

mitsubishi
COLT

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5-door 1.3 M/T												
Recommended retail price 1/11/2004												
Price EURO	15430	12296	14960	12363	14990	12922	13540	10601	14078	11921	17335	10283
Price index	114,0%	119,6%	110,5%	120,2%	110,7%	125,7%	100,0%	103,1%	104,0%	115,9%	128,0%	100,0%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box												
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	3		3		3		3		3		3	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	yes		yes		yes		yes		yes		yes	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5-door 1.3 M/T												
Recommended retail price 1/11/2004							N/A					
Price EURO	13925	11643	18285	12051	14035	11696			16265	11018	15030	11327
Price index	102,8%	113,2%	135,0%	117,2%	103,7%	113,7%	0,0%	0,0%	120,1%	107,1%	111,0%	110,2%
Major options												
- air conditioning	S		S		S				S		S	
- automatic gear box												
- power steering	S		S		S				S		S	
- ABS	S		S		S				S		S	
- airbag	S		S		S				S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)	3		3		3				3		3	
- free roadside assistance	yes		yes		yes				yes		yes	
- delivery cost included	yes		yes		yes				yes		yes	

Notes:

(if necessary)

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany)



mitsubishi
COLT

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5-door 1.3 M/T														
Recommended retail price 1/11/2004														
Price EURO	12820	9957	13660	11189	25887	9879	12115	10267	14060	10365	12420	10525	12600	10261
Price index	94,7%	96,8%	100,9%	108,8%	191,2%	96,1%	89,5%	99,8%	103,8%	100,8%	91,7%	102,4%	93,1%	99,8%
Major options														
- air conditioning	S		S		S		S		S		S		S	
- automatic gear box														
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S		S		S		S		S		S		S	
Right-hand-drive														
Other information														
- warranty condition (x years)	3		3		3		3		3		3		3	
- free roadside assistance	yes		yes		no		yes		yes		yes		yes	
- delivery cost included	yes		yes		no		yes		yes		yes		yes	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
5-door 1.3 M/T												
Recommended retail price 1/11/2004	N/A											
Price EURO			11740	9325	14465	11087	12834	9791	16137	11215	12698	10625
Price index	0,0%	0,0%	86,7%	90,7%	106,8%	107,8%	94,8%	95,2%	119,2%	109,1%	93,8%	103,3%
Major options												
- air conditioning			S		S		S		S		S	
- automatic gear box												
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)			3		3		3		3		3	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			yes		yes		yes		yes		yes	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany)



**MITSUBISHI
OUTLANDER**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
2.4 SPORT A/T 4WD	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									N/A			
Price EURO	35005	24805	31175	25764	30100	25948	38990	25184			43500	24697
Price index	120,8%	111,8%	107,6%	116,1%	103,9%	116,9%	134,6%	113,5%	0,0%	0,0%	150,2%	111,3%
Major options												
- air conditioning	S		S		S		S				S	
- automatic gear box	S		S		S		S				S	
- power steering	S		S		S		S				S	
- ABS	S		S		S		S				S	
- airbag	S		S		S		S				S	
Right-hand-drive												
Other information												
- warranty condition (x years)	3		3		3		3				3	
- free roadside assistance	yes		yes		yes		yes				yes	
- delivery cost included	yes		yes		yes		yes				yes	

	FR		IE		IT		LU		NL		PT	
2.4 SPORT A/T 4WD	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004					N/A		N/A				N/A	
Price EURO	28970	24222	39640	22621					39635	22190		
Price index	100,0%	109,2%	136,8%	101,9%	0,0%	0,0%	0,0%	0,0%	136,8%	100,0%	0,0%	0,0%
Major options												
- air conditioning	S		S						S			
- automatic gear box	S		S						S			
- power steering	S		S						S			
- ABS	S		S						S			
- airbag	S		S						S			
Right-hand-drive												
Other information												
- warranty condition (x years)	3		3						3			
- free roadside assistance	yes		yes						yes			
- delivery cost included	yes		yes						yes			

Notes:

(if necessary)

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany)



mitsubishi
OUTLANDER

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.4 SPORT A/T 4WD	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	31680	22043	28876	23013	62801	20355	25660	21746	34353	24408	25507	21616	25760	21831
Price index	109,4%	99,3%	99,7%	103,7%	216,8%	91,7%	88,6%	98,0%	118,6%	110,0%	88,0%	97,4%	88,9%	98,4%
Major options														
- air conditioning	S		S		S		S		S		S		S	
- automatic gear box	S		S		S		S		S		S		S	
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S		S		S		S		S		S		S	
Right-hand-drive														
Other information														
- warranty condition (x years)	3		3		3		3		3		3		3	
- free roadside assistance	yes		yes		no		no		yes		yes		yes	
- delivery cost included	yes		yes		no		no		yes		yes		yes	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.4 SPORT A/T 4WD	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	N/A											
Price EURO			34662	24704	30824	21493	26544	21711	27420	23012	28213	23000
Price index	0,0%	0,0%	119,6%	111,3%	106,4%	96,9%	91,6%	97,8%	94,6%	103,7%	97,4%	103,7%
Major options												
- air conditioning			S		S		S		S		S	
- automatic gear box			S		S		S		S		S	
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive												
Other information												
- warranty condition (x years)			3		3		3		3		3	
- free roadside assistance			yes		yes		yes		yes		yes	
- delivery cost included			yes		yes		yes		yes		yes	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

S: Standard

N/A: Not available

Prices are based on recommended retail prices, adjusted for equipment differences
(reference market is Germany)



NISSAN
MICRA
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 Visia 3dr												
Recommended retail price 1/11/2004												
Price EURO	12.050	9.473	11.800	9.752	12.240	10.552	11.070	8.673	11.295	9.183	14.815	8.895
Price index	112,6%	109,2%	110,3%	112,4%	114,4%	121,7%	103,5%	100,0%	105,6%	105,9%	138,5%	102,6%
Major options												
- air conditioning	650	511	NA	NA	1350*	1.164	STD	STD	STD	STD	NA	NA
- automatic gear box	NA	NA	NA	NA	1.200	1.034	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD-NA	STD-NA	STD-NA	STD-NA	STD-250	STD-216	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA
Right-hand-drive	427	356	375	310	415	358	444	310	436	355	396	218
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 Visia 3dr												
Recommended retail price 1/11/2004												
Price EURO	10.950	9.156	14.520	9.570	10.700	8.917	11.215	9.752	13.085	9.282	13.948	9.504
Price index	102,3%	105,6%	135,7%	110,3%	100,0%	102,8%	104,8%	112,4%	122,3%	107,0%	130,4%	109,6%
Major options												
- air conditioning	900	753	1.000	659	STD	STD	NA	NA	1225**	746	NA	NA
- automatic gear box	1.000	836	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA	STD-NA	STD-STD	STD-STD	STD-STD	STD-STD
Right-hand-drive	610	510			423	353	408	354	559	340	414	354
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

Notes:

* DE Air conditioning includes Radio, CD and 4 speakers.

** NL aircon pack includes radio / CD combi

- Recommended prices are adjusted for equipment differences.

- Major options: STD=standard, Option=option recommended price, NA=not available

- Airbag: driver and passenger are standard in all countries;

Side airbag - Curtain airbag

- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



NISSAN
MICRA
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 Visia 3dr														
Recommended retail price 1/11/2004	6.604	4.959	323.162	271.564	156.732	63.345	159.039	134.779	2.768.638	2.070.910	36.180	30.661	7.708	6.263
Price EURO	11.460	8.604	10.221	8.589	21.083	8.521	10.164	8.614	11.237	8.405	10.478	8.880	11.431	9.288
Price index	107,1%	99,2%	95,5%	99,0%	197,0%	98,2%	95,0%	99,3%	105,0%	96,9%	97,9%	102,4%	106,8%	107,1%
Major options														
- air conditioning	STD	STD	40,000*	33.613	9.996	2.856	10.000	8.475	NA	NA	1.745	1.479	256	217
- automatic gear box	NA	NA	42.000	35.294	17.998	5.141	17.000	14.407	NA	NA	4.090	3.466	774	656
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD-NA	STD-NA	40000*-NA	33613-NA	STD-STD	STD-STD	STD-NA	STD-NA	NA-NA	NA-NA	STD-NA	STD-NA	STD-NA	STD-NA
Right-hand-drive					6.193	2.650								
Other information														
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no		no	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 Visia 3dr												
Recommended retail price 1/11/2004	6.719	4.120	46.168	37.843	112.267	89.814	2.379.789	1.983.158	442.996	372.265	8.207	6.985
Price EURO	15.596	9.563	10.632	8.715	12.415	9.932	9.920	8.267	11.087	9.317	11.797	10.040
Price index	145,8%	110,3%	99,4%	100,5%	116,0%	114,5%	92,7%	95,3%	103,6%	107,4%	110,3%	115,8%
Major options												
- air conditioning	STD	STD	NA	NA	NA	NA	STD	STD	40000*	33.613	500	426
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	66.000	55.462	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD-NA	STD-NA	STD-NA	STD-NA	STD-STD	STD-STD	NA-NA	NA-NA	40000*-NA	33613-NA	STD-NA	STD-NA
Right-hand-drive					3.750	3.000						
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- *CZ and SK air con pack includes side airbag and computer
- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger are standard in all countries;
- Side airbag - Curtain airbag
- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



**NISSAN
ALMERA**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 Visia 5dr												
Recommended retail price 1/11/2004												
Price EURO	15.875	12.364	12.890	10.653	15.280	13.172	15.290	11.596	14.990	12.187	18.510	10.931
Price index	129,6%	116,1%	105,3%	100,0%	124,8%	123,7%	124,9%	108,9%	122,4%	114,4%	151,2%	102,6%
Major options												
- air conditioning	STD	STD	STD	STD	1100	948	STD	STD	NA	NA	STD	STD
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	NA	NA	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	NA	NA	STD	STD	STD	STD
Right-hand-drive	427	356	375	310	415	358	444	310	436	355	396	218
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 Visia 5dr												
Recommended retail price 1/11/2004												
Price EURO	15.340	12.826	19.035	12.192	14.170	11.809	12.246	10.649	17.640	11.809	18.960	11.538
Price index	125,3%	120,4%	155,4%	114,5%	115,7%	110,9%	100,0%	100,0%	144,0%	110,9%	154,8%	108,4%
Major options												
- air conditioning	NA	NA	NA	NA	600	500	STD	NA	STD	STD	NA	NA
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	NA	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	NA	STD	STD	NA	NA
Right-hand-drive	610	510			423	353	408	354	559	340	414	354
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

Notes:

- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger airbags are standard in all countries;
in the table, the airbag line accounts only for side airbags
- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



**NISSAN
ALMERA**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 Visia 5dr														
Recommended retail price 1/11/2004	8.642	5.984	410.720	345.143	219.010	81.110	178.965	151.665	3.379.276	2.511.421	40.375	34.216	8.311	6.773
Price EURO	14.996	10.383	12.990	10.916	29.460	10.910	11.438	9.693	13.716	10.193	11.693	9.910	12.325	10.045
Price index	122,5%	97,5%	106,1%	102,5%	240,6%	102,5%	93,4%	91,0%	112,0%	95,7%	95,5%	93,1%	100,6%	94,3%
Major options														
- air conditioning	STD	STD	NA	NA	NA	NA	STD	STD	STD	STD	STD	STD	STD	STD
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	NA	NA	STD	STD	STD	STD	NA	NA	STD	STD	STD	STD
- airbag	STD	STD	NA	NA	STD	STD	STD	STD	NA	NA	STD	STD	STD	STD
Right-hand-drive					6.959	2.650								
Other information														
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no		no	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.5 Visia 5dr												
Recommended retail price 1/11/2004	8.707	5.261	58.334	47.815	151.592	121.273	3.313.175	2.760.979	506.558	425.679	10.587	9.010
Price EURO	20.211	12.212	13.434	11.011	16.764	13.411	13.811	11.509	12.678	10.654	15.218	12.951
Price index	165,0%	114,7%	109,7%	103,4%	136,9%	125,9%	112,8%	108,1%	103,5%	100,0%	124,3%	121,6%
Major options												
- air conditioning	STD	STD	STD	STD	6900	5520	NA	NA	NA	NA	STD	STD
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	NA	NA	NA	NA	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	NA	NA	NA	NA	500	426
Right-hand-drive					3.750	3.000						
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- * UK: ABS package includes side airbags
- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver and passenger airbags are standard in all countries;
in the table ,the airbag line accounts only for side airbags
- Application of recommended right hand drive surcharge may vary by dealer
depending on local administration costs.



NISSAN
PRIMERA
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Visia 5dr												
Recommended retail price 1/11/2004												
Price EURO	22.550	17.240	19.030	15.727	21.070	18.164	19.980	15.230	20.180	15.766	25.180	14.605
Price index	124,8%	118,0%	105,3%	107,7%	116,6%	124,4%	110,6%	104,3%	111,7%	107,9%	139,3%	100,0%
Major options												
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- automatic gear box	NA	NA	1.200	992	NA	NA	1.500	1.140	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	427	356	375	310	415	358	444	310	436	355	396	218
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Visia 5dr												
Recommended retail price 1/11/2004												
Price EURO	18.550	15.510	25.675	16.445	19.410	16.175	18.070	15.713	23.135	15.492	26.025	16.606
Price index	102,7%	106,2%	142,1%	112,6%	107,4%	110,8%	100,0%	107,6%	128,0%	106,1%	144,0%	113,7%
Major options												
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- automatic gear box	NA	NA	STD	STD	NA	NA	1.200	992	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive	610	510			423	353	408	354	559	340	414	354
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no	

Notes:

- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver, passenger, side and curtain airbags are standard in all countries.
- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



NISSAN
PRIMERA
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Visia 5dr														
Recommended retail price 1/11/2004	11.661	8.507	656.323	551.532	283.617	98.915	253.029	214.432	5.360.434	3.976.348	58.591	49.653	11.595	9.556
Price EURO	20.235	14.761	20.759	17.444	38.150	13.305	16.172	13.705	21.757	16.139	16.969	14.381	17.195	14.172
Price index	112,0%	101,1%	114,9%	119,4%	211,1%	91,1%	89,5%	93,8%	120,4%	110,5%	93,9%	98,5%	95,2%	97,0%
Major options														
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- automatic gear box	NA	NA	NA	NA	20.000	7.805	15.000	12.712	300.000	240.000	3.450	2.924	688	583
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive					6.193	2.650								
Other information														
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		no		no	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 Visia 5dr												
Recommended retail price 1/11/2004	11.331	6.590	80.510	65.992	173.454	138.763	4.737.454	3.947.878	818.000	687.395	14.417	12.270
Price EURO	26.303	15.296	18.541	15.197	19.182	15.346	19.748	16.457	20.473	17.204	20.723	17.637
Price index	145,6%	104,7%	102,6%	104,1%	106,2%	105,1%	109,3%	112,7%	113,3%	117,8%	114,7%	120,8%
Major options												
- air conditioning	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- ABS	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
- airbag	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD	STD
Right-hand-drive					3.750	3.000						
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	yes		yes		yes		yes		yes		yes	
- delivery cost included	no		no		no		no		no		yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Recommended prices are adjusted for equipment differences.
- Major options: STD=standard, Option=option recommended price, NA=not available
- Airbag: driver, passenger, side and curtain airbags are standard in all countries.
- Application of recommended right hand drive surcharge may vary by dealer depending on local administration costs.



