (not available)

* For Sweden and Ireland, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.

** Civic 5D not launched in Finland and Greece at 1/5/2001.



MAKE **HONDA**
Model **ACCORD 4D** **EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	326,900	245,420	823,000	680,165	40,510	34,922	3,454,849	2,699,101
Price EURO	23,757	17,835	20,402	16,861	20,712	17,856	20,764	16,222
Price index	131.7%	133.8%	113.1%	126.5%	114.8%	134.0%	115.1%	121.7%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	47,000	38,843	2,500	2,155	200,000	156,250
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	6,887	5,170	20,190	16,686	979	844	83,276	65,060
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	5 Years	5 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01.05.2001	13.7603	13.7603	40.3399	40.3399	1.95583	1.95583	166.386	166.386

EURO ZONE COUNTRIES

	F		FIN		GR**		IRL	
	FRF		FIM		GRD		IEP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	118,300	98,913	151,400	79,237	**	**	21,450	13,765
Price EURO	18,035	15,079	25,464	13,327			27,236	17,477
Price index	100.0%	113.1%	141.2%	100.0%	0.0%	0.0%	151.0%	131.1%
Major options								
- air conditioning	S	S	S	S			S	S
- autom. Gear box	N/A	N/A	N/A	N/A			1,436	921
- power steering	S	S	S	S			S	S
- ABS	S	S	S	S			S	S
- Dual airbag+side airbag	S	S	S	S			S	S
Right-hand-drive	3,283	2,745	2,976	1,556				
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years			3 Years	3 Years
- free roadside assistance	No	No	Yes	Yes			Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes			No	No
1 EURO = 01.05.2001	6.55957	6.55957	5.94573	5.94573	340.75	340.75	0.787564	0.787564

Prices are recommended retail prices at 1/5/2001. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, N/A (not available)

* For Great Britain & Sweden, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in Greece with a 1.8 litre engine.



MAKE **HONDA**
Model **ACCORD 4D** **EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	40,250,000	33,741,666	823,000	715,652	52,490	34,165	5,360,001	3,194,862
Price EURO	20,787	17,426	20,402	17,741	23,819	15,503	26,736	15,936
Price index	115.3%	130.8%	113.1%	133.1%	132.1%	116.3%	148.2%	119.6%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	47,000	40,870	4,000	2,436	220,001	188,034
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	969,103	807,586	20,190	17,557	1,103	927	100,341	85,762
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01.05.2001	1936.27	1936.27	40.3399	40.3399	2.20371	2.20371	200.482	200.482

NON EURO ZONE COUNTRIES

	DK		S*		GB*	
	DKK		SEK		GBP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	254,949	90,072	177,900	141,515	13,490	11,481
Price EURO	34,155	12,067	19,447	15,470	21,671	18,443
Price index	189.4%	90.5%	107.8%	116.1%	120.2%	138.4%
Major options						
- air conditioning	10,000	2,857	8,000	6,400	S	S
- autom. Gear box	25,000	7,143	N/A	N/A	1,000	851
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	3,736	1,330	4,578	3663		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	No	No
1 EURO = 01.05.2001	7.4645	7.4645	9.1478	9.1478	0.6225	0.6225

Prices are recommended retail prices at 1/5/2001. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, N/A (not available)

* For Great Britain & Sweden, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in Greece with a 1.8 litre engine.



LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/01	211138	165729	532809	440149	28209	24342	2322249	1863357
Price EURO	15344	12044	13208	10911	14423	12446	13957	11199
Price index	122.3%	116.3%	105.3%	105.3%	114.9%	120.2%	111.2%	108.1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/01	91362	76406			4531975	3529148		
Price EURO	13928	11648			13300	10357		
Price index	111.0%	112.5%			106.0%	100.0%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	3				1			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			
1 EURO	6.55957				340.75			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/01	27696406	23080338	506171	440149	38611	25457	3019259	2169616
Price EURO	14304	11920	12548	10911	17521	11552	15060	10822
Price index	114.0%	115.1%	100.0%	105.3%	139.6%	111.5%	120.0%	104.5%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P						
Recommended retail price 01/05/01						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO						



LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	347049	259808	892722	737776	43871	37818	3782287	2920074
Price EURO	25221	18881	22130	18289	22431	19336	22732	17550
Price index	119.9%	113.6%	105.2%	110.0%	106.6%	116.3%	108.1%	105.6%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13.7603		40.3399		1.95583		166.386	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	146272	122310			8666976	5998904		
Price EURO	22299	18646			25435	17605		
Price index	106.0%	112.2%			120.9%	105.9%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	3				1			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			
1 EURO	6.55957				340.75			



