



Competition DG

MAY 2002

Tablas de Precios de los Constructores

Tabeller fra. Fabrikanterne

Preisübersichten der Hersteller

Manufacturer Price tables

Valmistajan hintataulukot

Tableaux de prix des constructeurs

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Fabrieksprijs tabel

Tabelas dos constructores

Tabell över tillverkarpriiser

ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
147 1,6 16V TS DISTINCTIVE	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	22900	17348	18060	14926	19400	16724	18600	14918
Price index	133,4%	122,3%	105,2%	105,2%	113,0%	117,9%	108,4%	105,2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2000	1515	1625	1343	1358	1171	1674	1343
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
147 1,6 16V TS DISTINCTIVE	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	19100	15970	28100	14186	19980	14696	23995	15022
Price index	111,3%	112,6%	163,7%	100,0%	116,4%	103,6%	139,8%	105,9%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1719	1437	2529	1277	1561	1323	S	
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	



ALFA ROMEO**EURO ZONE COUNTRIES**

	I		L		NL		P	
147 1,6 16V TS DISTINCTIVE	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	19639	16366	17165	14926	21950	14652	24118	15599
Price index	114,4%	115,4%	100,0%	105,2%	127,9%	103,3%	140,5%	110,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1571	1309	1545	1343	1976	1319	2171	1404
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

ALFA ROMEO**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
147 1,6 16V TS DISTINCTIVE	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO	36330	12770	17166	13733	22730	19345
Price index	211,7%	90,0%	100,0%	96,8%	132,4%	136,4%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	3101	1090	1545	1236	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4318		9,2685		0,6179	



ALFA ROMEO

EURO ZONE COUNTRIES

	A		B		D		E	
156 1,6 TS 16V BN 4P PROGR	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	24100	18258	19900	16446	21800	18793	20600	16544
Price index	127,4%	118,1%	105,2%	106,3%	115,3%	121,5%	108,9%	107,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2100	1591	1791	1480	1526	1316	1854	1489
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

ALFA ROMEO

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
156 1,6 TS 16V BN 4P PROGR	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	20800	17391			22280	16497	24705	15466
Price index	110,0%	112,4%			117,8%	106,7%	130,6%	100,0%
Major options								
- air conditioning	S				S		1978	1238
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		S	
- airbag	S				S		S	
Right-hand-drive	1872	1565			1753	1485	S	
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	



ALFA ROMEO**EURO ZONE COUNTRIES**

	I		L		NL		P	
156 1,6 TS 16V BN 4P PROGR	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	21139	17616	18913	16446	24685	16228	26822	17910
Price index	111,8%	113,9%	100,0%	106,3%	130,5%	104,9%	141,8%	115,8%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1903	1585	1702	1480,14	2222	1461	2414	1612
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

ALFA ROMEO**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
156 1,6 TS 16V BN 4P PROGR	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02	278997	97386			14405	12260
Price EURO	37541	13104			23313	19841
Price index	198,5%	84,7%			123,3%	128,3%
Major options						
- air conditioning	S				S	
- autom. Gear box	NA				NA	
- power steering	S				S	
- ABS	S				S	
- airbag	S				S	
Right-hand-drive	3375	1178				
Other information						
- warranty condition (x years)	2				3	
- free roadside assistance	YES				YES	
- delivery cost included	YES				YES	
1 EURO	7,4318				0,6179	



ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	35200	25959	28050	23182	30000	25862	30160	23322
Price index	132,0%	123,1%	105,2%	110,0%	112,5%	122,7%	113,1%	110,6%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3100	2286	2525	2086	2100	1810	2714	2099
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	29000	24247	41200	21083	38020	25679	39425	24681
Price index	108,8%	115,0%	154,5%	100,0%	142,6%	121,8%	147,9%	117,1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	2609	2181	3708	1897	2728	2311	S	
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	



ALFA ROMEO**EURO ZONE COUNTRIES**

	I		L		NL		P	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	33489	27908	26659	23182	35150	22532	40591	26587
Price index	125,6%	132,4%	100,0%	110,0%	131,8%	106,9%	152,3%	126,1%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3014	2512	2399	2086	3164	2028	3653	2393
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

ALFA ROMEO**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO	55706	18294	26110	20888	32699	27829
Price index	209,0%	86,8%	97,9%	99,1%	122,7%	132,0%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	5012	1646	2350	1880	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4318		9,2685		0,6179	



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	17.764	14.336	17.436	15.031	16.815	13.671	17.257	14.161
Price index	111,2	120,3	109,1	126,2	105,2	114,8	108,0	118,9
Major options								
- air conditioning	1.694	1.400	1.330	1.147	S	S	1.992	1.666
- autom. gear box	1.380	1.140	1.230	1.060	1.360	1.106	1.390	1.162
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.747	-	1.577	-	1.801	-	1.759
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	
1 EURO =	€	40,3399	€	1,95583	€	166,386	€	6,55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	23.959	12.050	20.513	11.913	18.325	14.771	15.978	13.894
Price index	149,9	101,2	128,4	100,0	114,7	124,0	100,0	116,6
Major options								
- air conditioning	1.160	557	2.099	1.358	S	S	1.500	1.304
- autom. gear box	2.330	1.159	1.860	1.192	N.A.	N.A.	1.230	1.070
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.933	0	0	0	1.714	-	1.748
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO =	€	5,94573	€	0,78756	€	1.936,27	€	40,3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2002.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02						
Price EURO	20.924	13.770	19.060	14.362	23.182	14.479
Price index	131,0	115,6	119,3	120,6	145,1	121,5
Major options						
- air conditioning	2.085	1.270	S	S	S	S
- autom. gear box	1.840	1.121	1.870	1.416	1.350	1.154
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	1.788	-	1.764	-	1.763
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		yes	
1 EURO =	€	2,20371	€	13,7603	€	200,482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	17.470	12.693	30.737	11.170	16.415	13.170	17.819	15.232
Price index	109,3	106,5	192,4	93,8	102,7	110,6	111,5	127,9
Major options								
- air conditioning	1.702	1.248	4.485	1.282	673	538	2.105	1.791
- autom. gear box	1.438	1.050	3.436	967	1.106	885	2.007	1.708
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.720	-	1.583	-	1.609	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO =	€	340,750	€	7,43180	€	9,26850	€	0,61790

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2002.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A4 1.9 TDI

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	25.193	20.476	26.095	22.495	26.716	21.528	26.659	21.970
Price index	103,5	101,9	107,2	111,9	109,7	107,1	109,5	109,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.050	1.694	N.A.	N.A.	2.100	1.707	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.508	-	2.203	-	2.539	-	2.511
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	
1 EURO =	€	40,3399	€	1,95583	€	166,386	€	6,55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	39.488	20.102	33.315	20.993	27.500	22.417	24.346	21.171
Price index	162,2	100,0	136,8	104,4	113,0	111,5	100,0	105,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.200	1.586	2.790	1.802	N.A.	N.A.	1.900	1.652
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.933	0	0	-	2.456	-	2.448
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO =	€	5,94573	€	0,78756	€	1.936,27	€	40,3399

Notes: Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 20
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi
Audi A4 1.9 TD

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02						
Price EURO	34.352	21.058	29.185	22.385	33.730	20.993
Price index	141,1	104,8	119,9	111,4	138,5	104,4
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.580	1.572	N.A.	n.A.	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.567	-	2.543	-	2.501
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		yes	
1 EURO =	€	2,20371	€	13,7603	€	200,482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	32.243	20.464	56.066	18.407	24.456	19.830	28.071	23.995
Price index	132,4	101,8	230,3	91,6	100,5	98,6	115,3	119,4
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	5.610	1.603	2.028	1.622	2.346	1.997
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.410	-	2.238	-	2.275	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO =	€	340,750	€	7,43180	€	9,26850	€	0,61790

Notes: Prices are based on recommended retail prices, adjusted for equipment differences, eff.on May 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	33.365	27.229	31.615	27.254	32.002	25.002	31.858	26.369
Price index	110,3	116,1	104,5	116,3	105,8	106,7	105,3	112,5
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.300	1.901	2.100	1.810	2.220	1.734	2.050	1.714
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	2.940	0	2.522	0	2.920	0	2.921
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	
1 EURO =	€	40,3399	€	1,95583	€	166,386	€	6,55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	45.723	23.808	41.473	23.443	33.456	27.359	30.259	26.313
Price index	151,1	101,6	137,1	100,0	110,6	116,7	100,0	112,2
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.240	1.620	2.920	1.777	2.310	1.925	2.110	1.835
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	3.472	0	0	0	2.829	0	2.834
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO =	€	5,94573	€	0,78756	€	1.936,27	€	40,3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on May 1st, 20

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02						
Price EURO	39.834	25.535	30.998	26.846	45.456	26.886
Price index	131,6	108,9	102,4	114,5	150,2	114,7
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.300	1.401	2.170	1.600	2.395	2.047
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	0	2.936	0	2.986	0	2.896
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		yes	
1 EURO =	€	2,20371	€	13,7603	€	200,482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	44.837	24.054	65.873	21.201	26.801	21.823	29.989	25.634
Price index	148,2	102,6	217,7	90,4	88,6	93,1	99,1	109,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.300	1.764	5.665	1.618	2.410	1.928	2.347	1.997
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	2.807	0	2.636	0	2.668	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO =	€	340,750	€	7,43180	€	9,26850	€	0,61790

