



# Competition DG

MAY 2000

Tablas de Precios de los Constructores  
Tabeller fra. Fabrikanterne  
Preisübersichten der Hersteller  
Πίνακες με τις τιμές των κατασκευαστών  
Manufacturer Price tables  
Valmistajan hintataulukot  
Tableaux de prix des constructeurs  
Tabella dei prezzi fornita dei fabbricanti  
Fabrieksprijs tabel  
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Tabell över tillverkarpriser

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# ALFA ROMEO

## EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
<b>145</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 TS L BZ 3P								
Recommended retail price 01/05/00	646649	534625	32119	27634	2265845	1805288	96905	81037
Price EURO	<b>16030</b>	<b>13253</b>	<b>16422</b>	<b>14129</b>	<b>13618</b>	<b>10850</b>	<b>14773</b>	<b>12354</b>
Price index	117.7%	122.1%	120.6%	130.2%	100.0%	100.0%	108.5%	113.9%
Major options								
- air conditioning	46000	38031	2050	1764	S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	58200	48120	2890	2490	203930	162480	8720	7290
Other information								
- warranty condition (x years)	1		1		3		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		16.2		25.5		19.6	

# ALFA ROMEO

## EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
<b>145</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 TS L BZ 3P								
Recommended retail price 01/05/00			14903	9509	28565791	23804503	614818	534625
Price EURO			<b>18923</b>	<b>12074</b>	<b>14753</b>	<b>12294</b>	<b>15241</b>	<b>13253</b>
Price index			139.0%	111.3%	108.3%	113.3%	111.9%	122.1%
Major options								
- air conditioning			1000	638	S		43736	38031
- autom. Gear box			NA		NA		NA	
- power steering			S		S		S	
- ABS			S		S		S	
- airbag			S		S		S	
Right-hand-drive			S		2570920	2142400	55330	48110
Other information								
- warranty condition (x years)			3		1		1	
- free roadside assistance			YES		YES		YES	
- delivery cost included			YES		NO		YES	
1 EURO(1/5/00)			0.78756		1936.27		40.3399	
%TASSE			56.7		20.0		15.0	

ALFA ROMEO



**ALFA ROMEO****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>145</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 TS L BZ 3P						
Recommended retail price 01/05/00	37386	25649	241645	184030	3329004	2255222
Price EURO	<b>16965</b>	<b>11639</b>	<b>17561</b>	<b>13374</b>	<b>16605</b>	<b>11249</b>
Price index	124.6%	107.3%	129.0%	123.3%	121.9%	103.7%
Major options						
- air conditioning	2400	1647	22000	16755	S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	3360	2310	21750	16560	299610	202970
Other information						
- warranty condition (x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	45.8		31.3		47.6	

**ALFA ROMEO****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>145</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,6 TS L BZ 3P								
Recommended retail price 01/05/00	203399	68523	5022006	3685965			11462	9760
Price EURO	<b>27285</b>	<b>9192</b>	<b>14934</b>	<b>10961</b>			<b>19670</b>	<b>16750</b>
Price index	200.4%	84.7%	109.7%	101.0%			144.4%	154.4%
Major options								
- air conditioning	20300	6839	S				1006	857
- autom. Gear box	NA		NA				NA	
- power steering	S		S				S	
- ABS	S		310000	227528			S	
- airbag	S		S				S	
Right-hand-drive	18310	6170	451980	331740			S	
Other information								
- warranty condition (x years)	1		1				3	
- free roadside assistance	YES		YES				YES	
- delivery cost included	YES		NO				YES	
1 EURO(1/5/00)	7.4546		336.28				0.5827	
%TASSE	196.8		36.2				17.4	

**ALFA ROMEO**

**ALFA ROMEO****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>156</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	951134	786063	45651	39351	3921884	3026229	153678	128495
Price EURO	<b>23578</b>	<b>19486</b>	<b>23341</b>	<b>20120</b>	<b>23571</b>	<b>18188</b>	<b>23428</b>	<b>19589</b>
Price index	105.2%	119.5%	104.2%	123.4%	105.2%	111.6%	104.5%	120.2%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	85600	70740	4110	3540	352970	272360	13830	11560
Other information								
- warranty condition ( x years)	1		1		3		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		16.0		29.6		19.6	

**ALFA ROMEO****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>156</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	191874	96920	21660	13820	46865479	39054566	903973	786063
Price EURO	<b>32271</b>	<b>16301</b>	<b>27502</b>	<b>17548</b>	<b>24204</b>	<b>20170</b>	<b>22409</b>	<b>19486</b>
Price index	144.0%	100.0%	122.7%	107.7%	108.0%	123.7%	100.0%	119.5%
Major options								
- air conditioning	NA		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	17270	8720	S		4217890	3514910	81360	70750
Other information								
- warranty condition ( x years)	1		3		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO(1/5/00)	5.94573		0.78756		1936.27		40.3399	
%TASSE	98.0		56.7		20.0		15.0	

**ALFA ROMEO**

**ALFA ROMEO****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>156</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	59568	39374	368061	276417	6746662	4275369
Price EURO	<b>27031</b>	<b>17867</b>	<b>26748</b>	<b>20088</b>	<b>33652</b>	<b>21325</b>
Price index	120.6%	109.6%	119.4%	123.2%	150.2%	130.8%
Major options						
- air conditioning	3200	2115	S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	5360	3540	33130	24880	607200	384780
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	51.3		33.2		57.8	

**ALFA ROMEO****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>156</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	295120	97469	9815004	6879616	201682	161999	16179	13787
Price EURO	<b>39589</b>	<b>13075</b>	<b>29187</b>	<b>20458</b>	<b>24766</b>	<b>19893</b>	<b>27766</b>	<b>23661</b>
Price index	176.7%	80.2%	130.2%	125.5%	110.5%	122.0%	123.9%	145.2%
Major options								
- air conditioning	20330	6714	S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	26560	8770	883350	619170	18150	14580	S	
Other information								
- warranty condition ( x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		NO		YES		YES	
1 EURO(1/5/00)	7.4546		336.28		8.1435		0.5827	
%TASSE	202.8		42.7		24.5		17.3	

**ALFA ROMEO**

**ALFA ROMEO****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>166</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	1119997	925760	52367	45144	4565133	3514738	178998	149683
Price EURO	<b>27764</b>	<b>22949</b>	<b>26775</b>	<b>23082</b>	<b>27437</b>	<b>21124</b>	<b>27288</b>	<b>22819</b>
Price index	105.2%	114.0%	101.5%	114.7%	104.0%	104.9%	103.4%	113.4%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	100800	83320	4710	4060	410860	316320	16110	13470
Other information								
- warranty condition ( x years)	1		1		3		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		16.0		29.9		19.6	

**ALFA ROMEO****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>166</b> 2.0 TS 16V BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	248944	119683	28724	18327	60665275	50554073	1064624	925760
Price EURO	<b>41869</b>	<b>20129</b>	<b>36472</b>	<b>23271</b>	<b>31331</b>	<b>26109</b>	<b>26391</b>	<b>22949</b>
Price index	158.6%	100.0%	138.2%	115.6%	118.7%	129.7%	100.0%	114.0%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	22400	10770	S		5459870	4549860	95820	83320
Other information								
- warranty condition ( x years)	1		3		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO(1/5/00)	5.94573		0.787564		1936.27		40.3399	
%TASSE	108.0		56.7		20.0		15.0	

**ALFA ROMEO**

## ALFA ROMEO

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>166</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P						
Recommended retail price 01/05/00	70309	45716	444238	326848	7496623	4878729
Price EURO	<b>31905</b>	<b>20745</b>	<b>32284</b>	<b>23753</b>	<b>37393</b>	<b>24335</b>
Price index	120.9%	103.1%	122.3%	118.0%	141.7%	120.9%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive	6330	4120	39980	29420	674700	439090
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	53.8		35.9		53.7	

## ALFA ROMEO

### NON EURO ZONE COUNTRIES

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>166</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TS 16V BN 4P								
Recommended retail price 01/05/00	396928	114950	12625296	8083499	223311	172781	18705	15929
Price EURO	<b>53246</b>	<b>15420</b>	<b>37544</b>	<b>24038</b>	<b>27422</b>	<b>21217</b>	<b>32100</b>	<b>27337</b>
Price index	201.8%	76.6%	142.3%	119.4%	103.9%	105.4%	121.6%	135.8%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive	35720	10340	1136280	727520	20100	15550	S	
Other information								
- warranty condition ( x years)	1		1		1		3	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		NO		YES		YES	
1 EURO(1/5/00)	7.4546		336.28		8.1435		0.5827	
%TASSE	245.3		56.2		29.2		17.4	

**ALFA ROMEO**



# Audi

## Audi A3 1.6

### EURO ZONE COUNTRIES

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Audi A3 1.6 (1.6l, 101 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	679375	561467	32750	28232.76	2680386	2179176	111874	91826
Price EURO	16,841	13,918	16,745	14,435	16,109	13,097	17,055	13,999
Price index	108.3	112.1	107.7	116.3	103.6	105.5	109.7	112.8
Major options								
- air conditioning	53,525	44,236	2,540	2,190	S	S	12,900	10,697
- autom. gear box	53,000	43,802	2,320	2,000	226,000	176,563	8,700	7,214
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	75,317	62,246	3,500	3,017	328,546	256,677	12,190	10,108
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		no		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

### EURO ZONE COUNTRIES

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Audi A3 1.6 (1.6l, 101 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	145586.88	73799.68	16321.59	10003.28	34356406	27663339	627417	545579
Price EURO	24,486	12,412	20,724	12,702	17,744	14,287	15,553	13,525
Price index	157.4	100.0	133.2	102.3	114.1	115.1	100.0	109.0
Major options								
- air conditioning	9,500	7,787	1,637	1,353	S	S	58,500	50,870
- autom. gear box	14,000	11,475	1,075	888	2,451,400	2,060,000	49,000	42,609
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	11,190	9,172	0	0	3,554,612	2,987,069	71,583	62,246
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)



**AUDI**



# Audi

## Audi A3 1.6

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>Audi A3 1.6 (1.6l, 101 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	45470	30103	256626	196197	4390073	2805479
Price EURO	20,633	13,660	18,650	14,258	21,898	13,994
Price index	132.7	110.1	119.9	114.9	140.8	112.7
Major options						
- air conditioning	4,150	3,532	S	S	S	S
- autom. gear box	3,900	3,319	25,490	19,760	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	3,994	3,400	27,386	21,229	361,843	309,267
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Audi A3 1.6 (1.6l, 101 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	219341	79487	5902224	4286261	148358	118686	11871	10103
Price EURO	29,424	10,663	17,552	12,746	18,218	14,574	20,373	17,339
Price index	189.2	85.9	112.8	102.7	117.1	117.4	131.0	139.7
Major options								
- air conditioning	31,855	25,484	S	S	4,980	3,984	1,300	1,106
- autom. gear box	24,764	19,811	480,000	406,780	10,300	8,240	1,298	1,105
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	14,332	11,466	599,455	508,013	16,746	13,397	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	yes		no		yes		yes	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	DKK	7.45460	GRD	336.280	SEK	8.14350	GBP	0.58270

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)

AUDI



# Audi

## Audi A4 1.8

### EURO ZONE COUNTRIES

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Audi A4 1.8 (1.8l, 125 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	885706	731989	42315	36478	3668623	2866112	144964	119493
Price EURO	21,956	18,146	21,635	18,651	22,049	17,226	22,100	18,217
Price index	102.8	112.3	101.3	115.5	103.3	106.6	103.5	112.8
Major options								
- air conditioning	S	S	S	S	S	S	14,330	11,882
- autom. gear box	54,000	44,813	2,780	2,397	240,000	187,500	8,900	7,380
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	105,051	87,180	4,902	4,226	460,152	359,494	17,073	14,157
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		no		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

### EURO ZONE COUNTRIES

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Audi A4 1.8 (1.8l, 125 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	187764.96	96044.62	22433.48	13741.61	43491417	35275847	861341	748992
Price EURO	31,580	16,154	28,485	17,448	22,461	18,218	21,352	18,567
Price index	147.9	100.0	133.4	108.0	105.2	112.8	100.0	114.9
Major options								
- air conditioning	9,500	7,787	2,072	1,712	S	S	70,000	60,870
- autom. gear box	15,000	12,295	1,780	1,471	3,198,000	2,687,395	50,000	43,478
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	15,673	12,847	0	0	4,978,488	4,183,603	100,256	87,180
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000  
 Final prices are set by dealers.  
 Major options: S (standard). Option price. NA (not available)



