



**COMMISSION OF THE EUROPEAN COMMUNITIES**  
**DIRECTORATE-GENERAL IV - COMPETITION**

Directorate D - Restrictive practices, abuse of dominant positions & other distortions of competition III  
**Motor vehicles & other means of transport, & associated mechanical manufactured products**

# **CAR PRICES WITHIN THE EUROPEAN UNION ON 1 NOVEMBER 1994**

**AUTOPREISE IN DER  
EUROPÄISCHEN UNION  
AM 1. NOVEMBER 1994**

**PRIX DES VOITURES  
AU SEIN DE L'UNION EUROPEENNE  
AU 1 NOVEMBRE 1994**

# CAR PRICE DIFFERENTIALS WITHIN THE EUROPEAN UNION (%) - 1. November 1994

*Preisunterschiede für Automobile in der Europäischen Union (%) - 1. November 1994  
Différences des prix des voitures au sein de l'Union Européenne (%) - 1 novembre 1994*

## **By Manufacturer**

*Nach Automobilhersteller / Par constructeur*

*ECU rate on 1.11.1994 (\*)*

*ECU-Kurs am 1.11.1994 / Cours de l'écu au 1.11.1994*

*Reference  
Erläuterung / Légende*

<u>Code</u>	<u>Country</u>	<u>Currency</u>	<u>ECU</u>
B	Belgium	BFR	39.4164
D	Germany	DM	1.91619
E	Spain	PTA	159.559
F	France	FF	6.56147
IRL	Ireland	IRL	0.790691
I	Italy	LIT	1970.58
L	Luxembourg	LFR	39.4164
NL	Netherlands	HFL	2.14801
P	Portugal	ESC	195.982
UK	United Kingdom	UKL	0.78056

1/ Sources: Motor vehicle manufacturers  
*Angaben stammen von den Automobilherstellern*  
*Sources: Les constructeurs automobiles*

2/ 100% is used for the cheapest country  
*100% bezeichnet das preisgünstigste Land / 100% pour le pays le moins cher*

3/ The bold underlined figure shows the most expensive country  
*Die fettgedruckten unterstrichenen Zahlen bezeichnen das teuerste Land*  
*La valeur en gras - soulignée désigne le pays le plus cher*

4/ XXX indicates that figures are not available  
*XXX Angaben nicht verfügbar / XXX données non disponibles*

5/ **All figures quoted are free of tax**  
*Angaben ohne Steuer / Les données utilisées sont hors taxes*

(\*) Published in the Official Journal of the EC.

(\*) Veröffentlicht im Amtsblatt der EG.

(\*) Publié au JO de la CE.

- (C308 p2, 04.11.94) -

<b>BMW</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>BMW AG - Germany - 3 models</i>										
316i - 1596cc - 4dr	113.6	118.6	<b>100</b>	117.2	119.6	<b>100</b>	119.0	106.8	<u>121.2</u>	109.3
520i - 1991cc - 4dr	119.9	120.0	114.0	119.9	116.7	<b>100</b>	120.6	113.1	<u>125.0</u>	109.9
730i - 2997cc - 4dr	114.4	116.8	112.2	<u>119.7</u>	118.6	105.7	114.6	115.9	XXX	<b>100</b>

<b>FIAT</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 5 models</i>										
Cinquecento 900 iE - 899cc - 3dr	117.3	<u>129.8</u>	<b>100</b>	126.2	123.5	106.6	117.3	122.6	111.8	116.5
Punto 55 S - 1108cc - 3dr	119.6	<u>128.4</u>	<b>100</b>	117.1	119.8	102.0	119.6	117.3	100.9	112.2
Tipo 1.6 SX - 1581cc - 5dr (*)	111.8	<u>113.7</u>	103.4	113.1	102.1	<b>100</b>	111.8	111.1	101.0	105.0
Tempra 1.6 SX - 1581cc - 4dr (*)	122.9	<u>125.2</u>	101.1	118.1	104.4	106.8	122.9	118.5	<b>100</b>	102.7
Croma 2.0 iES - 1995cc - 5dr	<b>111.2</b>	107.1	102.1	108.6	XXX	<b>100</b>	<u>111.2</u>	102.9	XXX	XXX
(*) 1.4 iE SX - 1372cc / P										

<b>ALFA ROMEO</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 3 models</i>										
Alfa 33 1.7 iE - 1712cc - 5 dr	<b>124.3</b>	114.4	<b>100</b>	122.3	102.8	102.3	<u>124.3</u>	107.8	XXX	117.2
Alfa 155 2.0 TS - 1995cc - 4dr	119.4	118.0	100.5	<u>122.9</u>	101.8	101.6	119.8	108.7	<b>100</b>	107.8
Alfa 164 2.0 TS - 1995cc - 4dr	120.9	115.5	103.3	117.3	100.1	<b>100</b>	<u>121.2</u>	101.9	XXX	108.8

<b>LANCIA</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 3 models</i>										
Y10 1.1 Junior - 1108cc - 3dr	126.0	127.6	<b>100</b>	115.9	XXX	106.7	126.0	<b>128.8</b>	109.8	XXX
Dedra 1.8 iE LE - 1756cc - 4dr (*)	112.2	108.1	100.3	<b>117.3</b>	XXX	<b>100</b>	112.2	102.0	101.3	XXX
Thema 2.0 iE 16V LE - 1995cc (**)	<b>115.0</b>	103.7	106.0	113.9	XXX	<b>100</b>	<b>115.0</b>	105.1	103.1	XXX
	(*) 1.8 iE LS / D, E, P - (**) 2.0 iE 16V / E									

<b>FORD</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Ford - 4 models</i>										
Fiesta 1.1 CLX - 5dr (*)	121.5	128.7	106.8	118.7	120.9	<b>100</b>	121.5	<b>129.9</b>	106.9	125.6
Escort 1.6 CLX - 5dr (*)	115.2	<b>125.3</b>	<b>100</b>	112.1	105.9	104.5	115.2	108.9	107.2	119.6
Mondeo 1.6 CLX - 4dr (*)	118.9	<b>121.0</b>	104.8	112.7	<b>100</b>	106.7	118.9	107.7	104.2	109.8
Scorpio 2.0 GLX - 4dr (**)	105.4	117.2	110.2	113.5	114.0	<b>100</b>	105.4	110.6	<b>120.7</b>	100.9
	(*) LX / IRL, UK - (**) Granada Ghia / IRL, UK - Scorpio Ghia / P									

<b>GENERAL MOTORS EUROPE</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>General Motors Europe - 4 models</i>										
Opel Corsa Swing 1.4 - 3dr	116.1	118.9	100.1	107.6	113.4	<b>100</b>	116.1	119.7	103.7	<b>126.4</b>
Opel Astra GL 1.4 - 5dr	108.6	114.7	100.9	103.3	103.8	<b>100</b>	108.6	108.3	103.0	<b>120.3</b>
Opel Vectra GL 1.6 - 4dr	114.5	112.8	108.8	113.1	109.5	<b>100</b>	114.5	<b>115.2</b>	100.6	109.6
Opel Omega GL 2.0 - 4dr	113.8	116.3	106.4	114.8	106.3	<b>100</b>	113.8	103.0	<b>117.6</b>	110.5

MERCEDES-BENZ	B	D	E	F	IRL	I	L	NL	P	UK
<i>Germany - 3 models</i>										
C 180 - 1799cc - 4dr	110.5	109.9	106.7	111.8	108.7	<b>100</b>	<b>113.2</b>	102.2	103.4	104.1
200 E - 1998cc - 4dr	111.7	110.3	108.9	104.8	109.0	<b>100</b>	113.7	111.6	<b>118.6</b>	103.8
320 S (automatic) - 3199cc - 4dr [!]	108.9	105.4	111.1	<b>114.1</b>	107.6	<b>100</b>	108.1	113.9	[129.9]	103.5
	[!] only 4 units sold in 8 months / P									

PEUGEOT	B	D	E	F	IRL	I	L	NL	P	UK
<i>PSA Group - France - 4 models</i>										
106 XR - 5dr - 1124cc (*)	127.7	<b>133.1</b>	<b>100</b>	131.8	119.1	108.0	127.7	126.0	105.3	127.6
205 Sacré Numéro - 5dr - 1124cc (**)	119.2	<b>127.1</b>	<b>100</b>	125.3	108.0	XXX	119.2	118.5	106.1	123.8
306 XR - 5dr - 1360cc	122.3	116.4	104.1	<b>128.6</b>	106.6	102.3	122.3	110.4	<b>100</b>	121.9
405 Sillage - 1580cc (***)	117.6	121.5	104.8	<b>123.6</b>	100.5	XXX	117.6	111.3	103.2	<b>100</b>
	(*) 3dr / NL - (**) Forever / B, D, L, NL - Junior / IRL - Mito / E - Mardi Gras / UK (***) Furia / B, L - Exclusive / D - Embassy / E - GLX / IRL, NL, UK									

CITROËN	B	D	E	F	IRL	I	L	NL	P	UK
<i>PSA Group - France - 3 models</i>										
AX First 1.1 - 3dr (*)	121.6	<b>127.3</b>	100.2	119.4	116.9	114.9	121.6	113.7	<b>100</b>	115.2
ZX Aura TD - 5dr	123.0	118.8	XXX	<b>130.1</b>	XXX	<b>100</b>	123.0	112.1	105.5	105.0
XANTIA 1.8 i SX	119.6	124.4	104.5	<b>125.7</b>	<b>100</b>	101.3	119.6	107.5	111.4	108.0
	(*) 11 Hit / B, L - Echo / IRL, UK - 11 TE / E - 11 X / F - Halley / I - Image / P									

RENAULT	B	D	E	F	IRL	I	L	NL	P	UK
<i>Renault group - France - 6 models</i>										
Twingo 1.2 - 3dr	119.3	<u>122.5</u>	<b>100</b>	<u>122.5</u>	XXX	105.1	119.3	119.4	101.2	XXX
Clio 1.2 RL - 1172cc - 3dr	119.8	120.7	103.5	<u>127.3</u>	118.7	103.8	119.8	119.8	<b>100</b>	113.8
R19 1.4 RL - 1397cc - 5dr	118.5	116.1	112.4	<u>120.9</u>	XXX	<b>100</b>	118.5	110.8	113.0	114.8
Laguna 1.8 RN - 1794cc - 5dr	113.8	104.1	100.8	<u>118.1</u>	106.6	<b>100</b>	113.8	105.0	XXX	103.2
Safrane 2.0 RN - 1995cc - 5dr	110.8	105.0	<b>100</b>	<u>117.5</u>	107.9	107.5	110.8	101.5	107.4	100.3
Espace 2.0 RN - 1995cc - 5dr	<u>113.0</u>	112.5	<b>100</b>	112.5	XXX	103.6	<u>113.0</u>	108.4	110.7	106.2

ROVER	B	D	E	F	IRL	I	L	NL	P	UK
<i>Rover Group - UK - 7 models</i>										
111 L - 3dr (*)	119.9	<u>129.8</u>	<b>100</b>	109.0	110.7	101.2	119.9	121.3	XXX	117.9
214 Si - 5dr	XXX	<u>129.3</u>	104.2	120.9	105.1	<b>100</b>	XXX	114.3	103.9	128.6
416 SLi - 4dr	<u>122.2</u>	XXX	XXX	XXX	104.4	<b>100</b>	<u>122.2</u>	112.8	XXX	121.0
620 Si - 4dr (**)	119.5	114.2	<b>100</b>	120.5	113.3	105.3	119.5	111.8	109.6	<u>123.3</u>
820 Si - 4dr	<u>112.0</u>	110.4	XXX	XXX	107.5	XXX	<u>112.0</u>	104.4	XXX	<b>100</b>
Land Rover Discovery TDi - 5dr	<u>126.6</u>	120.7	106.9	125.1	113.9	<b>100</b>	<u>126.6</u>	124.2	XXX	117.2
Range Rover V8i E - 4dr	110.5	117.8	105.3	111.8	108.9	<b>100</b>	107.6	<u>119.0</u>	XXX	110.3
(*) Metro 111 C / UK - (**) 620 SLi / UK										

<b>VOLVO</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volvo - 3 models</i>										
440 GLE 1.8 (*)	117.9	<u>119.5</u>	104.0	116.7	<b>100</b>	103.4	118.0	109.7	116.4	105.3
850 2.0 10V (**)	117.3	119.2	109.6	115.9	110.0	<b>100</b>	117.2	111.7	<b>120.4</b>	106.5
960 L 2.5	110.4	116.2	107.3	<b>116.3</b>	106.9	106.1	110.5	107.6	<b>100</b>	103.8
	(*) 1.6 L / P - (**) GLE 2.0 / I, P & 2.5 10V / E									

<b>VOLKSWAGEN</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - Germany - 4 models</i>										
Polo 55PS - 2dr	107.4	<u>125.0</u>	<b>100</b>	108.8	112.8	101.6	107.6	118.0	100.3	112.0
Golf CL 60PS - 2dr	<b>115.8</b>	115.6	<b>100</b>	113.7	113.9	100.6	113.4	109.9	103.5	115.3
Vento CL 90PS - 4dr	110.4	113.5	<b>100</b>	<b>115.5</b>	113.5	105.8	114.3	107.5	XXX	115.4
Passat CL 90PS - 4dr	115.6	<u>120.1</u>	103.9	106.5	114.3	<b>100</b>	107.8	104.7	100.8	110.1

<b>AUDI</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - Germany - 2 models</i>										
80 - 2.0 E - 115 HP - 4dr	<b>119.4</b>	116.5	102.5	119.1	113.6	<b>100</b>	117.2	118.3	XXX	114.5
A6 - 2.0 E - 115HP - 4dr (*)	110.4	<u>112.9</u>	101.5	108.5	104.7	<b>100</b>	109.4	102.5	XXX	102.0
	(*) 2.3E / E									

SEAT	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - 4 models</i>										
Marbella Fun - 903cc - 3dr	<u>128.5</u>	127.1	<b>100</b>	127.0	XXX	109.7	122.9	127.3	118.7	125.2
Ibiza 1.4 GLX - 1391cc - 3dr	127.3	128.2	112.4	123.1	110.4	107.9	125.8	<u>128.9</u>	<b>100</b>	119.8
Cordoba 1.6 CLX - 1595cc - 4dr	114.1	<u>122.4</u>	101.7	118.4	110.0	<b>100</b>	112.5	113.0	XXX	110.0
Toledo 1.8 GLX - 1781cc - 5dr	114.8	108.8	<b>100</b>	120.6	112.9	101.4	<u>120.7</u>	116.5	105.3	XXX

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DAIHATSU	B	D	E	F	IRL	I	L	NL	P	UK
<i>Daihatsu - Japan - 1 model</i>										
Applause 1.6 L Xi - 5dr (*)	113.5	<u>115.4</u>	114.7	<b>100</b>	103.8	XXX	113.5	100.4	XXX	106.7
(*) - GLXi / UK - GXi / IRL										

HONDA	B	D	E	F	IRL	I	L	NL	P	UK
<i>Honda - Japan - 2 models</i>										
Civic 1.5 LSi - 3 dr	113.4	117.0	105.6	<u>120.6</u>	102.1	102.3	113.4	<b>100</b>	104.3	110.7
Accord 2.0 LS - 4 dr	109.1	<u>114.7</u>	<b>100</b>	XXX	109.8	106.7	109.1	103.1	XXX	114.1



<b>MAZDA</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Mazda - Japan - 3 models</i>										
121 1.3L - 4dr - M5 LX	100.1	111.7	XXX	<u>123.1</u>	114.7	<b>100</b>	100.5	100.9	XXX	113.1
323 1.6L - 5 dr - M5 GLX	109.8	113.2	XXX	<u>121.3</u>	<b>100</b>	XXX	110.2	103.9	XXX	110.9
626 2.0L - 5dr - M5 GLX	112.2	113.3	XXX	<u>118.1</u>	<b>100</b>	111.3	112.5	108.4	XXX	106.7

<b>MITSUBISHI</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Mitsubishi - Japan - 3 models</i>										
Colt 1.6 - GLXi	107.7	111.3	109.4	105.0	XXX	110.3	107.7	107.0	<b>100</b>	<u>118.5</u>
Galant 2.0 - GLSi - 4dr	105.7	106.6	102.4	XXX	<b>100</b>	XXX	105.7	107.5	XXX	<u>114.7</u>
Pajero Short 2.5 T/D - GLS - 2dr (*)	<u>123.3</u>	111.0	112.4	119.8	111.9	<b>100</b>	123.2	XXX	118.6	113.4
	(*) Montero / E - Shogun / UK									

<b>NISSAN</b>	B	D	E	F	IRL	I	L	NL	P	UK
<i>Nissan - Japan - 3 models</i>										
Micra 1.0 LX - 3dr	119.7	<u>128.1</u>	<b>100</b>	113.7	121.2	109.7	120.1	117.0	111.2	118.5
Sunny 1.4 LX - 4dr (*)	113.6	121.2	<b>100</b>	115.1	111.3	XXX	114.0	108.1	112.8	<u>121.9</u>
Primera 1.6 LX - 4dr (**)	114.9	115.0	<b>100</b>	<u>117.8</u>	111.6	104.5	116.5	104.1	111.6	114.3
	(*) 5 dr / FR - (**) 1.6 SLX / I									

SUBARU	B	D	E	F	IRL	I	L	NL	P	UK
<i>Subaru - Japan - 2 models</i>										
Legacy 2.0 GL - 4 dr - Sedan	114.4	118.8	XXX	123.6	<u>125.4</u>	XXX	114.3	<b>100</b>	XXX	111.0
Legacy 2.0 GL - Station Wagon	111.7	118.6	XXX	<u>122.4</u>	121.0	XXX	111.7	<b>100</b>	XXX	112.8

SUZUKI	B	D	E	F	IRL	I	L	NL	P	UK
<i>Suzuki - Japan - 1 model</i>										
Swift 1.3L GS - 3 dr - 1298cc	120.1	<u>125.7</u>	100.1	XXX	124.8	<b>100</b>	121.1	111.9	124.2	124.6

TOYOTA	B	D	E	F	IRL	I	L	NL	P	UK
<i>Toyota - Japan - 3 models</i>										
Starlet 1.3 XL - 3dr	<b>100</b>	108.8	XXX	106.9	108.6	XXX	<b>100</b>	102.4	109.3	<u>110.1</u>
Corolla 1.3 XL - 3dr	103.9	104.2	XXX	<u>106.7</u>	101.0	XXX	103.9	100.8	104.7	<b>100</b>
Carina E 1.6 XL - 4 dr	126.8	<u>131.0</u>	115.0	123.1	119.1	<b>100</b>	126.8	119.4	128.4	108.8

# CAR PRICE DIFFERENTIALS WITHIN THE EUROPEAN UNION (%) - 1 November 1994

*Preisunterschiede für Automobile in der Europäischen Union (%) - 1. November 1994*  
*Différences des prix des voitures au sein de l'Union Européenne (%) - 1 novembre 1994*

## **By segment**

*Nach Marktsegment / Par segment*

Reference - Erläuterung - Légende

1/ Sources: Motor vehicle manufacturers - Angaben stammen von den Automobilherstellern - Sources: Les constructeurs automobiles

2/ 100% is used for the cheapest country - 100% bezeichnet das preisgünstigste Land - 100% pour le pays le moins cher

3/ XXX indicates that figures are not available - XXX Angaben nicht verfügbar - XXX données non disponibles

4/ **All figures quoted are free of tax** - Angaben ohne Steuer - Les données utilisées sont hors taxes

SEGMENT A: MINI CARS	B	D	E	F	IRL	I	L	NL	P	UK
FIAT Cinquecento 900 iE	117.3	129.8	100	126.2	123.5	106.6	117.3	122.6	111.8	116.5
RENAULT Twingo 1.2	119.3	122.5	100	122.5	XXX	105.1	119.3	119.4	101.2	XXX
SEAT Marbella Fun 903cc	128.5	127.1	100	127.0	XXX	109.7	122.9	127.3	118.7	125.2
NISSAN Micra 1.0 LX	119.7	128.1	100	113.7	121.2	109.7	120.1	117.0	111.2	118.5

SEGMENT B: SMALL CARS	B	D	E	F	IRL	I	L	NL	P	UK
FIAT Punto 55 S	119.6	128.4	100	117.1	119.8	102.0	119.6	117.3	100.9	112.2
LANCIA Y10 1.1 Junior	126.0	127.6	100	115.9	XXX	106.7	126.0	128.8	109.8	XXX
FORD Fiesta 1.1 CLX	121.5	128.7	106.8	118.7	120.9	100	121.5	129.9	106.9	125.6
GM OPEL Corsa Swing 1.4	116.1	118.9	100.1	107.6	113.4	100	116.1	119.7	103.7	126.4
PEUGEOT 106 XR	127.7	133.1	100	131.8	119.1	108.0	127.7	126.0	105.3	127.6
PEUGEOT 205 Sacré Numéro	119.2	127.1	100	125.3	108.0	XXX	119.2	118.5	106.1	123.8
CITROËN AX First 1.1	121.6	127.3	100.2	119.4	116.9	114.9	121.6	113.7	100	115.2
RENAULT Clio 1.2 RL	119.8	120.7	103.5	127.3	118.7	103.8	119.8	119.8	100	113.8
ROVER 111 L	119.9	129.8	100	109.0	110.7	101.2	119.9	121.3	XXX	117.9
VW Polo 55 PS	107.4	125.0	100	108.8	112.8	101.6	107.6	118.0	100.3	112.0
SEAT Ibiza 1.4 GLX	127.3	128.2	112.4	123.1	110.4	107.9	125.8	128.9	100	119.8
NISSAN Sunny 1.4 LX	113.6	121.2	100	115.1	111.3	XXX	114.0	108.1	112.8	121.9
MITSUBISHI Colt 1.6 GLXi	107.7	111.3	109.4	105.0	XXX	110.3	107.7	107.0	100	118.5
TOYOTA Starlet 1.3 XL	100	108.8	XXX	106.9	108.6	XXX	100	102.4	109.3	110.1
SUZUKI Swift 1.3 L GS	120.1	125.7	100.1	XXX	124.8	100	121.1	111.9	124.2	124.6
MAZDA 121 1.3 L	100.1	111.7	XXX	123.1	114.7	100	100.5	100.9	XXX	113.1

