



Competition DG

NOVEMBER 2001

Tablas de Precios de los Constructores

Tabeller fra. Fabrikanterne

Preisübersichten der Hersteller

Manufacturer Price tables

Valmistajan hintataulukot

Tableaux de prix des constructeurs

Tabella dei prezzi fornita dei fabbricanti

Fabrieksprijs tabel

Tabelas dos constructores

Tabell över tillverkarpriser

ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
147 1,6 16V TS DISTINCTIVE 3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	309607	234544	721277	596103	37552	32373	3094780	2482146
Price EURO	22500	17045	17880	14777	19200	16552	18600	14918
Price index	132,4%	120,2%	105,2%	104,2%	113,0%	116,8%	109,5%	105,2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	27521	20848	44000	36364	2629	2266	232946	189387
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
147 1,6 16V TS DISTINCTIVE 3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	125288	104756	166998	84281	6740035	4944964	18744	11832
Price EURO	19100	15970	28087	14175	19780	14512	23800	15024
Price index	112,4%	112,7%	165,3%	100,0%	116,4%	102,4%	140,1%	106,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	11276	9428	15030	7585	525181	445035	S	
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	
1 EURO	6,55957		5,94573		340,75		0,787564	



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
147 1,6 16V TS DISTINCTIVE 3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	37354087	31128406	685518	596103	48371	32051	4802947	3127319
Price EURO	19292	16076	16994	14777	21950	14544	23957	15599
Price index	113,5%	113,4%	100,0%	104,2%	129,2%	102,6%	141,0%	110,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	3208864	2674053	41819	36364	4354	2885	322000	275214
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
147 1,6 16V TS DISTINCTIVE 3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	267998	93883	169099	133107	14045	11953
Price EURO	35982	12605	17642	13887	22631	19261
Price index	211,7%	88,9%	103,8%	98,0%	133,2%	135,9%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	28042	8012	15219	11980	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES				YES	
- delivery cost included	YES				YES	
1 EURO	7,4481		9,585		0,6206	



ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	379784	285127	960090	793462	48113	41477	3995000	3087094
Price EURO	27600	20721	23800	19669	24600	21207	24010	18554
Price index	122,0%	124,7%	105,2%	118,4%	108,8%	127,6%	106,1%	111,7%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	33025	24794	46500	38430	3368	2903	312113	243838
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	159070	133002	183901	98797	10760885	7562946	23509	14839
Price EURO	24250	20276	30930	16616	31580	22195	29850	18842
Price index	107,2%	122,0%	136,7%	100,0%	139,6%	133,6%	132,0%	113,4%
Major options								
- air conditioning	S		NA		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	14316	11970	16551	8892	803242	680675	S	
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6,55957		5,94573		340,75		0,787564	



ALFA ROMEO

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	49358969	41132184	912481	793462	63357	40793	7129942	4513251
Price EURO	25492	21243	22620	19669	28750	18511	35564	22512
Price index	112,7%	127,8%	100,0%	118,4%	127,1%	111,4%	157,2%	135,5%
Major options								
- air conditioning	S		S		2016	1298	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	4101795	3418138	44195	38430	5702	3671	465000	397436
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

ALFA ROMEO

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
156 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	301998	103514	209001	165025	17240	14672
Price EURO	40547	13898	21805	17217	27780	23642
Price index	179,3%	83,6%	96,4%	103,6%	122,8%	142,3%
Major options						
- air conditioning	12000	3428	S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	27923	7978	18810	14852	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4481		9,585		0,6206	



ALFA ROMEO**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	476106	351108	1111001	918180	54959	47378	4910000	3795939
Price EURO	34600	25516	27541	22761	28100	24224	29510	22814
Price index	132,2%	120,0%	105,2%	107,0%	107,4%	113,9%	112,7%	107,3%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	41281	30443	71000	58678	3847	3316	386092	301634
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

ALFA ROMEO**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	187276	156583	244899	126469	12951908	8745349	30794	19567
Price EURO	28550	23871	41189	21270	38010	25665	39100	24895
Price index	109,1%	112,2%	157,4%	100,0%	145,2%	120,7%	149,4%	117,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	16855	14093	22041	11382	928695	787091	S	
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6,55957		5,94573		340,75		0,787564	



ALFA ROMEO**EURO ZONE COUNTRIES**

	I		L		NL		P	
	I TL		LUF		NLG		PTE	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	63048389	52540324	1055908	918180	74640	47856	8086041	5330215
Price EURO	32562	27135	26175	22761	33870	21716	40333	26587
Price index	124,4%	127,6%	100,0%	107,0%	129,4%	102,1%	154,1%	125,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	5526476	4605397	67480	58678	6718	4307	555000	474359
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

ALFA ROMEO**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
166 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	410003	134371	242002	191422	20205	17196
Price EURO	55048	18041	25248	19971	32557	27708
Price index	210,3%	84,8%	96,5%	93,9%	124,4%	130,3%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	40660	11617	21780	17228	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4481		9,585		0,6206	



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	17.764	14.681	17.436	15.031	16.845	13.695	17.251	14.424
Price index	111,2	123,7	109,1	126,7	105,4	115,4	108,0	121,6
Major options								
- air conditioning	1.694	1.400	1.330	1.147	S	S	1.992	1.666
- autom. gear box	1.380	1.140	1.230	1.060	1.360	1.106	1.390	1.162
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.747	-	1.577	-	1.801	-	1.759
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 11/01/2001	€	40,3399	€	1,95583	€	166,386	€	6,55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	23.578	11.866	20.040	12.063	18.325	14.771	15.978	13.894
Price index	147,6	100,0	125,4	101,7	114,7	124,5	100,0	117,1
Major options								
- air conditioning	1.160	557	2.077	1.342	S	S	1.500	1.304
- autom. gear box	2.330	1.159	1.860	1.201	N.A.	N.A.	1.230	1.070
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.933	0	0	0	1.714	-	1.748
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 11/01/2001	€	5,94573	€	0,78756	€	1.936,27	€	40,3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A3 1.6

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01						
Price EURO	20.634	13.629	18.745	14.464	22.962	14.773
Price index	129,1	114,9	117,3	121,9	143,7	124,5
Major options						
- air conditioning	2.086	1.270	S	S	S	S
- autom. gear box	1.815	1.105	1.837	1.417	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	1.788	-	1.764	-	1.763
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 11/01/2001	€	2,20371	€	13,7603	€	200,482

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A3 1.6 (1.6l, 101 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	17.442	12.673	30.122	10.931	15.992	12.721	17.813	15.160
Price index	109,2	106,8	188,5	92,1	100,1	107,2	111,5	127,8
Major options								
- air conditioning	1.702	1.248	4.431	1.266	522	418	1.998	1.700
- autom. gear box	1.438	1.050	3.356	967	1.106	885	2.095	1.783
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	1.720	-	1.583	-	1.609	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 11/01/2001	€	340,750	€	7,44810	€	9,58500	€	0,62060

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	25.406	20.996	26.073	22.495	27.334	22.223	26.882	22.157
Price index	104,4	104,5	107,1	111,9	112,3	110,6	110,4	110,2
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.050	1.694	N.A.	N.A.	2.100	1.707	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.508	-	2.203	-	2.539	-	2.511
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 11/01/2001	€ 40,3399		€ 1,95583		€ 166,386		€ 6,55957	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	39.486	20.099	32.984	21.302	27.974	22.812	24.346	21.171
Price index	162,2	100,0	135,5	106,0	114,9	113,5	100,0	105,3
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.200	1.586	2.790	1.802	N.A.	N.A.	1.900	1.652
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.933	0	0	-	2.456	-	2.448
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 11/01/2001	€ 5,94573		€ 0,78756		€ 1.936,27		€ 40,3399	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A4 1.9 TDI

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01						
Price EURO	34.345	22.067	29.184	22.729	33.443	21.297
Price index	141,1	109,8	119,9	113,1	137,4	106,0
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.587	1.575	1.939	1.510	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	-	2.567	-	2.543	-	2.501
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 11/01/2001	€ 2,20371		€ 13,7603		€ 200,482	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A4 1.9 TDI (1.9l, 130 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	32.215	20.389	55.425	18.149	23.272	18.544	28.265	24.055
Price index	132,3	101,4	227,7	90,3	95,6	92,3	116,1	119,7
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	N.A.	N.A.	5.733	1.638	1.919	1.536	N.A.	N.A.
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	-	2.410	-	2.238	-	2.275	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 11/01/2001	€ 340,750		€ 7,44810		€ 9,58500		€ 0,62060	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	33.235	27.467	31.615	27.254	32.046	25.036	31.858	26.369
Price index	109,8	116,7	104,5	115,8	105,9	106,3	105,3	112,0
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.300	1.901	2.100	1.810	2.220	1.734	2.050	1.714
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	2.940	0	2.522	0	2.920	0	2.921
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 11/01/2001	€ 40,3399		€ 1,95583		€ 166,386		€ 6,55957	

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	45.199	23.545	41.049	23.741	33.456	27.359	30.259	26.313
Price index	149,4	100,0	135,7	100,8	110,6	116,2	100,0	111,8
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.200	1.608	2.920	1.777	2.310	1.925	2.110	1.835
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	3.472	0	0	0	2.829	0	2.834
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		no		no		no	
1 EURO = 11/01/2001	€ 5,94573		€ 0,78756		€ 1.936,27		€ 40,3399	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A6 2.4

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01						
Price EURO	39.227	25.041	36.738	26.855	44.917	27.086
Price index	129,6	106,4	121,4	114,1	148,4	115,0
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	2.269	1.382	2.142	1.565	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	0	2.936	0	2.986	0	2.896
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 11/01/2001	€ 2,20371		€ 13,7603		€ 200,482	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A6 2.4 (2.4l, 165 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	44.821	24.046	64.288	20.681	26.355	21.010	29.980	25.516
Price index	148,1	102,1	212,5	87,8	87,1	89,2	99,1	108,4
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	3.300	1.764	5.505	1.570	2.128	1.702	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	2.807	0	2.636	0	2.668	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 11/01/2001	€ 340,750		€ 7,44810		€ 9,58500		€ 0,62060	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov.1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	B		D		E		F	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	46.931	38.786	46.475	40.065	50.059	39.109	50.943	42.327
Price index	107,0	102,2	105,9	105,6	114,1	103,1	116,1	111,5
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	2.350	1.942	2.050	1.767	2.650	2.070	2.490	2.082
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	4.099	0	3.465	0	4.054	0	4.174
Other information								
- warranty condition (years)	2		2		2		2	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		yes	
1 EURO = 11/01/2001	€	40,3399	€	1,95583	€	166,386	€	6,55957

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	N.A.	N.A.	67.691	39.239	50.717	41.743	43.876	38.153
Price index	N.A.	N.A.	154,3	103,4	115,6	110,0	100,0	100,5
Major options								
- air conditioning			S	S	S	S	S	S
- autom. gear box			S	S	S	S	2.200	1.913
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive			0	0	0	3.905	0	3.977
Other information								
- warranty condition (years)			2		2		2	
- free roadside assistance			no		yes		no	
- delivery cost incl. included			no		no		no	
1 EURO = 11/01/2001	€	5,94573	€	0,78756	€	1.936,27	€	40,3399