LANCIA**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	46096780	38413661	848443	737776	56199	36626	5530296	3511242
Price EURO	23807	19839	21032	18289	25502	16620	27585	17514
Price index	113.2%	119.4%	100.0%	110.0%	121.3%	100.0%	131.2%	105.4%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936.27		40.3399		2.20371		200.482	

LANCIA**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO						



Land Rover

EURO ZONE COUNTRIES

Freelander	B		D		E		F	
	BEF		DEM		ESP		FRF	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	26,091	21,563	26,025	22,435	25,003	20,328	24,479	20,467
Price Index	107	106	106	110	102	100	100	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	55,000 75,000 Std Std Std	45,455 61,983 Std Std Std	2,500 n/a Std Std Std	2,155 n/a Std Std Std	Std 290,000 Std Std Std	Std 235,772 Std Std Std	Std 11,450 Std Std Std	Std 9,574 Std Std Std
Right-Hand Drive (supplement)	19,603	16,201	911	785	82,191	66,822	3,151	2,634
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes Yes		One Yes Yes		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

Freelander	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	42,862	23,461	33,807	21,513	27,305	22,754	24,797	21,563
Price Index	175	115	138	106	112	112	102	106
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	12,600 20,000 Std Std Std	6,897 10,947 Std Std Std	1,000 1,500 Std Std Std	636 955 Std Std Std	2,500,000 3,200,000 Std Std Std	2,083,333 2,666,667 Std Std Std	52,300 71,300 Std Std Std	45,478 62,000 Std Std Std
Right-Hand Drive (supplement)	4,362	2,388	0	0	933,142	777,618	18,631	16,201
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes Yes		One Yes No		One Yes No		One Yes Yes	
1 EURO = 1/05/2001	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)
b/ *Major Options*: Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Freelander	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	34,050	20,600	29,897	22,446	33,312	20,740		
Price Index	139	101	122	110	136	102		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	3,550 5,500 Std Std Std	2,148 3,327 Std Std Std	18,981 37,110 Std Std Std	14,250 27,860 Std Std Std	235,000 320,000 Std Std Std	146,312 199,233 Std Std Std		
Right-Hand Drive (supplement)	1,463	885	7,361	5,526	94,202	58,651		
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		One Yes No			
1 EURO = 1/05/2001	0.4538		0.0727		0.0050			

NON EURO ZONE COUNTRIES

Freelander	DK		S		GB	
	DKK		SEK		GBP	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	62,732	20,070	25,745	20,523	28,669	24,399
Price Index	256	99	105	101	117	120
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	25,000 41,000 Std Std Std	7,998 13,117 Std Std Std	9,000 16,000 Std Std Std	7,174 12,755 Std Std Std	750 1,200 Std Std Std	638 1,021 Std Std Std
Right-Hand Drive (supplement)	9,370	2,998	4,609	3,674	0	0
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)
b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	B		D		E		F	
	BEF		DEM		ESP		FRF	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	33,761	27,901	32,868	28,335	32,074	25,058	32,795	27,421
Price Index	109	111	106	113	103	100	106	109
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 72,000 Std Std Std	Std 59,504 Std Std Std	3,950 4,000 Std Std Std	3,405 3,448 Std Std Std	Std 335,000 Std Std Std	Std 261,719 Std Std Std	n/a n/a Std Std Std	n/a n/a Std Std Std
Right-Hand Drive (supplement)	19,603	16,201	911	785	85,532	66,822	3,151	2,634
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes Yes		One Yes Yes		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

Discovery	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	51,106	28,828	42,963	25,707	31,015	25,846	32,087	27,901
Price Index	165	115	139	103	100	103	104	111
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	20,550 26,000 Std Std Std	11,592 14,666 Std Std Std	1,660 1,985 Std Std Std	993 1,188 Std Std Std	Std 2,983,000 Std Std Std	Std 2,485,833 Std Std Std	Std 68,400 Std Std Std	Std 59,478 Std Std Std
Right-Hand Drive (supplement)	4,233	2,388	0	0	933,142	777,618	18,631	16,201
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes Yes		One Yes No		One Yes No		One Yes Yes	
1 EURO = 1/05/2001	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ Major Options: Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	43,834	26,720	39,925	28,681	43,968	25,449		
Price Index	141	107	129	114	142	102		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 5,000 Std Std Std	Std 3,048 Std Std Std	32,885 n/a Std Std Std	23,624 n/a Std Std Std	Std 360,000 Std Std Std	Std 208,373 Std Std Std		
Right-Hand Drive (supplement)	1,452	885	7,693	5,526	94,202	54,526		
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		One Yes No			
1 EURO = 1/05/2001	0.4538		0.0727		0.0050			