**AUDI**

# Audi

## Audi A4 1.8

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>Audi A4 1.8 (1.8l, 125 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	59533	38746	339162	254627	5816102	3730985
Price EURO	27,015	17,582	24,648	18,504	29,011	18,610
Price index	126.5	108.8	115.4	114.6	135.9	115.2
Major options						
- air conditioning	6,444	5,484	S	S	S	S
- autom. gear box	4,000	3,404	26,250	19,707	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	5,595	4,761	38,653	29,733	506,787	433,151
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Audi A4 1.8 (1.8l, 125 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	297852	101833	8628008	5917836	177367	141894	13666.8	11631.32
Price EURO	39,955	13,660	25,657	17,598	21,780	17,424	23,454	19,961
Price index	187.1	84.6	120.2	108.9	102.0	107.9	109.8	123.6
Major options								
- air conditioning	20,360	16,288	S	S	4,900	3,920	S	S
- autom. gear box	29,442	23,554	620,000	525,424	12,000	9,600	1,188	1,011
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	20,073	16,058	839,580	711,508	23,454	18,763	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	yes		no		yes		yes	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	DKK	7.45460	GRD	336.280	SEK	8.14350	GBP	0.58270

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)

**AUDI**



# Audi

## Audi A6 2.4

### EURO ZONE COUNTRIES

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Audi A6 2.4 (2.4l, 165 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	1243005	1027277	57475	49547	5049439	3944875	194585	160982
Price EURO	30,813	25,466	29,387	25,333	30,348	23,709	29,664	24,542
Price index	110.4	111.5	105.3	110.9	108.8	103.8	106.3	107.5
Major options								
- air conditioning	53,525	44,236	2,540	2,190	S	S	12,900	10,697
- autom. gear box	53,000	43,802	2,320	2,000	226,000	176,563	8,700	7,214
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	75,317	62,246	3,500	3,017	328,546	256,677	12,190	10,108
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		no		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

### EURO ZONE COUNTRIES

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Audi A6 2.4 (2.4l, 165 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	280578.08	140989.09	31938	17983	59055767	48204139	1125677	978850
Price EURO	47,190	23,713	40,553	22,834	30,500	24,895	27,905	24,265
Price index	169.1	103.8	145.3	100.0	109.3	109.0	100.0	106.3
Major options								
- air conditioning	9,500	7,787	1,637	1,353	S	S	58,500	50,870
- autom. gear box	14,000	11,475	1,075	888	2,451,400	2,060,000	49,000	42,609
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	11,190	9,172	0	0	3,554,612	2,987,069	71,583	62,246
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)



**AUDI**

# Audi

## Audi A6 2.4

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>Audi A6 2.4 (2.4l, 165 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	82836	53069	470342	343817	8525094	5081239
Price EURO	37,589	24,082	34,181	24,986	42,523	25,345
Price index	134.7	105.5	122.5	109.4	152.4	111.0
Major options						
- air conditioning	4,150	3,532	S	S	S	S
- autom. gear box	3,900	3,319	25,490	19,760	NA	NA
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	3,994	3,400	27,386	21,229	361,843	309,267
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Audi A6 2.4 (2.4l, 165 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	452755	146091	15584974	8354987	238337	190670	19481.77	16580.23
Price EURO	60,735	19,597	46,345	24,845	29,267	23,414	33,434	28,454
Price index	217.7	85.8	166.1	108.8	104.9	102.5	119.8	124.6
Major options								
- air conditioning	31,855	25,484	S	S	4,980	3,984	1,300	1,106
- autom. gear box	24,764	19,811	480,000	406,780	10,300	8,240	1,298	1,105
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	14,332	11,466	599,455	508,013	16,746	13,397	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	yes		no		yes		yes	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	DKK	7.45460	GRD	336.280	SEK	8.14350	GBP	0.58270

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)

AUDI



# Audi

## Audi A8 2.8

### EURO ZONE COUNTRIES

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>Audi A8, 2.8 (2.8l, 193 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	1914624	1582335	88800	76552	8333491	6510539	325507	270449
Price EURO	47,462	39,225	45,403	39,140	50,085	39,129	49,623	41,230
Price index	108.1	102.7	103.4	102.5	114.0	102.4	113.0	107.9
Major options								
- air conditioning	S	S	S	S	S	S	14,330	11,882
- autom. gear box	54,000	44,813	2,780	2,397	240,000	187,500	8,900	7,380
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	105,051	87,180	4,902	4,226	460,152	359,494	17,073	14,157
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost incl. included	no		no		no		yes	
1 EURO = 01/05/2000	BEF	40.3399	DEM	1.95583	ESP	166.386	FRF	6.55957

### EURO ZONE COUNTRIES

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>Audi A8, 2.8 (2.8l, 193 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	NA	NA	56258.07	32793.44	99419369	81840474	1771888	1540772
Price EURO	NA	NA	71,433	41,639	51,346	42,267	43,924	38,195
Price index	NA	NA	162.6	109.0	116.9	110.7	100.0	100.0
Major options								
- air conditioning	9,500	7,787	2,072	1,712	S	S	70,000	60,870
- autom. gear box	15,000	12,295	1,780	1,471	3,198,000	2,687,395	50,000	43,478
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	15,673	12,847	0	0	4,978,488	4,183,603	100,256	87,180
Other information								
- warranty condition (years)	1		1		1		1	
- free roadside assistance	yes		no		yes		no	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	FIM	5.94573	IEP	0.78756	ITL	1,936.27	LUF	40.3399

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 2000.  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)



**AUDI**

# Audi

## Audi A8 2.8

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>Audi A8, 2.8 (2.8l, 193 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	143134	90130	773469	565401	12820681	7955125
Price EURO	64,951	40,899	56,210	41,089	63,949	39,680
Price index	147.9	107.1	128.0	107.6	145.6	103.9
Major options						
- air conditioning	6,444	5,484	S	S	S	S
- autom. gear box	4,000	3,404	26,250	19,707	N.A.	N.A.
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
Right-hand-drive	5,595	4,761	38,653	29,733	506,787	433,151
Other information						
- warranty condition (years)	1		1		1	
- free roadside assistance	yes		yes		yes	
- delivery cost incl. included	no		yes		no	
1 EURO = 01/05/2000	NLG	2.20371	ATS	13.7603	PTE	200.482

### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Audi A8, 2.8 (2.8l, 193 hp)</b>	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended retail price 01/05/00	1030518	311166	23278259	12736185	433354	346683	27839.27	23692.99
Price EURO	138,239	41,741	69,223	37,874	53,215	42,572	47,776	40,661
Price index	314.7	109.3	157.6	99.2	121.2	111.5	108.8	106.5
Major options								
- air conditioning	20,360	16,288	S	S	4,900	3,920	S	S
- autom. gear box	29,442	23,554	620,000	525,424	12,000	9,600	1,188	1,011
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand-drive	20,073	16,058	839,580	711,508	23,454	18,763	0	0
Other information								
- warranty condition (years)	1		1		1		3	
- free roadside assistance	yes		no		yes		yes	
- delivery cost incl. included	no		yes		yes		no	
1 EURO = 01/05/2000	DKK	7.45460	GRD	336.280	SEK	8.14350	GBP	0.58270

#### Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on May 1st, 200  
Final prices are set by dealers.  
Major options: S (standard). Option price. NA (not available)

**AUDI**



Manufacturer: BMW

# EURO ZONE COUNTRIES

318i 4dr 1895 cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	922,493	762,391	45,700	39,397	3,914	3,058	153,449	128,302
Retail Price in EURO	22,868	18,899	23,366	20,143	23,522	18,377	23,393	19,559
Price Index in %	101.1	106.4	103.3	113.4	104.0	103.4	103.5	110.1
Major Options								
- air conditioning	67,276	55,600	1,800	1,552	S	S	11,000	9,197
- automatic gearbox	72,842	60,200	3,250	2,802	315	246	10,500	8,779
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand Drive	54,934	45,400	2,552	2,200	246	192	8,900	7,441
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		no		yes		yes	

# EURO ZONE COUNTRIES

318i 4dr 1895 cm3	SF		IRL		I		L	
	1000 FM		IR£		1000 Lit		Bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	202	106	24,338	15,488	45,463	37,886	912,039	793,077
Retail Price in EURO	33,984	17,765	30,903	19,666	23,480	19,566	22,609	19,660
Price Index in %	150.3	100.0	136.7	110.7	103.9	110.1	100.0	110.7
Major Options								
- air conditioning	15	12	1,600	1,018	S	S	58,500	50,870
- automatic gearbox	17	14	1,600	1,018	3,280	2,733	70,400	61,217
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	5	4	S	S	S	S	S	S
Right-hand Drive	13	11	-	-	2,600	2,167	52,187	45,380
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refe Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW



Manufacturer: BMW

### EURO ZONE COUNTRIES

318i 4dr 1895 cm3	NL		A		P	
	Hfl		ÖS		1000 Esc	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	61,333	40,138	369,339	279,802	6,366	4,021
<b>Retail Price in EURO</b>	27,832	18,214	26,841	20,334	31,752	20,057
<b>Price Index in %</b>	123.1	102.5	118.7	114.5	140.4	112.9
<b>Major Options</b>						
- air conditioning	5,408	3,324	15,725	11,913	S	S
- automatic gearbox	4,951	3,043	30,000	17,275	362,700	310,000
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
<b>Right-hand Drive</b>	4,033	2,479	20,832	15,500	227,916	194,800
<b>Other Information</b>						
- warranty condition	1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	

### NON EURO ZONE COUNTRIES

318i 4dr 1895 cm3	DK		GR		S		UK	
	1000 dkr		1000 DRS		SKR		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	346	129	10,051	6,331	209,562	166,998	16,226	13,810
<b>Retail Price in EURO</b>	46,450	17,345	29,888	18,826	25,734	20,507	27,847	23,699
<b>Price Index in %</b>	205.5	97.6	132.2	106.0	113.8	115.4	123.2	133.4
<b>Major Options</b>								
- air conditioning	23	7	S	S	11,200	8,960	S	S
- automatic gearbox	40	11	777	497	17,500	14,000	1,170	996
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	25	7	513	435	12,500	10,000	-	-
<b>Other Information</b>								
- warranty condition	1 year		1 year		1 year		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refer Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

**BMW**



Manufacturer: BMW

520i 4dr 1991 cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	1,302,448	1,076,403	60,700	52,328	5,238	4,093	206,530	172,684
Retail Price in EURO	32,287	26,683	31,035	26,755	31,484	24,597	31,485	26,325
Price Index in %	104.6	109.7	100.6	110.0	102.0	101.1	102.0	108.2
Major Options								
- air conditioning	S	S	S	S	S	S	6,600	5,518
- automatic gearbox	91,718	75,800	3,900	3,362	375	293	12,500	10,452
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand Drive	57,354	47,400	2,668	2,300	262	204	9,300	7,776
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		no		yes		yes	

#### EURO ZONE COUNTRIES

520i 4dr 1991 cm3	SF		IRL		I		L	
	1000 FM		IR£		1000 Lit		Bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	267	145	32,105	20,430	62,214	51,845	1,245,000	1,082,609
Retail Price in EURO	44,921	24,329	40,764	25,941	32,131	26,776	30,863	26,837
Price Index in %	145.6	100.0	132.1	106.6	104.1	110.1	100.0	110.3
Major Options								
- air conditioning	8	7	S	S	S	S	31,400	27,304
- automatic gearbox	22	18	2,000	1,273	3,910	3,258	80,000	69,565
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
Right-hand Drive	14	11	-	-	2,700	2,250	54,558	47,442
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refer to dealer for final prices.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW

Manufacturer: BMW

### EURO ZONE COUNTRIES

520i 4dr 1991 cm3	NL		A		P	
	Hfl		ÖS		1000 Esc	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	84,900	54,623	492,326	366,314	8,116	5,366
<b>Retail Price in EURO</b>	38,526	24,787	35,779	26,621	40,482	26,763
<b>Price Index in %</b>	124.8	101.9	115.9	109.4	131.2	110.0
<b>Major Options</b>						
- air conditioning	2,906	1,786	S	S	S	S
- automatic gearbox	4,951	3,043	38,000	21,303	400,000	341,880
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
<b>Right-hand Drive</b>	4,215	2,591	22,162	16,200	239,850	205,000
<b>Other Information</b>						
- warranty condition	1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	

### NON EURO ZONE COUNTRIES

520i 4dr 1991 cm3	DK		GR		S		UK	
	1000 dkr		1000 DRs		Skr		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	498	176	13,949	8,634	272,805	217,592	21,269	18,101
<b>Retail Price in EURO</b>	66,864	23,673	41,479	25,674	33,500	26,720	36,501	31,065
<b>Price Index in %</b>	216.6	97.3	134.4	105.5	108.5	109.8	118.3	127.7
<b>Major Options</b>								
- air conditioning	S	S	S	S	S	S	S	S
- automatic gearbox	S	S	984	623	21,000	16,800	1,220	1,038
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	26	8	534	453	13,069	10,455	-	-
<b>Other Information</b>								
- warranty condition	1 year		1 year		1 year		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	no		yes		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refer to dealer for final prices.
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

**BMW**



Manufacturer: BMW

#### EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	2,298,958	1,899,965	110,800	95,517	10,097	7,888	386,680	323,311
<b>Retail Price in EURO</b>	56,990	47,099	56,651	48,837	60,683	47,409	58,949	49,288
<b>Price Index in %</b>	103.7	102.3	103.1	106.1	110.5	103.0	107.3	107.0
<b>Major Options</b> - air conditioning - automatic gearbox - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
<b>Right-hand Drive</b>	59,895	49,500	2,784	2,400	273	213	9,700	8,110
<b>Other Information</b> - warranty condition - free roadside assistance - delivery costs included	1 year yes no		1 year yes no		1 year yes yes		1 year yes yes	

#### EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	SF		IRL		I		L	
	1000 FM		Ir£		1000 Lit		Bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	609	298	60,608	36,265	114,066	95,055	2,216,000	1,926,957
<b>Retail Price in EURO</b>	102,364	50,170	76,956	46,047	58,910	49,092	54,933	47,768
<b>Price Index in %</b>	186.3	109.0	140.1	100.0	107.2	106.6	100.0	103.7
<b>Major Options</b> - air conditioning - automatic gearbox - power steering - ABS - airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
<b>Right-hand Drive</b>	15	12	-	-	2,900	2,417	56,931	49,505
<b>Other Information</b> - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		1 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refere  
Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)



**BMW**

Manufacturer: BMW

#### EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	NL		A		P	
	Hfl		ÖS		Esc	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	163,713	103,258	932,189	669,676	17,022	9,858
<b>Retail Price in EURO</b>	74,290	46,856	67,745	48,667	84,904	49,173
<b>Price Index in %</b>	135.2	101.8	123.3	105.7	154.6	106.8
<b>Major Options</b>						
- air conditioning	S	S	S	S	S	S
- automatic gearbox	S	S	S	S	S	S
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag	S	S	S	S	S	S
<b>Right-hand Drive</b>	4,399	2,704	23,525	16,900	251,901	215,300
<b>Other Information</b>						
- warranty condition	1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes	
- delivery costs included	no		yes		no	

#### NON EURO ZONE COUNTRIES

735iA 4dr 3498 cm3	DK		GR		S		UK	
	1000 dkr		1000 DRS		Skr		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Country currency</b>	1,230	364	25,668	16,644			36,946	31,443
<b>Retail Price in EURO</b>	165,019	48,765	76,330	49,493			63,405	53,961
<b>Price Index in %</b>	300.4	105.9	139.0	107.5			115.4	117.2
<b>Major Options</b>								
- air conditioning	S	S	S	S			S	S
- automatic gearbox	S	S	1,177	624			S	S
- power steering	S	S	S	S			S	S
- ABS	S	S	S	S			S	S
- airbag	S	S	S	S			S	S
<b>Right-hand Drive</b>	28	8	555	470			-	-
<b>Other Information</b>								
- warranty condition	1 year		1 year				3 years	
- free roadside assistance	yes		yes				yes	
- delivery costs included	no		yes				no	

- Prices are based on recommended retail prices adjusted for equipment differences. Refere Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

**BMW**



# CITROËN

## EURO ZONE COUNTRIES

<b>SAXO 3 portes</b>	<b>B</b> BEF		<b>D</b> DM		<b>E</b> ESP		<b>F</b> FRF	
description	1.li SX		1.li SX		1.li Plaisir		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>9,532</b>	<b>7,877</b>	<b>9,942</b>	<b>8,571</b>	<b>9,953</b>	<b>7,942</b>	<b>9,833</b>	<b>8,222</b>
<b>Price index</b>	<b>101.2%</b>	<b>102.0%</b>	<b>105.6%</b>	<b>111.0%</b>	<b>105.7%</b>	<b>102.9%</b>	<b>104.4%</b>	<b>106.5%</b>
<b>Major options (country currency)</b>								
- air conditioning	46,500	38,430	2,015	1,737	158,000	128,455	6,900	5,769
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	25,000	20,661	S		95,000	77,236	2,000	1,672
- driver airbag	S		S		S		S	
Right-hand-drive	29,765	24,599	1,383	1,193	124,798	101,462	4,784	4,000
<b>Other information</b>								
- warranty condition	I		I		I		I	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes	
1 EURO = 01/05/00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

<b>SAXO 3 portes</b>	<b>FIN</b> FIM		<b>IRL</b> IEP		<b>I</b> ITL		<b>NL</b> NLG	
description	non available		1.li SX		1.li SX		1.li SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>			<b>12,329</b>	<b>8,126</b>	<b>9,418</b>	<b>7,848</b>	<b>11,022</b>	<b>7,721</b>
<b>Price index</b>			<b>130.9%</b>	<b>105.2%</b>	<b>100.0%</b>	<b>101.6%</b>	<b>117.0%</b>	<b>100.0%</b>
<b>Major options (country currency)</b>								
- air conditioning			N A		S		2,500	1,537
- autom. Gear box			N A		N A		N A	
- power steering			S		S		S	
- ABS			N A		1,224,000	1,020,000	1,790	1,100
- driver airbag			S		S		S	
Right-hand-drive			S		1,417,200	1,181,000	2,187	1,344
<b>Other information</b>								
- warranty condition			I		I		I	
- free roadside assistance			yes		yes		yes	
- delivery cost included			no		yes		no	
1 EURO = 01/05/00	5.94573		0.787564		1.93627		2.20371	



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### EURO ZONE COUNTRIES

<b>SAXO</b> <b>3 portes</b>	<b>A</b> ATS		<b>P</b> PTE	
description	1.li SX		1.li SX	
	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>10,741</b>	<b>8,365</b>	<b>10,890</b>	<b>7,726</b>
<b>Price index</b>	<b>114.0%</b>	<b>108.3%</b>	<b>115.6%</b>	<b>100.1%</b>
<b>Major options</b> (country currency)				
- air conditioning	16,000	12,461	192	164
- autom. Gear box	N A		N A	
- power steering	S		S	
- ABS	10,500	8,178	NA	
- driver airbag	S		S	
Right-hand-drive	10,774	8,391	143	122
<b>Other information</b>				
- warranty condition	1		1	
- free roadside assistance	yes		yes	
- delivery cost included	no		yes	
1 EURO = 01/05/00	13.7603		200.482	

### NON EURO ZONE COUNTRIES

<b>SAXO</b> <b>3 portes</b>	<b>DK</b> DKK		<b>GR</b> GRD		<b>S</b> SEK		<b>GB</b> GBP	
description	1.li SX		1.li SX		non available		1.li Forte	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>15,762</b>	<b>6,583</b>	<b>8,267</b>	<b>6,235</b>			<b>11,900</b>	<b>10,127</b>
<b>Price index</b>	<b>167.4%</b>	<b>85.3%</b>	<b>87.8%</b>	<b>80.7%</b>			<b>126.3%</b>	<b>131.2%</b>
<b>Major options</b> (country currency)								
- air conditioning	17,995	5,142	S				N A	
- autom. Gear box	N A		N A				N A	
- power steering	S		S				N A	
- ABS	S		N A				N A	
- driver airbag	S		S				S	
Right-hand-drive	15,862	4,532	293,628	198,397			S	
<b>Other information</b>								
- warranty condition	1		1				1	
- free roadside assistance	yes		yes				yes	
- delivery cost included	no		yes				no	
1 EURO = 01/05/00	7.4546		336.28		8.1435		0.5827	

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**EURO ZONE COUNTRIES**

<b>XSARA 5 portes</b>	<b>B</b> BEF		<b>D</b> DM		<b>E</b> ESP		<b>F</b> FRF	
<b>description</b>	1.4i Plaisir		1.4i SX		1.4i SX		1.4i X	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>13,101</b>	<b>10,827</b>	<b>13,253</b>	<b>11,425</b>	<b>13,800</b>	<b>11,054</b>	<b>13,537</b>	<b>11,319</b>
<b>Price index</b>	<b>100.0%</b>	<b>113.6%</b>	<b>101.2%</b>	<b>119.8%</b>	<b>105.3%</b>	<b>116.0%</b>	<b>103.3%</b>	<b>118.7%</b>
<b>Major options (country currency)</b>								
- air conditioning	49,000	40,496	2,370	2,043	159,900	130,000	5,950	4,975
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		90,000	73,171	S	
- driver airbag	S		S		S		S	
Right-hand-drive	31,997	26,444	1,487	1,282	134,157	109,071	5,143	4,300
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes	
1 EURO = 01/05/00	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

<b>XSARA 5 portes</b>	<b>FIN</b> FIM		<b>IRL</b> IEP		<b>I</b> ITL		<b>NL</b> NLG	
<b>description</b>	1.4i X		1.4i SX		1.4i Plaisir		1.4i X	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>16,987</b>	<b>9,533</b>	<b>15,224</b>	<b>10,034</b>	<b>13,270</b>	<b>11,058</b>	<b>14,589</b>	<b>9,913</b>
<b>Price index</b>	<b>129.7%</b>	<b>100.0%</b>	<b>116.2%</b>	<b>105.3%</b>	<b>101.3%</b>	<b>116.0%</b>	<b>111.4%</b>	<b>104.0%</b>
<b>Major options (country currency)</b>								
- air conditioning	O		S		S		2,750	1,690
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		500	413	1,224,000	1,020,000	S	
- driver airbag	S		S		S		S	
Right-hand-drive	6,782	3,898	S		1,518,000	1,265,000	2,350	1,445
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		no	
1 EURO = 01/05/00	5.94573		0.787564		1.93627		2.20371	


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**EURO ZONE COUNTRIES**

<b>XSARA 5 portes</b>	<b>A</b> ATS		<b>P</b> PTE	
<b>description</b>	1.4i X		1.4i X	
	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>14,271</b>	<b>11,012</b>	<b>15,916</b>	<b>10,730</b>
<b>Price index</b>	<b>108.9%</b>	<b>115.5%</b>	<b>121.5%</b>	<b>112.6%</b>
<b>Major options (country currency)</b>				
- air conditioning	12,881	9,939	220,000	188,034
- autom. Gear box	N A		N A	
- power steering	S		S	
- ABS	S		180,000	153,846
- driver airbag	S		S	
Right-hand-drive	11,690	9,020	143,000	122,222
<b>Other information</b>				
- warranty condition	1		1	
- free roadside assistance	yes		yes	
- delivery cost included	no		yes	
1 EURO = 01/05/00	13.7603		200.482	

**NON EURO ZONE COUNTRIES**

<b>XSARA 5 portes</b>	<b>DK</b> DKK		<b>GR</b> GRD		<b>S</b> SEK		<b>GB</b> GBP	
<b>description</b>	1.4i X		1.4i X		1.4i X		1.4i X	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>20,591</b>	<b>8,139</b>	<b>11,687</b>	<b>8,871</b>	<b>14,920</b>	<b>11,936</b>	<b>17,143</b>	<b>14,589</b>
<b>Price index</b>	<b>157.2%</b>	<b>85.4%</b>	<b>89.2%</b>	<b>93.1%</b>	<b>113.9%</b>	<b>125.2%</b>	<b>130.8%</b>	<b>153.0%</b>
<b>Major options (country currency)</b>								
- air conditioning	15,000	4,286	S		8,500	6,800	750	638
- autom. Gear box	N A		N A		NA		N A	
- power steering	S		S		S		S	
- ABS	S		0		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	17,052	4,872	328,446	213,277	7,308	5,846	S	
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	
1 EURO = 01/05/00	7.4546		336.28		8.1435		0.5827	



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**EURO ZONE COUNTRIES**

<b>XSARA PICASSO</b>	<b>B</b> BEF		<b>D</b> DM		<b>E</b> ESP		<b>F</b> FRF	
<b>description</b>	2.0 HDi		2.0 HDi SX		2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>18,741</b>	<b>15,488</b>	<b>19,358</b>	<b>16,688</b>	<b>18,350</b>	<b>14,738</b>	<b>19,635</b>	<b>16,418</b>
<b>Price index</b>	<b>102.1%</b>	<b>115.9%</b>	<b>105.5%</b>	<b>124.8%</b>	<b>100.0%</b>	<b>110.3%</b>	<b>107.0%</b>	<b>122.8%</b>
<b>Major options (country currency)</b>								
- air conditioning	45,000	37,190	2,370	2,043	159,900	130,000	6,950	5,811
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	31,997	26,444	1,487	1,282	134,157	109,071	5,143	4,300
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes	
1 EURO = 01/05/00	40.3399		1.95583		166.386		6.55957	

**EURO ZONE COUNTRIES**

<b>XSARA PICASSO</b>	<b>FIN</b> FIM		<b>IRL</b> IEP		<b>I</b> ITL		<b>NL</b> NLG	
<b>description</b>	2.0 HDi		non available		2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>28,222</b>	<b>14,568</b>			<b>19,539</b>	<b>16,283</b>	<b>23,358</b>	<b>14,155</b>
<b>Price index</b>	<b>153.8%</b>	<b>109.0%</b>			<b>106.5%</b>	<b>121.8%</b>	<b>127.3%</b>	<b>105.9%</b>
<b>Major options (country currency)</b>								
- air conditioning	O				S		2,750	1,690
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	S				S		S	
- driver airbag	S				S		S	
Right-hand-drive	6,782	3,898			1,518,000	1,265,000	2,350	1,445
<b>Other information</b>								
- warranty condition	1				1		1	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	
1 EURO = 01/05/00	5.94573		0.787564		1.93627		2.20371	