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1s

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi

Audi A8 2.8

EURO ZONE COUNTRIES

	NL		A		P	
	€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01						
Price EURO	62.244	39.058	57.244	41.845	63.720	40.099
Price index	141,9	102,9	130,5	110,3	145,2	105,7
Major options						
- air conditioning	S	S	S	S	S	S
- autom. gear box	S	S	3.084	2.254	2.520	2.154
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	0	4.194	0	4.188	0	4.090
Other information						
- warranty condition (years)	2		2		2	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 11/01/2001	€ 2,20371		€ 13,7603		€ 5,946	

NON EURO ZONE COUNTRIES

	GR		DK		S		GB	
	€		€		€		€	
Audi A8, 2.8 (2.8l, 193 hp)	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/11/01								
Price EURO	69.334	37.950	144.915	43.717	46.487	37.117	43.426	37.071
Price index	158,0	100,0	330,3	115,2	106,0	97,8	99,0	97,7
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. gear box	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	0	4.094	0	3.765	0	3.541	0	0
Other information								
- warranty condition (years)	2		2		2		3	
- free roadside assistance	no		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no	
1 EURO = 11/01/2001	€ 340,750		€ 7,44810		€ 9,58500		€ 0,62060	

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff.on Nov 1st, 2001.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm³	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	13.846	11.443	14.500	12.500	13.894	11.296	13.854	11.584
Price Index in %	100,8	101,3	105,6	110,7	101,1	100,0	100,8	102,5
Major Options in €/LC								
- air conditioning	950	785	900	776	950	772	1.000	836
- automatic gear box	1.280	1.058	1.400	1.207	1.569	1.276	1.500	1.254
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €/LC	928	767	890	767	943	767	917	767
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/11/2001	BEF	40,3399	DEM	1,95583	ESP	166,386	FRF	6,55957

EURO ZONE COUNTRIES

Mini One 1598 cm³	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO			17.529	12.307	18.332	11.759	13.817	11.514
Price Index in %			127,6	108,9	133,4	104,1	100,6	101,9
Major Options in €/LC								
- air conditioning			778	659	1.230	622	900	750
- automatic gear box			1.806	1.291	--	--	1.500	1.250
- power steering			S	S	S	S	S	S
- ABS			S	S	S	S	S	S
- airbag			S	S	S	S	S	S
Right-hand-drive in €/LC			1.505	1.276	-	-	920	767
Other Information								
- warranty condition			1 year		1 year		1 year	
- free roadside assistance			yes		yes		yes	
- delivery costs included			yes		no		yes	
1 EURO = 02/11/2001	FIM	5,94573	GRD	340,75	IEP	0,787564	ITL	1936,27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

Mini One 1598 cm³	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	13.737	11.946	17.210	11.479	14.977	11.664	19.558	11.839
Price Index in %	100,0	105,7	125,3	101,6	109,0	103,3	142,4	104,8
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	900 1.400 S S S	783 1.217 S S S	1.265 -- S S S	770 -- S S S	995 -- S S S	754 -- S S S	900 1.400 S S S	769 1.197 S S S
Right-hand-drive in €/LC	882	767	1.260	767	1.027	792	--	--
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	LUF	40,3399	NLG	2,20371	ATS	13,7603	PTE	200,482

NON EURO ZONE COUNTRIES

Mini One 1598 cm³	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	241.615 32.440	88.720 11.912			9.035 14.558	7.689 12.390
Price Index in %	236,1	105,4			106,0	109,7
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	23.745 32.212 S S S	6.784 9.203 S S S			600 980 S S S	511 834 S S S
Right-hand-drive in €/LC	9.536	7.629			-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/11/2001	DKK	7,4481	Skr	9,585	GBP	0,6206

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

BMW Group



Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	25.188	20.817	25.150	21.681	26.028	20.334	25.605	21.409
Price Index in %	101,7	106,7	101,5	111,1	105,1	104,2	103,3	109,7
Major Options in €LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.192	1.812	1.800	1.552	2.254	1.761	2.100	1.756
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	1.546	1.278	1.483	1.278	1.636	1.278	1.524	1.274
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/11/2001	BEF	40,3399	DEM	1,95583	ESP	166,386	FRF	6,55957

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	37.142	19.510	33.201	20.973	33.246	21.194	25.989	21.657
Price Index in %	149,9	100,0	134,0	107,5	134,2	108,6	104,9	111,0
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.820	2.311	2.576	1.634	2.300	1.466	1.694	1.412
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2.940	2.410	1.505	1.276	-	-	1.534	1.278
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/11/2001	FIM	5,94573	GRD	340,75	IEP	0,787564	ITL	1936,27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

318i 4dr 1895 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	24.775	21.544	30.366	19.678	28.219	21.774	34.484	21.386
Price Index in %	100,0	110,4	122,6	100,9	113,9	111,6	139,2	109,6
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 1.870 S S S	S 1.626 S S S	S 2.267 S S S	S 1.381 S S S	S 2.572 S S S	S 1.550 S S S	S 2.106 S S S	S 1.800 S S S
Right-hand-drive	1.473	1.281	2.100	1.279	1.658	1.279	1.495	1.278
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	LUF	40,3399	NLG	2,20371	ATS	13,7603	PTE	200,482

NON EURO ZONE COUNTRIES

318i 4dr 1895 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	387.572 52.036	141.640 19.017	225.642 23.541	179.848 18.865	16.766 27.016	14.269 22.992
Price Index in %	210,0	97,5	95,0	96,2	109,0	117,9
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 45.832 S S S	S 13.095 S S S	S 20.400 S S S	S 16.320 S S S	895 1.220 S S S	762 1.038 S S S
Right-hand-drive	9.536	7.629	14.205	11.364	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/11/2001	DKK	7,4481	Skr	9,585	GBP	0,6206

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

BMW Group



Manufacturer: BMW

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	33.128	27.378	32.050	27.629	33.317	26.029	33.184	27.746
Price Index in %	104,3	107,8	100,9	108,8	104,9	102,5	104,5	109,3
Major Options in €LC - air conditioning - automatic gear box - power steering - ABS - airbag	S 2.273 S S S	S 1.879 S S S	S 2.000 S S S	S 1.724 S S S	S 2.300 S S S	S 1.797 S S S	S 1.900 S S S	S 1.589 S S S
Right-hand-drive in €LC	1.608	1.329	1.542	1.329	1.701	1.329	1.585	1.325
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	BEF	40,3399	DEM	1,95583	ESP	166,386	FRF	6,55957

EURO ZONE COUNTRIES

520i 4dr 2171 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	46.628	25.391	44.024	27.174	44.459	26.825	33.340	27.783
Price Index in %	146,8	100,0	138,6	107,0	140,0	105,6	105,0	109,4
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 1.180 S S S	S 967 S S S	S 2.828 S S S	S 1.778 S S S	S 2.800 S S S	S 1.689 S S S	S 2.019 S S S	S 1.683 S S S
Right-hand-drive	3.030	2.484	1.570	1.329	-	-	1.595	1.329
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		1 year yes no		1 year yes yes	
1 EURO = 02/11/2001	FIM	5,94573	GRD	340,75	IEP	0,787564	ITL	1936,27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

520i 4dr 2171 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	31.763	27.620	41.209	26.281	37.220	27.693	43.660	27.806
Price Index in %	100,0	108,8	129,7	103,5	117,2	109,1	137,5	109,5
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 2.000 S S S	S 1.739 S S S	S 2.267 S S S	S 1.381 S S S	S 3.028 S S S	S 1.725 S S S	S 1.995 S S S	S 1.705 S S S
Right-hand-drive	1.529	1.330	2.184	1.330	1.788	1.330	1.555	1.329
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	LUF	40,3399	NLG	2,20371	ATS	13,7603	PTE	200,482

NON EURO ZONE COUNTRIES

520i 4dr 2171 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	518.445 69.608	182.825 24.547	278.295 29.034	221.984 23.160	20.205 32.558	17.196 27.709
Price Index in %	219,1	96,7	91,4	91,2	102,5	109,1
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S 45.832 S S S	S 36.666 S S S	S 21.000 S S S	S 16.800 S S S	S 1.200 S S S	S 1.021 S S S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes yes		3 years yes no	
1 EURO = 02/11/2001	DKK	7,4481	Skr	9,585	GBP	0,6206

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

BMW



Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	56.823	46.961	57.469	49.542	60.697	47.420	60.609	50.677
Price Index in %	103,7	100,9	104,9	106,4	110,8	101,8	110,6	108,8
Major Options in €/LC - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive in €/LC	1.670	1.380	1.601	1.380	1.766	1.380	1.646	1.376
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	BEF	40,3399	DEM	1,95583	ESP	166,386	FRF	6,55957

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	102.792	50.521	0	0	77.168	46.560	59.033	49.194
Price Index in %	187,6	108,5			140,8	100,0	107,7	105,7
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S			S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	3.110	2.549			-	-	1.656	1.380
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no				1 year yes no		1 year yes yes	
1 EURO = 02/11/2001	FIM	5,94573	GRD	340,75	IEP	0,787564	ITL	1936,27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	54.798	47.651	74.992	46.856	68.859	49.468	82.020	49.863
Price Index in %	100,0	102,3	136,9	100,6	125,7	106,2	149,7	107,1
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive		0	2.266	1.380	1.922	1.381	1.615	1.380
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes yes	
1 EURO = 02/11/2001	LUF	40,3399	NLG	2,20371	ATS	13,7603	PTE	200,482

NON EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	1.249.894 167.814	368.127 49.426			37.722 60.784	32.104 51.731
Price Index in %	306,2	106,2			110,9	111,1
Major Options - air conditioning - automatic gear box - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1year yes yes		3 years yes no	
1 EURO = 02/11/2001	DKK	7,4481	Skr	9,585	GBP	6206

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

BMW Group



Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	B		D		E		F	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	43.060	35.587	41.600	35.862	45.271	35.368	43.546	36.410
Price Index in %	103,7	101,5	100,2	102,3	109,0	100,9	104,9	103,9
Major Options in €LC								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	2.408	1.990	2.000	1.724	2.404	1.878	2.200	1.839
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive in €LC	1.608	1.329	1.542	1.329	1.701	1.329	1.585	1.325
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/11/2001	BEF	40,3399	DEM	1,95583	ESP	166,386	FRF	6,55957

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	FIN		GR		IRL		I	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	75.382	37.123	71.314	38.576	58.526	35.045	42.199	35.166
Price Index in %	181,5	105,9	171,7	110,1	140,9	100,0	101,6	100,3
Major Options								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gear box	1.350	1.107	3.420	1.834	2.800	1.677	2.019	1.683
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	3.100	2.541	1.570	1.329	-	-	1.595	1.329
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		no		yes	
1 EURO = 02/11/2001	FIM	5,94573	GRD	340,75	IEP	0,787564	ITL	1936,27

