



COMMISSION  
DES COMMUNAUTÉS  
EUROPÉENNES

DIRECTION GÉNÉRALE  
DE LA CONCURRENCE

**PRIX DES VOITURES**

**DANS LA**

***COMMUNAUTÉ  
EUROPÉENNE***

**AU 1 MAI 1993**

# DIFFÉRENCE ENTRE ÉTATS MEMBRES EN POURCENTAGE

(<sup>1</sup>) - (<sup>2</sup>) - (<sup>3</sup>)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>BMW</b>										
316i - 1596cc - 4dr	106.0	111.4	105.0	112.8	100	101.5	110.6	110.0	<b>117.4</b>	105.9
520i - 1991cc - 4dr	112.9	112.7	107.6	113.9	102.1	100	111.4	110.1	<b>120.1</b>	101.3
730i - 2997cc V8 - 4dr	116.2	120.0	115.0	<b>122.0</b>	110.9	110.7	115.6	119.3	XXX	100

(3 modèles)

<sup>1</sup> Source: Les constructeurs automobiles. (mai 1993)

<sup>2</sup> Le 100% est utilisé pour le pays le moins cher.  
La valeur (en %) en gras italique indique le pays le plus cher.  
XXX, pour des données non disponibles.

<sup>3</sup> Ces tableaux sont réalisés à partir de données taxes non comprises.

GROUPE FIAT. Sont présents pour l'étude: FIAT - ALFA ROMEO - LANCIA. ( 11 modèles)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>GROUPE FIAT - FIAT</b>										
Cinquecento 900 iE - 899cc - 3dr	111.3	<b>125.9</b>	100	124.1	103.0	XXX	107.8	115.8	113.5	115.6
Uno 1.1 iES - 1108cc - 5dr (a)	113.1	119.3	106.8	121.6	100	111.2	110.1	114.8	102.0	<b>125.0</b>
Tipo 1.6 SX - 1581cc - 5dr (b)	<b>116.4</b>	113.1	105.9	112.6	100	105.1	113.5	112.6	100.4	113.8
Tempra 1.6 SX - 1581cc - 4dr (c)	<b>126.3</b>	121.1	113.9	109.7	107.9	100	123.7	117.3	111.3	115.1
Croma 2.0 iES - 1995cc - 4dr	<b>112.5</b>	111.7	106.3	102.6	100	XXX	<b>112.5</b>	102.4	XXX	XXX
<b>ALFA ROMEO</b>										
Alfa 33 1.7iE - 1712cc - 5 dr	115.4	111.7	104.9	<b>121.1</b>	100	XXX	111.8	103.6	XXX	114.1
Alfa 155 2.0TS - 1995cc - 4dr	118.9	116.9	103.3	<b>125.6</b>	101.9	100	118.1	109.6	107.5	112.0
Alfa 164 2.0TS - 1995cc - 4dr	129.1	120.3	115.8	128.7	108.6	100	<b>129.3</b>	120.8	116.8	112.9
<b>LANCIA</b>										
Y10 1.1iE - 1108cc - 3dr	116.9	119.9	100	113.1	100.5	XXX	116.9	<b>120.0</b>	104.8	XXX
Dedra 2.0iE - 1995cc - 4dr (d)	114.5	112.2	110.3	<b>119.5</b>	100	111.3	112.0	116.5	117.5	112.8
Thema 2.0iE-1995cc 16VLE (e)	119.5	108.1	115.5	119.3	105.0	100	116.7	<b>120.9</b>	XXX	104.7

- (a) version 1.1 iE hobby (D) (b) version 1.4 iE SX (P) - version 1.6 iE super (IRL) (c) version 1.6 iE super (F)  
 (d) version 2.0 iE LS (F) (e) version 2.0 iE 16V (E)

# FORD. (4 modèles) - GENERAL MOTOR EUROPE (4 modèles)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>FORD</b>										
Fiesta 1.1 CLX /LX - 5dr (*)	119.5	<b>129.3</b>	107.3	125.6	100	112.2	119.5	123.2	112.2	121.9
Escort 1.6 CLX /LX - 5dr	113.2	<b>121.9</b>	105.5	119.8	100	102.2	113.2	112.1	118.7	109.9
Mondeo 1.6 CLX /LX - 4dr	117.7	<b>123.9</b>	102.1	111.5	100	100	117.7	108.3	109.4	104.2
Scorpio 2.0 GLX - 4dr (a)	120.0	<b>127.1</b>	114.1	122.3	100	109.4	120.0	118.8	125.8	117.6

(a) Granada GHIA (UK-IRL) (\*) version LX (UK - IRL)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>GENERAL MOTOR EUR</b>										
Opel Corsa 1.4 - 3dr	119.1	<b>132.7</b>	101.1	121.8	101.3	114.5	119.1	120.7	100	123.7
Opel Astra 1.4 - 5dr	116.4	<b>124.3</b>	108.0	115.6	101.2	103.4	115.1	115.7	100	114.5
Opel Vectra 1.6 - 4dr	126.1	<b>132.1</b>	117.5	122.1	111.4	113.0	126.1	122.7	100	118.4
Opel Omega 2.0 - 4dr	130.9	122.8	118.9	<b>132.6</b>	100	124.7	130.9	117.9	118.5	124.9

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>GROUPE MERCEDES</b>										
190 E 1.8 - 4dr	<b>127.8</b>	126.6	124.0	118.9	100	110.1	<b>127.8</b>	108.8	122.8	118.9
200 E - 4dr	107.5	106.4	109.6	105.3	100	101.1	110.6	106.4	<b>114.9</b>	100
300 SE 3.2 - 4dr	109.7	107.5	115.1	111.8	100	102.1	109.7	112.9	<b>122.6</b>	106.4

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>GROUPE PSA - PEUGEOT</b>										
106 XR - 1124cc - 5V	111.5	116.9	100	<b>119.0</b>	103.1	101.7	112.1	109.3	101.1	110.9
205 Junior - 5dr - 954cc - 4V (a)	112.9	<b>123.8</b>	100	119.8	104.1	107.4	113.7	111.0	107.4	116.8
306 XR - 5dr - 1360cc	112.1	114.3	102.8	<b>121.1</b>	100	XXX	112.7	104.7	100.6	103.3
405 GL - 1580cc (b)	118.0	123.1	107.0	<b>124.4</b>	111.2	100	118.5	110.6	115.2	102.9
<b>CITROËN</b>										
AX First 1.1 - 3dr (c)	113.3	<b>118.9</b>	100.7	116.8	100	114.4	113.3	105.8	102.0	109.0
ZX Aura TD - 5dr	111.7	116.2	109.3	<b>126.0</b>	110.3	105.3	111.7	109.1	100	111.2
XANTIA 1.8 SX	114.2	XXX	104.1	<b>123.7</b>	100	XXX	114.2	104.0	106.1	XXX

(a) version Look2 (B - L) - New Look 1124cc (D) - Accent (NL) - 1124cc (UK - IRL) - Nuova Junior (I)

(b) version 1360cc (I - P)

(c) version Hit (B - L) - Echo (UK - IRL)

# RENAULT (5 modèles) - ROVER (6 modèles)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>RENAULT</b>										
Clio RL 1.2	117.0	<b>123.6</b>	102.2	119.8	100	112.5	117.0	118.3	102.2	116.3
R19 RL 1.4 - 5dr	107.5	113.9	110.1	<b>117.6</b>	100	XXX	107.5	107.9	112.9	106.4
R21 1.7 GTS	112.8	<b>114.1</b>	102.7	110.7	103.7	XXX	112.8	107.4	100	104.7
Safrane RN 2.0 12V	111.3	107.8	108.0	<b>119.9</b>	103.1	100	111.3	108.3	108.8	103.7
Espace RN 2.0	103.7	<b>113.8</b>	100.9	109.8	100	XXX	103.7	107.6	108.3	104.8

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>ROVER</b>										
100 Metro - 111 L - 5dr	108.8	XXX	100	107.5	XXX	104.3	108.8	107.4	XXX	<b>113.1</b>
200 - 214Si - 5dr	119.3	<b>123.8</b>	102.7	125.2	100	100.9	119.3	105.2	105.4	123.5
400 - 416 GSi - 4dr	115.1	124.2	112.4	XXX	100	107.4	115.1	110.7	XXX	<b>125.0</b>
800 - 820 Si - 4dr	105.5	106.3	XXX	<b>110.5</b>	XXX	100	105.5	106.7	XXX	109.4
Discovery TDi - 5dr	<b>132.3</b>	113.9	116.0	123.8	100	120.0	<b>132.3</b>	121.2	XXX	120.6
Land Rover V8i Vogue	116.5	115.9	100.4	<b>122.7</b>	XXX	102.3	116.5	122.6	XXX	100

# VOLVO ( 3 modèles)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>VOLVO</b>										
440 GL 1.8 (a)	114.6	<b>128.5</b>	105.8	116.4	103.9	100	114.6	107.0	118.1	104.5
850 GLE 2.5 L (b)	<b>121.8</b>	120.0	118.1	117.8	103.4	104.3	121.7	116.6	XXX	100
940 2.0 Turbo (c)	116.0	119.7	115.4	<b>120.4</b>	107.6	100.4	116.1	108.8	101.9	100

(a) version 1.6 L (F - P)

(b) version 2.0 (B - F - I - IRL - L - UK)

(c) version 2.3 L (D)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>GRUPE VOLSKWAGEN</b>										
Polo Fox 45PS - 4dr	125.0	<b>147.0</b>	111.8	130.9	100	138.2	127.9	145.6	132.4	135.3
Golf CL 2D 60PS - 5dr	119.5	121.9	113.4	118.3	100	117.1	114.6	118.3	114.6	<b>131.7</b>
Vento CL 90PS - 5dr	119.2	128.2	107.7	115.4	100	123.1	115.4	112.8	XXX	<b>132.1</b>
Passat CL 90PS - 5dr	121.1	<b>131.6</b>	121.1	118.4	100	121.1	114.5	114.5	XXX	122.4
<b>AUDI</b>										
80 - 115PS - 5dr	116.1	123.5	113.6	<b>127.2</b>	100	124.7	116.1	119.7	XXX	114.8
100 - 133PS - 5dr	111.2	<b>125.0</b>	108.7	123.7	107.5	120.0	108.7	115.0	XXX	100
<b>SEAT</b>										
Toledo 1.8 GLX TWC	116.0	119.7	119.3	<b>120.1</b>	100	111.0	113.9	115.2	111.8	105.1
Ibiza 1.3 GLX TWC	121.8	<b>129.3</b>	113.6	127.2	110.2	XXX	120.4	120.1	100	119.4
Marbella 903 Special CE	115.0	114.8	104.5	114.5	100	XXX	114.0	<b>116.2</b>	107.2	100.8



# LES MARQUES JAPONAISES:

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>NISSAN</b>										
Micra 1.0 LX - 3dr	110.2	<b>114.9</b>	100	112.6	101.9	109.9	110.2	106.9	108.8	106.6
Sunny 1.4 LX - 4dr	101.6	109.1	XXX	101.6	XXX	100	101.7	100.3	105.8	<b>112.0</b>
Primera 1.6 LX - 4dr	103.6	107.7	101.5	108.1	100.8	102.3	103.7	100	104.3	<b>114.1</b>

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>MITSUBISHI</b>										
Colt 1.6 L - GLXi (a)	112.4	107.8	XXX	<b>126.2</b>	XXX	100	112.1	109.1	104.0	116.8
Galant 2.0 L - GLSi (b)	105.9	100	XXX	XXX	XXX	100.3	105.9	102.2	107.9	<b>111.8</b>
Pajero 2.5 L T/D - GLS (c)	115.3	103.3	114.8	<b>125.1</b>	104.2	109.9	115.3	120.8	122.2	100

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>DAIHATSU</b>										
Applause 1.6 L Xi - 5dr (d)	113.1	114.7	<b>116.8</b>	106.0	XXX	100	113.8	102.3	XXX	110.6

(a) version 1.3 L - GLi (IRL) (b) version 1.8 L GLSi (P) (c) version GLX (NL - P) (d) version GLXi (UK) ou GXi (IRL)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>HONDA</b>										
Civic 1.5 LSi - 3dr	110.2	117.5	<b>121.6</b>	119.5	112.4	100	110.2	104.5	108.5	111.7
Accord 2.0 LS - 4dr	<b>110.0</b>	108.6	108.9	XXX	101.5	XXX	<b>110.0</b>	100	XXX	108.1

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>TOYOTA</b>										
Starlet 1.3 XL - 3dr (a)	110.9	107.6	XXX	108.4	XXX	<b>112.9</b>	110.9	100	112.6	110.5
Corolla 1.3 XL - 3dr	100.3	105.2	XXX	<b>110.3</b>	XXX	100	100.3	101.2	105.5	100.4
Carina E 1.6 S/D XL (b)	104.7	112.3	113.6	109.6	XXX	100	104.7	102.4	<b>114.9</b>	101.7

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>SUBARU</b>										
Legacy 2.0GL 4WD - 4dr	101.3	109.6	XXX	<b>118.5</b>	110.8	101.7	101.5	100	XXX	103.8

(a) version GL (UK)      (b) version GL (P) ou 2.0 GL (E)

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>SUZUKI</b>										
Swift 1.3L GS - 3 dr	108.8	107.0	100	XXX	XXX	109.6	109.7	106.5	XXX	113.2

Constructeur \ Pays	B	D	E	F	I	IRL	L	NL	P	UK
<b>MAZDA</b>										
Mazda 121 1.3L - 4dr	100.9	110.7	XXX	121.6	111.8	104.2	101.5	100	XXX	117.0
Mazda 323 1.6L - 5 dr	106.4	114.9	XXX	110.5	XXX	100	106.8	102.4	XXX	108.0
Mazda 626 2.0L - 5dr	111.7	115.5	XXX	117.4	124.3	100	112.0	107.2	XXX	112.8

Sont présents pour l'étude:

NISSAN	3 modèles
MITSUBISHI	3 modèles
DAIHATSU	1 modèle
HONDA	2 modèles
TOYOTA	3 modèles
SUBARU	1 modèle
SUZUKI	1 modèle
MAZDA	3 modèles

8 constructeurs.

**TOTAL:** 65 modèles présentés ( 48 pour les constructeurs européens - 17 pour les constructeurs japonais)  
21 constructeurs.

***B M W*** AG

Manufacturer: BMW AG

Date: May 1, 1993

316i 4dr 1596 cm <sup>3</sup>	B		D		Esp		F		NL	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	728.200	609.300	35.800	31.130	2.740	2.141	126.081	106.308	52.824	34.553
Price Index	98,9	95,2	100,0	100,0	104,9	94,3	104,5	101,3	131,3	98,8
Major Options										
o air conditioning	74.625	59.700	3.105	2.700	268	209	12.455	10.502	5.944	3.652
o automatic gearbox	69.375	55.500	3.050	2.652	237	185	7.800	6.577	4.750	2.919
o power steering	29.750	23.800	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	106	83	S	S	S	S
Right-hand Drive	21.100	25.200	1.410	1.226	114	89	4.900	4.123	2.242	1.377
Other Information										
o warranty condition	1 year		1 year		1 year		1 year		1 year	
o free roadside assistance	yes		yes		yes		yes		yes	
o delivery costs included	yes		no		yes		yes		no	
1 ECU (as of May 3) =	40,2173		1,95575		142,654		6,59265		2,19714	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers  
 - Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: May 1, 1993

316i 4dr 1596 cm <sup>3</sup>	POR		GB		IRL		I		LUX	
	1000 Esc		£		IRE		1000 Lit		bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	4,452	3,032	13,960	11,881	18,462	11,643	31,046	28,089	730,800	635,500
Price Index	134,6	105,4	97,2	95,1	125,7	91,2	93,0	89,8	99,3	99,3
Major Options										
o air conditioning	S	S	1,440	1,225	2,000	1,260	3,621	3,043	69,700	60,609
o automatic gearbox	NA	NA	1,000	851	1,500	946	2,761	2,320	65,000	56,527
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	800	504	S	S	S	S
Right-hand Drive	131	113	--	--	--	--	1,361	1,144	29,000	25,200
Other Information										
o warranty condition	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year
o free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	yes	yes	no	no	no	no	yes	yes	yes	yes
1 ECU (as of May 3) =	180,698		0,784947		0,802490		1824,39		40,2173	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: May 1, 1993

520i 4dr 1991 cm <sup>3</sup>	B		D		Esp		F		ML	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1,076,700	901,000	50,300	43,739	3,899	3,046	176,799	169,072	74,715	48,000
Price Index	104,1	100,2	100,0	100,0	106,3	95,5	104,3	101,1	132,2	97,7
Major Options										
o air conditioning	81,000	64,800	3,390	2,948	S	S	13,956	11,767	5,942	3,652
o automatic gearbox	85,000	68,000	3,700	3,217	286	223	11,200	9,444	5,900	3,626
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	53,900	45,100	2,520	2,191	205	160	8,761	7,387	4,939	2,462
Other Information										
o warranty condition	1 year		1 year		1 year		1 year		1 year	
o free roadside assistance	yes		yes		yes		yes		yes	
o delivery costs included	yes		no		yes		yes		no	
1 ECU (as of May 3) =	40,2173		1,95575		142,654		6,59265		2,19714	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: May 1, 1993

520i 4dr 1991 cm <sup>3</sup>	POR		GB		IRL		I		LUX	
	1000 Esc		£		IRE		1000 Lit		bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail price	7.060	4.305	18.552	15.789	25.256	15.928	43.970	36.950	1.021.800	888.500
Price Index	151,9	106,5	91,8	89,9	122,4	88,7	93,7	90,6	98,8	98,8
Major Options										
o air conditioning	\$	\$	1.610	1.370	2.200	1.388	\$	\$	76.100	66.174
o automatic gearbox	-	-	1.100	936	2.000	1.261	3.451	2.900	75.000	65.217
o power steering	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
o ABS	\$	\$	\$	\$	\$	\$	\$	\$	\$	\$
Right-hand Drive	235	203	--	--	--	--	2.432	2.044	51.820	45.061
Other Information										
o warranty condition	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year
o free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	yes	yes	no	no	no	no	yes	yes	yes	yes
1 ECU (as of May 3) =	180,698		0,784947		0,802690		1.824,39		40,2173	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers

- Major options: \$ (standard), Option price, NA (not available)



Manufacturer: BMW AG

Date: May 1, 1993

730i 4dr V8 2997 cm <sup>3</sup>	B		D		Esp		F		ML	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.747.300	1.462.200	84.500	73.478	6.570	5.133	298.481	251.671	130.156	82.084
Price Index	100,6	96,8	100,0	100,0	106,6	95,8	104,8	101,6	137,1	99,4
Major Options										
o air conditioning	S	S	S	S	S	S	S	S	S	S
o automatic gearbox	88.908	74.400	4.050	3.522	377	295	11.900	10.034	6.450	3.964
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
Right-hand Drive	101.292	84.763	4.740	4.122	385	301	16.479	13.895	7.095	4.361
Other Information										
o warranty condition	1 year		1 year		1 year		1 year		1 year	
o free roadside assistance	yes		yes		yes		yes		yes	
o delivery costs included	yes		no		yes		yes		no	
1 ECU (as of May 3) =	40,2173		1,95575		142,654		6,59265		2,19714	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers  
- Major options: S (standard), Option price, MA (not available)

Manufacturer: BMW AG

Date: May 1, 1993

730i 4dr V8 2997 cm <sup>3</sup>	POR		GB		IRL		I		LUX	
	Esc		£		IRE		1000 Lit		bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	NA	NA	28.857	24.559	47.520	27.783	75.379	63.344	1.673.000	1.454.800
Price Index			85,1	83,3	137,1	92,2	95,6	92,4	96,3	96,3
Major Options										
o air conditioning			S	S	S	S	S	S	S	S
o automatic gearbox			S	S	S	S	3.727	3.132	85.000	73.910
o power steering			S	S	S	S	S	S	S	S
o ABS			S	S	S	S	S	S	S	S
Right-hand Drive			-	-	-	-	4.537	3.845	97.520	84.800
Other Information										
o warranty condition			1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year
o free roadside assistance			yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included			no	no	no	no	yes	yes	yes	yes
1 ECU (as of May 3) =	180,698		0,784947		0,802490		1.826,39		40,2173	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1. Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

***FIAT***

**FIAT****CINQUECENTO****PRICE INFORMATION STANDARD FORM**

p1/2

DATE: 1-mag-93

Country		D		F		NL		BE		LUX		ESP		PO		UK		EI	
Version: 900 IE		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L.		PUNT	
Body/doors: 3HA		1,956		6,593		2,197		40,217		40,217		142,654		180,698		0,789		0,802	
cc: 899		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Transm.: 5M		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Fuel: Lead Free																			

