

COMMISSION OF THE EUROPEAN COMMUNITIES  
DIRECTORATE-GENERAL IV - COMPETITION

Directorate F - Capital and consumer goods industries  
Unit 2 - Motor vehicles and other means of transport, and associated mechanical manufactured products

IV/9605/96bn

**AUTOPREISE IN DER  
EUROPÄISCHEN UNION  
AM 1. MAI 1996**

**PRIX DES VOITURES  
AU SEIN DE L'UNION EUROPEENNE  
AU 1 MAI 1996**

**CAR PRICES WITHIN  
THE EUROPEAN UNION  
ON 1 MAY 1996**

**PREZZI DEGLI AUTOVEICOLI IN SENO  
ALL'UNIONE EUROPEA  
AL 1° MAGGIO 1996**

**PRIJS VOOR AUTO'S IN DE  
EUROPESE UNIE  
OP 1 MEI 1996**

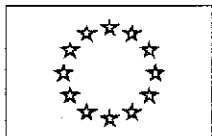
Steuerbelastung am 1. December 1995 in bezug auf den kauf eines neuen Kfz.  
Taxes à l'acquisition d'un véhicule neuf au 1 décembre 1995

Taxes on the acquisition of a new car as at 1. December 1995

Tasse relative all'acquisto di un autoveicolo nuovo al 1 dicembre 1995  
Op 1 december 1995 geldende belasting bij de aankoop van een nieuwe wagen

Stadt Pays Country Paese Land	MWSt TVA VAT IVA BTW		Steuer Taxes TAX Tasse Belasting	Anmeldegebühr Frais d'immatriculation Registration charge Tasse di immatricolazione Registratierecht
B	21%	BEC	2.500 < TMC > 200.000 based on cc	2.500
D	15%	DM	none	54
E	16%	PTA	Petrol: 7% < 1.6l > 12% Diesel: 7% < 2.0l > 12%	8.950
F	20.6%	FF	none	95 < C. Grise > 195 148 < 3.5 T > 608 < 6 T
IRL	21%	IRL	23.2% < 2.5l > 29.25% (VRT = % of the OMSP) maximum payment £100	
I	19%	LIT	none	230.000
L	15%	LUF	none	1.128
NL	17.5%	HFL	Petrol: BPM= 45.2% - 3.394 Diesel: BPM= 45.2% - 1.278	22
AT	20%	OS	based on fuel consumption 5% < NOVA > 14% (estimation)	
P	17%	ESC	180.000 < IA > 5.500.000 (estimation)	5.000
SE	25%	SKR	excise tax based on pollution	
UK	17.5%	UKL	none	none

**TMC :** Taxe de Mise en Circulation - Belasting op de inverkehrsstelling (**BIV**)  
**VTR :** Vehicle Registration Tax  
**OMCP :** Open Market Selling Price  
**BPM :** Belasting Personenauto's Motorrijwielen  
**NOVA :** Normverbrauchsabgabe  
**IA :** Car tax calculated on the basis of cc



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**Price modifications for Citroën  
Should replace relevant pages in the Study.**

Preisänderung bei Citroën  
Diese Seiten ersetzen die entsprechenden Seiten der Preisstudie.

Modification de prix chez Citroën  
Ces pages annulent et remplacent celles de l'étude.

Modifiche dei prezzi per Citroën  
Tali pagine annullano et sostituiscono quelle del rapporto.

Wijziging van de prijzen voor Citroën  
Deze bladzijden vervangen die van de studie.

B	D	E	F	IRL	I	L	NL	A	P	S	UK
CITROËN Evasion											
121.6	119.6	121.9	<u>123.8</u>	115.4	100	121.6	107.9	112.7	XXX	113.8	XXX

# **CAR PRICE DIFFERENTIALS** **WITHIN THE EUROPEAN UNION** **on 1 May 1996 (in %)**

*Preisunterschiede für Automobile in der Europäischen Union am 1. Mai 1996 (in %)*  
*Différences des prix des voitures au sein de l'Union Européenne au 1 mai 1996 (en%)*  
*Differenze dei prezzi degli autoveicoli in seno all'Unione Europea al 1° maggio 1996 (in%)*  
*Prijsverschillen voor auto's in de Europese Unie op 1 mei 1996 (in%)*

## **By Manufacturer**

*Nach Automobilhersteller / Par constructeur / Per costruttore / Per autofabrikant*

*ECU rate on:- ECU-Kurs am:- Cours de l'écu au:- Cambio dell'Ecu all:- Ecu valutakoers op:*  
*2.05.1996 (\*)*

<u>Code</u>	<u>Country</u>	<u>Currency</u>	<u>ECU</u>
B	Belgium	BFR	39.2740
D	Germany	DM	1.91019
E	Spain	PTA	158.810
F	France	FF	6.45053
IRL	Ireland	IRL	0.800824
I	Italy	LIT	1947.11
L	Luxembourg	LFR	39.2740
NL	Netherlands	HFL	2.13626
A	Austria	OS	13.4389
P	Portugal	ESC	196.075
S	Sweden	SKR	8.53549
UK	United Kingdom	UKL	0.830209

(\*) Published in the Official Journal of the EC. (C130 p4, 3.5.96).

(\*) Veröffentlicht im Amtsblatt der EG.

(\*) Publié au JO des CE.

(\*) Pubblicato nella GU delle CE.

(\*) gepubliceerd in het Publikatieblad van de EG.

**Reference - Erläuterung - Légende - Leggenda - Verklaring**

- 1 Sources: Motor vehicle manufacturers - *Angaben stammen von den Automobilherstellern - Sources: Les constructeurs automobiles - Fonte d'informazioni: I costruttori di automobili - Bron: automobielfabrikanten*
- 2 100% is used for the cheapest country - *100% bezeichnet das preisgünstigste Land - 100% pour le pays le moins cher - 100% per il paese meno caro - 100% voor het goedkoopste land*
- 3 The underlined figure shows the most expensive country - *Die unterstrichenen Zahlen bezeichnen das teuerste Land - La valeur soulignée désigne le pays le plus cher - Il valore sottolineato indica il paese piu caro - Het onderstreepte bedrag geeft het duurste land aan*
- 4 XXX indicates that figures are not available - *XXX Angaben nicht verfügbar - XXX données non disponibles - XXX dati non disponibili - XXX duidt aan dat er geen cijfers beschikbaar zijn*
- 5 All figures quoted are free of tax - *Angaben ohne Steuer - Les données utilisées sont hors taxes - I dati utilizzati non includono le tasse - Alle genoteerde bedragen zijn exclusief belastingen*

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B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>BMW - 316 i</b>											
109.0	108.6	107.0	109.4	108.3	<b>100</b>	107.6	100.9	<u>110.1</u>	106.8	107.3	101.0
<b>BMW - 520 i</b>											
110.9	108.1	109.1	109.6	108.4	108.2	107.2	102.7	111.5	<u>112.4</u>	107.0	<b>100</b>
<b>BMW - 735 i</b>											
120.3	117.4	118.0	123.2	<u>130.4</u>	121.0	115.5	116.1	119.9	XXX	XXX	<b>100</b>

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>FIAT Cinquecento - 900 ie</b>											
104.9	<u>125.2</u>	100.6	102.1	<b>100</b>	108.8	104.9	101.3	122.7	102.5	XXX	108.6
<b>FIAT Punto 55S</b>											
112.6	<u>127.2</u>	109.8	120.5	101.7	110.6	112.6	120.1	123.5	<b>100</b>	125.8	111.3
<b>FIAT Bravo 1.4 S</b>											
107.1	117.7	108.4	111.9	<b>100</b>	<u>118.3</u>	107.1	106.3	116.5	104.0	XXX	110.3
<b>FIAT Croma 2.0 iES</b>											
<u>121.6</u>	120.1	109.5	102.8	XXX	<b>100</b>	<u>121.6</u>	102.1	112.8	XXX	109.4	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>ALFA ROMEO 145 1.6 iE</b>											
105.1	<u>116.9</u>	100	116.6	101.7	105.1	105.1	101.8	113.8	107.9	112.9	112.0
<b>ALFA ROMEO 155 2.0 TS</b>											
119.1	<u>127.4</u>	112.8	124.0	100	108.7	119.1	115.5	121.7	108.4	114.1	115.0
<b>ALFA ROMEO 164 2.0 TS</b>											
115.0	117.7	109.2	<u>121.2</u>	102.1	102.6	115.0	100.2	118.9	109.1	100	105.0

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>LANCIA Y 1.2 LE</b>											
108.2	<u>126.0</u>	110.9	119.7	XXX	111.7	108.2	117.4	116.1	100	XXX	XXX
<b>LANCIA Dedra 1.8 iE LS</b>											
120.9	125.2	113.6	<u>128.2</u>	XXX	115.9	120.9	114.0	XXX	100	XXX	XXX
<b>LANCIA K 2.0 LE</b>											
107.8	109.8	109.5	114.6	XXX	<u>116.4</u>	107.8	100	114.2	107.5	XXX	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>FORD Fiesta 1.25 Family</b>											
106.0	<u>128.2</u>	116.6	112.3	112.8	108.1	106.0	111.3	127.1	100	118.5	117.3
<b>FORD Escort 1.6 CLX</b>											
106.7	<u>122.2</u>	117.0	108.8	101.0	113.3	106.7	100	110.2	100.3	120.3	110.9
<b>FORD Mondeo 1.8 CLX</b>											
109.4	<u>127.8</u>	109.7	114.3	106.0	116.9	109.4	103.8	119.4	100	121.3	104.1
<b>FORD Scorpio 2.0 Ghia</b>											
100	108.3	116.7	112.5	<u>116.8</u>	113.8	100	108.0	108.6	113.2	101.8	101.1

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>GM - OPEL Corsa Swing 1.4</b>											
106.5	114.4	115.1	102.0	118.0	107.8	106.5	110.6	109.4	100	110.2	<u>126.6</u>
<b>GM - OPEL Astra 1.4 GL</b>											
100.8	107.3	108.6	102.1	106.0	102.2	100.8	100	102.5	103.0	100.4	<u>116.0</u>
<b>GM - OPEL Vectra 1.6 GL</b>											
109.0	<u>119.4</u>	100.5	106.1	103.2	106.2	109.0	103.5	117.5	100	113.3	105.5
<b>GM - OPEL Omega 2.0 GL</b>											
109.5	116.2	117.2	114.3	103.8	100.1	109.5	100	114.7	<u>120.1</u>	109.1	107.8

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>MERCEDES C180</b>											
109.1	109.0	104.3	105.0	104.1	101.9	108.5	100	<u>110.6</u>	106.7	105.9	100.6
<b>MERCEDES E 200</b>											
108.7	107.4	<u>111.8</u>	105.6	103.7	108.7	110.5	107.9	109.8	110.9	107.6	100
<b>MERCEDES S 320</b>											
111.0	106.6	117.7	117.3	105.0	113.6	108.8	113.6	111.9	118.6	<u>120.7</u>	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>PEUGEOT 106</b>											
109.8	120.5	106.6	<u>122.7</u>	XXX	111.5	109.8	109.5	113.8	100	119.3	104.2
<b>PEUGEOT 205</b>											
103.4	<u>125.5</u>	107.4	117.9	105.8	XXX	103.4	112.1	108.4	100	XXX	XXX
<b>PEUGEOT 306</b>											
109.9	114.2	108.8	<u>122.4</u>	101.6	111.9	109.9	103.1	110.6	100	109.2	113.1
<b>PEUGEOT 406</b>											
116.1	120.1	116.0	<u>128.5</u>	101.3	121.3	116.1	104.7	122.3	108.6	111.8	100
<b>PEUGEOT 806</b>											
112.2	111.0	118.5	<u>122.6</u>	116.6	110.2	112.2	102.8	113.1	XXX	117.3	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>CITROËN Saxo</b>											
117.6	125.5	118.3	<u>127.0</u>	XXX	116.7	117.6	118.4	118.4	100	XXX	120.3
<b>CITROËN ZX - TD</b>											
120.2	115.7	109.5	<u>130.1</u>	XXX	112.8	120.2	109.1	111.9	100	XXX	104.5
<b>CITROËN Xantia</b>											
127.7	127.4	125.3	<u>141.5</u>	114.3	113.0	127.7	108.2	123.4	113.4	108.2	100
<b>CITROËN Evasion</b>											
148.8	<u>155.0</u>	149.2	108.6	139.1	122.4	148.8	132.0	100	XXX	145.1	XXX

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>RENAULT Twingo 1.2</b>											
112.7	108.3	102.2	118.4	XXX	107.4	112.7	105.8	114.7	100	119.4	XXX
<b>RENAULT Clio RL 1.2</b>											
111.1	111.3	109.9	123.6	111.4	108.6	111.1	109.0	116.9	100	XXX	109.6
<b>RENAULT Mégane 1.4</b>											
100	104.0	105.3	116.9	100.4	103.1	100	100.3	103.8	100.8	XXX	107.7
<b>RENAULT Laguna RN 1.8</b>											
116.8	111.3	111.4	125.7	110.6	113.6	116.8	109.2	115.1	100	XXX	105.6
<b>RENAULT Safrane 2.0 i</b>											
115.2	120.7	115.2	124.6	117.0	127.2	115.2	100	124.2	124.8	XXX	106.5
<b>RENAULT Espace Cyclade 2.0</b>											
100.4	100.9	106.0	107.4	107.0	100.9	100.4	100.8	100	113.1	106.0	100.9

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>ROVER 214 Si</b>											
106.6	112.0	XXX	114.3	100	102.7	106.6	101.5	XXX	105.1	XXX	110.4
<b>ROVER 414 i</b>											
116.7	XXX	110.6	119.1	100	102.9	116.7	XXX	116.9	103.7	XXX	112.8
<b>ROVER 620 Si</b>											
111.3	XXX	100.6	113.9	104.3	100	111.3	104.4	XXX	XXX	103.4	109.1
<b>ROVER 820 Si</b>											
115.5	XXX	112.9	XXX	110.6	XXX	115.5	108.0	113.7	XXX	100	107.5
<b>ROVER MGF 1.8 - (Roadsters)</b>											
110.8	100.7	106.5	108.3	102.0	108.4	110.8	110.2	103.5	102.1	XXX	100
<b>LAND ROVER Discovery TDi</b>											
123.3	120.5	108.7	121.6	114.7	102.8	123.3	115.2	125.7	100	XXX	114.3
<b>RANGE ROVER V8i SE</b>											
103.7	112.8	102.3	107.6	109.4	100	103.7	111.4	114.9	100.2	110.3	103.5



B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>VOLVO 440 1.8</b>											
116.4	108.2	107.0	110.8	102.3	113.3	115.8	106.5	<u>119.8</u>	109.0	117.5	100
<b>VOLVO S40 1.8</b>											
121.3	124.5	112.2	123.1	100.1	114.0	120.8	106.4	121.3	<u>128.3</u>	120.4	100
<b>VOLVO 850 2.0</b>											
121.3	122.8	116.5	122.9	115.2	111.6	120.8	112.1	<u>125.5</u>	119.0	111.1	100
<b>VOLVO 960 2.5</b>											
119.3	117.4	120.5	120.5	111.2	115.2	119.4	114.6	<u>120.6</u>	117.1	107.9	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>VOLKSWAGEN Polo</b>											
118.4	<u>134.6</u>	118.4	123.1	130.5	117.4	118.8	122.6	124.4	100	122.7	124.7
<b>VOLKSWAGEN Golf CL</b>											
108.2	106.5	100.9	103.5	106.9	103.8	105.7	103.0	104.4	100	<u>113.2</u>	110.6
<b>VOLKSWAGEN Vento CL</b>											
103.1	113.5	<u>113.9</u>	107.0	111.9	109.7	107.9	100	107.1	102.3	109.3	102.5
<b>VOLKSWAGEN Passat CL</b>											
111.3	<u>127.0</u>	118.6	110.1	113.1	111.9	107.9	103.2	103.8	100	117.0	105.5

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>AUDI A4 1.8i</b>											
112.0	<u>114.9</u>	102.7	114.4	108.9	100	108.1	104.5	112.3	109.1	105.2	102.8
<b>AUDI A6 2.6i</b>											
112.4	112.1	106.7	108.0	<u>114.6</u>	114.3	107.3	106.8	111.7	106.5	108.6	100

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>SEAT Marbella 903</b>											
<u>118.0</u>	117.9	100	113.9	XXX	114.2	111.5	111.1	XXX	XXX	XXX	XXX
<b>SEAT Ibiza 1.4 CLX</b>											
107.7	<u>121.9</u>	109.9	113.5	104.4	107.5	107.4	114.7	113.5	100	107.4	105.7
<b>SEAT Cordoba 1.6 CLX</b>											
109.0	<u>118.1</u>	112.0	117.2	108.6	105.8	104.9	104.7	107.4	XXX	100	113.1
<b>SEAT Toledo 1.8 GL</b>											
109.3	108.8	104.8	<u>118.2</u>	101.0	111.7	109.4	102.5	112.1	100	100.8	102.9

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>DAIHATSU Charade 1.3</b>											
105.0	<u>116.8</u>	XXX	107.0	XXX	XXX	105.0	104.6	100	XXX	XXX	114.2

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>HONDA Civic 1.4 S</b>											
108.1	<u>117.7</u>	115.1	108.5	102.4	105.0	108.1	103.4	101.7	105.9	107.1	100
<b>HONDA Accord 2.0 i LS</b>											
113.3	<u>118.5</u>	106.0	103.1	106.9	117.0	113.3	100	105.6	105.2	108.1	104.7

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>MAZDA 121 1.3</b>											
100	125.0	XXX	<u>133.5</u>	121.0	110.8	100.5	116.3	XXX	104.7	XXX	XXX
<b>MAZDA 323 1.5</b>											
100	112.0	112.2	109.4	106.8	105.6	100.4	104.7	106.4	<u>119.5</u>	XXX	112.3
<b>MAZDA 626 1.8</b>											
100.3	107.4	XXX	<u>109.9</u>	101.4	XXX	100.6	100	107.7	XXX	106.9	100.6

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>MITSUBISHI Colt 1.3 GLX</b>											
102.9	107.4	XXX	XXX	XXX	XXX	102.8	100	103.6	105.2	XXX	<u>107.9</u>
<b>MITSUBISHI Carisma 1.6 GLX</b>											
110.3	<u>121.4</u>	XXX	XXX	100	110.1	110.5	102.6	116.8	107.0	118.6	101.3
<b>MITSUBISHI Pajero 2.8 TD GLS</b>											
106.1	104.5	100	109.3	<u>120.3</u>	110.7	106.1	117.2	114.0	100.5	XXX	104.0

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>NISSAN Micra 1.0 GX</b>											
102.4	113.4	100.7	104.3	114.6	100.7	102.4	100	101.9	103.5	<u>123.0</u>	108.6
<b>NISSAN Almera 1.4 GX</b>											
109.7	117.3	111.6	111.9	113.2	115.2	109.7	100	111.6	116.1	<u>122.0</u>	114.2
<b>NISSAN Primera 1.6 LX</b>											
107.0	117.1	105.7	104.0	104.8	104.1	107.0	100	113.8	100.1	<u>125.9</u>	107.0

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>SUBARU Legacy Station Wagon 2.0 GL</b>											
104.4	134.8	XXX	124.3	122.3	115.5	106.8	100	<u>136.4</u>	XXX	118.3	108.5

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>SUZUKI Swift 1.0 GLS</b>											
101.6	107.5	XXX	100	<u>116.6</u>	XXX	103.2	104.1	105.5	114.5	XXX	103.5
<b>SUZUKI Balneo 1.6 GLX</b>											
109.4	119.9	100	109.7	105.3	104.7	110.5	100.1	113.3	<u>120.6</u>	112.1	106.7

B	D	E	F	IRL	I	L	NL	A	P	S	UK
<b>TOYOTA Starlet 1.3 XL</b>											
100.4	106.6	XXX	108.9	<u>116.9</u>	XXX	100.4	104.5	109.5	100	XXX	109.9
<b>TOYOTA Corolla 1.3 XL</b>											
101.0	108.4	XXX	<u>112.3</u>	107.8	XXX	101.0	102.4	107.2	108.6	105.4	100
<b>TOYOTA Carina E Sedan 1.6 XL</b>											
104.7	116.1	111.2	116.3	106.4	109.1	104.7	103.0	112.7	<u>116.6</u>	110.5	100

## By segment

*Nach Marktsegment / Par segment / Per segmento / Per segment*

### SEGMENT A - MINI CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Cinquecento											
104.9	125.2	100.6	102.1	100	108.8	104.9	101.3	122.7	102.5	XXX	108.6
RENAULT Twingo											
112.7	108.3	102.2	118.4	XXX	107.4	112.7	105.8	114.7	100	119.4	XXX
SEAT Marbella											
118.0	117.9	100	113.9	XXX	114.2	111.5	111.1	XXX	XXX	XXX	XXX

### SEGMENT B - SMALL CARS

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Punto											
112.6	127.2	109.8	120.5	101.7	110.6	112.6	120.1	123.5	100	125.8	111.3
LANCIA Y											
108.2	126.0	110.9	119.7	XXX	111.7	108.2	117.4	116.1	100	XXX	XXX
FORD Fiesta											
106.0	128.2	116.6	112.3	112.8	108.1	106.0	111.3	127.1	100	118.5	117.3
GM OPEL Corsa Swing											
106.5	114.4	115.1	102.0	118.0	107.8	106.5	110.6	109.4	100	110.2	126.6
PEUGEOT 106											
109.8	120.5	106.6	122.7	XXX	111.5	109.8	109.5	113.8	100	119.3	104.2
PEUGEOT 205											
103.4	125.5	107.4	117.9	105.8	XXX	103.4	112.1	108.4	100	XXX	XXX
CITROËN Saxo											
117.6	125.5	118.3	127.0	XXX	116.7	117.6	118.4	118.4	100	XXX	120.3
RENAULT Clio											
111.1	111.3	109.9	123.6	111.4	108.6	111.1	109.0	116.9	100	XXX	109.6
VOLKSVAGEN Polo											
118.4	134.6	118.4	123.1	130.5	117.4	118.8	122.6	124.4	100	122.7	124.7
SEAT Ibiza											
107.7	121.9	109.9	113.5	104.4	107.5	107.4	114.7	113.5	100	107.4	105.7

**SEGMENT B - SMALL CARS (end)**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
MAZDA 121											
100	125.0	XXX	133.5	121.0	110.8	100.5	116.3	XXX	104.7	XXX	XXX
MITSUBISHI Colt											
102.9	107.4	XXX	XXX	XXX	XXX	102.8	100	103.6	105.2	XXX	107.9
NISSAN Micra											
102.4	113.4	100.7	104.3	114.6	100.7	102.4	100	101.9	103.5	123.0	108.6
SUZUKI Swift											
101.6	107.5	XXX	100	116.6	XXX	103.2	104.1	105.5	114.5	XXX	103.5
TOYOTA Starlet											
100.4	106.6	XXX	108.9	116.9	XXX	100.4	104.5	109.5	100	XXX	109.9

**SEGMENT C - MEDIUM CARS**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FIAT Bravo											
107.1	117.7	108.4	111.9	100	118.3	107.1	106.3	116.5	104.0	XXX	110.3
ALFA ROMEO 145											
105.1	116.9	100	116.6	101.7	105.1	105.1	101.8	113.8	107.9	112.9	112.0
FORD Escort											
106.7	122.2	117.0	108.8	101.0	113.3	106.7	100	110.2	100.3	120.3	110.9
GM OPEL Astra											
100.8	107.3	108.6	102.1	106.0	102.2	100.8	100	102.5	103.0	100.4	116.0
PEUGEOT 306											
109.9	114.2	108.8	122.4	101.6	111.9	109.9	103.1	110.6	100	109.2	113.1
CITROËN ZX											
120.2	115.7	109.5	130.1	XXX	112.8	120.2	109.1	111.9	100	XXX	104.5
RENAULT Mégane											
100	104.0	105.3	116.9	100.4	103.1	100	100.3	103.8	100.8	XXX	107.7
ROVER 214											
106.6	112.0	XXX	114.3	100	102.7	106.6	101.5	XXX	105.1	XXX	110.4
VOLVO 440											
116.4	108.2	107.0	110.8	102.3	113.3	115.8	106.5	119.8	109.0	117.5	100
VOLKSWAGEN Golf											
108.2	106.5	100.9	103.5	106.9	103.8	105.7	103.0	104.4	100	113.2	110.6
VOLKSWAGEN Vento											
103.1	113.5	113.9	107.0	111.9	109.7	107.9	100	107.1	102.3	109.3	102.5

**SEGMENT C - MEDIUM CARS (end)**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
SEAT Cordoba											
109.0	118.1	112.0	117.2	108.6	105.8	104.9	104.7	107.4	XXX	100	113.1
SEAT Toledo											
109.3	108.8	104.8	118.2	101.0	111.7	109.4	102.5	112.1	100	100.8	102.9
DAIHATSU Charade											
105.0	116.8	XXX	107.0	XXX	XXX	105.0	104.6	100	XXX	XXX	114.2
HONDA Civic											
108.1	117.7	115.1	108.5	102.4	105.0	108.1	103.4	101.7	105.9	107.1	100
MAZDA 323											
100	112.0	112.2	109.4	106.8	105.6	100.4	104.7	106.4	119.5	XXX	112.3
NISSAN Almera											
109.7	117.3	111.6	111.9	113.2	115.2	109.7	100	111.6	116.1	122.0	114.2
TOYOTA Corolla											
101.0	108.4	XXX	112.3	107.8	XXX	101.0	102.4	107.2	108.6	105.4	100

**SEGMENT D - LARGE CARS**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 316											
109.0	108.6	107.0	109.4	108.3	100	107.6	100.9	110.1	106.8	107.3	101.0
ALFA ROMEO 155											
119.1	127.4	112.8	124.0	100	108.7	119.1	115.5	121.7	108.4	114.1	115.0
LANCIA Dedra											
120.9	125.2	113.6	128.2	XXX	115.9	120.9	114.0	XXX	100	XXX	XXX
FORD Mondeo											
109.4	127.8	109.7	114.3	106.0	116.9	109.4	103.8	119.4	100	121.3	104.1
GM OPEL Vectra											
109.0	119.4	100.5	106.1	103.2	106.2	109.0	103.5	117.5	100	113.3	105.5
MERCEDES C 180											
109.1	109.0	104.3	105.0	104.1	101.9	108.5	100	110.6	106.7	105.9	100.6
PEUGEOT 406											
116.1	120.1	116.0	128.5	101.3	121.3	116.1	104.7	122.3	108.6	111.8	100
CITROËN Xantia											
127.7	127.4	125.3	141.5	114.3	113.0	127.7	108.2	123.4	113.4	108.2	100

**SEGMENT D - LARGE CARS (end)**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
RENAULT Laguna											
116.8	111.3	111.4	125.7	110.6	113.6	116.8	109.2	115.1	100	XXX	105.6
ROVER 414											
116.7	XXX	110.6	119.1	100	102.9	116.7	XXX	116.9	103.7	XXX	112.8
ROVER 620											
111.3	XXX	100.6	113.9	104.3	100	111.3	104.4	XXX	XXX	103.4	109.1
VOLVO S40											
121.3	124.5	112.2	123.1	100.1	114.0	120.8	106.4	121.3	128.3	120.4	100
VOLKSWAGEN Passat											
111.3	127.0	118.6	110.1	113.1	111.9	107.9	103.2	103.8	100	117.0	105.5
AUDI A4											
112.0	114.9	102.7	114.4	108.9	100	108.1	104.5	112.3	109.1	105.2	102.8
HONDA Accord											
113.3	118.5	106.0	103.1	106.9	117.0	113.3	100	105.6	105.2	108.1	104.7
MAZDA 626											
100.3	107.4	XXX	109.9	101.4	XXX	100.6	100	107.7	XXX	106.9	100.6
MITSUBISHI Carisma											
110.3	121.4	XXX	XXX	100	110.1	110.5	102.6	116.8	107.0	118.6	101.3
NISSAN Primera											
107.0	117.1	105.7	104.0	104.8	104.1	107.0	100	113.8	100.1	125.9	107.0
SUBARU Legacy											
104.4	134.8	XXX	124.3	122.3	115.5	106.8	100	136.4	XXX	118.3	108.5
SUZUKI Balneo											
109.4	119.9	100	109.7	105.3	104.7	110.5	100.1	113.3	120.6	112.1	106.7
TOYOTA Carina E											
104.7	116.1	111.2	116.3	106.4	109.1	104.7	103.0	112.7	116.6	110.5	100

