

ALFA ROMEO

147

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.6 16V TS DISTINCTIVE 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	22600	17121	18800	15537	19900	17155	20230	15337	20303	16218		
Price index	126,5%	116,7%	105,2%	105,9%	111,4%	117,0%	113,2%	104,6%	113,6%	110,6%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive	2034	1541	1692	1398	1791	1544	1821	1380	1827	1460		
Other information												
- warranty condition (x years)	2		2		2		3		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		YES		NO		YES			

	FR		IE(*)		IT		LU		NL		PT	
1.6 16V TS DISTINCTIVE 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	19500	16304	24150	15119	20421	17018	17868	15537	22140	14667	25120	15863
Price index	109,1%	111,2%	135,2%	103,1%	114,3%	116,0%	100,0%	105,9%	123,9%	100,0%	140,6%	108,2%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	1755	1467	S		1838	1532	1608	1398	1993	1320	2261	1428
Other information												
- warranty condition (x years)	2		3		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		NO		NO		YES		NO		NO	

(*)Vers. 1.6 TS LUSSO



ALFA ROMEO

147

NON EURO ZONE COUNTRIES

	CY		CZ		DK(*)		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 16V TS DISTINCTIVE 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	11097	9739	594000	499160	288000	102980	280000	237288	5100000	3840000				
Price EURO	19256	16899	18787	15788	38740	13852	17884	15156	20700	15586				
Price index	107,8%	115,2%	105,1%	107,6%	216,8%	94,4%	100,1%	103,3%	115,8%	106,3%				
Major options														
- air conditioning	S		S		S		S		S					
- automatic gear box	NA		NA		NA		NA		NA					
- power steering	S		S		S		S		S					
- ABS	S		S		S		S		S					
- airbag	S		S		S		S		S					
Right-hand-drive	S		1691	1421	3487	1247	1610	1364	1863	1403				
Other information														
- warranty condition (x years)	2		2		2		3		2					
- free roadside assistance	YES		YES		YES		NO		YES					
- delivery cost included	YES		YES		NO		YES		YES					
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

(*)Vers. 1.6 TS LUSSO

	MT		PL		SE		SI		SK		UK(*)	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 16V TS DISTINCTIVE 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	10837	6115	76300	62541			4404860	3670717	793000	660833	15262	12989
Price EURO	25156	14195	17571	14402			18362	15302	19847	16539	21938	18670
Price index	140,8%	96,8%	98,3%	98,2%			102,8%	104,3%	111,1%	112,8%	122,8%	127,3%
Major options												
- air conditioning	S		S				S		S		S	
- automatic gear box	NA		NA				NA		NA		NA	
- power steering	S		S				S		S		S	
- ABS	S		S				S		S		S	
- airbag	S		S				S		S		S	
Right-hand-drive	S		1581	1296			1653	1377	1786	1489	S	
Other information												
- warranty condition (x years)	2		2				2		2		3	
- free roadside assistance	YES		YES				YES		YES		YES	
- delivery cost included	YES		YES				YES		YES		YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*)Vers. 1.6 TS LUSSO



ALFA ROMEO

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EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.6 16V TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	24500	18561	21000	17355	21600	18621	22780	17128	22400	18007		
Price index	122,8%	111,8%	105,2%	104,5%	108,2%	112,1%	114,1%	103,2%	112,2%	108,5%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive	2205	1670	1890	1562	1944	1676	2050	1542	2016	1621		
Other information												
- warranty condition (x years)	2		2		2		3		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		YES		NO		YES			

	FR(*)		IE(*)		IT(*)		LU		NL		PT	
1.6 16V TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	22450	18771	26950	16872	23475	19563	19959	17355	25320	16604	27785	17410
Price index	112,5%	113,1%	135,0%	101,6%	117,6%	117,8%	100,0%	104,5%	126,9%	100,0%	139,2%	104,9%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	2021	1689	S		2113	1761	1796	1562	2279	1494	2501	1567
Other information												
- warranty condition (x years)	2		3		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		NO		NO		YES		NO		NO	

(*)Vers. 1.6 TS DISTINCT (*)Vers. 1.6 TS LUSO (*)Vers. 1.6 TS CLASSICS



ALFA ROMEO

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NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 16V TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	12810	11452	654000	549580					5575000	4460000				
Price EURO	22228	19872	20685	17382					22628	18102				
Price index	111,4%	119,7%	103,6%	104,7%					113,4%	109,0%				
Major options														
- air conditioning	S		S						S					
- automatic gear box	NA		NA						NA					
- power steering	S		S						S					
- ABS	S		S						S					
- airbag	S		S						S					
Right-hand-drive	S		1862	1564					2036	1629				
Other information														
- warranty condition (x years)	1		2						2					
- free roadside assistance	YES		YES						YES					
- delivery cost included	YES		YES						YES					
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK(*)	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 16V TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			85000	69672					841000	706723	14522	12359
Price EURO			19574	16045					21049	17688	20874	17765
Price index			98,1%	96,6%					105,5%	106,5%	104,6%	107,0%
Major options												
- air conditioning			S						S		S	
- automatic gear box			NA						NA		NA	
- power steering			S						S		S	
- ABS			S						S		S	
- airbag			S						S		S	
Right-hand-drive			1762	1444					1894	1592	S	
Other information												
- warranty condition (x years)			2						2		3	
- free roadside assistance			YES						YES		YES	
- delivery cost included			YES						YES		YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*)Vers. 1.6 TS



ALFA ROMEO

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EURO ZONE COUNTRIES

	AT		BE(*)		DE		EL		ES		FI	
2.0 TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	35200	25959	29105	24054	30700	26466	36070	24372	31150	24096	43900	24918
Price index	127,3%	113,1%	105,2%	104,8%	111,0%	115,3%	130,4%	106,2%	112,6%	105,0%	158,7%	108,6%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	3168	2336	2619	2165	2763	2382	3246	2193	2804	2169	3951	2243
Other information												
- warranty condition (x years)	2		2		2		3		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		NO		YES		YES	

(*) Vers.2.0 TS IMPRESSION

	FR(*)		IE(*)		IT (*)		LU		NL		PT	
2.0 TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	30600	25585	43995	26325	34411	28676	27662	24054	35950	22944	43330	27933
Price index	110,6%	111,5%	159,0%	114,7%	124,4%	125,0%	100,0%	104,8%	130,0%	100,0%	156,6%	121,7%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	2754	2303	S		3097	2581	2490	2165	3236	2065	3900	2514
Other information												
- warranty condition (x years)	2		3		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		NO		NO		YES		NO		NO	

(*)Vers. 2.0 TS DISTINCTION

(*)Vers.2.0 TS

(*) Vers CLASSIC



ALFA ROMEO

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NON EURO ZONE COUNTRIES

	CY		CZ		DK (*)		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.0 TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	22022	16703	999000	818852	484500	158751			8700000	6960000				
Price EURO	38213	28983	31597	25899	65172	21354			35311	28249				
Price index	138,1%	126,3%	114,2%	112,9%	235,6%	93,1%			127,7%	123,1%				
Major options														
- air conditioning	S		S		S				S					
- automatic gear box	NA		NA		NA				NA					
- power steering	S		S		S				S					
- ABS	S		S		S				S					
- airbag	S		S		S				S					
Right-hand-drive	S		2844	2331	5865	1922			3178	2542				
Other information														
- warranty condition (x years)	1		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		NO				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

(*) Vers 2,0 TS

	MT		PL(*)		SE		SI		SK		UK(*)	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.0 TS PROGRESSION 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	19750	10978	139000	113934	309900	247920			1229900	1033529	21462	18265
Price EURO	45845	25483	32010	26238	34271	27417			30782	25867	30850	26255
Price index	165,7%	111,1%	115,7%	114,4%	123,9%	119,5%			111,3%	112,7%	111,5%	114,4%
Major options												
- air conditioning	S		S		S				S		S	
- automatic gear box	NA		NA		NA				NA		NA	
- power steering	S		S		S				S		S	
- ABS	S		S		S				S		S	
- airbag	S		S		S				S		S	
Right-hand-drive	S		2881	2361	3084	2468			2770	2328	S	
Other information												
- warranty condition (x years)	2		2		3				2		3	
- free roadside assistance	YES		YES		YES				YES		YES	
- delivery cost included	YES		YES		YES				YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*)Vers. 2.0 IMPRESSION

(*)Vers.2.0 TS TURISMO



Audi

A2

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 FSI												
Recommended retail price 1/11/2004												
Price EURO	20693	15986	18548	15051	18753	16167	19339	14315	17961	14355	20056	14382
Price index	118,7%	111,7%	106,4%	105,1%	107,6%	112,9%	110,9%	100,0%	103,0%	100,3%	115,0%	100,5%
Major options												
- air conditioning	n.a.	n.a.	1555	1285	1300	1121	S	S	S	S	S	S
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		1740		1680		1580		1610		1660		1730
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 FSI												
Recommended retail price 1/11/2004			n.a.	n.a.								
Price EURO	17483	14394			18072	14533	17434	14879	23360	15116	24126	15187
Price index	100,3%	100,6%	0,0%	0,0%	103,7%	101,5%	100,0%	103,9%	134,0%	105,6%	138,4%	106,1%
Major options												
- air conditioning	S	S			1390	1158	1429	1243	2088	1272	S	S
- automatic gear box	n.a.	n.a.			n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		1720		-		1650		1750		-		1750
Other information												
- warranty condition (x years)		2				2		2		2		2
- free roadside assistance		yes				yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A2

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 FSI														
Recommended retail price 1/11/2004	n.a.	n.a.					n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
Price EURO			19274	15859	40483	14281								
Price index	0,0%	0,0%	110,6%	110,8%	232,2%	99,8%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%
Major options														
- air conditioning			1320	1107	S	S								
- automatic gear box			n.a.	n.a.	n.a.	n.a.								
- power steering														
- ABS														
- airbag														
Right-hand-drive				1638		1285								
Other information														
- warranty condition (x years)				2		2								
- free roadside assistance						yes								
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 FSI												
Recommended retail price 1/11/2004	n.a.	n.a.	n.a.	n.a.			n.a.	n.a.	n.a.	n.a.		
Price EURO					20657	16114					15237	12967
Price index	0,0%	0,0%	0,0%	0,0%	118,5%	112,6%	0,0%	0,0%	0,0%	0,0%	87,4%	90,6%
Major options												
- air conditioning					553	442					1149	979
- automatic gear box					n.a.	n.a.					n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive						1700						-
Other information												
- warranty condition (x years)						2						2
- free roadside assistance						yes						yes
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi
A3

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TDI												
Recommended retail price 1/11/2004												
Price EURO	22717	17424	21421	17413	21847	18833	26230	17533	22170	17755	29707	16818
Price index	111,2%	103,6%	104,8%	103,5%	106,9%	112,0%	128,4%	104,3%	108,5%	105,6%	145,4%	100,0%
Major options												
- air conditioning	S	S	1658	1370	1390	1198	2657	1290	S	S	1000	549
- automatic gear box	2820	2200	n.a.	n.a.	n.a.	na.	n.a.	n.a.	na.	n.a.	na.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		1330		1290		1210		1300		1350		1365
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TDI												
Recommended retail price 1/11/2004												
Price EURO	22134	18233	28747	17343	22155	17992	20434	17480	29009	17823	29673	17876
Price index	108,3%	108,4%	140,7%	103,1%	108,4%	107,0%	100,0%	103,9%	142,0%	106,0%	145,2%	106,3%
Major options												
- air conditioning	S	S	2150	1776	S	S	1513	1316	2423	1476	S	S
- automatic gear box	2070	1730	2200	1818	na.	n.a.	na.	n.a.	na.	n.a.	2187	1837
- power steering												
- ABS												
- airbag												
Right-hand-drive		1330		-		1250		1290		1320		1325
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		no		yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A3

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TDI														
Recommended retail price 1/11/2004														
Price EURO	31092	17381	22070	18165	48316	16376	22235	18544	23427	17279	22235	18544	22235	18544
Price index	152,2%	103,3%	108,0%	108,0%	236,4%	97,4%	108,8%	110,3%	114,6%	102,7%	108,8%	110,3%	108,8%	110,3%
Major options														
- air conditioning	S	S	1530	1275	3584	1202	1457	1235	1760	1407	1457	1235	1457	1235
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering														
- ABS														
- airbag														
Right-hand-drive		-		1250		1210		1430		1350		1430		1430
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance				yes		yes		yes				yes		yes
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 TDI												
Recommended retail price 1/11/2004												
Price EURO	33432	17880	19844	15776	20997	16503	23416	18132	21701	18236	19591	16670
Price index	163,6%	106,3%	97,1%	93,8%	102,8%	98,1%	114,6%	107,8%	106,2%	108,4%	95,9%	99,1%
Major options												
- air conditioning	S	S	S	S	1650	1320	1614	1345	S	S	1580	1346
- automatic gear box	n.a.	n.a.	n.a.	n.a.	1725	1380	n.a.	n.a.	2070	1730	1360	1155
- power steering												
- ABS												
- airbag												
Right-hand-drive		-		1310		1330		1290		1310		-
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance						yes		yes				yes
- delivery cost included						yes						
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



**Audi
A4**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.9 TDI 130 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	30103	23108	25742	20943	26630	22957	32039	21406	26755	21444	38664	21772
Price index	121,1%	110,3%	103,6%	100,0%	107,2%	109,6%	128,9%	102,2%	107,7%	102,4%	155,6%	104,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2270	1773	2050	1694	n.a.	n.a.	n.a.	n.a.	2100	1707	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		2450		2430		2200		2360		2450		2655
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

	FR		IE		IT		LU		NL		PT	
1.9 TDI 130 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	27805	22912	36202	21841	28039	22862	24853	21270	35594	21712	35129	22325
Price index	111,9%	109,4%	145,7%	104,3%	112,8%	109,2%	100,0%	101,6%	143,2%	103,7%	141,3%	106,6%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1670	1396	2440	1815	n.a.	n.a.	1900	1652	2580	1572	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		2430		-		2325		2360		2440		2450
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		no		yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A4

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.9 TDI 130 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	32501	20505	26657	22190	62984	20500	27538	22995	28924	21716	27538	22995	27538	22995
Price index	130,8%	97,9%	107,3%	106,0%	253,4%	97,9%	110,8%	109,8%	116,4%	103,7%	110,8%	109,8%	110,8%	109,8%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	n.a.	n.a.	2110	1542	n.a.	n.a.	1990	1685	n.a.	n.a.	1990	1685	1990	1685
- power steering														
- ABS														
- airbag														
Right-hand-drive		-		2320		2360		2580		2520		2580		2580
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance				yes		yes		yes				yes		yes
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.9 TDI 130 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	33432	21092	25033	19905	27760	21864	22657	20671	26586	22341	23262	19794
Price index	134,5%	100,7%	100,7%	95,0%	111,7%	104,4%	91,2%	98,7%	107,0%	106,7%	93,6%	94,5%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	n.a.	n.a.	2220	1830	1725	1380	n.a.	n.a.	2010	1690	2090	1775
- power steering												
- ABS												
- airbag												
Right-hand-drive		-		2480		2480		2410		2340		-
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance						yes		yes				yes
- delivery cost included												
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A6