Adjusted price	10406	8745	13183	11484	45171	38087	15950	11838	24904	20840	23206	20179	87300	88378	128700	95488	4990	4247	NA
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Index(100 - highest price)	5704	4793	6741	5882	8852	5777	7259	5388	6192	5182	5770	5018	6120	4853	7122	5284	6321	5379	
	81,8	92,9	100,0	100,0	98,6	98,6	100,0	91,9	85,3	88,4	79,5	85,6	84,3	79,4	98,1	90,2	87,1	91,8	

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

1499	1260	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	

**Right-hand drive**

280	235	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	1601	1340	1498	1300	NA(**)	NA(**)	NA(**)	NA(**)	S			
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**Other Information**

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
no	no	no	no	no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	
no	no	no	no	no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 - Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).  
 - DK and GR not for publication(page 2/2)

(\*\*)on request: price increase of 6%(estimation)

**FIAT****UNO**

Version: 1.1 IES

Body/doors: 5 HA

cc: 1108

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

p1/2

DATE:

1-mag-93

		D		F		NL		BE		LUX		ESP		PO		UK		E	
Country																			
Curr.		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L		PUNT	
1 ECU =		1,958		6,593		2,197		40,217		40,217		142,654		180,698		0,789		0,802	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

15065	12660	18610	16183	68000	55650	24915	17515	37728	31570	35343	30733	138300	105769	176273	127982	8052	6853	9816	8190
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Adjusted price

8258	6839	9516	8274	10011	8441	11340	7972	9381	7850	8788	7842	9895	7414	9755	7082	10199	8880	12231	7714
Index (100 - highest price)		79,9		95,3		97,2		91,8		90,4		88,0		85,4		81,6		100,0	
		67,5		77,8		81,8		92,7		76,7		79,3		79,8		83,4		100,0	

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

**Right-hand drive**

443	372	NA(**)	NA(**)	NA(**)	2189	1832	2049	1782	NA(**)	NA(**)	S	S
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**Other information**

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	yes	yes	yes	yes	yes	yes	no	no	no	no	no	no
no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no	no	no	no	no	no	no

• Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 • Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).  
 • DK and GR not for publication (page 2/2)

(\*) Version: 1.1 IE HOBBY

(\*\*) on request price increase of 6% (estimation)

**FIAT****TPO****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-mag-93

Version: 1.6 SX

Country:

Body/chassis: 5 HATCHBACK

Curr.:

CC: 1581

/ ECU=

Transm.: 5M

Fuel: Lead Free

	D	F	NL	BE	LUX	ESP	PO	UK	ET
DM	FF	G	FB/10	FB/10	FB/10	PES/10	ESC/10	L.	PUNT
Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
1824,390	1,956	6,593	2,197	40,217	40,217	142,654	180,698	0,789	0,802

Adjusted price

19665	16525	23043	20037	79771	67280	33100	22402	50690	42419	47578	41372	179000	136953	243033	164384	9564	8140	12115	7641
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Index(100 = highest price)

10779	9058	11782	10245	12100	10202	15065	10198	12604	10547	11830	10287	12548	9600	13450	9097	12114	10310	15097	9521
71,4	85,9	78,0	97,1	80,1	96,7	99,8	96,7	100,0	100,0	78,4	97,5	83,1	91,0	86,2	86,2	80,2	97,8	100,0	90,3

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

1800	1513	2000	1739	7800	6577	3650	2470	5100	4268	4908	4268	15600	12188	25000	16910	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
1800	1345	S	S	9690	8170	2995	2027	4150	3473	3994	3473	20100	15703	NA	NA	909	774	NA	NA

**Right-hand drive**

699	587	NA(**)	NA(**)	NA(**)	NA(**)	3059	2560	2872	2497	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S	S	S	S
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**Other information**

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).
- DK and GR not for publication(page 2/2)

(\*)Version :1.4 IE SX - CC :1372

(\*\*)on request price increase of 6%(estimation)

(\*\*\*)Version :1.6 IE Super

**FIAT****TEMPRA****PRICE INFORMATION STANDARD FORM**

p1/2

DATE: 1-mag-93

Country		D		F		NL		BE		LUX		ESP		PO		UK		FI	
Version: 1.6 SX		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L.		PUNT	
Body/doors: 4 SALOON	Curr:	1824,390	1,956	6,593	2,197	40,217	40,217	142,654	180,698	0,789	0,802								
cc: 1581	1 ECU=	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Transm.: 5M		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Fuel: Lead Free																			

Adjusted price	24582	20840	28550	24826	89900	75801	40160	27014	63861	53272	59974	52151	221900	170445	331410	210918	11189	9522	13338	8412
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Index(100 = highest price)	13463	11313	14598	12694	13636	11498	18278	12295	15829	13246	14912	12987	15555	11948	18341	11672	14173	12062	16621	10482
	85,4	79,6	95,8	74,4	86,8	99,7	92,8	100,0	86,3	81,3	97,9	90,2	88,1	100,0	91,1	77,3	90,6			

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

S	3100	2696	8900	7504	4695	3158	5100	4268	4908	4268	18500	14451	S	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
1799	1512	S	9890	8170	2985	2015	4150	3473	3994	3473	20100	15701	NA	NA	908	774	1200	757		

**Right-hand drive**

766	644	NA(**)	NA(**)	NA(**)	3419	2861	3213	2794	NA(**)	NA(**)	S	S	S	S	S	S	S	S	S	S
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**Other information**

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 - Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).  
 - DK and GR not for publication(page 2/2)

(\*)Version :1,6 IE Super

(\*\*)on request: price increase of 6%(estimation)

**FIAT****CRONIA**

Version: 2.0 IES

Body/chassis: 5 HATCHBACK

cc: 1995

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-mag-93

Country		D		F		NL		BE		LUX		ESP		PO		UK		EI	
Litre/1000		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L.		PUNT	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
1824,390	1,956	6,593	2,197	40,217	40,217	40,217	40,217	142,654	180,698	0,789	0,802								
Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax	

32689	27470	37850	32913	120830	101880	51450	33682	81400	68117	78335	68117	296405	226327	NA	NA	NA	NA	NA	NA
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Adjusted price

17918	15057	19353	16829	18328	15454	23417	15421	20240	16937	19478	16937	20778	16008						
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ECU

Index(100 - highest price)

76,5 88,9 82,6 99,4 78,3 91,2 100,0 91,0 86,4 100,0 83,2 100,0 88,7 94,5

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

S	2500	2174	9300	7841	4900	3227	5300	4435	5100	4435	S								
ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND	ND								
S	S	S	S	S	S	S	S	S	S	S	S								
2487	2090	S	9900	8347	5000	3293	5300	4435	5100	4435	20000	15617							

**Right-hand drive**

904	760	NA(**)	NA(**)	NA(**)	NA(**)	4560	3816	4388	3816	NA(**)									
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**Other Information**

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

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- Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).

- DK and GR not for publication(page 2/2)

(\*\*)on request: price increase of 6%(estimation)



***Alfa Romeo***

# ALFA ROMEO

ALFA93

## PRICE INFORMATION STANDARD FORM

p.1/2

DATE: 1-mag-93

Version: 1.7 IE

Body/chassis: 5 HATCHBACK

CC: 1712

Transm.: 5M

Fuel: Lead Free

Country		D		F		NL		BE		LUX		ESP		PO		UK		E	
Litre/1000		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L		PUNT	
1824,390	1,956	1,956	6,593	2,197	40,217	40,217	142,654	180,698	0,789	0,802									
Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

21896	18400	25350	22044	95500	80522	33950	22853	55950	46820	52150	45348	196500	150970	NA		10681	9090	NA	
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Adjusted price

12002	10086	12862	11271	14486	12214	15452	10447	13912	11642	12987	11276	13775	10583			13528	11614		
82,6	83,9	92,3	93,7	100,0	100,0	85,5	95,3	90,0	83,9	86,6	89,1	86,6	89,1			87,6	94,3		

Index(100 = highest price)

### Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

2112	1775	2050	1783	8900	7504	NA	NA	NA	NA	NA	NA	18285	14261			NA			
NA		NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA			NA			
S		S		S	S	S	S	S	S	S	S	S	S			S			
1666	1400	S		7150	6029	3500	2366	4000	3347	3850	3348	14436	11275			NA			

### Right-hand drive

NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S			
--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	---	--	--	--

### Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 - Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).  
 - DK and GR not for publication(page 2/2)

(\*\*)on request: price increase of 6%(estimation)

# ALFA ROMEO ALFA155

## PRICE INFORMATION STANDARD FORM

p.1/2

DATE: 1-mag-93

Version: 2.01S

Body/doors: 4 SALOON

CC: 1995

Transm.: 5M

Fuel: Lead Free

Country

Curr.

/ ECU

I	D	F	NL	BE	LUX	ESP	RO	UK	EI
DM	FF	G	FB/10	FB/10	FB/10	PES/10	ESC/10	L.	PUNT
1.956	6.593	2.197	40.217	40.217	40.217	142.654	180.698	0.789	0.802
Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

30095	25290	35750	31087	133459	112528	49830	32723	77680	65005	74211	64532	259700	230347	505378	263986	14125	12021	17294	10907
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ECU

Index(100 = highest price)

18496	13862	18279	15895	20243	17069	22679	14893	19315	16163	18453	16046	18205	14044	27968	14608	17892	15226	21550	13591
59,0	81,2	65,4	93,1	72,4	100,0	81,1	87,3	69,1	94,7	66,0	94,0	65,1	82,3	100,0	85,6	64,0	89,2	77,1	79,6

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

Right-hand drive

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).
- DK and GR not for publication(page 2/2)

(\*\*)on request price increase of 6%(estimation)

# ALFA ROMEO ALFA164

## PRICE INFORMATION STANDARD FORM

p12

Version: 2.0 IS

DATE: 1-mag-93

Body/doors: 4 SALOON

Country

cc: 1995

Curr.

Transm.: 5M

Fuel: Lead Free

I	D	F	NL	BE	LUX	ESP	PO	UK	FI
DM	FF	G	FB/10	FB/10	FB/10	PES/10	ESC/10	L.	PUNT
1,956	6,593	2,197	40,217	40,217	40,217	142,654	180,698	0,789	0,802
Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

36973	31070	42450	36913	157800	133052	64190	41641	97300	81423	93840	81800	335000	259173	574651	331174	16426	13900	19954	12584
-------	-------	-------	-------	--------	--------	-------	-------	-------	-------	-------	-------	--------	--------	--------	--------	-------	-------	-------	-------

Index(100 = highest price)

20266	17030	21705	18874	23936	20182	29215	18952	24194	20246	23333	20290	23483	18168	31802	18327	20806	17708	24805	15892
63,7	83,9	68,3	93,0	75,3	99,5	91,9	93,4	76,1	99,8	73,4	100,0	89,5	89,5	100,0	90,3	65,4	87,3	77,3	78,2

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

3608	3030	3550	3087	12600	10624	6000	3892	8000	6895	7700	6696	20000	15622	S	S	2191	1865	3006	1895
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	764	650	1048	661

Right-hand drive

NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

• Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 • Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).  
 • DK and GR not for publication(page 2/2)

(\*\*)on request: price increase of 6%(estimation)

***LANCIA***

**LANCIA****Y10****PRICE INFORMATION STANDARD FORM****p.1/2**

DATE: 1-mag-93

Country		I		D		F		NL		BE		LUX		ESP		PO		UK		EI	
Curr.		DM		FF		G		FB/10		FB/10		FB/10		PES/10		ESC/10		L.		PUNT	
1824,390		1,956		6,593		2,197		40,217		40,217		40,217		142,654		180,698		0,789		0,802	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

13203	11095	16310	14183	53500	45110	22550	15946	33990	28444	32710	28443	112900	86257	159973	114453	NA	NA	NA	NA	NA	NA
Curr.																					

7237	6081	8340	7252	8115	6842	10263	7258	8452	7073	8133	7072	7914	6047	8853	6334						
ECU																					
Index(100 = highest price)																					
70,5	83,8	81,3	99,9	79,1	94,3	100,0	100,0	82,3	97,5	79,2	97,4	83,3	83,3	87,3	86,3	77,1					

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

**Right-hand drive**

212	178	NA(**)	NA(**)	NA(**)	2039	1707	1963	1707	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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**Other Information**

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

• Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.

• Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

• DK and GR not for publication (page 2/2)

(\*\*) on request: price increase of 6% (estimation)

**LANCIA****DEDR2**

Version: 2.0 IE

Body/chassis: 4 SALOON

CC: 1995

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

p12

1-mag-93

DATE:

Country	I	D	F	NL	BE	LUX	ESP	PO	UK	ES
Cur	DM	FF	G	FB/10	FB/10	FB/10	PES/10	ESC/10	L	PUNT
1 £CU-	1,956	6,593	2,197	40,217	40,217	40,217	142,654	180,698	0,789	0,902
	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax
	59,9	93,9	82,4	63,5	59,8	93,7	66,5	100,0	61,5	61,9

Adjusted price

Cur	27823	23381	32351	28132	119775	100991	49990	32811	70518	59011	66419	57755	261875	201759	498956	272094	13416	11418	18155	11449
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ECU	15251	12816	18541	14384	18168	15319	22752	14934	17534	14673	16515	14361	18357	14143	27613	15059	18994	14483	22823	14267
Index(100 = highest price)	55,2	63,7	59,9	93,9	65,8	100,0	82,4	97,5	95,8	93,7	92,3	93,7	66,5	92,3	100,0	98,3	94,4	94,4	81,9	93,1

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

2593	2179	3030	2635	8800	7251	NA	5300	4435	5100	4435	S	S	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
2100	1765	S	S	S	S	4100	2891	5300	4435	5100	4435	20000	15824	S	S	885	753	1200	757	757

Right-hand drive

577	485	NA(**)	NA(**)	NA(**)	4289	3589	4041	3514	NA(**)	NA(**)	S	S	S	S	S	S	S	S	S	S
-----	-----	--------	--------	--------	------	------	------	------	--------	--------	---	---	---	---	---	---	---	---	---	---

Other information

years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
yes/no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.  
 - Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).  
 - DK and GR not for publication (page 2/2)

(\*) Version 2.0 IE LS

(\*\*) on request: price increase of 6% (estimation)

**LANCIA****THEMA**

Version: 2.0 IE 16V IE

Body/chassis: 4 SALOON

cc: 1995

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

p1/2

DATE: 1-mag-93

Country		D		F		NL		BE		LUX		ESP		PO		UK		EI	
Curr.		DM		FF		G		FB/10		FB/10		PES/10		ESC/10		L.		PUNT	
1824,390		1,956		6,593		2,197		40,217		40,217		142,654		180,898		0,789		0,802	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curr.		39882	33515	42550	37000	183120	137538	72250	46493	100500	84101	94405	82082	373036	288259	NA	16999	14467	22256	14036
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Index(100 = highest price)		66,5	86,8	66,2	89,4	75,2	98,6	100,0	100,0	98,8	96,5	71,4	79,5	95,5	86,6	65,5	84,3	82,7		
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**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS

3033	2549	3030	2635	9500	8010	NA	7500	6276	7218	6277	S					1135	966	1557	982
NA		NA		NA		NA	5700	4770	5485	4770	NA					1975	1681	NA	
S		S		S		S	S		S		S					S		S	
S		S		S		S	S		S		NA					S		S	

**Right-hand drive**

958	805	NA(**)	NA(**)	NA(**)	NA(**)	6198	5187	5826	5066	NA(**)						S		S	
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**Other Information**

- warranty conditions
- free roadside assistance
- delivery costs included

1		1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
no		no	no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
no		no	no	yes	yes	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1993. Final prices are set by dealers.
- Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).
- DK and GR not for publication(page 2/2)

(\*)Version :2.0 IE 16V

(\*\*)on request: price increase of 6%(estimation)



***F O R D***

MAY 1, 1993

FIESTA	Currency	Belgium **		Germany		Spain		France		Netherlands ***		Portugal **		Britain		Ireland		Italy		Luxembourg		
		BF		DM		Peseta.		FF		G		Esc.		£		Ir. £		Lira		LF		
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
Recommended Retail Price INDEX ***		424430	355172	21608	18790	1445000	1128906	72433	61073	29159	20008	2023120	1498363	8335	7094	10560	6660	16056000	13491597	424430	355172	
		99	98	104	106	95	88	103	103	125	101	105	92	100	100	124	92	83	82	99	98	
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS		N/A	N/A	N/A	N/A	148000	115625	6350	5354	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1800000	1512605	N/A	N/A	
		32000	26778	1400	1217	158000	123438	10600	8938	3500	2151	256500	221121	830	706	N/A	N/A	2050000	1722689	32000	26778	
		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
		N/A	N/A	1110	965	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	510	434	720	454	N/A	N/A	N/A	N/A
Right-hand Drive (Supplement)		16021	13407	1050	913	83479	65218	2414	2035	1319	811	65656	56600					696300	585126	16021	13407	
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	
	Yes/No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	
	Yes /No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	
Exchange Rate May 3, 1993 1 ECU =		40.217	1.9558		1.9558	142.654	6.5927			2.1971	180.698	0.7849	0.8025					1824.39			40.217	

\* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1, 1993. Final Prices are set by dealers.

\*\* Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

\* LX in UK and Ireland.

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls)

and Portugal (due to excessive car taxation).

\*\*\* Index of recommended retail price (UK = 100).

MAY 1, 1993

## FORD

ESCORT	Currency	Belgium **			Germany			Spain			France			Netherlands **			Portugal **			Britain			Ireland			Italy			Luxembourg		
		BF			DM			Peseta.			FF			G			Esc.			£			Ir. £			Lira			LF		
		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.	
		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax	
Recommended Retail Price INDEX ***		597592	500077		30023	26107	2102960	1642938	102132	86115				40254	26827	3623320	2335902			11085	9434		14210	8962	23732000	19942857	597592	500077			
		105	103		109	111	104	96	110	109				130	102	142	108			100	100		125	93	92	91	105	103			
Major Options																															
- Air Conditioning		N/A	N/A		2270	1974	145000	113281	6860	5784				N/A	N/A	228349	196853			875	745		N/A	N/A	2050000	1722689	N/A	N/A			
- Automatic Transmission		N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A				N/A	N/A	N/A	N/A			N/A	N/A		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- Power Steering		Std	Std		Std	Std	71000	55469	Std	Std				Std	Std	84580	72914			Std	Std		Std	Std	750000	630252	Std	Std	Std	Std	Std
- ABS		33000	27615		1460	1270	104000	81250	5810	4899				1990	1223	180620	155707			535	455		715	451	1550000	1302521	33000	27615			
Eight-hand Drive (Supplement)		16762	14027		1064	925	82303	64299	2807	2367				1355	833	63396	54652								825716	693881					
Other Information	No. of Years	One	One		One	One	One	One	One	One				One	One	One	One			One	One		One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No		Yes	Yes	No	No	No	No				No	No	No	No			Yes	Yes		No	No	No	No	No	No	No	No	No
- Free Roadside Assistance	Yes/No	Yes	Yes		No	No	No	No	No	No				No	No	No	No			No	No		No	No	No	No	No	No	No	No	No
- Delivery Costs Included																															
Exchange Rate May 3, 1993 1 ECU =		40.217	1.9558		142.654	6.5927	2.1971	180.698	0.7849	1824.39				40.217	1.9558	142.654	6.5927														

\* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1, 1993. Retail Prices are set by dealers.

\*\* Description: General variant description in relation to reference country (including the number of doors).

\*\*\* Major Options: Std (standard); Option Price: N/A (not available).

\*\*\*\* \* LX in UK and Ireland.

\*\*\*\*\* \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the impact of Belgium price controls) and Portugal (due to excessive car taxation).

\*\*\*\*\* \*\*\* Index of recommended retail price (UK = 100).