SEGMENT C: MEDIUM CARS	B	D	E	F	IRL	I	L	NL	P	UK
FIAT Tipo 1.6 SX	111.8	113.7	103.4	113.1	102.1	100	111.8	111.1	101.0	105.0
ALFA ROMEO 33 1.7 iE	124.3	114.4	100	122.3	102.8	102.3	124.3	107.8	XXX	117.2
FORD Escort 1.6 CLX	115.2	125.3	100	112.1	105.9	104.5	115.2	108.9	107.2	119.6
GM Opel Astra GL 1.4	108.6	114.7	100.9	103.3	103.8	100	108.6	108.3	103.0	120.3
PEUGEOT 306 XR	122.3	116.4	104.1	128.6	106.6	102.3	122.3	110.4	100	121.9
CITROËN ZX Aura TD	123.0	118.8	XXX	130.1	XXX	100	123.0	112.1	105.5	105.0
RENAULT 19 1.4 RL	118.5	116.1	112.4	120.9	XXX	100	118.5	110.8	113.0	114.8
ROVER 214 Si	XXX	129.3	104.2	120.9	105.1	100	XXX	114.3	103.9	128.6
VOLVO 440 GLE 1.8	117.9	119.5	104.0	116.7	100	103.4	118.0	109.7	116.4	105.3
VW Golf CL 60 PS	115.8	115.6	100	113.7	113.9	100.6	113.4	109.9	103.5	115.3
VW Vento CL 90 PS	110.4	113.5	100	115.5	113.5	105.8	114.3	107.5	XXX	115.4
SEAT Cordoba 1.6 CLX	114.1	122.4	101.7	118.4	110.0	100	112.5	113.0	XXX	110.0
SEAT Toledo 1.8 GLX	114.8	108.8	100	120.6	112.9	101.4	120.7	116.5	105.3	XXX
NISSAN Primera 1.6 LX	114.9	115.0	100	117.8	111.6	104.5	116.5	104.1	111.6	114.3
DAIHATSU Applause 1.6L Xi	113.5	115.4	114.7	100	103.8	XXX	113.5	100.4	XXX	106.7
HONDA Civic 1.5 LSi	113.4	117.0	105.6	120.6	102.1	102.3	113.4	100	104.3	110.7
TOYOTA Corolla 1.3 XL	103.9	104.2	XXX	106.7	101.0	XXX	103.9	100.8	104.7	100
MAZDA 323 1.6L GLX	109.8	113.2	XXX	121.3	100	XXX	110.2	103.9	XXX	110.9

SEGMENT D: <i>LARGE CARS</i>		B	D	E	F	IRL	I	L	NL	P	UK
BMW 316 i		113.6	118.6	<b>100</b>	117.2	119.6	<b>100</b>	119.0	106.8	121.2	109.3
FIAT Tempra 1.6 SX		122.9	125.2	101.1	118.1	104.4	106.8	122.9	118.5	<b>100</b>	102.7
ALFA ROMEO 155 2.0 TS		119.4	118.0	100.5	122.9	101.8	101.6	119.8	108.7	<b>100</b>	107.8
LANCIA Dedra 1.8 iE LE		112.2	108.1	100.3	117.3	XXX	<b>100</b>	112.2	102.0	101.3	XXX
FORD Mondeo 1.6 CLX		118.9	121.0	104.8	112.7	<b>100</b>	106.7	118.9	107.7	104.2	109.8
GM Opel Vectra 1.6 GL		114.5	112.8	108.8	113.1	109.5	<b>100</b>	114.5	115.2	100.6	109.6
MERCEDES C 180		110.5	109.9	106.7	111.8	108.7	<b>100</b>	113.2	102.2	103.4	104.1
PEUGEOT 405 Sillage		117.6	121.5	104.8	123.6	100.5	XXX	117.6	111.3	103.2	<b>100</b>
CITROËN XANTIA 1.8i SX		119.6	124.4	104.5	125.7	<b>100</b>	101.3	119.6	107.5	111.4	108.0
RENAULT Laguna 1.8 RN		113.8	104.1	100.8	118.1	106.6	<b>100</b>	113.8	105.0	XXX	103.2
ROVER 416 SLi		122.2	XXX	XXX	XXX	104.4	<b>100</b>	122.2	112.8	XXX	121.0
ROVER 620 Si		119.5	114.2	<b>100</b>	120.5	113.3	105.3	119.5	111.8	109.6	123.3
VW Passat CL 90 PS		115.6	120.1	103.9	106.5	114.3	<b>100</b>	107.8	104.7	100.8	110.1
AUDI 80 2.0 E		119.4	116.5	102.5	119.1	113.6	<b>100</b>	117.2	118.3	XXX	114.5
MITSUBISHI Galant 2.0 GLSi		105.7	106.6	102.4	XXX	<b>100</b>	XXX	105.7	107.5	XXX	114.7
HONDA Accord 2.0 LS		109.1	114.7	<b>100</b>	XXX	109.8	106.7	109.1	103.1	XXX	114.1
TOYOTA Carina E 1.6 XL		126.8	131.0	115.0	123.1	119.1	<b>100</b>	126.8	119.4	128.4	108.8
SUBARU Legacy 2.0 GL - Sedan		114.4	118.8	XXX	123.6	125.4	XXX	114.3	<b>100</b>	XXX	111.0
SUBARU Legacy 2.0 GL - Station W.		111.7	118.6	XXX	122.4	121.0	XXX	111.7	<b>100</b>	XXX	112.8
MAZDA 626 2.0L GLX		112.2	113.3	XXX	118.1	<b>100</b>	111.3	112.5	108.4	XXX	106.7

SEGMENT E: EXECUTIVE CARS		B	D	E	F	IRL	I	L	NL	P	UK
BMW 520 i		119.9	120.0	114.0	119.9	116.7	100	120.6	113.1	125.0	109.9
FIAT Croma 2.0 iES		111.2	107.1	102.1	108.6	XXX	100	111.2	102.9	XXX	XXX
ALFA ROMEO 164 2.0 TS		120.9	115.5	103.3	117.3	100.1	100	121.2	101.9	XXX	108.8
LANCIA Thema 2.0 iE 16 VLE		115.0	103.7	106.0	113.9	XXX	100	115.0	105.1	103.1	XXX
FORD Scorpio 2.0 GLX		105.4	117.2	110.2	113.5	114.0	100	105.4	110.6	120.7	100.9
GM Opel Omega 2.0 GL		113.8	116.3	106.4	114.8	106.3	100	113.8	103.0	117.6	110.5
MERCEDES 200 E		111.7	110.3	108.9	104.8	109.0	100	113.7	111.6	118.6	103.8
RENAULT Safrane 2.0 RN		110.8	105.0	100	117.5	107.9	107.5	110.8	101.5	107.4	100.3
ROVER 820 Si		112.0	110.4	XXX	XXX	107.5	XXX	112.0	104.4	XXX	100
VOLVO 850 2.0 10V		117.3	119.2	109.6	115.9	110.0	100	117.2	111.7	120.4	106.5
AUDI A6 2.0 E		110.4	112.9	101.5	108.5	104.7	100	109.4	102.5	XXX	102.0

SEGMENT F: LUXURY CARS		B	D	E	F	IRL	I	L	NL	P	UK
BMW 730 i		114.4	116.8	112.2	119.7	118.6	105.7	114.6	115.9	XXX	100
MERCEDES 320 S (automatic)		108.9	105.4	111.1	114.1	107.6	100	108.1	113.9	[129.9]	103.5
VOLVO 960 L 2.5		110.4	116.2	107.3	116.3	106.9	106.1	110.5	107.6	100	103.8

SEGMENT G: <i>MULTI PURPOSE &amp; SPORTS UTILITY</i>		B	D	E	F	IRL	I	L	NL	P	UK
RENAULT Espace 2.0 RN		113.0	112.5	<b>100</b>	112.5	XXX	103.6	113.0	108.4	110.7	106.2
LAND ROVER Discovery TDi		126.6	120.7	106.9	125.1	113.9	<b>100</b>	126.6	124.2	XXX	117.2
RANGE ROVER V8i E		110.5	117.8	105.3	111.8	108.9	<b>100</b>	107.6	119.0	XXX	110.3
MITSUBISHI Pajero Short 2.5 TD GLS		123.3	111.0	112.4	119.8	111.9	<b>100</b>	123.2	XXX	118.6	113.4

**Total:**

**76 Models**

(74 previously, RENAULT and SUBARU add a model)

**76 Modelle**

(Vormals 74, RENAULT und SUBARU je ein zusätzliches Modell)

**76 Modèles**

(74 précédemment, plus un chez RENAULT et SUBARU)



***B M W*** AG

Manufacturer: BMW AG

Date: Nov 1, 1994

316i 4dr 1596 cm3	B		D		E		F		IRL	
	bfrs		DM		1000 Ptas		FF		IR£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	765.900	635.600	37.100	32.261	2.899	2.265	129.500	109.200	20.651	13.424
Price Index	115,0	113,6	114,6	118,6	107,6	100,0	116,8	117,2	154,6	119,6
Major Options										
- air conditioning	71.698	59.500	3.105	2.700	S	S	13.030	10.986	1.900	1.235
- automatic gearbox	76.277	63.300	3.050	2.652	265	207	8.000	6.745	1.500	975
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	2.900	2.445	770	501
Right-hand Drive	21.570	17.900	1.000	870	92	72	3.553	2.979	-	-
Other Information										
- warranty condition	1 year		1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: Nov 1, 1994

	I		L		NL		P		UK	
	1000 Lit		bfrs		hfl		1000 Esc		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>316i 4dr 1596 cm3</b>										
<b>Retail Price</b>	33.289	27.974	765.700	665.900	49.591	32.566	4.797	3.372	14.230	12.111
<b>Price Index</b>	100,0	100,0	115,0	119,0	136,7	106,8	144,9	121,2	107,9	109,3
<b>Major Options</b>										
- air conditioning	3.868	3.250	71.400	62.087	5.942	3.652	S	S	1.470	1.251
- automatic gearbox	2.975	2.500	70.000	60.870	4.850	2.981	S	S	1.000	851
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	1.065	895	20.580	17.896	1.586	975	125	89	-	-
<b>Other Information</b>										
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes
- free roadside assistance	yes	yes	no	no	no	no	yes	yes	no	no
- delivery costs included	yes	yes								

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: Nov 1, 1994

520i 4dr 1991 cm3	B		D		E		F		IRL	
	bfrs		DM		1000 Ptas		FF		IRE	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.104.800	916.800	51.300	44.609	4.517	3.529	181.000	152.600	27.536	17.900
Price Index	121,4	119,9	116,0	120,0	122,6	114,0	119,5	119,9	150,9	116,7
Major Options										
- air conditioning	78.325	65.000	3.190	2.774	S	S	13.650	11.509	2.000	1.300
- automatic gearbox	87.122	72.300	3.700	3.217	330	258	13.000	10.961	2.000	1.300
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	800	520
Right-hand Drive	21.570	17.900	1.000	870	92	72	3.533	2.979	-	-
Other Information										
- warranty condition	1 year	yes	1 year	yes	1 year	yes	1 year	yes	1 year	yes
- free roadside assistance	yes	yes	yes	no	yes	yes	yes	yes	yes	no
- delivery costs included	yes	yes	no		yes	yes	yes	yes	no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: Nov 1, 1994

	I		L		NL		P		UK	
	1000 Lit		bfrs		hfl		1000 Esc		£	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>520i 4dr 1991 cm3</b>										
<b>Retail Price</b>	45.493	38.229	1.060.500	922.200	73.287	47.130	7.491	4.753	19.554	16.642
<b>Price Index</b>	100,0	100,0	116,5	120,6	147,8	113,1	165,6	125,0	108,5	109,8
<b>Major Options</b>										
- air conditioning	S	S	69.700	60.609	5.942	3.652	S	S	1.545	1.314
- automatic gearbox	3.719	3.125	80.000	69.565	5.950	3.657	NA	NA	1.100	936
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	S	S
<b>Right-hand Drive</b>	1.065	895	20.580	17.896	1.586	975	9	89	-	-
<b>Other Information</b>										
- warranty condition	1 year yes yes		1 year yes no		1 year yes no		1 year yes yes		1 year yes no	
- free roadside assistance										
- delivery costs included										

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: Nov 1, 1994

730i 4dr 2997 cm3	B		D		E		F		IRL	
	bfrs		DM		1000 Ptas		FF		If€	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.942.200	1.611.800	92.000	80.000	8.191	6.399	333.000	280.700	55.492	33.520
Price Index	117,3	114,4	114,3	116,8	122,2	112,2	120,8	119,7	167,1	118,6
Major Options										
- air conditioning	S	S	S	S	S	S	S	S	S	S
- automatic gearbox	93.026	77.200	4.050	3.522	415	324	13.900	11.720	S	S
- power steering	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S	S	S
- airbag	S	S	S	S	S	S	S	S	900	544
Right-hand Drive	32.294	26.800	1.500	1.304	138	108	5.295	4.465	-	-
Other Information										
- warranty condition	1 year		1 year		1 year		1 year		1 year	
- free roadside assistance	yes		yes		yes		yes		yes	
- delivery costs included	yes		no		yes		yes		no	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: Nov 1, 1994

730i 4dr 2997 cm3	I		L		NL		P		UK	
	1000 Lit		bfrs		hfl		Esc		£	
	Incl. *) Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	88.600	74.452	1.856.800	1.614.600	141.390	88.988	NA	NA	32.783	27.901
Price Index	107,1	105,7	112,2	114,6	156,7	115,9			100,0	100,0
Major Options	S	S	S	S	S	S			S	S
- air conditioning	4.016	3.375	70.000	60.870	S	S			S	S
- automatic gearbox	S	S	S	S	S	S			S	S
- power steering	S	S	S	S	S	S			S	S
- ABS	S	S	S	S	S	S			S	S
- airbag	S	S	S	S	S	S			S	S
Right-hand Drive	1.596	1.341	30.846	26.823	2.378	1.462			-	-
Other Information	1 year yes yes		1 year yes no		1 year yes no				1 year yes no	
- warranty condition										
- free roadside assistance										
- delivery costs included										

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1.

Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

\*) Without ISE

***FIAT***



**FIAT****CINQUECENTO**

Version: 900 IE

Body/doors: 3HA

cc: 899

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Country	BE		D		ESP		F		EI		I		LUX		NL		PO		UK	
	FB/10		DM		PES/10		FF		PUNT		Lire/1000		FB/10		G		ESC/10		L.	
	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price	26054	21621	13383	11638	98000	74644	45942	38737	7194	4568	11695	9827	24865	21621	16595	12316	138600	102470	4998	4253
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€CU	6610	5485	6984	6073	6142	4878	7002	5904	9098	5777	5935	4987	6308	5485	7726	5734	7072	5229	6403	5449
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**Major options**

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

**Right-hand drive**

1667	1384	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S	300	252	1591	1384	NA(**)	NA(**)	NA(**)	S
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**Other information**

warranty conditions	years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
free roadside assistance	yes/no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	no
delivery costs included	yes/no	yes	no	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
 -Description: general variant description in relation to reference country(including the number of doors).  
 -Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

**FIAT**  
**PUNTO**

# PRICE INFORMATION STANDARD FORM

DATE: 1-nov-94

Version: 55 S

Body/doors: 3 HA

cc: 1108

Transm.: 5M

Fuel: Lead Free

country	BE	D	ESP	F	EI	LUX	NL	PO	UK
curr.	FB/10	DM	PES/10	FF	PUNT	FB/10	G	ESC/10	L.
	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

## Adjusted price

curr.	34390	28539	17140	14904	127000	96827	55171	46519	9031	5735	14491	12177	32820	28539	21500	15264	169500	119734	6230	5302
ECU	8725	7240	8945	7778	7959	6056	8408	7090	11422	7253	7354	6179	8326	7240	10009	7106	8649	6109	7981	6793

## Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
1800	1494	S	6000	4687	2800	2361	2800	2361	760	483	740	622	1718	1494	1250	887	6800	4803	546	465

## Right-hand drive

2063	1712	NA(**)	NA(**)	NA(**)	NA(**)	S	470	395	1969	1712	NA(**)	NA(**)	NA(**)	S
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## Other Information

warranty conditions	years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
free roadside assistance	es/no	yes	no	yes	no	no	no	no	no	yes	yes	no	no	no	no	no	no	no	no	no
delivery costs included	es/no	yes	no	no	yes	yes	yes	yes	no	yes	yes	no	no	yes	yes	no	no	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
Description: general variant description in relation to reference country(including the number of doors).  
Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

**FIAT****TIPO****PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Country		ESP		F		E1		LDX		NL		PO(**)		UK	
Version: 1.6 SX		DM		PES/10		FF		PUNT		L1re/1000		FB/10		G	
Body/doors: 5 HATCHBACK		FB/10		DM		PES/10		FF		PUNT		L1re/1000		FB/10	
cc: 1581		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Transm.: 5M		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Fuel: Lead Free		Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price		49190	40822	23198	20173	199500	152792	81471	68694	11772	7474	21715	18248	46945	40822	32500	22094	271412	183254	8920	7591
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Major options		12480	10357	12106	10527	12503	9576	12417	10469	14888	9453	11020	9260	11910	10357	15130	10286	13849	9351	11428	9725
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		5350	4440	2200	1913	15000	11717	7000	5902	NA	1910	1605	5106	4440	3650	2481	15800	10668	NA	NA
		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
		S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
		4350	3610	S	15000	11717	7000	5902	1170	743	1700	1429	4151	3610	2995	2036	15800	10668	740	630
		2000	1660	S	S	S	2800	2361	NA	NA	790	664	1909	1660	1350	918	7900	5334	S	S

Right-hand drive		2969	2464	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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**Other information**

warranty conditions		1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
free roadside assistance		yes	no	yes	yes	no	no	no	no	no	no	no	yes	yes	no	no	no	no	no	no
delivery costs included		yes	no	no	no	yes	yes	yes	yes	no	no	no	yes	yes	no	no	no	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences/reference country is Italy. Effective on 1 November 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S(standard), Option price, NA(non available).

(\*\*)Version :1.4 IE SX - CC :1372

(\*\*)on request: price increase of 6%(estimation)



# PRICE INFORMATION STANDARD FORM

DATE: 1-nov-94

Country		ESP		F		E		LUX		NL		POL	
Curr.		PES/10		FF		PUNT		FB/10		G		ESC/10	
FB/10	DM	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

## Adjusted price

Curr.	61861	51171	29140	25339	222000	170368	97100	81872	13733	8720	26465	22239	58847	51171	39810	26890	302954	207038	9949	8467
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## Major options

ECU	15643	12982	15207	13223	13913	10677	14799	12478	17368	11028	13430	11286	14930	12982	18533	12519	15458	10564	12746	10847
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- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

## Right-hand drive

3359	2788	NA(**)	NA(**)	NA(**)	NA(**)	810	681	3206	2788	NA(**)	NA(**)	S
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## Other information

years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes/no	yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences/reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
 -Description: general variant description in relation to reference country(including the number of doors).  
 -Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

(\*\*\*)Version :1,4 IE SX - CC :1372

**FIAT****CROMA****PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Version: 2.0 IES

Country

Body/doors: 5 HATCHBACK

Curr.

cc: 1995

Transm.: 5M

Fuel: Lead Free

BE	D	ESP	F	EI	I	LUX	NL	PO	UK
FB/10	DM	PES/10	FF	PUNT	LIre/1000	FB/10	G	ESC/10	L.
Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

**Adjusted price**

83470	69270	37300	32435	333905	257459	133630	112673	NA	37065	31147	79660	69270	52850	34925	NA	NA
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Curr.

**Major options**

21176	17574	19466	16927	20927	16136	20366	17172	18809	15806	20210	17574	24604	16259
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£CU

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

5770	4788	2500	2174	S	9500	8010							
NA		NA		NA	NA					4300	2842		
S		S		S	S				S				
5400	4481	S		18000	14060	8000	6745	2640	2218	5154	4481	4000	2643
4000	3319	S	S	S		6000	5059	1800	1513	3817	3319	2900	1916

**Right-hand drive**

4794	3978	NA(**)	NA(**)	NA(**)	NA(**)	960	807	4575	3978	NA(**)
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**Other Information**

1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	no	no	no	no	yes	yes	no
yes	no	no	yes	yes	yes	no	no	yes	yes	no

years

yes/no

yes/no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors).

- Major options: S (standard), Option price, NA (non available).

(\*\*) on request: price increase of 6% (estimation)

***Alfa Romeo***

# ALFA ROMEO ALFA33

## PRICE INFORMATION STANDARD FORM

DATE: 1-nov-94

Version: 1.7 IE Country: Country

Body/doors: 5 HATCHBACK Curr. Curr.

CC: 1712

Transm.: 5M

Fuel: Lead Free

CC	D	ESP	F	GI	I	LUX	NL	PO	UK
FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price

58790	48788	25100	21826	207000	158850	94749	79890	12742	8091	23889	20075	56106	48788	33950	23056	NA	10703	9109
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Major options

14915	12378	13099	11390	12973	9956	14440	12176	16115	10233	12123	10187	14234	12378	15805	10734		13712	11670
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NA	2050	1783	15000	11715	7000	5902	NA	1910	1605	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
4350	3610	S	15000	11715	7000	5902	NA	1700	1429	4151	3610	3500	2377			NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Right-hand drive

3527	2927	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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Other information

years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
warranty conditions	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
free roadside assistance	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
delivery costs included	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option price, NA (not available).

(\*\*) on request: price increase of 8% (estimation)

# ALFA ROMEO ALFA155

## PRICE INFORMATION STANDARD FORM

DATE: 1-nov-94

Version: 2.0 IS

Body/doors: 4 SALOON

CC: 1995

Transm.: 5M

Fuel: Lead Free

BE	D	F	E	I	LUX	NL	PO	UK
FB/10	DM	PES/10	FF	PUNT	ILire/1000	FB/10	G	ESC/10
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price

77690	64473	35620	30973	284700	219559	131018	110470	17363	11025	32639	27428	74344	64647	48650	31970	512085	268414	13537	11521
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

19710	16357	18589	16164	17843	13760	19988	16836	21959	13944	16563	13919	18861	16401	22649	14884	26128	13696	17343	14759
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5550	4606	3100	2696	S	S	8900	7504	NA	2750	2311	5297	4606	5200	3417	S	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
2000	1660	S	S	S	S	2800	2361	NA	790	664	1909	1660	S	S	S	S	S	S	S

Right-hand drive

4950	4108	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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Other information

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
-Description: general variant description in relation to reference country (including the number of doors).  
-Major options: S (standard), Option price, NA (non available).