NON EURO ZONE COUNTRIES

Discovery	DK		S		GB	
	DKK		SEK		GBP	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	81,328	25,187	33,650	26,825	37,344	31,782
Price Index	262	101	108	107	120	127
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	43,000 45,000 Std Std Std	13,317 13,937 Std Std Std	7,000 14,000 Std Std Std	5,580 11,160 Std Std Std	1,250 1,495 Std Std Std	1,064 1,272 Std Std Std
Right-Hand Drive (supplement)	9,680	2,998	4,609	3,674	0	0
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	B		D		E		F	
2.5 Td 4dr	BEF		DEM		ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	56,801	46,943	58,503	50,434	59,891	46,790	52,251	43,688
Price Index	109	107	112	115	115	107	100	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	19,603	16,201	911	785	85,532	66,822	3,151	2,634
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes Yes		One Yes Yes		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.0248		0.5113		0.0060		0.1524	

EURO ZONE COUNTRIES

Range Rover	FIN		IRL		I		L	
2.5 Td 4dr	FIM		IEP		ITL		LUF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/			75,486	45,167	55,760	46,467	53,984	46,943
Price Index			144	103	107	106	104	107
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag			Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)			0	0	933,142	777,618	18,631	16,201
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included			One Yes No		One Yes No		One Yes Yes	
1 EURO = 1/05/2001			1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)
b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	NL		A		P		GR	
2.5 Td 4dr	NLG		ATS		PTE		GRD	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	77,541	47,267	67,670	48,614	66,728	44,886		
Price Index	148	108	130	111	128	103		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std		
Right-Hand Drive (supplement)	1,452	885	7,693	5,526	94,202	63,367		
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		One Yes No			
1 EURO = 1/05/2001	0.4538		0.0727		0.0050			

NON EURO ZONE COUNTRIES

Range Rover	DK		S		GB	
2.5 Td 4dr	DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	159,086	47,958	56,845	45,314	60,236	51,265
Price Index	304	110	109	104	115	117
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	9,944	2,998	4,609	3,674	0	0
Other Information: - Warranty - Years - Free Roadside Assistance - Delivery Costs Included	One Yes No		One Yes Yes		Three Yes Yes	
1 EURO = 1/05/2001	0.1340		0.1093		1.6064	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2001)

b/ 'Major Options': Std (standard); n/a (not available)



MAKE: MAZDA
Model: DEMIO 1.4L Comfort 46kW/63PS

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	DC72 EAB		DC72 EAB		DC70 EAB		DC70 EAA	
Including options								
<i>Manufacturer's description</i>	1300 TSI 46kW		1.4L Comfort		1.3 Exclusive 46kW		1,3 LTX	
Recommended retail price June 2001	479,000	395,868	27,090	23,353	1,695,000	1,352,049	72,500	60,619
Price EURO	11,874	9,813	13,851	11,940	10,187	8,126	11,053	9,241
Price index		120.8%		146.9%		100.0%		113.7%
Major options								
- air conditioning	n.a.		1,750	1,509	150,000	121,951	n.a.	
- automatic transmission	n.a.		n.a.		n.a.	n.a.	n.a.	
- power steering	included		included		included	included	included	
- ABS	n.a.		included		n.a.	n.a.	n.a.	
- dual airbag	included		included		included	included	included	
- side airbag	n.a.		included		n.a.	n.a.	n.a.	
- sunroof	29,000		1,450	1,250	n.a.	n.a.	n.a.	
- metallic paint	10,000		660	569	30,000	24,390	2,400	2,007
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	36		unlimited		36		36	
- delivery cost included	yes		-		-		-	
1 EURO = (01/11/2000)		40.34		1.96		166.39		6.56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC			DC83 BAJ		DC70 EAD		DC72 EAB	
Including options	No Demio available						Luxembourg shares Belgium specifications	
<i>Manufacturer's description</i>			1.3 Exclusive / 46kW		1.3 16V Clima		1300 TSI 46kW	
Recommended retail price June 2001			12,325	8,191	23,450,000	18,666,667		
Price EURO	0	0	15,650	10,400	12,111	9,641	0	0
Price index				128.0%		118.6%		
Major options								
- air conditioning			718	477	included			
- automatic transmission			n.a.		n.a.			
- power steering			included		included			
- ABS			n.a.		1,200,000			
- dual airbag			included		included			
- side airbag			n.a.		n.a.			
- sunroof			n.a.		n.a.			
- metallic paint					500,000			
Right-hand-drive								
Other information								
- warranty condition			three years / 100,000km		three years / 100,000km			
- free roadside assistance	-		36		36			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2000)		5.95		0.79		1,936.27		40.34