Opel/Vauxhall

CORSA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
COR3D ENJO Z1.0XEP												
Recommended retail price 1/11/2004												
Price EURO	12.050	9.564	10.970	9.066	11.495	9.909	10.630	8.421	11.326	9.209	15.709	9.388
Price index	118,2%	113,6%	107,6%	107,7%	112,8%	117,7%	104,3%	100,0%	111,1%	109,4%	154,1%	111,5%
Major options												
- air conditioning	925	734	800	661	1110	957	std	std	1000	813	1330	795
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	437	347	380	314	380	328	640	507	640	520	450	269
Right-hand-drive	1071	850	1029	850	986	850	1073	850	1045	850	1422	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
COR3D ENJO Z1.0XEP												
Recommended retail price 1/11/2004												
Price EURO	10.935	9.067	14.890	9.814	10.195	8.496	10.970	9.066	13.230	9.308	12.785	9.389
Price index	107,3%	107,7%	146,1%	116,5%	100,0%	100,9%	107,6%	107,7%	129,8%	110,5%	125,4%	111,5%
Major options												
- air conditioning	1030	854	1110	732	std	std	800	661	1250	879	940	690
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	250	207	380	250	508	423	380	314	std	std	400	294
Right-hand-drive	1025	850	std	std	1020	850	1029	850	1208	850	1157	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selcted model)

Volume based on Jan-June 04 actuals



Opel/Vauxhall
General Motors

Opel/Vauxhall
CORSA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
COR3D ENJO Z1.0XEP														
Recommended retail price 1/11/2004	6.262	4.442	333.499	280.252	174.159	67.339	147.984	125.414	2.671.217	2.136.974	32.657	27.676	6.505	5.513
Price EURO	10.677	7.574	10.246	8.610	23.404	9.049	9.458	8.015	10.611	8.488	9.458	8.016	9.648	8.452
Price index	104,7%	89,9%	100,5%	102,2%	229,6%	107,5%	92,8%	95,2%	104,1%	100,8%	92,8%	95,2%	94,6%	100,4%
Major options														
- air conditioning	640	454	35200	29580	14963	5785	13294	11266	440000	352000	2936	2488	561	475
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	219	155	26800	22521	7481	2893	12184	10326	259500	207600	2690	2280	515	436
Right-hand-drive	std	std	19310	27668	16359	6325	15693	13300	267484	213988	3463	2935	654	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		No		No		Yes		No		Yes		Yes	
1 EURO =														
28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
COR3D ENJO Z1.0XEP												
Recommended retail price 1/11/2004	6.264	3.823	42.761	35.050	112.346	89.094	2.183.603	1.774.744	476.400	400.336	7.602	6.469
Price EURO	14.697	8.970	8.924	7.314	12.288	9.745	9.154	7.440	11.814	9.928	11.262	9.584
Price index	144,2%	106,5%	87,5%	86,9%	120,5%	115,7%	89,8%	88,4%	115,9%	117,9%	110,5%	113,8%
Major options												
- air conditioning	479	292	4600	3770	9800	7772	1212	985	42000	35294	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	15000	12605	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	164	100	3000	2459	3200	2538	738	std	33700	28319	0	0
Right-hand-drive	std	std	4969	4073	9799	7771	249480	202768	40789	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		No		No		No	
1 EURO =												
28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selcted model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2004

Malta and Cypress prices are based on German specifications, since there are no std models for those countries (model specification depends on customer order)



Opel / Vauxhall
General Motors

Opel/Vauxhall

ASTRA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
AST5D ENJO Z1.4XEP												
Recommended retail price 1/11/2004												
Price EURO	16.900	13.162	16.325	13.492	15.735	13.565	15.307	12.080	16.321	13.269	20.922	12.259
Price index	110,4%	109,0%	106,6%	111,7%	102,8%	112,3%	100,0%	100,0%	106,6%	109,8%	136,7%	101,5%
Major options												
- air conditioning	1116	869	1160	959	1110	957	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1091	850	1029	850	986	850	1077	850	1045	850	1451	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
AST5D ENJO Z1.4XEP												
Recommended retail price 1/11/2004												
Price EURO	16.495	13.712	21.250	14.006	16.085	13.404	16.325	13.492	20.440	13.824	18.965	12.728
Price index	107,8%	113,5%	138,8%	115,9%	105,1%	111,0%	106,6%	111,7%	133,5%	114,4%	123,9%	105,4%
Major options												
- air conditioning	std	std	1400	923	std	std	1160	959	1100	744	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	600	395	std	std	std	std	std	std	std	std
Right-hand-drive	1022	850	std	std	1020	850	1029	850	1257	850	1266	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selected model)

Volume based on Jan-June 04 actuals



Opel / Vauxhall
General Motors

Opel/Vauxhall

ASTRA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
AST5D ENJO Z1.4XEP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	8.779	6.252	569.000	478.151	209.439	77.329	235.803	199.834	4.556.681	3.645.345	52.061	44.119	10.216	8.658
Price EURO	14.968	10.660	17.481	14.690	28.145	10.392	15.071	12.772	18.100	14.480	15.078	12.778	15.151	13.273
Price index	97,8%	88,2%	114,2%	121,6%	183,9%	86,0%	98,5%	105,7%	118,2%	119,9%	98,5%	105,8%	99,0%	109,9%
Major options														
- air conditioning	600	427	36000	30252	std	std	15249	12923	240000	192000	3367	2853	644	546
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	19310	27668	17131	6325	15693	13300	267484	213988	3463	2935	654	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		No		No		Yes		No		Yes		Yes	
1 EURO =														
28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
AST5D ENJO Z1.4XEP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	8.778	5.350	72.333	59.290	142.009	113.607	3.999.400	3.195.796	733.700	616.555	11.535	9.817
Price EURO	20.596	12.553	15.095	12.373	15.533	12.426	16.765	13.397	18.195	15.290	17.089	14.543
Price index	134,6%	103,9%	98,6%	102,4%	101,5%	102,9%	109,5%	110,9%	118,9%	126,6%	111,6%	120,4%
Major options												
- air conditioning	478	291	4750	3893	std	std	955	763	45000	37815	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	2000	1639	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	4969	4073	9714	7771	253755	202768	40789	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		No		No		No	
1 EURO =												
28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selected model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2004

Malta and Cypress prices are based on German specifications, since there are no std models for those countries (model specification depends on customer order)



Opel / Vauxhall
General Motors

Opel/Vauxhall
VECTRA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
VEC4D COMF Z1.8XEL												
Recommended retail price 1/11/2004												
Price EURO	22.330	17.391	21.130	17.463	21.745	18.746	21.415	15.431	20.495	16.011	27.045	15.632
Price index	112,1%	112,7%	106,1%	113,2%	109,2%	121,5%	107,5%	100,0%	102,9%	103,8%	135,8%	101,3%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1091	850	1029	850	986	850	1180	850	1088	850	1471	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
VEC4D COMF Z1.8XEL												
Recommended retail price 1/11/2004												
Price EURO	19.920	16.579	24.925	16.428	21.800	18.167	21.130	17.463	25.120	16.659	26.165	16.748
Price index	100,0%	107,4%	125,1%	106,5%	109,4%	117,7%	106,1%	113,2%	126,1%	108,0%	131,4%	108,5%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1021	850	std	std	1020	850	1029	850	1282	850	1328	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.
Effective on Nov 1, 2004. Final prices are set by dealers.
Major options: std(standard), Option price, N/A (not applicable for selected model)
Volume based on Jan-June 04 actuals



Opel / Vauxhall
General Motors

Opel/Vauxhall
VECTRA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
VEC4D COMF Z1.8XEL	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	17.357	9.015	636.191	534.614	287.631	99.472	302.761	256.579	5.497.621	4.398.097	66.812	56.620	13.035	11.047
Price EURO	29.594	15.371	19.545	16.424	38.653	13.367	19.350	16.398	21.838	17.470	19.350	16.398	19.331	16.935
Price index	148,6%	99,6%	98,1%	106,4%	194,0%	86,6%	97,1%	106,3%	109,6%	113,2%	97,1%	106,3%	97,0%	109,7%
Major options														
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	960	499	19310	27668	18290	6325	15693	13300	267484	213988	3463	2935	654	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		No		No		Yes		No		Yes		Yes	
1 EURO = 28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
VEC4D COMF Z1.8XEL	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	12.334	7.250	79.406	65.087	180.747	143.842	4.829.445	3.779.269	796.900	669.664	13.947	11.870
Price EURO	28.939	17.010	16.571	13.583	19.770	15.733	20.245	15.843	19.762	16.607	20.663	17.585
Price index	145,3%	110,2%	83,2%	88,0%	99,2%	102,0%	101,6%	102,7%	99,2%	107,6%	103,7%	114,0%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	4969	4073	9765	7771	259112	202768	40789	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		No		No		No	
1 EURO = 28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selected model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2004

Malta and Cypress prices are based on German specifications, since there are no std models for those countries (model specification depends on customer order)



Opel / Vauxhall
General Motors

Opel/Vauxhall
SIGNUM

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
SIG5D ELEG Z1.9DT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	30.230	23.326	27.730	22.917	28.095	24.220			28.066	22.818	40.418	22.999
Price index	110,6%	114,8%	101,4%	112,8%	102,8%	119,2%			102,7%	112,3%	147,9%	113,2%
Major options												
- air conditioning	std	std	std	std	std	std			std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A			N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std			std	std	std	std
- ABS	std	std	std	std	std	std			std	std	std	std
- airbag	std	std	std	std	std	std			std	std	std	std
Right-hand-drive	1102	850	1028	850	986	850			1045	850	1494	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years				2 years		2 years	
- free roadside assistance	Yes		Yes		Yes				Yes		Yes	
- delivery cost included	No		No		No				No		No	

	FR		IE		IT		LU		NL		PT	
SIG5D ELEG Z1.9DT	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	27.335	22.782	36.955	23.670	27.620	23.017	27.730	22.917	32.520	20.319	42.590	21.709
Price index	100,0%	112,1%	135,2%	116,5%	101,0%	113,3%	101,4%	112,8%	119,0%	100,0%	155,8%	106,8%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1020	850	std	std	1020	850	1028	850	1360	850	1668	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		No		No		No		No	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.
Effective on Nov 1, 2004. Final prices are set by dealers.
Major options: std(standard), Option price, N/A (not applicable for selcted model)
Volume based on Jan-June 04 actuals
Signum not offered in Greece



Opel / Vauxhall
General Motors

Opel/Vauxhall

SIGNUM

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
SIG5D ELEG Z1.9DT														
Recommended retail price 1/11/2004			890.989	748.731	484.740	155.293	378.607	320.861	5.949.903	4.759.922	83.547	70.804	16.860	14.288
Price EURO			27.373	23.002	65.141	20.869	24.197	20.507	23.634	18.907	24.197	20.506	25.004	21.904
Price index	0,0%	0,0%	100,1%	113,2%	238,3%	102,7%	88,5%	100,9%	86,5%	93,1%	88,5%	100,9%	91,5%	107,8%
Major options														
- air conditioning			std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box			N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering			std	std	std	std	std	std	std	std	std	std	std	std
- ABS			std	std	std	std	std	std	std	std	std	std	std	std
- airbag			std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive			19310	27668	19744	6325	15693	13300	267484	213988	3463	2935	654	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		No		No		Yes		No		Yes		Yes	
1 EURO = 28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
SIG5D ELEG Z1.9DT												
Recommended retail price 1/11/2004			106.634	87.404	256.504	204.436	6.497.191	5.414.326	1.158.453	973.490	19.014	16.182
Price EURO			22.253	18.240	28.056	22.361	27.236	22.697	28.728	24.141	28.169	23.974
Price index	0,0%	0,0%	81,4%	89,8%	102,6%	110,1%	99,6%	111,7%	105,1%	118,8%	103,1%	118,0%
Major options												
- air conditioning			std	std	std	std	std	std	std	std	std	std
- automatic gear box			N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering			std	std	std	std	std	std	std	std	std	std
- ABS			std	std	std	std	std	std	std	std	std	std
- airbag			std	std	std	std	std	std	std	std	std	std
Right-hand-drive			4969	4073	9750	7771	243321	202768	40789	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	No		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		No		No		No	
1 EURO = 28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selcted model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2004

Malta and Cypress, since there were no Signum sold on these countries, Signum is not part of the line-up anymore



Opel / Vauxhall
General Motors

PEUGEOT

206

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Xline 1.1 (5d)												
Recommended retail price 1/11/2004												
Price EURO	12.750	10.024	12.325	10.186	10.842	9.347	11.494	9.013	12.753	10.368	15.676	9.370
Price index	117,6%	111,2%	113,7%	113,0%	100,0%	103,7%	106,0%	100,0%	117,6%	115,0%	144,6%	104,0%
Major options												
- air conditioning	911	716	1.090	901	1.040	897			1.030	837		
- automatic gear box	na		na		na				na			
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	827	650	787	650	754	650	845	650	800	650	1.180	650
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	no	no	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no	yes	yes	no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Xline 1.1 (5d)												
Recommended retail price 1/11/2004												
Price EURO	12.250	10.242	14.422	9.506	11.062	9.219	11.714	10.186	14.108	9.663	13.120	9.266
Price index	113,0%	113,6%	133,0%	105,5%	102,0%	102,3%	108,0%	113,0%	130,1%	107,2%	121,0%	102,8%
Major options												
- air conditioning	990	828			800	667	1.036	901	1.020	621	860	723
- automatic gear box	na				na		na		na		na	
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive	777	650	S		780	650	748	650	1.067	650	774	650
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

206

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Xline 1.1 (5d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	6.325	4.894	350.235	294.316	172.522	68.229	165.492	140.247	2.865.703	2.148.563	36.736	31.132	7.162	6.069
Price EURO	10.976	8.491	11.077	9.309	23.207	9.178	10.577	8.963	11.631	8.721	10.639	9.016	10.621	9.001
Price index	101,2%	94,2%	102,2%	103,3%	214,0%	101,8%	97,6%	99,4%	107,3%	96,8%	98,1%	100,0%	98,0%	99,9%
Major options														
- air conditioning			32.000	26.891	9.990	2.868	12.800	10.847	250.000	200.000	2.370	2.008	550	466
- automatic gear box			na		na		na		na		na		na	
- power steering			S		S		S		S		S		S	
- ABS			S		S		8.100	6.864	120.000	96.000	1.388	1.176	330	280
- airbag			S		S		S		S		S		S	
Right-hand-drive	S		24.456	20.551	16.832	4.832	12.001	10.170	200.184	160.147	2.648	2.244	517	438
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Xline 1.1 (5d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	6.116	3.696	50.073	39.809	119.881	95.905	2.455.892	2.046.576	429.460	360.891	8.113	6.905
Price EURO	14.198	8.580	11.531	9.168	13.257	10.606	10.238	8.531	10.749	9.032	11.662	9.925
Price index	130,9%	95,2%	106,4%	101,7%	122,3%	117,7%	94,4%	94,7%	99,1%	100,2%	107,6%	110,1%
Major options												
- air conditioning			4.390	3.490	7.900	6.320	193.000	160.833	37.200	31.261	na	
- automatic gear box			na		na		na		na		na	
- power steering			S		S		S		S		S	
- ABS			2.210	1.757	S		140.000	116.667	21.500	18.067	S	
- airbag			S		S		S		S		S	
Right-hand-drive	S		3.550	2.823	7.347	5.878	187.114	155.929	30.905	25.971	S	
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT
307
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
XT 1.6 (5d)												
Recommended retail price 01/11/2004												
Price EURO	20.029	15.455	18.176	15.022	18.430	15.888	17.887	13.571	17.737	14.420	23.345	13.594
Price index	115,9%	113,9%	105,2%	110,7%	106,7%	117,1%	103,5%	100,0%	102,7%	106,3%	135,1%	100,2%
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	1.200	926	1.000	826	1.200	1.034			1.020	829		
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	907	700	847	700	812	700	966	700	861	700	1.271	700
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	no	no	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no	yes	yes	no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
XT 1.6 (5d)												
Recommended retail price 01/11/2004												
Price EURO	18.500	15.468	22.146	14.185	17.731	14.776	17.275	15.022	22.092	14.753	23.074	14.236
Price index	107,1%	114,0%	128,2%	104,5%	102,6%	108,9%	100,0%	110,7%	127,9%	108,7%	133,6%	104,9%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	1.100	920			1.000	833	950	826	1.500	914	1.170	983
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive	837	700	S		840	700	805	700	1.149	700	833	700
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Notes:

Major options: S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën


PEUGEOT
307
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
XT 1.6 (5d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/2004	10.070	7.098	546.625	459.349	269.798	97.797	262.284	222.275	4.196.003	3.164.803	54.779	46.423	10.488	8.888
Price EURO	17.473	12.316	17.289	14.529	36.291	13.155	16.763	14.206	17.031	12.845	15.865	13.445	15.553	13.181
Price index	101,1%	90,8%	100,1%	107,1%	210,1%	96,9%	97,0%	104,7%	98,6%	94,7%	91,8%	99,1%	90,0%	97,1%
Major options														
- air conditioning			35.000	29.412	8.990	2.581	14.000	11.864	S		2.469	2.092	530	449
- automatic gear box			35.000	29.412	27.000	7.751	20.000	16.949	350.000	280.000	4.690	3.975	800	678
- power steering			S		S		S		S		S		S	
- ABS			S		S		S		S		S		S	
- airbag			S		S		S		S		S		S	
Right-hand-drive	S		26.337	22.132	18.127	5.204	12.924	10.953	215.583	172.466	2.852	2.417	557	472
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
XT 1.6 (5d)	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/2004	8.648	5.066	68.664	54.589	163.098	130.478	4.137.173	3.447.644	670.283	563.263	12.220	10.400
Price EURO	20.075	11.759	15.812	12.571	18.037	14.429	17.246	14.372	16.776	14.097	17.565	14.949
Price index	116,2%	86,7%	91,5%	92,6%	104,4%	106,3%	99,8%	105,9%	97,1%	103,9%	101,7%	110,2%
Major options												
- air conditioning			4.690	3.729	S		S		33.950	28.529	S	
- automatic gear box			5.000	3.975	9.000	7.200	241.000	200.833	60.000	50.420	1.000	851
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive	S		3.823	3.040	7.912	6.330	201.508	167.923	33.283	27.969	S	
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën


PEUGEOT

407

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 HDI Sport												
Recommended retail price 01/11/2004												
Price EURO	27.600	21.296	25.650	21.198	24.977	21.532			24.850	20.203	37.300	21.082
Price index	113,2%	111,0%	105,2%	110,5%	102,5%	112,3%			101,9%	105,3%	153,0%	109,9%
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	1.400	1.080	1.200	992	1.300	1.121			1.500	1.220		
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	1.257	970	1.174	970	1.125	970			1.193	970	1.761	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	no	no	yes	yes	no	no			yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 HDI Sport												
Recommended retail price 01/11/2004												
Price EURO	26.200	21.906	31.787	19.177	24.800	20.667	24.378	21.198	32.834	20.254	34.025	19.875
Price index	107,5%	114,2%	130,4%	100,0%	101,7%	107,8%	100,0%	110,5%	134,7%	105,6%	139,6%	103,6%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	1.200	1.003			1.200	1.000	1.140	992	1.700	1.035	1.550	1.303
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive	1.160	970	S		1.164	970	1.116	970	1.593	970	1.154	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