(\*\*) on request: price increase of 6% (estimation)



# ALFA ROMEO ALFA164

## PRICE INFORMATION STANDARD FORM

DATE: 1-nov-94

Country		D		ESP		F		E1		LUX		NL		PO		UK	
BE		DM		PES/10		FF		PUNT		FB/10		G		ESC/10		L.	
FB/10	39,416	Incl.	1,916	Incl.	159,559	Incl.	6,561	Incl.	0,791	Incl.	39,416	Incl.	2,148	Incl.	195,982	Incl.	0,781
Excl.		Excl.		Excl.		Excl.		Excl.		Excl.		Excl.		Excl.		Excl.	
Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax	

### Adjusted price

99290	82399	43995	38256	368500	285032	157800	133052	21554	13686	40539	34066	94953	82568	57950	37836	NA	17253	14683
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### Major options

ECU	25190	20905	22960	19865	23095	17864	24049	20278	27260	17309	20572	17287	24090	20948	26978	17614		22103	19811
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7990	6631	3500	3043	S		11500	9696	1780	1130	3820	3210	7525	6631	6000	3917			1377	1172
NA		NA		NA		NA		NA		NA		NA		NA				NA	
S		S		S		S		S		S		S		S				S	
S		S		S		S		1120	711	S		S		S				S	
4000	3320	S		S	S	6000	5059	NA		1800	1513	3817	3320	S				NA	

### Right-hand drive

5988	4969	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S	NA(**)	5726	4979	NA(**)						S
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### Other information

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	no	yes	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	no	no	no	no	no	no	no	no	no	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
Description: general variant description in relation to reference country(including the number of doors).  
Major options: S(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

***LANCIA***

**LANCIA****Y10****PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Version: 1.1 JUNIOR

Country

Body/doors: 3HA

Curr.

CC: 1108

Transm.: 5M

Fuel: Lead Free

BE	D	ESP		F	E1	I		LOX	NL	PD		LK
		DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.		
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

32980	27378	15510	13487	115800	87981	49713	41917	NA	13802	11597	31485	27378	21370	15253	167600	118622	NA
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Curr.

8370	6946	8094	7038	7258	5514	7577	6388		7004	5885	7988	6946	9949	7101	8552	6053	
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ECU

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Right-hand drive

1979	1643	NA(**)	NA(**)	NA(**)	NA(**)	230	193	1889	1643	NA(**)	NA(**)	NA(**)					
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Other information

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no	yes	yes	no	no	yes	yes	no	no	no	no	no
yes	no	no	no	yes	yes	no	yes	yes	yes	yes	yes	yes	no	no	no	no	no

years

yes/no

yes/no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
 -Description: general variant description in relation to reference country(including the number of doors).  
 -Major options: \$(standard), Option price, NA(non available).

(\*\*)on request: price increase of 6%(estimation)

**LANCIA****DEDRA****PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Version: 1.8 JELE

Body/doors: 4 SALOON

cc: 1756

Transm.: 5M

Fuel: Lead Free

Country		ESP(***)		F		EI		LUX		NL		PO(***)		UK	
Curr.		DM		FF		PUNT		FB/10		G		ESC/10		L.	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

63400	52614	28320	24626	247640	190273	110975	91560	NA	27887	23434	60506	52614	39000	26055	399600	235994	NA
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

16085	13348	14779	12852	15520	11925	16913	13954		14152	11892	15350	13348	18156	12130	20390	12042	
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5550	4606	3030	2635	S		8900	7505		2300	1933	5297	4606	4900	3274	S		
NA		NA		NA		NA			NA		NA		NA		NA		
S		S		S		S			S		S		S		S		
4350	3610	S		18000	14054	8000	6746		1910	1605	4151	3610	4000	2672	21000	12402	
S		S		S		S			S		S		S		S		

Right-hand drive

3804	3157	NA(**)		NA(**)		NA(**)			630	529	3630	3157	NA(**)		NA(**)		
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Other information

warranty conditions		years		1		1		1		1		1		1	
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
 -Description: general variant description in relation to reference country(including the number of doors).  
 -Major options: S(standard), Option price, NA(non available).

(\*\*\*)Version :1.8 IE LS

(\*\*)on request: price increase of 6%(estimation)

**LANCIA****THEMA**

Version: 2.0 IE 16V LE

Body/doors: 4 SALOON

cc: 1995

Transm.: 5M

Fuel: Lead Free

**PRICE INFORMATION STANDARD FORM**

DATE: 1-nov-94

Country	BE	D	ESP	F	EL	I	LUX	NL	PO	UK
Curr.	FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
1 £CU=	39,416	1,916	159,559	6,561	0,791	1970,580	39,416	2,148	195,982	0,781
	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

**Adjusted price**

Curr.	104900	87054	43900	38174	420300	324796	170200	143507	NA	45037	37846	100112	87054	43366	668500	387942	NA
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**Major options**

£CU	26613	22086	22910	19922	26341	20356	25939	21871		22855	19206	25399	22086	31285	20189	34110	19795
-----	-------	-------	-------	-------	-------	-------	-------	-------	--	-------	-------	-------	-------	-------	-------	-------	-------

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag for driver

7990	6631	3300	2870	S		11500	9696			3220	2706	7625	6631	NA		S	
NA		NA		NA		NA				NA		NA		NA		NA	
S		S		S		S				S		S		S		S	
S		S		NA		S				S		S		S		S	
4000	3320	S		S		S				1820	1529	3817	3320	S		15800	9169

**Right-hand drive**

6438	5343	NA(**)	NA(**)	NA(**)	NA(**)	1050	882	6144	5343	NA(**)	NA(**)						
------	------	--------	--------	--------	--------	------	-----	------	------	--------	--------	--	--	--	--	--	--

**Other Information**

years	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes/no	yes	no	yes	yes	no	no	no	no	yes	yes	no	no	no	no	no	no	no
yes/no	yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

-Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1994. Final prices are set by dealers.  
 -Description: general variant description in relation to reference country(including the number of doors).  
 -Major options: S(standard), Option price, NA(non available).

(\*\*\*)Version :2.0 IE 16V

(\*\*\*)on request: price increase of 6%(estimation)

***F O R D***

**FORD**

November 1, 1994

FIESTA		Belgium **			Germany			Spain			France			Ireland			Italy			Luxembourg			Netherlands **			Portugal **			Britain		
1.1 CLX/LX* 5 Door	Currency	BF			DM			Peseta.			FF			Ir. £			Lira			LF			G			Esc.			£		
		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax					
Recommended Retail Price INDEX ***		396300	328880		19480	16939	1498585	1170770	63450	53499	10107	6570	16110800	13538487	396300	328880	27678	19163	1965710	1439883	7911	6733									
		123.0	121.4		124.3	128.7	114.9	106.8	118.3	118.7	156.3	120.9	100.0	100.0	123.0	121.4	157.6	129.9	122.7	106.9	124.0	125.5									
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		N/A	N/A	N/A	N/A	N/A	100000	78125	7090	5978	N/A	N/A	1890000	1588235	N/A	N/A	N/A	N/A	170000	146552	N/A	N/A									
		N/A	N/A	1400	1217	109375	140000	109375	N/A	N/A	1327	867	2150000	1806723	N/A	N/A	3500	2151	N/A	N/A	875	745									
		20600	17095	900	783	51563	66000	51563	N/A	N/A	367	239	740000	621849	20600	17095	990	608	61500	53017	415	353									
		33900	28133	1110	965	94531	121000	94531	N/A	N/A	748	489	N/A	N/A	33900	28133	2490	1530	N/A	N/A	400	340									
		Std	Std	Std	Std	51563	66000	51563	2000	1686	Std	Std	Std	Std	Std	Std	Std	Std	45000	38793	Std	Std									
Right-hand Drive (Supplement)		20401	16930	1135	987	92397	72185	3105	2618				850679	714856	20401	16930	1411	867	81517	70273											
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One									
	Yes/No	No	Yes	No	Yes	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	Yes	Yes	Yes	Yes									
	Yes/No	Yes	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No									

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1994. Final Prices are set by dealers.

Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price: N/A (not available).

\* LX in UK

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

\*\*\* Index of recommended retail price (lowest price country = 100).

**FORD**

November 1, 1994

ESCORT	Currency	Belgium **			Germany			Spain			France			Ireland			Italy			Luxembourg			Netherlands **			Portugal **			Britain		
		Incl. Tax	Excl. Tax	BF	Incl. Tax	Excl. Tax	DM	Incl. Tax	Excl. Tax	Peseta	Incl. Tax	Excl. Tax	FF	Incl. Tax	Excl. Tax	Ir. £	Incl. Tax	Excl. Tax	Lira	Incl. Tax	Excl. Tax	LF	Incl. Tax	Excl. Tax	G	Incl. Tax	Excl. Tax	Esc.	Incl. Tax	Excl. Tax	£
<b>1.6 CLX/LX* 5 Door</b>																															
<b>Recommended Retail Price</b>	<b>INDEX ***</b>	527200	437510		26600	23130		1967000	1536719		84000	70826		12403	8063		23595500	19828151		527200	437510		33146	22525		2993500	2023007		10561	8988	
		111.7	115.2		115.9	125.3		103.0	100.0		106.9	112.1		131.0	105.9		100.0	104.5		111.7	115.2		128.9	108.9		127.6	107.2		113.0	119.6	
<b>Major Options</b> - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		32900	27303		2270	1974		165000	128906		7200	6071		N/A	N/A		2175000	1827731		32900	27303		2990	1838		228349	196853		920	783	
		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A	
		Std	Std		Std	Std		83000	64844		Std	Std		Std	Std		920000	773109		Std	Std		Std	Std		Std	Std		Std	Std	
		34000	28216		1200	1043		121000	94531		4900	4132		714	467		1650000	1386555		34000	28216		1990	1223		180620	155707		400	340	
<b>Right-hand Drive</b> (Supplement)		20401	16930		1135	987		92397	72185		3105	2618					850679	714856		20401	16930		1411	867		81517	70273				
<b>Other Information</b> - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years Yes/No Yes/No	One	One		One	One		One	One		One	One		One	One		One	One		One	One		One	One		One	One		One	One	
		No	No		Yes	Yes		No	No		No	No		Yes	Yes		No	No		No	No		No	No		Yes	Yes		Yes	Yes	
		Yes	Yes		No	No		No	No		No	No		No	No		No	No		Yes	Yes		No	No		No	No		No	No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1994. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price; N/A (not available).

- \* LX in UK

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).



**FORD**

November 1, 1994

MONDEO	Currency	Belgium **			Germany			Spain			France			Ireland			Italy			Luxembourg			Netherlands **			Portugal **			Britain		
		BF			DM			Peseta.			FF			Ir. £			Lira			LF			G			Esc.			£		
		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.		Incl.	Excl.	
		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax		Tax	Tax	
<b>Recommended Retail Price INDEX ***</b>		631400	523983		29820	25930	1869141		2392500	1869141	98078	82696		13600	8841	27944900	23499916		631400	523983		38590	25872	3653800	2283625		11260	9583			
		112.9	118.9		109.7	121.0	104.8		105.7	104.8	105.3	112.7		121.2	100.0	100.0	106.7		112.9	118.9		126.6	107.7	131.4	104.2		101.7	109.8			
<b>Major Options</b>																															
- Air Conditioning		33000	27386		2160	1878	93750		120000	93750	Std	Std		N/A	N/A	N/A	1935277		33000	27386		2990	1838	236500	203879		450	383			
- Automatic Transmission		N/A	N/A		2130	1852	169531		217000	169531	8800	7420		N/A	N/A	N/A	1873950		N/A	N/A		3500	2151	297700	256638		830	706			
- Power Steering		Std	Std		Std	Std	Std		Std	Std	Std	Std		Std	Std	Std	Std		Std	Std		Std	Std	Std	Std		Std	Std			
- ABS		33000	27386		Std	Std	132813		170000	132813	6600	5565		7501	4901	1700000	1428571		33000	27386		2990	1838	216000	186207		350	298			
- Airbag		Std	Std		Std	Std	Std		Std	Std	Std	Std		Std	Std	Std	Std		Std	Std		Std	Std	Std	Std		Std	Std			
<b>Right-hand Drive (Supplement)</b>		20231	16930		1135	987	72185		92397	72185	3105	2618				850679	714856		20231	16930		1411	867	81517	70273						
<b>Other Information</b>																															
- Warranty Condition	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
- Free Roadside Assistance	Yes/No	No	No	Yes	No	No	No	No	No	No	No	No	No	Yes	No	No	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- Delivery Costs Included	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	No	No

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1994. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

- \* LX in UK and Ireland.

- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- \*\*\* Index of recommended retail price (lowest price country = 100).

**FORD**

November 1, 1994

SCORPIO/GRANADA*	Currency	Belgium **		Germany		Spain		France		Ireland		Italy		Luxembourg		Netherlands **		Portugal **		Britain	
		BF		DM		Peseta.		FF		Ir. £		Lira		LF		G		Esc.		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
<b>2.0 GLX/Ghia* 4 Door</b>		867800	720166	44750	38913	3901445	3048004	153092	129083	24027	15619	40640000	34151261	867800	720166	63490	41177	6846000	4099385	16037	13649
<b>Recommended Retail Price INDEX ***</b>		107.2	105.4	113.7	117.2	119.0	110.2	113.6	113.5	147.9	114.0	100.4	100.0	107.2	105.4	143.9	110.6	170.0	120.7	100.0	100.9
<b>Major Options</b>																					
- Air Conditioning		Std	Std	2920	2539	Std	Std	Std	Std	1727	1129	Std	Std	Std	Std	2990	1838	Std	Std	965	821
- Automatic Transmission		27000	22407	2480	2157	224000	175000	7510	6332	1280	832	2441000	2051261	27000	22407	1990	1223	126700	109224	950	809
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
<b>Right-hand Drive (Supplement)</b>		20231	16930	1135	987	92397	72185	3105	2618			850679	714856	20231	16930	1411	867	81517	70273		
<b>Other Information</b>	No. of Years Yes/No	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	No	No	Yes	Yes	Yes	Yes
- Free Roadside Assistance	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No
- Delivery Costs Included																					

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1994. Final Prices are set by dealers.
- Description: General variant description in relation to reference country (including the number of doors).
- Major Options: Std (standard); Option Price: N/A (not available).
- \* Granada Ghia in UK and Ireland, Scorpio GLX in other markets (Ghia in Portugal).
- \*\* Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).
- \*\*\* Index of recommended retail price (lowest price country = 100).

***GENERAL  
MOTORS  
EUROPE***

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
CORSA Swing 1.4 3 door											
Recommended Retail Price		408,696	337,092	19,298	16,781	1,505	1,176	61,688	52,013	10,099	6,604
Price Index		114.9%	116.1%	111.6%	118.9%	104.5%	100.0%	104.2%	107.6%	141.6%	113.4%
Major Options											
- air conditioning		42,191	35,013	1,888	1,642	148	116	7,299	6,154	NA	NA
- automatic gearbox		43,360	35,983	2,180	1,896	NA	NA	7,000	5,902	1,028	672
- power steering		21,290	17,668	902	784	45	35	S	S	497	325
- ABS		32,772	27,197	1,470	1,278	160	125	7,299	6,154	NA	NA
- Driver Airbag		18,000	14,938	S	S	72	56	2,900	2,445	440	288
Right Hand Drive		25,560	21,212	632	550	120	94	4,457	3,758	S	S
Other Information											
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance											
- delivery costs included	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	dealer variable	dealer variable

Nov 1, 1994: 1 ECU =

39,4164 FB	1,91619 DM	159,559 Peseta	6,56147 FF	0,790691 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux	NL**	P**	UK
Currency	Lira (000's)	LF	G	Esc (000's)	£
CORSA Swing 1.4 3 door	Incl. Tax 17,779	Incl. Tax 387,656	Incl. Tax 27,045	Incl. Tax 2,357	Incl. Tax 8,535
	Excl. Tax 14,514	Excl. Tax 337,092	Excl. Tax 18,940	Excl. Tax 1,497	Excl. Tax 7,264
Recommended Retail Price	100.0%	109.7%	119.7%	103.7%	121.2%
Price Index					126.4%
Major Options					
- air conditioning	1,802	40,265	3,790	204	NA
- automatic gearbox	1,541	41,381	2,900	NA	NA
- power steering	809	20,318	1,390	73	319
- ABS	1,577	31,276	2,995	131	700
- Driver Airbag	800	17,178	950	69	310
Right Hand Drive	1,220	24,393	1,925	110	S
Other Information					
- warranty condition	1	1	1	1	1
- free roadside assistance	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	yes	yes	yes
Nov 1, 1994: 1 ECU =	1,970.58 Lira	39,4164 LF	2,14801 G	195,982 Esc	0.780560 £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**	D	Esp	F	IRL
	Currency	FB	DM	Peseta (000's)	FF	Ir. £
ASTRA GL 1.4 5 door		Incl. Tax 494,629	Incl. Tax 24,135	Incl. Tax 1,966	Incl. Tax 76,693	Incl. Tax 11,978
		Excl. Tax 408,406	Excl. Tax 20,987	Excl. Tax 1,536	Excl. Tax 64,665	Excl. Tax 7,832
Recommended Retail Price						
Price Index		108.0%	108.4%	106.1%	100.6%	130.4%
						103.8%
Major Options						
- air conditioning		41,201	NA	150	8,341	NA
- automatic gearbox		43,360	2,003	133	7,000	672
- power steering		S	902	46	S	S
- ABS		39,326	1,816	166	7,820	643
- Driver Airbag		S	S	S	S	S
Right Hand Drive		25,787	632	120	4,561	S
Other Information	no. of yrs yes/no	1 yes	1 yes	1 yes	1 yes	1 yes
- warranty condition	yes/no	yes	dealer variable	yes	yes	dealer variable
- free roadside assistance						
- delivery costs included						
Nov 1, 1994: 1 ECU =						
		39.4164 FB	1.91619 DM	159.559 Peseta	6.56147 FF	0.790691 Ir. £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux		NL**		P**		UK	
Currency	Lira (000's)	LF		G		Esc (000's)		£	
ASTRA GL 1.4 5 door	Incl. Tax 22,894 100.0%	Incl. Tax 469,667 103.1%	Excl. Tax 408,406 108.5%	Incl. Tax 32,354 129.6%	Excl. Tax 22,208 108.3%	Incl. Tax 2,857 125.5%	Excl. Tax 1,927 103.0%	Incl. Tax 10,530 116.1%	Excl. Tax 8,962 120.3%
Recommended Retail Price									
Price Index									
Major Options									
- air conditioning	2,285	39,320	34,192	3,610	2,219	216	186	NA	NA
- automatic gearbox	1,603	41,381	35,983	3,105	1,908	204	176	792	674
- power steering	997	S	S	S	S	86	74	S	S
- ABS	1,772	37,531	32,636	2,995	1,841	148	128	700	596
- Driver Airbag	S	S	S	S	S	S	S	S	S
Right Hand Drive	1,220	24,610	21,400	1,970	1,211	110	95	S	S
Other Information									
- warranty condition	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	yes	yes	yes	yes	yes	yes	yes
no. of yrs yes/no									
yes/no									
Nov 1, 1994: 1 ECU =	1,970.58 Lira	39,4164 LF	2,14801 G	195,982 Esc	0,780560 £				

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**	D	Esp	F	IRL
	Currency	FB	DM	Peseta (000's)	FF	Ir. £
VECTRA GL 1.6 4 door		Incl. Tax 694,004 114.8%	Incl. Tax 31,504 107.2%	Incl. Tax 2,815 115.0%	Incl. Tax 111,467 110.8%	Incl. Tax 16,777 138.3%
Recommended Retail Price		Excl. Tax 571,788 114.5%	Excl. Tax 27,394 112.8%	Excl. Tax 2,199 108.8%	Excl. Tax 93,986 113.1%	Excl. Tax 10,970 109.5%
Price Index						
Major Options						
- air conditioning		52,960	2,575	168	9,900	1,219
- automatic gearbox		43,360	2,003	192	7,800	1,067
- power steering		S	S	S	S	S
- ABS		39,326	S	168	9,071	1,219
- Driver Airbag ***		S	S	71	2,900	S
Right Hand Drive		25,360	632	121	4,588	S
Other Information						
- warranty condition	no. of yrs yes/no	1 yes	1 yes	1 yes	1 yes	1 yes
- free roadside assistance	yes/no	yes	dealer variable	yes	yes	dealer variable
- delivery costs included						

Nov 1, 1994: 1 ECU =

39,4164 FB	1,91619 DM	159,559 Peseta	6,56147 FF	0,790691 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)
- \*\*\*: Except Germany, where indicated price is for 2 airbags



# GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux		NL**		P**		UK	
Currency	Lira	LF		G		Esc		£	
	(000's)	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		30,222	24,965	657,556	571,788	47,188	31,343	3,909	2,497
Price Index		100.0%	100.0%	109.6%	114.5%	143.2%	115.2%	130.1%	100.6%
Major Options									
- air conditioning	NA	50,543	43,950	3,925	2,412	263	227	792	674
- automatic gearbox	1,574	41,381	35,983	3,105	1,908	204	176	NA	NA
- power steering	S	S	S	S	S	S	S	S	S
- ABS	2,247	37,531	32,636	3,100	1,905	180	155	S	S
- Driver Airbag ***	S	S	S	950	584	S	S	S	S
Right Hand Drive	1,220	24,202	21,046	1,995	1,226	110	95	S	S
Other Information									
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	yes	yes	yes	yes	yes	yes	yes
Nov 1, 1994: 1 ECU =		1,970.58 Lira	39,4164 LF	2,14801 G	195,982 Esc	0,780560 £			

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1994. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)
- \*\*\*: Except Germany, where indicated price is for 2 airbags

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
OMEGA GL 2.0 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		978,821	795,702	45,451	39,523	3,856	3,013	158,432	133,585	22,805	14,912
Price Index		116.2%	113.8%	111.0%	116.3%	113.1%	106.4%	113.0%	114.8%	134.9%	106.3%
Major Options		NA	NA	2,800	2,435	S	S	NA	NA	1,489	974
- air conditioning		63,330	52,556	3,015	2,622	210	164	9,500	8,010	1,520	994
- automatic gearbox		S	S	S	S	S	S	S	S	S	S
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S
- Driver Airbag											
Right Hand Drive		24,750	20,539	632	550	123	96	4,671	3,938	S	S
Other Information											
- warranty condition	no. of yrs yes/no	1	yes	1	yes	1	yes	1	yes	1	yes
- free roadside assistance	yes/no	yes	yes	dealer variable	dealer variable	yes	yes	yes	yes	dealer variable	dealer variable
- delivery costs included											
Nov 1, 1994: 1 ECU =		39,4164 FB	1,91619 DM	159,559 Peseta	6,56147 FF	0,790691 Ir. £					

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

# GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux	NL**	P**	UK
Currency	Lira	LF	G	Esc	£
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended Retail Price	42,116	34,960	795,702	60,015	39,247
Price Index	100.0%	100.0%	113.8%	110.9%	110.0%
Major Options	2,250	1,891	NA	4,500	2,766
- air conditioning	2,819	2,369	52,556	4,500	2,766
- automatic gearbox	S	S	S	S	S
- power steering	S	S	S	S	S
- ABS	S	S	S	S	S
- Driver Airbag	S	S	S	S	S
Right Hand Drive	1,138	956	23,620	2,020	1,242
Other Information	no. of yrs	1	1	1	1
- warranty condition	yes/no	yes	yes	yes	yes
- free roadside assistance	yes/no	yes	yes	yes	yes
- delivery costs included					
Nov 1, 1994: 1 ECU =	1,970.58 Lira	39,4164 LF	2,14801 G	195,982 Esc	0,780560 £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 November 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- \*: Dk and Gr not for publication
- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

# ***MERCEDES - BENZ***

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.94

Model	MS	B		D		E		F		IRL
C 180	C									
Description	Currency	FB		DM		1,000 Peset.		FF		Ir. L
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
5 seats, 4 doors, 1799 cc										
5-speed-transmission										
Recommended retail price		930.300	772.060	42.895	37.300	3.863	3.018	154.120	129.950	15.223
Price Index	%		110,5		109,9		106,8		111,8	108,7
Major options										
o air conditioning		84.000	69.710	3.755	3.265		s	13.000	10.961	2.050
o automatic gearbox		63.804	52.950	2.852	2.480	289	226	8.800	7.420	1.270
o power steering			s		s		s		s	s
o ABS			s		s		s		s	s
o airbag driver			s		s		s		s	s
Right-hand Drive	DM		1.215		1.215		1.215		1.215	s
Other Information										
o warranty condition	. no. of years	1	1	1	1	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	no	no	no	no	no	no	no	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.11.1994. Final prices are set by dealers.

