



Competition DG

NOVEMBER 2000

Tablas de Precios de los Constructores
Tabeller fra. Fabrikanterne
Preisübersichten der Hersteller
Πίνακες με τις τιμές των κατασκευαστών
Manufacturer Price tables
Valmistajan hintataulukot
Tableaux de prix des constructeurs
Tabella dei prezzi fornita dei fabbricanti
Fabrieksprijs tabel
Tabelas dos constructores
Tabell över tillverkarpriser

ALFA ROMEO**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| 156 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 955289 | 789533 | 45852 | 39518 | 3917558 | 3022568 | 157384 | 131585 |
| Price EURO | 23681 | 19572 | 23444 | 20205 | 23545 | 18166 | 23993 | 20060 |
| Price index | 105.2% | 117.7% | 104.2% | 121.5% | 104.6% | 109.2% | 106.6% | 120.6% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 85980 | 71060 | 4130 | 3560 | 352580 | 272030 | 14160 | 11840 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 3 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

ALFA ROMEO**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| 156 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 186898 | 98888 | 21830 | 13931 | 47864594 | 39887162 | 907962 | 789533 |
| Price EURO | 31434 | 16632 | 27719 | 17689 | 24720 | 20600 | 22508 | 19572 |
| Price index | 139.7% | 100.0% | 123.2% | 106.4% | 109.8% | 123.9% | 100.0% | 117.7% |
| Major options | | | | | | | | |
| - air conditioning | NA | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 16820 | 8900 | S | | 4307810 | 3589840 | 81720 | 71060 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 3 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | 5.94573 | | 0.787564 | | 1936.27 | | 40.3399 | |

**ALFA ROMEO**

ALFA ROMEO

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| 156 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 60494 | 39993 | 366492 | 275344 | 6955322 | 4407597 |
| Price EURO | 27451 | 18148 | 26634 | 20010 | 34693 | 21985 |
| Price index | 122.0% | 109.1% | 118.3% | 120.3% | 154.1% | 132.2% |
| Major options | | | | | | |
| - air conditioning | 3200 | 2116 | S | | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 5440 | 3600 | 32980 | 24780 | 625980 | 396680 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

ALFA ROMEO

NON EURO ZONE COUNTRIES

| | DK | | GR | | SV | | GB | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | DKK | | GRD | | SEK | | GBP | |
| 156 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 302492 | 97367 | 10035373 | 6432069 | 204181 | 155379 | 15908 | 13754 |
| Price EURO | 40639 | 13081 | 29541 | 18934 | 24095 | 18336 | 26908 | 23264 |
| Price index | 180.6% | 78.7% | 131.2% | 113.8% | 107.1% | 110.2% | 119.5% | 139.9% |
| Major options | | | | | | | | |
| - air conditioning | NA | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 27220 | 8760 | 903180 | 578880 | 18380 | 13990 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

ALFA ROMEO



ALFA ROMEO**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| 166 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 1114753 | 921283 | 52700 | 45430 | 4565133 | 3514738 | 182835 | 152884 |
| Price EURO | 27634 | 22838 | 26945 | 23228 | 27437 | 21124 | 27873 | 23307 |
| Price index | 105.2% | 108.8% | 102.6% | 110.6% | 104.5% | 100.6% | 106.1% | 111.0% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 100330 | 82920 | 4740 | 4090 | 410860 | 316320 | 16460 | 13760 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 3 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

ALFA ROMEO**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| 166 2.0 TS 16V BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 239369 | 125521 | 28724 | 18331 | 61916106 | 51595787 | 1059475 | 921283 |
| Price EURO | 40259 | 21111 | 36472 | 23275 | 31977 | 26647 | 26264 | 22838 |
| Price index | 153.3% | 100.5% | 138.9% | 110.8% | 121.8% | 126.9% | 100.0% | 108.8% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 21540 | 11300 | S | | 5572450 | 4643620 | 95350 | 82910 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 3 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | 5.94573 | | 0.787564 | | 1936.27 | | 40.3399 | |

**ALFA ROMEO**

ALFA ROMEO**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| 166 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 TS 16V BN 4P | | | | | | |
| Recommended retail price 01/11/00 | 71242 | 46274 | 449728 | 331265 | 7434474 | 4827005 |
| Price EURO | 32328 | 20998 | 32683 | 24074 | 37083 | 24077 |
| Price index | 123.1% | 100.0% | 124.4% | 114.6% | 141.2% | 114.7% |
| Major options | | | | | | |
| - air conditioning | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | 6410 | 4160 | 40480 | 29820 | 669100 | 434430 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

ALFA ROMEO**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | DKK | | GRD | | SEK | | GBP | |
| 166 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2.0 TS 16V BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | 395810 | 114755 | 12663370 | 8082041 | 229747 | 174336 | 17918 | 15510 |
| Price EURO | 53176 | 15417 | 37277 | 23791 | 27112 | 20573 | 30308 | 26235 |
| Price index | 202.5% | 73.4% | 141.9% | 113.3% | 103.2% | 98.0% | 115.4% | 124.9% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 35620 | 10330 | 1139700 | 727380 | 20680 | 15690 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

ALFA ROMEO

Audi
Audi A3 1.6

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|---------------|---------------|--------------|--------------|----------------|----------------|---------------|---------------|
| | BEF | | DEM | | ESP | | FRF | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 704,090 | 581,892 | 33,416 | 28,807 | 2,795,372 | 2,272,660 | 113,228 | 92,958 |
| Price EURO | 17,454 | 14,425 | 17,085 | 14,729 | 16,801 | 13,659 | 17,261 | 14,171 |
| Price index | 118.4 | 121.2 | 115.9 | 123.7 | 113.9 | 114.8 | 117.1 | 119.1 |
| Major options | | | | | | | | |
| - air conditioning | 68,486 | 56,600 | 2,601 | 2,242 | S | S | 13,070 | 10,928 |
| - autom. gear box | 65,000 | 53,719 | 2,406 | 2,074 | N.A. | N.A. | 8,900 | 7,441 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 77,009 | 63,644 | 3,579 | 3,085 | 322,802 | 262,441 | 12,360 | 10,335 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | yes | |
| 1 EURO = 01/05/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|---------------|--------------|------------|-----------|------------------|------------------|---------------|---------------|
| | FIM | | IEP | | ITL | | LUF | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 140,228 | 70,772 | 11,614 | 9,598 | 34,864,455 | 28,086,713 | 632,179 | 549,720 |
| Price EURO | 23,585 | 11,903 | 14,747 | 12,187 | 18,006 | 14,506 | 15,671 | 13,627 |
| Price index | 159.9 | 100.0 | 100.0 | 102.4 | 122.1 | 121.9 | 106.3 | 114.5 |
| Major options | | | | | | | | |
| - air conditioning | 9,500 | 7,787 | 1,670 | 1,380 | S | S | 67,000 | 58,261 |
| - autom. gear box | 14,000 | 11,475 | 1,465 | 1,211 | 2,526,000 | 2,105,000 | 49,500 | 43,043 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 11,442 | 9,378 | 0 | 0 | 3,664,980 | 3,054,150 | 73,190 | 63,644 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | no | | no | |
| 1 EURO = 01/05/2000 | FIM | 5.94573 | IEP | 0.78756 | ITL | 1,936.27 | LUF | 40.3399 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on November 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A3 1.6

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|---------------------------------------|--------------|--------------|---------------|---------------|----------------|----------------|
| | NLG | | ATS | | PTE | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 44,628 | 29,794 | 257,932 | 197,196 | 4,491,147 | 2,891,867 |
| Price EURO | 20,251 | 13,520 | 18,745 | 14,331 | 22,402 | 14,425 |
| Price index | 137.3 | 113.6 | 127.1 | 120.4 | 151.9 | 121.2 |
| Major options | | | | | | |
| - air conditioning | 4,509 | 3,837 | S | S | S | S |
| - autom. gear box | 4,000 | 3,404 | 25,170 | 19,512 | NA | NA |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 4,084 | 3,476 | 28,001 | 21,706 | 369,969 | 316,213 |
| Other information | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |
| 1 EURO = 01/05/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|---------------------------------------|---------------|---------------|----------------|----------------|---------------|---------------|------------|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Audi A3 1.6 (1.6l, 101 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 222,784 | 80,470 | 6,113,254 | 4,439,190 | 155,022 | 124,018 | 11,694 | 9,953 |
| Price EURO | 29,930 | 10,811 | 17,996 | 13,068 | 18,294 | 14,635 | 19,780 | 16,835 |
| Price index | 203.0 | 90.8 | 122.0 | 109.8 | 124.1 | 123.0 | 134.1 | 141.4 |
| Major options | | | | | | | | |
| - air conditioning | 35,600 | 28,480 | 602,045 | S | 8,900 | 7,120 | 1,300 | 1,106 |
| - autom. gear box | 24,760 | 19,808 | 490,000 | 415,254 | 10,600 | 8,480 | 1,298 | 1,105 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 14,654 | 11,723 | 632,284 | 535,834 | 16,698 | 13,358 | 0 | 0 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | yes | | no | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| 1 EURO = 01/05/2000 | DKK | 7.44340 | GRD | 339.710 | SEK | 8.47400 | GBP | 0.59120 |

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on November 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A4 1.8

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------------|---------------|--------------|--------------|----------------|----------------|---------------|---------------|
| | BEF | | DEM | | ESP | | FRF | |
| Audi A4 1.8 (1.8l, 125 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 884,595 | 731,070 | 42,695 | 36,806 | 3,612,556 | 2,822,310 | 146,204 | 120,530 |
| Price EURO | 21,929 | 18,122 | 21,830 | 18,819 | 21,712 | 16,962 | 22,289 | 18,375 |
| Price index | 104.7 | 116.5 | 104.2 | 121.0 | 103.6 | 109.1 | 106.4 | 118.2 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | 14,520 | 12,140 |
| - autom. gear box | 54,000 | 44,628 | 2,836 | 2,445 | N.A. | N.A. | 8,900 | 7,441 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 107,538 | 88,874 | 4,997 | 4,308 | 469,096 | 366,482 | 17,260 | 14,432 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | yes | |
| 1 EURO = 01/05/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|---------------|---------------|------------|-----------|------------------|------------------|----------------|---------------|
| | FIM | | IEP | | ITL | | LUF | |
| Audi A4 1.8 (1.8l, 125 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 179,773 | 92,451 | 16,500 | 13,636 | 43,584,218 | 35,353,182 | 864,029 | 751,329 |
| Price EURO | 30,236 | 15,549 | 20,951 | 17,315 | 22,509 | 18,258 | 21,419 | 18,625 |
| Price index | 144.3 | 100.0 | 100.0 | 111.4 | 107.4 | 117.4 | 102.2 | 119.8 |
| Major options | | | | | | | | |
| - air conditioning | 2,700 | 2,213 | 2,113 | 1,746 | S | S | 58,500 | 50,870 |
| - autom. gear box | 15,000 | 12,295 | 1,840 | 1,521 | 3,198,000 | 2,665,000 | 51,500 | 44,783 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 15,978 | 13,096 | 0 | 0 | 5,117,904 | 4,264,920 | 102,205 | 88,874 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | no | | no | |
| 1 EURO = 01/05/2000 | FIM | 5.94573 | IEP | 0.78756 | ITL | 1,936.27 | LUF | 40.3399 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A4 1.8

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|--------------|--------------|---------------|---------------|----------------|----------------|
| | NLG | | ATS | | PTE | |
| Audi A4 1.8 (1.8l, 125 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 59,502 | 38,936 | 342,912 | 257,442 | 5,847,622 | 3,757,925 |
| Price EURO | 27,001 | 17,668 | 24,920 | 18,709 | 29,168 | 18,744 |
| Price index | 128.9 | 113.6 | 118.9 | 120.3 | 139.2 | 120.5 |
| Major options | | | | | | |
| - air conditioning | 3,990 | 3,396 | S | S | S | S |
| - autom. gear box | 4,000 | 3,404 | N.A. | N.A. | 302,729 | N.A. |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 5,703 | 4,854 | 39,404 | 30,311 | 516,637 | 441,570 |
| Other information | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |
| 1 EURO = 01/05/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|---------------|---------------|----------------|----------------|---------------|---------------|------------|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Audi A4 1.8 (1.8l, 125 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 297,573 | 101,753 | 8,740,634 | 5,997,771 | 179,257 | 142,705 | 13,469 | 11,463 |
| Price EURO | 39,978 | 13,670 | 25,730 | 17,656 | 21,154 | 16,840 | 22,782 | 19,389 |
| Price index | 190.8 | 87.9 | 122.8 | 113.5 | 101.0 | 108.3 | 108.7 | 124.7 |
| Major options | | | | | | | | |
| - air conditioning | 20,770 | 16,616 | S | S | 4,900 | 3,920 | S | S |
| - autom. gear box | 31,200 | 24,960 | 630,000 | 533,898 | 12,500 | 10,000 | 1,187 | 1,010 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 20,463 | 16,370 | 882,943 | 748,257 | 23,317 | 18,654 | 0 | 0 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | yes | | no | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| 1 EURO = 01/05/2000 | DKK | 7.44340 | GRD | 339.710 | SEK | 8.47400 | GBP | 0.59120 |