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



BMW Group

Manufacturer: BMW

EURO ZONE COUNTRIES

X5 5dr 2979 cm3	L		NL		A		P	
	€		€		€		€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	41.523	36.107	57.717	36.335	50.629	36.371	61.748	36.732
Price Index in %	100,0	103,0	139,0	103,7	121,9	103,8	148,7	104,8
Major Options								
- air conditioning	S	S	1.332	811	S	S	S	S
- automatic gear box	2.080	1.809	2.267	1.381	2.401	1.725	2.100	
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	1.528	1.329	2.184	1.330	1.788	1.330	1.555	1.329
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	
1 EURO = 02/11/2001	LUF	40,3399	NLG	2,20371	ATS	13,7603	PTE	200,482

NON EURO ZONE COUNTRIES

X5 5dr 2979 cm3	DK		S		GB	
	Dkr		Skr		GBP	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price 01/11/01 Price EURO	867.544	267.017	387.637	309.458	27.035	23.008
	116.479	35.850	40.442	32.286	43.562	37.074
Price Index in %	280,5	102,3	97,4	92,1	104,9	105,8
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gear box	50.949	40.759	22.500	18.000	1.220	1.038
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	9.918	7.934	14.775	11.820	-	-
Other Information						
- warranty condition	1 year		1 year		3 years	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	
1 EURO = 02/11/2001	DKK	7,4481	Skr	9,585	GBP	0,6206

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

BMW Group



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EURO ZONE COUNTRIES

SAXO 3 portes	A ATS		B BEF		D DM		E ESP	
description	1.li SX		1.li SX		1.li Chrono		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	10.574	8.313	9.710	8.025	8.714	7.512	10.259	8.137
Price index	122,5%	126,9%	112,5%	122,5%	101,0%	114,7%	118,9%	124,2%
Major options (country currency)								
- air conditioning	12.878	10.125	46.472	38.406	2.151	1.855	158.067	128.510
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	10.500	8.255	24.970	20.637	S		140.097	113.900
- driver airbag	S		S		S		S	
Right-hand-drive	10.673	8.391	29.765	24.599	1.383	1.193	124.798	101.462
Other information								
- warranty condition	2		1		2		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/11/01	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

SAXO 3 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	1.li SX		non available		1.li SX		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	9.757	8.158			8.628	6.550	12.352	8.209
Price index	113,1%	124,5%			100,0%	100,0%	143,2%	125,3%
Major options (country currency)								
- air conditioning	6.501	5.435			S		N A	
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	2.001	1.673			N A		N A	
- driver airbag	S				S		S	
Right-hand-drive	4.784	4.000			281.968	207.788	S	
Other information								
- warranty condition	1				1		1	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	
1 EURO = 01/11/01	6,55957		5,94573		340,75		0,787564	



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EURO ZONE COUNTRIES

SAXO 3 portes	I ITL		NL NLG		P PTE	
description	1.1i SX		1.1i SX		1.1i Image	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	9.759	8.132	11.345	7.847	11.255	7.991
Price index	113,1%	124,2%	131,5%	119,8%	130,5%	122,0%
Major options (country currency)						
- air conditioning	S		2.182 1.341		170.000 145.299	
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	1.320.000	1.100.000	2.204	1.354	NA	
- driver airbag	S		S		S	
Right-hand-drive	1.416.876	1.180.730	2.186	1.344	143.036	122.253
Other information						
- warranty condition	I		I		I	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/11/01	1,93627		2,20371		200,482	

NON EURO ZONE COUNTRIES

SAXO 3 portes	DK DKK		S SEK		GB GBP	
description	1.1i SX		non available		1.1i Desire	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	16.245	6.723			9.459	8.050
Price index	188,3%	102,6%			109,6%	122,9%
Major options (country currency)						
- air conditioning	N A				N A	
- autom. Gear box	N A				N A	
- power steering	S				S	
- ABS	S				295 251	
- driver airbag	S				S	
Right-hand-drive	15.896	4.542			S	
Other information						
- warranty condition	I				I	
- free roadside assistance	yes				yes	
- delivery cost included	no				no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

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EURO ZONE COUNTRIES

XSARA 5 portes	A ATS		B BEF		D DM		E ESP	
description	1.4i SX		1.4i SX		1.4i Chrono		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14.880	11.589	14.010	11.579	12.430	10.715	14.321	11.424
Price index	119,7%	120,4%	112,7%	120,3%	100,0%	111,3%	115,2%	118,7%
Major options (country currency)								
- air conditioning	13.000	10.125	49.981	41.307	S		170.046	138.249
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	11.582	9.020	31.997	26.444	1.487	1.282	134.158	109.071
Other information								
- warranty condition	2		1		2		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/11/01	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

XSARA 5 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	1.4i X		1.4i X		1.4i LX		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	14.178	11.855	18.501	10.541	12.590	9.627	16.507	10.661
Price index	114,1%	123,1%	148,8%	109,5%	101,3%	100,0%	132,8%	110,7%
Major options (country currency)								
- air conditioning	6.501	5.435	3.900	2.241	S		N A	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	5.143	4.300	6.782	3.898	303.116	223.372	S	
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		no	
1 EURO = 01/11/01	6,55957		5,94573		340,75		0,787564	



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EURO ZONE COUNTRIES

XSARA 5 portes	I ITL		NL NLG		P PTE	
description	1.4i SX		1.4i SX		1.4i SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	13.722	11.435	15.746	10.527	16.750	11.363
Price index	110,4%	118,8%	126,7%	109,4%	134,8%	118,0%
Major options (country currency)						
- air conditioning	2.350.000	1.958.333	2.193	1.348	165.000	141.026
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	1.523.141	1.269.285	2.350	1.445	153.764	131.422
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/11/01	1,93627		2,20371		200,482	

NON EURO ZONE COUNTRIES

XSARA 5 portes	DK DKK		S SEK		GB GBP	
description	1.4i X		1.4i SX		1.4i L	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.213	8.319	11.987	9.590	13.450	11.447
Price index	170,7%	86,4%	96,4%	99,6%	108,2%	118,9%
Major options (country currency)						
- air conditioning	8.995	2.570	8.500	6.800	N A	
- autom. Gear box	N A		NA		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	17.089	4.882	7.854	6.283	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

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EURO ZONE COUNTRIES

XSARA PICASSO	A ATS		B BEF		D DM		E ESP	
description	2.0 HDi Elegance		2.0 HDi SX		2.0 HDi Exclusive		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	22.799	17.757	21.072	17.415	21.323	18.382	20.470	16.420
Price index	111,4%	113,2%	102,9%	111,0%	104,2%	117,2%	100,0%	104,7%
Major options (country currency)								
- air conditioning	S		S		S		150.080	122.016
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	11.582	9.020	31.997	26.444	1.487	1.282	134.158	109.071
Other information								
- warranty condition	2		1		2		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/11/01	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

XSARA PICASSO	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0 HDi SX		2.0 HDi		non available		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.050	17.600	30.778	15.686			25.236	16.299
Price index	102,8%	112,2%	150,4%	100,0%			123,3%	103,9%
Major options (country currency)								
- air conditioning	6.953	5.814	5.500	3.161			800	661
- autom. Gear box	N A		N A				N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	5.143	4.300	6.782	3.898			S	
Other information								
- warranty condition	1		1				1	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	
1 EURO = 01/11/01	6,55957		5,94573		340,75		0,787564	



CITROËN

CITROËN

EURO ZONE COUNTRIES

XSARA PICASSO	I ITL		NL NLG		P PTE	
description	2.0 HDi		2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	21.006	16.860	26.138	15.862	27.843	15.694
Price index	102,6%	107,5%	127,7%	101,1%	136,0%	100,0%
Major options (country currency)						
- air conditioning	S		2.100 1.291		220.000 188.034	
- autom. Gear box	N A		N A		N A	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	1.523.141	1.269.285	2.350	1.445	153.764	131.422
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/11/01	1,93627		2,20371		200,482	

NON EURO ZONE COUNTRIES

XSARA PICASSO	DK DKK		S SEK		GB GBP	
description	non available		non available		2.0 HDi SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO			18.779	15.023	22.425	19.085
Price index			91,7%	95,8%	109,6%	121,7%
Major options (country currency)						
- air conditioning			10.900 8.720		S	
- autom. Gear box			N A		N A	
- power steering			S		S	
- ABS			S		S	
- driver airbag			S		S	
Right-hand-drive			7.854	6.283	S	
Other information						
- warranty condition			1		1	
- free roadside assistance			yes		yes	
- delivery cost included			no		no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

CITROËN



CITROËN

EURO ZONE COUNTRIES

C5 5 portes	A ATS		B BEF		D DM		E ESP	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.144	18.804	23.050	19.050	23.316	20.100	22.417	18.002
Price index	107,7%	115,7%	102,8%	117,2%	104,0%	123,7%	100,0%	110,8%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	24.769	19.290	49.618	41.007	NA		260.061	203.125
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	16.161	12.586	44.647	36.899	2.075	1.789	194.806	152.192
Other information								
- warranty condition	2		1		2		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/11/01	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

C5 5 portes	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0 HDi 110 SX		2.0 HDi 110 SX		non available		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	23.630	19.758	34.529	16.251			28.605	18.474
Price index	105,4%	121,6%	154,0%	100,0%			127,6%	113,7%
Major options (country currency)								
- air conditioning	S		S				S	
- autom. Gear box	7.500	6.271	16.000	9.195			N A	
- power steering	S		S				S	
- ABS	S		S				S	
- driver airbag	S		S				S	
Right-hand-drive	7.176	6.000	9.463	5.439			S	
Other information								
- warranty condition	1		1				1	
- free roadside assistance	yes		yes				yes	
- delivery cost included	yes		yes				no	
1 EURO = 01/11/01	6,55957		5,94573		340,75		0,787564	



CITROËN

CITROËN

EURO ZONE COUNTRIES

C5 5 portes	I ITL		NL NLG		P PTE	
description	2.0 HDi 110 SX		2.0 HDi 110 Prestige		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	22.882	19.068	27.585	16.855	29.998	17.535
Price index	102,1%	117,3%	123,1%	103,7%	133,8%	107,9%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	2.800.000	2.333.333	3.801	2.336	NA	
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	2.125.314	1.771.095	3.280	2.016	214.554	183.380
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	yes		no		yes	
1 EURO = 01/11/01	1,93627		2,20371		200,482	

NON EURO ZONE COUNTRIES

C5 5 portes	DK DKK		S SEK		GB GBP	
description	2.0 HDi 110 X		2.0 HDi 110 SX		2.0 HDi 110 SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	42.627	14.503	18.925	15.140	23.917	20.355
Price index	190,2%	89,2%	84,4%	93,2%	106,7%	125,3%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	25.000	7.143	14.000	11.200	1.000	862
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	23.845	6.813	10.959	8.767	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

