



Competition DG

NOVEMBER 2002

Tablas de Precios de los Constructores

Tabeller fra. Fabrikanterne

Preisübersichten der Hersteller

Manufacturer Price tables

Valmistajan hintataulukot

Tableaux de prix des constructeurs

Tabella dei prezzi fornita dei fabbricanti

Fabrieksprijs tabel

Tabelas dos constructores

Tabell över tillverkarpriiser

ALFA ROMEO

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 147 1,6 16V TS DISTINCTIVE 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 22900 | 17348 | 18350 | 15165 | 19550 | 16853 | 19150 | 15569 |
| Price index | 131,3% | 118,4% | 105,2% | 103,5% | 112,1% | 115,0% | 109,8% | 106,3% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 2000 | 1515 | 1650 | 1364 | 1662 | 1433 | 1701 | 1383 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |

ALFA ROMEO

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 147 1,6 16V TS DISTINCTIVE 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 19250 | 16095 | 29100 | 15073 | 20200 | 14882 | 23995 | 15022 |
| Price index | 110,4% | 109,8% | 166,9% | 102,9% | 115,8% | 101,6% | 137,6% | 102,5% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1719 | 1437 | 2619 | 1357 | 1580 | 1339 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | NO | |



ALFA ROMEO

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | | |
| 147 1,6 16V TS DISTINCTIVE 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 20330 | 16942 | 17440 | 15165 | 21950 | 14652 | 24530 | 15599 |
| Price index | 116,6% | 115,6% | 100,0% | 103,5% | 125,9% | 100,0% | 140,7% | 106,5% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1738 | 1448 | 1569 | 1364 | 1976 | 1319 | 1227 | 780 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

ALFA ROMEO

NON EURO ZONE COUNTRIES

| | DK | | SV | | GB | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|
| | DKK | | SEK | | GBP | |
| 147 1,6 16V TS DISTINCTIVE 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | |
| Price EURO | 36330 | 12770 | 18391 | 14713 | 22291 | 18970 |
| Price index | 208,3% | 87,2% | 105,5% | 100,4% | 127,8% | 129,5% |
| Major options | | | | | | |
| - air conditioning | S | | 1022 | 818 | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 3101 | 1090 | 1655 | 1324 | S | |
| Other information | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 3 | |
| - free roadside assistance | YES | | | | YES | |
| - delivery cost included | YES | | | | YES | |



ALFA ROMEO**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 156 1,6 TS 16V BN 4P PROGRESSION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 24500 | 18561 | 20050 | 16653 | 22000 | 18966 | 20600 | 16748 |
| Price index | 127,9% | 114,4% | 104,7% | 102,6% | 114,9% | 116,9% | 107,6% | 103,2% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 2100 | 1591 | 1800 | 1495 | 1870 | 1612 | 1831 | 1489 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |

ALFA ROMEO**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 156 1,6 TS 16V BN 4P PROGRESSION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 21000 | 17559 | | | 22720 | 16870 | 26500 | 16590 |
| Price index | 109,7% | 108,2% | | | 118,6% | 104,0% | 138,4% | 102,2% |
| Major options | | | | | | | | |
| - air conditioning | S | | | | S | | S | |
| - autom. Gear box | NA | | | | NA | | NA | |
| - power steering | S | | | | S | | S | |
| - ABS | S | | | | S | | S | |
| - airbag | S | | | | S | | S | |
| Right-hand-drive | 1872 | 1565 | | | 1780 | 1508 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | NO | |



ALFA ROMEO**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | | | | | | | |
| 156 1,6 TS 16V BN 4P PROGRESSI ON | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 21705 | 18088 | 19151 | 16653 | 24685 | 16228 | 28384 | 18838 |
| Price index | 113,3% | 111,5% | 100,0% | 102,6% | 128,9% | 100,0% | 148,2% | 116,1% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1953 | 1628 | 1719 | 1495 | 2222 | 1461 | 1419 | 942 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

ALFA ROMEO**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|--|-----------|----------|-----------|----------|-----------------------|-----------------------|
| | DKK | | SEK | | GBP | |
| 156 1,6 TS 16V BN 4P PROGRESSI ON | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | | | | | 14405 22621 | 12260 19252 |
| Price index | | | | | 118,1% | 118,6% |
| Major options | | | | | | |
| - air conditioning | | | | | S | |
| - autom. Gear box | | | | | NA | |
| - power steering | | | | | S | |
| - ABS | | | | | S | |
| - airbag | | | | | S | |
| Right-hand-drive | | | | | S | |
| Other information | | | | | | |
| - warranty condition (x years) | | | | | 3 | |
| - free roadside assistance | | | | | YES | |
| - delivery cost included | | | | | YES | |



ALFA ROMEO

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 166 2.0 TS 16V BN 4P PRO | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 35200 | 25959 | 28350 | 23430 | 30000 | 25862 | 30160 | 23563 |
| Price index | 130,6% | 123,1% | 105,2% | 111,1% | 111,3% | 122,7% | 111,9% | 111,8% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 3100 | 2286 | 2400 | 1983 | 2550 | 2198 | 2714 | 2121 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |

ALFA ROMEO

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 166 2.0 TS 16V BN 4P PRO | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 29200 | 24415 | 41200 | 21083 | 38020 | 25861 | 39425 | 24844 |
| Price index | 108,4% | 115,8% | 152,9% | 100,0% | 141,1% | 122,7% | 146,3% | 117,8% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 2609 | 2181 | 3708 | 1897 | 2730 | 2313 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | NO | |



ALFA ROMEO**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| 166 2.0 TS 16V BN 4P PRO | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 33490 | 27908 | 26945 | 23430 | 35150 | 22532 | 42769 | 27834 |
| Price index | 124,3% | 132,4% | 100,0% | 111,1% | 130,5% | 106,9% | 158,7% | 132,0% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 3014 | 2512 | 2280 | 1983 | 3164 | 2028 | 2139 | 1392 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

ALFA ROMEO**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|------------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| 166 2.0 TS 16V BN 4P PRO | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | 446015 | 145112 | 252505 | 201999 | 20365 | 17332 |
| Price EURO | 60012 | 19525 | 27782 | 22225 | 31980 | 27217 |
| Price index | 222,7% | 92,6% | 103,1% | 105,4% | 118,7% | 129,1% |
| Major options | | | | | | |
| - air conditioning | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 5059 | 1646 | 2500 | 2000 | S | |
| Other information | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | |



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 17.790 | 14.398 | 17.636 | 15.203 | 17.086 | 13.891 | 17.478 | 14.341 |
| Price index | 112,8 | 120,5 | 111,9 | 127,2 | 108,4 | 116,2 | 110,9 | 120,0 |
| Major options | | | | | | | | |
| - air conditioning | 1.694 | 1.400 | 1.330 | 1.147 | S | S | 1.992 | 1.666 |
| - autom. gear box | 1.380 | 1.140 | 1.230 | 1.060 | 1.360 | 1.106 | 1.211 | 1.013 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 1.747 | - | 1.577 | - | 1.801 | - | 1.759 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | yes | | no | | yes | | yes | |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 23.962 | 11.953 | 19.040 | 12.195 | 18.297 | 14.748 | 15.767 | 13.710 |
| Price index | 152,0 | 100,0 | 120,8 | 102,0 | 116,0 | 123,4 | 100,0 | 114,7 |
| Major options | | | | | | | | |
| - air conditioning | 1.160 | 557 | 2.145 | 1.358 | S | S | 1.500 | 1.304 |
| - autom. gear box | 2.380 | 1.159 | 1.860 | 1.192 | N.A. | N.A. | 1.240 | 1.078 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 1.933 | - | - | - | 1.714 | - | 1.748 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | yes | | yes | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2002.
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | |
| Price EURO | 20.849 | 13.724 | 19.013 | 14.366 | 23.750 | 14.968 |
| Price index | 132,2 | 114,8 | 120,6 | 120,2 | 150,6 | 125,2 |
| Major options | | | | | | |
| - air conditioning | 2.105 | 1.282 | S | S | S | S |
| - autom. gear box | 1.840 | 1.121 | 1.870 | 1.416 | NA | NA |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | - | 1.788 | - | 1.764 | - | 1.763 |
| Other information | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |

NON EURO ZONE COUNTRIES

| | GR | | DK | | S | | GB | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 17.672 | 12.834 | 30.730 | 11.170 | 16.885 | 13.431 | 17.420 | 14.826 |
| Price index | 112,1 | 107,4 | 194,9 | 93,4 | 107,1 | 112,4 | 110,5 | 124,0 |
| Major options | | | | | | | | |
| - air conditioning | 1.717 | 1.473 | 4.485 | 1.282 | 673 | 538 | 2.105 | 1.791 |
| - autom. gear box | 1.473 | 1.050 | 3.436 | 982 | 1.106 | 885 | 2.007 | 1.708 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 1.720 | - | 1.511 | - | 1.609 | - | - |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 3 | |
| - free roadside assistance | no | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| | | | 1€ = | 7,43210 | 1€ = | 9,08880 | 1€ = | 0,63680 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2002.
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A4 1.9 TDI (1.9l, 130 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 25.612 | 20.822 | 26.594 | 22.926 | 27.246 | 21.959 | 27.210 | 22.431 |
| Price index | 105,1 | 102,8 | 109,2 | 113,2 | 111,8 | 108,4 | 111,7 | 110,7 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 2.050 | 1.694 | N.A. | N.A. | 2.100 | 1.707 | N.A. | N.A. |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 2.508 | - | 2.203 | - | 2.539 | - | 2.511 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | yes | | no | | yes | | yes | |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A4 1.9 TDI (1.9l, 130 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 40.090 | 20.254 | 33.883 | 21.702 | 27.999 | 22.833 | 24.363 | 20.841 |
| Price index | 164,6 | 100,0 | 139,1 | 107,1 | 114,9 | 112,7 | 100,0 | 102,9 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | N.A. | N.A. | 2.440 | 1.815 | N.A. | N.A. | 1.900 | 1.652 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 2.933 | - | - | - | 2.456 | - | 2.448 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | yes | | yes | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov 1st, 2002

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | |
| Audi A4 1.9 TDI (1.9l, 130 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | |
| Price EURO | 34.704 | 21.273 | 29.356 | 22.518 | 34.658 | 21.633 |
| Price index | 142,4 | 105,0 | 120,5 | 111,2 | 142,3 | 106,8 |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. gear box | 2.580 | 1.572 | N.A. | n.A. | N.A. | N.A. |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | - | 2.567 | - | 2.543 | - | 2.501 |
| Other information | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |

NON EURO ZONE COUNTRIES

| | GR | | DK | | S | | GB | |
|--------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A4 1.9 TDI (1.9l, 130 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 32.727 | 20.771 | 56.309 | 18.467 | 25.698 | 20.141 | 27.392 | 23.313 |
| Price index | 134,3 | 102,6 | 231,1 | 91,2 | 105,5 | 99,4 | 112,4 | 115,1 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | N.A. | N.A. | 5.073 | 1.449 | 2.028 | 1.622 | 2.346 | 1.997 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | - | 2.410 | - | 2.238 | - | 2.275 | - | - |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 3 | |
| - free roadside assistance | no | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| | | | 1€ = | 7,43210 | 1€ = | 9,08880 | 1€ = | 0,63680 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2002

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 33.328 | 27.179 | 31.915 | 27.513 | 32.385 | 25.301 | 31.916 | 26.413 |
| Price index | 110,5 | 115,0 | 105,8 | 116,4 | 107,3 | 107,0 | 105,8 | 111,7 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 2.300 | 1.901 | 2.100 | 1.810 | 2.220 | 1.734 | 1.742 | 1.457 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.940 | 0 | 2.522 | 0 | 2.920 | 0 | 2.921 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | yes | | no | | yes | | yes | |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 45.723 | 23.642 | 40.304 | 24.316 | 33.683 | 27.548 | 30.173 | 26.238 |
| Price index | 151,5 | 100,0 | 133,6 | 102,9 | 111,6 | 116,5 | 100,0 | 111,0 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 3.240 | 1.620 | 2.950 | 1.777 | 2.330 | 1.942 | 2.150 | 1.870 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 0 | 3.472 | - | - | 0 | 2.829 | 0 | 2.834 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | yes | | yes | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | |
| Price EURO | 39.820 | 25.526 | 37.185 | 26.817 | 46.421 | 27.389 |
| Price index | 132,0 | 108,0 | 123,2 | 113,4 | 153,8 | 115,8 |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. gear box | 2.300 | 1.401 | 2.170 | 1.600 | 2.395 | N.A. |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.936 | 0 | 2.986 | 0 | 2.896 |
| Other information | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |

NON EURO ZONE COUNTRIES

| | GR | | DK | | S | | GB | |
|---------------------------------------|-----------|-----------|--------------|-----------|--------------|-----------|--------------|-----------|
| | € | | € | | € | | € | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 45.098 | 24.194 | 65.881 | 21.201 | 28.016 | 22.335 | 30.265 | 24.936 |
| Price index | 149,5 | 102,3 | 218,3 | 89,7 | 92,9 | 94,5 | 100,3 | 105,5 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 3.300 | 1.764 | 5.665 | 1.618 | 2.410 | 1.928 | 2.266 | 1.929 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.807 | 0 | 2.636 | 0 | 2.668 | - | - |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 3 | |
| - free roadside assistance | no | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| | | | 1€ = 7,43210 | | 1€ = 9,08880 | | 1€ = 0,63680 | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2002

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 4.2

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A8 4.2 (4,2l, 335 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 75.188 | 61.754 | 71.847 | 61.937 | 79.302 | 61.570 | 74.160 | 61.622 |
| Price index | 105,2 | 100,8 | 100,5 | 101,1 | 110,9 | 100,5 | 103,7 | 100,6 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.894 | 0 | 2.586 | 0 | 2.912 | 0 | 3.114 |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | yes | | no | | yes | | yes | |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A8 4.2 (4,2l, 335 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 125.793 | 62.724 | 101.522 | 61.249 | 74.724 | 61.749 | 71.492 | 61.782 |
| Price index | 176,0 | 102,4 | 142,0 | 100,0 | 104,5 | 100,8 | 100,0 | 100,9 |
| Major options | | | | | | | | |
| - air conditioning | | | S | S | S | S | S | S |
| - autom. gear box | | | S | S | S | S | S | S |
| - power steering | | | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S |
| Right-hand-drive | 0 | 3.194 | - | - | 0 | 2.817 | 0 | 2.878 |
| Other information | | | | | | | | |
| - warranty condition (years) | | | 2 | | 2 | | 2 | |
| - free roadside assistance | | | no | | yes | | no | |
| - delivery cost incl. included | | | no | | yes | | yes | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 4.2

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | |
| Audi A8 4.2 (4,2l, 335 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | |
| Price EURO | 99.387 | 61.927 | 86.652 | 61.868 | 104.933 | 61.774 |
| Price index | 139,0 | 101,1 | 121,2 | 101,0 | 146,8 | 100,9 |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. gear box | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.977 | 0 | 3.000 | 0 | 2.865 |
| Other information | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |

NON EURO ZONE COUNTRIES

| | GR | | DK | | S | | GB | |
|---------------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| Audi A8 4.2 (4,2l, 335 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 11/01/02 | | | | | | | | |
| Price EURO | 112.894 | 61.738 | 207.437 | 61.646 | 78.498 | 62.721 | 72.734 | 61.901 |
| Price index | 157,9 | 100,8 | 290,2 | 100,6 | 109,8 | 102,4 | 101,7 | 101,1 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 0 | 2.966 | 0 | 2.858 | 0 | 2.760 | - | - |
| Other information | | | | | | | | |
| - warranty condition (years) | 2 | | 2 | | 2 | | 3 | |
| - free roadside assistance | no | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| | | | 1 € = | 7,43210 | 1 € = | 9,08880 | 1 € = | 0,63680 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| Mini One 1598 cm³ | B | | D | | E | | F | |
|---|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 13.818 | 11.420 | 14.500 | 12.500 | 13.867 | 11.274 | 13.854 | 11.584 |
| Price Index in % | 106,1 | 101,6 | 111,3 | 111,2 | 106,5 | 100,3 | 106,4 | 103,0 |
| Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag | 950 1.470 S S S | 785 1.215 S S S | 900 1.400 S S S | 776 1.207 S S S | 950 1.569 S S S | 772 1.276 S S S | 1.000 1.500 S S S | 836 1.254 S S S |
| Right-hand-drive in €/LC | 800 | 767 | 928 | 800 | 943 | 767 | 917 | 767 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