407

NON EU RO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 HDI Sport														
Recommended retail price 01/11/2004	20.906	12.128	789.000	663.025	394.990	133.681	374.900	317.712	6.765.877	5.100.702	80.639	68.338	15.190	12.873
Price EURO	36.277	21.045	24.955	20.971	53.131	17.982	23.960	20.305	27.461	20.703	23.355	19.792	22.527	19.091
Price index	148,8%	109,7%	102,4%	109,4%	217,9%	93,8%	98,3%	105,9%	112,6%	108,0%	95,8%	103,2%	92,4%	99,5%
Major options														
- air conditioning			S		S		S		S		S		S	
- automatic gear box			50.000	42.017	30.000	8.613	25.000	21.186	400.000	320.000	5.743	4.867	1.000	847
- power steering			S		S		S		S		S		S	
- ABS			S		S		S		S		S		S	
- airbag			S		S		S		S		S		S	
Right-hand-drive	S		36.496	30.668	25.118	7.211	17.909	15.177	298.736	238.989	3.952	3.349	772	654
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0 HDI Sport												
Recommended retail price 01/11/2004	16.059	9.103	102.810	81.737	224.538	179.631	5.834.000	4.861.667	994.000	835.294	15.997	13.614
Price EURO	37.278	21.129	23.676	18.823	24.831	19.865	24.319	20.266	24.878	20.906	22.994	19.569
Price index	152,9%	110,2%	97,1%	98,2%	101,9%	103,6%	99,8%	105,7%	102,1%	109,0%	94,3%	102,0%
Major options												
- air conditioning			S		S		S		S		S	
- automatic gear box			6.000	4.770	13.000	10.400	347.000	289.167	90.000	75.630	1.000	851
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive	S		5.298	4.212	10.964	8.771	279.232	232.693	46.120	38.756	S	
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

607

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.2 HDI Pack												
Recommended retail price 01/11/2004												
Price EURO	40.244	30.767	34.130	28.207	34.590	29.819			39.485	30.847	51.812	29.076
Price index	124,1%	109,1%	105,2%	100,0%	106,6%	105,7%			121,7%	109,4%	159,7%	103,1%
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	2.200	1.682	1.650	1.364	1.600	1.379			1.560	1.219		
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	1.269	970	1.174	970	1.125	970			1.242	970	1.761	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	no	no	yes	yes	no	no			yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.2 HDI Pack												
Recommended retail price 01/11/2004												
Price EURO	36.950	30.895	53.166	32.075	38.301	31.918	32.438	28.207	46.565	28.492	47.068	29.254
Price index	113,9%	109,5%	163,9%	113,7%	118,1%	113,2%	100,0%	100,0%	143,6%	101,0%	145,1%	103,7%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	1.800	1.505			1.800	1.500	1.568	1.364	1.800	1.096	1.525	1.282
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive	1.160	970	S		1.164	970	1.116	970	1.593	970	1.154	970
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

607

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
2.2 HDI Pack	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/2004			1.161.229	975.823	677.940	214.884	534.668	453.109	11.264.361	8.579.489	117.899	99.915	21.819	18.491
Price EURO			36.728	30.864	91.192	28.905	34.172	28.959	45.719	34.822	34.146	28.937	32.358	27.422
Price index			113,2%	109,4%	281,1%	102,5%	105,3%	102,7%	140,9%	123,5%	105,3%	102,6%	99,8%	97,2%
Major options			S		S		S		S		S		S	
- air conditioning			70.000	58.824	40.000	11.484	30.000	25.424	550.000	440.000	6.638	5.625	1.100	932
- automatic gear box			S		S		S		S		S		S	
- power steering			S		S		S		S		S		S	
- ABS			S		S		S		S		S		S	
- airbag			S		S		S		S		S		S	
Right-hand-drive			36.496	30.668	25.118	7.211	17.909	15.177	298.736	238.989	3.952	3.349	772	654
Other information														
- warranty condition (x years)			2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance			yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included			yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
2.2 HDI Pack	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 01/11/2004	25.577	14.206	176.970	127.692	338.928	271.143	8.994.315	7.495.263	1.483.838	1.246.923	23.697	20.168
Price EURO	59.371	32.975	40.754	29.406	37.481	29.985	37.493	31.245	37.138	31.208	34.062	28.989
Price index	183,0%	116,9%	125,6%	104,3%	115,5%	106,3%	115,6%	110,8%	114,5%	110,6%	105,0%	102,8%
Major options			S		S		S		S		S	
- air conditioning			8.200	5.917	14.900	11.920	373.000	310.833	95.600	80.336	1.100	936
- automatic gear box			S		S		S		S		S	
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive	S		5.838	4.212	10.964	8.771	279.232	232.693	46.120	38.756	S	
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	no	no
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

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EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ST 2.2 HDI												
Recommended retail price 1/11/2004												
Price EURO	34.663	26.024	32.041	26.480	31.083	26.795			33.858	26.452	46.921	26.382
Price index	113,8%	100,0%	105,2%	101,8%	102,1%	103,0%			111,2%	101,6%	154,1%	101,4%
Major options												
- air conditioning	S		S		S				S			
- automatic gear box	na		na		na				na			
- power steering	S		S		S				S			
- ABS	S		S		S				S			
- airbag	S		S		S				S			
Right-hand-drive	1.292	970	1.174	970	1.125	970			1.242	970	1.761	970
Other information												
- warranty condition (x,years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	no	no	yes	yes	no	no			yes	yes	yes	yes
- delivery cost included	yes	yes	yes	yes	no	no			no	no	yes	yes

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
ST 2.2 HDI												
Recommended retail price 1/11/2004												
Price EURO	33.150	27.717	44.269	26.708	32.350	26.958	30.452	26.480	43.369	26.449	39.224	26.780
Price index	108,9%	106,5%	145,4%	102,6%	106,2%	103,6%	100,0%	101,8%	142,4%	101,6%	128,8%	102,9%
Major options												
- air conditioning	S				S		S		S		S	
- automatic gear box	na				na		na		na		na	
- power steering	S				S		S		S		S	
- ABS	S				S		S		S		S	
- airbag	S				S		S		S		S	
Right-hand-drive	1.160	970	S		1.164	970	1.116	970	1.593	970	1.154	970
Other information												
- warranty condition (x,years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	yes	yes	no	no	yes	yes

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



PEUGEOT

807

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
ST 2.2 HDI	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			1.045.148	878.276	583.300	187.829	439.900	372.797	8.858.373	6.654.698	101.311	85.857	18.090	15.331
Price EURO			33.057	27.779	78.462	25.266	28.115	23.826	35.954	27.010	29.342	24.866	26.828	22.735
Price index			108,6%	106,7%	257,7%	97,1%	92,3%	91,6%	118,1%	103,8%	96,4%	95,6%	88,1%	87,4%
Major options														
- air conditioning			S		S		S		S		S		S	
- automatic gear box			na		na		na		na		na		na	
- power steering			S		S		S		S		S		S	
- ABS			S		S		S		S		S		S	
- airbag			S		S		S		S		S		S	
Right-hand-drive			36.496	30.668	25.118	7.211	17.909	15.177	298.736	238.989	3.952	3.349	772	654
Other information														
- warranty condition (x years)			2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance			yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included			yes	yes	no	no	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
ST 2.2 HDI	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			135.200	97.553	283.403	226.723	7.421.000	6.184.167	1.266.200	1.064.034	20.599	17.531
Price EURO			31.135	22.465	31.341	25.073	30.935	25.779	31.691	26.631	29.610	25.200
Price index			102,2%	86,3%	102,9%	96,3%	101,6%	99,1%	104,1%	102,3%	97,2%	96,8%
Major options												
- air conditioning			S		S		S		S		S	
- automatic gear box			na		na		na		na		na	
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive			5.838	4.212	10.964	8.771	279.232	232.693	46.120	38.756	S	
Other information												
- warranty condition (x years)			2	2	2	2	2	2	2	2	2	2
- free roadside assistance			yes	yes	no	no	yes	yes	yes	yes	yes	yes
- delivery cost included			yes	yes	yes	yes	yes	yes	yes	yes	no	no
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

Major options : S (standard), na (not available)

Automobiles Peugeot
PSA Peugeot Citroën



RENAULT
Twingo
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Pack Confort 1.2 60ch												
Recommended retail price 1/11/2004												
Price EURO	10985	8648	10135	8376	9720	8379	10931	8607	10475	8516	11510	7223
Price index	119,6%	119,7%	110,3%	116,0%	105,8%	116,0%	119,0%	119,2%	114,0%	117,9%	125,3%	100,0%
Major options												
- air conditioning	789	620	1120	926	1030	888	S		900	732	N/A	
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		720	563	S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	762	600	726	600	696	600	762	600	738	600	956	600
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Pack Confort 1.2 60ch												
Recommended retail price 1/11/2004												
Price EURO	9750	8152			9185	7656	9632	8376	10670	7479		
Price index	106,2%	112,9%			100,0%	106,0%	104,9%	116,0%	116,2%	103,6%		
Major options												
- air conditioning	990	828			700	583	1064	926	895	545		
- automatic gear box	N/A				N/A		N/A		N/A			
- power steering	S				S		S		S			
- ABS	S				S		S		S			
- airbag	S**				S**		S**		S**			
Right-hand-drive	718	600			720	600	690	600	856	600		
Other information												
- warranty condition (x years)	2				2		2		2			
- free roadside assistance	Y				Y		Y		Y			
- delivery cost included	N				N		N		N			

Notes:

(if necessary)

X
X
X
X


RENAULT
Twingo
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Pack Confort 1.2 60ch	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO			8529	7165					9514	7634				
Price index	0,0%	0,0%	92,9%	99,2%	0,0%	0,0%	0,0%	0,0%	103,6%	105,7%	0,0%	0,0%	0,0%	0,0%
Major options														
- air conditioning			1107	930					406	325				
- automatic gear box			N/A						N/A					
- power steering			S						S					
- ABS			538	452					609	487				
- airbag			S**						S**					
Right-hand-drive			714	600					748	600				
Other information														
- warranty condition (x years)			2						2					
- free roadside assistance			Y						Y					
- delivery cost included			N						N					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Pack Confort 1.2 60ch	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO							8666	6813				
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	94,4%	94,3%	0,0%	0,0%	0,0%	0,0%
Major options												
- air conditioning							997	831				
- automatic gear box							N/A					
- power steering							S					
- ABS							621	517				
- airbag							S**					
Right-hand-drive							763	600				
Other information												
- warranty condition (x years)							2					
- free roadside assistance							Y					
- delivery cost included							N					
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

X

X

X

X



RENAULT
Clio
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique Pack 1.2 60ch												
Recommended retail price 1/11/2004												
Price EURO	11560	9094	10310	8521	10650	9181	10150	8014	11150	9065	12680	7599
Price index	118,0%	119,7%	105,2%	112,1%	108,7%	120,8%	103,6%	105,5%	113,8%	119,3%	129,4%	100,0%
Major options												
- air conditioning	744	620	1100	909	1100	948	900	763	1000	813	1000	551
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	763	600	726	600	696	600	760	600	738	600	1001	600
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique Pack 1.2 60ch												
Recommended retail price 1/11/2004												
Price EURO	11150	9323	14045	9213	10395	8663	9799	8521	12795	8756	12560	8708
Price index	113,8%	122,7%	143,3%	121,2%	106,1%	114,0%	100,0%	112,1%	130,6%	115,2%	128,2%	114,6%
Major options												
- air conditioning	1000	836	N/A		800	667	1045	909	925	563	765	643
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	718	600			720	600	690	600	877	600	865	600
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

Notes:

(if necessary)

X
X
X
X


RENAULT
Clio
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Authentique Pack 1.2 60ch	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax**	excl tax
Recommended retail price 1/11/2004														
Price EURO	10495	9031	9152	7692	21376	8353	8876	7183	9450	7565	8876	7183	8876	7183
Price index	107,1%	118,8%	93,4%	101,2%	218,1%	109,9%	90,6%	94,5%	96,4%	99,6%	90,6%	94,5%	90,6%	94,5%
Major options														
- air conditioning	S		1107	930	1950	557	844	715	974	779	844	715	844	715
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**		S**	
Right-hand-drive	S		714	600	1535	600	741	600	749	600	741	600	741	600
Other information														
- warranty condition (x years)	3		2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Authentique Pack 1.2 60ch	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	14012	11874	9626	7890	11844	9460	9711	8176	9338	7847	10949	9321
Price index	143,0%	156,3%	98,2%	103,8%	120,9%	124,5%	99,1%	107,6%	95,3%	103,3%	111,7%	122,7%
Major options												
- air conditioning	S		1036	850	1028	821	1069	891	876	736	500	426
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	S		732	600	751	600	713	600	714	600	S	
Other information												
- warranty condition (x years)	2		2		2		2		2		3	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

* Cyprus and Malte excluding tax prices are just excluding VAT prices.

** We have worked on an average ratio TTC/HT basis: in reality Including tax prices can vary about 100 EUR among the three Baltic Estates.



RENAULT
Mégane
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique Pack 1,6 115ch												
Recommended retail price 1/11/2004												
Price EURO	18060	13975	16270	13446	16260	14017	15650	11754	16925	13760	20800	12021
Price index	116,8%	118,9%	105,2%	114,4%	105,2%	119,3%	101,2%	100,0%	109,5%	117,1%	134,5%	102,3%
Major options												
- air conditioning	804	670	1220	1008	1200	1034	S		1000	862	S	
- automatic gear box	N/A		N/A		1100	948	N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	775	600	726	600	696	600	799	600	738	600	1038	600
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique Pack 1,6 115ch												
Recommended retail price 1/11/2004												
Price EURO	17150	14339	20265	13557	15956	13331	15463	13446	20165	13594	22440	13614
Price index	110,9%	122,0%	131,1%	115,3%	103,2%	113,4%	100,0%	114,4%	130,4%	115,6%	145,1%	115,8%
Major options												
- air conditioning	S		1000	656	950	792	1160	1008	925	610	S	
- automatic gear box	1100	920	N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	718	600	897	600	718	600	690	600	890	600	989	600
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

Notes:

(if necessary)

X
X
X
X


RENAULT
Mégane
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax**	excl tax
Authentique Pack 1,6 115ch														
Recommended retail price 1/11/2004														
Price EURO	16147	13830	15189	12761	33231	11473	14071	11585	15417	12350	14071	11585	14071	11585
Price index	104,4%	117,7%	98,2%	108,6%	214,9%	97,6%	91,0%	98,6%	99,7%	105,1%	91,0%	98,6%	91,0%	98,6%
Major options														
- air conditioning	S		1230	1034	2354	840	876	742	1015	812	876	742	876	742
- automatic gear box	N/A		1107	930	N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S		S		S		S		S		S		S	
Right-hand-drive	S		714	600	1738	600	729	600	749	600	729	600	729	600
Other information														
- warranty condition (x years)	3		2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique Pack 1,6 115ch												
Recommended retail price 1/11/2004												
Price EURO	19234	16300	14480	11880	16817	13462	16076	13399	14503	12187	16865	14347
Price index	124,4%	138,7%	93,6%	101,1%	108,8%	114,5%	104,0%	114,0%	93,8%	103,7%	109,1%	122,1%
Major options												
- air conditioning	S		1059	869	829	663	1079	899	876	736	719	612
- automatic gear box	N/A		1382	1134	N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	S		731	600	750	600	720	600	714	600	S	
Other information												
- warranty condition (x years)	2		2		2		2		2		3	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

* Cyprus and Malte excluding tax prices are just excluding VAT prices.

** We have worked on an average ratio TTC/HT basis: in reality Including tax prices can vary about 100 EUR among the three Baltic Estates.



RENAULT
Laguna
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Impulsion 1,8 119ch												
Recommended retail price 1/11/2004												
Price EURO	23415	17900	23205	19178	22795	19651	22300	16063	23685	19256	27860	16355
Price index	109,8%	111,4%	108,8%	119,4%	106,9%	122,3%	104,6%	100,0%	111,1%	119,9%	130,7%	101,8%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	1177	900	1089	900	1044	900	1249	900	1107	900	1533	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Impulsion 1,8 119ch												
Recommended retail price 1/11/2004												
Price EURO	22550	18855	28215	18016	21321	17772	22054	19178	26385	17727	27885	18182
Price index	105,8%	117,4%	132,3%	112,2%	100,0%	110,6%	103,4%	119,4%	123,8%	110,4%	130,8%	113,2%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	N/A		N/A		1200	1000	N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	1076	900			1080	900	1035	900	1340	900	1380	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

Notes:

(if necessary)

X
X
X
X


RENAULT
Laguna
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Impulsion 1,8 119ch	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	26663	22902	23211	19498	41491	15426	19741	16390	24281	19489	19741	16390	19741	16390
Price index	125,1%	142,6%	108,9%	121,4%	194,6%	96,0%	92,6%	102,0%	113,9%	121,3%	92,6%	102,0%	92,6%	102,0%
Major options														
- air conditioning	S		S		4035	1159	S		S		S		S	
- automatic gear box	N/A		N/A		N/A		N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S		S	
- ABS	S		S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**		S**	
Right-hand-drive			1071	900	2421	900	1084	900	1121	900	1084	900	1084	900
Other information														
- warranty condition (x years)	3		2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Impulsion 1,8 119ch	incl tax	excl tax*	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	28236	23929	20578	16899	22767	18267	23372	19482	21885	18391	22526	19159
Price index	132,4%	149,0%	96,5%	105,2%	106,8%	113,7%	109,6%	121,3%	102,6%	114,5%	105,7%	119,3%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	1248	1057	N/A		1117	894	N/A		1502	1262	N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S**		S**		S**		S**		S**		S**	
Right-hand-drive	S		1096	900	1122	900	1080	900	1071	900	S	
Other information												
- warranty condition (x years)	2		2		2		2		2		3	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

* Cyprus and Malte excluding tax prices are just excluding VAT prices.

** We have worked on an average ratio TTC/HT basis: in reality Including tax prices can vary about 100 EUR among the three Baltic Estates.