CITROËN



CITROËN

EURO ZONE COUNTRIES

EVASION	A ATS		B BEF		D DM		E ESP	
description	2.0i 16v SX		2.0i 16v SX		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	28.406	21.136	24.313	20.093	25.514	21.995	25.094	19.303
Price index	116,8%	109,5%	100,0%	104,1%	104,9%	113,9%	103,2%	100,0%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	25.000	18.437	50.021	41.340	2.543	2.192	263.888	206.163
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	16.916	12.586	44.647	36.899	2.075	1.789	194.806	152.192
Other information								
- warranty condition	2		1		2		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		yes	
1 EURO = 01/11/01	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

EVASION	F FRF		FIN FIM		GR GRD		IRL IEP	
description	2.0i 16v SX		2.0i 16v SX		non available		non available	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	26.175	21.886	40.331	21.032				
Price index	107,7%	113,4%	165,9%	109,0%				
Major options (country currency)								
- air conditioning	S		S					
- autom. Gear box	7.504	6.274	NA					
- power steering	S		S					
- ABS	S		S					
- driver airbag	S		S					
Right-hand-drive	7.176	6.000	9.463	5.439				
Other information								
- warranty condition	1		1					
- free roadside assistance	yes		yes					
- delivery cost included	yes		yes					
1 EURO = 01/11/01	6,55957		5,94573		340,75		0,787564	



CITROËN

CITROËN

EURO ZONE COUNTRIES

EVASION	I ITL		NL NLG		P PTE	
description	2.0i 16v SX		2.0i 16v SX		non available	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24.363	20.302	30.573	19.738		
Price index	100,2%	105,2%	125,7%	102,3%		
Major options (country currency)						
- air conditioning	S		S			
- autom. Gear box	N A		3.650	2.243		
- power steering	S		S			
- ABS	S		S			
- driver airbag	S		S			
Right-hand-drive	2.125.314	1.771.095	3.280	2.016		
Other information						
- warranty condition	1		1			
- free roadside assistance	yes		yes			
- delivery cost included	yes		no			
1 EURO = 01/11/01	1,93627		2,20371		200,482	

NON EURO ZONE COUNTRIES

EVASION	DK DKK		S SEK		GB GBP	
description	2.0i 16v SX		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	49.322	16.173	21.012	16.810	27.892	23.738
Price index	202,9%	83,8%	86,4%	87,1%	114,7%	123,0%
Major options (country currency)						
- air conditioning	S		S		S	
- autom. Gear box	NA		12.000	9.600	1.000	851
- power steering	S		S		S	
- ABS	S		S		S	
- driver airbag	S		S		S	
Right-hand-drive	23.845	6.813	10.959	8.767	S	
Other information						
- warranty condition	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost included	no		no		no	
1 EURO = 01/11/01	7,4481		9,585		0,6206	

CITROËN



MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/01	198.848	152.024	544.649	448.057	26.113	22.512	2.217.087	1.802.510
Price EURO	14.451	11.048	13.501	11.107	13.352	11.510	13.325	10.833
Price index	108,5%	102,0%	101,3%	102,5%	100,2%	106,2%	100,0%	100,0%
Major options								
- Air conditioning	N.A.	N.A.	S	S	N.A.	N.A.	S	S
- Autom. gear box	19.952	14.979	29.000	23.967	2.131,85	1.837,80	N.A.	N.A.
- Power steering	S	S	S	S	S	S	S	S
- ABS	7.018	5.365	S	S	1.466,87	1.264,54	N.A.	N.A.
- Airbag	S	S	S	S	S	S	S	S
Right-hand-drive	21.600	16.514	33.886	27.996	2.350	2.026	246000	200000
Other information								
- Warranty condition (x years)	3YEARS		3YEARS		3YEARS		3YEARS	
- Free roadside assistance	NO		NO		YES		YES	
- Delivery cost included	YES		YES		NO		YES	
1 EURO = 01/11/2001	13,7603		40,3399		1,95583		166,386	

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/01	91.895	75.933	N.A.	N.A.	5.286.935	3.896.047	13.365	8.882
Price EURO	14.009	11.576			15.516	11.434	16.970	11.277
Price index	105,1%	106,9%	0,0%	0,0%	116,4%	105,5%	127,4%	104,1%
Major options								
- Air conditioning	S	S			244.000	206.000	N.A.	N.A.
- Autom. gear box	8.000	6.689			461.000	390.000	1.300	864
- Power steering	S	S			S	S	S	S
- ABS	S	S			365.000	309.000	N.A.	N.A.
- Airbag	S	S			S	S	S	S
Right-hand-drive	10.000	8.361			365.000	309.000	S	S
Other information								
- Warranty condition (x years)	3YEARS				3YEARS		3YEARS	
- Free roadside assistance	NO				NO		NO	
- Delivery cost included	YES				NO		NO	
1 EURO = 01/11/2001	6,55957		5,94573		340,75		0,787564	

Notes:
(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective Nov 1, 2001. Final prices are set by dealers.
- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model:TERIOS 1.3

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/01	29.909.180	23.930.983	N.A.	N.A.	36.684	24.408	3.128.298	2.182.216
Price EURO	15.447	12.359			16.647	11.076	15.604	10.885
Price index	115,9%	114,1%	0,0%	0,0%	124,9%	102,2%	117,1%	100,5%
Major options								
- Air conditioning	1.700.000	1.416.667			2.195	1.337	S	S
- Autom. gear box	2.700.000	2.250.000			3.995	2.433	255.000	217.949
- Power steering	S	S			S	S	S	S
- ABS	N.A.	N.A.			2.995	1.824	S	S
- Airbag	S	S			S	S	S	S
Right-hand-drive	3.225.600	2.688.000			3.612	2.200	251.550	215.000
Other information								
- Warranty condition (x years)	3YEARS				3YEARS		3YEARS	
- Free roadside assistance	NO				NO		NO	
- Delivery cost included	YES				NO		NO	
1 EURO = 01/11/2001	1936,27		40,3399		2,20371		200,482	

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model:TERIOS 1.3	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/01	N.A.	N.A.	N.A.	N.A.	9.499	7.944
Price EURO					15.306	12.800
Price index	0,0%	0,0%	0,0%	0,0%	114,9%	118,2%
Major options						
- Air conditioning					N.A.	N.A.
- Autom. gear box					N.A.	N.A.
- Power steering					S	S
- ABS					N.A.	N.A.
- Airbag					S	S
Right-hand-drive					S	S
Other information						
- Warranty condition (x years)					3YEARS	
- Free roadside assistance					YES	
- Delivery cost included					YES	
1 EURO = 01/11/2001	7,4481		9,585		0,6206	

Notes:
(if necessary)

- Prices are based on recommended retail prices, adjusted for equipment differences, Effective Nov 1, 2001. Final prices are set by dealers.
- Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

FIAT
EURO ZONE COUNTRIES

	A		B		D		E(*)	
	ATS		BEF		DEM		ESP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	111458	87626	282000	233058	15690	13527	1000000	813008
Price EURO	8100	6368	6991	5777	8022	6916	6010	4886
Price index	134,8%	130,3%	116,3%	118,2%	133,5%	141,5%	100,0%	100,0%
Major options								
- air conditioning	14902	11716	NA		1600	1379	140000	113821
- autom. Gear box	NA		NA		NA		NA	
- power steering	6894	5420	NA		900	776	59000	47967
- ABS	9894	7778	27431	22670	S		90000	73171
- airbag	S		S		S		75000	60976
Right-hand-drive	6605	5193	19242	15902	1098	947	60000	48780
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

FIAT
EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	47819	39981			2402288	1841307	7450	4853
Price EURO	7290	6095			7050	5404	9460	6162
Price index	121,3%	124,7%			117,3%	110,6%	157,4%	126,1%
Major options								
- air conditioning	NA				230006	172827	NA	
- autom. Gear box	NA				NA		NA	
- power steering	2500	2090			NA		S	
- ABS	S				180598	138316	NA	
- airbag	S				102225	78297	182	119
Right-hand-drive	2869	2399			144000	122034	S	
Other information								
- warranty condition (x years)	2				2		2	
- free roadside assistance	YES				YES		YES	
- delivery cost included	YES				NO		YES	
1 EURO	6,55957				340,75		0,787564	

(*)versione SX



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	13451268	11209067	268017	233058	17244	12707	1590023	1043509
Price EURO	6947	5789	6644	5777	7825	5766	7931	5205
Price index	115,6%	118,5%	110,5%	118,2%	130,2%	118,0%	132,0%	106,5%
Major options								
- air conditioning	1250000	1041637	NA		2016	1486	179231	153189
- autom. Gear box	NA		NA		NA		NA	
- power steering	890000	741645	NA		1047	771	69968	59802
- ABS	1001000	834143	26071	22670	1499	1104	149961	128171
- airbag	451000	375823	S		S		35084	29987
Right-hand-drive	814279	678546	18287	15902	1034	762	87000	74359
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
SEICENTO 1,1 S 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	99998	42424			5790	4928
Price EURO	13426	5696			9330	7941
Price index	223,4%	116,6%			155,2%	162,5%
Major options						
- air conditioning	15999	4571			NA	
- autom. Gear box	NA				NA	
- power steering	NA				S	
- ABS	S				NA	
- airbag	S				S	
Right-hand-drive	10118	2545			S	
Other information						
- warranty condition (x years)	2				3	
- free roadside assistance	YES				YES	
- delivery cost included	NO				YES	
1 EURO	7,4481		9,585		0,6206	



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	145859	115765	399365	330054	19891	17147	1566000	1273171
Price EURO	10600	8413	9900	8183	10170	8767	9412	7652
Price index	120,3%	123,6%	112,4%	120,2%	115,4%	128,8%	106,8%	112,4%
Major options								
- air conditioning	12893	10233	38525	31842	2050	1767	150000	121951
- autom. Gear box	NA		NA		NA		NA	
- power steering	6894	5472	S		900	776	S	
- ABS	12205	9687	S		S		75000	60975
- airbag	S		S		S		S	
Right-hand-drive	9907	7863	29291	24210	1392	1200	113260	92081
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	61594	51499	75897	44331	3002008	2319335	9550	6257
Price EURO	9390	7851	12765	7456	8810	6807	12126	7945
Price index	106,6%	115,3%	144,9%	109,5%	100,0%	100,0%	137,6%	116,7%
Major options								
- air conditioning	6501	5435	NA		S		NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		2900	1694	115855	91345	S	
- ABS	S		4900	2862	221487	178614	571	374
- airbag	S		S		S		S	
Right-hand-drive	4312	3605	5313	3103	210000	178134	S	
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6,55957		5,94573		340,75		0,787564	



FIAT**EURO ZONE COUNTRIES**

	I(**)		L		NL		P	
	ITL		LUF		NLG		PTE	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	18257090	15214242	379608	330054	24560	17162	2090025	1379116
Price EURO	9429	7858	9410	8183	11145	7788	10425	6879
Price index	107,0%	115,4%	106,8%	120,2%	126,5%	114,4%	118,3%	101,1%
Major options								
- air conditioning	1581932	1318277	36619	31842	2027	1417	159985	136739
- autom. Gear box	NA		NA		NA		NA	
- power steering	890684	742236	S		1014	708	S	
- ABS	1200487	1000406	S		1598	1116	110065	94072
- airbag	S		S		S			
Right-hand-drive	1188818	990682	27842	24210	1719	1201	140000	119658
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		YES	
1 EURO	1936,27		40,3399		2,20371		200,482	

