

ALFA ROMEO

147

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V TS DISTINCTIVE 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23100 | 17500 | 18800 | 15537 | 19700 | 16983 | 20100 | 15113 | 19800 | 15893 | | |
| Price index | 129,3% | 119,3% | 105,2% | 105,9% | 110,3% | 115,8% | 112,5% | 103,0% | 110,8% | 108,4% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | 2079 | 1575 | 1692 | 1398 | 1773 | 1528 | 1809 | 1360 | 1782 | 1430 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | | |

| | FR | | IE(*) | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V TS DISTINCTIVE 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 19050 | 15928 | 24150 | 15119 | 21121 | 17601 | 17868 | 15537 | 22140 | 14667 | 25120 | 15863 |
| Price index | 106,6% | 108,6% | 135,2% | 103,1% | 118,2% | 120,0% | 100,0% | 105,9% | 123,9% | 100,0% | 140,6% | 108,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 1715 | 1434 | S | | 1901 | 1584 | 1608 | 1398 | 1993 | 1320 | 2261 | 1428 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | NO | |

(*)Vers. 1.6 TS LUSO



ALFA ROMEO

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Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK(*) | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.6 16V TS DISTINCTIVE 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 13060 | 9739 | 594000 | 499160 | 289501 | 101434 | | | 5100000 | 3840000 | 65000 | 55085 | | |
| Price EURO | 22268 | 16605 | 18249 | 15335 | 38904 | 13631 | | | 20258 | 15253 | 18825 | 15954 | | |
| Price index | 124,6% | 113,2% | 102,1% | 104,6% | 217,7% | 92,9% | | | 113,4% | 104,0% | 105,4% | 108,8% | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | NA | | | |
| - power steering | S | | S | | S | | | | S | | S | | | |
| - ABS | S | | S | | S | | | | S | | S | | | |
| - airbag | S | | S | | S | | | | S | | S | | | |
| Right-hand-drive | S | | 1642 | 1380 | 3501 | 1227 | | | 1823 | 1373 | 1694 | 1436 | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | 2 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | YES | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

(*)Vers. 1.6 TS LUSO

| | MT | | PL | | SE(*) | | SI | | SK | | UK(*) | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.6 16V TS DISTINCTIVE 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 11393 | 6424 | 75500 | 61885 | 174900 | 139920 | | | 765000 | 642857 | 14762 | 12563 |
| Price EURO | 26732 | 15073 | 15756 | 12915 | 19130 | 15304 | | | 18971 | 15942 | 21870 | 18612 |
| Price index | 149,6% | 102,8% | 88,2% | 88,1% | 107,1% | 104,3% | | | 106,2% | 108,7% | 122,4% | 126,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | NA | |
| - power steering | S | | S | | S | | | | S | | S | |
| - ABS | S | | S | | S | | | | S | | S | |
| - airbag | S | | S | | S | | | | S | | S | |
| Right-hand-drive | S | | 1418 | 1162 | 1722 | 1377 | | | 1707 | 1435 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 3 | | | | 2 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | | | YES | | YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

(*)Vers. 1.6 PROGRESSION

(*)Vers. 1.6 TS LUSO



ALFA ROMEO

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EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 24300 | 18409 | 21000 | 17355 | 21300 | 18362 | 22780 | 17128 | 21900 | 17601 | | |
| Price index | 121,8% | 112,2% | 105,2% | 105,8% | 106,7% | 111,9% | 114,1% | 104,4% | 109,7% | 107,3% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | 2187 | 1657 | 1890 | 1562 | 1917 | 1653 | 2050 | 1542 | 1971 | 1584 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | | |
| - free roadside assistance | YES | | NO | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | NO | | NO | | NO | | YES | | | |

| | FR(*) | | IE(*) | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 22150 | 18520 | 26950 | 16872 | 22449 | 18708 | 19959 | 17355 | 24995 | 16406 | 27682 | 17323 |
| Price index | 111,0% | 112,9% | 135,0% | 102,8% | 112,5% | 114,0% | 100,0% | 105,8% | 125,2% | 100,0% | 138,7% | 105,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 1994 | 1667 | S | | 2020 | 1684 | 1796 | 1562 | 2250 | 1477 | 2491 | 1559 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | NO | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | NO | | NO | | NO | |

(*)Vers. 1.6 TS DISTINCT (**)Vers. 1.6 TS LUSO

MAKE
GROUP

ALFA ROMEO

156Group **NON EURO ZONE COUNTRIES**

| | CY(*) | | CZ | | DK | | EE | | HU | | LT | | LV | |
|---|--------------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.6 16V TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 15030 | 11452 | 644000 | 541176 | | | | | 5500000 | 4160000 | | | | |
| Price EURO | 25627 | 19526 | 19785 | 16626 | | | | | 21847 | 16524 | | | | |
| Price index | 128,4% | 119,0% | 99,1% | 101,3% | | | | | 109,5% | 100,7% | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | | S | | | | | | S | | | | | |
| - automatic gear box | NA | | NA | | | | | | NA | | | | | |
| - power steering | S | | S | | | | | | S | | | | | |
| - ABS | S | | S | | | | | | S | | | | | |
| - airbag | S | | S | | | | | | S | | | | | |
| Right-hand-drive | S | | 1781 | 1496 | | | | | 1966 | 1487 | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | | | | | 2 | | | | | |
| - free roadside assistance | NO | | YES | | | | | | YES | | | | | |
| - delivery cost included | YES | | YES | | | | | | YES | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

(*)Vers. 16 TS

| | MT | | PL | | SE | | SI | | SK | | UK(*) | |
|---|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|--------------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.6 16V TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 82900 | 67951 | | | | | 841000 | 706723 | 14522 | 12359 |
| Price EURO | | | 17300 | 14180 | | | | | 20856 | 17526 | 21514 | 18310 |
| Price index | | | 86,7% | 86,4% | | | | | 104,5% | 106,8% | 107,8% | 111,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | | | | | | S | | S | |
| - automatic gear box | | | NA | | | | | | NA | | NA | |
| - power steering | | | S | | | | | | S | | S | |
| - ABS | | | S | | | | | | S | | S | |
| - airbag | | | S | | | | | | S | | S | |
| Right-hand-drive | | | 1557 | 1276 | | | | | 1877 | 1577 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | | | | | 2 | | 3 | |
| - free roadside assistance | | | YES | | | | | | YES | | YES | |
| - delivery cost included | | | YES | | | | | | YES | | YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

(*)Vers. 1.6 TS LUSO



ALFA ROMEO

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EURO ZONE COUNTRIES

| | AT | | BE(*) | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.0 TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 35200 | 25959 | 29105 | 24054 | 30700 | 26466 | 36070 | 24372 | 30500 | 23588 | 43900 | 24918 |
| Price index | 127,3% | 113,1% | 105,2% | 104,8% | 111,0% | 115,3% | 130,4% | 106,2% | 110,3% | 102,8% | 158,7% | 108,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 3168 | 2336 | 2619 | 2165 | 2763 | 2382 | 3246 | 2193 | 2745 | 2123 | 3951 | 2243 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | YES | |

(*) Vers.2.0 TS IMPRESSION

| | FR(*) | | IE(*) | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.0 TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 30300 | 25334 | 43995 | 26325 | 34411 | 28676 | 27662 | 24054 | 35950 | 22944 | 43330 | 27933 |
| Price index | 109,5% | 110,4% | 159,0% | 114,7% | 124,4% | 125,0% | 100,0% | 104,8% | 130,0% | 100,0% | 156,6% | 121,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 2727 | 2280 | S | | 3097 | 2581 | 2490 | 2165 | 3236 | 2065 | 3900 | 2514 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | NO | |

(if necessary)

(*)Vers. 2.0 TS DISTINCT (*)Vers.2.0 TS

MAKE
GROUP

ALFA ROMEO

166

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 2.0 TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 999000 | 818852 | 484500 | 158751 | | | 9150000 | 7320000 | | | | |
| Price EURO | | | 30691 | 25157 | 65109 | 21333 | | | 36346 | 29076 | | | | |
| Price index | | | 111,0% | 109,6% | 235,4% | 93,0% | | | 131,4% | 126,7% | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | S | | S | | | | S | | | | | |
| - automatic gear box | | | NA | | NA | | | | NA | | | | | |
| - power steering | | | S | | S | | | | S | | | | | |
| - ABS | | | S | | S | | | | S | | | | | |
| - airbag | | | S | | S | | | | S | | | | | |
| Right-hand-drive | | | 2762 | 2264 | 5860 | 1920 | | | 3271 | 2617 | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 2 | | | | 2 | | | | | |
| - free roadside assistance | | | YES | | YES | | | | YES | | | | | |
| - delivery cost included | | | YES | | NO | | | | YES | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL(*) | | SE(*) | | SI | | SK | | UK(*) | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 2.0 TS PROGRESSION 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 139000 | 113934 | 242000 | 193600 | | | 1229900 | 1033529 | 21462 | 18265 |
| Price EURO | | | 29007 | 23776 | 26470 | 21176 | | | 30500 | 25630 | 31796 | 27060 |
| Price index | | | 104,9% | 103,6% | 95,7% | 92,3% | | | 110,3% | 111,7% | 114,9% | 117,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | | S | | | | S | | S | |
| - automatic gear box | | | NA | | NA | | | | NA | | NA | |
| - power steering | | | S | | S | | | | S | | S | |
| - ABS | | | S | | S | | | | S | | S | |
| - airbag | | | S | | S | | | | S | | S | |
| Right-hand-drive | | | 2611 | 2140 | 2382 | 1906 | | | 2745 | 2307 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 3 | | | | 2 | | 3 | |
| - free roadside assistance | | | YES | | YES | | | | YES | | YES | |
| - delivery cost included | | | YES | | YES | | | | YES | | YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

(*)Vers. 2.0 IMPRESSI (*)Vers.2.0 TS

MAKE
Group

(*)Vers.2.0 TS TURISMO



Audi

A2 1.6 FSI

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A2 1.6 FSI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 20698 | 15986 | 18307 | 15051 | 18744 | 16159 | 19292 | 14315 | 17961 | 14355 | 25056 | 14382 |
| Price index | 118,7% | 111,8% | 105,0% | 105,3% | 107,5% | 113,0% | 110,7% | 100,1% | 103,0% | 100,4% | 143,7% | 100,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | n.a. | n.a. | 1555 | 1285 | 1300 | 1121 | S | S | S | S | S | S |
| - automatic gear box | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 1740 | | 1680 | | 1580 | | 1610 | | 1660 | | 1730 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | yes | | | | | | yes | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A2 1.6 FSI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | n.a. | n.a. | | | | | n.a. | n.a. | | |
| Price EURO | 17479 | 14403 | | | 17721 | 14300 | 17434 | 14879 | | | 24126 | 15187 |
| Price index | 100,3% | 100,7% | | | 101,6% | 100,0% | 100,0% | 104,0% | | | 138,4% | 106,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | | | 1390 | 1158 | 1429 | 1243 | n.a. | n.a. | S | S |
| - automatic gear box | n.a. | n.a. | | | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 1720 | | - | | 1650 | | 1750 | | - | | 1750 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | | | yes | | yes | | | | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * Prices not yet decided

Audi
A2 1.6 FSI

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| A2 1.6 FSI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | n.a. | n.a. | 17816 | 17162 | 40.914 | 14.248 | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Price index | | | 102,2% | 120,0% | 234,7% | 99,6% | | | | | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | | | S | S | | | | | | | | |
| - automatic gear box | | | n.a. | n.a. | n.a. | n.a. | | | | | | | | |
| - power steering | | | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | | | 1638 | | 1285 | | | | | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | | | |
| - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| A2 1.6 FSI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | n.a. | n.a. | n.a. | n.a. | 20160 | 15875 | n.a. | n.a. | n.a. | n.a. | 15869 | 13.502 |
| Price index | | | | | 115,6% | 111,0% | | | | | 91,0% | 94,4% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | 547 | 438 | | | | | 1185 | 1009 |
| - automatic gear box | | | | | n.a. | n.a. | | | | | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | | | | | 1700 | | | | | | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | yes |
| - delivery cost included | | | | | | yes | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004
Final prices are set by dealers
Major Options: S = Standard; n.a. = not available

Audi
VW Group



Audi

A3 2.0 TDI Attraction

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A3 2.0 TDI Attraction | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23774 | 18200 | 21423 | 17413 | 21658 | 18833 | 26230 | 17533 | 22170 | 17755 | 29707 | 16818 |
| Price index | 116,3% | 108,2% | 104,8% | 103,5% | 106,0% | 112,0% | 128,4% | 104,3% | 108,5% | 105,6% | 145,4% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 1658 | 1370 | 1390 | 1198 | 2657 | 1290 | S | S | 1000 | 549 |
| - automatic gear box | 2820 | 2200 | n.a. | n.a. | n.a. | na. | n.a. | n.a. | na. | n.a. | na. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 1330 | | 1290 | | 1210 | | 1300 | | 1350 | | 1365 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | yes | | | | | | yes | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A3 2.0 TDI Attraction | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 22170 | 18258 | 28620 | 17267 | 22008 | 17994 | 20434 | 17480 | 29091 | 17829 | 30124 | 17705 |
| Price index | 108,5% | 108,6% | 140,1% | 102,7% | 107,7% | 107,0% | 100,0% | 103,9% | 142,4% | 106,0% | 147,4% | 105,3% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 2150 | 1776 | S | S | 1513 | 1316 | 2423 | 1476 | S | S |
| - automatic gear box | 2070 | 1730 | 2200 | 1818 | na. | n.a. | na. | n.a. | na. | n.a. | 2187 | 1837 |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 1330 | | - | | 1250 | | 1290 | | 1320 | | 1325 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | no | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | | | yes | | yes | | | | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * Prices not yet decided

Audi

A3 2.0 TDI Attraction **Group** **NON EURO ZONE COUNTRIES**

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| A3 2.0 TDI Attraction | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 31643 | 17689 | 21415 | 17262 | 48.129 | 16.253 | 22959 | 18550 | 23176 | 17942 | 22959 | 18550 | 22959 | 18550 |
| Price index | 154,9% | 105,2% | 104,8% | 102,6% | 235,5% | 96,6% | 112,4% | 110,3% | 113,4% | 106,7% | 112,4% | 110,3% | 112,4% | 110,3% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| Right-hand-drive | | - | | 1250 | | 1210 | | 1430 | | 1350 | | 1430 | | 1430 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 | | 2 yes | | 2 yes | | 2 yes | | 2 yes | | 2 yes | | 2 yes |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|----------|-----------------|----------|----------|----------|----------|--------------|-------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| A3 2.0 TDI Attraction | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 31643 | 17689 | 19568 | 15554 | 20736 | 16319 | 22637 | 17516 | 21823 | 17131 | 20361 | 17320 |
| Price index | 154,9% | 105,2% | 95,8% | 92,5% | 101,5% | 97,0% | 110,8% | 104,2% | 106,8% | 101,9% | 99,6% | 103,0% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | n.a. | n.a. | 1706 | 1365 | n.a. | n.a. | 2070 | 1730 | 1051 1400 | 895 1191 |
| Right-hand-drive | | - | | 1310 | | 1330 | | 1290 | | 1310 | | - |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 | | 2 | | 2 yes yes | | 2 yes | | 2 | | 2 yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

Audi
VW Group



Audi

A4 1.9 TDI

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A4 1.9 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 30103 | 23108 | 25744 | 20943 | 26630 | 22957 | 32039 | 21406 | 26656 | 21370 | 38632 | 21772 |
| Price index | 121,1% | 110,3% | 103,6% | 100,0% | 107,2% | 109,6% | 128,9% | 102,2% | 107,3% | 102,0% | 155,4% | 104,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2270 | 1773 | 2050 | 1694 | n.a. | n.a. | n.a. | n.a. | 2100 | 1707 | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 2450 | | 2430 | | 2200 | | 2360 | | 2450 | | 2655 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | yes | | | | | | yes | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A4 1.9 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 27864 | 22894 | 34212 | 21913 | 27976 | 22863 | 24853 | 21270 | 35523 | 21712 | 35893 | 22242 |
| Price index | 112,1% | 109,3% | 137,7% | 104,6% | 112,6% | 109,2% | 100,0% | 101,6% | 142,9% | 103,7% | 144,4% | 106,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1670 | 1396 | 2440 | 1815 | n.a. | n.a. | 1900 | 1652 | 2580 | 1572 | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 2430 | | - | | 2325 | | 2360 | | 2440 | | 2450 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | no | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | | | yes | | yes | | | | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * Prices not yet decided

Audi

A4 1.9 TDI

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| A4 1.9 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 33076 | 20867 | 25768 | 20806 | 61.904 | 20.398 | 27445 | 22810 | 29045 | 22704 | 27445 | 22810 | 27445 | 22810 |
| Price index | 133,1% | 99,6% | 103,7% | 99,3% | 249,1% | 97,4% | 110,4% | 108,9% | 116,9% | 108,4% | 110,4% | 108,9% | 110,4% | 108,9% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | n.a. | n.a. | 2110 | 1542 | n.a. | n.a. | 1990 | 1685 | n.a. | n.a. | 1990 | 1685 | 1990 | 1685 |
| - power steering | | | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2320 | | 2360 | | 2580 | | 2520 | | 2580 | | 2580 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | yes | | yes |
| - delivery cost included | | | | yes | | | | yes | | | | | | yes |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| A4 1.9 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 33076 | 20867 | 25124 | 18675 | 27292 | 21521 | 26516 | 20559 | 26422 | 21275 | 24189 | 20582 |
| Price index | 133,1% | 99,6% | 101,1% | 89,2% | 109,8% | 102,8% | 106,7% | 98,2% | 106,3% | 101,6% | 97,3% | 98,3% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | n.a. | n.a. | 2220 | 1830 | 1706 | 1365 | n.a. | n.a. | 2010 | 1690 | 2150 | 1828 |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2480 | | 2480 | | 2410 | | 2340 | | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | yes |
| - delivery cost included | | | | | | yes | | yes | | | | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

Audi
VW Group



Audi

A6 3.0 TDI

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|-----------|-----------------|----------|-----------------|----------|----------|----------|----------|-----------|-----------------|----------|----------|
| A6 3.0 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 45753 | 33676 | 41640 | 34049 | 40950 | 35302 | 55395 | 35285 | 44834 | 34673 | 58018 | 32520 |
| Price index | 116,2% | 103,6% | 105,8% | 104,7% | 104,0% | 108,6% | 140,7% | 108,5% | 113,9% | 106,6% | 147,4% | 100,0% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | S 2800 | S 1762 | S | S | S | S | S | S | S 2300 | S 1839 | S | S |
| Right-hand-drive | | 2140 | | 2110 | | 1900 | | 2050 | | 2110 | | 2340 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 yes yes | | 2 yes yes | | 2 yes | | 2 no | | 2 yes yes | | 2 yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|--|----------|-----------------|----------|----------|----------|-----------------|----------|----------------|----------|----------|-----------|-----------|
| A6 3.0 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 40990 | 33850 | 57724 | 34825 | 42330 | 34630 | 39363 | 33867 | 54348 | 33253 | 61928 | 34967 |
| Price index | 104,1% | 104,1% | 146,6% | 107,1% | 107,5% | 106,5% | 100,0% | 104,1% | 138,1% | 102,3% | 157,3% | 107,5% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | S | S | S | S | S | S | S | S | S | S | S 2450 | S 2058 |
| Right-hand-drive | | 2120 | | - | | 1980 | | 2030 | | 2110 | | 2150 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 yes yes | | 2 no | | 2 yes yes | | 2 no yes | | 2 yes | | 2 yes |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * Prices not yet decided

Audi

A6 3.0 TDI

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|-----------|-----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| A6 3.0 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | n.a. | n.a. | | | | | | | | | | | | |
| Price EURO | | | 41397 | 33586 | 98645 | 30896 | 39347 | 33345 | 50047 | 37546 | 39347 | 33345 | 39347 | 33345 |
| Price index | 0,0% | 0,0% | 105,2% | 103,3% | 250,6% | 95,0% | 100,0% | 102,5% | 127,1% | 115,5% | 100,0% | 102,5% | 100,0% | 102,5% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | S * | S | S * | S | S n.a. | S n.a. | S * | S | S * | S | S * | S | S * | S |
| Right-hand-drive | | - | | 2010 | | 1950 | | 2180 | | 2100 | | 2180 | | 2180 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 | | 2 yes | | 2 yes | | 2 yes | | 2 | | 2 yes | | 2 yes |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|-----------|-----------------|----------|----------|----------|----------|-----------|-----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| A6 3.0 TDI | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | n.a. | n.a. | | | | | | | | | | |
| Price EURO | | | 50583 | 34193 | 39982 | 31460 | 45810 | 34301 | 41606 | 35204 | 40133 | 34156 |
| Price index | 0,0% | 0,0% | 128,5% | 105,1% | 101,6% | 96,7% | 116,4% | 105,5% | 105,7% | 108,3% | 102,0% | 105,0% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | S * | S | S * | S | S 2242 | S 1794 | S * | S | S * | S | S 2074 | S 1764 |
| Right-hand-drive | | - | | 2120 | | 2140 | | 2070 | | 2085 | | - |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | 2 | | 2 | | 2 yes yes | | 2 yes | | 2 | | 2 yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * prices not yet fixed

Audi
VW Group



Audi

A8 4.2 qu.