**CITROËN**

### EURO ZONE COUNTRIES

<b>XSARA PICASSO</b>	<b>A</b> ATS		<b>P</b> PTE	
<b>description</b>	2.0 HDi		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>21,483</b>	<b>16,731</b>	<b>24,865</b>	<b>13,368</b>
<b>Price index</b>	<b>117.1%</b>	<b>125.2%</b>	<b>135.5%</b>	<b>100.0%</b>
<b>Major options (country currency)</b>				
- air conditioning	17,669	13,761	220,000	188,034
- autom. Gear box	N A		N A	
- power steering	S		S	
- ABS	S		S	
- driver airbag	S		S	
Right-hand-drive	11,582	9,020	143,000	122,222
<b>Other information</b>				
- warranty condition	1		1	
- free roadside assistance	yes		yes	
- delivery cost included	no		yes	
1 EURO = 01/05/00	13.7603		200.482	

### NON EURO ZONE COUNTRIES

<b>XSARA PICASSO</b>	<b>DK</b> DKK		<b>GR</b> GRD		<b>S</b> SEK		<b>GB</b> GBP	
<b>description</b>	<b>non available</b>		<b>non available</b>		<b>non available</b>		2.0 HDi	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>							<b>23,561</b>	<b>20,052</b>
<b>Price index</b>							<b>128.4%</b>	<b>150.0%</b>
<b>Major options (country currency)</b>								
- air conditioning							650	553
- autom. Gear box							N A	
- power steering							S	
- ABS							S	
- driver airbag							S	
Right-hand-drive							S	
<b>Other information</b>								
- warranty condition							1	
- free roadside assistance							yes	
- delivery cost included							no	
1 EURO = 01/05/00	7.4546		336.28		8.1435		0.5827	



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# CITROËN

## EURO ZONE COUNTRIES

<b>XANTIA 5 portes</b>	<b>B</b> BEF		<b>D</b> DM		<b>E</b> ESP		<b>F</b> FRF	
<b>description</b>	1.8i 16v Plaisir		1.8i 16v SX		1.8i 16v Plaisir		1.8i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>19,584</b>	<b>16,185</b>	<b>19,184</b>	<b>16,538</b>	<b>18,449</b>	<b>14,245</b>	<b>18,827</b>	<b>15,742</b>
<b>Price index</b>	<b>106.1%</b>	<b>125.6%</b>	<b>104.0%</b>	<b>128.4%</b>	<b>100.0%</b>	<b>110.6%</b>	<b>102.0%</b>	<b>122.2%</b>
<b>Major options (country currency)</b>								
- air conditioning	49,000	40,496	2,570	2,216	S		S	
- autom. Gear box	N A		2,500	2,155	260,000	203,125	6,500	5,435
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	31,997	26,444	1,487	1,282	139,611	109,071	5,143	4,300
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes	
1 EURO = 01/05/00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

<b>XANTIA 5 portes</b>	<b>FIN</b> FIM		<b>IRL</b> IEP		<b>I</b> ITL		<b>NL</b> NLG	
<b>description</b>	1.8i 16v Exclusive		1.8i 16v		1.8i 16v SX		1.8i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>23,513</b>	<b>12,883</b>	<b>20,786</b>	<b>13,313</b>	<b>18,613</b>	<b>15,511</b>	<b>21,055</b>	<b>13,888</b>
<b>Price index</b>	<b>127.4%</b>	<b>100.0%</b>	<b>112.7%</b>	<b>103.3%</b>	<b>100.9%</b>	<b>120.4%</b>	<b>114.1%</b>	<b>107.8%</b>
<b>Major options (country currency)</b>								
- air conditioning	S		S		S		S	
- autom. Gear box	N A		N A		2,800,000	2,333,333	4,060	2,495
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	6,782	3,898	S		1,518,000	1,265,000	2,350	1,445
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		no	
1 EURO = 01/05/00	5.94573		0.787564		1.93627		2.20371	



**CITROËN**

### EURO ZONE COUNTRIES

<b>XANTIA 5 portes</b>	<b>A</b> ATS		<b>P</b> PTE	
<b>description</b>	1.8i 16v SX		1.8i 16v SX	
	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>21,141</b>	<b>15,871</b>	<b>23,957</b>	<b>14,448</b>
<b>Price index</b>	<b>114.6%</b>	<b>123.2%</b>	<b>129.9%</b>	<b>112.1%</b>
<b>Major options (country currency)</b>				
- air conditioning	S		233,000	199,145
- autom. Gear box	N A		330,000	282,052
- power steering	S		S	
- ABS	S		228,000	194,872
- driver airbag	S		S	
Right-hand-drive	11,690	9,020	143,000	122,222
<b>Other information</b>				
- warranty condition	1		1	
- free roadside assistance	yes		yes	
- delivery cost included	no		yes	
1 EURO = 01/05/00	13.7603		200.482	

### NON EURO ZONE COUNTRIES

<b>XANTIA 5 portes</b>	<b>DK</b> DKK		<b>GR</b> GRD		<b>S</b> SEK		<b>GB</b> GBP	
<b>description</b>	1.8i 16v SX		1.8i 16v SX		1.8i 16v SX		1.8i 16v LX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>29,646</b>	<b>10,726</b>	<b>17,381</b>	<b>11,596</b>	<b>20,188</b>	<b>15,977</b>	<b>21,415</b>	<b>18,226</b>
<b>Price index</b>	<b>160.7%</b>	<b>83.3%</b>	<b>94.2%</b>	<b>90.0%</b>	<b>109.4%</b>	<b>124.0%</b>	<b>116.1%</b>	<b>141.5%</b>
<b>Major options (country currency)</b>								
- air conditioning	S		S		10,500	8,400	S	
- autom. Gear box	N A		N A		NA		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	17,052	4,872	328,446	213,277	7,308	5,846	S	
<b>Other information</b>								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	no		yes		no		no	
1 EURO = 01/05/00	7.4546		336.28		8.1435		0.5827	

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# CITROËN

## EURO ZONE COUNTRIES

EVASION	B BEF		D DM		E ESP		F FRF	
description	2.0i 16v SX		2.0i 16v Exclusive		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	24,178	19,982	23,877	20,584	24,220	18,657	25,764	21,542
Price index	104.8%	107.1%	103.5%	110.3%	105.0%	100.0%	111.7%	115.5%
Major options (country currency)								
- air conditioning	S		S		S		S	
- autom. Gear box	N A		N A		N A		N A	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- driver airbag	S		S		S		S	
Right-hand-drive	44,647	36,899	2,075	1,789	187,196	146,247	7,176	6,000
Other information								
- warranty condition	1		1		1		1	
- free roadside assistance	yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes	
1 EURO = 01/05/00	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

EVASION	FIN FIM		IRL IEP		I ITL		NL NLG	
description	2.0i 16v SX		non available		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price EURO	39,154	20,050			23,067	19,222	29,777	19,248
Price index	169.7%	107.5%			100.0%	103.0%	129.1%	103.2%
Major options (country currency)								
- air conditioning	S				S		S	
- autom. Gear box	N A				N A		N A	
- power steering	S				S		S	
- ABS	S				S		S	
- driver airbag	S				S		S	
Right-hand-drive					2,125,200	1,771,000	3,280	2,016
Other information								
- warranty condition	1				1		1	
- free roadside assistance	yes				yes		yes	
- delivery cost included	yes				yes		no	
1 EURO = 01/05/00	5.94573		0.787564		1.93627		2.20371	



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### EURO ZONE COUNTRIES

<b>EVASION</b>	<b>A</b>		<b>P</b>	
	ATS		PTE	
<b>description</b>	2.0i 16v SX		<b>non available</b>	
	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>28,621</b>	<b>20,561</b>		
<b>Price index</b>	<b>124.1%</b>	<b>110.2%</b>		
<b>Major options (country currency)</b>				
- air conditioning	S			
- autom. Gear box	N A			
- power steering	S			
- ABS	S			
- driver airbag	S			
Right-hand-drive	16,916	12,586		
<b>Other information</b>				
- warranty condition	1			
- free roadside assistance	yes			
- delivery cost included	no			
1 EURO = 01/05/00	13.7603		200.482	

### NON EURO ZONE COUNTRIES

<b>EVASION</b>	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>description</b>	2.0i 16v SX		<b>non available</b>		2.0i 16v SX		2.0i 16v SX	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
<b>Recommended retail price EURO</b>	<b>48,211</b>	<b>15,854</b>			<b>27,875</b>	<b>22,126</b>	<b>29,130</b>	<b>24,791</b>
<b>Price index</b>	<b>209.0%</b>	<b>85.0%</b>			<b>120.8%</b>	<b>118.6%</b>	<b>126.3%</b>	<b>132.9%</b>
<b>Major options (country currency)</b>								
- air conditioning	S				S		S	
- autom. Gear box	N A				NA		N A	
- power steering	S				S		S	
- ABS	S				S		S	
- driver airbag	S				S		S	
Right-hand-drive	23,793	6,798			10,623	8,498	S	
<b>Other information</b>								
- warranty condition	1				1		1	
- free roadside assistance	yes				yes		yes	
- delivery cost included	no				no		no	
1 EURO = 01/05/00	7.4546		336.28		8.1435		0.5827	

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**MAKE: DAIHATSU**  
**Model:CUORE 1.0L**

### EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
<b>Model:CUORE 1.0L</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	343,785	281,771	16,304	14,055	N.A.	N.A.	N.A.	N.A.
Price EURO	8,522	6,985	8,336	7,186				
Price index	103.3%	100.0%	101.1%	102.9%	0.0%	0.0%	0.0%	0.0%
Major options								
- Air conditioning	45,450	37,562	N.A.	N.A.				
- Autom. gear box	18,000	14,876	1,450	1,250				
- Power steering	S	S	N.A.	N.A.				
- ABS	N.A.	N.A.	N.A.	N.A.				
- Airbag	S	S	S	S				
Right-hand-drive	33,880	28,000	2,250	1,890				
Other information								
- Warranty condition (x years)	3YEARS		3YEARS					
- Free roadside assistance	NO		YES					
- Delivery cost included	NO		NO					
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

### EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
<b>Model:CUORE 1.0L</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	N.A.	N.A.	10,729	7,071	17,460,438	14,550,365	332,758	284,906
Price EURO			13,623	8,979	9,018	7,515	8,249	7,063
Price index	0.0%	0.0%	165.1%	128.5%	109.3%	107.6%	100.0%	101.1%
Major options								
- Air conditioning			N.A.	N.A.	S	S	43,196	37,562
- Autom. gear box			525	415	N.A.	N.A.	17,400	15,130
- Power steering			S	S	N.A.	N.A.	S	S
- ABS			N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- Airbag			S	S	S	S	S	S
Right-hand-drive			S	S	2,367,600	1,973,000	32,200	28,000
Other information								
- Warranty condition (x years)			3YEARS		3YEARS		3YEARS	
- Free roadside assistance			NO		NO		NO	
- Delivery cost included			NO		YES		NO	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes:  
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,  
Effective May 1, 2000. Final prices are set by dealers.  
Major option: S(Standard), Optional price N.A. (not available)





**MAKE: DAIHATSU**  
**Model:CUORE 1.0L**

### EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>Model:CUORE 1.0L</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	20,902	15,412	121,561	96,477	1,736,392	1,484,095
Price EURO	9,485	6,994	8,834	7,011	8,661	7,403
Price index	115.0%	100.1%	107.1%	100.4%	105.0%	106.0%
Major options						
- Air conditioning	1,995	1,780	N.A.	N.A.	125,000	106,838
- Autom. gear box	2,495	2,227	N.A.	N.A.	150,000	128,205
- Power steering	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
- ABS	N.A.	N.A.	N.A.	N.A.	100,000	85,470
- Airbag	S	S	S	S	S	S
Right-hand-drive	1,627	1,452	21,600	18,000	234,000	200,000
Other information						
- Warranty condition ( x years)	3YEARS		3YEARS		3YEARS	
- Free roadside assistance	NO		NO		NO	
- Delivery cost included	NO		YES		NO	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

### NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
<b>Model:CUORE 1.0L</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	113,896	48,142	3,018,496	2,289,276	N.A.	N.A.	6,797	5,673
Price EURO	15,279	6,458	8,976	6,808			11,665	9,735
Price index	185.2%	92.5%	108.8%	97.5%	0.0%	0.0%	141.4%	139.4%
Major options								
- Air conditioning	N.A.	N.A.	S	S			395	336
- Autom. gear box	N.A.	N.A.	500,000	423,729			500	426
- Power steering	S	S	S	S			S	S
- ABS	N.A.	N.A.	200,000	169,491			395	336
- Airbag	S	S	S	S			S	S
Right-hand-drive	7,812	6,250	450,000	360,169			S	S
Other information								
- Warranty condition ( x years)	3YEARS		3YEARS				3YEARS	
- Free roadside assistance	NO		NO				YES	
- Delivery cost included	NO		NO				YES	
1 EURO = 01.05.2000	7.4546		336.28		8.6795		0.5827	

Notes:  
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,  
Effective May 1, 2000. Final prices are set by dealers.  
Major option: S(Standard), Optional price N.A. (not available)