FIAT**NON EURO ZONE COUNTRIES**

	DK		S		GB(*)	
	DKK		SEK		GBP	
PUNTO 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	119996	51277	101400	78942	6791	5779
Price EURO	16111	6885	10579	8236	10942	9312
Price index	182,9%	101,2%	120,1%	121,0%	124,2%	136,8%
Major options						
- air conditioning	18600	5314	NA		NA	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		4900	3815	NA	
- airbag	S		S		S	
Right-hand-drive	12561	3589	7098	5526	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO	7,4481		9,585		0,6206	

(*) Vers. MIA

(**) Vers. EL



FIAT**EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
STILO 1,6 16V DYNAMIC 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01 Price EURO					31293 16000	26977 13793	2595622 15600	2110262 12682
Price index					102,6%	113,7%	100,0%	104,5%
Major options - air conditioning - autom. Gear box - power steering - ABS - airbag					S NA S S S		S NA S S S	
Right-hand-drive								
Other information - warranty condition (x years) - free roadside assistance - delivery cost included					2 YES YES		2 YES YES	
1 EURO			40,3399		1,95583		166,386	

FIAT**EURO ZONE COUNTRIES**

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
STILO 1,6 16V DYNAMIC 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01 Price EURO	104297 15900	87203 13294			5656450 16600	4135587 12136		
Price index	101,9%	109,5%			106,4%	100,0%		
Major options - air conditioning - autom. Gear box - power steering - ABS - airbag	S NA S S S				S NA S S S			
Right-hand-drive								
Other information - warranty condition (x years) - free roadside assistance - delivery cost included	2 YES YES				2 YES NO			
1 EURO	6,55957				340,75			



FIAT**EURO ZONE COUNTRIES**

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
STILO 1,6 16V DYNAMIC 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	30625983	25521646						
Price EURO	15817	13181						
Price index	101,4%	108,6%						
Major options								
- air conditioning	S							
- autom. Gear box	NA							
- power steering	S							
- ABS	S							
- airbag	S							
Right-hand-drive								
Other information								
- warranty condition (x years)	2							
- free roadside assistance	YES							
- delivery cost included	NO							
1 EURO	1936,27		40,3399		2,20371			

FIAT**NON EURO ZONE COUNTRIES**

	DK		SV		GB	
	DKK		SEK		GBP	
STILO 1,6 16V DYNAMIC 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO						



FIAT
EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	251813	190773	734993	607438	34990	30163	2355000	1914634
Price EURO	18300	13864	18220	15058	17890	15422	14154	11507
Price index	129,3%	126,8%	128,7%	137,7%	126,4%	141,0%	100,0%	105,2%
Major options								
- air conditioning	19500	14773	S		S		180000	146337
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		100000	81299
- airbag	S		S		S		S	
Right-hand-drive	19952	15116	50586	41807	2449	2111	152458	123950
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

FIAT
EURO ZONE COUNTRIES

	F		FIN(*)		GR(*)		IRL	
	FRF		FIM		GRD		IEP	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	108167	90443	122898	65011	5810128	4304476	16270	10440
Price EURO	16490	13788	20670	10934	17051	12632	20659	13256
Price index	116,5%	126,1%	146,0%	100,0%	120,5%	115,5%	146,0%	121,2%
Major options								
- air conditioning	S		12900	6824	S		882	566
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		7900	4179	S		S	
- airbag	S		S		S		S	
Right-hand-drive	8653	7235	9832	5201	450000	381356	S	
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO	6,55957		5,94573		340,75		0,787564	

(*)versione ELX



FIAT
EURO ZONE COUNTRIES

	I		L		NL		P	
	I TL		LUF		NLG		PTE	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	33507152	27922620	698554	607438	41573	27066	3879928	2341630
Price EURO	17305	14421	17317	15058	18865	12282	19353	11680
Price index	122,3%	131,9%	122,3%	137,7%	133,3%	112,3%	136,7%	106,8%
Major options								
- air conditioning	S		S		1003	653	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	1620657	1350548	S		S		172014	147020
- airbag	S		S		S		S	
Right-hand-drive	2349529	1957941	48078	41807	3325	2165	220000	188034
Other information								
- warranty condition (x years)	2		3		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

FIAT
NON EURO ZONE COUNTRIES

	DK		SV(*)		GB	
	DKK		SEK		GBP	
MAREA WEEKEND 100 16V SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	190999	71882	147801	115920	12540	10672
Price EURO	25644	9651	15420	12094	20206	17196
Price index	181,2%	88,3%	108,9%	110,6%	142,8%	157,3%
Major options						
- air conditioning	20714	5918	S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	20129	5751	11824	9274	S	
Other information						
- warranty condition (x years)	2		3		3	
- free roadside assistance	YES		YES		YES	
- delivery cost included	YES		YES		YES	
1 EURO	7,4481		9,585		0,6206	

(*)versione ELX



FORD

FIESTA	B		D		E		F	
	BEF		DEM		ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.25 5Dr Ambiente								
Recommended Retail Price a/	10.474	8.656	10.560	9.103	9.620	7.821	9.891	8.270
Price Index	109	111	110	116	100	100	103	106
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	32.000 n/a Std 20.000 Std	26.446 n/a Std 16.529 Std	2.122 n/a Std Std Std	1.829 n/a Std Std Std	151.411 n/a Std 99.832 Std	123.098 n/a Std 81.164 Std	5.150 n/a Std Std Std	4.306 n/a Std Std Std
Right-Hand Drive (supplement)	17.000	14.050	723	623	55.999	45.528	3.058	2.557
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		Two Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0,0248		0,5113		0,0060		0,1524	

FIESTA	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.25 5Dr Ambiente								
Recommended Retail Price a/	14.716	8.678	13.349	8.871	9.900	7.848	9.954	8.656
Price Index	153	111	139	113	103	100	104	111
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	4.900 n/a Std 3.900 Std	2.889 n/a Std 2.300 Std	Std n/a Std 397 Std	Std n/a Std 264 Std	1.200.000 n/a Std 1.200.000 Std	951.266 n/a Std 951.266 Std	30.413 n/a Std 19.008 Std	26.446 n/a Std 16.529 Std
Right-Hand Drive (supplement)	3.000	1.769	Std	Std	0	0	16.157	14.050
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,1682		1,2697		0,0005		0,0248	


FORD

FORD

FIESTA	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	12.194	8.381	11.479	8.857	11.926	7.892	10.848	8.481
Price Index	127	107	119	113	124	101	113	108
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1.795 n/a Std 1.995 Std	1.234 n/a Std 1.371 Std	9.000 n/a Std 10.000 Std	6.944 n/a Std 7.716 Std	160.386 n/a Std 100.241 Std	106.141 n/a Std 66.338 Std	230.000 n/a Std 140.000 Std	179.823 n/a Std 109.458 Std
Right-Hand Drive (supplement)	949	652	10.000	7.716	100.000	66.179	150.000	117.276
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2000	0,4538		0,0727		0,0050		0,0029	

FIESTA	DK		S		GB	
	DKK		SEK		GBP	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	17.832	7.225	10.501	8.401	11.988	10.203
Price Index	185	92	109	107	125	130
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	11.900 n/a Std Std Std	4.822 n/a Std Std Std	6.900 n/a Std 3.900 Std	5.520 n/a Std 3.120 Std	500 n/a Std 300 Std	426 n/a Std 255 Std
Right-Hand Drive (supplement)	6.464	2.619	5.000	4.000	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr One Yr No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2001	0,1343		0,1043		1,6113	



FORD

FOCUS	B		D		E		F	
	BEF		DEM		ESP		FRF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	13.913	11.498	14.174	12.219	12.460	10.130	12.929	10.810
Price Index	112	114	114	121	100	100	104	107
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	38.323 40.340 Std Std Std	31.672 33.339 Std Std Std	2.171 2.396 Std Std Std	1.872 2.065 Std Std Std	166.386 149.747 Std Std Std	135.273 121.746 Std Std Std	6.035 6.559 Std Std Std	5.046 5.484 Std Std Std
Right-Hand Drive (supplement)	17.000	14.050	723	623	55.999	45.528	3.058	2.557
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		Two Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,0248		0,5113		0,0060		0,1524	

FOCUS	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	17.910	10.154	17.836	11.519	13.018	10.439	13.223	11.498
Price Index	144	101	143	114	104	103	106	114
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	5.886 10.643 Std Std Std	3.337 6.034 Std Std Std	590 1.000 Std 390 Std	381 646 Std 252 Std	1.452.203 1.645.830 Std Std Std	1.164.523 1.319.792 Std Std Std	36.423 38.340 Std Std Std	31.672 33.339 Std Std Std
Right-Hand Drive (supplement)	0	0	Std	Std	0	0	16.157	14.050
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,1682		1,2697		0,0005		0,0248	



FORD

FOCUS	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	15.101	10.101	14.734	11.369	18.728	10.560	13.620	10.115
Price Index	121	100	118	113	150	105	109	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 3.085 Std Std Std	Std 2.063 Std Std Std	10.235 18.989 Std Std Std	7.897 14.652 Std Std Std	200.482 - Std 115.277 Std	113.049 - Std 65.003 Std	Std 400.000 Std Std Std	Std 297.079 Std Std Std
Right-Hand Drive (supplement)	949	635	10.000	7.716	100.000	56.389	150.000	111.405
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,4538		0,0727		0,0050		0,0029	

FOCUS	DK		S		GB	
	DKK		SEK		GBP	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	24.909	9.328	13.646	10.917	15.638	13.309
Price Index	200	92	110	108	126	132
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	13.000 20.000 Std Std Std	4.869 7.490 Std Std Std	7.000 10.500 Std Std Std	5.600 8.400 Std Std Std	400 1.000 Std 500 Std	340 851 Std 426 Std
Right-Hand Drive (supplement)	8.040	3.011	5.000	4.000	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2001	0,1343		0,1043		1,6113	



FORD

MONDEO	B		D		E		F	
	BEF		DEM		ESP		FRF	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	18.955	15.665	18.363	15.830	16.810	13.133	16.476	13.776
Price Index	115	119	111	121	102	100	100	105
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 48.408 Std Std Std	Std 40.007 Std Std Std	Std 2.494 Std Std Std	Std 2.150 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	10.300	8.512	723	623	55.999	43.749	3.058	2.557
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		Two Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,0248		0,5113		0,0060		0,1524	

MONDEO	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	25.850	13.933	21.370	13.801	18.128	14.701	18.015	15.665
Price Index	157	106	130	105	110	112	109	119
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 9.900 Std Std Std	Std 5.336 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std 2.000.000 Std Std Std	Std 1.621.926 Std Std Std	Std 46.008 Std Std Std	Std 40.007 Std Std Std
Right-Hand Drive (supplement)	3.000	1.617	Std	Std	0	0	9.789	8.512
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,1682		1,2697		0,0005		0,0248	