RENAULT
Espace
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique 2,0 140 ch												
Recommended retail price 1/11/2004												
Price EURO	30220	22313	28150	23264	25720	22172	36245	24247	29160	23707	39195	22039
Price index	117,5%	103,3%	109,4%	107,7%	100,0%	102,6%	140,9%	112,2%	113,4%	109,8%	152,4%	102,0%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	N/A		N/A		N/A		N/A		N/A		3000	1652
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	1625	1200	1452	1200	1392	1200	1794	1200	1476	1200	2134	1200
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique 2,0 140 ch												
Recommended retail price 1/11/2004												
Price EURO	27450	22952	43035	25343	26646	22203	26754	23264	33410	21601	35875	24930
Price index	106,7%	106,3%	167,3%	117,3%	103,6%	102,8%	104,0%	107,7%	129,9%	100,0%	139,5%	115,4%
Major options												
- air conditioning	S		S		S		S		S		S	
- automatic gear box	N/A		2800	1844	N/A		N/A		N/A		N/A	
- power steering	S		S		S		S		S		S	
- ABS	S		S		S		S		S		S	
- airbag	S		S		S		S		S		S	
Right-hand-drive	1435	1200			1440	1200	1380	1200	1856	1200	1727	1200
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		N		N		N		N		N	

Notes:

(if necessary)

X
X
X
X


RENAULT
Espace
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax	excl tax	incl tax**	excl tax	incl tax**	excl tax
Authentique 2,0 140 ch														
Recommended retail price 1/11/2004														
Price EURO			27523	23128	66564	21105	23975	19978	28737	22990	23975	19978	23975	19978
Price index	0,0%	0,0%	107,0%	107,1%	258,8%	97,7%	93,2%	92,5%	111,7%	106,4%	93,2%	92,5%	93,2%	92,5%
Major options														
- air conditioning			S		S		S		S		S		S	
- automatic gear box			N/A		N/A		N/A		N/A		N/A		N/A	
- power steering			S		S		S		S		S		S	
- ABS			S		S		S		S		S		S	
- airbag			S		S		S		S		S		S	
Right-hand-drive			1428	1200	3785	1200	1440	1200	1500	1200	1440	1200	1440	1200
Other information														
- warranty condition (x years)			2		2		2		2		2		2	
- free roadside assistance			Y		Y		Y		Y		Y		Y	
- delivery cost included			N		N		N		N		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,647	15,647	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Authentique 2,0 140 ch												
Recommended retail price 1/11/2004												
Price EURO			25563	20960	27931	22302	28262	23552	27399	23024	27224	23184
Price index	0,0%	0,0%	99,4%	97,0%	108,6%	103,2%	109,9%	109,0%	106,5%	106,6%	105,8%	107,3%
Major options												
- air conditioning			S		S		S		S		S	
- automatic gear box			N/A		N/A		N/A		N/A		N/A	
- power steering			S		S		S		S		S	
- ABS			S		S		S		S		S	
- airbag			S		S		S		S		S	
Right-hand-drive			1464	1200	1503	1200	1440	1200	1428	1200	S	
Other information												
- warranty condition (x years)			2		2		2		2		3	
- free roadside assistance			Y		Y		Y		Y		Y	
- delivery cost included			N		N		N		N		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

** We have worked on an average ratio TTC/HT basis: in reality Including tax prices can vary about 100 EUR among the three Baltic Estates.



MG Rover
Rover 25

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5 Door												
Recommended retail price 1/11/2004												
Price EURO	16495	12728	14324	11838	14636	12617	13335	10288	13243	10767		
Price index	135,9%	125,4%	118,0%	116,7%	120,6%	124,3%	109,9%	101,4%	109,1%	106,1%	0,0%	0,0%
Major options												
- air conditioning	1050	875	1210	1000	1050	905	S	S	S	S		
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A		
- power steering	S	S	S	S	S	S	S	S	S	S		
- ABS	S	S	S	S	S	S	S	S	S	S		
- airbag	S	S	S	S	S	S	S	S	S	S		
Right-hand-drive	366	305	366	302	366	316	366	310	366	316		
Other information												
- warranty condition (x years)	3 Year		2 Years		3 Years		2 Years		3 Years			
- free roadside assistance	3 Year		1 Year		3 Years		2 Years		3 Years			
- delivery cost included	Yes		Yes		Yes		Yes		Yes			

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5 Door												
Recommended retail price 1/11/2004												
Price EURO	12136	10148	17503	11536	15291	12211	12929	11242	17866	11819	17591	11291
Price index	100,0%	100,0%	144,2%	113,7%	126,0%	120,3%	106,5%	110,8%	147,2%	116,5%	144,9%	111,3%
Major options												
- air conditioning	S	S	1282	845	S	S	1150	1000	S	S	S	S
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	295	194	S	S	S	S	S	S	S	S
Right-hand-drive	366	306	366	302	366	305	366	318	366	223	366	308
Other information												
- warranty condition (x years)	3 Years		3 Years		2 Years		2 Years		2 Years		3 Years	
- free roadside assistance	3 Years		3 Years		3 Years		1 Years		3 Years		1 Years	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		No	

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



MG Rover
Rover 25
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.4 5 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									4276166	3413733				
Price EURO									17320	13856				
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	142,7%	136,5%	0,0%	0,0%	0,0%	0,0%
Major options									S	S				
- air conditioning									N/A	N/A				
- automatic gear box									S	S				
- power steering									S	S				
- ABS									S	S				
- airbag									S	S				
Right-hand-drive									366	293				
Other information									1 Year					
- warranty condition (x years)									N/A					
- free roadside assistance									Yes					
- delivery cost included														
1 EURO =									246,38	246,38				
28/10/2004														

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.4 5 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004											10302	8767
Price EURO											14808	12601
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	122,0%	124,2%
Major options											730	622
- air conditioning											N/A	N/A
- automatic gear box											S	S
- power steering											S	S
- ABS											175	149
- airbag											0	0
Right-hand-drive												
Other information											3 Years	
- warranty condition (x years)											1 Year	
- free roadside assistance											Yes	
- delivery cost included												
1 EURO =											0,6957	0,6957
28/10/2004												

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



MG Rover
Rover 45

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5 Door												
Recommended retail price 1/11/2004												
Price EURO			16987	14039	16505	14229			15820	12862		
Price index	0,0%	0,0%	107,4%	109,2%	104,3%	110,6%	0,0%	0,0%	100,0%	100,0%	0,0%	0,0%
Major options												
- air conditioning			1205	996	922	795			N/A	N/A		
- automatic gear box			N/A	N/A	N/A	N/A			N/A	N/A		
- power steering			S	S	S	S			S	S		
- ABS			S	S	S	S			S	S		
- airbag			S	S	S	S			S	S		
Right-hand-drive			366	302	366	316			366	316		
Other information												
- warranty condition (x years)			2 Years		3 Years				3 Years			
- free roadside assistance			1 Year		3 Years				3 Years			
- delivery cost included			Yes		Yes				Yes			

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4 5 Door												
Recommended retail price 1/11/2004												
Price EURO	16871	14106	23040	15186	16972	13612	16040	13948			19568	12953
Price index	106,6%	109,7%	145,6%	118,1%	107,3%	105,8%	101,4%	108,4%	0,0%	0,0%	123,7%	100,7%
Major options												
- air conditioning	PKG	PKG	1174	774	834	695	1145	996			N/A	N/A
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N/A	N/A
- power steering	S	S	S	S	S	S	S	S			S	S
- ABS	S	S	S	S	S	S	S	S			S	S
- airbag	S	S	S	S	S	S	S	S			S	S
Right-hand-drive	366	306	366	302	366	305	366	318			366	308
Other information												
- warranty condition (x years)	3 Years		3 Years		2 Years		2 Years				3 Years	
- free roadside assistance	3 Years		3 Years		3 Years		1 Year				1 Year	
- delivery cost included	Yes		Yes		Yes		Yes				No	

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



MG Rover

Rover 45

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.4 5 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									4756952	3805562				
Price EURO									19307	15446				
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	122,0%	120,1%	0,0%	0,0%	0,0%	0,0%
Major options									S	S				
- air conditioning									N/A	N/A				
- automatic gear box									S	S				
- power steering									S	S				
- ABS									S	S				
- airbag									S	S				
Right-hand-drive									359	287				
Other information									2 Years					
- warranty condition (x years)									1 Year					
- free roadside assistance									Yes					
- delivery cost included														
1 EURO =									246,38	246,38				
28/10/2004														

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.4 5 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004											11812	10053
Price EURO											16979	14450
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	107,3%	112,3%
Major options											S	S
- air conditioning											N/A	N/A
- automatic gear box											S	S
- power steering											S	S
- ABS											S	S
- airbag											S	S
Right-hand-drive												
Other information											3 Years	
- warranty condition (x years)											1 Year	
- free roadside assistance											Yes	
- delivery cost included												
1 EURO =											0,6957	0,6957
28/10/2004												

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



MG Rover

Rover 75

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 4 Door												
Recommended retail price 1/11/2004												
Price EURO	26377	19982	21823	18035	23073	19891	22408	15505	23146	18083		
Price index	126,9%	128,9%	105,0%	116,3%	111,0%	128,3%	107,8%	100,0%	111,4%	116,6%	0,0%	0,0%
Major options												
- air conditioning	1525	1155	S	S	1382	1199	S	S	S	S		
- automatic gear box	PKG	PKG	1810	1496	1637	1411	1158	981	1689	1320		
- power steering	S	S	S	S	S	S	S	S	S	S		
- ABS	S	S	S	S	S	S	S	S	S	S		
- airbag	S	S	S	S	S	S	S	S	S	S		
Right-hand-drive	366	305	366	302	366	316	359	304	366	316		
Other information												
- warranty condition (x years)	1 Year		2 Years		3 Years		2 Years		4 Years			
- free roadside assistance	1 Year		1 Year		3 Years		2 Years		3 Years			
- delivery cost included	Yes		Yes		Yes		Yes		Yes			

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8 4 Door												
Recommended retail price 1/11/2004												
Price EURO	23123	19334	29428	18728	23044	18605	20782	18071	26113	16840	30118	18342
Price index	111,3%	124,7%	141,6%	120,8%	110,9%	120,0%	100,0%	116,5%	125,7%	108,6%	144,9%	118,3%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	PKG	PKG	2301	1464	1686	1405	1720	1496	2290	1395	1700	1429
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	366	306	366	302	366	305	366	318	366	223	266	308
Other information												
- warranty condition (x years)	3 Years		3 Years		3 Years		2 Years		2 Years		3 Years	
- free roadside assistance	3 Years		3 Years		3 Years		1 Year		3 Years		3 Years	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		No	

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



MG Rover

Rover 75

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.8 4 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004									6235136	4988109				
Price EURO									25307	20246				
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	121,8%	130,6%	0,0%	0,0%	0,0%	0,0%
Major options									S	S				
- air conditioning									N/A	N/A				
- automatic gear box									S	S				
- power steering									S	S				
- ABS									S	S				
- airbag									S	S				
Right-hand-drive									359	287				
Other information									2 Years					
- warranty condition (x years)									1 Year					
- free roadside assistance									Yes					
- delivery cost included														
1 EURO =									246,38	246,38				
28/10/2004														

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.8 4 Door	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004											16812	14308
Price EURO											24166	20566
Price index	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	0,0%	116,3%	132,6%
Major options											N/A	N/A
- air conditioning											1200	1021
- automatic gear box											S	S
- power steering											S	S
- ABS											S	S
- airbag											S	S
Right-hand-drive											0	0
Other information											3 Years	
- warranty condition (x years)											1 Year	
- free roadside assistance											Yes	
- delivery cost included												
1 EURO =											0,6957	0,6957
28/10/2004												

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences.

Reference country is the UK.

Major options: S (standard), Option price, PKG (only as package),

NA (not available)



Saab
9-3

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0TS Aero												
Recommended retail price 11/2004												
Price EURO	36.950	27.760	33.400	27.603	33.050	28.491	40.600	28.203	37.050	28.930	44.700	25.029
Price index	111,8%	110,9%	101,1%	110,3%	100,0%	113,8%	122,8%	112,7%	112,1%	115,6%	135,2%	100,0%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	2410	1811	2000	1653	1900	1638	2817	1957	2000	1562	2600	1456
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1131	850	1029	850	986	850	1224	850	1089	850	1518	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0TS Aero												
Recommended retail price 01/11/2004												
Price EURO	35.300	29.130	48.650	29.309	34.650	28.366	33.400	27.603	43.334	27.648	44.350	28.808
Price index	106,8%	116,4%	147,2%	117,1%	104,8%	113,3%	101,1%	110,3%	131,1%	110,5%	134,2%	115,1%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	1800	1485	2560	1542	1900	1555	2000	1653	2500	1595	2495	1621
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1030	850	std	std	1038	850	1029	850	1332	850	1309	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		Yes		No		Yes	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.
Effective on Nov 1, 2004. Final prices are set by dealers.
Major options: std(standard), Option price, N/A (not applicable for selcted model)
Volume based on Jan-June 04 actuals

Saab
General Motors



**Saab
9-3**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0TS Aero														
Recommended retail price 1/11/2004	N/A	N/A	1.166.215	974.044	541.000	175.418	499.627	432.691	9.514.775	7.400.975	115.006	98.474	20.257	17.332
Price EURO	N/A	N/A	35.828	29.925	72.701	23.573	31.932	27.654	37.795	29.398	33.308	28.520	31.054	26.571
Price index	N/A	N/A	108,4%	119,6%	220,0%	94,2%	96,6%	110,5%	114,4%	117,5%	100,8%	113,9%	94,0%	106,2%
Major options														
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	29500	9565	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	N/A	N/A	33126	27668	19507	6325	15357	13300	275105	213988	3428	2935	648	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		No		No		Yes		No		No	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		Yes		Yes	
1 EURO = 28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0TS Aero												
Recommended retail price 1/11/2004	N/A	N/A	170.146	141.667	290.200	232.160	N/A	N/A	1.359.557	1.123.533	23.750	19.620
Price EURO	N/A	N/A	35.507	29.564	31.742	25.393	N/A	N/A	33.715	27.862	35.185	29.067
Price index	N/A	N/A	107,4%	118,1%	96,0%	101,5%	N/A	N/A	102,0%	111,3%	106,5%	116,1%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	9.800	8.033	16400	13120	N/A	N/A	N/A	N/A	1200	991
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	4892	4073	9714	7771	N/A	N/A	41477	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		Yes	
1 EURO = 28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selcted model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2003

Malta and Cypress prices are based on German specifications, since there are no std models for those countries (model specification depends on customer order)

**Saab
General Motors**



Saab

9-5

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.3t Arc 4D												
Recommended retail price 1/11/2004												
Price EURO	40.565	30.232	37.765	31.183	37.250	32.112	45.975	30.643	38.400	29.677	49.980	28.053
Price index	108,9%	107,8%	101,4%	111,2%	100,0%	114,5%	123,4%	109,2%	103,1%	105,8%	134,2%	100,0%
Major options												
- air conditioning	std	std	std	std	std	std	1065	710	std	std	std	std
- automatic gear box	2410	1796	2100	1734	1900	1638	2817	1878	2100	1623	2600	1459
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1141	850	1029	850	986	850	1275	850	1100	850	1514	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.3t Arc 4D												
Recommended retail price 1/11/2004												
Price EURO	39.932	33.060	52.995	31.885	39.470	32.400	37.765	31.183	47.505	29.742	49.850	33.206
Price index	107,2%	117,8%	142,3%	113,7%	106,0%	115,5%	101,4%	111,2%	127,5%	106,0%	133,8%	118,4%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	1850	1532	2560	1540	2045	1679	2100	1734	2800	1753	2495	1662
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	1027	850	std	std	1035	850	1029	850	1358	850	1276	850
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		Yes		No		Yes	

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selcted model)

Volume based on Jan-June 04 actuals

Saab
General Motors



Saab

9-5

NON EURO ZONE COUNTRIES

	CY		CZ		DK*		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.3t Arc 4D														
Recommended retail price 1/11/2004	N/A	N/A	1.148.410	942.472	608.950	194.409	482.416	410.160	10.044.850	7.929.167	108.850	91.503	17.003	15.751
Price EURO	N/A	N/A	35.281	28.955	81.833	26.125	30.832	26.214	39.900	31.496	31.525	26.501	26.066	24.147
Price index	N/A	N/A	94,7%	103,2%	219,7%	93,1%	82,8%	93,4%	107,1%	112,3%	84,6%	94,5%	70,0%	86,1%
Major options														
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	29500	9418	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	N/A	N/A	33713	27668	19812	6325	15643	13300	271084	213988	3491	2935	599	554
Other information														
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		2 years		2 years	
- free roadside assistance	Yes		Yes		No		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		Yes		Yes	
1 EURO = 28/10/2004	0,5865	0,5865	32,55	32,55	7,4414	7,4414	15,6466	15,6466	251,75	251,75	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK**	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.3t Arc 4D												
Recommended retail price 1/11/2004	N/A	N/A	193.775	159.002	291.500	234.972	N/A	N/A	1.302.417	1.136.802	24.395	20.170
Price EURO	N/A	N/A	40.438	33.181	31.884	25.701	N/A	N/A	32.298	28.191	36.141	29.881
Price index	N/A	N/A	108,6%	118,3%	85,6%	91,6%	N/A	N/A	86,7%	100,5%	97,0%	106,5%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	N/A	N/A	N/A	N/A	16900	13623	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	4964	4073	9641	7771	N/A	N/A	39270	34276	std	std
Other information												
- warranty condition (x years)	2 years		2 years		2 years		2 years		2 years		3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		Yes	
1 EURO = 28/10/2004	0,4262	0,4262	4,7919	4,7919	9,1425	9,1425	238,55	238,55	40,325	40,325	0,675	0,675

Notes:

Prices are based on recommended retail prices, adjusted for major equipment differences.

Effective on Nov 1, 2004. Final prices are set by dealers.

Major options: std(standard), Option price, N/A (not applicable for selected model)

Volume based on Jan-June 04 actuals

Countries showing 0 penetration have not launched/sold the vehicle in 2004

* Denmark: the Arc model is replaced by Linear (same engine). Adjusted for specs.