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A6 2.4

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------------|----------------|--------------|--------------|----------------|----------------|---------------|---------------|
| | BEF | | DEM | | ESP | | FRF | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 1,299,302 | 1,073,803 | 58,537 | 50,463 | 5,183,204 | 4,049,378 | 196,397 | 162,497 |
| Price EURO | 32,209 | 26,619 | 29,929 | 25,801 | 31,152 | 24,337 | 29,941 | 24,773 |
| Price index | 110.0 | 113.0 | 102.2 | 109.6 | 106.4 | 103.3 | 102.2 | 105.2 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 90,000 | 74,380 | 3,912 | 3,372 | 370,000 | 289,063 | 12,900 | 10,786 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 123,114 | 101,747 | 5,721 | 4,932 | 537,044 | 419,565 | 19,761 | 16,522 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | yes | |
| 1 EURO = 01/05/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|---------------|---------------|------------|-----------|------------------|------------------|----------------|----------------|
| | FIM | | IEP | | ITL | | LUF | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 277,863 | 140,022 | 32,869 | 18,626 | 60,482,310 | 49,392,925 | 1,181,303 | 1,027,219 |
| Price EURO | 46,733 | 23,550 | 41,735 | 23,650 | 31,237 | 25,509 | 29,284 | 25,464 |
| Price index | 159.6 | 100.0 | 142.5 | 100.4 | 106.7 | 108.3 | 100.0 | 108.1 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 19,000 | 15,574 | 2,200 | 1,818 | 4,296,000 | 3,580,000 | 84,000 | 73,043 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 18,292 | 14,993 | 0 | 0 | 5,859,216 | 4,882,680 | 117,009 | 101,747 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | no | | no | |
| 1 EURO = 01/05/2000 | FIM | 5.94573 | IEP | 0.78756 | ITL | 1,936.27 | LUF | 40.3399 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A6 2.4

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|--------------|--------------|---------------|---------------|----------------|----------------|
| | NLG | | ATS | | PTE | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 83,684 | 53,799 | 485,405 | 354,828 | 8,643,877 | 5,182,763 |
| Price EURO | 37,974 | 24,413 | 35,276 | 25,786 | 43,115 | 25,852 |
| Price index | 129.7 | 103.7 | 120.5 | 109.5 | 147.2 | 109.8 |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. gear box | 6,100 | 5,191 | 29,490 | 22,173 | N.A. | N.A. |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 6,529 | 5,557 | 46,153 | 34,702 | 591,470 | 505,530 |
| Other information | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |
| 1 EURO = 01/05/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|---------------|---------------|------------------|----------------|---------------|---------------|------------|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Audi A6 2.4 (2.4l, 165 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 464,461 | 149,435 | 15,739,047 | 8,442,934 | 248,290 | 198,632 | 17,555 | 14,940 |
| Price EURO | 62,399 | 20,076 | 46,331 | 24,853 | 29,300 | 23,440 | 29,694 | 25,271 |
| Price index | 213.1 | 85.2 | 158.2 | 105.5 | 100.1 | 99.5 | 101.4 | 107.3 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 41,000 | 32,800 | 1,125,000 | 953,390 | 15,000 | 12,000 | 1,400 | 1,191 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 23,427 | 18,742 | 1,010,834 | 856,639 | 26,694 | 21,356 | 0 | 0 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | yes | | no | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| 1 EURO = 01/05/2000 | DKK | 7.44340 | GRD | 339.710 | SEK | 8.47400 | GBP | 0.59120 |

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov.1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A8 2.8

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|------------------------------------|----------------|----------------|--------------|--------------|----------------|----------------|---------------|---------------|
| | BEF | | DEM | | ESP | | FRF | |
| Audi A8, 2.8 (2.8l, 193 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 1,913,991 | 1,581,811 | 88,836 | 76,583 | 8,324,538 | 6,503,545 | 328,692 | 273,112 |
| Price EURO | 47,447 | 39,212 | 45,421 | 39,156 | 50,031 | 39,087 | 50,109 | 41,636 |
| Price index | 108.1 | 102.7 | 103.5 | 102.6 | 114.0 | 102.4 | 114.2 | 109.1 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 95,000 | 78,512 | 4,009 | 3,456 | 441,000 | 344,531 | 16,100 | 13,462 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 169,194 | 139,830 | 7,862 | 6,778 | 738,054 | 576,604 | 27,157 | 22,706 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | yes | |
| 1 EURO = 01/05/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|------------------------------------|-------------|-------------|------------|-----------|------------------|------------------|----------------|----------------|
| | FIM | | IEP | | ITL | | LUF | |
| Audi A8, 2.8 (2.8l, 193 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | N.A. | N.A. | 55,453 | 31,754 | 100,632,144 | 82,851,120 | 1,770,702 | 1,539,741 |
| Price EURO | N.A. | N.A. | 70,411 | 40,320 | 51,972 | 42,789 | 43,895 | 38,169 |
| Price index | N.A. | N.A. | 160.4 | 105.6 | 118.4 | 112.1 | 100.0 | 100.0 |
| Major options | | | | | | | | |
| - air conditioning | N.A. | N.A. | S | S | S | S | S | S |
| - autom. gear box | N.A. | N.A. | S | S | 5,208,000 | 4,340,000 | 88,500 | 76,957 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | N.A. | N.A. | 0 | 0 | 8,052,264 | 6,710,220 | 160,805 | 139,830 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | no | | yes | | no | |
| - delivery cost incl. included | no | | no | | no | | no | |
| 1 EURO = 01/05/2000 | FIM | 5.94573 | IEP | 0.78756 | ITL | 1,936.27 | LUF | 40.3399 |

Notes:

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



Audi
Audi A8 2.8

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|------------------------------------|--------------|--------------|---------------|---------------|----------------|----------------|
| | NLG | | ATS | | PTE | |
| Audi A8, 2.8 (2.8l, 193 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 143,130 | 90,530 | 781,658 | 571,387 | 12,792,573 | 7,931,101 |
| Price EURO | 64,950 | 41,081 | 56,805 | 41,524 | 63,809 | 39,560 |
| Price index | 148.0 | 107.6 | 129.4 | 108.8 | 145.4 | 103.6 |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. gear box | S | S | 42,010 | 30,709 | N.A. | N.A. |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 8,973 | 7,637 | 63,905 | 47,690 | 812,852 | 694,745 |
| Other information | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost incl. included | no | | yes | | no | |
| 1 EURO = 01/05/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|------------------------------------|---------------|---------------|------------------|------------------|---------------|---------------|------------|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Audi A8, 2.8 (2.8l, 193 hp) | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Recommended retail price 01/05/00 | 1,041,913 | 314,422 | 23,011,943 | 12,596,452 | 435,448 | 347,658 | 26,584 | 22,625 |
| Price EURO | 139,978 | 42,242 | 67,740 | 37,080 | 51,386 | 41,026 | 44,966 | 38,270 |
| Price index | 318.9 | 110.7 | 154.3 | 97.1 | 117.1 | 107.5 | 102.4 | 100.3 |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. gear box | 51,950 | 41,560 | 1,105,000 | 936,441 | S | S | 1,475 | 1,255 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 32,196 | 25,756 | 1,389,180 | 1,177,271 | 36,686 | 29,349 | 0 | 0 |
| Other information | | | | | | | | |
| - warranty condition (years) | 1 | | 1 | | 1 | | 3 | |
| - free roadside assistance | yes | | no | | yes | | yes | |
| - delivery cost incl. included | no | | no | | yes | | no | |
| 1 EURO = 01/05/2000 | DKK | 7.44340 | GRD | 339.710 | SEK | 8.47400 | GBP | 0.59120 |

Prices are based on recommended retail prices, adjusted for equipment differences, eff. on Nov. 1st, 2000.

Final prices are set by dealers.

Major options: S (standard). Option price. NA (not available)



| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 318i 4dr 1895 cm3 | B | | D | | E | | F | |
| | BEF | | DEM | | 1000 ESP | | FRF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 924,600 | 764,132 | 45,700 | 39,397 | 3,914 | 3,058 | 153,463 | 128,313 |
| Price EURO | 22,920 | 18,942 | 23,366 | 20,143 | 23,523 | 18,377 | 23,395 | 19,561 |
| Price Index in % | 100.0 | 106.4 | 101.9 | 113.2 | 102.6 | 103.3 | 102.1 | 109.9 |
| Major Options | | | | | | | | |
| - air conditioning | 44,891 | 37,100 | 1,800 | 1,552 | S | S | 11,000 | 9,197 |
| - automatic gearbox | 76,956 | 63,600 | 3,250 | 2,802 | 315 | 246 | 10,500 | 8,779 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 62,557 | 51,700 | 2,900 | 2,500 | 272 | 213 | 10,000 | 8,361 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 318i 4dr 1895 cm3 | SF | | IRL | | I | | L | |
| | 1000 FIM | | IEP | | 1000 ITL | | LUF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 202 | 106 | 24,133 | 15,258 | 45,463 | 37,886 | 930,477 | 809,111 |
| Price EURO | 34,023 | 17,797 | 30,643 | 19,374 | 23,480 | 19,566 | 23,066 | 20,057 |
| Price Index in % | 148.4 | 100.0 | 133.7 | 108.9 | 102.4 | 109.9 | 100.6 | 112.7 |
| Major Options | | | | | | | | |
| - air conditioning | 10 | 8 | 1,600 | 1,012 | S | S | 39,000 | 33,913 |
| - automatic gearbox | 17 | 14 | 1,600 | 1,012 | 3,280 | 2,733 | 70,400 | 61,217 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 18 | 14 | - | - | 2,970 | 2,475 | 59,407 | 51,658 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | FIM | 5.94573 | IEP | 0.787564 | ITL | 1936.27 | LUF | 40.3399 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)



BMW Group

EURO ZONE COUNTRIES

| 318i 4dr 1895 cm3 | NL | | A | | P | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | 1000 PTE | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 60,883 | 40,055 | 368,764 | 279,366 | 6,319 | 3,981 |
| Price EURO | 27,627 | 18,176 | 26,799 | 20,302 | 31,518 | 19,857 |
| Price Index in % | 120.5 | 102.1 | 116.9 | 114.1 | 137.5 | 111.6 |
| Major Options | | | | | | |
| - air conditioning | 2,949 | 1,813 | 15,444 | 11,700 | S | S |
| - automatic gearbox | 4,951 | 3,043 | 33,259 | 19,700 | 362,700 | 310,000 |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 4,583 | 2,817 | 23,232 | 17,600 | 299,828 | 256,263 |
| Other Information | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| 318i 4dr 1895 cm3 | DK | | GR | | S | | UK | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1000 DKK | | 1000 GRD | | SEK | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 346 | 129 | 10,105 | 6,288 | 209,484 | 166,935 | 15,366 | 13,078 |
| Price EURO | 46,504 | 17,358 | 29,747 | 18,509 | 24,721 | 19,700 | 25,992 | 22,121 |
| Price Index in % | 202.9 | 97.5 | 129.8 | 104.0 | 107.9 | 110.7 | 113.4 | 124.3 |
| Major Options | | | | | | | | |
| - air conditioning | 23 | 7 | S | S | 10,400 | 8,320 | 895 | 762 |
| - automatic gearbox | 40 | 11 | 777 | 491 | 17,900 | 14,320 | 1,170 | 996 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 30 | 9 | 513 | 435 | 14,250 | 11,400 | - | - |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 3 years | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | yes | | no | |
| 1 EURO = 01/11/2000 | DKK | 7.4434 | GRD | 339.71 | SEK | 8.474 | GBP | 0.5912 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