FORD

MONDEO	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	45.381 20.593	29.867 13.553	274.406 19.942	209.791 15.246	5.018.462 25.032	2.962.162 14.775	##### 19.086	4.689.756 13.763
Price Index	125	103	121	116	152	113	116	105
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std n/a Std Std Std	Std n/a Std Std Std	Std 22.016 Std Std Std	Std 16.832 Std Std Std	Std - Std Std Std	Std - Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std
Right-Hand Drive (supplement)	949	625	10.000	7.645	100.000	59.025	150.000	108.167
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 11/01/2001	0,4538		0,0727		0,0050		0,0029	

MONDEO	DK		S		GB	
	DKK		SEK		GBP	
MONDEO 1.8 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
RRP Local Currency Recommended Retail Price a/	238.098 31.968	84.651 11.365	166.900 17.413	133.520 13.930	12.545 20.214	10.677 17.204
Price Index	194	87	106	106	123	131
<u>Major Options:</u> b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 15.000 Std Std Std	Std 5.333 Std Std Std	Std 9.900 Std Std Std	Std 7.920 Std Std Std	Std 1.000 Std Std Std	Std 851 Std Std Std
Right-Hand Drive (supplement)	9.550	3.395	5.000	4.000	Std	Std
<u>Other Information:</u> - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes No		One Yr No No		Three Yrs Yes Yes	
1 EURO = 11/01/2001	0,1343		0,1043		1,6113	

FORD


MAKE **HONDA**
Model **CIVIC 5D** **EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	249900	194626	659000	544628	32900	28362	2628899	2137316
Price EURO	18161	14144	16336	13501	16822	14501	15800	12846
Price index	117,0%	123,8%	105,2%	118,2%	108,3%	126,9%	101,8%	112,4%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	46000	38017	2300	1983	N/A	N/A
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	5651	4401	16568	13692	803	692	68336	55558
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01/11/2001	13,7603	13,7603	40,3399	40,3399	1,95583	1,95583	166,386	166,386

EURO ZONE COUNTRIES

	F		FIN*		GR		IRL *	
	FRF		FIM		GRD		IEP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	103641	86657	127465	67926	5795000	4428000	15387	10168
Price EURO	15800	13211	21438	11424	17007	12995	19537	12911
Price index	101,8%	115,6%	138,1%	100,0%	109,5%	113,7%	125,8%	113,0%
Major options								
- air conditioning	S	S	10108	4554	S	S	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	N/A	N/A	900	595
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	2694	2253	2442	1321	139949	106913		
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	Yes	Yes	No	No
1 EURO = 01/11/2001	6,55957	6,55957	5,94573	5,94573	340,75	340,75	0,787564	0,787564

Notes:

Prices are recommended retail prices at 1/11/2001. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD model
Major options: S (standard), Option value, N/A (not available)
* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



MAKE
Model

HONDA
CIVIC 5D

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	30593066	25494222	626322	544628	43990	28988	3855000	2640113
Price EURO	15800	13167	15526	13501	19962	13154	19229	13169
Price index	101,8%	115,3%	100,0%	118,2%	128,6%	115,1%	123,8%	115,3%
Major options								
- air conditioning	S	S	S	S	S	S	200001	170941
- autom. Gear box	N/A	N/A	43720	38017	3600	2192	220001	188034
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	795242	662701	16568	14407	905	596	82340	56747
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01/11/2001	1936,27	1936,27	40,3399	40,3399	2,20371	2,20371	200,482	200,482

NON EURO ZONE COUNTRIES

	DK*		S*		GB	
	DKK		SEK		GBP	
CIVIC 5D 1.4 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	222201	83049	148100	117675	10440	8885
Price EURO	29833	11150	15451	12277	16822	14317
Price index	192,1%	97,6%	99,5%	107,5%	108,3%	125,3%
Major options						
- air conditioning	35621	10177	8000	6400	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	900	766
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	3059	1192	3937	3127		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No
1 EURO = 01/11/2001	7,4481	7,4481	9,585	9,585	0,6206	0,6206

Notes:

Prices are recommended retail prices at 1/11/2001. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD model
Major options: S (standard), Option value, N/A (not available)
* For Finland, Ireland, Denmark and Sweden, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



MAKE **HONDA**
Model **ACCORD 4D** **EURO ZONE COUNTRIES**

	A		B		D		E	
	ATS		BEF		DEM		ESP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	326900	245420	843000	696694	41010	35353	3454849	2699101
Price EURO	23757	17835	20897	17271	20968	18076	20764	16222
Price index	121,4%	133,4%	106,8%	129,2%	107,1%	135,2%	106,1%	121,3%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	54000	44628	2500	2155	200000	156250
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	6892	5174	20204	16698	980	844	83334	65105
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	5 Years	5 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01/11/2001	13,7603	13,7603	40,3399	40,3399	1,95583	1,95583	166,386	166,386

EURO ZONE COUNTRIES

	F		FIN		GR**		IRL	
	FRF		FIM		GRD		IEP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	128379	107341	151830	79485	**	**	21308	13673
Price EURO	19571	16364	25536	13368			27056	17361
Price index	100,0%	122,4%	130,5%	100,0%			138,2%	129,9%
Major options								
- air conditioning	S	S	S	S			S	S
- autom. Gear box	N/A	N/A	N/A	N/A			900	578
- power steering	S	S	S	S			S	S
- ABS	S	S	S	S			S	S
- Dual airbag+side airbag	S	S	S	S			S	S
Right-hand-drive	3285	2747	2978	1555				
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years			3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes			Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes			No	No
1 EURO = 01/11/2001	6,55957	6,55957	5,94573	5,94573	340,75	340,75	0,787564	0,787564

Notes:

Prices are recommended retail prices at 1/11/2001. Final prices are set by dealers.
Recommended prices : adjusted for equipment differences.
RHD price is shown as a supplement to the local retail price of the LHD model
Major options: S (standard), Option value, N/A (not available)
* For Great Britain & Sweden, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.
** Accord 4D is not sold in Greece with a 1.8 litre engine.



MAKE	HONDA							
Model	ACCORD 4D		EURO ZONE COUNTRIES					
	I		L		NL		P	
	ITL		LUF		NLG		PTE	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	40250000	33541666	801198	696694	56490	36601	5360001	3194863
Price EURO	20787	17323	19861	17271	25634	16609	26736	15936
Price index	106,2%	129,6%	101,5%	129,2%	131,0%	124,2%	136,6%	119,2%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	N/A	N/A	51322	44628	4000	2436	220001	188034
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- Dual airbag+side airbag	S	S	S	S	S	S	S	S
Right-hand-drive	969781	808151	20204	17569	1104	715	100411	60708
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes
1 EURO = 01/11/2001	1936,27	1936,27	40,3399	40,3399	2,20371	2,20371	200,482	200,482

NON EURO ZONE COUNTRIES						
	DK		S*		GB*	
	DKK		SEK		GBP	
ACCORD 4D 1.8 LS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	283621	100512	180300	143435	13440	11438
Price EURO	38080	13495	18811	14965	21656	18431
Price index	194,6%	100,9%	96,1%	111,9%	110,7%	137,9%
Major options						
- air conditioning	35621	10177	10000	8000	S	S
- autom. Gear box	N/A	N/A	N/A	N/A	1000	851
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- Dual airbag+ side airbag	S	S	S	S	S	S
Right-hand-drive	3730	1359	4801	3819		
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No
1 EURO = 01/11/2001	7,4481	7,4481	9,585	9,585	0,6206	0,6206

Notes:

Prices are recommended retail prices at 1/11/2001. Final prices are set by dealers.

Recommended prices : adjusted for equipment differences.

RHD price is shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, N/A (not available)

* For Great Britain & Sweden, price is based on 1.8 S adjusted to level of equipment of 1.8 LS.

** Accord 4D is not sold in Greece with a 1.8 litre engine.



LANCIA

EURO ZONE COUNTRIES

	A		B(**)		D		E	
	ATS		BEF		DEM		ESP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16V ELEFANTINO ROSSO								
Recommended retail price 01/11/01	206405	160748	485007	400817	27284	23521	2153035	1722428
Price EURO	15000	11682	12023	9936	13950	12026	12940	10352
Price index	131,3%	129,4%	105,2%	110,1%	122,1%	133,2%	113,2%	114,7%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

(**) Versione LS

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16V ELEFANTINO ROSSO								
Recommended retail price 01/11/01	85274	71303			4037888	3075712		
Price EURO	13000	10870			11850	9026		
Price index	113,8%	120,4%			103,7%	100,0%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				2			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			
1 EURO	6,55957				340,75			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
Y 1,2 16V ELEFANTINO ROSSO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	28115260	23429383	460940	400817	37133	24820	2854062	2032086
Price EURO	14520	12100	11426	9936	16850	11263	14236	10136
Price index	127,1%	134,1%	100,0%	110,1%	147,5%	124,8%	124,6%	112,3%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
Y 1,2 16V ELEFANTINO ROSSO	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4481		9,585		0,6206	



LANCIA

EURO ZONE COUNTRIES

	A		B		D		E	
	ATS		BEF		DEM		ESP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	374280	280985	945546	781443	45884	39555	3763651	2904434
Price EURO	27200	20420	23440	19372	23460	20224	22620	17456
Price index	122,1%	117,0%	105,2%	111,0%	105,3%	115,9%	101,5%	100,0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO	13,7603		40,3399		1,95583		166,386	

LANCIA

EURO ZONE COUNTRIES

	F		FIN		GR		IRL	
	FRF		FIM		GRD		IEP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	158086	132182			8801576	6194525		
Price EURO	24100	20151			25830	18179		
Price index	108,2%	115,4%			115,9%	104,1%		
Major options								
- air conditioning	S				S			
- autom. Gear box	NA				NA			
- power steering	S				S			
- ABS	S				S			
- airbag	S				S			
Right-hand-drive								
Other information								
- warranty condition (x years)	2				3			
- free roadside assistance	YES				YES			
- delivery cost included	YES				NO			
1 EURO	6,55957				340,75			



LANCIA

EURO ZONE COUNTRIES

	I		L		NL		P	
	ITL		LUF		NLG		PTE	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	47738737	39782281	898659	781443	59610	38704	5713537	3664009
Price EURO	24655	20546	22277	19372	27050	17563	28499	18276
Price index	110,7%	117,7%	100,0%	111,0%	121,4%	100,6%	127,9%	104,7%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	2		2		2		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	NO		YES		NO		NO	
1 EURO	1936,27		40,3399		2,20371		200,482	

LANCIA

NON EURO ZONE COUNTRIES

	DK		SV		GB	
	DKK		SEK		GBP	
LYBRA 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01						
Price EURO						
Price index						
Major options						
- air conditioning						
- autom. Gear box						
- power steering						
- ABS						
- airbag						
Right-hand-drive						
Other information						
- warranty condition (x years)						
- free roadside assistance						
- delivery cost included						
1 EURO	7,4481		9,585		0,6206	