EURO ZONE COUNTRIES

| Mini One 1598 cm³ | FIN | | GR | | IRL | | I | |
|---|--------------|--------------|-----------------------------|-----------------------------|-------------------------------|-----------------------------|---------------------------|---------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | | | 16.734 | 11.798 | 18.564 | 11.814 | 13.492 | 11.243 |
| Price Index in % | | | 128,5 | 104,9 | 142,5 | 105,1 | 103,6 | 100,0 |
| Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag | | | 778 1.806 S S S | 557 1.292 S S S | 1.240 2.000 S S S | 789 1.273 S S S | S 1.500 S S S | S 1.250 S S S |
| Right-hand-drive in €/LC | | | 1.505 | 1.275 | - | - | 920 | 767 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | | | 2 years yes yes | | 2 years yes no | | 2 years yes no | |
| 1 EURO = 01/11/2002 | | | | | | | | |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| Mini One 1598 cm³ | L | | NL | | A | | P | |
|---|---------------------------|---------------------------|----------------------------|--------------------------|--------------------------|--------------------------|---------------------------|-------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 13.026 | 11.327 | 17.103 | 11.450 | 15.001 | 11.683 | 19.082 | 11.821 |
| Price Index in % | 100,0 | 100,7 | 131,3 | 101,8 | 115,2 | 103,9 | 146,5 | 105,1 |
| Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag | S 1.400 S S S | S 1.217 S S S | 1.265 -- S S S | 770 -- S S S | 995 -- S S S | 754 -- S S S | 1.011 - S S S | 850 - S S S |
| Right-hand-drive in €/LC | 920 | 767 | 1.260 | 767 | 1.027 | 792 | 952 | 800 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

NON EURO ZONE COUNTRIES

| Mini One 1598 cm³ | DK | | S | | GB | |
|---|---------------------------------|--------------------------------|--------------|--------------|---------------------------|---------------------------|
| | Dkr | | Skr | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 241.179 32.451 | 88.822 11.951 | | | 9.038 14.193 | 7.692 12.079 |
| Price Index in % | 249,1 | 106,3 | | | 109,0 | 107,4 |
| Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag | 23.745 36.969 S S S | 6.784 10.563 S S S | | | 830 980 S S S | 706 834 S S S |
| Right-hand-drive in €/LC | 9.536 | 7.629 | | | - | - |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | | | 3 years yes no | |
| 1 EURO = 01/11/2002 | DKK | 7,4321 | Skr | 9,0888 | GBP | 0,6368 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 318i 4dr 1995 cm3 | B | | D | | E | | F | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 25.570 | 21.132 | 25.600 | 22.069 | 26.496 | 20.700 | 26.154 | 21.868 |
| Price Index in % | 101,4 | 105,3 | 101,5 | 110,0 | 105,0 | 103,2 | 103,7 | 109,0 |
| Major Options in €/LC | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.192 | 1.812 | 1.850 | 1.595 | 2.254 | 1.761 | 2.100 | 1.756 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive in €/LC | 1.546 | 1.278 | 1.508 | 1.300 | 1.636 | 1.278 | 1.524 | 1.274 |
| Other Information | | | | | | | | |
| - warranty condition | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

EURO ZONE COUNTRIES

| 318i 4dr 1995 cm3 | FIN | | GR | | IRL | | I | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 37.844 | 20.065 | 33.304 | 20.837 | 34.159 | 21.598 | 26.486 | 22.072 |
| Price Index in % | 150,0 | 100,0 | 132,0 | 103,9 | 135,4 | 107,6 | 105,0 | 110,0 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.820 | 2.311 | 2.597 | 1.640 | 2.500 | 1.581 | 1.694 | 1.412 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 2.940 | 2.410 | 1.505 | 1.275 | - | - | 1.534 | 1.278 |
| Other Information | | | | | | | | |
| - warranty condition | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | no | | yes | | no | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 318i 4dr 1995 cm3 | L | | NL | | A | | P | |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 25.225 | 21.935 | 31.230 | 20.301 | 28.719 | 22.160 | 34.199 | 21.752 |
| Price Index in % | 100,0 | 109,3 | 123,8 | 101,2 | 113,9 | 110,4 | 135,6 | 108,4 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 1.930 S S S | S 1.678 S S S | S 2.395 S S S | S 1.459 S S S | S 2.641 S S S | S 1.550 S S S | S 2.249 S S S | S 1.890 S S S |
| Right-hand-drive | 1.473 | 1.281 | 2.100 | 1.279 | 1.658 | 1.279 | 1.547 | 1.300 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

NON EURO ZONE COUNTRIES

| 318i 4dr 1995 cm3 | DK | | S | | GB | |
|---|----------------------------|----------------------------|----------------------------|----------------------------|-----------------------------|-----------------------------|
| | Dkr | | Skr | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 395.519 53.218 | 144.335 19.420 | 229.225 25.221 | 182.728 20.105 | 17.149 26.930 | 14.595 22.919 |
| Price Index in % | 211,0 | 96,8 | 100,0 | 100,2 | 106,8 | 114,2 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 47.130 S S S | S 13.466 S S S | S 20.400 S S S | S 16.320 S S S | 895 1.220 S S S | 762 1.038 S S S |
| Right-hand-drive | 9.536 | 7.629 | 10.000 | 8.000 | - | - |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | 2 years yes yes | | 3 years yes no | |
| 1 EURO = 01/11/2002 | DKK | 7,4321 | Skr | 9,0888 | GBP | 0,6368 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | B | | D | | E | | F | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 33.609 | 27.776 | 32.600 | 28.103 | 34.288 | 26.787 | 33.729 | 28.201 |
| Price Index in % | 104,5 | 107,3 | 101,4 | 108,6 | 106,6 | 103,5 | 104,9 | 109,0 |
| Major Options in €/LC | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.273 | 1.879 | 2.000 | 1.724 | 2.300 | 1.797 | 1.900 | 1.589 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive in €/LC | 1.608 | 1.329 | 1.566 | 1.350 | 1.701 | 1.329 | 1.585 | 1.325 |
| Other Information | | | | | | | | |
| - warranty condition | 2 years | | 2 years | | 2 years | | 2 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | FIN | | GR | | IRL | | I | |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 47.522 | 25.879 | 54.158 | 27.798 | 45.668 | 27.326 | 32.885 | 27.404 |
| Price Index in % | 147,8 | 100,0 | 168,4 | 107,4 | 142,0 | 105,6 | 102,2 | 105,9 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | 1.180 | 967 | 3.345 | 1.769 | 2.800 | 1.675 | 2.019 | 1.683 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 3.030 | 2.484 | 1.570 | 1.331 | - | - | 1.595 | 1.329 |
| Other Information | | | | | | | | |
| - warranty condition | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | no | | yes | | no | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | L | | NL | | A | | P | |
|---|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 32.164 | 27.968 | 42.010 | 26.866 | 37.870 | 28.177 | 43.181 | 28.071 |
| Price Index in % | 100,0 | 108,1 | 130,6 | 103,8 | 117,7 | 108,9 | 134,3 | 108,5 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 2.000 S S S | S 1.739 S S S | S 2.267 S S S | S 1.381 S S S | S 3.039 S S S | S 1.725 S S S | S 2.034 S S S | S 1.709 S S S |
| Right-hand-drive | 1.553 | 1.350 | 2.184 | 1.330 | 1.788 | 1.330 | 1.606 | 1.350 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

NON EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | DK | | S | | GB | |
|---|----------------------------|----------------------------|----------------------------|----------------------------|---------------------------|---------------------------|
| | Dkr | | Skr | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 528.883 71.162 | 186.226 25.057 | 283.387 31.180 | 226.057 24.872 | 20.416 32.061 | 17.376 27.286 |
| Price Index in % | 221,2 | 96,8 | 96,9 | 96,1 | 99,7 | 105,4 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 53.600 S S S | S 15.314 S S S | S 21.000 S S S | S 16.800 S S S | S 1.220 S S S | S 1.038 S S S |
| Right-hand-drive | 9.918 | 7.934 | 10.000 | 8.000 | - | - |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | 2 years yes yes | | 3 years yes no | |
| 1 EURO = 01/11/2002 | DKK | 7,4321 | Skr | 9,0888 | GBP | 0,6368 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 735iA 4dr 3600 cm3 | B | | D | | E | | F | |
|--|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 67.877 | 56.097 | 65.100 | 56.121 | 71.843 | 56.128 | 66.976 | 56.000 |
| Price Index in % | 105,3 | 100,3 | 101,0 | 100,3 | 111,4 | 100,3 | 103,9 | 100,1 |
| Major Options in €LC - air conditioning - automatic gear box - power steering - ABS - airbag | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S |
| Right-hand-drive in €LC | 1.670 | 1.380 | 1.624 | 1.400 | 1.766 | 1.380 | 1.646 | 1.376 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 year yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

EURO ZONE COUNTRIES

| 735iA 4dr 3600 cm3 | FIN | | GR | | IRL | | I | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 122.149 | 56.096 | 106.455 | 56.142 | 93.508 | 55.952 | 67.167 | 55.973 |
| Price Index in % | 189,5 | 100,3 | 165,1 | 100,3 | 145,1 | 100,0 | 104,2 | 100,0 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S |
| Right-hand-drive | 3.110 | 2.549 | 1.570 | 1.331 | - | - | 1.656 | 1.380 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | 2 years yes yes | | 2 years yes no | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| 735iA 4dr 3600 cm3 | L | | NL | | A | | P | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 64.463 | 56.055 | 90.002 | 56.094 | 77.520 | 56.174 | 88.412 | 56.101 |
| Price Index in % | 100,0 | 100,2 | 139,6 | 100,3 | 120,3 | 100,4 | 137,2 | 100,3 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S |
| Right-hand-drive | 1.610 | 1.400 | 2.266 | 1.380 | 1.922 | 1.381 | 1.666 | 1.400 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

NON EURO ZONE COUNTRIES

| 735iA 4dr 3600 cm3 | DK | | S | | GB | |
|---|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | Dkr | | Skr | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 1.391.483 187.226 | 418.591 56.322 | 607.002 66.786 | 484.950 53.357 | 43.351 68.077 | 36.895 57.938 |
| Price Index in % | 290,4 | 100,7 | 103,6 | 95,4 | 105,6 | 103,5 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S | S S S S S |
| Right-hand-drive | 9.918 | 7.934 | 10.000 | 11.820 | - | - |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | 2 years yes yes | | 3 years yes no | |
| 1 EURO = 01/11/2002 | DKK | 7,4321 | Skr | 9,0888 | GBP | 0,6368 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| X5 5dr 2979 cm3 | B | | D | | E | | F | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 43.942 | 36.316 | 42.500 | 36.638 | 46.075 | 35.996 | 44.398 | 37.122 |
| Price Index in % | 104,6 | 100,9 | 101,1 | 101,8 | 109,6 | 100,0 | 105,6 | 103,1 |
| Major Options in €/LC | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.408 | 1.990 | 2.000 | 1.724 | 2.404 | 1.878 | 2.200 | 1.839 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive in €/LC | 1.608 | 1.329 | 1.566 | 1.350 | 1.701 | 1.329 | 1.585 | 1.325 |
| Other Information | | | | | | | | |
| - warranty condition | 2 year | | 2 year | | 2 year | | 2 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

EURO ZONE COUNTRIES

| X5 5dr 2979 cm3 | FIN | | GR | | IRL | | I | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 75.973 | 37.582 | 71.967 | 38.518 | 61.362 | 36.412 | 43.417 | 36.181 |
| Price Index in % | 180,8 | 104,4 | 171,2 | 107,0 | 146,0 | 101,2 | 103,3 | 100,5 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | 3.420 | 1.860 | 2.800 | 1.662 | 2.019 | 1.683 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.701 | 1.394 | 1.570 | 1.329 | - | - | 1.595 | 1.329 |
| Other Information | | | | | | | | |
| - warranty condition | 2 years | | 2 year | | 2 year | | 2 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery costs included | no | | yes | | no | | yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

| X5 5dr 2979 cm3 | L | | NL | | A | | P | |
|---|--------------------------------|--------------------------------|------------------------------------|----------------------------------|--------------------------------|--------------------------------|--------------------------------|--------------------------------|
| | € | | € | | € | | € | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 42.029 | 36.547 | 58.662 | 37.008 | 51.219 | 36.795 | 60.476 | 36.962 |
| Price Index in % | 100,0 | 101,5 | 139,6 | 102,8 | 121,9 | 102,2 | 143,9 | 102,7 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 2.080 S S S S | S 1.809 S S S S | 1.332 2.267 S S S S | 811 1.381 S S S S | S 2.401 S S S S | S 1.725 S S S S | S 2.487 S S S S | S 2.090 S S S S |
| Right-hand-drive | 1.553 | 1.329 | 2.184 | 1.330 | 1.788 | 1.330 | 1.606 | 1.350 |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 year yes yes | | 2 years yes no | | 2 years yes yes | | 2 years yes yes | |
| 1 EURO = 01/11/2002 | | | | | | | | |

NON EURO ZONE COUNTRIES

| X5 5dr 2979 cm3 | DK | | S | | GB | |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|
| | Dkr | | Skr | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/02 Price EURO | 887.575 119.424 | 272.692 36.691 | 396.675 43.644 | 316.688 34.844 | 27.187 42.693 | 23.138 36.335 |
| Price Index in % | 284,1 | 101,9 | 103,8 | 96,8 | 101,6 | 100,9 |
| Major Options - air conditioning - automatic gear box - power steering - ABS - airbag | S 50.949 S S S S | S 14.557 S S S S | S 22.500 S S S S | S 18.000 S S S S | S 1.220 S S S S | S 1.038 S S S S |
| Right-hand-drive | 9.918 | 7.934 | 10.000 | 8.000 | - | - |
| Other Information - warranty condition - free roadside assistance - delivery costs included | 2 years yes no | | 2 years yes yes | | 3 years yes no | |
| 1 EURO = 01/11/2002 | DKK | 7,4321 | Skr | 9,0888 | GBP | 0,6368 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



CITROËN

EURO ZONE COUNTRIES

| SAXO 3 portes | A | | B | | D | | E | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.1i SX | | 1.1i SX | | 1.1i Chrono | | 1.1i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 10.800 | 8.491 | 10.060 | 8.314 | 8.795 | 7.582 | 10.665 | 8.463 |
| Price index | 122,8% | 115,7% | 114,4% | 113,3% | 100,0% | 103,4% | 121,3% | 115,4% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 936 | 736 | 1.152 | 952 | 1.030 | 888 | 950 | 772 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | 936 | 736 | 619 | 512 | S | | 842 | 685 |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 776 | 610 | 738 | 610 | 707 | 610 | 750 | 610 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | yes | |

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux

EURO ZONE COUNTRIES

| SAXO 3 portes | F | | FIN | | GR | | IRL | |
|---|---------------|---------------|---------------|----------|---------------|---------------|---------------|---------------|
| description | 1.1i SX | | non available | | 1.1i SX AC | | 1.1i Furio | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 9.950 | 8.319 | | | 9.350 | 7.335 | 12.015 | 7.985 |
| Price index | 113,1% | 113,4% | | | 106,3% | 100,0% | 136,6% | 108,9% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 990 | 828 | | | S | | N A | |
| - autom. Gear box | N A | | | | N A | | N A | |
| - power steering | S | | | | S | | S | |
| - ABS | 310 | 259 | | | 835 | 403 | N A | |
| - driver airbag | S | | | | S | | S | |
| Right-hand-drive | 729 | 610 | | | 827 | 610 | S | |
| Other information | | | | | | | | |
| - warranty condition | 2 | | | | 2 | | 2 | |
| - free roadside assistance | yes | | | | yes | | yes | |
| - delivery cost included | yes | | | | yes | | no | |

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux



EURO ZONE COUNTRIES

| SAXO 3 portes | I | | L | | NL | | P | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.1i Elegance | | 1.1i SX | | 1.1i SX | | 1.1i Velours | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 9.200 | 7.667 | 9.561 | 8.314 | 11.730 | 8.082 | 11.740 | 8.187 |
| Price index | 104,6% | 104,5% | 108,7% | 113,3% | 133,4% | 110,2% | 133,5% | 111,6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | 1.095 952 | | 990 608 | | 862 724 | |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | 900 | 750 | 588 | 511 | 950 | 584 | NA | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 732 | 610 | 701 | 610 | 992 | 610 | 726 | 610 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | |

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux

NON EURO ZONE COUNTRIES

| SAXO 3 portes | DK DKK | | S SEK | | GB £ GBP | |
|---|------------------|--------------|-----------------|----------|--------------------|---------------|
| description | 1.1i Furio | | non available | | 1.1i Desire | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price | 17.021 | 7.253 | | | 5.819 | 4.952 |
| Price index | 193,5% | 98,9% | | | 103,9% | 106,0% |
| Major options (country currency) | | | | | | |
| - air conditioning | N A | | | | N A | |
| - autom. Gear box | N A | | | | N A | |
| - power steering | S | | | | S | |
| - ABS | S | | | | NA | |
| - driver airbag | S | | | | S | |
| Right-hand-drive | 15.862 | 4.532 | | | S | |
| Other information | | | | | | |
| - warranty condition | 1 | | | | 3 | |
| - free roadside assistance | yes | | | | yes | |
| - delivery cost included | no | | | | no | |
| 1 EURO = 01/11/02 | 7,4321 | | 9,0888 | | 0,6368 | |

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux



CITROËN

EURO ZONE COUNTRIES

| C3 5 portes | A | | B | | D | | E | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.1i SX | | 1.1i SX | | 1.1i SX | | 1.1i X | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 12.260 | 9.638 | 11.310 | 9.347 | 11.640 | 10.034 | 11.870 | 9.442 |
| Price index | 109,5% | 111,0% | 101,0% | 107,6% | 103,9% | 115,5% | 106,0% | 108,7% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | NA | | 1.000 826 | | 1.050 905 | | NA | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | 450 | 366 |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 783 | 610 | 738 | 610 | 707 | 610 | 781 | 610 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | yes | |

EURO ZONE COUNTRIES

| C3 5 portes | F | | FIN | | GR | | IRL | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.1i SX | | 1.4i SX | | 1.1i X AC | | 1.1i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 11.300 | 9.448 | 16.000 | 9.023 | 11.240 | 8.687 | 14.332 | 9.256 |
| Price index | 100,9% | 108,8% | 142,9% | 103,9% | 100,4% | 100,0% | 128,0% | 106,6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | NA | | 800 460 | | S | | NA | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | NA | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 729 | 610 | 1.061 | 610 | 827 | 610 | S | |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | yes | | no | |



EURO ZONE COUNTRIES

| C3 5 portes | I | | L | | NL | | P | |
|--|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.1i SX | | 1.1i SX | | 1.1i Prestige | | 1.1i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 11.200 | 9.333 | 10.750 | 9.348 | 13.130 | 9.093 | 12.646 | 8.949 |
| Price index | 100,0% | 107,4% | 96,0% | 107,6% | 117,2% | 104,7% | 112,9% | 103,0% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | 950 | 826 | 995 | 612 | | NA |
| - autom. Gear box | NA | | NA | | NA | | | NA |
| - power steering | S | | S | | S | | | S |
| - ABS | NA | | S | | S | | 356 | 299 |
| - driver airbag | S | | S | | S | | | S |
| Right-hand-drive | 732 | 610 | 701 | 610 | 992 | 610 | 726 | 610 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | |

NON EURO ZONE COUNTRIES

| C3 5 portes | DK | | S | | GB | |
|--|---------------|--------------|---------------|---------------|---------------|---------------|
| | DKK | | SEK | | £ GBP | |
| description | 1.1i X | | 1.1i SX | | 1.1i L | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price | 20.383 | 8.214 | 11.432 | 9.145 | 7.439 | 6.331 |
| Price index | 182,0% | 94,6% | 102,1% | 105,3% | 104,3% | 114,4% |
| Major options (country currency) | | | | | | |
| - air conditioning | NA | | NA | | 750 | 638 |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | NA | |
| - driver airbag | S | | S | | S | |
| Right-hand-drive | 15.862 | 4.532 | 6.928 | 5.542 | S | |
| Other information | | | | | | |
| - warranty condition | 1 | | 2 | | 3 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | |
| 1 EURO = 01/11/02 | 7,4321 | | 9,0888 | | 0,6368 | |



CITROËN

EURO ZONE COUNTRIES

| XSARA 5 portes | A | | B | | D | | E | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.4i SX | | 1.4i SX | | 1.4i Chrono | | 1.4i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 15.950 | 12.422 | 15.010 | 12.405 | 14.410 | 12.422 | 15.551 | 12.420 |
| Price index | 121,5% | 120,4% | 114,3% | 120,3% | 109,7% | 120,4% | 118,4% | 120,4% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 1.272 | 991 | N A | | S | | 1.022 | 831 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 842 | 656 | 793 | 656 | 760 | 656 | 806 | 656 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | yes | |

EURO ZONE COUNTRIES

| XSARA 5 portes | F | | FIN | | GR | | IRL | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.4i X | | 1.4i X | | 1.4i ST | | 1.4i VSX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 14.800 | 12.375 | 19.100 | 10.912 | 13.130 | 10.315 | 18.307 | 11.823 |
| Price index | 112,7% | 120,0% | 145,5% | 105,8% | 100,0% | 100,0% | 139,4% | 114,6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | N A | |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 784 | 656 | 1.141 | 656 | 890 | 656 | S | |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | yes | | no | |



EURO ZONE COUNTRIES

| XSARA 5 portes | I | | L | | NL | | P | |
|---|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 1.4i SX | | 1.4i SX | | 1.4i Prestige | | 1.4i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 15.450 | 12.379 | 14.269 | 12.408 | 16.690 | 11.350 | 18.284 | 12.327 |
| Price index | 117,7% | 120,0% | 108,7% | 120,3% | 127,1% | 110,0% | 139,3% | 119,5% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 900 | 750 | N A | | 995 | 612 | 914 | 768 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 787 | 656 | 754 | 656 | 1.067 | 656 | 780 | 656 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | |

NON EURO ZONE COUNTRIES

| XSARA 5 portes | DK | | S | | GB | |
|---|---------------|--------------|---------------|---------------|---------------|---------------|
| | DKK | | SEK | | £ GBP | |
| description | 1.4i X | | 1.4i SX | | 1.4i LX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price | 24.179 | 9.298 | 14.237 | 11.390 | 9.015 | 7.672 |
| Price index | 184,2% | 90,1% | 108,4% | 110,4% | 107,8% | 116,8% |
| Major options (country currency) | | | | | | |
| - air conditioning | 8.995 | 2.570 | NA | | S | |
| - autom. Gear box | N A | | NA | | N A | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - driver airbag | S | | S | | S | |
| Right-hand-drive | 17.052 | 4.872 | 7.447 | 5.958 | S | |
| Other information | | | | | | |
| - warranty condition | 1 | | 2 | | 3 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | |
| 1 EURO = 01/11/02 | 7,4321 | | 9,0888 | | 0,6368 | |



CITROËN

EURO ZONE COUNTRIES

| XSARA PICASSO | A | | B | | D | | E | |
|---|---------------|---------------|---------------|---------------|----------------|---------------|---------------|---------------|
| description | 2.0 HDi n°1 | | 2.0 HDi SX | | 2.0 HDi Chrono | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 22.260 | 17.336 | 21.296 | 17.600 | 19.600 | 16.897 | 20.319 | 16.294 |
| Price index | 113,6% | 109,0% | 108,7% | 110,6% | 100,0% | 106,2% | 103,7% | 102,4% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | N A | |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 842 | 656 | 793 | 656 | 760 | 656 | 806 | 656 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | yes | |

EURO ZONE COUNTRIES

| XSARA PICASSO | F | | FIN | | GR | | IRL | |
|---|---------------|---------------|---------------|---------------|---------------|----------|---------------|---------------|
| description | 2.0 HDi Pack | | 2.0 HDi | | non available | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 21.250 | 17.768 | 31.500 | 16.419 | | | 26.572 | 17.161 |
| Price index | 108,4% | 111,7% | 160,7% | 103,2% | | | 135,6% | 107,9% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 1.060 | 886 | S | | | | NA | |
| - autom. Gear box | N A | | N A | | | | N A | |
| - power steering | S | | S | | | | S | |
| - ABS | S | | S | | | | S | |
| - driver airbag | S | | S | | | | S | |
| Right-hand-drive | 784 | 656 | 1.141 | 656 | | | S | |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | | | 2 | |
| - free roadside assistance | yes | | yes | | | | yes | |
| - delivery cost included | yes | | yes | | | | no | |



EURO ZONE COUNTRIES

| XSARA PICASSO | I | | L | | NL | | P | |
|---|-----------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|
| description | 2.0 HDi confort | | 2.0 HDi SX | | 2.0 HDi | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 21.625 | 17.479 | 20.241 | 17.601 | 27.925 | 16.896 | 28.843 | 15.907 |
| Price index | 110,3% | 109,9% | 103,3% | 110,6% | 142,5% | 106,2% | 147,2% | 100,0% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | 1.300 799 | | 1.117 939 | |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 787 | 656 | 754 | 656 | 1.067 | 656 | 780 | 656 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | |

NON EURO ZONE COUNTRIES

| XSARA PICASSO | DK DKK | | S SEK | | GB £ GBP | |
|---|----------------------|----------|-----------------|---------------|--------------------|---------------|
| description | non available | | 2.0 HDi | | 2.0 HDi SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price | | | 20.421 | 16.337 | 13.905 | 11.834 |
| Price index | | | 104,2% | 102,7% | 111,4% | 116,8% |
| Major options (country currency) | | | | | | |
| - air conditioning | | | NA | | S | |
| - autom. Gear box | | | N A | | N A | |
| - power steering | | | S | | S | |
| - ABS | | | S | | S | |
| - driver airbag | | | S | | S | |
| Right-hand-drive | | | 7.447 | 5.958 | S | |
| Other information | | | | | | |
| - warranty condition | | | 2 | | 3 | |
| - free roadside assistance | | | yes | | yes | |
| - delivery cost included | | | no | | no | |
| 1 EURO = 01/11/02 | 7,4321 | | 9,0888 | | 0,6368 | |



CITROËN

EURO ZONE COUNTRIES

| C5 5 portes | A | | B | | D | | E | |
|---|----------------|---------------|----------------|---------------|----------------|---------------|----------------|---------------|
| description | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 24.750 | 19.276 | 23.500 | 19.421 | 22.130 | 19.078 | 22.994 | 18.467 |
| Price index | 111,8% | 111,2% | 106,2% | 112,0% | 100,0% | 110,1% | 103,9% | 106,5% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | 1.800 | 1.402 | 1.200 | 992 | NA | | 1.563 | 1.271 |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 1.174 | 915 | 1.107 | 915 | 1.061 | 915 | 1.125 | 915 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | yes | |

EURO ZONE COUNTRIES

| C5 5 portes | F | | FIN | | GR | | IRL | |
|---|----------------|---------------|----------------|---------------|---------------|----------|----------------|---------------|
| description | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | | non available | | 2.0 HDi 110 SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 24.150 | 20.192 | 34.600 | 18.116 | | | 28.063 | 18.124 |
| Price index | 109,1% | 116,5% | 156,3% | 104,5% | | | 126,8% | 104,6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | | | S | |
| - autom. Gear box | 1.150 | 962 | 3.000 | 1.724 | | | N A | |
| - power steering | S | | S | | | | S | |
| - ABS | S | | S | | | | S | |
| - driver airbag | S | | S | | | | S | |
| Right-hand-drive | 1.094 | 915 | 1.592 | 915 | | | S | |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | | | 2 | |
| - free roadside assistance | yes | | yes | | | | yes | |
| - delivery cost included | yes | | yes | | | | no | |



EURO ZONE COUNTRIES

| C5 5 portes | I | | L | | NL | | P | |
|---|----------------|---------------|----------------|---------------|----------------------|---------------|----------------|---------------|
| description | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | | 2.0 HDi 110 Prestige | | 2.0 HDi 110 SX | |
| Recommended retail price EURO | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| | 23.450 | 19.542 | 22.335 | 19.422 | 28.330 | 17.391 | 30.540 | 17.333 |
| Price index | 106,0% | 112,7% | 100,9% | 112,0% | 128,0% | 100,3% | 138,0% | 100,0% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | 1.450 | 1.208 | 1.140 | 991 | NA | | 1.680 | 1.412 |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 1.098 | 915 | 1.052 | 915 | 1.488 | 915 | 1.088 | 915 |
| Other information | | | | | | | | |
| - warranty condition | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | |

NON EURO ZONE COUNTRIES

| C5 5 portes | DK DKK | | S SEK | | GB £ GBP | |
|---|------------------|---------------|-----------------|---------------|--------------------|---------------|
| description | 2.0 HDi 110 X | | 2.0 HDi 110 SX | | 2.0 HDi 110 SX | |
| Recommended retail price | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| | 45.746 | 15.460 | 20.839 | 16.671 | 14.321 | 12.188 |
| Price index | 206,7% | 89,2% | 94,2% | 96,2% | 101,6% | 110,4% |
| Major options (country currency) | | | | | | |
| - air conditioning | S | | S | | S | |
| - autom. Gear box | 25.000 | 7.143 | NA | | 1.040 | 885 |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - driver airbag | S | | S | | S | |
| Right-hand-drive | 23.793 | 6.798 | 10.392 | 8.313 | S | |
| Other information | | | | | | |
| - warranty condition | 1 | | 2 | | 3 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | |
| 1 EURO = 01/11/02 | 7,4321 | | 9,0888 | | 0,6368 | |



MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | ATS | | BEF | | DEM | | ESP | |
| Model:TERIOS 1.3 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 02/11/01 | | | | | | | | |
| Price EURO | 15.079 | 11.528 | 13.995 | 11.515 | 13.403 | 11.554 | 14.033 | 11.359 |
| Price index | 112,5% | 102,1% | 104,4% | 101,9% | 100,0% | 102,3% | 104,7% | 100,6% |
| Major options | | | | | | | | |
| - Air conditioning | STD | STD | STD | STD | N/A | N/A | STD | STD |
| - Autom. gear box | 1.450 | 1.088 | 800 | 661 | 1.140 | 983 | N/A | N/A |
| - Power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | 750 | 646 | N/A | N/A |
| - Airbag | STD | STD | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 1.569,73 | 1.200,10 | 950,00 | 785,00 | 1.201,54 | 1.035,81 | 1.478,69 | 1.202,02 |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | |
| - Free roadside assistance | No | | Yes | | Yes | | Yes | |
| - Delivery cost included | Yes | | Yes | | No | | Yes | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | FRF | | FIM | | GRD | | IEP | |
| Model:TERIOS 1.3 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 02/11/01 | | | N.A. | N.A. | | | | |
| Price EURO | 14.135 | 11.681 | | | 14.569 | 11.295 | 17.238 | 11.350 |
| Price index | 105,5% | 103,4% | 0,0% | 0,0% | 108,7% | 100,0% | 128,6% | 100,5% |
| Major options | | | | | | | | |
| - Air conditioning | STD | STD | | | STD | STD | N/A | N/A |
| - Autom. gear box | 1.829,4 | 1.019,73 | | | N/A | N/A | 1.665 | 1.098 |
| - Power steering | STD | STD | | | STD | STD | STD | STD |
| - ABS | STD | STD | | | N/A | N/A | N/A | N/A |
| - Airbag | STD | STD | | | STD | STD | STD | STD |
| Right-hand-drive | 1.525 | 1.275 | | | 1.071 | 907 | STD | STD |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | | | 3 YEARS | | 3 YEARS | |
| - Free roadside assistance | Yes | | | | No | | No | |
| - Delivery cost included | Yes | | | | No | | No | |

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective NOV 1, 2002. Final prices are set by dealers.
- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | ITL | | LUF | | NLG | | PTE | |
| Model:TERIOS 1.3 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 02/11/01 | | | N.A. | N.A. | | | N.A. | N.A. |
| Price EURO | 14.542 | 11.605 | | | 17.067 | 11.332 | | |
| Price index | 108,5% | 102,4% | 0,0% | 0,0% | 127,3% | 100,3% | 0,0% | 0,0% |
| Major options | | | | | | | | |
| - Air conditioning | 1.808 | 1.507 | | | 995 | 606 | | |
| - Autom. gear box | N/A | N/A | | | 1.795 | 1.093 | | |
| - Power steering | STD | STD | | | STD | STD | | |
| - ABS | 310 | 258 | | | 1.350 | 822 | | |
| - Airbag | STD | STD | | | STD | STD | | |
| Right-hand-drive | 1.527 | 1.273 | | | 1.650 | 1.000 | | |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | | | 3 YEARS | | | |
| - Free roadside assistance | No | | | | No | | | |
| - Delivery cost included | Yes | | | | No | | | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| Model:TERIOS 1.3 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 02/11/01 | | | | | | |
| Price EURO | N.A | N.A. | N.A | N.A. | 14.921 | 12.558 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 111,3% | 111,2% |
| Major options | | | | | | |
| - Air conditioning | | | | | N/A | N/A |
| - Autom. gear box | | | | | N/A | N/A |
| - Power steering | | | | | STD | STD |
| - ABS | | | | | N/A | N/A |
| - Airbag | | | | | STD | STD |
| Right-hand-drive | | | | | STD | STD |
| Other information | | | | | | |
| - Warranty condition (x years) | | | | | 3 YEARS | |
| - Free roadside assistance | | | | | Yes | |
| - Delivery cost included | | | | | Yes | |
| 1 EURO = 01/11/2002 | 7,4321 | | 9,0888 | | 0,6368 | |

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective NOV 1, 2002. Final prices are set by dealers.

- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

FIAT**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|--------------|----------|
| | | | | | | | Vers. Active | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 8100 | 6368 | 7065 | 5839 | 7700 | 6638 | 6450 | 5080 |
| Price index | 125,6% | 125,4% | 109,5% | 114,9% | 119,4% | 130,7% | 100,0% | 100,0% |
| Major options | | | | | | | | |
| - air conditioning | 1099 | 864 | 1205 | 996 | 820 | 707 | 842 | 663 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 509 | 400 | 545 | 450 | 470 | 405 | 355 | 280 |
| - ABS | 730 | 574 | 680 | 562 | 510 | 440 | 541 | 426 |
| - airbag | S | | S | | S | | 451 | 355 |
| Right-hand-drive | 450 | 354 | 480 | 397 | 539 | 465 | 387 | 305 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |

FIAT**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 7310 | 6312 | | | 7200 | 5537 | 9535 | 6160 |
| Price index | 113,3% | 124,3% | | | 111,6% | 109,0% | 147,8% | 121,3% |
| Major options | | | | | | | | |
| - air conditioning | NA | | | | 675 | 519 | NA | |
| - autom. Gear box | NA | | | | NA | | NA | |
| - power steering | 381 | 329 | | | NA | | S | |
| - ABS | S | | | | 530 | 408 | NA | |
| - airbag | S | | | | 580 | 446 | S | |
| Right-hand-drive | 439 | 379 | | | 390 | 330 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | NO | |



FIAT

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|--------------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 7101 | 5918 | 6715 | 5839 | 7525 | 5529 | 8475 | 5500 |
| Price index | 110,1% | 116,5% | 104,1% | 114,9% | 116,7% | 108,8% | 131,4% | 108,3% |
| Major options | | | | | | | | |
| - air conditioning | 672 | 560 | 1145 | 996 | 915 | 557 | 910 | 591 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 479 | 399 | 517,98914 | 450 | 475 | 289 | 435 | 282 |
| - ABS | 538 | 448 | 646 | 562 | 680 | 414 | 765 | 496 |
| - airbag | 486 | 405 | S | | S | | 435 | 282 |
| Right-hand-drive | 426 | 355 | 457 | 397 | 452 | 332 | 509 | 330 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

FIAT

NON EURO ZONE COUNTRIES

| | DK | | SV | | GB | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | 112485 | 47298 | | | 6064 | 5161 |
| Price EURO | 15135 | 6364 | | | 9523 | 8105 |
| Price index | 234,7% | 125,3% | | | 147,6% | 159,5% |
| Major options | | | | | | |
| - air conditioning | 2114 | 889 | | | NA | |
| - autom. Gear box | NA | | | | NA | |
| - power steering | NA | | | | NA | |
| - ABS | S | | | | 558 | 475 |
| - airbag | S | | | | S | |
| Right-hand-drive | 908 | 382 | | | S | |
| Other information | | | | | | |
| - warranty condition (x years) | 2 | | | | 3 | |
| - free roadside assistance | YES | | | | YES | |
| - delivery cost included | NO | | | | YES | |

Vers. Brush

Vers. Sound



FIAT**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|-------------|----------|-----------------|----------|----------|----------|
| | | | Vers. PRIMO | | Vers. 1,2 8V 3P | | | |
| PUNTO 1,2 ACTIVE BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 11100 | 8809 | 9400 | 7769 | 9790 | 8440 | 9945 | 7888 |
| Price index | 124,2% | 123,5% | 105,2% | 109,0% | 109,6% | 118,4% | 111,3% | 110,6% |
| Major options | | | | | | | | |
| - air conditioning | 811 | 644 | 955 | 789 | 1050 | 905 | 902 | 733 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 509 | 404 | S | | 550 | 474 | S | |
| - ABS | S | | 450 | 372 | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 750 | 595 | 730 | 603 | 699 | 603 | 696 | 552 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |

FIAT**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|------------|----------|-----------|----------|------------|----------|
| | | | | | | | | |
| PUNTO 1,2 ACTIVE BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 9460 | 7910 | 13590 | 8074 | 9250 | 7165 | 12225 | 7944 |
| Price index | 105,9% | 110,9% | 152,1% | 113,2% | 103,5% | 100,5% | 136,8% | 111,4% |
| Major options | | | | | | | | |
| - air conditioning | 990 | 828 | NA | | S | | NA | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | 589 | 350 | 240 | 186 | S | |
| - ABS | S | | 824 | 490 | 650 | 503 | 730 | 474 |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 662 | 554 | 951 | 565 | 590 | 500 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | NO | |



FIAT**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|-----------|----------|----------|----------|
| | Vers.EL | | | | | | | |
| PUNTO 1,2 ACTIVE BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 9608 | 8007 | 8934 | 7769 | 11250 | 7887 | 10975 | 7130 |
| Price index | 107,5% | 112,3% | 100,0% | 109,0% | 125,9% | 110,6% | 122,8% | 100,0% |
| Major options | | | | | | | | |
| - air conditioning | 850 | 708 | 908 | 789 | 920 | 560 | 815 | 529 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 479 | 399 | S | | 460 | 280 | S | |
| - ABS | 645 | 538 | 428 | 372 | 725 | 442 | 510 | 331 |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 662 | 551 | 693 | 603 | 788 | 552 | 736 | 478 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

FIAT**NON EURO ZONE COUNTRIES**

| | DK | | S | | GB | |
|--|-----------------|---------------|-----------------|---------------|--------------|--------------|
| | DKK | | SEK | | GBP | |
| PUNTO 1,2 ACTIVE BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 132983 17893 | 55756 7502 | 100686 11078 | 80545 8862 | 6349 9970 | 5403 8485 |
| Price index | 200,3% | 105,2% | 124,0% | 124,3% | 111,6% | 119,0% |
| Major options | | | | | | |
| - air conditioning | 1614 | 677 | NA | | NA | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | NA | | NA | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 1252 | 525 | 775 | 620 | S | |
| Other information | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |

Vers. MI A



FIAT**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| STILO 1,6 16V ACTIVE 5P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 17200 | 13150 | 15750 | 13017 | 16000 | 13793 | 14900 | 11869 |
| Price index | 115,4% | 118,2% | 105,7% | 117,0% | 107,4% | 124,0% | 100,0% | 106,7% |
| Major options | | | | | | | | |
| - air conditioning | 866 | 662 | 900 | 744 | 1040 | 897 | 850 | 691 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1300 | 994 | 726 | 600 | 1120 | 966 | 1043 | 831 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |

FIAT**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| STILO 1,6 16V ACTIVE 5P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 15020 | 12559 | 20670 | 11843 | 15500 | 11256 | 19840 | 12421 |
| Price index | 100,8% | 112,9% | 138,7% | 106,5% | 104,0% | 101,2% | 133,2% | 111,7% |
| Major options | | | | | | | | |
| - air conditioning | 990 | 828 | 1750 | 1003 | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1202 | 1005 | 1654 | 947 | 1065 | 900 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | NO | |



FIAT**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| STILO 1,6 16V ACTIVE 5P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 15771 | 13142 | 14970 | 13017 | 17925 | 12200 | 19185 | 11122 |
| Price index | 105,8% | 118,2% | 100,5% | 117,0% | 120,3% | 109,7% | 128,8% | 100,0% |
| Major options | | | | | | | | |
| - air conditioning | S | | 855 | 744 | 925 | 563 | 815 | 472 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 1194 | 995 | 690 | 600 | 1434 | 976 | 1458 | 845 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | YES | |

FIAT**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| STILO 1,6 16V ACTIVE 5P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | |
| Price EURO | 189972 | 72039 | 148057 | 118445 | 11645 | 9911 |
| Price EURO | 25561 | 9693 | 16290 | 13032 | 18287 | 15563 |
| Price index | 171,6% | 87,2% | 109,3% | 117,2% | 122,7% | 139,9% |
| Major options | | | | | | |
| - air conditioning | 1682 | 638 | 907 | 726 | 550 | 468 |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 1754 | 665 | 1303 | 1043 | S | |
| Other information | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |



EURO ZONE COUNTRIES

| FIESTA | B | | D | | E | | F | |
|--|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.4 5Dr AmbienteTrend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 12.225 12.225 | 10.103 10.103 | 13.140 13.140 | 11.328 11.328 | 11.430 11.430 | 9.293 9.293 | 11.470 11.470 | 9.590 9.590 |
| Price Index | 107 | 112 | 115 | 126 | 100 | 103 | 100 | 107 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.150 900 Std Std Std | 950 744 Std Std Std | 1.100 700 Std Std Std | 948 603 Std Std Std | 930 n/a Std Std Std | 756 n/a Std Std Std | 920 n/a Std Std Std | Std n/a Std Std Std |
| Right-Hand Drive (supplement) | 726 | 600 | 696 | 600 | 738 | 600 | 718 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes Yes | | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| FIESTA | FIN | | IRL | | I | | L | |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.4 5Dr AmbienteTrend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 16.940 16.940 | 9.989 9.989 | 15.480 15.480 | 10.203 10.203 | 11.650 11.650 | 9.286 9.286 | 12.225 12.225 | 10.103 10.103 |
| Price Index | 148 | 111 | 135 | 113 | 102 | 103 | 107 | 112 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 990 n/a Std Std Std | 584 n/a Std Std Std | 765 n/a Std 510 Std | 504 n/a Std 336 Std | 750 n/a Std Std Std | 598 n/a Std Std Std | 1.150 900 Std Std Std | 950 744 Std Std Std |
| Right-Hand Drive (supplement) | 732 | 600 | Std | Std | 720 | 600 | 726 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs No No | | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

EURO ZONE COUNTRIES

| FIESTA | NL | | A | | P | | GR | |
|--|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.4 5Dr AmbienteTrend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 13.650 13.650 | 9.257 9.257 | 13.697 13.697 | 10.667 10.667 | 13.870 13.870 | 9.002 9.002 | 11.979 11.979 | 9.342 9.342 |
| Price Index | 119 | 103 | 120 | 119 | 121 | 100 | 105 | 104 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 900 1.000 Std Std Std | Std 678 Std Std Std | 770 n/a Std Std Std | 600 n/a Std Std Std | 661 n/a Std Std Std | 429 n/a Std Std Std | Std n/a Std n/a Std | Std n/a Std n/a Std |
| Right-Hand Drive (supplement) | 714 | 600 | 720 | 600 | 714 | 600 | 600 | 509 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| FIESTA | DK | | S | | GB | |
|--|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|
| | DKK | | SEK | | GBP | |
| 1.4 5Dr AmbienteTrend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 169.500 22.806 | 68.139 9.168 | 116.400 12.807 | 93.120 10.246 | 8.158 12.811 | 6.943 10.903 |
| Price Index | 200 | 102 | 112 | 114 | 112 | 121 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 15.000 n/a Std Std Std | 6.030 n/a Std Std Std | 7.000 n/a Std Std Std | 5.600 n/a Std Std Std | Std 520 Std 300 Std | Std 443 Std 255 Std |
| Right-Hand Drive (supplement) | 5.625 | 4.500 | 7.000 | 5.600 | Std | Std |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes No | | Two Yrs No Yes | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0,1346 | | 0,1100 | | 1,5704 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ 'Major Options': Std (standard); n/a (not available)



EURO ZONE COUNTRIES

| FOCUS | B | | D | | E | | F | |
|--|-------------------------------------|---------------------------------|-------------------------------------|-----------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency | 15.730 | 13.000 | 16.265 | 14.022 | 13.628 | 11.080 | 13.576 | 11.351 |
| Recommended Retail Price a/ | 15.730 | 13.000 | 16.265 | 14.022 | 13.628 | 11.080 | 13.576 | 11.351 |
| Price Index | 116 | 117 | 120 | 127 | 100 | 100 | 100 | 102 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.110 1.000 Std Std Std | 917 826 Std Std Std | 1.125 1.225 Std Std Std | 970 1.056 Std Std Std | 1.000 900 Std Std Std | 813 732 Std Std Std | Std 1.000 Std Std Std | Std 836 Std Std Std |
| Right-Hand Drive (supplement) | 726 | 600 | 696 | 600 | 738 | 600 | 718 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes Yes | | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| FOCUS | FIN | | IRL | | I | | L | |
|--|-------------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|-------------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency | 20.892 | 11.684 | 19.980 | 12.797 | 14.935 | 11.990 | 15.730 | 13.000 |
| Recommended Retail Price a/ | 20.892 | 11.684 | 19.980 | 12.797 | 14.935 | 11.990 | 15.730 | 13.000 |
| Price Index | 154 | 105 | 147 | 116 | 110 | 108 | 116 | 117 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.010 1.790 Std Std Std | 565 1.001 Std Std Std | 770 1.300 Std 510 Std | 493 833 Std 327 Std | 750 850 Std Std Std | 602 682 Std Std Std | 1.110 1.000 Std Std Std | 917 826 Std Std Std |
| Right-Hand Drive (supplement) | 732 | 600 | Std | Std | 720 | 600 | 726 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs No No | | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

EURO ZONE COUNTRIES

| FOCUS | NL | | A | | P | | GR | |
|---|-----------------------------------|---------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 17.845 17.845 | 11.794 11.794 | 16.488 16.488 | 12.722 12.722 | 20.354 20.354 | 11.645 11.645 | 15.541 15.541 | 11.556 11.556 |
| Price Index | 131 | 106 | 121 | 115 | 150 | 105 | 114 | 104 |
| <u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 1.500 Std Std Std | Std 991 Std Std Std | 730 1.380 Std Std Std | 563 1.065 Std Std Std | 1.017 n/a Std 585 Std | 582 n/a Std 335 Std | Std 1.300 Std Std Std | Std 967 Std Std Std |
| Right-Hand Drive (supplement) | 714 | 600 | 720 | 600 | 714 | 600 | 600 | 509 |
| <u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes No | | Two Yrs Yes Yes | | Two Yrs Yes Yes | | Two Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| FOCUS | DK | | S | | GB | |
|---|---------------------------------------|-------------------------------------|------------------------------------|-----------------------------------|---------------------------------|---------------------------------|
| | DKK | | SEK | | GBP | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 207.040 27.858 | 77.095 10.373 | 137.000 15.073 | 109.600 12.059 | 10.893 17.106 | 9.271 14.559 |
| Price Index | 205 | 94 | 111 | 109 | 126 | 131 |
| <u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 13.000 20.000 Std Std Std | 4.841 7.447 Std Std Std | Std 10.500 Std Std Std | Std 8.400 Std Std Std | 500 965 Std 400 Std | 426 821 Std 340 Std |
| Right-Hand Drive (supplement) | 5.625 | 4.500 | 7.000 | 5.600 | Std | Std |
| <u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yrs Yes No | | Two Yrs No Yes | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0,1346 | | 0,1100 | | 1,5704 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ 'Major Options': Std (standard); n/a (not available)

FORD


FORD
EURO ZONE COUNTRIES

| MONDEO | B | | D | | E | | F | |
|--|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|-----------------------------------|---------------------------------|-----------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| MONDEO 1.8 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 21.250 | 17.562 | 20.475 | 17.651 | 18.420 | 14.391 | 18.200 | 15.217 |
| Price Index | 117 | 122 | 113 | 123 | 101 | 100 | 100 | 106 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 2.000 Std Std Std | Std 1.653 Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std 1.200 Std Std Std | Std 938 Std Std Std | Std 1.000 Std Std Std | Std 836 Std Std Std |
| Right-Hand Drive (supplement) | 726 | 600 | 696 | 600 | 768 | 600 | 718 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yr Yes Yes | | Two Yr Yes No | | Two Yr Yes Yes | | Two Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| MONDEO | FIN | | IRL | | I | | L | |
|--|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-----------------------------------|-----------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| MONDEO 1.8 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 27.877 | 15.591 | 23.032 | 14.752 | 19.293 | 15.622 | 21.250 | 17.562 |
| Price Index | 153 | 108 | 127 | 103 | 106 | 109 | 117 | 122 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 1.665 Std Std Std | Std 931 Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std 2.000 Std Std Std | Std 1.653 Std Std Std |
| Right-Hand Drive (supplement) | 732 | 600 | Std | Std | 720 | 600 | 726 | 600 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yr No No | | Two Yr Yes No | | Two Yr Yes Yes | | Two Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