BMW Group



| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 520i 4dr 2171 cm3 | B | | D | | E | | F | |
| | BEF | | DEM | | 1000 ESP | | FRF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 1,301,986 | 1,076,022 | 61,200 | 52,759 | 5,389 | 4,210 | 212,340 | 177,542 |
| Price EURO | 32,275 | 26,674 | 31,291 | 26,975 | 32,389 | 25,304 | 32,371 | 27,066 |
| Price Index in % | 103.7 | 108.3 | 100.6 | 109.5 | 104.1 | 102.7 | 104.1 | 109.8 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gearbox | 91,718 | 75,800 | 3,900 | 3,362 | 375 | 293 | 12,500 | 10,452 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 64,856 | 53,600 | 3,016 | 2,600 | 283 | 221 | 10,400 | 8,696 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 520i 4dr 2171 cm3 | SF | | IRL | | I | | L | |
| | 1000 FIM | | IEP | | 1000 ITL | | LUF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 271 | 147 | 34,058 | 20,210 | 63,485 | 52,904 | 1,255,000 | 1,091,304 |
| Price EURO | 45,557 | 24,640 | 43,245 | 25,662 | 32,787 | 27,323 | 31,111 | 27,053 |
| Price Index in % | 146.4 | 100.0 | 139.0 | 104.1 | 105.4 | 110.9 | 100.0 | 109.8 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gearbox | 22 | 18 | 2,000 | 1,187 | 3,910 | 3,258 | 80,000 | 69,565 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 18 | 15 | - | - | 3,089 | 2,574 | 61,675 | 53,630 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | FIM | 5.94573 | IEP | 0.787564 | ITL | 1936.27 | LUF | 40.3399 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
- Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | NL | | A | | P | |
|--|---------------------------|---------------------------|----------------------------|----------------------------|-----------------------------|-----------------------------|
| | NLG | | ATS | | 1000 PTE | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 Price EURO | 86,687 39,337 | 55,915 25,373 | 495,747 36,027 | 368,859 26,806 | 8,195 40,875 | 5,433 27,098 |
| Price Index in % | 126.4 | 103.0 | 115.8 | 108.8 | 131.4 | 110.0 |
| Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag | S 4,951 S S S | S 3,043 S S S | S 41,350 S S S | S 23,700 S S S | S 400,000 S S S | S 341,880 S S S |
| Right-hand-drive | 4,767 | 2,930 | 24,595 | 18,300 | 311,820 | 266,513 |
| Other Information - warranty condition - free roadside assistance - delivery cost included | 1 year yes no | | 1 year yes yes | | 1 year yes yes | |
| 1 EURO = 01/11/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| 520i 4dr 2171 cm3 | DK | | GR | | S | | UK | |
|--|----------------------------|----------------------------|-------------------------|-------------------------|----------------------------|----------------------------|---------------------------|---------------------------|
| | 1000 DKK | | 1000 GRD | | SEK | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 Price EURO | 503 67,514 | 180 24,148 | 14,379 42,326 | 8,832 26,000 | 275,338 32,492 | 219,618 25,917 | 19,972 33,782 | 16,998 28,751 |
| Price Index in % | 217.0 | 98.0 | 136.0 | 105.5 | 104.4 | 105.2 | 108.6 | 116.7 |
| Major Options - air conditioning - automatic gearbox - power steering - ABS - airbag | S 41,500 S S S | S 11,858 S S S | S 984 S S S | S 616 S S S | S 21,000 S S S | S 16,800 S S S | S 1,220 S S S | S 1,038 S S S |
| Right-hand-drive | 30 | 9 | 535 | 453 | 14,775 | 11,820 | - | - |
| Other Information - warranty condition - free roadside assistance - delivery cost included | 1 year yes no | | 1 year yes yes | | 1 year yes yes | | 3 years yes no | |
| 1 EURO = 01/11/2000 | DKK | 7.4434 | GRD | 339.71 | SEK | 8.474 | GBP | 0.5912 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

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| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 735iA 4dr 3498 cm3 | B | | D | | E | | F | |
| | BEF | | DEM | | 1000 ESP | | FRF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 2,291,435 | 1,893,748 | 110,800 | 95,517 | 10,097 | 7,888 | 386,694 | 323,323 |
| Price EURO | 56,803 | 46,945 | 56,651 | 48,837 | 60,683 | 47,409 | 58,951 | 49,290 |
| Price Index in % | 103.4 | 102.2 | 103.1 | 106.4 | 110.5 | 103.2 | 107.3 | 107.3 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gearbox | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 67,397 | 55,700 | 3,132 | 2,700 | 294 | 230 | 10,800 | 9,030 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | BEF | 40.3399 | DEM | 1.95583 | ESP | 166.386 | FRF | 6.55957 |

| EURO ZONE COUNTRIES | | | | | | | | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| 735iA 4dr 3498 cm3 | SF | | IRL | | I | | L | |
| | 1000 FIM | | IEP | | 1000 ITL | | LUF | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 609 | 298 | 60,439 | 36,164 | 114,066 | 95,055 | 2,216,000 | 1,926,957 |
| Price EURO | 102,403 | 50,202 | 76,741 | 45,918 | 58,910 | 49,092 | 54,933 | 47,768 |
| Price Index in % | 186.4 | 109.3 | 139.7 | 100.0 | 107.2 | 106.9 | 100.0 | 104.0 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - automatic gearbox | S | S | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 19 | 15 | - | - | 3,208 | 2,673 | 64,047 | 55,693 |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | FIM | 5.94573 | IEP | 0.787564 | ITL | 1936.27 | LUF | 40.3399 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)



BMW Group

EURO ZONE COUNTRIES

| 735iA 4dr 3498 cm3 | NL | | A | | P | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | 1000 PTE | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 163,713 | 103,257 | 931,577 | 669,237 | 16,977 | 9,820 |
| Price EURO | 74,290 | 46,856 | 67,700 | 48,635 | 84,680 | 48,982 |
| Price Index in % | 135.2 | 102.0 | 123.2 | 105.9 | 154.2 | 106.7 |
| Major Options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - automatic gearbox | S | S | S | S | S | S |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag | S | S | S | S | S | S |
| Right-hand-drive | 4,949 | 3,042 | 26,448 | 19,000 | 323,814 | 276,764 |
| Other Information | | | | | | |
| - warranty condition | 1 year | | 1 year | | 1 year | |
| - free roadside assistance | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | yes | |
| 1 EURO = 01/11/2000 | NLG | 2.20371 | ATS | 13.7603 | PTE | 200.482 |

NON EURO ZONE COUNTRIES

| 735iA 4dr 3498 cm3 | DK | | GR | | S | | UK | |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | 1000 DKK | | 1000 GRD | | SEK | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price 01/11/00 | 1,230 | 363 | | | | | 36,470 | 31,038 |
| Price EURO | 165,210 | 48,793 | | | | | 61,688 | 52,501 |
| Price Index in % | 300.7 | 106.3 | | | | | 112.3 | 114.3 |
| Major Options | | | | | | | | |
| - air conditioning | S | S | | | | | S | S |
| - automatic gearbox | S | S | | | | | S | S |
| - power steering | S | S | | | | | S | S |
| - ABS | S | S | | | | | S | S |
| - airbag | S | S | | | | | S | S |
| Right-hand-drive | 30 | 9 | | | | | - | - |
| Other Information | | | | | | | | |
| - warranty condition | 1 year | | | | | | 3 years | |
| - free roadside assistance | yes | | | | | | yes | |
| - delivery cost included | no | | | | | | no | |
| 1 EURO = 01/11/2000 | DKK | 7.4434 | | | | | GBP | 0.5912 |

- Prices are based on recommended retail prices adjusted for equipment differences. Reference country is Germany
Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

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EURO ZONE COUNTRIES

| SAXO 3 portes | B BEF | | D DM | | E ESP | | F FRF | |
|---|-----------------|---------------|----------------|---------------|-----------------|---------------|-----------------|---------------|
| description | 1.1i SX | | 1.1i SX | | 1.1i Plaisir | | 1.1i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 9,584 | 7,920 | 10,021 | 8,639 | 10,067 | 8,034 | 9,833 | 8,222 |
| Price index | 100.0% | 102.6% | 104.6% | 111.9% | 105.0% | 104.1% | 102.6% | 106.5% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 46,500 | 38,430 | 2,015 | 1,737 | 158,000 | 128,455 | 6,900 | 5,769 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | 25,000 | 20,661 | S | | 95,000 | 77,236 | 2,000 | 1,672 |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 29,765 | 24,599 | 1,383 | 1,193 | 124,798 | 101,462 | 4,784 | 4,000 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/05/00 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| SAXO 3 portes | FIN FIM | | IRL IEP | | I ITL | | NL NLG | |
|---|----------------------|----------|-------------------|---------------|-----------------|---------------|------------------|---------------|
| description | non available | | 1.1i SX | | 1.1i SX | | 1.1i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | | | 12,328 | 8,125 | 9,740 | 8,117 | 11,022 | 7,721 |
| Price index | | | 128.6% | 105.2% | 101.6% | 105.1% | 115.0% | 100.0% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | | | N A | | S | | 2,500 | 1,537 |
| - autom. Gear box | | | N A | | N A | | N A | |
| - power steering | | | S | | S | | S | |
| - ABS | | | N A | | 1,224,000 | 1,020,000 | 1,790 | 1,100 |
| - driver airbag | | | S | | S | | S | |
| Right-hand-drive | | | S | | 1,416,876 | 1,180,730 | 2,186 | 1,344 |
| Other information | | | | | | | | |
| - warranty condition | | | 1 | | 1 | | 1 | |
| - free roadside assistance | | | yes | | yes | | yes | |
| - delivery cost included | | | no | | yes | | no | |
| 1 EURO = 01/05/00 | 5.94573 | | 0.787564 | | 1.93627 | | 2.20371 | |



CITROËN

EURO ZONE COUNTRIES

| SAXO 3 portes | A ATS | | P PTE | |
|---|-----------------|---------------|-----------------|---------------|
| description | 1.1i SX | | 1.1i Image | |
| | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 10,741 | 8,444 | 11,150 | 7,948 |
| Price index | 112.1% | 109.4% | 116.3% | 102.9% |
| Major options (country currency) | | | | |
| - air conditioning | 13,000 | 10,220 | 170,000 | 145,299 |
| - autom. Gear box | N A | | N A | |
| - power steering | S | | S | |
| - ABS | 10,500 | 8,255 | NA | |
| - driver airbag | S | | S | |
| Right-hand-drive | 10,673 | 8,391 | 143,036 | 122,253 |
| Other information | | | | |
| - warranty condition | 1 | | 1 | |
| - free roadside assistance | yes | | yes | |
| - delivery cost included | no | | yes | |
| 1 EURO = 01/05/00 | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| SAXO 3 portes | DK DKK | | GR GRD | | S SEK | | GB GBP | |
|---|------------------|--------------|------------------|--------------|-----------------|----------|------------------|---------------|
| description | 1.1i SX | | 1.1i SX | | non available | | 1.1i Desire | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 15,920 | 6,631 | 8,360 | 6,291 | | | 10,084 | 8,582 |
| Price index | 166.1% | 85.9% | 87.2% | 81.5% | | | 105.2% | 111.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 17,995 | 5,142 | S | | | | N A | |
| - autom. Gear box | N A | | N A | | | | N A | |
| - power steering | S | | S | | | | S | |
| - ABS | S | | 280,000 | 206,338 | | | 295 | 251 |
| - driver airbag | S | | S | | | | S | |
| Right-hand-drive | 15,886 | 4,539 | 281,108 | 207,154 | | | S | |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | | | 1 | |
| - free roadside assistance | yes | | yes | | | | yes | |
| - delivery cost included | no | | yes | | | | no | |
| 1 EURO = 01/05/00 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

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EURO ZONE COUNTRIES

| XSARA 5 portes | B BEF | | D DM | | E ESP | | F FRF | |
|---|-----------------|---------------|----------------|---------------|-----------------|---------------|-----------------|---------------|
| description | 1.4i SX | | 1.4i SX | | 1.4i SX | | 1.4i X | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 13,882 | 11,473 | 13,779 | 11,879 | 14,340 | 11,494 | 13,873 | 11,599 |
| Price index | 102.4% | 116.8% | 101.6% | 120.9% | 105.8% | 117.0% | 102.3% | 118.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 45,000 | 37,190 | 2,450 | 2,112 | 157,000 | 127,642 | 7,700 | 6,438 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | 75,000 | 60,976 | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 31,997 | 26,444 | 1,487 | 1,282 | 134,158 | 109,071 | 5,143 | 4,300 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/05/00 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| XSARA 5 portes | FIN FIM | | IRL IEP | | I ITL | | NL NLG | |
|---|-------------------|---------------|-------------------|---------------|-----------------|---------------|------------------|---------------|
| description | 1.4i X | | 1.4i SX | | 1.4i SX | | 1.4i SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 17,626 | 9,824 | 15,904 | 10,482 | 13,557 | 11,297 | 15,383 | 10,402 |
| Price index | 130.0% | 100.0% | 117.3% | 106.7% | 100.0% | 115.0% | 113.5% | 105.9% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 1,500 | 1,230 | 800 | 661 | 1,600,000 | 1,333,333 | 2,750 | 1,690 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 6,782 | 3,898 | S | | 1,523,141 | 1,269,285 | 2,350 | 1,445 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | no | |
| 1 EURO = 01/05/00 | 5.94573 | | 0.787564 | | 1.93627 | | 2.20371 | |


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EURO ZONE COUNTRIES

| XSARA 5 portes | A ATS | | P PTE | |
|---|-----------------|---------------|-----------------|---------------|
| description | 1.4i SX | | 1.4i SX | |
| | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 15,181 | 11,823 | 16,460 | 11,195 |
| Price index | 112.0% | 120.4% | 121.4% | 114.0% |
| Major options (country currency) | | | | |
| - air conditioning | 13,000 | 10,125 | 220,000 | 188,034 |
| - autom. Gear box | N A | | N A | |
| - power steering | S | | S | |
| - ABS | S | | S | |
| - driver airbag | S | | S | |
| Right-hand-drive | 11,582 | 9,020 | 153,764 | 131,422 |
| Other information | | | | |
| - warranty condition | 1 | | 1 | |
| - free roadside assistance | yes | | yes | |
| - delivery cost included | no | | yes | |
| 1 EURO = 01/05/00 | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| XSARA 5 portes | DK DKK | | GR GRD | | S SEK | | GB GBP | |
|---|------------------|--------------|------------------|--------------|-----------------|---------------|------------------|---------------|
| description | 1.4i X | | 1.4i LX | | 1.4i SX | | 1.4i L | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 21,160 | 8,305 | 12,717 | 9,668 | 14,149 | 11,319 | 14,157 | 12,049 |
| Price index | 156.1% | 84.5% | 93.8% | 98.4% | 104.4% | 115.2% | 104.4% | 122.6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 8,995 | 2,570 | S | | 8,500 | 6,800 | 750 | 638 |
| - autom. Gear box | N A | | N A | | NA | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | 280,000 | 206,338 | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 17,078 | 4,879 | 302,191 | 222,690 | 6,944 | 5,555 | S | |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | no | |
| 1 EURO = 01/05/00 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