**SEGMENT E - EXECUTIVE CARS**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 520											
110.9	108.1	109.1	109.6	108.4	108.2	107.2	102.7	111.5	112.4	107.0	100
FIAT Croma											
121.6	120.1	109.5	102.8	XXX	100	121.6	102.1	112.8	XXX	109.4	XXX
ALFA ROMEO 164											
115.0	117.7	109.2	121.2	102.1	102.6	115.0	100.2	118.9	109.1	100	105.0
LANCIA K											
107.8	109.8	109.5	114.6	XXX	116.4	107.8	100	114.2	107.5	XXX	XXX

**SEGMENT E - EXECUTIVE CARS (end)**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
FORD Scropio											
100	108.3	116.7	112.5	116.8	113.8	100	108.0	108.6	113.2	101.8	101.1
GM OPEL Omega											
109.5	116.2	117.2	114.3	103.8	100.1	109.5	100	114.7	120.1	109.1	107.8
MERCEDES 200 E											
108.7	107.4	111.8	105.6	103.7	108.7	110.5	107.9	109.8	110.9	107.6	100
RENAULT Safrane											
115.2	120.7	115.2	124.6	117.0	127.2	115.2	100	124.2	124.8	XXX	106.5
ROVER 820											
115.5	XXX	112.9	XXX	110.6	XXX	115.5	108.0	113.7	XXX	100	107.5
VOLVO 850											
121.3	122.8	116.5	122.9	115.2	111.6	120.8	112.1	125.5	119.0	111.1	100
AUDI A6											
112.4	112.1	106.7	108.0	114.6	114.3	107.3	106.8	111.7	106.5	108.6	100

**SEGMENT F - LUXURY CARS**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
BMW 735											
120.3	117.4	118.0	123.2	130.4	121.0	115.5	116.1	119.9	XXX	XXX	100
MERCEDES 320 S											
111.0	106.6	117.7	117.3	105.0	113.6	108.8	113.6	111.9	118.6	120.7	100
VOLVO 960											
119.3	117.4	120.5	120.5	111.2	115.2	119.4	114.6	120.6	117.1	107.9	100



**SEGMENT G - MULTI PURPOSE AND SPORTS UTILITY**

B	D	E	F	IRL	I	L	NL	A	P	S	UK
PEUGEOT 806											
112.2	111.0	118.5	122.6	116.6	110.2	112.2	102.8	113.1	XXX	117.3	100
CITROËN Evasion											
148.8	155.0	149.2	108.6	139.1	122.4	148.8	132.0	100	XXX	145.1	XXX
RENAULT Espace											
100.4	100.9	106.0	107.4	107.0	100.9	100.4	100.8	100	113.1	106.0	100.9
ROVER MGF (Roadsters)											
110.8	100.7	106.5	108.3	102.0	108.4	110.8	110.2	103.5	102.1	XXX	100
LAND ROVER Discovery											
123.3	120.5	108.7	121.6	114.7	102.8	123.3	115.2	125.7	100	XXX	114.3
RANGE ROVER											
103.7	112.8	102.3	107.6	109.4	100	103.7	111.4	114.9	100.2	110.3	103.5
MITSUBISHI Pajero											
106.1	104.5	100	109.3	120.3	110.7	106.1	117.2	114.0	100.5	XXX	104.0

**78 Models**, 77 previously - Fiat suppress a model, Rover and Volvo add a model

**78 Modelle**, vormal 77 - Fiat minus ein Modell, Rover und Volvo plus ein Modell

**78 Modèles**, 77 précédemment - moins un chez Fiat, plus un chez Rover et Volvo

**78 Modelli**, 77 precedentemente - meno uno presso Fiat, più uno presso Rover e Volvo

**78 Modellen**, voorheen 77 - Fiat min één, Rover en Volvo plus één

***B M W*** AG

Manufacturer: BMW AG

Date: May 2nd, 1996

	B		D		E		F		IRL		I	
	Birs		DM		1000 Ftas		FF		IRE		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>316i 4dr 1596 cm3</b>												
<b>Retail Price</b>	838.373	692.870	38.600	33.565	3.384	2.751	137.790	114.253	21.582	14.030	37.498	31.511
<b>Price Index</b>	111,2	109,0	105,2	108,6	111,0	107,1	111,2	109,4	140,4	108,3	100,3	100,0
<b>Major Options</b>												
- air conditioning	83.006	68.600	3.300	2.870	229	186	15.621	12.953	2.100	1.365	S	S
- automatic gearbox	70.543	58.300	3.050	2.652	264	215	8.000	6.633	1.600	1.040	3.150	2.647
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	21.644	17.887	1.000	870	89	72	3.543	2.938	-	-	1.055	887
<b>Other Information</b>												
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes	3 years	yes
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	no	no	yes	yes	no	no	no	no	yes	yes

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

316i 4dr 1596 cm3	L		NL		A		P		S		UK	
	Bfrs		Hfl		ÖS		1000 Esc		SKR		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Retail Price</b>	786.483	683.899	53.129	34.872	310.391	239.499	5.025	3.390	199.981	148.183	15.941	13.567
<b>Price Index</b>	104,3	107,6	129,5	100,9	120,3	110,1	133,5	106,8	122,0	107,3	100,0	101,0
<b>Major Options</b> - air conditioning - automatic gearbox - power steering - ABS - airbag	72.100	62.696	5.975	3.672	27.086	20.900	S	S	21.304	17.043	1.710	1.455
	70.000	60.870	4.850	2.981	25.000	18.939	NA	NA	NA	NA	1.020	868
	S	S	S	S	S	S	S	S	S	S	S	S
	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	20.571	17.887	1.583	973	7.933	6.121	104	89	4.859	3.888	-	-
<b>Other Information</b> - warranty condition - free roadside assistance - delivery costs included	1 year yes yes		1 year yes no		1 year yes yes		3 years yes yes		3 years yes yes		1 year yes no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: May 2nd, 1996

	B		D		E		F		IRL		I	
	Bfrs		DM		1000 Plus		FF		IRL		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>520i 4dr 1991 cm3</b>												
<b>Retail Price</b>	1.209.651	999.711	54.500	47.391	5.089	3.975	195.705	162.276	30.656	19.928	57.543	48.356
<b>Price Index</b>	114,2	110,9	105,8	108,1	118,8	109,1	112,5	109,6	142,0	108,4	109,6	108,2
<b>Major Options</b>												
- air conditioning	93.049	76.900	3.700	3.217	S	S	13.055	10.825	2.350	1.528	S	S
- automatic gearbox	88.209	72.900	3.700	3.217	360	281	12.711	10.540	2.000	1.300	4.110	3.454
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	21.644	17.887	1.000	870	93	72	3.543	2.938	-	-	1.055	887
<b>Other Information</b>												
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes	3 years	yes
- free roadside assistance	yes	yes	yes	no	yes	yes	no	no	yes	no	yes	yes
- delivery costs included												

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

	L		NL		A		P		S		UK	
	Bfrs		Hfl		OS		1000 Esc		Skr		E	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>520i 4dr 1991 cm3</b>	1.111.570	966.582	78.311	50.350	458.227	344.014	7.973	5.059	278.206	209.646	22.387	19.052
<b>Retail Price</b>	105,0	107,2	135,9	102,7	126,4	111,5	150,8	112,4	120,9	107,0	100,0	100,0
<b>Price Index</b>												
<b>Major Options</b>												
- air conditioning	80.800	70.261	6.950	4.272	33.300	25.000	S	S	27.760	22.208	1.790	1.523
- automatic gearbox	75.000	65.217	5.950	3.657	30.000	22.124	NA	NA	20.000	15.810	1.150	979
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	20.571	17.887	1.583	973	8.153	6.121	104	89	4.859	3.888	-	-
<b>Other Information</b>												
- warranty condition	1 year	yes	1 year	yes	1 year	yes	3 years	yes	3 years	yes	1 year	yes
- free roadside assistance	yes	yes	yes	no	yes	yes	yes	yes	no	no	yes	no
- delivery costs included												

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

735i 4dr 3498 cm3	B		D		E		F		IRL		I	
	Bfrs		DM		1000 Pfas		FF		Ir£		1000 Lit	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Retail Price</b>	2.117.597	1.750.080	95.500	83.043	8.881	6.939	355.108	294.451	64.052	38.691	103.854	87.273
<b>Price Index</b>	123,9	120,3	114,9	117,4	128,5	118,0	126,5	123,2	177,3	125,8	122,6	121,0
<b>Major Options</b>												
- air conditioning	65.340	54.000	2.600	2.261	S	S	S	S	S	S	S	S
- automatic gearbox	97.042	80.200	4.250	3.696	452	353	14.300	11.857	S	S	4.250	3.571
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	32.441	26.811	1.500	1.304	139	108	5.311	4.403	-	-	1.582	1.329
<b>Other Information</b>												
- warranty condition	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	3 years	3 years
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	no	no	yes	yes	no	no	no	no	yes	yes

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: May 2nd, 1996

735i 4dr 3498 cm3	L		NL		A		P		S		UK	
	Bfrs		Hfl		ÖS		Esc		Skr		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Retail Price</b>	1.932.089	1.680.077	145.831	91.850	816.164	596.611					36.132	30.751
<b>Price Index</b>	113,0	115,5	156,9	116,1	139,5	119,9					100,0	100,0
<b>Major Options</b>												
- air conditioning	56.800	49.391	5.852	3.597	26.676	19.500					S	S
- automatic gearbox	90.000	78.261	S	S	35.000	25.585					S	S
- power steering	S	S	S	S	S	S					S	S
- ABS	S	S	S	S	S	S					S	S
- airbag	S	S	S	S	S	S					S	S
<b>Right-hand Drive</b>	30.832	26.811	2.373	1.458	12.550	9.174					-	-
<b>Other Information</b>												
- warranty condition	1 year	1 year	1 year	1 year	1 year	1 year					1 year	1 year
- free roadside assistance	yes	yes	yes	yes	yes	yes					yes	yes
- delivery costs included	yes	yes	no	no	yes	yes					no	no

- Prices are based on recommended retail prices adjusted for equipment differences effective on May 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



***F I A T***

**FIAT****CINQUECENTO**

Version: 900 IE

Country

Body/doors: 3HA

Curr.

cc: 899

Transm.: 5M

Fuel: Lead Free

L		NL		DE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

24273	21107	14595	11080	108424	84463	141700	102933	NA	5427	4819
-------	-------	-------	-------	--------	-------	--------	--------	----	------	------

Curr.

Adjusted price

6180	5374	6832	5187	7919	6285	7202	5232		6537	5563
------	------	------	------	------	------	------	------	--	------	------

ECU

INDEX(100= lowest price)

104.9

101.3

122.7

102.1

108.6

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA		NA		NA		NA				NA
NA		NA		NA		NA				NA
NA		NA		NA		NA				NA
NA		NA		NA		NA				NA
NA		NA		3900	3095	NA				NA

**Right-hand drive**

1456	1266	NA(**)		NA(**)		NA(**)			S
------	------	--------	--	--------	--	--------	--	--	---

**Other information**

1		1		1		1			1
yes		no		no		no			no
yes		no		no		no			no

warranty conditions

free roadside assistance

delivery costs included

**CINQUECENTO**

Version: 900 IE

Country

**Body/doors: 3HA**

**curr.**

cc: 899 668 :33

100

**Transm.: 5M**

1

Fuel: Lead Free[illegible]

## Adjusted price

Curr.	25660	21107	14083	12248	103220	81903	40871	33724	6159	4102	12907	10846
-------	-------	-------	-------	-------	--------	-------	-------	-------	------	------	-------	-------

INDEX(100 = lowest price)  
ECU

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

6534	5374	7373	6411	6500	5151	6305	5228	8085	5122	6629	5570
104.9 125.2 100.6 102.1 100.0 108.8											

[illegible]

## Right-hand drive

1540	1266NA(**)		NA(**)	NA(**)		
1540	1266NA(**)		NA(**)	NA(**)	S	320
						269

### Other information

	1	1	1	1	1
warranty conditions	yes	no	yes	no	no
free roadside assistance	yes	no	yes	no	no
delivery costs included	yes	no	no	yes	no

\*Prices are based on recommended retail prices, adjusted for equipment differences/reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

**Description:** general variant description in relation to reference country(including the number of doors):

-Major options: **S**(standard), Option price, **NA**(non available).

**(\*\*)**on request: price increase of 6%(estimation)

# FIAT PUNTO

Version: 55S

Body/doors: 3 HATCHBACK

cc: 1108

Transm.: 5M

Fuel: Lead Free

B		D		E		F		IFL		I	
FB/10		DM		PES/10		FF		PUNT		LIRE/1000	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

33500	27686	17490	15208	137500	109152	58671	48649	NA	5099	16039	13478
-------	-------	-------	-------	--------	--------	-------	-------	----	------	-------	-------

ECU  
113.0  
INDEX(100= lowest price)

8530	7049	9156	7962	8658	6873	9096	7542	10027	6367	8237	6922
------	------	------	------	------	------	------	------	-------	------	------	------

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
4050	3347	1450	1261	NA	NA	7000	5804	NA	1910	1605	1605
800	661	S	5766	4686	2850	2363	760	483	370	311	311

Right-hand drive

2010	1661	NA(**)	NA(**)	NA(**)	NA(**)	S	780	655
------	------	--------	--------	--------	--------	---	-----	-----

Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1
yes	no	no	yes	no	no	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors).

- Major options: S (standard), Option price, NA (non available).

(\*\*) on request: price increase of 6% (estimation)

**FIAT****PUNTO**Version: **55 S**

country

Body/doors: **3 HATCHBACK**

Curr.

cc: **1108**Transm.: **5M**Fuel: **Lead Free**

I		NL		OE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

31839	27686	22695	16061	133400	103894	175700	122720	92900	67221	6799	5786
-------	-------	-------	-------	--------	--------	--------	--------	-------	-------	------	------

Curr.

£CU  
INDEX(100= lowest price)

8107	7049	10624	7518	9926	7731	8930	6237	10884	7876	8190	6970
113.0		120.5		123.9		100.0		125.3		111.7	

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA		NA		NA		NA		NA		NA	
NA		NA		NA		NA		NA		NA	
NA		NA		NA		NA		NA		NA	
3849	3347	2650	1875	12000	9346	16500	11525	6900	4993	NA	
760	661	S		S		5900	4121	S		195	166

Right-hand drive

1910	1661	NA(**)		NA(**)		NA(**)		S	
------	------	--------	--	--------	--	--------	--	---	--

Other Information

1		1		1		1		2		1	
yes		no		no		no		no		no	
yes		no		no		no		no		no	

years

res/no

res/no

**BRAVO**

Country

**Curr.**

1

100

1

P		D		E		F	IRL		I
FB/10		DM		PES/10		FF	PUNT		Lire/1000
Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax

curr.

41375	34194	21020	18278	176300	139957	70800	58706	10250	6512	22286	18727
-------	-------	-------	-------	--------	--------	-------	-------	-------	------	-------	-------

ECU

10535	8707	11004	9569	11101	8813	10976	9101	12789	8132	11446	9618
107.1			117.2		108.4		111.9		100.0		118.3

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5000	4132	2200	1913	22102	17870	7500	6219	NA			2120	1781
NA		NA		NA		NA		NA			NA	
S		S		6727	5439	S		S			830	697
4350	3595	1500	1304	22102	17870	6600	5473	S			1910	1605
S		S		3844	3108	S		S			420	353

1

2628	2172	NA(**)		NA(**)		780	655
------	------	--------	--	--------	--	-----	-----

- | years                    | yes/no | yes/no |
|--------------------------|--------|--------|
| warranty conditions      |        |        |
| free roadside assistance |        |        |
| delivery costs included  |        |        |

1	1	1	1	1	1
yes	no	yes	no	no	no
yes	no	no	yes	no	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(")on request: price increase of 6%(estimation)

**FIAT****BRAVO**

Version: 1.412V S

Country

Body/doors: 3 HATCHBACK

Curr.

cc: 1370

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	39323	34194	26700	18474	165000	127315	252500	165843	NA	8748	7445
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	------	------

ECU

10012	8707	12498	8848	12278	9474	12834	8429			10537	8968
102.1		106.3		116.5		103.7		110.3			

INDEX(100= lowest price)

**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

4752	4132	3150	2180	19000	14661	22000	14450				NA
NA		NA		NA		NA					NA
S		S		S		S					S
4134	3595	2950	2041	12000	9259	16800	11034			725	617
S		S		S		5000	3284				S

**Right-hand drive**

2498	2172	NA(**)		NA(**)		NA(**)					
------	------	--------	--	--------	--	--------	--	--	--	--	--

**Other Information**

- warranty conditions
- free roadside assistance
- delivery costs included

1		1		1		2				1	
yes		no		no		no				no	
yes		no		no		no				no	

**CROMA**

**Fuel: Lead Free**

(\*\*)on request: price increase of 6%(estimation)



# FIAT

## CROMA

Version: 2.0 IES Country

Body/doors: 5 HATCHBACK

cc: 1995

Transm.: 5M

Fuel: Lead Free

LUX	NL	OE	PO	SW	UK
FB/10	G	SH	ESC/10	SKR	L
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price	81042	70471	48350	32183	300542	223617	NA	187707	137717	NA
----------------	-------	-------	-------	-------	--------	--------	----	--------	--------	----

ECU	20635	17944	22633	15065	22364	16640	21991	16135	109.4
INDEX(100= lowest price)	121.6	102.1	112.8						

### Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5484	4769	4900	3262	24900	18527	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S
5132	4463	4000	2662	S	S	S	S	S	S
S	S	S	S	S	S	S	S	S	S

### Right-hand drive

4642	4036	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------

### Other information

warranty conditions	years	1	1	2
free roadside assistance	yes/no	no	no	no
delivery costs included	yes/no	no	no	no

-Prices are based on recommended prices are set by dealers.  
 -Description: general variant descrip  
 -Major options: S(standard), Option f

(\*\*)on request: price increase of 6

***Alfa Romeo***

## ALFA 145

**Fuel: Lead Free**

**Fuel: Lead Free**

**70'11619**

Adjusted price

INDEX(100= lowest price)  
ECU

**Air bag for driver**

**Air bag for driver**

### Other information

## Right-hand drive

delivery costs included

- Major options: **S**(standard), Option price, **NA**(non available).

**(<sup>\*\*</sup>) on request: price increase of 6%(estimation)**

# ALFA ROMEO

## ALFA 145

Version: 1.6 IE

Body/doors: 3 HA

cc: 1596

Transm.: 5M

Fuel: Lead Free

Country

Version: 1.6 L

L		NL		OE		P		SW		UK	
FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	47091	40948	31650	21560	200168	151643	337279	209742	130287	95518	10836	9222
-------	-------	-------	-------	-------	--------	--------	--------	--------	--------	-------	-------	------

INDEX(100= lowest price)

ECU	11990	10426	14816	10092	14995	11284	17143	10680	15264	11191	13052	11109
	105.1		101.8		113.8		107.5		112.9		112.0	

### Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5106	4440	3650	2486	19000	14394	S		1090	799	NA	
NA		NA		NA		NA		NA		NA	
S		S		S		S		S		S	
4151	3610	3500	2384	S		NA		690	506	767	653
760	661	S		S		S		S		S	

### Right-hand drive

2863	2489	NA(**)		NA(**)		NA(**)		NA(**)		S	
------	------	--------	--	--------	--	--------	--	--------	--	---	--

### Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1		1		1		1		1		3	
yes/no	yes	no		no		no		no		no	
yes/no	yes	no		no		no		no		no	

# ALFA ROMEO

## ALFA155

Version: 2.0 TS

Body/doors: 4 SALOON

cc: 1995

Transm.: 5M

Fuel: Lead Free

Country		B		D		E		F		IRL		I	
Curr.		FB/10		DM		PES/10		FF		PUNT		Life/1000	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.		79197	65452	39150	34043	324700	250662	134949	111898	17645	11204	35242	29615
-------	--	-------	-------	-------	-------	--------	--------	--------	--------	-------	-------	-------	-------

INDEX(100= lowest price)

ECU		20165	16666	20495	17822	20446	15784	20921	17347	22034	13990	18100	15210
		119.1	127.4	112.8	124.0	100.0	108.7						

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5550	4587	3100	2696	S	9150	7587	NA	2560	2151
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S
4350	3595	S	18000	14060	8150	6758	S	S	S
S	S	S	S	S	S	S	S	420	353

Right-hand drive

4950	4091	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	--------

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	3	1
yes	no	yes	no	no	no
yes	no	no	yes	no	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

# ALFA ROMEO

## ALFA155

Version: 2.0 TS

Body/doors: 4 SALOON

cc: 1995

Transm.: 5M

Fuel: Lead Free

L		NL		OE		P		SW		UK	
Country											
Curr. FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

75270	65452	52424	34528	302024	228806	560443	297492	186274	136265	15689	13352
Curr.											
ECU		119.1		115.5		121.2		108.1		114.1	
19165	16666	24540	16163	22474	17026	28485	15120	21823	15964	18898	16083
INDEX(100= lowest price)											

### Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5275	4587	5200	3425	27000	20455	S	15600	11412	NA	NA
NA		NA		NA		NA	NA		NA	NA
S		S		S		S	S		S	S
4134	3595	4000	2635	S		S	S		S	S
S		S		S		S	S		S	S

### Right-hand drive

4414	3838	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S
------	------	--------	--------	--------	--------	--------	---

### Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	3
yes	no	no	no	no	no	no	no
yes	no	no	no	no	no	no	no
years							
yes/no							
yes/no							

ALFA164

**Version: 2.0 TS SUPER country**

**Body/doors: 4 SALOON**

cc: 1995

Transm.: 5M

Fuel: Lead Free

B		D	E	F	IRL	I
FB/10		DM	PES/10	FF	PUNT	Lire/1000
Incl.	Excl.	Incl.	Incl.	Incl.	Incl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax
						Excl.
						Tax
						Tax

Adjusted price

99747	82435	47215	41056	409100	316593	168571	142752	23516	14932	43392	36463
-------	-------	-------	-------	--------	--------	--------	--------	-------	-------	-------	-------

INDEX(100= lowest price)  
ECU

25398	20990	24717	21493	25760	19935	26133	22130	29365	18646	22285	18727
$\frac{114.8}{117.5} \quad \frac{109.0}{102.0} \quad \frac{121.0}{102.4}$											

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7930	6503	3500	3043	S		11700	9908	NA	4250	3580
NA		NA		NA		NA		NA	NA	
S		S		S		S		S	S	
S		S		S		S		S	S	
S		S		S		S		S	S	

### Right-hand drive

6024	4979	NA(**)		NA(**)	NA(**)	S	NA(**)
------	------	--------	--	--------	--------	---	--------

### Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1	3	1
yes/no	yes	no	yes	no	no	no
yes/no	yes	no	no	yes	no	no

\*Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

**(<sup>22</sup>) on request: price increase of 6% (estimation)**

# ALFA ROMEO

## ALFA164

Version: 2.0 TS SUPER country

Body/doors: 4 SALOON Curr.

cc: 1995

Transm.: 5M

Fuel: Lead Free

L	NL	OE	P	SW	UK
FB/10	G	SH	ESC/10	SKR	L.
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price

94801	82435	59850	39085	385000	291667	681550	390679	209900	155828	18707	15921
-------	-------	-------	-------	--------	--------	--------	--------	--------	--------	-------	-------

INDEX(100= lowest price)

24138	20990	28063	18287	28648	21703	34640	19857	24591	18256	22533	19177
114.8	100.0	118.7	108.6	99.8	104.9						

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7594	6603	S	30000	22727	S	16900	12546	1414	1203
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S
S	S	S	S	S	S	S	S	S	S
S	S	S	S	S	S	S	S	S	S

Right-hand drive

5725	4979	NA(**)	NA(**)	NA(**)	NA(**)	S
------	------	--------	--------	--------	--------	---

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	3
yes	no	no	no	no	no	no
yes	no	no	no	no	no	no



***LANCIA***

# LANCIA



Version: 1.2 LE

Body/doors: 3HA

CC: 1242

Transm.: 5M

Fuel: Lead Free

Country		B		D		E		F		I	
Curr.		FB/10		DM		PES/10		FF		Lire/1000	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	34400	28429	18510	18096	148306	117832	62300	51658	NA	17310	14546
-------	-------	-------	-------	-------	--------	--------	-------	-------	----	-------	-------

INDEX(100= lowest price)

ECU	8759	7239	9690	8426	9339	7420	9658	8008		8890	7471
	108.6		126.4		111.3		120.1			112.1	

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA			NA		15375	12494	6600	5473		1900	1597
NA			NA		NA		NA			NA	
S			700	609	5766	4685	S			800	672
NA			1200	1044	14414	11713	7000	5804		1400	1176
NA			S		5766	4685	2850	2363		360	303

Right-hand drive

2154	1780	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1		1		1		1		1		1	
yes		no		yes		no		no		no	
yes		no		no		yes		yes		no	

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(\*\*) on request: price increase of 6%(estimation)

# LANCIA



Version: 1.2 LE

Body/doors: 3HA

cc: 1242

Transm.: 5M

Fuel: Lead Free

Country		L	NL	OE	P	SW	UK
Curr.		FB/10	G	SH	ESC/10	SKR	L.
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curr.	32694	28429	23850	16776	134000	104361	196000	131157	NA	NA
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	----

ECU	8325	7239	11164	7853	9971	7766	9962	6666		
INDEX(100= lowest price)	108.6			117.8		116.5		100.0		

Adjusted price

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	2750	1934	25000	19470	20000	13383			
NA	NA	NA	NA	NA	NA	NA	NA			
S	S	1200	844	S	S	7700	5153			
NA	NA	2800	1970	NA	NA	16500				
NA	NA	S	S	S	S	3500				

Right-hand drive

2047	1780	NA(**)	NA(**)	NA(**)	NA(**)					
------	------	--------	--------	--------	--------	--	--	--	--	--

## Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1
yes	yes	no	no	no	no	no	no	no	no	no
yes	yes	no	no	no	no	no	no	no	no	no

# LANCIA

**DEBRA**

Version: 1.8 IELS

Body/doors: 4 SALOON

CC: 1756

Transm.: 5M

Fuel: Lead Free

Country		B		D		E		F		IRL		I	
Curr.		FB/10		DM		PES/10		FF		PUNT		Lire/1000	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	74167	61295	35500	30870	302500	232790	128723	108736	NA			34646	29114
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	--	--	-------	-------

ECU  
INDEX(100= lowest price)

	18885	15607	18585	18161	19048	14658	19955	16547				17794	14952
	121.4		125.7		114.0		128.7					116.3	

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5550	4587	2420	2104	S			9050	7504				S	
NA		NA		NA			NA					NA	
S		S		S			S					S	
4350	3595	S		18000	14061	8140	6750					2120	1781
S		S		S			S					S	

Right-hand drive

4146	3426	NA(**)		NA(**)		NA(**)		NA(**)					
------	------	--------	--	--------	--	--------	--	--------	--	--	--	--	--

Other information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	no	yes	yes	no	no	yes	no	no	no	no	no
yes/no	yes	no	no	no	no	no	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 May 1986. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

# LANCIA

DEDRA

Version: 1.8 JELS

Body/doors: 4 SALOON

CC: 1756

Transm.: 5M

Fuel: Lead Free

Country		L	NL	OE	P	SW	UK
Curr.		FB/10	G	SH	ESC/10	SKR	L.
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price	70489	61295	47215	31427	NA	440000	253016	NA	NA
Curr.									