EURO ZONE COUNTRIES

	AT		BE		DE *		EL		ES		FI	
3.0 TDI	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	45748	33676	41638	34049	40850	35216	55398	35285	44833	34673	58123	32520
Price index	116,2%	103,6%	105,8%	104,7%	103,8%	108,3%	140,7%	108,5%	113,9%	106,6%	147,7%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box *	2.800	1.762	2.300	1.900	*	*	*	*	2.300	1.839	3.000	1.653
- power steering												
- ABS												
- airbag												
Right-hand-drive		2140		2110		1900		2050		2110		2340
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

* in some markets only available with automatic transmission

	FR		IE		IT *		LU		NL		PT	
3.0 TDI	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	40950	33879	57740	34835	42331	34630	39364	33867	56090	34316	59668	34942
Price index	104,0%	104,2%	146,7%	107,1%	107,5%	106,5%	100,0%	104,1%	142,5%	105,5%	151,6%	107,4%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.200	1.840	2.820	1.700	*	*	2.000	1.740	2.500	1.522	2.450	2.058
- power steering												
- ABS												
- airbag												
Right-hand-drive		2120		-		1980		2030		2110		2150
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		no		yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A6

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE *		HU *		LT *		LV *	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
3.0 TDI														
Recommended retail price 1/11/2004	n.a.	n.a.												
Price EURO			42646	35653	99245	31070	41331	34668	48476	35788	41331	34668	41331	34668
Price index	0,0%	0,0%	108,3%	109,6%	252,1%	95,5%	105,0%	106,6%	123,1%	110,0%	105,0%	106,6%	105,0%	106,6%
Major options														
- air conditioning			S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box			2.190	1.840	6.060	2.000	*	*	*	*	*	*	*	*
- power steering														
- ABS														
- airbag														
Right-hand-drive				2010		1950		2180		2100		2180		2180
Other information														
- warranty condition (x years)				2		2		2		2		2		2
- free roadside assistance						yes		yes				yes		yes
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

* in some markets only available with automatic transmission

	MT		PL		SE		SI		SK *		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
3.0 TDI												
Recommended retail price 1/11/2004	n.a.	n.a.										
Price EURO			48942	35314	40428	31950	45809	34301	41177	34602	38468	32733
Price index	0,0%	0,0%	124,3%	108,6%	102,7%	98,2%	116,4%	105,5%	104,6%	106,4%	97,7%	100,7%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			2650	2094	2270	1815	2640	2005	*	*	2010	1710
- power steering												
- ABS												
- airbag												
Right-hand-drive				2120		2140		2070		2085		-
Other information												
- warranty condition (x years)				2		2		2		2		2
- free roadside assistance						yes		yes				yes
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A8

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
4.2 qu.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	89152	63670	76946	63209	73756	63583	97239	62791	81227	63092	120781	67150
Price index	122,0%	101,4%	105,3%	100,7%	101,0%	101,3%	133,1%	100,0%	111,2%	100,5%	165,3%	106,9%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S	S	S	S	S
- power steering												
- ABS			1									
- airbag												
Right-hand-drive		3000		2890		2590		2970		2910		3190
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

	FR		IE		IT		LU		NL		PT	
4.2 qu.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	76625	63719	104497	63043	77137	63648	73046	63134	102409	63662	106248	63376
Price index	104,9%	101,5%	143,1%	100,4%	105,6%	101,4%	100,0%	100,5%	140,2%	101,4%	145,5%	100,9%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S	S	S	S	S
- power steering												
- ABS												
- airbag												
Right-hand-drive		3110		-		2820		2880		2980		2865
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		no		yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

A8

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
4.2 qu.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	n.a.	n.a.												
Price EURO			76293	63743	215781	64381	74623	62860	88117	64050	74623	62860	74623	62860
Price index	0,0%	0,0%	104,4%	101,5%	295,4%	102,5%	102,2%	100,1%	120,6%	102,0%	102,2%	100,1%	102,2%	100,1%
Major options														
- air conditioning			S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box			S	S	S	S	S	S	S	S	S	S	S	S
- power steering														
- ABS														
- airbag														
Right-hand-drive				2770		2855		2910		2930		2910		2910
Other information														
- warranty condition (x years)				2		2		2		2		2		2
- free roadside assistance						yes								
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
4.2 qu.	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	n.a.	n.a.										
Price EURO			84979	61318	81305	64610	84436	63571	78135	65660	66945	56975
Price index	0,0%	0,0%	116,3%	97,7%	111,3%	102,9%	115,6%	101,2%	107,0%	104,6%	91,6%	90,7%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			S	S	S	S	S	S	S	S	S	S
- power steering												
- ABS												
- airbag												
Right-hand-drive				2890		2740		2800		2830		-
Other information												
- warranty condition (x years)				2		2		2		2		2
- free roadside assistance						yes		yes				yes
- delivery cost included												
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

TTR

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
225 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	44530	32536	37180	30446	37202	32071	45011	31762	39608	30657	60991	34226
Price index	129,1%	109,5%	107,8%	102,5%	107,8%	107,9%	130,5%	106,9%	114,8%	103,2%	176,8%	115,2%
Major options												
- air conditioning	1908	1407	S	S	1330	1147	S	S	S	S	S	S
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		2430		2370		2200		2385		2460		2740
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		no		yes		yes
- delivery cost included		yes		yes						yes		

	FR		IE		IT		LU		NL		PT	
225 hp	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	36966	30618	52464	33386	38575	31647	34499	29711	48458	30599	48258	34567
Price index	107,2%	103,1%	152,1%	112,4%	111,8%	106,5%	100,0%	100,0%	140,5%	103,0%	139,9%	116,3%
Major options												
- air conditioning	S	S	S	S	S	S	1420	1235	S	S	S	S
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		2450		-		2300		2430		2460		2420
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		no		yes		no		yes		yes
- delivery cost included		yes				yes		yes				

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



Audi

TTR

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
225 hp														
Recommended retail price 1/11/2004														
Price EURO	59952	32390	40917	34327	107908	33545	35084	29422	42179	32273	35084	29422	35084	29422
Price index	173,8%	109,0%	118,6%	115,5%	312,8%	112,9%	101,7%	99,0%	122,3%	108,6%	101,7%	99,0%	101,7%	99,0%
Major options														
- air conditioning	S	S	S	S	4526	1293	S	S	S	S	S	S	S	S
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering														
- ABS														
- airbag														
Right-hand-drive		-		2320		2300		2510		2370		2510		2510
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance						yes								
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
225 hp												
Recommended retail price 1/11/2004												
Price EURO	61672	33318	43613	34676	42910	33992	44318	33168	39484	33180	30577	26019
Price index	178,8%	112,1%	126,4%	116,7%	124,4%	114,4%	128,5%	111,6%	114,4%	111,7%	88,6%	87,6%
Major options												
- air conditioning	S	S	1780	1370	S	S	1510	1260	S	S	S	S
- automatic gear box	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
- power steering												
- ABS												
- airbag												
Right-hand-drive		-		2570		2539		2370		2370		-
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance						yes		yes				yes
- delivery cost included												
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2004

Final prices are set by dealers

Major Options: S = Standard; n.a. = not available



MINI
One

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1598 cm³												
Recommended retail price 1/11/2004												
Price EURO	15.591	12.142	14.553	12.027	14.700	12.672	15.328	12.014	14.320	11.643	19.667	12.062
Price index	112,4%	104,3%	104,9%	103,3%	106,0%	108,8%	110,5%	103,2%	103,2%	100,0%	141,8%	103,6%
Major options												
- air conditioning	1.030	802	970	802	930	802	778	615	975	793	1.460	1.197
- automatic gear box	1.605	1.250	1.510	1.248	1.450	1.250	1.806	1.427	1.627	1.323	2.280	1.869
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.027	800	968	800	928	800	1.505	1.275	943	767	2.650	2.172
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1598 cm³												
Recommended retail price 1/11/2004												
Price EURO	14.200	11.873	19.031	12.111	14.165	11.804	13.871	12.062	17.642	11.871	18.343	12.481
Price index	102,4%	102,0%	137,2%	104,0%	102,1%	101,4%	100,0%	103,6%	127,2%	102,0%	132,2%	107,2%
Major options												
- air conditioning	1.050	878	1.280	815	S	S	S	S	1.308	797	1.428	1.200
- automatic gear box	1.650	1.380	2.000	1.273	1.500	1.250	1.450	1.261	2.042	1.244	-	-
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.000	767	-	-	800	667	920	800	1.260	767	952	800
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		no		no		yes		no		no	

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



MINI

One

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1598 cm³	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	9.897	7.232	460.442	386.926	246.165	92.608	222.952	188.942	4.114.019	3.099.215	51.631	43.755	14.973	12.689
Price EURO	17.174	12.550	14.563	12.238	33.112	12.457	14.249	12.076	16.698	12.579	14.953	12.672	14.973	12.689
Price index	123,8%	107,8%	105,0%	105,1%	238,7%	107,0%	102,7%	103,7%	120,4%	108,0%	107,8%	108,8%	107,9%	109,0%
Major options														
- air conditioning	S	S	30.540	25.664	24.537	7.011	14.810	12.551	263.000	210.400	3.267	2.769	946	802
- automatic gear box	843	733	47.600	40.000	38.302	10.943	23.069	19.550	410.000	328.000	5.093	4.316	1.475	1.250
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	540	469	30.464	25.600	21.000	6.000	14.768	12.515	255.000	204.000	3.257	2.760	944	800
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		no		yes		no		yes		no		yes	
- delivery cost included	yes		yes		no		yes		yes		no		yes	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1598 cm³	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	not available		69.685	55.402	135.832	108.014	3.789.179	2.973.299	583.895	490.668	9.348	7.956
Price EURO			16.048	12.758	15.021	11.945	15.795	12.394	14.614	12.281	13.437	11.435
Price index	0,0%	0,0%	115,7%	109,6%	108,3%	102,6%	113,9%	106,5%	105,4%	105,5%	96,9%	98,2%
Major options												
- air conditioning					7.500	6.000			38.510	32.361	830	706
- automatic gear box					15.200	12.160			60.021	50.438	980	834
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive					10.000	8.000			38.394	32.264	-	-
Other information												
- warranty condition (x years)			2 years		2 years		2 years		2 years		3 years	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			no		yes		yes		yes		no	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



BMW
318i

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 1995 cm3												
Recommended retail price 1/11/2004												
Price EURO	29.120	22.263	25.595	21.153	25.950	22.371	32.208	21.967	26.668	20.834	34.842	19.927
Price index	119,1%	111,7%	104,7%	106,2%	106,1%	112,3%	131,7%	110,2%	109,1%	104,6%	142,5%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.546	1.946	2.200	1.818	2.000	1.724	2.400	1.658	2.254	1.761	2.530	2.074
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.700	1.300	1.573	1.300	0	0	1.505	1.275	1.636	1.278	2.650	2.172
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 1995 cm3												
Recommended retail price 1/11/2004												
Price EURO	26.183	21.892	36.449	21.629	26.084	21.737	24.447	21.258	31.369	20.393	35.369	22.414
Price index	107,1%	109,9%	149,1%	108,5%	106,7%	109,1%	100,0%	106,7%	128,3%	102,3%	144,7%	112,5%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.100	1.756	2.500	1.484	1.900	1.583	1.980	1.722	2.495	1.519	2.249	1.890
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.600	1.338	-	-	1.560	1.278	1.500	1.304	2.100	1.279	1.547	1.300
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes		no		no	

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW

318i

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 1995 cm3														
Recommended retail price 1/11/2004	20.863	12.735	851.558	715.595	453.418	156.728	375.130	317.907	7.806.396	5.813.117	91.392	77.450	26.488	22.447
Price EURO	36.201	22.098	26.934	22.633	60.991	21.082	23.975	20.318	31.684	23.594	26.469	22.431	26.488	22.447
Price index	148,1%	110,9%	110,2%	113,6%	249,5%	105,8%	98,1%	102,0%	129,6%	118,4%	108,3%	112,6%	108,3%	112,6%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1.163	1.011	65.655	55.172	48.391	13.826	34.991	29.653	565.000	452.000	7.025	5.953	2.034	1.724
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	877	762	49.504	41.600	12.000	9.600	24.002	20.341	426.000	340.800	5.292	4.485	1.534	1.300
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		no		yes		yes		yes		no		yes	
- delivery cost included	yes		yes		no		yes		yes		no		yes	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Model	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
318i 4dr 1995 cm3												
Recommended retail price 1/11/2004	not available		122.273	97.210	230.609	183.835	6.960.000	5.294.369	955.121	802.623	17.560	14.945
Price EURO			28.158	22.386	25.502	20.330	29.013	22.070	23.905	20.088	25.241	21.482
Price index	0,0%	0,0%	115,2%	112,3%	104,3%	102,0%	118,7%	110,8%	97,8%	100,8%	103,2%	107,8%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box					20.400	16.320	543.329	412.214	82.719	69.512	1.220	1.038
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive					10.000	8.000	445.293	310.115	62.391	52.429	-	-
Other information												
- warranty condition (x years)			2 years		2 years		2 years		2 years		3 years	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			no		yes		yes		yes		no	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



BMW
520i

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 2171 cm3												
Recommended retail price 1/11/2004												
Price EURO	41.169	30.632	36.725	30.351	35.500	30.603	45.987	30.144	38.254	29.886	52.335	29.564
Price index	117,5%	103,6%	104,8%	102,7%	101,3%	103,5%	131,2%	102,0%	109,2%	101,1%	149,3%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.318	1.725	2.100	1.736	2.000	1.724	2.700	1.781	2.478	1.936	3.370	2.762
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.814	1.350	1.633	1.350	1.566	1.350	1.570	1.331	1.728	1.329	2.750	2.254
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 2171 cm3												
Recommended retail price 1/11/2004												
Price EURO	36.316	30.365	51.528	30.577	36.018	30.015	35.046	30.475	47.787	30.483	45.906	29.984
Price index	103,6%	102,7%	147,0%	103,4%	102,8%	101,5%	100,0%	103,1%	136,4%	103,1%	131,0%	101,4%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.300	1.923	2.910	1.727	2.070	1.725	2.000	1.739	3.538	2.155	2.499	2.100
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.600	1.338	-	-	1.350	1.125	1.550	1.348	2.184	1.330	1.606	1.350
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes		no		no	