MAY 1, 1993

## FORD

MONDEO	Currency	Belgium **			Germany			Spain			France			Netherlands **			Portugal **			Britain			Ireland			Italy			Luxembourg		
		BF			DM			Peseta.			FF			G			Esc.			£			Ir. £			Lira			Lfr		
		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.	
		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax	
Recommended Retail Price		698165	584238		34423	29933	2306500	1801172	107808	90901				44364	29353	3737384	2434233		11835	10072	15738		9925	26818000	22536134	698165	584238				
INDEX ***		115	113		117	119	107	98	108	107				134	104	137	105		100	100	130		96	97	96	115	113				
Major Options																															
- Air Conditioning		31900	26695		2160	1878								2990	1838	236469	203853		875	745											
- Automatic Transmission		39000	32636		2130	1852								3500	2151	297800	256724		790	672											
- Power Steering																															
- ABS		31900	26695		1670	1452	150000	117188	6350	5354				2990	1838	176850	152457		675	574											
Eight-hand Drive (Supplement)		11799	9874		675	587	39910	31180	1847	1557				841	517	40866	35229														
Other Information																															
- Warranty Condition	No. of Years Yes/No	One			One		One	One	One	One				One		One			One		One		One		One	One	One	One	One	One	One
- Free Roadside Assistance	Yes/No	No			Yes		No	No	No	No				No		No			Yes		No		No		No	No	No	No	No	No	No
- Delivery Costs Included	Yes/No	Yes			No		No	No	No	No				No		No			No		No		No		No	No	No	No	No	No	No
Exchange Rate May 3, 1993 1 ECU =		40.217			1.9558		142.654		6.5927		2.1971		180.698		0.7849		0.8025		1824.39												

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1, 1993. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price: N/A (not available).

\* LX in UK and Ireland.

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

\*\*\* Index of recommended retail price (UK = 100).

## FORD

MAY 1, 1993

SCORPIO/GRANADA*		Belgium**			Germany			Spain			France			Netherlands**			Portugal**			Britain			Ireland			Italy			Luxembourg		
	Currency	BF		DM		Peseta.		FF		G		Esc.		£		Ir.£		Lira		UF											
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.		
2.0 GLX/Ghia* 4 Door		968091	810118	47815	41578	3517567	2748099	160994	135745	67674	43680	6506690	3818139	18225	15511	23475	14805	36595000	30752101	968091	810118										
		104	102	105	106	106	97	105	104	133	101	155	107	100	100	126	93	86	85	104	102										
Recommended Retail Price INDEX***																															
Major Options																															
- Air Conditioning		Std	Std	2920	2539	Std	Std	N/A	N/A	4460	2741	Std	Std	920	783	N/A	N/A	Std	Std	Std	Std										
- Automatic Transmission		30879	25840	2480	2157	181000	141406	7145	6024	1990	1223	123600	106552	920	783	1280	807	2325000	1953782	30879	25840										
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std										
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std										
Right-hand Drive (Supplement)		11799	9874	675	587	39910	31180	1847	1557	841	517	40666	35229					555835	467088	11799	9874										
Other Information																															
- Warranty Condition	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One										
- Free Roadside Assistance	Yes/No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	No	No	No	No	No	No	No										
- Delivery Costs Included	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No										
Exchange Rate May 3, 1993 1 ECU =		40.217	1.9558	142.654	6.5927	2.1971	180.698	0.7849	1824.39	0.8025	40.217																				

\* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1, 1993. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

- \* Granada GLX in UK and Ireland, Scorpio GLX in other markets.

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (UK = 100).

# **General Motors Europe**

## GENERAL MOTORS EUROPE

OPEL/VAUXHALL	Currency	B**		D		Esp		F		NL**	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA 1.4						Peseta (000's)		FF		G	
Recommended Retail Price		397,887	332,943	20,751	18,045	1,284	1,003	86,244	55,055	28,237	18,434
Price Index		115.2%	119.1%	123.5%	132.7%	104.7%	101.1%	117.0%	121.8%	139.0%	120.7%
Major Options		57,268	47,923	1,763	1,533	140	109	7,000	5,902	3,680	2,250
- air conditioning		NA	NA	NA	NA	124	97	NA	NA	NA	NA
- automatic gearbox		20,200	16,904	902	784	40	31	2,700	2,277	1,345	827
- power steering		38,391	32,126	1,470	1,278	150	117	7,000	5,902	2,890	1,776
- ABS											
Right Hand Drive ***		24,250	20,293	722	628	96	75	4,032	3,400	1,830	1,002
Other information	no. of yrs										
- warranty condition	yes/no		1		1		1		1		1
- free roadside assistance			yes		yes		yes		yes		yes
- delivery costs included	yes/no		yes		dealer variable		yes		yes		yes
May 3, 1993: 1 ECJ =		40,2173 FB		1,95576 DM		142,664 Peseta		6,59285 FF		2,19714 G	

\* Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*\*: Dk and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

\*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

12/03 11:50 AM

GENERAL MOTORS EUROPE

OPEL/AUXHALL	Currency	P**		UK		IRL		It		Lux	
		Esc (000's)		£		Ir. £		Lira (000's)		LF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA 1.4		1,794	1,258	7,930	6,749	10,134	6,391	15,674	12,852	382,885	332,943
Recommended Retail Price		115.5%	100.0%	117.6%	123.7%	147.0%	114.5%	100.0%	101.3%	110.8%	119.1%
Price Index											
Major Options		200	172	NA	NA	NA	NA	1,715	1,441	55,111	47,923
- air conditioning		180	155	NA	NA	NA	NA	1,428	1,200	NA	NA
- automatic gearbox		70	60	357	304	500	315	750	630	19,439	16,904
- power steering		121	104	907	772	NA	NA	1,501	1,261	36,945	32,126
- ABS											
Right Hand Drive ***		110	95	S	S	S	S	1,131	850	23,337	20,293
Other Information	no. of yrs yes/no										
- warranty condition	yes/no	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no										
- delivery costs included	yes/no										
May 3, 1993: 1 ECU =		180.898 Esc	0.784947 £	0.00249 Ir. £	1,824.39 Lira	40.2173 LF					

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*: DK and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

\*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

82-903 11:30 AM

EV90000 NLB / DFL



GENERAL MOTORS EUROPE

OPEL/VAUXHALL	Currency	B**		D		Esp		F		NL**	
		FB		DM		Peseta (000's)		FF		G	
ASTRA 1.1		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		505,713	423,191	25,489	22,164	1,798	1,405	82,408	69,484	33,964	23,189
Price Index		112.4%	115.4%	118.5%	124.3%	112.6%	108.0%	111.7%	115.8%	138.1%	115.7%
Major Options - air conditioning - automatic gearbox - power steering - ABS		56,539	47,313	1,763	1,533	140	109	8,000	6,745	3,785	2,326
		38,360	30,427	2,003	1,742	124	97	6,300	5,312	3,000	1,844
		20,200	16,904	902	784	41	32	3,198	2,698	1,345	827
		38,391	32,126	1,816	1,579	183	143	7,500	6,324	2,890	1,778
Right Hand Drive ***		24,250	20,293	722	628	96	75	4,032	3,400	1,536	944
Other Information - warranty condition - free roadside assistance - delivery costs included	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes	
	yes/no	yes		dealer variable		yes		yes		yes	
May 3, 1993: 1 ECU =		40.2173 FB		1.95576 DM		142.654 Peseta		6.59265 FF		2.19714 G	

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*: Dk and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- \*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

52/403 11.50 AM

ECM/0592.N/S/DPL

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	Currency	P**		UK		IRL		It		Lux	
		Esc (000's)		£		Ir. £		Lira (000's)		LF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
ASTRA 1.4		2,477	1,648	9,635	8,200	11,928	7,570	20,415	16,835	486,669	423,191
Recommended Retail Price		122.5%	100.0%	109.7%	114.5%	132.8%	103.4%	100.0%	101.2%	108.1%	115.4%
Price Index											
Major Options		200	172	764	642	NA	NA	2,174	1,827	54,413	47,313
- air conditioning		180	155	764	642	1,034	652	1,488	1,249	34,981	30,427
- automatic gearbox		79	68	367	304	S	S	923	776	19,439	16,934
- power steering		130	112	907	772	992	626	1,887	1,418	38,945	32,126
- ABS											
Right Hand Drive ***		110	95	S	S	S	S	1,131	950	23,337	20,233
Other Information											
- warranty condition	no. of yrs yes/no	1	yes		1	yes	1	yes	1	yes	1
- free roadside assistance	yes/no	yes	yes		yes	dealer	dealer	variable	yes	yes	yes
- delivery costs included											
May 3, 1993: 1 ECU =		180,698 Esc		0.784947 £		0.80249 Ir. £		1,824.39 Lira		40,2173 LF	

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*\*: Dk and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- \*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	Currency	B**		D		Esp		F		NL**	
		FB		DM		Peseta (000's)		FF		G	
VECTRA 1.6		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		657,046	549,929	32,204	28,004	2,326	1,817	103,523	87,287	43,742	29,217
Price Index		112.0%	126.1%	112.9%	132.1%	111.8%	117.5%	107.7%	122.1%	136.5%	122.7%
Major Options											
- air conditioning		67,791	56,729	2,201	1,914	179	140	8,434	7,954	3,795	2,533
- automatic gearbox		43,460	36,368	2,003	1,742	179	140	7,500	6,324	2,995	1,641
- power steering		S	S	S	S	S	S	3,628	3,059	1,350	830
- ABS		40,910	34,234	S	S	194	152	8,700	7,336	2,995	1,841
Right Hand Drive ***		24,530	20,527	722	628	96	75	4,032	3,400	750	461
Other Information	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes	
- warranty condition	yes/no	yes		yes		yes		yes		yes	
- free roadside assistance	yes/no	yes		dealer variable		yes		yes		yes	
- delivery costs included											
May 3, 1993: 1 ECU =		40.2173 FB	1.95575 DM	142.654 Peseta	6.59265 FF	2.19714 G					

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*\*: Dk and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

- \*\*: and P (due to excessive car taxation)

- \*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		P**		UK		IRL		It		Lux	
Currency	Esc (000's)	£		Ir. £		Lira (000's)		LF			
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
VECTRA 1.6	3,193	1,969	11,840	10,077	14,758	9,827	26,810	22,039	632,304	549,829	
Recommended Retail Price	121.2%	100.0%	103.4%	118.4%	128.1%	113.0%	100.0%	111.4%	107.8%	128.1%	
Price Index	260	216	754	642	1,229	776	2,666	2,240	65,238	58,729	
Major Options	180	155	754	642	1,076	679	1,468	1,225	41,823	38,368	
- air conditioning	107	92	S	S	S	S	927	779	S	S	
- automatic gearbox	167	144	880	749	1,229	776	2,138	1,797	39,389	34,234	
- power steering											
- ABS											
Right Hand Drive ***	110	95	S	S	S	S	1,131	950	23,608	20,527	
Other Information	no. of yrs yes/no	1 yes	1 yes	1 yes	1 yes	1 yes	1 yes	1 yes	1 yes	1 yes	
- warranty condition	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	
- free roadside assistance		yes	yes	yes	yes	dealer variable					
- delivery costs included											
May 3, 1993: 1 ECU =		180,698 Esc	0.784947 £	0.80249 Ir. £	1,824.39 Lira	40,2173 LF					

\* Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

\* Major options: S(standard), Option price, NA (not available)

\*: DK and GR not for publication

\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

\*\*\*: Right H and Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

82493 1130 AM

ECU8502 JUL 93 / DPL

## GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		NL**
	Currency	FB		DM		Peseta (000 s)		FF		G
OMEGA 2.0		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
Recommended Retail Price		953,414	797,036	41,878	38,415	3,291	2,571	157,213	132,558	39,274
Price Index		129.9%	130.9%	117.3%	122.8%	126.4%	118.9%	130.7%	132.6%	117.9%
Major Options										
- air conditioning		92,819	77,873	1,800	1,391	S	S	10,855	9,153	S
- automatic gearbox		61,570	51,523	3,014	2,621	106	83	8,000	6,745	2,888
- power steering		S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	191	149	10,400	8,789	1,050
Right Hand Drive ***		23,600	19,749	722	628	96	75	4,032	3,400	1,004
Other Information										
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	yes
May 3, 1993: 1 ECU =		40.2173 FB		1.95575 DM		142.654 Peseta		6.59266 FF		2.19714 G

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*: DK and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

\*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

## GENERAL MOTORS EUROPE

OPEL/VAUXHALL		P**	UK	IRL	II	Lux
	Currency	Esc (000's)	£	Ir. £	Lira (000's)	LF
OMEGA 2.0		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended Retail Price		5,859	17,465	23,979	33,296	917,511
Price Index		177.7%	121.9%	163.7%	100.0%	125.0%
						130.9%
Major Options						
- air conditioning		250	919	1,601	3,092	89,324
- automatic gearbox		180	754	1,416	2,813	59,251
- power steering		S	S	S	S	S
- ABS		167	S	1,551	2,319	S
Right Hand Drive ***		110	S	S	1,131	22,711
						19,749
Other Information	no. of yrs yes/no	1	1	1	1	1
- warranty condition	yes	yes	yes	yes	yes	yes
- free roadside assistance	yes	yes	yes	dealer	yes	yes
- delivery costs included	yes/no	yes	yes	variable	yes	yes
May 3, 1993: 1 ECU =		180.698 Esc	0.764947 £	0.80249 Ir. £	1,824.39 Lira	40.2173 LF

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- \*: Dk and Gr not for publication

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

\*\*\*: Right Hand Drive is dealer price, except Denmark and Netherlands (Recommended Retail Price)

# ***MERCEDES - BENZ***

# ACEA Standard Form

Date 03.05.93

Manufacturer: Mercedes-Benz AG

Model	MS	B		D		Esp		F		NL
190 E 1.8	Compact									
Description	Currency	FB		DM		1,000 Peset.		FF		G
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
5 seats, 4 doors										
Recommended retail price *		880.600	740.000	40.365	35.100	3.264	2.250	140.000	118.044	53.850
price index **		105	101	100	100	109	98	97	94	86
Major options		108.829	91.070	4.635	4.030	371	290	15.170	12.791	9.443
o air conditioning		72.369	60.560	3.370	2.930	286	223	8.300	6.998	6.667
o automatic gearbox			\$		\$		\$		\$	
o power steering			\$		\$		\$		\$	
o ABS										
Right-hand Drive	DM		1.190		1.190		1.190		1.190	1.190
Other Information		1		1		1		1		1
o warranty condition	. no. of years	yes	no	yes	no	yes	no	yes	yes	yes
o free roadside assistance	. yes/no									no
o delivery costs included	. yes/no									
	1 ECU =	40,2173		1,95575		142,654		6,59265		2,19714

\* not adjusted for equipment-differences

\*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 06.05.1993  
VP/PAP1 sc72



# ACEA Standard Form

Date 03.05.93

Manufacturer: Mercedes-Benz AG

Model	MS	P	UK	IRL	K	Lux
190 E 1.8	Compact					
Description	Currency	1,000 Esc	L	Ir. L	1,000 Lira	LF
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended retail price *		4,992	17,300	24,995	33,201	848,700
price index **		126	96	123	82	101
Major options		97	94	87	79	101
o air conditioning		NA	1,855	2,050	3,609	87,565
o automatic gearbox		NA	877	NA	2,624	61,826
o power steering		S	S	S	S	S
o ABS		S	S	S	S	S
Right-hand Drive	DM	1,190	S	S	1,190	1,190
Other Information						
o warranty condition	. no. of years	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	yes	no
1 ECU =		180,698	0.784947	0.802490	1824,39	40,2173

\* not adjusted for equipment-differences  
 \*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 06.05.1993  
 VP/PAP1 sc73

# ACEA Standard Form

Date 03.05.93

Manufacturer: Mercedes-Benz AG

Model	MS	B		D		Esp		F		NL	
200 E	Medium										
Description	Currency	FB		DM		1.000 Peset.		FF		G	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors											
5-speed-transmission											
Recommended retail price *		1.113.740	932.000	50.428	43.850	4.895	3.824	183.900	155.059	78.200	50.152
price index **		105	101	100	100	114	103	102	99	137	100
Major options											
o air conditioning		108.829	91.070	4.635	4.030		\$	15.170	12.791	9.443	5.803
o automatic gearbox		72.369	60.560	3.370	2.930	288	223	8.300	6.998	6.667	4.097
o power steering			\$	\$	\$		\$		\$		\$
o ABS			\$				\$		\$		\$
Right-hand Drive	DM		1.380		1.380		1.380		1.380		1.380
Other Information											
o warranty condition	. no. of years	1	1	1	1	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	no	no	no	no	no	no	no
	1 ECU =	40.2173		1.95575		142.654		6.59265		2.19714	

\* not adjusted for equipment-differences

\*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 08.05.1993  
VP/PAP1 sc74

# ACEA Standard Form

Manufacturer: Mercedes-Benz AG

Date 03.05.93

Model	MS Medium	P	UK	IRL	It	Lux
200 E						
Description	Currency	1.000 Esc	L	Ir. L	1.000 Lira	LF
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission						
Recommended retail price *		7.997	20.800	29.995	53.014	1.090.600
price index **		145	96	135	97	104
Major options		108	94	95	94	104
o air conditioning			1.855	3.275		100.700
o automatic gearbox			877	1.500	3.122	71.100
o power steering			\$	\$	\$	\$
o ABS			\$	\$	\$	\$
Right-hand Drive	DM	1.380	\$	\$	1.380	1.380
Other Information						
o warranty condition	. no. of years	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	yes	no
1 ECU =		180.698	0.784947	0.802490	1824,39	40.2173

\* not adjusted for equipment-differences

\*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 08.05.1993  
VP/PAP1 sc75

# ACEA Standard Form

Date 03.05.93

Manufacturer: Mercedes-Benz AG

Model	MS	B		D		Esp		F		NL
300 SE 3.2	S									
Description	Currency	FB		DM		1,000 Peset.		FF		G
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
5 seats, 4 doors										
Automatic transmission										
Recommended retail price *		2.387.610	1.998.000	98.153	85.350	9.666	7.551	444.300	374.620	167.900
price index **		106	102	100	100	119	107	107	104	105
Major options		141.966	118.800	6.043	5.255					12.314
o air conditioning			S		S		S		S	S
o automatic gearbox			S		S		S		S	S
o power steering			S		S		S		S	S
o ABS										
Right-hand Drive	DM		2.260		2.260		2.260		2.260	2.260
Other Information		1		1		1		1		1
o warranty condition	. no. of years									yes
o free roadside assistance	. yes/no									no
o delivery costs included	. yes/no									
	1 ECU =	40.2173		1.95575		142.654		6.59265		2.19714

\* not adjusted for equipment-differences

\*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 06.05.1993  
VP/PAP1 sc76

# ACEA Standard Form

Date 03.05.93

Manufacturer: Mercedes-Benz AG

Model	MS	P		UK		IRL		It		Lux	
300 SE 3.2	S										
Description	Currency	1,000 Esc		L		Ir. L		1,000 Lira		LF	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors											
Automatic transmission											
Recommended retail price *		18.384	11.610	44.900	38.213	68.795	39.863	101.355	78.450	2.069.400	1.799.478
price index **		157	114	101	99	144	95	105	93	102	102
Major options				2.724	2.318	3.937	2.280	5.600	4.708	131.400	114.261
o air conditioning			S		S		S		S		S
o automatic gearbox			S		S		S		S		S
o power steering			S		S		S		S		S
o ABS			S		S		S		S		S
Right-hand Drive	DM		2.260		S		S		2.260		2.260
Other Information											
o warranty condition	. no. of years	1	1	1	1	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	no	no	no	no	no	no	no
1 ECU =		180,698		0,784947		0,802490		1824,39		40,2173	

\* not adjusted for equipment-differences

\*\* adjusted for equipment- and freight-differences (D=100)

Möhringen, 06.05.1993  
VP/PAP1 sc77

*P S A*

PEUGEOT

CITROËN

## CEE TARIFS

106 XR	BELGIQUE F Belge TTC	ALLEMAGNE DM TTC	ESPAGNE 1000 Pesetas TTC	FRANCE FF TTC	PAYS BAS FL TTC	PORTUGAL Escudos TTC	G.BRETAGNE £ TTC	IRLANDE Punt TTC	ITALIE 1000 lires TTC	LUXEMBOURG F Lux TTC
NOM DE LA VERSION	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 3p	HT XR 1124 cc 5V 5P	HT XR 1124 cc 5V 5P
TARIF PUBLIC	397300	19490	1385	69000	25290	1887000	8190	9695	16925	384600
TARIF AJUSTE	332469	16948	1058	59179	17630	1362540	8457	6046	13961	334435
INDICE TARIF PUBLIC	94,4	85,2	91,4	100	111,1	99,8	99,7	119,6	88,5	91,4
INDICE TARIF AJUSTE	83,7	84,0	84,9	100	91,8	84,9	93,2	85,4	88,3	94,2
OPTIONS PRINCIPALES										
climatisation	54500	nd	150,1	7580	nd		nd	nd	2054	54500
boîte automatique	nd	nd	nd	nd	nd		nd	nd	nd	nd
direction assistée	19800	920	80,6	2487	1655		nd	nd	703	19800
ABS	41000	1500	168,3	6150	3445	2117	640	545	1827	41000
DIRECTION DROITE	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres Informations										
conditions de garantie	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an
assistance gratuite	oui	non	oui	oui	non	non	oui	non	oui	oui
fruits de livraison inclus	oui	non	non	oui	non	non	non	non	oui	oui

-3 mai 1993/1 ecu=40,2173fb-FL/1,95575 DM/142,654 peset/8,59265 FF/0,802490 p/1824,39 lires/2,19714 NLG/180,698 esc/0,784947 £(jo des CE 122 du 04.05.93).