Möhringen, 11.11.94  
VP/MVP, (sec72a)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.94

Model	MS	I	Lux	NL	P	UK
C 180	C					
Description	Currency	1.000 Lira	LF	G	1.000 ESC	L
Sedan						
5 seats, 4 doors, 1799 cc						
5-speed-transmission						
Recommended retail price						
Price Index	%					
Major options						
o air conditioning						
o automatic gearbox						
o power steering						
o ABS						
o airbag driver						
Right-hand Drive	DM					
Other Information						
o warranty condition	no. of years	1	1	1	1	1
o free roadside assistance	. yes/no	yes	yes	yes	yes	yes
o delivery costs included	. yes/no	yes	no	no	no	no

Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on 01.11.1994 Final prices are set by dealers.

Möhringen, 04.11.94  
VP/MVP, (sc72b)

# ACEA Standard Form

Manufacturer: Mercedes-Benz AG

Date 01.11.94

Model	MS	B		D		E		F		IRL
E 200	E									
Description	Currency	FB		DM		1,000 Peset.		FF		Ir. L.
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
5 seats, 4 doors, 1998 cc										
5-speed-transmission										
Recommended retail price		1.132.850	940.120	51.923	45.150	4.748	3.709	174.100	146.800	18.399
Price Index	%		111,7		110,3		108,9		104,8	109,0
Major options										
o air conditioning		84.000	69.710	3.755	3.265		s	14.000	11.804	3.275
o automatic gearbox		63.804	52.950	2.852	2.480	289	226	8.800	7.420	2.330
o power steering			s		s		s		s	s
o ABS			s		s		s		s	s
o airbag driver			s		s		s		s	s
Right-hand Drive	DM		1.410		1.410		1.410		1.410	s
Other Information										
o warranty condition	. no. of years	1		1		1		1		1
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes
o delivery costs included	. yes/no	no		no		no		yes		no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.11.1994. Final prices are set by dealers.

Möhringen, 11.11.94  
VP/MVP, (sec72c)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.94

Model	MS	I	Lux		NL		P		UK	
E 200	E									
Description	Currency	1.000 Lira	LF		G		1.000 Esc		L	
Sedan			Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1998 cc										
5-speed-transmission										
Recommended retail price		50.080	1.100.600	957.043	79.878	51.207	7.645	4.963	20.329	17.301
Price Index	%			113,7		111,6		118,6		103,8
Major options										
o air conditioning			79.300	68.957	6.570	4.038		s	1.900	1.617
o automatic gearbox		3.087	60.200	52.348	4.989	3.066	447	385	1.085	924
o power steering				s		s		s		s
o ABS				s		s		s		s
o airbag driver				s		s		s		s
Right-hand Drive	DM			1.410		1.410		1.410		s
Other Information	no. of years	1	1		1		1		1	
o warranty condition	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
o free roadside assistance	yes/no	yes	no	no	no	no	no	no	no	no
o delivery costs included										

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.11.1994. Final prices are set by dealers.

Möhringen, 04.11.94  
VP/MVP, (sc72d)



# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.94

Model	MS	B		D		E		F		IRL	
S 320	S										
Description	Currency	FB		DM		1.000 Peset.		FF		Ir. L	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 3199 cc											
Automatic-transmission											
Recommended retail price		2.307.700	1.915.100	103.673	90.150	10.125	7.910	396.140	334.010	65.515	37.980
Price Index	%		108,9		105,4		111,1		114,1		107,6
Major options											
o air conditioning			S		S		S		S		S
o automatic gearbox			S		S		S		S		S
o power steering			S		S		S		S		S
o ABS			S		S		S		S		S
o airbag driver			S		S		S		S		S
Right-hand Drive	DM		2.305		2.305		2.305		2.305		S
Other Information											
o warranty condition	. no. of years	1		1		1		1		1	
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes	
o delivery costs included	. yes/no	no		no		no		yes		no	

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany). Effective on 01.11.1994. Final prices are set by dealers.

Möhringen, 03.11.94  
VP/MVP, (sc72e)

# ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.94

Model	MS	I		Lux		NL		P		UK	
S 320	S	1.000 Lira		LF		G		1.000 Esc		L	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Sedan											
5 seats, 4 doors, 3199 cc											
Automatic-transmission											
Recommended retail price		117.750	87.950	2.187.900	1.902.522	174.115	109.156	*)	*)	42.352	36.044
Price Index	%		100,0		108,1		113,9		*)		103,5
Major options											
o air conditioning			S		S		S		S		S
o automatic gearbox			S		S		S		S		S
o power steering			S		S		S		S		S
o ABS			S		S		S		S		S
o airbag driver			S		S		S		S		S
Right-hand Drive	DM		2.305		2.305		2.305		2.305		S
Other Information											
o warranty condition	no. of years	1		1		1		1		1	
o free roadside assistance	. yes/no	yes		yes		yes		yes		yes	
o delivery costs included	. yes/no	yes		no		no		no		no	

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Germany).  
Effective on 01.11.1994. Final prices are set by dealers.

\*) sold jan. until august 1994: only 4 units  
retail price incl. tax: 17.720, excl. tax 11.360

Möhringen, 04.11.94  
VP/MVP, (sc72f)

# *Automobiles Peugeot*

ACEA STANDARD FORM

DATE: 15/12/94

106 XR	MS	B	D	E	F	IRL	I	L	NL	P	UK
Description	Currency	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 3p	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
Recommended retail price		412100	19921	1387	69700	9840	17285	393291	26520	1942859	7953
Price Index		120.3	119.6	100.0	122.2	143.1	100.9	114.8	142.0	114.1	117.2
Major Options											
Air Conditioning		57350	2265	122	7650		1900	54732	4065		na
Automatic gearbox		na	na	na	na		na	na	na		na
Power steering		20810	920	77	3000		na	19861	1725		na
ABS		43160	1500	164	6200		1700	41190	3590		na
Air BAG		na	na	na	na		na	na	na		640
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations		1	1	1	1	1	1	1	1	1	1
warranty conditions		yes	no	yes	yes	no	no	yes	no	yes	yes
free roadside assistance		yes	no	no	yes	no	no	no	no	yes	yes
delivery costs inclu											

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 November 1994. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(not available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

ACEA STANDARD FORM

DATE : 15/12/94

205	MS	B	D	E	F	IRL	I	L	NL	P	UK
Description	Currency	Forever 1124 cc 5dfrs	Forever 1124 cc 5dfrs	Mito 1124 cc 5dfrs	Sacre Numero 5dfrs	Junior 1124 cc 5dfrs	m. Ulas	Forever 1124 cc 5dfrs	Forever 1124 cc 5dfrs	Sacre Numero 5dfrs	Mardi Gras 1124 cc 5dfrs
		FB	DM	m. Pesetas	FF	Ir. £		FL	G	Esc	£
		Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax	Incl Tax
Recommended retail price		390396	19315	1408	56661	9061	na	372577	25160	1978399	7830
Price Index		112.3	114.2	100.0	116.1	129.9		107.1	132.7	114.5	113.7
Major Options											
Air Conditioning		na	na	na	8000			na	na		na
Automatic gearbox		na	na	na	na			na	na		na
Power steering		na	950	55	na			na	1945		na
ABS		na	na	na	na			na	na		na
Air BAG		na	na	na	na			na	na		na
Right hand Drive		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Other Informations		1	1	1	1	1		1	1	1	1
warranty conditions		yes	no	yes	yes	no		yes	yes	yes	yes
free roadside assistance		yes	no	no	yes	no		no	no	yes	yes
delivery costs inclu											

Prices are based on recommended retail prices adjusted for equipment differences. Effective on 1 November 1994. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

## ACEA STANDARD FORM

DATE: 15/12/94

306	MS	Currency	Description	B			D			E			F			IRL			I			L			NL			P			UK		
				XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs			XR 1360 cc 5dfrs		
				FB			DM			m. Pesetas			FF			Ir. £			m. Litras			FL			G			Esc			£		
				Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax		Incl Tax	Excl Tax	
Recommended retail price				512930	425668		22650	19696		1876	1466		89400	74536		11448	7441		21175	17794		489518	425668		30670	20939		2543629	1730548		9875	8404	
	Price Index			121.1	122.3		110.0	116.3		109.4	104.0		125.4	128.6		134.7	106.5		100.0	102.2		115.5	122.3		121.4	110.3		120.9	100.0		117.7	121.9	
Major Options																																	
	Air Conditioning			53360	44282		2300	2000		73	57		8800	7420					2089	1755		50924	44282		4565	2805				985	838		
	Automatic gearbox			36700	30456		2000	1739	na	na	na		7100	5987					1870	1571		35025	30456		2580	1596				860	732		
	Power steering			20650	17137		950	826		84	66		3550	2993					780	655		19707	17137		1640	1008				495 (2)	421		
	ABS			49680	41228		1800	1565		186	145		8500	7167					2012	1691		47412	41228		3285	2019				700	596		
Air BAG			18000	14938		300	261	na	na	na		3000	2530					700	588		17178	14938		1250	769				(2)				
Right hand Drive				(1)			(1)			(1)			(1)			(1)						(1)			(1)			(1)			(1)		
Other Informations				1			1			1			1			1						1			1			1			1		
	warranty conditions			yes			no			yes			yes			no						yes			no			yes			yes		
	free roadside assistance			yes			no			yes			yes			no						yes			no			yes			yes		
delivery costs included																																	

Prices are based on recommended retail prices, adjusted for equipment differences Effective on 1 November 1994. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S (standard), Option price, NA (non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The orders of right hand drive and left hand drive vehicles are honored in any country

(2) includes Air Bag

ACEA STANDARD FORM

DATE : 15/12/94

405	MS Currency	B		D		E		F		I		L		NL		P		UK	
		Furia 1580 cc		Exclusive 1580		Embassy 1761 cc		Sillage 1580 cc		GLX 1580 cc		Furia 1580 cc		GLX 1580 cc		Sillage 1580 cc		XR 1360 α GLX 1580	
Description		FB		DM		m. Pesetas		FF		m. Liras		FL		G		Esc		£	
		Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax	Incl Tax	Excl Tax
Recommended retail price		561170	465701	26903	23394	2150	1680	96600	81450	12279	7981	535556	465701	35700	24029	2894395	2032932	9214	7842
Price Index		120.6	117.6	118.9	121.5	114.2	104.8	124.7	123.6	131.6	100.5	115.0	117.6	140.8	111.4	125.2	103.3	100.0	100.0
Major Options																			
Air Conditioning		70490	58498	3090	2687	175	137	10000	8432			67273	58498	4890	3006			na	na
Automatic gearbox		51300	42572	2400	2087	103	80	9500	8010			48958	42572	3500	2152			na	na
Power steering		na	990	990	861	na	na	na	7167			na	51544	na	3298			na	na
ABS		62110	51544	na	522	193	151	8500	3373			59275	51544	5365	769			700	596
Air BAG		18230	15129	600		67	52	4000				17398	15129	1250					
Right hand Drive		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Other Informations		1		1		1		1		1		1		1		1		1	
warranty conditions		yes		no		yes		yes		no		yes		no		yes		yes	
free roadside assistance		yes		no		yes		yes		no		no				yes		yes	
delivery costs included																			

Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 November 1994. Final prices are set by dealers

Description : general variant description in relation to reference country including the number of doors

Major options : S(standard), Option price, NA(non available)

(1) There is no retail price because the right and drive is not an option. It is the characteristic of the vehicles in GREAT BRITAIN and IRELAND as the left hand drive is the characteristic in the other countries  
The commands of right hand drive and left hand drive are honored in any country

# ***Automobiles Citroën***



**ECARTS DE PRIX (cotés des principaux équipements)**

**AUTOMOBILES CITROEN**

**DATE: novembre 1994**

MODELE/VERSION	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		IRLANDE		ITALIE		LUXEMBOURG		PAYS-BAS		PORTUGAL		G-BRETAGNE	
	Monnaie		DM		Peset.		FF		Ir.£		Lira (1000)		FL		G		Esc		£	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
<b>AX FIRST 1.1 - 3 portes BV5</b>																				
Norm local de la version	AX 11 HIT BV4		AX FIRST BV5		AX 11 TE BV5		AX 11 X BV5		AX ECHO 5p		AX HALLEY		AX 11 HIT BV4		AX FIRST BV4		AX IMAGE BV5		AX ECHO BV5	
Prix catalogue	341000	282988	16990	14774	1242168	970444	38000	48904	9990	6532	17890	15034	325436	282988	21120	14993	1759000	1243379	7860	6689
Indices / prix catalogue	96	113	99	122	87	96	98	117	141	130	101	120	92	113	110	110	100	100	112	135
Prix ajusté		299188		15224		997856		48904		5772		14134		299188		15243		1223379		5612
Indices / HT ajusté		122		127		100		119		117		115		122		114		100		115
Options principales:																				
- climatisation	48190	39992	nd	nd	162288	126788	7700	6492	nd	nd	1808	1519	45991	39992	nd	nd	182000	156897	nd	nd
- boîte automatique	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
- direction assistée	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
- ABS	35720	29643	nd	nd	185603	145902	6400	5396	nd	nd	1428	1200	34089	29643	nd	nd	163000	140517	nd	nd
- sec gonflable	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)			(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)		
Autres informations:																				
- conditions de garantie	1		1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	non		oui	oui	oui	oui	oui	oui	non	non	oui	oui	non	oui	oui	oui	oui	oui	oui	oui
- frais de livraison inclus	oui		non	oui	oui	oui	oui	oui	non	non	oui	oui	oui	non	non	non	oui	oui	non	non

**Changes au 1er novembre 1994**

1 ECU = 39,4164 FB-FL / 1,9162 DM / 159,5590 Peset / 6,56147 FF / 0,790691 Ir.£ / 1970,58 Lires / 2,14801 NLG / 195,982 Esc. / 0,78056 £  
 rappel 02/05/94 / 1 ECU = 39,8012 FB-FL / 1,93364 DM / 157,593 Peset / 6,6197 FF / 0,79094 Ir.£ / 1854,58 Lires / 2,16997 NLG / 198,854 Esc. / 0,770949 £  
 rappel 02/11/93 / 1 ECU = 41,5101 FB-FL / 1,91237 DM / 153,227 Peset / 6,70348 FF / 0,810849 Ir.£ / 1865,35 Lires / 2,147560 NLG / 197,184 Esc. / 0,763679 £  
 rappel 4-05-93 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset / 6,59285 FF / 0,802490 Ir.£ / 1824,39 Lires / 2,19714 NLG / 180,698 Esc. / 0,784947 £  
 rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset / 6,89 FF / 0,768 Ir.£ / 1548 Lires / 2,309 NLG / 171,23 Esc. / 0,7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er novembre 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

**ECARTS DE PRIX (corrigés des principaux équipements)**

**AUTOMOBILES CITROEN**

**DATE: novembre 1994**

MODELE/VERSION	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		IRLANDE		ITALIE		LUXEMBOURG		PAYS-BAS		PORTUGAL		G-BRETAGNE	
	Monnaie		DM		Peset.		FF		Ir.£		Lira (1000)		FL		G		Esc		£	
ZX AURA TURBO D 5 p BVS	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
	ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes		ZX TD AURA 5 portes	
Nom local de la version	670600	556515	30020	26104	n.c.	n.c.	117900	99410	n.c.	n.c.	27700	23277	639992	556515	43865	27672	4848000	2512310	12585	10711
Prix catalogue																				
Indices / prix catalogue	121	120	111	115			128	128			100	100	116	120	145	109	176	109	115	116
Prix ajustés																				
Indices / HT ajustés																				
Options principales:																				
- climatisation	53590	44473	2400	2087	160681	125532	9400	7926	1200	757	2059	1730	51144	44473	3500	2151	192000	165517	995	847
- boîte automatique	36699	30456	2200	1913	186870	145992	7000	5902	nd	nd	nd	nd	35024	30456	3070	1867	nd	nd	750	638
- direction assistée	20980	17411	860	748	83863	65518	3560	3002	s	s	702	590	20023	17411	1420	873	nd	nd	385	328
- ABS	47350	39295	1815	1578	168920	131969	8450	7125	(2)	(2)	1809	1520	45189	39295	3210	1973	184000	162069	780	664
- sac gonflable	15230	12639	600	522	66950	52305	3000	2530	nd	nd	890	748	14535	12639	1270	781	72000	62069	nd	nd
Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)			(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)		
Autres informations:																				
- conditions de garantie	1		1		1		1		1		1		1		1		1		1	
- assistance gratuite	non		oui		oui		oui		non		oui		non		oui		oui		oui	
- frais de livraison inclus	oui		non		oui		oui		non		oui		oui		non		oui		non	

**Changes au 1er novembre 1994**

1 ECU = 39,4164 FB-FL / 1,9162 DM / 159,5590 Peset / 6,56147 FF / 0,790691 Ir.£ / 1970,58 Lires / 2,14801 NLG / 195,982 Esc / 0,78056 £  
 rappel 02/05/94 / 1 ECU = 39,8012 FB-FL / 1,93364 DM / 157,593 Peset / 6,6197 FF / 0,79094 Ir.£ / 1854,58 Lires / 2,16997 NLG / 198,854 Esc / 0,770949 £  
 rappel 02/11/93 / 1 ECU = 41,5101 FB-FL / 1,91237 DM / 153,227 Peset / 6,70348 FF / 0,810849 Ir.£ / 1865,35 Lires / 2,147560 NLG / 197,184 Esc / 0,763679 £  
 rappel 4-05-93 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset / 6,59265 FF / 0,802490 Ir.£ / 1824,39 Lires / 2,19714 NLG / 180,698 Esc / 0,784947 £  
 rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset / 6,89 FF / 0,768 Ir.£ / 1548 Lires / 2,309 NLG / 171,23 Esc / 0,7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er novembre 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), P (prix d'option, n.d. (non disponible))

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

(2) Disponible sur une version spécifique - Pas de prix d'option

**ECARTS DE PRIX (comparés des principaux équipements)**

**AUTOMOBILES CITROEN**

**DATE: novembre 1994**

MODELE/VERSION	Monnaie	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		IRLANDE		ITALIE		LUXEMBOURG		PAYS-BAS		PORTUGAL		G-BRETAGNE	
		TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
<b>XANTIA 1.6i SX</b>																					
Norm local de la version		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX		1.6i SX	
Prix catalogue		706700	586473	34770	30235	271166	2118098	120000	101180	15420	10083	29450	24748	674444	586473	43570	28792	4845000	2979508	13845	11783
Indices / prix catalogue		120	118	121	126	114	106	122	123	130	102	100	100	114	118	136	107	165	121	119	120
Prix ajustés			578628		29245		2047098		101180		9703		24498		578628		28342		2679508		10348
Indices / HT ajustés			118		123		103		124		99		100		118		106		110		107
Options principales:	- climatisation	58082	48604	2700	2348	162881	127251	11000	9275	nd	nd	2500	2101	55895	48604	4560	2804	2120000	1827586	975	830
	- boîte automatique	47000	39331	2400	2087	187131	146196	8300	6998	nd	nd	2240	1882	45231	39331	3700	2276	nd	nd	785	668
	- direction assistée	22418	18760	s	s	81440	63625	s	s	s	s	s	s	21574	18760	1580	972	s	s	s	s
	- ABS	49931	41783	s	s	163788	127959	9800	8263	(2)	(2)	2400	2017	48050	41783	4140	2546	2070000	1784483	850	723
- sac gonflable		nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
Direction à droite		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)			(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)		
Autres informations:	- conditions de garantie	1		1		1		1		1		1		1		1		1		1	
	- assistance gratuite	non		oui		oui		oui		non		oui		non		oui		oui		oui	
	- frais de livraison inclus	oui		non		oui		oui		non		oui		oui		non		oui		non	

**Changes au 1er novembre 1994**

1 ECU = 39.4164 FB-FL / 1.9162 DM / 159.5590 Peset / 6.56147FF / 0.790691 Ir.£ / 1970.58 Lires / 2.14801 NLG / 195.982 Esc. / 0.78056 £  
 rappel 02/05/94 / 1 ECU = 39.8012 FB-FL / 1.93364 DM / 157.593 Peset / 6.6197 FF / 0.79094 Ir.£ / 1854.58 Lires / 2.16997 NLG / 198.854 Esc. / 0.770949 £  
 rappel 02/11/93 / 1 ECU = 41.5101 FB-FL / 1.91237 DM / 153.227 Peset / 6.70348 FF / 0.810849 Ir.£ / 1865.35 Lires / 2.147580 NLG / 197.184 Esc. / 0.763679 £  
 rappel 4-05-93 / 1 ECU = 40.2173 FB-FL / 1.95575 DM / 142.654 Peset / 6.59265 FF / 0.802490 Ir.£ / 1824.39 Lires / 2.19714 NLG / 180.698 Esc. / 0.784947 £  
 rappel juillet 1992 / 1 ECU = 42.2 FB-FL / 2.04 DM / 129.37 Peset / 6.89 FF / 0.768 Ir.£ / 1548 Lires / 2.309 NLG / 171.23 Esc. / 0.7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajustés des principaux écarts d'équipements. Les prix sont ceux du 1er novembre 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), au Pays-Bas (taxation excessive), au Portugal (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

(2) - Disponible sur une version spécifique. Pas de prix d'option.