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
520i

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 2171 cm3														
Recommended retail price 1/11/2004	27.544	17.742	1.142.098	959.746	674.151	221.180	521.037	441.557	10.528.501	7.798.801	124.688	105.668	36.132	30.620
Price EURO	47.794	30.786	36.123	30.355	90.682	29.752	33.300	28.221	42.733	31.654	36.112	30.604	36.132	30.620
Price index	136,4%	104,1%	103,1%	102,7%	258,7%	100,6%	95,0%	95,5%	121,9%	107,1%	103,0%	103,5%	103,1%	103,6%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1.163	1.011	65.664	55.168	50.800	14.514	31.831	26.975	565.500	452.400	7.025	5.953	2.034	1.724
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	911	792	51.408	43.200	12.500	10.000	24.002	20.341	439.000	351.200	5.496	4.658	1.593	1.350
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		no		yes		yes		yes		no		yes	
- delivery cost included	yes		yes		no		yes		yes		no		yes	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 2171 cm3												
Recommended retail price 1/11/2004	not available		185.497	133.844	318.345	254.024	9.818.708	7.387.366	1.417.185	1.190.912	23.593	20.079
Price EURO	not available		42.718	30.823	35.205	28.092	40.930	30.795	35.470	29.806	33.913	28.862
Price index	0,0%	0,0%	121,9%	104,3%	100,5%	95,0%	116,8%	104,2%	101,2%	100,8%	96,8%	97,6%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box					21.700	17.360	543.329	412.214	82.719	69.512	1.350	1.149
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive					10.000	8.000			64.790	54.446	-	-
Other information												
- warranty condition (x years)			2 years		2 years		2 years		2 years		3 years	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			no		yes		yes		yes		no	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW
735i

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 3600 cm3												
Recommended retail price 1/11/2004												
Price EURO	78.872	56.661	68.210	56.372	66.700	57.500	92.814	58.027	72.329	56.507	103.949	57.996
Price index	121,4%	100,5%	105,0%	100,0%	102,7%	102,0%	142,9%	102,9%	111,3%	100,2%	160,0%	102,9%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.932	1.388	1.694	1.400	1.624	1.400	1.570	1.331	1.664	1.380	2.799	2.294
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 3600 cm3												
Recommended retail price 1/11/2004												
Price EURO	67.638	56.553	94.553	56.575	67.852	56.543	64.961	56.487	91.043	56.833	90.652	57.150
Price index	104,1%	100,3%	145,6%	100,4%	104,5%	100,3%	100,0%	100,2%	140,2%	100,8%	139,5%	101,4%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.700	1.421	-	-	1.400	1.167	1.610	1.400	2.266	1.380	1.666	1.400
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes		no		yes	

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW

735i

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 3600 cm3														
Recommended retail price 1/11/2004	70.607	32.561	2.173.250	1.826.260	1.396.523	426.750	1.014.277	859.556	20.174.086	14.699.269	234.272	198.536	67.870	57.517
Price EURO	122.517	56.500	68.737	57.762	187.851	57.404	64.824	54.936	81.882	59.661	67.850	57.500	67.870	57.517
Price index	188,6%	100,2%	105,8%	102,5%	289,2%	101,8%	99,8%	97,5%	126,0%	105,8%	104,4%	102,0%	104,5%	102,0%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	944	821	53.312	44.800	13.000	10.400	25.190	21.904	453.000	362.400	5.699	4.830	1.652	1.400
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		no		yes		no		yes		no		yes	
- delivery cost included	yes		yes		no		yes		yes		no		yes	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4dr 3600 cm3												
Recommended retail price 1/11/2004	not available		330.501	238.470	612.363	489.238	18.441.542	13.882.699	2.805.060	2.357.193	43.259	36.816
Price EURO	not available		76.110	54.917	67.720	54.104	76.875	57.871	70.205	58.996	62.181	52.920
Price index	0,0%	0,0%	117,2%	97,4%	104,2%	96,0%	118,3%	102,7%	108,1%	104,7%	95,7%	93,9%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			S	S	S	S	S	S	S	S	S	S
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive					10.000	8.000			67.190	56.462	-	-
Other information												
- warranty condition (x years)			2 years		2 years		2 years		2 years		3 years	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			no		yes		yes		yes		no	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.

- Major options: S (standard), Option price, NA (not available)



**BMW
X5**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5dr 2979 cm3												
Recommended retail price 1/11/2004												
Price EURO	52.912	38.012	45.524	37.623	44.250	38.147	61.051	39.201	47.685	37.254	68.816	38.643
Price index	122,0%	102,0%	105,0%	101,0%	102,0%	102,4%	140,8%	105,2%	110,0%	100,0%	158,7%	103,7%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.401	1.725	2.408	1.990	2.000	1.724	2.700	1.761	2.478	1.936	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.879	1.350	1.633	1.350	1.566	1.350	1.570	1.329	1.701	1.329	2.790	2.287
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5dr 2979 cm3												
Recommended retail price 1/11/2004												
Price EURO	45.552	38.087	62.996	37.382	45.019	37.516	43.369	37.712	59.946	37.793	62.766	38.251
Price index	105,0%	102,2%	145,3%	100,3%	103,8%	100,7%	100,0%	101,2%	138,2%	101,4%	144,7%	102,7%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2.200	1.839	2.800	1.662	2.020	1.683	2.289	1.990	2.995	1.824	2.487	2.090
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.600	1.338	-	-	1.350	1.125	1.553	1.329	2.184	1.330	1.606	1.350
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		no		yes		yes		no		no	

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



BMW

X5

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5dr 2979 cm3														
Recommended retail price 1/11/2004	55.490	22.004	1.506.036	1.265.576	908.051	283.421	691.466	585.988	13.596.585	9.917.268	155.421	131.713	45.001	38.136
Price EURO	96.286	38.181	47.634	40.028	122.145	38.124	44.193	37.451	55.185	40.252	45.013	38.147	45.001	38.136
Price index	222,0%	102,5%	109,8%	107,4%	281,6%	102,3%	101,9%	100,5%	127,2%	108,0%	103,8%	102,4%	103,8%	102,4%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1.163	1.011	65.655	55.172	S	S	31.831	26.975	565.500	452.400	7.025	5.953	2.034	1.724
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	911	792	51.408	43.200	12.500	10.000	24.291	21.123	449.000	359.200	5.496	4.658	1.593	1.350
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	no		no		yes		no		yes		no		yes	
- delivery cost included	yes		yes		no		yes		yes		no		yes	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5dr 2979 cm3												
Recommended retail price 1/11/2004	not available		261.193	188.462	409.885	327.256	12.253.239	9.199.640	1.850.676	1.555.190	29.252	24.895
Price EURO	not available		60.149	43.400	45.328	36.190	51.079	38.349	46.319	38.924	42.047	35.784
Price index	0,0%	0,0%	138,7%	116,5%	104,5%	97,1%	117,8%	102,9%	106,8%	104,5%	97,0%	96,1%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box					22.500	18.000	543.329	412.214	82.719	69.512	1.350	1.149
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive					10.000	8.000			64.790	54.446	-	-
Other information												
- warranty condition (x years)			2 years		2 years		2 years		2 years		3 years	
- free roadside assistance					yes		yes		yes		yes	
- delivery cost included					yes		yes		yes		no	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany.
- Major options: S (standard), Option price, NA (not available)



CITROEN
C2
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,1i SX Pack												
Recommended retail price 1/11/2004												
Price EURO	13.759	10.817	13.235	10.938	12.670	10.922	NA	NA	12.650	10.285	NA	NA
Price index	113,0%	109,2%	108,7%	110,5%	104,1%	110,3%			103,9%	103,9%		
Major options												
- air conditioning	s	s	1000	826	1050	905			950	772		
- automatic gear box	NA	NA	NA	NA	NA	NA			NA	NA		
- power steering	S	S	S	S	S	S			S	S		
- ABS	S	S	S	S	S	S			S	S		
- airbag	S	S	S	S	S	S			S	S		
Right-hand-drive	827	650	787	650	754	650			800	650		
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2		
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes		
- delivery cost included	no	no	yes	yes	yes	yes			no	no		

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,1i SX Pack												
Recommended retail price 1/11/2004												
Price EURO	12.400	10.368	15.304	10.058	12.175	9.901	12.579	10.938	14.380	10.223	13.940	9.959
Price index	101,8%	104,7%	125,7%	101,6%	100,0%	100,0%	103,3%	110,5%	118,1%	103,2%	114,5%	100,6%
Major options												
- air conditioning	950	794	800	661	S	S	950	826	NA	NA	NA	NA
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	s	s	S	S	S	S	S	S	S	S
- ABS	S	S	s	s	S	S	S	S	S	S	S	S
- airbag	S	S	s	s	S	S	S	S	S	S	S	S
Right-hand-drive	777	650	s	s	780	650	748	650	1067	650	774	650
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:



CITROEN

C2

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1,1i SX Pack	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	NA	NA	11054	9289	NA	NA	NA	NA	11243	8994	NA	NA	NA	NA
Price index			90,8%	93,8%					92,3%	90,8%				
Major options														
- air conditioning			1012	851					731	584				
- automatic gear box			NA	NA					NA	NA				
- power steering			S	S					S	S				
- ABS			601	505					568	455				
- airbag			S	S					S	S				
Right-hand-drive			774	650					813	650				
Other information														
- warranty condition (x years)			2	2					2	2				
- free roadside assistance			yes	yes					yes	yes				
- delivery cost included			no	no					no	no				
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1,1i SX Pack	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	NA	NA	11291	8977	NA	NA	10201	8386	11183	9397	11410	9.710
Price index			92,7%	90,7%			83,8%	84,7%	91,8%	94,9%	93,7%	98,1%
Major options												
- air conditioning			921	755			625	521	876	736	s	s
- automatic gear box			NA	NA			NA	NA	NA	NA	NA	NA
- power steering			S	S			S	S	S	S	S	S
- ABS			507	415			625	521	538	452	s	s
- airbag			S	S			S	S	S	S	S	S
Right-hand-drive			793	650			780	650	774	650	S	S
Other information												
- warranty condition (x years)			2	2			2	2	2	2	3	3
- free roadside assistance			yes	yes			yes	yes	yes	yes	yes	yes
- delivery cost included			no	no			no	no	no	no	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



CITROEN
C3
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,4Hdi SX												
Recommended retail price 1/11/2004												
Price EURO	14.250	11.418	14.160	11.702	13.580	11.707			13.670	11.114	NA	NA
Price index	106,5%	104,8%	105,8%	107,4%	101,5%	107,4%			102,2%	102,0%		
Major options												
- air conditioning	850	662	1000	826	1050	905			1000	813		
- automatic gear box	NA	NA	NA	NA	1200	1034			1000	813		
- power steering	S	S	S	S	S	S			S	S		
- ABS	S	S	S	S	S	S			S	S		
- airbag	S	S	S	S	S	S			S	S		
Right-hand-drive	835	650	787	650	754	650			800	650		
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2		
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes		
- delivery cost included	no	no	yes	yes	yes	yes			no	no		

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1,4Hdi SX												
Recommended retail price 1/11/2004												
Price EURO	13.750	11.497	17.064	11.246	13.380	10.899	13.458	11.703	17.960	11.332	17.855	11.496
Price index	102,8%	105,5%	127,5%	103,2%	100,0%	100,0%	100,6%	107,4%	134,2%	104,0%	133,4%	105,5%
Major options												
- air conditioning	950	794	850	702	S	S	950	826	995	606	900	756
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	777	650	S	S	780	650	748	650	1067	650	774	650
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:



CITROEN

C3

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1,4HDI SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	12.379	9.470	12.332	10.363	25.758	9.937	11.840	10.034	12.318	9.855	12.302	10.425	12.180	9.948
Price index	92,5%	86,9%	92,2%	95,1%	192,5%	91,2%	88,5%	92,1%	92,1%	90,4%	91,9%	95,7%	91,0%	91,3%
Major options														
- air conditioning	S	S	1012	851	2285	653	895	758	731	584	869	736	842	714
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	601	505	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	774	650	2275	650	767	650	774	650	767	650	767	650
Other information														
- warranty condition (x years)	2	2	2	2	1	1	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	no	no	yes	yes	no	no	no	no	no	no	no	no
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1,4HDI SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12.136	6.402	12.597	10.015	13.503	10.713	11.955	9.963	12.960	10.890	13.051	11.108
Price index	90,7%	58,7%	94,1%	91,9%	100,9%	98,3%	89,4%	91,4%	96,9%	99,9%	97,5%	101,9%
Major options												
- air conditioning	S	S	921	755	NA	NA	642	539	876	736	719	612
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	400	339	507	415	S	S	642	539	538	452	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	793	650	813	650	780	650	793	650	S	S
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	3	3
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	no	no	no	no	no	no	no	no	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



**CITROEN
C4**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDI 90 SX												
Recommended retail price 1/11/2004												
Price EURO	19.510	15.484	18.700	15.455	18.315	15.789	NA	NA	18.830	15.309	NA	NA
Price index	106,6%	105,6%	102,2%	105,4%	100,1%	107,6%			102,9%	104,4%		
Major options												
- air conditioning	S	S	S	S	S	S			S	S		
- automatic gear box	NA	NA	NA	NA	1200	1034			1200	976		
- power steering	S	S	S	S	S	S			S	S		
- ABS	S	S	S	S	S	S			S	S		
- airbag	S	S	S	S	S	S			S	S		
Right-hand-drive	899	700	847	700	812	700			861	700		
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2		
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes		
- delivery cost included	no	no	yes	yes	yes	yes			no	no		

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDI 90 SX												
Recommended retail price 1/11/2004												
Price EURO	18.850	15.761	22.903	14.669	18.305	14.898	17.773	15.455	24.350	15.232	23.350	14.706
Price index	103,0%	107,4%	125,1%	100,0%	100,0%	101,6%	97,1%	105,4%	133,0%	103,8%	127,6%	100,2%
Major options												
- air conditioning	S	S	S	S	S	S	NA	NA	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	837	700	S	S	840	700	805	700	1139	700	833	700
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:



CITROEN

C4

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
HDI 90 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	NA	NA	18.123	15.230	NA	NA	NA	NA	17.615	14.092	NA	NA	NA	NA
Price index			99,0%	103,8%					96,2%	96,1%				
Major options														
- air conditioning			S	S					S	S				
- automatic gear box			NA	NA					NA	NA				
- power steering			S	S					S	S				
- ABS			696	585					S	S				
- airbag			S	S					S	S				
Right-hand-drive			833	700					875	700				
Other information														
- warranty condition (x years)			2	2					2	2				
- free roadside assistance			yes	yes					yes	yes				
- delivery cost included			no	no					no	no				
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
HDI 90 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	NA	NA	17.364	13.805	NA	NA	17.487	14.053	17.382	14.607	17.540	14.928
Price index			94,9%	94,1%			95,5%	95,8%	95,0%	99,6%	95,8%	101,8%
Major options												
- air conditioning			S	S			S	S	S	S	S	S
- automatic gear box			NA	NA			NA	NA	NA	NA	NA	NA
- power steering			S	S			S	S	S	S	S	S
- ABS			S	S			S	S	S	S	S	S
- airbag			S	S			S	S	S	S	S	S
Right-hand-drive			854	700			840	700	833	700	S	S
Other information												
- warranty condition (x years)			2	2			2	2	2	2	3	3
- free roadside assistance			yes	yes			yes	yes	yes	yes	yes	yes
- delivery cost included			no	no			no	no	no	no	no	no
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