-rappel juillet 1992/1 ecu=42,2fb-FL/2,04 DM/129,37 peset/6,89 FF/0,786 p/1548 lires/2,309 NLG/171,23 esc/0,7198 £(jo des CE 122 du 04.05.93).

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 1 mai 1993. Le prix final est fixé par le vendeur

-Description. La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S(série), P(prix d'option, nd(non disponible))

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

-Pas de prix catalogue car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE au même titre que la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

## CEE TARIFS

205 JUNIOR 5P	BELGIQUE F Belge		ALLEMAGNE DM		ESPAGNE 1000 Pesetas		FRANCE FF		PAYS BAS FL		PORTUGAL Escudos		GBRETAGNE £		IRLANDE Punt		ITALIE 1000 lires		LUXEMBOURG F Lux	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
NOM DE LA VERSION	LOOK 2 954 cc 4v		NEW LOOK 1124 cc 5v		JUNIOR 954 cc 4v		JUNIOR 954 cc		ACCENT 954 cc 4v		JUNIOR 954 cc 4v		JUNIOR 1124 cc 5v		JUNIOR 1124 cc 5v		nuova JUNIOR 954 cc 5v		LOOK 2 954 cc 4v	
TARIF PUBLIC	349600	292552	19190	16687	1270	992	62000	52277	23825	16730	1849000	1248040	7880	6706	9795	6178	14970	12580	338700	294522
TARIF AJUSTE		300783		16036		945		52277		16006		1285013		6066		5706		12580		302753
INDICE TARIF PUBLIC	92,4	91,7	104,3	107,6	94,6	87,7	100	100	116,4	96,9	97,1	87,1	106,8	107,8	129,8	97,1	87,2	86,9	89,5	92,3
INDICE TARIF AJUSTE		94,3		103,4		83,5		100		92,7		89,7		97,5		89,7		86,9		94,9
OPTIONS PRINCIPALES																				
climatisation	54500	45607	nd		150,3	117	7940	6695	nd				965	821	nd		nd		52448	45607
boite automatique	50200	42008	(2)		(2)		7000	5902	3395	2087	nd		(2)	390	nd		703	591	19054	16569
direction assistee	19800	16569	950	826,0	80,6	63	3050	2572	1865	1146			640	545	nd	287	1587	1334	39457	34310
ABS	41000	34310	1700	1478	168,3	131	6150	5185	3455	2124										
DIRECTION DROITE	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres Informations	1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an	
conditions de garantie	oui		non		oui		oui		non		non		oui		non		oui		oui	
assistance gratuite	oui		non		non		oui		non		non		non		non		oui		oui	
fruits de livraison inclus																				

- 3 mai 1993/1 ecu = 40,2173fb-FL/1,95575 DM/142,654 peset/6,59285 FF/0,802490 p/1824,39 lires/2,19714 NLG/180,698 esc/0,784947 £/0 des CE 122 du 04.05.93).

- rappel juillet 1992/1 ecu = 42,2 fb-FL/2,04 DM/128,37 peset/6,89 FF/0,768 p/1548 lires/2,309 NLG/171,23 esc/0,7138 £

- Le tarif ajusté est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 1 mai 1993. Le prix final est fixé par le vendeur

- Description. La description du modèle indique les différences par rapport au modèle de référence

- Options principales: (Série), Prix d'option, nd (non disponible)

- Les prix clients en IRLANDE au DANEMARK et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

(2) Version spécifique

- Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

- Les options principales peuvent ne pas être disponibles sur les versions faisant l'objet de cette étude



## CEE TARIFS

306 XR 5P	BELGIQUE F TTC	ALLEMAGNE DM TTC	ESPAGNE 1000 Pesetas TTC	FRANCE FF TTC	PAYS BAS FL TTC	PORTUGAL Escudos TTC	G.BRETAGNE £ TTC	IRLANDE Punt TTC	ITALIE 1000 lires TTC	LUXEMBOURG F lux TTC
NOM DE LA VERSION	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc	XR 1360 cc
TARIF PUBLIC	490000	23400	20348	1328	84700	71417	20777	30410	2777	412000
TARIF AJUSTE	403842	20009	1313	1328	84700	71417	20390	20390	1625308	405600
INDICE TARIF PUBLIC	94,6	93,1	96	85,9	100	100	88,2	108,8	87,7	94,6
INDICE TARIF AJUSTE	92,6	94,4	94,4	84,9	100	100	86,5	83,1	83,1	93,1
OPTIONS PRINCIPALES										
climatisation	51365	2300	2000	119	8400	7926	4450	2735	1721	43000
boîte automatique										
direction assistée	19837	850	826,0	63	3300	2782	1600	983	727	16600
ABS 2 capteurs	39435	1500	1304	117	6500	5481	2800	1721	1584	33000
ABS 4 capteurs	47800	1800		148	8500	7167	6043	1967	1973	40000
DIRECTION DROITE	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations										
conditions de garantie	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an
assistance gratuite	oui	non	oui	oui	non	oui	oui	non	oui	oui
fruits de livraison inclus	oui	non	non	oui	non	oui	non	non	oui	oui

-3 mai 1993/1 ecu = 40,21735b-FL/1,95575 DM/142,654 peset/6,59265 FF/0,802490 p/1824,39 lires/2,18714 NLG/180,898 esc/0,784947 £ (jo des CE 122 du 04.05.93).

-rappel juillet 1992/1 ecu = 42,2 fb-FL/2,04 DM/129,37 peset/6,89 FF/0,768 p/1548 lires/2,309 NLG/171,23 esc/0,7138 £

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 1 mai 1993. Le prix final est fixé par le vendeur

-Description: La description du modèle indique les différences par rapport au modèle de référence

-Options principales: (Stérite), Prix d'option nd (non disponible)

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

## CEE TARIFS

405 GL	BELGIQUE F Bêlge		ALLEMAGNE DM		ESPAGNE 1000 Pesetas		FRANCE FF		PAYS BAS FL		PORTUGAL Escudos		G BRETAGNE £		IRLANDE Punt		ITALIE 1000 lires		LUXEMBOURG F Lux	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
NOM DE LA VERSION	GL	1580 cc	GL	1580 cc	GL	1580 cc	GL	1580 cc	GL	1580 cc	GL	1360 cc	GL	1580 cc	GL	1580 cc	GL	1360 cc<rc	GL	1580 cc
TARIF PUBLIC	536200	448703	28930	25157	1946	1520	91900	77487	34945	23564	2699000	1879484	11435	9732	13995	8827	21810	18328	518300	450696
TARIF AJUSTE		448703		22755		1442		77487		22731		1988731		7624		7585		19192		450696
INDICE TARIF PUBLIC	95,8	94,9	106,1	109,4	97,8	90,6	100	100	115,2	92,1	107,2	88,5	104,5	105,5	125,1	83,6	85,7	85,4	92,4	95,3
INDICE TARIF AJUSTE		94,9	99,0	99,0	86,0		100,0		88,9			92,6		82,7		80,4		89,4		95,3
OPTIONS PRINCIPALES																				
climatisation	67000	56067	3090	2686	155	121	8700	7336	4695	2886					1797	1133	2496	2097	64477	56067
boîte automatique	50400	42176	2400	2086	177	138	8400	7083	3105	2092				604			240	202	48300	42173
direction assistée	23500	19665	890	860,8	83	65	3500	2951	1800	1106				332	657	414			22615	19665
ABS	59100	49456		0	255	199	9800	8094	5145	3182				804	1585	999	2541	2135	56874	49456
DIRECTION DROITE	(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Autres Informations																				
conditions de garantie	1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an	
assistance gratuite	oui		non		oui		oui		non		non		oui		non		oui		oui	
fruits de livraison inclus	oui		non		non		oui		non		non		non		non		oui		oui	

-3 mai 1993/1 ecu=40,21731b-FL/1,95575 DM/142,654 peset/8,59285 FF/0,802490 p/1824,39 lires/2,19714 NLG/180,698 esc/0,784947 £[jo des CE 122 du 04.05.93].

-juillet 1992/1 ecu=42,2 fb-FL/2,04 DM/129,37 peset/8,89 FF/0,768 p/1548 lires/2,309 NLG/171,23 esc/0,7138 £

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 1 mai 1993. Le prix final est fixé par le vendeur

-Description. La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S(série), Prix d'option, nd (non disponible)

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

# ECARTS DE PRIX (corrigés des principaux équipements)

AUTOMOBILES CITROEN

DATE: Juin 1993

MODELE/VERSION	Monnaie	BELGIQUE	ALLEMAGNE	ESPAGNE	FRANCE	PAYS-BAS	PORTUGAL	G-BRETAGNE	IRLANDE	ITALIE	LUXEMBOURG
AX FIRST 1.1 - 3 portes BV5		FB	DM	Peset.	FF	G	Esc	£	Ir.£	Lira (1000)	FL
		TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC
		HT	HT	HT	HT	HT	HT	HT	HT	HT	HT
Nom local de la version		AX 11 HIT 3p	AX FIRST 3p	AX 11 TE 3p	AX FIRST 3p	AX FIRST 3p	AX FIRST 3p	AX ECHO 3p	AX ECHO 5p	AX FIRST 3p	AX 11 HIT 3p
Prix catalogue		326400	16990	1168352	58000	19975	1694752	6895	10100	14680	314109
Indice / prix catalogue		92	99	93	100	103	107	100	nc	91	nc
Prix ajusté		289338	14774	912775	48904	14763	1170682	5428	5830	11586	289338
Indice / HT ajusté		97	102	86	100	91	87	93	98	86	97
Options principales:											
- climatisation		46205	nd	166954	7530	nd	164874	nd	nd	1712	44465
- boîte automatique		nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
- direction assistée		nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
- ABS		34252	1413	131779	6170	2590	148774	580	nd	1360	32962
Direction à droite		(1)	(1)	(1)	(1)	(1)	(1)			(1)	(1)
Autres informations:											
- conditions de garantie	nb années	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui/non	non	oui	oui	oui	non	oui	oui	non	oui	non
- frais de livraison inclus	oui/non	oui	non	oui	oui	non	oui	non	non	oui	oui

- 3 mai 1993 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset. / 6,59265 FF / 0,302490 Ir.£ / 1824,39 Liras / 2,19714 NLG / 180,698 Esc. / 0,784947 £ (J.O. des C.E. 122 du 04.05.93)  
rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 128,37 Peset. / 6,89 FF / 0,768 Ir.£ / 1548 Liras / 2,309 NLG / 171,23 Esc. / 0,7138 £  
- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux équipements. Les prix sont ceux du 1er mai 1993. Le prix final est fixé par le réseau.  
- Description: La description du modèle indique les différences par rapport au modèle de référence.  
- Options principales: S (série), Prix d'option, n.d. (non disponible)  
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).  
- Les prix clients en Irlande sont fixés par un importateur indépendant.  
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.  
n.c. = non comparable  
(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.  
Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

**ECARTS DE PRIX (corrigés des principaux équipements)**

**AUTOMOBILES CITROEN**

**DATE: Juin 1993**

MODELE/VERSION	Monnaie	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		PAYS-BAS		PORTUGAL		G-BRETAGNE		IRLANDE		ITALIE		LUXEMBOURG	
		FB		DM		Peset.		FF		G		Esc.		£		Ir.£		Lira (1000)		FL	
		TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
<b>ZX AURA TURBO D 5p</b>		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes		ZX AURA TD 5 portes	
<b>Nom local de la version</b>		593200 496402		25113 28880		2205252 1722853		110600 93255		41820 26489		4226610 2128483		12330 10494		15750 9933		26450 22227		570862 496402	
<b>Prix catalogue</b>		88 87		91 88		92 85		100 100		113 85		139 83		94 95		117 88		86 86		85 87	
<b>Index / prix catalogue</b>																					
<b>Prix ajusté</b>		496402		25113		1722853		91754		26489		1996103		9644		9333		22227		496402	
<b>Index / HT ajusté</b>		89		92		87		100		87		79		88		84		88		89	
<b>Options principales:</b>																					
- climatisation		51380 42996		2400 2087		156518 122280		9255 7804		3330 2047		175166 151005		940 800		n.d. n.d.		1973 1658		49445 42996	
- boîte automatique		35600 29791		2200 1913		n.d. n.d.		7500 6324		(1) (1)		206144 177710		735 626		n.d. n.d.		2360 1983		34259 29791	
- direction assistée		45396 37988		1815 1578		197250 154102		8340 7032		3050 1875		170071 146613		740 630		n.d. n.d.		1726 1450		43687 37988	
- ABS																					
<b>Direction à droite</b>		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)		(1) (1)	
<b>Autres informations:</b>		1		1		1		1		1		1		1		1		1		1	
- conditions de garantie	nb années	non		oui		oui		oui		non		oui		oui		non		oui		non	
- assistance gratuite	oui/non	oui		non		oui		oui		non		oui		non		non		oui		oui	
- frais de livraison inclus	oui/non	oui		non		oui		oui		non		oui		non		non		oui		oui	

- 3 mai 1993 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset. / 6,59285 FF / 0,802490 Ir.£ / 1824,39 Liras / 2,19714 NLG / 180,698 Esc. / 0,784947 £ (J.O. des C.E. 122 du 04.05.93)  
rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset. / 6,89 FF / 0,788 Ir.£ / 1548 Liras / 2,309 NLG / 171,23 Esc. / 0,7138 £  
- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux du 1er mai 1993. Le prix final est fixé par le réseau.  
- Description: La description du modèle indique les différences par rapport au modèle de référence.  
- Options principales: S (série), Prix d'option, n.d. (non disponible)  
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).  
- Les prix clients en Irlande sont fixés par un importateur indépendant.  
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.  
n.c. = non comparable  
(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.  
Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

# ECARTS DE PRIX (corrigés des principaux équipements)

AUTOMOBILES CITROEN

DATE: Juin 1993

MODELE/VERSION	ALLEMAGNE	ESPAGNE	FRANCE	PAYS-BAS	PORTUGAL	G-BRETAGNE	IRLANDE	ITALIE	LUXEMBOURG
XANTIA 1.8i SX	Monnaie	Peset.	FF	G	Esc	£	Ir.£	Lira (1000)	FL
	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT
Nom local de la version	1.8i SX	1.8i SX	1.8i SX	1.8i SX	1.8i SX	(2)	(2)	1.8i SX	1.8i SX
Prix catalogue	459000 551464	2290000 1789063	114600 96627	41500 27593	4232480 2560792			26200 22017	634184 551464
Indice / prix catalogue	94 94	92 86	100 100	109 86	135 97			83 82	91 94
Prix ajusté	543764	1759063	96627	27071	2270792			21608	543764
Indice / HT ajusté	92	84	100	84	86			81	92
Options principales:									
	- climatisation	57000 47699	160000 125000	4300 2643	205000 176724			2200 1849	54854 47699
	- boîte automatique	47600 39833	170000 132813	n.d. n.d.	n.d. n.d.			n.d. n.d.	45808 39833
	- direction assistée	22000 18410	5 5	5 5	5 5			5 5	21172 18410
- ABS	49000 41004	155000 121094	9700 8179	3900 2397	200000 172414			2400 2017	47155 41004
Direction à droite	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)			(1) (1)	(1) (1)
Autres informations:	nb années	1	1	1	1			1	1
	- conditions de garantie	non	oui	non	oui			oui	non
	- assistance gratuite	oui	oui	non	oui			oui	oui
- frais de livraison inclus	oui/non	oui	oui	non	oui			oui	oui

- 3 mai 1993 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset. / 6,59285 FF / 0,802490 Ir.£ / 1824,39 Liras / 2,19714 NLG / 180,898 Esc. / 0,784947 £ (J.O. des C.E. 122 du 04.05.93)  
rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset. / 6,89 FF / 0,788 Ir.£ / 1548 Liras / 2,309 NLG / 171,23 Esc. / 0,7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux du 1er mai 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

(2) - Pays pour lesquels Citroën Xantia n'était pas lancée au 1er mai 1993.

***RENAULT***

# ACEA STANDARD FORM

RENAULT CLIO RL1.2

DATE: MAY 1993

MODEL/VARIANT	MS	B**		D		Esp		F		NL**		P**		UK		IRL		It		Lux	
Description	Currency	BEC		DEM		ESP		FRF		NLG		PTE		GBP		IEP		ITL x 1000		BEC	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		462 532	336 847	19 888	17 284	1 334 896	1 042 837	67 004	56 496	26 888	18 612	1 370 088	1 370 497	7 642	6 304	10 244	6 464	15 530	13 850	387 374	336 847
Price index		94.5	97.7	100.1	100.2	92.1	85.3	100.0	100.0	120.4	98.8	104.8	85.3	96.2	97.1	125.5	99.9	83.8	83.5	94.8	97.7
Major options																					
- air conditioning		45 052	37 708	2 410	2 096	150 000	117 188	7 630	6 433	3 500	2 151	227 955	196 513	N/A	N/A	N/A	N/A	1 359	1 134	43 553	37 708
- Auto. Gearbox *		72 079	60 390	2 385	2 074	N/A	N/A	10 700	9 072	4 285	2 634	191 963	165 485	975	839	N/A or 3	N/A or 3	2 749	2 363	69 345	60 390
- Power Steering		19 299	16 130	935	813	74 504	58 268	2 759	2 319	1 325	957	72 363	62 382	350	298	3	3	730	630	18 573	16 130
- ABS		57 045	51 000	1 590	1 304	150 000	117 188	7 490	6 315	2 895	1 779	170 088	146 557	710	604	N/A	N/A	1 770	1 445	35 689	31 000
* Prices include Power Steering																					
Right-hand Drive		36 567	30 680	1 765	1 535	128 749	100 585	5 939	5 917	1 963	1 219	189 179	163 065	3		3		1 463	1 389	35 190	30 680
Other information																					
- warranty conditions	n° of years	1		1		1		1		1		1		1		1		1		1	
- free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
- delivery costs included	yes/no	Yes		No		No		Yes		No		No		No		No		Yes		Yes	

3 May 1993 1 ECU=

40.21 BEC

1.955 DEM

142.6 ESP

6.592 FRF

2.197 NLG

180.6 PTE

0.781 GBP

0.393 IEP

1824. ITL

40.21 BEC

(BEC 10 C123 from 04.05.93).

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective as 1 May 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (not available)

- \*\* Particular price constraints exist in BE (due to the effect of several years of price control) NL (due to the high car taxes and the impact on effect of Belgian price controls) and P (due to extensive car taxation).

RENAULT 19 RL 1.4 5d

DATE: MAY 1993

## ACEA STANDARD FORM

MODEL/VARIANT	MS	B**	D	Esp		F	NL**		P**	UK		IRL		It		Lux	
				Incl.	Excl.		Incl.	Excl.		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Description	Currency	Incl. Tax	Incl. Tax	Tax	Tax	Incl. Tax	Tax	Tax	Incl. Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Recommended retail price		443 680	388 017	22 943	19 945	1 808 865	1 409 278	82 591	69 562	31 108	21 261	2 467 431	1 830 748	8 765	7 460	19 409	16 361
Price index		92.1	91.4	91.9	96.8	101.0	93.6	100.0	100.0	113.4	91.7	109.1	96.0	89.6	90.4	85.3	83.0
Major options																	
- air conditioning		78879	64000	2449	2127	153000	119581	8 930	7 530	4675	2874	228728	194662	N/A	N/A	1239	1036
- Auto. Gearbox		56877	50539	1800	1617	159860	132340	11540	9696	4395	2701	191963	165485	710	604	N/A	N/A
- power steering		21988	18400	N/A or 3	74500	50203	38203	2 750	2 319	1875	1152	72363	62582	390	298	N/A or 3	N/A or 3
- ABS		37045	31000	1800	1565	133000	119331	7 690	6 315	2895	1779	170009	144532	710	604	1720	1445
Prices include Power Steering																	
Right-hand Drive		36 507	30 600	1 765	1 535	128 749	109 965	5 950	5 017	1 983	1 219	189 179	163 083	3	3	1 633	1 389
Other information																	
- warranty conditions	3 <sup>rd</sup> of years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery costs included	yes/no	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	No	No	Yes	Yes

May 1st, 1993 1 ECU =

(EC RD C122 form 04.05.93).