EURO ZONE COUNTRIES

| MONDEO | NL | | A | | P | | GR | |
|--|---------------------------------|---------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | Euro | | Euro | | Euro | | Euro | |
| MONDEO 1.8 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 22.495 | 15.109 | 22.637 | 17.307 | 26.667 | 15.304 | 20.319 | 14.715 |
| Price Index | 124 | 105 | 124 | 120 | 147 | 106 | 112 | 102 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std n/a Std Std Std | Std n/a Std Std Std | Std 1.600 Std Std Std | Std 1.223 Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std |
| Right-Hand Drive (supplement) | 714 | 600 | 720 | 600 | 714 | 600 | 600 | 509 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yr Yes No | | Two Yr Yes Yes | | Two Yr Yes Yes | | Two Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| MONDEO | DK | | S | | GB | |
|--|------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|
| | DKK | | SEK | | GBP | |
| MONDEO 1.8 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| RRP Local Currency Recommended Retail Price a/ | 266.601 35.872 | 94.529 12.719 | 182.900 20.124 | 146.320 16.099 | 13.398 21.040 | 11.403 17.906 |
| Price Index | 197 | 88 | 111 | 112 | 116 | 124 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 25.000 Std Std Std | Std 8.864 Std Std Std | Std 9.900 Std Std Std | Std 7.920 Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std |
| Right-Hand Drive (supplement) | 5.625 | 4.500 | 7.000 | 5.600 | Std | Std |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Two Yr Yes No | | Two Yr No Yes | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0,1346 | | 0,1100 | | 1,5704 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOV 2002)

b/ Major Options: Std (standard); n/a (not available)

FORD


| MAKE Model | HONDA CIVIC 5D EURO ZONE COUNTRIES | | | | | | | |
|--|--|----------|----------|----------|----------|----------|----------|----------|
| | A | | B | | D | | E | |
| | EURO | | EURO | | EURO | | EURO | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 18440 | 14361 | 16565 | 13690 | 17055 | 14703 | 15950 | 12967 |
| Price index | 117,1% | 128,6% | 105,2% | 122,6% | 108,3% | 131,6% | 101,3% | 116,1% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. Gear box | 1.500 | 1.157 | 1.145 | 946 | 1.200 | 1.034 | 1.000 | 813 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - Dual airbag+side airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 644 | 501 | 607 | 501 | 582 | 501 | 617 | 501 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No | Yes | Yes |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

| | F | | FIN* | | GR | | IRL* | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EURO | | EURO | | EURO | | EURO | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 16100 | 13462 | 21402 | 11170 | 16575 | 12995 | 19717 | 12922 |
| Price index | 102,3% | 120,5% | 135,9% | 100,0% | 105,3% | 116,3% | 125,2% | 115,7% |
| Major options | | | | | | | | |
| - air conditioning | S | S | 1.400 | 631 | S | S | S | S |
| - autom. Gear box | 1.000 | 836 | 1.700 | 766 | 734 | 534 | 1.270 | 832 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - Dual airbag+side airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 600 | 501 | 903 | 501 | 640 | 501 | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | No | No |

Notes:

Prices are recommended retail prices at 1/11/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



| MAKE Model | HONDA CIVIC 5D EURO ZONE COUNTRIES | | | | | | | |
|--------------------------------------|--|----------|----------|----------|----------|----------|----------|----------|
| | I | | L | | NL | | P | |
| | EURO | | EURO | | EURO | | EURO | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 16100 | 12900 | 15744 | 13690 | 20220 | 13252 | 19465 | 13031 |
| Price index | 102,3% | 115,5% | 100,0% | 122,6% | 128,4% | 118,6% | 123,6% | 116,7% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | 1.000 | 840 |
| - autom. Gear box | 1000 | 833 | 1.088 | 946 | 1.635 | 996 | 1.100 | 924 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - Dual airbag+side airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 602 | 501 | 577 | 501 | 823 | 501 | 587 | 501 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

NON EURO ZONE COUNTRIES

| | DK* | | S* | | GB | |
|--------------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | 236133 | 84325 | 149101 | 120590 | 10425 | 9143 |
| Price EURO | 31772 | 11346 | 16405 | 13268 | 16371 | 14358 |
| Price index | 201,8% | 101,6% | 104,2% | 118,8% | 104,0% | 128,5% |
| Major options | | | | | | |
| - air conditioning | 35.000 | 10.000 | 10.000 | 8.000 | S | S |
| - autom. Gear box | 300 | 858 | 10.000 | 8.000 | N/A | N/A |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - Dual airbag+ side airbag | S | S | S | S | S | S |
| Right-hand-drive | 9825 | 3726 | 5809 | 4647 | | |
| Other information | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | No | No | No | No | Yes | Yes |
| - delivery cost included | No | No | Yes | Yes | No | No |
| 1 EURO = 01/11/2002 | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |

Notes:

Prices are recommended retail prices at 1/11/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



| | | | | | | | | |
|-----------------------------------|--------------------------------------|----------|-------------|----------|-------------|----------|-------------|----------|
| MAKE | HONDA | | | | | | | |
| Model | ACCORD 4D EURO ZONE COUNTRIES | | | | | | | |
| | A | | B | | D | | E | |
| | EURO | | EURO | | EURO | | EURO | |
| ACCORD 4D 1.8 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 24020 | 18033 | 21130 | 17463 | 21200 | 18276 | 19840 | 15500 |
| Price index | 121,1% | 133,5% | 106,5% | 129,3% | 106,9% | 135,3% | 100,0% | 114,8% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. Gear box | 1.760 | 1.298 | 1.340 | 1.107 | 1.280 | 1.103 | 1.000 | 781 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - Dual airbag+side airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 668 | 501 | 607 | 501 | 582 | 501 | 642 | 501 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 5 Years | 5 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No | Yes | Yes |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

EURO ZONE COUNTRIES

| | | | | | | | | |
|-----------------------------------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
| | F** | | FIN | | GR** | | IRL | |
| | EURO | | EURO | | EURO | | EURO | |
| ACCORD 4D 1.8 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | ** | ** | | | ** | ** | | |
| Price EURO | | | 25700 | 13504 | | | 27318 | 17384 |
| Price index | | | 129,5% | 100,0% | | | 137,7% | 128,7% |
| Major options | | | | | | | | |
| - air conditioning | | | S | S | | | S | S |
| - autom. Gear box | | | 2.000 | 902 | | | 1.841 | 1172 |
| - power steering | | | S | S | | | S | S |
| - ABS | | | S | S | | | S | S |
| - Dual airbag+side airbag | | | S | S | | | S | S |
| Right-hand-drive | | | 903 | 501 | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 3 Years | 3 Years | | | 3 Years | 3 Years |
| - free roadside assistance | | | Yes | Yes | | | Yes | Yes |
| - delivery cost included | | | No | No | | | No | No |

Notes:

Prices are recommended retail prices at 1/11/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Great Britain, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in France and Greece with a 1.8 litre engine.



MAKE HONDA
Model ACCORD 4D EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|-----------------------------------|-------------|----------|-------------|----------|-------------|----------|-------------|----------|
| | EURO | | EURO | | EURO | | EURO | |
| ACCORD 4D 1.8 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 20975 | 17479 | 20082 | 17463 | 25735 | 16611 | 26880 | 15865 |
| Price index | 105,7% | 129,4% | 101,2% | 129,3% | 129,7% | 123,0% | 135,5% | 117,5% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. Gear box | 810 | 675 | 1.274 | 1.107 | 1.815 | 1.105 | 1.100 | 924 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - Dual airbag+side airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 602 | 501 | 577 | 501 | 823 | 501 | 587 | 501 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB* | |
|-----------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|
| | DKK | | SEK | | GBP | |
| ACCORD 4D 1.8 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 | 288130 | 101873 | 166100 | 132075 | 12890 | 10970 |
| Price EURO | 38768 | 13707 | 18275 | 14532 | 20242 | 17227 |
| Price index | 195,4% | 101,5% | 92,1% | 107,6% | 102,0% | 127,6% |
| Major options | | | | | | |
| - air conditioning | 35.000 | 10.000 | 10.000 | 8.000 | S | S |
| - autom. Gear box | 3.000 | 858 | 10.000 | 8.000 | N/A | N/A |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - Dual airbag+ side airbag | S | S | S | S | S | S |
| Right-hand-drive | 10454 | 3726 | 5809 | 4647 | | |
| Other information | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | No | No | No | No | Yes | Yes |
| - delivery cost included | No | No | Yes | Yes | No | No |
| 1 EURO = 01/11/2002 | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |

Notes:

Prices are recommended retail prices at 1/11/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Great Britain, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in France and Greece with a 1.8 litre engine.



LANCIA**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------------|----------|
| | | | | | | | Vers. CAPRI CE | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 ELEFANTI NO BLU | | | | | | | | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 10750 | 8532 | 9950 | 8223 | | | 10200 | 8096 |
| Price index | 113,7% | 115,2% | 105,2% | 111,0% | | | 107,9% | 109,3% |
| Major options | | | | | | | | |
| - air conditioning | 910 | 722 | 1190 | 983 | | | 945 | 750 |
| - autom. Gear box | NA | | NA | | | | NA | |
| - power steering | S | | S | | | | S | |
| - ABS | S | | S | | | | 485 | 385 |
| - airbag | S | | S | | | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | | | 2 | |
| - free roadside assistance | YES | | YES | | | | YES | |
| - delivery cost included | YES | | YES | | | | YES | |

LANCIA**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 ELEFANTI NO BLU | | | | | | | | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 10820 | 9047 | | | 9700 | 7502 | | |
| Price index | 114,4% | 122,1% | | | 102,6% | 101,3% | | |
| Major options | | | | | | | | |
| - air conditioning | S | | | | S | | | |
| - autom. Gear box | NA | | | | NA | | | |
| - power steering | S | | | | S | | | |
| - ABS | S | | | | S | | | |
| - airbag | S | | | | S | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | | |
| - free roadside assistance | YES | | | | YES | | | |
| - delivery cost included | YES | | | | NO | | | |



LANCIA**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|-----------------------------------|-------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|
| | | | | | | | | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 ELEFANTI NO BLU | | | | | | | | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 9700 | 8084 | 9456 | 8223 | 11450 | 7920 | 11305 | 7408 |
| Price index | 102,6% | 109,1% | 100,0% | 111,0% | 121,1% | 106,9% | 119,5% | 100,0% |
| Major options | | | | | | | | |
| - air conditioning | 888 | 740 | 1131 | 983 | 990 | 685 | 815 | 534 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | 699 | 583 | S | | 750 | 519 | 840 | 550 |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|
| | DKK | | SEK | | GBP | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 ELEFANTI NO BLU | | | | | | |
| Recommended retail price 01/05/02 | | | | | | |
| Price EURO | | | | | | |
| Price index | | | | | | |
| Major options | | | | | | |
| - air conditioning | | | | | | |
| - autom. Gear box | | | | | | |
| - power steering | | | | | | |
| - ABS | | | | | | |
| - airbag | | | | | | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | | | | | | |
| - free roadside assistance | | | | | | |
| - delivery cost included | | | | | | |



LANCIA

EURO ZONE COUNTRIES

| | A(*) | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 26150 | 19632 | 23650 | 19545 | 23800 | 20517 | 22650 | 17475 |
| Price index | 116,3% | 113,8% | 105,2% | 113,3% | 105,9% | 118,9% | 100,8% | 101,3% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |

LANCIA

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 24120 | 20167 | | | 24900 | 17256 | | |
| Price index | 107,3% | 116,9% | | | 110,8% | 100,0% | | |
| Major options | | | | | | | | |
| - air conditioning | S | | | | S | | | |
| - autom. Gear box | NA | | | | NA | | | |
| - power steering | S | | | | S | | | |
| - ABS | S | | | | S | | | |
| - airbag | S | | | | S | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 3 | | | |
| - free roadside assistance | YES | | | | YES | | | |
| - delivery cost included | YES | | | | NO | | | |



LANCIA**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|-----------|----------|----------|----------|
| | | | | | | | | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 25123 | 20936 | 22477 | 19545 | 27200 | 17759 | 30885 | 19700 |
| Price index | 111,8% | 121,3% | 100,0% | 113,3% | 121,0% | 102,9% | 137,4% | 114,2% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | NO | | NO | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|--|-----------|----------|-----------|----------|-----------|----------|
| | DKK | | SEK | | GBP | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/05/02 Price EURO | | | | | | |
| Price index | | | | | | |
| Major options | | | | | | |
| - air conditioning | | | | | | |
| - autom. Gear box | | | | | | |
| - power steering | | | | | | |
| - ABS | | | | | | |
| - airbag | | | | | | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | | | | | | |
| - free roadside assistance | | | | | | |
| - delivery cost included | | | | | | |



LANCIA**EURO ZONE COUNTRIES**

| | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| THESIS 2,4 JTD EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 43200 | 32143 | | | 38850 | 33491 | 54880 | 34546 |
| Price index | 111,2% | 100,5% | | | 100,0% | 104,7% | 141,3% | 108,0% |
| Major options | | | | | | | | |
| - air conditioning | S | | | | S | | S | |
| - autom. Gear box | NA | | | | NA | | NA | |
| - power steering | S | | | | S | | S | |
| - ABS | S | | | | S | | S | |
| - airbag | S | | | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | | | 3 | | 3 | |
| - free roadside assistance | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | YES | |

LANCIA**EURO ZONE COUNTRIES**

| | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | | | | | | | | |
| THESIS 2,4 JTD EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 40900 | 34197 | | | | | | |
| Price index | 105,3% | 106,9% | | | | | | |
| Major options | | | | | | | | |
| - air conditioning | S | | | | | | | |
| - autom. Gear box | NA | | | | | | | |
| - power steering | S | | | | | | | |
| - ABS | S | | | | | | | |
| - airbag | S | | | | | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | | | | | | |
| - free roadside assistance | YES | | | | | | | |
| - delivery cost included | YES | | | | | | | |



LANCIA**EURO ZONE COUNTRIES**

| | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|-----------|----------|----------|----------|
| | | | | | | | | |
| THESIS 2,4 JTD EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/02 Price EURO | 41134 | 34278 | | | 51500 | 31978 | 54880 | 34546 |
| Price index | 105,9% | 107,2% | | | 132,6% | 100,0% | 141,3% | 108,0% |
| Major options | | | | | | | | |
| - air conditioning | S | | | | S | | S | |
| - autom. Gear box | NA | | | | NA | | NA | |
| - power steering | S | | | | S | | S | |
| - ABS | S | | | | S | | S | |
| - airbag | S | | | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | | | 3 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | |
| - delivery cost included | NO | | | | NO | | NO | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | SV | | GB | |
|--|-----------|----------|-----------|----------|-----------|----------|
| | DKK | | SEK | | GBP | |
| THESIS 2,4 JTD EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/05/02 Price EURO | | | | | | |
| Price index | | | | | | |
| Major options | | | | | | |
| - air conditioning | | | | | | |
| - autom. Gear box | | | | | | |
| - power steering | | | | | | |
| - ABS | | | | | | |
| - airbag | | | | | | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | | | | | | |
| - free roadside assistance | | | | | | |
| - delivery cost included | | | | | | |