CITROEN
Xsara Picasso
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 90 SX												
Recommended retail price 1/11/2004												
Price EURO	23.400	18.224	21.816	18.030	21.660	18.672			21.239	17.267	29.840	16.972
Price index	112,9%	107,4%	105,2%	106,2%	104,5%	110,0%			102,5%	101,7%	143,9%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	1600	881
- automatic gear box	NA	NA	NA	NA	NA	NA			NA	NA	NA	NA
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	899	700	847	700	812	700			861	700	1270	700
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes	yes	yes
- delivery cost included	no	no	yes	yes	yes	yes			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 90 SX												
Recommended retail price 1/11/2004												
Price EURO	22.000	18.395	NA	NA	20.730	16.998	20.735	18.031	29.100	17.991	NA	NA
Price index	106,1%	108,4%			100,0%	100,2%	100,0%	106,2%	140,4%	106,0%		
Major options												
- air conditioning	S	S			S	S	S	S	1300	792		
- automatic gear box	NA	NA			NA	NA	NA	NA	NA	NA		
- power steering	S	S			S	S	S	S	S	S		
- ABS	S	S			S	S	S	S	S	S		
- airbag	S	S			S	S	S	S	S	S		
Right-hand-drive	837	700			840	700	805	700	1139	700		
Other information												
- warranty condition (x years)	2	2			2	2	2	2	2	2		
- free roadside assistance	yes	yes			yes	yes	yes	yes	yes	yes		
- delivery cost included	yes	yes			yes	yes	no	no	no	no		

Notes:



CITROEN
Xsara Picasso
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
HDi 90 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	21.569	16.022	20.334	17.087	53.335	18.034	NA	NA	NA	NA	18.246	15.463	NA	NA
Price index	104,0%	94,4%	98,1%	100,7%	257,3%	106,3%					88,0%	91,1%		
Major options														
- air conditioning	S	S	1234	1037	S	S					S	S		
- automatic gear box	NA	NA	NA	NA	NA	NA					NA	NA		
- power steering	S	S	S	S	S	S					S	S		
- ABS	S	S	S	S	S	S					S	S		
- airbag	S	S	S	S	S	S					S	S		
Right-hand-drive	S	S	833	700	2450	700					826	700		
Other information														
- warranty condition (x years)	2	2	2	2	1	1					2	2		
- free roadside assistance	yes	yes	yes	yes	yes	yes					yes	yes		
- delivery cost included	no	no	no	no	yes	yes					no	no		
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
HDi 90 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	24.056	13.433	20.537	16.327	21.076	16.772	19.776	15.930	20.073	16.868	21.151	18.001
Price index	116,0%	79,1%	99,1%	96,2%	101,7%	98,8%	95,4%	93,9%	96,8%	99,4%	102,0%	106,1%
Major options												
- air conditioning	S	S	S	S	NA	NA	725	604	999	839	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	854	700	875	700	840	700	833	700	S	S
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	3	3
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	no	no	no	no	no	no	no	no	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



CITROEN
C5
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 110 SX												
Recommended retail price 1/11/2004												
Price EURO	26.655	20.759	25.405	20.996	24.770	21.353	NA	NA	25.240	20.520	34.600	19.594
Price index	110,4%	105,9%	105,2%	107,2%	102,6%	109,0%			104,5%	104,7%	143,3%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	S	S
- automatic gear box	1700	1324	1200	992	1300	1121			1370	1114	2500	1377
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	1245	970	1174	970	1125	970			1193	970	1760	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes	yes	yes
- delivery cost included	no	no	yes	yes	yes	yes			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 110 SX												
Recommended retail price 1/11/2004												
Price EURO	25.450	21.279	30.726	19.680	24.910	20.432	24.145	20.996	31.580	19.602	30.440	20.664
Price index	105,4%	108,6%	127,3%	100,4%	103,2%	104,3%	100,0%	107,2%	130,8%	100,0%	126,1%	105,5%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1150	962	NA	NA	NA	NA	1140	991	1700	1035	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1160	970	S	S	1164	970	1116	970	1593	970	1154	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:



CITROEN

C5

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
HDi 110 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	26.249	20.400	25.192	21.170	46.339	16.039	NA	NA	26.423	21.138	NA	NA	NA	NA
Price index	108,7%	104,1%	104,3%	108,0%	191,9%	81,9%			109,4%	107,9%				
Major options														
- air conditioning	s	s	S	S	S	S			S	S				
- automatic gear box	NA	NA	NA	NA	2690	769			NA	NA				
- power steering	s	s	S	S	S	S			S	S				
- ABS	s	s	S	S	S	S			S	S				
- airbag	s	s	S	S	S	S			S	S				
Right-hand-drive	s	s	1154	970	3395	970			1213	970				
Other information														
- warranty condition (x years)	2	2	2	2	1	1			2	2				
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes				
- delivery cost included	no	no	no	no	no	no			no	no				
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
HDi 110 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	29.999	17.175	23.319	18.539	23.909	19.038	23.365	18.485	23.894	20.079	22.437	19.095
Price index	124,2%	87,7%	96,6%	94,6%	99,0%	97,2%	96,8%	94,3%	99,0%	102,5%	92,9%	97,5%
Major options												
- air conditioning	s	s	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	1548	1249	NA	NA	NA	NA	1000	851
- power steering	s	s	S	S	S	S	S	S	S	S	S	S
- ABS	s	s	S	S	S	S	S	S	S	S	S	S
- airbag	s	s	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1183	970	1213	970	1164	970	1154	970	S	S
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	3	3
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	no	no	no	no	no	no	no	no	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



CITROEN
C8
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 110 SX												
Recommended retail price 1/11/2004												
Price EURO	32.730	25.491	31.120	25.719	29.880	25.759	NA	NA	31.836	25.883	44.890	25.263
Price index	110,7%	100,9%	105,2%	101,8%	101,0%	102,0%			107,6%	102,5%	151,8%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	S	S
- automatic gear box	2200	1713	2200	1818	1400	1207			1750	1423	2300	1267
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	1245	970	1174	970	1125	970			1193	970	1760	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes	yes	yes
- delivery cost included	no	no	yes	yes	yes	yes			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
HDi 110 SX												
Recommended retail price 1/11/2004												
Price EURO	32.050	26.798	NA	NA	31.100	25.609	29.577	25.719	40.865	25.433	36.400	25.368
Price index	108,4%	106,1%			105,1%	101,4%	100,0%	101,8%	138,2%	100,7%	123,1%	100,4%
Major options												
- air conditioning	S	S			S	S	S	S	S	S	S	S
- automatic gear box	1200	1003			1500	1250	2090	1817	1800	1096	1600	1345
- power steering	S	S			S	S	S	S	S	S	S	S
- ABS	S	S			S	S	S	S	S	S	S	S
- airbag	S	S			S	S	S	S	S	S	S	S
Right-hand-drive	1160	970			1164	970	1116	970	1593	970	1154	970
Other information												
- warranty condition (x years)	2	2			2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes			yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes			yes	yes	no	no	no	no	no	no

Notes:



CITROEN

C8

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
HDi 110 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	41.860	26.143	NA	NA	76.000	24.587	29.367	24.888	NA	NA	NA	NA	27.446	22.885
Price index	141,5%	103,5%			257,0%	97,3%	99,3%	98,5%					92,8%	90,6%
Major options														
- air conditioning	S	S			S	S	S	S					S	S
- automatic gear box	NA	NA			NA	NA	NA	NA					1345	1140
- power steering	S	S			S	S	S	S					S	S
- ABS	S	S			S	S	S	S					S	S
- airbag	S	S			S	S	S	S					S	S
Right-hand-drive	S	S			3395	970	S	S					1145	970
Other information														
- warranty condition (x years)	2	2			1	1	2	2					2	2
- free roadside assistance	yes	yes			yes	yes	yes	yes					yes	yes
- delivery cost included	no	no			no	no	no	no					no	no
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
HDi 110 SX	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	NA	NA	30.329	24.112	29.563	23.561	28.359	22.132	29.914	25.138	28.704	24.429
Price index			102,5%	95,4%	100,0%	93,3%	95,9%	87,6%	101,1%	99,5%	97,0%	96,7%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			NA	NA	1548	1239	NA	NA	NA	NA	1300	1106
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive			1183	970	1213	970	1183	970	1183	970	S	S
Other information												
- warranty condition (x years)			2	2	2	2	2	2	2	2	3	3
- free roadside assistance			yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included			no	no	no	no	no	no	no	no	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



DAIHATSU
CUORE
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5Dr												
Recommended retail price 1/11/2004									N.A.	N.A.	N.A.	N.A.
Price EURO	7793	6244	7759	6336	7777	6704	7394	5836				
Price index	105,4%	109,1%	104,9%	110,7%	105,2%	117,2%	100,0%	102,0%				
Major options												
- air conditioning	890	713	1180	975,21	920	793	STD	STD				
- automatic gear box	990	778	800	661,16	970	836	905	685				
- power steering	490	393	450	372	415	358	STD	STD				
- ABS	STD		STD		STD		STD	STD				
- airbag	STD		STD		STD		STD	STD				
Right-hand-drive	1248	1000	1210	1000	1000	862	N.A.	N.A.				
Other information												
- warranty condition (x years)	3		3		3		3					
- free roadside assistance	NO		• • •		• •		NO					
- delivery cost included	YES		• • •		• •		NO					

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5Dr												
Recommended retail price 1/11/2004												
Price EURO	7918	6520	9094	5994	7575	5799	7767	6493	7854	5721	9623	6827
Price index	107,1%	114,0%	123,0%	104,8%	102,4%	101,4%	105,0%	113,5%	106,2%	100,0%	130,1%	119,3%
Major options												
- air conditioning	STD	STD	N.A.	N.A.	STD	STD	1130	982,61	799	486,6	N.A.	N.A.
- automatic gear box	800	668,9	700	461	800	666,67	800	695,65	999	608,4	N.A.	N.A.
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	1525	1275	STD	STD	1000	833,34	1150	1000	1650	1000	901,06	757,19
Other information												
- warranty condition (x years)	3		3		3		3		3		3	
- free roadside assistance	YES		NO		NO		YES		NO		NO	
- delivery cost included	YES		NO		YES		YES		NO		NO	

Notes:

(if necessary)

X This model have been introduced as a name of "CHARADE" in UK

X

X

X

and Ireland.



DAIHATSU
CUORE
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
5Dr	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
Price EURO														
Price index														
Major options														
- air conditioning														
- automatic gear box														
- power steering														
- ABS														
- airbag														
Right-hand-drive														
Other information														
- warranty condition (x years)														
- free roadside assistance														
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
5Dr	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	N.A.(Note)	N.A.(Note)	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	7478	6226
Price EURO												
Price index											101,1%	108,8%
Major options											STD	STD
- air conditioning											1042	850
- automatic gear box											STD	STD
- power steering											STD	STD
- ABS											STD	STD
- airbag											STD	STD
Right-hand-drive											STD	STD
Other information											3	
- warranty condition (x years)											YES	
- free roadside assistance											YES	
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

X This model have been introduced as a name of "CHARADE" in UK

X

X

X

and Ireland.



FIAT
PANDA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	10100	8016	9250	7645	9590	8267	9250	7283	9010	7086		
Price index	115,3%	114,3%	105,6%	109,0%	109,5%	117,9%	105,6%	103,8%	102,8%	101,0%		
Major options												
- air conditioning	806	640	950	785	850	733	400	315	735	578		
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive	606	481	555	459	575	496	555	437	541	425		
Other information												
- warranty condition (x years)	2		3		2		2		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		YES		NO		YES			

	FR(*)		IE		IT		LU		NL		PT	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	9470	7918	12495	8142	8761	7301	8791	7645	9895	7014	11443	7428
Price index	108,1%	112,9%	142,6%	116,1%	100,0%	104,1%	100,3%	109,0%	112,9%	100,0%	130,6%	105,9%
Major options												
- air conditioning	840	702	750	489	750	625	1036	785	695	423	740	480
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	568	475	S		526	438	527	459	594	421	687	446
Other information												
- warranty condition (x years)	2		2		2		3		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES		NO		NO	

(*)Vers. CLASS



FIAT

PANDA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	6200	4740	253900	208115	119729	51540	125000	105932	2375000	1900000	25800	21156	5387	4565
Price EURO	10758	8225	8030	6582	16105	6933	7989	6770	9640	7712	7472	6127	7989	6770
Price index	122,8%	117,3%	91,7%	93,8%	183,8%	98,8%	91,2%	96,5%	110,0%	109,9%	85,3%	87,4%	91,2%	96,5%
Major options														
- air conditioning	S		633	519	1248	537	O		832	666	O		O	
- automatic gear box	NA		NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S		S		S		S		S		S		S	
Right-hand-drive	S		482	395	966	416	479	406	578	463	448	368	479	406
Other information														
- warranty condition (x years)	2		2		2		3		2		2		3	
- free roadside assistance	YES		YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES		YES		YES		YES	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	5050	4280	35800	29344					339900	285630	6727	5725
Price EURO	11671	9892	8244	6758					8507	7149	9669	8229
Price index	133,2%	141,0%	94,1%	96,3%					97,1%	101,9%	110,4%	117,3%
Major options												
- air conditioning	S		806	661					748	629	NA	
- automatic gear box	NA		NA						NA		NA	
- power steering	S		S						S		S	
- ABS	S		S						S		S	
- airbag	S		S						S		S	
Right-hand-drive	S		495	405					510	429	S	
Other information												
- warranty condition (x years)	2		2						2		3	
- free roadside assistance	YES		YES						YES		YES	
- delivery cost included	YES		YES						YES		YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



**FIAT
PUNTO**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12550	9960	12500	10331	12250	10560	10900	8583	12185	9667	14190	8551
Price index	115,1%	116,5%	114,7%	120,8%	112,4%	123,5%	100,0%	100,4%	111,8%	113,1%	130,2%	100,0%
Major options												
- air conditioning	S		S		1050	905	S		1020	809	S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		250	197	S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	879	697	875	723	858	739	763	601	853	677	993	599
Other information												
- warranty condition (x years)	2		3		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		NO		YES		YES	

	FR (*)		IE		IT		LU		NL		PT	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	11100	9281	14895	9646	11928	9940	11881	10331	13550	9240	12825	8589
Price index	101,8%	108,5%	136,7%	112,8%	109,4%	116,2%	109,0%	120,8%	124,3%	108,1%	117,7%	100,4%
Major options												
- air conditioning	S		760	492	S		S		S		815	546
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	777	650	S		835	696	832	723	949	647	898	601
Other information												
- warranty condition (x years)	2		2		2		3		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES		NO		NO	