40.31 BEC 1.953 DEM 142.6 ESP 6.592 FRF 2.197 NLG 180.6 PTE 0.781 GBP 0.862 IEP 1824 ITL 40.21 BEC

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 May 1993. Final prices are set by dealers.

- Descriptions: general variant descriptions in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option prices, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).



## ACEA STANDARD FORM

RENAULT 21 1.7 GTS

DATE: MAY 1993

MODEL/VARIANT	MS	B**	D	Exp	F	NL**	P**	UK	IRL	It	Lux
Description	Currency	BEC	DEM	ESP	FRF	NLG	PTE	GBP	IRL	ITL x 1000	BEC
		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended retail price		792 643	57 526	2 744 046	106 745	52 754	4 258 555	14 060		32 896	762 794
Price Index		107.6	101.9	92.8	100.0	125.0	122.7	93.6		93.9	98.8
Major options											
• air conditioning		60804	2650	153000	119531	N/A	250000	N/A		2720	63995
• Auto. Gearbox		79109*	2120	1843	6 745	2265	211738	750		2340	193179109*
• power steering		26230	N/A	70000	3 770	N/A	N/A	360		N/A	25343
• ABS		41825	1900	153400	9 900	3570	220000	850		2040	40250
* Prices include Power Steering											
Right-hand Drive		36 507	1 765	128 749	5 950	1 983	199 179	3		1 653	35 190
Other information											
• warranty conditions	a° of years	1	1	1	1	1	1	1		1	1
• free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes	Yes
• delivery costs included	yes/no	Yes	No	No	Yes	No	No	No		Yes	Yes

3 May 1993 1 ECU = 40.21 BFC 1.955 DEM 142.6 ESP 6.993 FRF 2.197 NLG 180.6 PTE 0.781 GBP 1.834 ITL 40.21 BFC

(EC JO C112 form 04.05.93).

• Prices are based on recommended retail prices, adjusted for equipment differences. Effective as 1 May 1993. Final prices are set by dealers.

• Description: general vehicle description in relation to reference country (including the numbers of doors)

• Major options: S (Standard), Option price, NA (non available)

• \*\* Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the

lack of effect of Belgian price controls) and P (due to excessive car taxation).

## ACEA STANDARD FORM

RENAULT SAFRANE RN 2.0 12V

MODEL/VARIANT	MS	B**		D	Esp		F		NL**		P**		UK		IRL		H		Lux	
		Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description	Currency			DEM	ESP		FRF		NLG		PTE		GBP		IEP		ITL x 1000		BEC	
Recommended retail price		1 179 484	986 958	53 483	46 597	4 351 928	3 399 944	206 840	174 404	52 472	6 983 213	4 340 834	21 023	17 892	28 070	17 711	49 332	41 697	1 135 001	946 958
Index		95.5	92.8	87.2	89.9	97.2	96.1	100.0	100.0	98.3	123.2	90.8	85.7	96.5	111.4	103.4	86.3	86.0	90.0	92.8
Major options																				
- air conditioning		70181	68750	4139	3409			11 770	9 862	5160	3172		990	809	1600	1019			73313	63750
- Auto. Gearbox		50285	47700	2800	2435	20800	16038	12 300	10 371	5843	3605	218534	739	636	1400	889	2400	2077	56285	47100
- power steering																				
- ABS		41825	39000																	
Eight-speed Drive		36 307	30 800	1 765	1 535	128 749	100 905	9590	5077	1 983	1 299	189 179					1 630	1 389	35 190	30 600
Other information																				
- warranty conditions	n° of years	1		1		1		1		1			1		1		1		1	
- free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes			Yes		Yes		Yes		Yes	
- delivery costs included	yes/no	Yes		No		No		Yes		No			No		No		Yes		Yes	

3 May 1993 1 ECU=

(EC JD CITE form 94.05.93).

0.781 GBP

188.6 PTE

2.197 NLG

6.592 FRF

142.6 ESP

1.953 DEM

40.21 BEC

1824 ITL

0.882 IEP

40.21 BEC

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 May 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (not available)

- \*\* Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the lack of effect of Belgian price controls) and P (due to excessive car taxation).

## RENAULT ESPACE RN 2.0

## ACFA STANDARD FORM

DATE: MAY 1993

MODEL/VARIANT	MS	B**	D	ESP	F	NL**	P**	UK	IRL	ITL x 1000	Lux
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 089 829	911 991	4 028 867	3 147 553	187 649	158 254	21 134	17 988	47 457	39 888
Price index		95.2	94.5	99.2	91.9	100.0	100.0	94.9	95.8	91.4	91.1
Major options											
air conditioning		764181	63729	200000	156250	12 210	10 295	N/A			
Auto. Gearbox ONLY AVAILABLE ON RXE V6											
power steering											
ABS		51385	43000	1913	156250	10 940	9 224	1036	877		
Right hand Drive		36 567	30 600	128 749	100 385	5950	5917				
Other information	n° of years	1	1	1	1	1	1	1	1	1	1
warranty conditions	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
free roadside assistance	yes/no	Yes	No	No	No	No	No	No	No	No	No
delivery costs included											

3 May 1993 1 ECU=

40.21 BEC  
(EC JO C122 form 04.05.93).

1.953 DEM

142.6 ESP

6.592 FRF

2.197 NLG

180.6 PTE

0.781 GBP

1824 ITL

40.21 BEC

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 May 1993. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the numbers of doors)

Major options: S (Standard), Option price, NA (non available)

Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the launch on effect of Belgian price controls) and P (due to excessive car taxation).

# ***ROVER GROUP***

***LAND ROVER***

Attachment 1

Manufacturer : Rover Cars		United Kingdom				Belgium				France				Germany				Ire			
Rover 100 (Metro) : 111 L (C) 5 Door		£				BFr				FFr				Dmke				Ir £			
Currency		Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax		
Recommended Retail Price		7,030	5,983			352,517	294,993			56,691	47,800			NA	NA			9,000			5,638
Pricing Index (excluding taxation)		100.0	100.0			97.9	96.2			96.0	95.1			NA	NA			125.2			92.2
Pricing Index (including taxation)																					
Major options :																					
• air conditioning	no. of years	n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a		n/a
• automatic gearbox	yes/no	n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a		n/a
• power assisted steering	yes/no	n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a		n/a
• anti-lock brakes	yes/no	n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a		n/a
Right-hand drive supplement		0	0			9,612	8,043			1,564	1,319			NA	NA			0	0		0
Other information :																					
• warranty conditions	no. of years	1	1			1	1			1	1			n/a	n/a			1	1		1
• free roadside assistance	yes/no	yes	yes			yes	yes			yes	yes			n/a	n/a			yes	yes		yes
• delivery charges include	yes/no	no	no			yes	yes			yes	yes			n/a	n/a			no	no		no
ECU rates : 3rd May 1993			0.785				40.217				6.593				1.956						0.802

• Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option.

• Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars		Italy				Netherlands				Portugal				Spain				Lux'g			
Rover 100 (Metro) : 111 L (C) 5 Door		Lira				DGldrs				Esc				Ptas				LFr			
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		NA	NA	NA	15,901	22,477	15,901	NA	NA	NA	NA	NA	NA	1,229,829	980,804	339,242	294,993				
Pricing index (excluding taxation)		NA	NA	114.2	94.9			NA	NA					98.3	88.4		98.2				
Pricing index (including taxation)																					
Major options :																					
• air conditioning	no. of years	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox	warranty conditions	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering	free roadside assistance	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes	delivery charges include	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		NA	NA	621	439	NA	NA	NA	NA	NA	NA	NA	NA	38,519	28,531	9,250	8,043				
Other information :																					
• warranty conditions	no. of years	n/a	n/a	1	1	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	1	1	1	1				
• free roadside assistance	yes/no	n/a	n/a	yes	yes	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	yes	yes	yes	yes				
• delivery charges include	yes/no	n/a	n/a	no	no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	yes	yes	yes	yes				
ECU rates : 3rd May 1993		1,824,390				2,197				180,898				142,654				40,217			

• Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price control) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option.

• Description shows European detail. Where different, UK description is shown in brackets.

Attachment 2

Manufacturer : Rover Cars		United Kingdom				Belgium				France				Germany				Eire	
Rover 200 : 214 Si 5 Door		£				Bfr				FFr				Dmks				Ir £	
Currency		Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax	Incl tax	Excl tax		
Recommended Retail Price		10,475	8,915			527,269	441,229			90,073	75,947			25,614	22,273	11,941	7,447		
Pricing Index (excluding taxation)		100.0	100.0			98.2	98.6			102.4	101.4			98.1	100.3	111.5	81.7		
Pricing Index (including taxation)																			
Major options :																			
• air conditioning		n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a	n/a	n/a		
• automatic gearbox		n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a	n/a	n/a		
• power assisted steering		360	306			27,300	22,845			n/a	n/a			Std	Std	Std	Std		
• anti-lock brakes		920	783			52,650	44,059			n/a	n/a			2,265	1,970	1,640	965		
Right-hand drive supplement		0	0			9,612	8,043			1,564	1,319			450	391	0	0		
Other information :																			
• warranty conditions	no. of years	1	1			1	1			1	1			1	1	1	1		
• free roadside assistance	yes/no	yes	yes			yes	yes			yes	yes			yes	yes	yes	yes		
• delivery charges include	yes/no	no	no			yes	yes			yes	yes			no	no	no	no		
ECU rates : 3rd May 1993			0.785				40.217				6.593				1.955		0.802		

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

Attachment 2

Manufacturer : Rover Cars		Italy				Netherlands				Portugal				Spain				Lux g			
Rover 200 : 214 Si 5 Door		Lira				DGldrs				Esc				Ptas				LFr			
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		19,989,336	16,780,954	31,199	21,262	2,602,242	1,752,224	1,724,381	1,347,173	607,413	441,229										
Pricing index (excluding taxation)		82.0	81.0	106.4	85.2	107.9	85.4	90.6	83.2	94.5	96.6										
Pricing index (including taxation)																					
Major options :		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• air conditioning																					
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering		1,001,000	841,176	1,730	1,063	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		2,447,000	2,056,303	4,870	2,993	n/a	n/a	203,000	158,594	50,667	44,059										
Right-hand drive supplement		434,205	364,878	621	439	53,671	36,140	36,519	28,531	9,250	8,043										
Other information :																					
• warranty conditions no. of years		1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
• free roadside assistance yes/no		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges include yes/no		no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
ECU rates : 3rd May 1993		1,824,390				2,197				180,698				142,854				40,217			

• Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control, Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option.

• Description shows European detail. UK description is shown in brackets.



Manufacturer : Rover Cars		United Kingdom				Belgium				France				Germany				Eire	
Rover 400 : 418 GSI 4 Door		£				BFr				FFr				Dmks				Ir £	
Currency		Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax
Recommended Retail Price		12,895	10,974	619,135	618,104	NA	NA	NA	NA	31,252	27,176	15,441	9,640						
Pricing index (excluding taxation)		100.0	100.0	93.7	92.1	NA	NA	NA	NA	97.3	99.4	117.1	85.9						
Pricing index (including taxation)																			
Major options :																			
• air conditioning		n/a	n/a	71,200	59,582	n/a	n/a	n/a	n/a	n/a	n/a	1,057	662						
• automatic gearbox		n/a	n/a	37,000	30,962	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a						
• power assisted steering		360	306	Std	Std	n/a	n/a	n/a	n/a	Std	Std	Std	Std						
• anti-lock brakes		920	783	52,650	44,059	n/a	n/a	n/a	n/a	n/a	n/a	1,540	965						
Right-hand drive supplement		0	0	9,612	8,043	1,564	1,319	450	391	0	0	0	0						
Other information :																			
• warranty conditions	no. of years	1	1	1	1	n/a	n/a	1	1	1	1	1	1						
• free roadside assistance	yes/no	yes	yes	yes	yes	n/a	n/a	n/a	n/a	yes	yes	yes	yes						
• delivery charges include	yes/no	no	no	yes	yes	n/a	n/a	n/a	n/a	no	no	no	no						
ECU rates : 3rd May 1993			0.785		40.217		6.593		1.956		0.802								

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price controls), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
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Attachment 3

Manufacturer : Rover Cars		Italy				Netherlands				Portugal				Spain				Lux g			
Rover 400 : 416 GSi 4 Door		Lira				DGldrs				Esc				Pes				LFr			
Currency		Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax			Incl tax	Excl tax		
Recommended Retail Price		24,283,547	20,406,342			40,877	27,210			NA	NA			2,294,509	1,792,585			595,820	518,105		
Pricing index (excluding taxation)		81.0	80.0			113.3	88.6			NA	NA			97.9	89.9			90.2	92.1		
Pricing index (including taxation)																					
Major options :																					
• air conditioning		2,530,000	2,126,000			4,870	2,993			n/a	n/a			180,000	140,825			68,519	59,582		
• automatic gearbox		n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			35,606	30,962		
• power assisted steering		Std	Std			Std	Std			Std	Std			Std	Std			Std	Std		
• anti-lock brakes		2,447,000	2,056,303			4,870	2,993			n/a	n/a			203,000	158,594			50,668	44,059		
Right-hand drive supplement		434,205	384,878			621	439			NA	NA			36,519	28,531			9,260	8,043		
Other information :																					
• warranty conditions	no. of years	1	1			1	1			n/a	n/a			1	1			1	1		
• free roadside assistance	yes/no	yes	yes			yes	yes			n/a	n/a			yes	yes			yes	yes		
• delivery charges include	yes/no	no	no			no	no			n/a	n/a			yes	yes			yes	yes		
ECU rates : 3rd May 1993			1,824,390				2,197				180,698				142,654				40,217		

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

Attachment 4

Manufacturer : Rover Cars		Italy				Netherlands				Portugal				Spain				Lux'g	
Rover 800 : 820 Si 4 Door		Lre		Excl tax		Incl tax		DGldrs		Esc		Plas		Excl tax		Incl tax		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		NA	NA	66,494	42,955	NA	NA	NA	NA	NA	NA	NA	NA	894,372	777,716				
Pricing index (excluding taxation)		NA	NA	128.4	97.5	NA	NA	NA	NA	NA	NA	NA	NA	94.4	96.4				
Pricing index (including taxation)																			
Major options :																			
• air conditioning (ATC)		n/a	n/a	7,765	4,773	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering		n/a	n/a	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• anti-lock brakes		n/a	n/a	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand drive supplement		434,205	364,878	680	439	NA	NA	NA	NA	NA	NA	NA	NA	9,250	8,043				
Other information :																			
• warranty conditions		n/a	n/a	1	1	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• free roadside assistance		n/a	n/a	yes	yes	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• delivery charges include		n/a	n/a	no	no	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
ECU rates : 3rd May 1993		1,824,390				2,197				180,698				142,654				40,217	

• Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option.

• Description shows European detail. UK description is shown in brackets.

Attachment 5

Manufacturer : Land Rover		United Kingdom		Belgium		France		Germany		Ire	
Discovery : 5 Door TDI		£		Bfr		FFr		Dmks		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		20,400	17,362	1,185,900	975,649	177,400	149,578	46,950	40,826	30,495	17,669
Pricing index (excluding taxation)		100.0	100.0	111.5	109.7	103.5	102.6	92.4	94.4	146.2	99.5
Major options :											
• air conditioning		1,347	1,146	70,600	59,079	12,880	10,860	3,650	3,174	2,065	1,196
• automatic gearbox		1,150	979	72,950	61,046	11,850	9,992	3,650	3,087	1,765	1,023
• power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
• anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		0	0	9,612	8,043	1,562	1,318	450	391	0	0
Other information :											
• warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1
• free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges include	yes/no	no	no	yes	yes	yes	yes	no	no	no	no
ECU rates : 3rd May 1993			0.785		40.217		6.593		1.956		0.802

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

Attachment 5

Manufacturer : Land Rover		Italy			Netherlands			Portugal			Spain			Lux'g		
Discovery : 5 Door TDI		Liva			DGldrs			Esc			Pras			LFr		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		39,831,000	33,471,429		78,190	48,843		NA	NA		3,550,000	3,034,188		1,121,996	976,649	
Pricing index (excluding taxation)		84.0	82.9		136.9	100.5		NA	NA		95.8	96.2		107.3	109.7	
Pricing index (including taxation)																
Major options :																
• air conditioning	no. of years	3,004,000	2,524,000		6,495	3,992		n/a	n/a		276,000	236,043		67,941	59,079	
• automatic gearbox	yes/no	n/a	n/a		5,880	3,614		n/a	n/a		249,000	212,821		70,203	61,046	
• power assisted steering	yes/no	Std	Std		Std	Std		n/a	n/a		Std	Std		Std	Std	
• anti-lock brakes	yes/no	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
Right-hand drive supplement		434,205	364,678		703	439		0	36,140		36,519	28,531		9,250	8,043	
Other information :																
• warranty conditions	no. of years	1	1		1	1		n/a	n/a		1	1		1	1	
• free roadside assistance	yes/no	yes	yes		yes	yes		n/a	n/a		yes	yes		yes	yes	
• delivery charges include	yes/no	no	no		no	no		n/a	n/a		yes	yes		yes	yes	
ECU rates : 3rd May 1993		1,824,390			2,197			180,698			142,654			40,217		

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

Attachment 6

Manufacturer : Land Rover		United Kingdom				Belgium				France				Germany				Ire			
Range Rover : 4 Door V8i Vogue		£				BFR				FFr				Dmks				Ir £			
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax				
Recommended Retail Price		26,783	22,794	1,625,200	1,360,000	278,500	234,823	75,700	65,826	41,126	23,828										
Pricing index (excluding taxation)		100.0	100.0	118.4	116.5	123.8	122.7	113.4	115.9	150.2	102.3										
Pricing index (including taxation)																					
Major options :																					
• air conditioning		1,557	1,334	114,685	95,971	15,000	12,648	4,990	4,339	2,400	1,391										
• automatic gearbox		1,056	899	83,000	69,456	17,000	14,334	3,000	2,609	1,600	927										
• power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std										
• anti-lock brakes		1,238	1,054	90,730	75,925	14,500	12,226	3,650	3,174	1,900	1,101										
Right-hand drive supplement		0	0	9,612	8,043	1,562	1,319	450	391	0	0										
Other information :																					
• warranty conditions		1	1	1	1	1	1	1	1	1	1										
• free roadside assistance		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes										
• delivery charges include		no	no	yes	yes	yes	yes	no	no	no	no										
ECU rates : 3rd May 1993			0.785		40.217		6.593		1.956		0.802										

- Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option.
- Description shows European detail. UK description is shown in brackets.

Attachment 6

Manufacturer : Land Rover		Italy			Netherlands			Portugal			Spain			Lux'o		
Range Rover :																
4 Door V8i Vogue																
Currency		Lira			DGldrs			Esc			Ptas			LFr		
		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		NA	NA		123,900	78,238		NA	NA		5,325,000	4,160,156		1,564,000	1,380,000	
Pricing index (excluding taxation)		NA	NA		165.3	122.6		NA	NA		109.4	100.4		114.0	116.5	
Pricing index (including taxation)																
Major options :																
• air conditioning	no. of years	n/a	n/a		8,800	5,409		n/a	n/a		312,000	266,667		110,367	95,971	
• automatic gearbox	yes/no	n/a	n/a		n/a	n/a		n/a	n/a		250,000	195,313		79,874	69,456	
• power assisted steering	yes/no	n/a	n/a		Std	Std		n/a	n/a		Std	Std		Std	Std	
• anti-lock brakes	yes/no	n/a	n/a		6,915	4,250		n/a	n/a		249,000	212,821		87,314	75,925	
Right-hand drive supplement		434,206	364,878		703	439		439	36,140		36,519	28,531		9,250	8,043	
Other information :																
• warranty conditions	no. of years	n/a	n/a		1	1		n/a	n/a		1	1		1	1	
• free roadside assistance	yes/no	n/a	n/a		yes	yes		n/a	n/a		yes	yes		yes	yes	
• delivery charges include	yes/no	n/a	n/a		no	no		n/a	n/a		yes	yes		yes	yes	
ECU rates : 3rd May 1993		1,824,390			2,197			180,998			142,654			40,217		

• Prices are based on recommended retail price adjusted for equipment differences, effective 1 May 1993. Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option.