***RENAULT***

# ACEA STANDARD FORM

RENAULT TWINGO 1.2

DATE: NOV 1994

MODEL/VARIANT	MS	B**	D	Esp	F	IRL	It	Lux	NL**	P**	UK
Description	Curre	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		335 833	278 700	1 210 000	945 313	56 500	47 639	320 505	278 700	1 732 802	1 175 009
Price index		115.0	119.3	102.4	100.0	116.2	122.5	109.7	119.3	119.3	101.2
Major options											
air conditioning		41 287	34 550	153 500	119 922	7 200	6 071	39 733	34 550	188 400	162 414
Auto. Gearbox *		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Power Steering		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ABS		30 743	25 726	N/A	N/A	5 600	4 722	29 585	25 726	184 500	159 052
Air Bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Prices include Power Steering											
Right-hand Drive		36 567	30 600	144 690	113 039	5 950	5 017	35 190	30 600	206 153	177 718
Other information	n° of y	I	I	I	I	I	I	I	I	I	I
warranty conditions	yes/no	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
free roadside assistance	yes/no			No				Yes		No	
delivery costs included	yes/no	Yes	No			Yes					

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November, 1st 1994. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

# ACEA STANDARD FORM

RENAULT CLIO RL 1.2 3dr 1172cc 4G

DATE: NOVEMBER 1994

MODEL/VARIANT	MS	B**	D	Esp	F	IRL	It	Lux	NL**	P**	UK
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		412 672	342 466	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
Price index		116.9	119.8	103.5	127.3	118.7	100.0	111.6	119.8	100.0	108.2
Major options											
air conditioning		47 477	39 400	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
Auto. Gearbox		55 430	46 000	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
Power Steering		20 365	16 900	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
ABS		38 440	31 900	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
AIR BAG		36 150	30 000	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
Right-hand Drive		36 873	30 600	1 197 589	60 566	10 409	17 646	393 836	18 654	2 018 434	1 421 243
Other information	n° of years warranty conditions	1	1	1	1	1	1	1	1	1	1
	free roadside assistance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
	delivery costs included	Yes	No	No	Yes	No	Yes	Yes	No	No	No

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1994. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

# ACEA STANDARD FORM

RENAULT 19 RL 1.4 5d 1397cc 4G

DATE: NOVEMBER 1994

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK	
Description	Currency	BEC		DEM		ESP		FRF				ITL x 1000		BEC		NLG		PTE		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		547 118	454 040	24 872	21 628	2 232 313	1 743 994	91 513	77 161			22 801	19 161	522 146	454 040	34 250	23 137	2 874 036	2 154 106	10 238	8 713
Price Index		120.0	118.5	112.2	116.1	120.9	112.4	120.5	120.9			100.0	100.0	114.5	118.5	126.1	110.8	126.7	113.0	113.4	114.8
Major options																					
air conditioning		59949	49750	2440	2122	169000	132031	9 190	7 749			1300	1092	57213	49750	4745	2917	247500	213362	N/A	
Auto. Gearbox		55430	46000	1860	1617	226000	176563	5000	4 216			1410	1185	52900	46000	3160	1942	208200	179483	650	553
power steering		23257	19300	N/A or S	80000	80000	62500	3 700	3 120			S		22195	19300	1905	1171	N/A		375	319
ABS		38440	31900	1800	1565	169000	132031	6 500	5 481			1670	1403	36685	31900	2990	1838	184500	159052	650	553
AIR BAG		37897	31450	S		71500	55859	3000	2530			S		36168	31450	1240	762	78000	67241	250	213
Right-hand Drive		36 873	30 600	1 752	1 524	1 459	1 140	6000	5059			1 667	1 401	35 190	30 600	1 964	1 207	207 886	179 212	S	
Other information																					
warranty conditions	n° of years	1		1		1		1				1		1		1		1		1	
free roadside assistance	yes/no	Yes		Yes		Yes		Yes				Yes		Yes		Yes		Yes		Yes	
delivery costs included	yes/no	Yes		No		No		Yes				Yes		Yes		No		No		No	

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1st, 1994. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

# ACEA STANDARD FORM

RENAULT LAGUNA RN 1.8 1794cc 5G

DATE: NOVEMBER 1994

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		PTE		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		744 051	617 469	31 595	27 474	2 835 244	2 215 034	126 522	106 680	17 738	11 601	32 291	27 135	710 090	617 469	47 141	31 060			13 034	11 092
Price index		115.2	113.8	100.6	104.1	108.4	100.8	117.7	118.1	136.9	106.6	100.0	100.0	109.9	113.8	133.9	105.0			101.9	103.2
Major options																					
air conditioning		69529	57700	2650	2304	195500	152734	10 810	9 115	N/A	N/A	N/A or S		66355	57700	5525	3396			800	681
Auto. Gearbox		69408	57600	2400	2087	226000	176563	8 000	6 745	N/A	N/A	2410	2025	69408	57600	3300	2028			740	630
power steering		S		S		37080	28969	S		S		S		S		S				S	
ABS		42175	35000	S		177000	138281	8 500	7 167	1200	785	1980	1664	40250	35000	3700	2274			680	579
Air Bag		38560	32000	S		N/A		4000	3373	500	327	S		36800	32000	1375	845			250	213
Right-hand Drive		36 873	30 600	1 752	1 524	1 459	1 140	6000	5059	S		1 667	1 401	35 190	30 600	1 964	1 347			S	
Other information	n° of years warranty conditions	1		1		1		1		1		1		1		1				1	
free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes				Yes	
delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No				No	

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- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).



# ACEA STANDARD FORM

RENAULT SAFRANE RN 2.0 5dr 1995cc 5G

DATE: NOVEMBER 1994

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK
Description	Currenc	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		PTE		GBP
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended retail price		1 123 748	932 571	49 394	42 951	4 360 245	3 406 442	195 161	164 554	27 838	18 207	53 809	45 218	1 072 457	932 571	72 302	46 525	7 532 026	4 492 492	19 649
Price index		113.3	110.8	102.4	105.0	108.6	100.0	118.2	117.5	139.9	107.9	108.5	107.5	108.1	110.8	145.8	101.5	152.7	107.4	100.3
Major options																				
air conditioning		80313	66650	4150	3609		S	12 050	10 160	1550	1013	S		76648	66650	6470	3918	S		875
Auto. Gearbox		74951	62200	2940	2557	239000	186719	10 000	8 432	1550	1013	2500	2101	74951	62200	4805	2910	277000	238793	880
power steering		S		S		55000	42969	S		S		S		S		S		S		S
ABS		Pack ABS + AirBag		S		236000	184375	8 500	7 167	S		2080	1748	Pack ABS + AirBag		N/A or S		N/A or S		N/A or S
Air Bag		50429	41850	S		S		4 000	3 373	650	425	S		48128	41850	N/A or S		S		250
Right-hand Drive		36 873	30 600	1 752	1 524	1 459	1 140	6000	5059	S		1 667	1 401	35 190	30 600	1 964	1 207	207 886	179 212	S
Other Information																				
warranty conditions	n° of year	1		1		1		1		1		1		1		1		1		1
free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes
delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		No		No

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- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

# ACEA STANDARD FORM

RENAULT ESPACE RN 2.0 Sdr 1995cc 5G

DATE: NOVEMBER 1994

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK
Description	Currency	BEC		DEM		ESP		FRF				ITL x 1000		BEC		NLG		PTE		GBP
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended retail price		1 116 088	926 214	51 541	44 818	4 247 846	3 318 629	182 108	153 548			50 516	42 450	1 065 146	926 214	75 411	48 436	7 554 679	4 512 020	20 251
Price index		110.5	113.0	104.9	112.5	103.9	100.0	108.3	112.5			100.0	103.6	105.4	113.0	148.0	108.4	150.4	110.7	101.2
Major options																				
air conditioning		59467	49350	3230	2809	217500	169922	12 550	10 582			2500	2101	56753	49350	6385	4048	256500	221121	950
Auto. Gearbox		57720	47900	2800	2435	219500	171484	10 000	8 432			2500	2101	55085	47900	4805	2953	NA	NA	880
power steering		S		S		S		S				S		S		S		S		S
ABS		52598	43650	2200	1913	217500	169922	8 500	7 167			2600	2185	50198	43650	3700	2274	237500	204483	850
Air Bag		N/A		N/A		N/A		N/A				N/A		N/A		N/A		N/A		N/A
Right-hand Drive		36 873	30 600	1 752	1 524	1 459	1 140	6000	5059			1 667	1 401	35 190	30 600	1 964	1 207	207 886	179 212	S
Other information	n° of years	1		1		1		1				1		1		1		1		1
warranty conditions	yes/no	Yes		Yes		Yes		Yes				Yes		Yes		Yes		Yes		Yes
free roadside assistance	yes/no	Yes		No		No		Yes				Yes		Yes		No		No		No
delivery costs included																				

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- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

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# ***ROVER GROUP***

***LAND ROVER***

Manufacturer : Rover Cars																
Rover 100 (Metro) : 111 L (C) 3 Door																
Currency	Belgium			Germany			Spain			France			Eire			
	Incl tax	Excl tax	BFr	Incl tax	Excl tax	Dmks	Incl tax	Excl tax	Ptas	Incl tax	Excl tax	FFr	Incl tax	Excl tax	Ir £	Excl tax
Recommended Retail Price	368,483	305,795		18,507	16,093		1,320,907	1,031,959		54,883	46,276		8,707	5,660		
Pricing index (excluding taxation)	120.0	120.0		123.9	129.9		106.2	100.0		107.3	109.1		141.3	110.7		
Pricing index (including taxation)																
Major options :																
* air conditioning	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a
* automatic gearbox	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a
* power assisted steering	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a
* driver's side airbag	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a
* anti-lock brakes	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a
Right-hand drive supplement	15,204	12,617		705	613		65,376	51,075		2,491	2,100		NA	NA		NA
Other information :																
* warranty conditions	1			1			1			1			1			1
* free roadside assistance	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes		yes
* delivery charges included	yes	yes		no	no		yes	yes		yes	yes		no	no		no

\* Prices are based on recommended retail price adjusted for equipment differences, effective 1st November 1994. Final prices are set by dealers.

\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars		Italy						Luxembourg				Netherlands				Portugal				United Kingdom			
Rover 100 (Metro) : 111 L (C) 3 Door		Lira						LFr				DGldrs				Esc				£			
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		15,356,198	12,904,368	351,664	305,795	23,714	16,853	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	6,995	5,953	NA	NA	NA	NA
Pricing index (excluding taxation)		100.0	101.3	114.5	120.0	141.7	121.3	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	114.9	117.9	NA	NA	NA	NA
Major options :		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		750,637	630,787	14,510	12,617	972	688	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Other information :		1						1				1				n/a				1			
* warranty conditions		yes						yes				yes				n/a				yes			
* free roadside assistance		no						yes				no				n/a				no			
* delivery charges included																							

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\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars											
Rover 200 : 214 Si 5 Door											
Currency	Belgium		Germany		Spain		France		Eire		
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	
	BFR		Dmks		Ptas		FFr		Ir £		
Recommended Retail Price	NA	NA	27,850	24,217	2,079,728	1,624,787	91,928	77,511	12,495	8,122	
Pricing index (excluding taxation)											
Pricing index (including taxation)	NA	NA	125.0	129.3	112.1	104.2	120.5	120.9	135.8	105.1	
Major options :											
* air conditioning	n/a	n/a	n/a	n/a	195,000	152,343	n/a	n/a	1,073	n/a	697
* automatic gearbox	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
* power assisted steering	n/a	n/a	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag	n/a	n/a	Std	Std	86,000	51,563	n/a	n/a	300	195	
* anti-lock brakes	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	1,562	1,015	
Right-hand drive supplement	15,204	12,617	705	613	65,376	51,075	2,491	2,100	NA	NA	
Other information :											
* warranty conditions	no. of years	n/a	1	1	1	1	1	1	1	1	
* free roadside assistance	yes/no	n/a	yes	yes	yes	yes	yes	yes	yes	yes	
* delivery charges included	yes/no	n/a	no	no	yes	yes	yes	yes	no	no	

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars		Italy			Luxembourg			Netherlands			Portugal			United Kingdom		
Rover 200 : 214 Si 5 Door		Lira			LFr			DGldrs			Esc			£		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		22,919,509	19,260,091		NA	NA		35,397	23,994		2,934,804	1,989,527		11,530	9,813	
Pricing index (excluding taxation)		100.0	100.0		NA	NA		141.7	114.3		128.8	103.9		126.9	128.6	
Pricing index (including taxation)																
Major options :																
* air conditioning	no. of years	2,712,000	2,278,992		n/a	n/a		n/a	n/a		n/a	n/a		1,050	894	
* automatic gearbox	yes/no	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
* power assisted steering	yes/no	Std	Std		n/a	n/a		Std	Std		n/a	n/a		Std	Std	
* driver's side airbag	yes/no	815,000	684,874		n/a	n/a		n/a	n/a		n/a	n/a		250	213	
* anti-lock brakes	yes/no	n/a	n/a		n/a	n/a		750	461		n/a	n/a		965	821	
Right-hand drive supplement		750,637	630,787		14,510	12,617		972	688		92,541	62,734		NA	NA	
Other information :																
* warranty conditions	no. of years	1			n/a			1			1			1		
* free roadside assistance	yes/no	yes			n/a			yes			yes			yes		
* delivery charges included	yes/no	no			n/a			no			yes			no		

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars											
Rover 400 : 416 SLi 4 Door											
Currency	Belgium			Germany			Spain			France	
	Incl tax	Excl tax	BFr	Incl tax	Excl tax	Dmks	Incl tax	Excl tax	Ptas	Incl tax	FFr
Recommended Retail Price	706,510	586,315		NA	NA	NA	NA	NA	NA	NA	15,450
Pricing index (excluding taxation)	123.7	122.2		NA	NA	NA	NA	NA	NA	NA	104.3
Pricing index (including taxation)											
Major options :											
* air conditioning	55,700	46,224		n/a	n/a	n/a	n/a	n/a	n/a	n/a	1,073
* automatic gearbox	39,500	32,780		n/a	n/a	n/a	n/a	n/a	n/a	n/a	1,165
* power assisted steering	Std	Std		n/a	n/a	n/a	n/a	n/a	n/a	n/a	Std
* driver's side airbag	27,800	23,071		n/a	n/a	n/a	n/a	n/a	n/a	n/a	300
* anti-lock brakes	50,600	41,992		n/a	n/a	n/a	n/a	n/a	n/a	n/a	1,562
											1,015
Right-hand drive supplement	15,204	12,617		NA	NA	NA	NA	NA	NA	NA	NA
Other information :											
* warranty conditions	no. of years	1		n/a	n/a	n/a	n/a	n/a	n/a	n/a	1
* free roadside assistance	yes/no	yes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	yes
* delivery charges included	yes/no	yes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	no

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.



Manufacturer : Rover Cars		Italy		Luxembourg		Netherlands		Portugal		United Kingdom	
Rover 400 : 416 SLi 4 Door		Lira		LFr		DGldrs		Esc		£	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		28,542,719	23,985,478	674,262	586,315	44,294	29,490	NA	NA	13,510	11,498
Pricing index (excluding taxation)		100.0	100.0	118.1	122.2	142.4	112.8	NA	NA	119.4	121.0
Major options :											
* air conditioning		2,712,000	2,278,992	53,158	46,224	5,090	3,128	n/a	n/a	1,050	894
* automatic gearbox		1,839,000	1,545,378	37,697	32,780	2,950	1,813	n/a	n/a	895	762
* power assisted steering		Std	Std	Std	Std	Std	Std	n/a	n/a	Std	Std
* driver's side airbag		815,000	684,874	26,531	23,071	n/a	n/a	n/a	n/a	250	213
* anti-lock brakes		2,622,000	2,203,361	48,290	41,992	4,965	3,052	n/a	n/a	965	821
Right-hand drive supplement		750,637	630,787	14,510	12,617	972	688	NA	NA	NA	NA
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	n/a	n/a	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	n/a	n/a	yes	yes
* delivery charges included	yes/no	no	no	yes	yes	no	no	n/a	n/a	no	no

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\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars															
Rover 600 : 620 Si (SLi) 4 Door															
Currency	Belgium			Germany			Spain			France			Eire		
	Incl tax	Excl tax	BPr	Incl tax	Excl tax	Dmks	Incl tax	Excl tax	Ptas	Incl tax	Excl tax	FFr	Incl tax	Excl tax	Ir £
Recommended Retail Price	892,692	740,823		39,581	34,418		3,212,626	2,509,864		147,494	124,363		21,675		14,090
Pricing index (excluding taxation)		119.5			114.2		102.2	100.0		114.1	120.5		139.1		113.3
Pricing index (including taxation)	115.0			104.9											
Major options :															
* air conditioning	67,700	56,183		2,950	2,565		Std	Std		10,500	8,853		1,526		992
* automatic gearbox	57,200	47,469		2,450	2,130		n/a	n/a		9,500	8,010		1,182		768
* power assisted steering	Std	Std		Std	Std		Std	Std		Std	Std		Std		Std
* driver's side airbag	Std	Std		Std	Std		Std	Std		Std	Std		Std		Std
* anti-lock brakes	Std	Std		Std	Std		Std	Std		Std	Std		Std		Std
Right-hand drive supplement	15,204	12,617		705	613		65,376	51,075		2,491	2,100		253		253
Other information :															
* warranty conditions	no. of years	1		1			1			1			1		1
* free roadside assistance	yes/no	yes		yes			yes			yes			yes		yes
* delivery charges included	yes/no	yes		no			yes			yes			no		no

\* Prices are based on recommended retail price adjusted for equipment differences, effective 1st November 1994. Final prices are set by dealers.

\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars											
Rover 600 : 620 Si (SLi) 4 Door											
Currency	Italy		Luxembourg		Netherlands		Portugal		United Kingdom		£
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	
Recommended Retail Price	38,823,604	32,624,878	851,947	740,823	57,909	37,790	6,201,308	3,378,435	17,795	15,145	
Pricing index (excluding taxation)		105.3				111.8		109.6		123.3	
Pricing index (including taxation)	100.0		109.7		136.8		160.6		115.6		
Major options :											
* air conditioning	2,889,000	2,427,731	64,610	56,183	n/a	n/a	Std	Std	1,195	940	
* automatic gearbox	2,049,000	1,721,849	54,589	47,469	3,500	2,151	n/a	n/a	895	762	
* power assisted steering	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* driver's side airbag	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
* anti-lock brakes	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	
Right-hand drive supplement	750,637	630,787	14,510	12,617	972	688	115,152	62,734	NA	NA	
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	
* delivery charges included	yes/no	no	yes	yes	no	no	yes	yes	no	no	

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\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars		Belgium		Germany		Spain		France		Eire	
Rover 800 : 820 Si 4 Door		BFR		Dmks		Ptas		FFr		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,014,395	841,821	46,421	40,366	NA	NA	NA	NA	24,935	16,209
Pricing index (excluding taxation)		114.9	112.0	108.2	110.5	NA	NA	NA	NA	140.7	107.5
Pricing index (including taxation)											
Major options :											
* air conditioning (ATC)		n/a	n/a	3,650	3,174	n/a	n/a	n/a	n/a	n/a	n/a
* automatic gearbox		63,000	52,282	2,550	2,217	n/a	n/a	n/a	n/a	1,485	965
* power assisted steering		Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std
* driver's side airbag		Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std
* anti-lock brakes		Std	Std	Std	Std	n/a	n/a	n/a	n/a	Std	Std
Right-hand drive supplement		15,204	12,617	705	613	NA	NA	NA	NA	NA	NA
Other information :											
* warranty conditions	no. of years	1		3		n/a		n/a		1	
* free roadside assistance	yes/no	yes		yes		n/a		n/a		yes	
* delivery charges included	yes/no	yes		no		n/a		n/a		no	

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Rover Cars											
Rover 800 : 820 Si 4 Door											
Currency	Italy		Lux'g		Netherlands		Portugal		United Kingdom		£
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	
Recommended Retail Price	NA	NA	968,095	841,821	66,090	42,762	NA	NA	17,495	14,889	
Pricing index (excluding taxation)	NA	NA	109.6	112.0	137.4	104.4	NA	NA	100.0	100.0	
Pricing index (including taxation)											
Major options :											
* air conditioning (ATC)	n/a	n/a	n/a	n/a	7,765	4,773	n/a	n/a	n/a	n/a	n/a
* automatic gearbox	n/a	n/a	60,124	52,282	n/a	n/a	n/a	n/a	895	706	
* power assisted steering	n/a	n/a	Std	Std	Std	Std	n/a	n/a	Std	Std	
* driver's side airbag	n/a	n/a	Std	Std	Std	Std	n/a	n/a	Std	Std	
* anti-lock brakes	n/a	n/a	Std	Std	Std	Std	n/a	n/a	Std	Std	
Right-hand drive supplement	NA	NA	14,510	12,617	972	688	NA	NA	NA	NA	
Other information :											
* warranty conditions		n/a	1	1	1	1	n/a	n/a	1	1	
* free roadside assistance		n/a	yes	yes	yes	yes	n/a	n/a	yes	yes	
* delivery charges included		n/a	yes	yes	no	no	n/a	n/a	no	no	

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. Where different, UK description is shown in brackets.

Manufacturer : Land Rover		Belgium		Germany		Spain		France		Eire	
Discovery : 5 Door TDi		Bfr		Dmks		Ptas		FFr		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		1,223,689	1,015,509	54,105	47,048	4,060,194	3,470,251	198,100	167,032	28,190	18,325
Pricing index (excluding taxation)		128.2	126.6	116.6	120.7	105.1	106.9	124.7	125.1	147.2	113.9
Pricing index (including taxation)											
Major options :											
* air conditioning		71,100	59,004	2,950	2,565	Std	Std	11,500	9,696	2,085	1,723
* automatic gearbox		65,000	53,942	2,950	2,565	235,000	183,594	10,500	8,853	1,785	1,475
* power assisted steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
* driver's side airbag		29,500	24,481	1,455	1,265	112,000	87,500	5,500	4,637	825	682
* anti-lock brakes		77,150	64,025	2,950	2,565	213,000	166,406	12,750	10,750	1,519	1,255
Right-hand drive supplement		15,204	12,617	705	613	59,758	51,075	2,491	2,100	NA	NA
Other information :											
* warranty conditions	no. of years	1	1	1	1	1	1	1	1	1	1
* free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
* delivery charges included	yes/no	yes	yes	no	no	yes	yes	yes	yes	no	no

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\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. UK description is shown in brackets.