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A8 4.2 qu. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 89100 | 63671 | 76946 | 63207 | 73822 | 63640 | 97236 | 62791 | 81253 | 63094 | 120938 | 67254 |
| Price index | 121,9% | 101,4% | 105,2% | 100,7% | 101,0% | 101,4% | 133,0% | 100,0% | 111,1% | 100,5% | 165,4% | 107,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | | | | | | | | | | |
| - ABS | | | 1 | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 3000 | | 2890 | | 2590 | | 2970 | | 2910 | | 3190 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | yes | | | | | | yes | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| A8 4.2 qu. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 76867 | 63724 | 104495 | 63043 | 76972 | 63622 | 73118 | 63196 | 102309 | 63662 | 108128 | 64458 |
| Price index | 105,1% | 101,5% | 142,9% | 100,4% | 105,3% | 101,3% | 100,0% | 100,6% | 139,9% | 101,4% | 147,9% | 102,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 3110 | | - | | 2820 | | 2880 | | 2980 | | 2865 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | no | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | | | yes | | yes | | | | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

Audi

A8 4.2 qu. Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| A8 4.2 qu. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | n.a. | n.a. | | | | | | | | | | | | |
| Price EURO | 0 | 0 | 73592 | 60003 | 215.161 | 64.296 | 75310 | 63080 | 81730 | 66487 | 75310 | 63080 | 75310 | 63080 |
| Price index | 0,0% | 0,0% | 100,6% | 95,6% | 294,3% | 102,4% | 103,0% | 100,5% | 111,8% | 105,9% | 103,0% | 100,5% | 103,0% | 100,5% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2770 | | 2855 | | 2910 | | 2930 | | 2910 | | 2910 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | | | |
| - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| A8 4.2 qu. | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | n.a. | n.a. | | | | | | | | | | |
| Price EURO | 0 | 0 | 84919 | 61343 | 80463 | 63990 | 85403 | 63546 | 80104 | 63675 | 69518 | 59164 |
| Price index | 0,0% | 0,0% | 116,1% | 97,7% | 110,0% | 101,9% | 116,8% | 101,2% | 109,6% | 101,4% | 95,1% | 94,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2890 | | 2740 | | 2800 | | 2830 | | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | yes | | | | yes |
| - delivery cost included | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

Audi
VW Group



Audi

TTR 1.8/ 225

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| TTR 1.8/ 225 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 43272 | 32536 | 37223 | 30448 | 37202 | 32071 | 44904 | 31762 | 39674 | 30680 | 61028 | 34247 |
| Price index | 125,4% | 109,4% | 107,9% | 102,4% | 107,8% | 107,9% | 130,1% | 106,8% | 115,0% | 103,2% | 176,9% | 115,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 1908 | 1407 | S | S | 1330 | 1147 | S | S | S | S | S | S |
| - automatic gear box | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 2430 | | 2370 | | 2200 | | 2385 | | 2460 | | 2740 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | yes | | | | | | yes | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| TTR 1.8/ 225 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 36904 | 30660 | 52721 | 31807 | 38705 | 31758 | 34503 | 29729 | 48251 | 30564 | 49321 | 34611 |
| Price index | 107,0% | 103,1% | 152,8% | 107,0% | 112,2% | 106,8% | 100,0% | 100,0% | 139,8% | 102,8% | 142,9% | 116,4% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | 1420 | 1235 | S | S | S | S |
| - automatic gear box | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | 2450 | | - | | 2300 | | 2430 | | 2460 | | 2420 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | no | | yes | | no | | yes | | yes |
| - delivery cost included | | yes | | | | yes | | yes | | | | |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available/ * Prices not yet decided

Audi

TTR 1.8/ 225

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| TTR 1.8/ 225 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 61014 | 32963 | 39910 | 32595 | 107.789 | 33.508 | 41199 | 34479 | 43248 | 34003 | 41199 | 34479 | 41199 | 34479 |
| Price index | 176,8% | 110,9% | 115,7% | 109,6% | 312,4% | 112,7% | 119,4% | 116,0% | 125,3% | 114,4% | 119,4% | 116,0% | 119,4% | 116,0% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | 4526 | 1293 | S | S | S | S | S | S | S | S |
| - automatic gear box | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2320 | | 2300 | | 2510 | | 2370 | | 2510 | | 2510 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | | | | | | | |
| - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| TTR 1.8/ 225 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 61014 | 32963 | 43662 | 34715 | 42409 | 33636 | 44318 | 33168 | 41088 | 34240 | 30770 | 27102 |
| Price index | 176,8% | 110,9% | 126,5% | 116,8% | 122,9% | 113,1% | 128,4% | 111,6% | 119,1% | 115,2% | 89,2% | 91,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 1780 | 1370 | S | S | 1510 | 1260 | S | S | S | S |
| - automatic gear box | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. | n.a. |
| - power steering | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | |
| Right-hand-drive | | - | | 2570 | | 2539 | | 2370 | | 2370 | | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | | | | | yes | | yes | | | | yes |
| - delivery cost included | | | | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available

Audi
VW Group



MINI
One
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mini One 1598 cm³ | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 15.100 | 11.760 | 14.210 | 11.744 | 14.600 | 12.586 | 14.916 | 11.665 | 14.244 | 11.581 | 19.526 | 11.980 |
| Price index | 111,2% | 101,9% | 104,7% | 101,8% | 107,5% | 109,1% | 109,9% | 101,1% | 104,9% | 100,4% | 143,8% | 103,8% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 1.030 | 802 | 970 | 802 | 930 | 802 | 778 | 614 | 975 | 793 | 1.460 | 1.197 |
| - automatic gear box | 1.605 | 1.250 | 1.510 | 1.248 | 1.450 | 1.250 | 1.806 | 1.424 | 1.627 | 1.323 | 2.280 | 1.869 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.027 | 800 | 968 | 800 | 928 | 800 | 1.505 | 1.275 | 943 | 767 | 2.650 | 2.172 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mini One 1598 cm³ | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13.856 | 11.586 | 18.621 | 11.850 | 13.845 | 11.538 | 13.576 | 11.805 | 17.171 | 11.584 | 18.029 | 12.217 |
| Price index | 102,1% | 100,4% | 137,2% | 102,7% | 102,0% | 100,0% | 100,0% | 102,3% | 126,5% | 100,4% | 132,8% | 105,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 1.050 | 878 | 1.280 | 815 | S | S | S | S | 1.308 | 797 | 1.428 | 1.200 |
| - automatic gear box | 1.650 | 1.380 | 2.000 | 1.273 | 1.500 | 1.250 | 1.450 | 1.261 | 2.042 | 1.244 | - | - |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.000 | 767 | - | - | 800 | 667 | 920 | 800 | 1.260 | 767 | 952 | 800 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | | no | | no | |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



MINI
One
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|-----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mini One 1598 cm³ | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | 9.832 | 7.175 | 460.445 | 386.928 | 244.628 | 91.379 | 222.792 | 188.807 | 4.124.044 | 3.107.235 | 51.631 | 43.755 | 14.953 | 12.672 |
| Price EURO | 16.763 | 12.234 | 14.146 | 11.887 | 32.874 | 12.280 | 14.239 | 12.067 | 16.173 | 12.185 | 14.953 | 12.672 | 14.953 | 12.672 |
| Price index | 123,5% | 106,0% | 104,2% | 103,0% | 242,1% | 106,4% | 104,9% | 104,6% | 119,1% | 105,6% | 110,1% | 109,8% | 110,1% | 109,8% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | 30.540 | 25.664 | 24.537 | 7.011 | 14.810 | 12.551 | 263.000 | 210.400 | 3.267 | 2.769 | 946 | 802 |
| - automatic gear box | 843 | 733 | 47.600 | 40.000 | 38.302 | 10.943 | 23.069 | 19.550 | 410.000 | 328.000 | 5.093 | 4.316 | 1.475 | 1.250 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 540 | 469 | 30.988 | 26.040 | 21.000 | 6.000 | 14.768 | 12.515 | 255.000 | 204.000 | 3.257 | 2.760 | 944 | 800 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | no | | yes | | no | | yes | | no | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | | yes | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|---------------|----------|-----------|----------|-----------|----------|-----------|-----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mini One 1598 cm³ | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | not available | | 70.171 | 56.076 | 134.304 | 106.791 | 3.753.079 | 2.944.740 | 588.381 | 494.438 | 9.143 | 7.782 |
| Price EURO | not available | | 14.644 | 11.702 | 14.690 | 11.681 | 15.733 | 12.344 | 14.591 | 12.261 | 13.546 | 11.528 |
| Price index | 0,0% | 0,0% | 107,9% | 101,4% | 108,2% | 101,2% | 115,9% | 107,0% | 107,5% | 106,3% | 99,8% | 99,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | 7.500 | 6.000 | | | 38.510 | 32.361 | 830 | 706 |
| - automatic gear box | | | | | 15.200 | 12.160 | | | 60.021 | 50.438 | 980 | 834 |
| - power steering | | | | | S | S | S | S | S | S | S | S |
| - ABS | | | | | S | S | S | S | S | S | S | S |
| - airbag | | | | | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | | | 10.000 | 8.000 | | | 38.394 | 32.264 | - | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 years | | 2 years | | 2 years | | 2 years | | 3 years | |
| - free roadside assistance | | | | | yes | | yes | | yes | | yes | |
| - delivery cost included | | | | | yes | | yes | | yes | | no | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



BMW

318i

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 318i 4dr 1995 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 29.120 | 22.263 | 25.595 | 21.153 | 25.950 | 22.371 | 32.208 | 21.967 | 26.668 | 20.834 | 34.842 | 19.927 |
| Price index | 119,1% | 111,7% | 104,7% | 106,2% | 106,1% | 112,3% | 131,7% | 110,2% | 109,1% | 104,6% | 142,5% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.256 | 1.725 | 2.200 | 1.818 | 2.000 | 1.724 | 2.400 | 1.656 | 2.254 | 1.761 | 2.530 | 2.074 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.700 | 1.300 | 1.573 | 1.300 | 0 | 0 | 1.505 | 1.275 | 1.636 | 1.278 | 2.650 | 2.172 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 318i 4dr 1995 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 26.183 | 21.892 | 36.449 | 21.629 | 26.084 | 21.737 | 24.447 | 21.258 | 31.369 | 20.393 | 35.369 | 22.414 |
| Price index | 107,1% | 109,9% | 149,1% | 108,5% | 106,7% | 109,1% | 100,0% | 106,7% | 128,3% | 102,3% | 144,7% | 112,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.100 | 1.756 | 2.500 | 1.484 | 1.900 | 1.583 | 1.980 | 1.722 | 2.495 | 1.519 | 2.249 | 1.890 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.600 | 1.338 | - | - | 1.560 | 1.278 | 1.500 | 1.304 | 2.100 | 1.279 | 1.547 | 1.300 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | | no | | no | |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW

318i

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 318i 4dr 1995 cm3 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | 20.931 | 12.795 | 851.627 | 715.653 | 453.522 | 156.811 | 375.130 | 317.907 | 7.827.809 | 5.830.248 | 91.392 | 77.450 | 26.468 | 22.431 |
| Price EURO | 35.687 | 21.815 | 26.164 | 21.986 | 60.946 | 21.073 | 23.975 | 20.318 | 30.697 | 22.864 | 26.469 | 22.431 | 26.468 | 22.431 |
| Price index | 146,0% | 109,5% | 107,0% | 110,3% | 249,3% | 105,7% | 98,1% | 102,0% | 125,6% | 114,7% | 108,3% | 112,6% | 108,3% | 112,6% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1.163 | 1.011 | 65.655 | 55.172 | 48.391 | 13.826 | 31.831 | 26.975 | 565.000 | 452.000 | 7.025 | 5.953 | 2.034 | 1.724 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 877 | 762 | 49.504 | 41.600 | 12.000 | 9.700 | 24.002 | 20.341 | 426.000 | 340.800 | 5.292 | 4.485 | 1.534 | 1.300 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | no | | yes | | no | | yes | | no | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | | yes | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|---------------|----------|----------|----------|----------|----------|-----------|-----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 318i 4dr 1995 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | not available | | 122.972 | 98.216 | 230.644 | 183.863 | 6.211.991 | 4.719.575 | 996.736 | 837.593 | 17.423 | 14.828 |
| Price EURO | not available | | 25.662 | 20.496 | 25.228 | 20.111 | 26.041 | 19.784 | 24.718 | 20.771 | 25.811 | 21.967 |
| Price index | 0,0% | 0,0% | 105,0% | 102,9% | 103,2% | 100,9% | 106,5% | 99,3% | 101,1% | 104,2% | 105,6% | 110,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | | | | | 20.400 | 16.320 | 543.329 | 412.214 | 82.719 | 69.512 | 1.220 | 1.038 |
| - power steering | | | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | | | 10.000 | 8.000 | 445.293 | 310.115 | 62.391 | 52.429 | - | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 years | | 2 years | | 2 years | | 2 years | | 3 years | |
| - free roadside assistance | | | | | yes | | yes | | yes | | yes | |
| - delivery cost included | | | | | yes | | yes | | yes | | no | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
520i
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 520i 4dr 2171 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 41.169 | 30.632 | 36.725 | 30.351 | 35.500 | 30.603 | 45.987 | 30.144 | 38.254 | 29.886 | 52.335 | 29.564 |
| Price index | 117,5% | 103,6% | 104,8% | 102,7% | 101,3% | 103,5% | 131,2% | 102,0% | 109,2% | 101,1% | 149,3% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.318 | 1.725 | 2.100 | 1.736 | 2.000 | 1.724 | 2.700 | 1.781 | 2.478 | 1.936 | 3.370 | 2.762 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.814 | 1.350 | 1.633 | 1.350 | 1.566 | 1.350 | 1.570 | 1.331 | 1.728 | 1.329 | 2.750 | 2.254 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 520i 4dr 2171 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 36.316 | 30.365 | 51.528 | 30.577 | 36.018 | 30.015 | 35.046 | 30.475 | 47.787 | 30.483 | 45.906 | 29.984 |
| Price index | 103,6% | 102,7% | 147,0% | 103,4% | 102,8% | 101,5% | 100,0% | 103,1% | 136,4% | 103,1% | 131,0% | 101,4% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.300 | 1.923 | 2.910 | 1.727 | 2.070 | 1.725 | 2.000 | 1.739 | 3.538 | 2.155 | 2.499 | 2.100 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.600 | 1.338 | - | - | 1.350 | 1.125 | 1.550 | 1.348 | 2.184 | 1.330 | 1.606 | 1.350 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | | no | | no | |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
520i
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|-----------|----------|----------|----------|----------|----------|------------|-----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 520i 4dr 2171 cm3 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | 27.634 | 17.821 | 1.142.165 | 959.803 | 674.308 | 221.305 | 521.037 | 441.557 | 10.557.630 | 7.822.104 | 124.688 | 105.668 | 36.112 | 30.603 |
| Price EURO | 47.117 | 30.385 | 35.090 | 29.487 | 90.616 | 29.740 | 33.300 | 28.221 | 41.402 | 30.675 | 36.112 | 30.604 | 36.112 | 30.603 |
| Price index | 134,4% | 102,8% | 100,1% | 99,7% | 258,6% | 100,6% | 95,0% | 95,5% | 118,1% | 103,8% | 103,0% | 103,5% | 103,0% | 103,5% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1.163 | 1.011 | 65.664 | 55.168 | 50.800 | 14.514 | 31.831 | 26.975 | 565.500 | 452.400 | 7.025 | 5.953 | 2.034 | 1.724 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 911 | 792 | 1.606 | 1.350 | 12.500 | 10.000 | 24.002 | 20.341 | 439.000 | 351.200 | 5.496 | 4.658 | 1.593 | 1.350 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | no | | yes | | no | | yes | | no | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | | yes | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|---------------|----------|----------|----------|----------|----------|-----------|-----------|-----------|-----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 520i 4dr 2171 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | not available | | 188.407 | 138.658 | 318.383 | 254.054 | 9.790.270 | 7.370.236 | 1.468.952 | 1.234.413 | 23.360 | 19.881 |
| Price EURO | not available | | 39.318 | 28.936 | 34.824 | 27.788 | 41.041 | 30.896 | 36.428 | 30.612 | 34.608 | 29.454 |
| Price index | 0,0% | 0,0% | 112,2% | 97,9% | 99,4% | 94,0% | 117,1% | 104,5% | 103,9% | 103,5% | 98,7% | 99,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | | | | | 21.700 | 17.360 | 543.329 | 412.214 | 82.719 | 69.512 | 1.350 | 1.149 |
| - power steering | | | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | | | 10.000 | 8.000 | | | 64.790 | 54.446 | - | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 years | | 2 years | | 2 years | | 2 years | | 3 years | |
| - free roadside assistance | | | | | yes | | yes | | yes | | yes | |
| - delivery cost included | | | | | yes | | yes | | yes | | no | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