Land Rover

Freelander	B		D		E		F	
	BEF		DEM		ESP		FRF	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	25.547	21.114	24.689	21.284	25.528	20.755	26.098	21.821
Price Index	103	102	100	103	103	100	106	105
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	54.862 75.032 Std Std Std	45.340 62.010 Std Std Std	2.503 3.500 Std Std Std	2.158 3.017 Std Std Std	Std 290.000 Std Std Std	Std 235.772 Std Std Std	Std 11.479 Std Std Std	Std 9.598 Std Std Std
Right-Hand Drive (supplement)	19.603	16.201	911	785	82.191	66.822	3.151	2.634
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		One One Yes		Three Three Yes	
1 EURO = 1/11/2001	40,3399		1,9558		166,3860		6,5596	

Freelander	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	43.243	23.670	33.968	21.616	27.106	22.588	24.281	21.114
Price Index	175	114	138	104	110	109	98	102
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	12.575 19.977 Std Std Std	6.883 10.935 Std Std Std	1.000 1.500 Std Std Std	636 955 Std Std Std	2.500.000 3.200.000 Std Std Std	2.083.333 2.666.667 Std Std Std	52.142 71.311 Std Std Std	45.340 62.010 Std Std Std
Right-Hand Drive (supplement)	4.376	2.395	0	0	933.142	777.618	18.631	16.201
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Three No		One One No		One Three No		Three One Yes	
1 EURO = 1/11/2001	5,9457		0,7876		1.936,2700		0,0248	



Land Rover

Freelander	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	35.077	21.221	28.500	21.397	34.295	21.581		
Price Index	142	102	115	103	139	104		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	3.548 5.500 Std Std Std	2.146 3.327 Std Std Std	20.161 37.152 Std Std Std	15.136 27.892 Std Std Std	234.965 319.969 Std Std Std	147.853 201.343 Std Std Std		
Right-Hand Drive (supplement)	1.463	885	7.361	5.526	94.202	59.278		
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Three No		Three One Yes		One One No			
1 EURO = 1/11/2001	2,2037		13,7603		200,4820			

Freelander	DK		S		GB	
	DKK		SEK		GBP	
2.0 Td 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	63.646	20.399	24.810	19.778	28.698	24.424
Price Index	258	98	100	95	116	118
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	25.000 41.000 Std Std Std	8.013 13.141 Std Std Std	9.000 16.000 Std Std Std	7.174 12.755 Std Std Std	750 1.200 Std Std Std	638 1.021 Std Std Std
Right-Hand Drive (supplement)	9.353	2.998	4.609	3.674	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One No No		One Three Yes		Three Three Yes	
1 EURO = 1/11/2001	7,4481		9,5850		0,6206	



Land Rover

Discovery	B		D		E		F	
	BEF		DEM		ESP		FRF	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	32.558	26.908	31.033	26.753	33.071	25.837	32.713	27.352
Price Index	105	104	100	104	107	100	105	106
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 72.000 Std Std Std	Std 59.504 Std Std Std	3.950 4.000 Std Std Std	3.405 3.448 Std Std Std	Std 335.000 Std Std Std	Std 261.719 Std Std Std	n/a n/a Std Std Std	n/a n/a Std Std Std
Right-Hand Drive (supplement)	19.603	16.201	911	785	85.532	66.822	3.151	2.634
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		One One Yes		Three Three Yes	
1 EURO = 1/11/2001	40,3399		1,9558		166,3860		6,5596	

Discovery	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	48.066	27.113	43.960	26.303	31.487	26.239	30.944	26.908
Price Index	155	105	142	102	101	102	100	104
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	20.550 26.000 Std Std Std	11.592 14.666 Std Std Std	1.660 1.985 Std Std Std	993 1.188 Std Std Std	Std 2.983.000 Std Std Std	Std 2.485.833 Std Std Std	Std 68.430 Std Std Std	Std 59.504 Std Std Std
Right-Hand Drive (supplement)	4.233	2.388	0	0	933.142	777.618	18.631	16.201
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Three No		One One No		One Three No		Three One Yes	
1 EURO = 1/11/2001	5,9457		0,7876		1.936,2700		0,0248	



Land Rover

Discovery	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	44.634	27.135	37.753	27.122	44.821	26.178		
Price Index	144	105	122	105	144	101		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 5.000 Std Std Std	Std 3.040 Std Std Std	32.885 n/a Std Std Std	23.624 n/a Std Std Std	Std 360.000 Std Std Std	Std 210.263 Std Std Std		
Right-Hand Drive (supplement)	1.456	885	7.693	5.526	94.202	55.020		
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Three No		Three One Yes		One One No			
1 EURO = 1/11/2001	2,2037		13,7603		200,4820			

Discovery	DK		S		GB	
	DKK		SEK		GBP	
2.5 Td5 5dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	81.743	25.322	32.879	26.210	37.255	31.706
Price Index	263	98	106	101	120	123
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std 45.000 Std Std Std	Std 13.940 Std Std Std	7.000 14.000 Std Std Std	5.580 11.160 Std Std Std	1.250 1.495 Std Std Std	1.064 1.272 Std Std Std
Right-Hand Drive (supplement)	9.677	2.998	4.609	3.674	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One No No		One Three Yes		Three Three Yes	
1 EURO = 1/11/2001	7,4481		9,5850		0,6206	



Land Rover

Range Rover	B		D		E		F	
2.5 Td 4dr	BEF		DEM		ESP		FRF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	54.322	44.895	56.397	48.618	59.891	46.790	52.251	43.688
Price Index	104	103	108	111	115	107	100	100
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	19.603	16.201	911	785	85.532	66.822	3.151	2.634
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	Three One Yes		Three Three Yes		One One Yes		Three Three Yes	
1 EURO = 1/11/2001	40,3399		1,9558		166,3860		6,5596	

Range Rover	FIN		IRL		I		L	
2.5 Td 4dr	FIM		IEP		ITL		LUF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/			75.943	45.440	55.594	46.328	51.629	44.895
Price Index			145	104	106	106	99	103
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag			Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)			0	0	933.142	777.618	18.631	16.201
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included			One One No		One Three No		Three One Yes	
1 EURO = 1/11/2001			0,7876		1.936,2700		0,0248	



Land Rover

Range Rover	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
2.5 Td 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	77.364	47.159	64.819	46.566	68.083	46.044		
Price Index	148	108	124	107	130	105		
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std		
Right-Hand Drive (supplement)	1.452	885	7.693	5.526	94.202	63.709		
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Three No		Three One Yes		One One No			
1 EURO = 1/11/2001	2,2037		13,7603		200,4820			

Range Rover	DK		S		GB	
	DKK		SEK		GBP	
2.5 Td 4dr	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price EURO a/	156.695	47.182	54.252	43.247	58.729	49.982
Price Index	300	108	104	99	112	114
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std	Std Std Std Std Std
Right-Hand Drive (supplement)	9.956	2.998	4.609	3.674	0	0
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One No No		One Three Yes		Three Three Yes	
1 EURO = 1/11/2001	7,4481		9,5850		0,6206	



MAKE: MAZDA
Model: DEMIO 1.4L Comfort 46kW/63PS

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	DC72 EAB		DC72 EAB		DC70 EAB		DC70 EAA	
Including options								
Manufacturer's description	1300 TSI 46kW		1.4L Comfort		1.3 Exclusive 46kW		1,3 LTX	
Recommended retail price November 2001	480.004	395.868	27.088	23.352	1.730.414	1.406.841	72.549	60.660
Price EURO	11.899	9.813	13.850	11.940	10.400	8.455	11.060	9.248
Price index		116,1%		141,2%		100,0%		109,4%
Major options								
- air conditioning	n/a		1.749	1.507	149.751	121.797	n/a	
- automatic transmission	n/a		n/a		n/a	n/a	n/a	
- power steering	included		included		included	included	included	
- ABS	n/a		included		n/a	n/a	n/a	
- dual airbag	included		included		included	included	included	
- side airbag	n/a		included		n/a	n/a	n/a	
- sunroof	29.045		1.449	1.249	n/a	n/a	n/a	
- metallic paint	10.085		659	568	34.941	28.453	2.394	2.002
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years / 100,000 km		three years / 100,000 km		three years / 100,000 km	
- free roadside assistance	three years		unlimited		three years		three years	
- delivery cost included	yes		-		-		-	
1 EURO = (01/11/2001)		40,34		1,96		166,39		6,56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC			DC83 BA4		DC70 EAD		DC72 EAB	
Including options	No Demio available							
Manufacturer's description			1.3 Exclusive / 46kW		1.3 16V Clima		1300 TSI 46kW	
Recommended retail price November 2001			12.375	8.224	23.622.494	18.810.412		
Price EURO	0	0	15.713	10.442	12.200	9.715	0	0
Price index				123,5%		114,9%		
Major options								
- air conditioning			n/a		included		Luxembourg shares Belgian specifications	
- automatic transmission			n/a		n/a			
- power steering			included		included			
- ABS			n/a		1.161.762			
- dual airbag			included		included			
- side airbag			n/a		425.979			
- sunroof			n/a		n/a			
- metallic paint			248	165	503.430			
Right-hand-drive								
Other information								
- warranty condition			three years / 100,000 km		three years / 100,000 km			
- free roadside assistance	-		three years		three years			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2001)		5,95		0,79		1.936,27		40,34



MAKE: MAZDA
Model: DEMIO 1.4L Comfort 46kW/63ps

EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: Demio	incl. tax	excl. tax	incl. tax <small>incl. NoVA (8%)</small>	excl. tax <small>excl. NoVA (8%)</small>	incl. tax	excl. tax	incl. tax	excl. tax
MSC	DC70 EAA		DC72 EAA		DC70 EAD		DC74 EAA	
Including options								
Manufacturer's description	1.5 Exclusive / 55kW		1.3 SE / 46kW		1.3 SE 16V Excl. / 46kW		1.3 GLX / 46kW	
Recommended retail price November 2001	30.995	21.053	189.892	146.552	3.221.946	2.220.111	4.590.000	3.552.857
Price EURO	14.065	9.553	13.800	10.650	16.071	11.074	13.470	10.427
Price index		113,0%		126,0%		131,0%		123,3%
Major options								
- air conditioning	n/a		n/a		included		n/a	
- automatic transmission	n/a		n/a		included		n/a	
- power steering	included		included		included		included	
- ABS	n/a		included		n/a		included	
- dual airbag	included		included		included		included	
- side airbag	n/a		included		n/a		n/a	
- sunroof	n/a		n/a		n/a		included	
- metallic paint	987	601	4.279	3.302	45.000		90.000	69.664
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years / 100,000 km		three years / 100,000 km		three years / 100,000 km	
- free roadside assistance	three years		yes		-		one year	
- delivery cost included	not included		included		-		-	
1 EURO = (01/11/2001)		2,20		13,76		200,48		340,75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: Demio	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Including options	<div>No Demio available</div>				DC83 BAC	
Manufacturer's description			1.5 / 55kW		1.3 GXI	
Recommended retail price November 2001			122.500	98.000	8.830	7.515
Price EURO			12.780	10.224	14.228	12.109
Price index						
Major options						
- air conditioning			12.000	9.600	n/a	
- automatic transmission			9.000	7.200	n/a	
- power steering			included		included	
- ABS			included		n/a	
- dual airbag			included		included	
- side airbag			included		n/a	
- sunroof			n/a		n/a	
- metallic paint			4.000	3.200	250	213
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000 km		five years / 100,000 km		three years / 96,540 km	
- free roadside assistance	-		-		-	
- delivery cost included	-		-		520	443
1 EURO = (01/11/2001)		7,45		9,59		0,62