(*)= Vers Cult



**FIAT
PUNTO**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			330900	278067	156658	63722			2725000	2180000				
Price EURO			10466	8795	21073	8571			11060	8848				
Price index			96,0%	102,9%	193,3%	100,2%			101,5%	103,5%				
Major options														
- air conditioning			1107	930	1845	750			954	763				
- automatic gear box			NA		NA				NA					
- power steering			S		S				S					
- ABS			S		S				S					
- airbag			S		S				S					
Right-hand-drive			733	616	1475	600			774	619				
Other information														
- warranty condition (x years)			2		2				2					
- free roadside assistance			YES		YES				YES					
- delivery cost included			YES		NO				YES					
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.2 8V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			42300	34672			2286512	1905427	422900	355378	9027	7683
Price EURO			9741	7985			9532	7943	10584	8894	12975	11043
Price index			89,4%	93,4%			87,4%	92,9%	97,1%	104,0%	119,0%	129,1%
Major options												
- air conditioning			1036	849			1074	895	1086	913	S	
- automatic gear box			NA				NA		NA		NA	
- power steering			S				S		S		S	
- ABS			S				702	585	S		S	
- airbag			S				S		S		S	
Right-hand-drive			682	559			667	556	741	623	S	
Other information												
- warranty condition (x years)			2				2		2		3	
- free roadside assistance			YES				YES		YES		YES	
- delivery cost included			YES				YES		YES		YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



FIAT
IDEA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.4 16V EMOTION BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	17900	13941	15770	13033	16760	14448	15250	12008	15870	12614		
Price index	119,4%	116,1%	105,2%	108,5%	111,8%	120,3%	101,7%	100,0%	105,9%	105,0%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive	1253	976	1104	912	1173	1011	1068	841	1111	883		
Other information												
- warranty condition (x years)	2		3		2		2		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		YES		NO		NO			

	FR		IE		IT		LU		NL		PT	
1.4 16V EMOTION BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	15315	12805	20495	13356	15528	12940	14988	13033	18995	12752	19240	12921
Price index	102,2%	106,6%	136,7%	111,2%	103,6%	107,8%	100,0%	108,5%	126,7%	106,2%	128,4%	107,6%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	1072	896	S		1087	906	1049	912	1330	893	1347	904
Other information												
- warranty condition (x years)	2		2		2		3		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES		NO		NO	



FIAT
IDEA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.4 16V EMOTION BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004					239215	89126								
Price EURO					32178	11989								
Price index					214,7%	99,8%								
Major options														
- air conditioning					S									
- automatic gear box					NA									
- power steering					S									
- ABS					S									
- airbag					S									
Right-hand-drive					2252	839								
Other information														
- warranty condition (x years)					2									
- free roadside assistance					YES									
- delivery cost included					NO									
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK (*)	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.4 16V EMOTION BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004							3413738	2844782			12307	10474
Price EURO							14230	11859			17690	15055
Price index							94,9%	98,8%			118,0%	125,4%
Major options												
- air conditioning							S				S	
- automatic gear box							920	767			NA	
- power steering							S				S	
- ABS							S				S	
- airbag							S				S	
Right-hand-drive							996	830			S	
Other information												
- warranty condition (x years)							2				3	
- free roadside assistance							YES				YES	
- delivery cost included							YES				YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*) Vers. Eleganza



FIAT
STILO

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.9 JTD 115 DYNAMIC 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	20750	16160	19700	16281	20300	17500			19010	15167		
Price index	110,8%	108,9%	105,2%	109,7%	108,4%	117,9%			101,5%	102,2%		
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	NA		NA		NA				NA			
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	1660	1293	1576	1302	1624	1400			1521	1213		
Other information												
- warranty condition (x years)	2		3		2				2			
- free roadside assistance	YES		YES		YES				YES			
- delivery cost included	YES		YES		YES				YES			

	FR(*)		IE		IT		LU		NL		PT	
1.9 JTD 115 DYNAMIC 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	19810	16563	24295	15309	19771	16476	18723	16281	24295	14842	27435	15097
Price index	105,8%	111,6%	129,8%	103,1%	105,6%	111,0%	100,0%	109,7%	129,8%	100,0%	146,5%	101,7%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	1585	1325	S		1582	1318	1498	1302	1944	1187	2195	1208
Other information												
- warranty condition (x years)	2		2		2		3		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		NO		YES		NO		NO	

(*)Vers.Emotion



FIAT
STILO

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.9 JTD 115 DYNAMIC 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004					285419	101220	260000	220339	5202500	4162000	53300	43706	11205	9496
Price EURO					38393	13615	16617	14082	21116	16893	15437	12658	16617	14082
Price index					205,1%	91,7%	88,8%	94,9%	112,8%	113,8%	82,4%	85,3%	88,8%	94,9%
Major options														
- air conditioning					S		S		S		S		S	
- automatic gear box					NA		NA		NA		NA		NA	
- power steering					S		S		S		S		S	
- ABS					S		S		S		S		S	
- airbag					S		S		S		S		S	
Right-hand-drive					3071	1089	1329	1127	1689	1351	1235	1013	1329	1127
Other information														
- warranty condition (x years)					2		3		2		2		3	
- free roadside assistance					YES		YES		YES		YES		YES	
- delivery cost included					NO		YES		YES		YES		YES	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT(*)		PL		SE		SI		SK(*)		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.9 JTD 115 DYNAMIC 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	9050	7669	74600	61148	187800	150240	3803306	3169422	683900	574706	13317	11334
Price EURO	20915	17723	17179	14082	20768	16615	15854	13212	17117	14384	19142	16291
Price index	111,7%	119,4%	91,8%	94,9%	110,9%	111,9%	84,7%	89,0%	91,4%	96,9%	102,2%	109,8%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	NA		NA		NA		NA		NA		NA	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	S		1374	1127	1661	1329	1268	1057	1369	1151	S	
Other information												
- warranty condition (x years)	2		2		3		2		2		3	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*) Vers 1.9 JTD 80CV

(*) Vers Active



FIAT

STILOMW

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.6 16V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	19450	14870			18900	16293	18450	13872	17810	14192		
Price index	109,2%	107,2%			106,1%	117,5%	103,6%	100,0%	100,0%	102,3%		
Major options												
- air conditioning	S				S		S		S			
- automatic gear box	NA				NA		NA		NA			
- power steering	S				S		S		S			
- ABS	S				S		S		S			
- airbag	S				S		S		S			
Right-hand-drive	1556	1190			1512	1303	1476	1110	1425	1135		
Other information												
- warranty condition (x years)	2				2		2		2			
- free roadside assistance	YES				YES		YES		YES			
- delivery cost included	YES				YES		NO		YES			

	FR		IE		IT		LU		NL		PT	
1.6 16V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO			23950	15092	18271	15226			20995	13970	22970	14069
Price index			134,5%	108,8%	102,6%	109,8%			117,9%	100,7%	129,0%	101,4%
Major options												
- air conditioning			S		S				S		S	
- automatic gear box			NA		NA				NA		NA	
- power steering			S		S				S		S	
- ABS			S		S				S		S	
- airbag			S		S				S		S	
Right-hand-drive			S		1462	1218			1680	1118	1838	1126
Other information												
- warranty condition (x years)			2		2				2		2	
- free roadside assistance			YES		YES				YES		YES	
- delivery cost included			YES		NO				NO		NO	



FIAT

STILOMW

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 16V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004					240206	89411			4430000	3544000	52200	42804		
Price EURO					32311	12027			17980	14384	15118	12397		
Price index					181,4%	86,7%			101,0%	103,7%	84,9%	89,4%		
Major options														
- air conditioning					S				S		S			
- automatic gear box					NA				NA		NA			
- power steering					S				S		S			
- ABS					S				S		S			
- airbag					S				S		S			
Right-hand-drive					2585	962			1438	1151	1209	992		
Other information														
- warranty condition (x years)					2				2		2			
- free roadside assistance					YES				YES		YES			
- delivery cost included					NO				YES		YES			
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 16V DYNAMIC BZ 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			69700	57131	161800	129440	3601523	3001269			12987	11053
Price EURO			16051	13157	17893	14314	15013	12511			18668	15887
Price index			90,1%	94,8%	100,5%	103,2%	84,3%	90,2%			104,8%	114,5%
Major options												
- air conditioning			S		S		S				S	
- automatic gear box			NA		NA		NA				NA	
- power steering			S		S		S				S	
- ABS			S		S		S				S	
- airbag			S		S		S				S	
Right-hand-drive			1284	1053	1431	1145	1201	1001			S	
Other information												
- warranty condition (x years)			2		3		2				3	
- free roadside assistance			YES		YES		YES				YES	
- delivery cost included			YES		YES		YES				YES	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



FIAT
ULYSSE

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	34200	25676	31420	25967	29400	25345			31750	24495		
Price index	116,3%	104,8%	106,9%	106,0%	100,0%	103,5%			108,0%	100,0%		
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	NA		NA		NA				NA			
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	3078	2311	2828	2337	2646	2281			2858	2205		
Other information												
- warranty condition (x years)	2		3		2				2			
- free roadside assistance	YES		YES		YES				YES			
- delivery cost included	YES		YES		YES				YES			

	FR		IE		IT		LU		NL		PT	
2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	32240	26957	42935	25158	30825	25688	29862	25967	40915	25308		
Price index	109,7%	110,0%	146,0%	102,7%	104,8%	104,9%	101,6%	106,0%	139,2%	103,3%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive	2902	2426	S		2774	2312	2688	2337	3682	2278		
Other information												
- warranty condition (x years)	2		2		2		3		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		NO		YES		NO			



FIAT

ULYSSE

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			1035000	869748	540436	175278								
Price EURO			32736	27509	72696	23577								
Price index			111,3%	112,3%	247,3%	96,3%								
Major options														
- air conditioning			S		S									
- automatic gear box			NA		NA									
- power steering			S		S									
- ABS			S		S									
- airbag			S		S									
Right-hand-drive			2946	2476	6543	2122								
Other information														
- warranty condition (x years)			2		2									
- free roadside assistance			YES		YES									
- delivery cost included			YES		NO									
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK(*)	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.2 16V JTD EMOTION	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			143000	117213			7605755	6338129	1315900	1105798	22422	19083
Price EURO			32931	26993			31705	26421	32935	27676	32229	27429
Price index			112,0%	110,2%			107,8%	107,9%	112,0%	113,0%	109,6%	112,0%
Major options												
- air conditioning			S				S		S		S	
- automatic gear box			NA				NA		NA		NA	
- power steering			S				S		S		S	
- ABS			S				S		S		S	
- airbag			S				S		S		S	
Right-hand-drive			2964	2429			2853	2378	2964	2491	S	
Other information												
- warranty condition (x years)			2				2		2		3	
- free roadside assistance			YES				YES		YES		YES	
- delivery cost included			YES				YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

(*) Vers. ELEGANZA



**FORD
FIESTA**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO	13370	10511	12325	10186	12775	11013	11939	9476	12270	9976	16060	9561
Price index	112,0%	116,6%	103,2%	113,0%	107,0%	122,1%	100,0%	105,1%	102,8%	110,6%	134,5%	106,0%
Major options												
- air conditioning	850	668	1150	950	1110	957	std	std	930	756	990	589
- auto Shift Manual Transmission	760	597	900	744	700	603	n/a	n/a	770	626	1800	1072
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	n/a	n/a	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	756	600	738	600	732	600
Other information												
- warranty condition (x years)	Four Yrs	Four Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

	FR		IE		IT		LU		NL		PT	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO	12000	10033	16565	10918	12150	9702	12325	10186	14250	9678	14050	9016
Price index	100,5%	111,3%	138,7%	121,1%	101,8%	107,6%	103,2%	113,0%	119,4%	107,3%	117,7%	100,0%
Major options b/												
- air conditioning	990	828	1000	673	750	598	1150	950	900	611	860	552
- auto Shift Manual Transmission	600	502	n/a	n/a	n/a	n/a	900	744	1000	679	1020	655
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	765	600	std	std	720	600	726	600	714	600	714	600
Other information												
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes



FORD

FIESTA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			11715	9845	22011	8679			11567	9254				
Price index	0,0%	0,0%	98,1%	109,2%	184,4%	96,3%	0,0%	0,0%	96,9%	102,6%	0,0%	0,0%	0,0%	0,0%
Major options b/ - air conditioning - auto Shift Manual Transmission - power steering - ABS - airbag			29000 55000 std 19000 std	24370 46219 std 15966 std	13000 n/a std std std	5126 n/a std std std			250000 380000 std 145000 std	200000 304000 std 116000 std				
Right-hand-drive			714	600	5625	2218			750	600				
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes Yes	Two Yrs Yes Yes	Two Yrs Yes No	Two Yrs Yes No			Two Yrs Yes Yes	Two Yrs Yes Yes				
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,674	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.4 5Dr Ambiente	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			10607	8695	12789	10232					13247	11274
Price index	0,0%	0,0%	88,8%	96,4%	107,1%	113,5%	0,0%	0,0%	0,0%	0,0%	111,0%	125,0%
Major options b/ - air conditioning - auto Shift Manual Transmission - power steering - ABS - airbag			4500 n/a std 2200 std	3689 n/a std 1803 std	7000 n/a std std std	5600 n/a std std std					std n/a std std std	std n/a std std std
Right-hand-drive			300	246	7000	5600					std	std
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes Yes	Two Yrs Yes No	Two Yrs No Yes	Two Yrs No Yes					Three Yrs Yes Yes	Three Yrs Yes Yes
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	9,0426	9,0426	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective November 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



**FORD
FOCUS**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.6 5Dr Comfort	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO	18090	13958	17535	14492	16165	13935	17004	13006	16090	13081	20600	12080
Price index	112,9%	115,5%	109,5%	120,0%	100,9%	115,4%	106,2%	107,7%	100,4%	108,3%	128,6%	100,0%
Major options												
- air conditioning	std	std	1150	950	std	std	std	std	std	std	std	std
- automatic gear box	1380	1065	1000	826	1225	1056	1270	971	900	732	1850	1085
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	784	600	738	600	732	600
Other information												
- warranty condition (x years)	Four Yrs	Four Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

	FR		IE		IT		LU		NL		PT	
1.6 5Dr Comfort	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO	16018	13393	22275	14267	16380	13194	17535	14492	20082	13146	21395	12246
Price index	100,0%	110,9%	139,1%	118,1%	102,3%	109,2%	109,5%	120,0%	125,4%	108,8%	133,6%	101,4%
Major options b/												
- air conditioning	std	std	1050	673	750	603	1150	950	std	std	1020	584
- automatic gear box	1000	836	1300	833	850	684	1000	826	1500	982	1170	670
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	520	333	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	765	600	std	std	720	600	726	600	714	600	714	600
Other information												
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes



FORD
FOCUS
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 5Dr Comfort	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			17196	14445	31086	12268			15524	12420				
Price index	0,0%	0,0%	107,4%	119,6%	194,1%	101,6%	0,0%	0,0%	96,9%	102,8%	0,0%	0,0%	0,0%	0,0%
Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag			37165 36033 std 21208 std	31219 30268 std 17815 std	13013 20019 std std std	5136 7901 std std std			275885 316757 std std std	220708 253405 std std std				
Right-hand-drive			n/a	n/a	5630	2222			n/a	n/a				
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes Yes	Two Yrs Yes Yes	Two Yrs Yes No	Two Yrs Yes No			Two Yrs Yes Yes	Two Yrs Yes Yes				
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 5Dr Comfort	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			14209	11647	17340	13872					17054	14514
Price index	0,0%	0,0%	88,7%	96,4%	108,3%	114,8%	0,0%	0,0%	0,0%	0,0%	106,5%	120,1%
Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag			4966 4304 std 2648 std	4071 3528 std 2171 std	std 10616 std std std	std 8493 std std std					std 968 std std std	std 824 std std std
Right-hand-drive			n/a	n/a	7077	5662					std	std
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes No	Two Yrs Yes No	Two Yrs No Yes	Two Yrs No Yes					Three Yrs Yes Yes	Three Yrs Yes Yes
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	9,0426	9,0426	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective November 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



**FORD
MONDEO**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.0TD 5Dr Trend	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/												
Price EURO	26610	20532	24910	20587	25050	21595	24819	18413	24285	18973	37500	21678
Price index	109,6%	111,9%	102,6%	112,2%	103,2%	117,7%	102,2%	100,3%	100,0%	103,4%	154,4%	118,1%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	1600	1235	1650	1364	1500	1293	n/a	n/a	1750	1365	1950	1127
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	720	600	726	600	696	600	809	600	768	600	732	600
Other information												
- warranty condition (x years)	Four Yrs	Four Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

	FR		IE		IT		LU		NL		PT	
2.0TD 5Dr Trend	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/												
Price EURO	24510	20493	30355	19442	24610	20053	24910	20587	31330	20202	33030	18352
Price index	100,9%	111,7%	125,0%	105,9%	101,3%	109,3%	102,6%	112,2%	129,0%	110,1%	136,0%	100,0%
Major options b/												
- air conditioning	std	std	std	std	std	603	std	std	std	std	std	std
- automatic gear box	1000	836	n/a	n/a	n/a	684	1650	1364	n/a	n/a	1865	1036
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	765	600	std	std	720	600	726	600	714	600	714	600
Other information												
- warranty condition (x years)	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs	Two Yrs
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes



**FORD
MONDEO**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.0TD 5Dr Trend	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			25344	21289	51061	17997			27912	22330				
Price index	0,0%	0,0%	104,4%	116,0%	210,3%	98,1%	0,0%	0,0%	114,9%	121,7%	0,0%	0,0%	0,0%	0,0%
Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag			std n/a std std std	std n/a std std std	std 25000 std std std	std 8812 std std std			std 425000 std std std	std 340000 std std std				
Right-hand-drive			714	571	5625	1983			750	600				
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes Yes	Two Yrs Yes Yes	Two Yrs Yes No	Two Yrs Yes No			Two Yrs Yes Yes	Two Yrs Yes Yes				
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.0TD 5Dr Trend	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004 a/ Price EURO			21488	17614	26110	20888					24368	20739
Price index	0,0%	0,0%	88,5%	96,0%	107,5%	113,8%	0,0%	0,0%	0,0%	0,0%	100,3%	113,0%
Major options b/ - air conditioning - automatic gear box - power steering - ABS - airbag			std 8000 std std std	std 6558 std std std	std 9900 std std std	std 7920 std std std					std n/a std std std	std n/a std std std
Right-hand-drive			300	246	7000	5600					std	std
Other information - warranty condition (x years) - free roadside assistance - delivery cost included			Two Yrs Yes No	Two Yrs Yes No	Two Yrs No Yes	Two Yrs No Yes					Three Yrs Yes Yes	Three Yrs Yes Yes
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	9,0426	9,0426	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail price adjusted for equipment difference (effective November 1, 2004)

b/ 'Major Options' : std (standard); n/a (not available)



**HONDA
CIVIC**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5D 1.4 LS												
Recommended retail price 1/11/2004												
Price EURO	18590	14478	17065	14103	17305	14918	16304	12678			20000	12077
Price index	114,6%	119,9%	105,2%	116,8%	106,7%	123,5%	100,5%	105,0%	0,0%	0,0%	123,3%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S			S	S
- automatic gear box	1510	1165	1250	1033	1200	1034	1000	847			1100	606
- power steering	S	S	S	S	S	S	S	S			S	S
- ABS	S	S	S	S	S	S	S	S			S	S
- airbag	S	S	S	S	S	S	S	S			S	S
Right-hand-drive	626	488	590	488	566	488	627	488			787	488
Other information												
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years			3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes			Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes			Yes	Yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5D 1.4 LS												
Recommended retail price 1/11/2004												
Price EURO	16700	13963	20325	13320	16450	13708	16218	14103	20660	13520	19470	12871
Price index	103,0%	115,6%	125,3%	110,3%	101,4%	113,5%	100,0%	116,8%	127,4%	112,0%	120,1%	106,6%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1000	836	1325	868	1000	833	1188	1033	1665	1014	1100	924
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	583	488			585	488	561	488	801	488	580	488
Other information												
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	6 Years	6 Years	3 Years	3 Years
- free roadside assistance	No	No	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available.

Please note Civic 5D is not sold in Spain, Malta and Slovenia with a 1.4 litre engine.

*For Sweden, Denmark, Finland, Latvia, Lithuania, Estonia, Czech Republic and Slovakia, price is based on 1.4 S adjusted to level of eq



HONDA

HONDA
CIVIC
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5D 1.4 LS														
Recommended retail price 1/11/2004														
Price EURO	14528	11178	14636	12299	28009	10815	13605	11525	16515	12482	13960	11831	14212	12044
Price index	89,6%	92,6%	90,2%	101,8%	172,7%	89,5%	83,9%	95,4%	101,8%	103,4%	86,1%	98,0%	87,6%	99,7%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	871	757	949	797	2690	769	1000	847	1218	974	1008	854	472	400
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive			580	488	1289	488	576	488	610	488	576	488	576	488
Other information														
- warranty condition (x.years)	5 Years	5 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	No	No	No	No	No	No	No	No	No	No
- delivery cost included	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	No	No
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5D 1.4 LS												
Recommended retail price 1/11/2004												
Price EURO			14071	11533	16599	13190			14564	12239	15693	13356
Price index	0,0%	0,0%	86,8%	95,5%	102,4%	109,2%	0,0%	0,0%	89,8%	101,3%	96,8%	110,6%
Major options												
- air conditioning			S	S	S	S			S	S	S	S
- automatic gear box			1382	1133	1106	885			1001	841	1294	1101
- power steering			S	S	S	S			S	S	S	S
- ABS			S	S	S	S			S	S	S	S
- airbag			S	S	S	S			S	S	S	S
Right-hand-drive			595	488	610	488			580	488		
Other information												
- warranty condition (x.years)			3 Years	3 Years	3 Years	3 Years			3 Years	3 Years	3 Years	3 Years
- free roadside assistance			No	No	No	No			No	No	Yes	Yes
- delivery cost included			Yes	Yes	Yes	Yes			Yes	Yes	No	No
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Prices are recommended retail prices at 1/11/2004. Final prices are set by dealers. The recommended prices are adjusted for equipment differences. Major options: S (Standard), N/A not available. RHD is shown as a supplement to the local retail price of **HONDA**

Please note Civic 5D is not sold in Spain, Malta and Slovenia with a 1.4 litre engine.

*For Sweden, Denmark, Finland, Latvia, Lithuania, Estonia, Czech Republic and Slovakia, price is based on 1.4 S adjusted to level of eq



**HONDA
ACCORD**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4D 2.0 SPORT												
Recommended retail price 1/11/2004												
Price EURO	27280	20667	24350	20123	24500	21120	29278	18515	24000	18750	31050	18000
Price index	117,9%	114,8%	105,2%	111,8%	105,9%	117,3%	126,5%	102,9%	103,7%	104,2%	134,2%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1780	1336	1825	1508	1750	1509	1000	847	1000	781	2000	1102
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	644	488	590	488	566	488	774	488	624	488	803	488
Other information												
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
4D 2.0 SPORT												
Recommended retail price 1/11/2004												
Price EURO	23700	19816	33830	20242	23900	19917	23142	20123	30940	19781	32205	18341
Price index	102,4%	110,1%	146,2%	112,5%	103,3%	110,7%	100,0%	111,8%	133,7%	109,9%	139,2%	101,9%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1000	836	1535	918	1000	833	1735	1508	2300	1401	1200	1008
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	583	488			585	488	561	488	801	488	580	488
Other information												
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	6 Years	6 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
- delivery cost included	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes

Notes:
(if necessary)

Prices are recommended retail prices at 1/11/2004. Final prices are set by dealers. The recommended prices are equipment differences. Major options: S (Standard), N/A not available.

RHD is shown as a supplement to the local retail price of the LHD model.

*For Czech Republic and Slovakia, price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.

HONDA



HONDA
ACCORD
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
4D 2.0 SPORT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	29300	17157	23658	19881	49397	16943	21891	18552	27092	19482	22556	19115	22882	19391
Price index	126,6%	95,3%	102,2%	110,5%	213,5%	94,1%	94,6%	103,1%	117,1%	108,2%	97,5%	106,2%	98,9%	107,7%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1041	905	949	797	4035	1153	1000	847	1218	974	1008	854	472	400
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive			580	488	1443	488	576	488	610	488	576	488	576	488
Other information														
- warranty condition (x years)	5 Years	5 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	No	No	No	No	No	No	No	No	No	No	No	No	No	No
- delivery cost included	Yes	Yes	Yes	Yes	Yes	Yes	No	No	Yes	Yes	No	No	No	No
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
4D 2.0 SPORT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	27431	16209	22568	18499	24064	19162	23303	17703	23501	19749	23425	19936
Price index	118,5%	90,1%	97,5%	102,8%	104,0%	106,5%	100,7%	98,4%	101,6%	109,7%	101,2%	110,8%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	1857	928	1382	1133	1438	1150	1042	868	1001	841	1437	1223
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive			595	488	610	488	620	488	580	488		
Other information												
- warranty condition (x years)	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years	3 Years
- free roadside assistance	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes
- delivery cost included	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Prices are recommended retail prices at 1/11/2004. Final prices are set by dealers. The recommended prices are equipment differences. Major options: S (Standard), N/A not available.

HONDA

RHD is shown as a supplement to the local retail price of the LHD model.

*For Czech Republic and Slovakia, price is based on 2.0 Comfort adjusted to level of equipment of 2.0 Sport.



**LANCIA
YPSILON**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.2 8V ARGENTO 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	13250	10417	11950	9876	12600	10862	11250	8858	12250	9720		
Price index	117,8%	117,6%	106,2%	111,5%	112,0%	122,6%	100,0%	100,0%	108,9%	109,7%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive												
Other information												
- warranty condition (x years)	2		3		2				2			
- free roadside assistance	YES		YES		YES				YES			
- delivery cost included	YES		YES		YES				YES			

	FR		IE		IT		LU		NL		PT	
1.2 8V ARGENTO 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12200	10201			11650	9709	11357	9876	14250	9800	13830	9434
Price index	108,4%	115,2%			103,6%	109,6%	101,0%	111,5%	126,7%	110,6%	122,9%	106,5%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	NA				NA		NA		NA		NA	
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	2				2		3		2		2	
- free roadside assistance	YES				YES		YES		YES		YES	
- delivery cost included	YES				NO		YES		NO		NO	



LANCIA

YPSILON

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.2 8V ARGENTO 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									3020000	2416000				
Price EURO									12257	9806				
Price index									109,0%	110,7%				
Major options									S					
- air conditioning									NA					
- automatic gear box									S					
- power steering									S					
- ABS									S					
- airbag									S					
Right-hand-drive														
Other information									2					
- warranty condition (x years)									YES					
- free roadside assistance									YES					
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.2 8V ARGENTO 3 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			51900	42541								
Price EURO			11952	9797								
Price index			106,2%	110,6%								
Major options			S									
- air conditioning			NA									
- automatic gear box			S									
- power steering			S									
- ABS			S									
- airbag			S									
Right-hand-drive												
Other information			2									
- warranty condition (x years)			YES									
- free roadside assistance			YES									
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



LANCIA

LYBRA

EURO ZONE COUNTRIES

	AT(*)		BE		DE(*)		EL		ES (*)		FI	
1.8 16V LS BZ 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	26500	19895	21620	17868	21800	18793,1	22750	16192	23170	17814		
Price index	129,0%	122,9%	105,2%	110,3%	106,1%	116,1%	110,7%	100,0%	112,8%	110,0%		
Major options												
- air conditioning	S		S		S		S		S			
- automatic gear box	NA		NA		NA		NA		NA			
- power steering	S		S		S		S		S			
- ABS	S		S		S		S		S			
- airbag	S		S		S		S		S			
Right-hand-drive												
Other information												
- warranty condition (x years)	2		2		2		2		2			
- free roadside assistance	YES		YES		YES		YES		YES			
- delivery cost included	YES		YES		YES		NO		YES			

(*) Vers. CLASSICA

(*) Vers 1,8

(*) Vers 1,8

	FR (*)		IE		IT		LU		NL		PT	
1.8 16V LS BZ 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	23900	19983			22963	19136	20548	17868	25600	16712	28510	17417
Price index	116,3%	123,4%			111,8%	118,2%	100,0%	110,3%	124,6%	103,2%	138,7%	107,6%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	NA				NA		NA		NA		NA	
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	2				2		2		2		2	
- free roadside assistance	YES				YES		YES		YES		YES	
- delivery cost included	YES				NO		YES		NO		NO	

(*) Vers 1,8



LANCIA

LYBRA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.8 16V LS BZ 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									6180000	4944000				
Price EURO									25083	20067				
Price index									122,1%	123,9%				
Major options									S					
- air conditioning									NA					
- automatic gear box									S					
- power steering									S					
- ABS									S					
- airbag									S					
Right-hand-drive														
Other information														
- warranty condition (x years)									2					
- free roadside assistance									YES					
- delivery cost included									YES					
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.8 16V LS BZ 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			94100	77131								
Price EURO			21670	17762								
Price index			105,5%	109,7%								
Major options			S									
- air conditioning			NA									
- automatic gear box			S									
- power steering			S									
- ABS			S									
- airbag			S									
Right-hand-drive												
Other information												
- warranty condition (x years)			2									
- free roadside assistance			YES									
- delivery cost included			YES									
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