INDEX(100= lowest price)	17948	15607	22102	14711	22363	12860	100.0
ECU	121.4			114.4			

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5275	4587	4750	3162	S					
NA		NA		NA					
S		S		S					
4134	3595	4000	2662	22200	12766				
S		S		S					

## Right-hand drive

3940	3426	NA(**)			NA(**)				
------	------	--------	--	--	--------	--	--	--	--

## Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1
yes/no	yes	no	no	no
yes/no	yes	no	no	no

# LANCIA



Version: 2.0 LE

Body/doors: 4BE

cc: 1998

Transm.: 5M

Fuel: Lead Free

Version: 2.0 LS

Country		L		NL		OE		P		SW		UK	
Curr:		FB/10		G		SH		ESC/10		SKR		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Curr.	89060	77443	59950	39065	380500	280604	680300	385477	NA	NA	NA
-------	-------	-------	-------	-------	--------	--------	--------	--------	----	----	----

ECU	22877	19719	28063	18287	28313	20880	34577	19592	107.1	107.1
INDEX(100= lowest price)	107.8	100.0	114.2	107.1	107.1	107.1	107.1	107.1	107.1	107.1

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7594	6603	5000	3258	25000	18437	S							
NA		NA		NA		NA							
S		S		S		S							
S		S		S		S							
S		S		S		S							

## Right-hand drive

NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

## Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	no	no	no	no	no	no	no	no	no	no	no
yes/no	yes	no	no	no	no	no	no	no	no	no	no	no	no



Country

Cur.

1

1

1

	B	D	E	F	IRL	I
Curr.	FB/10	DM	PES/10	FF	PUNT	Lire/1000
Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
						Excl. Tax

Cur.

93707	77443	44123	39368	412000	317949	163071	135216	NA	49335	41158
-------	-------	-------	-------	--------	--------	--------	--------	----	-------	-------

INDEX(100= lowest price)  
ECU

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7990	6603	3300	2870	S	12200	10116	4000	3361
NA		NA		NA	NA		NA	
S		S		S	S		S	
S		S		S	S		S	
S		S		S	S		S	

1

5886	4864	NA (**)	NA (**)	NA (**)	NA (**)
------	------	---------	---------	---------	---------

- warranty conditions
- free roadside assistance
- delivery costs included

years	1	1	1	1	1
yes/no	yes	no	yes	no	no
yes/no	yes	no	no	yes	no

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 May 1996. Final prices are set by dealers.

-Description: general variant description in relation to reference country(including the number of doors).

-Major options: S(standard), Option price, NA(non available).

**(<sup>\*\*</sup>)on request: price increase of 6%(estimation)**

***F O R D***



<b>FIESTA</b>	Currency	<b>B**</b>		<b>G</b>		<b>E</b>		<b>F</b>		<b>IRL</b>		<b>I</b>	
		<b>FB</b>		<b>DM</b>		<b>Peseta</b>		<b>FF</b>		<b>Ir. £</b>		<b>Lira</b>	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b>		351514	290509	19666	17101	1589868	1292579	60963	50549	9642	6304	17490824	14698171
<b>INDEX ***</b>		100	106	115	128	112	117	106	112	135	113	100	108
<b>Major Option</b>		50,850	42,025	2,270	1,974	128,500	104,472	6,500	5,390	490	320	2,000,000	1,680,672
- Air Conditioning		43,000	35,537	2,400	2,087	125,125	101,728	3,600	2,985	1,680	1,098	3,700,000	3,109,244
- Automatic Transmission		Std	Std	Std	Std	43,150	35,081	Std	Std	367	240	830,000	697,479
- Power Steering		32,850	27,149	3,600	3,130	64,475	52,419	3,600	2,985	930	608	2,350,000	1,974,790
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag													
<b>Right-hand Drive (Supplement)</b>		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	673560
<b>Other Information</b>	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No
	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- \*Description: General variant description in relation to reference country (including the number of doors).

- \*Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).

FIESTA	Currency	L		N**		OE		P**		SW		UK	
		FL		G		Schilling		Esc.		Skr.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
1.25 Family 3dr													
Recommended Retail Price*		351514	290509	23684	16603	151678	119249	1980909	1368808	99753	70625	7985	6796
INDEX ***		100	106	124	111	126	127	113	100	131	119	107	117
Major Option													
- Air Conditioning		50850	42,025	990	694	15,000	11,793	110,000	76,010	10,500	7,434	485	413
- Automatic Transmission		43000	35537	2,000	1,402	22,500	17,689	N/A	N/A	N/A	N/A	1,370	N/A
- Power Steering		Std	Std	1,300	911	6,500	5,110	70,000	48,370	4,140	2,931	409	348
- ABS		32850	27149	1,500	1,052	10,000	7,862	100,000	69,100	4,900	3,469	378	322
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		20645	17062	1433	1005	6135	4823	81951	56628	6135	4344	0	0
Other Information													
- Warranty Condition	No. of Years Yes/No	One	One	One	One	One	One	One	One	One	One	One	One
	Yes/No	No	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes
	Yes/No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).

ESCORT		B**		G		E		F		IRL		I	
Currency		FB		DM		Peseta		FF		Ir. £		Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b>		466116	385221	24673	21455	2099600	1706995	77784	64498	11366	7432	24123723	20272036
<b>INDEX ***</b>		100	107	109	122	111	117	102	109	120	101	104	113
<b>Major Options</b>													
- Air Conditioning		50,850	42,025	2,270	1,974	128,500	104,472	6,500	5,390	490	320	2,000,000	1,680,672
- Automatic Transmission		43,000	35,537	1,400	1,217	125,125	101,728	3,600	2,985	1,330	870	3,700,000	3,109,244
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		32,850	27,149	Std	Std	64,475	52,419	3,600	2,985	930	608	2,350,000	1,974,790
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
<b>Right-hand Drive (Supplement)</b>		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	673560
<b>Other Information</b>													
- Warranty Condition		No. of Years	One	One	One	One	One	One	One	One	One	One	One
- Free Roadside Assistance		Yes/No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No
- Delivery Costs Included		Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- \*Description: General variant description in relation to reference country (including the number of doors).

- \*Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).

ESCORT		L		N**		OE		P**		SW		UK	
	Currency	FL		G		Schilling		Esc.		Skr.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b>		466116	385221	29697	19630	177997	136083	3168118	1806734	132786	94358	9944	8463
<b>INDEX ***</b>		100	107	117	100	112	110	136	100	131	120	101	111
<b>Major Options</b>		50850	42025	990	654	Std	Std	110,000	62,731	10,500	7,461	485	413
- Air Conditioning		43000	35537	2,000	1,322	23,000	17,584	n / a	n / a	N/A	N/A	1,370	1,166
- Automatic Transmission		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Power Steering		32850	27149	1,500	992	10,000	7,645	100,000	57,029	4,900	3,482	378	322
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag													
<b>Right-hand Drive (Supplement)</b>		20645	17062	1433	1005	6135	4851	81951	56628	6135	4344	0	0
<b>Other Information</b>	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes
- Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes
- Delivery Costs Included													

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands

(due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- '\*\*\* Index of recommended retail price (lowest price country = 100).

MONDEO	Currency	B**		G		E		F		IRL		I	
		FB		DM		Peseta		FF		Ir. £		Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b> INDEX ***		589600 108	487275 109	31826 120	27675 128	2528895 115	1975699 110	100827 113	83604 114	14711 133	9619 106	30700749 114	25798949 117
<b>Major Options</b> - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		50,850 43,000 Std Std Std	42,025 35,537 Std Std Std	2,270 1,400 Std Std Std	1,974 1,217 Std Std Std	128,500 125,125 Std 64,475 Std	100,391 97,754 Std 50,371 Std	Std 3,600 Std Std Std	Std 2,985 Std Std Std	490 1,475 Std 930 Std	320 964 Std 608 Std	Std 3,700,000 Std 2,350,000 Std	Std 3,109,244 Std 1,974,790 Std
<b>Right-hand Drive</b> (Supplement)		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	673560
<b>Other Information</b> - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years Yes/No Yes /No	One No Yes	One No Yes	One Yes Yes	One Yes Yes	One No Yes	One No Yes	One No Yes	One No Yes	One Yes Yes	One Yes Yes	One No Yes	One No Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- \*Description: General variant description in relation to reference country (including the number of doors).

- \*Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).

<b>MONDEO</b>		<b>L</b>		<b>N**</b>		<b>OE</b>		<b>P**</b>		<b>SW</b>		<b>UK</b>	
Currency		<b>FL</b>		<b>G</b>		<b>Schilling</b>		<b>Esc.</b>		<b>Skr</b>		<b>£</b>	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b> INDEX ***		589600	487275	38041	25145	240096	181891	4197273	2222708	160909	117399	11508	9794
		108	109	128	104	129	119	154	100	136	121	100	104
<b>Major Options</b> - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		50850 43000 Std Std Std	42025 35537 Std Std Std	990 2,000 Std 1,500 Std	654 1,322 Std 991 Std	15,000 26,000 Std 10,000 Std	11,364 19,697 Std 7,576 Std	Std N/A Std 100,000 Std	Std N/A Std 52,956 Std	10,500 N/A Std 4,900 Std	7,661 N/A Std 3,575 Std	485 1,370 Std 378 Std	413 1,166 Std 322 Std
		20645	17062	1433	1005	6135	4851	81951	56628	6135	4344	0	0
<b>Right-hand Drive</b> (Supplement)													
<b>Other Information</b> - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One
	Yes/No	No	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes
	Yes/No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.
- \*Description: General variant description in relation to reference country (including the number of doors).
- \*Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)
- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).
- \*\*\*\* Index of recommended retail price (lowest price country = 100).

<b>SCORPIO</b>		<b>B**</b>		<b>G</b>		<b>E</b>		<b>F</b>		<b>IRL</b>		<b>I</b>	
Currency		FB		DM		Peseta		FF		Ir. £		Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Recommended Retail Price*</b>		741861	661143	40065	34839	3992193	3118901	147267	122122	24073	15741	44404551	37314749
INDEX ***		100	100	111	108	133	117	121	112	159	117	121	114
<b>Major Options</b>													
- Air Conditioning		Std	Std	Std	Std	Std	Std	Std	Std	490	320	Std	Std
- Automatic Transmission		43,000	38,321	1,400	1,217	125,125	97,754	3,600	2,985	1,360	889	3,700,000	3,109,244
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
<b>Right-hand Drive (Supplement)</b>		20645	17062	1152	1002	90504	73581	3051	2530	0	0	801536	673560
<b>Other Information</b>		No. of Years	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition		Yes/No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No
- Free Roadside Assistance		Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- Delivery Costs Included													

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- '\*\*\* Index of recommended retail price (lowest price country = 100).

NOV 1, 1995

SCORPIO		L		N**		OE		P**		SW		UK	
Currency		FL		G		Schilling		Esc.		Skr		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price* INDEX ***		741861	661143	59956	38852	333080	245634	6770576	3736322	198725	146261	16600	14128
		100	100	149	108	131	109	183	113	123	102	106	101
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		Std	Std	Std	Std	Std	Std	Std	Std	10,500	7,728	485	413
		43000	38321	2,000	1,296	29,000	21,386	N/A	N/A	N/A	N/A	1,370	1,166
Right-hand Drive (Supplement)		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
		20645	17062	1433	1005	6135	4851	81951	56628	6135	4344	0	0
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One
	Yes/No	No	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes
	Yes/No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	Yes	Yes

- \* Prices are based on rec. retail prices, adjusted for equipment differences. Effective May 1, 1996. Final Prices set by dealers.

- 'Description: General variant description in relation to reference country (including the number of doors).

- 'Major Options: Std (standard); Option Price; N/A (not available); N/C (no charge)

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls), and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).



***GENERAL  
MOTORS  
EUROPE***

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
CORSA Swing 1.4 3 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		370,200	303,884	18,259	15,878	1,622	1,328	57,686	47,832	10,434	6,869	18,507	15,252
Price Index		105.4%	106.5%	106.9%	114.4%	114.2%	115.1%	100.0%	102.1%	145.7%	118.0%	106.3%	107.8%
Major Options													
- air conditioning		47,788	39,494	1,965	1,709	161	131	7,550	6,260	1,436	940	1,910	1,605
- automatic gearbox		43,540	35,983	2,055	1,787	153	124	7,250	6,012	1,064	696	1,715	1,441
- power steering		S	S	925	804	39	32	2,750	2,280	482	316	857	720
- ABS		32,908	27,197	1,470	1,278	175	142	7,000	5,804	NA	NA	1,671	1,404
- Driver Airbag		18,075	14,938	S	S	79	64	2,900	2,405	397	261	420	353
Right Hand Drive		30,628	25,312	660	574	125	102	NA	NA	S	S	1,357	1,140
Other Information	no. of yrs yes/no		1 yes		1 yes		1 yes		1 yes		1 yes		1 yes
- warranty condition	yes/no		yes		dealer variable		yes		yes		yes		yes
- free roadside assistance													
- delivery costs included			yes				yes		yes		yes		yes
May 2, 1996: 1 ECU =													
		39,2740 FB		1,91019 DM		158,810 Peseta		6,45053 FF		0,800824 Ir. £		1,947.11 Lira	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on May 1, 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
	Currency	LF		G		Sch		Esc (000's)		K		£	
CORSA Swing 1.4 3 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		349,467	303,884	24,132	17,174	138,520	106,882	2,341	1,425	94,811	68,349	8,975	7,638
Price Index		100.2%	106.5%	126.3%	110.6%	115.3%	109.5%	133.5%	100.0%	124.2%	110.2%	120.9%	126.6%
Major Options													
- air conditioning		45,418	39,494	3,550	2,182	10,000	7,716	205	175	11,900	9,520	NA	NA
- automatic gearbox		41,381	35,983	2,900	1,782	14,768	11,291	214	183	8,800	7,040	820	698
- power steering		S	S	1,390	854	7,575	5,845	78	67	4,500	3,600	400	340
- ABS		31,276	27,197	2,995	1,841	10,500	8,102	139	119	5,600	4,480	625	532
- Driver Airbag		17,179	14,938	450	277	S	S	62	53	S	S	300	255
Right Hand Drive		29,109	25,312	1,925	1,183	NA	NA	110	94	NA	NA	S	S
Other Information													
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
May 2, 1996: 1 ECU =													
		39,2740 LF		2,13626 G		13,43890 SCH		196,075 Esc		8,535490 SK		0,830209 £	

Prices are based on recommended retail prices, adjusted for equipment differences.  
Effective on May 1, 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
ASTRA GL 1.4 5 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		476,313	391,581	23,323	20,281	2,087	1,706	78,561	65,138	12,771	8,395	23,770	19,674
Price Index		105.2%	100.8%	105.9%	107.3%	114.0%	108.6%	105.7%	102.1%	138.3%	106.0%	105.9%	102.2%
Major Options													
- air conditioning		46,577	38,493	1,965	1,709	161	131	8,600	7,131	1,573	1,029	2,420	2,034
- automatic gearbox		43,540	35,983	2,100	1,826	153	124	7,200	5,970	1,066	698	1,783	1,498
- power steering		S	S	940	817	59	48	S	S	S	S	1,057	888
- ABS		39,489	32,636	1,816	1,579	181	147	8,000	6,633	1,019	667	1,875	1,576
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		25,894	21,400	660	574	125	102	NA	NA	S	S	1,357	1,140
Other Information	no. of yrs yes/no		1 yes		1 yes		1 yes		1 yes		1 yes		1 yes
- warranty condition	yes/no		yes		yes		yes		yes		yes		yes
- free roadside assistance	yes/no		yes		dealer variable		yes		yes		yes		yes
- delivery costs included													
May 2, 1996: 1 ECU =													
		39,2740 FB		1,91019 DM		158,810 Peseta		6,45053 FF		0,800824 Ir. £		1,947.11 Lira	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on May 1, 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL			Lux		NL		A		P		S		UK	
		Currency	LF		G		Sch		Esc		K		£	
ASTRA GL 1.4 5 door			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price			450,318	391,581	30,559	21,129	176,495	136,184	3,012	1,998	116,402	84,782	11,190	9,523
Price Index			100.0%	100.8%	124.1%	100.0%	113.9%	102.5%	133.3%	103.0%	118.3%	100.4%	116.9%	116.0%
Major Options														
- air conditioning			44,267	38,493	1,495	919	10,000	7,716	233	199	14,000	11,200	NA	NA
- automatic gearbox			41,381	35,983	NA	NA	NA	NA	214	183	NA	NA	850	723
- power steering			S	S	S	S	S	S	S	S	S	S	S	S
- ABS			37,531	32,636	2,995	1,841	11,103	8,567	157	134	5,600	4,480	625	532
- Driver Airbag			S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive			24,610	21,400	1,970	1,211	NA	NA	112	96	NA	NA	S	S
Other Information														
- warranty condition		no. of yrs	1	1	1	1	1	1	1	1	1	1	1	1
- free roadside assistance		yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included		yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
May 2, 1996: 1 ECU =			39,2740 LF		2,13626 G		13,43890 SCH		196,075 Esc		8,53549 SK		0,830209 £	

Prices are based on recommended retail prices, adjusted for equipment differences.  
Effective on May 1, 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
VECTRA GL 1.6 16V 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		704,993	578,507	35,440	30,817	2,641	2,157	111,400	92,420	17,006	11,166	33,597	27,933
Price Index		107.9%	109.0%	111.6%	119.4%	100.0%	100.5%	103.8%	106.0%	127.7%	103.2%	103.8%	106.2%
Major Options													
- air conditioning		52,000	42,975	2,395	2,083	181	147	9,000	7,463	1,320	864	2,100	1,765
- automatic gearbox		45,000	37,190	2,200	1,913	209	170	7,500	6,219	1,370	896	2,100	1,765
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	2,900	2,405	S	S	S	S
Right Hand Drive		27,500	22,727	660	574	125	102	NA	NA	S	S	1,418	1,192
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included													
May 2, 1996: 1 ECU =		39,2740 FB		1,91019 DM		158,810 Peseta		6,45053 FF		0,800824 Ir. £		1,947,11 Lira	

Prices are based on recommended retail prices, adjusted for equipment differences.  
Effective on May 1, 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
	Currency	LF		G		Sch		Esc		K		£	
VECTRA GL 1.6 16V 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		665,283	578,507	44,734	29,860	276,494	213,344	4,128	2,649	175,449	130,639	13,910	11,838
Price Index		102.2%	109.0%	125.9%	103.5%	123.7%	117.5%	126.6%	100.0%	123.6%	113.3%	100.8%	105.5%
Major Options													
- air conditioning		49,421	42,975	2,345	1,441	10,000	7,716	271	232	12,400	9,920	875	745
- automatic gearbox		42,769	37,190	3,105	1,908	19,190	14,538	214	183	NA	NA	885	753
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		26,136	22,727	1,995	1,226	NA	NA	110	94	NA	NA	S	S
Other Information													
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
May 2, 1996: 1 ECU =													
		39,2740	LF	2,13626	G	13,43890	SCH	196,075	Esc	8,53549	SK	0,830209	£

Prices are based on recommended retail prices, adjusted for equipment differences.  
Effective on May 1, 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B		D		Esp		F		IRL		It	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £		Lira (000's)	
OMEGA GL 2.0 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		990,359	801,949	47,620	41,409	4,429	3,471	165,657	137,497	23,655	15,513	43,628	36,362
Price Index		112.5%	109.5%	111.3%	116.2%	124.5%	117.2%	114.6%	114.3%	131.8%	103.8%	100.0%	100.1%
Major Options													
- air conditioning		51,212	42,324	2,205	1,917	S	S	NA	NA	1,543	1,010	2,220	1,866
- automatic gearbox		63,593	52,556	3,145	2,735	231	188	9,600	7,960	1,575	1,031	3,137	2,636
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		24,853	20,540	660	574	131	107	NA	NA	S	S	1,265	1,063
Other Information	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes		1 yes	
- warranty condition	yes/no	yes		yes		yes		yes		yes		yes	
- free roadside assistance	yes/no	yes		dealer variable		yes		yes		yes		yes	
- delivery costs included													
May 2, 1996: 1 ECU =													
		39,2740 FB		1,91019 DM		158,810 Peseta		6,45053 FF		0,800824 Ir. £		1,947.11 Lira	

Prices are based on recommended retail prices, adjusted for equipment differences.  
Effective on May 1, 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (incl. the number of doors)  
Major options: S(standard), Option price, NA (not available)



# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		Lux		NL		A		P		S		UK	
	Currency	LF		G		Sch		Esc (000's)		K		£	
OMEGA GL 2.0 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		922,242	801,949	60,960	39,852	383,175	287,669	7,222	4,393	231,212	173,749	19,625	16,702
Price Index		105.1%	109.5%	127.4%	100.0%	127.2%	114.7%	164.4%	120.1%	120.9%	109.1%	105.5%	107.8%
Major Options													
- air conditioning		48,673	42,324	990	608	26,347	19,780	S	S	12,400	9,920	395	336
- automatic gearbox		60,440	52,556	4,500	2,766	22,458	16,710	214	183	12,600	10,080	950	809
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
Right Hand Drive		23,621	20,540	2,020	1,242	NA	NA	112	96	NA	NA	S	S
Other Information													
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included													
May 2, 1996: 1 ECU =													
		39,2740 LF		2,13626 G		13,43890 SCH		196,075 Esc		8,53549 SK		0,830209 £	

Prices are based on recommended retail prices, adjusted for equipment differences.

Effective on May 1, 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (incl. the number of doors)

Major options: S(standard), Option price, NA (not available)

# ***MERCEDES - BENZ***

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.05.96

Model	MS	B	D	E	F	IRL	I
C 180	C						
Description	Currency	FB	DM	1.000 Peset.	FF	Ir. L	1.000 Lira
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1799 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		965.580	44.620	3.949	152.140	23.950	44.010
Price Index	%	109,1	109,0	104,3	105,0	104,1	102,0
Major options							
o air conditioning		70.700	3.163	s	13.000	3.275	4.800
o automatic gearbox		71.947	3.203	266	9.200	2.000	3.451
o power steering		s	s	s	s	s	s
o ABS		s	s	s	s	s	s
o airbag		s	s	s	s	s	s
Right-hand Drive	DM	1.215	1.215	1.215	1.215	s	1.215
Other Information							
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	yes/no	no	no	no	yes	no	yes

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VP/VP, (sc72a)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.05.96

Model	MS	L	NL	OE	P	SW	UK
<b>C 180</b>	<b>C</b>						
Description	Currency	FL	G	ÖS	1.000 ESC	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1799 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		913.215	61.290	368.997	5.808	221.700	18.284
Price Index	%	108,5	100,0	110,7	106,7	105,9	100,6
Major options							
o air conditioning		66.800	5.533	31.069		17.900	1.575
o automatic gearbox		67.600	5.602	27.972	450	16.900	1.112
o power steering							
o ABS							
o airbag							
Right-hand Drive	DM	1.215	1.215	1.215	1.215	1.215	
Other Information							
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	yes/no	yes	no	yes	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VR/VP, (sc72b)

# ACEA Standard Form

Manufacturer: Mercedes-Benz AG

Date 01.05.96

Model	MS	B	D	E	F	IRL	I
E 200	E						
Description	Currency	FB	DM	1.000 Peset.	FF	Ir. L	1.000 Lira
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1998 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission							
Recommended retail price		1.231.780	48.900	5.416	162.440	30.500	60.070
Price Index	%	108,7	107,4	111,8	105,6	103,7	108,8
Major options							
o air conditioning		70.700	2.750	s	10.780	3.275	s
o automatic gearbox		71.947	2.785	323	8.292	2.295	3.088
o power steering		s	s	s	s	s	s
o ABS		s	s	s	s	s	s
o airbag		s	s	s	s	s	s
Right-hand Drive	DM	1.410	1.410	1.410	1.410	s	1.410
Other Information							
o warranty condition	no. of years	1	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included	yes/no	no	no	no	yes	no	yes

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VP/VP, (sc72c)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.05.96

Model E 200		MS E	L		NL		OE		P		SW		UK	
Description		Currency	FL		G		ÖS		1.000 Esc		Skr		L	
Sedan			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1998 cc														
5-speed-transmission														
Recommended retail price			1.190.000	1.034.780	85.730	54.928	468.430	351.675	7.974	5.184	286.060	218.920	23.254	19.791
Price Index		%		110,5		107,9		109,8		110,9		107,6		100,0
Major options														
o air conditioning			66.800	58.087	5.533	3.401	31.069	23.325		s	17.900	14.320	1.575	1.340
o automatic gearbox			67.600	58.783	5.602	3.443	35.947	23.600	450	385	17.200	13.760	1.402	1.193
o power steering				s		s				s				s
o ABS				s		s				s				s
o airbag				s		s				s				s
Right-hand Drive		DM		1.410		1.410		1.410		1.410		1.410		s
Other Information														
o warranty condition		no. of years	1		1		1		1		1		1	
o free roadside assistance		yes/no	yes		yes		yes		yes		yes		yes	
o delivery costs included		yes/no	yes		no		yes		no		no		no	

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on: 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VPVP, (sc72d)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.05.96

Model	MS	B	D	E	F	IRL	I
<b>S 320</b>	<b>S</b>						
<b>Description</b>	Currency	FB	DM	1.000 Peset.	FF	Ir. L	1.000 Lira
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 3199 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Automatic-transmission							
<b>Recommended retail price</b>							
<b>Price Index</b>	%						
Major options							
o air conditioning							
o automatic gearbox							
o power steering							
o ABS							
o airbag							
<b>Right-hand Drive</b>	DM						
<b>Other Information</b>							
o warranty condition							
o free roadside assistance							
o delivery costs included							

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VPVP, (sc72e)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.05.96

Model	MS	L	NL	OE	P	SW	UK
S 320	S						
Description	Currency	FL	G	ÖS	1.000 Esc	Skr	L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 3199 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Automatic-transmission							
Recommended retail price		2.220.000	1.930.435	174.960	109.700	679.900	930.100
Price Index	%	108,8	113,6	111,9	118,6	120,7	100,0
Major options							
o air conditioning		S	S	S	S	S	S
o automatic gearbox		S	S	S	S	S	S
o power steering		S	S	S	S	S	S
o ABS		S	S	S	S	S	S
o airbag		S	S	S	S	S	S
Right-hand Drive	DM	2.305	2.305	2.305	2.305	2.305	S
Other Information	no. of years	1	1	1	1	1	1
o warranty condition	yes/no	yes	yes	yes	yes	yes	yes
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes
o delivery costs included							

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on 01.05.1996. Final prices are set by dealers.