**UK: the Arc model is replaced by Vector (same engine). Adjusted



Saab
General Motors

SEAT

ALTEA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 102 hp 5 doors												
Recommended retail price 1/11/2004												
Price EURO	18.890,00	13.373	16.250,00	12.884	16.890,00	13.862	17.200,00	11.534	16.990,00	12.260	22.990,00	12.883
Price index	122,2%	117,6%	105,1%	113,3%	109,2%	121,9%	111,3%	101,4%	109,9%	107,8%	148,7%	113,3%
Major options												
- air conditioning	serie		981	811	950	819	serie		serie		1464	806
- automatic gear box	2020	1559	1340	1107	1400	1207	1700	1278	1464	1190	2205	1215
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie (ESP)		serie		serie		serie	
- airbag	serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)	
Right-hand-drive	1166	900	1089	900	1044	900	1197	900	1107	900	1634	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Reference

1.6 Reference

1.6 Reference

1.6 Reference

1.6 Reference

1.6 Reference

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 102 hp 5 doors												
Recommended retail price 1/11/2004												
Price EURO	17.430,00	13.102	20.900,00	12.041	17.950,00	13.222	15.460,00	12.670	19.450,00	12.724	21.804,00	11.371
Price index	112,7%	115,2%	135,2%	105,9%	116,1%	116,3%	100,0%	111,4%	125,8%	111,9%	141,0%	100,0%
Major options												
- air conditioning	serie		1265	834	serie		915	796	1315	801	serie	
- automatic gear box	1400	1176	1960	1292	1400	1167	1340	1165	1945	1185	1359	1162
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)	
Right-hand-drive	1072	900	serie	serie	1080	900	1035	900	1478	900	1053	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Reference

1.6 R

1.6 Reference

1.6 Reference

1.6

1.6 Reference

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

ALTEA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 102 hp 5 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	18.132,92	13.754	14.862,26	12.203	32.186,38	11.312			15.845,44	12.676				
Price index	117,3%	120,9%	96,1%	107,3%	208,2%	99,5%	-	-	102,5%	111,5%	-	-	-	-
Major options (Country currency)														
- air conditioning	N.A.		29450	24139	19420	5549			249000	199200				
- automatic gear box	N.A.		44000	36066	28000	8000			330000	264000				
- power steering	serie		serie		serie				serie					
- ABS	serie		serie		serie (ESP)				serie					
- airbag	serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)				serie (AB4)					
Right-hand-drive (Country currency)	serie	serie	36234	29700	23625	6750	-	-	286875	229500	-	-	-	-
Other information														
- warranty condition (x years)	2		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		YES				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

Version: 1.6 Reference

1.6 Reference

1.6 Reference

1.6 Reference

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 102 hp 5 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	24.162,02	11.378	15.426,95	12.392	17.682,97	11.542	16.003,33	12.377	14.981,10	12.300	18.470,61	12.819
Price index	156,3%	100,1%	99,8%	109,0%	114,4%	101,5%	103,5%	108,8%	96,9%	108,2%	119,5%	112,7%
Major options												
- air conditioning	N.A.		1940	1590	serie		serie		37000	30833	serie	
- automatic gear box	N.A.		6545	5365	13000	10400	239520	199600	54700	45583	1400	1191
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4 + Curtain)		serie (AB4)		serie (AB4 + Curtain)		serie (AB4 + Curtain)	
Right-hand-drive	serie	serie	5161	4230	10350	8280	259200	216000	43911	36900	serie	serie
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Version: 1.6 Reference

1.6 Audience

1.6 Reference

1.6 Reference

1.6 Reference

1.6 Reference

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

IBIZA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 64 hp 3 doors												
Recommended retail price 1/11/2004												
Price EURO	12.880,00	8.141	10.900,00	7.599	10.800,00	8.017	8.900,00	6.594	12.405,00	7.293	13.980,00	7.660
Price index	144,7%	123,4%	122,5%	115,2%	121,3%	121,6%	100,0%	100,0%	139,4%	110,6%	157,1%	116,2%
Major options												
- air conditioning	serie		950	785	1075	927	900	709	serie (Climatronic)		770	424
- automatic gear box	1030	810	1000	826	1250	1078	N.A.		1280	1041	N.A.	
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P)		serie (D & P/Side AB)		serie (D & P)		serie (D & P)		serie (D & P)	
Right-hand-drive	1145	900	1089	900	1044	900	1143	900	1107	900	1634	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.2 Fresh

1.2 Winner

1.2 Prima

1.2 Basic

1.2 Cool

1.2 Stella E

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.2 64 hp 3 doors												
Recommended retail price 1/11/2004												
Price EURO	11.210,00	7.262	14.630,00	7.648	10.400,00	7.257	10.850,00	7.970	13.890,00	7.372	12.500,00	7.263
Price index	126,0%	110,1%	164,4%	116,0%	116,9%	110,0%	121,9%	120,9%	156,1%	111,8%	140,4%	110,1%
Major options												
- air conditioning	serie		1050	692	900	750	1115	970	serie (Climatronic)		815	697
- automatic gear box	1050	882	N.A.		1200	1000	940	817	1300	792	1900	1624
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		725	442	serie	
- airbag	serie (D & P/Side AB)		serie (D & P)		serie (D & P)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P)	
Right-hand-drive	1072	900	serie	serie	1080	900	1035	900	1478	900	1053	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.2 Fresh

1.2 Stella

1.2 Reference

1.2 Reference

1.2 Spirit

1.2 Reference

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

IBIZA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.2 64 hp 3 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	12.059,69	7.380	9.959,83	6.907	21.570,44	7.838			10.118,52	7.950				
Price index	135,5%	111,9%	111,9%	104,7%	242,4%	118,9%	-	-	113,7%	120,6%	-	-	-	-
Major options (Country currency)	serie		serie (Climatronic)		17592	5026			247000	197600				
- air conditioning	450	391	46000	37705	N.A.				399000	319200				
- automatic gear box	serie		serie		serie				serie					
- power steering	serie		17000	13934	serie				120000	96000				
- ABS	serie (D & P)		serie (D & P)		serie (D & P/Side AB)				serie (D & P)					
- airbag														
Right-hand-drive (Country currency)	serie	serie	36234	29700	23625	6750	-	-	286875	229500	-	-	-	-
Other information														
- warranty condition (x years)	2		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		YES				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

Version: 1.2 Reference

1.2 Fresco

1.2 Reference

1.2 Reference Easy

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.2 64 hp 3 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	15.088,21	6.698	9.209,19	6.976	11.545,35	7.899	11.100,00	7.020	10.098,11	6.589	12.649,13	6.981
Price index	169,5%	101,6%	103,5%	105,8%	129,7%	119,8%	124,7%	106,4%	113,5%	99,9%	142,1%	105,9%
Major options												
- air conditioning	655	570	4900	4016	9400	7520	serie (Climatronic)		serie (Climatronic)		serie (Climatronic)	
- automatic gear box	N.A.		7000	5738	N.A.		394320	328600	70800	59000	850	723
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		137616	114680	serie		serie	
- airbag	serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)	
Right-hand-drive	serie	serie	5161	4230	10350	8280	259200	216000	43911	36900	serie	serie
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Version: 1.2 Reference

1.2 Reference

1.2 Reference

1.2 Fresc PS3

1.2 Fresc

1.2 SX

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

CORDOBA

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
1.4 75 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	15.040,00	9.280	12.750,00	9.174	13.400,00	9.267	10.900,00	7.524	14.030,00	8.780	16.660,00	8.526
Price index	138,0%	123,3%	117,0%	121,9%	122,9%	123,2%	100,0%	100,0%	128,7%	116,7%	152,8%	113,3%
Major options												
- air conditioning	serie (Climatronic)		950	785	serie		900	709	serie (Climatronic)		770	424
- automatic gear box	1030	802	1000	826	1250	1078	N.A.		1280	1041	1407	775
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P)		serie (D & P/Side AB)		serie (D & P)		serie (D & P)		serie (D & P)	
Right-hand-drive	1156	900	1089	900	1044	900	1143	900	1107	900	1634	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.4 Samba

1.4 Winner

1.4 Fresh

1.4 Basic

1.4 Top

1.4 Stella

	FR		IE		IT		LU		NL		PT	
1.4 75 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	12.820,00	8.608	17.605,00	9.085	12.400,00	7.978	12.440,00	9.352	15.195,00	9.122	18.100,00	8.179
Price index	117,6%	114,4%	161,5%	120,8%	113,8%	106,0%	114,1%	124,3%	139,4%	121,3%	166,1%	108,7%
Major options												
- air conditioning	serie		1050	692	serie		1115	970	925	563	serie (Climatronic)	
- automatic gear box	1050	882	N.A.		1295	1079	940	817	1340	816	1900	1624
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P)		serie (D & P)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	1072	900	serie	serie	1080	900	1035	900	1478	900	1053	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.4 Fresh

1.4 Signo

1.4 Reference

1.4 Reference

1.4 Reference

1.4 Stylance

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

CORDOBA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.4 75 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	13.361,10	8.421	11.414,75	8.116	23.675,58	8.475			12.168,20	8.091				
Price index	122,6%	111,9%	104,7%	107,9%	217,2%	112,6%	-	-	111,6%	107,5%	-	-	-	-
Major options (Country currency)	serie		serie (Climatronic)		17592	5026			serie					
- air conditioning	450	391	46000	37705	N.A.				399000	319200				
- automatic gear box	serie		serie		serie				serie					
- power steering	serie		17000	13934	serie				129000	103200				
- ABS	serie (D & P)		serie (D & P/Side AB)		serie (D & P)				serie (D & P)					
- airbag														
Right-hand-drive (Country currency)	serie	serie	36234	29700	23625	6750	-	-	286875	229500	-	-	-	-
Other information														
- warranty condition (x years)	2		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		YES				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

Version: 1.4 Reference

1.4 Fresco

1.4 Reference

1.4 Reference Cool

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.4 75 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	17.181,99	7.709	10.130,34	7.731	13.259,46	9.286	12.867,90	8.068	11.599,80	7.480	14.395,57	8.873
Price index	157,6%	102,5%	92,9%	102,8%	121,6%	123,4%	118,1%	107,2%	106,4%	99,4%	132,1%	117,9%
Major options												
- air conditioning	665	578	4900	4016	9400	7520	serie (Climatronic)		serie (Climatronic)		serie	
- automatic gear box	N.A.		7000	5738	N.A.		394320	328600	74500	62083	N.A.	
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie		serie		serie	
- airbag	serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)		serie (D & P)	
Right-hand-drive	serie	serie	5161	4230	10350	8280	259200	216000	43911	36900	serie	serie
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Version: 1.4 Reference

1.4 Reference

1.4 Reference

1.4 Fresc PS3

1.4 Fresc

1.4 S

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

LEON

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 105 hp 5 doors												
Recommended retail price 1/11/2004												
Price EURO	18.190,00	11.902	17.700,00	11.764	16.990,00	11.453	14.990,00	10.203	15.730,00	10.967	23.010,00	11.111
Price index	130,0%	116,7%	126,5%	115,3%	121,4%	112,2%	107,1%	100,0%	112,4%	107,5%	164,5%	108,9%
Major options												
- air conditioning	serie (Climatronic)		serie (Climatronic)		serie (Climatronic)		serie		serie		serie	
- automatic gear box	1660	1281	N.A.		1200	1034	N.A.		860	699	N.A.	
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie (TCS)		serie		serie (ESP)		serie		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	1166	900	1089	900	1044	900	1197	900	1107	900	1634	900
Other information												
- warranty condition (x,years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Samba+

1.6 Sport Ltd.

1.6 Pulso

1.6 Senso

1.6 Sports Limited

1.6 Spirit

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 105 hp 5 doors												
Recommended retail price 1/11/2004												
Price EURO	15.870,00	11.543	20.150,00	10.680	16.100,00	11.606	13.990,00	11.996	18.495,00	11.412	22.350,00	10.720
Price index	113,4%	113,1%	144,0%	104,7%	115,1%	113,7%	100,0%	117,6%	132,2%	111,8%	159,8%	105,1%
Major options												
- air conditioning	serie		serie		serie		1120	974	serie		serie (Climatronic)	
- automatic gear box	1070	899	N.A.		1290	1075	1010	878	1400	853	1220	1043
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie (TCS)		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	1072	900	serie	serie	1080	900	1035	900	1478	900	1053	900
Other information												
- warranty condition (x,years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Pulsion

1.6 Spirit

1.6 Stella Plus

1.6 Stella

1.6 Stella

1.6 Sport

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

LEON

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 105 hp 5 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	17.265,31	11.812	15.336,69	11.121	28.543,89	10.382			15.825,15	10.536				
Price index	123,4%	115,8%	109,6%	109,0%	204,0%	101,8%	-	-	113,1%	103,3%	-	-	-	-
Major options (Country currency)														
- air conditioning	serie		serie		11970	3420			serie					
- automatic gear box	N.A.		60000	49180	21000	6000			387000	309600				
- power steering	serie		serie		serie				serie					
- ABS	serie		serie		serie				serie					
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)				serie (D & P/Side AB)					
Right-hand-drive (Country currency)	serie	serie	36234	29700	23625	6750	-	-	286875	229500	-	-	-	-
Other information														
- warranty condition (x years)	2		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		YES				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

Version: 1.6 Stella

1.6 Emocion

1.6 Reference

1.6 Sportline

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 105 hp 5 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO			12.663,50	10.380	16.300,62	11.207	14.751,76	10.655	13.524,47	11.223	17.557,86	11.080
Price index	-	-	90,5%	101,7%	116,5%	109,8%	105,4%	104,4%	96,7%	110,0%	125,5%	108,6%
Major options												
- air conditioning			4900	4016	serie		serie		41500	34583	serie (Climatronic)	
- automatic gear box			7000	5738	N.A.		N.A.		49000	40833	800	681
- power steering			serie		serie		serie		serie		serie (TCS)	
- ABS			serie		serie		serie		serie		serie (D & P/Side AB)	
- airbag			serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	-	-	5161	4230	10350	8280	259200	216000	43911	36900	serie	serie
Other information												
- warranty condition (x years)			2		2		2		2		2	
- free roadside assistance			YES		YES		YES		YES		YES	
- delivery cost included			YES		YES		YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Version:

1.6 Stella

1.6 Stella

1.6 Spirit W83

1.6 Reference

1.6 SX

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

TOLEDO

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 105 hp 4 doors												
Recommended retail price 1/11/2004												
Price EURO	19.120,00	14.028	17.900,00	13.426	16.900,00	13.560	16.390,00	12.267	17.365,00	13.996	21.666,00	12.296
Price index	121,7%	114,4%	113,9%	109,4%	107,6%	110,5%	104,3%	100,0%	110,5%	114,1%	137,9%	100,2%
Major options												
- air conditioning	serie (Climatronic)		serie (Climatronic)		serie (Climatronic)		serie		serie		serie	
- automatic gear box	N.A.		N.A.		1200	1034	N.A.		1055	858	N.A.	
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie (TCS)		serie		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	1166	900	1089	900	1044	900	1197	900	1107	900	1634	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Samba X

1.6 Style

1.6 Algado

1.6 Novis

1.6 Sport Tech

1.6 Z Line

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.6 105 hp 4 doors												
Recommended retail price 1/11/2004												
Price EURO	16.000,00	13.378	21.945,00	12.989	17.400,00	13.960	15.710,00	13.491	19.490,00	12.687	22.500,00	13.764
Price index	101,8%	109,1%	139,7%	105,9%	110,8%	113,8%	100,0%	110,0%	124,1%	103,4%	143,2%	112,2%
Major options												
- air conditioning	serie		serie		serie (Climatronic)		serie		serie		serie	
- automatic gear box	1070	899	1700	1120	1290	1075	1010	878	1500	914	1220	1043
- power steering	serie		serie		serie		serie		serie		serie	
- ABS	serie		serie		serie		serie (TCS)		serie		serie	
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	1072	900	serie	serie	1080	900	1035	900	1478	900	1053	900
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	YES		YES		YES		YES		YES		YES	
- delivery cost included	YES		YES		YES		YES		YES		YES	

Version: 1.6 Pulsion

1.6 Stella

1.6 Stella Plus

1.6 Stella

1.6 Stella

1.6 Stella

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

SEAT

TOLEDO

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
1.6 105 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	17.265,31	13.355	16.759,97	13.785	30.552,58	10.991			14.644,05	11.579				
Price index	109,9%	108,9%	106,7%	112,4%	194,5%	89,6%	-	-	93,2%	94,4%	-	-	-	-
Major options (Country currency)														
- air conditioning	serie		serie		serie				serie					
- automatic gear box	N.A.		60000	49180	21000	6000			N.A.					
- power steering	serie		serie		serie				serie					
- ABS	serie		serie		serie				serie					
- airbag	serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)				serie (D & P/Side AB)					
Right-hand-drive (Country currency)	serie	serie	36234	29700	23625	6750	-	-	286875	229500	-	-	-	-
Other information														
- warranty condition (x years)	2		2		2				2					
- free roadside assistance	YES		YES		YES				YES					
- delivery cost included	YES		YES		YES				YES					
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

Version: 1.6 Stella

1.6 Stella

1.6 Stella Plus

1.6 Premium

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
1.6 105 hp 4 doors	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO			14.275,52	11.701	17.461,79	12.935	16.186,42	13.143	14.613,19	12.215	19.210,87	12.810
Price index	-	-	90,9%	95,4%	111,2%	105,4%	103,0%	107,1%	93,0%	99,6%	122,3%	104,4%
Major options												
- air conditioning			serie		serie		serie (Climatronic)		serie		serie (Climatronic)	
- automatic gear box			8000	6557	N.A.		N.A.		49000	40833	800	681
- power steering			serie		serie		serie		serie		serie (TCS)	
- ABS			serie		serie (TCS)		serie		serie		serie (TCS)	
- airbag			serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)		serie (D & P/Side AB)	
Right-hand-drive	-	-	5161	4230	10350	8280	259200	216000	43911	36900	serie	serie
Other information												
- warranty condition (x years)			2		2		2		2		2	
- free roadside assistance			YES		YES		YES		YES		YES	
- delivery cost included			YES		YES		YES		YES		YES	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Version: 0

1.6 Stella Emocion

1.6 Stella

1.6 Business

1.6 Stella Spirit

1.8 SE 125

Notes :

Prices are based on Recommended Retail Prices adjusted for equipment differences. Final prices are set by dealers.