Land Rover

EURO ZONE COUNTRIES

| Freelander | A | | B | | D | | E | |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.0 Td4 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 30.390 | 22.815 | 26.820 | 22.165 | 26.468 | 22.817 | 26.600 | 21.626 |
| Price Index | 115 | 110 | 101 | 107 | 100 | 110 | 100 | 104 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.465 2.700 Std Std Std | 1.100 2.027 Std Std Std | 1.330 1.940 Std Std Std | 1.099 1.603 Std Std Std | 1.280 1.860 Std Std Std | 1.103 1.603 Std Std Std | 1.350 1.970 Std Std Std | 1.098 1.602 Std Std Std |
| Right-Hand Drive (supplement) | 523 | 393 | 475 | 393 | 455 | 393 | 483 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three One Yes | | Three Three Yes | | Three Three No | | Three Three Yes | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| Freelander | F | | FIN | | GR | | IRL | |
|--|-------------------------------------|-------------------------------------|-----------------------------------|-----------------------------------|-----------|-----------|-------------------------------------|-----------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.0 Td4 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 26.500 | 22.157 | 37.200 | 20.799 | | | 35.475 | 22.575 |
| Price Index | 100 | 107 | 141 | 100 | | | 134 | 109 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.320 1.910 Std Std Std | 1.104 1.597 Std Std Std | Std 2.980 Std Std Std | Std 1.666 Std Std Std | | | 1.345 1.905 Std Std Std | 856 1.212 Std Std Std |
| Right-Hand Drive (supplement) | 470 | 393 | 702 | 393 | | | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three Yes | | Three Three No | | | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

| Freelander | I | | L | | NL | | P | |
|--|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.0 Td4 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 27.000 | 22.362 | 25.490 | 22.165 | 36.340 | 21.985 | 36.424 | 22.660 |
| Price Index | 102 | 108 | 96 | 107 | 137 | 106 | 138 | 109 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1.320 1.920 Std Std Std | 1.100 1.600 Std Std Std | 1.264 1.844 Std Std Std | 1.099 1.603 Std Std Std | 1.806 2.627 Std Std Std | 1.093 1.589 Std Std Std | 1.310 1.900 Std Std Std | 1.101 1.597 Std Std Std |
| Right-Hand Drive (supplement) | 471 | 393 | 451 | 393 | 649 | 393 | 467 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three Yes | | Three Three Yes | | Three Three No | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| Freelander | DK | | S | | GB | |
|--|---------------------------------------|--------------------------------------|---------------------------------------|---------------------------------------|-----------------------------------|-----------------------------------|
| | DKK | | SEK | | GBP | |
| 2.0 Td4 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 68.633 | 21.997 | 25.361 | 20.217 | 29.625 | 25.212 |
| Price Index | 259 | 106 | 96 | 97 | 112 | 121 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 25.000 41.000 Std Std Std | 8.013 13.141 Std Std Std | 13.100 19.000 Std Std Std | 10.443 15.146 Std Std Std | 750 1.200 Std Std Std | 638 1.021 Std Std Std |
| Right-Hand Drive (supplement) | 9.104 | 2.918 | 4.476 | 3.568 | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three No No | | Three Three Yes | | Three Three Yes | |
| 1 EURO = 2/5/2002 | 7,4321 | | 9,0888 | | 0,6368 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

| Discovery | A | | B | | D | | E | |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.5 Td5 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 43.920 | 31.826 | 38.360 | 31.702 | 36.948 | 31.852 | 36.890 | 28.820 |
| Price Index | 121 | 110 | 106 | 110 | 102 | 111 | 102 | 100 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 2.210 Std Std Std | Std 1.601 Std Std Std | Std 1.940 Std Std Std | Std 1.603 Std Std Std | Std 1.860 Std Std Std | Std 1.603 Std Std Std | Std 2.050 Std Std Std | Std 1.602 Std Std Std |
| Right-Hand Drive (supplement) | 542 | 393 | 475 | 393 | 455 | 393 | 503 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three One Yes | | Three Three Yes | | Three Three No | | Three One Yes | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| Discovery | F | | FIN | | GR | | IRL | |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------|-----------|-----------------------------------|-----------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.5 Td5 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 36.740 | 30.719 | 54.599 | 30.246 | | | 49.065 | 29.358 |
| Price Index | 101 | 107 | 151 | 105 | | | 135 | 102 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 1.910 Std Std Std | Std 1.597 Std Std Std | Std 2.980 Std Std Std | Std 1.597 Std Std Std | | | Std 2.670 Std Std Std | Std 1.598 Std Std Std |
| Right-Hand Drive (supplement) | 470 | 393 | 732 | 393 | | | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three Yes | | Three Three No | | | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

| Discovery | I | | L | | NL | | P | |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 2.5 Td5 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 36.274 | 30.229 | 36.458 | 31.702 | 50.453 | 30.616 | 49.664 | 29.266 |
| Price Index | 100 | 105 | 101 | 110 | 139 | 106 | 137 | 102 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 1.920 Std Std Std | Std 1.600 Std Std Std | Std 1.844 Std Std Std | Std 1.603 Std Std Std | Std 2.630 Std Std Std | Std 1.602 Std Std Std | Std 1.870 Std Std Std | Std 1.571 Std Std Std |
| Right-Hand Drive (supplement) | 471 | 393 | 451 | 393 | 645 | 393 | 467 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three No | | Three Three Yes | | Three Three No | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| Discovery | DK | | S | | GB | |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|
| | DKK | | SEK | | GBP | |
| 2.5 Td5 5dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 96.250 | 29.714 | 37.849 | 30.123 | 41.088 | 34.969 |
| Price Index | 265 | 103 | 104 | 105 | 113 | 121 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std 48.500 Std Std Std | Std 14.900 Std Std Std | Std 19.000 Std Std Std | Std 15.200 Std Std Std | Std 1.495 Std Std Std | Std 1.272 Std Std Std |
| Right-Hand Drive (supplement) | 9.497 | 2.918 | 4.460 | 3.568 | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three No No | | Three Three Yes | | Three Three Yes | |
| 1 EURO = 2/5/2002 | 7,4321 | | 9,0888 | | 0,6368 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

| Range Rover | A | | B | | D | | E | |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 3.0 Td6 4dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 74.435 | 53.473 | 64.420 | 53.240 | 62.298 | 53.705 | 68.985 | 53.895 |
| Price Index | 119 | 102 | 103 | 102 | 100 | 103 | 111 | 103 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std |
| Right-Hand Drive (supplement) | 546 | 393 | 475 | 393 | 455 | 393 | 503 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three One Yes | | Three Three Yes | | Three Three No | | Three Three Yes | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

EURO ZONE COUNTRIES

| Range Rover | F | | FIN | | GR | | IRL | |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|-----------|-----------|---------------------------------|---------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 3.0 Td6 4dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 64.125 | 53.616 | 100.068 | 54.712 | | | 86.989 | 52.049 |
| Price Index | 103 | 103 | 161 | 105 | | | 140 | 100 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | | | Std Std Std Std Std | Std Std Std Std Std |
| Right-Hand Drive (supplement) | 470 | 393 | 732 | 393 | | | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three Yes | | Three Three Yes | | | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | | | 1,0000 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

| Range Rover | I | | L | | NL | | P | |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | EURO | | EURO | | EURO | | EURO | |
| 3.0 Td6 4dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 64.903 | 53.948 | 61.226 | 53.240 | 88.419 | 54.082 | 83.129 | 53.805 |
| Price Index | 104 | 103 | 98 | 102 | 142 | 104 | 133 | 103 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std |
| Right-Hand Drive (supplement) | 471 | 393 | 451 | 393 | 645 | 393 | 467 | 393 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three Three Yes | | Three Three Yes | | Three Three No | | Three One No | |
| 1 EURO = 2/5/2002 | 1,0000 | | 1,0000 | | 1,0000 | | 1,0000 | |

NON EURO ZONE COUNTRIES

| Range Rover | DK | | S | | GB | |
|--|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| | DKK | | SEK | | GBP | |
| 3.0 Td6 4dr | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price EURO a/ | 196.475 | 58.629 | 70.055 | 55.888 | 67.227 | 57.214 |
| Price Index | 315 | 113 | 112 | 107 | 108 | 110 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std | Std Std Std Std Std |
| Right-Hand Drive (supplement) | 9.778 | 2.918 | 4.460 | 3.568 | 0 | 0 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | Three No No | | Three Three Yes | | Three Three Yes | |
| 1 EURO = 2/5/2002 | 7,4321 | | 9,0888 | | 0,6368 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2002)

b/ Major Options: Std (standard); n/a (not available)



MAKE: MAZDA

Model: Demio 1.4 Comfort, ABS, A/C

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|------------------------------|------------------------------|-------------------------|-----------|---------------------------|-----------|-------------------------|-----------|
| Model: Demio | incl. tax incl. NoVA (8%) | excl. tax excl. NoVA (8%) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | DC72 EBU | | DC70 EAA | | DC72 EAB | | DC75 EA5 | |
| Including options | | | | | | | | |
| <i>Manufacturer's description</i> | 1.4i Com, ABS, A/C | | 1300 TSi 46kW A/C | | 1.4i Com, 2 A/B, ABS, A/C | | 1.5i Mid 56kW | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 14.490 | 11.181 | 11.899 | 9.834 | 13.430 | 11.578 | 12.300 | 10.000 |
| Price index | | 115,1% | | 101,2% | | 119,2% | | 102,9% |
| Major options | | | | | | | | |
| - air conditioning | included | | included | | included | | included | |
| - autom. Gear box | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | 695 | 574 | included | | n/a | |
| - airbag | included | | - | | included | | included | |
| - bose sound system | - | | - | | - | | - | |
| - nav system | - | | - | | - | | - | |
| - sunroof | - | | - | | - | | - | |
| - leather interior | - | | - | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | included | | three years | | unlimited | | unlimited | |
| - delivery cost included | included | | included | | included | | included | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|--------------------------|-----------|--------------------|-----------|-------------------------|-----------|-------------------------|-----------|
| Model: Demio | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | DC70 EAB | | | | DC74 EAA | | DC83 BA4 | |
| Including options | | | No Demio available | | | | | |
| <i>Manufacturer's description</i> | 1.3L LTX Clim 5 Portes | | | | 1,3 Mid S/R | | 1.3 exclusive / 44kw | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 11.820 | 9.883 | | | 12.835 | 9.884 | 15.885 | 10.470 |
| Price index | | 101,7% | | | | 101,7% | | 107,8% |
| Major options | | | | | | | | |
| - air conditioning | included | | | | included | | n/a | |
| - autom. Gear box | - | | | | - | | n/a | |
| - power steering | included | | | | included | | included | |
| - ABS | - | | | | - | | n/a | |
| - airbag | included | | | | included | | included | |
| - bose sound system | - | | | | - | | - | |
| - nav system | - | | | | - | | - | |
| - sunroof | - | | | | included | | - | |
| - leather interior | - | | | | - | | - | |
| Right-hand-drive | | | | | | | Yes | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100 000 km | | | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | three years / 100 000 km | | | | one year | | three years | |
| - delivery cost included | included | | | | included | | included | |



MAKE: MAZDA
Model: Demio 1.4 Comfort, ABS, A/C

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|--------------------------------------|--------------------------|-----------|--|-----------|-------------------------|-----------|-------------------------|-----------|
| | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Model: Demio | | | | | | | | |
| MSC | DC70 EAD | | | | DC75 EAB | | DC70 EAD | |
| Including options | | | Luxembourg shares Belgian specifications | | | | | |
| Manufacturer's description | 1.3L Exc, 2 A/B, A/C | | | | 1.5i Exclusive Airco | | Demio 1.3 Exclusive | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 12.200 | 9.715 | | | 15.000 | 10.073 | 16.470 | 11.102 |
| Price index | | 100,0% | | | | 103,7% | | 114,3% |
| Major options | | | | | | | | |
| - air conditioning | included | | | | included | | included | |
| - autom. Gear box | - | | | | - | | - | |
| - power steering | included | | | | - | | included | |
| - ABS | - | | | | - | | - | |
| - airbag | included | | | | included | | included | |
| - bose sound system | - | | | | - | | - | |
| - nav system | - | | | | - | | - | |
| - sunroof | - | | | | included | | - | |
| - leather interior | - | | | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000 km | | | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | three years | | | | three years | | unlimited | |
| - delivery cost included | included | | | | 510 428 | | included | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|--------------------------------------|-----------------------|-----------|-------------------------|-----------|----------------------------|-----------|
| | DKK | | SEK | | GBP | |
| | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Model: Demio | | | | | | |
| Including options | | | DC77 EAQ | | DC95 BAR | |
| | No Demio available | | | | | |
| Manufacturer's description | | | 1.5i Mid | | 1.3 Gxi | |
| Recommended retail price 01/11/02 | | | 122.500 | 95.285 | 8.830 | 7.515 |
| Price EURO | | | 13.478 | 10.484 | 13.866 | 11.801 |
| Price index | | | | 107,9% | | 121,5% |
| Major options | | | | | | |
| - air conditioning | | | 12.000 | | - | |
| - autom. Gear box | | | 9.000 | | - | |
| - power steering | | | included | | included | |
| - ABS | | | included | | included | |
| - airbag | | | included | | included | |
| - bose sound system | | | - | | - | |
| - nav system | | | - | | - | |
| - sunroof | | | - | | - | |
| - leather interior | | | - | | - | |
| Right-hand-drive | | | | | Yes | |
| Other information | | | | | | |
| - warranty condition | | | three years / 100,000km | | three years / 60,000 miles | |
| - free roadside assistance | | | three years / 100,000km | | unlimited | |
| - delivery cost included | | | three years / 100,000km | | included | |
| 1 EURO = (01/11/2002) | | | 9,0888 | 9,0888 | 0,6368 | 0,6368 |



MAKE: MAZDA
Model: 323 1.4i Comfort A/C

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|------------------------------|------------------------------|-------------------------|-----------|-------------------------|-----------|-------------------------|-----------|
| Model: 323 | incl. tax incl. NoVA (8%) | excl. tax excl. NoVA (8%) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | BL5M ECU | | BL5M ECQ | | BL5M ECJ | | BL5M ECW | |
| Including options | | | | | | | | |
| Manufacturer's description | 1.4i Comfort A/C | | 1.3i Si | | 1.4i Comfort A/C | | 1.3 Comfort A/C | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 14.900 | 11.391 | 13.399 | 11.074 | 14.680 | 12.655 | 13.950 | 11.342 |
| Price index | | 107,1% | | 104,1% | | 119,0% | | 106,6% |
| Major options | | | | | | | | |
| - air conditioning | included | | 1.340 | 1.107 | included | | included | |
| - autom. Gear box | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - airbag | included | | included | | included | | included | |
| - bose sound system | - | | - | | - | | - | |
| - nav system | - | | - | | - | | - | |
| - sunroof | - | | - | | - | | - | |
| - leather interior | - | | - | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | included | | three years | | unlimited | | unlimited | |
| - delivery cost included | included | | included | | included | | included | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|-------------------------|-----------|-------------------------|-----------|-------------------------|-----------|----------------------------|-----------|
| Model: 323 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | BLRM ECQ | | BL5P EG8 | | BL5P ECG | | BL2C BAJ | |
| Including options | | | | | | | | |
| Manufacturer's description | 1.3L Harmonie | | 1.6 Exclusive | | 1.6i F Mid A/C | | 323 1.3i Comfort Sedan A/C | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 13.545 | 11.325 | 21.890 | 11.166 | 16.405 | 12.041 | 19.300 | 12.720 |
| Price index | | 106,5% | | 105,0% | | 113,2% | | 119,6% |
| Major options | | | | | | | | |
| - air conditioning | optional | | included | | included | | included | |
| - autom. Gear box | - | | - | | - | | n/a | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - airbag | included | | included | | included | | included | |
| - bose sound system | - | | - | | - | | - | |
| - nav system | - | | - | | - | | - | |
| - sunroof | - | | - | | - | | - | |
| - leather interior | - | | - | | - | | - | |
| Right-hand-drive | | | | | | | Yes | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | three years / 100,000km | | - | | one year | | three years | |
| - delivery cost included | included | | - | | included | | included | |