Möhringen, 07.05.96  
VP/VP, (sc720)



# *Automobiles Peugeot*

ACEA STANDARD FORM

DATE: 24/05/98

106	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	XN 1124cc 5P	XN 1124cc 5P	XN 1124cc 5P	Equipe 1124cc 5P		XN 1124cc 5P	XN 1124cc 5P	XN 1124cc 5P	XN 1124cc 5P	XR 1124cc 5P
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		379983	18289	1516	69500		18818	361121	24336	143006	2011612
Price Index		108,5	113,3	107,1	120,8		108,4	103,1	127,8	119,4	115,1
Major Options											
Air Conditioning		48500	1900	165	8100		2050	46085	3290	16110	190301
Automatic gearbox		32200	na	na	5300		na	0	1500	na	na
Power steering		20900	900	70	2900		850	17190	1390	7335	82637
ABS		35000	1490	155	5600		1910	33264	2690	12280	208487
Air BAG		S	S	60	1500		420	S	500	S	75005
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations		1	1	1	1		1	1	1	1	1
warranty conditions		yes	no	yes	yes		no	yes	no	no	yes
free roadside assistance		yes	no	no	yes			yes	no	yes	yes
delivery costs Inclu											

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers

Description : General variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (not available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

106	MS	SW	UK
Description	Currency	XN 1380cc 3P	XN 1124cc 5P
		£	
		Incl Tax	Excl Tax
Recommended retail price		101726	74145
Price Index		133,7	119,3
Major Options			
Air Conditioning	na	na	na
Automatic gearbox	na	na	na
Power steering	4500	3600	na
ABS	6300	5040	550
Air BAG	S	200	468
			170
Right hand Drive	(1)	(1)	(1)
Other Informations			
warranty conditions	2	1	1
free roadside assistance	no	yes	no
delivery costs inclu	yes	no	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1996. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE: 24/05/98

205	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	Forever 1124 cc 5P	Forever 1124 cc 5P	Mito 1124 cc 5P	S Numero 1124 cc 5P	Prestige 1124 cc 5P	m. Liras	Forever 1124 cc 5P	Forever 1124 cc 5P	Forever 1124 cc 5P	Forever 1124 cc 5P
		Inc Tax	Exc Tax	Inc Tax	Inc Tax	Exc Tax	Inc Tax	Inc Tax	Inc Tax	Inc Tax	Inc Tax
		359905	297492	17584	20198	125,5	107,4	119,9	55721	9550	6208
Recommended retail price		105,2	103,4	121,4	125,5	111,1	107,4	119,9	117,9	138,9	105,8
Price Index		na	na	na	na	na	na	na	na	na	na
Major Options		na	na	na	na	na	na	na	na	na	na
Air Conditioning		na	na	na	na	na	na	na	na	na	na
Automatic gearbox		na	na	na	na	na	na	na	na	na	na
Power steering		na	na	na	na	na	na	na	na	na	na
ABS		na	na	na	na	na	na	na	na	na	na
Air BAG		na	na	na	na	na	na	na	na	na	na
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations		1	1	1	1	1	1	1	1	1	1
warranty conditions		yes	no	no	yes	no	yes	yes	yes	no	yes
free roadside assistance		yes	no	no	yes	no	yes	yes	yes	no	yes
delivery costs inclu		yes	no	no	yes	no	yes	yes	yes	no	yes

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers  
Description : general variant description in relation to reference country including the number of doors  
Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

NA in S and UK

ACEA STANDARD FORM

DATE: 24/05/98

306	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	Green 1360 cc 5P	XR 1360 cc 5P	Style 1360 cc 5P	Style 1360 cc 5P	XL 1360 cc 5P	XR Beat 1360 cc 5P	Green 1360 cc 5P	Style 1360 cc 5P	XR 1360 cc 5P	XR 1360 cc 5P
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		548046	26322	2230	99900	13132	22857	520870	34181	200253	3024959
Price Index		105,2	103,9	105,9	116,8	123,6	105,3	100,0	120,6	112,4	116,3
Major Options											
Air Conditioning		53581	2395	159	7700	6385	2150	50824	3995	18500	238422
Automatic gearbox		35900	2150	174	7500	6219	2055	34025	2580	na	na
Power steering		S	985	92	2600	2156	S	0	S	7500	85527
ABS		49886	1880	211	5600	4643	2130	47412	2895	15179	187168
Air BAG		18075	S	73	1500	1244	S	17179	1250	3500	80598
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations		1	1	1	1	1	1	1	1	1	1
warranty conditions		yes	no	yes	yes	no	no	yes	no	no	yes
free roadside assistance		yes	no	no	yes	no	no	yes	no	yes	yes
delivery costs inclu											

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE : 24/05/98

Description	MS Currency	B		D		E		F		I		L		NL		OE		P
		SR 1998 cc		SR 1998 cc		SR 1998 cc		SR 1998 cc		ST 1998 cc		SR 1998 cc		SR 1998 cc		SR 1998 cc		
		FB		DM		m. Pesetas		FF		m. Liras		FL		G		Sch.		Esc
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	
Recommended retail price		837393	692060	38313	33316	3430	2957	149800	124212	40118	33713	795869	692060	52765	34517	323928	238885	
Price Index		115,5	112,2	108,6	111,0	117,0	118,5	125,8	122,8	111,6	110,2	109,8	112,2	133,8	102,8	130,6	113,1	
Major Options																		
Air Conditioning		58140	48050	2445	2126	161,3	139	9000	7463	S		55257	48050	S		20500	15118	
Automatic gearbox		na		na		na		na		na		na		na		na		
Power steering		S		S		S		S		S		S		S		S		
ABS		51011		S		202,5	175	8640	7164	S		49482	42158	3795	2333	S		
Air BAG		S		S		S		S		S		S		S		S		
Right hand Drive		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)
Other Informations																		
warranty conditions		1		1		1		1		1		1		1		1		
free roadside assistance		yes		no		yes		yes		no		yes		no		no		
delivery costs inclu		yes		no		no		yes		no		yes		no		yes		

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

406	MS	SW	UK
Description	Currency	ST 1761 cc	L 1761 cc
		Incl Tax	Excl Tax
		£	£
Recommended retail price		155936	114253
Price Index		129,8	111,8
Major Options			
Air Conditioning		12000	9600
Automatic gearbox		na	na
Power steering		S	S
ABS		S	S
Air BAG		S	S
Right hand Drive		(1)	(1)
Other Informations			
warranty conditions		2	1
free roadside assistance		no	yes
delivery costs inclu		yes	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1996. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option . It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE : 05/06/96

406	MS	B	D	E	F	IRL	I	L	NL	OE	P
Description	Currency	SL 1761 cc	SL 1761 cc	SL 1761 cc	SL 1761 cc	SL 1761 cc	ST 1761 cc	SL 1761 cc	SL 1761 cc	ST 1761 cc	ST 1761 cc
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
		FB	DM	m. Pesetas	FF	Ir. £	m. Liras	FL	G	Sch.	Esc
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
		Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax	Excl Tax
Recommended retail price		660931	31592	2207	99254	14952	33654	628158	40187	259845	4299043
Price Index		119,6	117,5	126,4	128,5	132,7	122,8	113,6	133,7	137,4	155,8
Major Options ...											
Air Conditioning		60249	2445	174,9	6799		S	57261	3895	20688	269111
Automatic gearbox		na	na	na	na		na	na	na	na	na
Power steering		S	S	S	S		S	S	S	S	S
ABS		46693	S	200,7	4643		2300	44378	3600	S	245000
Air BAG		S	S	S	S		S	S	S	S	209402
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other informations		1	1	1	1	1	1	1	1	1	1
warranty conditions		yes	no	yes	yes	no	no	yes	no	no	yes
free roadside assistance		yes	no	no	yes	no	no	yes	no	yes	yes
delivery costs inclu		yes	no	no	yes	no	no	yes	no	yes	yes

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1996. Final prices are set by dealers

Description : General variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country



ACEA STANDARD FORM

306	MS	SW	UK
Description	Currency	XR 1360 cc 3P	XR 1360 cc 5P
		Incl Tax	Incl Tax
		Excl Tax	Excl Tax
		£	£
Recommended retail price		132664	11573
Price Index		117,2	105,1
Major Options			
Air Conditioning		9500	800
Automatic gearbox		na	900
Power steering		na	420
ABS		8900	550
Air BAG		na	S
Right hand Drive		(1)	(1)
Other Informations			
warranty conditions	2	1	1
free roadside assistance	no	yes	yes
delivery costs inclu	yes	no	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers  
Description : general variant description in relation to reference country including the number of doors  
Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

8006	MS	SW	UK
Description	Currency	SR 1998 cc	SL 1998 cc
		£	
		Incl Tax	Excl Tax
Recommended retail price		211073	15326
Price Index		134,0	100,0
Major Options			
Air Conditioning		12900	1100
Automatic gearbox		na	na
Power steering		S	S
ABS		S	700
Air BAG		S	596
Right hand Drive		(1)	(1)
Other Informations			
warranty conditions		2	1
free roadside assistance		no	yes
delivery costs inclu		yes	no

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 2 May 1998. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

# *Automobiles Citroën*

Taux de change : change 06/96

Ecart de prix (corrigés des principaux équipements)

DATE: 01/12-95

SAXO 1,1 SX 3 portes	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne	
	DM		ATS		FEB		ESP		FRF		NLG		Esc		GBP	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes		SAXO 1,1 SX 3 portes	
Prix catalogue	19 100	16 809	143 000	111 371	378 000	312 397	1 528 000	1 240 650	67 200	55 721	23 390	16 482	1 992 000	1 411 435	7 900	6 753
Indice / prix catalogue	105	121	112	115	101	111	101	109	109	120	115	107	107	100	100	113
Prix ajusté	17 500	15 217	129 000	101 022	353 200	293 112	1 528 000	1 192 188	62 700	51 990	22 890	18 052	1 912 000	1 244 768	7 450	6 340
Indice / prix ajusté	102	125	107	118	100	118	107	118	108	127	118	118	109	100	100	120
Options principales:																
- climatisation	2 000	1 739	16 000	nd	46 500	38 589	180 000	125 000	7 000	5 804	2 500	nd	190 000	162 393	850	723
- boîte automatique	nd		nd		nd		nd		nd		nd		nd		nd	
- direction assistée	750	652	s	s	s	s	70 000	54 888	2 800	2 322	s	s	s	s	375	319
- ABS	1 450	1 261	10 500	nd	33 000	27 386	150 000	117 188	5 600	4 643	2 900	nd	135 000	115 385	nd	nd
- sac gonflable conducteur	s	s	s	s	15 000	12 448	65 000	50 781	1 500	1 244	500	nd	51 000	43 590	250	213
- sac gonflable passager	s	s	s	s	11 000	9 129	55 000	42 869	3 000	2 488	500	nd	51 000	43 590	190	162
- Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations:																
- années de garantie	1		1	1	1	1	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui	oui	oui	oui	non	non	oui	oui	oui	oui	oui	oui	oui	oui	oui	oui
- frais de livraison inclus	non	non	non	non	oui	oui	oui	oui	oui	oui	non	non	oui	oui	non	non

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

SAXO 1,1 SX 3 portes	Italie Lira (1000)			Irlande Ir.£			Suède SEK		
	TTC	HT		TTC	HT		TTC	HT	
Nom local de la version	SAXO 1,1 SX 3 portes			nd			nd		
Prix catalogue	18 690	14 542							
Indice / prix catalogue	101	104							
Prix ajusté	18 240	14 427							
Indice / prix ajusté	104	117							
Options principales:									
- climatisation	1 950	1 839							
- boîte automatique	nd								
- direction assistée	800	672							
- ABS	1 800	1 513							
- sac gonflable conducteur	420	353							
- sac gonflable passager	420	353							
- Direction à droite	(1)								
Autres informations:									
- années de garantie	1								
- assistance gratuite	oui								
- frais de livraison inclus	oui								

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1<sup>er</sup> mai 1995. Le prix final est
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et a
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.  
n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les au
- Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

## Ecart de prix (corrigés des principaux équipements)

DATE: 01/12-95

ZK Aura 19TD BV 5 5 portes	Allemagne		Autriche		Belgique Luxembourg		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne	
	DM		ATS		FEB		ESP		FRF		NLG		Esc		GBP	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	ZX Aura 1,9 TD BV5 5p		ZX Advantage Fantasy 1,9 T BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX TD Advantage BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p		ZX Aura 1,9 TD BV5 5p	
Prix catalogue	30 540	28 557	224 560	171 682	673 383	556 515	2 685 000	2 186 667	117 900	97 761	43 795	27 715	4 721 000	2 516 188	13 595	11 570
Indice / prix catalogue	100	109	105	100	107	111	105	107	114	119	128	102	151	100	102	109
Prix ajusté	30 510	28 530	224 560	180 556	683 103	566 890	2 873 000	2 088 281	119 500	100 759	44 395	27 991	4 579 000	2 354 850	12 245	10 421
Indice / prix ajusté	108	116	113	112	118	120	114	109	126	130	141	109	158	100	100	106
Options principales:																
- climatisation	2 450	2 130	16 000	14 198	53 812	44 657	169 000	132 831	7 500	6 324	3 500	2 151	201 000	171 795	1 010	
- boîte automatique	nd		nd		nd		nd		7 000	5 902	3 070	1 887	233 000	199 145	nd	
- direction assistée	s		s		s		s		s		s		s		s	
- ABS	1 850	1 809	11 300	8 634	47 547	39 458	183 000	142 969	5 600	4 722	3 210	1 973	197 000	168 376	790	672
- sac gonflable	s		s		15 293	12 691	s		1 500	1 265	1 270	781	76 000	64 957	s	
- Direction à droite	(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Autres informations:																
- années de garantie	1		1		1		1		1		1		1		1	
- assistance gratuite	oui		oui		non		oui		oui		oui		oui		oui	
- frais de livraison inclus	non		non		oui		oui		oui		non		oui		non	

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive)

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

ZX Aura 19TD BV 5 5 portes	Italie			Irlande			Suède		
	Lira (1000)			Ir.£			SEK		
	TTC	HT		TTC	HT		TTC	HT	
Nom local de la version	ZX Aura 1,9 TD BV5 5p			nd			nd		
Prix catalogue	31 200	26 218							
Indices / prix catalogue	100	105							
Prix ajusté	31 390	26 378							
Indices / prix ajusté	109	113							
Options principales:									
- climatisation	2 249	1 890							
- boîte automatique	nd								
- direction assistée	s								
- ABS	1 975	1 660							
- sac gonflable	420	353							
- Direction à droite	(1)								
Autres informations:									
- années de garantie	1								
- assistance gratuite	oui								
- frais de livraison inclus	oui								

- e).
- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est
  - Options principales: S (série), Prix d'option, n.d. (non disponible)
  - Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et a
  - Les prix clients en Irlande sont fixés par un importateur indépendant.
  - Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les au  
Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

## Ecart de prix (corrigés des principaux équipements)

DATE: 01/12/95

Xantia 1.8i SX BV 5	Allemagne		Autriche		Belgique Luxembourg FEB		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Norm local de la version	Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5		Xantia 1.8i SX BV5	
Prix catalogue	35 450	30 826	279 796	208 182	717 967	593 361	3 105 000	2 425 782	134 600	111 609	42 985	28 454	4 881 000	3 133 699	14 880	12 664
Indice / prix catalogue	104	121	116	116	102	113	109	115	116	130	112	100	139	120	100	115
Prix ajusté	33 250	28 913	272 796	196 970	717 967	595 823	3 025 000	2 363 281	128 600	108 432	41 225	27 444	4 290 000	2 639 682	11 585	9 860
Indice / prix ajusté	125	127	145	123	131	128	137	125	143	142	138	108	157	113	100	100
Options principales:																
- climatisation	3 375	2 935	18 000	nd	89 880	57 992	169 000	132 031	6 200	6 914	4 950	3 042	s	s	s	s
- boîte automatique	2 450	2 130	20 000	13 240	48 700	40 415	268 000	209 375	5 400	4 553	3 030	2 274	nd	nd	990	840
- direction assistée	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	12 000	nd	51 312	42 583	194 373	151 854	5 800	4 722	4 140	2 545	228 000	194 872	s	s
- sac gonflable conducteur	s	s	s	s	15 293	12 691	s	s	1 500	1 285	s	s	80 000	76 826	s	s
- sac gonflable passager	s	s	s	s	10 011	8 308	60 515	47 277	1 500	1 285	1 270	2 545	22 000	18 803	250	213
- Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations:																
- années de garantie	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui	oui	oui	oui	non	non	oui	oui	oui	oui	non	non	oui	oui	oui	oui
- frais de livraison inclus	non	non	non	non	oui	oui	oui	oui	oui	oui	non	non	oui	oui	non	non

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excess)
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.d. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.  
Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.



Xantia 1,8i SX BV 5	Italie Lira (1000)		Irlande Ir.£		Suède SEK	
	TTC	HT	TTC	HT	TTC	HT
Norm local de la version	Xantia 1,8i SX BV5		Xantia 1,8i SX BV5		Xantia 1,8i SX BV5	
Prix catalogue	36 100	29 410	17 000	11 117	166 900	121 868
Indice / prix catalogue	103	113	118	104	109	107
Prix ajusté	32 199	26 132	16 500	10 867	150 300	109 700
Indice / prix ajusté	119	113	148	114	126	108
Options principales:						
- climatisation	•		350	nd	•	
- boîte automatique	1 800	1 513	nd		6 400	5 990
- direction assistée	•		•		•	
- ABS	2 630	2 210	1 450	949	•	
- sac gonflable conducteur	•		350	229	•	
- sac gonflable passager	642	539	350	229	3 000	nd
- Direction à droite	(1)		(1)		(1)	
Autres informations:						
- années de garantie	1		1			
- assistance gratuite	non		non			
- frais de livraison inclus	oui		non			

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er mai 1995. Le prix final es

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.d. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les a

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

17 JUL. 1996

Taux de change : change 06/96

## Ecart de prix (corrigés des principaux équipements)

DATE: 01/08-95

Evasion 20 TCT SX BV 5	Allemagne		Autriche		Belgique Luxembourg		Espagne		France		Pays-Bas		Portugal		Gr.-Bretagne	
	DM		ATS		FEB		ESP		FRF		NLG		Esc		GBP	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
Norm local de la version	Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		MD		MD	
Prix catalogue	61 250	44 505	423 400	304 167	1 032 200	856 598	4 512 000	3 525 000	172 800	143 284	60 155	42 767				
Indice / prix catalogue	110	117	129	113	108	109	117	111	110	111	127	100				
Prix ajusté	47 115	40 970	378 292	271 761	1 032 200	856 598	4 440 037	3 473 466	172 800	143 284	63 835	41 341				
Indice / prix ajusté	113	120	128	113	120	122	128	122	122	124	136	108				
Options principales:																
- climatisation	3 610	3 138			n.d.		n.d.		9 000	7 589						
- acc. gonflable conducteur					22 423	18 908			2 500	2 108						
- acc. gonflable passager					22 423	18 908	65 863	51 534								
- ABS			12 000		50 960	42 290	201 826	157 677	8 840	7 285	3 795	2 645				
- ADC					6 090	5 054	25 598	19 998	1 200	1 012						
- Direction à droite	(1)		(1)		(1)		(1)		(1)		(1)					
Autres informations:																
- années de garantie	1		1		1		1		1		1		1		1	
- assistance gratuite	oui		oui		non		oui		oui		non		oui		oui	
- frais de livraison inclus	non		non		oui		oui		oui		non		oui		non	

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux équipements. Les prix sont ceux du 1er mai 1995. Le prix final est fixé par le réseau.
- Options principales: S (série), Prix d'option, n.d. (non disponible)
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.d. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

10 JUL 1986

Evasion 20 TCT SX BV 5	Italie		Irlande		Suède	
	Lira (1000)		Ir.£		SEK	
	TTC	HT	TTC	HT	TTC	HT
Nom local de la version	Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 5 Places		Evasion 20 TCT SX 7 Places	
Prix catalogue	47 400	38 806	25 500	10 577	244 750	180 096
Indice / prix catalogue	100	100	131	104	118	106
Prix ajusté	42 670	34 931	25 500	10 577	236 750	174 209
Indice / prix ajusté	100	100	145	115	127	114
Options principales:						
- climatisation			1 680	1 078	10 900	8 190
- ess. gonflable conducteur				nd		
- ess. gonflable passager						
- ABS	2 618	2 200	1 450	849		
- ADC			350	229	5 900	2 400
- Direction à droite	(1)		(1)		(1)	
Autres informations:						
- services de clientèle				1		
- assistance gratuite		non		non		
- frais de livraison inclus		oui		non		

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux équipements. Les prix sont ceux du 1er mai 1985. Le prix final est

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.d. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les a

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

***RENAULT***

MANUFACTURER : RENAULT  
CAR LINE : TWINGO

ACEA STANDARD FORM

DATE: MAY 96

MODEL/VARIANT	MS	B**		D		E		F		IRL		I	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		378 031	312 422	16 799	14 608	1 466 130	1 145 414	65 037	53 928			17 564	14 760
Price index		109.4	112.7	100.0	108.3	105.0	102.2	114.6	118.4			102.6	107.4
Major options		42 650	35 248	2 200	1 913	163 840	133 203	7 600	6 301			1 080	908
• air conditioning													
• Auto. Gearbox *													
• Power Steering		21 200	17 521	1 000	870			3 010	2 495				
• ABS		31 750	26 240	1 500	1 304			5 750	4 767				
• Air Bag		18 450	15 248					2 600	2 155			1 700	1 429
* Prices include Power Steering												790	664
Right-hand Drive		36 873	30 600	3 115	2 709	37	29	5 950	5 017			1 633	1 389
Other information													
• warranty conditions	n° of years	I	Yes	I	Yes	I	Yes	I	Yes			I	Yes
• free roadside assistance	yes/no												
• delivery costs included	yes/no	Yes		No		No		Yes				Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May, 1st 1996. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

MANUFACTURER : RENAULT  
CAR LINE : TWINGO

MODEL/VARIANT BASE 1.2		MS	L		NL**		OE		P**		SW		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP		
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
Recommended retail price		359 285	312 422	22 559	15 952	139 728	108 823	2 116 873	1 384 067	101 982	71 949			
Price index		104.0	112.7	120.1	105.8	118.2	114.7	122.8	100.0	135.9	119.4			
Major options		40 535	35 248	3 195	1 964	16 892	13 156	204 800	175 043	10 400	8 320			
· air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			
· Auto. Gearbox *		N/A	17 521	1 575	968	7 600	5 919	78 000	66 667					
· Power Steering		30 176	26 240	2 490	1 531	10 900	8 489	200 500	171 368					
· ABS		N/A	15 248	950	584	3 250	3 037	76 600	65 470					
· Air Bag														
* Prices include Power Steering														
Right-hand Drive		35 190	30 600	2 785	1 712	7 098	5 528	35	30					
Other information														
· warranty conditions	n° of years	1	Yes	1	Yes	1	Yes	1	Yes	1	Yes			
· free roadside assistance	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes			
· delivery costs included	yes/no	Yes	Yes	No	No	Yes	Yes	No	No	No	No			

## ACEA STANDARD FORM

DATE: MAY 96

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country ( including the numbers of doors )

Major options: S (Standard), Option price, NA (non available)

\*\* : Particular price constraints exist in B (due to the effect of several years of price control ) NL ( due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

In Austria, option prices including tax are approximativ

MANUFACTURER : RENAULT  
CAR LINE CLIO

MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		402 046	349 605	26 981	18 669	160 122	125 882	2 302 309	1 571 417			8 568	7 292
Price index		100.0	111.1	123.4	109.0	116.4	116.9	114.7	100.0			98.5	107.0
Major options													
· air conditioning		46 238	40 207	3 620	2 225	17 402	13 553	205 300	175 470			N/A	
· Auto. Gearbox		31 320	27 235	2 895	1 779	13 210	12 346	212 800	181 880			680	579
· Power Steering		19 816	17 231	1 575	968	4 541	3 537	78 000	66 667			375	319
· ABS		33 359	29 008	2 990	1 838	12 819	9 984	182 400	155 897			680	553
· AIR BAG		17 535	15 248	950	584	standard		73 000	62 393			260	221
Right-hand Drive		35 190	30 600	1 967	1 209	3 956	3 110	209 076	180 238			S	
Other information	n° of year	1		1		1		1				1	
· warranty conditions	yes/no	Yes		Yes		Yes		Yes				Yes	
· free roadside assistance	yes/no			No				No				No	
· delivery costs included		Yes				Yes							



## CAR LINE MEGANE

## ACEA STANDARD FORM

DATE: MAY 1996

MODEL/VARIANT 1.4 5d 1390cc 5G	MS	B**		D		E		F		IRL		I	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
Recommended retail price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Price index		554 632	458 340	26 654	23 177	2 442 973	1 950 741	106 115	87 989	14 342	9 379	29 589	23 421
		105.2	100.0	104.0	104.0	114.6	105.3	122.6	116.9	133.4	100.4	113.2	103.1
Major options													
• air conditioning		62400	51570	2200	1913	180175	146484	9 050	7 504			2000	1681
• Auto. Gearbox		56300	46529	1900	1652	N/A ou S						2500	2101
• power steering													
• ABS		42000	34711	1500	1304	180175	146484	6 700	5 556	1200	785	1800	1513
• AIR BAG		17400	14380		S	77836	63281	4600	3 814				
Right-hand Drive		36 873	30 600	1 777	1 545	1 477	1 154	6000	5059	S		1 667	1 401
Other information													
• warranty conditions	n° of years	1		1		1		1		1		1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes	
• delivery costs included	yes/no	Yes		No		No		Yes		No		Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 1996. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- In Austria, option prices including tax are approximativ

CAR LINE MEGANE

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MODEL/VARIANT 1.4 5d 1390cc 5G	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SW		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price													
Price Index		527 091	458 340	37 303	25 014	209 156	162 825	3 581 407	2 306 497			12 256	10 431
		100.0	100.0	127.5	100.3	116.0	103.8	136.1	100.8			107.4	105.2
Major options													
• air conditioning		59306	51570	3620	2225	18104	14100	212800	181880			750	638
• Auto. Gearbox		53508	46529	3095	1902	12360	9626	253300	216496			770	650
• power steering		0	0		N/A		N/A		N/A				
• ABS		39918	34711	2990	1838	12988	11900	182400	155897			690	587
• AIR BAG		16537	14380	900	553		S		N/A			260	221
Right-hand Drive		35 190	30 600	1 987	1 221	4 172	3 219	211 561	182 380			S	
Other information	n° of years	1		1		1		1				1	
• warranty conditions	yes/no	Yes		Yes		Yes		Yes				Yes	
• free roadside assistance	yes/no	Yes		No		Yes		No				No	
• delivery costs included													

**ACEA STANDARD FORM**

RENAULT LAGUNA RN 1.8 1794cc 5G

MODEL/VARIANT		MS	B**		D		E		F		IRL		I	
Description		Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000	
			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price														
Price index			808 775	668 409	35 624	30 977	3 345 263	2 577 284	142 501	118 155	19 724	12 900	38 357	32 233
			110.4	116.8	100.0	111.3	113.0	111.4	118.5	125.7	132.1	110.6	105.6	113.6
Major options														
air conditioning			71200	58843	2800	2435	216000	168750	11 630	9 643	N/A	N/A	2 290	1 924
Auto. Gearbox			57150	47231	2500	2174	256000	200000	8 000	6 633	N/A	N/A	2600	2185
power steering														
ABS			43199	35702										
Air Bag			13315	11004										
Right-hand Drive			36 873	30 600	1 777	1 545	1 477	1 154	6000	5059			1 667	1 401
Other information														
warranty conditions		n° of years	1	1	1	1	1	1	1	1	1	1	1	1
free roadside assistance		yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
delivery costs included		yes/no	Yes	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 1995. Final prices are set by dealers.
  - Description: general variant description in relation to reference country (including the numbers of doors)
  - Major options: S (Standard), Option price, NA (non available)
  - \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
- In Austria, option prices including tax are approximativ

MANUFACTURER RENAULT  
CAR LINE LAGUNA

MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		768 670	668 409	51 926	34 001	300 171	225 353	5 102 136	2 856 947			15 016	12 780
Price index		104.9	116.8	127.4	109.2	119.8	115.1	139.5	100.0			94.7	103.2
Major options													
· air conditioning		67669	58843	5600	3442	25518	19158	250200	213846			815	694
· Auto. Gearbox		57150	47231	3350	2059	18133	13613	233000	216239			770	655
· power steering													
· ABS		41057	35702	3750	2305	16422	13239	263300	225043			690	441
· Air Bag		12655	11004	1395	857							260	221
Right-hand Drive		35 190	30 600	1 987	1 221	4 288	3 219						
Other information	· n° of years	1		1		1		1				1	
· warranty conditions	· yes/no	Yes		Yes		Yes		Yes				Yes	
· free roadside assistance	· yes/no	Yes		No		Yes		No				No	
· delivery costs included													

# ACEA STANDARD FORM

# ACEA STANDARD FORM

\* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the numbers of doors)

Major options: S (Standard), Option price, NA (non available)

\*\* Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

In Austria, option prices including tax are approximativ

MANUFACTURER RENAULT  
CAR LINE SAFRANE

MODEL/VARIANT	MS	L		NL**		OE		P**		Sw		UK	
Description	Currency	BEC		NLG		ATS		PTE		SEK		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price													
Price index													
Major options													
air conditioning		82733	71942	6470	3918	26338	23308					900	659
Auto. Gearbox		62900	51653	4805	2910	24342	18275	N/A				880	659
power steering													
ABS													
Air Bag													
Right-hand Drive		35 190	30 600	1 987	1 221	4 365	3 219	211 561	182 380				
Other information													
warranty conditions	n° of year	1		1		1		1				1	
free roadside assistance	yes/no	Yes		Yes		Yes		Yes				Yes	
delivery costs included	yes/no	Yes		No		Yes		No				No	