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EURO ZONE COUNTRIES

| XSARA PICASSO | B BEF | | D DM | | E ESP | | F FRF | |
|---|-----------------|---------------|-------------------|---------------|-----------------|---------------|-----------------|---------------|
| description | 2.0 HDi Pack | | 2.0 HDi Exclusive | | 2.0 HDi | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 20,724 | 17,127 | 21,035 | 18,133 | 19,898 | 15,997 | 21,145 | 17,679 |
| Price index | 104.2% | 114.4% | 105.7% | 121.2% | 100.0% | 106.9% | 106.3% | 118.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | 170,000 138,211 | | 6,950 5,811 | |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 31,997 | 26,444 | 1,487 | 1,282 | 134,158 | 109,071 | 5,143 | 4,300 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/05/00 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| XSARA PICASSO | FIN FIM | | IRL IEP | | I ITL | | NL NLG | |
|---|-------------------|---------------|-------------------|---------------|-----------------|---------------|------------------|---------------|
| description | 2.0 HDi | | 2.0 HDi | | 2.0 HDi | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 31,594 | 16,192 | 25,046 | 16,042 | 20,888 | 17,406 | 25,536 | 15,494 |
| Price index | 158.8% | 108.2% | 125.9% | 107.2% | 105.0% | 116.3% | 128.3% | 103.5% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 8,150 | 6,680 | 650 | 537 | S | | 2,750 | 1,690 |
| - autom. Gear box | N A | | N A | | N A | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 6,782 | 3,898 | S | | 1,523,141 | 1,269,285 | 2,350 | 1,445 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | no | |
| 1 EURO = 01/05/00 | 5.94573 | | 0.787564 | | 1.93627 | | 2.20371 | |



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EURO ZONE COUNTRIES

| XSARA PICASSO | A ATS | | P PTE | |
|---|-----------------|---------------|-----------------|---------------|
| description | 2.0 HDi | | 2.0 HDi | |
| | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 23,502 | 18,304 | 26,736 | 14,967 |
| Price index | 118.1% | 122.3% | 134.4% | 100.0% |
| Major options (country currency) | | | | |
| - air conditioning | 12,762 | 9,939 | 220,000 | 188,034 |
| - autom. Gear box | N A | | N A | |
| - power steering | S | | S | |
| - ABS | S | | S | |
| - driver airbag | S | | S | |
| Right-hand-drive | 11,582 | 9,020 | 153,764 | 131,422 |
| Other information | | | | |
| - warranty condition | 1 | | 1 | |
| - free roadside assistance | yes | | yes | |
| - delivery cost included | no | | yes | |
| 1 EURO = 01/05/00 | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| XSARA PICASSO | DK DKK | | GR GRD | | S SEK | | GB GBP | |
|---|------------------|---------------|------------------|----------|-----------------|----------|------------------|---------------|
| description | 2.0 HDi | | non available | | non available | | 2.0 HDi SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 36,796 | 12,773 | | | | | 23,579 | 20,067 |
| Price index | 184.9% | 85.3% | | | | | 118.5% | 134.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | 6,995 | 1,999 | | | | | S | |
| - autom. Gear box | N A | | | | | | N A | |
| - power steering | S | | | | | | S | |
| - ABS | S | | | | | | S | |
| - driver airbag | S | | | | | | S | |
| Right-hand-drive | 17,078 | 4,879 | | | | | S | |
| Other information | | | | | | | | |
| - warranty condition | 1 | | | | | | 1 | |
| - free roadside assistance | yes | | | | | | yes | |
| - delivery cost included | no | | | | | | no | |
| 1 EURO = 01/05/00 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

CITROËN



CITROËN

EURO ZONE COUNTRIES

| XANTIA 5 portes | B BEF | | D DM | | E ESP | | F FRF | |
|---|----------------------|----------|----------------|---------------|------------------|---------------|-----------------|---------------|
| description | non available | | 1.8i 16v SX | | 1.8i 16v Plaisir | | 1.8i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | | | 19,465 | 16,780 | 18,658 | 14,408 | 18,827 | 15,742 |
| Price index | | | 105.0% | 129.6% | 100.7% | 111.3% | 101.6% | 121.6% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | | | 2,570 | 2,216 | S | | S | |
| - autom. Gear box | | | 2,500 | 2,155 | 260,000 | 203,125 | 6,500 | 5,435 |
| - power steering | | | S | | S | | S | |
| - ABS | | | S | | S | | S | |
| - driver airbag | | | S | | S | | S | |
| Right-hand-drive | | | 2,075 | 1,789 | 194,806 | 152,192 | 7,176 | 6,000 |
| Other information | | | | | | | | |
| - warranty condition | | | 1 | | 1 | | 1 | |
| - free roadside assistance | | | yes | | yes | | yes | |
| - delivery cost included | | | no | | yes | | yes | |
| 1 EURO = 01/05/00 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| XANTIA 5 portes | FIN FIM | | IRL IEP | | I ITL | | NL NLG | |
|---|--------------------|---------------|-------------------|---------------|-----------------|---------------|------------------|---------------|
| description | 1.8i 16v Exclusive | | 1.8i 16v | | 1.8i 16v SX + | | 1.8i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 23,630 | 12,948 | 21,152 | 13,548 | 18,536 | 15,446 | 21,055 | 13,888 |
| Price index | 127.5% | 100.0% | 114.1% | 104.6% | 100.0% | 119.3% | 113.6% | 107.3% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | 16,000 | 13,115 | N A | | 2,800,000 | 2,333,333 | 4,060 | 2,495 |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 9,463 | 5,439 | S | | 2,125,314 | 1,771,095 | 3,280 | 2,016 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | no | |
| 1 EURO = 01/05/00 | 5.94573 | | 0.787564 | | 1.93627 | | 2.20371 | |



CITROËN

EURO ZONE COUNTRIES

| XANTIA 5 portes | A ATS | | P PTE | |
|---|-----------------|---------------|-----------------|---------------|
| description | 1.8i 16v SX | | 1.8i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 21,235 | 15,942 | 24,000 | 14,485 |
| Price index | 114.6% | 123.1% | 129.5% | 111.9% |
| Major options (country currency) | | | | |
| - air conditioning | S | | 233,000 | 199,145 |
| - autom. Gear box | N A | | 330,000 | 282,052 |
| - power steering | S | | S | |
| - ABS | S | | 228,000 | 194,872 |
| - driver airbag | S | | S | |
| Right-hand-drive | 16,765 | 12,586 | 214,554 | 183,380 |
| Other information | | | | |
| - warranty condition | 1 | | 1 | |
| - free roadside assistance | yes | | yes | |
| - delivery cost included | no | | yes | |
| 1 EURO = 01/05/00 | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| XANTIA 5 portes | DK DKK | | GR GRD | | S SEK | | GB GBP | |
|---|------------------|---------------|------------------|---------------|-----------------|---------------|------------------|---------------|
| description | 1.8i 16v SX | | 1.8i 16v SX | | 1.8i 16v SX | | 1.8i 16v Forte | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 29,489 | 10,685 | 17,500 | 11,669 | 17,831 | 14,098 | 16,610 | 14,136 |
| Price index | 159.1% | 82.5% | 94.4% | 90.1% | 96.2% | 108.9% | 89.6% | 109.2% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | 10,500 | 8,400 | S | |
| - autom. Gear box | N A | | N A | | NA | | N A | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 23,830 | 6,808 | 494,994 | 310,731 | 9,689 | 7,751 | S | |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | no | | yes | | no | | no | |
| 1 EURO = 01/05/00 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

CITROËN



EURO ZONE COUNTRIES

| EVASION | B BEF | | D DM | | E ESP | | F FRF | |
|---|-----------------|---------------|--------------------|---------------|-----------------|---------------|-----------------|---------------|
| description | 2.0i 16v SX | | 2.0i 16v Exclusive | | 2.0i 16v SX | | 2.0i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 24,100 | 19,918 | 24,337 | 20,981 | 24,473 | 18,854 | 25,764 | 21,542 |
| Price index | 104.4% | 105.6% | 105.4% | 111.3% | 106.0% | 100.0% | 111.6% | 114.3% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | 50,000 | 41,322 | 2,500 | 2,155 | 260,000 | 203,125 | 7,500 | 6,271 |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - driver airbag | S | | S | | S | | S | |
| Right-hand-drive | 44,647 | 36,899 | 2,075 | 1,789 | 194,806 | 152,192 | 7,176 | 6,000 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | yes | | yes | | yes | | yes | |
| - delivery cost included | yes | | no | | yes | | yes | |
| 1 EURO = 01/05/00 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| EVASION | FIN FIM | | IRL IEP | | I ITL | | NL NLG | |
|---|-------------------|---------------|-------------------|----------|-----------------|---------------|------------------|---------------|
| description | 2.0i 16v SX | | non available | | 2.0i 16v SX | | 2.0i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 40,920 | 21,339 | | | 23,092 | 19,244 | 29,777 | 19,248 |
| Price index | 177.2% | 113.2% | | | 100.0% | 102.1% | 128.9% | 102.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | | | S | | S | |
| - autom. Gear box | N A | | | | N A | | 3,600 | 2,213 |
| - power steering | S | | | | S | | S | |
| - ABS | S | | | | S | | S | |
| - driver airbag | S | | | | S | | S | |
| Right-hand-drive | 9,463 | 5,439 | | | 2,125,314 | 1,771,095 | 3,280 | 2,016 |
| Other information | | | | | | | | |
| - warranty condition | 1 | | | | 1 | | 1 | |
| - free roadside assistance | yes | | | | yes | | yes | |
| - delivery cost included | yes | | | | yes | | no | |
| 1 EURO = 01/05/00 | 5.94573 | | 0.787564 | | 1.93627 | | 2.20371 | |



CITROËN

EURO ZONE COUNTRIES

| EVASION | A ATS | | P PTE | |
|---|-----------------|---------------|----------------------|----------|
| description | 2.0i 16v SX | | non available | |
| | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 28,621 | 21,295 | | |
| Price index | 123.9% | 112.9% | | |
| Major options (country currency) | | | | |
| - air conditioning | S | | | |
| - autom. Gear box | 25,000 | 18,437 | | |
| - power steering | S | | | |
| - ABS | S | | | |
| - driver airbag | S | | | |
| Right-hand-drive | 16,916 | 12,586 | | |
| Other information | | | | |
| - warranty condition | 1 | | | |
| - free roadside assistance | yes | | | |
| - delivery cost included | no | | | |
| 1 EURO = 01/05/00 | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| EVASION | DK DKK | | GR GRD | | S SEK | | GB GBP | |
|---|------------------|---------------|----------------------|----------|-----------------|---------------|------------------|---------------|
| description | 2.0i 16v SX | | non available | | 2.0i 16v SX | | 2.0i 16v SX | |
| | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price EURO | 49,354 | 16,184 | | | 24,321 | 19,290 | 28,831 | 24,537 |
| Price index | 213.7% | 85.8% | | | 105.3% | 102.3% | 124.8% | 130.1% |
| Major options (country currency) | | | | | | | | |
| - air conditioning | S | | | | S | | S | |
| - autom. Gear box | 22,000 | 6,286 | | | 12,000 | 9,600 | 1,000 | 851 |
| - power steering | S | | | | S | | S | |
| - ABS | S | | | | S | | S | |
| - driver airbag | S | | | | S | | S | |
| Right-hand-drive | 23,830 | 6,808 | | | 9,689 | 7,751 | S | |
| Other information | | | | | | | | |
| - warranty condition | 1 | | | | 1 | | 1 | |
| - free roadside assistance | yes | | | | yes | | yes | |
| - delivery cost included | no | | | | no | | no | |
| 1 EURO = 01/05/00 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

CITROËN



MAKE: DAIHATSU
Model:CUORE 1.0L

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| Model:CUORE 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 360,788 | 296,106 | 17,390 | 14,991 | N.A. | N.A. | N.A. | N.A. |
| Price EURO | 8,944 | 7,340 | 8,891 | 7,665 | | | | |
| Price index | 100.6% | 100.0% | 100.0% | 104.4% | 0.0% | 0.0% | 0.0% | 0.0% |
| Major options | | | | | | | | |
| - Air conditioning | 45,450 | 37,562 | 1,750 | 1,508 | | | | |
| - Autom. gear box | 18,153 | 15,002 | N.A. | N.A. | | | | |
| - Power steering | S | S | 681 | 790 | | | | |
| - ABS | N.A. | N.A. | 595 | 690 | | | | |
| - Airbag | S | S | S | S | | | | |
| Right-hand-drive | 33,880 | 28,000 | 2,250 | 1,940 | | | | |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | | | | |
| - Free roadside assistance | NO | | YES | | | | | |
| - Delivery cost included | YES | | NO | | | | | |
| 1 EURO = 01.05.2000 | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | FIM | | IEP | | ITL | | LUF | |
| Model:CUORE 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | N.A. | N.A. | 10,892 | 7,179 | N.A. | N.A. | N.A. | N.A. |
| Price EURO | | | 13,830 | 9,115 | | | | |
| Price index | 0.0% | 0.0% | 155.6% | 124.2% | 0.0% | 0.0% | 0.0% | 0.0% |
| Major options | | | | | | | | |
| - Air conditioning | | | N.A. | N.A. | | | | |
| - Autom. gear box | | | 580.00 | 479.34 | | | | |
| - Power steering | | | S | S | | | | |
| - ABS | | | N.A. | N.A. | | | | |
| - Airbag | | | S | S | | | | |
| Right-hand-drive | | | S | S | | | | |
| Other information | | | | | | | | |
| - Warranty condition (x years) | | | 3 YEARS | | | | | |
| - Free roadside assistance | | | NO | | | | | |
| - Delivery cost included | | | NO | | | | | |
| 1 EURO = 01.05.2000 | 5.94573 | | 0.787564 | | 1936.27 | | 40.3399 | |