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on May 1st, 2002

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	47.058	38.546	46.475	40.065	50.034	39.089	51.850	42.327
Price index	107,3	101,5	105,9	105,5	114,0	103,0	118,2	111,5
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.350	1.942	2.050	1.767	2.650	2.070	2.490	2.082
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	4.099	0	3.465	0	4.054	0	4.174
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	yes		no		yes		yes	
1 EURO =	€ 40,3399		€ 1,95583		€ 166,386		€ 6,55957	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	N.A.	N.A.	68.246	38.556	50.717	41.743	43.876	38.153
Price index	N.A.	N.A.	155,5	101,6	115,6	110,0	100,0	100,5
Major options								
- air conditioning			S	S	S	S	S	S
- autom. gear box			S	S	S	S	2.200	1.913
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive			0	0	0	3.905	0	3.977
Other information								
- warranty condition (years)			2		2		2	
- free roadside assistance			no		yes		no	
- delivery cost incl. included			yes		yes		no	
1 EURO =	€ 5,94573		€ 0,78756		€ 1.936,27		€ 40,3399	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on May 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02						
Price EURO	62.244	39.182	57.886	41.969	64.239	39.798
Price index	141,9	103,2	131,9	110,6	146,4	104,8
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	S	S	3.120	2.260	2.545	2.175
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	0	4.194	0	4.188	0	4.090
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		yes	
1 EURO =	€ 2,20371		€ 13,7603		€ 200,482	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 05/01/02								
Price EURO	69.354	37.961	0	0	48.175	39.626	43.712	37.364
Price index	158,1	100,0	0,0	0,0	109,8	104,4	99,6	98,4
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	4.094	0	3.765	0	3.541	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO =	€ 340,750		€ 0,00000		€ 9,26850		€ 0,61790	

Notes: Prices are based on recommended retail prices, adjusted for equipment differences, eff.on May 1st, 2002
Final prices are set by dealers.
Major options: S (standard). Option price. NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm ³	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02								
Price EURO	13.846	11.443	14.500	12.500	13.894	11.296	13.854	11.584
Price Index in %	102,4	101,6	107,3	111,0	102,8	100,3	102,5	102,8
Major Options in €/LC								
- air conditioning	950	785	900	776	950	772	1.000	836
- automatic gear box	1.280	1.058	1.400	1.207	1.569	1.276	1.500	1.254
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	800	767	890	767	943	767	917	767
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2002								

EURO ZONE COUNTRIES

Mini One 1598 cm ³	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02								
Price EURO			16.740	11.853	18.444	11.738	13.517	11.264
Price Index in %			123,8	105,2	136,5	104,2	100,0	100,0
Major Options in €/LC								
- air conditioning			778	659	1.680	1.069	S	S
- automatic gear box			1.806	1.297	1.900	1.209	1.500	1.250
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive in €/LC			1.505	1.276	-	-	920	767
Other Information								
- warranty condition			2 years		2 years		2 years	
- free roadside assistance			yes		yes		yes	
- delivery costs included			yes		no		yes	
1 EURO = 02/05/2002								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is
 Final prices are set by dealers
 - Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm³	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	13.737	11.946	17.145	11.475	15.052	11.723	18.873	11.844
Price Index in %	101,6	106,1	126,8	101,9	111,4	104,1	139,6	105,1
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	900 1.400 S S S	783 1.217 S S S	1.265 -- S S S	770 -- S S S	995 -- S S S	754 -- S S S	995 1.673 S S S	850 1.430 S S S
Right-hand-drive in €/LC	920	767	1.260	767	1.027	778	--	--
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes yes		2 years yes no		2 years yes yes		2 years yes yes	
1 EURO = 02/05/2002								

NON EURO ZONE COUNTRIES

Mini One 1598 cm³	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	241.177 32.452	88.820 11.951			9.035 14.623	7.690 12.445
Price Index in %	240,1	106,1			108,2	110,5
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	23.745 32.212 S S S	6.784 9.203 S S S			600 980 S S S	511 834 S S S
Right-hand-drive in €/LC	9.536	7.629			-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes no				3 years yes no	
1 EURO = 02/05/2002	DKK	7,4318	Skr	9,2685	GBP	0,6179

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	25.188	20.817	25.150	21.681	26.028	20.334	25.605	21.409
Price Index in %	101,7	106,8	101,5	111,2	105,1	104,3	103,3	109,8
Major Options in €/LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.192	1.812	1.800	1.552	2.254	1.761	2.100	1.756
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	1.546	1.278	1.483	1.278	1.636	1.278	1.524	1.274
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2002								

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	37.152	19.498	32.744	20.477	33.492	21.176	25.989	21.657
Price Index in %	150,0	100,0	132,2	105,0	135,2	108,6	104,9	111,1
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.820	2.311	2.576	1.626	2.300	1.454	1.694	1.412
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2.940	2.410	1.505	1.276	-	-	1.534	1.278
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2002								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1995 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	24.775	21.544	30.797	20.038	28.521	21.607	33.338	21.388
Price Index in %	100,0	110,5	124,3	102,8	115,1	110,8	134,6	109,7
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 1.870 S S S	S 1.626 S S S	S 2.267 S S S	S 1.381 S S S	S 2.572 S S S	S 1.550 S S S	S 2.106 S S S	S 1.800 S S S
Right-hand-drive	1.473	1.281	2.100	1.279	1.658	1.256	1.521	1.300
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes yes		2 years yes no		2 years yes yes		2 years yes yes	
1 EURO = 02/05/2002								

NON EURO ZONE COUNTRIES

318i 4dr 1995 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	387.054 52.081	141.675 19.063	228.989 24.706	182.539 19.695	16.954 27.438	14.429 23.352
Price Index in %	210,2	97,8	99,7	101,0	110,7	119,8
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 42.014 S S S	S 12.004 S S S	S 20.400 S S S	S 16.320 S S S	895 1.220 S S S	762 1.038 S S S
Right-hand-drive	9.536	7.629	14.205	11.364	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes no		2 years yes yes		3 years yes no	
1 EURO = 02/05/2002	DKK	7,4318	Skr	9,2685	GBP	0,6179

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	33.128	27.378	32.050	27.629	33.317	26.029	32.792	27.418
Price Index in %	104,3	107,8	100,9	108,8	104,9	102,5	103,2	107,9
Major Options in €/LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.273	1.879	2.000	1.724	2.300	1.797	1.900	1.589
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	1.608	1.329	1.542	1.329	1.701	1.329	1.585	1.325
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2002								

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	46.618	25.405	53.128	27.232	44.802	26.808	32.378	26.982
Price Index in %	146,8	100,0	167,3	107,2	141,1	105,5	101,9	106,2
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	1.180	967	3.345	1.763	2.500	1.496	2.019	1.683
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3.030	2.484	1.570	1.329	-	-	1.595	1.329
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2002								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	31.763	27.620	41.327	26.451	37.369	27.804	42.308	27.805
Price Index in %	100,0	108,7	130,1	104,1	117,6	109,4	133,2	109,4
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 2.000 S S S	S 1.739 S S S	S 2.267 S S S	S 1.381 S S S	S 3.028 S S S	S 1.725 S S S	S 1.995 S S S	S 1.705 S S S
Right-hand-drive	1.553	1.350	2.184	1.330	1.788	1.330	1.580	1.350
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes yes		2 years yes no		2 years yes yes		2 years yes yes	
1 EURO = 02/05/2002								

NON EURO ZONE COUNTRIES

520i 4dr 2171 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	517.939 69.692	182.871 24.607	283.500 30.588	226.148 24.400	20.373 32.971	17.338 28.060
Price Index in %	219,4	96,9	96,3	96,0	103,8	110,5
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 45.832 S S S	S 13.095 S S S	S 21.000 S S S	S 16.800 S S S	S 1.200 S S S	S 1.021 S S S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes no		2 years yes yes		3 years yes no	
1 EURO = 02/05/2002	DKK	7,4318	Skr	9,2685	GBP	0,6179

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	66.776	55.187	64.000	55.172	70.663	55.205	66.089	55.259
Price Index in %	105,3	100,1	100,9	100,1	111,4	100,1	104,2	100,2
Major Options in €/LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	1.670	1.380	1.601	1.380	1.766	1.380	1.646	1.376
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
02/05/2002								

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	122.386	55.190	106.069	55.297	93.489	55.280	66.277	55.230
Price Index in %	193,0	100,1	167,3	100,3	147,4	100,3	104,5	100,2
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3.110	2.549	1.570		-	-	1.656	1.380
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO =								
02/05/2002								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is
 Final prices are set by dealers
 - Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	63.413	55.141	88.573	55.224	76.429	55.383	86.270	55.356
Price Index in %	100,0	100,0	139,7	100,1	120,5	100,4	136,0	100,4
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	1.610	1.400	2.266	1.380	1.922	1.381	1.615	1.380
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes yes		2 years yes no		2 years yes yes		2 years yes yes	
1 EURO = 02/05/2002								

NON EURO ZONE COUNTRIES

735iA 4dr 3600 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	##### 186.479	414.103 55.720	608.679 65.672	486.291 52.467	43.933 71.100	37.389 60.511
Price Index in %	294,1	101,0	103,6	95,2	112,1	109,7
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	2 years yes no		2 years yes yes		3 years yes no	
1 EURO = 02/05/2002	DKK	7,4318	Skr	9,2685	GBP	0,6179

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	43.060	35.587	41.600	35.862	45.271	35.368	43.546	36.410
Price Index in %	103,7	101,6	100,2	102,4	109,0	101,0	104,9	104,0
Major Options in €/LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.408	1.990	2.000	1.724	2.404	1.878	2.200	1.839
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	1.608	1.329	1.542	1.329	1.701	1.329	1.585	1.325
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2001								

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	75.395	37.108	71.392	38.518	58.997	35.009	43.147	35.956
Price Index in %	181,6	106,0	171,9	110,0	142,1	100,0	103,9	102,7
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	S	S	3.420	1.834	2.800	1.662	2.019	1.683
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3.100	2.541	1.570	1.329	-	-	1.595	1.329
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/05/2002								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany. Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	41.523	36.107	57.559	36.336	50.319	36.148	59.460	36.725
Price Index in %	100,0	103,1	138,6	103,8	121,2	103,3	143,2	104,9
Major Options								
- air conditioning	S	S	1.332	811	S	S	S	S
- automatic gear box	2.080	1.809	2.267	1.381	2.401	1.725	2.445	2.090
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.553	1.329	2.184	1.330	1.788	1.330	1.555	1.329
Other Information								
- warranty condition	2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/05/2002								

NON EURO ZONE COUNTRIES

X5 5dr 2979 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/05/02 Price EURO	866.747 116.627	266.830 35.904	397.097 42.844	317.026 34.205	27.167 43.967	23.121 37.419
Price Index in %	280,9	102,6	103,2	97,7	105,9	106,9
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	50.949	14.557	22.500	18.000	1.220	1.038
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information						
- warranty condition	2 years		2 years		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 02/05/2002	DKK	7,4318	Skr	9,2685	GBP	0,6179