Manufacturer : Land Rover														
Discovery : 5 Door TDi		Italy			Luxembourg			Netherlands			Portugal		United Kingdom	
Currency		Lira		LFr		DGldrs		Esc		£				
	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax		
Recommended Retail Price	47,717,156	40,098,451	1,167,836	1,015,509	86,933	54,288	NA	NA	21,875	18,617				
Pricing index (excluding taxation)	100.0	100.0	122.4	126.6	167.1	124.2	NA	NA	115.7	117.1				
Pricing index (including taxation)														
Major options :														
* air conditioning	3,063,000	2,573,950	37,855	32,917	5,500	3,380	n/a	n/a	1,375	1,170				
* automatic gearbox	2,750,000	2,310,924	62,033	53,942	4,600	2,827	n/a	n/a	1,173	998				
* power assisted steering	Std	Std	Std	Std	Std	Std	n/a	n/a	Std	Std				
* driver's side airbag	1,500,000	1,260,504	28,154	24,481	2,350	1,444	n/a	n/a	570	485				
* anti-lock brakes	2,750,000	2,310,924	73,628	64,024	3,995	2,455	n/a	n/a	1,050	894				
Right-hand drive supplement	750,637	630,787	14,510	12,617	1,101	688	NA	NA	NA	NA				
Other information :														
* warranty conditions	no. of years	1	1		1	n/a			1					
* free roadside assistance	yes/no	yes	yes		yes	n/a			yes					
* delivery charges included	yes/no	no	yes		no	n/a			no					

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Manufacturer : Land Rover															
Range Rover : V8i SE 4 Door															
Currency	Belgium			Germany			Spain			France			Eire		
	Incl tax	Excl tax	BFR	Incl tax	Excl tax	Dmks	Incl tax	Excl tax	Ptas	Incl tax	Excl tax	FFr	Incl tax	Excl tax	Ir £
Recommended Retail Price	1,873,147	1,554,479		92,593	80,516		7,674,476	5,995,685		310,498	261,803		50,870		30,728
Pricing index (excluding taxation)															
Pricing index (including taxation)	102.8	110.5		104.6	117.8		104.1	105.3		102.4	111.9		139.1		108.9
Major options :															
* air conditioning	Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	Std
* automatic gearbox	91,750	76,141		4,750	4,130		315,000	246,094		15,000	12,648		1,990		1,202
* power assisted steering	Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	Std
* driver's side airbag	Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	Std
* anti-lock brakes	Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	Std
Right-hand drive supplement	15,204	12,617		705	613		65,376	51,075		2,491	2,100		NA		NA
Other information :															
* warranty conditions	no. of years	1		1			1			1			1		
* free roadside assistance	yes/no	yes		yes			yes			yes			yes		
* delivery charges included	yes/no	no		no			no			no			no		

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\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

\* Major options : Std = Standard, n/a = not available, price = price of option.

\* Description shows European detail. UK description is shown in brackets.



Manufacturer : Land Rover													
Range Rover : V8i SE 4 Door													
Currency	Italy			Luxembourg			Netherlands			Portugal		United Kingdom	
	Incl tax	Excl tax	Lira	Incl tax	Excl tax	LFr	Incl tax	Excl tax	DGldrs	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price	83,658,275	70,301,071		1,740,697	1,513,650		144,575	91,228		NA	NA	36,100	30,723
Pricing index (excluding taxation)	91.8	100.0		95.5	107.6		145.6	119.0		NA	NA	100.0	110.3
Pricing index (including taxation)													
Major options :													
* air conditioning	Std	Std		Std	Std		Std	Std		n/a	n/a	Std	Std
* automatic gearbox	3,500,000	2,941,176		86,039	76,141		5,500	3,380		n/a	n/a	1,400	1,191
* power assisted steering	Std	Std		Std	Std		Std	Std		n/a	n/a	Std	Std
* driver's side airbag	n/a	n/a		Std	Std		Std	Std		n/a	n/a	Std	Std
* anti-lock brakes	n/a	n/a		Std	Std		Std	Std		n/a	n/a	Std	Std
Right-hand drive supplement	99,553,347	83,658,275		14,510	12,617		1,090	688		NA	NA	NA	NA
Other information :													
* warranty conditions	no. of years	1		1			1			n/a		1	
* free roadside assistance	yes/no	yes		yes			yes			n/a		yes	
* delivery charges included	yes/no	no		no			no			n/a		no	

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***V O L V O***

VOLVO

440 1.8 L

currency

440 1.8 L	BELGIUM			GERMANY			SPAIN			FRANCE			IRELAND			ITALY			LUXEMBURG			NETHERLANDS			PORTUGAL *			U.K.		
	FB			DM			Peset.			FF			Ir. £			Lira			LF			G			Esc			£		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX			
RECOMM.	677600	562324		31860	27704		2571500	2008984		109900	92664		14720	9569		29350000	24663866		653000	562826		43015	28524		4205000	2760039		11685		9945
RETAIL PRICE	115	118		112	119		108	104		112	117		125	100		100	103		111	118		134	110		144	116		101		105
INDEX																														
OPTIONS																														
AIR CONDIT.	50000	41494		3060	2661		S120000	93750		9500	8010		1420	923		S19500000	1639000		48000	41494		2950	1813		S200000	172413		995		847
AUTO. GEARB.	54000	44813		2900	2522		NA			8500	7167		NA			NA			52000	45217		3000	1844		NA			795		677
P. STEERING	S			S			S			S			S			S			S			S			S		S			
ABS	40400	33527		S			S			S			770	501		1700000	1429000		39000	33527		2500	1537		NA		495		421	
AIRBAG	25000	20747		S			89000	69531		S			S			S			24000	20747		1500	922		NA		S			
R.H.D.	25000	20747		1200	1043		90000	70312		4100	3457		S			1100000	924370		24058	20920		1525	937		150000	129310		S		
WARRANTY																														
CONDITIONS	1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year		1 Year			
FREE ROAD																														
ASSISTANCE	Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes		Yes			
DEL. COSTS																														
INCLUDED	Yes			No			No			Yes			No			Yes			Yes			No			No		No			
CURR. 1 ECU=	39,4164			1,91619			159,559			6,56147			0,79069			1970,58			39,4164			2,14801			195,982		0,78056			

1-Nov-94

\* 1.6L

- Date / 1 ECU= ...FB/...DM/...FF/...

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

## VOLVO

850 2.0 10V

currency

850 2.0 10V	BELGIUM			GERMANY			SPAIN**			FRANCE			IRELAND			ITALY *			LUXEMBURG			NETHERLANDS			PORTUGAL *			U.K.		
	FB			DM			Peset.			FF			Ir. £			Lira			LF			G			Esc			£		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX			
RECOMM.	984600	817095		46410	40357	3955000	3089844	159450	134444	23640	15367	41450000	34831933	945000	816739	65600	42406	7070000	4169740	17260	14689									
RETAIL PRICE	119	117		115	119	118	110	116	116	142	110	100	100	114	117	145	112	172	120	105	106									
INDEX																														
OPTIONS																														
AIR CONDIT.	50000	41494		4600#	4000	S120000	93750	9500	8010	1450	943	S25000000	2101000	48000	41494	2950	1813	S200000	172413	995	847									
AUTO. GEARB.	NA			NA		165000	128906	10000	8432	NA		NA		NA		NA		350000	301724	NA										
P. STEERING	S			S		S		S		S		S		S		S		S		S										
ABS	S			S		S		S		S		S		S		S		S		S										
AIRBAG	S			S		S		S		S		S		S		S		S		S										
R.R.H.D.	25000	20920		1200	1043	90000	70312	4100	3457	S		1100000	924370	24058	20920	1525	937	150000	129310	S										
WARRANTY																														
CONDITIONS	1 Year			1 Year		1 Year		1 Year		1 Year		1 Year		1 Year		1 Year		1 Year		1 Year										
FREE ROAD																														
ASSISTANCE	Yes			Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes										
DEL. COSTS																														
INCLUDED	Yes			No		No		Yes		No		Yes		Yes		No		No		No										
CURR. 1ECU=	39,4164			1,91619		159,559		6,56147		0,79069		1970,58		39,4164		2,14801		195,982		0,78056										

1-Nov-94

\* = GLE 2.0

\*\* = 2.5 10V

# = automatic climate control

- Date / 1 ECU= ...FB/...DM/...FF/...

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

- ! Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

VOLVO

960 2.5 L

currency

960 2.5 L	BELGIUM			GERMANY			SPAIN			FRANCE			IRELAND			ITALY			LUXEMBURG			NETHERLANDS			PORTUGAL			U.K.		
	FB			DM			Peset.			FF			Ir. £			Lira			LF			G			Esc			£		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
RECOMM.																														
RETAIL PRICE	1050000	871369		51250	44565	4386000	3426563		181100	152698		26025	16918	49800000	41848739		1008000	871522		71900	46278	8570000	3922771		19055	16217				
INDEX	109	110		110	116	113	107		113	116		135	107	104	106		105	110		137	108	179	100		100	104				
OPTIONS																														
AIR CONDIT.#	70000	58091		4600	4000	5120000	93750		9500@	7926		2645	1719	33500000	2941000		67000	58261		3950	2428	3320000	275862		1845	1570				
AUTO. GEARB	70000	58091		3250	2826	165000	128906		10000	8432		NA		2600000	2185000		67000	58261		5150	3165	350000	301724		905	770				
P. STEERING	S			S		S			S			S		S			S			S		S		S		S				
ABS	S			S		S			S			S		S			S			S		S		S		S				
AIRBAG	S			S		S			S			S		S			S			S		S		S		S				
R.H.D.	25000	20920		1200	1043	90000	70312		4100	3457		S		1100000	924370		24058	20920		1525	937	150000	129310		S					
WARRANTY																														
CONDITIONS	1 Year			1 Year		1 Year			1 Year			1 Year		1 Year			1 Year			1 Year		1 Year			1 Year					
FREE ROAD																														
ASSISTANCE	Yes			Yes		Yes			Yes			Yes		Yes			Yes			Yes		Yes			Yes					
DEL. COSTS																														
INCLUDED	Yes			No		No			Yes			No		Yes			Yes			No		No			No					
CURR. 1 ECU=	39,4164			1,91619		159,559			6,56147			0,79069			1970,58		39,4164			2,14801		195,982			0,78056					

1-Nov-94

# = automatic climate control @ = manual airconditioning

- Date / 1 ECU = ...FB/...DM/...FF/...

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- Description : general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

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***VOLKSWAGEN AG***

# Volkswagen

Model / Variant (6N1 0L4)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo 55 PS 5G 2D												
Recommended retail price	18.840,-	16.384,-	348.776,-	289.484,-	1.397.000,-	1.091.406,-	57.900,-	48.820,-	24.700,-	17.337,-	1.994.597,-	1.344.098,-
Major options												
- air conditioning	1.970,-	1.713,-	NA	NA	191.000,-	149.219,-	NA	NA	3.195,-	1.964,-	NA	NA
- autom. gear box	1.790,-	1.557,-	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	920,-	800,-	S	S	100.000,-	78.125,-	3.450,-	2.910,-	1.395,-	857,-	99.000,-	85.000,-
- ABS	1.470,-	1.278,-	20.485,-	17.000,-	120.000,-	93.750,-	4.520,-	3.810,-	1.895,-	1.165,-	130.000,-	112.000,-
- Airbag	400,-	348,-	26.750,-	22.200,-	107.000,-	83.594,-	NA	NA	1.995,-	1.216,-	130.000,-	112.000,-
Right-hand-drive	1.040,-	907,-	26.510,-	22.000,-	NA	NA	4.800,-	4.050,-	2.200,-	1.352,-	NA	NA
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

## Volkswagen

Model / Variant (6N1 0L4)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo 55 PS 5G 2D								
Recommended retail price	333.550,-	290.040,-	7.030,-	5.980,-	9.677,-	6.100,-	16.201.230,-	13.690.350,-
Major options								
- air conditioning	39.000,-	33.900,-	NA	NA	NA	NA	1.987.300,-	1.670.000,-
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	S	S	400,-	340,-	533,-	335,-	990.000,-	832.000,-
- ABS	25.000,-	21.730,-	540,-	460,-	699,-	440,-	1.178.100,-	990.000,-
- Airbag	25.000,-	21.730,-	540,-	460,-	699,-	440,-	1.178.000,-	990.000,-
Right-hand-drive	30.000,-	26.807,-	S	S	S	S	1.108.000,-	931.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

VXM-2-zel/14.11.94

6N10L4-2.XLS



# Volkswagen

Model / Variant (1H1 2B2)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Golf CL 2D 60 PS 5G												
Recommended retail price	21.805,-	18.961,-	470.980,-	390.850,-	1.798.300,-	1.365.859,-	75.760,-	63.880,-	29.383,-	20.215,-	2.634.998,-	1.736.702,-
Major options												
- air conditioning	2.330,-	2.026,-	76.640,-	63.600,-	NA	NA	NA	NA	6.339,-	3.896,-	NA	NA
- autom. gear box	2.125,-	1.848,-	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	945,-	822,-	21.450,-	17.800,-	88.000,-	68.750,-	3.850,-	3.250,-	1.100,-	615,-	99.000,-	85.000,-
- ABS	1.910,-	1.661,-	34.825,-	28.900,-	191.000,-	149.210,-	8.400,-	7.083,-	3.843,-	2.362,-	252.000,-	217.000,-
- Airbag	400,-	348,-	29.040,-	24.100,-	126.000,-	98.438,-	5.310,-	4.480,-	1.995,-	1.226,-	157.000,-	135.000,-
Right-hand-drive	1.040,-	907,-	26.510,-	22.000,-	NA	NA	4.800,-	4.050,-	2.222,-	1.366,-	NA	NA
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

# Volkswagen

Model / Variant (1H1 2B2)	LUX		UK		IRL		I	
	£		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Golf CL 2D 60 PS 5G								
Recommended retail price	440.000,-	382.600,-	9.049,-	7.701,-	11.856,-	7.706,-	20.150.000,-	16.971.000,-
Major options								
- air conditioning	68.300,-	59.391,-	1.332,-	1.134,-	2.102,-	1.366,-	NA	NA
- autom. gear box	40.000,-	34.783,-	NA	NA	1.070,-	696,-	NA	NA
- power steering	19.000,-	16.520,-	469,-	392,-	S	S	960.330,-	807.000,-
- ABS	41.800,-	36.350,-	837,-	713,-	1.275,-	829,-	1.999.200,-	1.680.000,-
- Airbag	25.000,-	21.740,-	1.001,- *	852,- *	795,-	516,-	1.344.700,-	1.130.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.108.000,-	931.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

\* package airbag and powersteering

VXM-2-zg ml 15.11.94

1H12B2-2.XLS

# Volkswagen

Model / Variant (1H2 2H4)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL 90 PS 5G 4D												
Recommended retail price	26.415,-	22.970,-	553.850,-	459.650,-	2.156.500,-	1.684.766,-	94.870,-	79.992,-	36.149,-	24.373,-	1)	1)
Major options												
- air conditioning	2.330,-	2.026,-	76.640,-	63.600,-	203.000,-	158.594,-	10.490,-	8.845,-	6.339,-	3.896,-	°	°
- autom. gear box	2.200,-	1.913,-	44.900,-	37.260,-	150.000,-	117.188,-	6.800,-	5.730,-	3.150,-	1.936,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	1.910,-	1.661,-	34.825,-	28.900,-	191.000,-	149.219,-	8.400,-	7.083,-	3.843,-	2.362,-	°	°
- Airbag	400,-	348,-	29.040,-	24.100,-	126.000,-	98.438,-	5.310,-	4.480,-	1.995,-	1.226,-	°	°
Right-hand-drive	1.040,-	907,-	26.510,-	22.000,-	NA	NA	4.800,-	4.050,-	2.222,-	1.366,-	°	°
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) due to prohibitive taxation no offer in PORTUGAL

# Volkswagen

Model / Variant (1H2 2H4)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL 90 PS 5G 4D								
Recommended retail price	547.300,-	475.910,-	11.173,-	9.509,-	14.582,-	9.479,-	26.154.000,-	22.015.000,-
Major options								
- air conditioning	68.300,-	59.390,-	1.332,-	1.134,-	2.102,-	1.365,-	3.420.060,-	2.874.000,-
- autom. gear box	40.000,-	34.780,-	800,-	681,-	1.070,-	969,-	1.761.200,-	1.480.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.800,-	36.350,-	837,-	713,-	1.275,-	829,-	1.999.200,-	1.680.000,-
- Airbag	25.000,-	21.740,-	540,-	460,-	795,-	516,-	1.344.700,-	1.130.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.108.000,-	931.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

VXM-2-ze/ml 14.11.94

1H22H4-2.XLS

# Volkswagen

Model / Variant (3A2 255)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Passat CL 90 PS 5G												
Recommended retail price	31.920,-	27.754,-	662.200,-	549.540,-	2.557.300,-	1.997.891,-	99.900,-	84.230,-	40.609,-	27.115,-	4.208.989,-	2.382.603,-
Major options												
- air conditioning	2.330,-	2.026,-	76.640,-	63.600,-	203.000,-	158.594,-	12.220,-	10.300,-	5.600,-	3.442,-	370.000,-	318.000,-
- autom. gear box	2.320,-	2.017,-	54.100,-	44.900,-	230.000,-	179.688,-	8.500,-	7.170,-	3.750,-	2.305,-	NA	NA
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	1.570,-	1.365,-	34.825,-	28.900,-	195.000,-	152.344,-	8.400,-	7.083,-	3.843,-	2.362,-	252.000,-	217.000,-
- Airbag	1.210,-	1.052,-	S	S	S	S	5.310,-	4.480,-	1.995,-	1.226,-	S	S
Right-hand-drive	1.040,-	907,-	26.300,-	22.000,-	NA	NA	4.800,-	4.050,-	2.222,-	1.366,-	NA	NA
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

# Volkswagen

Model / Variant (3A2 255)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Passat CL 90 PS 5G								
Recommended retail price	589.000,-	512.200,-	12.180,-	10.365,-	16.758,-	10.894,-	28.230.000,-	23.760.000,-
Major options								
- air conditioning	68.300,-	59.390,-	1.332,-	1.134,-	2.102,-	1.365,-	2.682.260,-	2.254.000,-
- autom. gear box	51.000,-	44.350,-	N.A.	N.A.	1.070,-	969,-	2.612.050,-	2.195.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.800,-	36.350,-	799,-	680,-	1.254,-	829,-	2.074.170,-	1.743.000,-
- Airbag	25.050,-	21.740,-	S	S	S	S	1.344.700,-	931.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.108.000,-	931.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1994. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

VXM-2-ze/ml 15.11.94

312255-2.XLS

**A U D I**

# Audi AG

Model/Variant 8C2084	B		D		E		F		I		L		NL		P		UK	
	BEF		DM		ESP		FRF		ITL		LUF		NLG		PTE		GBP	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi 80 2.0E, 115 hp 5G, 4D																		
<b>Recommended retail price</b>	820.534	680.941	37.139	32.295	3.030.190	2.367.336	136.084	113.092	20.017	12.998	33.846.322	28.517.809	768.926	668.631	56.336	36.781	15.194	12.931
Major options																		
- airbag	S	S	S	S	S	S	S	S	1.096	906	S	S	S	S	S	S	665	506
- air conditioning	95.677	79.402	3.800	3.304	S	S	12.500	10.540	2.025	1.674	4.984.910	4.189.000	78.650	68.394	7.264	6.182	1.227	1.044
- autom. gear box	48.900	40.582	2.750	2.391	NA	NA	8.600	7.251	1.400	1.157	NA	NA	50.500	43.915	3.525	3.000	1.008	858
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	8.250	6.956	S	S	S	S	3.915	3.332			S	S
Right-hand-drive	24.871	20.640	1.150	1.000	106.240	83.000	4.058	3.422	S	S	1.190.000	1.000.000	23.736	20.640	1.325	1.128	S	S
Other information																		
- warranty condition	1		1				1		1								1	
- number of years																		
- free roadside assist.	yes		yes		yes		yes		yes		yes		yes		yes		yes	
- yes/no																		
- delivery cost incl.							yes		yes		yes		no		no		no	
- yes/no	no		no		no		yes		no		yes		no		no		no	

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 1st. 1994. Final prices are set by dealers.

- Major options: S (standard), Option price, NA (not available)

1) due to prohibitive taxation no offer in Portugal



# Audi AG

Model/Variant 4A2084	B		D		E		F		IRL		I		L		NL		P		UK	
	BEF		DM		ESP		FRF		IEP		ITL		LUF		NLG		PTE		GBP	
Description	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax	Incl. tax	excl. tax
Audi A6 2.0E, 115 hp 5G, 4 D																				
<b>Recommended retail price</b>	<b>955,064</b>	<b>792,584</b>	<b>45,325</b>	<b>39,413</b>	<b>3,777,823</b>	<b>2,951,424</b>	<b>155,806</b>	<b>129,721</b>	<b>23,069</b>	<b>15,078</b>	<b>42,631,935</b>	<b>35,900,676</b>	<b>903,396</b>	<b>785,562</b>	<b>61,764</b>	<b>40,117</b>	<b>1)</b>	<b>1)</b>	<b>17,043</b>	<b>14,505</b>
Major options																				
- airbag	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S			S	S
- air conditioning	101,341	84,103	4,200	3,652	S	S	11,160	9,408	2,050	1,694	S	S	87,500	76,090	8,088	6,884		1,751	1,490	
- autom. gear box	70,100	58,175	3,200	2,783	NA	NA	9,000	7,589	1,400	1,157	NA	NA	67,500	56,698	5,300	4,511		1,095	932	
- power steering	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S		S	S	
- ABS	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S		S	S	
Right-hand-drive	24,871	20,640	1,150	1,000	106,240	83,000	4,058	3,422	S	S	1,190,000	1,000,000	23,736	20,640	1,325	1,128		S	S	
Other information																				
- warranty condition	1		1		1		1		1		1		1		1				1	
- number of years																				
- free roadside assist.	yes		yes		yes		yes		yes		yes		yes		yes				yes	
- delivery cost Incl.	no		no		no		yes		no		yes		no		no				no	
- yes/no																				

Prices are based on recommended retail prices, adjusted for equipment differences, effective on Nov. 1st, 1994. Final prices are set by dealers.