MAKE: MAZDA
Model: DEMIO 1.4L Comfort 46kW/63ps

EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: Demio	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
MSC	DC70 EAA		DC72 EAA		DC70 EAB		DC74 EAA	
Including options								
Manufacturer's description	1.5 Exclusive/55kW		1.3 SE/46kW		1.3 SE 16V Excl. /46kW		1.3 GLX / 46kW	
Recommended retail price June 2001	30,995	21,053	189,990	146,597	3,151,000	2,179,986	4,590,000	3,546,657
Price EURO	14,065	9,553	13,807	10,654	15,717	10,874	13,470	10,408
Price index		117.6%		131.1%		133.8%		128.1%
Major options								
- air conditioning	n.a.	n.a.	n.a.		included		n.a.	
- automatic transmission	n.a.	n.a.	n.a.		n.a.		n.a.	
- power steering	included	included	included		included		included	
- ABS	n.a.	n.a.	included		n.a.		included	
- dual airbag	included	included	included		included		included	
- side airbag	n.a.	n.a.	included		n.a.		n.a.	
- sunroof	n.a.	n.a.	n.a.		n.a.		included	
- metallic paint	987	601	4,147	3,200	41,000		90,000	69,542
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	36		-		-		12	
- delivery cost included	-		yes		-		-	
1 EURO = (01/11/2000)		2.20		13.76		200.48		340.75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Including options					DC49 BAA	
	No Demio available					
Manufacturer's description			1.5 / 55kW		1.3 GXI	
Recommended retail price June 2001			122,500	98,000	9,050	7,702
Price EURO			13,391	10,713	14,538	12,373
Price index						
Major options						
- air conditioning			9,500	7,600	n.a.	
- automatic transmission			9,000	7,200	n.a.	
- power steering			included		included	
- ABS			included		n.a.	
- dual airbag			included		included	
- side airbag			included		n.a.	
- sunroof			n.a.		n.a.	
- metallic paint			4,000	3,200	250	213
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000km		five years / 100,000km		three years / 96,560km	
- free roadside assistance	-		-		-	
- delivery cost included	-		-		520	443
1 EURO = (01/11/2000)		7.46		9.15		0.62



MAKE: MAZDA
Model: 323 1.5L 5HB Active Airco 88ps

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P ECT		BL5P ECG		BL5P EC5		BL5P EDB	
Including options								
Manufacturer's description	1.6-16v - 5M5 TSi - 72kW		1.6L Exclusive		1.6 Exclusive		1.6	
Recommended retail price June 2001	619,000	511,570	31,140	26,845	2,595,000	2,083,756	102,430	85,644
Price EURO	15,345	12,681	15,922	13,726	15,596	12,524	15,615	13,056
Price index		120.0%		129.8%		118.5%		123.5%
Major options								
- air conditioning	54,000		1,750	1,509	included		included	
- automatic transmission	40,000		n.a.		250,000	203,252	n.a.	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof	29,000		1,450		n.a.		n.a.	
- metallic paint	12,500		690	595	40,000	32,520	2,400	2,007
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	36		unlimited		36		36	
- delivery cost included	yes		-		-		-	
1 EURO = (01/11/2000)		40.34		1.96		166.39		6.56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P EDC		BL2N BAH		BL5P ECG		BL5P ECT	
Including options								
Manufacturer's description	1.6 Exclusive		1.6 Exclusive Medium		F1.6 16v Exclusive		1.6V Tsi	
Recommended retail price June 2001	126,400	62,855	15,835	10,277	27,850,000	22,333,333		
Price EURO	21,259	10,571	20,106	13,049	14,383	11,534	0	0
Price index		100.0%		123.4%		109.1%		
Major options								
- air conditioning	n/a		included		included		Luxembourg shares Belgium specifications	
- automatic transmission					n/a			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- sunroof					n/a			
- metallic paint	2,200				550,000			
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km			
- free roadside assistance	-		36		36			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2000)		5.95		0.79		1,936.27		40.34



EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: 323	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P ECG		BL5M EBG		BL5M EBS		BL5P ECG	
Including options								
Manufacturer's description	1.6 I Exclusive		F 1.3 I CE		F 1.3 I Exclusive		1.6 GLX ABS AC	
Recommended retail price June 2001	38,995	25,926	222,990	169,717	3,580,000	2526140	5,590,000	4,093,525
Price EURO	17,695	11,765	16,205	12,334	17,857	12,600	16,405	12,013
Price index		111.3%		116.7%		119.2%		113.6%
Major options								
- air conditioning	included		included	n.a.	included		included	
- automatic transmission			n.a.					
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof			n.a.					
- metallic paint	987	601	4,666	3,600	41,000		90,000	65,906
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	36		-		-		12	
- delivery cost	-		yes		-		-	
1 EURO = (01/11/2000)		2.20		13.76		200.48		340.75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL6L EA1		BL5P EDD		BK8P BAA	
Including options						
Manufacturer's description	2.0 F Exclusive		F1.6		1.5 GSE	
Recommended retail price June 2001	204,991	75,883	144,600	115,680	12,050	10,255
Price EURO	27,462	10,166	15,807	12,646	19,357	16,474
Price index						
Major options						
- air conditioning	included		6,900		included	
- automatic transmission	n/a		Package		n/a	
- power steering	included		included		included	
- ABS	included		included		included	
- dual airbag	included		included		Drivers only	
- side airbag	included		included		n/a	
- sunroof	n/a				n/a	
- metallic paint	3,500		4,000		included	
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000km		five years / 100,000km		three years/ 96,540km	
- free roadside assistance	-		-		three years	
- delivery cost included	-		-		520	443
1 EURO = (01/11/2000)		7.46		9.15		0.62



MAKE: MAZDA
Model: 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: 626	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model Spec. Code	GJ2D EAA		GJ2D EAX		GJ1N EAK		GJ2P EAB	
Including options								
Manufacturer's description	1.8-16v 5M5 TSi - 74 kW		1.9L Comfort		2.0L Excl. 4SDN Airco 115ps		1.8L LTX clim	
Recommended retail price June 2001	789,000	652,066	35,720	30,793	3,100,000	2,395,875	114,900	96,070
Price EURO	19,559	16,164	18,264	15,744	18,631	14,399	17,516	14,646
Price index		125.2%		121.9%		111.5%		
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- metallic paint	13,000	10,744	770	664	50,000	39,063	2,400	2,007
Right-hand-drive								
Other information								
- warranty condition	three years		three years / 100,000km		three years		three years / 100,000km	
- free roadside assistance	36		unlimited		included		36	
- delivery cost included	yes		-		yes		-	
1 EURO = (01/11/2000)		40.34		1.96		166.39		6.56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: 626	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model Spec. Code	GJ2D EAH		GJ3D BAD		GJ1L EAA		GJ2D EAA	
Including options								
Manufacturer's description	1.9L Excl. 5HB Airco 100ps		1.8 5HB COMFORT		2.0 16v SDN Exclusive		1.8-16v 5M5 TSi - 74 kW	
Recommended retail price June 2001	149,200	76,766	18,310	11,825	36,950,000	29,916,667		
Price EURO	25,094	12,911	23,249	15,015	19,083	15,451	0	0
Price index		100.0%		116.3%		119.7%		
Major options							Luxembourg shares Belgium specifications	
- air conditioning	5,900	3,072	included		included			
- automatic transmission	n.a.		n.a.		n.a.			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- metallic paint	1,800		275	178	650,000			
Right-hand-drive								
Other information								
- warranty condition	currently sell-out model in SF three years		three years		three years/100.000km			
- free roadside assistance	-		36		36			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2000)		5.95		0.79		1,936.27		40.34