MAKE: DAIHATSU

Model: SIRION 1.0L

## EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Model: SIRION 1.0L	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	436,508	358,116	20,815	17,944	N.A.	N.A.	75,380	61,718
Price EURO	10,821	8,877	10,643	9,175			11,492	9,409
Price index	103.5%	101.9%	101.8%	105.3%	0.0%	0.0%	110.0%	108.0%
Major options								
- Air conditioning	45,450	37,562	N.A.	N.A.			S	S
- Autom. gear box	N.A.	N.A.	N.A.	N.A.			5,000	4,181
- Power steering	N.A.	N.A.	N.A.	N.A.			S	S
- ABS	25950	21446	690	594.83			S	S
- Airbag	S	S	S	S			S	S
Right-hand-drive	33880	28000	2250	1890			6480	5400
Other information								
- Warranty condition ( x years)	3YEARS		3YEARS				3YEARS	
- Free roadside assistance	NO		YES				YES	
- Delivery cost included	NO		NO				YES	
1 EURO = 01.05.2000	40.3399		1.95583		166.386		6.55957	

## EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Model: SIRION 1.0L	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	102,825	51,807	11,955	7,879	24,676,419	18,828,404	421,592	361,613
Price EURO	17,294	8,713	15,180	10,005	12,744	9,724	10,451	8,964
Price index	165.5%	100.0%	145.2%	114.8%	121.9%	111.6%	100.0%	102.9%
Major options								
- Air conditioning	N.A.	N.A.	S	S	S	S	43,196	37,562
- Autom. gear box	N.A.	N.A.	525	415	1,326,000	1,105,000	N.A.	N.A.
- Power steering	S	S	S	S	S	S	N.A.	N.A.
- ABS	S	S	S	S	S	S	24,663	21,446
- Airbag	S	S	S	S	S	S	S	S
Right-hand-drive	12,000	9,836	S	S	2,367,600	1,973,000	32,200	28,000
Other information								
- Warranty condition ( x years)	1YEAR		3YEARS		3YEARS		3YEARS	
- Free roadside assistance	NO		NO		NO		NO	
- Delivery cost included	NO		NO		YES		NO	
1 EURO = 01.05.2000	5.94573		0.787564		1936.27		40.3399	

Notes:  
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,  
Effective May 1, 2000. Final prices are set by dealers.  
Major option: S(Standard), Optional price N.A. (not available)



**DAIHATSU**

MAKE: DAIHATSU

Model: SIRION 1.0L

## EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Model: SIRION 1.0L	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	30,865	21,770	155,921	123,747	2,619,904	2,239,234
Price EURO	14,006	9,879	11,331	8,993	13,068	11,169
Price index	134.0%	113.4%	108.4%	103.2%	125.0%	128.2%
Major options						
- Air conditioning	1,995	1,780	S	S	25,000	106,838
- Autom. gear box	2,875	2,566	N.A.	N.A.	160,000	136,752
- Power steering	S	S	S	S	S	S
- ABS	1,495	1,334	S	S	175,000	149,573
- Airbag	S	S	S	S	S	S
Right-hand-drive	1,627	1,452	21,600	18,000	234,000	200,000
Other information						
- Warranty condition ( x years)	3YEARS		3YEARS		3YEARS	
- Free roadside assistance	NO		NO		NO	
- Delivery cost included	NO		YES		NO	
1 EURO = 01.05.2000	2.20371		13.7603		200.482	

## NON EURO ZONE COUNTRIES

	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
Model: SIRION 1.0L	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	137,249	60,091	3,844,670	2,869,408	N.A.	N.A.	8,414	7,067
Price EURO	18,411	8,061	11,433	8,533			14,439	12,128
Price index	176.2%	92.5%	109.4%	97.9%	0.0%	0.0%	138.2%	139.2%
Major options								
- Air conditioning	N.A.	N.A.	S	S			N.A.	N.A.
- Autom. gear box	N.A.	N.A.	350,000	296,610			FREE	FREE
- Power steering	S	S	S	S			S	S
- ABS	N.A.	N.A.	100,000	84,745			N.A.	N.A.
- Airbag	S	S	S	S			S	S
Right-hand-drive	7,812	6,250	425,000	360,169			S	S
Other information								
- Warranty condition ( x years)	3YEARS		3YEARS				3YEARS	
- Free roadside assistance	NO		NO				YES	
- Delivery cost included	NO		NO				YES	
1 EURO = 01.05.2000	7.4546		336.28		8.6795		0.5827	

Notes:  
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences, Effective May 1, 2000. Final prices are set by dealers.  
Major option: S(Standard), Optional price N.A. (not available)



**FIAT****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>SEICENTO</b> YOUNG 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	257006	212269	12836	11105	944981	740576	35717	29899
Price EURO	<b>6371</b>	<b>5262</b>	<b>6563</b>	<b>5678</b>	<b>5679</b>	<b>4451</b>	<b>5445</b>	<b>4558</b>
Price index	117.0%	118.2%	120.5%	127.6%	104.3%	100.0%	100.0%	102.4%
Major options								
- air conditioning	NA		NA		NA		NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	20000	16519	800	692	59000	46238	2500	2093
- ABS	25000	20648	660	571	100000	78369	S	
- airbag	S		S		50000	39185	S	
Right-hand-drive	17500	14450	770	670	56700	44440	2140	1790
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.1		15.6		27.6		19.5	

**FIAT****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>SEICENTO</b> YOUNG 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00			6708	4448	12390192	10324192	244109	212269
Price EURO			<b>8517</b>	<b>5648</b>	<b>6399</b>	<b>5332</b>	<b>6051</b>	<b>5262</b>
Price index			156.4%	126.9%	117.5%	119.8%	111.1%	118.2%
Major options								
- air conditioning					1200000	999906	NA	
- autom. Gear box					NA		NA	
- power steering			375	249	860	717	18996.4	16519
- ABS			600	398	1000000	833255	23745.5	20648
- airbag			S		410000	341635	S	
Right-hand-drive			S		743410	619450	14650	12740
Other information								
- warranty condition ( x years)			1		1		1	
- free roadside assistance			YES		YES		YES	
- delivery cost included			YES		NO		YES	
1 EURO(1/5/00)			0.78756		1936.27		40.3399	
%TASSE			50.8		20.0		15.0	



**FIAT****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
SEICENTO YOUNG 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	15311	11431	89662	70012	1433647	1058344
Price EURO	<b>6948</b>	<b>5187</b>	<b>6516</b>	<b>5088</b>	<b>7151</b>	<b>5279</b>
Price index	127.6%	116.5%	119.7%	114.3%	131.3%	118.6%
Major options						
- air conditioning	NA		NA		NA	
- autom. Gear box	NA		NA		NA	
- power steering	990	739	6900	5388	70000	51675
- ABS	1350	1008	9900	7730	150000	110733
- airbag	595	444	S			
Right-hand-drive	920	690	5380	4200	86020	63500
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	34.0		28.1		35.5	

**FIAT****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
SEICENTO YOUNG 3P BZ	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	89097	30124	2118228	1716709			5001	4262
Price EURO	<b>11952</b>	<b>4041</b>	<b>6299</b>	<b>5105</b>			<b>8582</b>	<b>7314</b>
Price index	219.5%	90.8%	115.7%	114.7%			157.6%	164.3%
Major options								
- air conditioning	NA		NA				NA	
- autom. Gear box	NA		NA				NA	
- power steering	8691	2938	110000	89149			NA	
- ABS	S		160000	129671			558	476
- airbag	S		NA				S	
Right-hand-drive	5350	1810	127090	103000			S	
Other information								
- warranty condition ( x years)	1		1				1	
- free roadside assistance	YES		YES				YES	
- delivery cost included	YES		NO				YES	
1 EURO(1/5/00)	7.4546		336.28				0.5827	
%TASSE	195.8		23.4				17.3	



**FIAT****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>PUNTO</b> 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	342566	282904	16699	14456	1391985	1102474	50594	42322
Price EURO	<b>8492</b>	<b>7013</b>	<b>8538</b>	<b>7391</b>	<b>8366</b>	<b>6626</b>	<b>7713</b>	<b>6452</b>
Price index	110.1%	111.9%	110.7%	117.9%	108.5%	105.7%	100.0%	102.9%
Major options								
- air conditioning	35000	28904	1800	1558	150000	118802	6500	5437
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		NA		S		S	
- ABS	28000	23123	S		75000	59401	S	
- airbag	S		S		S		S	
Right-hand-drive	23980	19800	1170	1010	97440	77170	3540	2960
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.1		15.5		26.3		19.5	

**FIAT****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>PUNTO</b> 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	69749	42476	8732	5779	16822314	14018595	325339	282904
Price EURO	<b>11731</b>	<b>7144</b>	<b>11087</b>	<b>7338</b>	<b>8688</b>	<b>7240</b>	<b>8065</b>	<b>7013</b>
Price index	152.1%	114.0%	143.7%	117.1%	112.6%	115.5%	104.6%	111.9%
Major options								
- air conditioning	NA		850	563	1500000	1250000	33239.9	28904
- autom. Gear box	NA		NA		NA		NA	
- power steering	3500	2131	S		800000	666667	S	
- ABS	4900	2984	490	324	1200000	1000000	26591.9	23123
- airbag	S		S		S		S	
Right-hand-drive	4880	2970	S		1177560	981300	22770	19800
Other information								
- warranty condition ( x years)	3		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO(1/5/00)	5.94573		0.78756		1936.27		40.3399	
%TASSE	64.2		51.1		20.0		15.0	



**FIAT****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>PUNTO</b> 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	22903	16224	130778	103588	1930441	1256621
Price EURO	<b>10393</b>	<b>7362</b>	<b>9504</b>	<b>7528</b>	<b>9629</b>	<b>6268</b>
Price index	134.7%	117.5%	123.2%	120.1%	124.8%	100.0%
Major options						
- air conditioning	1990	1410	12900	10218	160000	104152
- autom. Gear box	NA		NA		NA	
- power steering	990	701	6900	5465	S	
- ABS	1350	956	12200	9663	110000	71605
- airbag	S		S			
Right-hand-drive	1600	1130	9150	7250	135130	87960
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	41.2		26.2		53.6	

**FIAT****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>PUNTO</b> 1,2 BZ 3 P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	116090	45795	2526808	1921168	80433	62558	7160	6096
Price EURO	<b>15573</b>	<b>6143</b>	<b>7514</b>	<b>5713</b>	<b>9877</b>	<b>7682</b>	<b>12288</b>	<b>10462</b>
Price index	201.9%	98.0%	97.4%	91.1%	128.1%	122.6%	159.3%	166.9%
Major options								
- air conditioning	18152	7161	S		NA		NA	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		115000	87436	S		S	
- ABS	S		220000	167269	4900	3811	350	298
- airbag	S		S		S		S	
Right-hand-drive	8130	3210	176880	134480	5630	4380	S	
Other information								
- warranty condition ( x years)	1		1		3		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		NO		YES		YES	
1 EURO(1/5/00)	7.4546		336.28		8.1435		0.5827	
%TASSE	153.5		31.5		28.6		17.5	



**FIAT****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>BRAVO</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX 3P								
Recommended retail price 01/05/00	528775	437002	26386	22756	2180489	1739233	91014	74602
Price EURO	<b>13108</b>	<b>10833</b>	<b>13491</b>	<b>11635</b>	<b>13105</b>	<b>10453</b>	<b>13875</b>	<b>11373</b>
Price index	105.2%	109.4%	108.3%	117.5%	105.2%	105.5%	111.4%	114.8%
Major options								
- air conditioning	40800	33719	2370	2044	170000	135598	7500	6148
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		100000	79763	S	
- airbag	S		S		S		S	
Right-hand-drive	42300	34960	2110	1820	174440	139140	7280	5970
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		16.0		25.4		22.0	

**FIAT****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>BRAVO</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
100 16V SX 3P								
Recommended retail price 01/05/00	101393	58887	14029	8565	26615967	22179973	502552	437002
Price EURO	<b>17053</b>	<b>9904</b>	<b>17813</b>	<b>10875</b>	<b>13746</b>	<b>11455</b>	<b>12458</b>	<b>10833</b>
Price index	136.9%	100.0%	143.0%	109.8%	110.3%	115.7%	100.0%	109.4%
Major options								
- air conditioning	NA		1230	751	S		38777	33719
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	7900	4588	S		1520000	1266667	S	
- airbag	S		S		S		S	
Right-hand-drive	8110	4710	S		2129280	1774400	40200	34960
Other information								
- warranty condition ( x years)	3		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO(1/5/00)	5.94573		0.78756		1936.27		40.3399	
%TASSE	72.2		63.8		20.0		15.0	





**FIAT****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>BRAVO</b> 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	33792	23031	201382	159014	3635741	2178838
Price EURO	<b>15334</b>	<b>10451</b>	<b>14635</b>	<b>11556</b>	<b>18135</b>	<b>10868</b>
Price index	123.1%	105.5%	117.5%	116.7%	145.6%	109.7%
Major options						
- air conditioning	1500	1022	19500	15397	225300	135018
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		172000	103077
- airbag	S		S		S	
Right-hand-drive	2700	1840	16110	12720	290860	174310
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	46.7		26.6		66.9	