Notes:

(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,
Effective Nov 1, 2000. Final prices are set by dealers.
Major option: S(Standard), Optional price N.A. (not available)



MAKE: DAIHATSU
Model:CUORE 1.0L

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|----------|----------|----------|----------|-----------|-----------|
| | NLG | | ATS | | PTE | |
| Model:CUORE 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 23,588 | 16,584 | 133,208 | 105,720 | 2,209,564 | 1,661,114 |
| Price EURO | 10,704 | 7,525 | 9,681 | 7,683 | 11,021 | 8,286 |
| Price index | 120.4% | 102.5% | 108.9% | 104.7% | 124.0% | 112.9% |
| Major options | | | | | | |
| - Air conditioning | 1,996 | 1,227 | N.A. | N.A. | 125,000 | 106,838 |
| - Autom. gear box | 2,495 | 1,534 | N.A. | N.A. | 180,000 | 153,846 |
| - Power steering | 995 | 612 | N.A. | N.A. | N.A. | N.A. |
| - ABS | 1,495 | 918 | N.A. | N.A. | 140,000 | 119,658 |
| - Airbag | S | S | S | S | | |
| Right-hand-drive | 3,579 | 2,200 | 21,600 | 18,000 | 251,550 | 215,000 |
| Other information | | | | | | |
| - Warranty condition (x years) | 3YEARS | | 3 YEARS | | 3 YEARS | |
| - Free roadside assistance | NO | | NO | | NO | |
| - Delivery cost included | NO | | YES | | NO | |
| 1 EURO = 01.05.2000 | 2.20371 | | 13.7603 | | 200.482 | |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|----------|----------|-----------|-----------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| Model:CUORE 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 119,479 | 49,646 | 2,991,504 | 2,535,173 | N.A. | N.A. | 7,625 | 6,383 |
| Price EURO | 16,052 | 6,670 | 8,806 | 7,463 | | | 12,898 | 10,797 |
| Price index | 180.5% | 90.9% | 99.0% | 101.7% | 0.0% | 0.0% | 145.1% | 147.1% |
| Major options | | | | | | | | |
| - Air conditioning | N.A. | N.A. | 200,000 | 169,492 | | | N.A. | N.A. |
| - Autom. gear box | 42,000 | 12,000 | 350,000 | 296,610 | | | N.A. | N.A. |
| - Power steering | S | S | 150,000 | 127,119 | | | N.A. | N.A. |
| - ABS | S | S | 350,000 | 296,610 | | | N.A. | N.A. |
| - Airbag | S | S | S | S | | | S | S |
| Right-hand-drive | 17,920 | 5,120 | 425,000 | 360,169 | | | S | S |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | | | 3 YEARS | |
| - Free roadside assistance | NO | | NO | | | | YES | |
| - Delivery cost included | NO | | NO | | | | YES | |
| 1 EURO = 01.05.2000 | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |

Notes:
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,
Effective Nov 1, 2000. Final prices are set by dealers.
Major option: S(Standard), Optional price N.A. (not available)



MAKE: DAIHATSU

Model: SIRION 1.0L

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| Model: SIRION 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 453,904 | 373,061 | 21,530 | 18,560 | N.A. | N.A. | N.A. | N.A. |
| Price EURO | 11,252 | 9,248 | 11,008 | 9,490 | | | | |
| Price index | 102.2% | 100.0% | 100.0% | 102.6% | 0.0% | 0.0% | 0.0% | 0.0% |
| Major options | | | | | | | | |
| - Air conditioning | 45,450 | 37,562 | S | S | | | | |
| - Autom. gear box | 24,204 | 20,003 | 1,790 | 1,543 | | | | |
| - Power steering | S | S | S | S | | | | |
| - ABS | S | S | S | S | | | | |
| - Airbag | S | S | S | S | | | | |
| Right-hand-drive | 33880 | 28000 | 2250 | 1940 | | | | |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | | | | |
| - Free roadside assistance | NO | | YES | | | | | |
| - Delivery cost included | YES | | NO | | | | | |
| 1 EURO = 01.05.2000 | 40.3399 | 0 | 1.95583 | 0 | 166.386 | 0 | 6.55957 | 0 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|----------|----------|----------|----------|------------|------------|----------|----------|
| | FIM | | IEP | | ITL | | LUF | |
| Model: SIRION 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 105,930 | 58,201 | 12,515 | 8,174 | 27,255,126 | 21,712,605 | N.A. | N.A. |
| Price EURO | 17,816 | 9,789 | 15,891 | 10,379 | 14,076 | 11,214 | | |
| Price index | 161.8% | 105.8% | 144.4% | 112.2% | 127.9% | 121.3% | 0.0% | 0.0% |
| Major options | | | | | | | | |
| - Air conditioning | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | | |
| - Autom. gear box | N.A. | N.A. | 580 | 479 | N.A. | N.A. | | |
| - Power steering | S | S | S | S | S | S | | |
| - ABS | S | S | N.A. | N.A. | 1,200,000 | 1,000,000 | | |
| - Airbag | S | S | S | S | S | S | | |
| Right-hand-drive | 12,819 | 10,655 | S | S | 3,225,600 | 2,688,000 | | |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | 3 YEARS | | | |
| - Free roadside assistance | NO | | NO | | NO | | | |
| - Delivery cost included | NO | | NO | | YES | | | |
| 1 EURO = 01.05.2000 | 5.94573 | 0 | 0.787564 | 0 | 1936.27 | 0 | 40.3399 | 0 |

Notes:
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,
Effective Nov 1, 2000. Final prices are set by dealers.
Major option: S(Standard), Optional price N.A. (not available)



DAIHATSU

MAKE: DAIHATSU

Model: SIRION 1.0L

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|----------|----------|----------|----------|-----------|-----------|
| | NLG | | ATS | | PTE | |
| Model: SIRION 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 34,560 | 23,115 | 161,065 | 127,829 | 2,728,497 | 2,104,647 |
| Price EURO | 15,683 | 10,489 | 11,705 | 9,290 | 13,610 | 10,498 |
| Price index | 142.5% | 113.4% | 106.3% | 100.5% | 123.6% | 113.5% |
| Major options | | | | | | |
| - Air conditioning | N.A. | N.A. | S | S | 125,000 | 106,838 |
| - Autom. gear box | 2,875 | 1,767 | 1,090 | 857 | 180,000 | 153,846 |
| - Power steering | S | S | S | S | N.A. | N.A. |
| - ABS | 1,495 | 919 | S | S | 140,000 | 119,658 |
| - Airbag | S | S | S | S | S | S |
| Right-hand-drive | 3,579 | 2,200 | 21,600 | 18,000 | 251,550 | 215,000 |
| Other information | | | | | | |
| - Warranty condition (x years) | 3 YEARS | | 3 YEARS | | 3 YEARS | |
| - Free roadside assistance | NO | | NO | | NO | |
| - Delivery cost included | NO | | YES | | NO | |
| 1 EURO = 01.05.2000 | 2.20371 | 0 | 13.7603 | 0 | 200.482 | 0 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|----------|----------|-----------|-----------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| Model: SIRION 1.0L | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 157,972 | 60,644 | 3,506,081 | 2,971,255 | 102,549 | 82,039 | 8,849 | 7,425 |
| Price EURO | 21,223 | 8,147 | 10,321 | 8,746 | 12,102 | 9,681 | 14,968 | 12,559 |
| Price index | 192.8% | 88.1% | 93.8% | 94.6% | 109.9% | 104.7% | 136.0% | 135.8% |
| Major options | | | | | | | | |
| - Air conditioning | N.A. | N.A. | 200,000 | 169,492 | N.A. | N.A. | N.A. | N.A. |
| - Autom. gear box | 56,000 | 16,000 | 350,000 | 296,610 | N.A. | N.A. | N.A. | N.A. |
| - Power steering | S | S | 150,000 | 127,119 | N.A. | N.A. | S | S |
| - ABS | S | S | 350,000 | 296,610 | N.A. | N.A. | N.A. | N.A. |
| - Airbag | S | S | S | S | S | S | S | S |
| Right-hand-drive | 17,920 | 5,120 | 425,000 | 360,169 | 10,000 | 8,000 | S | S |
| Other information | | | | | | | | |
| - Warranty condition (x years) | 3YEARS | | 3 YEARS | | 3 YEARS | | 3 YEARS | |
| - Free roadside assistance | NO | | NO | | NO | | YES | |
| - Delivery cost included | NO | | NO | | YES | | YES | |
| 1 EURO = 01.05.2000 | 7.4434 | 0 | 339.71 | 0 | 8.474 | 0 | 0.5912 | 0 |

Notes:
(if necessary)

Prices are based on recommended retail prices, adjusted for equipment differences,
Effective Nov 1, 2000. Final prices are set by dealers.

Major option: S(Standard), Optional price N.A. (not available)



FIAT**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | BEF | | DEM | | ESP | | FRF | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 269471 | 222676 | 12607 | 10937 | 944457 | 742498 | 38150 | 31925 |
| Price EURO | 6680 | 5520 | 6446 | 5592 | 5676 | 4463 | 5816 | 4867 |
| Price index | 117.7% | 123.7% | 113.6% | 125.3% | 100.0% | 100.0% | 102.5% | 109.1% |
| Major options | | | | | | | | |
| - air conditioning | NA | | 1600 | 1388 | 140000 | 110063 | NA | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 20000 | 16527 | NA | | 59000 | 46384 | 2500 | 2092 |
| - ABS | 25000 | 20659 | S | | 90000 | 70755 | S | |
| - airbag | S | | S | | 50000 | 39308 | S | |
| Right-hand-drive | 17500 | 14460 | 760 | 660 | 56670 | 44550 | 2290 | 1920 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

FIAT**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|--------------------------------------|------------|----------|-------------|-------------|-------------|-------------|-------------|-------------|
| | FIM | | IEP | | ITL | | LUF | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | | | 6797 | 4150 | 12940092 | 10783088 | 256078 | 222676 |
| Price EURO | | | 8631 | 5269 | 6683 | 5569 | 6348 | 5520 |
| Price index | | | 152.1% | 118.1% | 117.7% | 124.8% | 111.8% | 123.7% |
| Major options | | | | | | | | |
| - air conditioning | | | | | 1200000 | 999970 | NA | |
| - autom. Gear box | | | | | NA | | NA | |
| - power steering | | | 375 | 229 | 860000 | 716645 | 19006 | 16527 |
| - ABS | | | 600 | 366 | NA | | 23757.5 | 20659 |
| - airbag | | | S | | 390000 | 324990 | S | |
| Right-hand-drive | | | S | | 776410 | 646990 | 15360 | 13360 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 1 | | 1 | | 1 | |
| - free roadside assistance | | | YES | | YES | | YES | |
| - delivery cost included | | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | | | 0.78756 | | 1936.27 | | 40.3399 | |



FIAT

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | NLG | | ATS | | PTE | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 16197 | 12034 | 104771 | 82135 | 1436654 | 1060951 |
| Price EURO | 7350 | 5461 | 7614 | 5969 | 7166 | 5292 |
| Price index | 129.5% | 122.4% | 134.1% | 133.8% | 126.2% | 118.6% |
| Major options | | | | | | |
| - air conditioning | NA | | 14900 | 11681 | NA | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | 990 | 736 | 6900 | 5409 | 70000 | 51694 |
| - ABS | 1350 | 1003 | 9900 | 7761 | 150000 | 110773 |
| - airbag | 750 | 557 | S | | 35000 | 25847 |
| Right-hand-drive | 970 | 720 | 6290 | 4930 | 86200 | 63660 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

FIAT

NON EURO ZONE COUNTRIES

| | DK | | GR | | SV | | GB | |
|--------------------------------------|--------------|-------------|-------------|-------------|----------|----------|-------------|-------------|
| | DKK | | GRD | | SEK | | GBP | |
| SEICENTO 1,1 S 3P BZ | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 84959 | 29394 | 2068154 | 1588824 | | | 5100 | 4347 |
| Price EURO | 11414 | 3949 | 6088 | 4677 | | | 8627 | 7353 |
| Price index | 201.1% | 88.5% | 107.3% | 104.8% | | | 152.0% | 164.8% |
| Major options | | | | | | | | |
| - air conditioning | NA | | NA | | | | NA | |
| - autom. Gear box | NA | | NA | | | | NA | |
| - power steering | 8691 | 3007 | 110000 | 84506 | | | S | |
| - ABS | S | | 160000 | 122917 | | | 558 | 476 |
| - airbag | S | | NA | | | | S | |
| Right-hand-drive | 5100 | 1760 | 124090 | 95330 | | | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | | | 1 | |
| - free roadside assistance | YES | | YES | | | | YES | |
| - delivery cost included | YES | | NO | | | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | | | 0.5912 | |