MAKE: MAZDA

Model: 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: 626	incl tax	excl tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl tax	excl tax	incl tax	excl tax
Model Spec. Code	GJ2P EAE		GJ2D EAD		GJ1L EAN		GJIL EAN	
Including options								
Manufacturer's description	1.9L Excl. 5HB Airco 100ps		1.8i CE		1.9L Excl. 4SDN Airco 100ps		1.9L Excl. 4SDN Airco 100ps	
Recommended retail price June 2001	45,995	30,189	279,990	214,060	4,955,000	2,864,918	7,250,000	4,628,653
Price EURO	20,872	13,699	20,348	15,556	24,715	14,290	21,277	13,584
Price index		106.1%		120.5%		110.7%		105.2%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- airbag	included		included		included		included	
- metallic paint	1,089	663	4,971	3,800	41,000		100,000	63,843
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years		three years		three years / 100,000km	
- free roadside assistance	36		-		-		12	
- delivery cost included	995		yes		-		-	
1 EURO = (01/11/2000)		2.20		13.76		200.48		340.75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 626	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Model Spec. Code	GJ2D EAN		GJ2F EAG		GJ3D BAA	
Including options						
Manufacturer's description	1.9L Comf. 5HB Airco 100ps		2.0L Excl. 5HB 115ps		626 1.8 5dr Gxi	
Recommended retail price June 2001	211,494	77,253	176,400	141,120	13,795	11,740
Price EURO	28,333	10,349	19,283	15,427	22,161	18,859
Price index						
Major options						
- air conditioning	n.a.		Package		included	
- automatic transmission	n.a.		9,500	7,600	n.a.	
- power steering	included		included		included	
- dual airbag	included		included		included	
- side airbag	included		included		included	
- airbag	included		included		included	
- metallic paint	3,500		4,000	3,200	295	251
Right-hand-drive						
Other information						
- warranty condition	three years		five years / 100,000km		three years/ 96,540km	
- free roadside assistance	-		five years / 100,000km		three years	
- delivery cost included	-		yes		520	443
1 EURO = (01/11/2000)		7.46		9.15		0.62



EURO ZONE COUNTRIES

Mercedes-Benz C 180	B		D		E		F	
	EUR		EUR		EUR		EUR	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Sedan, 1998 cc 6-speed-transmiss.								
Recommended retail price 01/05/01	27,104	22,400	25,984	22,400	27,124	21,191	25,976	21,719
Price EURO	27,104	22,400	25,984	22,400	27,124	21,191	25,976	21,719
Price index	105.2%	105.7%	100.9%	105.7%	105.3%	100.0%	100.9%	102.5%
Major options								
- air conditioning	1,740	1,438	1,640	1,410		s	1,675	1,400
- autom. Gear box	2,086	1,724	1,960	1,690	2,314	1,809	1,890	1,580
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2180 EUR		2135 EUR		2135 EUR		2135 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2001		40.3399		1.95583		166.386		6.55957

EURO ZONE COUNTRIES

Mercedes-Benz C 180	FIN		IRL		I		L	
	FIM		IEP		EUR		EUR	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Sedan, 1998 cc 6-speed-transmiss.								
Recommended retail price 01/05/01	235,500	126,658	27,110	17,289	27,106	21,616	25,757	22,397
Price EURO	39,608	21,302	34,423	21,953	27,106	21,616	25,757	22,397
Price index	153.8%	100.5%	133.6%	103.6%	105.2%	102.0%	100.0%	105.7%
Major options								
- air conditioning	16,900	9,770	2,111	1,372		s	1,648	1,433
- autom. Gear box	22,700	11,800	2,070	1,270	1,872	1,560	1,916	1,666
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2135 EUR		s		2135 EUR		2135 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes
1 EURO = 02.05.2001		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.05.2001. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz C 180	NL		A		P		GR	
	NLG		EUR		EUR		EUR	
Sedan, 1998 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	74,650	48,422	30,395	22,415	32,708	21,952	33,570	21,594
Price EURO	33,875	21,973	30,395	22,415	32,708	21,952	33,570	21,594
Price index	131.5%	103.7%	118.0%	105.8%	127.0%	103.6%	130.3%	101.9%
Major options								
- air conditioning	6,938	4,225	1,912	1,410		s		s
- autom. Gear box	6,115	3,724	2,522	1,860	2,494	1,673	2,671	1,790
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2135 EUR		2135 EUR		2135 EUR		2135 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		no		no
1 EURO = 02.05.2001		2.20371		13.7603		200.482		340.75