**LANCIA
PHEDRA**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.2 JTD 16V EMBLEMA 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	37950	28491			34000	29310	45720	29402	36230	27995		
Price index	111,6%	105,2%			100,0%	108,3%	134,5%	108,6%	106,6%	103,4%		
Major options												
- air conditioning	S				S		S		S			
- automatic gear box	NA				NA		NA		NA			
- power steering	S				S		S		S			
- ABS	S				S		S		S			
- airbag	S				S		S		S			
Right-hand-drive												
Other information												
- warranty condition (x years)	2				2		2		2			
- free roadside assistance	YES				YES		YES		YES			
- delivery cost included	YES				YES		NO		YES			

	FR		IE		IT		LU		NL		PT (*)	
2.2 JTD 16V EMBLEMA 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	35700	29850			35010	29175			44220	27072	43000	29966
Price index	105,0%	110,3%			103,0%	107,8%			130,1%	100,0%	126,5%	110,7%
Major options												
- air conditioning	S				S				S		S	
- automatic gear box	NA				NA				NA		NA	
- power steering	S				S				S		S	
- ABS	S				S				S		S	
- airbag	S				S				S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	2				2				2		2	
- free roadside assistance	YES				YES				YES		YES	
- delivery cost included	YES				NO				NO		NO	

(*) Vers 2,2 JTD



LANCIA

PHEDRA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.2 JTD 16V EMBLEMA 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO														
Price index														
Major options														
- air conditioning														
- automatic gear box														
- power steering														
- ABS														
- airbag														
Right-hand-drive														
Other information														
- warranty condition (x years)														
- free roadside assistance														
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.2 JTD 16V EMBLEMA 5 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			170900	140082								
Price EURO			39356	32259								
Price index			115,8%	119,2%								
Major options												
- air conditioning			S									
- automatic gear box			NA									
- power steering			S									
- ABS			S									
- airbag			S									
Right-hand-drive												
Other information												
- warranty condition (x years)			2									
- free roadside assistance			YES									
- delivery cost included			YES									
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



**LANCIA
THESIS**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.4 JTD 20V EMBLEMA 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	47700	35811			42600	36724	60000	39550	47950	37173		
Price index	112,0%	107,3%			100,0%	110,1%	140,8%	118,6%	112,6%	111,4%		
Major options												
- air conditioning	S				S		S		S			
- automatic gear box	NA				NA		NA		NA			
- power steering	S				S		S		S			
- ABS	S				S		S		S			
- airbag	S				S		S		S			
Right-hand-drive												
Other information												
- warranty condition (x years)	2				3		3		2			
- free roadside assistance	YES				YES		YES		YES			
- delivery cost included	YES				YES		NO		YES			

	FR		IE		IT		LU		NL		PT (*)	
2.4 JTD 20V EMBLEMA 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	43200	36120			45954	38295			54700	33359	58600	37141
Price index	101,4%	108,3%			107,9%	114,8%			128,4%	100,0%	137,6%	111,3%
Major options												
- air conditioning	S				S				S		S	
- automatic gear box	NA				NA				NA		NA	
- power steering	S				S				S		S	
- ABS	S				S				S		S	
- airbag	S				S				S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	3				3				3		3	
- free roadside assistance	YES				YES				YES		YES	
- delivery cost included	YES				NO				NO		NO	

(*) Vers 2,4 JTD 20V



LANCIA

THESIS

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.4 JTD 20V EMBLEMA 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									12900000	10320000				
Price EURO									52358	41887				
Price index									122,9%	125,6%				
Major options									S					
- air conditioning									NA					
- automatic gear box									S					
- power steering									S					
- ABS									S					
- airbag									S					
Right-hand-drive														
Other information									3					
- warranty condition (x years)									YES					
- free roadside assistance									YES					
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.4 JTD 20V EMBLEMA 4 DOORS	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO												
Price index												
Major options												
- air conditioning												
- automatic gear box												
- power steering												
- ABS												
- airbag												
Right-hand-drive												
Other information												
- warranty condition (x years)												
- free roadside assistance												
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



**LAND ROVER
FREELANDER**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.0 Td4 5 Door TL2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	32.570	24.452	28.546	23.592	28.400	24.483			28.251	22.968		
Price index	120,0%	106,5%	105,2%	102,7%	104,7%	106,6%			104,1%	100,0%		
Major options												
- air conditioning	1.490	1.119	1.360	1.124	1.300	1.121			1.380	1.122		
- automatic gear box	2.700	2.027	1.940	1.603	1.860	1.603			1.970	1.602		
- power steering	Std	Std	Std	Std	Std	Std			Std	Std		
- ABS	Std	Std	Std	Std	Std	Std			Std	Std		
- airbag	Std	Std	Std	Std	Std	Std			Std	Std		
Right-hand-drive	476	357	432	357	414	357			439	357		
Other information												
- warranty condition (x years)	Three		Three		Three				Three			
- free roadside assistance	One		Three		Three				Three			
- delivery cost included	Yes		Yes		No				Yes			

	FR		IE		IT		LU		NL		PT	
2.0 Td4 5 Door TL2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	28.460	23.796	38.880	24.902	28.240	23.533	27.130	23.592	38.700	23.569	38.100	23.703
Price index	104,9%	103,6%	143,3%	108,4%	104,1%	102,5%	100,0%	102,7%	142,6%	102,6%	140,4%	103,2%
Major options												
- air conditioning	1.340	1.120	1.360	871	1.340	1.117	1.293	1.124	1.840	1.121	1.330	1.118
- automatic gear box	1.910	1.597	1.905	1.220	1.920	1.600	1.844	1.603	2.627	1.600	1.900	1.597
- power steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- airbag	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand-drive	427	357	557	357	428	357	411	357	586	357	425	357
Other information												
- warranty condition (x years)	Three		Three		Three		Three		Three		Three	
- free roadside assistance	Three		One		Three		Three		Three		One	
- delivery cost included	Yes		No		Yes		Yes		No		No	

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ Major Options*: Std (standard); n/a (not available)



LAND ROVER
FREELANDER

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.0 Td4 5 Door TL2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO														
Price index														
Major options														
- air conditioning														
- automatic gear box														
- power steering														
- ABS														
- airbag														
Right-hand-drive														
Other information														
- warranty condition (x years)														
- free roadside assistance														
- delivery cost included														
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.0 Td4 5 Door TL2	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO					27.673	21.982					28.931	24.622
Price index					102,0%	95,7%					106,6%	107,2%
Major options												
- air conditioning					12.900	10.320					750	638
- automatic gear box					19.000	15.200					1.200	1.021
- power steering					Std	Std					Std	Std
- ABS					Std	Std					Std	Std
- airbag					Std	Std					Std	Std
Right-hand-drive					4.035	3.228					0	0
Other information												
- warranty condition (x years)					Three						Three	
- free roadside assistance					Three						Three	
- delivery cost included					Yes						Yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ 'Major Options': Std (standard); n/a (not available)



**LAND ROVER
DISCOVERY**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.7 V6 5 Door TL1												
Recommended retail price 1/11/2004												
Price EURO	45.978	33.317	40.277	33.286	38.500	33.190			41.485	32.410		
Price index	120,1%	102,8%	105,2%	102,7%	100,6%	102,4%			108,4%	100,0%		
Major options												
- air conditioning	Std	Std	Std	Std	Std	Std			Std	Std		
- automatic gear box	-	-	-	-	-	-			-	-		
- power steering	Std	Std	Std	Std	Std	Std			Std	Std		
- ABS	Std	Std	Std	Std	Std	Std			Std	Std		
- airbag	Std	Std	Std	Std	Std	Std			Std	Std		
Right-hand-drive	493	357	432	357	414	357			457	357		
Other information												
- warranty condition (x years)	Three		Three		Three				Three			
- free roadside assistance	One		Three		Three				Three			
- delivery cost included	Yes		Yes		No				Yes			

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.7 V6 5 Door TL1												
Recommended retail price 1/11/2004												
Price EURO	39.854	33.323	55.369	33.130	39.307	32.756	38.279	33.286	54.693	33.466	57.254	33.116
Price index	104,1%	102,8%	144,6%	102,2%	102,7%	101,1%	100,0%	102,7%	142,9%	103,3%	149,6%	102,2%
Major options												
- air conditioning	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- automatic gear box	-	-	-	-	-	-	-	-	-	-	-	-
- power steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- airbag	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand-drive	427	357	597	357	428	357	411	357	586	357	425	357
Other information												
- warranty condition (x years)	Three		Three		Three		Three		Three		Three	
- free roadside assistance	Three		One		Three		Three		Three		One	
- delivery cost included	Yes		No		Yes		Yes		No		No	

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ Major Options: Std (standard); n/a (not available)



LAND ROVER

DISCOVERY

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.7 V6 5 Door TL1	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO														
Price index														
Major options														
- air conditioning														
- automatic gear box														
- power steering														
- ABS														
- airbag														
Right-hand-drive														
Other information														
- warranty condition (x years)														
- free roadside assistance														
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.7 V6 5 Door TL1	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO					41.649	33.163					38.304	32.599
Price index					108,8%	102,3%					100,1%	100,6%
Major options					Std	Std					Std	Std
- air conditioning					-	-					-	-
- automatic gear box					Std	Std					Std	Std
- power steering					Std	Std					Std	Std
- ABS					Std	Std					Std	Std
- airbag					Std	Std					Std	Std
Right-hand-drive					4.035	3.228					0	0
Other information					Three	Three					Three	Three
- warranty condition (x years)					Yes	Yes					Yes	Yes
- free roadside assistance												
- delivery cost included												
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ Major Options: Std (standard); n/a (not available)



**LAND ROVER
RANGE ROVER**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
3.0 Td6 4 Door TL1												
Recommended retail price 1/11/2004												
Price EURO	72.799	52.298	62.607	51.742	60.400	52.069			66.460	51.922		
Price index	122,3%	101,1%	105,2%	100,0%	101,5%	100,6%			111,7%	100,3%		
Major options												
- air conditioning	Std	Std	Std	Std	Std	Std			Std	Std		
- automatic gear box	Std	Std	Std	Std	Std	Std			Std	Std		
- power steering	Std	Std	Std	Std	Std	Std			Std	Std		
- ABS	Std	Std	Std	Std	Std	Std			Std	Std		
- airbag	Std	Std	Std	Std	Std	Std			Std	Std		
Right-hand-drive	497	357	432	357	414	357			457	357		
Other information												
- warranty condition (x years)	Three		Three		Three				Three			
- free roadside assistance	One		Three		Three				Three			
- delivery cost included	Yes		Yes		No				Yes			

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
3.0 Td6 4 Door TL1												
Recommended retail price 1/11/2004												
Price EURO	62.106	51.928	87.237	52.198	62.258	51.882	59.503	51.742	85.148	53.044	83.120	53.062
Price index	104,4%	100,4%	146,6%	100,9%	104,6%	100,3%	100,0%	100,0%	143,1%	102,5%	139,7%	102,6%
Major options												
- air conditioning	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- automatic gear box	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- power steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- airbag	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand-drive	427	357	597	357	428	357	411	357	586	357	425	357
Other information												
- warranty condition (x years)	Three		Three		Three		Three		Three		Three	
- free roadside assistance	Three		One		Three		Three		Three		One	
- delivery cost included	Yes		No		Yes		Yes		Yes		No	

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ Major Options: Std (standard); n/a (not available)



LAND ROVER
RANGE ROVER

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
3.0 Td6 4 Door TL1	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO														
Price index														
Major options														
- air conditioning														
- automatic gear box														
- power steering														
- ABS														
- airbag														
Right-hand-drive														
Other information														
- warranty condition (x years)														
- free roadside assistance														
- delivery cost included														
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Model 3.0 Td6 4 Door TL1	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO					66.635	53.151					62.241	52.971
Price index					112,0%	102,7%					104,6%	102,4%
Major options												
- air conditioning					Std	Std					Std	Std
- automatic gear box					Std	Std					Std	Std
- power steering					Std	Std					Std	Std
- ABS					Std	Std					Std	Std
- airbag					Std	Std					Std	Std
Right-hand-drive					4.035	3.228					0	0
Other information												
- warranty condition (x years)					Three						Three	
- free roadside assistance					Three						Three	
- delivery cost included					Yes						Yes	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 November 2004)

b/ Major Options: Std (standard); n/a (not available)



MAZDA

Mazda2

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.25 Comfort 5HB	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12690	9883	11999	9917	12190	10509	11990	9356	13185	10720	17750	10694
Price index	105,8%	106,3%	100,1%	106,6%	101,7%	113,0%	100,0%	100,6%	110,0%	115,3%	148,0%	115,0%
Major options												
- air conditioning	-		-		-		-		-		-	
- automatic gear box	-		-		-		-		-		-	
- power steering	included		included		included		included		included		included	
- ABS	included		included		included		included		included		included	
- airbag	included		included		included		included		included		included	
Right-hand-drive												
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		Yes		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
1.25 Comfort 5HB	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12600	10535	15790	10407	12760	10384			14325	9662	14088	9301
Price index	105,1%	113,3%	131,7%	111,9%	106,4%	111,6%			119,5%	103,9%	117,5%	100,0%
Major options							Luxembourg shares Belgian specifications					
- air conditioning	included		-		included				-		included	
- automatic gear box	-		-		-				-		-	
- power steering	included		included		included				included		included	
- ABS	included		-		included				included		included	
- airbag	included		included		included				included		included	
Right-hand-drive			Yes									
Other information												
- warranty condition (x years)	3 years		3 years		5 years				3 years		3 years	
- free roadside assistance	Yes		Yes		Yes				Yes		Yes	
- delivery cost included	Yes		No		Yes				No		No	



MAZDA
Mazda2
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.25 Comfort 5HB														
Recommended retail price 1/11/2004			329900	294034	173475	68214	181201	153555	2899900	2175920	38161	32374	7995	6525
Price EURO		currently not available	10434	9300	23335	9176	11581	9814	11770	8832	11052	9376	11857	9677
Price index			%	87,0%	100,0%	194,6%	98,7%	96,6%	105,5%	98,2%	95,0%	92,2%	100,8%	98,9%
Major options														
- air conditioning			included		-		-		-		-		-	
- automatic gear box			-		-		-		-		-		-	
- power steering			included		included		included		included		included		included	
- ABS			-		included		included		included		included		included	
- airbag			included		included		included		included		included		included	
Right-hand-drive														
Other information														
- warranty condition (x years)			3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance			No		No		No		Yes		No		No	
- delivery cost included			Yes		No		No		Yes		No		No	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.25 Comfort 5HB												
Recommended retail price 1/11/2004					119900	95920	2549070	2124225	429900	348219	8742	7440
Price EURO		currently not available	Mazda2 not available in Poland		13259	10608	10626	8855	10760	8715	12566	10694
Price index			%		%	110,6%	114,1%	88,6%	95,2%	89,7%	93,7%	104,8%
Major options												
- air conditioning					included		-		included		-	
- automatic gear box					-		-		-		-	
- power steering					included		included		included		included	
- ABS					included		included		-		included	
- airbag					included		included		included		included	
Right-hand-drive											Yes	
Other information												
- warranty condition (x years)					3 years		3 years		3 years		3 years	
- free roadside assistance					Yes		Yes		No		Yes	
- delivery cost included					Yes		Yes		Yes		Yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