BMW

735i

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 735iA 4dr 3600 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 78.172 | 56.647 | 68.210 | 56.372 | 66.700 | 57.500 | 92.814 | 58.027 | 72.329 | 56.507 | 104.989 | 58.569 |
| Price index | 120,3% | 100,5% | 105,0% | 100,0% | 102,7% | 102,0% | 142,9% | 102,9% | 111,3% | 100,2% | 161,6% | 103,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.932 | 1.400 | 1.694 | 1.400 | 1.624 | 1.400 | 1.570 | 1.331 | 1.664 | 1.380 | 2.799 | 2.294 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 735iA 4dr 3600 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 67.638 | 56.553 | 94.553 | 56.575 | 67.852 | 56.543 | 64.961 | 56.487 | 91.043 | 56.833 | 90.652 | 57.150 |
| Price index | 104,1% | 100,3% | 145,6% | 100,4% | 104,5% | 100,3% | 100,0% | 100,2% | 140,2% | 100,8% | 139,5% | 101,4% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.700 | 1.421 | - | - | 1.400 | 1.167 | 1.610 | 1.400 | 2.266 | 1.380 | 1.666 | 1.400 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | | no | | no | |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
735i
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|-----------|-----------|-----------|----------|-----------|----------|------------|------------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 735iA 4dr 3600 cm3 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | 70.893 | 32.810 | 2.173.318 | 1.826.318 | 1.396.845 | 427.007 | 1.014.277 | 859.556 | 20.232.280 | 14.745.824 | 234.272 | 198.536 | 67.850 | 57.500 |
| Price EURO | 120.874 | 55.942 | 66.769 | 56.108 | 187.713 | 57.383 | 64.824 | 54.936 | 79.342 | 57.827 | 67.850 | 57.500 | 67.850 | 57.500 |
| Price index | 186,1% | 99,2% | 102,8% | 99,5% | 289,0% | 101,8% | 99,8% | 97,5% | 122,1% | 102,6% | 104,4% | 102,0% | 104,4% | 102,0% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 944 | 821 | 1.666 | 1.400 | 13.000 | 10.400 | 25.190 | 21.904 | 453.000 | 362.400 | 5.699 | 4.830 | 1.652 | 1.400 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | no | | yes | | no | | yes | | no | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | | yes | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|---------------|----------|----------|----------|----------|----------|------------|------------|-----------|-----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 735iA 4dr 3600 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | not available | | 343.799 | 252.363 | 612.396 | 489.265 | 18.368.711 | 13.834.280 | 2.908.991 | 2.444.530 | 42.816 | 36.439 |
| Price EURO | | | 71.746 | 52.664 | 66.983 | 53.515 | 77.002 | 57.993 | 72.139 | 60.621 | 63.431 | 53.984 |
| Price index | 0,0% | 0,0% | 110,4% | 93,4% | 103,1% | 94,9% | 118,5% | 102,9% | 111,0% | 107,5% | 97,6% | 95,8% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | | | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | | | 10.000 | 8.000 | | | 67.190 | 56.462 | - | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 years | | 2 years | | 2 years | | 2 years | | 3 years | |
| - free roadside assistance | | | | | yes | | yes | | yes | | yes | |
| - delivery cost included | | | | | yes | | yes | | yes | | no | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
X5
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| X5 5dr 2979 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 52.912 | 38.012 | 45.524 | 37.623 | 44.250 | 38.147 | 61.051 | 39.201 | 47.685 | 37.254 | 68.816 | 38.643 |
| Price index | 122,0% | 102,0% | 105,0% | 101,0% | 102,0% | 102,4% | 140,8% | 105,2% | 110,0% | 100,0% | 158,7% | 103,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.401 | 1.725 | 2.408 | 1.990 | 2.000 | 1.724 | 2.700 | 1.761 | 2.478 | 1.936 | S | S |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.879 | 1.350 | 1.633 | 1.350 | 1.566 | 1.350 | 1.570 | 1.329 | 1.701 | 1.329 | 2.790 | 2.287 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| X5 5dr 2979 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 45.552 | 38.087 | 62.996 | 37.382 | 45.019 | 37.516 | 43.369 | 37.712 | 59.946 | 37.793 | 62.766 | 38.251 |
| Price index | 105,0% | 102,2% | 145,3% | 100,3% | 103,8% | 100,7% | 100,0% | 101,2% | 138,2% | 101,4% | 144,7% | 102,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2.200 | 1.839 | 2.800 | 1.662 | 2.020 | 1.683 | 2.080 | 1.809 | 2.995 | 1.824 | 2.487 | 2.090 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1.600 | 1.338 | - | - | 1.350 | 1.125 | 1.553 | 1.329 | 2.184 | 1.330 | 1.606 | 1.350 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | | no | | no | |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
X5
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|-----------|-----------|----------|-----------|----------|------------|-----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| X5 5dr 2979 cm3 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | 55.721 | 22.205 | 1.506.109 | 1.265.638 | 908.261 | 283.590 | 691.466 | 585.988 | 13.639.253 | 9.951.402 | 155.421 | 131.713 | 45.013 | 38.147 |
| Price EURO | 95.006 | 37.860 | 46.271 | 38.883 | 122.055 | 38.110 | 44.193 | 37.451 | 53.487 | 39.025 | 45.013 | 38.147 | 45.013 | 38.147 |
| Price index | 219,1% | 101,6% | 106,7% | 104,4% | 281,4% | 102,3% | 101,9% | 100,5% | 123,3% | 104,8% | 103,8% | 102,4% | 103,8% | 102,4% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1.163 | 1.011 | 65.655 | 55.172 | 50.800 | 14.514 | 31.831 | 26.975 | 565.500 | 452.400 | 7.025 | 5.953 | 2.034 | 1.724 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 911 | 792 | 52.292 | 43.943 | 12.500 | 10.000 | 24.291 | 21.123 | 449.000 | 359.200 | 5.496 | 4.658 | 1.593 | 1.350 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | | 2 years | |
| - free roadside assistance | no | | no | | yes | | no | | yes | | no | | yes | |
| - delivery cost included | yes | | yes | | no | | yes | | yes | | no | | yes | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|---------------|----------|-----------|----------|-----------|----------|------------|-----------|-----------|-----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| X5 5dr 2979 cm3 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | not available | | 260.904 | 192.342 | 409.923 | 327.286 | 12.237.026 | 9.194.537 | 1.912.387 | 1.607.048 | 29.019 | 24.697 |
| Price EURO | not available | | 54.447 | 40.139 | 44.837 | 35.798 | 51.298 | 38.543 | 47.424 | 39.852 | 42.990 | 36.588 |
| Price index | 0,0% | 0,0% | 125,5% | 107,7% | 103,4% | 96,1% | 118,3% | 103,5% | 109,4% | 107,0% | 99,1% | 98,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | S | S | S | S | S | S | S | S |
| - automatic gear box | | | | | 22.500 | 18.000 | 543.329 | 412.214 | 82.719 | 69.512 | 1.350 | 1.149 |
| - power steering | | | | | S | S | S | S | S | S | S | S |
| - ABS | | | | | S | S | S | S | S | S | S | S |
| - airbag | | | | | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | | | 10.000 | 8.000 | | | 64.790 | 54.446 | - | - |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 years | | 2 years | | 2 years | | 2 years | | 3 years | |
| - free roadside assistance | | | | | yes | | yes | | yes | | yes | |
| - delivery cost included | | | | | yes | | yes | | yes | | no | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



CITROEN
C2 1,4HDi
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C2 1,4HDi | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13.340 | 10.689 | 13.230 | 10.934 | 12.740 | 10.983 | NA | NA | 12.920 | 10.504 | 18.971 | 10.985 |
| Price index | 104,7% | 104,3% | 103,8% | 106,7% | 100,0% | 107,1% | | | 101,4% | 102,5% | 148,9% | 107,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 850 | 662 | 1000 | 826 | 1100 | 894 | | | 950 | 772 | NA | NA |
| - automatic gear box | NA | NA | NA | NA | NA | NA | | | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | | | S | S | S | S |
| - ABS | S | S | S | S | S | S | | | 450 | 366 | 700 | 386 |
| - airbag | S | S | S | S | S | S | | | S | S | S | S |
| Right-hand-drive | 835 | 650 | 787 | 650 | 754 | 650 | | | 800 | 650 | 1180 | 650 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | | | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | yes | yes |
| - delivery cost included | no | no | yes | yes | no | no | | | no | no | yes | yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C2 1,4HDi | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 12.750 | 10.661 | NA | NA | 12.950 | 10.792 | 12.583 | 10.942 | 16.770 | 10.250 | 17.286 | 11.018 |
| Price index | 100,1% | 104,0% | | | 101,6% | 105,3% | 98,8% | 106,7% | 131,6% | 100,0% | 135,7% | 107,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 950 | 794 | | | 800 | 667 | 950 | 826 | NA | NA | NA | NA |
| - automatic gear box | NA | NA | | | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | | | S | S | S | S | S | S | S | S |
| - ABS | S | S | | | S | S | S | S | S | S | 356 | 299 |
| - airbag | S | S | | | S | S | S | S | S | S | S | S |
| Right-hand-drive | 777 | 650 | | | 780 | 650 | 748 | 650 | 1067 | 650 | 774 | 650 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | | | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | | | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES



CITROEN
C2 1,4HDI
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C2 1,4HDI | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | NA | NA | 11487 | 9653 | 24255 | 9451 | 11626 | 9852 | 11082 | 8866 | 11657 | 9879 | 13199 | 11186 |
| Price index | | | 90,2% | 94,2% | 190,4% | 92,2% | 91,3% | 96,1% | 87,0% | 86,5% | 91,5% | 96,4% | 103,6% | 109,1% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | 983 | 826 | 1613 | 461 | 895 | 895 | 715 | 572 | 898 | 898 | 820 | 820 |
| - automatic gear box | | | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | | | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | 584 | 491 | S | S | 479 | 406 | 556 | 445 | 463 | 393 | 429 | 364 |
| - airbag | | | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 774 | 650 | 2275 | 650 | 767 | 650 | 813 | 650 | 767 | 650 | 767 | 650 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | | | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | | | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C2 1,4HDI | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 11985 | 6898 | 11144 | 8860 | NA | NA | 11897 | 9914 | 11903 | 10003 | 11965 | 10.183 |
| Price index | 94,1% | 67,3% | 87,5% | 86,4% | | | 93,4% | 96,7% | 93,4% | 97,6% | 93,9% | 99,3% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 835 | 684 | | | 629 | 524 | 868 | 729 | 740 | 630 |
| - automatic gear box | NA | NA | NA | NA | | | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | | | S | S | S | S | S | S |
| - ABS | 400 | 339 | 459 | 376 | | | 629 | 524 | 533 | 448 | 519 | 441 |
| - airbag | S | S | S | S | | | S | S | S | S | S | S |
| Right-hand-drive | S | S | 793 | 650 | | | 780 | 650 | 774 | 650 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | | | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | yes | yes | yes | yes | | | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | | | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES



CITROEN
C3 1,4HDi
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C3 1,4HDi | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13.900 | 11.138 | 14.110 | 11.661 | 13.520 | 11.655 | | | 13.345 | 10.850 | NA | NA |
| Price index | 104,7% | 103,8% | 106,3% | 108,7% | 101,8% | 108,6% | | | 100,5% | 101,1% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | 850 | 662 | 1000 | 826 | 1050 | 905 | | | NA | NA | | |
| - automatic gear box | NA | NA | NA | NA | NA | NA | | | NA | NA | | |
| - power steering | S | S | S | S | S | S | | | S | S | | |
| - ABS | S | S | S | S | S | S | | | S | S | | |
| - airbag | S | S | S | S | S | S | | | S | S | | |
| Right-hand-drive | 835 | 650 | 787 | 650 | 754 | 650 | | | 800 | 650 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | | | 2 | 2 | | |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | | |
| - delivery cost included | no | no | yes | yes | no | no | | | no | no | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C3 1,4HDi | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13.600 | 11.371 | 16.814 | 11.082 | 13.280 | 11.067 | 13.410 | 11.661 | 17.560 | 10.731 | 17.950 | 11.576 |
| Price index | 102,4% | 106,0% | 126,6% | 103,3% | 100,0% | 103,1% | 101,0% | 108,7% | 132,2% | 100,0% | 135,2% | 107,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 950 | 794 | 850 | 702 | S | S | 950 | 826 | 995 | 606 | 800 | 672 |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 777 | 650 | S | S | 780 | 650 | 748 | 650 | 1067 | 650 | 774 | 650 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | no | no | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES



CITROEN
C3 1,4HDI
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C3 1,4HDI | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 13.080 | 10.099 | 11.978 | 10.066 | 25.196 | 9.774 | 11.383 | 9.646 | 11.817 | 9.454 | 11.793 | 9.994 | 12.494 | 10.588 |
| Price index | 98,5% | 94,1% | 90,2% | 93,8% | 189,7% | 91,1% | 85,7% | 89,9% | 89,0% | 88,1% | 88,8% | 93,1% | 94,1% | 98,7% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | 983 | 826 | 2283 | 652 | 895 | 758 | 715 | 572 | 898 | 761 | 820 | 695 |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | 676 | 568 | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | S | S | 774 | 650 | 2275 | 650 | 767 | 650 | 774 | 650 | 767 | 650 | 767 | 650 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C3 1,4HDI | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13.330 | 7.923 | 11.582 | 10.066 | 14.121 | 11.209 | 11.918 | 9.932 | 12.737 | 10.703 | 13.259 | 11.284 |
| Price index | 100,4% | 73,8% | 87,2% | 85,8% | 106,3% | 104,4% | 89,7% | 92,5% | 95,9% | 99,7% | 99,8% | 105,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 835 | 684 | 875 | 700 | 646 | 542 | 868 | 729 | 741 | 630 |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | 400 | 339 | 459 | 376 | S | S | 646 | 542 | 533 | 448 | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | S | S | 793 | 650 | 813 | 650 | 780 | 650 | 793 | 650 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES



CITROEN
Xsara 1,4
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara 1,4 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 17.610 | 13.715 | 16.450 | 13.595 | 16.375 | 14.116 | 14.670 | 11.653 | 16.182 | 13.156 | NA | NA |
| Price index | 120,0% | 115,8% | 112,1% | 114,8% | 111,6% | 119,2% | 100,0% | 100,0% | 110,3% | 111,1% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | NA | NA | 1100 | 948 | S | S | 800 | 650 | | |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | | |
| - power steering | S | S | S | S | S | S | S | S | S | S | | |
| - ABS | S | S | S | S | S | S | S | S | S | S | | |
| - airbag | S | S | S | S | S | S | S | S | S | S | | |
| Right-hand-drive | 899 | 700 | 847 | 700 | 812 | 700 | 950 | 700 | 861 | 700 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | | |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | | |
| - delivery cost included | no | no | yes | yes | no | no | yes | yes | no | no | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara 1,4 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 16.250 | 13.587 | 18.153 | 11.964 | 16.770 | 13.975 | 15.635 | 13.596 | 19.555 | 13.043 | 19.407 | 13.130 |
| Price index | 110,8% | 114,8% | 123,7% | 101,1% | 114,3% | 118,0% | 106,6% | 114,8% | 133,3% | 110,2% | 132,3% | 110,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | 850 | 708 | NA | NA | 995 | 612 | 914 | 768 |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 837 | 700 | S | S | 840 | 700 | 805 | 700 | 1139 | 700 | 833 | 700 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | no | no | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES


CITROEN
Xsara 1,4
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara 1,4 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 15.776 | 12.477 | 14.931 | 12.547 | 29.994 | 11.097 | NA | NA | 12.989 | 10.391 | 12.598 | 10.677 | 13.015 | 11.030 |
| Price index | 107,5% | 105,4% | 101,8% | 106,0% | 204,5% | 93,7% | | | 88,5% | 87,8% | 85,9% | 90,2% | 88,7% | 93,2% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | 1198 | 1007 | 1613 | 461 | | | S | S | S | S | S | S |
| - automatic gear box | NA | NA | NA | NA | NA | NA | | | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | | | S | S | S | S | S | S |
| - ABS | S | S | 676 | 568 | S | S | | | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | | | S | S | S | S | S | S |
| Right-hand-drive | S | S | 833 | 700 | 2450 | 700 | | | 875 | 700 | 826 | 700 | 826 | 700 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 1 | 1 | | | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | no | no | | | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara 1,4 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 14.190 | 8.896 | 12.897 | 10.254 | 15.885 | 12.620 | 14.917 | 12.431 | 13.947 | 11.720 | 15.177 | 12.917 |
| Price index | 96,7% | 75,1% | 87,9% | 86,6% | 108,3% | 106,6% | 101,7% | 105,0% | 95,1% | 99,0% | 103,5% | 109,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | 789 | 647 | 850 | 680 | 822 | 685 | 987 | 829 | S | S |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | S | S | 854 | 700 | 875 | 700 | 840 | 700 | 833 | 700 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES


CITROEN
Xsara Picasso HDi 90
EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara Picasso HDi 90 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23.613 | 18.390 | 21.816 | 18.030 | 21.210 | 18.284 | | | 21.539 | 17.511 | 29.150 | 16.592 |
| Price index | 114,6% | 112,1% | 105,9% | 109,9% | 102,9% | 111,5% | | | 104,5% | 106,8% | 141,4% | 101,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | | | S | S | 1500 | 826 |
| - automatic gear box | NA | NA | NA | NA | NA | NA | | | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | | | S | S | S | S |
| - ABS | S | S | S | S | S | S | | | S | S | S | S |
| - airbag | S | S | S | S | S | S | | | S | S | S | S |
| Right-hand-drive | 899 | 700 | 847 | 700 | 812 | 700 | | | 861 | 700 | 1270 | 700 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | | | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | yes | yes |
| - delivery cost included | no | no | yes | yes | no | no | | | no | no | yes | yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara Picasso HDi 90 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 21.800 | 18.227 | NA | NA | 20.610 | 17.175 | 20.734 | 18.030 | 28.690 | 17.376 | 29.890 | 16.404 |
| Price index | 105,8% | 111,1% | | | 100,0% | 104,7% | 100,6% | 109,9% | 139,2% | 105,9% | 145,0% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | | | S | S | S | S | 1300 | 792 | 1117 | 939 |
| - automatic gear box | NA | NA | | | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | | | S | S | S | S | S | S | S | S |
| - ABS | S | S | | | S | S | S | S | S | S | S | S |
| - airbag | S | S | | | S | S | S | S | S | S | S | S |
| Right-hand-drive | 837 | 700 | | | 840 | 700 | 805 | 700 | 1139 | 700 | 833 | 700 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | | | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | | | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES



CITROEN
Xsara Picasso HDi 90
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara Picasso HDi 90 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | NA | NA | 20.117 | 16.905 | 53.350 | 17.966 | NA | NA | 18.769 | 15.015 | 18.840 | 15.966 | NA | NA |
| Price index | | | 97,6% | 103,1% | 258,9% | 109,5% | | | 91,1% | 91,5% | 91,4% | 97,3% | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | 1167 | 981 | S | S | | | 755 | 604 | S | S | | |
| - automatic gear box | | | NA | NA | NA | NA | | | NA | NA | NA | NA | | |
| - power steering | | | S | S | S | S | | | S | S | S | S | | |
| - ABS | | | S | S | S | S | | | S | S | S | S | | |
| - airbag | | | S | S | S | S | | | S | S | S | S | | |
| Right-hand-drive | | | 833 | 700 | 2450 | 700 | | | 875 | 700 | 826 | 700 | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | 2 | 1 | 1 | | | 2 | 2 | 2 | 2 | | |
| - free roadside assistance | | | yes | yes | yes | yes | | | yes | yes | yes | yes | | |
| - delivery cost included | | | no | no | no | no | | | no | no | no | no | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Xsara Picasso HDi 90 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 22.541 | 12.284 | 18.402 | 14.631 | 21.765 | 17.324 | 19.904 | 16.586 | 19.888 | 16.713 | 20.955 | 17.834 |
| Price index | 109,4% | 74,9% | 89,3% | 89,2% | 105,6% | 105,6% | 96,6% | 101,1% | 96,5% | 101,9% | 101,7% | 108,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | 1258 | 1006 | 729 | 608 | 1237 | 1040 | S | S |
| - automatic gear box | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | S | S | 854 | 700 | 875 | 700 | 840 | 700 | 833 | 700 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES


CITROEN
C5 HDi 110

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model C5 HDi 110 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 25.150 | 19.587 | 23.550 | 19.463 | 23.330 | 20.112 | 27.850 | 19.100 | 23.535 | 19.134 | 32.400 | 18.382 |
| Price index | 112,4% | 110,4% | 105,3% | 109,7% | 104,3% | 113,4% | 124,5% | 107,7% | 105,2% | 107,9% | 144,8% | 103,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | | | S | S | S | S |
| - automatic gear box | 1800 | 1402 | 1200 | 992 | NA | NA | | | 1563 | 1271 | 2600 | 1432 |
| - power steering | S | S | S | S | S | S | | | S | S | S | S |
| - ABS | S | S | S | S | S | S | | | S | S | S | S |
| - airbag | S | S | S | S | S | S | | | S | S | S | S |
| Right-hand-drive | 1245 | 970 | 1174 | 970 | 1125 | 970 | | | 1193 | 970 | 1760 | 970 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | | | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | yes | yes |
| - delivery cost included | no | no | yes | yes | no | no | | | no | no | yes | yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model C5 HDi 110 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 24.450 | 20.443 | 29.401 | 17.738 | 23.600 | 19.667 | 22.368 | 19.450 | 29.650 | 18.094 | 31.810 | 18.017 |
| Price index | 109,3% | 115,3% | 131,4% | 100,0% | 105,5% | 110,9% | 100,0% | 109,7% | 132,6% | 102,0% | 142,2% | 101,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1150 | 962 | NA | NA | 1450 | 1208 | 1140 | 991 | 1725 | 1050 | 1680 | 1412 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1160 | 970 | S | S | 1164 | 970 | 1116 | 970 | 1593 | 970 | 1154 | 970 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | no | no | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES



CITROEN
C5 HDi 110
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C5 HDi 110 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | NA | NA | 22.304 | 18.743 | 43.203 | 15.140 | 20.394 | 17.283 | 22.105 | 17.684 | 21.218 | 17.981 | 20.941 | 17.747 |
| Price index | | | 99,7% | 105,7% | 193,1% | 85,4% | 91,2% | 97,4% | 98,8% | 99,7% | 94,9% | 101,4% | 93,6% | 100,1% |
| Major options | | | S | S | S | S | S | S | S | S | S | S | S | S |
| - air conditioning | | | NA | NA | 3360 | 960 | NA | NA | NA | NA | NA | NA | NA | NA |
| - automatic gear box | | | S | S | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 1154 | 970 | 3395 | 970 | 1145 | 970 | 1213 | 970 | 1145 | 970 | 1145 | 970 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | 2 | 1 | 1 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | | | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | | | no | no | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C5 HDi 110 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | NA | NA | 19.220 | 15.281 | 22.565 | 17.964 | 21.794 | 18.162 | 22.745 | 19.114 | 21.256 | 18.090 |
| Price index | | | 85,9% | 86,2% | 100,9% | 101,3% | 97,4% | 102,4% | 101,7% | 107,8% | 95,0% | 102,0% |
| Major options | | | S | S | S | S | S | S | S | S | S | S |
| - air conditioning | | | NA | NA | NA | NA | NA | NA | NA | NA | 1778 | 1513 |
| - automatic gear box | | | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 1183 | 970 | 1213 | 970 | 1164 | 970 | 1154 | 970 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | | | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | | | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES



CITROEN
C8 HDi 110

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model C8 HDi 110 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 32.530 | 25.335 | 31.120 | 25.719 | 30.120 | 25.966 | 36.270 | 25.470 | 31.441 | 25.562 | 45.690 | 25.703 |
| Price index | 110,0% | 101,1% | 105,2% | 102,6% | 101,8% | 103,6% | 122,6% | 101,6% | 106,3% | 102,0% | 154,5% | 102,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | | | S | S | S | S |
| - automatic gear box | 2200 | 1713 | 2200 | 1818 | 1400 | 1207 | | | 1750 | 1423 | 2600 | 1432 |
| - power steering | S | S | S | S | S | S | | | S | S | S | S |
| - ABS | S | S | S | S | S | S | | | S | S | S | S |
| - airbag | S | S | S | S | S | S | | | S | S | S | S |
| Right-hand-drive | 1245 | 970 | 1174 | 970 | 1125 | 970 | | | 1193 | 970 | 1760 | 970 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | | | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | | | yes | yes | yes | yes |
| - delivery cost included | no | no | yes | yes | no | no | | | no | no | yes | yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model C8 HDi 110 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 31.950 | 26.714 | 41.546 | 25.065 | 30.690 | 25.575 | 29.580 | 25.722 | 41.515 | 25.320 | 36.200 | 25.200 |
| Price index | 108,0% | 106,6% | 140,5% | 100,0% | 103,8% | 102,0% | 100,0% | 102,6% | 140,3% | 101,0% | 122,4% | 100,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1200 | 1003 | NA | NA | 1500 | 1250 | 2090 | 1817 | 1800 | 1096 | 1600 | 1345 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 1160 | 970 | S | S | 1164 | 970 | 1116 | 970 | 1593 | 970 | 1154 | 970 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | yes | yes | no | no | yes | yes | no | no | no | no | no | no |

Notes:

CITROEN
EURO ZONE COUNTRIES



CITROEN
C8 HDi 110
Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C8 HDi 110 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | NA | NA | NA | NA | 73.306 | 23.815 | NA | NA | 34.042 | 27.233 | 27.859 | 23.609 | 27.848 | 23.600 |
| Price index | | | | | 247,8% | 95,0% | | | 115,1% | 108,7% | 94,2% | 94,2% | 94,1% | 94,2% |
| Major options | | | | | S | S | | | S | S | S | S | S | S |
| - air conditioning | | | | | NA | NA | | | NA | NA | 1448 | 1227 | 1763 | 1494 |
| - automatic gear box | | | | | S | S | | | S | S | S | S | S | S |
| - power steering | | | | | S | S | | | S | S | S | S | S | S |
| - ABS | | | | | S | S | | | S | S | S | S | S | S |
| - airbag | | | | | S | S | | | S | S | S | S | S | S |
| Right-hand-drive | | | | | 3395 | 970 | | | 1213 | 970 | 1145 | 970 | 1145 | 970 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | 1 | 1 | | | 2 | 2 | 2 | 2 | 2 | 2 |
| - free roadside assistance | | | | | yes | yes | | | yes | yes | yes | yes | yes | yes |
| - delivery cost included | | | | | no | no | | | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| C8 HDi 110 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | NA | NA | 27.755 | 22.068 | 31.329 | 24.975 | 27.755 | 23.129 | 29.639 | 24.907 | 29.122 | 24.785 |
| Price index | | | 93,8% | 88,0% | 105,9% | 99,6% | 93,8% | 92,3% | 100,2% | 99,4% | 98,5% | 98,9% |
| Major options | | | S | S | S | S | S | S | S | S | S | S |
| - air conditioning | | | NA | NA | 1531 | 1225 | NA | NA | NA | NA | 1300 | 1106 |
| - automatic gear box | | | S | S | S | S | S | S | S | S | S | S |
| - power steering | | | S | S | S | S | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S | S | S | S | S |
| - airbag | | | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 1183 | 970 | 1213 | 970 | 1183 | 970 | 1183 | 970 | S | S |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 2 | 3 | 3 |
| - free roadside assistance | | | yes | yes | yes | yes | yes | yes | yes | yes | yes | yes |
| - delivery cost included | | | no | no | no | no | no | no | no | no | no | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

CITROEN
NON EURO ZONE COUNTRIES



MAKE DAIHATSU
Model CUORE 5DR

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model (CUORE 5DR) | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | N.A | N.A | N.A | N.A |
| Price EURO | 7836 | 6279 | 7801 | 6371 | 7438 | 6412 | 7012 | 5526 | | | | |
| Price index | 111,8% | 113,6% | 111,3% | 115,3% | 106,1% | 116,0% | 100,0% | 100,0% | | | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | 890 | 713 | 1180 | 975,21 | 920 | 893 | STD | STD | | | | |
| - automatic gear box | 990 | 778 | 800 | 661,16 | 970 | 836 | N.A | N.A | | | | |
| - power steering | STD | STD | STD | STD | 415 | 358 | STD | STD | | | | |
| - ABS | STD | STD | STD | STD | STD | STD | STD | STD | | | | |
| - airbag | STD | STD | STD | STD | STD | STD | STD | STD | | | | |
| Right-hand-drive | 1248 | 1000 | 1210 | 1000 | 1000 | 862 | N.A | N.A | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | | | | | |
| - free roadside assistance | NO | | YES | | NO | | NO | | | | | |
| - delivery cost included | YES | | YES | | NO | | YES | | | | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model (CUORE 5DR) | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 7876 | 6485 | 8847 | 5831 | 7247 | 5526 | 7807 | 6528 | 7747 | 5656 | 9380 | 6623 |
| Price index | 112,3% | 117,4% | 126,2% | 105,5% | 103,4% | 100,0% | 111,3% | 118,1% | 110,5% | 102,4% | 133,8% | 119,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | STD | STD | N.A | N.A | STD | STD | 1130 | 982,61 | 799 | 486,6 | N.A | N.A |
| - automatic gear box | 800 | 668,9 | 1000 | 659 | 800 | 666,67 | 800 | 695,65 | 999 | 608,4 | N.A | N.A |
| - power steering | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD |
| - ABS | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD |
| - airbag | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD | STD |
| Right-hand-drive | 1525 | 1275 | STD | STD | 1000 | 833,34 | 1150 | 1000 | 1650 | 1000 | 901,06 | 757,19 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | |
| - free roadside assistance | YES | | NO | | NO | | YES | | NO | | NO | |
| - delivery cost included | YES | | NO | | YES | | YES | | NO | | NO | |

Notes: X This model has been introduced by small scale in Malta.

(if necessary)

X The model have been introduced as a name of "Charade" in UK and Ireland.
X

MAKE DAIHATSU
GROUP



MAKE
Model Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model (.....) | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A |
| Price EURO | | | | | | | | | | | | | | |
| Price index | | | | | | | | | | | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|-----------|-----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|----------------------------------|-----------------------------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model (.....) | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | N.A(Notes | N.A(Notes | N.A | N.A | N.A | N.A | N.A | N.A | N.A | N.A | 7758 | 6460 |
| Price EURO | | | | | | | | | | | | |
| Price index | | | | | | | | | | | 110,6% | 116,9% |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | | | STD 1074 STD STD STD | STD 876,2 STD STD STD |
| Right-hand-drive | | | | | | | | | | | STD | STD |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | | | 3 YEARS YES YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes: X This model has been introduced by small scale in Malta.

(if necessary)

X The model have been introduced as a name of "Charade" in UK
X

MAKE DAIHATSU
Group



**FIAT
PANDA**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 9900 | 7857 | 9140 | 7554 | 9590 | 8267 | 9090 | 7157 | 8810 | 6923 | | |
| Price index | 114,0% | 113,5% | 105,2% | 109,1% | 110,4% | 119,4% | 104,6% | 103,4% | 101,4% | 100,0% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | 761 | 604 | 1100 | 909 | 850 | 733 | S | | 735 | 578 | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | 594 | 471 | 750 | 620 | 575 | 496 | 545 | 429 | 529 | 415 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 5 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | | |

| | FR(*) | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 9435 | 7889 | 12495 | 8142 | 8761 | 7301 | 8687 | 7554 | 9795 | 6953 | 11273 | 7285 |
| Price index | 108,6% | 113,9% | 143,8% | 117,6% | 100,9% | 105,5% | 100,0% | 109,1% | 112,8% | 100,4% | 129,8% | 105,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 840 | 702 | 750 | 489 | 750 | 625 | 1036 | 909 | 695 | 423 | 740 | 478 |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 566 | 473 | S | | 526 | 438 | 521 | 620 | 588 | 417 | 676 | 437 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | NO | |

(*)Vers. CLASS

**MAKE
GROUP**



FIAT

PANDA**Group NON EURO ZONE COUNTRIES**

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.2 8V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 6200 | 4740 | 253900 | 208115 | 122868 | 51323 | | | 2280000 | 1824000 | | | | |
| Price EURO | 10571 | 8082 | 7800 | 6394 | 16511 | 6897 | | | 9057 | 7245 | | | | |
| Price index | 121,7% | 116,7% | 89,8% | 92,3% | 190,1% | 99,6% | | | 104,3% | 104,6% | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | | 614 | 504 | 1249 | 522 | | | 814 | 651 | | | | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | | | | |
| - power steering | S | | S | | S | | | | S | | | | | |
| - ABS | S | | S | | S | | | | S | | | | | |
| - airbag | S | | S | | S | | | | S | | | | | |
| Right-hand-drive | S | | 468 | 384 | 991 | 414 | | | 543 | 435 | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | 2 | | | | | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | | | | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.2 8V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 35800 | 29344 | | | | | 339900 | 285630 | 6895 | 5868 |
| Price EURO | | | 7471 | 6124 | | | | | 8429 | 7083 | 10215 | 8693 |
| Price index | | | 86,0% | 88,4% | | | | | 97,0% | 102,3% | 117,6% | 125,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | 730 | 599 | | | | | 741 | 623 | NA | |
| - automatic gear box | | | NA | | | | | | NA | | NA | |
| - power steering | | | S | | | | | | S | | S | |
| - ABS | | | S | | | | | | S | | S | |
| - airbag | | | S | | | | | | S | | S | |
| Right-hand-drive | | | 448 | 367 | | | | | 506 | 425 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | | | | | 2 | | 3 | |
| - free roadside assistance | | | YES | | | | | | YES | | YES | |
| - delivery cost included | | | YES | | | | | | YES | | YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

**FIAT
PUNTO**

EURO ZONE COUNTRIES

| | AT(*) | | BE | | DE | | EL | | ES | | FI(*) | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V ACTIVE BZ 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 10300 | 8175 | 10750 | 8884 | 10800 | 9310 | 9760 | 7685 | 10860 | 8590 | 13490 | 8165 |
| Price index | 105,5% | 106,4% | 110,1% | 115,6% | 110,7% | 121,1% | 100,0% | 100,0% | 111,3% | 111,8% | 138,2% | 106,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | 1020 | 807 | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | 600 | 472 | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 721 | 572 | 753 | 622 | 756 | 652 | 683 | 538 | 760 | 601 | 944 | 572 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 5 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | YES | |

(*)VERS.:1.2 FIVE MILLION

(*)VERS.:1.2 8V

(*)VERS:1.2 Dynamic

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V ACTIVE BZ 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 9985 | 8349 | 13295 | 8639 | 10028 | 8357 | 10217 | 8884 | 11895 | 8232 | 12025 | 7917 |
| Price index | 102,3% | 108,6% | 136,2% | 112,4% | 102,7% | 108,7% | 104,7% | 115,6% | 121,9% | 107,1% | 123,2% | 103,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 1030 | 861 | 760 | 494 | 800 | 667 | S | | 920 | 560 | 815 | 537 |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | 610 | 396 | S | | S | | 445 | 271 | 310 | 204 |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 699 | 584 | S | | 702 | 585 | 715 | 622 | 833 | 576 | 842 | 554 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | NO | |

**MAKE
GROUP**



FIAT

PUNTOGroup **NON EURO ZONE COUNTRIES**

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.2 8V ACTIVE BZ 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 6420 | 5070 | 291900 | 239262 | 145062 | 59229 | | | 2380000 | 1904000 | | | 5894 | 4995 |
| Price EURO | 10946 | 8645 | 8968 | 7351 | 19494 | 7959 | | | 9454 | 7563 | | | 9036 | 7657 |
| Price index | 112,2% | 112,5% | 91,9% | 95,6% | 199,7% | 103,6% | | | 96,9% | 98,4% | | | 92,6% | 99,6% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | | 1075 | 881 | 1846 | 754 | | | 933 | 747 | | | NA | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | | | S | |
| - power steering | S | | S | | S | | | | S | | | | S | |
| - ABS | 418 | 330 | 768 | 630 | S | | | | 516 | 413 | | | S | |
| - airbag | S | | S | | S | | | | S | | | | S | |
| Right-hand-drive | S | | 628 | 515 | 1365 | 557 | | | 662 | 529 | | | 633 | 536 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | 2 | | | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | | | YES | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | | | YES | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.2 8V ACTIVE BZ 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 37500 | 30738 | 106900 | 85520 | 2070001 | 1694541 | 369900 | 310840 | 7195 | 6123 |
| Price EURO | | | 7826 | 6415 | 11693 | 9354 | 8677 | 7104 | 9173 | 7708 | 10659 | 9071 |
| Price index | | | 80,2% | 83,5% | 119,8% | 121,7% | 88,9% | 92,4% | 94,0% | 100,3% | 109,2% | 118,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | 939 | 770 | 864 | 691 | 1069 | 875 | 1076 | 904 | NA | |
| - automatic gear box | | | NA | | NA | | NA | | NA | | NA | |
| - power steering | | | S | | S | | S | | S | | S | |
| - ABS | | | S | | S | | 698 | 571 | 769 | 646 | 556 | 473 |
| - airbag | | | S | | S | | S | | S | | S | |
| Right-hand-drive | | | 548 | 449 | 818 | 655 | 607 | 497 | 642 | 540 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 3 | | 2 | | 2 | | 3 | |
| - free roadside assistance | | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | | | YES | | YES | | YES | | YES | | YES | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

**FIAT
IDEA**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.4 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 16450 | 12812 | 14770 | 12207 | 14690 | 12664 | 14450 | 11378 | 14085 | 11244 | | |
| Price index | 117,2% | 113,9% | 105,2% | 108,6% | 104,6% | 112,6% | 102,9% | 101,2% | 100,3% | 100,0% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | 1100 | 948 | S | | NA | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | 1152 | 897 | 1034 | 854 | 1028 | 886 | 1012 | 796 | 986 | 787 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | 5 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | | |

| | FR(*) | | IE | | IT | | LU | | NL | | PT | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.4 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 14485 | 12111 | 18995 | 12378 | 14578 | 12148 | 14038 | 12207 | 17095 | 12080 | 18040 | 11908 |
| Price index | 103,2% | 107,7% | 135,3% | 110,1% | 103,8% | 108,0% | 100,0% | 108,6% | 121,8% | 107,4% | 128,5% | 105,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | 950 | 579 | S | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | | S | | S | |
| Right-hand-drive | 1014 | 848 | S | | 1020 | 850 | 983 | 854 | 1197 | 846 | 1263 | 834 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | NO | |

(*)Vers. CLASS 1.4 16V

**MAKE
GROUP**



FIAT
IDEA

| | Group | | NON EURO ZONE COUNTRIES | | | | | | | | | | | |
|-----------------------------------|----------|----------|-------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.4 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 9240 | 7210 | 446900 | 366311 | 199851 | 75842 | | | | | | | | |
| Price EURO | 15754 | 12293 | 13730 | 11254 | 26857 | 10192 | | | | | | | | |
| Price index | 112,2% | 109,3% | 97,8% | 100,1% | 191,3% | 90,6% | | | | | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | | S | | 1781 | 676 | | | | | | | | |
| - automatic gear box | NA | | NA | | NA | | | | | | | | | |
| - power steering | S | | S | | S | | | | | | | | | |
| - ABS | S | | S | | S | | | | | | | | | |
| - airbag | S | | S | | S | | | | | | | | | |
| Right-hand-drive | S | | 961 | 788 | 1880 | 713 | | | | | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | | | | | | |
| - free roadside assistance | YES | | YES | | YES | | | | | | | | | |
| - delivery cost included | YES | | YES | | NO | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.4 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | 2943825 | 2363402 | 576900 | 484790 | 11245 | 9410 |
| Price EURO | | | | | | | 12340 | 9907 | 14306 | 12022 | 16659 | 13941 |
| Price index | | | | | | | 87,9% | 88,1% | 101,9% | 106,9% | 118,7% | 124,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | | | 1047 | 841 | S | | S | |
| - automatic gear box | | | | | | | NA | | NA | | NA | |
| - power steering | | | | | | | S | | S | | S | |
| - ABS | | | | | | | S | | S | | S | |
| - airbag | | | | | | | S | | S | | S | |
| Right-hand-drive | | | | | | | 864 | 694 | 1001 | 842 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | | 2 | | 2 | | 3 | |
| - free roadside assistance | | | | | | | YES | | YES | | YES | |
| - delivery cost included | | | | | | | YES | | YES | | YES | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group