Major options: S (standard), Option Price, NA (non available), D (driver), P (passenger).

SEAT
VOLKSWAGEN GROUP

**Škoda
Fabia**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,2/47kW												
Recommended retail price 1/11/2004									n/a	n/a		
Price EURO	11847	9313	10120	8364	11000	9483	9710	7646			15063	9032
Price index	122,0%	122,8%	104,2%	110,3%	113,3%	125,0%	100,0%	100,8%	0,0%	0,0%	155,1%	119,1%
Major options												
- air conditioning	s	s	982	812	982	847	s	s			1614	796
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a			n/a	n/a
- power steering	s	s	s	s	s	s	s	s			s	s
- ABS	s	s	s	s	s	s	s	s			s	s
- airbag	s	s	s	s	s	s	s	s			s	s
Right-hand-drive	1336	1040	1202	993	1152	993	1288	957			1960	967
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2			2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes			yes	yes
- delivery cost included	no	no	no	no	no	no	no	no			no	no

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,2/47kW												
Recommended retail price 1/11/2004												
Price EURO	9914	8290	13813	9104	10426	8688	10102	8785	12686	8768	11507	7584
Price index	102,1%	109,3%	142,3%	120,0%	107,4%	114,6%	104,0%	115,8%	130,6%	115,6%	118,5%	100,0%
Major options												
- air conditioning	s	s	1424	946	s	s	s	s	1076	764	s	s
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	1184	990	s	s	1258	993	1162	1011	1431	1016	1679	1011
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



Škoda

Fabia

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,2/47kW														
Recommended retail price 1/11/2004														
Price EURO	10932	8309	9306	7820	18885	7846	9781	8282	10642	7783	9206	7801	9864	7904
Price index	112,6%	109,6%	95,8%	103,1%	194,5%	103,5%	100,7%	109,2%	109,6%	102,6%	94,8%	102,9%	101,6%	104,2%
Major options														
- air conditioning	s	s	1107	930	1891	837	881	747	1192	737	895	758	815	690
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	475	252	566	476	s	s	s	s	347	252	307	260	272	230
- airbag	s	s	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	s	s	967	812	2186	967	1066	903	1253	923	1135	962	931	789
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	no	no	yes	yes	no	no	no	no	yes	yes
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,2/47kW												
Recommended retail price 1/11/2004												
Price EURO	11783	6642	9680	7696	10386	8309	9923	8116	9331	7766	11421	9086
Price index	121,3%	87,6%	99,7%	101,5%	107,0%	109,6%	102,2%	107,0%	96,1%	102,4%	117,6%	119,8%
Major options												
- air conditioning	s	s	1019	810	s	s	927	773	1051	884	740	628
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	397	224	280	223	s	s	309	258	538	452	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	s	s	1202	956	1288	1027	1060	883	1022	859	s	s
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	3	3
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



Škoda

New Octavia

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,6/75kW												
Recommended retail price 1/11/2004									n/a	n/a		
Price EURO	18075	13947	16040	13256	15957	13756	16551	12042			20968	12285
Price index	117,2%	115,8%	104,0%	110,1%	103,5%	114,2%	107,3%	100,0%	0,0%	0,0%	136,0%	102,0%
Major options												
- air conditioning	s	s	s	s	s	s	s	s			s	s
- automatic gear box	1600	939	1600	1322	1500	1293	3129	1745			2300	1301
- power steering	s	s	s	s	s	s	s	s			s	s
- ABS	s	s	s	s	s	s	s	s			s	s
- airbag	s	s	s	s	s	s	s	s			s	s
Right-hand-drive	1626	1255	1472	1217	1390	1199	1693	1168			2487	1139
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2			2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes			yes	yes
- delivery cost included	no	no	no	no	no	no	no	no			no	no

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Ambiente 1,6/75kW												
Recommended retail price 1/11/2004												
Price EURO	15829	13235	19123	12248	16555	13796	15422	13410	19428	13226	21433	12733
Price index	102,6%	109,9%	124,0%	101,7%	107,3%	114,6%	100,0%	111,4%	126,0%	109,8%	139,0%	105,7%
Major options												
- air conditioning	s	s	s	s	s	s	s	s	s	s	s	s
- automatic gear box	1300	1087	2000	1281	1300	1084	1300	1131	2200	1340	2000	1680
- power steering	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	1406	1176	s	s	1535	1279	1367	1189	1820	1212	1892	1074
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	no	no	yes	yes	no	no	no	no	no	no

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



Škoda
New Octavia
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Ambiente 1,6/75kW	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	16881	11629	15608	13116	29021	11022	13951	11823	15652	11581	13460	11407	13873	11377
Price index	109,5%	96,6%	101,2%	108,9%	188,2%	91,5%	90,5%	98,2%	101,5%	96,2%	87,3%	94,7%	90,0%	94,5%
Major options														
- air conditioning	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- automatic gear box	2707	1425	1740	1462	4035	1153	2494	2114	1700	1361	2478	2100	2365	2003
- power steering	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	s	s	1197	1006	2943	1099	1243	1053	1531	1075	1265	1071	1141	966
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	no	no	yes	yes	no	no	no	no	yes	yes
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Ambiente 1,6/75kW	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004											n/a	n/a
Price EURO	20556	10901	15241	12118	15638	12511	15010	12105	14794	12357		
Price index	133,3%	90,5%	98,8%	100,6%	101,4%	103,9%	97,3%	100,5%	95,9%	102,6%	0,0%	0,0%
Major options												
- air conditioning	s	s	s	s	s	s	s	s	s	s		
- automatic gear box	n/a	n/a	1681	1335	1106	885	2315	1673	1627	1367		
- power steering	s	s	s	s	s	s	s	s	s	s		
- ABS	s	s	s	s	s	s	s	s	s	s		
- airbag	s	s	s	s	s	s	s	s	s	s		
Right-hand-drive	s	s	1442	1147	1595	1276	1375	1108	1239	1041		
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2		
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes		
- delivery cost included	no	no	yes	yes	yes	yes	yes	yes	yes	yes		
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



**Škoda
Superb**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Comfort 1,9TDI/96kW												
Recommended retail price 1/11/2004							n/a	n/a				
Price EURO	27335	21289	25674	21218	23916	20617			24197	19673	35181	19914
Price index	119,3%	117,9%	112,1%	117,5%	104,4%	114,2%	0,0%	0,0%	105,6%	109,0%	153,6%	110,3%
Major options												
- air conditioning	s	s	s	s	s	s			s	s	s	s
- automatic gear box	2850	1554	2360	1950	2200	1897			2160	1757	2350	1294
- power steering	s	s	s	s	s	s			s	s	s	s
- ABS	s	s	s	s	s	s			s	s	s	s
- airbag	s	s	s	s	s	s			s	s	s	s
Right-hand-drive	1594	1242	1472	1217	1405	1211			1561	1220	2815	1215
Other information												
- warranty condition (x years)	2	2	2	2	2	2			2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes			yes	yes	yes	yes
- delivery cost included	no	no	no	no	no	no			yes	yes	no	no

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Comfort 1,9TDI/96kW												
Recommended retail price 1/11/2004												
Price EURO	23108	19321	28184	18052	24808	20673	22906	19918	32446	19797	32037	19056
Price index	100,9%	107,0%	123,0%	100,0%	108,3%	114,5%	100,0%	110,3%	141,6%	109,7%	139,9%	105,6%
Major options												
- air conditioning	s	s	s	s	s	s	s	s	s	s	s	s
- automatic gear box	1700	1421	3020	1934	2300	1917	2150	1870	2800	1705	2200	1849
- power steering	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	1462	1221	s	s	1535	1227	1417	1232	1991	1213	1392	1169
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	yes	yes	no	no	no	no	no	no

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



Škoda

Superb

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Comfort 1,9TDI/96kW	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	32712	17335	26810	22529	48126	20581	21881	18543	28940	19317	21725	18411	21544	17802
Price index	142,8%	96,0%	117,0%	124,8%	210,1%	114,0%	95,5%	102,7%	126,3%	107,0%	94,8%	102,0%	94,1%	98,6%
Major options														
- air conditioning	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- automatic gear box	3829	1738	2499	2100	5649	1481	1524	1289	2056	1370	1548	1311	1395	1182
- power steering	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	s	s	1260	1059	3632	1030	1279	1084	1729	1153	1301	1103	1173	994
Other information														
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	2	2	2	2
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	yes	yes	no	no	no	no	yes	yes	no	no	no	no	yes	yes
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6523	0,6523

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Comfort 1,9TDI/96kW	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	31067	15977	21991	17485	25457	20366	26411	20622	24963	20902	21947	18008
Price index	135,6%	88,5%	96,0%	96,9%	111,1%	112,8%	115,3%	114,2%	109,0%	115,8%	95,8%	99,8%
Major options												
- air conditioning	s	s	s	s	s	s	s	s	s	s	s	s
- automatic gear box	n/a	n/a	2498	1986	2046	1637	1661	1271	2403	2020	1869	1591
- power steering	s	s	s	s	s	s	s	s	s	s	s	s
- ABS	s	s	s	s	s	s	s	s	s	s	s	s
- airbag	s	s	s	s	s	s	s	s	s	s	s	s
Right-hand-drive	s	s	1500	1192	1598	1278	1473	1175	1274	1071	s	s
Other information												
- warranty condition (x years)	2	2	2	2	2	2	2	2	2	2	3	3
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery cost included	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Prices based on recommended retail prices adjusted for equipment differences effective 01 November 2004

Final prices are set by dealers

Abbreviations: s = standard, n/a = not available

Price index: 100% country with lowest price on the respective price level within Eurozone



Subaru

Legacy Station Wagon

EURO ZONE COUNTRIES

	AT		BE		DE		GR		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0i 5MT												
Recommended retail price 1/11/2004												
Price EURO	29490	22581	23995	21814	25330	21836	32490	22482	25200	21657	35400	20234
Price index	129,1%	119,2%	105,0%	115,2%	110,9%	115,3%	142,2%	118,7%	110,3%	114,4%	155,0%	106,8%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box (in EURO)	2000	1466	1500	1239	1300	1051	1900	1242	NA	NA	2000	1040
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive in EURO	1724	1437	1527	1299	1530	1319	611	517	1038	895	1400	1148
Other information												
- warranty condition (x years)	100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		No		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0i 5MT												
Recommended retail price 1/11/2004												
Price EURO	27439	24184	31986	18938	26023	21423	22845	21852	28995	20637	34100	21298
Price index	120,1%	127,7%	140,0%	100,0%	113,9%	113,1%	100,0%	115,4%	126,9%	109,0%	149,3%	112,5%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box (in EURO)	1000	836	1850	1066	1980	1587	1400	1218	2000	1218	1750	1471
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive in EURO	1067	892			1582	1318	1494	1299	1546	1299	1278	1073
Other information												
- warranty condition (x years)	100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		Yes		No		No		No	



Subaru
Legacy Station Wagon
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
Legacy 2.0i	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	20700	12395	823800	692269	374900	126602	364900	309237	7828000	5722400	83900	71102	16400	13898
Price EURO	35919	21508	26056	21895	50429	17030	23321	19764	31772	23226	24299	20593	24322	20611
Price index	157,2%	113,6%	114,1%	115,6%	220,7%	89,9%	102,1%	104,4%	139,1%	122,6%	106,4%	108,7%	106,5%	108,8%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box (in EURO)	1000	800	1328	1043	3363	887	959	749	1339	1001	1245	993	445	314
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive in EURO			1530	1319	2421	2273	991	840	1530	1319	985	834	1038	879
Other information														
- warranty condition (x years)	100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)	
- free roadside assistance	No		No		Yes		Yes		No		Yes		Yes	
- delivery cost included	No		Yes		Yes		Yes		Yes		Yes		Yes	
† EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
Legacy 2.0i	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	13400	7878	109863	87343	229900	183920	6480000	5018724	1044700	877899	16985	14373
Price EURO	31105	18287	25300	20114	25424	20339	27012	20921	26147	21972	24414	20659
Price index	136,2%	96,6%	110,7%	106,2%	111,3%	107,4%	118,2%	110,5%	114,5%	116,0%	106,9%	109,1%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box (in EURO)	1857	1089	1300	964	1106	818	1726	1337	1752	1461	1437	1008
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive in EURO			1530	1319	1051	840	1570	1308	1570	1319		
Other information												
- warranty condition (x years)	100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)		100000KM (3yrs)	
- free roadside assistance	Yes		No		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		Yes		Yes		Yes	
† EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



SUZUKI
IGNIS
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
GL 5D 1,298cc 5G												
Recommended retail price 1/11/2004												
Price EURO	12324	9598	11347	9378	11729	10111	13473	8880	11390	9260	16155	9433
Price index	113,2%	108,1%	104,2%	105,6%	107,7%	113,9%	123,8%	100,0%	104,6%	104,3%	148,4%	106,2%
Major options												
- air conditioning	1200	935	1542	1274	*1200	1035	N/A	N/A	S	S	S	S
- automatic gear box	1700	1312	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S4	S4	S2	S2	S4	S4	S4	S4	S2	S2	S4	S4
Right-hand-drive	747	582	668	552	713	615			722	587	736	603
Other information												
- warranty condition (xyears)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		No		No		No		No	

*with CD

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
GL 5D 1,298cc 5G												
Recommended retail price 1/11/2004												
Price EURO	11032	9224	11936	9293	11989	9521	10886	9466	13660	9422	14061	8916
Price index	101,3%	103,9%	109,6%	104,7%	110,1%	107,2%	100,0%	106,6%	125,5%	106,1%	129,2%	100,4%
Major options												
- air conditioning	890	744	S	S	S	S	1465	1274	779	475	N/A	N/A
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1400	853	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S2	S2	S2	S2	S2	S2	S2	S2	S4	S4	S2	S2
Right-hand-drive	668	559	643	545	693	577	642	558	941	573	626	526
Other information												
- warranty condition (xyears)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		Yes		Yes		No		No	

Notes:

(if necessary)

Final prices are set by dealers. / Adjusted for equipment differences

S2: driver+passenger, S4: driver+passenger+side

The validity of roadside assistance is different by country.

Delivery cost to dealers

SUZUKI MOTOR CORPORATION



SUZUKI

IGNIS

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
GL 5D 1,298cc 5G	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004			292932	246170	141919	59169	177620	150520	2628135	1958475	44410	37636	8193	6558
Price EURO			9265	7786	19090	7959	11352	9620	10667	7949	12862	10900	12150	9726
Price index	0,0%	0,0%	85,1%	87,7%	175,4%	89,6%	104,3%	108,3%	98,0%	89,5%	118,2%	122,7%	111,6%	109,5%
Major options														
- air conditioning			791	664	N/A	N/A	S	S	812	649	S	S	S	S
- automatic gear box			N/A	N/A	N/A	N/A	N/A	N/A	812	649	N/A	N/A	N/A	N/A
- power steering			S	S	S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S	S	S
- airbag			S2	S2	S4	S4	S4	S4	S2	S2	S4	S4	S4	S4
Right-hand-drive			593	498	1879	537	725	615	609	487	822	697	734	622
Other information														
- warranty condition (x years)			100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance			No		No		Yes		Yes		Yes		Yes	
- delivery cost included			Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
GL 5D 1,298cc 5G	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004	5936	3698	45118	35873	126777	100617	3120489	2433204	377335	311529	7962	6308
Price EURO	13778	8584	10390	8261	14020	11127	13008	10143	9444	7797	11445	9067
Price index	126,6%	96,7%	95,4%	93,0%	128,8%	125,3%	119,5%	114,2%	86,8%	87,8%	105,1%	102,1%
Major options												
- air conditioning	S	S	N/A	N/A	S	S	837	697	854	718	S	S
- automatic gear box	1508	1278	N/A	N/A	N/A	N/A	991	826	610	513	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	N/A	N/A	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S2	S2	S4	S4	S4	S4	S2	S2	S4	S4
Right-hand-drive	0	0	670	533	885	708	746	622	490	478		
Other information												
- warranty condition (x years)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		60,000miles/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		No		Yes		Yes	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:
(if necessary)

Final prices are set by dealers. / Adjusted for equipment differences

S2: driver+passenger, S4: driver+passenger+side

The validity of roadside assistance is different by country.

Delivery cost to dealers

SUZUKI MOTOR CORPORATION



SUZUKI
GRAND VITARA
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
JLX 5D 4WD 1,997cc 5G												
Recommended retail price 1/11/2004												
Price EURO	25103	18846	21468	17742	23019	19844	31947	19274	23491	19098	36774	20678
Price index	122,4%	112,3%	104,7%	105,7%	112,2%	118,3%	155,8%	114,9%	114,5%	113,8%	179,3%	123,2%
Major options												
- air conditioning	S	S	1693	1399	S	S	S	S	S	S	S	S
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	1200	648
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	559	420	443	366	488	421			512	417	601	492
Other information												
- warranty condition (x years)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		No		No		No		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
JLX 5D 4WD 1,997cc 5G												
Recommended retail price 1/11/2004												
Price EURO	22980	19214	32252	22839	25000	20311	20510	17835	30044	18098	30338	16781
Price index	112,0%	114,5%	157,3%	136,1%	121,9%	121,0%	100,0%	106,3%	146,5%	107,8%	147,9%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	1609	1399	S	S	1000	849
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	469	392	601	509	488	409	423	368	653	398	390	327
Other information												
- warranty condition (x years)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	No		No		Yes		Yes		No		No	

Notes:

(if necessary)

Final prices are set by dealers. / Adjusted for equipment differences

The validity of roadside assistance is different by country.