## ACEA STANDARD FORM

DATE: MAY 96

MODEL/VARIANT		MS	B**		D		E		F		IRL		I	
Description	Currency	BEC		DEM		ESP		PRF		IEP		ITL x 1000		
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
Recommended retail price		1 089 204	900 169	50 556	43 962	4 517 401	3 840 747	190 732	158 152	29 898	19 550	55 172	44 848	
Price index		105.2	100.4	100.4	100.9	107.9	106.0	112.2	107.4	141.6	107.0	107.5	100.9	
Major options	· air conditioning	60950	50372	3230	2809	226500	195259	12 200	10 116	S	S	S	S	
	· Auto. Gearbox	59100	49843	2800	2435	271500	234052	10 000	8 292	S	S	2700	2269	
	· power steering	S	S	S	S	S	S	S	S	S	S	S	S	
	· ABS	47150	38967	S	S	226500	195259	8 700	7 214	1200	785	2800	2353	
	· Air Bag	S	S	S	S	S	S	S	S	S	S	S	S	
Right-hand Drive		36 873	30 600	1 777	1 545	1 477	1 154	6000	5059	S		1 667	1 401	
Other information	n° of years	1	1	1	1	1	1	1	1	1	1	1	1	
	· warranty conditions	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
	· free roadside assistance	Yes	No	No	No	No	No	Yes	Yes	No	No	Yes	Yes	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on May 1st, 1996. Final prices are set by dealers.
  - Description: general variant description in relation to reference country (including the numbers of doors)
  - Major options: S (Standard), Option price, NA (non available)
  - \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).
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MANUFACTURER RENAULT  
CAR LINE ESPACE

MODEL/VARIANT Cyclade 2.0 5dr 1995cc 5G	MS	L		NL**		OE		P**		Sw		UK	
		BEC		NLG		ATS		PTE		SEK		GBP	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 035 194	900 169	76 510	49 111	415 817	306 650	8 304 050	5 059 572	276 064	206 482	22 461	19 116
Price index		100.0	100.4	134.1	100.8	117.4	100.0	160.7	113.1	122.7	106.0	100.3	98.6
Major options													
· air conditioning		57928	50372	N/A				S		S		N/A	
· Auto. Gearbox		56169	48843	5900	3627	26708	19696	500400	427692	N/A		N/A	
· power steering		S		S		S		S		S		S	
· ABS		44812	38967	3700	2274	19899	14675	257900	220427	S		690	587
· Air Bag		S		S		S		S		S		S	
Right-hand Drive		35 190	30 600	1 987	1 221	4 365	3 219	211 561	182 380				
Other information													
· warranty conditions	· n° of years	1		1		1		1		1		1	
· free roadside assistance	· yes/no	Yes		Yes		Yes		Yes		Yes		Yes	
· delivery costs included	· yes/no	Yes		No		Yes		No		Yes		No	



# ***ROVER GROUP***

***LAND ROVER***

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire		Italy	
MGF 1.8 Core		BFR		Dmks		Plas		FFr		Ir £		Lira	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		884,621	731,092	37,185	32,335	3,639,909	2,843,679	141,642	117,447	20,995	13,728	42,196,585	35,459,315
Pricing index (excluding taxation)		114.1	110.8	98.6	100.7	116.1	106.5	111.2	108.3	132.8	102.0	109.7	108.4
Pricing index (including taxation)													
Major options :													
* air conditioning		61,000	50,413	2,500	2,174	n/a	n/a	10,800	8,926	n/a	n/a	2,255,000	1,894,958
* anti-lock brakes		46,000	38,017	Std	Std	202,900	158,516	9,250	7,645	950	621	2,255,000	1,894,958
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* Passenger airbag		20,500	16,942	650	565	88,400	69,063	2,575	2,128	395	258	974,000	818,487
* Hard top		56,000	46,281	2,500	2,174	197,650	154,414	n/a	n/a	1,275	834	n/a	n/a
Right-hand drive supplement		14,310	11,827	661	575	61,213	47,822	2,343	1,942	241	241	697,734	586,331
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	no	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Luxembourg		Netherlands		Austria		Portugal		Sweden		United Kingdom	
MGF 1.8 Core		LFr		DGldrs		Sch		Esc		SKr		£	
Currency	no. of years	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		840,756	731,092	61,007	39,553	301,724	233,836	5,069,859	3,364,007	N/A	N/A	16,395	13,953
Pricing index (excluding taxation)													
Pricing index (including taxation)		108.4	110.8	144.6	110.2	113.7	103.5	130.9	102.1	N/A	N/A	100.0	100.0
Major options :													
* air conditioning		57,975	50,413	5,000	3,073	n/a	n/a	264,000	225,641	n/a	n/a	n/a	n/a
* anti-lock brakes		43,719	38,017	3,500	2,151	Std	Std	237,500	202,991	n/a	n/a	650	553
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a	550	468
* Passenger airbag		19,483	16,942	1,250	768	6,200	4,613	89,700	76,667	n/a	n/a	345	294
* Hard top		53,223	46,281	n/a	n/a	20,700	15,402	264,000	225,641	n/a	n/a	1,095	932
Right-hand drive supplement		13,601	11,827	756	643	4,856	4,047	69,081	59,044	N/A	N/A	294	250
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	n/a	n/a	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	n/a	n/a	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	no	no	yes	yes	n/a	n/a	no	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire		Italy	
Rover 200 : 214 S15 Door		BFr		Dmks		Ptas		FFr		Ir £		Lira	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		550,051	454,588	26,709	23,225	N/A	N/A	96,519	80,033	13,295	8,693	25,829,948	21,705,839
Pricing index (excluding taxation)		84.4	106.6	84.2	112.0	N/A	N/A	90.1	114.3	100.0	100.0	79.9	102.7
Pricing index (including taxation)													
Major options :													
* air conditioning		60,600	50,083	2,250	1,957	n/a	n/a	8,500	7,025	1,020	667	n/a	n/a
* automatic gearbox		n/a	n/a	2,100	1,826	n/a	n/a	8,500	7,025	1,200	785	n/a	n/a
* power assisted steering		Std	Std	Std	Std	n/a	n/a	Std	Std	Std	Std	Std	Std
* Passenger airbag		20,200	16,694	Std	Std	n/a	n/a	2,250	1,860	360	235	550,000	462,185
* anti-lock brakes		45,500	37,603	1,600	1,391	n/a	n/a	7,000	5,785	980	641	2,000,000	1,680,672
Right-hand drive supplement		14,310	11,827	661	575	N/A	N/A	2,343	1,942	241	241	697,734	586,331
Other information :													
* warranty conditions	no. of years	1	1	1	1	n/a	n/a	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	n/a	n/a	yes	yes	no	no	no	no

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\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Luxembourg		Netherlands		Austria		Portugal		Sweden		United Kingdom		
Rover 200 : 214 SL 5 Door		LFr		DGldrs		Sch		Esc		SKr		£		
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	
Recommended Retail Price		522,776	454,588	34,717	23,533	N/A	N/A	3,296,226	2,236,553	N/A	N/A	11,695	9,953	
Pricing index (excluding taxation)		80.2	106.6	97.9	101.5	N/A	N/A	101.3	105.1	N/A	N/A	84.9	110.4	
Pricing index (including taxation)														
Major options :														
* air conditioning		57,595	50,083	n/a	n/a	n/a	n/a	225,000	192,308	n/a	n/a	990	843	
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	240,000	205,128	n/a	n/a	940	800	
* power assisted steering		Std	Std	Std	Std	n/a	n/a	Std	Std	n/a	n/a	Std	Std	
* Passenger airbag		19,198	16,694	900	553	n/a	n/a	60,000	51,282	n/a	n/a	395	336	
* anti-lock brakes		43,244	37,603	2,995	1,841	n/a	n/a	175,000	149,573	n/a	n/a	495	421	
Right-hand drive supplement		13,601	11,827	909	643	NA	NA	87,019	59,044	NA	NA	294	250	
Other information :														
* warranty conditions		no. of years	1	1	1	n/a	n/a	1	1	1	1	1	1	
* free roadside assistance		yes/no	yes	yes	yes	n/a	n/a	yes	yes	yes	yes	yes	yes	
* delivery charges included		yes/no	yes	no	no	n/a	n/a	yes	yes	no	no	no	no	

- Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.
- Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.
- Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire		Italy	
Rover 400 : 41415 Door		BFR		Dmks		Ptas		FFr		Ir £		Lira	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		624,745	516,318	N/A	N/A	2,433,818	1,978,714	104,388	86,557	14,405	9,024	26,864,644	22,575,331
Pricing index (excluding taxation)		88.4	116.7	N/A	N/A	85.2	110.6	90.0	119.1	100.0	100.0	76.7	102.9
Pricing index (including taxation)													
Major options :													
* air conditioning		60,600	50,083	n/a	n/a	170,000	138,211	10,200	8,430	1,020	639	2,819,000	2,368,908
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* Passenger airbag		20,200	16,694	n/a	n/a	70,000	56,911	2,300	1,901	360	226	666,000	559,664
* anti-lock brakes		45,500	37,603	n/a	n/a	195,000	158,537	8,650	7,149	980	614	2,255,000	1,894,958
Right-hand drive supplement		14,310	11,827	n/a	n/a	58,821	47,822	2,343	1,942	241	241	697,734	586,331
Other information :													
* warranty conditions	no. of years	1	1	n/a	n/a	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	n/a	n/a	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	n/a	n/a	yes	yes	yes	yes	no	no	no	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom		
Rover 400 : 41415 Door		LFr			DGldrs			Sch			Esc			SKr			£		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		593,766	516,318		N/A	N/A		231,872	176,996		3,406,418	2,291,987		N/A	N/A		12,395	10,549	
Pricing index (excluding taxation)		84.0	116.7		N/A	N/A		95.9	116.9		96.6	103.7		N/A	N/A		83.0	112.8	
Major options :																			
* air conditioning		57,595	50,083		n/a	n/a		20,900	15,551		n/a	n/a		n/a	n/a		990	843	
* automatic gearbox		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	0	
* Passenger airbag		19,198	16,694		n/a	n/a		6,200	4,613		n/a	n/a		n/a	n/a		345	294	
* anti-lock brakes		43,244	37,603		n/a	n/a		Std	Std		n/a	n/a		n/a	n/a		495	421	
Right-hand drive supplement		13,601	11,827		N/A	N/A		4,856	4,047		N/A	N/A		N/A	N/A		294	250	
Other information :																			
* warranty conditions	no. of years	1			n/a			1			1			n/a			1		
* free roadside assistance	yes/no	yes			n/a			yes			yes			n/a			yes		
* delivery charges included	yes/no	yes			n/a			yes			yes			n/a			no		

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium			Germany			Spain			France			Eire			Italy		
Rover 600 : 620 Si (SLI) 4 Door		BFr			Dnks			Ptas			FFr			Ir £			Lira		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		919,314	759,764		N/A	N/A		3,553,703	2,776,330		153,937	127,642		22,200	14,516		40,266,445	33,837,349	
Pricing index (excluding taxation)		84.4	111.3		N/A	N/A		80.7	100.6		86.1	113.9		100.0	104.3		74.6	100.0	
Major options :																			
• air conditioning		70,500	58,264		n/a	n/a		Std	Std		10,680	8,826		1,575	1,030		3,173,000	2,666,387	
• automatic gearbox		59,000	48,760		n/a	n/a		n/a	n/a		10,000	8,264		1,200	785		n/a	n/a	
• power assisted steering		Std	Std		n/a	n/a		Std	Std		Std	Std		Std	Std		Std	Std	
• Passenger airbag		5,800	4,793		n/a	n/a		105,000	82,031		4,680	3,868		620	405		1,344,000	1,129,412	
• anti-lock brakes		Std	Std		n/a	n/a		Std	Std		Std	Std		Std	Std		Std	Std	
Right-hand drive supplement		14,310	11,827		N/A	N/A		61,213	47,822		2,343	1,942		241	241		697,734	586,331	
Other information :																			
• warranty conditions	no. of years	1			n/a	n/a		1	1		1	1		1	1		1	1	
• free roadside assistance	yes/no	yes			n/a	n/a		yes	yes		yes	yes		yes	yes		yes	yes	
• delivery charges included	yes/no	yes			n/a	n/a		yes	yes		yes	yes		no	no		no	no	

• Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

• Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

• Major options : Std = Standard, n/a = not available, price = price of option.



	Luxembourg				Netherlands				Austria				Portugal				Sweden				United Kingdom			
	Currency				LFr				DGldrs				Sch				Esc				SKr			
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Rover 600 : 620 St (SL) 4 Door																								
Recommended Retail Price	873,729	759,764			59,460	38,761			N/A	N/A			N/A	N/A			N/A	N/A			206,296	153,431	18,495	15,740
Pricing index (excluding taxation)																								
Pricing index (including taxation)	80.3	111.3			100.4	104.4			N/A	N/A			N/A	N/A			N/A	N/A			87.2	103.4	80.4	109.1
Major options :																								
* air conditioning	67,004	58,264			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a	1,250	1,064
* automatic gearbox	56,074	48,760			3,500	2,151			n/a	n/a			n/a	n/a			n/a	n/a			n/a	n/a	950	809
* power assisted steering	Std	Std			Std	Std			n/a	n/a			n/a	n/a			n/a	n/a			Std	Std	Std	Std
* Passenger airbag	5,512	4,793			1,950	1,199			n/a	n/a			n/a	n/a			n/a	n/a			Std	Std	Std	Std
* anti-lock brakes	Std	Std			Std	Std			n/a	n/a			n/a	n/a			n/a	n/a			Std	Std	Std	Std
Right-hand drive supplement	13,601	11,827			909	643			N/A	N/A			N/A	N/A			N/A	N/A			64,300	47,822	294	250
Other information :																								
* warranty conditions	no. of years	1			1	1			n/a	n/a			n/a	n/a			n/a	n/a			1	1	1	1
* free roadside assistance	yes/no	yes			yes	yes			n/a	n/a			n/a	n/a			n/a	n/a			yes	yes	yes	yes
* delivery charges included	yes/no	yes			no	no			n/a	n/a			n/a	n/a			n/a	n/a			no	no	no	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire		Italy	
Rover 800 : 820 Si 4 Door		BFr		Dmks		Plas		FFr		Ir £		Lira	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,019,927	842,915	N/A	N/A	4,264,912	3,331,962	N/A	N/A	25,185	16,468	N/A	N/A
Pricing index (excluding taxation)		103.6	115.5	N/A	N/A	107.1	112.9	N/A	N/A	125.4	110.6	N/A	N/A
Pricing index (including taxation)													
Major options :													
• air conditioning (ATC)		n/a	n/a	n/a	n/a	Std	Std	n/a	n/a	2,000	1,308	n/a	n/a
• automatic gearbox		64,000	52,893	n/a	n/a	228,000	178,125	n/a	n/a	1,575	1,030	n/a	n/a
• power assisted steering		Std	Std	n/a	n/a	Std	Std	n/a	n/a	Std	Std	n/a	n/a
• Passenger airbag		25,200	20,826	n/a	n/a	Std	Std	n/a	n/a	Std	Std	n/a	n/a
• anti-lock brakes		Std	Std	n/a	n/a	Std	Std	n/a	n/a	Std	Std	n/a	n/a
Right-hand drive supplement		14,310	11,827	661	575	61,213	47,822	N/A	N/A	241	241	N/A	N/A
Other information :													
• warranty conditions	no. of years	1		n/a		1		n/a		1		n/a	
• free roadside assistance	yes/no	yes		n/a		yes		n/a		yes		n/a	
• delivery charges included	yes/no	yes		n/a		yes		n/a		no		n/a	

• Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

• Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

• Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Rover Cars		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom		
Rover 800 : 820 Si 4 Door		LFr			DGldrs			Sch			Esc			SKr			£		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		969,352	842,915		66,304	42,884		398,011	283,914		N/A	N/A		214,036	158,649		19,495	16,591	
Pricing index (excluding taxation)		98.4	115.5		123.8	108.0		118.1	113.7		N/A	N/A		100.0	100.0		93.6	107.5	
Major options :																			
• air conditioning (ATC)		n/a	n/a		7,765	4,773		n/a	n/a		n/a	n/a		n/a	n/a		1,250	1,064	
• automatic gearbox		60,826	52,893		4,000	2,459		38,700	28,795		n/a	n/a		16,000	12,500		950	809	
• power assisted steering		Std	Std		Std	Std		Std	Std		n/a	n/a		Std	Std		Std	Std	
• Passenger airbag		23,950	20,826		1,900	1,168		Std	Std		n/a	n/a		Std	Std		Std	Std	
• anti-lock brakes		Std	Std		Std	Std		Std	Std		n/a	n/a		Std	Std		Std	Std	
Right-hand drive supplement		13,601	11,827		909	643		5,673	4,047		N/A	N/A		64,518	47,822		294	250	
Other information :																			
• warranty conditions		no. of years	1		1			1			n/a	n/a		1			1		
• free roadside assistance		yes/no	yes		yes			yes			n/a	n/a		yes			yes		
• delivery charges included		yes/no	yes		no			yes			n/a	n/a		no			no		

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\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Belgium		Germany		Spain		France		Eire		Italy	
Discovery : 5 Door TD		BFR		Dmks		Ptas		FFr		Ir £		Lira	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,163,162	961,291	52,528	45,677	4,283,649	3,426,919	187,711	155,648	29,108	18,234	47,303,787	39,751,081
Pricing index (excluding taxation)		113.7	123.3	105.6	120.5	103.6	108.7	111.8	121.6	139.6	114.7	93.3	102.8
Pricing index (including taxation)													
Major options :													
* air conditioning		71,100	58,760	2,950	2,565	Std	Std	11,500	9,696	1,870	1,171	Std	Std
* automatic gearbox		65,000	53,719	2,950	2,565	263,000	210,400	10,500	8,853	1,656	1,070	2,948,000	2,477,311
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag		29,500	24,380	Std	Std	126,000	100,800	5,500	4,637	765	479	n/a	n/a
* anti-lock brakes		77,150	63,760	2,950	2,565	218,400	179,016	9,950	8,390	1,395	874	3,006,000	2,526,050
Right-hand drive supplement		14,310	11,827	661	575	59,778	47,822	2,343	1,942	292	241	697,734	586,331
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Luxembourg			Netherlands			Austria			Portugal			Sweden			United Kingdom		
Discovery :		5 Door TDi			LFr			DGldrs			Sch			Esc			SKr		
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,105,485	961,291	81,382	48,832	450,764	335,390	5,105,189	3,892,157	0	0	0	0	0	0	22,125	18,830		
Pricing index (excluding taxation)		108.1	123.3	146.3	115.2	128.8	125.7	100.0	100.0							102.4	114.3		
Major options :																			
• air conditioning		37,855	32,917	5,500	3,380	27,300	20,313	Std	Std	n/a	n/a	n/a	n/a	n/a	n/a	1,374	1,169		
• automatic gearbox		62,033	53,942	4,600	2,827	29,200	21,726	371,000	317,094	n/a	n/a	n/a	n/a	n/a	n/a	1,500	1,277		
• power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	n/a	n/a	n/a	n/a	n/a	n/a	Std	Std		
• driver's side airbag		28,154	24,481	2,350	1,444	15,300	11,384	150,000	128,205	n/a	n/a	n/a	n/a	n/a	n/a	570	485		
• anti-lock brakes		73,628	64,024	3,995	2,455	25,000	18,601	260,000	222,222	n/a	n/a	n/a	n/a	n/a	n/a	995	847		
Right-hand drive supplement		13,601	11,827	1,072	643	5,439	4,047	77,446	59,044	n/a	0	294	250						
Other information :																			
• warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
• free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges included	yes/no	yes	yes	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no

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\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Belgium		Germany		Spain		France		Eire		Italy	
Range Rover : V8i SE 4 Door		BFR		Dmks		Plus		FFr		Ir £		Lira	
Currency	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Excl tax
Recommended Retail Price	1,907,246	1,576,237	95,909	83,400	8,048,549	6,287,929	324,213	268,834	54,165	33,930	89,707,460	75,384,420	
	105.4	103.7	109.0	112.8	110.0	102.3	109.1	107.6	146.8	109.4	100.0	100.0	
Pricing index (excluding taxation)													
Pricing index (including taxation)													
Major options :													
* air conditioning	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* automatic gearbox	91,750	75,826	4,030	3,504	330,000	257,813	13,000	10,540	1,990	1,202	0	0	
* power assisted steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* driver's side airbag	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* anti-lock brakes	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
Right-hand drive supplement	14,310	11,827	661	575	61,213	47,822	2,343	1,942	385	241	697,734	586,331	
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	
* delivery charges included	yes/no	no	no	no	yes	yes	yes	yes	no	no	no	no	

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\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

Manufacturer : Land Rover		Luxembourg		Netherlands		Austria		Portugal		Sweden		United Kingdom	
Range Rover :		V8i SE 4 Door											
Currency		LFr		DGldrs		Sch		Esc		SKr		£	
		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,812,672	1,576,237	152,418	92,122	818,141	598,056	9,960,707	7,607,112	476,117	364,552	39,100	33,277
Pricing index (excluding taxation)													
Pricing index (including taxation)		100.2	103.7	154.9	111.4	132.1	114.9	110.3	100.2	121.1	110.3	102.2	103.5
Major options :													
* air conditioning		Std	Std	Std	Std	40,000	29,240	Std	Std	Std	Std	Std	Std
* automatic gearbox		86,039	76,141	5,700	3,380	40,000	29,240	380,000	315,384	16,500	14,667	1,500	1,277
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* anti-lock brakes		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand drive supplement		13,601	11,827	1,064	643	5,536	4,047	77,312	59,044	3,357	2,570	294	250
Other information :													
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	no	no	no	no	no	no	no	no	no	no	no	no

\* Prices are based on recommended retail prices, adjusted for equipment differences, effective on 1st May 1996. Final prices are set by dealers.

\* Description : general variant description shows European detail (including the number of doors). Where different, the U.K. description is shown in brackets.

\* Major options : Std = Standard, n/a = not available, price = price of option.

*V O L V O*



## Description

## Volvo 440 1.8 (5 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	656500 119	544813 116	28350 106	24652 108	2594100 117	2026641 107	102750 114	85199 111	15030 134	9770 102	31302000 115	26304202 113
Options:												
Air Conditioning	51500	42562	3060	2661	s		10000	7940	1455	1151	2350000	1975000
Automatic Gearbox	55000	45455	2900	2522	na		8500	7167	1255	993	2201000	1849000
Power Steering	s		s		s		s		s		s	
ABS	41500	34298	s		s		s		875	692	1950000	1639000
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		n		y		n		y	
Currency 1 ECU=	39,274		1,91019		196,075		6,45055		0,800824		1947,11	

2-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

## Description

## Volvo 440 1.8 (5 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	629206 114	542136 116	40745 136	27129 107	251100 133	191972 120	4000000 146	2548269 109	162950 136	119537 117	11630 100	9898 100
Options:												
Air Conditioning	48959	42573	3010	1850	28552	20272	s		11450	8587	995	847
Automatic Gearbox	52490	45643	3000	1844	na		na		9100	6825	850	723
Power Steering	s		s		s		s		s		s	
ABS	39510	34356	2550	1567	s		230000	190900	5150	3862	560	477
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20920	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	39,274		2,13626		13,4389		196,075		8,53549		0,830209	
2-May-96												

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

## Description

## Volvo S40 1.8 (4 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	782600 124	649461 121	37280 122	32417 124	3109000 122	2428906 112	130600 126	108292 123	16810 131	10927 100	36000000 115	30252101 114
Options:												
Air Conditioning	54100	44711	2500	2174	s		10000	7940	1450	1145	s (A)	
Automatic Gearbox*	na		na		na		na		na		na	
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		n		y		n		y	
Currency 1 ECU=	39,274		1,91019		196,075		6,45055		0,800824		1947,11	

2-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(\*): Automatic gearbox available as from 06/96

(A): Automatic Climate Control

## Description

## Volvo S40 1.8 (4 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price	749423	646672	47040	30998	293412	222282	5260000	3429577	188300	140121	13300	11319
Index	119	121	137	106	136	121	167	128	138	120	100	100
Options:												
Air Conditioning	51417	44711	3100	1905	23571	17857	s		13400	10050	1050	894
Automatic Gearbox*	na		na		na		na		na		na	
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20920	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	39,274		2,13626		13,4389		196,075		8,53549		0,830209	

2-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(\*): Automatic gearbox available as from 06/96

(A): Automatic Climate Control

## Description

## Volvo 850 2.0 10 V (4 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price	1015800	842988	47730	41504	4190000	3273438	169150	140257	25124	16332	45750000	38445378
Price Index	124	121	120	123	127	116	126	123	151	115	113	112
Major Options:												
Air Conditioning	54100	44711	3450	3000	s		10000	7940	1550	1224	s	
Automatic Gearbox	73000	60330	3250	2826	185000	144531	10000	7940	1490	1177	2900000	2437000
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		n		y		n		y	
Currency 1 ECU=	39,274		1,91019		196,075		6,45055		0,800824		1947,11	

2-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(A): Automatic Climate Control

## Description

## Volvo 850 2.0 10 V (4 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price	971060	839400	65545	42372	401036	298390	6865000	4131337	223050	167809	17265	14694
Price Index	119	121	148	112	143	125	168	119	126	111	100	100
Major Options:												
Air Conditioning	51417	44711	3100	1905	28913	19371	s		13100	9825	1150	979
Automatic Gearbox	69380	60330	5300	3258	34400	25595	370000	307100	14300	10725	1000	851
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20920	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	39,274		2,13626		13,4389		196,075		8,53549		0,830209	

2-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(A): Automatic Climate Control

## Description

## Volvo 960 2.5 20 V (4 d)

Currency	B FB		D DM		E Peseta		F FF		IRL Ir £		I Lira	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	1155000 122	958506 119	52760 115	45878 117	5012000 131	3915625 121	191800 124	159038 121	28024 146	18217 111	54592000 117	45875630 115
Options:												
Air Conditioning	72300 (A)	59752	4600 (A)	4000	s		6400 (A)	5082	1550	1224	s (A)	
Automatic Gearbox	73000	60331	3250	2826	185000	144531	10000	7940	1490	1177	2900000	2437000
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	25000	20747	1200	1043	90000	70312	4100	3457	s		1100000	924370
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		y		y	
Delivery Costs Included	y		n		n		y		n		y	
Currency 1 ECU=	39,274		1,91019		196,075		6,45055		0,800824		1947,11	

1-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(A): Automatic Climate Control

## Description

## Volvo 960 2.5 20 V (4 d)

Currency	L FL		NL G		OE Schilling		P Esc		SW SK		UK £	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Recommended Retail Price Index	1108580 117	958983 119	78050 152	50058 115	453500 140	331506 121	9100000 193	4696355 117	249700 122	188361 108	19955 100	16983 100
Options:												
Air Conditioning	68714	59752	4030 (A)	2477	29429	19423	s (A)		13300	9975	1150	979
Automatic Gearbox	68714	59752	5300	3257	27300	20313	370000	307100	14100	10575	1000	851
Power Steering	s		s		s		s		s		s	
ABS	s		s		s		s		s		s	
Airbag, Driver	s		s		s		s		s		s	
RHD	24058	20747	1525	937	10250	7900	150000	129310	3300	2630	s	
Warranty Conditions	1 year		1 year		1 year		1 year		1 year		1 year	
Free Road Assistance	y		y		y		y		n		y	
Delivery Costs Included	y		n		y		n		n		n	
Currency 1 ECU=	39,274		2,13626		13,4389		196,075		8,53549		0,830209	

1-May-96

- Prices based on recommended retail prices adjusted for equipment differences, effective on May 1, 1996. Final prices are set by dealers.