FIAT**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | BEF | | DEM | | ESP | | FRF | |
| PUNTO 1,2 BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 342566 | 282904 | 17297 | 14972 | 1419273 | 1124437 | 53500 | 44749 |
| Price EURO | 8492 | 7013 | 8844 | 7655 | 8530 | 6758 | 8156 | 6822 |
| Price index | 105.3% | 111.9% | 109.7% | 122.1% | 105.8% | 107.8% | 101.1% | 108.8% |
| Major options | | | | | | | | |
| - air conditioning | 35000 | 28904 | 1950 | 1688 | 150000 | 118839 | 6500 | 5437 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | NA | | S | | S | |
| - ABS | 28000 | 23123 | S | | 75000 | 59420 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 23980 | 19800 | 1210 | 1050 | 99350 | 78710 | 3740 | 3130 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

FIAT**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|--------------------------------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|
| | FIM | | IEP | | ITL | | LUF | |
| PUNTO 1,2 BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 69749 | 42247 | 8658 | 5285 | 17319935 | 14434893 | 325339 | 282904 |
| Price EURO | 11731 | 7105 | 10993 | 6711 | 8945 | 7455 | 8065 | 7013 |
| Price index | 145.5% | 113.4% | 136.3% | 107.1% | 110.9% | 118.9% | 100.0% | 111.9% |
| Major options | | | | | | | | |
| - air conditioning | NA | | 850 | 519 | 1500000 | 1250140 | 33239.9 | 28904 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | 3500 | 2120 | S | | 800000 | 666741 | S | |
| - ABS | 4900 | 2968 | 490 | 299 | 1200000 | 1000112 | 26591.9 | 23123 |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 4880 | 2960 | S | | 1212400 | 1010450 | 22770 | 19800 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | 5.94573 | | 0.78756 | | 1936.27 | | 40.3399 | |



FIAT**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|--------------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|
| | NLG | | ATS | | PTE | |
| PUNTO 1,2 BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 23447 | 16512 | 130778 | 103588 | 1930441 | 1256621 |
| Price EURO | 10640 | 7493 | 9504 | 7528 | 9629 | 6268 |
| Price index | 131.9% | 119.5% | 117.8% | 120.1% | 119.4% | 100.0% |
| Major options | | | | | | |
| - air conditioning | 1990 | 1401 | 12900 | 10218 | 160000 | 104152 |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | 990 | 697 | 6900 | 5465 | S | |
| - ABS | 1550 | 1092 | 12200 | 9663 | 110000 | 71605 |
| - airbag | S | | S | | | |
| Right-hand-drive | 1640 | 1150 | 9150 | 7250 | 135130 | 87960 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(1/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

FIAT**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|--------------------------------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|-------------|
| | DKK | | GRD | | SEK | | GBP | |
| PUNTO 1,2 BZ 3 P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 116631 | 39286 | 2592667 | 1987983 | 83698 | 66623 | 6503 | 5537 |
| Price EURO | 15669 | 5278 | 7632 | 5852 | 9877 | 7862 | 10999 | 9366 |
| Price index | 194.3% | 84.2% | 94.6% | 93.4% | 122.5% | 125.4% | 136.4% | 149.4% |
| Major options | | | | | | | | |
| - air conditioning | 18152 | 6114 | S | | NA | | NA | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | 115000 | 88179 | S | | S | |
| - ABS | S | | 220000 | 168690 | 4900 | 3900 | NA | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 8160 | 2750 | 181490 | 139160 | 5860 | 4660 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 3 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |



FIAT

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| BRAVO 100 16V SX 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 528775 | 437002 | 27286 | 23531 | 2195796 | 1749882 | 88981 | 74405 |
| Price EURO | 13108 | 10833 | 13951 | 12031 | 13197 | 10517 | 13565 | 11343 |
| Price index | 105.2% | 107.3% | 112.0% | 119.1% | 105.9% | 104.1% | 108.9% | 112.3% |
| Major options | | | | | | | | |
| - air conditioning | 40800 | 33719 | 2370 | 2044 | 170000 | 135477 | 7500 | 6271 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | 100000 | 79692 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 42300 | 34960 | 2180 | 1880 | 175660 | 139990 | 7120 | 5950 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

FIAT

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| BRAVO 100 16V SX 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 103390 | 60041 | 14029 | 8565 | 27316897 | 22764726 | 502552 | 437002 |
| Price EURO | 17389 | 10098 | 17813 | 10875 | 14108 | 11757 | 12458 | 10833 |
| Price index | 139.6% | 100.0% | 143.0% | 107.7% | 113.2% | 116.4% | 100.0% | 107.3% |
| Major options | | | | | | | | |
| - air conditioning | NA | | 1230 | 751 | S | | 38777 | 33719 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | 7900 | 4588 | S | | 1520000 | 1266703 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 8270 | 4800 | S | | 2185350 | 1821180 | 40200 | 34960 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | 5.94573 | | 0.78756 | | 1936.27 | | 40.3399 | |



FIAT**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| BRAVO 100 16V SX 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 34488 | 23458 | 210794 | 160817 | 3451097 | 2030081 |
| Price EURO | 15650 | 10645 | 15319 | 11687 | 17214 | 10126 |
| Price index | 125.6% | 105.4% | 123.0% | 115.7% | 138.2% | 100.3% |
| Major options | | | | | | |
| - air conditioning | 1595 | 1085 | 19500 | 14877 | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | 172000 | 101178 |
| - airbag | S | | S | | S | |
| Right-hand-drive | 2760 | 1880 | 16860 | 12860 | 276090 | 162410 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

FIAT**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|--------------------------------------|--------------|-------------|--------------|-------------|--------------|--------------|--------------|--------------|
| | DKK | | GRD | | SEK | | GBP | |
| BRAVO 100 16V SX 3P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 159520 | 55118 | 4606468 | 3344105 | 126339 | 101120 | 11760 | 9997 |
| Price EURO | 21431 | 7405 | 13560 | 9844 | 14909 | 11933 | 19892 | 16910 |
| Price index | 172.0% | 73.3% | 108.8% | 97.5% | 119.7% | 118.2% | 159.7% | 167.5% |
| Major options | | | | | | | | |
| - air conditioning | 19994 | 6908 | S | | 12500 | 10005 | 308 | 262 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | 220000 | 159711 | NA | | 753 | 640 |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 12760 | 4410 | 368520 | 267530 | 10110 | 8090 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |



FIAT**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| MAREA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 100 16V SX BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | 586905 | 485007 | 29459 | 25483 | 2346708 | 1874671 | 93238 | 77980 |
| Price EURO | 14549 | 12023 | 15062 | 13029 | 14104 | 11267 | 14214 | 11888 |
| Price index | 105.2% | 116.6% | 108.9% | 126.4% | 102.0% | 109.3% | 102.8% | 115.3% |
| Major options | | | | | | | | |
| - air conditioning | 45000 | 37187 | S | | 180000 | 143793 | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | 100000 | 79885 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 46950 | 38800 | 2360 | 2040 | 187740 | 149980 | 7460 | 6240 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

FIAT**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| MAREA | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 100 16V SX BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | 113694 | 61291 | 14669 | 9359 | 30312307 | 25260578 | 557758 | 485007 |
| Price EURO | 19122 | 10308 | 18626 | 11884 | 15655 | 13046 | 13826 | 12023 |
| Price index | 138.3% | 100.0% | 134.7% | 115.3% | 113.2% | 126.6% | 100.0% | 116.6% |
| Major options | | | | | | | | |
| - air conditioning | NA | | 1230 | 785 | S | | 42765 | 37187 |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | 7900 | 4259 | S | | 1620000 | 1350017 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 9100 | 4910 | S | | 2424980 | 2020840 | 44620 | 38800 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | NO | | YES | |
| 1 EURO(01/11/00) | 5.94573 | | 0.78756 | | 1936.27 | | 40.3399 | |



FIAT**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| MAREA 100 16V SX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 38281 | 25750 | 224596 | 169664 | 3656190 | 2205102 |
| Price EURO | 17371 | 11685 | 16322 | 12330 | 18237 | 10999 |
| Price index | 125.6% | 113.4% | 118.0% | 119.6% | 131.9% | 106.7% |
| Major options | | | | | | |
| - air conditioning | 1500 | 1009 | 19500 | 14731 | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | 172000 | 103736 |
| - airbag | S | | S | | S | |
| Right-hand-drive | 3060 | 2060 | 17970 | 13570 | 292500 | 176410 |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

FIAT**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|--------------------------------------|--------------|-------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | DKK | | GRD | | SEK | | GBP | |
| MAREA 100 16V SX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 175486 | 60671 | 4927494 | 3557103 | 140635 | 112509 | 11398 | 9709 |
| Price EURO | 23576 | 8151 | 14505 | 10471 | 16596 | 13277 | 19279 | 16423 |
| Price index | 170.5% | 79.1% | 104.9% | 101.6% | 120.0% | 128.8% | 139.4% | 159.3% |
| Major options | | | | | | | | |
| - air conditioning | 20630 | 7132 | S | | 12500 | 10000 | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | 220000 | 158816 | NA | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | 14040 | 4850 | 394200 | 284570 | 11250 | 9000 | S | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | 8.474 | | 0.5912 | |



FORD
EURO ZONE COUNTRIES

| FIESTA | B | | D | | E | | F | |
|--|---------------------------------------|---------------------------------------|---------------------------------|---------------------------------|---|--|-----------------------------------|-----------------------------------|
| | BEF | | DEM | | ESP | | FRF | |
| 1.25 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 10,176 | 8,410 | 10,625 | 9,159 | 9,352 | 7,603 | 9,818 | 8,209 |
| Price Index | 109 | 111 | 114 | 120 | 100 | 100 | 105 | 108 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 32,000 n/a Std 20,000 Std | 26,446 n/a Std 16,529 Std | Std n/a Std Std Std | Std n/a Std Std Std | 150,000 n/a Std 100,000 Std | 121,951 n/a Std 81,301 Std | 5,000 n/a Std Std Std | 4,181 n/a Std Std Std |
| Right-Hand Drive (supplement) | 21,780 | 18,000 | 723 | 623 | 314,950 | 256,057 | 3,058 | 2,557 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr Yes Yes | | One Yr Yes No | | One Yr Yes Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.0248 | | 0.5113 | | 0.0060 | | 0.1524 | |

EURO ZONE COUNTRIES

| FIESTA | FIN | | IRL | | I | | L | |
|--|-------------------------------------|-------------------------------------|---------------------------------|---------------------------------|---|---|---------------------------------------|---------------------------------------|
| | FIM | | IEP | | ITL | | LUF | |
| 1.25 5Dr Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 14,515 | 8,429 | 13,504 | 8,900 | 9,952 | 7,885 | 9,671 | 8,410 |
| Price Index | 155 | 111 | 144 | 117 | 106 | 104 | 104 | 111 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 4,900 n/a Std 3,900 Std | 2,845 n/a Std 2,265 Std | Std n/a Std 400 Std | Std n/a Std 264 Std | 1,100,000 n/a Std 1,200,000 Std | 871,546 n/a Std 950,777 Std | 30,413 n/a Std 19,008 Std | 26,446 n/a Std 16,529 Std |
| Right-Hand Drive (supplement) | 3,000 | 1,742 | Std | Std | 0 | 0 | 20,700 | 18,000 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes No | | One Yr No Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1682 | | 1.2697 | | 0.0005 | | 0.0248 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)

b/ 'Major Options': Std (standard); n/a (not available)



FORD

FORD
EURO ZONE COUNTRIES

| FIESTA | NL | | A | | P | |
|--|-------------------------------------|-------------------------------------|--------------------------------------|-------------------------------------|---|--|
| | NLG | | ATS | | PTE | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| 1.25 5Dr Ambiente | | | | | | |
| Recommended Retail Price a/ | 11,041 | 7,794 | 11,775 | 9,086 | 11,647 | 7,998 |
| Price Index | 118 | 103 | 126 | 120 | 125 | 105 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1,795 n/a 990 1,995 Std | 1,267 n/a 699 1,408 Std | 9,000 n/a Std 10,000 Std | 6,944 n/a Std 7,716 Std | 160,000 n/a Std 100,000 Std | 109,872 n/a Std 68,670 Std |
| Right-Hand Drive (supplement) | 949 | 670 | 6,135 | 4,734 | 81,951 | 56,276 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr One Yr Yes | | One Yr Yes No | |
| 1 EURO = 11/01/2000 | 0.4538 | | 0.0727 | | 0.0050 | |

NON EURO ZONE COUNTRIES

| FIESTA | DK | | GR | | S | | GB | |
|--|------------------------------------|-----------------------------------|---|---|-------------------------------------|-------------------------------------|---------------------------------|---------------------------------|
| | DKK | | GRD | | SEK | | GBP | |
| | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| 1.25 5Dr Ambiente | | | | | | | | |
| Recommended Retail Price a/ | 17,841 | 7,169 | 10,372 | 8,016 | 11,671 | 9,245 | 12,192 | 10,376 |
| Price Index | 191 | 94 | 111 | 105 | 125 | 122 | 130 | 136 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 11,900 n/a Std Std Std | 4,782 n/a Std Std Std | 230,000 n/a Std 140,000 Std | 177,751 n/a Std 108,196 Std | 6,900 n/a Std 3,900 Std | 5,466 n/a Std 3,089 Std | 500 n/a Std 300 Std | 426 n/a Std 255 Std |
| Right-Hand Drive (supplement) | 6,440 | 2,588 | 150,000 | 115,925 | 4,500 | 3,565 | Std | Std |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes Yes | | One Yr No No | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1343 | | 0.0029 | | 0.1180 | | 1.6915 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)

b/ 'Major Options': Std (standard); n/a (not available)