Delivery cost to dealers

X

SUZUKI MOTOR CORPORATION



SUZUKI

GRAND VITARA

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
JLX 5D 4WD 1,997cc 5G														
Recommended retail price 1/11/2004	18525	10175	744327	625479	174927	116048	306861	260046	6785059	5116081	77484	65665	15062	12379
Price EURO	32144	17655	23542	19783	23530	15610	19612	16620	27539	20765	22441	19018	22337	18359
Price index	156,7%	105,2%	114,8%	117,9%	114,7%	93,0%	95,6%	99,0%	134,3%	123,7%	109,4%	113,3%	108,9%	109,4%
Major options														
- air conditioning	S	S	S	S	N/A	N/A	S	S	S	S	S	S	S	S
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	N/A	N/A	S	S	S	S	1208	1024	S	S	1187	1006	1148	973
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	0	0	586	493	567	349	466	395	520	416	534	452	516	437
Other information														
- warranty condition (x years)	60,000km/2 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years	
- free roadside assistance	No		No		No		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		No		No		Yes		No		No	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
JLX 5D 4WD 1,997cc 5G												
Recommended retail price 1/11/2004	13710	7993	91885	73057	218234	173781	6289916	4410857	979137	768015	16515	13530
Price EURO	31824	18553	21160	16824	24134	19218	26220	18387	24506	19222	23739	19448
Price index	155,2%	110,6%	103,2%	100,3%	117,7%	114,5%	127,8%	109,6%	119,5%	114,5%	115,7%	115,9%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	736	614	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	0	0	496	394	612	490	443	369	459	386		
Other information												
- warranty condition (x years)	100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		100,000km/3 years		60,000miles/3 years	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost included	Yes		Yes		Yes		No		Yes		Yes	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

Final prices are set by dealers. / Adjusted for equipment differences

The validity of roadside assistance is different by country.

Delivery cost to dealers

X

SUZUKI MOTOR CORPORATION



TOYOTA
YARIS
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0L 3dr												
Recommended retail price 1/11/2004												
Price EURO	11.685	9.274	10.995	9.087	11.650	10.043	11.238	8.826	11.050	8.837	14.255	8.587
Price index	113,6%	108,8%	106,9%	106,6%	113,3%	117,8%	109,3%	103,5%	107,5%	103,7%	138,6%	100,7%
Major options												
- air conditioning	800	635	1.125	930	1.040	897	std	std	945	768	1.000	551
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	441	350	424	350	406	350	446	350	431	350	635	350
Other information												
- warranty condition (x years)	3 years		5 years		3 years		6 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		N	
- delivery cost included	Y		Y		N		N		Y		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0L 3dr												
Recommended retail price 1/11/2004												
Price EURO	10.282	8.597	14.725	9.705	10.720	8.524	10.450	9.087	13.330	9.056	12.498	9.210
Price index	100,0%	100,9%	143,2%	113,9%	104,3%	100,0%	101,6%	106,6%	129,6%	106,2%	121,6%	108,0%
Major options												
- air conditioning	960	803	1.110	732	std	std	1.069	930	960	585	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	419	350	std	std	420	350	403	350	575	350	417	350
Other information												
- warranty condition (x years)	3 years		3 years		3 years		5 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	Y		N		Y		Y		N		N	

Notes:

- Prices are recommended retail prices, effective November 1, 2004. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA
YARIS
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0L 3dr														
Recommended retail price 1/11/2004	6.211	4.968	319.594	261.962	149.007	60.677	159.032	134.764	2.624.750	1.979.800	36.734	29.739	6.854	5.808
Price EURO	10.777	8.621	10.108	8.285	20.043	8.162	10.164	8.613	10.653	8.036	10.639	8.613	10.164	8.613
Price index	104,8%	101,1%	98,3%	97,2%	194,9%	95,8%	98,9%	101,0%	103,6%	94,3%	103,5%	101,0%	98,9%	101,0%
Major options														
- air conditioning	std	std	37.858	31.031	n/a	n/a	9.060	7.678	225.000	180.000	1.999	1.694	390	331
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	13.500	11.066	9.151	2.615	6.462	5.476	115.990	92.792	1.426	1.208	278	236
Other information														
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		N		N		Y		N		N	
- delivery cost included	N		Y		N		N		Y		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.0L 3dr												
Recommended retail price 1/11/2004	6.192	3.693	43.590	34.537	102.754	82.203	2.266.653	1.857.912	393.945	331.046	7.955	6.214
Price EURO	14.373	8.573	10.038	7.953	11.363	9.091	9.449	7.745	9.860	8.285	11.435	8.932
Price index	139,8%	100,6%	97,6%	93,3%	110,5%	106,6%	91,9%	90,9%	95,9%	97,2%	111,2%	104,8%
Major options												
- air conditioning	n/a	n/a	n/a	n/a	8.200	6.560	223.577	183.180	46.666	39.215	n/a	n/a
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	1.960	1.558	4.078	3.262	102.481	83.962	16.641	13.984	std	std
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		Y		Y		N		Y		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are recommended retail prices, effective November 1, 2004. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



**TOYOTA
COROLLA**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4L 3dr												
Recommended retail price 1/11/2004												
Price EURO	16.988	13.231	15.352	12.688	14.550	12.543	15.723	12.349	15.195	12.207	18.199	10.759
Price index	116,8%	123,0%	105,5%	117,9%	100,0%	116,6%	108,1%	114,8%	104,4%	113,5%	125,1%	100,0%
Major options												
- air conditioning	std	std	1.125	930	1.040	897	std	std	990	805	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	449	350	423	350	406	350	446	350	431	350	635	350
Other information												
- warranty condition (x years)	3 years		5 years		3 years		6 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		N	
- delivery cost included	Y		Y		N		N		Y		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4L 3dr												
Recommended retail price 1/11/2004												
Price EURO	15.167	12.681	21.260	14.012	14.621	12.185	14.591	12.688	17.844	11.805	19.258	12.675
Price index	104,2%	117,9%	146,1%	130,2%	100,5%	113,3%	100,3%	117,9%	122,6%	109,7%	132,4%	117,8%
Major options												
- air conditioning	std	std	1.110	732	770	642	1.069	930	std	std	910	765
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	419	350	std	std	420	350	403	350	575	350	417	350
Other information												
- warranty condition (x years)	3 years		3 years		5 years		5 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	Y		N		N		Y		N		N	

Notes:

- Prices are recommended retail prices, effective November 1, 2004. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



**TOYOTA
COROLLA**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4L 3dr														
Recommended retail price 1/11/2004	8.645	6.802	469.955	385.209	214.281	81.487	187.368	158.797	3.565.560	2.672.448	41.347	35.042	8.396	6.843
Price EURO	15.001	11.803	14.864	12.184	28.824	10.961	11.975	10.149	14.472	10.847	11.975	10.149	12.451	10.149
Price index	103,1%	109,7%	102,2%	113,2%	198,1%	101,9%	82,3%	94,3%	99,5%	100,8%	82,3%	94,3%	85,6%	94,3%
Major options														
- air conditioning	std	std	37.858	31.031	11.000	3.929	std	std	270.000	216.000	std	std	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	13.500	11.066	9.151	2.615	6.462	5.476	115.990	92.792	1.426	1.208	278	236
Other information														
- warranty condition (x years)	3 years		4 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		N		N		Y		N		N	
- delivery cost included	N		Y		N		N		Y		N		N	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.4L 3dr												
Recommended retail price 1/11/2004	7.919	4.655	58.780	46.614	145.641	116.513	3.592.353	2.912.265	579.287	486.796	10.847	9.231
Price EURO	18.381	10.805	13.536	10.735	16.106	12.885	14.975	12.140	14.498	12.184	15.591	13.269
Price index	126,3%	100,4%	93,0%	99,8%	110,7%	119,8%	102,9%	112,8%	99,6%	113,2%	107,2%	123,3%
Major options												
- air conditioning	std	std	n/a	n/a	8.200	6.560	std	std	46.666	39.215	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	1.959	1.558	4.078	3.262	103.632	83.962	16.641	13.984	std	std
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		4 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		Y		Y		N		Y		N	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

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- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



**TOYOTA
AVENSIS**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8L 4dr												
Recommended retail price 1/11/2004												
Price EURO	23.735	18.314	21.205	17.525	21.400	18.448	22.225	15.729	19.485	15.082	28.221	16.280
Price index	125,1%	121,4%	111,7%	116,2%	112,8%	122,3%	117,1%	104,3%	102,7%	100,0%	148,7%	107,9%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	454	350	424	350	406	350	495	350	448	350	635	350
Other information												
- warranty condition (x years)	3 years		5 years		3 years		6 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		N	
- delivery cost included	Y		Y		N		N		Y		N	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8L 4dr												
Recommended retail price 1/11/2004												
Price EURO	19.640	16.421	27.220	17.434	18.980	15.817	20.154	17.525	24.600	15.920	27.686	16.316
Price index	103,5%	108,9%	143,4%	115,6%	100,0%	104,9%	106,2%	116,2%	129,6%	105,6%	145,9%	108,2%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	419	350	std	std	420	350	403	350	575	350	417	350
Other information												
- warranty condition (x years)	3 years		3 years		5 years		5 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	Y		N		N		Y		N		N	

Notes:

- Prices are recommended retail prices, effective November 1, 2004. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



TOYOTA
AVENSIS
NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8L 4dr														
Recommended retail price 1/11/2004	16.917	9.836	669.905	549.102	307.455	107.565	302.652	256.479	5.602.600	4.092.080	66.788	56.598	13.364	11.053
Price EURO	29.355	17.067	21.188	17.367	41.357	14.469	19.343	16.392	22.740	16.609	19.343	16.392	19.819	16.392
Price index	154,7%	113,2%	111,6%	115,2%	217,9%	95,9%	101,9%	108,7%	119,8%	110,1%	101,9%	108,7%	104,4%	108,7%
Major options														
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	13.500	11.066	9.151	2.615	6.462	5.476	115.990	92.792	1.426	1.208	278	236
Other information														
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		N		Y		N		N	
- delivery cost included	N		Y		N		N		Y		N		N	
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
1.8L 4dr												
Recommended retail price 1/11/2004	12.526	7.349	82.360	65.362	191.392	153.114	4.774.715	3.767.660	825.754	693.911	13.882	11.814
Price EURO	29.076	17.059	18.966	15.052	21.166	16.933	19.904	15.706	20.667	17.367	19.954	16.982
Price index	153,2%	113,1%	99,9%	99,8%	111,5%	112,3%	104,9%	104,1%	108,9%	115,2%	105,1%	112,6%
Major options												
- air conditioning	std	std	std	std	std	std	std	std	std	std	std	std
- automatic gear box	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
- power steering	std	std	std	std	std	std	std	std	std	std	std	std
- ABS	std	std	std	std	std	std	std	std	std	std	std	std
- airbag	std	std	std	std	std	std	std	std	std	std	std	std
Right-hand-drive	std	std	1.959	1.558	4.078	3.262	106.485	83.962	16.641	13.984	std	std
Other information												
- warranty condition (x years)	3 years		3 years		3 years		3 years		3 years		3 years	
- free roadside assistance	Y		Y		Y		Y		Y		Y	
- delivery cost included	N		Y		Y		N		Y		N	
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

- Prices are recommended retail prices, effective November 1, 2004. Final prices are set by dealers.
- Recommended price is adjusted for equipment differences.
- Major options : STD(standard), Option price, N/A (not available or included in package)



VOLKSWAGEN

POLO

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
55 PS 5G 2T												
Recommended retail price 1/11/2004								NA				
Price EURO	11564	9091	10739	8875	11175	9634			10945	8898	13800	8336
Price index	115,5%	110,7%	107,3%	108,1%	111,6%	117,3%	0,0%	0,0%	109,3%	108,4%	137,8%	101,5%
Major options												
- air conditioning	794	630	1047	865	1215	1047	923	720	940	764	860	474
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1373	1090	1395	1153	1125	970	1308	991	1365	1110	2150	1184
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		No		Yes		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
55 PS 5G 2T												
Recommended retail price 1/11/2004												NA
Price EURO	11119	9297	12457	8210	11432	9269	10013	8707	12823	8747		
Price index	111,0%	113,2%	124,4%	100,0%	114,2%	112,9%	100,0%	106,1%	128,1%	106,5%	0,0%	0,0%
Major options												
- air conditioning	1036	866	1551	1022	884	737	910	791	1070	652		
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
- power steering	S	S	S	S	S	S	S	S	S	S		
- ABS	S	S	S	S	S	S	S	S	S	S		
- airbag	S	S	S	S	S	S	S	S	S	S		
Right-hand-drive	1441	1205	S	S	1337	1114	1266	1100	2045	1245		
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		No		Yes		Yes		No		No	
- delivery cost included	Yes		No		Yes		No		No		No	



VOLKSWAGEN

POLO

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
55 PS 5G 2T														
Recommended retail price 1/11/2004		NA												
Price EURO			9267	7788	20840	8482	10058	8524	10476	8380	10127	8582	11224	9511
Price index	0,0%	0,0%	92,5%	94,9%	208,1%	103,3%	100,4%	103,8%	104,6%	102,1%	101,1%	104,5%	112,1%	115,8%
Major options														
- air conditioning			939	789	3544	1016	NA	NA	942	753	NA	NA	NA	NA
- automatic gear box			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1412	1187	3994	1146	NA	NA	NA	NA	NA	NA	NA	NA
Other information														
- warranty condition (x years)	2		2		2		2		2		2		2	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
55 PS 5G 2T												
Recommended retail price 1/11/2004												
Price EURO	11542	6925	11364	9315	11620	9295	8258	6882	9127	7685	8420	7166
Price index	115,3%	84,3%	113,5%	113,5%	116,0%	113,2%	82,5%	83,8%	91,2%	93,6%	84,1%	87,3%
Major options												
- air conditioning	1246	751	1370	1123	989	791	828	690	818	688	880	749
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	NA	NA	NA	NA	1516	1263	1295	1088	S	S
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	No		No		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		Yes		Yes		No	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



VOLKSWAGEN
GOLF
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
75 PS 5G 2T												
Recommended retail price 1/11/2004												
Price EURO	16098	12421	15640	12926	15220	13121	14525	11402	14578	11852	17303	10266
Price index	110,8%	121,0%	107,7%	125,9%	104,8%	127,8%	100,0%	111,1%	100,4%	115,4%	119,1%	100,0%
Major options												
- air conditioning	1215	955	1101	910	1225	1056	1011	792	1120	911	860	474
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1590	1250	NA	NA	1315	1134	1448	1134	1540	1252	2007	1106
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		No		Yes		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
75 PS 5G 2T												
Recommended retail price 1/11/2004												
Price EURO	14890	12450	18037	11821	16141	13172	15110	13139	19103	12932		NA
Price index	102,5%	121,3%	124,2%	115,1%	111,1%	128,3%	104,0%	128,0%	131,5%	126,0%	0,0%	0,0%
Major options												
- air conditioning	1025	857	1481	971	954	795	1100	957	1160	706		
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA		
- power steering	S	S	S	S	S	S	S	S	S	S		
- ABS	S	S	S	S	S	S	S	S	S	S		
- airbag	S	S	S	S	S	S	S	S	S	S		
Right-hand-drive	1418	1186	S	S	1380	1150	1300	1130	2400	1462		
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		No		Yes		Yes		No		No	
- delivery cost included	Yes		No		Yes		No		No		No	



VOLKSWAGEN

GOLF

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
75 PS 5G 2T														
Recommended retail price 1/11/2004														
Price EURO	11818	10045	13676	11492	27701	10450	12899	10931	15465	12372	13734	11639	14258	12082
Price index	81,4%	97,8%	94,2%	111,9%	190,7%	101,8%	88,8%	106,5%	106,5%	120,5%	94,6%	113,4%	98,2%	117,7%
Major options														
- air conditioning	1090	927	1309	1110	1949	565	783	663	1177	942	823	697	870	727
- automatic gear box			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1456	1223	4583	1314	NA	NA	1240	992	NA	NA	NA	NA
Other information														
- warranty condition (x years)	2		2		2		2		2		2		2	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
75 PS 5G 2T												
Recommended retail price 1/11/2004												
Price EURO	17830	10698	14890	12205	14917	11934	15112	12593	13757	11577	14404	12258
Price index	122,8%	104,2%	102,5%	118,9%	102,7%	116,2%	104,0%	122,7%	94,7%	112,8%	99,2%	119,4%
Major options												
- air conditioning	1541	914	1727	1416	419	335	1163	969	1106	929	695	591
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	NA	NA	NA	NA	1566	1305	1371	1152	S	S
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	No		No		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		Yes		Yes		No	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



**VOLKSWAGEN
TOURAN**

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102PS 5G 4D												
Recommended retail price 1/11/2004								NA				
Price EURO	22997	17421	21389	17677	21695	18702			20960	17041	27556	15900
Price index	115,1%	109,6%	107,1%	111,2%	108,6%	117,6%	0,0%	0,0%	104,9%	107,2%	137,9%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1632	1236	1623	1350	1310	1129	1572	1166	1411	1147	2026	1169
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		No		Yes		No	

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102PS 5G 4D												
Recommended retail price 1/11/2004												
Price EURO	20435	17086	26326	16752	20939	16891	19980	17374	25872	17053	27039	17502
Price index	102,3%	107,5%	131,8%	105,4%	104,8%	106,2%	100,0%	109,3%	129,5%	107,3%	135,3%	110,1%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1700	1417	S	S	1302	1050	1423	1238	2205	1346	1253	1057
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		No		Yes		Yes		No		No	
- delivery cost included	Yes		No		Yes		No		No		No	