• Description shows European detail. UK description is shown in brackets.



***V O L V O***

## VOLVO

440 GL 1.8

currency

	BELGIUM			GERMANY			SPAIN			FRANCE *			NETHERLANDS			PORTUGAL *			U.K.			IRELAND			ITALY			LUXEMBURG		
	FB			DM			Peset			FF			G			Esc			£			Ir. £			Lira			LF		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
RECOMM.																														
RETAIL PRICE	587000	491213		308000	26783		2059500	1608984		97050	81830		37390	25067		3550000	2274452		10275	10275		13565	8555		24050000	20210084		571000	491522	
INDEX	112	115		120	128		110	106		112	116		130	107		150	118		100	100		129	100		101	104		108	115	
OPTIONS																														
AIR CONDIT.	70000	58577		3060	2661		5198000			NA			5305	3261		NA			895	895		1375	868		NA			67000	58260	
AUTO. GEARB.	NA			NA			NA			NA			NA			NA			NA	NA		NA			NA			NA		
P. STEERING	S			S			S			S			S			S			S	S		S			S			S		
ABS	40000	33473		1800	1565		181000	141406		7800	6576		3000	1844		NA			465	465		745	470		1600000	1345000		38000	33043	
R.H.D	25000	20920		1200	1043		90000	70312		4100	3457		1525	937		150000	129310		S	S		S			1100000	924370		24058	20920	
WARRANTY	1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year	1 Year		1 Year			1 Year			1 Year		
CONDITIONS	Yes			Yes			Yes			Yes			Yes			Yes			Yes	Yes		Yes			Yes			Yes		
FREE ROAD																														
ASSISTANCE				No			No			Yes			No			No			No	No		No			Yes			Yes		
DEL. COSTS																														
INCLUDED	Yes			No			No			Yes			No			No			No	No		No			Yes			Yes		
CURR. 1ECU=	40.2173			1.95575			142.654			6.59265			2.19714			180.698			0.78495			0.80249			1824.39			40.2173		

3-May-93

\* 16L \*\*20L

\* Prices based on recommended retail prices adjusted for equipment differences, effective on 1 May. Final prices are set by dealers.

\* Description : general variant description in relation to reference country (including the number of doors)

\* Major options : S (standard), Option price, NA (non available)

\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

## VOLVO

850 GLE 2.5L

currency

	BELGIUM *			GERMANY			SPAIN			FRANCE *			NETHERLANDS			PORTUGAL			U.K. *			IRELAND *			ITALY *			LUXEMBURG *		
	FB			DM			Peset.			FF			G			Esc			£			Ir. £			Lira			LF		
	INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL		INCL	EXCL	
TAX		TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX		TAX	TAX	
RECOMM.	967000	809205		44550	38739	3562000	2782813	152200	128331	65450	42313	NA	NA	NA	15235	12966	21935	13834	37100000	31176471	936000	808913								
INDEX	124	122		117	120	129	118	119	118	153	117	NA	NA	100	100	100	141	104	105	103	120	122								
OPTIONS																														
AIR CONDIT.	92700	77573		4600#	4000	5198000	154687	9200	7757	5680	3491				920	783	1430	902	2500000	2101000	89000	77391								
AUTO. GEARB.	67000	56067		3250	2826	NA		NA		5100	3134				860	732	1320	832	NA	NA	64000	55653								
P. STEERING	S			S		S		S		S					S		S		S		S									
ABS	S			S		S		S		S					S		S		S		S									
R.H.D.	25000	20920		1200	1043	90000	70312	4100	3457	1525	937				S		S		1100000	924370	24058	20920								
WARRANTY																														
CONDITIONS	1 Year			1 Year		1 Year		1 Year		1 Year					1 Year		1 Year		1 Year		1 Year									
FREE ROAD																														
ASSISTANCE	Yes			Yes		Yes		Yes		Yes					Yes		Yes		Yes		Yes									
DEL COSTS																														
INCLUDED	Yes			No		No		Yes		Yes					No		No		No		Yes									
CURR. 1ECU=	40,2173			1,95575		142,654		6,59265		2,19714		180,698		0,78495		0,80249		1824,39		40,2173										

3-May-93

\* = GLE 2.0 # = automatic climate control

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 May. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

***VOLSKWAGEN AG***

## VOLVO

940 2.0 TUR

currency

	BELGIUM			GERMANY *			SPAIN			FRANCE			NETHERLANDS			PORTUGAL			U.K.			IRELAND			ITALY			LUXEMBURG		
	FB			DM			Peset			FF			G			Esc			£			Ir. £			Lira			Lfr		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
RECOMM.	980000	820084		47300	41130		3701000	2891406		165400	139460		64950	42006		5790000	3235906		16205	13791		22465	14168		41040000	34487395		949000	820217	
RETAIL PRICE																														
INDEX	118	116		117	120		126	115		122	120		143	109		155	102		100	100		136	100		109	108		114	116	
OPTIONS																														
AIR CONDIT.	95000	79498		5000#	4348		5198000	154688		9200	7757		5680	3491		5400000#	344827		920	783		1430	902		39000000#	3278000		91000	79130	
AUTO. GEAR8	NA			3200	2783		NA			NA			NA			NA			NA			NA			NA			NA		
P. STEERING	S			S			S			S			S			S			S			S			S			S		
ABS	S			S			S			S			S			S			S			S			S			S		
R H D	25000	20920		1200	1043		90000	70312		4100	3457		1525	937		150000	129310		S			S			1100000	924370		24058	20920	
WARRANTY																														
CONDITIONS	1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		
FREE ROAD																														
ASSISTANCE	Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes		
DEL. COSTS																														
INCLUDED	Yes			No			No			Yes			No			No			No			No			Yes			Yes		
CURR. 1ECU=	40,2173			1,95575			142,654			6,59265			2,19714			180,698			0,78495			0,80249			1824,39			40,2173		

3-May-93

\* = 2.3L \*\* = 2.0L

# = automatic climate control

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 May. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options : S (standard), Option price, NA (non available)

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

19 MAI 1993

**Volkswagen**

Model / Variant (801 6A1)	D		B		E		F		NL		P	
Description	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Polo Fox 45 PS 4G</b>												
<b>Recommended retail price</b>	17.688,-	15.381,-	322.200,-	269.600,-	1.092.000,-	850.000,-	54.160,-	45.950,-	24.010,-	17.050,-	1.686.500,-	1.277.000,-
<b>Price Index</b>	100	100	89	85	85	76	91	89	121	99	103	90
Major options												
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- ABS	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand-drive	1.020,-	890,-	23.300,-	19.500,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	148.800,-	128.276,-
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
Date 3 May 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

8016A1-1.XLS

VXM-2-zef 14.5.93

# Volkswagen

Model / Variant (801 6A1)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo Fox								
45 PS 4G								
Recommended retail price	317.300,-	275.900,-	6.672,-	5.685,-	9.475,-	5.907,-	12.650.000,-	9.700.000,-
Price Index	87	87	94	92	131	94	77	68
Major options								
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	NA	NA	NA	NA	NA	NA	NA	NA
- ABS	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand-drive	30.000,-	26.807,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warranty condition	1		1		1		1	
No. of years							Yes	
- free roadside assist	Yes		Yes		Yes		Yes	
yes / no								
- delivery cost incl.	No		No		No		Yes	
yes / no								
1 ECU =	LF = 40,2173		£ = 0,784947		Ir. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.  
- Major options: S (standard) NA (non available)

# Volkswagen

Model / Variant (1H1 2B2)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Golf CL 2D 60 PS 5G</b>												
<b>Recommended retail price</b>	21.805,-	18.961,-	457.700,-	383.000,-	1.644.000,-	1.291.500,-	73.240,-	62.050,-	30.280,-	20.580,-	2.428.000,-	1.650.000
<b>Price Index</b>	100	100	102	98	103	93	100	97	124	97	121	94
Major options												
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	920,-	800,-	20.196,-	16.900,-	NA	NA	3.630,-	3.061,-	1.685,-	1.036,-	96.900,-	83.534,-
- ABS	1.910,-	1.661,-	34.177,-	28.600,-	170.000,-	132.813,-	7.930,-	6.686,-	3.805,-	2.339,-	216.000,-	186.207,-
<b>Right-hand-drive</b>	1.020,-	890,-	24.139,-	20.200,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	148.800,-	128.276
<b>Other information</b>												
- warranty condition	1		1		1		1		1		1	
No. of years												
- free roadside assist	Yes		Yes		Yes		Yes		Yes		Yes	
yes / no												
- delivery cost incl.	No		No		No		Yes		No		No	
yes / no												
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
Date 3 May 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

VXM-2-ze-ml 14.5.93

1H12B2-1.XLS



# Volkswagen

Model / Variant (1H1 2B2)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Golf CL 2D 60 PS 5G</b>								
<b>Recommended retail price</b>	<b>423.900,-</b>	<b>368.600,-</b>	<b>9.635,-</b>	<b>8.200,-</b>	<b>11.895,-</b>	<b>7.471,-</b>	<b>18.432.000,-</b>	<b>14.560.000,-</b>
<b>Price Index</b>	<b>95</b>	<b>94</b>	<b>110</b>	<b>108</b>	<b>133</b>	<b>96</b>	<b>91</b>	<b>82</b>
Major options								
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	18.400,-	16.000,-	444,-	379,-	NA	NA	905.590,-	761.000,-
- ABS	41.400,-	36.000,-	808,-	687,-	1.265,-	798,-	1.898.050,-	1.595.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warrenty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 40,2173		£ = 0,784947		Ir. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

# Volkswagen

Model / Variant (1H2 2H4)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL 90 PS 5G												
Recommended retail price	28.687,-	24.945,-	570.500,-	477.400,-	1.939.000,-	1.522.000,-	89.830,-	76.000,-	36.600,-	24.530,-	1)	1)
Price Index	100	100	97	93	93	84	93	90	114	88	°	°
Major options												
- air conditioning	2.270,-	1.974,-	69.071,-	57.800,-	190.000,-	148.437,-	9.900,-	8.347,-	6.034,-	3.709,-	°	°
- autom. gear box	2.150,-	1.870,-	44.100,-	36.903,-	115.000,-	89.840,-	6.700,-	5.651,-	3.100,-	1.905,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	1.910,-	1.661,-	34.177,-	28.600,-	170.000,-	132.813,-	7.930,-	6.686,-	3.805,-	2.339,-	°	°
Right-hand-drive	1.020,-	890,-	24.139,-	20.200,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	°	°
Other information												
- warranty condition	1		1		1		1		1		1	
No. of years												
- free roadside assist	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.	No		No		No		Yes		No		No	
yes / no												
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
Date 3 May 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price

controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) due to prohibitive taxation no offer in PORTUGAL

## Volkswagen

Model / Variant (1H2 2H4)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Vento CL</b>								
<b>90 PS 5G</b>								
<b>Recommended retail price</b>	<b>529.700,-</b>	<b>460.600,-</b>	<b>12.110,-</b>	<b>10.303,-</b>	<b>15.724,-</b>	<b>9.840,-</b>	<b>22.631.000,-</b>	<b>18.090.000,-</b>
<b>Price Index</b>	<b>90</b>	<b>90</b>	<b>105</b>	<b>103</b>	<b>134</b>	<b>96</b>	<b>85</b>	<b>78</b>
Major options								
- air conditioning	65.700,-	57.130,-	NA	NA	679,-	397,-	2.914.310,-	2.449.000,-
- autom. gear box	40.800,-	35.480,-	840,-	715,-	1.075,-	628,-	1.576.750,-	1.325.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.400,-	36.000,-	808,-	687,-	1.265,-	798,-	1.898.050,-	1.595.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warranty condition	1				1		1	
No. of years								
- free roadside assist	Yes		Yes		Yes		Yes	
yes / no								
- delivery cost incl.	No		No		No		Yes	
yes / no								
1 ECU =	LF = 40,2173		£ = 0,784947		Ir. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

# Volkswagen

Model / Variant (312 255)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Passat CL 90 PS 5G</b>												
<b>Recommended retail price</b>	31.954,-	27.786,-	629.700,-	527.000,-	2.368.000,-	1.858.000,-	99.050,-	84.000,-	40.900,-	27.200,-	1)	1)
<b>Price Index</b>	100	100	96	92	102	92	92	90	114	87	°	°
Major options												
- air conditioning	2.270,-	1.974,-	60.706,-	50.800,-	206.000,-	160.937,-	11.890,-	10.025,-	5.331,-	3.277,-	°	°
- autom. gear box	2.260,-	1.965,-	69.600,-	58.242,-	NA	NA	9.000,-	7.588,-	3.500,-	2.151,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	1.910,-	1.661,-	34.177,-	28.600,-	170.000,-	132.813,-	7.880,-	6.644,-	3.805,-	2.339,-	°	°
<b>Right-hand-drive</b>	1.020,-	890,-	26.400,-	22.100,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	°	°
<b>Other information</b>												
- warranty condition	1		1		1		1		1		1	
No. of years												
- free roadside assist	Yes		Yes		Yes		Yes		Yes		Yes	
yes / no	No		No		No		Yes		No		No	
- delivery cost incl.												
yes / no												
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
Date 3 May 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) due to prohibitive taxation no offer in PORTUGAL

# Volkswagen

Model / Variant (312 255)	LUX		UK		IRL		I	
Description	LF		£		Ir. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Passat CL 90 PS 5G</b>								
<b>Recommended retail price</b>	<b>571.370,-</b>	<b>496.800,-</b>	<b>12.190,-</b>	<b>10.375,-</b>	<b>16.600,-</b>	<b>10.500,-</b>	<b>24.509.000,-</b>	<b>19.670.000,-</b>
<b>Price Index</b>	<b>87</b>	<b>87</b>	<b>95</b>	<b>93</b>	<b>127</b>	<b>92</b>	<b>82</b>	<b>76</b>
Major options								
- air conditioning	63.200,-	54.957,-	1.076,-	916,-	1.746,-	1.101,-	2.846.480,-	2.392.000,-
- autom. gear box	50.400,-	43.800,-	940,-	800,-	1.265,-	798,-	3.129.700,-	2.630.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.400,-	36.000,-	808,-	687,-	1.246,-	786,-	1.898.000,-	1.595.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warranty condition	1		1		1		1	
No. of years								
- free roadside assist	Yes		Yes		Yes		Yes	
yes / no								
- delivery cost incl.	No		No		No		Yes	
yes / no								
1 ECU =	LF = 40,2173		£ = 0,784947		Ir. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

# Audi

Model / Variant (802 084)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Audi 80 115 PS 5G</b>												
<b>Recommended retail price</b>	36.722,-	31.932,-	739.709,-	619.003,-	2.734.135,-	2.136.043,-	131.455,-	110.839,-	52.365,-	34.671,-	1)	1)
<b>Price Index</b>	100	100	98	94	102	92	106	103	127	97	°	°
Major options												
- air conditioning	3.385,-	2.943,-	74.449,-	62.300,-	245.000,-	191.406,-	14.000,-	11.804,-	6.566,-	4.036,-	°	°
- autom. gear box	2.750,-	2.391,-	46.700,-	39.079,-	370.000,-	289.000,-	8.150,-	6.872,-	3.348,-	2.059,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand-drive</b>	1.020,-	890,-	24.900,-	20.800,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	°	°
<b>Other information</b>												
- warranty condition	1		1		1		1		1		1	
No. of years												
- free roadside assist	Yes		Yes		Yes		Yes		Yes		Yes	
yes / no	No		No		No		Yes		No		No	
- delivery cost incl.												
yes / no												
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
<b>Date 3 May 93</b>												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.  
- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)  
- Major options: S (standard) NA (non available)  
1) due to prohibitive taxation no offer in PORTUGAL

VXM-2-ze-ml 14.5.93

802084-1.XLS

# Audi

Model / Variant (802 084)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Audi 80 115 PS 5G</b>								
<b>Recommended retail price</b>	708.413,-	616.011,-	13.955,-	11.911,-	21.100,-	13.235,-	28.687.500,-	24.107.143,-
<b>Price Index</b>	94	94	95	93	140	101	84	81
Major options								
- air conditioning	73.300,-	63.739,-	799,-	680,-	1.818,-	1.147,-	2.860.760,-	2.404.000,-
- autom. gear box	49.000,-	42.609,-	980,-	834,-	1.295,-	817,-	1.993.250,-	1.675.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
<b>Right-hand-drive</b>	30.000,-	26.087,-	S	S	S		1.059.000,-	890.000,-
<b>Other information</b>								
- warranty condition	1		1		1		1	
- No. of years								
- free roadside assist	Yes		Yes		Yes		Yes	
- delivery cost incl.	No		No		No		Yes	
1 ECU =	LF = 40,2173		£ = 0,784947		IrL. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

VXM-2-ze-ml 14.5.93

802084-2.XLS

# Audi

Model / Variant (4A2 OH4)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Audi 100 133 PS 5G</b>												
<b>Recommended retail price</b>	48.593,-	42.255,-	925.520,-	774.494,-	3.424.526,-	2.675.411,-	168.066,-	141.708,-	67.981,-	43.887,-	1)	1)
<b>Price Index</b>	100	100	93	89	97	87	103	99	125	92	°	°
<b>Major options</b>												
- air conditioning	4.610,-	4.009,-	68.832,-	57.600,-	S	S	12.350,-	10.565,-	5.740,-	3.528,-	°	°
- autom. gear box	3.200,-	2.782,-	68.000,-	56.904,-	295.000,-	230.500,-	8.550,-	7.209,-	5.057,-	3.110,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand-drive</b>	1.020,-	890,-	26.000,-	21.700,-	94.300,-	73.672,-	4.530,-	3.820,-	2.115,-	1.300,-	°	°
<b>Other information</b>												
- warranty condition	1		1		1		1		1		1	
No. of years												
- free roadside assist	Yes		Yes		Yes		Yes		Yes		Yes	
yes / no												
- delivery cost incl.	No		No		No		Yes		No		No	
yes / no												
1 ECU =	DM = 1,95575		FB = 40,2173		Peset. = 142,654		FF = 6,59265		G = 2,19714		Esc = 180,698	
<b>Date 3 May 93</b>												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian

price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) due to prohibitive taxation no offer in PORTUGAL



# Audi

Model / Variant (4A2 OH4)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Audi 100 133 PS 5G</b>								
<b>Recommended retail price</b>	871.757,-	758.049,-	15.908,-	13.539,-	28.600,-	16.635,-	46.055.861,-	33.702.404,-
<b>Price Index</b>	87	87	82	80	143	96	102	86
Major options								
- air conditioning	63.500,-	55.217,-	1.180,-	1.004,-	2.032,-	1.188,-	2.860.760,-	2.404.000,-
- autom. gear box	65.000,-	56.522,-	1.095,-	932,-	1.975,-	1.155,-	2.534.700,-	2.130.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
<b>Right-hand-drive</b>	30.000,-	26.087,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 40,2173		£ = 0,784947		Ir. £ = 0,802490		Lira = 1.824,39	
Date 3 May 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. May 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) 115 PS in offer due to prohibitive taxation

VXM-2-ze-ml 14.5.93

***S E A T***

SEAT COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY

MODEL	D	F	UK	IT	ESP	B	NL	LUX	P	IRL
TOLEDO 1.8 TWC GLX										
RECOMMENDED RETAIL PRICE	24,336	82,343	8,578	18,963,319	1,769,000	485,095	26,318	476,271	2,100,482	9,263
	27,989	97,659	10,095	22,593,490	2,292,000	579,688	39,773	547,712	3,831,957	15,328
PRICE INDEX	119,71%	120,16%	105,13%	100,00%	119,30%	116,04%	115,24%	113,93%	111,83%	111,05%
	115,56%	119,61%	103,85%	100,00%	129,74%	116,39%	146,17%	109,97%	171,24%	154,23%
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
	S	S	S	S	S	S	S	S	S	S
POWER STEERING	2,591	8,553	758	2,254,488	173,000	61,281	4,150	58,351	1,149,729	1,405
	2,253	7,212	645	1,894,528	85,000	51,282	2,680	50,740	207,009	939
AIR CONDITIONING	2,033	8,808	705	2,074,998	158,000	49,610	3,718	47,237	1,098,132	1,103
	1,768	7,426	600	1,743,696	124,000	41,514	2,402	41,075	162,529	738
ABS	29,744	103,770	10,695	24,283,407	2,437,696	617,195	42,363	583,806	4,090,379	15,328
	1	1	1	1	1	1	1	1	1	1
RIGHT-HAND DRIVE (*)										
WARRANTY CONDITIONS (YEARS)										
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
E.C.U. RATE CHANGE	1,95575	6,59265	0,784947	1824,39	142,654	40,2173	2,19714	40,2173	180,698	0,80249

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 may. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Recommended price: adjusted for equipment differences.