**FIAT
STILO**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.9 JTD 115 DYNAMIC 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 20750 | 16160 | 19580 | 16182 | 20300 | 17500 | | | 18200 | 14552 | | |
| Price index | 114,0% | 111,1% | 107,6% | 111,2% | 111,5% | 120,3% | | | 100,0% | 100,0% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | | | S | | | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | | |
| - power steering | S | | S | | S | | | | S | | | |
| - ABS | S | | S | | S | | | | S | | | |
| - airbag | S | | S | | S | | | | S | | | |
| Right-hand-drive | 1660 | 1293 | 1566 | 1295 | 1624 | 1400 | | | 1456 | 1164 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | | |

| | FR(*) | | IE | | IT | | LU | | NL | | PT | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.9 JTD 115 DYNAMIC 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 18785 | 15707 | | | 19721 | 16434 | 18609 | 16182 | 24595 | 14781 | 27435 | 15097 |
| Price index | 103,2% | 107,9% | | | 108,4% | 112,9% | 102,2% | 111,2% | 135,1% | 101,6% | 150,7% | 103,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | S | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | NA | |
| - power steering | S | | | | S | | S | | S | | S | |
| - ABS | S | | | | S | | S | | S | | S | |
| - airbag | S | | | | S | | S | | S | | S | |
| Right-hand-drive | 1503 | 1257 | | | 1578 | 1315 | 1489 | 1295 | 1968 | 1182 | 2195 | 1208 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 3 | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | YES | | NO | | NO | |

(*)Vers. CLASS



FIAT

STILOGroup **NON EURO ZONE COUNTRIES**

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.9 JTD 115 DYNAMIC 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | 285419 | 101220 | | | 4980000 | 3984000 | | | 12100 | 10254 |
| Price EURO | | | | | 38356 | 13602 | | | 19782 | 15825 | | | 18550 | 15720 |
| Price index | | | | | 210,7% | 93,5% | | | 108,7% | 108,7% | | | 101,9% | 108,0% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | | | S | | | | S | | | | S | |
| - automatic gear box | | | | | NA | | | | NA | | | | NA | |
| - power steering | | | | | S | | | | S | | | | S | |
| - ABS | | | | | S | | | | S | | | | S | |
| - airbag | | | | | S | | | | S | | | | S | |
| Right-hand-drive | | | | | 3068 | 1088 | | | 1583 | 1266 | | | 1484 | 1258 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | 2 | | | | 2 | | | | 2 | |
| - free roadside assistance | | | | | YES | | | | YES | | | | YES | |
| - delivery cost included | | | | | NO | | | | YES | | | | YES | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.9 JTD 115 DYNAMIC 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 73300 | 60082 | 187800 | 150240 | 3719304 | 2956884 | 742900 | 624286 | 13217 | 11249 |
| Price EURO | | | 15297 | 12538 | 20541 | 16433 | 15591 | 12395 | 18423 | 15481 | 19581 | 16664 |
| Price index | | | 84,0% | 86,2% | 112,9% | 112,9% | 85,7% | 85,2% | 101,2% | 106,4% | 107,6% | 114,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | | S | | S | | S | | S | |
| - automatic gear box | | | NA | | NA | | NA | | NA | | NA | |
| - power steering | | | S | | S | | S | | S | | S | |
| - ABS | | | S | | S | | S | | S | | S | |
| - airbag | | | S | | S | | S | | S | | S | |
| Right-hand-drive | | | 1224 | 1003 | 1643 | 1315 | 1247 | 992 | 1474 | 1239 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 3 | | 2 | | 2 | | 3 | |
| - free roadside assistance | | | YES | | YES | | YES | | YES | | YES | |
| - delivery cost included | | | YES | | YES | | YES | | YES | | YES | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |



**FIAT
STILOMW**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 19450 | 14870 | | | 18900 | 16293 | 18150 | 13647 | 17240 | 13728 | | |
| Price index | 114,5% | 109,0% | | | 111,3% | 119,4% | 106,9% | 100,0% | 101,5% | 100,6% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | | |
| - power steering | S | | | | S | | S | | S | | | |
| - ABS | S | | | | S | | S | | S | | | |
| - airbag | S | | | | S | | S | | S | | | |
| Right-hand-drive | 1556 | 1190 | | | 1512 | 1303 | 1452 | 1092 | 1379 | 1098 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 5 | | 2 | | | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | | | NO | | NO | | YES | | | |

| | FR(*) | | IE | | IT | | LU | | NL | | PT | |
|---------------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.6 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 16985 | 14202 | 23950 | 15092 | 18221 | 15184 | | | 20895 | 13909 | 22970 | 14069 |
| Price index | 100,0% | 104,1% | 141,0% | 110,6% | 107,3% | 111,3% | | | 123,0% | 101,9% | 135,2% | 103,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | | | S | | S | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | NA | |
| - power steering | S | | S | | S | | | | S | | S | |
| - ABS | S | | S | | S | | | | S | | S | |
| - airbag | S | | S | | S | | | | S | | S | |
| Right-hand-drive | 1359 | 1136 | S | | 1458 | 1215 | | | 1672 | 1113 | 1838 | 1126 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | 2 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | YES | |
| - delivery cost included | YES | | NO | | NO | | | | NO | | NO | |

(*)Vers. CLASS 1.6 16V

**MAKE
Group**



FIAT

STILOMW

Group

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.6 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | 240252 | 89210 | | | 4390000 | 3512000 | | | | |
| Price EURO | | | | | 32286 | 11988 | | | 17438 | 13950 | | | | |
| Price index | | | | | 190,1% | 87,8% | | | 102,7% | 102,2% | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | | | S | | | | S | | | | | |
| - automatic gear box | | | | | NA | | | | NA | | | | | |
| - power steering | | | | | S | | | | S | | | | | |
| - ABS | | | | | S | | | | S | | | | | |
| - airbag | | | | | S | | | | S | | | | | |
| Right-hand-drive | | | | | 2583 | 959 | | | 1395 | 1116 | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | 2 | | | | 2 | | | | | |
| - free roadside assistance | | | | | YES | | | | YES | | | | | |
| - delivery cost included | | | | | NO | | | | YES | | | | | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--------------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.6 16V DYNAMIC BZ 5 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 68200 | 55902 | 161800 | 129440 | 3521976 | 2835658 | | | 13095 | 11145 |
| Price EURO | | | 14232 | 11666 | 17698 | 14158 | 14764 | 11887 | | | 19400 | 16511 |
| Price index | | | 83,8% | 85,5% | 104,2% | 103,7% | 86,9% | 87,1% | | | 114,2% | 121,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | | S | | S | | | | S | |
| - automatic gear box | | | NA | | NA | | NA | | | | NA | |
| - power steering | | | S | | S | | S | | | | S | |
| - ABS | | | S | | S | | S | | | | S | |
| - airbag | | | S | | S | | S | | | | S | |
| Right-hand-drive | | | 1139 | 933 | 1416 | 1133 | 1181 | 951 | | | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 3 | | 2 | | | | 3 | |
| - free roadside assistance | | | YES | | YES | | YES | | | | YES | |
| - delivery cost included | | | YES | | YES | | YES | | | | YES | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

**FIAT
ULYSSE**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.2 16V JTD EMOTION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 33800 | 25375 | 30850 | 25496 | 29400 | 25345 | | | 31200 | 24065 | | |
| Price index | 115,3% | 105,4% | 105,2% | 105,9% | 100,3% | 105,3% | | | 106,4% | 100,0% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | | | S | | | |
| - automatic gear box | NA | | NA | | NA | | | | NA | | | |
| - power steering | S | | S | | S | | | | S | | | |
| - ABS | S | | S | | S | | | | S | | | |
| - airbag | S | | S | | S | | | | S | | | |
| Right-hand-drive | 3042 | 2284 | 2777 | 2295 | 2646 | 2281 | | | 2808 | 2166 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 3 | | 2 | | | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.2 16V JTD EMOTION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 31980 | 26739 | 42935 | 25158 | 30475 | 25396 | 29320 | 25496 | 40915 | 25308 | | |
| Price index | 109,1% | 111,1% | 146,4% | 104,5% | 103,9% | 105,5% | 100,0% | 105,9% | 139,5% | 105,2% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | 2878 | 2407 | S | | 2743 | 2286 | 2639 | 2295 | 3682 | 2278 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 3 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | NO | | NO | | YES | | NO | | | |

**MAKE
GROUP**



FIAT

ULYSSE

Group

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 2.2 16V JTD EMOTION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 1031000 | 845082 | 540436 | 175278 | | | | | | | | |
| Price EURO | | | 31674 | 25963 | 72626 | 23554 | | | | | | | | |
| Price index | | | 108,0% | 107,9% | 247,7% | 97,9% | | | | | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | S | | S | | | | | | | | | |
| - automatic gear box | | | NA | | NA | | | | | | | | | |
| - power steering | | | S | | S | | | | | | | | | |
| - ABS | | | S | | S | | | | | | | | | |
| - airbag | | | S | | S | | | | | | | | | |
| Right-hand-drive | | | 2851 | 2337 | 6536 | 2120 | | | | | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | 2 | | | | | | | | | |
| - free roadside assistance | | | YES | | YES | | | | | | | | | |
| - delivery cost included | | | YES | | NO | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK(*) | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 2.2 16V JTD EMOTION | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | 7527021 | 5852559 | 1241900 | 1043613 | 22550 | 19191 |
| Price EURO | | | | | | | 31553 | 24534 | 30797 | 25880 | 33407 | 28431 |
| Price index | | | | | | | 107,6% | 101,9% | 105,0% | 107,5% | 113,9% | 118,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | | | S | | S | | S | |
| - automatic gear box | | | | | | | NA | | NA | | NA | |
| - power steering | | | | | | | S | | S | | S | |
| - ABS | | | | | | | S | | S | | S | |
| - airbag | | | | | | | S | | S | | S | |
| Right-hand-drive | | | | | | | 2840 | 2208 | 2772 | 2329 | S | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | | 2 | | 2 | | 3 | |
| - free roadside assistance | | | | | | | YES | | YES | | YES | |
| - delivery cost included | | | | | | | YES | | YES | | YES | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

(*) Vers. ELEGANZA



FORD
EURO ZONE COUNTRIES

| FIESTA | AT | | BE | | DE | | EL | | ES | | FI | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 1.4 5Dr Ambiente | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 13270 | 10432 | 12325 | 10186 | 12775 | 11013 | 12109 | 9611 | 12300 | 10000 | 16060 | 9561 |
| Price index | 110,6% | 115,7% | 102,7% | 113,0% | 106,5% | 122,1% | 100,9% | 106,6% | 102,5% | 110,9% | 133,8% | 106,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | 850 | 668 | 1150 | 950 | 1110 | 957 | std | std | 930 | 756 | 990 | 589 |
| - auto Shift Manual Transmission | 760 | 597 | 900 | 744 | 700 | 603 | n/a | n/a | 770 | 626 | 1800 | 1072 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | std | std | std | std | n/a | n/a | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 720 | 600 | 726 | 600 | 696 | 600 | 756 | 600 | 738 | 600 | 732 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Four Yrs | Four Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No |

| FIESTA | FR | | IE | | IT | | LU | | NL | | PT | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 1.4 5Dr Ambiente | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 12000 | 10033 | 16210 | 10684 | 12100 | 9661 | 12325 | 10186 | 14250 | 9678 | 14050 | 9016 |
| Price index | 100,0% | 111,3% | 135,1% | 118,5% | 100,8% | 107,2% | 102,7% | 113,0% | 118,8% | 107,3% | 117,1% | 100,0% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | 990 | 828 | 960 | 633 | 750 | 598 | 1150 | 950 | 900 | 611 | 860 | 552 |
| - auto Shift Manual Transmission | 600 | 502 | n/a | n/a | n/a | n/a | 900 | 744 | 1000 | 679 | 1020 | 655 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | 515 | 339 | std | std | std | std | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 765 | 600 | std | std | 720 | 600 | 726 | 600 | 714 | 600 | 714 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No | Yes | Yes |



FORD
Group NON EURO ZONE COUNTRIES

| FIESTA | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|---|----------|----------|---------------------------------------|---------------------------------------|-----------------------------------|----------------------------------|----------|----------|--|--|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.4 5Dr Ambiente | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 11379 | 9563 | 22039 | 8690 | | | 11321 | 9057 | | | | |
| Price index | 0,0% | 0,0% | 94,8% | 106,1% | 183,7% | 96,4% | 0,0% | 0,0% | 94,3% | 100,5% | 0,0% | 0,0% | 0,0% | 0,0% |
| Major options b/ - air conditioning - auto Shift Manual Transmission - power steering - ABS - airbag | | | 29000 55000 std 19000 std | 24370 46219 std 15966 std | 13000 n/a std std std | 5126 n/a std std std | | | 250000 380000 std 145000 std | 200000 304000 std 116000 std | | | | |
| Right-hand-drive | | | n/a | n/a | 5625 | 2218 | | | n/a | n/a | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes Yes | Two Yrs Yes Yes | Two Yrs Yes No | Two Yrs Yes No | | | Two Yrs Yes Yes | Two Yrs Yes Yes | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| FIESTA | MT | | PL | | SE | | SI | | SK | | UK | |
|---|----------|----------|-----------------------------------|-----------------------------------|----------------------------------|----------------------------------|----------|----------|----------|----------|---------------------------------|---------------------------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.4 5Dr Ambiente | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 9600 | 7869 | 12650 | 10120 | | | | | 13541 | 11524 |
| Price index | 0,0% | 0,0% | 80,0% | 87,3% | 105,4% | 112,2% | 0,0% | 0,0% | 0,0% | 0,0% | 112,8% | 127,8% |
| Major options b/ - air conditioning - auto Shift Manual Transmission - power steering - ABS - airbag | | | 4500 n/a std 2200 std | 3689 n/a std 1803 std | 7000 n/a std std std | 5600 n/a std std std | | | | | std n/a std std std | std n/a std std std |
| Right-hand-drive | | | n/a | n/a | 7000 | 5600 | | | | | std | std |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes No | Two Yrs Yes No | Two Yrs No Yes | Two Yrs No Yes | | | | | Three Yrs Yes Yes | Three Yrs Yes Yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective May 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



FORD
EURO ZONE COUNTRIES

| FOCUS | AT | | BE | | DE | | EL | | ES | | FI | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 1.6 5Dr Comfort | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 18090 | 13958 | 17535 | 14492 | 16165 | 13935 | 17004 | 13006 | 16090 | 13081 | 20600 | 12080 |
| Price index | 112,9% | 115,5% | 109,5% | 120,0% | 100,9% | 115,4% | 106,2% | 107,7% | 100,4% | 108,3% | 128,6% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | std | std | 1150 | 950 | std | std | std | std | std | std | std | std |
| - automatic gear box | 1380 | 1065 | 1000 | 826 | 1225 | 1056 | 1270 | 971 | 900 | 732 | 1850 | 1085 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | std | std | std | std | std | std | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 720 | 600 | 726 | 600 | 696 | 600 | 784 | 600 | 738 | 600 | 732 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Four Yrs | Four Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No |

| FOCUS | FR | | IE | | IT | | LU | | NL | | PT | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 1.6 5Dr Comfort | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 16018 | 13393 | 22275 | 14267 | 16380 | 13194 | 17535 | 14492 | 20082 | 13146 | 21395 | 12246 |
| Price index | 100,0% | 110,9% | 139,1% | 118,1% | 102,3% | 109,2% | 109,5% | 120,0% | 125,4% | 108,8% | 133,6% | 101,4% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | std | std | 1050 | 673 | 750 | 603 | 1150 | 950 | std | std | 1020 | 584 |
| - automatic gear box | 1000 | 836 | 1300 | 833 | 850 | 684 | 1000 | 826 | 1500 | 982 | 1170 | 670 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | 520 | 333 | std | std | std | std | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 765 | 600 | std | std | 720 | 600 | 726 | 600 | 714 | 600 | 714 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No | Yes | Yes |



FORD
Group NON EURO ZONE COUNTRIES

| FOCUS | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|---------------------------------------|---------------------------------------|-------------------------------------|-----------------------------------|----------|----------|---------------------------------------|---------------------------------------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.6 5Dr Comfort | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 16704 | 14031 | 31056 | 12257 | | | 15193 | 12155 | | | | |
| Price index | 0,0% | 0,0% | 104,3% | 116,2% | 193,9% | 101,5% | 0,0% | 0,0% | 94,8% | 100,6% | 0,0% | 0,0% | 0,0% | 0,0% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | 36100 35000 std 20600 std | 30324 29400 std 17304 std | 13000 20000 std std std | 5131 7893 std std std | | | 270000 310000 std std std | 216000 248000 std std std | | | | |
| Right-hand-drive | | | n/a | n/a | 5625 | 2220 | | | n/a | n/a | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes Yes | Two Yrs Yes Yes | Two Yrs Yes No | Two Yrs Yes No | | | Two Yrs Yes Yes | Two Yrs Yes Yes | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| FOCUS | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|------------------------------------|------------------------------------|-----------------------------------|----------------------------------|----------|----------|----------|----------|----------------------------------|---------------------------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.6 5Dr Comfort | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 12876 | 10554 | 17151 | 13721 | | | | | 17622 | 14998 |
| Price index | 0,0% | 0,0% | 80,4% | 87,4% | 107,1% | 113,6% | 0,0% | 0,0% | 0,0% | 0,0% | 110,0% | 124,2% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | 4500 3900 std 2400 std | 3689 3197 std 1967 std | std 10500 std std std | std 8400 std std std | | | | | std 1000 std std std | std 851 std std std |
| Right-hand-drive | | | n/a | n/a | 7000 | 5600 | | | | | std | std |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes No | Two Yrs Yes No | Two Yrs No Yes | Two Yrs No Yes | | | | | Three Yrs Yes Yes | Three Yrs Yes Yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective May 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