MAZDA
Mazda3
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.6 Exclusive 5HB	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	19190	14807	17249	14255	18.790	16198	18690	14051	17250	14024	24250	14322
Price index	111,3%	105,6%	100,0%	101,6%	108,9%	115,5%	108,4%	100,2%	100,0%	100,0%	140,6%	102,1%
Major options												
- air conditioning	included		included		included		included		included		included	
- automatic gear box	-		-		-		-		-		-	
- power steering	included		included		included		included		included		included	
- ABS	included		included		included		included		included		included	
- airbag	included		included		included		included		included		included	
Right-hand-drive												
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		Yes		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
1.6 Exclusive 5HB	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	17300	14465	22495	14408	17580	14498	Luxembourg shares Belgian specifications		21735	14350	23962	14540
Price index	100,3%	103,1%	130,4%	102,7%	101,9%	103,4%			126,0%	102,3%	138,9%	103,7%
Major options												
- air conditioning	included		included		included				included		included	
- automatic gear box	-		-		-				-		-	
- power steering	included		included		included				included		included	
- ABS	included		included		included				included		included	
- airbag	included		included		included				included		included	
Right-hand-drive			Yes									
Other information												
- warranty condition (x years)	3 years		3 years		5 years				3 years		3 years	
- free roadside assistance	Yes		Yes		Yes				Yes		Yes	
- delivery cost included	Yes		No		Yes				No		No	



MAZDA
Mazda3
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV		
	CYP		CZK		DKK		EEK		HUF		LTL		LVL		
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	
1.6 Exclusive 5HB															
Recommended retail price 1/11/2004			559900	470504	263965	95714	249494	211438	4449900	3367920	55401	46997	10989	9063	
Price EURO		currently not available	17709	14881	35507	12875	15946	13513	18061	13670	16045	13611	16298	13440	
Price index			%	102,7%	106,1%	205,8%	91,8%	92,4%	96,4%	104,7%	97,5%	93,0%	97,1%	94,5%	95,8%
Major options															
- air conditioning				included		included		included		included		included		included	
- automatic gear box				-		-		-		-		-		-	
- power steering				included		included		included		included		included		included	
- ABS				included		included		included		included		included		included	
- airbag				included		included		included		included		included		included	
Right-hand-drive															
Other information															
- warranty condition (x years)				3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance				No		No		No		Yes		No		No	
- delivery cost included				Yes		No		No		Yes		No		No	
1 EURO =															
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743	

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 Exclusive 5HB	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	currently not available		74640	61180	170300	136240	3960900	3300750	694900	583950	12617	10738
Price EURO			17189	14089	18833	15066	16511	13759	17392	14615	18136	15435
Price index			99%	99,7%	100,5%	109,2%	107,4%	95,7%	98,1%	100,8%	104,2%	105,1%
Major options			included		included		included		included		included	
- air conditioning			-		-		-		-		-	
- automatic gear box			included		included		included		included		included	
- power steering			included		included		included		included		included	
- ABS			included		included		included		included		included	
- airbag			included		included		included		included		included	
Right-hand-drive											Yes	
Other information			3 years		3 years		3 years		3 years		3 years	
- warranty condition (x years)			Yes		Yes		Yes		No		Yes	
- free roadside assistance			Yes		Yes		Yes		Yes		Yes	
- delivery cost included			Yes		Yes		Yes		Yes		Yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)



MAZDA
Mazda6
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Touring 5HB												
Recommended retail price 1/11/2004												
Price EURO	23400	17727	22449	18553	21900	18879	22615	16120	21620	16891	28200	16526
Price index	113,3%	110,0%	108,7%	115,1%	106,1%	117,1%	109,5%	100,0%	104,7%	104,8%	136,6%	102,5%
Major options												
- air conditioning	included		included		included		included		included		included	
- automatic gear box	-		-		-		-		-		-	
- power steering	included		included		included		included		included		included	
- ABS	included		included		included		included		included		included	
- airbag	included		included		included		included		included		included	
Right-hand-drive												
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		Yes		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Touring 5HB												
Recommended retail price 1/11/2004												
Price EURO	20700	17308	27240	17447	20650	16757	Luxembourg shares Belgian specifications		25495	16701	29907	17714
Price index	100,2%	107,4%	131,9%	108,2%	100,0%	104,0%		0,0%	123,5%	103,6%	144,8%	109,9%
Major options												
- air conditioning	included		included		included				included		included	
- automatic gear box	-		-		-				-		-	
- power steering	included		included		included				included		included	
- ABS	included		included		included				included		included	
- airbag	included		included		included				included		included	
Right-hand-drive			Yes									
Other information												
- warranty condition (x years)	3 years		3 years		5 years				3 years		3 years	
- free roadside assistance	Yes		Yes		Yes				Yes		Yes	
- delivery cost included	Yes		No		Yes				No		No	



MAZDA
Mazda6
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Touring 5HB														
Recommended retail price 1/11/2004			614900	516723	285475	100214	289905	245671	5399900	4007920	62899	53361	12497	10340
Price EURO		currently not available	19448	16343	38400	13480	18528	15701	21917	16267	18217	15454	18533	15335
Price index		%	94,2%	101,4%	186,0%	83,6%	89,7%	97,4%	106,1%	100,9%	88,2%	95,9%	89,7%	95,1%
Major options														
- air conditioning			included		included		included		included		included		included	
- automatic gear box			-		-		-		-		-		-	
- power steering			included		included		included		included		included		included	
- ABS			included		included		included		included		included		included	
- airbag			included		included		included		included		included		included	
Right-hand-drive														
Other information														
- warranty condition (x years)			3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance			No		No		No		Yes		No		No	
- delivery cost included			Yes		No		No		Yes		No		No	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Touring 5HB												
Recommended retail price 1/11/2004			96600	79180	191500	152395	4842747	4035623	774900	651176	14717	12525
Price EURO		currently not available	22246	18234	21178	16853	20187	16823	19394	16298	21154	18003
Price index		%	107,7%	113,1%	102,6%	104,5%	97,8%	104,4%	93,9%	101,1%	102,4%	111,7%
Major options												
- air conditioning			included		included		included		included		included	
- automatic gear box			-		-		-		-		-	
- power steering			included		included		included		included		included	
- ABS			included		included		included		included		included	
- airbag			included		included		included		included		included	
Right-hand-drive											Yes	
Other information												
- warranty condition (x years)			3 years		3 years		3 years		3 years		3 years	
- free roadside assistance			Yes		Yes		Yes		No		Yes	
- delivery cost included			Yes		Yes		Yes		Yes		Yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,88	239,88	39,955	39,955	0,6957	0,6957



Mercedes-Benz
C 180 Kompressor

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
Sedan, 1796 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	32685	24105	29161	24100	27898	24050	36670	23810	29843	23315	41500	23619
Price index	117,9%	103,7%	105,2%	103,6%	100,7%	103,4%	132,3%	102,4%	107,7%	100,3%	149,7%	101,6%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	2568	1945	2184	1805	2053	1770	2671	1790	2340	1828	2950	1625
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		2135		2135		2135		2135		2135		2135
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no

	FR		IE		IT		LU		NL		PT	
Sedan, 1796 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	28032	23438	36800	23468	29056	23329	27713	24098	35985	23256	35320	23707
Price index	101,2%	100,8%	132,8%	100,9%	104,8%	100,3%	100,0%	103,6%	129,8%	100,0%	127,4%	101,9%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	1990	1664	2670	1700	1910	1592	2080	1809	2906	1770	2564	2155
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		2135		s		2135		2135		2135		2135
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes		no		no

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany).
Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz

Mercedes-Benz

C 180 Kompressor

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Sedan, 1796 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	20929	12063	923803	739042	553674	179049	418900	355000	7980000	5886317	92000	77955	18480	15685
Price EURO	36316	20932	29219	23375	74477	24085	26773	22689	32389	23891	26645	22577	27406	23261
Price index	131,0%	90,0%	105,4%	100,5%	268,7%	103,6%	96,6%	97,6%	116,9%	102,7%	96,1%	97,1%	98,9%	100,0%
Major options														
- air conditioning		s		s		s		s		s		s		s
- automatic gear box	2308	1822	2276	1913	6451	1843	2065	1750	2405	1924	2089	1770	2044	1733
- power steering		s		s		s		s		s		s		s
- ABS		s		s		s		s		s		s		s
- airbag		s		s		s		s		s		s		s
Right-hand-drive		s		2135		2135		2135		2135		2135		2135
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no		no
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Sedan, 1796 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	15882	9459	110682	90723	264683	211746	7081692	5391848	1142977	960485	17625	15000
Price EURO	36866	21957	25489	20892	29271	23416	29521	22476	28607	24039	25334	21561
Price index	133,0%	94,4%	92,0%	89,8%	105,6%	100,7%	106,5%	96,6%	103,2%	103,4%	91,4%	92,7%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	3584	2026	2528	2072	2201	1760	2514	2094	2137	1795	1437	1223
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		s		2135		2135		2135		2135		s
Other information												
- warranty condition (x years)		2		2		2		2		2		1+2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz

Mercedes-Benz
E 220 CDI
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	41608	31707	38357	31700	36714	31650	58400	31650	40759	31843	57210	32441
Price index	114,3%	100,3%	105,4%	100,3%	100,9%	100,1%	160,4%	100,1%	112,0%	100,7%	157,2%	102,6%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	2544	1945	2184	1805	2053	1770	2671	1790	2327	1818	3450	1901
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		1815		1815		1815		1815		1815		1815
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no

	FR		IE		IT		LU		NL		PT	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	37802	31607	53925	32285	39330	31846	36398	31650	51577	31650	48816	31989
Price index	103,9%	100,0%	148,2%	102,1%	108,1%	100,8%	100,0%	100,1%	141,7%	100,1%	134,1%	101,2%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	2100	1756	3140	1879	1910	1592	2080	1809	2906	1770	2654	2230
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		1815		s		1815		1815		1815		1815
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes		no		no

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany).
Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz

Mercedes-Benz

E 220 CDI

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	27664	17813	1199000	1007377	744475	235160	569262	482425	1,1E+07	7997970	125200	106087	24986	21175
Price EURO	48003	30909	37923	31862	100142	31632	36382	30833	44058	32462	36260	30725	37055	31403
Price index	131,9%	97,8%	104,2%	100,8%	275,1%	100,1%	100,0%	97,6%	121,0%	102,7%	99,6%	97,2%	101,8%	99,4%
Major options														
- air conditioning		s		s		s		s		s		s		s
- automatic gear box		s	2331	1959	6451	1843	2089	1770	2405	1924	2089	1770	2022	1713
- power steering		s		s		s		s		s		s		s
- ABS		s		s		s		s		s		s		s
- airbag		s		s		s		s		s		s		s
Right-hand-drive		s		1815		1815		1815		1815		1815		1815
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no		no
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Sedan, 2148 cc 6-speed-transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	25950	14329	174277	142850	353420	282736	1,1E+07	7857318	1563056	1313492	24496	20848
Price EURO	60237	33261	40134	32897	39084	31267	44601	32754	39120	32874	35211	29967
Price index	165,5%	105,2%	110,3%	104,1%	107,4%	98,9%	122,5%	103,6%	107,5%	104,0%	96,7%	94,8%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box	3735	2026	2528	2072	2256	1805	2598	2165	2162	1817	2084	1774
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		s		1815		1815		1815		1815		s
Other information												
- warranty condition (x years)		2		2		2		2		2		1+2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).
Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz

Mercedes-Benz
S 350
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
Sedan, 3724 cc automatic transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	80021	57282	69252	57233	64902	55950	103735	56510	72506	56645	101570	56618
Price index	124,2%	102,4%	107,5%	102,3%	100,8%	100,0%	161,1%	101,0%	112,6%	101,2%	157,7%	101,2%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box		s		s		s		s		s		s
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		3345		3345		3345		3345		3345		3345
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no

	FR		IE		IT		LU		NL		PT	
Sedan, 3724 cc automatic transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	67048	56060	93633	56026	68590	56133	64407	56006	90246	56174	86463	55995
Price index	104,1%	100,2%	145,4%	100,1%	106,5%	100,3%	100,0%	100,1%	140,1%	100,4%	134,2%	100,1%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box		s		s		s		s		s		s
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		3345		s		3345		3345		3345		3345
Other information												
- warranty condition (x years)		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		yes		yes		yes		no		no

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany).
Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz

Mercedes-Benz

S 350

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Sedan, 3724 cc automatic transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	70530	32059	2120350	1781807	1387498	415709	1014623	859850	2,1E+07	1,5E+07	225700	191243	45311	38464
Price EURO	122384	55629	67064	56356	186637	55918	64846	54954	85916	59710	65367	55388	67197	57043
Price index	190,0%	99,4%	104,1%	100,7%	289,8%	99,9%	100,7%	98,2%	133,4%	106,7%	101,5%	99,0%	104,3%	102,0%
Major options														
- air conditioning		s		s		s		s		s		s		s
- automatic gear box		s		s		s		s		s		s		s
- power steering		s		s		s		s		s		s		s
- ABS		s		s		s		s		s		s		s
- airbag		s		s		s		s		s		s		s
Right-hand-drive		s		3345		3345		3345		3345		3345		3345
Other information														
- warranty condition (x years)		2		2		2		2		2		2		2
- free roadside assistance		yes		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no		no
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,39	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Sedan, 3724 cc automatic transmission	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	47386	26137	305101	250083	632486	505989	1,8E+07	1,3E+07	2763112	2321943	43488	37011
Price EURO	109995	60671	70261	57591	69945	55956	75592	55623	69156	58114	62510	53200
Price index	170,8%	108,4%	109,1%	102,9%	108,6%	100,0%	117,4%	99,4%	107,4%	103,9%	97,1%	95,1%
Major options												
- air conditioning		s		s		s		s		s		s
- automatic gear box		s		s		s		s		s		s
- power steering		s		s		s		s		s		s
- ABS		s		s		s		s		s		s
- airbag		s		s		s		s		s		s
Right-hand-drive		s		3345		3345		3345		3345		s
Other information												
- warranty condition (x years)		2		2		2		2		2		1+2
- free roadside assistance		yes		yes		yes		yes		yes		yes
- delivery cost included		no		no		no		no		no		no
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences (reference market is Germany).

Effective on 1.11.2004. Final prices are set by dealers.



Mercedes-Benz