Major options: S (standard), Option Price, NA (non available).

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to light car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

SEAT COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY

MODEL	D	F	UK	IT	ESP	B	NL	LUX	P	IRL
IBIZA 1.3 GLX TWC										
RECOMMENDED RETA PRICE	17.473	57.926	6.477	13.888,600	1.120.000	338.617	18.230	334.643	1.248.343	
PRICE	20.040	68.700	7.611	17.500.000	1.460.000	404.647	26.500	384.839	1.900.402	
INDEX	129,32%	127,18%	119,45%	110,19%	113,65%	121,88%	120,10%	120,44%	100,00%	
	107,08%	108,90%	101,33%	100,24%	106,96%	105,15%	126,04%	100,00%	109,91%	
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
POWER STEERING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
RIGHT-HAND DRIVE (*)	21.790	74.812	8.211	19.287.211	1.606.587	442.154	28.992	420.933	2.116.046	
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
DELIVERY COSTS INCLUDED	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
E.C.U. RATE CHANGE	1,95575	6,59265	0,784947	1824,39	142,654	40,2173	2,19714	40,2173	180,638	0,80249

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 may. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Recommended price: adjusted for equipment differences.

Major options: S (standard), Option Price, NA (non available).

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to light car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

SEAT COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY

MODEL	D	F	UK	IT	ESP	B	NL	LUX	P	IRL
MARBELLA 903 SPECIAL c.e.										
RECOMMENDED RETA	9.825	33.024	3.463	7.981.911	652.000	202.339	11.166	200.606	847.360	
PRICE	11.300	39.166	4.298	9.505.747	858.000	241.795	14.904	230.697	1.201.200	
PRICE	114,82%	114,49%	100,83%	100,00%	104,47%	114,99%	116,16%	114,01%	107,18%	
INDEX	110,89%	114,02%	105,09%	100,00%	115,43%	115,39%	130,19%	110,09%	127,58%	
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
POWER STEERING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
RIGHT-HAND DRIVE (*)	11.612	40.253	4.298	9.806.179	884.319	248.465	15.311	237.117	1.236.914	
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
DELIVERY COSTS INCLUDED	NO	YES	YES	NO	YES	NO	NO	NO	YES	NO
E.C.U. RATE CHANGE	1,95575	6,59265	0,784947	1824,39	142,654	40,2173	2,19714	40,2173	180,698	0,80249

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 may. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Recommended prices: adjusted for equipment differences.

Major options: S (standard), Option Price, NA (non available).

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to light car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

***NISSAN EUROPE*** S.A. / N.V.

DATE: 1 MAY 1993

MANUFACTURER: NISSAN

MODEL:	BELGIUM MICRA 1.0 LX 3 DOOR	GERMANY MICRA 1.0 LX 3 DOOR	SPAIN MICRA 1.0 LX 3 DOOR	FRANCE MICRA 1.0 LX 3 DOOR	LUXEMBOURG MICRA 1.0 LX 3 DOOR	ITALY MICRA 1.0 LX 3 DOOR	NETHERLANDS MICRA 1.0 LX 3 DOOR	PORTUGAL MICRA 1.0 LX 3 DOOR	UK MICRA 1.0 LX 3 DOOR	IRELAND MICRA 1.0 LX 3 DOOR
CURRENCY	BF	DM	PTA	FF	LUX FR	LIRA	DFL	ESC	UKP	IP
RECOMMENDED RETAIL PRICE	403,400	19,695	1,391,165	67,100	388,451	16,856,215	25,730	1,950,294	7,485	10,657
EXCL TAX	337,573	17,126	1,086,848	56,577	337,783	14,164,987	17,900	1,497,744	6,370	8,721
MAJOR OPTIONS										
* AIR CONDITIONING	N.A.	2,200	196,000	7,500	N.A.	1,750,000	N.A.	235,576	N.A.	N.A.
* AUTOMATIC GEARBOX	42,500	2,500	N.A.	N.A.	40,418	N.A.	3,500	N.A.	N.A.	1,200
* POWER STEERING	N.A.	850	N.A.	N.A.	N.A.	STD	1,300	N.A.	N.A.	N.A.
* ABS	N.A.	1,250	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	950	N.A.
RIGHT HAND DRIVE *)	403,400	19,695	1,391,165	67,100	388,451	16,856,215	25,730	1,950,294	7,485	10,657
OTHER INFORMATION										
* WARRANTY CONDITIONS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS	3 YEARS
* FREE ROADSIDE ASSISTANCE	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
* DELIVERY COSTS INCLUDED	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO

1 ECU =  
(FT 11/5/93)

0.804 IP

0.792 UKP

181,259 ESC

2.19 DFL

1797.74 LIRA

40.58 LUX FR

6.567 FF

142.97 PTA

1.95 DM

40.23 BF

PRICES ARE RECOMMENDED RETAIL PRICES. EFFECTIVE ON 1 MAY. FINAL PRICES ARE SET BY DEALERS

RECOMMENDED PRICE. ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE: NA (NON AVAILABLE)

DENMARK AND GREECE. NOT FOR PUBLICATION

\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II 2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS

- RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

- GERMANY. AUTOMATIC GEARBOX ONLY AVAILABLE WITH POWERSTEERING (DM 2,500 FOR THIS PACK)

- DENMARK. ABS ONLY AVAILABLE WITH PACK INCLUDING COLOURED BUMPERS, TILT STEERING AND CENTRAL DOORLOCK (DK 14,799 FOR THIS PACK)

- SPAIN. AIRCONDITIONING ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (PTA 196,000 FOR THIS PACK)

- UK. ABS ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (UKP 950 FOR THIS PACK)

DATE: 1 MAY 1993

MANUFACTURER: NISSAN

MODEL:	BELGIUM SUNNY 1.4 LX 4 DOOR	GERMANY SUNNY 1.4 LX 4 DOOR	SPAIN SUNNY 1.4 LX 4 DOOR	FRANCE SUNNY 1.4 LX 5 DOOR	LUXEMBOURG SUNNY 1.4 LX 4 DOOR	ITALY SUNNY 1.4 LX 4 DOOR	NETHERLANDS SUNNY 1.4 LX 4 DOOR	PORTUGAL SUNNY 1.4 LX 4 DOOR	UK SUNNY 1.4 LX 4 DOOR	IRELAND SUNNY 1.4 LX 4 DOOR
CURRENCY	BF	DM	PTA	FF	LUX FR	LIRA	DFL	ESC	UKP	IP
RECOMMENDED RETAIL PRICE	INCL TAX 484,820	INCL TAX 24,342	INCL TAX NA	INCL TAX 78,860	INCL TAX 466,890	INCL TAX NA	INCL TAX 32,170	INCL TAX 2,765,473	INCL TAX 10,250	INCL TAX 12,625
MAJOR OPTIONS	EXCL TAX 405,707	EXCL TAX 21,167	EXCL TAX NA	EXCL TAX 66,492	EXCL TAX 405,991	EXCL TAX NA	EXCL TAX 21,859	EXCL TAX 1,897,812	EXCL TAX 8,723	EXCL TAX 7,962
* AIR CONDITIONING	N.A.	2,450		9,500	N.A.		N.A.	285,614	N.A.	N.A.
* AUTOMATIC GEARBOX	30,000	NA		N.A.	28,869		NA	N.A.	796	1,280
* POWER STEERING	N.A.	STD		STD	N.A.		1,400	N.A.	360	STD
* ABS	N.A.	1,250		N.A.	NA		N.A.	N.A.	NA	N.A.
RIGHT HAND DRIVE *)	484,820	24,342	NA	78,860	466,890	NA	32,170	2,765,473	10,250	12,625
OTHER INFORMATION										
* WARRANTY CONDITIONS	3 YEARS	3 YEARS		3 YEARS	3 YEARS		3 YEARS	3 YEARS	3 YEARS	3 YEARS
* FREE ROADSIDE ASSISTANCE	YES	YES		YES	YES		YES	YES	YES	YES
* DELIVERY COSTS INCLUDED	NO	NO		NO	NO		NO	NO	NO	NO

1 ECU \*  
(FT 11/1993)

40.73 BF

1.95 DM

6.567 FF

40.58 LUX FR

2.19 DFL

181.259 ESC

0.792 UKP

0.804 IP

PRICES ARE RECOMMENDED RETAIL PRICES. EFFECTIVE ON 1 MAY. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

DENMARK AND GREECE. NOT FOR PUBLICATION

\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT 11.2 OF THE 1993 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

- HOLLAND: POWER STEERING ONLY AVAILABLE WITH CENTRAL DOOR LOCK (DFL 1,400 FOR THIS PACK)

- FRANCE: SELECTED MODEL IS 1.4 LX 5 DOOR (1.4 LX 4 DOOR IS NOT AVAILABLE)



DATE: 1 MAY 1993

MANUFACTURER: NISSAN

MODEL	BELGIUM PRIMERA 1.6 LX 4 DOOR	GERMANY PRIMERA 1.6 LX 4 DOOR	SPAIN PRIMERA 1.6 LX 4 DOOR	FRANCE PRIMERA 1.6 LX 4 DOOR	LUXEMBOURG PRIMERA 1.6 LX 4 DOOR	ITALY PRIMERA 1.6 LX 4 DOOR	NETHERLANDS PRIMERA 1.6 LX 4 DOOR	PORTUGAL PRIMERA 1.6 LX 4 DOOR	UK PRIMERA 1.6 LX 4 DOOR	IRELAND PRIMERA 1.6 LX 4 DOOR
CURRENCY	BF	DM	PTA	FF	LUX FR	LIRA	DFL	ESC	UKP	IP
RECOMMENDED RETAIL PRICE	INCL. TAX 568,446 EXCL. TAX 471,503	INCL. TAX 27,425 EXCL. TAX 23,647	INCL. TAX 2,097,652 EXCL. TAX 1,638,791	INCL. TAX 95,662 EXCL. TAX 80,659	INCL. TAX 542,604 EXCL. TAX 471,830	INCL. TAX 24,763,674 EXCL. TAX 20,809,810	INCL. TAX 37,058 EXCL. TAX 24,863	INCL. TAX 3,367,247 EXCL. TAX 2,132,391	INCL. TAX 11,910 EXCL. TAX 10,136	INCL. TAX 14,740 EXCL. TAX 9,296
MAJOR OPTIONS										
* AIR CONDITIONING	N.A.	N.A.	200,000	10,000	N.A.	2,400,000	N.A.	272,579	N.A.	N.A.
* AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
* POWER STEERING	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
* ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT HAND DRIVE *)	INCL. TAX 568,446 EXCL. TAX 471,503	INCL. TAX 27,425 EXCL. TAX 23,647	INCL. TAX 2,097,652 EXCL. TAX 1,638,791	INCL. TAX 95,662 EXCL. TAX 80,659	INCL. TAX 542,604 EXCL. TAX 471,830	INCL. TAX 24,763,674 EXCL. TAX 20,809,810	INCL. TAX 37,058 EXCL. TAX 24,863	INCL. TAX 3,367,247 EXCL. TAX 2,132,391	INCL. TAX 11,910 EXCL. TAX 10,136	INCL. TAX 14,740 EXCL. TAX 9,296
OTHER INFORMATION										
* WARRANTY CONDITIONS	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES	3 YEARS YES
* FREE ROADSIDE ASSISTANCE	NO	NO	NO	NO	NO	YES	NO	NO	NO	NO
* DELIVERY COSTS INCLUDED										

1 ECU =  
(Ft 11/5/93)

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 MAY. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE, ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II 2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

***MITSUBISHI***

***MOTORS EUROPE*** B.V.

PRICE DIFFERENCE IN EC COUNTRIES										
COUNTRY	GERMANY	BELGIUM	SPAIN	FRANCE	IRELAND	ITALY	LUXEMBURG	NETHERLANDS	PORTUGAL	U. K.
DISPLACEMENT	1. 6L	1. 6L	N. A.	1. 6L	1. 3L	N. A.	1. 6L	1. 6L	1. 6L	1. 6L
GRADE NAME	GLXi	GLXi		GLXi	GLi		GLXi	GLXi	GLXi	GLXi
TRANSMISSION	5M/T	5M/T		5M/T	5M/T		5M/T	5M/T	5M/T	5M/T
HANDLE POSITION	LEFT	LEFT		LEFT	RIGHT		LEFT	LEFT	LEFT	RIGHT
CURRENCY	DM	BFR		FFR	IEP		LUXFR	DFL	PTE	STG
RECOMMENDED RETAIL PRICE INCL. TAX	23686	514960		96000	11350		496000	33095	3450000	10539
RECOMMENDED RETAIL PRICE EXCL. TAX	20596	441512		81276	7836		440144	23408	1835608	8958
(FOLLOWING SPEC. ADJUSTMENT * )										
IECU=(AS OF APR. 29, 1993)	1. 955	40. 211	143. 094	6. 590	0. 802	1818. 255	40. 211	2. 197	181. 080	0. 787
MAJOR OPTIONS(EXCL. TAX) *										
AIR-CONDITIONER	2526	51952		8514	1036		51952	2838	STD	1017
AUTOMATIC GEAR BOX	1679	34541		5661	689		34541	1887	155548	576
POWER STEERING	STD	STD		STD	STD		STD	852	STD	STD
ABS	2147	44151		7236	N. A.		44151	2412	STD	864
< REMARKS >										
1. SURCHARGE FOR RIGHT HAND DRIVE ONLY IF ADDITIONAL EXPENSES ARE INCURRED.										
2. THE ABOVE ARE RESALE PRICE RECOMMENDED BY MITSUBISHI DISTRIBUTORS.										
3. * SPECIFICATION ADJUSTMENT AND MAJOR OPTIONS' PRICE HAVE BEEN MADE ON THE BASIS OF ESTIMATED MARKET VALUE.										

GALANT

PRICE DIFFERENCE IN EC COUNTRIES												
COUNTRY	GERMANY	BELGIUM	SPAIN	FRANCE	IRELAND	ITALY	LUXEMBURG	NETHERLANDS	PORTUGAL	U. K.		
DISPLACEMENT	2.0L	2.0L	N.A.	N.A.	2.0L		2.0L	2.0L	1.8L	2.0L		
GRADE NAME	GLSi	GLSi			GLSi		GLSi	GLSi	GLSi	GLSi		
TRANSMISSION	5M/T	5M/T			5M/T		5M/T	5M/T	5M/T	5M/T		
HANDLE POSITION	LEFT	LEFT			RIGHT		LEFT	LEFT	LEFT	RIGHT		
CURRENCY	DM	BF			IEP		LUXFR	DFL	PTL	STG		
RECOMMENDED RETAIL PRICE INCL. TAX	35880	684960			18750		659000	45485	5000000	14649		
RECOMMENDED RETAIL PRICE EXCL. TAX	31201	679679			12838		679679	35812	3111497	14002		
(FOLLOWING SPEC. ADJUSTMENT * )												
1ECU-(AS OF APR. 29, 1993)	1.955	40.211	143.094	8.590	0.802	1818.285	40.211	2.197	181.000	0.787		
MAJOR OPTIONS(EXCL. TAX) *												
AIR-CONDITIONER	2528	51952			1036		51952	2838	STD	1017		
AUTOMATIC GEAR BOX	1679	34541			639		34541	1887	155548	676		
POWER STEERING	STD	STD			STD		STD	STD	STD	STD		
ABS	STD	62848			1249		62848	3422	STD	1226		
< REMARKS >												
1. SURCHARGE FOR RIGHT HAND DRIVE ONLY IF ADDITIONAL EXPENSES ARE INCURRED.												
2. THE ABOVE ARE RESALE PRICE RECOMMENDED BY NISSAN/ISSAI DISTRIBUTORS.												
3. * SPECIFICATION ADJUSTMENT AND MAJOR OPTIONS' PRICE HAVE BEEN MADE ON THE BASIS OF ESTIMATED MARKET VALUE.												

[illegible]

***DAIHATSU MOTOR CC.***

MANUFACTURER: DAIHATSU MOTOR CO., LTD.

DATE 28 May, 1993

MODEL VARIANT APPLAUSE 1.6L 5Door 240, 247, 247	MS	B	D	Esp		F	I	Lux		NL	P	UK							
Description	Currency	FB	DM	Peset.		FF	NOT SELL	Ir. £		G	NOT SELL	£							
				Incl. Tax	Excl. Tax			Incl. Tax	Excl. Tax			Incl. Tax	Excl. Tax						
Recommended retail price		622,997	521,336	29,580	25,704	2,474,886		1,910,067	95,017	80,116		14,581	9,195	602,955	524,309	38,508	25,754	11,636	9,963
Major options - air conditioning - automatic gearbox - power steering - ABS ---		NA 35,001 S 64,000	NA 29,289 S 53,556	NA 1,715 S NA	NA 1,491 S NA	173,913 NA S NA		NA NA S NA	NA NA S NA	NA 29,289 S NA		NA 2,600 S 5,300	NA 1,597 S 3,256	1,169 670 S 935	570 S 847	965 S 5	965 S		
Right-hand Drive		622,997 +CHARGE	521,336 +CHARGE	29,580 -CHARGE	25,704 -CHARGE	2,474,886 +CHARGE	1,910,067 -CHARGE	95,017 +CHARGE	80,116 -CHARGE	602,955 +CHARGE	524,309 +CHARGE	38,508 +CHARGE	25,754 +CHARGE			S	S		
Other information - warranty condition - free roadside assistance - delivery costs included	n° of years - yes/no - yes/no	3 no no	3 yes no	3 yes yes	3 yes yes	3 yes yes	3 yes yes	3 no no	3 no no	3 no no		3 yes no							

— 30th APRIL, 1993 / 1 ECU— FB:40.1018/ DM:1.94816 / Peset:141.185 / FF:6.58705 / Ir. £:0.798333 / LF:40.1018/ G:2.18936 / £:0.789258

— Prices are recommended retail prices, effective on 1st May 1993. Final prices are set by dealers.

— Description : general variant description in relation to reference country (including the number of doors)

— Recommended price : adjusted for equipment differences 1) Recommended retail prices in UK are set as basic price.  
2) Recommended retail prices in UK only are available to customers in the market.  
3) Recommended retail prices of other member states than UK are all adjusted for equipments, assuming equally equipped model as UK is offered in those member states.

— " : The grade mark of UK is GLXi, and that of Ireland is GLi.

— " : The prices of ABS in NL include push button heater controls.

Main equipments differences by market (Applause 1.61 5door 23D, 24/T, Xi)

Item	MS	B	D	Esp	F	I	JRL	Lux	NL	P	UK
Tyre	185/60R 14 82H 175/70R 13 82H	S	S	S	S		S	S	S		S
Aluminum wheels											S
Tilt steering		S	S	S	S		S	S	S		S
Power window		S	S	S	S		S	S	S		S
Central door lock		S	S	S	S		S	S	S		S
Fuel lid opener		S	S	S	S		S	S	S		S
Front seat	Standard	S	S	S	S		S	S	S		S
	Bucket	S	S	S	S		S	S	S		S
Upholstery	Boxen full-fabric	S	S	S	S		S	S	S		S
	Moquette all-fabric	S	S	S	S		S	S	S		S
Rear seat belt	3-point ELR and 2-point NR	S	S	S	S		S	S	S		S
	2-point NR X 3per 300					NOT SELL				NOT SELL	S
2-tone paintwork							S	S	S		S
Lamers-on warning buzzer		S	S		S		S	S	S		S
Digital clock		S	S		S		S	S	S		S
Front suspension upper brace					S						
Intermittent front wiper	Standard	S	S	S	S		S	S	S		S
	Open interval										S
Rear wiper and washer							S	S	S		S
Antenna	Standard	S	S	S	S		S	S	S		S
	Electrically operated	S	S	S	S		S	S	S		S
Speakers	(2)						S	S	S		S
	(4)						S	S	S		S
Electric remote control door mirrors (both sides)		S	S	S	S		S	S	S		S
Air conditioner											S
Rear spoiler											S
Radio cassette											S
Heater control	Lever type			S	S		S	S	S		S
	Push button type	S	S	S	S		S	S	S		S

S (Standard)



# ***H O N D A   M O T O R   E U R O P E***

**L.T.D.**

MANUFACTURER: HONDA

24/05/93

ACCORD 4D 2.0iLS	MS Currency	Belgium		Germany		Spain		France		Netherlands	
		FB		DM		Peset		FF		G	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		779,000	651,883	35,980	31,287	2,930,000	2,289,063	**NA	**NA	49,990	32,811
Recommended Retail Price		779,000	651,883	35,980	31,287	2,930,000	2,289,063			49,274	32,371
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA			NA	NA
- automatic gearbox		38,000	31,799	1,700	1,478	150,000	130,435			3,500	2979
- power steering		\$	\$	\$	\$	\$	\$			\$	\$
- ABS		\$	\$	\$	\$	\$	\$			\$	\$
Right-hand Drive		801,522	670,730	37,514	32,621	3,058,849	2,389,726			56,219	36,640
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years			2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes			Yes	Yes
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes			No	No

ACCORD 4D 2.0iLS	MS Currency	Portugal		UK		Ireland		Italy		Luxembourg	
		Esc		£		Ir. £		Lira		LF	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		**NA	**NA	15,145	12,889	**NA	**NA	33,570,000	27,285,714	750,000	651,883
Recommended Retail Price		**NA	**NA	14,691	12,503			33,570,000	27,285,714	750,000	651,883
Major Options:											
- air conditioning				NA	NA			NA	NA	NA	NA
- automatic gearbox				770	655			2,000,000	1,680,672	36,570	31,799
- power steering				\$	\$			\$	\$	\$	\$
- ABS				\$	\$			\$	\$	\$	\$
Right-hand Drive								35,971,575	30,228,215	771,340	670,730
Other Information											
- warranty condition	No of years			2 Years	2 Years			2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no			Yes	Yes			Yes	Yes	Yes	Yes
- delivery cost included	yes/no			No	No			Yes	Yes	Yes	Yes

\*\*NA = Not yet launched at the moment

Ecu Rate on 05/05/93: 1 Ecu = 40.1996FB; 1.95509DM; 143.226Peset; 6.5863FF; 2.19601G; 181.227Esc; 0.790502S; 0.802143Lr.S; 18811.7Lira;  
40.1996LF; 7.51088Kr; 265.799Dr.