FORD
EURO ZONE COUNTRIES

| MONDEO | AT | | BE | | DE | | EL | | ES | | FI | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 2.0TD 5Dr Trend | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 26610 | 20532 | 24910 | 20587 | 24600 | 21207 | 25389 | 18836 | 23805 | 18598 | 37440 | 21643 |
| Price index | 111,8% | 114,0% | 104,6% | 114,3% | 103,3% | 117,8% | 106,7% | 104,6% | 100,0% | 103,3% | 157,3% | 120,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | std | std | std | std | std | std | std | std | std | std | std | std |
| - automatic gear box | 1600 | 1235 | 1650 | 1364 | 1500 | 1293 | n/a | n/a | n/a | n/a | 1950 | 1127 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | std | std | std | std | std | std | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 720 | 600 | 726 | 600 | 696 | 600 | 809 | 600 | 768 | 600 | 732 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Four Yrs | Four Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No |

| MONDEO | FR | | IE | | IT | | LU | | NL | | PT | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| 2.0TD 5Dr Trend | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | 24500 | 20485 | 29515 | 18904 | 24260 | 19761 | 24910 | 20587 | 31330 | 20202 | 32405 | 18005 |
| Price index | 102,9% | 113,8% | 124,0% | 105,0% | 101,9% | 109,8% | 104,6% | 114,3% | 131,6% | 112,2% | 136,1% | 100,0% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | std | std | std | std | std | 603 | std | std | std | std | std | std |
| - automatic gear box | 1000 | 836 | n/a | n/a | n/a | 684 | 1650 | 1364 | n/a | n/a | 1865 | 1036 |
| - power steering | std | std | std | std | std | std | std | std | std | std | std | std |
| - ABS | std | std | std | std | std | std | std | std | std | std | std | std |
| - airbag | std | std | std | std | std | std | std | std | std | std | std | std |
| Right-hand-drive | 765 | 600 | std | std | 720 | 600 | 726 | 600 | 714 | 600 | 714 | 600 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs | Two Yrs |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No | Yes | Yes |



FORD
Group NON EURO ZONE COUNTRIES

| MONDEO | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|---------------------------------|---------------------------------|-----------------------------------|----------------------------------|----------|----------|------------------------------------|------------------------------------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 2.0TD 5Dr Trend | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 24922 | 20934 | 50367 | 17762 | | | 27158 | 21726 | | | | |
| Price index | 0,0% | 0,0% | 104,7% | 116,3% | 211,6% | 98,7% | 0,0% | 0,0% | 114,1% | 120,7% | 0,0% | 0,0% | 0,0% | 0,0% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | std n/a std std std | std n/a std std std | std 25000 std std std | std 8812 std std std | | | std 425000 std std std | std 340000 std std std | | | | |
| Right-hand-drive | | | n/a | n/a | 5625 | 1983 | | | n/a | n/a | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes Yes | Two Yrs Yes Yes | Two Yrs Yes No | Two Yrs Yes No | | | Two Yrs Yes Yes | Two Yrs Yes Yes | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| MONDEO | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------|----------|----------|----------|---------------------------------|---------------------------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 2.0TD 5Dr Trend | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 a/ Price EURO | | | 19157 | 15703 | 26243 | 20994 | | | | | 24296 | 20677 |
| Price index | 0,0% | 0,0% | 80,5% | 87,2% | 110,2% | 116,6% | 0,0% | 0,0% | 0,0% | 0,0% | 102,1% | 114,8% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | std 8000 std std std | std 6558 std std std | std 9900 std std std | std 7920 std std std | | | | | std n/a std std std | std n/a std std std |
| Right-hand-drive | | | n/a | n/a | 7000 | 5600 | | | | | std | std |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | Two Yrs Yes No | Two Yrs Yes No | Two Yrs No Yes | Two Yrs No Yes | | | | | Three Yrs Yes Yes | Three Yrs Yes Yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective May 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



**HONDA
CIVIC 5D**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI* | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 18590 | 14478 | 16715 | 13814 | 17205 | 14832 | 16304 | 12678 | | | 20200 | 12022 |
| Price index | 115,5% | 120,4% | 103,8% | 114,9% | 106,9% | 123,4% | 101,3% | 105,5% | 0,0% | 0,0% | 125,5% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | | | S | S |
| - automatic gear box | 1510 | 1165 | 1250 | 1033 | 1200 | 1034 | 1000 | 847 | | | 1100 | 606 |
| - power steering | S | S | S | S | S | S | S | S | | | S | S |
| - ABS | S | S | S | S | S | S | S | S | | | S | S |
| - airbag | S | S | S | S | S | S | S | S | | | S | S |
| Right-hand-drive | 643 | 501 | 606 | 501 | 581 | 501 | 644 | 501 | | | 808 | 501 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | | | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No | Yes | Yes | | | Yes | Yes |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes | | | Yes | Yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 16600 | 13884 | 20325 | 13320 | 16300 | 13584 | 16097 | 13814 | 20520 | 13435 | 19470 | 12871 |
| Price index | 103,1% | 115,5% | 126,3% | 110,8% | 101,3% | 113,0% | 100,0% | 114,9% | 127,5% | 111,8% | 121,0% | 107,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1000 | 836 | 1325 | 868 | 1600 | 1333 | 1250 | 1086 | 1665 | 1014 | 1100 | 924 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 599 | 501 | | | 601 | 501 | 576 | 501 | 823 | 501 | 596 | 501 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 6 Years | 6 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

Notes:

(if necessary)

Prices are recommended retail prices at 1/5/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available. RHD is shown as a supplement to the local retail price of the LHD model. Please note Civic 5D is not sold in Spain, Malta and Slovenia with a 1.4 litre engine.

*For Sweden, Denmark, Finland, Latvia, Lithuania, Estonia, Czech Republic and Slovakia, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



**MAKE
GROUP**

HONDA
CIVIC 5D
Group NON EURO ZONE COUNTRIES

| | CY | | CZ* | | DK* | | EE* | | HU | | LT* | | LV* | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 13919 | 10970 | 14217 | 11947 | 27748 | 10693 | 13359 | 11321 | 16123 | 12153 | 13671 | 11586 | 11706 | 9920 |
| Price index | 86,5% | 91,2% | 88,3% | 99,4% | 172,4% | 88,9% | 83,0% | 94,2% | 100,2% | 101,1% | 84,9% | 96,4% | 72,7% | 82,5% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 512 | 445 | 922 | 775 | 2688 | 771 | 650 | 551 | 1192 | 953 | 650 | 551 | 650 | 551 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 596 | 501 | 1330 | 501 | 591 | 501 | 626 | 501 | 591 | 501 | 591 | 501 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 5 Years | 5 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | No | No | No | No | No | No | No | No | No | No | No | No | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | Yes | Yes | No | No | Yes | Yes | No | No | No | No |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE* | | SI | | SK* | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| CIVIC 5D 1.4 LS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | | | 12751 | 10451 | 16418 | 13046 | | | 14405 | 12126 | 16046 | 13656 |
| Price index | 0,0% | 0,0% | 79,2% | 86,9% | 102,0% | 108,5% | 0,0% | 0,0% | 89,5% | 100,9% | 99,7% | 113,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | S | S | S | | | S | S | S | S |
| - automatic gear box | | | 1252 | 1026 | 1094 | 875 | | | 992 | 834 | | |
| - power steering | | | S | S | S | S | | | S | S | S | S |
| - ABS | | | S | S | S | S | | | S | S | S | S |
| - airbag | | | S | S | S | S | | | S | S | S | S |
| Right-hand-drive | | | 611 | 501 | 626 | 501 | | | 596 | 501 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 3 Years | 3 Years | 3 Years | 3 Years | | | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | | | No | No | No | No | | | No | No | Yes | Yes |
| - delivery cost included | | | Yes | Yes | Yes | Yes | | | Yes | Yes | No | No |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

Prices are recommended retail prices at 1/5/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available. RHD is shown as a supplement to the local retail price of the LHD model. Please note Civic 5D is not sold in Spain, Malta and Slovenia with a 1.4 litre engine.

*For Sweden, Denmark, Finland, Latvia, Lithuania, Estonia, Czech Republic and Slovakia, price is based on 1.4 S adjusted to level of equipment of 1.4 LS.



**MAKE
GROUP**

**HONDA
ACCORD 4D**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| ACCORD 4D 2.0 SPORT | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 27280 | 20667 | 24200 | 20000 | 24400 | 21034 | 29278 | 18515 | 23400 | 18281 | 30750 | 17653 |
| Price index | 117,5% | 117,1% | 104,3% | 113,3% | 105,1% | 119,2% | 126,1% | 104,9% | 100,8% | 103,6% | 132,5% | 100,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 2300 | 1541 | 1250 | 1033 | 1750 | 1509 | 1000 | 847 | 1000 | 781 | 2000 | 1102 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 661 | 501 | 606 | 501 | 581 | 501 | 795 | 501 | 641 | 501 | 832 | 501 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | Yes | Yes | Yes | Yes | No | No | Yes | Yes | Yes | Yes | Yes | Yes |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| ACCORD 4D 2.0 SPORT | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23700 | 19816 | 33830 | 20242 | 23900 | 19917 | 23210 | 20000 | 30620 | 19781 | 32205 | 18341 |
| Price index | 102,1% | 112,3% | 145,8% | 114,7% | 103,0% | 112,8% | 100,0% | 113,3% | 131,9% | 112,1% | 138,8% | 103,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1000 | 836 | 1535 | 918 | 1200 | 1000 | 1250 | 1086 | 2300 | 1401 | 1200 | 1008 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | 599 | 501 | | | 601 | 501 | 576 | 501 | 823 | 501 | 596 | 501 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 6 Years | 6 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | Yes | Yes | No | No | Yes | Yes | Yes | Yes | No | No | Yes | Yes |

Notes:

(if necessary)

Prices are recommended retail prices at 1/5/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available.

RHD is shown as a supplement to the local retail price of the LHD model.

*For Czech Republic and Slovakia, price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.

**MAKE
GROUP**



HONDA
ACCORD 4D
Group NON EURO ZONE COUNTRIES

| | CY | | CZ* | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|------------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| ACCORD 4D 2.0 SPORT | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | 28790 | 16858 | 22980 | 19311 | 49013 | 16757 | 20132 | 17061 | 26514 | 19036 | 20214 | 17131 | 17601 | 14917 |
| Price index | 124,0% | 95,5% | 99,0% | 109,4% | 211,2% | 94,9% | 86,7% | 96,6% | 114,2% | 107,8% | 87,1% | 97,0% | 75,8% | 84,5% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 853 | 841 | 922 | 775 | 4031 | 1152 | 1000 | 847 | 1192 | 953 | 1000 | 847 | 1000 | 847 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 596 | 501 | 1488 | 501 | 591 | 501 | 626 | 501 | 591 | 501 | 591 | 501 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | 5 Years | 5 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | No | No | No | No | No | No | No | No | No | No | No | No | No | No |
| - delivery cost included | Yes | Yes | Yes | Yes | Yes | Yes | No | No | Yes | Yes | No | No | No | No |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK* | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|------------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| ACCORD 2.0 SPORT | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 27727 | 16384 | 20451 | 16763 | 23801 | 18953 | 22846 | 18254 | 23286 | 19568 | 24016 | 20439 |
| Price index | 119,5% | 92,8% | 88,1% | 95,0% | 102,5% | 107,4% | 98,4% | 103,4% | 100,3% | 110,8% | 103,5% | 115,8% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S | S | S | S | S |
| - automatic gear box | 1089 | 622 | 1252 | 1026 | 1422 | 1138 | 1055 | 879 | 992 | 834 | 1481 | 1261 |
| - power steering | S | S | S | S | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S | S | S | S | S |
| Right-hand-drive | | | 611 | 501 | 626 | 501 | 636 | 501 | 596 | 501 | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | No | No | No | No | No | No | No | No | Yes | Yes |
| - delivery cost included | No | No | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes | No | No |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)

Prices are recommended retail prices at 1/5/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available.

RHD is shown as a supplement to the local retail price of the LHD model.

*For Czech Republic and Slovakia, price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.

**MAKE
GROUP**



**LANCIA
YPSILON**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V ARGENTO 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 13050 | 10259 | 11950 | 9876 | 12600 | 10862 | 11150 | 8780 | 12250 | 9720 | | |
| Price index | 117,0% | 116,9% | 107,2% | 112,5% | 113,0% | 123,7% | 100,0% | 100,0% | 109,9% | 110,7% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | | | YES | | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 1.2 8V ARGENTO 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 12200 | 10201 | | | 11650 | 9709 | 11357 | 9876 | 14250 | 9800 | 13830 | 9434 |
| Price index | 109,4% | 116,2% | | | 104,5% | 110,6% | 101,9% | 112,5% | 127,8% | 111,6% | 124,0% | 107,5% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | S | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | NA | |
| - power steering | S | | | | S | | S | | S | | S | |
| - ABS | S | | | | S | | S | | S | | S | |
| - airbag | S | | | | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | YES | | NO | | NO | |

**MAKE
GROUP**



LANCIA
YPSILON

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|------------------------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.2 8V ARGENTO 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | 2920000 | 2336000 | | | | |
| Price EURO | | | | | | | | | 11599 | 9279 | | | | |
| Price index | | | | | | | | | 104,0% | 105,7% | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | S NA S S S | | | | | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | 2 YES YES | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.2 8V ARGENTO 3 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 50900 | 41721 | | | | | | | | |
| Price EURO | | | 10622 | 8707 | | | | | | | | |
| Price index | | | 95,3% | 99,2% | | | | | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | S NA S S S | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | 2 YES YES | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group



**LANCIA
LYBRA**

EURO ZONE COUNTRIES

| | AT(*) | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 16V LS BZ | | | | | | | | | | | | |
| 4 DOORS | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 26500 | 19895 | 21620 | 17868 | 21800 | 18793,1 | 22750 | 16192 | 23170 | 17814 | | |
| Price index | 129,0% | 122,9% | 105,2% | 110,3% | 106,1% | 116,1% | 110,7% | 100,0% | 112,8% | 110,0% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | S | | S | | S | | S | | | |
| - automatic gear box | NA | | NA | | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | S | | S | | | |
| - ABS | S | | S | | S | | S | | S | | | |
| - airbag | S | | S | | S | | S | | S | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | 2 | | 2 | | 2 | | 2 | | | |
| - free roadside assistance | YES | | YES | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | NO | | NO | | YES | | | |

(*) Vers. CLASSICA

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1.8 16V LS BZ | | | | | | | | | | | | |
| 4 DOORS | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23900 | 19983 | | | 22963 | 19136 | 20548 | 17868 | 25600 | 16712 | 28510 | 17417 |
| Price index | 116,3% | 123,4% | | | 111,8% | 118,2% | 100,0% | 110,3% | 124,6% | 103,2% | 138,7% | 107,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | S | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | NA | |
| - power steering | S | | | | S | | S | | S | | S | |
| - ABS | S | | | | S | | S | | S | | S | |
| - airbag | S | | | | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 2 | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | YES | | NO | | NO | |

**MAKE
GROUP**



**LANCIA
LYBRA**

Group NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|------------------------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 1.8 16V LS BZ 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | 6180000 | 4944000 | | | | |
| Price EURO | | | | | | | | | 24548 | 19639 | | | | |
| Price index | | | | | | | | | 119,5% | 121,3% | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | S NA S S S | | | | | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | 2 YES YES | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|-----------|----------|------------------------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 1.8 16V LS BZ 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 94100 | 77131 | | | | | | | | |
| Price EURO | | | 19637 | 16096 | | | | | | | | |
| Price index | | | 95,6% | 99,4% | | | | | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | S NA S S S | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | 2 YES YES | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

**MAKE
Group**



**LANCIA
PHEDRA**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.2 JTD 16V EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 37170 | 27905 | | | 33900 | 29224 | 45720 | 29402 | 36230 | 27995 | | |
| Price index | 109,6% | 103,1% | | | 100,0% | 107,9% | 134,9% | 108,6% | 106,9% | 103,4% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | | |
| - power steering | S | | | | S | | S | | S | | | |
| - ABS | S | | | | S | | S | | S | | | |
| - airbag | S | | | | S | | S | | S | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | 2 | | 2 | | | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | | | NO | | NO | | YES | | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.2 JTD 16V EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 35700 | 29850 | | | 35010 | 29175 | | | 44220 | 27072 | 43000 | 29966 |
| Price index | 105,3% | 110,3% | | | 103,3% | 107,8% | | | 130,4% | 100,0% | 126,8% | 110,7% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | | | S | | S | |
| - automatic gear box | NA | | | | NA | | | | NA | | NA | |
| - power steering | S | | | | S | | | | S | | S | |
| - ABS | S | | | | S | | | | S | | S | |
| - airbag | S | | | | S | | | | S | | S | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 2 | | | | 2 | | 2 | |
| - free roadside assistance | YES | | | | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | | | NO | | NO | |

**MAKE
GROUP**



LANCIA

PHEDRA

Group

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 2.2 JTD 16V EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | | | | | | | | | | | | | | |
| Price index | | | | | | | | | | | | | | |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | | | | | | | | | | | | |
| - automatic gear box | | | | | | | | | | | | | | |
| - power steering | | | | | | | | | | | | | | |
| - ABS | | | | | | | | | | | | | | |
| - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | | | | | | | | | |
| - free roadside assistance | | | | | | | | | | | | | | |
| - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 2.2 JTD 16V EMBLEMA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | 170900 | 140082 | | | | | | | | |
| Price EURO | | | 35664 | 29233 | | | | | | | | |
| Price index | | | 105,2% | 108,0% | | | | | | | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | S | | | | | | | | | |
| - automatic gear box | | | NA | | | | | | | | | |
| - power steering | | | S | | | | | | | | | |
| - ABS | | | S | | | | | | | | | |
| - airbag | | | S | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | 2 | | | | | | | | | |
| - free roadside assistance | | | YES | | | | | | | | | |
| - delivery cost included | | | YES | | | | | | | | | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group



**LANCIA
THESIS**

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.4 JTD 20V EMBLEMA 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 47400 | 35586 | | | 42600 | 36724 | 60000 | 39550 | 47950 | 37173 | | |
| Price index | 111,3% | 106,7% | | | 100,0% | 110,1% | 140,8% | 118,6% | 112,6% | 111,4% | | |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | S | | S | | | |
| - automatic gear box | NA | | | | NA | | NA | | NA | | | |
| - power steering | S | | | | S | | S | | S | | | |
| - ABS | S | | | | S | | S | | S | | | |
| - airbag | S | | | | S | | S | | S | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 2 | | | | 3 | | 3 | | 2 | | | |
| - free roadside assistance | YES | | | | YES | | YES | | YES | | | |
| - delivery cost included | YES | | | | NO | | NO | | YES | | | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| 2.4 JTD 20V EMBLEMA 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 43200 | 36120 | | | 45954 | 38295 | | | 54700 | 33359 | 58600 | 37141 |
| Price index | 101,4% | 108,3% | | | 107,9% | 114,8% | | | 128,4% | 100,0% | 137,6% | 111,3% |
| Major options | | | | | | | | | | | | |
| - air conditioning | S | | | | S | | | | S | | S | |
| - automatic gear box | NA | | | | NA | | | | NA | | NA | |
| - power steering | S | | | | S | | | | S | | S | |
| - ABS | S | | | | S | | | | S | | S | |
| - airbag | S | | | | S | | | | S | | S | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | 3 | | | | 3 | | | | 3 | | 3 | |
| - free roadside assistance | YES | | | | YES | | | | YES | | YES | |
| - delivery cost included | YES | | | | NO | | | | NO | | NO | |

**MAKE
GROUP**



LANCIA

THESISGroup **NON EURO ZONE COUNTRIES**

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| 2.4 JTD 20V EMBLEMA 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO | | | | | | | | | | | | | | |
| Price index | | | | | | | | | | | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|-----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| 2.4 JTD 20V EMBLEMA 4 DOORS | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | | | | | | | | | | | | |
| Price index | | | | | | | | | | | | |
| Major options - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | | | | | | | | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