FORD


FORD
EURO ZONE COUNTRIES

| FOCUS | B | | D | | E | | F | |
|--|---------------------------------------|---------------------------------------|-------------------------------------|-------------------------------------|---|---|-------------------------------------|-------------------------------------|
| | BEF | | DEM | | ESP | | FRF | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 13,039 | 10,776 | 13,792 | 11,890 | 12,381 | 10,066 | 13,172 | 11,013 |
| Price Index | 105 | 107 | 111 | 118 | 100 | 100 | 106 | 109 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 32,000 44,000 Std Std Std | 26,446 36,364 Std Std Std | 2,080 2,400 Std Std Std | 1,793 2,069 Std Std Std | 160,000 150,000 Std Std Std | 130,081 121,951 Std Std Std | 4,000 6,000 Std Std Std | 3,344 5,017 Std Std Std |
| Right-Hand Drive (supplement) | 21,780 | 18,000 | 723 | 623 | 314,950 | 256,057 | 3,058 | 2,557 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr Yes Yes | | One Yr Yes No | | One Yr Yes Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.0248 | | 0.5113 | | 0.0060 | | 0.1524 | |

EURO ZONE COUNTRIES

| FOCUS | FIN | | IRL | | I | | L | |
|--|-------------------------------------|-------------------------------------|---------------------------------|---------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| | FIM | | IEP | | ITL | | LUF | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 19,190 | 10,708 | 17,162 | 10,992 | 13,273 | 10,625 | 12,393 | 10,776 |
| Price Index | 155 | 106 | 139 | 109 | 107 | 106 | 100 | 107 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 4,900 9,900 Std Std Std | 2,734 5,524 Std Std Std | 550 720 Std 390 Std | 352 461 Std 250 Std | 1,500,000 n/a Std Std Std | 1,200,790 n/a Std Std Std | 30,413 41,818 Std Std Std | 26,446 36,364 Std Std Std |
| Right-Hand Drive (supplement) | 3,000 | 1,674 | Std | Std | 0 | 0 | 20,700 | 18,000 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes No | | One Yr No Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1682 | | 1.2697 | | 0.0005 | | 0.0248 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)

b/ 'Major Options': Std (standard); n/a (not available)


FORD

FORD
EURO ZONE COUNTRIES

| FOCUS | NL | | A | | P | |
|--|-------------------------------------|-------------------------------------|---------------------------------------|--------------------------------------|---|--|
| | NLG | | ATS | | PTE | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 15,703 | 10,604 | 14,840 | 11,450 | 18,402 | 11,058 |
| Price Index | 127 | 105 | 120 | 114 | 149 | 110 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1,795 2,995 Std Std Std | 1,212 2,023 Std Std Std | 10,189 17,000 Std Std Std | 7,862 13,117 Std Std Std | 175,000 300,000 Std 110,000 Std | 105,154 180,264 Std 66,097 Std |
| Right-Hand Drive (supplement) | 949 | 641 | 6,135 | 4,734 | 81,951 | 49,243 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr One Yr Yes | | One Yr Yes No | |
| 1 EURO = 11/01/2000 | 0.4538 | | 0.0727 | | 0.0050 | |

NON EURO ZONE COUNTRIES

| FOCUS | DK | | GR | | S | | GB | |
|--|---------------------------------------|-------------------------------------|---|---|-------------------------------------|-------------------------------------|-----------------------------------|---------------------------------|
| | DKK | | GRD | | SEK | | GBP | |
| 1.6 3Dr Trend | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 24,989 | 9,296 | 14,162 | 10,366 | 15,459 | 12,278 | 16,696 | 14,209 |
| Price Index | 202 | 92 | 114 | 103 | 125 | 122 | 135 | 141 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 10,000 15,000 Std Std Std | 3,720 5,580 Std Std Std | Std 400,000 Std 150,000 Std | Std 292,788 Std 109,796 Std | 9,500 9,200 Std Std Std | 7,545 7,307 Std Std Std | 500 1,000 Std 500 Std | 426 851 Std 426 Std |
| Right-Hand Drive (supplement) | 6,440 | 2,396 | 150,000 | 109,796 | 4,500 | 3,574 | Std | Std |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes Yes | | One Yr No No | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1343 | | 0.0029 | | 0.1180 | | 1.6915 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)

b/ 'Major Options': Std (standard); n/a (not available)



FORD

EURO ZONE COUNTRIES

| MONDEO | B | | D | | E | | F | |
|--|------------------------------------|------------------------------------|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|-----------------------------------|-----------------------------------|
| | BEF | | DEM | | ESP | | FRF | |
| 1.8 5Dr CLX Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 16,924 | 13,987 | 18,913 | 16,304 | 16,065 | 12,551 | 16,221 | 13,562 |
| Price Index | 105 | 111 | 118 | 130 | 100 | 100 | 101 | 108 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 52,000 n/a Std Std Std | 42,975 n/a Std Std Std | Std 2,500 Std Std Std | Std 2,155 Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std 9,200 Std Std Std | Std 7,692 Std Std Std |
| Right-Hand Drive (supplement) | 21,780 | 18,000 | 723 | 623 | 314,950 | 246,055 | 3,058 | 2,557 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr Yes Yes | | One Yr Yes No | | One Yr Yes Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.0248 | | 0.5113 | | 0.0060 | | 0.1524 | |

EURO ZONE COUNTRIES

| MONDEO | FIN | | IRL | | I | | L | |
|--|-----------------------------------|-----------------------------------|---------------------------------|---------------------------------|---------------------------------|---------------------------------|------------------------------------|------------------------------------|
| | FIM | | IEP | | ITL | | LUF | |
| 1.8 5Dr CLX Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 24,118 | 13,075 | 21,154 | 13,549 | 18,076 | 14,632 | 16,085 | 13,987 |
| Price Index | 150 | 104 | 132 | 108 | 113 | 117 | 100 | 111 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 4,900 n/a Std Std Std | 2,656 n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | Std n/a Std Std Std | 49,421 n/a Std Std Std | 42,975 n/a Std Std Std |
| Right-Hand Drive (supplement) | 3,000 | 1,626 | Std | Std | 0 | 0 | 20,700 | 18,000 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes No | | One Yr No Yes | | One Yr Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1682 | | 1.2697 | | 0.0005 | | 0.0248 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)
b/ 'Major Options': Std (standard); n/a (not available)



FORD

FORD
EURO ZONE COUNTRIES

| MONDEO | NL | | A | | P | |
|--|-------------------------------------|-------------------------------------|------------------------------------|------------------------------------|---------------------------------|---------------------------------|
| | NLG | | ATS | | PTE | |
| 1.8 5Dr CLX Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 19,857 | 13,171 | 17,107 | 12,960 | 23,064 | 13,491 |
| Price Index | 124 | 105 | 106 | 103 | 144 | 107 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 1,795 2,000 Std Std Std | 1,191 1,327 Std Std Std | 15,000 n/a Std Std Std | 11,364 n/a Std Std Std | Std n/a Std n/a Std | Std n/a Std n/a Std |
| Right-Hand Drive (supplement) | 949 | 629 | 6,135 | 4,648 | 81,951 | 47,934 |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr One Yr Yes | | One Yr Yes No | |
| 1 EURO = 11/01/2000 | 0.4538 | | 0.0727 | | 0.0050 | |

NON EURO ZONE COUNTRIES

| MONDEO | DK | | GR | | S | | GB | |
|--|---------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|---------------------------------|
| | DKK | | GRD | | SEK | | GBP | |
| 1.8 5Dr CLX Ambiente | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax | Incl. Tax | Excl. Tax |
| Recommended Retail Price a/ | 31,284 | 11,095 | 16,701 | 11,650 | 19,011 | 15,122 | 18,075 | 15,383 |
| Price Index | 195 | 88 | 104 | 93 | 118 | 120 | 113 | 123 |
| Major Options: b/ - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag | 12,000 15,000 Std Std Std | 4,256 5,320 Std Std Std | Std n/a Std 180,000 Std | Std n/a Std 125,557 Std | Std 9,900 Std Std Std | Std 7,875 Std Std Std | Std 1,000 Std 700 Std | Std 851 Std 596 Std |
| Right-Hand Drive (supplement) | 6,440 | 2,284 | 150,000 | 104,631 | 4,500 | 3,579 | Std | Std |
| Other Information: - Warranty - Free Roadside Assistance - Delivery Costs Included | One Yr No No | | One Yr Yes Yes | | One Yr No Yes | | Three Yrs Yes Yes | |
| 1 EURO = 11/01/2000 | 0.1343 | | 0.0029 | | 0.1180 | | 1.6915 | |

a/ Prices are based on recommended retail prices adjusted for equipment differences (effective 1 NOVEMBER 2000)

b/ 'Major Options': Std (standard); n/a (not available)

FORD


MAKE

HONDA

Model

CIVIC 3D

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------|----------|----------|----------|-----------|-----------|----------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| CIVIC 3D 1.4i S | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 469,500 | 388,017 | 23,980 | 20,673 | 2,210,000 | 1,796,748 | 78,985 | 66,041 |
| Price EURO | 11,639 | 9,619 | 12,261 | 10,570 | 13,282 | 10,799 | 12,041 | 10,068 |
| Price index | 100.0% | 100.1% | 105.3% | 110.0% | 114.1% | 112.4% | 103.5% | 104.8% |
| Major options | | | | | | | | |
| - air conditioning | 32,000 | 26,446 | 1,980 | 1,707 | 150,000 | 121,951 | 7,085 | 5,924 |
| - autom. Gear box | 35,000 | 28,926 | 2,050 | 1,767 | 150,000 | 121,951 | 6,900 | 5,769 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | 20,000 | 16,529 | 1,300 | 1,121 | 150,000 | 121,951 | 3,000 | 2,508 |
| - airbag (dual) | S | S | S | S | S | S | S | S |
| Right-hand-drive | 16,807 | 13,890 | 815 | 702 | 69,321 | 56,358 | 2,733 | 2,285 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | No | No | Yes | Yes | No | No |
| - delivery cost included | No | No | No | No | Yes | Yes | Yes | Yes |
| 1 EURO = 01.11.2000 | | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 |

EURO ZONE COUNTRIES

| | FIN* | | IRL | | I | | L | |
|-----------------------------------|----------|----------|----------|----------|------------|------------|----------|----------|
| | FIM | | IEP | | ITL | | LUF | |
| CIVIC 3D 1.4i S | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | * | * | 13,980 | 9,162 | 23,520,000 | 18,600,002 | 469,500 | 408,261 |
| Price EURO | | | 17,751 | 11,633 | 12,147 | 9,606 | 11,639 | 10,121 |
| Price index | 0.0% | 0.0% | 152.5% | 121.1% | 104.4% | 100.0% | 100.0% | 105.4% |
| Major options | | | | | | | | |
| - air conditioning | | | 700 | 459 | 1,850,000 | 1,541,666 | 32,000 | 27,826 |
| - autom. Gear box | | | 1,000 | 655 | 1,200,000 | 1,000,000 | 35,000 | 30,435 |
| - power steering | | | S | S | S | S | S | S |
| - ABS | | | 350 | 229 | 800,000 | 666,666 | 20,000 | 17,391 |
| - airbag (dual) | | | S | S | S | S | S | S |
| Right-hand-drive | | | - | - | 806,701 | 644,330 | 16,807 | 14,614 |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | | | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | | | No | No | Yes | Yes | No | No |
| 1 EURO = 01.11.2000 | | 5.94573 | | 0.787564 | | 1936.27 | | 40.3399 |

Prices are recommended retail prices at November 2000. Final prices are set by dealers.