Prices are recommended retail prices, effective on 1 May. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: \$ (standard), Option price, NA (non available)

\* Denmark and Greece not for publication

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

CIVIC 3D 1.5 LSi	MS Currency	Belgium		Germany		Spain		France		Netherlands	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		561,000	469,456	27,980	24,331	2,230,000	1,742,188	100,100	84,401	36,190	24,323
Recommended Retail Price		558,592	467,441	27,868	24,233	2,340,015	1,828,137	98,540	83,086	36,001	24,213
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		34,000	28,452	1,700	1,478	NA	NA	5,300	4,469	2,300	1,957
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive		586,887	491,119	27,468	23,885	2,239,734	1,749,792	95,432	80,465	40,257	26,829
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

CIVIC 3D 1.5 LSi	MS Currency	Portugal		UK		Ireland		Italy		Luxembourg	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		3,117,000	2,067,835	10,995	9,357	12,625	7,962	26,830,000	21,621,849	540,000	469,456
Recommended Retail Price		3,117,000	2,067,835	10,862	9,247	13,418	8,460	26,830,000	21,621,849	537,557	467,441
Major Options:											
- air conditioning		200,000	172,414	NA	NA	NA	NA	2,400,000	2,016,807	NA	NA
- automatic gearbox		NA	NA	770	655	615	388	1,800,000	1,512,605	32,720	28,452
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive		2,568,298	2,214,050	-	-	-	-	26,338,911	22,133,539	564,787	491,119
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes

Ecu Rate on 05/05/93:

1 Ecu = 40.1996FB; 1.95509DM; 143.226Peset; 6.5863FF; 2.19601G; 181.227Esc; 0.790502S; 0.802143L; 18811.7Lira; 40.1996LF; 7.51088Kr; 265.799Dr.

Prices are recommended retail prices, effective on 1 May. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option price, NA (non available)

\* Denmark and Greece not for publication

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

# ***TOYOTA MOTOR EUROPE***

**MARKETING AND ENGINEERING S.A./N.V.**

### **Special remarks regarding price comparison table.**

- \*1** "The local version" chosen above is based on the leading model (best selling model type) throughout Europe, in the event that the leading model is not sold in a particular country, then the leading model of that country is used.
- \*2** R.S.P. : R.S.P is the recommended retail price appearing on the price list of May 1st, '93.
- \*3** Major options : N.A. means "Not available even as an option, where as option means available by choice, and the figure given in the parenthesis is the recommended option price. N.A. in the parenthesis means price of option not fixed.
- \*4** R.S.P. with comparable specifications : The recommended retail sales price with the adjustment to German specification. (As for specification adjustment, almost all major specification differences are taken into account).
- \*5** Other information
  - a). Warranty conditions : "3 years / 100.000 Km" is applied for all countries.
  - b). Certain handling charges can be imposed when a LHD car is ordered in a RHD country and also for a RHD car ordered in LHD county.
- \*6** Exchange rate : Average of TTB Tokyo in April 1993.

## TOYOTA STARLET

Currency	D	B		Lux		NL		F		UK		IR		P		I		ES				
		B.F.R	W/O Tax	W/Tax	W/O Tax	W/Tax	D.GL	W/O Tax	W/Tax	F.F.R	W/O Tax	W/Tax	STQ	W/O Tax	W/Tax	IR.PUNT	W/O Tax	W/Tax	ESC	LIT	PIS	
Local version	DM	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR GL RHD	1.3 3DR XL RHD	1.3 3DR XL LHD	1.3 3DR XL RHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD
*1		W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax
R.S.P.		18590	16165	408400	341757	408400	341757	23178	16332	69950	58883	8750	7447	10760	6741	2009538	1639950	N.A.				N.A.
As of May 1, '93																						
Major Options		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.						
(Power Steering																						
ABS		OPT		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.						
(1412)																						
Air Conditioner		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.						
Automatic Transmission		N.A.		OPT		OPT		OPT		N.A.		N.A.		N.A.		N.A.						
R.S.P.		18590	16165	409833	342956	409833	342956	24073	16882	65237	54916	7830	6664	11115	6963	1933430	1563842	N.A.				N.A.
with comparable specs.																						
Other information																						
*5																						
Exchange rate																						
(ECU/ 1Local currency)		0.51811	0.02527		0.02527		0.02527	0.46110		0.15172		1.25809		1.25081		0.00561		0.0051				0.00710

## TOYOTA COROLLA

Currency	D	B	Lux		NL		F		UK		IR		P		I		ES	
	DM	B.F.R.	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	LIT	W/O Tax	W/Tax
Local version	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL LHD	1.3 3DR XL RHD	1.3 3DR XL RHD	1.3 3DR XL RHD	1.3 3DR XL LHD	1.3 3DR XL LHD	N.A.	N.A.	N.A.
R.S.P.	21680	18852	371381	443800	371381	29499	20217	80450	67730	9399	12195	7640	2353936	1940500				
As of May 1, '93																		
Major Options																		
Power Steering	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	STD	STD	STD	STD	STD				
ABS	(N.A.)	(N.A.)	(N.A.)	(N.A.)	(N.A.)	(N.A.)	(N.A.)	(N.A.)	(N.A.)	N.A.	N.A.	N.A.	N.A.	N.A.				
Air Conditioner	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	N.A.	N.A.	N.A.	OPT	OPT				
Automatic Transmission	(1564)	(1360)				(3190)	(1961)											
	(2500)	(2174)				(N.A.)	(1128)											
R.S.P.	N.A.		(30962)	(37000)	(30692)	(1835)												
with comparable specs.	21680	18852	369618	441693	369618	29738	20364	79123	66631	8480	7217	11734	7351	2159037	1745601			
Other information																		
			* The above RSP includes "Euro assistance service".															
Exchange rate																		
(ECU/1 local currency)	0.51811	0.02527	0.02527	0.02527		0.46110		0.15172	1.25809		1.25081		0.00561		0.0051		0.00710	

## TOYOTA CARINA E

Currency	D	B	Lux	WL	F	UK	IR	P	I	ES
Local version	DM	B.F.R.	LUX.F.R.	D.G.L.	F.F.R.	STG	IR.FORT	ESC	LIT	PIS
	1.6 S/D XL LHD	1.6 S/D XL LHD	1.6 S/D XL LHD	1.6 S/D XL LHD	1.6 S/D XL LHD	1.6 S/D XL RHD	1.6 S/D XL RHD	1.6 S/D GL LHD	2.0 S/D GL LHD	
R.S.P.	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax	W/Tax	W/O Tax
	28800	25043	547000	457741	24956	99950	84143	11899	10127	14780
As of May 1, '93										
Major Options										
Power Steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
ABS	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT
	(1715)	(1491)	(42200)	(35314)	(2236)	N.A.	(3638)	N.A.	(1420)	(890)
Air Conditioner	OPT	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
	(2800)	(2435)								
Automatic Transmission	N.A.	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT	OPT
			(41004)	(41004)	(2406)	N.A.	(1107)	N.A.	N.A.	N.A.
R.S.P.										
with comparable specs.	28800	25043	547087	480408	25662	97905	82421	10695	9102	14607
Other information										
*3										
*4										
*5										
*6										

Exchange rate	[ECU/ 1 local currency]	0.51811	0.02527	0.46116	0.15172	1.25809	1.25081	0.00561	0.00511	0.00710



# ***F U J I   H E A V Y   I N D U S T R I E S***

**L.T.D.**

**SUBARU**

MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)

DATE : 31 May 1993

MODEL/VARIANT	MS	B**	D	ES	F	NL**	P**	UK	IRL	I	LUX
Description	Currency	BF	DM	Ptas	FF	G	Esc	£ Stg.	Ir £	Lit	Lux F
Subaru Legacy 4D Sedan 2.0 GL 4WD 5S		Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax
Recommended retail price		649,500 507,415	32,740 26,690	N/A N/A	115,365 97,273	44,320 27,366	N/A N/A	13,018 10,154	17,353 10,170	33,165,000 25,192,036	626,000 508,248
Major options :											
• Air conditioning		58,746 47,000	N/A 1,800	N/A N/A	12,980 N/A	3,500 2,972	N/A N/A	N/A 1,000	N/A N/A	3,134,000 4,415,000	64,000 46,000
• Automatic gearbox		S S	S S	N/A N/A	S S	S S	N/A N/A	S S	S S	S S	S S
• Power steering		45,000 37,657	2,000 1,739	N/A N/A	S S	2,972 2,529	N/A N/A	N/A N/A	1,050 662	2,500,000 2,100,840	43,000 37,391
• ABS											
Right-hand drive ***		649,500 507,415	32,740 26,690	N/A N/A	115,365 97,273	44,320 27,366	N/A N/A	13,018 10,154	17,353 10,170	33,165,000 25,192,036	626,000 508,248
Other information :											
• Warranty condition	* N° of years	1Yr/Unlimited	3Yr/100,000Km +5Yr on 4WD	--	1Yr/Unlimited	1Yr/Unlimited	--	2Yr/Unlimited	3Yr/Unlimited	3Yr/Unlimited	1Yr/Unlimited
• Free roadside assistance	• Yes / No	No	Yes	--	Yes	No	--	Yes	Yes	No	No
• Delivery costs included	• Yes / No	No	No	--	Yes	No	--	No	No	No	No

- Date 5 May 1993 / 1 ECU = 40,196 BF / 1,95509 DM / 143,226 Ptas / 6,58630 FF / 2,19601 G / 181,227 Esc / 0,790502 £ Stg. / 0,802143 Ir £ / 1811,70 Lit

- Prices are recommended retail prices, effective on 1 May. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

- \*\*\* : Authorised charges can be added to the indicated price.

***S U Z U K I***

***M O T O R***

***C O R P O R A T I O N***

## SUZUKI MOTOR CORPORATION

DATE: 3RD MAY, 1993

## ACEA STANDARD FORM

MODEL/VARIANT	M.S.	B**	D	Esp**	F	N.L.**	P	UK	IRL**	It	Lux
Description	Currency	F B	DM	Peset.	FF	G	Esc	STG.P	l.punt	LIT	FL
Recommended retail price	Incl. Tax	389,000	17,889	1,358,208	N.A	24,926	N.A	7,769	10,375	N.A	377,500
	Excl. Tax	325,523	15,564	1,061,100	N.A	17,406	N.A	6,612	6,543	N.A	328,261
• air conditioning	Incl. Tax	66,425	1,950	150,000	N.A	3,500	N.A	N.A	N.A	N.A	66,125
	Excl. Tax	55,586	1,896	117,188	N.A	2,151	N.A	N.A	N.A	N.A	57,500
• automatic gearbox	Incl. Tax	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
	Excl. Tax	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
• power steering	Incl. Tax	20,000	875	70,000	N.A	1,520	N.A	N.A	N.A	N.A	20,000
	Excl. Tax	16,736	761	54,688	N.A	934	N.A	N.A	N.A	N.A	17,391
• ABS	Incl. Tax	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
	Excl. Tax	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A	N.A
Right-hand Drive + charge ***	Incl. Tax	414,740	19,060	1,464,387	N.A	26,849	N.A	7,769	10,375	N.A	402,479
	Excl. Tax	347,063	16,574	1,144,052	N.A	18,588	N.A	6,612	6,543	N.A	349,982
• warranty conditions	• n of years	3 years	1 year	1 year	-	3 years	-	3 years	3 years	-	3 years
• free roadside assistance	• mileage	unlimited	unlimited	unlimited	-	100,000km	-	60,000km	unlimited	-	unlimited
• delivery costs included	• yes/no	N	N	N	-	N	-	Y	N	-	N
Other information ****	• yes/no	Y	N	Y	-	N	-	N	N	-	N

• Date 3RD MAY 1993 / 1 ECU = FB-FL40-2173/DN1-95575/Peset.142.654/FF6.59265/l.punt0.802490/LIT1824.39/G2.19714/Escl80.698/STG.P0.784947/Kr7.51813/Dc265.627

• Prices are recommended retail prices, effective on 1 May. Final prices are set by dealers.

• Description: SUZUKI Swift 1.3L GS 3-door M/T

• Recommended retail price: Adjusted for equipment differences

• Major options: S (standard), Dealer option price, NA (non available)

• \*: Dk and Gr not for publication

• \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), Esp and IRL (due to registration tax)

• \*\*\*: "Charge" is not included in the above mentioned price.

• \*\*\*\*: (1) The validity of road assistance is different by country. (2) Delivery cost to dealers

***MAZDA***

***MOTOR***

***CORPORATION***

10th June, 1993

Mazda 121	MS	B**		D		ESP		F		NL**		P**		UK		IRL		IT		LUX	
		CURRENCY		DM		PESET		FF		G		ESC		£		IR E		LIRA		LF	
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
Recommended Retail Price		418,500	350,210	21,480	18,678	NA	NA	82,024	69,160	27,430	18,946			9,308	7,922	11,434	7,211	21,134,400	17,590,000	404,696	351,910
Major Options																					
air conditioning		NA	NA	NA	NA			NA	NA	NA	NA			NA	NA	NA	NA	NA	NA	NA	NA
automatic gearbox		NA	NA	NA	NA			NA	NA	NA	NA			NA	NA	NA	NA	NA	NA	NA	NA
power steering		NA	NA	NA	NA			NA	NA	NA	NA			NA	NA	NA	NA	NA	NA	NA	NA
ABS		NA	NA	NA	NA			NA	NA	NA	NA			NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive																					
PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING "RIGHT-HAND DRIVE"																					
Other Information																					
Warranty Conditions	No of Years	36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km	
Free Roadside Assistance	Yes/No	No		Yes				Yes		No		Yes		Yes		Yes		Yes		No	
Delivery Costs Incl.	Yes/No	No		No				Yes		No		Yes		No		Yes		Yes		Yes	

- 30 April 1993 : 1 ECU = 40.1018FB / 1.94816DM / 141.186PESET / 6.58705FF / 2.18936G / 180.714ESC / 0.789258£ / 0.798933IRE / 1.872.31LIRA / 40.1018LF / 7.48447KR / 265.453DR

- Prices are recommended retail prices, effective on 1 May 1993. Final prices are set by dealers
- Description : general variant description in relation to reference country [including the number of doors]
- Recommended price : adjusted for equipment differences on the basis of representative model
- Major options : S [standard], option price, NA [not available]
- \*DK and GR not for publication
- \*\*Particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]
- Right-hand drive : Recommended retail price plus specification adjustments and charges
- Delivery costs : Contents of delivery costs differ from country to country

Mazda 323	MS	B**		D		ESP		F		NL**		P**		UK		IRL		IT		LUX	
	CURRENCY	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
5HB 1.6L M5																					
Recommended Retail Price		549,000	459,413	27,750	24,130	NA	NA	92,741	78,197	35,907	24,156			10,696	9,103	13,660	8,616	NA	NA	530,283	461,113
Major Options																					
air conditioning		69,000	57,741		NA		NA		NA		NA			1,351	1,150	1,350	851			66,402	57,741
automatic gearbox		30,700	25,690	1,590	1,383		NA	6,000	5,059	2,084	1,281			760	647	1,034	652			29,544	25,690
power steering								NA	NA	1,230	756										
ABS		43,000	35,983	1,550	1,348			NA	NA	NA	NA			810	689	715	451			41,381	35,983
Right-hand Drive		PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING "RIGHT-HAND DRIVE"																			
Other Information																					
Warranty Conditions	No of Years	36 months/100,000 km		36 months/100,000 km				36 months/100,000 km		36 months/100,000 km				36 months/100,000 km		36 months/100,000 km				36 months/100,000 km	
Free Roadside Assistance	Yes/No	No		Yes				Yes		No				Yes		Yes				No	
Delivery Costs Incl.	Yes/No	No		No				Yes		No				No		No				Yes	

- 30 April 1993 : 1 ECU = 40.1018FB / 1.94816DM / 141.186PESET / 6.58705FF / 2.18936G / 180.714ESC / 0.789258E / 0.798933IRE / 1.872.31LIRA / 40.1018LF / 7.48447KR / 265.453DR

- Prices are recommended retail prices, effective on 1 May 1993. Final prices are set by dealers
- Description : general variant description in relation to reference country [including the number of doors]
- Recommended price : adjusted for equipment differences on the basis of representative model
- Major options : \$ [standard], option price, NA [not available]
- \*PK and GR not for publication
- \*particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]
- Right-hand drive : Recommended retail price plus specification adjustments and charges
- Delivery costs : Contents of delivery costs differ from country to country

10th June, 1993

Mazda 626	MS	B**		D		ESP		F		NL**		P**		UK		IRL		IT		LUX	
	CURRENCY	FB		DM		PESET		FF		G		ESC		£		IR £		LIRA		LF	
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
Recommended Retail Price		732,950	613,347	35,450	30,826	NA	NA	125,299	105,649	48,904	32,144			14,205	12,090	17,369	10,955	37,044,700	30,960,000	707,304	615,047
Major Options																					
air conditioning		72,000	60,251	2,300	2,000			NA	NA	3,950	2,428			1,511	1,286	1,725	1,088	STD	STD	69,289	60,251
automatic gearbox		36,800	30,795	1,690	1,470			5,000	4,216	3,248	1,996			813	692	1,240	782	NA	NA	35,414	30,795
power steering																					
ABS		43,000	35,983	1,200	1,044					3,565	2,191					1,160	732			41,381	35,983
Right-hand Drive																					
PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING "RIGHT-HAND DRIVE"																					
Other Information																					
Warranty Conditions	No of Years	36 months/100,000 km	Yes	36 months/100,000 km	Yes			36 months/100,000 km	Yes	36 months/100,000 km	No	36 months/100,000 km	Yes	36 months/100,000 km	Yes	36 months/100,000 km	Yes	36 months/100,000 km	Yes	36 months/100,000 km	No
Free Roadside Assistance	Yes/No	No	No	No	No																
Delivery Costs Incl.	Yes/No	No	No	No	No																Yes

- 30 April 1993 : 1 ECU = 40.1018FB / 1.94816DM / 141.186PESET / 6.58705FF / 2.18936G / 180.714ESC / 0.789258£ / 0.798933IR£ / 1.872.31LIRA / 40.1018LF / 7.48447KR / 265.453DR

- Prices are recommended retail prices, effective on 1 May 1993. Final prices are set by dealers
- Description : general variant description in relation to reference country (including the number of doors)
- Recommended price : adjusted for equipment differences on the basis of representative model
- Major options : S [standard], option price, NA [not available]
- \*DK and GR not for publication
- \*\*Particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]
- Right-hand drive : Recommended retail price plus specification adjustments and charges
- Delivery costs : Contents of delivery costs differ from country to country