- Major options: S (standard), Option price. NA (not available)

1) due to prohibitive taxation no offer in Portugal

2) adjusted prices (basis 2.3E), as reference model 2.0E is not offered

***S E A T***

## SEAT

## COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL*	B	D	E	F	IRL	I	L	NL	P	UK
MARBELLA 903 FUN c.e. 3 DOORS 5 SPEED 903 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	190,592	9,168	600,498	31,366		8,133,066	182,301	10,293	875,285	3,678
incl. tax										
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	229,663	10,545	792,800	37,200		9,472,946	208,646	13,353	1,239,341	4,322
incl. tax										
PRICE IN ECU CURRENCY	4,835	4,785	3,763	4,780		4,127	4,625	4,792	4,466	4,712
incl. tax										
PRICE	5,827	5,503	4,969	5,670		4,807	5,319	6,217	6,324	5,537
incl. tax										
INDEX	128,48%	127,13%	100,00%	127,02%		109,67%	122,89%	127,33%	118,67%	125,21%
incl. tax										
AUTOMATIC GEARBOX	121,21%	114,48%	103,36%	117,94%		100,00%	110,64%	129,32%	131,55%	115,18%
POWER STEERING	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.	N.A.	N.A.
AIR BAG	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.	N.A.	N.A.
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.	N.A.	N.A.
ABS	N.A.	N.A.	N.A.	N.A.		N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT-HAND DRIVE (*) IN COUNTRY C.	235,617	10,821	819,205	38,176		9,760,641	215,328	13,702	1,274,124	4,322
RIGHT-HAND DRIVE (*) IN ECU C.	5,978	5,847	5,134	5,818		4,953	5,463	6,379	6,501	5,537
WARRANTY CONDITIONS (YEARS)	1	1	1	1		1	1	1	1	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES		NO	NO	NO	YES	YES
E.C.U. RATE CHANGE NOV 94	39,4164	1,91619	159,559	6,56147	0,790691	1,970,58	39,4164	2,14801	195,982	0,780560

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 NOVEMBER 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

## COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
IBIZA 1.4 GLX TWC 3 DOORS 5 SPEED 1.391 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	360.738	17.655	1.289.514	58.083	6.273	15.290.823	356.399	19.905	1.408.829	6.724
incl. tax	434.689	20.303	1.732.500	68.886	10.112	18.001.600	409.859	28.991	2.281.182	8.873
PRICE IN ECU CURRENCY	9.152	9.213	8.082	8.852	7.934	7.759	9.042	9.267	7.189	8.615
incl. tax	11.028	10.596	10.858	10.499	12.788	9.135	10.398	13.497	11.640	11.368
PRICE INDEX	127.31%	128.17%	112.42%	123.14%	110.37%	107.94%	125.78%	128.91%	100.00%	119.84%
incl. tax	120.72%	115.99%	118.86%	114.92%	139.99%	100.00%	113.83%	147.74%	127.42%	124.44%
incl. tax	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
AUTOMATIC GEARBOX	12.428	S	S	2.012	258	559.431	12.277	748	59.241	S
POWER STEERING	14.975	S	S	2.386	396	665.723	14.118	1.217	69.962	S
POWER STEERING	315	S	S	307	326	284	311	348	302	S
incl. tax	380	S	S	364	501	338	358	566	357	S
IN ECU CURRENCY	14.055	470	56.375	2.316	305	877.471	13.875	806	93.014	277
incl. tax	16.937	540	72.200	2.747	469	1.044.191	15.957	1.312	109.848	325
AIRBAG DRIVER & PASSENGER	357	245	353	353	386	445	352	375	475	354
IN COUNTRY CURRENCY	430	282	452	419	593	530	405	611	560	416
incl. tax	35.674	1.886	108.266	5.903	720	1.835.840	35.331	2.239	161.027	684
AIR CONDITIONING	42.987	2.170	138.600	7.001	1.107	1.946.650	40.631	3.642	190.169	804
incl. tax	905	984	679	900	910	830	896	1.042	822	877
incl. tax	1.091	1.132	869	1.067	1.400	988	1.031	1.696	970	1.030
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT-HAND DRIVE (*) IN COUNTRY C.	471.737	22.022	1.899.711	74.956	10.946	19.811.175	445.215	31.431	2.528.704	9.548
RIGHT-HAND DRIVE (*) IN ECU C.	11.968	11.493	11.906	11.424	13.844	10.053	11.295	14.633	12.903	12.232
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES	YES
E.C.U. RATE CHANGE NOV 84	39.4164	1.91619	159.559	6.56147	0.790691	1.970.58	39.4164	2.14801	195.982	0.780560

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 NOVEMBER 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
CORDOBA 1.6 CLX TWC 4 DOORS 5 SPEED 1.595 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	385.639	20.108	1.391.077	66.613	7.458	16.894.573	380.160	20.809		7.364
PRICE IN COUNTRY CURRENCY	484.696	23.125	1.807.000	79.003	11.934	20.120.900	437.184	30.462		9.276
PRICE IN COUNTRY CURRENCY	9.784	10.494	8.718	10.152	9.432	8.573	9.645	9.687		9.435
PRICE INDEX	11.789	12.068	11.325	12.040	15.094	10.211	11.091	14.181		11.884
AUTOMATIC GEARBOX	114,12%	122,40%	101,69%	118,41%	110,02%	100,00%	112,50%	112,99%		110,05%
POWER STEERING	115,46%	118,19%	110,91%	117,92%	147,82%	100,00%	108,63%	138,89%		116,38%
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		N.A.
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	S	S	S	S	S	S	S	S		S
AIRBAG DRIVER & PASSENGER IN COUNTRY CURRENCY	14.055	470	56.375	2.316	305	877.471	13.875	806		277
AIR CONDITIONING IN COUNTRY CURRENCY	16.937	540	72.200	2.747	469	1.044.191	15.957	1.312		325
AIR CONDITIONING IN COUNTRY CURRENCY	357	245	353	353	386	445	352	375		354
AIR CONDITIONING IN COUNTRY CURRENCY	430	282	452	419	593	530	405	611		416
AIR CONDITIONING IN COUNTRY CURRENCY	35.674	1.886	108.266	5.903	720	1.635.840	35.331	2.239		684
AIR CONDITIONING IN COUNTRY CURRENCY	42.987	2.170	138.600	7.001	1.107	1.946.850	40.631	3.642		804
AIR CONDITIONING IN COUNTRY CURRENCY	905	984	679	900	910	830	896	1.042		877
AIR CONDITIONING IN COUNTRY CURRENCY	1.091	1.132	869	1.067	1.400	988	1.031	1.696		1.030
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.		N.A.
RIGHT-HAND DRIVE (*) IN COUNTRY C.	501.743	24.844	1.968.668	85.073	12.763	21.951.489	472.540	32.914		9.920
RIGHT-HAND DRIVE (*) IN COUNTRY C.	12.729	12.965	12.338	12.966	16.141	11.140	11.988	15.323		12.708
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1		1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO		YES
E.C.U. RATE CHANGE NOV 94	NO	NO	YES	YES	NO	NO	NO	NO		YES
	39.4164	1.91619	159.559	6.56147	0.790691	1.970.58	39.4164	2.14801		0.780560

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 NOVEMBER 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

## SEAT

## COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
TOLEDO 1.8 TWC GLX 5 DOORS 5 SPEED 1.781 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	490.843	22.611	1.730.111	85.835	9.677	21.663.200	515.812	27.130	2.237.367	
incl. tax	603.012	26.002	2.430.000	105.413	15.348	26.635.000	634.104	42.505	4.104.310	
PRICE IN ECU CURRENCY	12.453	11.800	10.843	13.082	12.239	10.993	13.086	12.630	11.416	
incl. tax	15.299	13.570	15.229	16.065	19.411	13.516	16.087	19.788	20.942	
PRICE INDEX	114,85%	108,82%	100,00%	120,65%	112,87%	101,39%	120,69%	116,48%	105,29%	
incl. tax	113,19%	100,40%	112,67%	118,86%	143,61%	100,00%	119,02%	146,40%	154,94%	
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	
POWER STEERING	S	S	S	S	S	S	S	S	S	
AIRBAG DRIVER & PASSENGER	18.309	446	68.281	S	418	S	18.090	1.140	93.027	
IN COUNTRY CURRENCY	22.063	515	87.400	S	642	S	20.803	1.854	109.790	
incl. tax	465	233	428	S	528	S	459	531	475	
AIRBAG DRIVER & PASSENGER	560	269	548	S	812	S	528	863	560	
IN ECU CURRENCY	54.018	2.285	S	7.537	919	2.031.137	53.630	2.983	209.292	
AIR CONDITIONING	65.092	2.630	S	8.939	1.414	2.417.053	61.874	4.854	247.000	
IN COUNTRY CURRENCY	1.370	1.193	S	1.149	1.162	1.031	1.361	1.389	1.068	
incl. tax	1.651	1.373	S	1.362	1.788	1.227	1.565	2.260	1.260	
AIR CONDITIONING	43.729	S	128.438	7.761	721	1.869.416	S	2.674	162.154	
incl. tax	52.693	S	164.400	9.204	1.109	2.224.605	S	4.351	191.370	
ABS	1.109	S	805	1.183	912	949	S	1.245	827	
IN COUNTRY CURRENCY	1.337	S	1.030	1.403	1.403	1.129	S	2.025	976	
incl. tax	640.783	27.721	2.604.804	111.699	16.169	28.524.822	671.900	45.130	4.384.734	
RIGHT-HAND DRIVE (*) IN COUNTRY C.	16.257	14.487	16.325	17.023	20.449	14.475	17.046	21.010	22.373	
RIGHT-HAND DRIVE (*) IN ECU C.	1	1	1	1	1	1	1	1	1	
WARRANTY CONDITIONS (YEARS)	NO	NO	YES	YES	NO	NO	NO	NO	YES	
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES	
E.C.U. RATE CHANGE NOV 94	39,4164	1,91619	159,559	6,56147	0,790691	1,970,58	39,4164	2,14801	195,982	0,780560

(\*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 NOVEMBER 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Major options: S (standard), Option Price, NA (non available).

***DAIHATSU MOTOR CC.***

MODEL/VARIANT	MS	B	D	ESP	F	IRL	I	L	NL	P	UK
Description	Currency	BEP	DM	Ptas	FF	Ir£	Lit	Lux F	G	Esc	£ Stg
DAIHATSU APPLAUSE 1.6 5door 240. SW/T, Xi*		Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax
Recommended retail price		658,237 546,255	31,052 27,002	2,859,987 2,234,365	95,018 80,116	15,329 10,023	N/A N/A	628,193 546,255	39,434 26,323	N/A N/A	11,950 10,170
Major options:											
-Air conditioning		N/A	N/A	184,000	N/A	N/A	N/A	N/A	N/A	N/A	N/A
-Automatic gearbox		35,300	1,900	N/A	N/A	N/A	N/A	29,235	1,967	N/A	725
-Power steering		S	S	S	S	S	N/A	S	S	N/A	S
-ABS**		64,000	N/A	N/A	N/A	N/A	N/A	N/A	3,258	N/A	995
-Air bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand drive		658,208 546,231	31,052 27,002	2,832,303 2,212,737	95,017 80,116	S S	N/A N/A	628,166 546,231	38,508 25,754	N/A N/A	S S
Other information:	No. of years	3	3	3	3	3	-	3	3	-	3
• Warranty condition	• Yes / No	No	Yes	Yes	Yes	no	-	no	no	-	yes
• Free roadside assistance	• Yes / No	No	No	Yes	Yes	no	-	no	no	-	no
• Delivery costs included	• Yes / No	No	No	Yes	Yes	no	-	no	no	-	no

-Prices are recommended retail prices, effective on 1st November 1994. Final prices are set by dealers.

-Description : general variant description in relation to reference country (including the number of doors).

-Recommended price : adjusted for equipment differences 1) Recommended retail prices in UK are set as basic price.

2) Recommended retail prices in UK are only available to customers in the market.

3) Recommended retail prices of other member states except UK are all adjusted for equipments, assuming equally equipped model as UK is offered in those member states.

-Major options : S (standard) , Option price, N/A (not available), +CH(+CHARGE).

\* The grade mark of UK is GLXi, and that of Ireland is GXi.

\*\*The prices of ABS in NL include push button heater controls.



# ***H O N D A   M O T O R   E U R O P E***

L.T.D.

**MANUFACTURER: HONDA**

14/11/94

CIVIC 3D 1.5 LSI	MS Currency	Belgium		Germany		Spain		France		Ireland	
		BLF		DM		Peset		FF		Ir. £	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		599,000	497,095	28,680	24,939	2,400,000	1,875,000	104,400	88,027	13,820	8,985
Major Options:											
- airconditioning		NA	NA	NA	NA	NA	NA	6,000	5,059	NA	NA
- automatic gearbox		39,000	28,216	1,800	1,565	NA	NA	6,000	5,059	1,000	650
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- SRS (Driver Side)		NA	NA	980	852	NA	NA	NA	NA	NA	NA
Right-hand Drive		582,412	497,931	28,304	24,199	2,352,294	2,011,087	96,887	82,834		
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	No	No

CIVIC 3D 1.5 LSI	MS Currency	Italy		Luxembourg		Netherlands		Portugal		UK	
		Lira		LF		G		Esc		£	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		27,950,000	22,436,975	571,660	497,095	35,490	23,899	3,446,000	2,275,234	11,295	9,613
Major Options:											
- airconditioning		NA	NA	NA	NA	NA	NA	250,000	215,517	NA	NA
- automatic gearbox		1,800,000	1,512,605	32,448	28,216	2,500	1,291	NA	NA	845	720
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	300	256
- SRS (Driver Side)		NA	NA	NA	NA	NA	NA	NA	NA	200	170
Right-hand Drive		28,834,340	24,651,828	582,412	497,931	31,710	27,110	2,892,338	2,472,796		
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	Yes	Yes	No	No	Yes	Yes	Yes	Yes

Prices are recommended retail prices, effective on 1 November 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option price, NA (not available)

\* Denmark and Greece not for publication

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

P\_LEV05.XLS

## MANUFACTURER:

HONDA

14/11/94

ACCORD 4D 2.0i LS	MS Currency	Belgium		Germany		Spain		France		Ireland	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		799,000	663,070	38,980	33,896	3,150,000	2,461,000	**NA	**NA	20,595	13,388
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA			NA	NA
- automatic gearbox		40,000	33,195	1,800	1,565	150,000	117,190			1,255	817
- power steering		S	S	S	S	S	S			S	S
- ABS		S	S	S	S	S	S			S	S
- SRS		NA	NA	NA	NA	NA	NA			NA	NA
Right-hand Drive		826,073	705,228	40,146	34,273	3,336,413	2,848,336			-	-
Other Information											
- warranty condition	No of years yes/no	2 Years Yes	2 Years Yes	2 Years No	2 Years No	2 Years Yes	2 Years Yes			2 Years No	2 Years No
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes			No	No
- delivery cost included		Yes	Yes	No	No	Yes	Yes			No	No

ACCORD 4D 2.0i LS	MS Currency	Italy		Luxembourg		Netherlands		Portugal		UK	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		39,850,000	32,436,975	762,531	663,070	52,190	34,163	**NA	**NA	16,145	13,740
Major Options:											
- air conditioning		2,800,000	2,352,941	NA	NA	NA	NA			NA	NA
- automatic gearbox		2,000,000	1,680,672	38,174	33,195	3,500	1764			895	762
- power steering		S	S	S	S	S	S			S	S
- ABS		S	S	S	S	S	S			S	S
- SRS		1,500,000	1,260,504	NA	NA	NA	NA			NA	NA
Right-hand Drive		40,897,626	34,914,798	826,073	705,228	44,976	38,397			-	-
Other Information											
- warranty condition	No of years yes/no	2 Years Yes	2 Years Yes	2 Years Yes	2 Years Yes	2 Years No	2 Years No			2 Years Yes	2 Years Yes
- free roadside assistance	yes/no	Yes	Yes	Yes	Yes	No	No			No	No
- delivery cost included		Yes	Yes	Yes	Yes	No	No			No	No

\*\*NA = Not yet launched at the moment

Prices are recommended retail prices, effective on 1 November 1994. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option price, NA (non available)

\* Denmark and Greece not for publication

\*\* Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

***MAZDA***

***MOTOR***

***CORPORATION***

MODEL/VARIANT Description	MS Currency	B**		D		Esp		F		IRL		I		Lux		NL**		P**		UK	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 121																					
4NB 1.3i M5 LX																					
Rec. Retail Price		434,180	360,315	22,480	19,548	NA	NA	87,490	73,769	12,669	8,284	21,658,380	18,000,320	416,317	362,015	28,830	19,807			9,474	8,063
Major Options																					
Air Conditioning		55,000	46,025	NA	NA		NA	NA	NA	NA	NA	1,989,680	1,272,000	52,929	46,025	NA	NA			NA	NA
Automatic Gearbox		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA			NA	NA
Power Steering		NA	NA	S	S		S	S	S	S	S	S	S	NA	NA	1,250	768			S	S
ABS		NA	NA	NA	NA		NA	NA	NA	NA	NA	1,845,000	1,550,420	NA	NA	NA	NA			NA	NA
Air Bag		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA			NA	NA
Right-hand Drive																					
Please refer to the information given below under the heading "Right-hand drive".																					
Other Information																					
Warranty Conditions	No. Years	36mths/	100,000	36mths/	100,000			36mths/	100,000	36mths/	100,000	36mths/	100,000	36mths/	100,000	36mths/	100,000			36mths/	100,000
Free Roadside Assistance	Yes/No	No		Yes				Yes		Yes		Yes		No		No				Yes	
Delivery Costs Incl.	Yes/No	No		No				Yes		No		No		Yes		No				No	

- Prices are recommended retail prices, effective 1 November 1994. Final prices are set by dealers.

- Description : general variant description in relation to reference country (including the number of doors).

- Recommended price : adjusted for equipment differences on the basis of representative model.

- Major options : S (standard), option price, NA (not available).

- Air Bag : Driver's side only

- \*\*DK and Gr not for publication

- \*\*Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).

- Right-hand drive : Recommended retail price plus specification adjustments and charges.

- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT Description	MS Currency	B**		D		Esp		F		I		Lux		NL**		P**		UK	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 323 5HB 1.6L M5 GLX		595,900	494,523	28,490	24,774	NA	NA	107,800	90,994	13,815	9,033	NA	NA	38,095	25,500			11,615	9,885
Rec. Retail Price																			
Major Options																			
Air Conditioning		55,000	46,025	NA	NA			9,000	7,589	NA	NA	52,929	46,025	NA	NA			NA	NA
Automatic Gearbox		NA	NA	2,050	1,783			NA	NA	1,000	654	NA	NA	3,000	1,845			NA	NA
Power Steering		S	S	NA	NA			S	S	S	S	S	S	S	S			S	S
ABS		35,000	29,289	1,500	1,304			S	S	915	598	33,882	29,289	2,950	1,814			NA	NA
Air Bag		40,000	33,195	990	861			NA	NA	958	626	NA	NA	2,850	1,753			S	S
Right-hand Drive																			
Please refer to the information given below under the heading "Right-hand drive".																			
Other Information																			
Warranty Conditions	No. Years	36mths/	100,000	36mths/	100,000			36mths/	100,000	36mths/	100,000	36mths/	100,000	36mths/	100,000			36mths/	100,000
Free Roadside Assistance	Yes/No	No	No	Yes	Yes			Yes	Yes	Yes	Yes	No	No	No	No			Yes	Yes
Delivery Costs Incl.	Yes/No	No	No	No	No			Yes	Yes	No	No	Yes	Yes	No	No			No	No

- Prices are recommended retail prices, effective 1 November 1994. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side and passenger's side
- \*\*DK and Gr not for publication
- \*\*Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

MODEL/VARIANT	MS Currency	B**		D		Esp		F		IRL		I		Lux		NL**		P**		UK	
		Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax	Inc. Tax	Exc. Tax
Mazda 626 5HB 2.0L M5 GLX		757,160	628,348	35,450	30,826	NA	NA	130,625	110,055	17,176	11,231	37,320,780	31,162,000	724,556	630,048	50,420	33,075			13,902	11,831
Major Options																					
Air Conditioning		62,000	51,883	2,500	2,174			10,000	8,432	NA	NA	S	S	59,665	51,883	NA	NA			S	S
Automatic Gearbox		38,500	32,218	2,050	1,783			NA	NA	1,280	837	NA	NA	37,050	32,218	3,000	1,845			S	S
Power Steering		S	S	S	S			S	S	S	S	S	S	S	S	S	S			S	S
ABS		45,000	37,657	1,200	1,044			S	S	1,077	704	S	S	43,305	37,657	2,950	1,814			S	S
Air Bag		37,000	30,962	1,500	1,304			NA	NA	614	401	NA	NA	35,607	30,962	2,850	1,753			S	S
Right-hand Drive																					
Please refer to the information given below under the heading "Right-hand drive".																					
Other Information																					
Warranty Conditions	No. Years	36mths/	100,000	36mths/	100,000			36mths/	100,000	36mths/	100,000	36mths/	100,000	36mths/	100,000	36mths/	100,000			36mths/	100,000
Free Roadside Assistance	Yes/No	No	No	Yes	Yes			Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No			Yes	Yes
Delivery Costs Incl.	Yes/No	No	No	No	No			Yes	Yes	No	No	No	No	Yes	Yes	No	No			No	No

- Prices are recommended retail prices, effective 1 November 1994. Final prices are set by dealers.
- Description : general variant description in relation to reference country (including the number of doors).
- Recommended price : adjusted for equipment differences on the basis of representative model.
- Major options : S (standard), option price, NA (not available).
- Air Bag : Driver's side only
- \* Dk and Gr not for publication
- \*\* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), and P (due to excessive car taxation).
- Right-hand drive : Recommended retail price plus specification adjustments and charges.
- Delivery costs : Contents of delivery costs differ from country to country.

***MITSUBISHI***

***MOTORS EUROPE*** B.V.



## Manufacturer : Mitsubishi Motors Corporation

Date : 1 November 1994

Model/Variant	MS	B	D	E	F	IRL	I	L	NL	P	UK
Description	Currency	BFR	DM	PTA	FF	IRL	LIT	LFR	HFL	ESC	UKL
Mitsubishi											
Colt											
1.6 GLXi											
Recommended Retail Price											
		527,703	25,280	2,303,484	84,244	71,032	28,673,732	503,390	35,171	3,211,136	11,208
		437,928	21,983	1,799,605			22,414,901	437,730	23,702	2,020,898	9,537
Major Options											
* Air Conditioner		67,000	3,160	175,000	9,500	8,010	2,200,000	64,000	NA	S	NA
* Automatic Gearbox		40,000	2,100	NA	9,900	8,347	NA	38,000	NA	NA	660
* Power Steering		S	S	S	S	S	S	S	S	S	S
* ABS (R1)		95,000	2,950	NA	NA	NA	NA	90,700	NA	S	NA
* Airbag (R2)		NA	2,890	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		NA	NA	NA	NA	S	NA	NA	NA	NA	S
Other Information											
*Warranty Condition	No. of Years	3	3	3	3	NA	3	3	3	3	3
*Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	NA	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	Yes	No	Yes	No	NA	Yes	Yes	No	Yes	No

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard). Option price, NA (Not Available)

(R1) : In Belgium and in Luxembourg. ABS is a set option with Electric Sliding Sunroof and Power windows. In Germany, ABS is a set option with Airbag.