- Description: General variant description in relation to reference country (including numbers of doors)

- Major options: s (standard), option price, na (not available)

(A): Automatic Climate Control



***VOLKSWAGEN AG***

# Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo												
60PS 6G 2D												
Recommended retail price	363.050,-	300.050,-	19.075,-	16.587,-	1.493.000,-	1.213.821,-	61.580,-	51.244,-	10.376,-	6.745,-	17.547.500,-	14.745.798,-
Index		118,4		134,6		118,4		123,1		130,5		117,4
Major options												
- air condition	45.620,-	37.700,-	2.020,-	1.757,-	150.000,-	121.954,-	8.036,-	6.658,-	NA	NA	1.892.000,-	1.590.000,-
- automatic g.b.	36.200,-	29.920,-	1.860,-	1.604,-	137.000,-	111.382,-	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	57.000,-	46.341,-	3.680,-	2.985,-	S	S	928.200,-	780.000,-
- ABS	20.812,-	17.200,-	1.470,-	1.278,-	130.000,-	105.631,-	4.710,-	3.905,-	734,-	488,-	1.238.800,-	1.041.000,-
- Airbag (Fahrer)	-	-	-	-	65.000,-	52.846,-	2.360,-	1.957,-	366,-	239,-	620.000,-	521.000,-
- Airbag (Doppel)	27.100,-	22.400,-	S	S	115.000,-	93.496,-	4.710,-	3.905,-	734,-	488,-	1.238.800,-	1.041.000,-
Right hand drive	27.040,-	22.440,-	1.040,-	907,-	NA	NA	4.948,-	4.170,-	S	S	1.438.000,-	1.258.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2.Mai 1996. Final prices are set by dealers.  
- particular price constraints exist in B ( due to the effect of several years of price control ), NL ( due to high car taxes and the knock on effect of Belgian price controls ) and P ( due to excessive car taxation ).  
- Major options : S ( standard ) NA ( non available )

# Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Polo												
80PS 5G 2D												
Recommended retail price	346.330,-	301.154,-	23.995,-	16.902,-	137.270,-	107.917,-	2.149.726,-	1.265.333,-	94.220,-	67.560,-	7.852,-	6.682,-
Index		118,8		122,8		124,4		100,0		122,7		124,7
Major options												
- air condition	39.500,-	34.350,-	1.495,-	919,-	NA	NA	200.000,-	170.940,-	9.700,-	7.630,-	929,-	791,-
- automatic g.b.	38.500,-	33.478,-	2.500,-	1.536,-	NA	NA	NA	NA	8.500,-	6.610,-	NA	NA
- power steering	S	S	1.000,-	615,-	7.596,-	5.972,-	S	S	3.700,-	2.960,-	380,-	315,-
- ABS	25.000,-	21.730,-	1.895,-	1.174,-	9.967,-	7.836,-	100.000,-	85.470,-	5.900,-	4.720,-	551,-	469,-
- Airbag ( Fahrer )	12.500,-	10.870,-	395,-	243,-	3.765,-	2.960,-	68.000,-	58.120,-	S	S	S	S
- Airbag ( Doppel )	25.000,-	21.730,-	995,-	612,-	5.705,-	4.485,-	134.000,-	114.530,-	2.500,-	2.000,-	552,-	470,-
Right hand drive	30.000,-	26.087,-	2.245,-	1.380,-	10.047,-	7.974,-	NA	NA	6.100,-	4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
delivery cost incl.												
yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect on 2. May 1996. Final prices are set by dealers.

- Major options : S ( standard ) NA ( non available )

# Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Golf CL 2D												
60PS 5G												
Recommended retail price	472.735,-	390.690,-	21.500,-	18.696,-	1.812.000,-	1.473.171,-	73.990,-	61.352,-	12.102,-	7.867,-	22.700.200,-	18.577.900,-
Index		108,2		106,5		100,9		103,5		106,9		103,8
Major options												
- air condition	77.680,-	64.200,-	NA	NA	207.000,-	168.293,-	10.820,-	8.972,-	NA	NA	NA	NA
- automatic g.b.	42.500,-	35.104,-	NA	NA	NA	NA	7.000,-	5.804,-	NA	NA	NA	NA
- power steering	S	S	S	S	90.000,-	73.171,-	S	S	S	S	487.900,-	410.000,-
- ABS	35.332,-	29.200,-	1.470,-	1.278,-	195.000,-	158.537,-	8.670,-	7.189,-	1.339,-	876,-	2.082.500,-	1.750.000,-
- Airbag (Fahrer)	-	-	-	-	84.000,-	68.293,-	NA	NA	556,-	364,-	944.900,-	794.000,-
- Airbag (Doppel)	29.403,-	24.300,-	S	S	127.000,-	103.252,-	5.840,-	4.843,-	835,-	546,-	1.385.200,-	1.164.000,-
Right hand drive	27.040,-	22.440,-	1.040,-	907,-	NA	NA	4.945,-	4.170,-	S	S	1.488.000,-	1.250.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2.Mai 1996. Final prices are set by dealers.  
- particular price constraints exist in B ( due to the effect of several years of price control ), NL ( due to high car taxes and the knock on effect of Belgian price controls ) and P ( due to excessive car taxation ).  
- Major options : S ( standard ) NA ( non available )

# Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Golf CL 2D												
50PS 5G												
Recommended retail price	438.830,-	381.590,-	29.395,-	20.222,-	165.500,-	128.894,-	2.777.877,-	1.802.214,-	121.560,-	88.810,-	9.915,-	8.438,-
Index		105,7		103,0		104,4		100,0		113,2		110,6
Major options												
- air condition	41.000,-	35.652,-	1.495,-	919,-	NA	NA	NA	NA	16.400,-	12.920,-	1.387,-	1.180,-
- automatic g.b.	40.000,-	34.783,-	3.200,-	1.967,-	NA	NA	NA	NA	8.500,-	6.610,-	NA	NA
- power steering	S	S	1.000,-	615,-	S	S	S	S	S	S	S	S
- ABS	42.000,-	36.520,-	1.995,-	1.226,-	17.433,-	13.836,-	250.000,-	213.675,-	9.900,-	7.920,-	872,-	742,-
- Airbag (Fahrer)	-	-	395,-	243,-	3.730,-	2.960,-	105.000,-	89.744,-	S	S	S	S
- Airbag (Doppel)	25.000,-	21.740,-	995,-	612,-	5.651,-	4.485,-	160.000,-	136.752,-	2.500,-	2.000,-	552,-	470,-
Right hand drive	30.000,-	26.087,-	2.245,-	1.380,-	10.047,-	7.974,-	NA	NA	6.100,-	4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2. May 1996. Final prices are set by dealers.

- Major options : S ( standard ) NA ( non available )

1) 75 PS version

# Volkswagen

Model / Variant	B		D		E 1)		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL												
90PS 5G 4D												
Recommended retail price	532.700,-	440.247,-	27.100,-	23.567,-	2.420.000,-	1.967.480,-	90.475,-	75.020,-	14.986,-	9.742,-	28.233.700,-	23.227.900,-
Index		103,1		113,5		113,9		107,0		111,9		109,7
Major options												
- air condition	77.882,-	64.200,-	2.375,-	2.065,-	207.000,-	168.293,-	10.820,-	8.972,-	NA	NA	3.309.000,-	2.781.000,-
- automatic g.b.	44.800,-	37.025,-	2.300,-	2.000,-	NA	NA	7.000,-	5.804,-	NA	NA	1.850.000,-	1.555.000,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	35.332,-	29.200,-	1.470,-	1.278,-	195.000,-	158.537,-	8.670,-	7.190,-	1.339,-	879,-	2.082.500,-	1.750.000,-
- Airbag (Fahrer)	-	-	-	-	84.000,-	68.293,-	-	-	556,-	363,-	944.900,-	794.000,-
- Airbag (Doppel)	29.403,-	24.300,-	S	S	127.000,-	103.252,-	5.840,-	4.544,-	835,-	546,-	1.385.200,-	1.164.000,-
Right hand drive	27.040,-	22.440,-	1.040,-	907,-	NA	NA	4.945,-	4.170,-	S	S	1.488.000,-	1.250.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2.Mai 1996. Final prices are set by dealers.  
- particular price constraints exist in B ( due to the effect of several years of price control ), NL ( due to high car taxes and the knock on effect of Belgian price controls ) and P ( due to excessive car taxation ).  
- Major options : S ( standard ) NA ( non available )  
1) Vento GL 100 PS

# Volkswagen

Model / Variant	L		NL		OE		P 1)		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Vento CL												
90PS 16V 4D												
Recommended retail price	530.160,-	461.010,-	34.290,-	23.230,-	206.500,-	156.439,-	3.569.272,-	2.181.575,-	138.060,-	101.470,-	10.877,-	9.257,-
Index		107,9		100,0		107,1		102,3		109,3		102,5
Major options												
- air condition	41.000,-	35.652,-	1.495,-	919,-	29.021,-	22.815,-	S	S	16.400,-	12.920,-	1.387,-	1.180,-
- automatic g.b.	40.000,-	34.783,-	3.150,-	1.936,-	18.500,-	12.390,-	NA	NA	9.500,-	7.410,-	818,-	695,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	42.000,-	36.520,-	1.995,-	1.226,-	P 11.831,-	P 9.390,-	200.000,-	213.575,-	9.900,-	7.920,-	872,-	742,-
- Airbag ( Fahrer )	-	-	395,-	243,-	NA	NA	105.000,-	89.744,-	S	S	S	S
- Airbag ( Doppel )	16.500,-	14.350,-	995,-	612,-	P 11.831,-	P 9.390,-	160.000,-	136.752,-	2.500,-	2.000,-	552,-	470,-
Right hand drive	30.000,-	26.087,-	2.245,-	1.380,-	10.047,-	7.974,-	NA	NA	6.100,-	4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect, on 2. May 1996. Final prices are set by dealers.

- Major options : S ( standard ) NA ( non available )

1) Vento GL 100 PS

P = ( safety package ABS and Double Airbags )

# Volkswagen

Model / Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Irl. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Passat GL												
90PS 5G 4D												
Recommended retail price	626.885,-	517.260,-	33.010,-	28.705,-	2.743.000,-	2.230.000,-	101.390,-	84.070,-	16.390,-	10.718,-	31.292.000,-	25.798.000,-
Index		111,3		126,9		118,6		110,1		113,1		111,9
Major options												
- air condition	68.607,-	56.700,-	2.375,-	2.065,-	245.000,-	199.187,-	2.760,-	2.289,-	NA	NA	2.763.000,-	2.322.000,-
- automatic g.b.	53.300,-	44.050,-	2.300,-	2.000,-	-	-	7.000,-	5.804,-	1.030,-	674,-	2.790.500,-	2.345.000,-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	36.332,-	29.200,-	S	S	195.000,-	158.537,-	8.530,-	7.073,-	1.317,-	862,-	2.136.000,-	1.795.000,-
- Airbag (Fahrer)	-	-	-	-	S	S	-	-	S	S	-	-
- Airbag (Doppel)	20.449,-	16.900,-	S	S	S	S	4.880,-	4.046,-	284,-	186,-	1.385.200,-	1.164.000,-
Right hand drive	27.040,-	22.440,-	1.040,-	907,-	NA	NA	4.945,-	4.170,-	S	S	1.488.000,-	1.250.000,-
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		No		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2.Mai 1996. Final prices are set by dealers.  
- particular price constraints exist in B ( due to the effect of several years of price control ), NL ( due to high car taxes and the knock on effect of Belgian price controls ) and P ( due to excessive car taxation ).  
- Major options : S ( standard ) NA ( non available )  
1) Passat GL 100 PS



# Volkswagen

Model / Variant	L		NL		OE		P		S		UK	
	FL		G		Schilling		Esc.		SK		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description												
Passat GL												
90PS 5G 4D												
Recommended retail price	576.860,-	501.620,-	38.930,-	26.085,-	217.860,-	166.045,-	1)	1)	159.940,-	118.210,-	12.184,-	10.370,-
Index		107,9		103,2		103,8		100,0		117,0		105,5
Major options												
- air condition	41.000,-	35.652,-	1.495,-	919,-	25.641,-	20.158,-	S	S	19.300,-	15.240,-	NA	NA
- automatic g.b.	51.000,-	44.350,-	3.295,-	1.472,-	25.100,-	15.074,-	250.000,-	213.675,-	10.500,-	8.150,-	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	42.000,-	36.520,-	1.995,-	1.226,-	18.264,-	13.836,-	250.000,-	213.675,-	9.900,-	7.920,-	832,-	708,-
- Airbag ( Fahrer )	-	-	-	-	NA	NA	S	S	S	S	S	S
- Airbag ( Doppel )	18.000,-	15.650,-	995,-	612,-	S	S	S	S	2.500,-	2.000,-	552,-	470,-
Right hand drive	30.000,-	26.087,-	2.245,-	1.380,-	10.047,-	7.974,-	NA	NA	6.100,-	4.880,-	S	S
other info												
- warranty condit.												
No. of years	1		1		1		1		1		1	
- free roadside ass.												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		Yes		No		Yes		No	

- prices are based on recommended retail prices adjusted for equipment differences, effect. on 2. May 1996. Final prices are set by dealers.

- Major options : S ( standard ) NA ( non available )

1) Passat CL 100 PS

**A U D I**

# Audi AG A4

Date: 15.5.1996

Model/Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Ir.£		Lira	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
<b>Audi A4</b> <b>1.8 l, 125 hp</b>												
Recommended retail price 0596	868.963	718.151	41.200	35.826	3.448.833	2.662.359	147.308	120.496	21.903	14.238	39.021.424	31.795.315
Price ECU	22.126	18.286	21.569	18.755	21.717	16.764	22.837	18.680	27.351	17.780	20.041	16.329
Price index	110,4	112,0	107,6	114,9	108,4	102,7	114,0	114,4	136,5	108,9	100,0	100,0
Major options												
- air conditioning	73.810	61.253	2.900	2.522	270.000	210.938	13.550	11.235	1.923	1.589	s	s
- autom. gear box	53.300	44.232	2.700	2.348	360.000	281.250	8.700	7.214	1.690	1.397	2.660.000	2.235.294
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	24.546	20.370	1.150	1.000	108.800	85.000	4.221	3.500	0	0	1.320.900	1.110.000
Other information												
- warranty condition (years)	1		1		1		1		1		1	
- free roadside assistance	yes		yes		yes		yes		no		yes	
- delivery cost incl. included	no		no		no		yes		yes		yes	
1 ECU =	FB		DM		Peset.		FF		Ir.£		Lira	
Mai. 2nd 1996	39,2740		1,9102		158,8100		6,4506		0,8008		1,947,1100	

- Prices are based on recommended retail B43 adjusted for equipment differences, eff. on May 1st, 1996.

Final prices are set by dealers.

- Major options: S (standard). Option price: NA (not available)

# Audi AG A4

Date: 15.5.1996

Model/Variant	L		NL		OE		P		SW		UK	
	FL		G		Schilling		Esc.		Skr.		£	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
<b>Audi A4</b>												
<b>1.8 l, 125 hp</b>												
Recommended	796.896	692.953	55.788	36.444	325.301	246.440	5.464.787	3.493.027	183.248	146.598	16.377	13.937
retail price 0596	20.291	17.644	26.115	17.060	24.206	18.338	27.871	17.815	21.717	16.764	19.726	16.788
Price ECU	101,2	108,1	130,3	104,5	120,8	112,3	139,1	109,1	108,4	105,2	98,4	102,8
Price index												
Major options	63.500	55.217	5.866	4.992	28.384	22.003	S	S	17.200	13.760	1.751	1.490
- air conditioning	49.000	42.609	3.900	3.319	28.630	22.194	295.000	252.137	12.000	9.600	1.128	960
- autom. gear box	S	S	S	S	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	23.736	20.640	1.325	1.128	9.102	7.056	129.987	111.100	6.375	5.100	0	0
Other information												
- warranty condition	1		1		1		1		1		3	
(years)												
- free roadside	no		yes		yes		yes		yes		yes	
assistance												
- delivery cost incl.												
included	no		no		yes		no		yes		no	
1 ECU =	FL	39,2740	G	2,1363	Schilling	13,4389	Esc.	196,0750	Skr.	8,5355	£	0,8302
Mai. 2nd 1996												

- Prices are based on recommended retail B43 adjusted for equipment differences, eff. on May 1st, 1996.  
Final prices are set by dealers.  
- Major options: S (standard). Option price. NA (not available)

# Audi AG A6

Date: 15.05.1996

Model/Variant	B		D		E		F		IRL		I	
	FB		DM		Peset.		FF		Ir.£		Lira	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
<b>Audi A6</b>												
<b>2.6 l, 150 hp</b>												
Recommended												
retail price 0596												
Price ECU	1.126.170	930.719	51.900	45.130	4.614.620	3.573.130	179.141	146.892	32.036	19.351	56.997.276	46.901.072
Price index	28.675	23.698	27.170	23.626	29.057	22.499	27.771	22.772	40.004	24.164	29.273	24.088
	115,8	112,4	109,7	112,1	117,3	106,7	112,1	108,0	161,5	114,6	118,2	114,3
Major options												
- air conditioning	100.067	83.043	3.600	3.130	s	s	14.190	11.766	2.644	2.185	s	s
- autom. gear box	65.500	54.357	3.200	2.783	360.000	281.250	10.900	9.038	2.125	1.756	2.832.000	2.379.832
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	24.546	20.370	1.150	1.000	108.800	85.000	4.221	3.500	0	0	1.320.900	1.110.000
Other information												
- warranty condition (years)	1		1				1		1		1	
- free roadside assistance	yes		yes		yes		yes		no		yes	
- delivery cost incl. included	no		no		no		yes		yes		yes	
1 ECU =	FB	39,2740	DM	1,9102	Peset.	158,8100	FF	6,4506	Ir.£	0,8008	Lira	1.947,1100
Mai. 2nd 1996												

- Prices are based on recommended retail B43 adjusted for equipment differences, eff. on May 1st, 1996.

Final prices are set by dealers.

- Major options: S (standard). Option price. NA (not available)

# Audi AG A6

Date: 15.05.1996

Model/Variant	L		NL		OE		P		SW		UK	
	FL		G		Schilling		Esc.		Skr.		£	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
<b>Audi A6</b> <b>2.6 l, 150 hp</b>												
Recommended												
retail price 0596	1.021.412	888.184	74.730	48.087	432.785	316.363	7.182.082	4.402.347	244.120	195.296	20.561	17.499
Price ECU	26.007	22.615	34.982	22.510	32.204	23.541	36.629	22.452	28.601	22.880	24.766	21.078
Price index	105,0	107,3	141,2	106,8	130,0	111,7	147,9	106,5	115,5	108,6	100,0	100,0
Major options												
- air conditioning	70.000	60.870	8.289	7.054	37.590	25.606	s	s	17.200	13.760	1.987	1.691
- autom. gear box	59.000	51.304	5.300	4.511	28.850	21.089	n.a.	n.a.	15.500	12.400	1.128	960
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	23.736	20.640	1.325	1.128	9.173	7.056	129.987	111.100	6.375	5.100	0	0
Other information												
- warranty condition (years)	1		1		1		1		1		3	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost incl. included	no		no		yes		no		yes		no	
1 ECU =	FL	39,2740	G	2,1363	Schilling	13,4389	Esc.	196,0750	Skr.	8,5355	£	0,8302
Mai. 2nd 1996												

- Prices are based on recommended retail B43 adjusted for equipment differences, eff. on May 1st, 1996.

Final prices are set by dealers.

- Major options: S (standard). Option price. NA (not available)

***S E A T***



MODEL / COUNTRY
-----------------

**MARBELLA 903 c.e. 3 DOORS 5 SPEED 903 c.c.**  
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax	excl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	incl. tax	excl. tax
PRICE INDEX	incl. tax	excl. tax
AUTOMATIC GEARBOX		
POWER STEERING		
AIR BAG		
AIR CONDITIONING		
ABS		
RIGHT-HAND DRIVE (*) IN COUNTRY C.		
RIGHT-HAND DRIVE (*) IN ECU C.		
WARRANTY CONDITIONS (YEARS)		
FREE ROADSIDE DELIVERY COSTS INCLUDED		
E.C.U. RATE CHANGE MAY 96		

**COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS**

B	D	E	F	IRL	I
903	903 BESITO	903 C.E.	903		903 SPECIAL
196.665	9.561	673.977	31.177		9.439.350
237.965	10.995	825.000	37.600		11.085.800
5.008	5.005	4.244	4.833		4.848
6.059	5.756	5.195	5.829		5.693
117,99%	117,94%	100,00%	113,89%		114,23%
116,64%	110,80%	100,00%	112,21%		109,60%
N.A.	N.A.	N.A.	N.A.		N.A.
N.A.	N.A.	N.A.	N.A.		N.A.
N.A.	N.A.	N.A.	N.A.		N.A.
N.A.	N.A.	N.A.	N.A.		N.A.
N.A.	N.A.	N.A.	N.A.		N.A.
243.950	11.272	849.482	38.580		11.373.783
6.211	5.901	5.349	5.981		5.841
1	1	1	1		1
NO	NO	YES	YES		NO
NO	NO	YES	YES		NO
39.274	1.91019	158,81	6,45053	0,800824	1947,11

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).





## COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY
-----------------

MARBELLA 903 c.e. 3 DOORS 5 SPEED 903 c.c.  
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax incl. tax
PRICE	excl. tax incl. tax
INDEX	
AUTOMATIC GEARBOX	
POWER STEERING	
AIR BAG	
AIR CONDITIONING	
ABS	
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE MAY 96	

L	NL	OE	P	SW	UK
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903 903 SPECIAL

185,848	10,073				
213,725	12,995				
4,732	4,715				
5,442	6,083				
111,50%	111,11%				
104,75%	117,10%				
N.A.	N.A.				
N.A.	N.A.				
N.A.	N.A.				
N.A.	N.A.				
N.A.	N.A.				
219,413	13,342				
5,587	6,246				
1	1				
NO	NO				
NO	NO				
39,274	2,13626	13,4389	196,075	8,53549	0,830209

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



# COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY
-----------------

## IBIZA 1.4 CLX TWC 3 DOORS 5 SPEED 1.391 c.c.

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE MAY 96	

B	D	E	F	IRL	I
1.4 CLX	1.4 CLX	1.4 PASSION	1.4 CLX	1.4 CLX	1.4 JINGLE
306.703	16.886	1.264.678	53.081	6.062	15.178.866
386.600	20.720	1.595.000	67.400	9.615	18.814.850
7.809	8.840	7.963	8.229	7.570	7.796
9.844	10.847	10.043	10.449	12.006	9.663
107,72%	121,94%	109,85%	113,51%	104,42%	107,53%
101,87%	112,25%	103,94%	108,13%	124,25%	100,00%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	46.875	2.114	224	615.000
S	S	57.656	2.550	345	731.850
S	S	295	328	280	316
S	S	363	395	431	376
19.251	S	78.125	2.985	390	1.135.000
23.294	S	96.094	3.600	600	1.350.650
490	S	492	463	487	583
593	S	605	558	749	694
37.491	1.713	117.188	6.053	748	1.755.000
45.364	1.970	144.141	7.300	1.150	2.088.450
955	897	738	938	933	901
1.155	1.031	908	1.132	1.436	1.073
35.483	1.278	109.375	5.556	702	1.660.000
42.935	1.470	134.531	6.700	1.080	1.975.400
903	669	689	861	877	853
1.093	770	847	1.039	1.349	1.015
423.305	22.458	1.743.504	73.473	10.557	20.604.345
10.778	11.757	10.979	11.390	13.182	10.582
1	1	1	1	1	1
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
39.274	1.91019	158.81	6.45053	0.800824	1947,11

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).



# COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY
-----------------

## IBIZA 1.4 CLX TWC 3 DOORS 5 SPEED 1.391 c.c.

VERSION NAME	excl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	incl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
PRICE IN COUNTRY CURRENCY	incl. tax
PRICE INDEX	excl. tax
incl. tax	incl. tax
AUTOMATIC GEARBOX	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
POWER STEERING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	incl. tax
WARRANTY CONDITIONS (YEARS)	incl. tax
FREE ROADSIDE DELIVERY COSTS INCLUDED	incl. tax
E.C.U. RATE CHANGE MAY 96	incl. tax

L	NL	OE	P	SW	UK
1.4 CLX	1.4 CLX	1.4 CLX	1.4 S	1.4 CLX	1.4 CLS
305.690	17.764	110.548	1.421.444	66.427	6.360
389.000	25.395	145.300	2.384.000	99.800	8.195
7.784	8.315	8.226	7.249	7.782	7.661
9.905	11.888	10.812	12.159	11.692	9.871
107,37%	114,70%	113,47%	100,00%	107,35%	105,68%
102,50%	123,02%	111,89%	125,83%	121,00%	102,15%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	729	4.281	S	S	S
S	1.185	5.600	S	S	S
S	341	319	S	S	S
S	555	417	S	S	S
S	1.076	6.498	113.170	S (DRIVER)	S (DRIVER)
S	1.750	8.500	134.800	S (DRIVER)	S (DRIVER)
S	504	484	577	S (DRIVER)	S (DRIVER)
S	819	632	687	S (DRIVER)	S (DRIVER)
25.652	2.182	17.508	169.608	8.428	715
29.500	3.550	22.900	202.000	11.900	840
653	1.021	1.303	865	987	861
751	1.662	1.704	1.030	1.394	1.012
34.348	2.044	12.183	160.185	6.304	677
39.500	3.325	15.935	190.800	8.900	795
875	957	907	817	739	815
1.006	1.556	1.186	973	1.043	958
426.056	27.659	158.397	2.627.824	109.308	8.988
10.848	12.948	11.786	13.402	12.806	10.826
1	1	1	1	2	1
NO	NO	YES	YES	NO	YES
NO	NO	YES	YES	NO	YES
39.274	2.13626	13.4389	196.075	8.53549	0.830209

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors).  
Major options: S (standard), Option Price, NA (non available).



# COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY
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## CORDOBA 1.6 CLX TWC 4 DOORS 5 SPEED 1.595 c.c.

VERSION NAME	1.6 CLX	1.6 CLX	1.6 DREAM	1.6 CLX	1.6 CLX	1.6 CLX	1.6 CLX
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	392.946	20.713	1.632.709	69.374	7.983	18.901.042	1.6 CLX
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	475.465	24.220	2.047.678	84.500	12.570	23.521.300	1.6 CLX
PRICE IN COUNTRY CURRENCY	10.005	10.844	10.281	10.755	9.969	9.707	1.6 CLX
PRICE INDEX	12.106	12.679	12.894	13.100	15.696	12.080	1.6 CLX
AUTOMATIC GEARBOX	109,02%	118,15%	112,02%	117,19%	108,62%	105,77%	1.6 CLX
POWER STEERING	102,80%	107,67%	109,49%	111,24%	133,29%	102,58%	1.6 CLX
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	1.6 CLX
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	S	S	S	S	S	1.6 CLX
AIR CONDITIONING IN COUNTRY CURRENCY	19.273	S	78.125	2.985	390	1.165.000	1.6 CLX
AIR CONDITIONING IN COUNTRY CURRENCY	23.320	S	96.094	3.600	600	1.386.350	1.6 CLX
ABS IN COUNTRY CURRENCY	491	S	492	463	487	598	1.6 CLX
ABS IN COUNTRY CURRENCY	594	S	605	558	749	712	1.6 CLX
WARRANTY CONDITIONS (YEARS)	37.531	1.278	117.188	6.053	748	1.800.000	1.6 CLX
FREE ROADSIDE DELIVERY COSTS INCLUDED	45.413	1.470	144.141	7.300	1.150	2.142.000	1.6 CLX
E.C.U. RATE CHANGE MAY 96	956	669	738	938	933	924	1.6 CLX
	1.156	770	908	1.132	1.436	1.100	1.6 CLX
	35.522	1.713	109.375	5.556	702	1.695.000	1.6 CLX
	42.982	1.970	134.531	6.700	1.080	2.017.050	1.6 CLX
	904	897	689	861	877	871	1.6 CLX
	1.094	1.031	847	1.039	1.349	1.036	1.6 CLX
	510.700	25.876	2.195.354	90.325	13.346	25.317.872	1.6 CLX
	13.004	13.546	13.824	14.003	16.665	13.003	1.6 CLX
	1	1	1	1	1	1	1.6 CLX
	NO	NO	YES	YES	NO	NO	1.6 CLX
	NO	NO	YES	YES	NO	NO	1.6 CLX
	39.274	1.91019	158,81	6,45053	0,800824	1947,11	1.6 CLX

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors).  
Major options: S (standard), Option Price, NA (non available).



# COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL / COUNTRY
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L	NL	OE	P	SW	UK
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## CORDOBA 1.6 CLX TWC 4 DOORS 5 SPEED 1.595 c.c.