**FIAT****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>BRAVO</b> 100 16V SX 3P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	162741	57222	4501108	3167085	117812	99204	10617	10131
Price EURO	<b>21831</b>	<b>7676</b>	<b>13385</b>	<b>9418</b>	<b>14467</b>	<b>12182</b>	<b>18221</b>	<b>17386</b>
Price index	175.2%	77.5%	107.4%	95.1%	116.1%	123.0%	146.3%	175.5%
Major options								
- air conditioning	19994	7030	S		NA		308	294
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		220000	154797	NA		753	718
- airbag	S		S		S		S	
Right-hand-drive	13020	4580	360090	253370	9420	7930	S	
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		NO		YES		YES	
1 EURO(1/5/00)	7.4546		336.28		8.1435		0.5827	
%TASSE	184.4		42.1		18.8		4.8	



**FIAT****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>MAREA</b> 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	586905	485007	28197	24401	2351700	1878831	93034	77803
Price EURO	<b>14549</b>	<b>12023</b>	<b>14417</b>	<b>12476</b>	<b>14134</b>	<b>11292</b>	<b>14183</b>	<b>11861</b>
Price index	105.2%	110.8%	104.3%	114.9%	102.2%	104.0%	102.6%	109.3%
Major options								
- air conditioning	45000	37187	S		180000	143806	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		100000	79892	S	
- airbag	S		S		S		S	
Right-hand-drive	46950	38800	2260	1960	188140	150310	7440	6220
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		15.6		25.2		19.6	

**FIAT****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>MAREA</b> 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	113694	65357	14669	9359	29613313	24677761	557758	485007
Price EURO	<b>19122</b>	<b>10992</b>	<b>18626</b>	<b>11884</b>	<b>15294</b>	<b>12745</b>	<b>13826</b>	<b>12023</b>
Price index	138.3%	101.3%	134.7%	109.5%	110.6%	117.4%	100.0%	110.8%
Major options								
- air conditioning	NA		1230	785	S		42765	37187
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	7900	4541	S		1620000	1350000	S	
- airbag	S		S		S		S	
Right-hand-drive	9100	5230	S		2369070	1974230	44620	38800
Other information								
- warranty condition ( x years)	3		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES	
1 EURO(1/5/00)	5.94573		0.78756		1936.27		40.3399	
%TASSE	74.0		56.7		20.0		15.0	



**FIAT****EURO ZONE COUNTRIES**

	NL		A		P	
	NLG		ATS		PTE	
<b>MAREA</b> 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	37121	25039	219752	164298	3626519	2176032
Price EURO	<b>16845</b>	<b>11362</b>	<b>15970</b>	<b>11940</b>	<b>18089</b>	<b>10854</b>
Price index	121.8%	104.7%	115.5%	110.0%	130.8%	100.0%
Major options						
- air conditioning	1500	1012	19500	14579	S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		172000	103206
- airbag	S		S		S	
Right-hand-drive	2970	2000	17580	13140	290120	174080
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	48.3		33.8		66.7	

**FIAT****NON EURO ZONE COUNTRIES**

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>MAREA</b> 100 16V SX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	175876	60807	4985015	3606603	141371	111827	11582	9866
Price EURO	<b>23593</b>	<b>8157</b>	<b>14824</b>	<b>10725</b>	<b>17360</b>	<b>13732</b>	<b>19877</b>	<b>16931</b>
Price index	170.6%	75.2%	107.2%	98.8%	125.6%	126.5%	143.8%	156.0%
Major options								
- air conditioning	20630	7133	S		12500	9888	S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		220000	159168	NA		S	
- airbag	S		S		S		S	
Right-hand-drive	14070	4860	398800	288530	11310	8950	S	
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		NO		YES		YES	
1 EURO(1/5/00)	7.4546		336.28		8.1435		0.5827	
%TASSE	189.2		38.2		26.4		17.4	



**FORD****EURO ZONE COUNTRIES**

<b>FIESTA</b>	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	<b>BEF</b>		<b>DEM</b>		<b>ESP</b>		<b>FRF</b>	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	9,928	8,205	10,171	8,768	9,352	7,603	9,924	8,298
Price Index	106	108	109	115	100	100	106	109
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	32,000 n/a Std 20,000 Std	26,446 n/a Std 16,529 Std	Std n/a Std Std Std	Std n/a Std Std Std	150,000 n/a Std 100,000 Std	121,951 n/a Std 81,301 Std	5,000 n/a Std Std Std	4,181 n/a Std Std Std
Right-Hand Drive (supplement)	21,780	18,000	723	623	314,950	256,057	3,051	2,551
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.0248		0.5113		0.0060		0.1524	

**EURO ZONE COUNTRIES**

<b>FIESTA</b>	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	<b>FIM</b>		<b>IEP</b>		<b>ITL</b>		<b>LUF</b>	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	14,422	8,538	13,118	8,646	9,797	7,756	9,436	8,205
Price Index	154	112	140	114	105	102	101	108
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	4,900 n/a Std 3,900 Std	2,901 n/a Std 2,309 Std	Std n/a Std 400 Std	Std n/a Std 264 Std	781,000 n/a Std 781,000 Std	618,308 n/a Std 618,308 Std	30,413 n/a Std 19,008 Std	26,446 n/a Std 16,529 Std
Right-Hand Drive (supplement)	3,000	1,776	Std	Std	801,536	634,566	20,700	18,000
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr No Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)

**FORD**

**FORD****EURO ZONE COUNTRIES**

<b>FIESTA</b>	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	12,002	8,362	11,838	9,135	11,554	7,688
Price Index	128	110	127	120	124	101
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1,795 n/a 990 1,995 Std	1,250 n/a 690 1,390 Std	9,000 n/a 3,500 10,000 Std	6,944 n/a 2,701 7,716 Std	150,000 n/a Std 100,000 Std	99,804 n/a Std 66,536 Std
Right-Hand Drive (supplement)	949	661	6,135	4,734	81,951	54,527
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr One Yr Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.4538		0.0727		0.0050	

**NON EURO ZONE COUNTRIES**

<b>FIESTA</b>	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
1.25 5Dr Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	17,815	7,158	9,662	7,430	12,360	9,791	12,739	10,842
Price Index	190	94	103	98	132	129	136	143
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	9,900 n/a Std Std Std	3,978 n/a Std Std Std	230,000 n/a Std 140,000 Std	176,886 n/a Std 107,670 Std	6,900 n/a Std 3,900 Std	5,466 n/a Std 3,089 Std	Std n/a Std 300 Std	Std n/a Std 255 Std
Right-Hand Drive (supplement)	5,822	2,339	300,000	230,721	4,500	3,565	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes Yes		One Yr No Yes		One Yr Yes No	
1 EURO = 05/01/2000	0.1341		0.0030		0.1228		1.7161	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)



**FORD****EURO ZONE COUNTRIES**

<b>FOCUS</b>	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	<b>BEF</b>		<b>DEM</b>		<b>ESP</b>		<b>FRF</b>	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	13,361	11,043	13,550	11,681	12,549	10,203	13,248	11,077
Price Index	106	108	108	114	100	100	106	109
Major Options: b/								
- Air Conditioning	32,000	26,446	2,080	1,793	160,000	130,081	3,500	2,926
- Automatic Transmission	44,000	36,364	2,400	2,069	150,000	121,951	6,000	5,017
- Power Steering	Std	Std	Std	Std	Std	Std	Std	Std
- ABS	Std	Std	Std	Std	75,000	60,976	Std	Std
- Airbag	Std	Std	Std	Std	Std	Std	Std	Std
Right-Hand Drive (supplement)	21,780	18,000	723	623	314,950	256,057	3,051	2,551
Other Information:								
- Warranty	One Yr		One Yr		One Yr		One Yr	
- Free Roadside Assistance	Yes		Yes		Yes		Yes	
- Delivery Costs Included	Yes		No		Yes		Yes	
1 EURO = 05/01/2000	0.0248		0.5113		0.0060		0.1524	

**EURO ZONE COUNTRIES**

<b>FOCUS</b>	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	<b>FIM</b>		<b>IEP</b>		<b>ITL</b>		<b>LUF</b>	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	18,820	10,701	17,247	11,047	13,387	10,710	12,699	11,043
Price Index	150	105	137	108	107	105	101	108
Major Options: b/								
- Air Conditioning	4,900	2,786	390	250	1,065,000	852,033	30,413	26,446
- Automatic Transmission	7,900	4,492	700	448	n/a	n/a	41,818	36,364
- Power Steering	Std	Std	Std	Std	Std	Std	Std	Std
- ABS	Std	Std	390	250	Std	Std	Std	Std
- Airbag	Std	Std	Std	Std	Std	Std	Std	Std
Right-Hand Drive (supplement)	3,000	1,706	Std	Std	801,536	641,254	20,700	18,000
Other Information:								
- Warranty	One Yr		One Yr		One Yr		One Yr	
- Free Roadside Assistance	No		Yes		No		Yes	
- Delivery Costs Included	No		No		Yes		Yes	
1 EURO = 05/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)

**FORD**

**FORD****EURO ZONE COUNTRIES**

FOCUS	NL		A		P	
	NLG		ATS		PTE	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	16,018	10,817	15,101	11,652	18,113	10,634
Price Index	128	106	120	114	144	104
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1,795 2,995 Std Std Std	1,212 2,023 Std Std Std	10,000 17,000 Std Std Std	7,716 13,117 Std Std Std	150,000 n/a Std 100,000 Std	88,067 n/a Std 58,711 Std
Right-Hand Drive (supplement)	949	641	6,135	4,734	81,951	48,114
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr One Yr Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.4538		0.0727		0.0050	

**NON EURO ZONE COUNTRIES**

FOCUS	DK		GR		S		GB	
	DKK		GRD		SEK		GBP	
1.6 3Dr Trend	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	24,817	9,231	13,736	10,054	16,676	13,246	17,905	15,238
Price Index	198	90	109	99	133	130	143	149
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	10,000 n/a Std Std Std	3,720 n/a Std Std Std	270,000 n/a Std 140,000 Std	197,632 n/a Std 102,476 Std	6,000 9,200 Std Std Std	4,766 7,308 Std Std Std	500 500 Std 500 Std	426 426 Std 426 Std
Right-Hand Drive (supplement)	5,822	2,165	300,000	219,591	4,500	3,574	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes Yes		One Yr No Yes		One Yr Yes No	
1 EURO = 05/01/2000	0.1341		0.0030		0.1228		1.7161	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)



**FORD****EURO ZONE COUNTRIES**

<b>MONDEO</b>	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	<b>BEF</b>		<b>DEM</b>		<b>ESP</b>		<b>FRF</b>	
1.8 5Dr CLX Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	16,924	13,987	18,893	16,287	16,065	12,551	16,678	13,945
Price Index	105	111	118	130	100	100	104	111
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	52,000 n/a Std Std Std	42,975 n/a Std Std Std	Std 2,500 Std Std Std	Std 2,155 Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std 9,200 Std Std Std	Std 7,692 Std Std Std
Right-Hand Drive (supplement)	21,780	18,000	723	623	314,950	246,055	3,051	2,551
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr Yes Yes		One Yr Yes No		One Yr Yes Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.0248		0.5113		0.0060		0.1524	

**EURO ZONE COUNTRIES**

<b>MONDEO</b>	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	<b>FIM</b>		<b>IEP</b>		<b>ITL</b>		<b>LUF</b>	
1.8 5Dr CLX Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	24,370	13,211	21,027	13,468	18,112	14,661	16,085	13,987
Price Index	152	105	131	107	113	117	100	111
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	4,900 n/a Std Std Std	2,656 n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	Std n/a Std Std Std	49,421 n/a Std Std Std	42,975 n/a Std Std Std
Right-Hand Drive (supplement)	3,000	1,626	Std	Std	801,536	648,829	20,700	18,000
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes No		One Yr No Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.1682		1.2697		0.0005		0.0248	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)

**FORD**



**FORD****EURO ZONE COUNTRIES**

<b>MONDEO</b>	<b>NL</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
1.8 5Dr CLX Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	19,835	13,156	17,805	13,489	22,727	13,059
Price Index	123	105	111	107	141	104
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	1,795 2,000 Std Std Std	1,191 1,327 Std Std Std	12,500 20,000 Std Std Std	9,470 15,152 Std Std Std	Std n/a Std n/a Std	Std n/a Std n/a Std
Right-Hand Drive (supplement)	949	629	6,135	4,648	81,951	47,091
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr One Yr Yes		One Yr Yes Yes	
1 EURO = 05/01/2000	0.4538		0.0727		0.0050	

**NON EURO ZONE COUNTRIES**

<b>MONDEO</b>	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
1.8 5Dr CLX Ambiente	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price a/	30,907	10,961	16,561	11,552	19,709	15,673	19,526	16,618
Price Index	192	87	103	92	123	125	122	132
Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag	12,000 15,000 Std Std Std	4,256 5,320 Std Std Std	Std n/a Std 180,000 Std	Std n/a Std 125,557 Std	5,000 9,900 Std Std Std	3,976 7,873 Std Std Std	Std 1,000 Std Std Std	Std 851 Std Std Std
Right-Hand Drive (supplement)	5,822	2,065	300,000	209,262	4,500	3,579	Std	Std
Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included	One Yr No No		One Yr Yes Yes		One Yr No Yes		One Yr Yes No	
1 EURO = 05/01/2000	0.1341		0.0030		0.1228		1.7161	