(R2) : In Germany, Airbag is a set option with ABS.

## Manufacturer : Mitsubishi Motors Corporation

Date : 1 November 1994

Model/Variant	MS	B	D	E	F	IRL	I	L	NL	P	UK
Description	Currency	BFR	DM	PTA	FF	IRL	LIT	LFR	HFL	ESC	UKL
Mitsubishi Galant 4dr - 2.0 GLSi		Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax
Recommended Retail Price		801,441 565,096	37,480 32,591	3,337,233 2,507,213	NA NA	19,295 12,617	NA NA	764,707 664,953	56,559 38,848	NA NA	16,783 14,283
Major Options											
* Air Conditioner		76,000 62,241	3,290 2,851	S S	NA NA	NA NA	NA NA	71,600 62,261	NA NA	NA NA	NA NA
* Automatic Gearbox		40,000 33,195	2,800 2,435	NA NA	NA NA	1,160 759	NA NA	38,000 33,043	2,900 2,084	NA NA	930 791
* Power Steering		S S	S S	S S	NA NA	S S	NA NA	S S	S S	NA NA	S S
* ABS (R1)		82,000 68,050	S S	S S	NA NA	S S	NA NA	78,300 68,087	NA NA	NA NA	1,640 1,396
* Airbag (R2)		82,000 68,050	S S	150,000 117,188	NA NA	NA NA	NA NA	78,300 68,087	595 430	NA NA	NA NA
Right Hand Drive		NA	NA	NA	NA	S	NA	NA	NA	NA	S
Other Information											
*Warranty Condition	No. of Years	3	3	3	NA	3	NA	3	3	NA	3
*Free Roadside Assistance	Yes/No	Yes	Yes	Yes	NA	Yes	NA	Yes	Yes	NA	Yes
*Delivery Cost Included	Yes/No	Yes	No	Yes	NA	No	NA	Yes	No	NA	No

\* Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard). Option price, NA (Not Available)

(R1) : In Belgium and In Luxembourg, ABS is a set option with Airbag. In UK, ABS is a set option with Electric Sliding Sunroof and Electronic Power Steering.

(R2) : In Belgium and In Luxembourg, Airbag is a set option with ABS.

Manufacturer : Mitsubishi Motors Corporation

Date : 1 November 1994

Model/Variant	MS	B	D	E	F	IRL	I	L	NL	P	UK
Description	Currency	BFR	DM	PTA	FF	IRL	LIT	LFR	HFL	ESC	UKL
Mitsubishi Pajero(R1)											
2dr - 2.5 T/D GLS											
Recommended Retail Price											
Major Options											
* Air Conditioner											
* Automatic Gearbox											
* Power Steering											
* ABS (R2)											
* Airbag											
Right Hand Drive											
Other Information											
*Warranty Condition	No. of Years	3	3	3	3	3	3	3	3	3	3
*Free Roadside Assistance	Yes/No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
*Delivery Cost Included	Yes/No	Yes	No	Yes	No	No	Yes	Yes	NA	Yes	No

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : Adjusted for equipment differences.

- Major options : S (Standard). Option price, NA (Not Available)

(R1) : In Spain, It is named "Montero" and In UK "Shogun".

(R2) : In UK, ABS is a set option with Multimeter with compass and remote controlled variable shock absorber.

***NISSAN EUROPE*** S.A. / N.V.

DATE: 1 NOVEMBER 1994

MANUFACTURER: NISSAN

MODEL:	BELGIUM			GERMANY			SPAIN			FRANCE			IRELAND			ITALY			LUXEMBOURG			NETHERLANDS			PORTUGAL			UK		
	MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR			MICRA 1.0 LX 3 DOOR		
CURRENCY	BF			DM			PTA			FF			IP			LIRA			LUX FR			DFL			ESC			UKP		
	INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX		INCL TAX	EXCL TAX	
RECOMMENDED RETAIL PRICE	406,900	337,876		20,195	17,561		1,461,222	1,141,580		63,300	53,373		10,550	6,858		18,410,471	15,470,984		389,801	338,783		25,870	17,986		2,042,827	1,558,960		7,775	6,617	
MAJOR OPTIONS																														
* AIR CONDITIONING	N.A.			2,250	1,957		203,000	158,594		7,500	6,324		N.A.			2,250,000	1,890,756		N.A.			N.A.			N.A.			N.A.		
* AUTOMATIC GEARBOX	42,500	35,270		2,665	2,317		N.A.			N.A.			1,200	992		N.A.			40,560	35,270		3,500	2,979		N.A.			N.A.		
* POWER STEERING	N.A.			895	776		50,000	39,083		N.A.			450	372		STD			N.A.			1,300	1,108		N.A.			N.A.		
* ABS	N.A.			1,250	1,087		N.A.			N.A.			N.A.			N.A.			NA			3,500	2,979		N.A.			970	826	
* AIRBAG *)	N.A.			600	522		N.A.			N.A.			N.A.			N.A.			NA			1,500	1,277		N.A.			N.A.		
RIGHT HAND DRIVE **)	406,900	337,876		20,195	17,561		1,461,222	1,141,580		63,300	53,373		10,550	6,858		18,410,471	15,470,984		389,801	338,783		25,870	17,986		2,042,827	1,558,960		7,775	6,617	
OTHER INFORMATION																														
* WARRANTY CONDITIONS	3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS			3 YEARS		
* FREE ROADSIDE ASSISTANCE	YES			YES			YES			YES			YES			YES			YES			YES			YES			YES		
* DELIVERY COSTS INCLUDED	NO			NO			NO			NO			NO			YES			NO			NO			NO			NO		

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS

RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

\*) DRIVER'S SIDE ONLY

\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

- GERMANY: AUTOMATIC GEARBOX ONLY AVAILABLE WITH POWERSTEERING (DM 2,665 FOR THIS PACK); AIRBAG ONLY WITH POWER STEERING

- DENMARK: ABS ONLY AVAILABLE WITH: \* PACK INCLUDING COLOURED BUMPER AND TILT STEERING (DK 14,498)

\* PACK INCLUDING CENTRAL DOORLOCK (DK 16,300)

- SPAIN: AIRCONDITIONING ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (PTA 203,000 FOR THIS PACK)

- UK: ABS ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (UKP 970 FOR THIS PACK)

- HOLLAND: AUTOMATIC GEARBOX ONLY AVAILABLE WITH POWERSTEERING (DFL 3,500 FOR THIS PACK)

DATE: 1 NOVEMBER 1994

MANUFACTURER: NISSAN

MODEL:	BELGIUM		GERMANY		SPAIN		FRANCE		IRELAND		ITALY		LUXEMBOURG		NETHERLANDS		PORTUGAL		UK	
CURRENCY	SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 5 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR		SUNNY 1.4 LX 4 DOOR	
	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX	INCL. TAX	EXCL. TAX
RECOMMENDED RETAIL PRICE	516,500	428,631	25,562	22,228	1,955,000	1,527,344	85,750	72,302	12,962	8,426	NA	NA	494,591	430,079	32,770	22,227	3,075,160	2,115,884	10,705	9,111
MAJOR OPTIONS																				
* AIR CONDITIONING	N.A.		2,499	2,173	220,000	171,875	9,500	8,010	N.A.				N.A.		N.A.		N.A.		N.A.	
* AUTOMATIC GEARBOX	31,500	26,141	NA		NA		N.A.		1,280	1,058			30,062	26,141	NA		N.A.		810	689
* POWER STEERING	N.A.		STD		NA		STD		STD				N.A.		STD		N.A.		375	319
* ABS	N.A.		1,250	1,087	NA		N.A.		N.A.				NA		N.A.		N.A.		NA	
* AIRBAG *)	N.A.		N.A.		N.A.		N.A.		N.A.				NA		N.A.		N.A.		NA	
RIGHT HAND DRIVE **)	516,500	428,631	25,562	22,228	1,955,000	1,527,344	85,750	72,302	12,962	8,426	NA	NA	494,591	430,079	32,770	22,227	3,075,160	2,115,884	10,705	9,111
OTHER INFORMATION																				
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS				3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES				YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO				NO		NO		NO		NO	

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE: ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

\*) DRIVER'S SIDE ONLY

\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II.2 OF THE 1995 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

- FRANCE: SELECTED MODEL IS 1.4 LX 5 DOOR (1.4 LX 4 DOOR IS NOT AVAILABLE)

DATE: 1 NOVEMBER 1994

MANUFACTURER: NISSAN

MODEL:	BELGIUM		GERMANY		SPAIN		FRANCE		IRELAND		ITALY		LUXEMBOURG		NETHERLANDS		PORTUGAL		UK	
CURRENCY	PRIMERA 1.6 LX 4 DOOR BF		PRIMERA 1.6 LX 4 DOOR DM		PRIMERA 1.6 LX 4 DOOR PTA		PRIMERA 1.6 LX 4 DOOR FF		PRIMERA 1.6 LX 4 DOOR IP		PRIMERA 1.6 SLX 4 DOOR LIRA		PRIMERA 1.6 LX 4 DOOR LUX FR		PRIMERA 1.6 LX 4 DOOR DFL		PRIMERA 1.6 LX 4 DOOR ESC		PRIMERA 1.6 LX 4 DOOR UKP	
	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX
RECOMMENDED RETAIL PRICE	639,891	526,881	29,471	25,627	2,375,037	1,855,497	106,599	89,881	15,780	10,258	28,508,064	23,958,356	613,874	533,804	38,933	26,015	3,955,581	2,543,090	12,190	10,374
MAJOR OPTIONS																				
* AIR CONDITIONING	N.A.		2,550	2,217	200,000	156,250	10,000	8,432	N.A.		2,500,000	2,184,874	N.A.		STD		N.A.		N.A.	
* AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD		STD		STD		STD		STD	
* ABS	N.A.		1,700	1,478	N.A.		N.A.		1,090	901	N.A.		N.A.		3,500	2,978	N.A.		STD	
* AIRBAG *)	N.A.		1,700	1,478	N.A.		N.A.		1,200	992	1,200,000	1,008,403	N.A.		1,500	1,277	N.A.		N.A.	
RIGHT HAND DRIVE **)	639,891	526,881	29,471	25,627	2,375,037	1,855,497	106,599	89,881	15,780	10,258	28,508,064	23,958,356	613,874	533,804	38,933	26,015	3,955,581	2,543,090	12,190	10,374
OTHER INFORMATION																				
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		NO		YES		NO		NO		NO		NO	

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE, ADJUSTED FOR EQUIPMENT DIFFERENCES.

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NON AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

\*) DRIVER'S SIDE ONLY

\*\*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT 11.2 OF THE 1985 COMMISSION NOTICE IS CHARGED.

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES, WITH UK SET AS A BENCHMARK

- GREECE: ADJUSTED 1.6 SLX (LX NOT AVAILABLE)

- ITALY: ADJUSTED 1.6 SLX (LX NOT AVAILABLE)

- GERMANY: ABS ONLY AVAILABLE WITH DRIVER'S SIDE AIRBAG, AND VICE VERSA (DM 1,700 FOR THIS PACK)

# ***F U J I   H E A V Y   I N D U S T R I E S***

L.T.D.

**SUBARU**



**MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)**

**DATE : 1 November 1994**

MODEL/VARIANT	MS	B **	D	E	F	IRL	I	L	NL **	P	UK
DESCRIPTION	CURRENCY	BEF	DM	PTAS	FF	IR £	LIT	LF	G	ESC	£ STG.
SUBARU LEGACY 4D SEDAN 2.0 GL 4WD 5S		Incl. Tax 699.000	Incl. Tax 33.740	Incl. Tax N/A	Incl. Tax 115.784	Incl. Tax 19.432	Incl. Tax N/A	Incl. Tax 667.000	Incl. Tax 41.995	Incl. Tax N/A	Incl. Tax 13.392
RECOMMENDED RETAIL PRICE		Excl. Tax 542.383	Excl. Tax 27.400	Excl. Tax N/A	Excl. Tax 97.626	Excl. Tax 11.928	Excl. Tax N/A	Excl. Tax 542.300	Excl. Tax 25.847	Excl. Tax N/A	Excl. Tax 10.426
MAJOR OPTIONS :											
* AIR CONDITIONING		72.900	N/A	N/A	8.263	N/A	N/A	60.498	1.420	N/A	1.499
* AUTOMATIC GEARBOX		50.000	1.800	N/A	8.432	N/A	N/A	41.739	2.459	N/A	1.000
* POWER STEERING		S	S	N/A	S	S	N/A	S	S	N/A	S
* ABS		55.000	2.000	N/A	S	N/A	N/A	46.087	2.459	N/A	N/A
* DUAL AIRBAG		55.000	1.650	N/A	N/A	N/A	N/A	45.652	2.459	N/A	N/A
RIGHT-HAND DRIVE ***		699.000	33.740	N/A	115.784	19.432	N/A	667.000	41.995	N/A	13.392
OTHER INFORMATION :	N° of years	1Yr/Unlimited	3Yrs/100.000Km	-	1Yr/Unlimited	3Yrs/100.000Mls	N/A	1Yr/Unlimited	1Yr/Unlimited	N/A	3Yrs/100.000Mls
* WARRANTY	Yes / No	Yes	Yes	-	Yes	Yes	N/A	Yes	No	No	Yes
* CONDITION		No	No	-	Yes	No	N/A	No	No	No	No
* FREE ROADSIDE ASSISTANCE											
* DELIVERY COSTS INCLUDED											

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, N/A (non available)

- \*\*: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls).

- \*\*\*: Authorised charges can be added to the indicated price.

# MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)

DATE : 1 November 1994

MODEL/VARIANT	MS	B **	D	E	F	IRL	I	L	NL **	P	UK
DESCRIPTION	CURRENCY	BEF	DM	PTAS	FF	IR £	LIT	LF	G	ESC	£ STG.
SUBARU LEGACY STATION WAGON 2.0 GL 4WD 5S		Incl. Tax 744.000 Excl. Tax 577.327	Incl. Tax 36.590 Excl. Tax 29.800	Incl. Tax N/A Excl. Tax N/A	Incl. Tax 124.970 Excl. Tax 105.371	Incl. Tax 20.432 Excl. Tax 12.552	Incl. Tax N/A Excl. Tax N/A	Incl. Tax 710.000 Excl. Tax 577.291	Incl. Tax 45.995 Excl. Tax 28.176	Incl. Tax N/A Excl. Tax N/A	Incl. Tax 14.744 Excl. Tax 11.545
RECOMMENDED RETAIL PRICE											
MAJOR OPTIONS :											
* AIR CONDITIONING		72.900	N/A	N/A	9.800	N/A	N/A	60.498	2.310	N/A	1.499
* AUTOMATIC GEARBOX		50.000	1.800	N/A	10.000	N/A	N/A	41.739	4.000	N/A	1.000
* POWER STEERING		S	S	N/A	S	S	N/A	S	S	N/A	S
* ABS		55.000	2.000	N/A	S	N/A	N/A	46.087	4.000	N/A	N/A
* DUAL AIRBAG		55.000	1.650	N/A	N/A	N/A	N/A	45.652	4.000	N/A	N/A
RIGHT-HAND DRIVE ***		744.000	36.590	N/A	124.970	20.432	N/A	577.291	45.995	N/A	14.744
OTHER INFORMATION :											
* WARRANTY	N° of years	1Yr/Unlimited	3Yrs/100.000Km	--	1Yr/Unlimited	3Yrs/100.000Mls	N/A	1Yr/Unlimited	1Yr/Unlimited	N/A	3Yrs/100.000Mls
* CONDITION	Yes / No	Yes	Yes	--	Yes	Yes	N/A	Yes	No	No	Yes
* FREE ROADSIDE ASSISTANCE	Yes / No	No	No	--	Yes	No	N/A	No	No	No	No
* DELIVERY COSTS INCLUDED											

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, N/A (non available)

- \*\* : Particular price constraints exist in B (due to the effect of several years of price control, NL (due to high car taxes and the knock on effect of Belgian price controls).

- \*\*\* : Authorised charges can be added to the indicated price.

***S U Z U K I***  
***M O T O R***  
***C O R P O R A T I O N***

# MANUFACTURER : SUZUKI MOTOR CORPORATION

DATE : 15th November, 1994

MODEL/VARIANT	MS	B*	D	E*	F	IRL*	I	L	NL*	P	UK
Description	Currency	PB	DM	Peset.	FF	Ir. £	Lira	LF	G	Esc	£
SUZUKI											
Swift 1.3 GS 3D		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
1,298cc 5G		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended retail price		394,000	19,134	1,412,372	1,103,416	N/A	16,195,980	329,565	23,606	2,358,662	7,890
			16,638			6,816	13,610,067		16,595	1,680,609	6,715
Major options											
• air conditioning		70,300	2,090	166,000	129,688	N/A	2,198,000	67,100	3,675	N/A	N/A
• automatic gearbox		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• power steering		20,000	N/A	S	S	N/A	N/A	19,000	1,595	980	N/A
• ABS		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
• air bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-handed Drive**		427,447	20,482	1,556,148	1,215,741	N/A	17,651,070	357,543	25,889	2,498,847	7,890
			17,810			6,816	14,832,832		17,998	1,801,458	6,715
Other information											
• warranty condition	no of years	3 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	-	3 Yr/Unlimited	1 Yr/Unlimited	3 Yr/Unlimited	3 Yr/100,000Km	1 Yr/Unlimited	3 Yr/60,000miles
• free roadside assistance***	yes/no	No	Yes	No	-	No	No	No	No	No	Yes
• delivery costs included****	yes/no	Yes	No	Yes	-	No	No	Yes	No	Yes	No

\* Prices are recommended retail prices, effective on 1st November, 1994. Final prices are set by dealers.

\*\* Recommended retail price : Adjusted for equipment differences

• Major options : S (standard), Dealer option price, N/A (non available)

• \* Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls), Esp and IRL (due to registration tax).

• \*\* Charge is not included in the above mentioned price.

• \*\*\* The validity of roadside assistance is different by country.

• \*\*\*\* Delivery cost to dealers

***TOYOTA  
MOTOR  
EUROPE***

MARKETING AND ENGINEERING S.A./N.V.

MANUFACTURER = TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B	D	E	F	IRL	I	LUX	NL	P	UK
Description	Currency	B.PR	DM	PTS	F.PR	IR £	LIT	LUX.PR	D.GI	ESC	£ STG
TOYOTA											
Corolla 3Dr 11/16		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
1.3 XL 5N/1		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended retail price		477282	22210	19313	80306	67712	7721	396085	30681	2438674	8869
Major options:											
* Air conditioning		62810	2700	2348	6000	5059	N/A	52124	N/A	N/A	1690
* Automatic gearbox		39000	N/A	N/A	7100	5987	662	32365	2500	113000	644
* Power steering		21000	736	640	S	S	N/A	16971	1445	S	S
* ABS		39300	1200	1043	N/A	N/A	N/A	22614	2995	162000	N/A
* Air bag(Driver)		27750	720	626	N/A	N/A	N/A	23029	1553	131000	S
Right hand drive		477282	22210	19313	80306	67712	7721	396085	30681	2438674	8869
Other information:											
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	-	3Yr/100,000km	3Yr/100,000km	-	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000M
* Free roadside assistance included	Yes/No	Yes	Yes	-	No	Yes	-	Yes	No	No	Yes
* Delivery costs included	Yes/No	No	No	-	No	No	-	No	No	Yes	No

- Prices are recommended retail prices, effective on November 1, 1994. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : \$ (standard), Option price, Pack (package option, individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B	D	E	F	IRL	I	LUX	NI	P	UK
Description	Currency	B, FR	DM	PTS	F, FR	IR £	LIT	LUX, FR	N, GL	EST	£ STG
		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
TOYOTA											
Starlet 30r 11/0											
1.3 XL 50/T											
Recommended retail price		383723	19370	16843	56650	10738	6939	318442	17765	2137083	8159
Major options:											
* Air conditioning		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
* Automatic gearbox		20000	N/A	N/A	N/A	N/A	N/A	16598	2139	N/A	N/A
* Power steering		PACK	750	652	PACK	N/A	N/A	N/A	796	N/A	N/A
* ABS		N/A	1412	1228	N/A	N/A	N/A	0	2395	159000	N/A
* Air bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right hand drive		383723	19370	16843	56650	10738	6939	318442	17765	2137083	8159
Other information:											
* Warranty condition	N° of years	3Yr/100.000km	3Yr/100.000km	-	3Yr/100.000km	3Yr/100.000km	-	3Yr/100.000km	3Yr/100.000km	3Yr/100.000km	3Yr/60.000km
* Free roadside assistance included	Yes/No	Yes	Yes	-	No	Yes	-	No	No	No	Yes
* Delivery costs included	Yes/No	No	No	-	No	No	-	No	No	Yes	No

- Prices are recommended retail prices, effective on November 1, 1994. Final prices are set by dealers.

- Recommended prices are adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)

MANUFACTURER : TOYOTA MOTOR CORPORATION

MODEL/VARIANT	MS	B	D	E	F	IRL	I	LUX	NL	P	UK
Description	Currency	B, FR	DM	PTS	F, FR	IR E	I, IT	LUX, PR	D, GL	ESC	£ STC
TOYOTA											
Carina E 4Dr Sedan											
1.6 XL SW/T											
Recommended retail price		607273	23090	2359351	1849806	14694	19862622	607273	38685	3384530	10056
Major options:											
* Air conditioning		66800	2800	S	S	N/A	2184874	66800	N/A	S	1690
* Automatic gearbox		51000	N/A	N/A	N/A	N/A	N/A	51000	4055	232000	N/A
* Power steering		S	S	S	S	S	S	S	S	S	S
* ABS		42600	1280	N/A	N/A	N/A	S	42600	2395	S	600
* Air bag(Driver)		28250	820	N/A	N/A	900	1470588	28250	P	N/A	S
Right hand drive		607273	23090	2359351	1849806	14694	19862622	607273	38685	3384530	10056
Other information:											
* Warranty condition	N° of years	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/100,000km	3Yr/60,000M
* Free roadside assistance included	Yes/No	Yes	Yes	Yes	No	Yes	No	Yes	No	No	Yes
* Delivery costs included	Yes/No	No	No	Yes	No	No	No	No	No	Yes	No

- Prices are recommended retail prices, effective November 1, 1994. Final prices are set by dealers.

- Recommended price is adjusted for equipment differences.

- Major options : S (standard), Option price, Pack (package option : individual option price is not available), N/A (not available)