VERSION NAME	1.6 CLX	1.6 CLX	1.6 CLX	1.6 GLX	1.6 CLX
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	378.298	20.530	132.491	78.335	8.619
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	462.500	29.895	177.000	122.400	10.775
PRICE IN COUNTRY CURRENCY	9.632	9.610	9.859	9.178	10.382
PRICE INDEX	11.776	13.994	13.171	14.340	12.979
AUTOMATIC GEARBOX	104,95%	104,71%	107,42%	100,00%	113,13%
POWER STEERING	100,00%	118,83%	111,84%	121,77%	110,21%
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	N.A.	N.A.	N.A.		N.A.
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	S	S	S (DRIVER)	S
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	1.076	6.651	S (DRIVER)	S (DRIVER)
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	1.750	8.700	S (DRIVER)	S (DRIVER)
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	504	495	S (DRIVER)	S (DRIVER)
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	819	647	S (DRIVER)	S (DRIVER)
AIR CONDITIONING IN COUNTRY CURRENCY	27.826	2.182	17.508	8.630	715
AIR CONDITIONING IN COUNTRY CURRENCY	32.000	3.550	22.900	11.900	840
AIR CONDITIONING IN COUNTRY CURRENCY	709	1.021	1.303	1.011	861
AIR CONDITIONING IN COUNTRY CURRENCY	815	1.662	1.704	1.394	1.012
AIR CONDITIONING IN COUNTRY CURRENCY	35.652	2.044	12.183	6.454	677
AIR CONDITIONING IN COUNTRY CURRENCY	41.000	3.325	15.935	8.900	795
AIR CONDITIONING IN COUNTRY CURRENCY	908	957	907	756	815
AIR CONDITIONING IN COUNTRY CURRENCY	1.044	1.556	1.186	1.043	958
RIGHT-HAND DRIVE (*) IN COUNTRY C.	498.101	32.201	190.312	132.289	11.544
RIGHT-HAND DRIVE (*) IN COUNTRY C.	12.683	15.074	14.161	15.499	13.906
WARRANTY CONDITIONS (YEARS)	1	1	1	2	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	NO	YES
E.C.U. RATE CHANGE MAY 96	NO	NO	YES	NO	YES
E.C.U. RATE CHANGE MAY 96	39,274	2,13626	13,4389	8,53549	0,830209

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors).  
Major options: S (standard), Option Price, NA (non available).



MODEL / COUNTRY
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**TOLEDO 1.8 TWC GL 5 DOORS 5 SPEED 1.781 c.c.**  
VERSION NAME

RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax
	incl. tax
PRICE INDEX	excl. tax
	incl. tax
AUTOMATIC GEARBOX	
POWER STEERING	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIRBAG DRIVER & PASSENGER	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
AIR CONDITIONING	incl. tax
IN COUNTRY CURRENCY	excl. tax
ABS	incl. tax
ABS	incl. tax
IN COUNTRY CURRENCY	excl. tax
IN COUNTRY CURRENCY	incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE MAY 96	

**COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS**

B	D	E	F	IRL	I
1.8 SE	1.8 SE	1.8 SE	1.8 SE	1.8 SE	1.8 SE
463.901	22.456	1.797.511	82.380	8.741	23.505.350
561.320	28.195	2.296.000	99.350	14.335	27.733.900
11.812	11.756	11.319	12.771	10.915	12.072
14.292	14.760	14.458	15.402	17.900	14.244
109,33%	108,81%	104,77%	118,21%	101,03%	111,74%
105,12%	108,56%	106,33%	113,28%	131,65%	104,76%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	S	S	S	S
19.101	S	78.125	3.234	S	1.458.360
23.112	S	100.000	3.900	S	1.735.450
486	S	492	501	S	749
588	S	630	605	S	891
56.353	1.939	150.313	7.214	956	2.255.000
68.187	2.230	192.400	8.700	1.470	2.683.450
1.435	1.015	946	1.118	1.193	1.158
1.736	1.167	1.212	1.349	1.836	1.378
45.620	S	138.281	7.214	748	2.075.000
55.200	S	177.000	8.700	1.150	2.469.250
1.162	S	871	1.118	933	1.066
1.406	S	1.115	1.349	1.436	1.268
596.555	29.973	2.446.403	105.118	15.143	29.437.287
15.190	15.691	15.405	16.296	18.910	15.118
I	I	I	I	I	I
NO	NO	YES	YES	NO	NO
NO	NO	YES	YES	NO	NO
39.274	1.91019	158,81	6.45053	0.800824	1947,11

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors).  
Major options: S (standard), Option Price, NA (non available).



MODEL / COUNTRY
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# **TOLEDO 1.8 TWC GL 5 DOORS 5 SPEED 1.781 c.c.**

VERSION NAME	
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	excl. tax incl. tax
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	excl. tax incl. tax
PRICE INDEX	excl. tax incl. tax
AUTOMATIC GEARBOX	
POWER STEERING	
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	excl. tax incl. tax
AIRBAG DRIVER & PASSENGER IN ECU CURRENCY	excl. tax incl. tax
AIR CONDITIONING IN COUNTRY CURRENCY	excl. tax incl. tax
AIR CONDITIONING IN ECU CURRENCY	excl. tax incl. tax
ABS IN COUNTRY CURRENCY	excl. tax incl. tax
ABS IN ECU CURRENCY	excl. tax incl. tax
RIGHT-HAND DRIVE (*) IN COUNTRY C.	
RIGHT-HAND DRIVE (*) IN ECU C.	
WARRANTY CONDITIONS (YEARS)	
FREE ROADSIDE DELIVERY COSTS INCLUDED	
E.C.U. RATE CHANGE MAY 96	

# **COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS**

L	NL	OE	P	SW	UK
1.8 SE	1.8 SE	1.8 SE	1.8 SE	1.8 SE	1.8 SE (ABS)
464.348	23.664	162.705	2.118.335	92.999	9.232
534.000	34.995	217.500	3.939.800	134.800	13.095
11.823	11.077	12.107	10.804	10.896	11.120
13.597	16.381	16.184	20.093	15.793	15.773
109,44%	102,53%	112,06%	100,00%	100,85%	102,93%
100,00%	120,48%	119,03%	147,78%	116,15%	116,01%
N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
S	S	S	S	S	S
19.130	1.076	6.532	98.623	S	S (DRIVER)
22.000	1.750	8.700	117.400	S	S (DRIVER)
487	504	486	503	S	S (DRIVER)
560	819	647	599	S	S (DRIVER)
55.217	2.886	17.192	221.884	9.771	S
63.500	4.695	22.900	264.100	13.500	S
1.406	1.351	1.279	1.132	1.145	S
1.617	2.198	1.704	1.347	1.582	S
25.652	2.455	13.566	171.910	6.442	S
29.500	3.995	18.070	204.600	8.900	S
653	1.149	1.009	877	755	S
751	1.870	1.345	1.043	1.043	S
567.487	37.337	230.820	4.210.184	143.973	13.968
14.449	17.478	17.176	21.472	16.868	16.825
1	1	1	1	2	1
NO	NO	YES	YES	NO	YES
NO	NO	YES	YES	NO	YES
39,274	2,13626	13,4389	196,075	8,53549	0,830209

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors).  
Major options: S (standard), Option Price, NA (non available).

*DAIHATSU MOTOR CC.*



MODEL/VARIANT	MS	B		D		Esp		F		Irl		I
Description	Currency	BEF		DM		Ptas		FF		Ir£		Lit
DAIHATSU CHARADE 1.3ℓ 3door 24D. 5W/T *		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended retail price		429,323	354,812	22,086	19,205	N/A	N/A	71,633	59,397	N/A	N/A	N/A
Major options:												
-Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Automatic gearbox		N/A	N/A	2,100	1,826	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Power steering		S	S	S	S	N/A	N/A	S	S	N/A	N/A	N/A
-ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Air bag		N/A	N/A	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand drive		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Other information:												
• Warranty condition	No. of years	3	3	3	3	—	—	3	—	—	—	—
• Free roadside assistance	• Yes / No	No	No	No	No	—	—	No	—	—	—	—
• Delivery costs included	• Yes / No	No	No	No	No	—	—	No	—	—	—	—

—Prices are recommended retail prices, effective on 1st May 1996. Final prices are set by dealers.

—Recommended price : adjusted for equipment differences (including the number of doors)

1) Recommended retail prices in Austria are set as basic price.

2) Recommended retail prices in Austria are only available to customers in the market.

3) Recommended retail prices of other member states except Austria are all adjusted for equipments, assuming equally equipped models as Austria are offered in those member states.

—Major options : S (standard) , Option price, N/A (not available), +CH(+CHARGE).

\* The grade marks of B,F,Lux are TS, that of UK and Austria are CX, that of NL is RTi, and that of D is TX.

MODEL/VARIANT	MS	L		NL	P		UK		Austria		Sweden	
Description	Currency	Lux F		G	Esc		£ Stg		ATS		SEK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
DAIHATSU CHARADE 1.3ℓ 3door 2WD. 5M/T *												
Recommended retail price		408,034	354,812	27,908	19,239	N/A	N/A	9,584	8,157	149,899	115,663	N/A
Major options:												
-Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Automatic gearbox		N/A	N/A	2,575	1,583	N/A	N/A	995	847	N/A	N/A	N/A
-Power steering		S	S	S	S	N/A	N/A	S	S	S	N/A	N/A
-ABS		N/A	N/A	N/A	N/A	N/A	N/A	995	847	14,900	11,497	N/A
-Air bag		N/A	N/A	N/A	N/A	N/A	N/A	595	506	S	N/A	N/A
Right-hand drive		N/A	N/A	N/A	N/A	N/A	N/A	S	S	N/A	N/A	N/A
Other information:	No. of years	3	3	3	—	—	3	3	3	—	—	—
• Warranty condition	Yes / No	No	No	No	—	—	Yes	No	No	—	—	—
• Free roadside assistance	Yes / No	No	No	No	—	—	No	Yes	Yes	—	—	—
• Delivery costs included	Yes / No	No	No	No	—	—	No	No	Yes	—	—	—

—Prices are recommended retail prices, effective on 1st May 1996. Final prices are set by dealers.

—Recommended price : adjusted for equipment differences (including the number of doors)

1) Recommended retail prices in Austria are set as basic price.

2) Recommended retail prices in Austria are only available to customers in the market.

3) Recommended retail prices of other member states except Austria are all adjusted for equipments, assuming equally equipped models as Austria are offered in those member states.

—Major options : S (standard) , Option price, N/A (not available), +CH(+CHARGE).

\* The grade marks of B,F,Lux are TS, that of UK and Austria are CX, that of NL is RTi, and that of D is TX.

# ***H O N D A   M O T O R   E U R O P E***

L.T.D.

## MANUFACTURER: HONDA

CIVIC 3D 1.4 S	MS Currency	Belgium		Germany		Spain		France		Ireland		Italy	
		BLF		DM		Peset		FF		Ir. £		Lira	
Recommended Retail Price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Major Options:													
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		35,000	28,925	1,800	1,565	121,951	121,951	6,000	4,975	NA	NA	2,000,000	1,680,672
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Dual)		S	S	S	S	NA	NA	S	S	NA	NA	NA	NA
Right-hand Drive		497,759	420,271	24,210	20,441	1,699,426	1,699,426	81,754	69,027	-	-	24,677,672	20,836,024
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no

ACCORD 4D 2.0i LS	MS Currency	Belgium		Germany		Spain		France		Ireland		Italy	
		FB		DM		Peset		FF		Ir. £		Lira	
Recommended Retail Price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Major Options:													
- air conditioning		NA	NA	NA	NA	NA	NA	8,000	6,633	NA	NA	NA	NA
- automatic gearbox		38,000	31,405	1,800	1,565	132,813	132,813	8,000	6,633	1,255	817	NA	NA
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- SRS		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		761,837	646,332	37,054	31,436	2,613,536	2,613,536	125,127	106,156	-	-	37,770,040	32,043,589
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes
- delivery cost included	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no

Prices are recommended retail prices, effective on 1 May 1996. Final prices are set by dealers.  
 Description: general variant description in relation to reference country (including the number of doors)  
 Recommended price: adjusted for equipment differences  
 Major options: S (standard), Option value, NA (not available as a Factory Option)  
 \* Denmark, Finland and Greece not for publication

## MANUFACTURER: HONDA

CIVIC 3D 1.4 S	MS Currency	Luxembourg		Netherlands		Austria		Portugal		Sweden		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		503,571	437,984	33,618	22,798	184,153	141,041	3,231,120	2,142,345	130,926	94,351	10,207	8,569
Major Options:													
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		33,263	28,924	3,000	1,844	17,000	13,000	200,000	170,940	10,000	7,840	900	766
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Driver Side)		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		497,759	420,271	27,075	22,860	170,325	143,810	2,485,055	2,098,199	108,179	91,338	-	-
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no
- delivery cost included	yes/no	yes	yes	yes	yes	yes	yes	no	no	no	no	no	no

ACCORD 4D 2.0i LS	MS Currency	Luxembourg		Netherlands		Austria		Portugal		Sweden		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		784,380	683,603	49,410	32,807	289,030	217,992	5,339,514	3,169,160	190,922	141,757	15,789	13,347
Major Options:													
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		36,114	31,403	3,500	2,151	NA	NA	NA	NA	12,000	9,400	1,000	851
- power steering		S	S	S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S	S	S
- SRS		S	S	S	S	S	S	S	S	S	S	S	S
Right-hand Drive		761,837	646,332	41,439	35,156	260,688	221,164	3,803,463	3,226,806	165,571	140,469	-	-
Other Information													
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	yes	yes	no	no	yes	yes	yes	yes	yes	yes	no	no
- delivery cost included	yes/no	yes	yes	yes	yes	yes	yes	no	no	no	no	no	no

Prices are recommended retail prices, effective on 1 May 1996. Final prices are set by dealers.  
Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option value, NA (not available as a Factory Option)

\* Denmark, Finland and Greece not for publication

*MAZDA*

*MOTOR*

*CORPORATION*

Manufacturer : Mazda Motor Corporation

May 1, 1996

MODEL/VARIANT	MS Currency	B**		D		E		F		Irl		Li ra	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 121 4NB 1.3L M5 LX													
Recommended Retail Price		393,524	325,227	22,740	19,774	NA	NA	86,000	71,310	12,275	8,026	22,445,150	17,861,500
Major Options													
Air Conditioning		55,000	45,455	NA	NA			NA	NA	NA	NA	2,600,000	2,184,800
Automatic Gearbox		NA	NA	NA	NA			NA	NA	NA	NA	NA	NA
Power Steering		NA	NA	S	S			S	S	S	S	S	S
ABS		NA	NA	1,500	1,304			NA	NA	NA	NA	1,844,500	1,550,000
Air Bag		NA	NA	NA	NA			NA	NA	NA	NA	NA	NA
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km							36months/100,000km	
Free Roadside Assistance	Yes/No	No	No	Yes	Yes			Yes	Yes	Yes	Yes	Yes	Yes
Delivery Costs Included	Yes/No	No	No	No	No			No	No	No	No	Yes	Yes

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side only

- \* DK, GR and SU not for publication.

- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS	L		NL**		OE		P**		SW		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description	Currency	L F		G		A S		E sc		SK r		£	
Mazda 121													
4NB 1.3L M5 LX													
Recommended Retail Price		375,964	326,927	30,085	20,577	NA	NA	2,546,000	1,699,443	NA	NA	NA	NA
Major Options													
Air Conditioning		52,273	45,455	NA	NA	NA	NA	NA	NA				
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA				
Power Steering		NA	NA	1,250	768	NA	NA	S	S				
ABS		NA	NA	NA	NA	NA	NA	NA	NA				
Air Bag		NA	NA	NA	NA	NA	NA	NA	NA				
Right-hand Drive													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km		36months/100,000km				36months/100,000km					
Free Roadside Assistance	Yes/No	No		No				No					
Delivery Costs Included	Yes/No	Yes		No				No					

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side only
- \* DK, GR and SU not for publication.
- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.



MODEL/VARIANT	MS	B**		D		E		F		Irl		I	
		F B		D M		Peseta		F F		Ir £		Li re	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 323													
5HB 1.5L M5 GLX													
Recommended Retail Price		570,339	471,353	29,540	25,687	2,629,500	2,137,805	102,100	84,660	15,704	10,269	30,568,250	24,687,800
Major Options													
Air Conditioning		48,500	40,083	2,500	2,174	214,000	184,483	9,000	7,460	NA	NA	2,082,500	1,750,000
Automatic Gearbox		NA	NA	2,050	1,783	NA	NA	NA	NA	NA	NA	NA	NA
Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
ABS		35,000	28,926	1,500	1,304	NA	NA	NA	NA	933	610	3,647,350	3,065,000
Air Bag		S	S	S	S	S	S	NA	NA	977	639	(incl. Air Bag)	(incl. Air Bag)
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km
Free Roadside Assistance	Yes/No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Delivery Costs Included	Yes/No	No	No	No	No	Yes	Yes	No	No	No	No	Yes	Yes

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side and Passenger's side

- \* DK, GR and SU not for publication.

- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS	L		NL**		OE		P**		SW		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Description	Currency	L F	L F	G	G	A S	A S	E sc	E sc	SK r	SK r	£	£
Mazda 323													
5HB 1.5L M5 GLX													
Recommended Retail Price		544,011	473,053	40,595	26,852	222,400	171,605	4,127,000	2,812,018	NA	NA	13,152	11,193
Major Options													
Air Conditioning		46,095	40,083	NA	NA	18,651	14,391	NA	NA			1,295	1,102
Automatic Gearbox		NA	NA	NA	NA	NA	NA	NA	NA			NA	NA
Power Steering		S	S	S	S	S	S	S	S			S	S
ABS		33,264	28,926	2,950	1,813	S	S	NA	NA			NA	NA
Air Bag		S	S	2,850	1,752	S	S	NA	NA			S	S
Right-hand Drive													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km			36months/100,000km	
Free Roadside Assistance	Yes/No	No	No	No	No	No	No	No	No			Yes	
Delivery Costs Included	Yes/No	Yes	Yes	No	No	No	No	No	No			No	

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side and Passenger's side
- \* DK, GR and SU not for publication.
- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT Description	MS Currency	B*		D		E		F		Irl		I	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 626 5HB 1.8L M5 GLX													
Recommended Retail Price		685,150	566,241	33,900	29,478	NA	NA	122,890	101,899	17,841	11,666	NA	NA
Major Options													
Air Conditioning		49,900	41,240	2,500	2,174			9,000	7,460	NA	NA		
Automatic Gearbox		40,000	33,058	2,150	1,870			NA	NA	1,330	870		
Power Steering		S	S	S	S			S	S	S	S		
ABS		S	S	S	S			S	S	1,100	719		
Air Bag		S	S	S	S			NA	NA	S	S		
Right-hand Drive													
Please refer to the information given below under the heading "Right-hand drive".													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	Yes	36months/100,000km			Yes	36months/100,000km	Yes	36months/100,000km		
Free Roadside Assistance	Yes/No	No	No	No	No			No	No	No	No		
Delivery Costs Included	Yes/No	No	No	No	No			No	No	No	No		

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Both driver & passenger side for OE, D, B, Lux, SW, SU, and DK  
: Driver's side only for F, IRL, NL, and UK
- \* DK, GR and SU not for publication.
- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS	L		NL**		OE		P**		SW		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Mazda 626	Currency												
5HB 1.8L M5 GLX													
Recommended Retail Price		653,130	567,941	46,560	30,704	272,100	208,028	NA	NA	178,400	131,115	14,101	12,001
Major Options													
Air Conditioning		47,426	41,240	NA	NA	19,943	15,247					1,395	1,187
Automatic Gearbox		38,017	33,058	NA	NA	NA	NA					NA	NA
Power Steering		S	S	S	S	S	S					S	S
ABS		S	S	3,050	1,875	S	S					S	S
Air Bag		S	S	1,750	1,076	NA	NA					S	S
Right-hand Drive													
Other Informations													
Warranty Conditions	No of Years	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km	36months/100,000km					36months/100,000km	
Free Roadside Assistance	Yes/No	No	No	No	No	No	No			No	No	Yes	
Delivery Costs Included	Yes/No	Yes	Yes	No	No	No	No			No	No	No	

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Both driver & passenger side for OE, D, B, Lux, SW, SU, and DK

: Driver's side only for F, IRL, NL, and UK

- \* DK, GR and SU not for publication.

- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

***MITSUBISHI***

***MOTORS EUROPE*** B.V.

**MANUFACTURER: MITSUBISHI MOTORS CORPORATION**

**DATE: MAY 1, 1996**

Model/Variant	MS	B		D		E		F		IRL		I
Description	Currency	BFR		DM		PTA		FF		IRL		LIT
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	
Colt		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Excl.
13 GLX												Tax
Recommended Retail Price		486,810	402,322	23,490	20,426	NA	NA	NA	NA	NA	NA	NA
Major Options												
* Air Conditioner		62,000	51,240	2,990	2,600	NA	NA	NA	NA	NA	NA	NA
* Automatic Gearbox		45,000	37,130	2,200	1,913	NA	NA	NA	NA	NA	NA	NA
* Power Steering		S	S	S	S	NA	NA	NA	NA	NA	NA	NA
* ABS		NA	NA	1,650	1,434	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		18,000	14,876	S	S	NA	NA	NA	NA	NA	NA	NA
* Passenger Airbag		11,000	9,091	S	S	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		S		NA
Other Information												
*Warranty Condition	No. of Years	3	3	3	3	NA	NA	NA	NA	NA	NA	NA
*Free Roadside Assistance	Yes/No	YES	YES	YES	YES	NA	NA	NA	NA	NA	NA	NA
*Delivery Cost Included	Yes/No	YES	YES	NO	NO	NA	NA	NA	NA	NA	NA	NA

- Prices are recommended retail prices, effective on 1 May 1996. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

**MANUFACTURER: MITSUBISHI MOTORS CORPORATION**

**DATE: MAY 1, 1996**

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Colt		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
13 GLX													
Recommended Retail Price		462,608	402,268	31,225	21,278	176,195	138,736	2,918,001	2,055,286	NA	NA	10,479	8,918
Major Options													
* Air Conditioner		58,925	51,239	NA	NA	29,040	24,200	400,000	341,880	NA	NA	1,411	1,201
* Automatic Gearbox		42,768	37,190	2,800	1,720	NA	NA	NA	NA	NA	NA	850	723
* Power Steering		S	NA	S	S	S	S	S	S	NA	NA	S	S
* ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
* Driver Airbag		17,107	14,876	S	S	S	S	S	S	NA	NA	NA	NA
* Passenger Airbag		10,454	9,090	NA	NA	S	S	NA	NA	NA	NA	800 *)	680 *)
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
*Warranty Condition	No. of Years	3	3	3	3	3	3	3	3	NA	NA	3	3
*Free Roadside Assistance	Yes/No	YES	YES	YES	YES	YES	YES	YES	YES	NA	NA	YES	YES
*Delivery Cost Included	Yes/No	YES	YES	NO	NO	YES	YES	YES	YES	NA	NA	NO	NO

- Prices are recommended retail prices, effective on 1 May 1996. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

\*) price includes

electrical sunroof

**MANUFACTURER: MITSUBISHI MOTORS CORPORATION**

DATE: MAY 1, 1996

Model/Variant	MS	B		D		E		F		IRL		I	
Description	Currency	BFR		DM		PTA		FF		IRL		LIT	
Mitsubishi Carisma 5 dr-1.6 GLX		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
		628,710	519,595	31,990	27,817	NA	NA	NA	NA	15,550	9,604	30,588,000	25,704,202
		58,500	48,347	NA	NA	NA	NA	NA	NA	1,500	981	S	S
		45,000	37,190	2,500	2,174	NA	NA	NA	NA	1,100	719	3,000,000	2,521,008
		S	S	S	S	NA	NA	NA	NA	S	S	S	S
		NA	NA	S	S	NA	NA	NA	NA	1,200	784	NA	NA
		S	S	S	S	NA	NA	NA	NA	S	S	3,100,000*	2,605,042
		24,000	19,835	S	S	NA	NA	NA	NA	600	392	3,100,000*	2,605,042
Right Hand Drive		NA		NA		NA		NA		S		NA	
Other Information													
*Warranty Condition	No.of Years	3		3		NA	NA	NA	NA	3		3	
*Free Roadside Assistance	Yes/No	Yes		Yes		NA	NA	NA	NA	Yes		Yes	
*Delivery Cost Included	Yes/No	Yes		No		NA	NA	NA	NA	No		Yes	

- Prices are recommended retail prices, effective on May 1, 1995. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

\* only available as package: passenger airbag and ABS



**MANUFACTURER: MITSUBISHI MOTORS CORPORATION**

DATE: MAY 1, 1996

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi Carisma 5 dr-1.6 GLX		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
		598,494	520,403	39,395	26,299	242,800	188,217	3,963,000	2,515,197	163,125	121,441	11,849	10,084
Recommended Retail Price													
Major Options													
* Air Conditioner		55,600	48,347	1,000	851	27,720	23,100	S	S	8,900	7,120	1,351	1,150
* Automatic Gearbox		42,770	37,190	3,000	1,844	NA	NA	250,000	207,500	9,500	7,600	900	766
* Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		NA	NA	NA	NA	14,000	10,802	S	S	5,900	4,720	1500*	1,276
* Driver Airbag		S	S	S	S	S	S	S	S	S	S	S	S
* Passenger Airbag		22,800	19,835	800	492	S	S	S	S	NA	NA	800**	681
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
*Warranty Condition	No. of Years	3		3	3			3	3	3	3	3	3
*Free Roadside Assistance	Yes/No	Yes		Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	Yes		No	No	Yes		Yes	Yes	No	No	No	No

- Prices are recommended retail prices, effective on May 1, 1995. Final prices are set by dealers.

\* price includes electric sunroof and passenger airbag

- Recommended price : Adjusted for equipment differences.