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 MAY 2000)

b/ 'Major Options': Std (standard); n/a (not available)

**FORD**

**MAKE**  
**Model**

**HONDA**  
**CIVIC 3D**

# **EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>CIVIC 3D 1.4i S</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	452,500	373,966	25,280	21,793	2,240,000	1,821,138	81,300	68,016
Price EURO	11,217	9,270	12,925	11,143	13,463	10,945	12,394	10,369
Price index	100.0%	100.0%	115.2%	120.2%	120.0%	118.1%	110.5%	111.9%
Major options								
- air conditioning	40,000	33,058	1,880	1,621	150,000	121,951	7,500	6,271
- autom. Gear box	35,000	28,926	1,900	1,638	150,000	121,951	6,000	5,017
- power steering	S	S	S	S	S	S	S	S
- ABS	35,000	28,926	1,300	1,121	150,000	121,951	5,500	4,599
- airbag (dual)	S	S	S	S	S	S	S	S
Right-hand-drive	16,712	13,812	810	699	68,932	56,043	2,718	2,246
Other information								
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		40.3399		1.95583		166.386		6.55957

# **EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>CIVIC 3D 1.4i S</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	*	*	13,980	9,162	25,050,000	19,916,667	452,500	393,478
Price EURO			17,751	11,633	12,937	10,286	11,217	9,754
Price index	0.0%	0.0%	158.3%	125.5%	115.3%	111.0%	100.0%	105.2%
Major options								
- air conditioning			800	520	1,850,000	1,541,666	40,000	34,783
- autom. Gear box			1,000	650	1,400,000	1,166,666	35,000	30,435
- power steering			S	S	S	S	S	S
- ABS			350	228	800,000	666,666	35,000	30,435
- airbag (dual)			S	S	S	S	S	S
Right-hand-drive			-	-	802,180	641,744	16,712	14,533
Other information								
- warranty condition (x years)			3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance			Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included			No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		5.94573		0.787564		1936.27		40.3399

Prices are recommended retail prices at May 2000. Final prices are set by dealers.  
Recommended price: adjusted for equipment differences  
RHD price is now shown as a supplement to the local retail price of the LHD model  
Major options: S (standard), Option value, NA (not available as a Factory Option)  
\* Civic 3D is no longer sold in Finland with 1.4 litre engine



**MAKE**  
**Model**

**HONDA**  
**CIVIC 3D**

### EURO ZONE COUNTRIES

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>CIVIC 3D 1.4i S</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	31,990	21,885	191,900	148,070	3,075,000	1,965,308
Price EURO	14,516	9,931	13,946	10,761	15,338	9,803
Price index	129.4%	107.1%	124.3%	116.1%	136.7%	105.7%
Major options						
- air conditioning	2,115	1,290	15,283	11,792	250,000	213,675
- autom. Gear box	3,000	1,830	17,000	13,117	220,000	188,034
- power steering	S	S	S	S	S	S
- ABS	1,000	610	8,000	6,173	120,000	102,564
- airbag (dual)	S	S	S	S	S	S
Right-hand-drive	913	621	5,701	4,385	83,058	55,005
Other information						
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No
- delivery cost included	No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		2.20371		13.7603		200.482

### NON EURO ZONE COUNTRIES

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>CIVIC 3D 1.4i S</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	*	*	5,275,380	3,649,000	119,400	93,705	9,990	8,502
Price EURO			15,687	10,851	14,662	11,507	17,144	14,591
Price index	0.0%	0.0%	139.9%	117.1%	130.7%	124.1%	152.8%	157.4%
Major options								
- air conditioning			395,000	303,846	8,000	6,400	350	298
- autom. Gear box			346,000	258,000	10,000	8,000	900	766
- power steering			S	S	S	S	S	S
- ABS			366,520	258,000	6,000	4,800	150	128
- airbag (dual)			S	S	S	S	S	S
Right-hand-drive			139,318	98,807	3,374	2,657	-	-
Other information								
- warranty condition (x years)			3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance			Yes	Yes	No	No	Yes	Yes
- delivery cost included			Yes	Yes	Yes	Yes	No	No
1 EURO = 01.05.2000		7.4546		336.28		8.1435		0.5827

Prices are recommended retail prices at May 2000. Final prices are set by dealers.

Recommended price: adjusted for equipment differences

RHD price is now shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, NA (not available as a Factory Option)

\* Civic 3D is no longer sold in Denmark with 1.4 litre engine



**MAKE** HONDA  
**Model** ACCORD 4D **EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>ACCORD 4D 2.0i ES</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	919,000	759,504	45,680	39,379	4,000,000	3,125,000	148,600	124,247
Price EURO	22,781	18,828	23,356	20,134	24,040	18,782	22,654	18,941
Price index	100.6%	115.0%	103.1%	123.0%	106.1%	114.7%	100.0%	115.7%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	45,000	37,190	2,000	1,724	200,000	156,250	8,000	6,689
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag (dual) + side SRS	S	S	S	S	S	S	S	S
Right-hand-drive	20,533	16,969	996	858	84,690	66,164	3,339	2,759
Other information								
- warranty condition ( x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	No	No	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		40.3399		1.95583		166.386		6.55957

#### EURO ZONE COUNTRIES

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>ACCORD 4D 2.0i ES</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	193,900	97,321	25,935	16,504	47,950,000	38,916,667	919,000	799,130
Price EURO	32,612	16,368	32,931	20,956	24,764	20,099	22,781	19,810
Price index	144.0%	100.0%	145.4%	128.0%	109.3%	122.8%	100.6%	121.0%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	10,000	5,000	1,450	922	1,440,000	1,200,000	45,000	39,130
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag (dual) + side SRS	S	S	S	S	S	S	S	S
Right-hand-drive	3,026	1,521	-	-	985,561	801,269	20,533	17,855
Other information								
- warranty condition ( x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	No	No	No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		5.94573		0.787564		1936.27		40.3399

Prices are recommended retail prices at May 2000. Final prices are set by dealers.  
Recommended price: adjusted for equipment differences  
RHD price is now shown as a supplement to the local retail price of the LHD model  
Major options: S (standard), Option value, NA (not available as a Factory Option)



**MAKE**  
**Model**

**HONDA**  
**ACCORD 4D**

**EURO ZONE COUNTRIES**

	<b>NL*</b>		<b>A</b>		<b>P</b>	
	<b>NLG</b>		<b>ATS</b>		<b>PTE</b>	
<b>ACCORD 4D 2.0i ES</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	64,822	42,060	364,900	271,503	6,410,000	3,867,959
Price EURO	29,415	19,086	26,518	19,731	31,973	19,293
Price index	129.8%	116.6%	117.1%	120.5%	141.1%	117.9%
Major options						
- air conditioning	S	S	S	S	S	S
- autom. Gear box	3,500	2,135	20,000	14,881	220,000	188,034
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- airbag (dual) + side SRS	S	S	S	S	S	S
Right-hand-drive	1,122	738	7,004	5,227	102,045	62,605
Other information						
- warranty condition ( x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No
- delivery cost included	No	No	Yes	Yes	Yes	Yes
1 EURO = 01.05.2000		2.20371		13.7603		200.482

**NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>S</b>		<b>GB</b>	
	<b>DKK</b>		<b>GRD</b>		<b>SEK</b>		<b>GBP</b>	
<b>ACCORD 4D 2.0i ES</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	316,950	107,298	9,835,000	5,875,000	205,400	162,505	18,595	15,826
Price EURO	42,517	14,394	29,246	17,471	25,223	19,955	31,912	27,160
Price index	187.7%	87.9%	129.1%	106.7%	111.3%	121.9%	140.9%	165.9%
Major options								
- air conditioning	S	S	S	S	S	S	S	S
- autom. Gear box	20,000	5,715	600,000	477,000	10,000	8,000	1,000	851
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- airbag (dual) + side SRS	S	S	S	S	S	S	S	S
Right-hand-drive	3,794	1,299	171,167	106,315	4,145	3,290	-	-
Other information								
- warranty condition ( x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	Yes	Yes	No	No	Yes	Yes
- delivery cost included	No	No	Yes	Yes	Yes	Yes	No	No
1 EURO = 01.05.2000		7.4546		336.28		8.1435		0.5827

Prices are recommended retail prices at May 2000. Final prices are set by dealers.

Recommended price: adjusted for equipment differences

RHD price is now shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, NA (not available as a Factory Option)

\*2.0i ES is no longer sold in Netherlands. Price is based on 2.0i LS adjusted to level of equipment of 2.0i ES



# LANCIA

## EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/00	508121	420100	26087	22447	2164848	1734740	93651	78315
Price EURO	<b>12596</b>	<b>10414</b>	<b>13338</b>	<b>11477</b>	<b>13011</b>	<b>10426</b>	<b>14277</b>	<b>11939</b>
Price index	105.2%	109.9%	111.4%	121.1%	108.6%	110.0%	119.2%	126.0%
Major options								
- air conditioning	48000	39685	1870	1609	S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		100000	80132	S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		16.2		24.8		19.6	

# LANCIA

## EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/00					24706805	20588359	483115	420100
Price EURO					<b>12760</b>	<b>10633</b>	<b>11976</b>	<b>10414</b>
Price index					106.5%	112.2%	100.0%	109.9%
Major options								
- air conditioning					S		45638	39685
- autom. Gear box					NA		NA	
- power steering					S		S	
- ABS					S		S	
- airbag					S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)					1		1	
- free roadside assistance					YES		YES	
- delivery cost included					NO		YES	
1 EURO(1/5/00)					1936.27		40.3399	
%TASSE					20.0		15.0	

# LANCIA



# LANCIA

## EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P						
Recommended retail price 01/05/00	32476	22456	207175	162661	2712582	1899818
Price EURO	<b>14737</b>	<b>10190</b>	<b>15056</b>	<b>11821</b>	<b>13530</b>	<b>9476</b>
Price index	123.1%	107.5%	125.7%	124.7%	113.0%	100.0%
Major options						
- air conditioning	S		19500	15310	S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	2850	1971	12200	9579	165000	115561
- airbag	S		S		S	
Right-hand-drive						
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	44.6		27.4		42.8	

# LANCIA

## NON EURO ZONE COUNTRIES

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
Y	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,2 16 V LX 3P								
Recommended retail price 01/05/00			4020564	3128077				
Price EURO			<b>11956</b>	<b>9302</b>				
Price index			99.8%	98.2%				
Major options								
- air conditioning			S					
- autom. Gear box			NA					
- power steering			S					
- ABS			280000	217845				
- airbag			S					
Right-hand-drive								
Other information								
- warranty condition ( x years)			1					
- free roadside assistance			YES					
- delivery cost included			NO					
1 EURO(1/5/00)			336.28					
%TASSE			28.5					

**LANCIA**



# LANCIA

## EURO ZONE COUNTRIES

	B		D		E		F	
	BEF		DEM		ESP		FRF	
<b>LYBRA</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,8 LX BN 4P								
Recommended retail price 01/05/00	882919	729224	43500	37499	3712737	2872322	145754	121877
Price EURO	<b>21887</b>	<b>18077</b>	<b>22241</b>	<b>19173</b>	<b>22314</b>	<b>17263</b>	<b>22220</b>	<b>18580</b>
Price index	105.3%	113.7%	107.0%	120.6%	107.3%	108.6%	106.9%	116.8%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)	1		1		1		2	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.1		16.0		29.3		19.6	

# LANCIA

## EURO ZONE COUNTRIES

	FIN		IRL		I		L	
	FIM		IEP		ITL		LUF	
<b>LYBRA</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,8 LX BN 4P								
Recommended retail price 01/05/00					45237076	37697241	838608	729224
Price EURO					<b>23363</b>	<b>19469</b>	<b>20789</b>	<b>18077</b>
Price index					112.4%	122.4%	100.0%	113.7%
Major options								
- air conditioning					S		S	
- autom. Gear box					NA		NA	
- power steering					S		S	
- ABS					S		S	
- airbag					S		S	
Right-hand-drive								
Other information								
- warranty condition (x years)					1		1	
- free roadside assistance					YES		YES	
- delivery cost included					NO		YES	
1 EURO(1/5/00)					1936.27		40.3399	
%TASSE					20.0		15.0	

# LANCIA





# LANCIA

## EURO ZONE COUNTRIES

	NL		A		P	
	NLG		ATS		PTE	
<b>LYBRA</b> 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00	53451	35041	338600	253685	5688075	3676639
Price EURO	<b>24255</b>	<b>15901</b>	<b>24607</b>	<b>18436</b>	<b>28372</b>	<b>18339</b>
Price index	116.7%	100.0%	118.4%	115.9%	136.5%	115.3%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive						
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	52.5		33.5		54.7	