MAKE
Group

LAND ROVER
Model
EURO ZONE COUNTRIES

| FREELANDER | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 Td4 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 32.500 | 24.399 | 28.650 | 23.678 | 28.598 | 24.653 | | | 28.600 | 23.252 | 39.310 | 21.978 |
| Price index | 119,4% | 111,0% | 105,2% | 107,7% | 105,0% | 112,2% | | | 105,0% | 105,8% | 144,4% | 100,0% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | 1.490 | 1.119 | 1.360 | 1.124 | 1.300 | 1.121 | | | 1.380 | 1.122 | Std | Std |
| - automatic gear box | 2.700 | 2.027 | 1.940 | 1.603 | 1.860 | 1.603 | | | 1.970 | 1.602 | 2.980 | 1.666 |
| - power steering | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| Right-hand-drive | 493 | 370 | 448 | 370 | 430 | 370 | | | 456 | 370 | 662 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | | | Three | | Three |
| - free roadside assistance | | One | | Three | | Three | | | | Three | | Three |
| - delivery cost included | | Yes | | Yes | | No | | | | Yes | | No |

| FREELANDER | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 Td4 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 28.390 | 23.737 | 39.830 | 23.833 | 28.996 | 24.025 | 27.229 | 23.678 | 38.955 | 23.523 | 38.324 | 24.054 |
| Price index | 104,3% | 108,0% | 146,3% | 108,4% | 106,5% | 109,3% | 100,0% | 107,7% | 143,1% | 107,0% | 140,7% | 109,4% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | 1.340 | 1.120 | 1.360 | 814 | 1.340 | 1.117 | 1.293 | 1.124 | 1.840 | 1.111 | 1.330 | 1.118 |
| - automatic gear box | 1.910 | 1.597 | 1.905 | 1.140 | 1.920 | 1.600 | 1.844 | 1.603 | 2.627 | 1.586 | 1.900 | 1.597 |
| - power steering | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| Right-hand-drive | 443 | 370 | 0 | 0 | 444 | 370 | 426 | 370 | 613 | 370 | 441 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | Three | | Three | | Three |
| - free roadside assistance | | Three | | One | | Three | | Three | | Three | | One |
| - delivery cost included | | Yes | | No | | Yes | | Yes | | No | | No |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



LAND ROVER
Model Group NON EURO ZONE COUNTRIES

| FREELANDER | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 Td4 5 Door TL2 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO a/ | | | | | 73.459 | 23.544 | 25.783 | 21.850 | | | 25.783 | 21.850 | 25.783 | 21.850 |
| Price index | | | | | 269,8% | 107,1% | 94,7% | 99,4% | | | 94,7% | 99,4% | 94,7% | 99,4% |
| Major options b/ | | | | | | | | | | | | | | |
| - air conditioning | | | | | 25.000 | 8.013 | 20.841 | 17.662 | | | 4.599 | 3.898 | 869 | 736 |
| - automatic gear box | | | | | 41.000 | 13.141 | 30.696 | 26.013 | | | 6.774 | 5.741 | 1.280 | 1.084 |
| - power steering | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - ABS | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - airbag | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| Right-hand-drive | | | | | 8.599 | 2.756 | 6.838 | 5.795 | | | 1.509 | 1.279 | 285 | 242 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | Three | | Three | | | | Three | | Three |
| - free roadside assistance | | | | | | No | | Three | | | | Three | | Three |
| - delivery cost included | | | | | | No | | Yes | | | | Yes | | Yes |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| FREELANDER | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 Td4 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | | | | | 27.312 | 21.850 | | | | | 29.926 | 25.469 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 100,3% | 99,4% | 0,0% | 0,0% | 0,0% | 0,0% | 109,9% | 115,9% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | | | | | 12.900 | 10.320 | | | | | 750 | 638 |
| - automatic gear box | | | | | 19.000 | 15.200 | | | | | 1.200 | 1.021 |
| - power steering | | | | | Std | Std | | | | | Std | Std |
| - ABS | | | | | Std | Std | | | | | Std | Std |
| - airbag | | | | | Std | Std | | | | | Std | Std |
| Right-hand-drive | | | | | 4.233 | 3.386 | | | | | 0 | 0 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | Three | | | | | | Three |
| - free roadside assistance | | | | | | Three | | | | | | Three |
| - delivery cost included | | | | | | Yes | | | | | | Yes |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



LAND ROVER
Model
EURO ZONE COUNTRIES

| DISCOVERY | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.5 Td5 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 43.324 | 31.394 | 38.360 | 31.702 | 36.948 | 31.852 | | | 36.890 | 28.820 | 54.599 | 30.246 |
| Price index | 118,8% | 108,9% | 105,2% | 110,0% | 101,3% | 110,5% | | | 101,2% | 100,0% | 149,8% | 104,9% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - automatic gear box | 2.440 | 1.768 | 2.140 | 1.769 | 2.050 | 1.767 | | | 2.260 | 1.766 | 3.200 | 1.715 |
| - power steering | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| Right-hand-drive | 511 | 370 | 448 | 370 | 430 | 370 | | | 474 | 370 | 691 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | | | Three | | Three |
| - free roadside assistance | | One | | Three | | Three | | | | One | | Three |
| - delivery cost included | | Yes | | Yes | | No | | | | Yes | | No |

| DISCOVERY | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.5 Td5 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 36.740 | 30.719 | 49.145 | 29.406 | 36.838 | 30.560 | 36.458 | 31.702 | 50.445 | 30.611 | 50.312 | 29.493 |
| Price index | 100,8% | 106,6% | 134,8% | 102,0% | 101,0% | 106,0% | 100,0% | 110,0% | 138,4% | 106,2% | 138,0% | 102,3% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - automatic gear box | 2.110 | 1.764 | 2.140 | 1.280 | 2.120 | 1.767 | 2.034 | 1.769 | 2.900 | 1.766 | 2.100 | 1.765 |
| - power steering | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| Right-hand-drive | 443 | 370 | 0 | 0 | 444 | 370 | 426 | 370 | 608 | 370 | 441 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | Three | | Three | | Three |
| - free roadside assistance | | Three | | One | | Three | | Three | | Three | | One |
| - delivery cost included | | Yes | | No | | No | | Yes | | No | | No |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



LAND ROVER
Model Group NON EURO ZONE COUNTRIES

| DISCOVERY | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|------------------------------------|------------------------------------|------------------------------------|------------------------------------|----------|----------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.5 Td5 5 Door TL2 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO a/ | | | | | 96.243 | 29.711 | 35.708 | 30.261 | | | 35.708 | 30.261 | 35.708 | 30.261 |
| Price index | | | | | 264,0% | 103,1% | 97,9% | 105,0% | | | 97,9% | 105,0% | 97,9% | 105,0% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | Std 48.500 Std Std Std | Std 14.900 Std Std Std | Std 32.958 Std Std Std | Std 27.930 Std Std Std | | | Std 7.273 Std Std Std | Std 6.163 Std Std Std | Std 1.374 Std Std Std | Std 1.164 Std Std Std |
| Right-hand-drive | | | | | 8.971 | 2.756 | 6.838 | 5.795 | | | 1.509 | 1.279 | 285 | 242 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | Three No No | | Three Three Yes | | | | Three Three Yes | | Three Three Yes |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| DISCOVERY | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|------------------------------------|------------------------------------|----------|----------|----------|----------|-----------------------------------|-----------------------------------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.5 Td5 5 Door TL2 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | | | | | 38.020 | 30.261 | | | | | 38.526 | 32.788 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 104,3% | 105,0% | 0,0% | 0,0% | 0,0% | 0,0% | 105,7% | 113,8% |
| Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag | | | | | Std 20.400 Std Std Std | Std 16.320 Std Std Std | | | | | Std 1.495 Std Std Std | Std 1.272 Std Std Std |
| Right-hand-drive | | | | | 4.233 | 3.386 | | | | | 0 | 0 |
| Other information - warranty condition (x years) - free roadside assistance - delivery cost included | | | | | | Three Three Yes | | | | | | Three Three Yes |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



LAND ROVER
Model
EURO ZONE COUNTRIES

| RANGE ROVER | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 3.0 Td6 TL1 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 72.560 | 52.126 | 62.399 | 51.569 | 59.980 | 51.707 | | | 66.210 | 51.727 | 92.836 | 51.669 |
| Price index | 122,4% | 101,1% | 105,2% | 100,0% | 101,1% | 100,3% | | | 111,6% | 100,3% | 156,5% | 100,2% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - automatic gear box | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - power steering | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | | | Std | Std | Std | Std |
| Right-hand-drive | 516 | 370 | 448 | 370 | 430 | 370 | | | 474 | 370 | 665 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | | | Three | | Three |
| - free roadside assistance | | One | | Three | | Three | | | | Three | | Three |
| - delivery cost included | | Yes | | Yes | | No | | | | Yes | | Yes |

| RANGE ROVER | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 3.0 Td6 TL1 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | 61.900 | 51.756 | 86.950 | 52.026 | 62.065 | 51.721 | 59.305 | 51.569 | 84.312 | 52.474 | 82.900 | 53.205 |
| Price index | 104,4% | 100,4% | 146,6% | 100,9% | 104,7% | 100,3% | 100,0% | 100,0% | 142,2% | 101,8% | 139,8% | 103,2% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - automatic gear box | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - power steering | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - ABS | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| - airbag | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std | Std |
| Right-hand-drive | 443 | 370 | 0 | 0 | 444 | 370 | 426 | 370 | 595 | 370 | 441 | 370 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | Three | | Three | | Three | | Three | | Three | | Three |
| - free roadside assistance | | Three | | One | | Three | | Three | | Three | | One |
| - delivery cost included | | Yes | | No | | Yes | | Yes | | No | | No |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



LAND ROVER
Model Group NON EURO ZONE COUNTRIES

| RANGE ROVER | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 3.0 Td6 TL1 | | | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | | | |
| Price EURO a/ | | | | | 185.954 | 55.489 | 62.412 | 52.891 | | | 62.412 | 52.891 | 62.412 | 52.891 |
| Price index | | | | | 313,6% | 107,6% | 105,2% | 102,6% | | | 105,2% | 102,6% | 105,2% | 102,6% |
| Major options b/ | | | | | | | | | | | | | | |
| - air conditioning | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - automatic gear box | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - power steering | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - ABS | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| - airbag | | | | | Std | Std | Std | Std | | | Std | Std | Std | Std |
| Right-hand-drive | | | | | 9.236 | 2.756 | 6.838 | 5.795 | | | 1.509 | 1.279 | 285 | 242 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | Three | | Three | | | | Three | | Three |
| - free roadside assistance | | | | | | No | | Three | | | | Three | | Three |
| - delivery cost included | | | | | | No | | Yes | | | | Yes | | Yes |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| RANGE ROVER | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 3.0 Td6 TL1 | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO a/ | | | | | 66.358 | 52.891 | | | | | 64.059 | 54.519 |
| Price index | 0,0% | 0,0% | 0,0% | 0,0% | 111,9% | 102,6% | 0,0% | 0,0% | 0,0% | 0,0% | 108,0% | 105,7% |
| Major options b/ | | | | | | | | | | | | |
| - air conditioning | | | | | Std | Std | | | | | Std | Std |
| - automatic gear box | | | | | Std | Std | | | | | Std | Std |
| - power steering | | | | | Std | Std | | | | | Std | Std |
| - ABS | | | | | Std | Std | | | | | Std | Std |
| - airbag | | | | | Std | Std | | | | | Std | Std |
| Right-hand-drive | | | | | 4.233 | 3.386 | | | | | 0 | 0 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | | Three | | | | | | Three |
| - free roadside assistance | | | | | | Three | | | | | | Three |
| - delivery cost included | | | | | | Yes | | | | | | Yes |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | |

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 May 2004)

b/ 'Major Options': Std (standard); n/a (not available) in local currency



MAKE: MAZDA

Model: Mazda2 1.25 Comfort 5HB

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|-------------------------|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda2 1.25 Comfort 5HB | | | | | | | | | | | | |
| MSC | DE90EA2 | | DE91ED3 | | DE91EDD | | DE90EBJ | | DE91EE7 | | DE91EET | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 12960 | 10093 | 11999 | 9917 | 12194 | 10512 | 11490 | 8952 | 12130 | 9862 | 16550 | 10024 |
| Price index | 112,8% | 112,7% | 104,4% | 110,8% | 106,1% | 117,4% | 100,0% | 100,0% | 105,6% | 110,2% | 144,0% | 112,0% |
| Major options | | | | | | | | | | | | |
| - air conditioning | - | | - | | - | | included | | - | | - | |
| - automatic gear box | - | | - | | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | | included | | included | |
| - ABS | - | | included | | included | | - | | included | | included | |
| - airbag | included | | included | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | included | | three years | | unlimited | | one year | | unlimited | | - | |
| - delivery cost included | Yes | | Yes | | No | | Yes | | Yes | | No | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda2 1.25 Comfort 5HB | | | | | | | | | | | | |
| MSC | DE91EDG | | DF15BAG | | DE91ED6 | | | | DE91EDR | | DE91EEP | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 11760 | 9833 | 15790 | 10407 | 11590 | 9207 | Luxembourg shares Belgian specifications | | 14325 | 9662 | 14088 | 9301 |
| Price index | 102,3% | 109,8% | 137,4% | 116,2% | 100,9% | 102,8% | | 0,0% | 124,7% | 107,9% | 122,6% | 103,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | - | | - | | - | | | | - | | included | |
| - automatic gear box | - | | - | | - | | | | - | | - | |
| - power steering | included | | included | | included | | | | included | | included | |
| - ABS | included | | - | | included | | | | included | | included | |
| - airbag | included | | included | | included | | | | included | | included | |
| Right-hand-drive | | | Yes | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | three years / 100,000 km | | three years | | three years | | | | - | | unlimited | |
| - delivery cost included | Yes | | Yes | | Yes | | | | No | | Yes | |

Notes:

(if necessary)



MAKE: MAZDA

Model: Mazda2 1.25 Comfort 5HB

NON EURO ZONE COUNTRIES

| NON-EURO COUNTRIES | | | | | | | | | | | | | | | |
|-----------------------------------|----------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------|
| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | | |
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | |
| Mazda2 1.25 Comfort 5HB | | | | | | | | | | | | | | | |
| MSC | | | DE90EBK | | DE91EE1 | | DE91 EC5 | | DE91EDM | | DE91 EC5 | | DE91 EC5 | | |
| Recommended retail price 1/5/2004 | | | 319900 | 268824 | 185473 | 72732 | 191000 | 161864 | 3199900 | 2559920 | 42400 | 35932 | 8251 | 6807 | |
| Price EURO | | | 9828 | 8259 | 24924 | 9774 | 12207 | 10345 | 12711 | 10169 | 12280 | 10407 | 12649 | 10436 | |
| Price index | | | 100% | 85,5% | 92,3% | 216,9% | 109,2% | 106,2% | 115,6% | 110,6% | 113,6% | 106,9% | 116,2% | 110,1% | 116,6% |
| Major options | | | | | | | | | | | | | | | |
| - air conditioning | | | - | | included | | included | | - | | included | | included | | |
| - automatic gear box | | | - | | - | | - | | - | | - | | - | | |
| - power steering | | | included | | included | | included | | included | | included | | included | | |
| - ABS | | | - | | included | | included | | included | | included | | included | | |
| - airbag | | | included | | included | | included | | included | | included | | included | | |
| Right-hand-drive | | | | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | |
| - free roadside assistance | | | - | | - | | - | | included | | - | | - | | |
| - delivery cost included | | | No | | No | | No | | Yes | | No | | No | | |
| 1 EURO = | | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 | |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|-------------------------|----------|--------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda2 1.25 Comfort 5HB | | | | | | | | | | | | |
| MSC | | | | | DE91ED1 | | DE91EDM | | DE90EBK | | DF15BAE | |
| Recommended retail price 1/5/2004 | | | | | 119900 | 95115 | 2723300 | 2269417 | 404900 | 340252 | 8765 | 7338 |
| Price EURO | | currently not available | | Mazda2 not available in Poland | 13115 | 10404 | 11416 | 9513 | 10041 | 8438 | 12985 | 10871 |
| Price index | | | 100% | | 114,1% | 116,2% | 99,4% | 106,3% | 87,4% | 94,3% | 113,0% | 121,4% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | | | - | | - | | - | | - | |
| - automatic gear box | | | | | - | | - | | - | | - | |
| - power steering | | | | | included | | included | | included | | included | |
| - ABS | | | | | included | | included | | - | | - | |
| - airbag | | | | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | Yes | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | | | | | three years / 100,000 km | | included | | - | | unlimited | |
| - delivery cost included | | | | | Yes | | Yes | | No | | No | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)



MAKE: MAZDA

Model: Mazda3 1.6 Exclusive 5HB

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|-------------------------|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda3 1.6 Exclusive 5HB | | | | | | | | | | | | |
| MSC | BP4KEAM | | BP4KEAN | | BP4LEAJ | | BP4KEAS | | BP4KEAS | | BP4LEAS | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 19057 | 14704 | 16999 | 14049 | 18.790 | 16198 | 18490 | 14105 | 17070 | 13878 | 23550 | 13931 |
| Price index | 112,1% | 106,0% | 100,0% | 101,2% | 110,5% | 116,7% | 108,8% | 101,6% | 100,4% | 100,0% | 138,5% | 100,4% |
| Major options | included | | included | | included | | included | | included | | included | |
| - air conditioning | - | | - | | - | | - | | - | | - | |
| - automatic gear box | - | | - | | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | | included | | included | |
| - airbag | included | | included | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | included | | three years | | unlimited | | one year | | unlimited | | - | |
| - delivery cost included | Yes | | Yes | | No | | Yes | | Yes | | No | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda3 1.6 Exclusive 5HB | | | | | | | | | | | | |
| MSC | BP4LEBQ | | BP5EBAM | | BP4KEAK | | | | BP4KEBG | | BP4MEAP | |
| Recommended retail price 1/5/2004 | | | | | | | Luxembourg shares Belgian specifications | | | | | |
| Price EURO | 17620 | 14732 | 22000 | 14091 | 19260 | 15598 | | | 21735 | 14350 | 23962 | 14540 |
| Price index | 103,7% | 106,2% | 129,4% | 101,5% | 113,3% | 112,4% | | 0,0% | 127,9% | 103,4% | 141,0% | 104,8% |
| Major options | included | | included | | included | | | | included | | included | |
| - air conditioning | - | | - | | - | | | | - | | - | |
| - automatic gear box | - | | - | | - | | | | - | | - | |
| - power steering | included | | included | | included | | | | included | | included | |
| - ABS | included | | included | | included | | | | included | | included | |
| - airbag | included | | included | | included | | | | included | | included | |
| Right-hand-drive | | | Yes | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | three years / 100,000 km | | three years | | three years | | | | - | | unlimited | |
| - delivery cost included | Yes | | Yes | | Yes | | | | No | | Yes | |

Notes:

(if necessary)