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany. Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



CITROËN

EURO ZONE COUNTRIES

SAXO 3 portes	A		B		D		E	
description	1.1i SX		1.1i SX		1.1i Chrono		1.1i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	10.650	8.373	9.960	8.231	8.620	7.431	10.516	8.342
Price index	123,5%	117,7%	115,5%	115,8%	100,0%	104,5%	122,0%	117,3%
Major options (country currency)								
- air conditioning	936	736	1.152	952	1.030	888	950	772
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	936	736	619	512	S		842	685
- driver airbag	S		S		S		S	
Right-hand-drive	776	610	738	610	707	610	750	610
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux

EURO ZONE COUNTRIES

SAXO 3 portes	F		FIN		GR		IRL	
description	1.1i SX		non available		1.1i SX		1.1i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	9.950	8.319			9.085	7.111	11.615	7.719
Price index	115,4%	117,0%			105,4%	100,0%	134,7%	108,6%
Major options (country currency)								
- air conditioning	990	828			S		N A	
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	310	259			835	403	N A	
- driver airbag	S				S		S	
Right-hand-drive	729	610			827	610	S	
Other information								
- warranty condition	2				2		2	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux



CITROËN

EURO ZONE COUNTRIES

SAXO 3 portes	I		L		NL		P	
description	1.1i Elegance		1.1i SX		1.1i SX		1.1i Velours	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	8.960	7.467	9.610	8.357	11.540	7.966	11.550	8.194
Price index	103,9%	105,0%	111,5%	117,5%	133,9%	112,0%	134,0%	115,2%
Major options (country currency)								
- air conditioning	S		1.095	952	990	608	848	725
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	900	750	588	511	950	584	NA	
- driver airbag	S		S		S		S	
Right-hand-drive	732	610	701	610	992	610	713	610
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux

NON EURO ZONE COUNTRIES

SAXO 3 portes	DK		S		GB	
	DKK		SEK		GBP	
description	1.1i Furio		non available		1.1i Desire	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	16.012	6.950			9.504	8.088
Price index	185,8%	97,7%			110,3%	113,7%
Major options (country currency)						
- air conditioning	N A				N A	
- autom. Gear box	N A				N A	
- power steering	S				S	
- ABS	S				NA	
- driver airbag	S				S	
Right-hand-drive	15.862	4.532			S	
Other information						
- warranty condition	2				3	
- free roadside assistance	yes				yes	
- delivery cost included	no				no	
1 EURO = 02/05/02	7,4318		9,2685		0,6179	

NB : le prix de l'option ABS peut inclure, selon les pays, les airbags passager et/ou latéraux



CITROËN

EURO ZONE COUNTRIES

C3 5 portes	A		B		D		E	
description	1.1i X		1.1i SX		1.1i SX		1.1i X	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	12.100	9.513	11.320	9.355	11.740	10.121	11.710	9.312
Price index	108,0%	109,9%	101,1%	108,1%	104,8%	117,0%	104,6%	107,6%
Major options (country currency)								
- air conditioning	NA		1.000	826	1.050	905	NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		450	366
- driver airbag	S		S		S		S	
Right-hand-drive	783	610	738	610	707	610	781	610
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	

EURO ZONE COUNTRIES

C3 5 portes	F		FIN		GR		IRL	
description	1.1i SX		1.4i SX		1.1i Trend Plus		1.1i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	11.350	9.490	15.900	8.941	11.200	8.653	14.162	9.146
Price index	101,3%	109,7%	142,0%	103,3%	100,0%	100,0%	126,4%	105,7%
Major options (country currency)								
- air conditioning	NA		800	460	S		NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		NA		S	
- driver airbag	S		S		S		S	
Right-hand-drive	729	610	1.061	610	827	610	S	
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	



CITROËN

CITROËN

EURO ZONE COUNTRIES

C3 5 portes	I		L		NL		P	
description	1.1i SX		1.1i SX		1.1i Prestige		1.1i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	11.200	9.333	10.902	9.480	13.270	9.178	12.300	8.835
Price index	100,0%	107,9%	97,3%	109,6%	118,5%	106,1%	109,8%	102,1%
Major options (country currency)								
- air conditioning	S		950	826	995	612		NA
- autom. Gear box	NA		NA		NA			NA
- power steering	S		S		S			S
- ABS	NA		S		S		350	299
- driver airbag	S		S		S			S
Right-hand-drive	732	610	701	610	992	610	713	610
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

C3 5 portes	DK DKK		S SEK		GB GBP	
description	1.1i X		1.1i SX		1.4i LX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	19.832	8.056	11.151	8.921	11.624	9.892
Price index	177,1%	93,1%	99,6%	103,1%	103,8%	114,3%
Major options (country currency)						
- air conditioning	NA		NA		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		350	298
- driver airbag	S		S		S	
Right-hand-drive	15.862	4.532	7.065	5.652	S	
Other information						
- warranty condition	2		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 02/05/02	7,4318		9,2685		0,6179	

CITROËN



CITROËN
EURO ZONE COUNTRIES

XSARA 5 portes	A		B		D		E	
description	1.4i SX		1.4i SX		1.4i Chrono		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	15.190	11.830	14.140	11.686	13.100	11.293	14.536	11.595
Price index	119,3%	118,6%	111,1%	117,1%	102,9%	113,2%	114,2%	116,2%
Major options (country currency)								
- air conditioning	1.272	991	N A		S		1.022	831
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	842	656	793	656	760	656	806	656
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	

EURO ZONE COUNTRIES

XSARA 5 portes	F		FIN		GR		IRL	
description	1.4i X		1.4i X		1.4i ST		1.4i VSX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14.600	12.207	18.800	10.666	12.730	9.976	16.751	10.818
Price index	114,7%	122,4%	147,7%	106,9%	100,0%	100,0%	131,6%	108,4%
Major options (country currency)								
- air conditioning	1.000	836	S		S		N A	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	784	656	1.141	656	890	656	S	
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	


CITROËN

CITROËN

EURO ZONE COUNTRIES

XSARA 5 portes	I		L		NL		P	
description	1.4i SX		1.4i SX		1.4i Prestige		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14.550	11.629	13.585	11.813	15.915	10.878	17.080	11.561
Price index	114,3%	116,6%	106,7%	118,4%	125,0%	109,0%	134,2%	115,9%
Major options (country currency)								
- air conditioning	900	750	N A		995	612	898	768
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	787	656	754	656	1.067	656	767	656
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

XSARA 5 portes	DK		S		GB	
	DKK		SEK		GBP	
description	1.4i X		1.4i SX		1.4i LX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	22.700	8.875	12.505	10.004	13.431	11.431
Price index	178,3%	89,0%	98,2%	100,3%	105,5%	114,6%
Major options (country currency)						
- air conditioning	8.995	2.570	8.500	6.800	S	
- autom. Gear box	N A		NA		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	17.051	4.872	7.595	6.076	S	
Other information						
- warranty condition	2		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 02/05/02	7,4318		9,2685		0,6179	

CITROËN



CITROËN
EURO ZONE COUNTRIES

XSARA PICASSO	A		B		D		E	
description	2.0 HDi Elegance		2.0 HDi SX		2.0 HDi Chrono		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23.113	18.001	21.296	17.600	20.100	17.328	20.246	16.234
Price index	115,0%	113,7%	106,0%	111,2%	100,0%	109,4%	100,7%	102,5%
Major options (country currency)								
- air conditioning	S		S		S		N A	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	842	656	793	656	760	656	806	656
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	

EURO ZONE COUNTRIES

XSARA PICASSO	F		FIN		GR		IRL	
description	2.0 HDi SX		2.0 HDi		non available		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.550	18.018	31.000	16.009			25.732	16.618
Price index	107,2%	113,8%	154,2%	101,1%			128,0%	105,0%
Major options (country currency)								
- air conditioning	1.060	886	S				NA	
- autom. Gear box	N A		N A				N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	784	656	1.141	656			S	
Other information								
- warranty condition	2		2				2	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	


CITROËN

CITROËN
EURO ZONE COUNTRIES

XSARA PICASSO	I		L		NL		P	
description	2.0 HDi SX		2.0 HDi SX		2.0 HDi		2.0 HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.785	17.613	20.384	17.725	27.655	16.732	28.272	15.833
Price index	108,4%	111,2%	101,4%	111,9%	137,6%	105,7%	140,7%	100,0%
Major options (country currency)								
- air conditioning	S		S		1.300	799	1.098	938
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	787	656	754	656	1.067	656	767	656
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

XSARA PICASSO	DK DKK		S SEK		GB GBP	
description	non available		2.0 HDi SX		2.0 HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO			19.421	15.536	22.526	19.171
Price index			96,6%	98,1%	112,1%	121,1%
Major options (country currency)						
- air conditioning			8.500	6.800	S	
- autom. Gear box			N A		N A	
- power steering			S		S	
- ABS			S		S	
- driver airbag			S		S	
Right-hand-drive			7.854	6.283	S	
Other information						
- warranty condition			2		3	
- free roadside assistance			yes		yes	
- delivery cost included			no		no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

CITROËN


CITROËN
EURO ZONE COUNTRIES

C5 5 portes	A		B		D		E	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.550	19.120	23.500	19.421	23.710	20.440	22.634	18.175
Price index	108,5%	111,9%	103,8%	113,7%	104,8%	119,6%	100,0%	106,4%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.800	1.402	1.230	1.017	NA		1.563	1.271
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.174	915	1.107	915	1.061	915	1.125	915
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	

EURO ZONE COUNTRIES

C5 5 portes	F		FIN		GR		IRL	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		non available		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.150	20.192	33.800	17.460			28.278	18.263
Price index	106,7%	118,2%	149,3%	102,2%			124,9%	106,9%
Major options (country currency)								
- air conditioning	S		S				S	
- autom. Gear box	1.150	962	3.000	1.724			N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	1.094	915	1.592	915			S	
Other information								
- warranty condition	2		2				2	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	