# LANCIA

## NON EURO ZONE COUNTRIES

	DK		GR		SV		GB	
	DKK		GRD		SEK		GBP	
<b>LYBRA</b> 1,8 LX BN 4P	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/05/00			8004137	5550638				
Price EURO			<b>23802</b>	<b>16506</b>				
Price index			114.5%	103.8%				
Major options								
- air conditioning			S					
- autom. Gear box			NA					
- power steering			S					
- ABS			S					
- airbag			S					
Right-hand-drive								
Other information								
- warranty condition ( x years)			1					
- free roadside assistance			YES					
- delivery cost included			NO					
1 EURO(1/5/00)			336.28					
%TASSE			44.2					

**LANCIA**



**LANCIA****EURO ZONE COUNTRIES**

	<b>B</b>		<b>D</b>		<b>E</b>		<b>F</b>	
	BEF		DEM		ESP		FRF	
<b>K</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2,0 LSBN 4P								
Recommended retail price 01/05/00	1075018	888285	48045	41507	4663966	3601924	170313	142402
Price EURO	<b>26649</b>	<b>22020</b>	<b>24565</b>	<b>21222</b>	<b>28031</b>	<b>21648</b>	<b>25964</b>	<b>21709</b>
Price index	108.5%	110.5%	100.0%	106.5%	114.1%	108.6%	105.7%	108.9%
Major options								
- air conditioning	S		S		S		S	
- autom. Gear box	NA		NA		NA		NA	
- power steering	S		S		S		S	
- ABS	S		S		S		S	
- airbag	S		S		S		S	
Right-hand-drive								
Other information								
- warranty condition ( x years)	1		1		1		1	
- free roadside assistance	YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES	
1 EURO(1/5/00)	40.3399		1.95583		166.386		6.55957	
%TASSE	21.0		15.8		29.5		19.6	

**LANCIA****EURO ZONE COUNTRIES**

	<b>FIN</b>		<b>IRL</b>		<b>I</b>		<b>L</b>	
	FIM		IEP		ITL		LUF	
<b>K</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2,0 LSBN 4P								
Recommended retail price 01/05/00					57336827	47781335	1021527	888285
Price EURO					<b>29612</b>	<b>24677</b>	<b>25323</b>	<b>22020</b>
Price index					120.5%	123.8%	103.1%	110.5%
Major options								
- air conditioning					S		S	
- autom. Gear box					NA		NA	
- power steering					S		S	
- ABS					S		S	
- airbag					S		S	
Right-hand-drive								
Other information								
- warranty condition ( x years)					1		1	
- free roadside assistance					YES		YES	
- delivery cost included					NO		YES	
1 EURO(1/5/00)					1936.27		40.3399	
%TASSE					20.0		15.0	

**LANCIA**

**LANCIA****EURO ZONE COUNTRIES**

	<b>NL</b>		<b>A</b>		<b>P</b>	
	NLG		ATS		PTE	
<b>K</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2,0 LSBN 4P						
Recommended retail price 01/05/00	67881	43927	437784	316253	6979179	4382136
Price EURO	<b>30803</b>	<b>19933</b>	<b>31815</b>	<b>22983</b>	<b>34812</b>	<b>21858</b>
Price index	125.4%	100.0%	129.5%	115.3%	141.7%	109.7%
Major options						
- air conditioning	S		S		S	
- autom. Gear box	NA		NA		NA	
- power steering	S		S		S	
- ABS	S		S		S	
- airbag	S		S		S	
Right-hand-drive						
Other information						
- warranty condition ( x years)	1		1		1	
- free roadside assistance	YES		YES		YES	
- delivery cost included	NO		YES		YES	
1 EURO(1/5/00)	2.20371		13.7603		200.482	
%TASSE	54.5		38.4		59.3	

**LANCIA****NON EURO ZONE COUNTRIES**

	<b>DK</b>		<b>GR</b>		<b>SV</b>		<b>GB</b>	
	DKK		GRD		SEK		GBP	
<b>K</b>	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2,0 LSBN 4P								
Recommended retail price 01/05/00	355838	114764	11208885	7212197				
Price EURO	<b>47734</b>	<b>15395</b>	<b>33332</b>	<b>21447</b>				
Price index	194.3%	77.2%	135.7%	107.6%				
Major options								
- air conditioning	NA		S					
- autom. Gear box	NA		NA					
- power steering	S		S					
- ABS	S		S					
- airbag	S		S					
Right-hand-drive								
Other information								
- warranty condition ( x years)	1		1					
- free roadside assistance	YES		YES					
- delivery cost included	YES		NO					
1 EURO(1/5/00)	7.4546		336.28					
%TASSE	210.1		55.4					

**LANCIA**

Manufacturer: LAND ROVER

# EURO ZONE COUNTRIES

Discovery 2.5 Td5 5dr 2495 cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	TL1		TL1		TL1		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	1,341,466	1,108,650	65,942	56,847	5,141	4,016	193,901	162,125
Retail Price in EURO	33,254	27,483	33,716	29,065	30,898	24,139	29,560	24,716
Price Index in %	116.5	115.6	118.2	122.2	108.3	101.5	103.6	103.9
Major Options								
- air conditioning	72,000	59,504	3,950	3,405	S	S	S	S
- automatic gearbox	69,000	57,025	4,000	3,448	325	254	13,000	10,870
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- passenger airbag	S	S	S	S	99	77	S	S
Right-hand Drive	20,942	17,307	885	763	91	71	3,366	2,814
Other Information								
- warranty condition	1 year		1 year		1 year		3 years	
- free roadside assistance	yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes	

# EURO ZONE COUNTRIES

Discovery 2.5 Td5 5dr 2495 cm3	SF		IRL		I		L	
	1000 FM		Ir£		1000 Lit		Bfrs	
	TL1		TL1		TL1		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	306	171	33,695	20,161	55,252	46,043	1,282,368	1,115,102
Retail Price in EURO	51,543	28,822	42,784	25,600	28,535	23,779	31,789	27,643
Price Index in %	180.6	121.2	149.9	107.7	100.0	100.0	111.4	116.2
Major Options								
- air conditioning	21	17	1,660	993	S	S	68,400	59,504
- automatic gearbox	26	21	1,985	1,188	3,283	2,736	65,600	57,025
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
- passenger airbag	S	S	S	S	S	S	S	S
Right-hand Drive	3	3	-	-	997	831	19,903	17,307
Other Information								
- warranty condition	1 year		1 year		1 year		1 year	
- free roadside assistance	no		yes		yes		yes	
- delivery costs included	no		no		no		no	

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



Manufacturer: LAND ROVER

#### EURO ZONE COUNTRIES

Discovery 2.5 Td5 5dr 2495 cm3	NL		A		P	
	Hfl		ÖS		Esc	
	TL2		TL1		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	92,847	59,285	531,498	385,144	6,406	5,009
Retail Price in EURO	42,132	26,902	38,625	27,989	31,952	24,985
Price Index in %	147.6	113.1	135.4	117.7	112.0	105.1
Major Options						
- air conditioning	5,590	3,436	32,885	24,039	S	S
- automatic gearbox	4,670	2,870	NA	NA	360	308
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- passenger airbag	S	S	S	S	100	85
Right-hand Drive	1,538	945	8,147	5,904	101	86
Other Information						
- warranty condition	1 year yes no		1 year yes yes		1 year yes no	
- free roadside assistance						
- delivery costs included						

#### NON EURO ZONE COUNTRIES

Discovery 2.5 Td5 5dr 2495 cm3	DK		GR		S		UK	
	1000 dkr		1000 DRS		Skr		£	
	TL1		TL1		TL1		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	639	235			296,126	236,249	25,325	21,553
Retail Price in EURO	85,771	31,588			36,363	29,011	43,461	36,988
Price Index in %	300.6	132.8			127.4	122.0	152.3	155.5
Major Options								
- air conditioning	43	34			12,500	10,000	1,250	1,064
- automatic gearbox	45	36			18,000	14,400	1,495	1,272
- power steering	S	S			S	S	S	S
- ABS	S	S			S	S	S	S
- passenger airbag	S	S			2100	1,680	380	323
Right-hand Drive	4	3			4,367	3,494	-	-
Other Information								
- warranty condition	1 year no no				1 year yes yes		3 years yes yes	
- free roadside assistance								
- delivery costs included								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK  
Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)



Manufacturer: LAND ROVER

# EURO ZONE COUNTRIES

Range Rover 4.0 V8i 4dr 3947cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	TL2						TL2	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	2,194,794	1,813,879					353,648	295,692
Retail Price in EURO	54,408	44,965					53,913	45,078
Price Index in %	104.9	100.0					103.9	100.3
Major Options - air conditioning - automatic gearbox - power steering - ABS - passenger airbag	S S S S S	S S S S S					S S S S S	S S S S S
Right-hand Drive	20,942	17,307					3,366	2,814
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes						3 years yes yes	

# EURO ZONE COUNTRIES

Range Rover 4.0 V8i 4dr 3947cm3	SF		IRL		I		L	
	1000 FM		Ir£		1000 Lit		Bfrs	
	TL2		TL2		TL2		TL2	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	616	319	59,455	35,575	110,027	91,689	2,092,758	1,819,790
Retail Price in EURO	103,621	53,693	75,492	45,171	56,824	47,354	51,878	45,111
Price Index in %	199.7	119.4	145.5	100.5	109.5	105.3	100.0	100.3
Major Options - air conditioning - automatic gearbox - power steering - ABS - passenger airbag	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S	S S S S S
Right-hand Drive	3	3	-	-	997	831	19,903	17,307
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year no no		1 year yes no		1 year yes no		1 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK  
Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)



Manufacturer: LAND ROVER

### EURO ZONE COUNTRIES

Range Rover 4.0 V8i 4dr 3947cm3	NL		A		P	
	Hfl		ÖS		Esc	
	TL2		TL2		TL2	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	161,501	101,481	904,989	650,136	12,263	9,354
Retail Price in EURO	73,286	46,050	65,768	47,247	61,168	46,656
Price Index in %	141.3	102.4	126.8	105.1	117.9	103.8
Major Options						
- air conditioning	S	S	S	S	S	S
- automatic gearbox	S	S	S	S	S	S
- power steering	S	S	S	S	S	S
- ABS	S	S	S	S	S	S
- passenger airbag	S	S	S	S	S	S
Right-hand Drive	1,538	945	8,218	5,904	101	86
Other Information						
- warranty condition	1 year yes no		1 year yes yes		1 year yes no	
- free roadside assistance						
- delivery costs included						

### NON EURO ZONE COUNTRIES

Range Rover 4.0 V8i 4dr 3947cm3	DK		GR		S		UK	
	1000 dkr		1000 DRS		Skr		£	
	TL2		TL2		TL2		TL2	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	1,215	420			606,981	484,933	44,520	37,889
Retail Price in EURO	162,965	56,275			74,536	59,548	76,403	65,024
Price Index in %	314.1	125.2			143.7	132.4	147.3	144.6
Major Options								
- air conditioning	S	S			S	S	S	S
- automatic gearbox	S	S			S	S	S	S
- power steering	S	S			S	S	S	S
- ABS	S	S			S	S	S	S
- passenger airbag	S	S			S	S	S	S
Right-hand Drive	4	3			4,367	3,494	-	-
Other Information								
- warranty condition	1 year no no				1 year yes yes		3 years yes yes	
- free roadside assistance								
- delivery costs included								

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



Manufacturer: LAND ROVER

# EURO ZONE COUNTRIES

Freelander 1.8 5dr 1796 cm3	B		D		E		F	
	Bfrs		DM		1000 Ptas		FF	
	TL 1		TL1				TL2	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	954,332	788,704	45,330	39,077			141,696	118,475
Retail Price in EURO	23,657	19,551	23,177	19,980			21,601	18,061
Price Index in %	109.5	108.3	107.3	110.6			100.0	100.0
Major Options - air conditioning - automatic gearbox - power steering - ABS / ETC / HDC - passenger airbag	55,000 NA S 70,000 S	45,455 NA S 57,851 S	2,825 NA S S S	2,435 NA S S S			S N/A S S S	S N/A S S S
Right-hand Drive	20,942	17,307	885	763			3,366	2,814
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no				3 years yes yes	

# EURO ZONE COUNTRIES

Freelander 1.8 5dr 1796 cm3	SF		IRL		I		L	
	1000 FM		Ir£		1000 Lit		Bfrs	
	TL1		TL1		TL2		TL1	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Country currency	217	119	22,960	14,611	45,952	38,294	904,954	786,916
Retail Price in EURO	36,513	19,986	29,154	18,552	23,732	19,777	22,433	19,507
Price Index in %	169.0	110.7	135.0	102.7	109.9	109.5	103.9	108.0
Major Options - air conditioning - automatic gearbox - power steering - ABS / ETC / HDC - passenger airbag	13 NA S 10 S	10 NA S 8 S	865 NA S 1,240 S	550 NA S 789 S	S NA S S S	S NA S S S	52,300 NA S 66,500 S	45,455 NA S 57,851 S
Right-hand Drive	3	3	-	-	997	831	19,903	17,307
Other Information - warranty condition - free roadside assistance - delivery costs included	1 year no no		1 year yes no		1 year yes no		1 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences. Reference Country is UK  
Final prices are set by dealers  
- Major options: S (standard), Option price, NA (not available)