MAKE: MAZDA
Model: 323 1.5L 5HB Active Airco 65kW/88PS

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P ECT		BL5P ECG		BL5P EC5		BL5P EDB	
including options								
Manufacturer's description	1.6-16v - 5M5 TSi - 72kW		1.6L Exclusive		1.6L Exclusive		1.6	
Recommended retail price November 200	617.160	510.050	31.137	26.842	2.620.580	2.130.552	102.460	85.669
Price EURO	15.299	12.644	15.920	13.724	15.750	12.805	15.620	13.060
Price index	108,7%		118,0%		110,1%		112,3%	
Major options								
- air conditioning	54.056		1.749	1.507	included	202.996	included	
- automatic transmission	40.340		n/a		249.585		n/a	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof	29.045		1.488	1.283	n/a		n/a	
- metallic paint	12.505		688	593	49.917	40.599	2.394	2.002
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years / 100,000 km		three years / 100,000 km		three years / 100,000 km	
- free roadside assistance	three years		unlimited		three years		three years	
- delivery cost included	yes		-		-		-	
1 EURO = (01/11/2001)		40,34		1,96		166,39		6,56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P EDC		BL2N BAH		BL5P ECG		BL5P ECT	
including options								
Manufacturer's description	1.6 Exclusive		1.6 Exclusive Medium		F1.6 16v Exclusive Clima		1.6-16v - 5M5 TSi - 72kW	
Recommended retail price November 200	122.400	82.657	15.835	10.227	28.075.915	22.521.596		
Price EURO	20.586	13.902	20.106	12.986	14.500	11.631	0	0
Price index	119,5%		111,6%		100,0%			
Major options							Luxembourg shares Belgian specifications	
- air conditioning	4.900	4.016	included		included			
- automatic transmission	n/a				n/a			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- sunroof					n/a			
- metallic paint	2.200	1.803	270	174	580.581			
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years / 100,000 km		three years / 100,000 km			
- free roadside assistance	-		three years		three years			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2001)		5,95		0,79		1.936,27		40,34



EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: 323	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL5P ECG		BL5M EBG		BL5M EBS		BL5P ECG	
including options								
Manufacturer's description	1.6 I Exclusive		F 1.3 I CE		F 1.3 I Exclusive		1.6 GLX ABS A/C	
Recommended retail price November 200	38.995	25.926	224.293	171.478	3.626.920	2566242	5.590.000	4.105.250
Price EURO	17.695	11.765	16.300	12.462	18.091	12.800	16.405	12.048
Price index		101,1%		107,1%		110,0%		103,6%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission			n/a					
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- sunroof			n/a					
- metallic paint	987	601	4.857	3.715	45.000		90.000	66.095
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years / 100,000 km		three years / 100,000 km		three years / 100,000 km	
- free roadside assistance	three years		yes		-		one year	
- delivery cost	not included		included		-		-	
1 EURO = (01/11/2001)		2,20		13,76		200,48		340,75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 323	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
MSC	BL6L EA1		BL5P EDD		BL2N I02	
including options						
Manufacturer's description	2.0 F Exclusive		F1.6		1.6 GXi	
Recommended retail price November 200	204.989	76.333	144.600	115.680	10.830	9.217
Price EURO	27.522	10.249	15.086	12.069	17.451	14.852
Price index						
Major options						
- air conditioning	included	(full auto)	6.900		included	
- automatic transmission	n/a		Package		n/a	
- power steering	included		included		included	
- ABS	included		included		included	
- dual airbag	included		included		included	
- side airbag	included		included		included	
- sunroof	n/a				n/a	
- metallic paint	3.500		4.000		295	251
Right-hand-drive						
Other information						
- warranty condition	three years / 100,000 km		five years / 100,000 km		three years / 96,540 km	
- free roadside assistance	n/a		-		three years	
- delivery cost included	no		-		520	443
1 EURO = (01/11/2001)		7,45		9,59		0,62

MAKE: MAZDA
Model: 626 1.9L 5HB Airco 74kW/100PS

EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAA		GJ2D EAX		GJ1N EAK		GJ2P EAN	
including options								
Manufacturer's description	1.8-16v 5M5 TSi - 74 kW		1.9L Comfort		2.0L excl. 4SDN Airco 115ps		1.8L LTX clim	
Recommended retail price November 2000	790.622	653.407	37.988	32.748	3.111.418	2.399.183	114.924	96.090
Price EURO	19.599	16.198	19.423	16.744	18.700	14.419	17.520	14.649
Price index		125,5%		129,7%		111,7%		113,5%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n/a		n/a		n/a		n/a	
- power steering	included		included		included		included	
- ABS	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- metallic paint	13.111		769	663	49.917	40.583	2.394	2.002
Right-hand-drive								
Other information								
- warranty condition	three years		three years / 100,000 km		three years		three years / 100,000 km	
- free roadside assistance	three years		unlimited		included		three years	
- delivery cost included	yes		-		yes		-	
1 EURO = (01/11/2001)		40,34		1,96		166,39		6,56

EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAH		GJ3D BAD		GJ1N EAA		GJ2D EAA	
including options								
Manufacturer's description	1.9L excl. 5HB Airco 100ps		1.8 5HB COMFORT		2.0 16v SDN excl.usive		1.8-16v 5M5 TSi - 74 kW	
Recommended retail price November 2000	149.200	76.766	18.310	11.825	36.982.757	29.943.964		
Price EURO	25.094	12.911	23.249	15.015	19.100	15.465	0	0
Price index		100,0%		116,3%		119,8%		
Major options								
- air conditioning	4.900	4.016	included		included		Luxembourg shares Belgian specifications	
- automatic transmission	n/a		n/a		n/a			
- power steering	included		included		included			
- ABS	included		included		included			
- dual airbag	included		included		included			
- side airbag	included		included		included			
- metallic paint	2.200	1.803	275	178	658.332			
Right-hand-drive							ali	
Other information								
- warranty condition	three years		three years / 100.000 km		three years / 100.000 km			
- free roadside assistance	-		36		36			
- delivery cost included	-		-		yes			
1 EURO = (01/11/2001)		5,95		0,79		1.936,27		40,34



MAKE: MAZDA
Model: 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

	NL		A		P		GR	
	NLG		ATS		PTE		GRD	
Model: 626	incl. tax	excl. tax	incl. tax incl. NoVA (8%)	excl. tax excl. NoVA (8%)	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2P EAE		GJ2D EAD		GJ1L EAN		GJ1L EAN	
including options								
Manufacturer's description	1.9L excl. 5HB Airco 100ps		1.8i CE		1.9L excl. 4SDN Airco 100ps		1.9L excl. 4SDN Airco 100ps	
Recommended retail price November 2001	45,995	30.189	280.710	214.610	5.002.026	2.905.111	7.250.000	4.652.485
Price EURO	20.872	13.699	20.400	15.596	24.950	14.491	21.277	13.654
Price index		106,1%		120,8%		112,2%		105,8%
Major options								
- air conditioning	included		included		included		included	
- automatic transmission	n/a		n/a		n/a		n/a	
- power steering	included		included		included		included	
- dual airbag	included		included		included		included	
- side airbag	included		included		included		included	
- airbag	included		included		included		included	
- metallic paint	1.089	663	5.036	3.853	45.000		100.000	64.172
Right-hand-drive								
Other information								
- warranty condition	three years / 100,000 km		three years		three years / 100,000 km		three years / 100,000 km	
- free roadside assistance	three years		yes		-		one year	
- delivery cost included	not included		included		-		-	
1 EURO = (01/11/2001)		2,20		13,76		200,48		340,75

NON EURO ZONE COUNTRIES

	DK		S		GB	
	DKK		SEK		GBP	
Model: 626	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Model Spec. Code	GJ2D EAU		GJ2F EAG		GJ3D BAB	
including options						
Manufacturer's description	1.8L Comf. 5HB		2.0L Touring 5HB 115 PS		626 1.8 5dr Gxi	
Recommended retail price November 2001	214.988	79.190	188.300	141.120	12.830	10.919
Price EURO	28.865	10.632	19.645	14.723	20.674	17.594
Price index						
Major options						
- air conditioning	n/a		included		included	
- automatic transmission	n/a		9.500	7.600	n/a	
- power steering	included		included		included	
- dual airbag	included		included		included	
- side airbag	included		included		included	
- airbag	included		included		included	
- metallic paint	3.500		4.000	3.200	295	251
Right-hand-drive						
Other information						
- warranty condition	three years		five years / 100,000 km		three years/ 96,540 km	
- free roadside assistance	n/a		five years / 100,000 km		three years	
- delivery cost included	no		yes		520	443
1 EURO = (01/11/2001)		7,45		9,59		0,62



EURO ZONE COUNTRIES

Mercedes-Benz C 180	A		B		D		E	
	EUR		EUR		EUR		EUR	
Sedan, 1998 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	30.395	22.415	27.104	22.400	25.984	22.400	27.123	21.190
Price EURO	30.395	22.415	27.104	22.400	25.984	22.400	27.123	21.190
Price index	118,0%	105,8%	105,2%	105,7%	100,9%	105,7%	105,3%	100,0%
Major options								
- air conditioning	3.406	1.910	1.740	1.438	1.640	1.410		s
- autom. Gear box	2.456	1.860	2.086	1.724	1.960	1.690	2.314	1.809
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive	2135 EUR		2180 EUR		2135 EUR		2135 EUR	
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		no		no		no
1 EURO = 01/11/2001		13,7603		40,3399		1,95583		166,386

EURO ZONE COUNTRIES

Mercedes-Benz C 180	F		FIN		GR		IRL	
	EUR		FIM		EUR		IEP	
Sedan, 1998 cc 6-speed-transmiss.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/01	25.976	21.719	235.500	126.658	33.570	21.594	27.110	17.289
Price EURO	25.976	21.719	39.608	21.302	33.570	21.594	34.423	21.953
Price index	100,9%	102,5%	153,8%	100,5%	130,3%	101,9%	133,6%	103,6%
Major options								
- air conditioning	1.675	1.400	16.900	13.852		s	2.111	1.372
- autom. Gear box	1.890	1.580	22.700	11.800	2.671	1.790	2.070	1.270
- power steering		s		s		s		s
- ABS		s		s		s		s
- airbag		s		s		s		s
Right-hand-drive	2135 EUR		2135 EUR		2135 EUR			s
Other information								
- warranty condition (x years)		2		2		2		2
- free roadside assistance		yes		yes		yes		yes
- delivery cost included		yes		no		no		yes
1 EURO = 01/11/2001		6,55957		5,94573		340,75		0,787564

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 01.11.2001. Final prices are set by dealers.



Mercedes-Benz