\*\*price includes electric sunroof

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: MAY 1, 1996

Model/Variant	MS	B		D		E		F		IRL		I	
Description	Currency	BFR		DM		PTA		FF		IRL		LIT	
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Pajero/Montero		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
2.8 TD GLS Wagon													
Recommended Retail Price		1,426,260	1,178,727	64,900	56,435	5,478,425	4,490,512	240,376	199,317	37,577	27,241	72,527,480	60,947,462
Major Options													
* Air Conditioner		63,500	52,697	3,690	3,209	S	S	12,200	10,116	1,500	913	S	S
* Automatic Gearbox		60,000	49,587	2,600	2,261	NA	NA	9,200	7,629	1,500	913	NA	NA
* Power Steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		55,000	45,455	S	S	NA	NA	S	S	1,500	913	S	S
* Driver Airbag		S	S	S	S	NA	NA	NA	NA	S	S	S	S
* Passenger Airbag		S	S	S	S	NA	NA	NA	NA	600	365	S	S
Right Hand Drive		NA		NA		NA		NA		S		NA	
Other Information													
*Warranty Condition	No. of Years	3	3	3	3	3	3	3	3	3	3	3	3
*Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

MANUFACTURER: MITSUBISHI MOTORS CORPORATION

DATE: MAY 1, 1996

Model/Variant	MS	L		NL		OE		P		SW		UK	
Description	Currency	LFR		HFL		ATS		ESC		SEK		UKL	
Mitsubishi		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Pajero/Montero		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
2.8 TD GLS Wagon													
Recommended Retail Price		1,355,536	1,178,727	113,887	70,785	592,705	433,264	7,191,378	5,572,652	NA	NA	28,561	24,411
Major Options													
* Air Conditioner		60,351	52,479	NA	NA	32,340	26,950	S	S	NA	NA	1,435	1,121
* Automatic Gearbox		57,025	49,587	3,500	2,151	22,000	16,082	NA	NA	NA	NA	710	604
* Power Steering		S	S	S	S	S	S	S	S	NA	NA	S	S
* ABS		52,273	45,455	NA	NA	S	S	S	S	NA	NA	3,100	2,638
* Driver Airbag		S	S	NA	NA	S	S	S	S	NA	NA	NA	NA
* Passenger Airbag		S	S	NA	NA	S	S	S	S	NA	NA	NA	NA
Right Hand Drive		NA		NA		NA		NA		NA		S	
Other Information													
*Warranty Condition	No. of Years	3		NA		3		3		NA		3	
*Free Roadside Assistance	Yes/No	Yes		NA		Yes		Yes		NA		Yes	
*Delivery Cost Included	Yes/No	Yes		NA		Yes		Yes		NA		No	

- Prices are recommended retail prices, effective on 1 May, 1996. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard), Option price, NA (Not Available)

- Delivery costs: delivery costs differ from country to country

***N I S S A N   E U R O P E*** S.A. / N.V.

**MANUFACTURER : NISSAN**

MODEL: MICRA	B		D		E		F		IRL		I	
CURRENCY	1.0 GX 3 DOOR		1.0 GX 3 DOOR		1.0 GX 3 DOOR		1.0 GX 3 DOOR		1.0 GX 3 DOOR		1.0 GX 3 DOOR	
	BFR		DM		PTA		CYP/A		IP		JIVE	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	387,000	319,835	19,810	17,226	1,564,505	1,271,955	64,555	53,528	11,161	7,298	18,560,900	15,597,395
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		1,950	1,696	140,000	113,821	7,700	6,385	N.A.		N.A.	
* AUTOMATIC GEARBOX	40,000	33,058	1,770	1,539	144,000	117,073	N.A.		1,195	988	N.A.	
* POWER STEERING	15,000	12,397	STD		N.A.		STD		425	351	N.A.	
* ABS	33,000	27,273	1,390	1,209	140,000	113,821	N.A.		N.A.		N.A.	
* AIRBAG DRIVER	14,000	11,570	STD		63,000	51,220	2,700	2,239	400	331	N.A.	
* AIRBAG PASSENGER	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.	
RIGHT HAND DRIVE **)	387,000	319,835	19,810	17,226	1,564,505	1,271,955	64,555	53,528	11,161	7,298	18,560,900	15,597,395
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES	

**COMMENTS :**

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES ( UK AS BENCHMARK)
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**\*\*)** PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

- REMARKS:**
- FRANCE: SELECTED MODEL IS 1.0 "CYP/A"
  - ITALY: SELECTED MODEL IS 1.0 "JIVE"
  - AUSTRIA: SELECTED MODEL IS 1.0 "FUNKY MOUSE"
  - GREECE: SELECTED MODEL IS 1.0 "SUPER JIVE"
  - IN PORTUGAL "GX" BASE VERSIONS IS CALLED "LX"

**MANUFACTURER : NISSAN**

MODEL: MICRA CURRENCY	L		NL		OE		P		SW		UK	
	1.0 GX 3 DOOR LFR		1.0 GX 3 DOOR DFL		1.0 GX 3 DOOR FUNKY MOUSE ATS		1.0 LX 3 DOOR PTE		1.0 GX 3 DOOR SEK		1.0 GX 3 DOOR GBP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	367,810	319,835	24,155	16,994	137,300	108,968	2,140,534	1,614,608	114,300	83,488	8,425	7,170
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		N.A.		N.A.		N.A.		N.A.		1,300	1,106
* AUTOMATIC GEARBOX	38,016	33,058	3,500	2,979	14,000	11,667	N.A.		9,000	7,200	N.A.	
* POWER STEERING	14,256	12,397	STD		5,000	4,167	N.A.		STD		N.A.	
* ABS	31,364	27,273	3,500	2,979	N.A.		N.A.		6,900	5,520	N.A.	
* AIRBAG DRIVER	13,306	11,570	750	638	STD		N.A.		STD		STD	
* AIRBAG PASSENGER	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.	
RIGHT HAND DRIVE **)	367,810	319,835	24,155	16,994	137,300	108,968	2,140,534	1,614,608	114,300	83,488	8,425	7,170
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		NO	

**COMMENTS :**

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES ( UK AS BENCHMARK)
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**\*\* ) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.**

**REMARKS :**

- FRANCE: SELECTED MODEL IS 1.0 "CYPRIA"
- ITALY: SELECTED MODEL IS 1.0 "JIVE"
- AUSTRIA: SELECTED MODEL IS 1.0 "FUNKY MOUSE"
- GREECE : SELECTED MODEL IS 1.0 "SUPER JIVE"
- IN PORTUGAL "GX" BASE VERSIONS IS CALLED "LX"

**MANUFACTURER : NISSAN**

MODEL: ALMERA CURRENCY	B		D		E		F		IRL		I	
	1.4 GX 5 DOOR BFR		1.4 GX 5 DOOR DM		1.4 GX 5 DOOR PTA		1.4 GX 5 DOOR FFR		1.4 GX 5 DOOR IP		1.4 GX 5 DOOR ITL	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	525,000	433,884	25,937	22,554	2,195,960	1,785,333	87,657	72,684	13,966	9,132	26,879,400	22,587,731
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		2,550	2,217	146,000	118,699	N.A.		N.A.		1,900,000	1,596,639
* AUTOMATIC GEARBOX	32,000	26,446	NA		N.A.		6,100	5,058	N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	39,900	32,975	1,390	1,209	N.A.		7,500	6,219	N.A.		N.A.	
* AIRBAG DRIVER	STD		STD		STD		STD		STD		N.A.	
* AIRBAG PASSENGER	18,000	14,876	STD		N.A.		4,500	3,731	N.A.		N.A.	
RIGHT HAND DRIVE **)	525,000	433,884	25,937	22,554	2,195,960	1,785,333	87,657	72,684	13,966	9,132	26,879,400	22,587,731
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS			
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES			
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO			

**COMMENTS:**

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES (UK AS BENCHMARK)
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: -FINLAND: SELECTED MODEL IS 1.4 GX 4 DOOR (5 DOOR NOT AVAILABLE).

**MANUFACTURER : NISSAN**

MODEL: ALMERA CURRENCY	L 1.4 GX 5 DOOR LFR		NL 1.4 GX 5 DOOR DFL		OE 1.4 GX 5 DOOR ATS		P 1.4 GX 5 DOOR PTE		SW 1.4 GX 5 DOOR SEK		UK 1.4 GX 5 DOOR GBP	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	498,967	433,884	31,507	21,513	193,900	151,012	3,355,898	2,293,351	142,800	104,880	11,215	9,545
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		STD.		4,990	4,158	200,000	170,940	N.A.		1,395	1,187
* AUTOMATIC GEARBOX	30,413	26,446	2,800	2,383	N.A.		N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	37,921	32,975	3,500	2,979	N.A.		185,000	158,120	6,900	5,520	N.A.	
* AIRBAG DRIVER	STD		STD		STD		STD		STD		STD	
* AIRBAG PASSENGER	17,107	14,876	1,600	1,362	N.A.		N.A.		2,000	1,600	N.A.	
RIGHT HAND DRIVE **)	498,967	433,884	31,507	21,513	193,900	151,012	3,355,898	2,293,351	142,800	104,880	11,215	9,545
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		NO	

**COMMENTS:**

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES ( UK AS BENCHMARK)
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: -FINLAND: SELECTED MODEL IS 1.4 GX 4 DOOR (5 DOOR NOT AVAILABLE).



**MANUFACTURER : NISSAN**

MODEL: PRIMERA	B				D				E				F				I			
	1.6 LX 4 DOOR				1.6 LX 4 DOOR				1.6 LX 4 DOOR				1.6 LX 4 DOOR				1.6 LX 4 DOOR			
	BFR		DM		PTA		FFR		IP		ITL									
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX				
RECOMMENDED RETAIL PRICE	639,500	528,512	32,335	28,117	2,596,919	2,111,316	101,733	84,356	16,145	10,557	30,323,600	25,482,017								
	N.A.		2,550	2,217	173,000	140,650	10,300	8,541	N.A				STD							
	42,000	34,711	N.A.		200,000	162,602	7,300	6,053	N.A.				N.A.							
	STD		STD		STD		STD		STD				STD							
	N.A.		N.A		190,000	154,472	STD		N.A.				N.A.							
	18,000	14,876	STD		STD		5,600	4,643	STD				N.A.							
RIGHT HAND DRIVE **)	639,500	528,512	32,335	28,117	2,596,919	2,111,316	101,733	84,356	16,145	10,557	30,323,600	25,482,017								
OTHER INFORMATION																				
* * WARRANTY CONDITIONS	3 YEARS				3 YEARS				3 YEARS				3 YEARS				3 YEARS			
* * FREE ROADSIDE ASSISTANCE	YES				YES				YES				YES				YES			
DELIVERY COSTS INCLUDED	NO				NO				NO				NO				YES			

## COMMENTS:

COMMENTS:

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.

- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES ( UK AS BENCHMARK)

- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

WORK OF HONS. STD (STANDARD), OF HON. RICE, NA (NO  
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

\*\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - SWEDEN: SELECTED MODEL IS 2.0 SLX (1.6 NOT AVAILABLE)

- SWEDEN, SELECTED MODEL IS 2.0 SLA (1.0 NOT AVAILABLE)  
- IN AUSTRIA, PORTUGAL, GREECE "LX" VERSIONS ARE CALLED "GX"

HOLLAND & FINLAND: SELECTED MODEL IS "INVITATION"

**HOLLAND & FINLAND: SELECTED MODEL IS "EUROTOP"**

**-AUSTRIA: SELECTED MODEL IS "EUROTOP"**

**MANUFACTURER : NISSAN**

MODEL: PRIMERA CURRENCY	L		NL		OE		P		SW		UK	
	1.6 LX 4 DOOR LFR		1.6 LX 4 DOOR Invitation DFL		1.6 GX 4 DOOR Eurotop ATS		1.6 GX 4 DOOR PTE		2.0 SLX 4 DOOR SEK		1.6 LX 4 DOOR GBP	
RECOMMENDED RETAIL PRICE	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
	607,787	528,510	40,211	26,863	249,200	192,284	3,905,981	2,466,462	181,800	135,120	13,120	11,166
MAJOR OPTIONS												
* AIR CONDITIONING	N.A.		STD		STD		215,000	183,761	10,000	8,000	1,395	1,187
* AUTOMATIC GEARBOX	39,917	34,711	N.A.		N.A.		N.A.		8,500	6,800	N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD	
* ABS	N.A.		N.A.		N.A.		N.A.		STD		STD	
* AIRBAG DRIVER	17,107	14,876	STD		STD		STD		STD		STD	
* AIRBAG PASSENGER	N.A.		N.A.		STD		N.A.		N.A.		N.A.	
RIGHT HAND DRIVE **)	607,787	528,510	40,211	26,863	249,200	192,284	3,905,981	2,466,462	181,800	135,120	13,120	11,166
OTHER INFORMATION												
* WARRANTY CONDITIONS	3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO		3 YEARS YES NO	
* FREE ROADSIDE ASSISTANCE												
* DELIVERY COSTS INCLUDED												

**COMMENTS:**

- PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1ST MAY 1996. FINAL PRICES ARE SET BY DEALERS.
- RECOMMENDED PRICE = ADJUSTED FOR EQUIPMENT DIFFERENCES (UK AS BENCHMARK)
- MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)
- DENMARK, FINLAND AND GREECE: NOT FOR PUBLICATION

**\*\*)) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.**

- REMARKS:**
- SWEDEN: SELECTED MODEL IS 2.0 SLX (1.6 NOT AVAILABLE)
  - IN AUSTRIA, PORTUGAL, GREECE "LX" VERSIONS ARE CALLED "GX"
  - HOLLAND & FINLAND : SELECTED MODEL IS "INVITATION"
  - AUSTRIA: SELECTED MODEL IS "EUROTOP"
  - DENMARK: SELECTED MODEL IS "TOPLINE"

# ***F U J I   H E A V Y   I N D U S T R I E S***

L.T.D.

**SUBARU**

## MANUFACTURER: FUJHEAVY INDUSTRIES LTD. (SUBARU)

May, 1996

MODEL/ALIAINT DESCRIPTION	MS Currency	B**		D		E		F		I	
		BEF		DM		PTA		FF		LIT	
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S											
Recommended Retail Price		689,000	534,521	40,890	33,564	NA	NA	137,900	104,477	20,795	12,768
MAJOR OPTIONS:											
*Airconditioning		65,000	53,942	NA	NA	NA	NA	9,800	8,126	NA	NA
*Automatic gearbox		50,000	41,494	1,800	1,565	NA	NA	NA	NA	1,500	940
*Power steering		S	S	S	S	NA	NA	S	S	S	S
*ABS		55,000	45,643	S	S	NA	NA	S	S	NA	NA
*Dual airbags		50,000	41,494	S	S	NA	NA	S	S	NA	NA
RIGHT HAND DRIVE***		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
OTHER INFORMATION:											
*Warranty condition	1Yr and extra 2yrs powertrain/100,000Kms			3Yrs/100,000Kms		--		1Yr/unlimited		3yrs/100,000Mls	3Yrs/unlimited
*Free road side assistance	Yes	Yes		Yes		--		Yes		Yes	No
*Delivery cost included	Yes	Yes		No		--		Yes		No	Yes

NA: Not available

- Prices are recommended retail prices effective in May, 1996. Final prices are set by dealers.
- Recommended price: adjusted for equipment differences
- Major options: Option price, S(standard)
- \*\*: Particular price constraints existin B(due to the effect of several years of price controls) and NL(due to high car taxes and the knock on effect of Belgian price controls)
- \*\*\*: Authorized charges can be added to the indicated prices.

## MANUFACTURER: FUJHEAVY INDUSTRIES LTD. (SUBARU)

May, 1996

MODEL/VALIANT DESCRIPTION	MS Currency	L		NL**		OE		P**		SW		UK	
		LF		G		ATS		ESC		SKR		UK*	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S		669,000	546,839	44,995	27,841	324,000	238,938	NA	NA	189,900	131,652	15,139	11,740
Recommended Retail Price													
MAJOR OPTIONS:													
*Airconditioning		57,300	49,826	3,700	2,274	28,400	23,667	NA	NA	15,900	12,720	1549.99	1319.14
*Automatic gearbox		50,000	43,478	3,500	2,151	20,500	17,084	NA	NA	11,000	8,800	999.93	851.00
*Power steering		S	S	S	S	S	S	NA	NA	S	S	S	S
*ABS		53,000	46,087	3,750	2,305	15,779	13,149	NA	NA	9,000	7,200	1600.35	1362.00
*Dual airbags		48,000	41,739	3,750	2,305	S	S	NA	NA	9,000	7,200		
RIGHT HAND DRIVE***		NA	NA	NA	NA	NA	NA	NA	NA	3,000	2,400	NA	NA
OTHER INFORMATION:													
*Warranty condition	1Yr and extra. 2Yrs powertrain/100,000Kms			1Yr/Unlimited	1Yr/Unlimited			--		3Yrs/100,000Kms	3Yrs/100,000MIs		
*Free road side assistance	Yes			No	No	No	No	--		Yes	Yes	Yes	Yes
*Delivery cost included	No			No	No	Yes	Yes	--		Yes	Yes	No	No

NA: Not available

- Prices are recommended retail prices effective in May, 1996. Final prices are set by dealers.
- Recommended price: adjusted for equipment differences
- Major options: Option price, S(standard)
- \*\*: Particular price constraints exist in B(due to the effect of several years of price controls) and NL(due to high car taxes and the knock on effect of Belgian price controls)
- \*\*\*: Authorized charges can be added to the indicated prices.

*S U Z U K I*

*M O T O R*

*C O R P O R A T I O N*

# MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th May, 1996

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		FF		Ir. £		Lira
<b>SUZUKI</b>												
Swift 1.0 GLS 3D		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
993cc 5G												
Recommended retail price		319,000	263,636	15,601	13,566	N/A	N/A	51,379	42,603	9,434	6,169	N/A
Major options												
• air conditioning		69,500	57,438	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• automatic gearbox		40,000	33,058	1,680	1,461	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-handed Drive*		322,640	266,645	15,769	13,712	N/A	N/A	51,976	43,098	9,434	6,169	N/A
Other information												
• warranty condition	no of years	1 Yr/Unlimited	3Yr/100,000Km	-	-	3 Yr/100,000Km	3 Yr/100,000Km	-	-	-	-	-
• free roadside assistance**	yes/no	No	Yes	-	-	No	No	No	No	No	No	-
• delivery costs included***	yes/no	Yes	No	-	-	No	No	No	No	No	No	-

• Prices are recommended retail prices, effective on 1st May, 1996. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• \* : Charge is not included in the above mentioned price.

• \*\* : The validity of roadside assistance is different by country.

• \*\*\* : Delivery cost to dealers

# MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th May, 1996

MODEL/VARIANT	MS	L		NL	OE		P		SW	UK
Description	Currency	LF		G	ATS		Esc		S.Kr	£
<b>SUZUKI</b>		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>Swift 1.0 GLS 3D</b>										
<b>993cc 5G</b>										
Recommended retail price		308,000	267,826	20,495	14,683	116,900	93,670	1,985,500	1,483,436	5,675
Major options										
• air conditioning		66,100	57,478	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• automatic gearbox		38,000	33,043	2,100	1,291	N/A	N/A	N/A	N/A	N/A
• power steering		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		S	S	S	S	S	S	S	N/A	N/A
Right-handed Drive*		311,459	270,834	20,760	14,846	118,184	94,699	2,003,074	1,498,456	5,675
Other information										
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	-	3 Yr/60,000miles
• free roadside assistance**	yes/no	No	No	No	No	No	No	No	-	Yes
• delivery costs included***	yes/no	Yes	No	No	No	Yes	Yes	Yes	-	No

• Prices are recommended retail prices, effective on 1st May, 1996. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• \*: Charge is not included in the above mentioned price.

• \*\*: The validity of roadside assistance is different by country.

• \*\*\*: Delivery cost to dealers



# MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th May, 1996

MODEL/VARIANT	MS	L		NL	OE		P		SW		UK
Description	Currency	LF		G	ATS		Esc		SKr		£
<b>SUZUKI</b>											
<b>Baleno 1.6 GLX 4D</b>											
<b>1,590cc 5G</b>											
Recommended retail price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
		479,000	416,522	29,995	20,522	189,366	146,116	3,663,176	2,269,080	124,841	91,868
Major options											
• air conditioning		66,100	57,478	N/A	N/A	N/A	N/A	S	S	14,500	11,600
• automatic gearbox		47,000	40,870	3,100	1,905	46,000	32,184	N/A	N/A	9,500	7,540
• power steering		S	S	S	S	S	S	S	S	S	S
• ABS*		48,000	41,739	N/A	N/A	22,000	16,975	300,000	256,410	N/A	N/A
• air bag		28,000	24,348	S	S	S	S	200,000	170,940	S	S
Right-handed Drive**		482,460	419,530	30,260	20,685	190,700	147,145	3,680,749	2,284,099	125,659	92,522
Other information											
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	1 Yr/Unlimited	5 Yr/100,000Km	3 Yr/60,000miles
• free roadside assistance***	yes/no	No	No	No	No	No	No	No	No	Yes	Yes
• delivery costs included****	yes/no	Yes	No	No	No	Yes	Yes	Yes	Yes	Yes	No

• Prices are recommended retail prices, effective on 1st May, 1996. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• \*: Incl. SCS (Suzuki Suspension Control System)

• \*\*: Charge is not included in the above mentioned price.

• \*\*\*: The validity of roadside assistance is different by country.

• \*\*\*\*: Delivery cost to dealers

# MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th May, 1996

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	FB		DM		Peset.		FF		Ir. £		Lira
<b>SUZUKI</b>		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
<b>Baleno 1.6 GLX 4D</b>												
<b>1,590cc 5G</b>												
Recommended retail price		499,000	412,499	25,283	21,985	1,874,776	1,524,208	81,901	67,911	12,377	8,094	24,472,180
												19,564,853
Major options												
• air conditioning		69,500	57,438	2,295	1,996	166,000	134,960	N/A	N/A	N/A	N/A	2,351,000
• automatic gearbox		50,000	41,322	1,975	1,717	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		S	S	S	S	S	S	S	S	S	S	S
• ABS*		50,000	41,322	1,790	1,557			7,000	5,804	N/A	N/A	S
• air bag		30,000	24,793	S	S	326,000	265,041	4,000	3,317	S	S	S
Right-handed Drive**		502,763	415,507	25,451	22,131	1,889,738	1,536,372	82,496	68,405	12,377	8,094	24,649,660
												19,714,002
Other information												
• warranty condition	no of years	1 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/100,000Km	3 Yr/100,000Km	3 Yr/100,000Km	3 Yr/Unlimited	3 Yr/Unlimited	3 Yr/100,000Km	3 Yr/Unlimited	3 Yr/100,000Km
• free roadside assistance***	yes/no	No	Yes	Yes	Yes	No	No	No	No	No	No	No
• delivery costs included****	yes/no	Yes	No	No	No	Yes	Yes	No	No	No	No	Yes

• Prices are recommended retail prices, effective on 1st May, 1996. Final prices are set by dealers.

• Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• \*: Incl. SSCS (Suzuki Suspension Control System)

• \*\*: Charge is not included in the above mentioned price.

• \*\*\*: The validity of roadside assistance is different by country.

• \*\*\*\*: Delivery cost to dealers

***T O Y O T A  
M O T O R  
E U R O P E***

MARKETING AND ENGINEERING S.A./ N.V.

**MANUFACTURER : TOYOTA MOTOR CORPORATION**

MODEL/VARIANT	MS	B		D		E		F		I R L		I	
		B.P.R		D.M		P.TS		F.P.R		I R £		LIT	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>TOYOTA</b> Starlet 3Dr H/B 1.3 XL 5M/T													
Recommended retail price		366524	302912	17980	15635	N/A	N/A	65039	53930	11716	7191	N/A	N/A
Major options:													
* Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Automatic gearbox		35000	28926	1300	867	N/A	N/A	6800	5638	1075	695	N/A	N/A
* Power steering		S	S	S	S	N/A	N/A	N/A	N/A	435	281	N/A	N/A
* ABS		20000	16529	1412	941	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Air bag(Driver)		12000	9917	S	S	N/A	N/A	N/A	N/A	S	S	N/A	N/A
Right hand drive		366524	302912	19980	15635	N/A	N/A	65039	53930	11716	7191	N/A	N/A
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	Yes	-	-	No	No	Yes	Yes	-	-
* Delivery costs included	Yes/No	Yes	Yes	No	No	-	-	No	No	No	No	-	-

- Prices are recommended retail prices, effective May.1, 1996. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

# MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	LUX		NL		OE		P		SW		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
TOYOTA	Currency	LUX.FR		D.GL		A.SCH		ESC		S.KR		£ STG	
Starlet 3Dr H/B													
1.3 XL 5M/T													
Recommended retail price		366524	302912	24510	17151	145113	113016	1761804	1505815	N/A	N/A	8235	7009
Major options:													
* Air conditioning		N/A	N/A	N/A	N/A	17976	14000	263930	225581	N/A	N/A	N/A	N/A
* Automatic gearbox		35000	28926	2950	1813	9882	7696	N/A	N/A	N/A	N/A	N/A	N/A
* Power steering		S	S	S	S	N/A	N/A	N/A	N/A	N/A	N/A	S	S
* ABS		20000	16529	N/A	N/A	6420	5000	N/A	N/A	N/A	N/A	N/A	N/A
* Air bag(Driver)		12000	9917	N/A	N/A	S	S	N/A	N/A	N/A	N/A	S	S
Right hand drive		366524	302912	24510	17151	145113	113016	1761804	1505815	N/A	N/A	8235	7009
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/60,000M	
* Free roadside assistance included	Yes/No	Yes	Yes	No	No	No	No	No	No	-	-	Yes	
* Delivery costs included	Yes/No	Yes	Yes	No	No	No	No	Yes	Yes	-	-	No	

- Prices are recommended retail prices, effective May.1, 1996. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

# MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B		D		E		F		IRL		I
Description	Currency	B.F.R		DM		PTS		P.F.R		IR £		LIT
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
TOYOTA												
Corolla 3Dr H/B												
1.3 XL 5M/T												
Recommended retail price		465641	384827	23100	20087	N/A	N/A	84776	70295	12961	8377	N/A
Major options:												N/A
* Air conditioning		65470	54107	2700	2348	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Automatic gearbox		40000	33058	1500	1304	N/A	N/A	8140	6750	1075	695	N/A
* Power steering		S	S	N/A	N/A	N/A	N/A	S	S	S	S	N/A
* ABS		39300	32479	1200	1043	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Air bag(Driver)		S	S	S	S	N/A	N/A	N/A	N/A	944	610	N/A
Right hand drive		465641	384827	23100	20087	N/A	N/A	84776	70295	12961	8377	N/A
Other information:												
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	-
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	Yes	-	-	No	No	Yes	Yes	-
* Delivery costs included	Yes/No	Yes	Yes	No	No	-	-	No	No	No	No	-

- Prices are recommended retail prices, effective May.1, 1996. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

**MANUFACTURER : TOYOTA MOTOR CORPORATION**

MODEL/VARIANT	MS	LUX		NL		OE		P		SW		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>TOYOTA</b>	<b>Currency</b>	<b>LUX.FR</b>		<b>D.GL</b>		<b>A.SCH</b>		<b>ESC</b>		<b>S.KR</b>		<b>£ STG</b>	
Corolla 3Dr H/B													
1.3 XL 5M/T													
Recommended retail price		465641	384827	31133	21222	179390	139712	2417084	2065884	120284	87251	9465	8055
Major options:													
* Air conditioning		65470	54107	N/A	N/A	N/A	N/A	320320	273778	N/A	N/A	1745	1485
* Automatic gearbox		40000	33058	2500	1537	15042	11715	N/A	N/A	8000	6400	650	553
* Power steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		39300	32479	2995	1841	14124	11000	222440	190120	PACK	PACK	N/A	N/A
* Air bag(Driver)		S	S	1600	983	S	S	237400	202906	S	S	S	S
Right hand drive		465641	384827	31133	21222	179390	139712	2417084	2065884	120284	87251	9465	8055
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000M	
* Free roadside assistance included	Yes/No	Yes	Yes	No	No	No	No	No	No	Yes	Yes	Yes	Yes
* Delivery costs included	Yes/No	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes	No	No

- Prices are recommended retail prices, effective May.1, 1996. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

**MANUFACTURER : TOYOTA MOTOR CORPORATION**

MODEL/VARIANT	MS	B		D		E		F		I R L		I	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>TOYOTA</b>	<b>Currency</b>	<b>B. FR</b>		<b>DM</b>		<b>PTS</b>		<b>F. FR</b>		<b>IR £</b>		<b>LIT</b>	
Carina E 4Dr Sedan 1.6 XL 5M/T		661755	546905	33900	29478	2916583	2346815	120285	99739	17535	11332	33595910	28231857
Recommended retail price													
Major options:													
* Air conditioning		66600	55041	2800	2435	S	S	7000	5804	N/A	N/A	2000000	1680672
* Automatic gearbox		51000	42149	2720	2365	N/A	N/A	N/A	N/A	1575	1018	3290000	2764706
* Power steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		42600	35207	1280	1113	175000	136719	N/A	N/A	1405	908	S	S
* Air bag(Driver)		S	S	S	S	S	S	S	S	S	S	S	S
Right hand drive		661755	546905	33900	29478	2916583	2346815	120285	99739	17535	11332	33595910	28231857
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No
* Delivery costs included	Yes/No	Yes	Yes	No	No	Yes	Yes	No	No	No	No	No	No

- Prices are recommended retail prices, effective May 1, 1996. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)



**MANUFACTURER : TOYOTA MOTOR CORPORATION**

MODEL/VARIANT	MS	LUX		NL		OE		P		SW		UK	
		LUX.FR		D.GL		A.SCH		ESC		S.KR		£ STG	
TOYOTA	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Carina E 4Dr Sedan		661755	546905	41463	29255	258473	201303	3555499	3038888	166364	125412	12969	11037
1.6 XL 5M/T													
Recommended retail price													
Major options:													
* Air conditioning		66600	55041	S	S	N/A	N/A	S	S	N/A	N/A	1745	1485
* Automatic gearbox		51000	42149	N/A	N/A	19800	15421	N/A	N/A	11000	8800	820	698
* Power steering		S	S	S	S	S	S	S	S	S	S	S	S
* ABS		42600	35207	2995	1841	S	S	S	S	S	S	S	S
* Air bag(Driver)		S	S	S	S	S	S	265290	226744	S	S	S	S
Right hand drive		661755	546905	41463	29255	258473	201303	3555499	3038888	166364	125412	12969	11037
Other information:													
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000km	
* Free roadside assistance included	Yes/No	Yes	Yes	No	No	No	No	No	No	Yes	Yes	Yes	
* Delivery costs included	Yes/No	Yes	Yes	No	No	No	No	Yes	Yes	Yes	Yes	No	

- Prices are recommended retail prices, effective May 1, 1996. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)