CITROËN

CITROËN

EURO ZONE COUNTRIES

C5 5 portes	I		L		NL		P	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 Prestige		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23.350	19.458	22.480	19.548	27.830	17.086	30.080	17.379
Price index	103,2%	113,9%	99,3%	114,4%	123,0%	100,0%	132,9%	101,7%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	1.450	1.208	1.170	1.017	NA		1.650	1.410
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	1.098	915	1.052	915	1.488	915	1.070	915
Other information								
- warranty condition	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes	

NON EURO ZONE COUNTRIES

C5 5 portes	DK DKK		S SEK		GB GBP	
description	2.0 HDi 110 X		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	44.470	15.095	19.895	15.916	23.096	19.656
Price index	196,5%	88,3%	87,9%	93,2%	102,0%	115,0%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	25.000	7.143	NA		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	23.792	6.798	10.597	8.478	S	
Other information						
- warranty condition	2		2		3	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/01	7,4318		9,2685		0,6179	

CITROËN



MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	14.915	11.403	14.002	11.521	13.359	11.516	14.080	11.397
Price index	111,6%	101,3%	104,8%	102,3%	100,0%	102,3%	105,4%	101,2%
Major options								
- Air conditioning	S	S	S	S	N.A.	N.A.	S	S
- Autom. gear box	1.450	1.088	800	661	1.140	983	N.A.	N.A.
- Power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	750	647	N.A.	N.A.
- Airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.569,73	1.200,10	840,00	694,00	1.201,54	1.035,81	1.478,49	1.202,02
Other information								
- Warranty condition (x years)	3 YEARS		3 YEARS		3 YEARS		3 YEARS	
- Free roadside assistance	No		Yes		Yes		Yes	
- Delivery cost included	Yes		Yes		No		Yes	

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02			N.A.	N.A.				
Price EURO	14.307	11.824			14.524	11.257	17.238	11.361
Price index	107,1%	105,0%	0,0%	0,0%	108,7%	100,0%	129,0%	100,9%
Major options								
- Air conditioning	S	S			S	S	N.A.	N.A.
- Autom. gear box	1.829,4	1.019,73			N.A.	N.A.	1.665	1.098
- Power steering	S	S			S	S	S	S
- ABS	S	S			N.A.	N.A.	N.A.	N.A.
- Airbag	S	S			S	S	S	S
Right-hand-drive	1.525	1.275			1.071	907	S	S
Other information								
- Warranty condition (x years)	3 YEARS				3 YEARS		3 YEARS	
- Free roadside assistance	No				No		No	
- Delivery cost included	Yes				No		No	

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences,

Effective May 1, 2002. Final prices are set by dealers.

- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02			N.A.	N.A.			N.A.	N.A.
Price EURO	14.518	11.585			17.287	11.466		
Price index	108,7%	102,0%	0,0%	0,0%	129,4%	101,9%	0,0%	0,0%
Major options								
- Air conditioning	1.808	1.506,67			995	606		
- Autom. gear box	N.A.	N.A.			1.795	1.093		
- Power steering	S	S			S	S		
- ABS	620	516,67			1.350	822		
- Airbag	S	S			S	S		
Right-hand-drive	1.527,28	1.272,73			1.650	1.000		
Other information								
- Warranty condition (x years)	3 YEARS				3 YEARS			
- Free roadside assistance	No				No			
- Delivery cost included	Yes				No			

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO	N.A.	N.A.	N.A.	N.A.	15.452	12.923
Price index	0,0%	0,0%	0,0%	0,0%	115,7%	114,8%
Major options						
- Air conditioning					N.A.	N.A.
- Autom. gear box					N.A.	N.A.
- Power steering					S	S
- ABS					N.A.	N.A.
- Airbag					S	S
Right-hand-drive					S	S
Other information						
- Warranty condition (x years)					3 YEARS	
- Free roadside assistance					Yes	
- Delivery cost included					Yes	
1 EURO = 01/05/2002	7,4318		9,2685		0,6179	

Notes:

(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective May 1, 2002. Final prices are set by dealers.

- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

FIAT**EURO ZONE COUNTRIES**

	A		B		D		E(*)	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	8100	6368	7050	5826	7600	6552	6220	4893
Price index	130,2%	130,1%	113,3%	119,1%	122,2%	133,9%	100,0%	100,0%
Major options								
- air conditioning	1083	851	NA		820	707	842	662
- autom. Gear box	NA		NA		NA		NA	
- power steering	501	394	NA		470	405	355	279
- ABS	719	565	680	562	510	440	541	426
- airbag	S		S		S		451	355
Right-hand-drive	450	354	480	397	532	459	373	294
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

(*) Vers.SX

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	7290	6095			7100	5452	9535	6160
Price index	117,2%	124,6%			114,1%	111,4%	153,3%	125,9%
Major options								
- air conditioning	NA				675	518	NA	
- autom. Gear box	NA				NA		NA	
- power steering	381	319			NA		S	
- ABS	S				530	407	NA	
- airbag	S				580	445	S	
Right-hand-drive	437	366			390	327	S	
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	7101	5918	6700	5826	7525	5529	7987	5205
Price index	114,2%	120,9%	107,7%	119,1%	121,0%	113,0%	128,4%	106,4%
Major options								
- air conditioning	672	560	NA		915	672	894	583
- autom. Gear box	NA		NA		NA		NA	
- power steering	479	399	NA		475	349	349	227
- ABS	538	448	646	562	680	500	748	487
- airbag	486	405	S		S		375	244
Right-hand-drive	426	355	457	397	452	332	479	312
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02					5790	4928
Price EURO					9371	7975
Price index					150,7%	163,0%
Major options						
- air conditioning					NA	
- autom. Gear box					NA	
- power steering					S	
- ABS					NA	
- airbag					S	
Right-hand-drive					S	
Other information						
- warranty condition (x years)					3	
- free roadside assistance					YES	
- delivery cost included					YES	
1 EURO					0,6179	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	10900	8651	10100	8347	10700	9224	9690	7681
Price index	119,9%	123,5%	111,1%	119,1%	117,7%	131,6%	106,6%	109,6%
Major options								
- air conditioning	937	744	955	789	1050	905	902	715
- autom. Gear box	NA		NA		NA		NA	
- power steering	501	398	S		S		S	
- ABS	887	704	S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	750	595	730	603	749	646	678	538
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	9440	7893	12990	7640	9090	7030	12225	7944
Price index	103,9%	112,6%	142,9%	109,0%	100,0%	100,3%	134,5%	113,4%
Major options								
- air conditioning	990	828	NA		S		706	459
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		589	346	240	186	S	
- ABS	S		824	485	650	503	730	474
- airbag	S		S		S		S	
Right-hand-drive	661	553	909	535	580	492	S	
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	



FIAT**EURO ZONE COUNTRIES**

	I(**)		L		NL		P	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	9608	8007	9599	8347	11250	7887	10646	7007
Price index	105,7%	114,3%	105,6%	119,1%	123,8%	112,6%	117,1%	100,0%
Major options								
- air conditioning	850	708	908	789	920	645	798	525
- autom. Gear box	NA		NA		NA		NA	
- power steering	479	399	S		460	322	S	
- ABS	645	538	S		725	508	500	329
- airbag	S		S		S		S	
Right-hand-drive	673	560	693	603	788	552	638	420
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	

(**) Vers. EL

FIAT**NON EURO ZONE COUNTRIES**

	DK		S		GB(*)	
	DKK		SEK		GBP	
PUNTO 1,2 ACTIVE BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO	125999	53620	96504	77197	6790	5779
Price EURO	16954	7215	10412	8329	10989	9353
Price index	186,5%	103,0%	114,5%	118,9%	120,9%	133,5%
Major options						
- air conditioning	1614	687	NA		NA	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		NA		NA	
- airbag	S		S		S	
Right-hand-drive	1187	505	729	583	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4318		9,2685		0,6179	

(*) Vers. MI A



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
STILO 1,6 16V ACTIVE 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	16900	12920	15550	12851	15700	13534	14730	11759
Price index	114,7%	116,2%	105,6%	115,5%	106,6%	121,7%	100,0%	105,7%
Major options								
- air conditioning	800	612	900	744	1040	897	850	679
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1300	994	970	802	1099	947	1031	823
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
STILO 1,6 16V ACTIVE 5P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	15000	12542	20670	11763	15500	11334	19840	12421
Price index	101,8%	112,8%	140,3%	105,8%	105,2%	101,9%	134,7%	111,7%
Major options								
- air conditioning	990	828	1750	996	S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1200	1003	1654	941	1060	900	S	
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
STILO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 16V ACTIVE 5P								
Recommended retail price 01/05/02								
Price EURO	15771	13142	14779	12851	17925	12200	18860	11122
Price index	107,1%	118,2%	100,3%	115,5%	121,7%	109,7%	128,0%	100,0%
Major options								
- air conditioning	S		855	744	925	630	800	472
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	1262	1051	922	802	1434	976	1509	890
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
STILO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 16V ACTIVE 5P						
Recommended retail price 01/05/02						
Price EURO	190001	72044	139899	111917	11645	9910
Price index	25566	9694	15094	12075	18846	16039
Price index	173,6%	87,2%	102,5%	108,6%	127,9%	144,2%
Major options						
- air conditioning	1682	638	852	682	890	757
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	2004	760	1208	966	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4318		9,2685		0,6179	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	18300	13864			18090	15595	14190	11292
Price index	129,0%	126,8%			127,5%	142,6%	100,0%	103,3%
Major options								
- air conditioning	1417	1074			S		1082	861
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	S				S		601	478
- airbag	S				S		S	
Right-hand-drive	1600	1212			1266	1091	1135	903
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				YES		YES	

FIAT**EURO ZONE COUNTRIES**

	F		FIN(*)		GR(*)		IRL	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	16490	13788	20670	10934	17350	12683	20830	13255
Price index	116,2%	126,1%	145,7%	100,0%	122,3%	116,0%	146,8%	121,2%
Major options								
- air conditioning	S		2170	1148	S		1130	719
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		1329	703	S		S	
- airbag	S		S		S		S	
Right-hand-drive	1319	1103	1654	875	1320	1119	S	
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	