NON EURO ZONE COUNTRIES

Mercedes-Benz C 180	DK		S		GB	
	DKK		SEK		GBP	
Sedan, 1998 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	484,400	158,796	237,241	189,793	16,586	14,116
Price EURO	64,894	21,273	25,934	20,747	26,644	22,676
Price index	251.9%	100.4%	100.7%	97.9%	103.4%	107.0%
Major options						
- air conditioning	38,152	10,901	15,200	12,160		s
- autom. Gear box	41,484	11,853	17,500	14,000	1,450	1,234
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		2135 EUR		2135 EUR		s
Other information						
- warranty condition (x years)		1		1		1+2
- free roadside assistance		yes		yes		yes
- delivery cost included		no		no		no
1 EURO = 02.05.2001		7.4645		9.1478		0.6225

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2001 Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	B		D		E		F	
	EUR		EUR		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	34,485	28,500	33,756	29,100	37,700	29,453	34,658	28,978
Price EURO	34,485	28,500	33,756	29,100	37,700	29,453	34,658	28,978
Price index	104.2%	100.0%	102.0%	102.1%	113.9%	103.3%	104.7%	101.7%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	2,086	1,724	1,960	1,690	2,200	1,719	2,045	1,710
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1851 EUR		1815 EUR		1815 EUR		1815 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2001		40.3399		1.95583		166.386		6.55957

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	FIN		IRL		I		L	
	FIM		IEP		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	346,860	174,750	38,236	22,891	36,567	29,489	33,094	28,777
Price EURO	58,338	29,391	48,549	29,066	36,567	29,489	33,094	28,777
Price index	176.3%	103.1%	146.7%	102.0%	110.5%	103.5%	100.0%	101.0%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	22,000	11,900	2,500	1,400	1,872	1,560	1,916	1,666
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1815 EUR		s		1815 EUR		1815 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes
1 EURO = 02.05.2001		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.05.2001. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	NL		A		P		GR	
	NLG		EUR		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	105,610	64,806	38,945	29,642	46,126	30,228	54,879	29,913
Price EURO	47,924	29,408	38,945	29,642	46,126	30,228	54,879	29,913
Price index	144.8%	103.2%	117.7%	104.0%	139.4%	106.1%	165.8%	105.0%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	3,000	1,827	2,793	1,860	2,334	1,995	2,671	1,790
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1815 EUR		1815 EUR		1815 EUR		1815 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		no		no
1 EURO = 02.05.2001		2.20371		13.7603		200.482		340.75

NON EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	DK		S		GB	
	DKK		SEK		GBP	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	694,000	219,104	311,213	248,970	22,243	18,930
Price EURO	92,973	29,353	34,020	27,216	35,732	30,410
Price index	280.9%	103.0%	102.8%	95.5%	108.0%	106.7%
Major options						
- air conditioning		s		s		s
- autom. Gear box	42,000	11,853	17,500	14,000	1,450	1,234
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		1815 EUR		1815 EUR		s
Other information						
- warranty condition (x years)		1		1		1+2
- free roadside assistance		yes		yes		yes
- delivery cost included		no		no		no
1 EURO = 02.05.2001		7.4645		9.1478		0.6225

Notes:

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Effective on 01.05.2001. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz S 320	B		D		E		F	
	EUR		EUR		EUR		EUR	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	62,983	52,052	60,320	52,000	68,557	53,560	63,436	53,040
Price EURO	62,983	52,052	60,320	52,000	68,557	53,560	63,436	53,040
Price index	105.0%	100.1%	100.6%	100.0%	114.3%	103.0%	105.8%	102.0%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		3416 EUR		3345 EUR		3345 EUR		3345 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes
1 EURO = 02.05.2001		40.3399		1.95583		166.386		6.55957

EURO ZONE COUNTRIES

Mercedes-Benz S 320	FIN		IRL		I		L	
	FIM		IEP		EUR		EUR	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/01	652,970	320,305	68,870	41,207	64,115	52,468	59,980	52,156
Price EURO	109,822	53,871	87,447	52,322	64,115	52,468	59,980	52,156
Price index	183.1%	103.6%	145.8%	100.6%	106.9%	100.9%	100.0%	100.3%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		3345 EUR		s		3345 EUR		3345 EUR
Other information								
- warranty condition (x years)		1		1		1		1
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes
1 EURO = 02.05.2001		5.94573		0.787564		1936.27		40.3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany).

Effective on 01.05.2001. Final prices are set by dealers.



Mercedes-Benz