**VOLKSWAGEN
TOURAN**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102PS 5G 4D														
Recommended retail price 1/11/2004		NA												
Price EURO	20549	17341	20877	17543	39921	14214	17992	15248	20594	16475	17824	15106	18355	15556
Price index	102,8%	109,1%	104,5%	110,3%	199,8%	89,4%	90,1%	95,9%	103,1%	103,6%	89,2%	95,0%	91,9%	97,8%
Major options														
- air conditioning			S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1443	1212	3695	971	1612	1366	1717	1373	1602	1358	1666	1412
Other information														
- warranty condition (x years)	2		2		2		2		2		2		2	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102PS 5G 4D												
Recommended retail price 1/11/2004												
Price EURO	24682	14253	19326	15364	22114	17112	18846	15704	19103	16053	19530	15856
Price index	123,5%	89,6%	96,7%	96,6%	110,7%	107,6%	94,3%	98,8%	95,6%	101,0%	97,7%	99,7%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1515	1236	1447	1120	1540	1283	1509	1268	S	S
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	No		No		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		Yes		Yes		Yes	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



VOLKSWAGEN

PASSAT

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
102 PS 5G 4T	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	21769	16643	20657	17072	21650	18664	19263	14269	20704	16833	27240	15740
Price index	113,0%	116,6%	107,2%	119,6%	112,4%	130,8%	100,0%	100,0%	107,5%	118,0%	141,4%	110,3%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1843	1436	2835	2343	2150	1853	1933	1435	2300	1870	3741	2061
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		Yes		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		No		Yes		No	

	FR		IE		IT		LU		NL		PT	
102 PS 5G 4T	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	19614	16400	22615	14485	22012	18063	19394	16864	25826	16903	26689	17208
Price index	101,8%	114,9%	117,4%	101,5%	114,3%	126,6%	100,7%	118,2%	134,1%	118,5%	138,6%	120,6%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1734	1450	S	S	2112	1760	1700	1478	3515	2141	1810	1521
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	Yes		No		Yes		Yes		No		No	
- delivery cost included	Yes		No		Yes		No		No		No	



**VOLKSWAGEN
PASSAT**

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102 PS 5G 4T														
Recommended retail price 1/11/2004														
Price EURO	19823	14669	19714	16566	37030	13113	18140	15373	21541	17233	18493	15672	20343	17239
Price index	102,9%	102,8%	102,3%	116,1%	192,2%	91,9%	94,2%	107,7%	111,8%	120,8%	96,0%	109,8%	105,6%	120,8%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	NA	NA	6069	1733	NA	NA	NA	NA	NA	NA	NA	NA
Other information														
- warranty condition (x years)	2		2		2		2		2		2		2	
- free roadside assistance	No		Yes		Yes		No		Yes		No		No	
- delivery cost included	Yes		Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
102 PS 5G 4T												
Recommended retail price 1/11/2004		NA			Comfort						130 PS	
Price EURO	23558	13664	19300	15820	22568	18054	20918	17432	19596	16482	17802	15151
Price index	122,3%	95,8%	100,2%	110,9%	117,2%	126,5%	108,6%	122,2%	101,7%	115,5%	92,4%	106,2%
Major options												
- air conditioning			S	S	S	S	S	S	S	S	S	S
- automatic gear box			NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering			S	S	S	S	S	S	S	S	S	S
- ABS			S	S	S	S	S	S	S	S	S	S
- airbag			S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	NA	NA	NA	NA	NA	NA	NA	NA	S	S
Other information												
- warranty condition (x years)	2		2		2		2		2		2	
- free roadside assistance	No		No		Yes		Yes		Yes		No	
- delivery cost included	Yes		No		No		Yes		No		No	
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957



VOLVO

S40

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0D 136HP												
Recommended retail price 1/11/2004							NA					
Price EURO	26150	20366	24300	20083	23950	20647			26070	20310	34300	17830
Price index	112,3%	116,8%	104,3%	115,2%	102,8%	118,4%	0,0%	0,0%	111,9%	116,5%	147,3%	102,3%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA			NA	NA	2400	1125
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	900	750	847	700					685	535		650
Other information												
- warranty condition (x years)	2 year		2 year		2 year				2 year		2 year	
- free roadside assistance	yes		yes		yes				yes		yes	
- delivery cost included												

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0D 136HP												
Recommended retail price 1/11/2004												
Price EURO	24250	19541	32000	17437	25200	20615	23292	20254	29115	18554	35700	20026
Price index	104,1%	112,1%	137,4%	100,0%	108,2%	118,2%	100,0%	116,2%	125,0%	106,4%	153,3%	114,8%
Major options												
- air conditioning	S	S	S	S	s	s	S	S	s	s	S	S
- automatic gear box	2000	1672	2065	1236	1650	1375	NA	NA	2650	1614	NA	NA
- power steering	S	S	S	S	s	s	S	S	s	s	S	S
- ABS	S	S	S	S	s	s	S	S	s	s	S	S
- airbag	S	S	S	S	s	s	S	S	s	s	S	S
Right-hand-drive	1000	836					805	700	833	700	750	630
Other information												
- warranty condition (x years)	2 year		2 Years		2 Years		2 year				2 years	
- free roadside assistance	yes		yes		Yes		yes				yes	
- delivery cost included										590		

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO

S40

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0D 136HP														
Recommended retail price 1/11/2004														
Price EURO	36250	20822	23532	19715	51074	17711	23900	20604	27640	20529	24109	20781	23887	20593
Price index	155,6%	119,4%	101,0%	113,1%	219,3%	101,6%	102,6%	118,2%	118,7%	117,7%	103,5%	119,2%	102,6%	118,1%
Major options														
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S		21000		5625	N/A	N/A		170000	N/A	N/A	N/A	N/A
Other information														
- warranty condition (x years)	2 year	2 year	2 year		2 year		2 year		2 year		2 year		2 year	
- free roadside assistance	no	no	yes		yes		no		yes		no		no	
- delivery cost included						3280								
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
2.0D 136HP												
Recommended retail price 1/11/2004												
Price EURO	44048	21667	23789	18514	24429	19218	26117	19633	24117	20542	24486	17218
Price index	189,1%	124,3%	102,1%	106,2%	104,9%	110,2%	112,1%	112,6%	103,5%	117,8%	105,1%	98,7%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	NA	NA	NA	NA	13900	11120	NA	NA	NA	NA	1250	1064
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S		2860	6250	5000		650		27300	S	S
Other information												
- warranty condition (x years)	2 year		2 year				2 year		2 year		3 year	
- free roadside assistance	no		yes				no		no		yes	
- delivery cost included					3000	2400						
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO
S60
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004							NA					
Price EURO	33280	25568	28000	23595	29440	25379			32700	25007	42500	25577
Price index	124,1%	108,4%	104,4%	100,0%	109,8%	107,6%	0,0%	0,0%	122,0%	106,0%	158,5%	108,4%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	S	S
- automatic gear box	2500	1877	1810	1495	1700	1466			1352	1056,25	2900	1363
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	900	750	847	700	800	689			685	535		650
Other information												
- warranty condition (x years)	2 year		2 year		2 year				2 year		2 year	
- free roadside assistance	yes		yes		yes				yes		yes	
- delivery cost included												

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004												
Price EURO	29750	24825	43965	24866	31600	26118	26808	23766	36860	24171	46200	25184
Price index	111,0%	105,2%	164,0%	105,4%	117,9%	110,7%	100,0%	100,7%	137,5%	102,4%	172,3%	106,7%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	1325	807	S	S
- automatic gear box	2000	1672	2127	1273	1900	1583	1720	1495	2500	1523	2340	1966
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1000	836			700	583	805	700	833	700	750	630
Other information												
- warranty condition (x years)	2 year		2 years		2 years		2 year				2 year	
- free roadside assistance	yes		yes		Yes		yes				yes	
- delivery cost included									590			

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO

S60

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
S60 D5 163HP														
Recommended retail price 1/11/2004														
Price EURO	59054	28819	31470	26086	67444	23884	28888	26406	36285	26297	30360	27654	29526	26022
Price index	220,3%	122,1%	117,4%	110,6%	251,6%	101,2%	107,8%	111,9%	135,4%	111,5%	113,2%	117,2%	110,1%	110,3%
Major options														
- air conditioning	S	S	S	S	S	S	s	s	S	S	s	s	s	s
- automatic gear box	S	S	49000	41176	33300	9515	18700	22066	600000	480000	4847	4107	909	770,34
- power steering	S	S	S	S	S	S	s	s	S	S	s	s	s	s
- ABS	S	S	S	S	S	S	s	s	S	S	s	s	s	s
- airbag	S	S	S	S	S	S	s	s	S	S	s	s	s	s
Right-hand-drive	S	S		21000		5625		545 EUR		170000		545 EUR		545 EUR
Other information														
- warranty condition (x years)	2 year	2 Year	2 year		2 year			2 years	2 year			2 years		2 years
- free roadside assistance	no	no	yes		yes			no	yes			no		no
- delivery cost included						3280								
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004												
Price EURO	60650	31194	35556	26871	29737	24520	32195	24036	31661	26481	29596	21962
Price index	226,2%	132,2%	132,6%	113,9%	110,9%	103,9%	120,1%	101,9%	118,1%	112,2%	110,4%	93,1%
Major options												
- air conditioning	s	s	S	S	S	S	S	S	S	S	S	S
- automatic gear box	s	s	9000	7377	13900	11120	1844	1401	85000	71429	1100	936
- power steering	s	s	S	S	S	S	S	S	S	S	S	S
- ABS	s	s	S	S	S	S	S	S	S	S	S	S
- airbag	s	s	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S		2860	6250	5000		650		27300	S	S
Other information												
- warranty condition (x years)	2 year	2 year	2 year				2 year		2 year		3 year	
- free roadside assistance	no	no	yes				no		no		yes	
- delivery cost included					3000	2400						
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO
S80
EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004							NA					
Price EURO	37400	29218	34850	29302	34570	29802			39860	31566	49300	27243
Price index	112,2%	107,2%	104,6%	107,6%	103,8%	109,4%	0,0%	0,0%	119,6%	115,9%	148,0%	100,0%
Major options												
- air conditioning	S	S	S	S	S	S			S	S	S	S
- automatic gear box	3200	2402	1810	1495	1700	1466			1352	1056	2400	1125
- power steering	S	S	S	S	S	S			S	S	S	S
- ABS	S	S	S	S	S	S			S	S	S	S
- airbag	S	S	S	S	S	S			S	S	S	S
Right-hand-drive	900	750	847	700	800	689			685	535		650
Other information												
- warranty condition (x years)	2 year		2 year		2 years				2 year		2 years	
- free roadside assistance	yes		yes		yes				yes			
- delivery cost included												

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004												
Price EURO	35100	30223	51600	29925	38150	30567	33319	29473	43030	29484	54150	31730
Price index	105,3%	110,9%	154,9%	109,8%	114,5%	112,2%	100,0%	108,2%	129,1%	108,2%	162,5%	116,5%
Major options												
- air conditioning	S	S	S	S	s	s	S	S	s	s	S	S
- automatic gear box	1660	1388	2127	1273	1760	1467	1720	1495	s 2525	1537	NA	NA
- power steering	S	S	S	S	s	s	S	S	s	s	S	S
- ABS	S	S	S	S	s	s	S	S	s	s	S	S
- airbag	S	S	S	S	s	s	S	S	s	s	S	S
Right-hand-drive	1000	836					805	700	833	700	750	630
Other information												
- warranty condition (x years)	2 year		2 Years		2 Years		2 year				2 years	
- free roadside assistance	yes		yes		Yes		yes				yes	
- delivery cost included									590			

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO

S80

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
D5 163HP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	61720	31484	37322	31546	80506	28778	32467	31014	40547	30871	33954	32275	33130	31576
Price index	185,2%	115,6%	112,0%	115,8%	241,6%	105,6%	97,4%	113,8%	121,7%	113,3%	101,9%	118,5%	99,4%	115,9%
Major options														
- air conditioning	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- automatic gear box	s	s	49000	41176	33300	9515	18700	22066	600000	480000	4847	4107	909	770
- power steering	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- ABS	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- airbag	s	s	S	S	S	S	s	s	S	S	s	s	s	s
Right-hand-drive	S	S		21000		5625		545 EUR		170000		545 EUR		545 EUR
Other information														
- warranty condition (x years)	2 year	2 year	2 year		2 year			2 years	2 year			2 years		2 years
- free roadside assistance	no	no	yes		2 year			no	yes			no		no
- delivery cost included						3280								
1 EURO =														
28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
D5 163HP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	65779	34176	42580	31138	33165	29137	39062	29789	36541	31107	35734	28251
Price index	197,4%	125,4%	127,8%	114,3%	99,5%	107,0%	117,2%	109,3%	109,7%	114,2%	107,2%	103,7%
Major options												
- air conditioning	s	s	S	S	S	S	S	S	S	S	S	S
- automatic gear box	s	s	9000	7377	13900	11120	1878	1401	85000	71429	1100	936
- power steering	s	s	S	S	S	S	S	S	S	S	S	S
- ABS	s	s	S	S	S	S	S	S	S	S	S	S
- airbag	s	s	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S		2860	6250	5000		650		27300	S	S
Other information												
- warranty condition (x years)	2 year	2 year	2 year				2 year		2 year		3 year	
- free roadside assistance	no	no	yes				no		no		yes	
- delivery cost included					3000	2400						
1 EURO =												
28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

Notes:

(if necessary)

- Prices are based on recommended retail prices, excl tax prices are adjusted for equipment differences. Reference country is Germany.

- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO

XC90

EURO ZONE COUNTRIES

	AT		BE		DE		EL		ES		FI	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004							NA	NA				
Price EURO	47200	34103	43890	35173	39350	33922			43100	33972	66100	36673
Price index	119,9%	100,5%	111,5%	103,7%	100,0%	100,0%	0,0%	0,0%	109,5%	100,1%	168,0%	108,1%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2700	1974	1810	1495	2000	1724	S	S	2043	1596	S	S
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	900	750	847	700	800	689	765	500	685	535		650
Other information												
- warranty condition (x years)	2 year		2 year		2 year		2 year		2 year		2 year	
- free roadside assistance	yes		yes		yes		yes		yes			
- delivery cost included												

	FR		IE		IT		LU		NL		PT	
	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
D5 163HP												
Recommended retail price 1/11/2004												
Price EURO	41500	34499	63000	35833	45500	35967	41911	35344	57815	34743	60500	35941
Price index	105,5%	101,7%	160,1%	105,6%	115,6%	106,0%	106,5%	104,2%	146,9%	102,4%	153,7%	106,0%
Major options												
- air conditioning	S	S	S	S	S	S	S	S	S	S	S	S
- automatic gear box	2000	1672	2280	1353	1900	1583	1719	1495	2750	1675	2300	1933
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1000	836			700	583	805	700	833	700	750	630
Other information												
- warranty condition (x years)	2 year		2 Years		2 Years		2 year				2 year	
- free roadside assistance	yes		yes		Yes		yes				yes	
- delivery cost included									590			

Notes:

(if necessary)

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- Final prices are set by dealers.

- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation

VOLVO

XC90

NON EURO ZONE COUNTRIES

	CY		CZ		DK		EE		HU		LT		LV	
	CYP		CZK		DKK		EEK		HUF		LTL		LVL	
D5 163HP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004														
Price EURO	71735	37693	45703	37970	106265	33472	43204	37989	46716	34981	42875	37710	44306	38922
Price index	182,3%	111,1%	116,1%	111,9%	270,1%	98,7%	109,8%	112,0%	118,7%	103,1%	109,0%	111,2%	112,6%	114,7%
Major options														
- air conditioning	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- automatic gear box	s	s	49000	41176	33300	9515	s	s	600000	480000	s	s	s	s
- power steering	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- ABS	s	s	S	S	S	S	s	s	S	S	s	s	s	s
- airbag	s	s	S	S	S	S	s	s	S	S	s	s	s	s
Right-hand-drive	S	S		21000		5625		545 EUR		170000		545 EUR		545 EUR
Other information														
- warranty condition (x years)	2 year	2 year	2 year		2 year		2 years		2 year			2 years		2 years
- free roadside assistance	no	no	yes		2 year		no		yes			no		no
- delivery cost included						3280								
1 EURO = 28/10/2004	0,5763	0,5763	31,617	31,617	7,4342	7,4342	15,6466	15,6466	246,38	246,38	3,4528	3,4528	0,6743	0,6743

	MT		PL		SE		SI		SK		UK	
	MTL		PLN		SEK		SIT		SKK		GBP	
D5 163HP	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax	incl tax	excl tax
Recommended retail price 1/11/2004												
Price EURO	85040	41580	53381	38103	42897	34698	50250	37574	45176	37963	43197	32577
Price index	216,1%	122,6%	135,7%	112,3%	109,0%	102,3%	127,7%	110,8%	114,8%	111,9%	109,8%	96,0%
Major options												
- air conditioning	s	s	S	S	S	S	S	S	S	S	S	S
- automatic gear box	s	s	9000	7377	13900	11120	1878	1401	85000	71429	1250	1064
- power steering	s	s	S	S	S	S	S	S	S	S	S	S
- ABS	s	s	S	S	S	S	S	S	S	S	S	S
- airbag	s	s	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	S	S		2860	6250	5000		650		27300	S	S
Other information												
- warranty condition (x years)	2 year	2 year	2 year				2 year		2 year		3 year	
- free roadside assistance	no	no	yes				no		no		yes	
- delivery cost included					3000	2400						
1 EURO = 28/10/2004	0,4308	0,4308	4,3424	4,3424	9,0426	9,0426	239,89	239,89	39,955	39,955	0,6957	0,6957

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- Major options: S (Standard) . Option price. NA (not available)

VOLVO
Volvo Car Corporation