MAKE: MAZDA

Model: Mazda3 1.6 Exclusive 5HB

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|-----------------------------------|----------|----------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda3 1.6 Exclusive 5HB | | | | | | | | | | | | | | |
| MSC | | | BP4LEBE | | BP4LEAY | | BP4LEAS | | BP4KEAM | | BP4LEAS | | BP4LEAS | |
| Recommended retail price 1/5/2004 | | | 549900 | 462101 | 256060 | 94565 | 249500 | 211441 | 4599900 | 3679920 | 55400 | 46949 | 10989 | 9062 |
| Price EURO | | currently not available | 16894 | 14197 | 34410 | 12708 | 15946 | 13514 | 18272 | 14617 | 16045 | 13597 | 16847 | 13892 |
| Price index | | | 0% | 99,4% | 102,3% | 202,4% | 91,6% | 93,8% | 97,4% | 107,5% | 105,3% | 94,4% | 98,0% | 99,1% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | | included | | included | | included | | included | | included | | included | |
| - automatic gear box | | | - | | - | | - | | - | | - | | - | |
| - power steering | | | included | | included | | included | | included | | included | | included | |
| - ABS | | | included | | included | | included | | included | | included | | included | |
| - airbag | | | included | | included | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | | | - | | - | | - | | included | | - | | - | |
| - delivery cost included | | | No | | No | | No | | Yes | | No | | No | |
| 1 EURO = | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda3 1.6 Exclusive 5HB | | | | | | | | | | | | |
| MSC | | | BP4KEBF | | BP4LEAS | | BP4KEAM | | BP4LEBE | | BP5EBAD | |
| Recommended retail price 1/5/2004 | currently not available | | 72720 | 57759 | 176300 | 140235 | 3856000 | 3213333 | 704900 | 592353 | 12800 | 10738 |
| Price EURO | | | 15176 | 12053 | 19284 | 15339 | 16164 | 13470 | 17480 | 14689 | 18963 | 15908 |
| Price index | | | 100,0% | 89,3% | 86,9% | 113,4% | 110,5% | 95,1% | 97,1% | 102,8% | 105,8% | 111,6% |
| Major options | | | included | | included | | included | | included | | included | |
| - | | | - | | - | | - | | - | | | |
| included | | | included | | included | | included | | included | | | |
| included | | | included | | included | | included | | included | | | |
| included | | | included | | included | | included | | included | | | |
| Right-hand-drive | | | | | | | | | | | Yes | |
| Other information | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | |
| - | | | three years / 100,000 km | | included | | - | | unlimited | | | |
| Yes | | | Yes | | Yes | | No | | No | | | |
| | | | | | | | | | | | | |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)



MAKE: MAZDA

Model: Mazda6 1.8 Touring 5HB

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda6 1.8 Touring 5HB | | | | | | | | | | | | |
| MSC | GJ6JEAD | | GM1JEAE | | GM1JEAC | | GJ6JEBG | | GM1JEBG | | GJ6JEAY | |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 23400 | 17727 | 22099 | 18264 | 21430 | 18474 | 22615 | 16066 | 21130 | 16508 | 27400 | 16080 |
| Price index | 115,2% | 110,3% | 108,8% | 113,7% | 105,5% | 115,0% | 111,3% | 100,0% | 104,0% | 102,7% | 134,8% | 100,1% |
| Major options | included | | included | | included | | included | | included | | included | |
| - air conditioning | - | | - | | - | | - | | - | | - | |
| - automatic gear box | - | | - | | - | | - | | - | | - | |
| - power steering | included | | included | | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | | included | | included | |
| - airbag | included | | included | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | included | | three years | | unlimited | | one year | | unlimited | | - | |
| - delivery cost included | Yes | | Yes | | No | | Yes | | Yes | | No | |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|-----------------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--|----------|--------------------------|----------|--------------------------|----------|
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda6 1.8 Touring 5HB | | | | | | | | | | | | |
| MSC | GM1JEBK | | GJ8JBAJ | | GJ6AEBG | | | | GJ6JEBA | | GM1JEAK | |
| Recommended retail price 1/5/2004 | | | | | | | Luxembourg shares Belgian specifications | | | | | |
| Price EURO | 20320 | 16990 | 27240 | 17447 | 20650 | 16757 | | | 24640 | 16181 | 29607 | 17546 |
| Price index | 100,0% | 105,7% | 134,1% | 108,6% | 101,6% | 104,3% | | 0,0% | 121,3% | 100,7% | 145,7% | 109,2% |
| Major options | included | | included | | included | | | | included | | included | |
| - air conditioning | - | | - | | - | | | | - | | - | |
| - automatic gear box | - | | - | | - | | | | - | | - | |
| - power steering | included | | included | | included | | | | included | | included | |
| - ABS | included | | included | | included | | | | included | | included | |
| - airbag | included | | included | | included | | | | included | | included | |
| Right-hand-drive | | | Yes | | | | | | | | | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | three years / 100,000 km | | three years | | three years | | | | - | | unlimited | |
| - delivery cost included | Yes | | Yes | | Yes | | | | No | | Yes | |

Notes:

(if necessary)



MAKE: MAZDA

Model: Mazda6 1.8 Touring 5HB

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | | |
|-----------------------------------|----------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|-------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | |
| Mazda6 1.8 Touring 5HB | | | | | | | | | | | | | | | |
| MSC | | | GJ5AEAN | | GJ6JEBJ | | GJ6JEAY | | GJ6JEAD | | GJ6JEAY | | GJ6JEAY | | |
| Recommended retail price 1/5/2004 | | | 629900 | 529328 | 285475 | 101860 | 282500 | 239407 | 5599900 | 4479920 | 61300 | 51949 | 12189 | 10078 | |
| Price EURO | | | 19352 | 16262 | 38363 | 13688 | 18055 | 15301 | 22244 | 17795 | 17754 | 15046 | 18685 | 15449 | |
| Price index | | | 0,0% | 95,2% | 101,2% | 188,8% | 85,2% | 88,9% | 95,2% | 109,5% | 110,8% | 87,4% | 93,6% | 92,0% | 96,2% |
| Major options | | | | | | | | | | | | | | | |
| - air conditioning | | | included | | included | | included | | included | | included | | included | | |
| - automatic gear box | | | - | | - | | - | | - | | - | | - | | |
| - power steering | | | included | | included | | included | | included | | included | | included | | |
| - ABS | | | included | | included | | included | | included | | included | | included | | |
| - airbag | | | included | | included | | included | | included | | included | | included | | |
| Right-hand-drive | | | | | | | | | | | | | | | |
| Other information | | | | | | | | | | | | | | | |
| - warranty condition (x years) | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | |
| - free roadside assistance | | | - | | - | | - | | included | | - | | - | | |
| - delivery cost included | | | No | | No | | No | | Yes | | No | | No | | |
| 1 EURO = | | | | | | | | | | | | | | | |
| 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 | |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|-----------------------------------|----------|-------------------------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|--------------------------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Model | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Mazda6 1.8 Touring 5HB | | | | | | | | | | | | |
| MSC | | | | | | | | | | | | |
| Recommended retail price 1/5/2004 | | | 94300 | 74899 | 191500 | 152395 | 4754625 | 3962188 | 794900 | 667983 | 14600 | 12270 |
| Price EURO | | currently not available | 19679 | 15630 | 20946 | 16669 | 19931 | 16609 | 19712 | 16565 | 21630 | 18178 |
| Price index | | | 96,8% | 97,3% | 103,1% | 103,8% | 98,1% | 103,4% | 97,0% | 103,1% | 106,4% | 113,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | | included | | included | | included | | included | | included | |
| - automatic gear box | | | - | | - | | - | | - | | - | |
| - power steering | | | included | | included | | included | | included | | included | |
| - ABS | | | included | | included | | included | | included | | included | |
| - airbag | | | included | | included | | included | | included | | included | |
| Right-hand-drive | | | | | | | | | | | Yes | |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | | three years / 100,000 km | |
| - free roadside assistance | | | - | | three years / 100,000 km | | included | | - | | unlimited | |
| - delivery cost included | | | Yes | | Yes | | Yes | | No | | No | |
| 1 EURO = | | | | | | | | | | | | |
| 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

(if necessary)



MAKE: Mercedes-Benz
Model: C 180 Kompressor

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 1796 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 32685 | 24105 | 29161 | 24100 | 27898 | 24050 | 36670 | 23810 | 29843 | 23315 | 41500 | 23619 |
| Price index | 117,9% | 103,7% | 105,2% | 103,6% | 100,7% | 103,4% | 132,3% | 102,4% | 107,7% | 100,3% | 149,7% | 101,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | § | | § | | § | | § | | § | | § |
| - automatic gear box | 2591 | 1945 | 2184 | 1805 | 2053 | 1770 | 2671 | 1790 | 2340 | 1828 | 3390 | 1928 |
| - power steering | | § | | § | | § | | § | | § | | § |
| - ABS | | § | | § | | § | | § | | § | | § |
| - airbag | | § | | § | | § | | § | | § | | § |
| Right-hand-drive | | 2135 | | 2135 | | 2135 | | 2135 | | 2135 | | 2135 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 1796 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 28032 | 23438 | 36800 | 23468 | 29056 | 23329 | 27713 | 24098 | 35985 | 23256 | 35320 | 23707 |
| Price index | 101,2% | 100,8% | 132,8% | 100,9% | 104,8% | 100,3% | 100,0% | 103,6% | 129,8% | 100,0% | 127,4% | 101,9% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | § | | § | | § | | § | | § | | § |
| - automatic gear box | 1990 | 1664 | 2670 | 1700 | 1910 | 1592 | 2076 | 1805 | 2906 | 1770 | 2490 | 2130 |
| - power steering | | § | | § | | § | | § | | § | | § |
| - ABS | | § | | § | | § | | § | | § | | § |
| - airbag | | § | | § | | § | | § | | § | | § |
| Right-hand-drive | | 2135 | | § | | 2135 | | 2135 | | 2135 | | 2135 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | yes | | yes | | yes | | no | | no |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz

MAKE: Mercedes-Benz
Model: C 180 Kompressor

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Sedan, 1796 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 20929 | 12063 | 923803 | 739042 | 553674 | 179049 | 418900 | 355000 | 7980000 | 5886317 | 92000 | 77955 | 18480 | 15685 |
| Price EURO | 35685 | 20568 | 28381 | 22705 | 74405 | 24061 | 26773 | 22689 | 31698 | 23382 | 26645 | 22577 | 28331 | 24046 |
| Price index | 128,8% | 88,4% | 102,4% | 97,6% | 268,5% | 103,5% | 96,6% | 97,6% | 114,4% | 100,5% | 96,1% | 97,1% | 102,2% | 103,4% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s | | s |
| - automatic gear box | 2268 | 1790 | 2211 | 1858 | 6451 | 1843 | 2065 | 1750 | 2354 | 1883 | 2089 | 1770 | 2113 | 1791 |
| - power steering | | s | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 2135 | | 2135 | | 2135 | | 2135 | | 2135 | | 2135 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Sedan, 1796 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 15882 | 9459 | 125072 | 102518 | 264683 | 211746 | 7081692 | 5391848 | 1142977 | 960485 | 17625 | 15000 |
| Price EURO | 37263 | 22194 | 26101 | 21394 | 28950 | 23160 | 29686 | 22603 | 28344 | 23819 | 26111 | 22222 |
| Price index | 134,5% | 95,4% | 94,2% | 92,0% | 104,5% | 99,6% | 107,1% | 97,2% | 102,3% | 102,4% | 94,2% | 95,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s |
| - automatic gear box | 3623 | 2048 | 2291 | 1878 | 2177 | 1741 | 2528 | 2106 | 2117 | 1779 | 2148 | 1828 |
| - power steering | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 2135 | | 2135 | | 2135 | | 2135 | | s |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz

MAKE: Mercedes-Benz

Model: E 220 CDI

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 2148 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 41608 | 31707 | 38357 | 31700 | 36714 | 31650 | 58400 | 31650 | 40759 | 31843 | 57210 | 32441 |
| Price index | 114,3% | 100,3% | 105,4% | 100,3% | 100,9% | 100,1% | 160,4% | 100,1% | 112,0% | 100,7% | 157,2% | 102,6% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | § | | § | | § | | § | | § | | § |
| - automatic gear box | 2544 | 1945 | 2184 | 1805 | 2053 | 1770 | 2671 | 1790 | 2327 | 1818 | 2950 | 1652 |
| - power steering | | § | | § | | § | | § | | § | | § |
| - ABS | | § | | § | | § | | § | | § | | § |
| - airbag | | § | | § | | § | | § | | § | | § |
| Right-hand-drive | | 1815 | | 1815 | | 1815 | | 1815 | | 1815 | | 1815 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 2148 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 37802 | 31607 | 53925 | 32285 | 39330 | 31846 | 36398 | 31650 | 51577 | 31650 | 48816 | 31989 |
| Price index | 103,9% | 100,0% | 148,2% | 102,1% | 108,1% | 100,8% | 100,0% | 100,1% | 141,7% | 100,1% | 134,1% | 101,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | § | | § | | § | | § | | § | | § |
| - automatic gear box | 2100 | 1756 | 3140 | 1879 | 1910 | 1592 | 2076 | 1805 | 2906 | 1770 | 2550 | 2180 |
| - power steering | | § | | § | | § | | § | | § | | § |
| - ABS | | § | | § | | § | | § | | § | | § |
| - airbag | | § | | § | | § | | § | | § | | § |
| Right-hand-drive | | 1815 | § | | | 1815 | | 1815 | | 1815 | | 1815 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | yes | | yes | | yes | | no | | no |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz

MAKE: Mercedes-Benz

Model: E 220 CDI

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Sedan, 2148 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 27664 | 17813 | 1199000 | 1007377 | 744475 | 235160 | 569262 | 482425 | 10855000 | 7997970 | 125200 | 106087 | 24986 | 21175 |
| Price EURO | 47167 | 30372 | 36836 | 30949 | 100045 | 31602 | 36382 | 30833 | 43118 | 31769 | 36260 | 30725 | 38304 | 32462 |
| Price index | 129,6% | 96,1% | 101,2% | 97,9% | 274,9% | 100,0% | 100,0% | 97,6% | 118,5% | 100,5% | 99,6% | 97,2% | 105,2% | 102,7% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s | | s |
| - automatic gear box | | s | 2264 | 1903 | 6451 | 1843 | 2089 | 1770 | 2354 | 1883 | 2089 | 1770 | 2090 | 1771 |
| - power steering | | s | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 1815 | | 1815 | | 1815 | | 1815 | | 1815 | | 1815 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Sedan, 2148 cc 6-speed-transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 25950 | 14329 | 193058 | 161420 | 353420 | 282736 | 10699252 | 7857318 | 1563056 | 1313492 | 24340 | 20715 |
| Price EURO | 60886 | 33620 | 40288 | 33686 | 38657 | 30925 | 44851 | 32938 | 38761 | 32573 | 36059 | 30689 |
| Price index | 167,3% | 106,4% | 110,7% | 106,6% | 106,2% | 97,8% | 123,2% | 104,2% | 106,5% | 103,1% | 99,1% | 97,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s |
| - automatic gear box | 3775 | 2048 | 2291 | 1878 | 2177 | 1741 | 2613 | 2177 | 2142 | 1800 | 2148 | 1828 |
| - power steering | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 1815 | | 1815 | | 1815 | | 1815 | | s |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz

MAKE: Mercedes-Benz

Model: S 350

EURO ZONE COUNTRIES

| | AT | | BE | | DE | | EL | | ES | | FI | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 3724 cc automatic transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 80021 | 57282 | 69252 | 57233 | 64902 | 55950 | 103735 | 56510 | 72506 | 56645 | 101570 | 56618 |
| Price index | 124,2% | 102,4% | 107,5% | 102,3% | 100,8% | 100,0% | 161,1% | 101,0% | 112,6% | 101,2% | 157,7% | 101,2% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | S | | S | | S | | S | | S | | S |
| - automatic gear box | | S | | S | | S | | S | | S | | S |
| - power steering | | S | | S | | S | | S | | S | | S |
| - ABS | | S | | S | | S | | S | | S | | S |
| - airbag | | S | | S | | S | | S | | S | | S |
| Right-hand-drive | | 3345 | | 3345 | | 3345 | | 3345 | | 3345 | | 3345 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |

| | FR | | IE | | IT | | LU | | NL | | PT | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Sedan, 3724 cc automatic transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | | | | | | | | | | | | |
| Price EURO | 67048 | 56060 | 93633 | 56026 | 68590 | 56133 | 64407 | 56006 | 90246 | 56174 | 86463 | 55995 |
| Price index | 104,1% | 100,2% | 145,4% | 100,1% | 106,5% | 100,3% | 100,0% | 100,1% | 140,1% | 100,4% | 134,2% | 100,1% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | S | | S | | S | | S | | S | | S |
| - automatic gear box | | S | | S | | S | | S | | S | | S |
| - power steering | | S | | S | | S | | S | | S | | S |
| - ABS | | S | | S | | S | | S | | S | | S |
| - airbag | | S | | S | | S | | S | | S | | S |
| Right-hand-drive | | 3345 | | S | | 3345 | | 3345 | | 3345 | | 3345 |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | yes | | yes | | yes | | no | | no |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz

MAKE: Mercedes-Benz

Model: S 350

NON EURO ZONE COUNTRIES

| | CY | | CZ | | DK | | EE | | HU | | LT | | LV | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | CYP | | CZK | | DKK | | EEK | | HUF | | LTL | | LVL | |
| Sedan, 3724 cc automatic transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 70530 | 32059 | 2120350 | 1781807 | 1387498 | 415709 | 1014623 | 859850 | 21168000 | 14712048 | 225700 | 191243 | 45311 | 38464 |
| Price EURO | 120256 | 54662 | 65141 | 54741 | 186457 | 55864 | 64846 | 54954 | 84083 | 58439 | 65367 | 55388 | 69463 | 58967 |
| Price index | 186,7% | 97,7% | 101,1% | 97,8% | 289,5% | 99,8% | 100,7% | 98,2% | 130,5% | 104,4% | 101,5% | 99,0% | 107,9% | 105,4% |
| Major options | | | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s | | s |
| - automatic gear box | | s | | s | | s | | s | | s | | s | | s |
| - power steering | | s | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 3345 | | 3345 | | 3345 | | 3345 | | 3345 | | 3345 |
| Other information | | | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 | | 2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,5865 | 0,5865 | 32,55 | 32,55 | 7,4414 | 7,4414 | 15,6466 | 15,6466 | 251,75 | 251,75 | 3,4528 | 3,4528 | 0,6523 | 0,6523 |

| | MT | | PL | | SE | | SI | | SK | | UK | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| | MTL | | PLN | | SEK | | SIT | | SKK | | GBP | |
| Sedan, 3724 cc automatic transmission | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 1/5/2004 | 47386 | 26137 | 337982 | 282594 | 632486 | 505989 | 18133705 | 13343418 | 2763112 | 2321943 | 42936 | 36541 |
| Price EURO | 111183 | 61326 | 70532 | 58973 | 69181 | 55345 | 76016 | 55936 | 68521 | 57581 | 63608 | 54135 |
| Price index | 172,6% | 109,6% | 109,5% | 105,4% | 107,4% | 98,9% | 118,0% | 100,0% | 106,4% | 102,9% | 98,8% | 96,8% |
| Major options | | | | | | | | | | | | |
| - air conditioning | | s | | s | | s | | s | | s | | s |
| - automatic gear box | | s | | s | | s | | s | | s | | s |
| - power steering | | s | | s | | s | | s | | s | | s |
| - ABS | | s | | s | | s | | s | | s | | s |
| - airbag | | s | | s | | s | | s | | s | | s |
| Right-hand-drive | | s | | 3345 | | 3345 | | 3345 | | 3345 | | s |
| Other information | | | | | | | | | | | | |
| - warranty condition (x years) | | 2 | | 2 | | 2 | | 2 | | 2 | | 1+2 |
| - free roadside assistance | | yes | | yes | | yes | | yes | | yes | | yes |
| - delivery cost included | | no | | no | | no | | no | | no | | no |
| 1 EURO = 1/05/2004 | 0,4262 | 0,4262 | 4,7919 | 4,7919 | 9,1425 | 9,1425 | 238,55 | 238,55 | 40,325 | 40,325 | 0,675 | 0,675 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 1.5.2004. Final prices are set by dealers.



Mercedes-Benz