(*)versione ELX

(*)versione ELX



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
MAREA WEEKEND	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX								
Recommended retail price 01/05/02								
Price EURO	17709	14758			18525	12228	19514	11680
Price index	124,8%	135,0%			130,5%	111,8%	137,5%	106,8%
Major options								
- air conditioning	S				455	300	S	
- autom. Gear box	NA				NA		NA	
- power steering	S				S		S	
- ABS	871	726			S		858	514
- airbag	S				S		S	
Right-hand-drive	1594	1328			1482	978	1561	934
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	NO				NO		NO	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV(*)		GB	
	DKK		SEK		GBP	
MAREA WEEKEND	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX						
Recommended retail price 01/05/02			147796	118238	12539	10672
Price EURO			15946	12757	20293	17271
Price index			112,4%	116,7%	143,0%	158,0%
Major options						
- air conditioning			S		S	
- autom. Gear box			NA		NA	
- power steering			S		S	
- ABS			S		S	
- airbag			S		S	
Right-hand-drive			1276	1021	S	
Other information						
- warranty condition (x years)			3		3	
- free roadside assistance			YES		YES	
- delivery cost included			YES		YES	
1 EURO			9,2685		0,6179	

(*)versione ELX



FORD

EURO ZONE COUNTRIES

FOCUS	B		D		E		F	
	BEF		DEM		ESP		FRF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	15.056 15.056	12.443 12.443	16.025 16.025	13.815 13.815	13.655 13.655	11.102 11.102	13.571 13.571	11.347 11.347
Price Index	111	112	118	124	101	100	100	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.110 1.000 Std Std Std	917 826 Std Std Std	1.125 1.225 Std Std Std	970 1.056 Std Std Std	1.000 900 Std Std Std	813 732 Std Std Std	Std 1.000 Std Std Std	Std 836 Std Std Std
Right-Hand Drive (supplement)	421	348	370	319	337	274	465	389
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yrs Yes Yes		Two Yrs Yes No		Two Yrs Yes Yes		Two Yrs Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

FOCUS	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	19.972 19.972	11.170 11.170	19.803 19.803	12.684 12.684	14.302 14.302	11.469 11.469	15.056 15.056	12.443 12.443
Price Index	147	101	146	114	105	103	111	112
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	990 1.790 Std Std Std	554 1.001 Std Std Std	770 1.300 Std 510 Std	493 833 Std 327 Std	750 850 Std Std Std	601 682 Std Std Std	1.110 1.000 Std Std Std	917 826 Std Std Std
Right-Hand Drive (supplement)	505	282	Std	Std	0	0	421	348
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yrs No No		Two Yrs Yes No		Two Yrs Yes Yes		Two Yrs Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2002)

b/ 'Major Options': Std (standard); n/a (not available)



FORD

EURO ZONE COUNTRIES

FOCUS	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	17.078 17.078	11.326 11.326	16.011 16.011	12.354 12.354	20.422 20.422	11.826 11.826	15.377 15.377	11.416 11.416
Price Index	126	102	118	111	150	107	113	103
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.400 Std Std Std	Std 928 Std Std Std	744 1.380 Std Std Std	574 1.065 Std Std Std	1.000 n/a Std 575 Std	579 n/a Std 333 Std	Std 1.300 Std Std Std	Std 965 Std Std Std
Right-Hand Drive (supplement)	431	286	727	561	500	290	440	327
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yrs Yes No		Two Yrs Yes Yes		Two Yrs Yes Yes		Two Yrs Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

FOCUS	DK		S		GB	
	DKK		SEK		GBP	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	196.040 26.379	72.999 9.823	136.400 14.717	109.120 11.773	10.625 17.195	9.043 14.635
Price Index	194	88	108	106	127	132
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	13.000 20.000 Std Std Std	4.841 7.447 Std Std Std	Std 10.500 Std Std Std	Std 8.400 Std Std Std	500 965 Std 400 Std	426 821 Std 340 Std
Right-Hand Drive (supplement)	12% of w/s price		5.000	4.000	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yrs No No		Two Yrs No No		Three Yrs Yes Yes	
1 EURO = 01/05/2002	0,1346		0,1079		1,6184	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2002)

b/ Major Options: Std (standard); n/a (not available)

FORD



FORD
EURO ZONE COUNTRIES

MONDEO	B		D		E		F	
	BEF		DEM		ESP		FRF	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	20.700	17.108	20.275	17.478	18.444	14.409	18.200	15.217
Price Index	114	119	111	122	101	100	100	106
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.200 Std Std Std	Std 992 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std 1.200 Std Std Std	Std 937 Std Std Std	Std 1.000 Std Std Std	Std 836 Std Std Std
Right-Hand Drive (supplement)	421	348	370	319	337	263	465	389
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yr Yes Yes		Two Yr Yes No		Two Yr Yes Yes		Two Yr Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

MONDEO	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	27.337	15.289	22.836	14.626	20.193	16.193	20.700	17.108
Price Index	150	106	125	102	111	113	114	119
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.665 Std Std Std	Std 931 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std 1.000 Std Std Std	Std 802 Std Std Std	Std 1.200 Std Std Std	Std 992 Std Std Std
Right-Hand Drive (supplement)	505	282	Std	Std	0	0	421	348
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yr No No		Two Yr Yes No		Two Yr Yes Yes		Two Yr Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2002)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

EURO ZONE COUNTRIES

MONDEO	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	22.245	14.863	21.950	16.781	26.217	15.303	19.920	14.384
Price Index	122	103	121	117	144	106	109	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std n/a Std Std Std	Std n/a Std Std Std	Std 1.600 Std Std Std	Std 1.223 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	431	288	727	556	500	292	440	318
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yr Yes No		Two Yr Yes Yes		Two Yr Yes Yes		Two Yr Yes Yes	
1 EURO = 01/05/2002	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

MONDEO	DK		S		GB	
	DKK		SEK		GBP	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	252.900 34.029	89.671 12.066	182.900 19.734	146.320 15.787	13.630 22.059	11.600 18.773
Price Index	187	84	108	110	121	131
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 15.000 Std Std Std	Std 5.319 Std Std Std	Std 9.900 Std Std Std	Std 7.920 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	12% of w/s price		5.000	4.000	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Two Yr Yes No		Two Yr No No		Three Yrs Yes Yes	
1 EURO = 01/05/2002	0,1346		0,1079		1,6184	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2002)

b/ 'Major Options': Std (standard); n/a (not available)

FORD


MAKE Model	HONDA CIVIC 5D		EURO ZONE COUNTRIES					
	A		B		D		E	
	EURO		EURO		EURO		EURO	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	18440	14361	16565	13690	17055	14703	15950	12967
Price index	117,1%	125,4%	105,2%	119,5%	108,3%	128,4%	101,3%	113,2%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	1.500	1.157	1.145	946	1.180	1.017	1.000	813
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	644	501	607	501	582	501	617	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

	F		FIN*		GR		IRL*	
	EURO		EURO		EURO		EURO	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	16100	13462	21602	11452	16575	12995	19717	12922
Price index	102,3%	117,5%	137,2%	100,0%	105,3%	113,5%	125,2%	112,8%
Major options								
- air conditioning	S	S	1.400	631	S	S	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	734	534	1.270	832
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	600	501	903	501	640	501		
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	Yes	Yes	No	No

Notes:

Prices are recommended retail prices at 1/05/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



MAKE Model	HONDA CIVIC 5D		EURO ZONE COUNTRIES					
	I		L		NL		P	
	EURO		EURO		EURO		EURO	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	16100	13417	15744	13690	20220	13252	19150	13031
Price index	102,3%	117,2%	100,0%	119,5%	128,4%	115,7%	121,6%	113,8%
Major options								
- air conditioning	S	S	S	S	S	S	1.000	855
- autom. Gear box	N/A	N/A	1.088	946	1.635	996	1.100	940
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	602	501	577	501	823	501	587	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

	DK*		S*		GB	
	DKK		SEK		GBP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02	231130	85673	149100	118475	10425	8872
Price EURO	31100	11528	16087	12783	16872	14358
Price index	197,5%	100,7%	102,2%	111,6%	107,2%	125,4%
Major options						
- air conditioning	35.000	10.000	10.000	8.000	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	880	749
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	9825	3726	5809	4647		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No
1 EURO = 01/05/2002	7,4318	7,4318	9,2685	9,2685	0,6179	0,6179

Notes:

Prices are recommended retail prices at 1/05/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



MAKE Model	HONDA ACCORD 4D EURO ZONE COUNTRIES							
	A		B		D		E	
	EURO		EURO		EURO		EURO	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	24020	18033	21130	17463	21200	18276	19840	15500
Price index	121,1%	133,5%	106,5%	129,3%	106,9%	135,3%	100,0%	114,8%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	1.760	1.298	1.340	1.107	1.280	1.103	1.000	781
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	668	501	607	501	582	501	642	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	5 Years	5 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

	F**		FIN		GR**		IRL	
	EURO		EURO		EURO		EURO	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02	**	**			**	**		
Price EURO			25700	13504			27318	17384
Price index			129,5%	100,0%			137,7%	128,7%
Major options								
- air conditioning			S	S			S	S
- autom. Gear box			N/A	N/A			1.841	1172
- power steering			S	S			S	S
- ABS			S	S			S	S
- Dual airbag+side airbag			S	S			S	S
Right-hand-drive			903	501				
Other information								
- warranty condition (x years)			3 Years	3 Years			3 Years	3 Years
- free roadside assistance			Yes	Yes			Yes	Yes
- delivery cost included			Yes	Yes			No	No

Notes:

Prices are recommended retail prices at 1/05/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Great Britain, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in France and Greece with a 1.8 litre engine.