MAKE: MAZDA
Model: 323 1.4i Comfort A/C

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|-----------------------------------|-------------------------|-----------|--|-----------|-------------------------|-----------|-------------------------|-----------|
| | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Model: 323 | | | | | | | | |
| MSC | BL5P EE1 | | | | BL4C EA3 | | BL5M EBU | |
| Including options | | | Luxembourg shares Belgian specifications | | | | | |
| Manufacturer's description | 1.6L Exclusive | | | | 1.3 Comfort A/C | | 323 F 1.3 Comfort A/C | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 15.500 | 12.703 | | | 15.895 | 10.636 | 17.614 | 12.064 |
| Price index | | 119,4% | | | | 100,0% | | 113,4% |
| Major options | | | | | | | | |
| - air conditioning | included | | | | included | | included | |
| - autom. Gear box | - | | | | - | | - | |
| - power steering | included | | | | included | | included | |
| - ABS | included | | | | - | | included | |
| - airbag | included | | | | included | | included | |
| - bose sound system | - | | | | - | | - | |
| - nav system | - | | | | - | | - | |
| - sunroof | - | | | | - | | - | |
| - leather interior | - | | | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | three years | | | | - | | unlimited | |
| - delivery cost included | included | | | | 550 | | included | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|-----------------------------------|-------------------------|-----------|-------------------------|-----------|----------------------------|-----------|
| | DKK | | SEK | | GBP | |
| | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Model: 323 | | | | | | |
| Including options | BL5M EBR | | BL5P EGE | | BL2I BAR | |
| Manufacturer's description | 1,3 5HB Comfort | | 1,6i Exclusive A/C | | 1,3.Gxi | |
| Recommended retail price 01/11/02 | 169.989 | 66.333 | 154.500 | 120.885 | 10.330 | 8.792 |
| Price EURO | 22.872 | 8.925 | 16.999 | 13.300 | 16.222 | 13.807 |
| Price index | | 83,9% | | 125,1% | | 129,8% |
| Major options | | | | | | |
| - air conditioning | - | | included | | - | |
| - autom. Gear box | - | | package | | - | |
| - power steering | included | | included | | included | |
| - ABS | included | | included | | included | |
| - airbag | included | | included | | included | |
| - bose sound system | - | | - | | - | |
| - nav system | - | | - | | - | |
| - sunroof | - | | - | | - | |
| - leather interior | - | | - | | - | |
| Right-hand-drive | | | | | Yes | |
| Other information | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 60,000 miles | |
| - free roadside assistance | - | | three years / 100,000km | | unlimited | |
| - delivery cost included | 3.180 | 2.544 | included | | included | |
| 1 EURO = (01/1/2002) | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |



MAKE: MAZDA
Model: Mazda6 2.3L MZR High

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|------------------------------|------------------------------|-------------------------|-----------|-------------------------|-----------|-------------------------|-----------|
| Model: Mazda6 | incl. tax incl. NoVA (8%) | excl. tax excl. NoVA (8%) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | GJ6L EAC | | GK3B EAD | | GJ6E EAA | | GJ6E EAB / GJ6L EAB | |
| Including options | | | | | | | | |
| Manufacturer's description | 2.3L Sports | | 2.3L TRSi | | 2.3L MZR High | | 2.3L Sportive | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 29.514 | 21.960 | 31.399 | 25.950 | 25.610 | 22.078 | 26.250 | 20.508 |
| Price index | | 107,1% | | 126,5% | | 107,7% | | 100,0% |
| Major options | | | | | | | | |
| - air conditioning | included | | included | | included | | included | |
| - autom. Gear box | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - airbag | included | | included | | included | | included | |
| - bose sound system | - | | included | | - | | - | |
| - nav system | - | | included | | - | | - | |
| - sunroof | - | | included | | - | | - | |
| - leather interior | - | | included | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | included | | five years | | unlimited | | unlimited | |
| - delivery cost included | included | | included | | included | | included | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|---------------------------|-----------|-------------------------|-----------|-------------------------------|-----------|-------------------------|-----------|
| Model: Mazda6 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | GL6E EAD | | GJ5V EA3 | | | | GJ8L BAE | |
| Including options | | | | | no comparable model available | | | |
| Manufacturer's description | 2.3L Performance 4 Portes | | 2.0TD Touring | | | | 2.3l H/b Sport | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 27.400 | 22.910 | 40.900 | 20.719 | | | 36.750 | 22.171 |
| Price index | | 111,7% | | 101,0% | | | | 108,1% |
| Major options | | | | | | | | |
| - air conditioning | included | | included | | | | included | |
| - autom. Gear box | - | | - | | | | n/a | |
| - power steering | included | | included | | | | included | |
| - ABS | included | | included | | | | included | |
| - airbag | included | | included | | | | included | |
| - bose sound system | - | | - | | | | - | |
| - nav system | - | | - | | | | - | |
| - sunroof | - | | - | | | | - | |
| - leather interior | - | | - | | | | - | |
| Right-hand-drive | | | | | | | Yes | |
| Other information | | | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | | | three years / 100,000km | |
| - free roadside assistance | three years / 100,000km | | | | | | three years | |
| - delivery cost included | included | | | | | | included | |



MAKE: MAZDA
Model: Mazda6 2.3L MZR High

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|--------------------------------------|---------------------------|-----------|--|-----------|-------------------------|-----------|---------------------------------|-----------|
| Model: Mazda6 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| MSC | GM4M EBH | | | | GJ6E EBQ | | GK3B EAD | |
| Including options | | | Luxembourg shares Belgian specifications | | | | | |
| Manufacturer's description | 2.0 MZR-CD High | | | | 2.3i S-VT Active | | Mazda6 5P2.3 S MZR Sport + Navi | |
| Recommended retail price 01/11/02 | | | | | | | | |
| Price EURO | 25.600 | 20.882 | | | 31.640 | 20.544 | 36.972 | 20.544 |
| Price index | | 101,8% | | | | 100,2% | | 100,2% |
| Major options | | | | | | | | |
| - air conditioning | included | | | | - | | included | |
| - autom. Gear box | - | | | | - | | - | |
| - power steering | included | | | | - | | included | |
| - ABS | included | | | | - | | included | |
| - airbag | included | | | | - | | included | |
| - bose sound system | - | | | | - | | - | |
| - nav system | - | | | | - | | included | |
| - sunroof | - | | | | - | | - | |
| - leather interior | - | | | | - | | - | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | five years / unlimited km | | | | three years / 100,000km | | three years / 100,000km | |
| - free roadside assistance | five years | | | | - | | unlimited | |
| - delivery cost included | included | | | | 550 | | included | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|--------------------------------------|-------------------------|-----------|-------------------------|-----------|----------------------------|-----------|
| | DKK | | SEK | | GBP | |
| Model: Mazda6 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | GJ6L EA4 | | GJ6E EBN | | GJ8L BAA | |
| Manufacturer's description | 2,3 HB Sport | | 2,3i MZR Sport | | 2.3 Sport | |
| Recommended retail price 01/11/02 | 329.992 | 112.048 | 215.500 | 168.094 | 17.815 | 15.162 |
| Price EURO | 44.401 | 15.076 | 23.711 | 18.495 | 27.976 | 23.810 |
| Price index | | 73,5% | | 90,2% | | 116,1% |
| Major options | | | | | | |
| - air conditioning | included | | included | | included | |
| - autom. Gear box | - | | - | | - | |
| - power steering | included | | included | | included | |
| - ABS | included | | included | | included | |
| - airbag | included | | included | | included | |
| - bose sound system | - | | - | | - | |
| - nav system | - | | - | | - | |
| - sunroof | - | | - | | - | |
| - leather interior | - | | - | | - | |
| Right-hand-drive | | | | | Yes | |
| Other information | | | | | | |
| - warranty condition | three years / 100,000km | | three years / 100,000km | | three years / 60,000 miles | |
| - free roadside assistance | - | | three years / 100,000km | | unlimited | |
| - delivery cost included | 3.180 | 2.544 | included | | included | |
| 1 EURO = (01/11/2002) | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |



EURO ZONE COUNTRIES

| Mercedes-Benz C 180 Kompressor | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 1796 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 31.260 | 23.054 | 27.951 | 23.100 | 26.738 | 23.050 | 28.559 | 22.312 |
| Price index | 120,1% | 106,2% | 107,4% | 106,4% | 102,7% | 106,2% | 109,7% | 102,8% |
| Major options | | | | | | | | |
| - air conditioning | 2.061 | 1.520 | 1.740 | 1.438 | 1.640 | 1.410 | | s |
| - autom. Gear box | 2.576 | 1.900 | 2.136 | 1.765 | 2.007 | 1.730 | 2.317 | 1.810 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 2.135 | | 2.180 | | 2.135 | | 2.135 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no |

EURO ZONE COUNTRIES

| Mercedes-Benz C 180 Kompressor | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 1796 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 26.024 | 21.759 | 42.550 | 21.713 | 35.010 | 22.727 | 35.150 | 22.416 |
| Price index | 100,0% | 100,2% | 163,5% | 100,0% | 134,5% | 104,7% | 135,1% | 103,2% |
| Major options | | | | | | | | |
| - air conditioning | | s | 2.842 | 2.330 | | s | 2.039 | 1.685 |
| - autom. Gear box | 1.890 | 1.580 | 3.820 | 1.985 | 2.671 | 1.790 | 2.673 | 1.700 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 2.135 | | 2.135 | | 2.135 | | s |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | yes |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| Mercedes-Benz C 180 Kompressor | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Sedan, 1796 cc 6-speed-transmiss. | | | | | | | | |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 27.980 | 22.465 | 26.600 | 23.130 | 35.250 | 22.781 | 33.860 | 22.727 |
| Price index | 107,5% | 103,5% | 102,2% | 106,5% | 135,5% | 104,9% | 130,1% | 104,7% |
| Major options | | | | | | | | |
| - air conditioning | | s | 1.648 | 1.433 | 2.300 | 1.401 | | s |
| - autom. Gear box | 1.872 | 1.560 | 2.010 | 1.748 | 2.841 | 1.730 | 2.492 | 2.130 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 2.135 | | 2.135 | | 2.135 | | 2.135 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | yes | | yes | | yes | | no |

NON EURO ZONE COUNTRIES

| Mercedes-Benz C 180 Kompressor | DK | | S | | GB | |
|--|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Sedan, 1796 cc 6-speed-transmiss. | | | | | | |
| Recommended retail price 01.11.2002 | 520.500 | 167.777 | 249.120 | 199.295 | 16.555 | 14.089 |
| Price EURO | 70.034 | 22.575 | 27.410 | 21.928 | 25.997 | 22.125 |
| Price index | 269,1% | 104,0% | 105,3% | 101,0% | 99,9% | 101,9% |
| Major options | | | | | | |
| - air conditioning | 38.152 | 10.901 | 15.400 | 12.320 | 1.145 | 975 |
| - autom. Gear box | 44.394 | 12.684 | 19.000 | 15.200 | 1.450 | 1.234 |
| - power steering | | s | | s | | s |
| - ABS | | s | | s | | s |
| - airbag | | s | | s | | s |
| Right-hand-drive | | 2135 EUR | | 2135 EUR | | s |
| Other information | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no |
| 1 EURO = 01/11/2002 | | 7,4321 | | 9,0888 | | 0,6368 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| Mercedes-Benz E 220 CDI | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 2148 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 39.950 | 30.443 | 36.784 | 30.400 | 35.264 | 30.400 | 39.222 | 30.642 |
| Price index | 114,1% | 100,1% | 105,1% | 100,0% | 100,8% | 100,0% | 112,1% | 100,8% |
| Major options | | | | | | | | |
| - air conditioning | | s | | s | | s | | s |
| - autom. Gear box | 2.485 | 1.900 | 2.136 | 1.765 | 2.007 | 1.730 | 2.304 | 1.800 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 1.815 | | 1.851 | | 1.815 | | 1.815 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no |

EURO ZONE COUNTRIES

| Mercedes-Benz E 220 CDI | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 2148 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 36.360 | 30.401 | 62.100 | 31.099 | 57.100 | 30.947 | 51.380 | 30.761 |
| Price index | 103,9% | 100,0% | 177,4% | 102,3% | 163,1% | 101,8% | 146,8% | 101,2% |
| Major options | | | | | | | | |
| - air conditioning | | s | | s | | s | | s |
| - autom. Gear box | 2.080 | 1.740 | 3.700 | 2.000 | 2.671 | 1.790 | 3.140 | 1.879 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 1.815 | | 1.815 | | 1.815 | | s |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | yes |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| Mercedes-Benz E 220 CDI | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 2148 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 38.170 | 30.908 | 35.000 | 30.435 | 50.490 | 30.983 | 47.550 | 31.160 |
| Price index | 109,1% | 101,7% | 100,0% | 100,1% | 144,3% | 101,9% | 135,9% | 102,5% |
| Major options | | | | | | | | |
| - air conditioning | | s | | s | | s | | s |
| - autom. Gear box | 1.872 | 1.560 | 2.000 | 1.739 | 2.841 | 1.730 | 2.551 | 2.180 |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 1.815 | | 1.815 | | 1.815 | | 1.815 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | yes | | yes | | yes | | no |

NON EURO ZONE COUNTRIES

| Mercedes-Benz E 220 CDI | DK | | S | | GB | |
|--|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| Sedan, 2148 cc 6-speed-transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | 722.140 | 228.057 | 335.800 | 268.640 | 22.841 | 19.439 |
| Price EURO | 97.165 | 30.685 | 36.947 | 29.557 | 35.868 | 30.526 |
| Price index | 277,6% | 100,9% | 105,6% | 97,2% | 102,5% | 100,4% |
| Major options | | | | | | |
| - air conditioning | | s | | s | | s |
| - autom. Gear box | 44.332 | 12.666 | 19.000 | 15.200 | 1.450 | 1.234 |
| - power steering | | s | | s | | s |
| - ABS | | s | | s | | s |
| - airbag | | s | | s | | s |
| Right-hand-drive | | 1815 EUR | | 1815 EUR | | s |
| Other information | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no |
| 1 EURO = 01/11/2002 | | 7,4321 | | 9,0888 | | 0,6368 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| Mercedes-Benz S 350 | A | | B | | D | | E | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 3724 cc automatic transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 77.100 | 55.195 | 65.466 | 54.104 | 62.698 | 54.050 | 71.536 | 55.888 |
| Price index | 123,9% | 102,1% | 105,2% | 100,1% | 100,8% | 100,0% | 115,0% | 103,4% |
| Major options | | | | | | | | |
| - air conditioning | | S | | S | | S | | S |
| - autom. Gear box | | S | | S | | S | | S |
| - power steering | | S | | S | | S | | S |
| - ABS | | S | | S | | S | | S |
| - airbag | | S | | S | | S | | S |
| Right-hand-drive | | 3.345 | | 3.416 | | 3.345 | | 3.345 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no |

EURO ZONE COUNTRIES

| Mercedes-Benz S 350 | F | | FIN | | GR | | IRL | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 3724 cc automatic transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 65.031 | 54.374 | 114.070 | 55.834 | 101.200 | 55.293 | 90.490 | 54.145 |
| Price index | 104,5% | 100,6% | 183,3% | 103,3% | 162,6% | 102,3% | 145,4% | 100,2% |
| Major options | | | | | | | | |
| - air conditioning | | S | | S | | S | | S |
| - autom. Gear box | | S | | S | | S | | S |
| - power steering | | S | | S | | S | | S |
| - ABS | | S | | S | | S | | S |
| - airbag | | S | | S | | S | | S |
| Right-hand-drive | | 3.345 | | 3.345 | | 3.345 | | S |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | yes |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany).
Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| Mercedes-Benz S 350 | I | | L | | NL | | P | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Sedan, 3724 cc automatic transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | | | | | | | | |
| Price EURO | 66.710 | 54.596 | 62.220 | 54.104 | 88.060 | 54.813 | 85.380 | 55.293 |
| Price index | 107,2% | 101,0% | 100,0% | 100,1% | 141,5% | 101,4% | 137,2% | 102,3% |
| Major options | | | | | | | | |
| - air conditioning | | s | | s | | s | | s |
| - autom. Gear box | | s | | s | | s | | s |
| - power steering | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s |
| Right-hand-drive | | 3.345 | | 3.345 | | 3.345 | | 3.345 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes |
| - delivery cost included | | yes | | yes | | yes | | no |

NON EURO ZONE COUNTRIES

| Mercedes-Benz S 350 | DK | | S | | GB | |
|--|-----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| Sedan, 3724 cc automatic transmiss. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01.11.2002 | 1.347.000 | 403.970 | 596.680 | 477.344 | 40.827 | 34.746 |
| Price EURO | 181.241 | 54.355 | 65.650 | 52.520 | 64.113 | 54.563 |
| Price index | 291,3% | 100,6% | 105,5% | 97,2% | 103,0% | 100,9% |
| Major options | | | | | | |
| - air conditioning | | s | | s | | s |
| - autom. Gear box | | s | | s | | s |
| - power steering | | s | | s | | s |
| - ABS | | s | | s | | s |
| - airbag | | s | | s | | s |
| Right-hand-drive | | 3345 EUR | | 3345 EUR | | s |
| Other information | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no |
| 1 EURO = 01/11/2002 | | 7,4321 | | 9,0888 | | 0,6368 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.11.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|---|--------------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Space Star 1.3 Family | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | NA | NA | 14.340 | 11.798 | 14.610 | 12.595 | NA | NA |
| Price index | 0,0% | 0,0% | 100,0% | 102,0% | 101,9% | 108,9% | 0,0% | 0,0% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | Included NA S Included S | | Included NA S Included S | | Included NA S Included S | | | |
| Right-hand-drive EURO | | 600 | | 600 | | 600 | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | 3-years Included No | | 3-years Included No | | 3-years Included No | | | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|---|--------------------------------------|----------|------------|----------|--------------------------------------|----------|--------------------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Space Star 1.3 Family | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | 15.615 | 13.056 | NA | NA | 16.262 | 11.872 | 18.380 | 12.136 |
| Price index | 108,9% | 112,9% | 0,0% | 0,0% | 113,4% | 102,6% | 128,2% | 104,9% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | Included NA S Included S | | | | Included NA S Included S | | Included NA S Included S | |
| Right-hand-drive EURO | | 600 | | | | | | S |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | 3-years Included No | | | | | | 3-years Included No | |