MAKE HONDA
Model ACCORD 4D EURO ZONE COUNTRIES

	I		L		NL		P	
	EURO		EURO		EURO		EURO	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	20975	17479	20082	17463	25735	16611	26880	15865
Price index	105,7%	129,4%	101,2%	129,3%	129,7%	123,0%	135,5%	117,5%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	1.274	1.107	1.815	1.105	1.100	940
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	602	501	577	501	823	501	587	501
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes

NON EURO ZONE COUNTRIES

	DK		S		GB*	
	DKK		SEK		GBP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02	288130	101873	166100	132075	12890	10970
Price EURO	38770	13708	17921	14250	20861	17754
Price index	195,4%	101,5%	90,3%	105,5%	105,1%	131,5%
Major options						
- air conditioning	35.000	10.000	10.000	8.000	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	1000	851
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	10454	3726	5809	4647		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No
1 EURO = 01/05/2002	7,4318	7,4318	9,2685	9,2685	0,6179	0,6179

Notes:

Prices are recommended retail prices at 1/05/2002. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model.

Major options: S (standard), Option value, N/A (not available).

* For Great Britain, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in France and Greece with a 1.8 litre engine.



LANCIA**EURO ZONE COUNTRIES**

	A(*)		B		D		E(*)	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 ELEFANTINO BLU								
Recommended retail price 01/05/02								
Price EURO	10750	8532	9850	8141	10400	8966	9990	7954
Price index	114,8%	115,2%	105,2%	109,9%	111,1%	121,0%	106,7%	107,4%
Major options								
- air conditioning	910	722	1190	984	1000	862	945	752
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		485	386
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

(*) Vers. Trend

(*) Vers Caprice

LANCIA**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 ELEFANTINO BLU								
Recommended retail price 01/05/02								
Price EURO	10800	9030			9700	7502		
Price index	115,4%	121,9%			103,6%	101,3%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			

(**) Vers LS



LANCIA**EURO ZONE COUNTRIES**

	I		L		NL		P	
Y 1,2 ELEFANTINO BLU	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	9700	8084	9362	8141	11450	7920	11115	7408
Price index	103,6%	109,1%	100,0%	109,9%	122,3%	106,9%	118,7%	100,0%
Major options								
- air conditioning	888	740	1131	984	990	685	998	665
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	699	583	S		750	519	823	549
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

LANCIA**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
Y 1,2 ELEFANTINO BLU	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						



LANCIA

EURO ZONE COUNTRIES

	A(*)		B		D		E	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	26150	19632	23650	19545	23800	20517	22620	17456
Price index	116,3%	113,8%	105,2%	113,3%	105,9%	118,9%	100,6%	101,2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	

(*) Vers Classica

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	24100	20151			24900	17256		
Price index	107,2%	116,8%			110,8%	100,0%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				3			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			



LANCIA**EURO ZONE COUNTRIES**

	I		L		NL		P	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02								
Price EURO	25123	20936	22477	19545	27200	17759	30364	19699
Price index	111,8%	121,3%	100,0%	113,3%	121,0%	102,9%	135,1%	114,2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	

LANCIA**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						



Land Rover

EURO ZONE COUNTRIES

Freelander	A		B		D		E	
2.0 Td4 5dr	EURO		EURO		EURO		EURO	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	30.320	22.763	27.200	22.479	26.861	23.156	26.098	21.218
Price Index	116	108	104	107	103	110	100	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.465 2.700 Std Std Std	1.100 2.027 Std Std Std	1.360 1.860 Std Std Std	1.124 1.537 Std Std Std	1.280 1.790 Std Std Std	1.103 1.543 Std Std Std	1.743 Std Std Std Std	1.417 Std Std Std Std
Right-Hand Drive (supplement)	539	405	490	405	469	405	498	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three Three Yes	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Freelander	F		FIN		GR		IRL	
2.0 Td4 5dr	EURO		EURO		EURO		EURO	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	27.005	22.580	41.029	22.458			34.896	22.206
Price Index	103	107	157	106			134	105
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.750 Std Std Std	Std 1.463 Std Std Std	2.115 3.360 Std Std Std	1.158 1.839 Std Std Std			1.270 1.905 Std Std Std	808 1.212 Std Std Std
Right-Hand Drive (supplement)	484	405	739	405			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three No				Three One No	
1 EURO = 2/5/2002	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Freelander	I		L		NL		P	
	EURO		EURO		EURO		EURO	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	27.111	22.593	25.851	22.479	34.860	21.090	35.275	22.418
Price Index	104	107	99	107	134	100	135	106
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.291 1.653 Std Std Std	1.076 1.377 Std Std Std	1.293 1.768 Std Std Std	1.124 1.537 Std Std Std	1.610 2.496 Std Std Std	974 1.510 Std Std Std	1.172 1.596 Std Std Std	1.002 1.364 Std Std Std
Right-Hand Drive (supplement)	486	405	465	405	669	405	473	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three No		Three Three Yes		Three Three No		Three One No	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Freelander	DK		S		GB	
	DKK		SEK		GBP	
2.0 Td4 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	65.821	21.096	25.658	20.453	30.440	25.907
Price Index	252	100	98	97	117	123
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	25.000 41.000 Std Std Std	8.013 13.141 Std Std Std	9.000 16.000 Std Std Std	7.174 12.755 Std Std Std	750 1.200 Std Std Std	638 1.021 Std Std Std
Right-Hand Drive (supplement)	9.382	3.007	4.704	3.750	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three No No		Three Three Yes		Three Three Yes	
1 EURO = 2/5/2002	7,4318		9,2685		0,6179	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	A		B		D		E	
2.5 Td5 5dr	EURO		EURO		EURO		EURO	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	43.920	31.826	38.360	31.702	36.948	31.852	36.890	28.820
Price Index	121	110	106	110	102	111	102	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 2.210 Std Std Std	Std 1.601 Std Std Std	Std 1.940 Std Std Std	Std 1.603 Std Std Std	Std 1.860 Std Std Std	Std 1.603 Std Std Std	Std 2.050 Std Std Std	Std 1.602 Std Std Std
Right-Hand Drive (supplement)	558	405	490	405	469	405	518	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three One Yes	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Discovery	F		FIN		GR		IRL	
2.5 Td5 5dr	EURO		EURO		EURO		EURO	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	36.740	30.719	54.599	30.246			48.980	29.307
Price Index	101	107	151	105			135	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.910 Std Std Std	Std 1.597 Std Std Std	Std 2.980 Std Std Std	Std 1.597 Std Std Std			Std 3.365 Std Std Std	Std 2.013 Std Std Std
Right-Hand Drive (supplement)	484	405	755	405			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three Yes		Three Three No				Three One No	
1 EURO = 2/5/2002	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Discovery	I		L		NL		P	
	EURO		EURO		EURO		EURO	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	36.274	30.229	36.458	31.702	50.453	30.616	48.864	29.295
Price Index	100	105	101	110	139	106	135	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 1.920 Std Std Std	Std 1.600 Std Std Std	Std 1.844 Std Std Std	Std 1.603 Std Std Std	Std 2.630 Std Std Std	Std 1.602 Std Std Std	Std 1.870 Std Std Std	Std 1.598 Std Std Std
Right-Hand Drive (supplement)	486	405	465	405	664	405	473	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three No		Three Three Yes		Three Three No		Three One No	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Discovery	DK		S		GB	
	DKK		SEK		GBP	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	93.714	28.989	37.115	29.539	42.345	36.038
Price Index	258	101	102	102	117	125
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 45.000 Std Std Std	Std 12.857 Std Std Std	Std 19.000 Std Std Std	Std 15.200 Std Std Std	Std 1.495 Std Std Std	Std 1.272 Std Std Std
Right-Hand Drive (supplement)	10.524	3.007	4.688	3.750	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three No No		Three Three Yes		Three Three Yes	
1 EURO = 2/5/2002	7,4318		9,2685		0,6179	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	A		B		D		E	
	EURO		EURO		EURO		EURO	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	74.434	53.473	64.420	53.240	62.298	53.705	68.984	53.894
Price Index	119	100	103	100	100	101	111	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	563	405	490	405	469	405	518	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		Three Three No		Three One Yes	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

EURO ZONE COUNTRIES

Range Rover	F		FIN		GR		IRL	
	EURO		EURO		EURO		EURO	
3.0 Td6 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	64.414	53.858	100.534	54.962			90.431	54.109
Price Index	103	101	161	103			145	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std			Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	484	405	755	405			0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three No		Three Three No				Three One No	
1 EURO = 2/5/2002	1,0000		1,0000				1,0000	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



Land Rover

EURO ZONE COUNTRIES

Range Rover	I		L		NL		P	
3.0 Td6 4dr	EURO		EURO		EURO		EURO	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	64.731	53.943	61.226	53.240	88.419	54.082	81.725	53.799
Price Index	104	101	98	100	142	102	131	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	486	405	465	405	664	405	473	405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three Three No		Three Three Yes		Three Three No		Three One No	
1 EURO = 2/5/2002	1,0000		1,0000		1,0000		1,0000	

NON EURO ZONE COUNTRIES

Range Rover	DK		S		GB	
3.0 Td6 4dr	DKK		SEK		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/			69.196	55.204	69.283	58.964
Price Index			111	104	111	111
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag			Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)			4.688	3.750	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included			Three Three No		Three Three Yes	
1 EURO = 2/5/2002			9,2685		0,6179	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2002)

b/ 'Major Options': Std (standard); n/a (not available)



MAKE: MAZDA
Model: DEMIO 1.4L 46kW/73PS

EURO ZONE COUNTRIES

	B		D		E		F	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	DC70 EAA		DC70 EAP		DC70 EBY		DC70 EAA	
Including options								
Manufacturer's description	1300 TSI 46kW		1.4l		1.3 Active 46kW		1,3 LTX	
Recommended retail price May 2002								
Price EURO	11.899	9.834	12.730	10.973	11.600	9.431	11.060	9.248
Price index		106,3%		118,7%		102,0%		100,0%
Major options								
- air conditioning	n.a.		included		included		n.a.	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- ABS	n.a.		included		n.a.		n.a.	
- dual airbag	included		included		included		included	
- side airbag	n.a.		n.a.		n.a.		n.a.	
- sunroof	720	595	n.a.		n.a.		n.a.	
- metallic paint	250	207	340	293	210	171	365	305
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years		unlimited		three years		three years	
- delivery cost included	yes		-		-		-	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC			DC83 BA4		DC70 EAD		DC70 EAA	
Including options	No Demio available							
Manufacturer's description			1.3 Exclusive / 44kW		1.3 16V Clima			
Recommended retail price May 2002								
Price EURO			15.885	10.470	12.200	9.715		
Price index				113,2%		105,0%		
Major options								
- air conditioning			n.a.		included		Luxembourg shares Belgian specifications	
- automatic transmission			n.a.		n.a.			
- power steering			included		included			
- ABS			n.a.		600			
- dual airbag			included		included			
- side airbag			n.a.		n.a.			
- sunroof			n.a.		n.a.			
- metallic paint			319	210	260	208		
Right-hand-drive								
Other information								
- warranty condition			three years / 100,000km		three years / 100,000km			
- free roadside assistance	-		three years		three years			
- delivery cost included	-		-		yes			



MAKE: MAZDA
Model: DEMIO 1.4L 46kW/73PS

EURO ZONE COUNTRIES

	NL		A		P		GR	
	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
Model: Demio								
MSC	DC70 EAA		DC72 EAA		DC70 EAB		DC74 EAA	
Including options								
Manufacturer's description	1.5 Exclusive / 55kW		1.3 SE / 46kW		1.3 SE 16V Excl. / 46kW		1.3 GLX	
Recommended retail price May 2002								
Price EURO	14.100	9.525	13.800	10.650	16.193	11.102	13.470	10.442
Price index		103,0%		115,2%		120,0%		112,9%
Major options								
- air conditioning	n.a.		n.a.		included		n.a.	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- ABS	n.a.		included		n.a.		included	
- dual airbag	included		included		included		included	
- side airbag	n.a.		included		n.a.		n.a.	
- sunroof	n.a.		n.a.		n.a.		included	
- metallic paint	448	273	311	240	224		265	205
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years		ten years		-		one year	
- delivery cost included	-		yes		-		-	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model: Demio						
Including options			DC77 EAQ		DC83 BAC	
	No Demio available					
Manufacturer's description			1.5 / 55kW		1.3 GXI	
Recommended retail price May 2002			122.500	98.000	8.830	7.514
Price EURO			13.217	10.573	14.290	12.161
Price index						
Major options						
- air conditioning			12.000	9.600	n.a.	
- automatic transmission			9.000	7.200	n.a.	
- power steering			included		included	
- ABS			included		included	
- dual airbag			included		included	
- side airbag			included		included	
- sunroof			n.a.		n.a.	
- metallic paint			4.500	3.600	250	213
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 96.560km	
- free roadside assistance	-		three years / 100,000km		-	
- delivery cost included	-		yes		yes	
1 EURO = (01/5/2002)		7,43		9,27		0,62



MAKE: MAZDA
Model: 323 1.6L 5HB Exclusive Airco 88ps

EURO ZONE COUNTRIES

	B		D		E		F	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P EC6		BL5P ECG		BL5P EC5		BL5P EFP	
Including options								
Manufacturer's description	1.6-16v - 5M5 TSi - 72kW		1.6L Exclusive		1.6 Exclusive		1,6 Elégance	
Recommended retail price May 2002								
Price EURO	15.299	12.644	15.920	13.724	15.750	12.805	16.160	13.512
Price index		118,3%		128,4%		119,8%		126,4%
Major options								
- air conditioning	1.340	1.107	included		included		included	
- automatic transmission	1.000	826	n.a.		1.400	1.138	n.a.	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof	720	595	n.a.		n.a.		n.a.	
- metallic paint	310	256	380	328	301	235	365	305
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years		unlimited		three years		three years	
- delivery cost included	yes		-		-		-	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P EG8		BL2N BAR		BL5P ECG		BL5P EC6	
Including options								
Manufacturer's description	1.6 Exclusive AC		1.6 Exclusive Medium		F1.6 16v Exclusive			
Recommended retail price May 2002								
Price EURO	21.620	10.687	20.420	13.079	14.500	11.631		
Price index		100,0%		122,4%		108,8%		
Major options							Luxembourg shares Belgian specifications	
- air conditioning	included		included	1.150	included			
- automatic transmission			1.795		n/a			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- sunroof			1535	983	n/a			
- metallic paint	370	185	349	224	300	240		
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km			
- free roadside assistance	-		three years		three years			
- delivery cost included	-		-		yes			



Model: 323 1.6L 5HB Exclusive Airco 88ps

EURO ZONE COUNTRIES

	NL		A		P		GR	
Model: 323	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P ECG		BL5M EBE		BL5M EBS		BL5P ECG	
Including options								
Manufacturer's description	1.6 I Exclusive		F 1.3i Evison		F 1.3 I Exclusive		1.6 GLX ABS AC	
Recommended retail price May 2002								
Price EURO	17.695	11.765	14.900	11.162	18.214	12.829	16.405	12.036
Price index		110,1%		104,4%		120,0%		112,6%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission			n.a.				-	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof			n.a.				-	
- metallic paint	448	273	353	270	224	188	265	194
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 100,000km		three years / 100,000km	
- free roadside assistance	three years		ten years		-		one year	
- delivery cost	-		yes		-		-	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL6L EA1		BL5P EFE		BL2N I02	
Including options						
Manufacturer's description	2.0 F Exclusive		F1.6		1.6 Gxi	
Recommended retail price May 2002	204.991	76.478	147.600	118.080	10.830	9.217
Price EURO	27.583	10.291	15.925	12.740	17.527	14.917
Price index						
Major options						
- air conditioning	included		6.900	5.520	included	
- automatic transmission	n/a		Package		n/a	
- power steering	included		included		included	
- ABS	included		included		included	
- dual airbag	included		included		included	
- side airbag	included		included		included	
- sunroof	n/a				n/a	
- metallic paint	3.500	1.306	4.500	3.600	included	
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000km		three years / 100,000km		three years / 96,540km	
- free roadside assistance	-		three years / 100,000km		three years	
- delivery cost included	-		yes		yes	
1 EURO = (01/5/2002)		7,43		9,27		0,62



MAKE: MAZDA
Model: 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

	B		D		E		F	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAA		GJ2D EA1		GJ1N EAK		GJ2P EAN	
Including options								
<i>Manufacturer's description</i>	1.8-16v 5M5 TSi - 74 kW		1.9L Comfort		2.0L Excl. 4SDN Airco 115ps		1.8L LTX clim	
Recommended retail price May 2002								
Price EURO	19.599	16.198	19.000	16.379	18.700	14.609	17.520	14.646
Price index		131,1%		132,5%		118,2%		118,5%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- metallic paint	325	269	420	362	301	235	365	305
Right-hand-drive								
Other information								
- warranty condition	three years		three years / 100,000km		three years		three years / 100,000km	
- free roadside assistance	three years		unlimited		three years		three years	
- delivery cost included	yes		-		yes		-	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAE		GJ3D BAD		GJ1N EAA		GJ2D EAA	
Including options								
<i>Manufacturer's description</i>	1.9L Excl. 5HB Airco 100ps		1.8 5HB COMFORT		2.0 16v SDN Exclusive			
Recommended retail price May 2002								
Price EURO	24.530	12.357	23.655	15.151	19.100	15.465		
Price index		100,0%		122,6%		125,2%		
Major options							Luxembourg shares Belgian specifications	
- air conditioning	included		included		included			
- automatic transmission	n.a.		n.a.		n.a.			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- metallic paint	370	185	355	277	340	272		
Right-hand-drive								
Other information								
- warranty condition	three years		three years		three years / 100.000km			
- free roadside assistance	-		three years		three years			
- delivery cost included	-		-		yes			



MAKE: MAZDA
Model: 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

	NL		A		P		GR	
Model: 626	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2P EAE		GJ2D EAD		GJ1L EAN		GJIL EAN	
Including options								
Manufacturer's description	1.9L Excl. 5HB Airco 100ps		1.8i CE		1.9L Excl. 4SDN Airco 100ps		1.9L Excl. 4SDN Airco 100ps	
Recommended retail price May 2002								
Price EURO	20.945	13.694	20.400	15.596	25.209	14.520	21.275	13.632
Price index		110,8%		126,2%		117,5%		110,3%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n.a.		n.a.		n.a.		n.a.	
- power steering	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- airbag	included		included		included		included	
- metallic paint	494	301	366	280	224	186	295	189
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000km		three years		three years		three years / 100,000km	
- free roadside assistance	three years		ten years		-		one year	
- delivery cost included	995		yes		-		-	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAN		GJ2F EAG		GJ3D BAB	
Including options						
Manufacturer's description	1.9L Comf. 5HB Airco 100ps		2.0L Touring 5HB 115ps		626 1.8 5dr Gxi	
Recommended retail price May 2002	214.988	79.190	188.300	150.640	12.830	10.919
Price EURO	28.928	10.656	20.316	16.253	20.764	17.671
Price index						
Major options						
- air conditioning	n.a.		included		included	
- automatic transmission	n.a.		9.500	7.600	n.a.	
- power steering	included		included		included	
- dual airbag	included		included		included	
- side airbag	included		included		included	
- airbag	included		included		included	
- metallic paint	3.500		4.500	3.600	295	251
Right-hand-drive						
Other information						
- warranty condition	three years		three years / 100,000km		three years / 96,540km	
- free roadside assistance	-		three years / 100,000km		three years	
- delivery cost included	-		yes		yes	
1 EURO = (01/5/2002)		7,43		9,27		0,62



EURO ZONE COUNTRIES

Mercedes-Benz C 180 Kompressor	A		B		D		E	
	EUR		EUR		EUR		EUR	
Sedan, 1796 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	31.260	23.054	27.830	23.000	26.738	23.050	28.559	22.312
Price index	120,1%	106,2%	106,9%	105,9%	102,7%	106,2%	109,7%	102,8%
Major options								
- air conditioning	2.061	1.520	1.740	1.438	1.640	1.410		s
- autom. Gear box	2.576	1.900	2.136	1.765	2.007	1.730	2.317	1.810
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2.135		2.180		2.135		2.135
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		no

EURO ZONE COUNTRIES

Mercedes-Benz C 180 Kompressor	F		FIN		GR		IRL	
	EUR		EUR		EUR		EUR	
Sedan, 1796 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	26.024	21.759	42.550	21.713	35.010	22.520	35.150	22.416
Price index	100,0%	100,2%	163,5%	100,0%	134,5%	103,7%	135,1%	103,2%
Major options								
- air conditioning		s	2.842	2.330		s	2.749	1.685
- autom. Gear box	1.890	1.580	3.820	1.985	2.671	1.790	2.673	1.640
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2.135		2.135		2.135		s
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2002. Final prices are set by dealers.