Notes:

S: Standard
NA: Not available



MITSUBISHI MOTORS EUROPE B.V.
Space Star 1.3 Family (5 Manual Transmission)

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|---|--------------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Space Star 1.3 Family | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | 15.791 | 13.159 | 14.340 | 12.470 | 17.455 | 11.568 | 16.910 | 11.680 |
| Price index | 110,1% | 113,8% | 100,0% | 107,8% | 121,7% | 100,0% | 117,9% | 101,0% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | Included NA S Included S | | Included NA S Included S | | Included NA S Included S | | Included NA S Included S | |
| Right-hand-drive EURO | | 600 | | 600 | | 600 | | 600 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | 3-years Included No | | 3-years Included No | | 3-years Included No | | 3-years Included No | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|---|--------------------------------------|----------|--------------------------------------|----------|--------------------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Space Star 1.3 Family | | | | | | |
| Recommended retail price 01/11/02 Price EURO | 24.136 | 9.667 | NA | NA | 16.438 | 13.990 |
| Price index | 168,3% | 83,6% | 0,0% | 0,0% | 114,6% | 120,9% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | Included NA S Included S | | Included NA S Included S | | Included NA S Included S | |
| Right-hand-drive EURO | | 600 | | 600 | | S |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | 3-years Included No | | 3-years Included No | | 3-years Included No | |
| 1 EURO = 01 November 2002 | 7,4321 | | 9,0888 | | 0,6368 | |

Notes:

S: Standard
NA: Not available



EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|---|-----------------------------------|----------|----------|----------|-----------------------------------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Carisma 1.6 Classic Hatchback | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | 18.625 | 14.239 | NA | NA | 17.170 | 14.802 | NA | NA |
| Price index | 108,5% | 116,7% | 0,0% | 0,0% | 100,0% | 121,3% | 0,0% | 0,0% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | Included NA S S S | | | | Included NA S S S | | | |
| Right-hand-drive Euro | | 600 | | | | 600 | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | 3-years Included No | | | | 3-years Included No | | | |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|---|----------|----------|------------|----------|-----------------------------------|----------|------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Carisma 1.6 Classic Hatchback | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | NA | NA | NA | NA | 17.235 | 12.714 | NA | NA |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 100,4% | 104,2% | 0,0% | 0,0% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | | | | | Included NA S S S | | | |
| Right-hand-drive Euro | | | | | | 600 | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | 3-years Included No | | | |

Notes: S: Standard
NA: Not available



MITSUBISHI MOTORS EUROPE B.V.
Carisma 1.6 Classic Hatchback (5 Manual Transmission)

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|---|----------|----------|----------|----------|-----------------------------------|----------|-----------------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Carisma 1.6 Classic Hatchback | | | | | | | | |
| Recommended retail price 01/11/02 Price EURO | NA | NA | NA | NA | 18.495 | 12.202 | 21.420 | 12.993 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 107,7% | 100,0% | 124,8% | 106,5% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | | | | | Included NA S S S | | Included NA S S S | |
| Right-hand-drive Euro | | | | | | 600 | | 600 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | 3-years Included No | | 3-years Included No | |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|---|----------|----------|----------|----------|-----------------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Carisma 1.6 Classic Hatchback | | | | | | |
| Recommended retail price 01/11/02 Price EURO | NA | NA | NA | NA | 15.185 | 12.924 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 88,4% | 105,9% |
| Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger) | | | | | Included NA S S S | |
| Right-hand-drive Euro | | | | | S | S |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | 3-years Included No | |
| 1 EURO = 01 November 2002 | 7,4321 | | 9,0888 | | 0,6368 | |

Notes: S: Standard
NA: Not available



MAKE

NISSAN

Model

MICRA

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.0 Comfort 3dr | | | | | | | | |
| Recommended retail price 01/11/02 | 10300 | 8097 | 9620 | 7950 | 10090 | 8698 | 10153 | 8254 |
| Price EURO | 10300 | 8097 | 9620 | 7950 | 10090 | 8698 | 10153 | 8254 |
| Price index | 112,7% | 111,5% | 105,2% | 109,5% | 110,4% | 119,8% | 111,0% | 113,7% |
| Major options | | | | | | | | |
| - air conditioning | NA | NA | NA | NA | STD | STD | 902 | 733 |
| - autom. Gear box | NA | NA | 1000 | 826 | 1075 | 927 | NA | NA |
| - power steering | NA | NA | STD | STD | STD | STD | STD | STD |
| - ABS | NA | NA | NA | NA | STD | STD | NA | NA |
| - airbag | STD** | STD** | NA** | NA** | STD** | STD** | NA** | NA** |
| Right-hand-drive | 427 | 356 | 429 | 354 | 415 | 358 | 436 | 355 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.0 Comfort 3dr | | | | | | | | |
| Recommended retail price 01/11/02 | 9610 | 8035 | 13600 | 7388 | 9510 | 7263 | 13424 | 8921 |
| Price EURO | 9610 | 8035 | 13600 | 7388 | 9510 | 7263 | 13424 | 8921 |
| Price index | 105,1% | 110,6% | 148,7% | 101,7% | 104,0% | 100,0% | 146,8% | 122,8% |
| Major options | | | | | | | | |
| - air conditioning | NA | NA | NA | NA | NA | NA | NA | NA |
| - autom. Gear box | 1100 | 920 | NA | NA | NA | NA | 1162 | 649 |
| - power steering | STD | STD | STD | NA | STD | STD | STD | STD |
| - ABS | NA | NA | NA | NA | NA | NA | NA | NA |
| - airbag | STD* | STD* | NA** | NA** | NA** | NA** | NA** | NA** |
| Right-hand-drive | 441 | 366 | 616 | 357 | 444 | 310 | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

Notes:

- Prices are recommended retail prices, effective on 1st of November 2002.
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: *=passenger, **=passenger+side, ***=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE

NISSAN

Model

MICRA

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.0 Comfort 3dr | | | | | | | | |
| Recommended retail price 01/11/02 | 10173 | 8478 | 9143 | 7950 | 11830 | 8206 | 12013 | 9032 |
| Price EURO | 10173 | 8478 | 9143 | 7950 | 11830 | 8206 | 12013 | 9032 |
| Price index | 111,3% | 116,7% | 100,0% | 109,5% | 129,4% | 113,0% | 131,4% | 124,4% |
| Major options | | | | | | | | |
| - air conditioning | 780 | 650 | NA | NA | NA | NA | STD | STD |
| - autom. Gear box | NA | NA | 950 | 826 | 1600 | 974 | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | 620 | 517 | NA | NA | 1400a) | 852a) | NA | NA |
| - airbag | NA | NA | NA** | NA** | 1400a) | 852a) | STD** | STD** |
| Right-hand-drive | 423 | 353 | 408 | 354 | 427 | 363 | 414 | 354 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

a) incl. ABS+pass.+side airbags

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|
| | DKK | | SEK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.0 Comfort 3dr | | | | | | |
| Recommended retail price 01/11/02 | 122320 | 52821 | 100709 | 80567 | 7370 | 6272 |
| Price EURO | 16458 | 7107 | 11081 | 8864 | 11573 | 9849 |
| Price index | 180,0% | 97,9% | 121,2% | 122,1% | 126,6% | 135,6% |
| Major options | | | | | | |
| - air conditioning | NA | NA | 5900 | 4720 | NA | NA |
| - autom. Gear box | NA | NA | NA | NA | 950 | 809 |
| - power steering | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | 7900c) | 6320c) | NA | NA |
| - airbag | STD** | STD** | 7900** | 6320** | 400** | 340** |
| Right-hand-drive | 6193 | 2650 | 3750 | 3000 | | |
| Other information | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | |
| 1 EURO = 01/11/02 | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |

b) incl. central door locking c) incl. Side air bag

Notes:

- Prices are recommended retail prices, effective on 1st of November 2002. Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: *=passenger, **=passenger+side, ***=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE
Model

NISSAN
ALMERA

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.5 5dr Comfort | | | | | | | | |
| Recommended retail price 01/11/02 | 14390 | 11207 | 13030 | 10769 | 14470 | 12474 | 12741 | 10359 |
| Price EURO | 14390 | 11207 | 13030 | 10769 | 14470 | 12474 | 12741 | 10359 |
| Price index | 116,2% | 118,4% | 105,2% | 113,8% | 116,9% | 131,8% | 102,9% | 109,4% |
| Major options | | | | | | | | |
| - air conditioning | STD | STD | NA | NA | 2151 | 1854 | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD | 541 | 440 |
| - airbag | STD** | STD** | STD* | STD* | STD** | STD** | STD* | STD* |
| Right-hand-drive | 427 | 356 | 429 | 354 | 415 | 358 | 436 | 355 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|------------|----------|-----------|----------|------------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.5 5dr Comfort | | | | | | | | |
| Recommended retail price 01/11/02 | 13480 | 11271 | 19730 | 10743 | 13290 | 9466 | 18181 | 11761 |
| Price EURO | 13480 | 11271 | 19730 | 10743 | 13290 | 9466 | 18181 | 11761 |
| Price index | 108,9% | 119,1% | 159,3% | 113,5% | 107,3% | 100,0% | 146,8% | 124,2% |
| Major options | | | | | | | | |
| - air conditioning | NA | NA | STD | STD | STD | STD | 783 | 505 |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | NA | NA | 657 | 424 |
| - airbag | STD** | STD** | STD** | STD** | NA** | NA** | STD* | STD* |
| Right-hand-drive | 441 | 366 | 644 | 357 | 444 | 310 | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

Notes:

- Prices are recommended retail prices, effective on 1st of November 2002.
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: *=passenger, **=passenger+side, ***=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



MAKE
Model

NISSAN
ALMERA

EURO ZONE COUNTRIES

| | I | | L | | NL | | P | |
|-----------------------------------|----------|----------|----------|----------|-----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.5 5dr Comfort | | | | | | | | |
| Recommended retail price 01/11/02 | 12510 | 10425 | 12383 | 10768 | 15990 | 10739 | 17353 | 10648 |
| Price EURO | 12510 | 10425 | 12383 | 10768 | 15990 | 10739 | 17353 | 10648 |
| Price index | 101,0% | 110,1% | 100,0% | 113,8% | 129,1% | 113,4% | 140,1% | 112,5% |
| Major options | | | | | | | | |
| - air conditioning | STD | STD | NA | NA | STD | STD | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | 600 | 500 | STD | STD | STD | STD | NA | NA |
| - airbag | STD* | STD* | STD* | STD* | STD** | STD** | STD* | STD* |
| Right-hand-drive | 423 | 353 | 408 | 354 | 427 | 363 | 414 | 354 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

NON EURO ZONE COUNTRIES

| | DK | | S | | GB | |
|-----------------------------------|-----------|----------|----------|----------|-----------|----------|
| | DKK | | SEK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.5 5dr Comfort | | | | | | |
| Recommended retail price 01/11/02 | 180628 | 68052 | 132174 | 105739 | 10355 | 8813 |
| Price EURO | 24304 | 9156 | 14543 | 11634 | 16261 | 13840 |
| Price index | 196,3% | 96,7% | 117,4% | 122,9% | 131,3% | 146,2% |
| Major options | | | | | | |
| - air conditioning | STD | STD | 5900 | 4720 | NA | NA |
| - autom. Gear box | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | 500 | 425 |
| - airbag | STD** | STD** | STD** | STD** | NA | NA |
| Right-hand-drive | 6959 | 2650 | 3750 | 3000 | | |
| Other information | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | |
| 1 EURO = 01/11/02 | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |

Notes:

- Prices are recommended retail prices, effective on 1st of November 2002.
Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver is standard in all countries; option recommended price: *=passenger, **=passenger+side, ***=side
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



**MAKE
Model**

 NISSAN
PRIMERA

EURO ZONE COUNTRIES

| | A | | B | | D | | E | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 4dr | | | | | | | | |
| Recommended retail price 01/11/02 | 21600 | 16514 | 21050 | 17397 | 20450 | 17629 | 19364 | 15128 |
| Price EURO | 21600 | 16514 | 21050 | 17397 | 20450 | 17629 | 19364 | 15128 |
| Price index | 114,3% | 109,4% | 111,4% | 115,2% | 108,3% | 116,7% | 102,5% | 100,2% |
| Major options | | | | | | | | |
| - air conditioning | STD | STD | STD | STD | STD | STD | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD | STD | STD |
| - airbag | STD | STD | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 427 | 356 | 429 | 354 | 415 | 358 | 436 | 355 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

EURO ZONE COUNTRIES

| | F | | FIN | | GR | | IRL | |
|-----------------------------------|----------|----------|------------|----------|-----------|----------|------------|----------|
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 4dr | | | | | | | | |
| Recommended retail price 01/11/02 | 18890 | 15794 | 28070 | 15101 | 21690 | 15761 | 23595 | 15113 |
| Price EURO | 18890 | 15794 | 28070 | 15101 | 21690 | 15761 | 23595 | 15113 |
| Price index | 100,0% | 104,6% | 148,6% | 100,0% | 114,8% | 104,4% | 124,9% | 100,1% |
| Major options | | | | | | | | |
| - air conditioning | STD | STD | STD | STD | STD | STD | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD | STD | STD |
| - airbag | STD | STD | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 441 | 366 | 657 | 357 | 444 | 310 | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

Notes:

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Final prices are set by dealers
- Recommended prices are adjusted for equipment differences
- Major options: STD=standard, Option=option recommended price, NA=not available
- Application of recommended right hand drive surcharge may vary per dealer depending on local administration costs



| | | | | | | | | |
|-----------------------------------|----------|----------|----------------------------|----------|-----------|----------|----------|----------|
| MAKE | NISSAN | | EURO ZONE COUNTRIES | | | | | |
| Model | PRIMERA | | | | | | | |
| | I | | L | | NL | | P | |
| | EUR | | EUR | | EUR | | EUR | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 4dr | | | | | | | | |
| Recommended retail price 01/11/02 | 19230 | 16025 | 20006 | 17397 | 23175 | 15115 | 26598 | 16297 |
| Price EURO | 19230 | 16025 | 20006 | 17397 | 23175 | 15115 | 26598 | 16297 |
| Price index | 101,8% | 106,1% | 105,9% | 115,2% | 122,7% | 100,1% | 140,8% | 107,9% |
| Major options | | | | | | | | |
| - air conditioning | STD | STD | STD | STD | STD | STD | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD | STD | STD |
| - airbag | STD | STD | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 423 | 353 | 408 | 354 | 427 | 363 | 414 | 354 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | no | | no | |
| 1 EURO = 01/11/02 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 |

NON EURO ZONE COUNTRIES

| | | | | | | |
|-----------------------------------|-----------|----------|----------|----------|-----------|----------|
| | DK | | S | | GB | |
| | DKK | | SEK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 4dr | | | | | | |
| Recommended retail price 01/11/02 | 261994 | 92534 | 176900 | 141520 | 14435 | 12285 |
| Price EURO | 35252 | 12451 | 19464 | 15571 | 22668 | 19292 |
| Price index | 186,6% | 82,4% | 103,0% | 103,1% | 120,0% | 127,7% |
| Major options | | | | | | |
| - air conditioning | STD | STD | STD | STD | STD | STD |
| - autom. Gear box | NA | NA | NA | NA | NA | NA |
| - power steering | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD |
| - airbag | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 6193 | 2650 | 3750 | 3000 | | |
| Other information | | | | | | |
| - warranty condition (x years) | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | |
| 1 EURO = 01/11/02 | 7,4321 | 7,4321 | 9,0888 | 9,0888 | 0,6368 | 0,6368 |

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