IRL: market launch not before September 2002, price not yet finally recommended.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz C 180 Kompressor	I		L		NL		P	
	EUR		EUR		EUR		EUR	
Sedan, 1796 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	27.890	22.395	26.600	23.130	35.250	22.781	33.860	22.727
Price index	107,2%	103,1%	102,2%	106,5%	135,5%	104,9%	130,1%	104,7%
Major options								
- air conditioning		s	1.648	1.433	2.300	1.401		s
- autom. Gear box	1.872	1.560	2.010	1.748	2.841	1.730	2.492	2.130
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		2.135		2.135		2.135		2.135
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		yes		no

NON EURO ZONE COUNTRIES

Mercedes-Benz C 180 Kompressor	DK		S		GB	
	DKK		SEK		GBP	
Sedan, 1796 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002	520.500	167.777	249.120	199.295	16.545	14.081
Price EURO	70.038	22.576	26.878	21.502	26.776	22.788
Price index	269,1%	104,0%	103,3%	99,0%	102,9%	105,0%
Major options						
- air conditioning	38.152	10.901	16.700	13.360		s
- autom. Gear box	44.394	12.684	19.000	15.200	1.450	1.234
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive	2135 EUR		2135 EUR			s
Other information						
- warranty condition (x years)		2		2		1+2
- free roadside assistance		yes		yes		yes
- delivery cost included		no		no		no
1 EURO = 02/05/2002		7,4318		9,2685		0,6179

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2002. Final prices are set by dealers.

GB: market launch not before September 2002, price not yet finally recommended.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	A		B		D		E	
	EUR		EUR		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	39.950	30.443	36.784	30.400	35.264	30.400	39.222	30.642
Price index	114,1%	100,1%	105,1%	100,0%	100,8%	100,0%	112,1%	100,8%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	2.485	1.900	2.136	1.765	2.007	1.730	2.304	1.800
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1.815		1.851		1.815		1.815
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		no

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	F		FIN		GR		IRL	
	EUR		EUR		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	36.360	30.401	62.100	31.099	57.100	31.130	51.380	30.761
Price index	103,9%	100,0%	177,4%	102,3%	163,1%	102,4%	146,8%	101,2%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	2.080	1.740	3.700	2.000	2.671	1.790	3.175	1.778
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1.815		1.815		1.815		s
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.05.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	I		L		NL		P	
	EUR		EUR		EUR		EUR	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	38.170	30.908	35.000	30.435	50.490	30.983	47.550	31.160
Price index	109,1%	101,7%	100,0%	100,1%	144,3%	101,9%	135,9%	102,5%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box	1.872	1.560	2.000	1.739	2.841	1.730	2.551	2.180
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		1.815		1.815		1.815		1.815
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		yes		no

NON EURO ZONE COUNTRIES

Mercedes-Benz E 220 CDI	DK		S		GB	
	DKK		SEK		GBP	
Sedan, 2148 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002	722.140	228.057	338.400	270.720	22.841	19.439
Price EURO	97.170	30.687	36.511	29.209	36.966	31.460
Price index	277,6%	100,9%	104,3%	96,1%	105,6%	103,5%
Major options						
- air conditioning		s		s		s
- autom. Gear box	44.332	12.666	19.000	15.200	1.450	1.234
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		1815 EUR		1815 EUR		s
Other information						
- warranty condition (x years)		2		2		1+2
- free roadside assistance		yes		yes		yes
- delivery cost included		no		no		no
1 EURO = 02/05/2002		7,4318		9,2685		0,6179

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2002. Final prices are set by dealers.

GB: market launch August 2002, price not yet finally recommended.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz S 320	A		B		D		E	
	EUR		EUR		EUR		EUR	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	75.500	54.045	64.134	53.003	61.422	52.950	69.199	54.062
Price index	124,1%	102,5%	105,4%	100,5%	101,0%	100,4%	113,8%	102,5%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		3.345		3.416		3.345		3.345
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		no

EURO ZONE COUNTRIES

Mercedes-Benz S 320	F		FIN		GR		IRL	
	EUR		EUR		EUR		EUR	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	63.645	53.215	109.800	53.744	99.670	54.475	88.142	52.738
Price index	104,6%	100,9%	180,5%	101,9%	163,8%	103,3%	144,9%	100,0%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		3.345		3.345		3.345		s
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		no		no		no		yes

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.05.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

Mercedes-Benz S 320	I		L		NL		P	
	EUR		EUR		EUR		EUR	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002								
Price EURO	64.490	52.777	60.832	52.897	86.460	53.819	84.130	54.486
Price index	106,0%	100,1%	100,0%	100,3%	142,1%	102,0%	138,3%	103,3%
Major options								
- air conditioning		s		s		s		s
- autom. Gear box		s		s		s		s
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive		3.345		3.345		3.345		3.345
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		yes		yes		no

NON EURO ZONE COUNTRIES

Mercedes-Benz S 320	DK		S		GB	
	DKK		SEK		GBP	
Sedan, 3199 cc automatic transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01.05.2002	1.329.800	397.223	581.829	465.463	39.146	33.316
Price EURO	178.936	53.449	62.775	50.220	63.353	53.918
Price index	294,1%	101,3%	103,2%	95,2%	104,1%	102,2%
Major options						
- air conditioning		s		s		s
- autom. Gear box		s		s		s
- power steering		s		s		s
- ABS		s		s		s
- airbag		s		s		s
Right-hand-drive		3345 EUR		3345 EUR		s
Other information						
- warranty condition (x years)		2		2		1+2
- free roadside assistance		yes		yes		yes
- delivery cost included		no		no		no
1 EURO = 02/05/2002		7,4318		9,2685		0,6179

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 01.05.2002. Final prices are set by dealers.



Mercedes-Benz

EURO ZONE COUNTRIES

	A		B		D		E	
Model Space Star 1.3 Family	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	17.025	13.137	14.857	12.279	14.610	12.636	NA	NA
Price index	117,1%	107,0%	102,2%	100,0%	100,5%	102,9%	0,0%	0,0%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S Included S		Not included NA S Included S		Not included NA S Included S			
Right-hand-drive EURO		600		600		600		
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No		3-years Included No		3-years Included No			

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
Model Space Star 1.3 Family	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	14.535	12.483	NA	NA	NA	NA	20.147	13.381
Price index	100,0%	101,7%	0,0%	0,0%	0,0%	0,0%	138,6%	109,0%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S Included S						Not included NA S Included S	
Right-hand-drive EURO		600						S
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No						3-years Included No	

Notes:

S: Standard
NA: Not available



EURO ZONE COUNTRIES

	I		L		NL		P	
Model Space Star 1.3 Family	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	16.059	13.383	14.857	12.919	17.625	12.894	17.803	13.701
Price index	110,5%	109,0%	102,2%	105,2%	121,3%	105,0%	122,5%	111,6%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S Included S		Not included NA S Included S		Not included NA S Included S		Not included NA S Included S	
Right-hand-drive EURO		600		600		600		600
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No		3-years Included No		3-years Included No		3-years Included No	

NON EURO ZONE COUNTRIES

	DK		S		GB	
Model Space Star 1.3 Family	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	22.794	9.350	14.895	11.713	16.746	14.136
Price index	156,8%	76,1%	102,5%	95,4%	115,2%	115,1%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S Included S		Not included NA S Included S		Not included NA S Included S	
Right-hand-drive EURO		600		600		S
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No		3-years Included No		3-years Included No	
1 EURO = 02 May 2002	7,4318		9,2685		0,6179	

Notes:

S: Standard
NA: Not available



EURO ZONE COUNTRIES

	A		B		D		E	
Model Carisma 1.6 Classic Hatchback	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	18.165	13.888	15.716	12.988	17.170	14.843	NA	NA
Price index	118,3%	107,6%	102,3%	100,6%	111,8%	115,0%	0,0%	0,0%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S S S		Not included NA S S S		Not included NA S S S			
Right-hand-drive Euro		600		600		600		
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No		3-years Included No		3-years Included No			

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
Model Carisma 1.6 Classic Hatchback	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	15.360	13.173	NA	NA	17.536	12.906	NA	NA
Price index	100,0%	102,1%	0,0%	0,0%	114,2%	100,0%	0,0%	0,0%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)	Not included NA S S S				Not included NA S S S			
Right-hand-drive Euro		600				600		
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	3-years Included No				3-years Included No			

Notes: S: Standard
NA: Not available



EURO ZONE COUNTRIES

	I		L		NL		P	
Model Carisma 1.6 Classic Hatchback	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	NA	NA	15.716	13.666	17.840	13.025	20.665	13.600
Price index	0,0%	0,0%	102,3%	105,9%	116,1%	100,9%	134,5%	105,4%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)			Not included NA S S S		Not included NA S S S		Not included NA S S S	
Right-hand-drive Euro				600		600		600
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			3-years Included No		3-years Included No		3-years Included No	

NON EURO ZONE COUNTRIES

	DK		S		GB	
Model Carisma 1.6 Classic Hatchback	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/02 Price EURO	NA	NA	NA	NA	15.227	12.812
Price index	0,0%	0,0%	0,0%	0,0%	99,1%	99,3%
Major options - air conditioning - autom. gear box - power steering - ABS - airbags (driver and front passenger)					Not included NA S S S	
Right-hand-drive Euro					S	S
Other information - warranty condition (x years) - free roadside assistance - delivery cost included					3-years Included No	
1 EURO = 02 May 2002	7,4318		9,2685		0,6179	

Notes: S: Standard
NA: Not available