Recommended price: adjusted for equipment differences

RHD price is now shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, NA (not available as a Factory Option)

* Civic 3D is no longer sold in Finland with 1.4 litre engine



MAKE

HONDA

Model

CIVIC 3D

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|----------|----------|----------|----------|-----------|-----------|
| | NLG | | ATS | | PTE | |
| CIVIC 3D 1.4i S | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 31,990 | 21,885 | 182,920 | 141,168 | 3,075,000 | 1,965,308 |
| Price EURO | 14,516 | 9,931 | 13,293 | 10,259 | 15,338 | 9,803 |
| Price index | 124.7% | 103.4% | 114.2% | 106.8% | 131.8% | 102.1% |
| Major options | | | | | | |
| - air conditioning | 2,115 | 1,290 | 9,990 | 7,706 | 250,000 | 213,675 |
| - autom. Gear box | 3,000 | 1,830 | 15,989 | 12,329 | 220,000 | 188,034 |
| - power steering | S | S | S | S | S | S |
| - ABS | 1,000 | 610 | 6,000 | 4,623 | 120,000 | 102,564 |
| - airbag (dual) | S | S | S | S | S | S |
| Right-hand-drive | 918 | 626 | 5,733 | 4,424 | 83,526 | 55,389 |
| Other information | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | No | No | Yes | Yes | Yes | Yes |
| 1 EURO = 01.11.2000 | | 2.20371 | | 13.7603 | | 200.482 |

NON EURO ZONE COUNTRIES

| | DK* | | GR | | S | | GB | |
|-----------------------------------|----------|----------|-----------|-----------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| CIVIC 3D 1.4i S | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | * | * | 5,275,380 | 3,649,000 | 119,400 | 93,705 | 9,473 | 8,062 |
| Price EURO | | | 15,529 | 10,742 | 14,090 | 11,058 | 16,023 | 13,637 |
| Price index | 0.0% | 0.0% | 133.4% | 111.8% | 121.1% | 115.1% | 137.7% | 142.0% |
| Major options | | | | | | | | |
| - air conditioning | | | 395,000 | 303,846 | 8,000 | 6,400 | 400 | 340 |
| - autom. Gear box | | | 360,000 | 269,000 | 10,000 | 8,000 | 900 | 766 |
| - power steering | | | S | S | S | S | S | S |
| - ABS | | | 366,520 | 258,000 | 6,000 | 4,800 | 150 | 128 |
| - airbag (dual) | | | S | S | S | S | S | S |
| Right-hand-drive | | | 141,532 | 97,206 | 3,530 | 2,773 | - | - |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | | | Yes | Yes | No | No | Yes | Yes |
| - delivery cost included | | | Yes | Yes | Yes | Yes | No | No |
| 1 EURO = 01.11.2000 | | 7.4434 | | 339.71 | | 8.474 | | 0.5912 |

Prices are recommended retail prices at November 2000. Final prices are set by dealers.

Recommended price: adjusted for equipment differences

RHD price is now shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, NA (not available as a Factory Option)

* Civic 3D is no longer sold in Denmark with 1.4 litre engine



MAKE
Model

HONDA
ACCORD 4D

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------|----------|----------|----------|-----------|-----------|----------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| ACCORD 4D 2.0i ES | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 931,500 | 769,835 | 46,430 | 40,026 | 4,005,000 | 3,128,906 | 148,600 | 124,247 |
| Price EURO | 23,091 | 19,084 | 23,739 | 20,465 | 24,071 | 18,805 | 22,654 | 18,941 |
| Price index | 101.9% | 116.2% | 104.8% | 124.7% | 106.3% | 114.5% | 100.0% | 115.4% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. Gear box | 35,000 | 28,926 | 2,200 | 1,897 | 200,000 | 156,250 | 9,430 | 7,885 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag (dual) + side SRS | S | S | S | S | S | S | S | S |
| Right-hand-drive | 20,452 | 16,903 | 992 | 855 | 84,358 | 65,904 | 3,326 | 2,781 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | No | No | Yes | Yes | No | No |
| - delivery cost included | No | No | No | No | Yes | Yes | Yes | Yes |
| 1 EURO = 01.11.2000 | | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|------------|----------|------------|----------|------------|------------|----------|----------|
| | FIM | | IEP | | ITL | | LUF | |
| ACCORD 4D 2.0i ES | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 193,900 | 97,612 | 25,935 | 16,504 | 48,740,000 | 39,533,334 | 931,500 | 810,000 |
| Price EURO | 32,612 | 16,417 | 32,931 | 20,956 | 25,172 | 20,417 | 23,091 | 20,079 |
| Price index | 144.0% | 100.0% | 145.4% | 127.6% | 111.1% | 124.4% | 101.9% | 122.3% |
| Major options | | | | | | | | |
| - air conditioning | S | S | S | S | S | S | S | S |
| - autom. Gear box | 10,000 | 5,000 | 1,450 | 923 | 1,440,000 | 1,200,000 | 35,000 | 30,435 |
| - power steering | S | S | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S | S | S |
| - airbag (dual) + side SRS | S | S | S | S | S | S | S | S |
| Right-hand-drive | 3,014 | 1,518 | - | - | 981,689 | 797,473 | 20,452 | 17,785 |
| Other information | | | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | Yes | Yes | Yes | Yes |
| - delivery cost included | No | No | No | No | Yes | Yes | No | No |
| 1 EURO = 01.11.2000 | | 5.94573 | | 0.787564 | | 1936.27 | | 40.3399 |

Prices are recommended retail prices at November 2000. Final prices are set by dealers.
Recommended price: adjusted for equipment differences
RHD price is now shown as a supplement to the local retail price of the LHD model
Major options: S (standard), Option value, NA (not available as a Factory Option)



| | | | | | | |
|-----------------------------------|----------------------------|----------|----------|----------|-----------|-----------|
| MAKE | HONDA | | | | | |
| Model | ACCORD 4D | | | | | |
| | EURO ZONE COUNTRIES | | | | | |
| | NL* | | A | | P | |
| | NLG | | ATS | | PTE | |
| ACCORD 4D 2.0i ES | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 65,430 | 42,433 | 362,911 | 270,023 | 6,420,000 | 3,876,506 |
| Price EURO | 29,691 | 19,255 | 26,374 | 19,623 | 32,023 | 19,336 |
| Price index | 131.1% | 117.3% | 116.4% | 119.5% | 141.4% | 117.8% |
| Major options | | | | | | |
| - air conditioning | S | S | S | S | S | S |
| - autom. Gear box | 3,500 | 2,135 | 21,989 | 16,361 | 220,000 | 188,034 |
| - power steering | S | S | S | S | S | S |
| - ABS | S | S | S | S | S | S |
| - airbag (dual) + side SRS | S | S | S | S | S | S |
| Right-hand-drive | 1,117 | 737 | 6,976 | 5,206 | 101,644 | 62,206 |
| Other information | | | | | | |
| - warranty condition (x years) | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | Yes | Yes | Yes | Yes | No | No |
| - delivery cost included | No | No | Yes | Yes | Yes | Yes |
| 1 EURO = 01.11.2000 | | 2.20371 | | 13.7603 | | 200.482 |

NON EURO ZONE COUNTRIES

| | | | | | | | | |
|-----------------------------------|-------------|----------|-----------|-----------|----------|----------|-----------|----------|
| | DK** | | GR | | S | | GB | |
| | DKK | | GRD | | SEK | | GBP | |
| ACCORD 4D 2.0i ES | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | ** | ** | 9,835,000 | 5,875,000 | 205,400 | 162,505 | 16,940 | 14,417 |
| Price EURO | | | 28,951 | 17,294 | 24,239 | 19,177 | 28,654 | 24,386 |
| Price index | 0.0% | 0.0% | 127.8% | 105.3% | 107.0% | 116.8% | 126.5% | 148.5% |
| Major options | | | | | | | | |
| - air conditioning | | | S | S | S | S | S | S |
| - autom. Gear box | | | 600,000 | 477,000 | 10,000 | 8,000 | 1,000 | 851 |
| - power steering | | | S | S | S | S | S | S |
| - ABS | | | S | S | S | S | S | S |
| - airbag (dual) + side SRS | | | S | S | S | S | S | S |
| Right-hand-drive | | | 172,233 | 102,887 | 4,296 | 3,399 | - | - |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years | 3 Years |
| - free roadside assistance | | | Yes | Yes | No | No | Yes | Yes |
| - delivery cost included | | | Yes | Yes | Yes | Yes | No | No |
| 1 EURO = 01.11.2000 | | 7.4434 | | 339.71 | | 8.474 | | 0.5912 |

Prices are recommended retail prices at November 2000. Final prices are set by dealers.

Recommended price: adjusted for equipment differences

RHD price is now shown as a supplement to the local retail price of the LHD model

Major options: S (standard), Option value, NA (not available as a Factory Option)

*2.0i ES is no longer sold in Netherlands. Price is based on 2.0i LS adjusted to level of equipment of 2.0i ES.

**Accord is no longer sold in Denmark with 2 litre engine.



LANCIA

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 16 V LX 3P | | | | | | | | |
| Recommended retail price 01/11/00 | 626559 | 518247 | 26744 | 23085 | 2394461 | 1925918 | 90443 | 75645 |
| Price EURO | 15532 | 12847 | 13674 | 11803 | 14391 | 11575 | 13788 | 11532 |
| Price index | 113.6% | 111.9% | 100.0% | 102.8% | 105.2% | 100.8% | 100.8% | 100.4% |
| Major options | | | | | | | | |
| - air conditioning | 48000 | 39702 | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | 100000 | 80432 | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

LANCIA

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|----------|----------|----------|----------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 16 V LX 3P | | | | | | | | |
| Recommended retail price 01/11/00 | | | | | 26906408 | 22422007 | 595984 | 518247 |
| Price EURO | | | | | 13896 | 11580 | 14774 | 12847 |
| Price index | | | | | 101.6% | 100.8% | 108.0% | 111.9% |
| Major options | | | | | | | | |
| - air conditioning | | | | | S | | 45658 | 39702 |
| - autom. Gear box | | | | | NA | | NA | |
| - power steering | | | | | S | | S | |
| - ABS | | | | | S | | S | |
| - airbag | | | | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | | | 1 | | 1 | |
| - free roadside assistance | | | | | YES | | YES | |
| - delivery cost included | | | | | NO | | YES | |
| 1 EURO(01/11/00) | | | | | 1936.27 | | 40.3399 | |



LANCIA

LANCIA**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 16 V LX 3P | | | | | | |
| Recommended retail price 01/11/00 | 38113 | 25314 | 252061 | 200185 | 3167014 | 2302335 |
| Price EURO | 17295 | 11487 | 18318 | 14548 | 15797 | 11484 |
| Price index | 126.5% | 100.0% | 134.0% | 126.7% | 115.5% | 100.0% |
| Major options | | | | | | |
| - air conditioning | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | 165000 | 119951 |
| - airbag | S | | S | | S | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|-----------------------------------|----------|----------|--------------|--------------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| Y | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 1,2 16 V LX 3P | | | | | | | | |
| Recommended retail price 01/11/00 | | | 4492665 | 3521434 | | | | |
| Price EURO | | | 13225 | 10366 | | | | |
| Price index | | | 96.7% | 90.3% | | | | |
| Major options | | | | | | | | |
| - air conditioning | | | S | | | | | |
| - autom. Gear box | | | NA | | | | | |
| - power steering | | | S | | | | | |
| - ABS | | | 280000 | 219469 | | | | |
| - airbag | | | S | | | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 1 | | | | | |
| - free roadside assistance | | | YES | | | | | |
| - delivery cost included | | | NO | | | | | |
| 1 EURO(01/11/00) | 7.4434 | | 339.71 | | | | | |

LANCIA

LANCIA**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | BEF | | DEM | | ESP | | FRF | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 892480 | 737575 | 43799 | 37757 | 3712737 | 2872322 | 146278 | 122310 |
| Price EURO | 22124 | 18284 | 22394 | 19305 | 22314 | 17263 | 22300 | 18646 |
| Price index | 105.2% | 110.4% | 106.5% | 116.6% | 106.1% | 104.2% | 106.1% | 112.6% |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | | NA | |
| - power steering | S | | S | | S | | S | |
| - ABS | S | | S | | S | | S | |
| - airbag | S | | S | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | 2 | |
| - free roadside assistance | YES | | YES | | YES | | YES | |
| - delivery cost included | YES | | YES | | YES | | YES | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | 6.55957 | |

LANCIA**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|--------------------------------------|------------|----------|------------|----------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | | | | | 46087099 | 38405915 | 848211 | 737575 |
| Price EURO | | | | | 23802 | 19835 | 21027 | 18284 |
| Price index | | | | | 113.2% | 119.8% | 100.0% | 110.4% |
| Major options | | | | | | | | |
| - air conditioning | | | | | S | | S | |
| - autom. Gear box | | | | | NA | | NA | |
| - power steering | | | | | S | | S | |
| - ABS | | | | | S | | S | |
| - airbag | | | | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | | | 1 | | 1 | |
| - free roadside assistance | | | | | YES | | YES | |
| - delivery cost included | | | | | NO | | YES | |
| 1 EURO(01/11/00) | | | | | 1936.27 | | 40.3399 | |

**LANCIA**

LANCIA**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|--------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | 55538 | 36493 | 337884 | 253079 | 5693087 | 3680850 |
| Price EURO | 25202 | 16560 | 24555 | 18392 | 28397 | 18360 |
| Price index | 119.9% | 100.0% | 116.8% | 111.1% | 135.1% | 110.9% |
| Major options | | | | | | |
| - air conditioning | S | | S | | S | |
| - autom. Gear box | NA | | NA | | NA | |
| - power steering | S | | S | | S | |
| - ABS | S | | S | | S | |
| - airbag | S | | S | | S | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | |
| - free roadside assistance | YES | | YES | | YES | |
| - delivery cost included | NO | | YES | | YES | |
| 1 EURO(01/11/00) | 2.20371 | | 13.7603 | | 200.482 | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|--------------------------------------|----------|----------|--------------|--------------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| LYBRA 1,8 LX BN 4P | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Recommended retail price 01/11/00 | | | 8004247 | 5550522 | | | | |
| Price EURO | | | 23562 | 16339 | | | | |
| Price index | | | 112.1% | 98.7% | | | | |
| Major options | | | | | | | | |
| - air conditioning | | | S | | | | | |
| - autom. Gear box | | | NA | | | | | |
| - power steering | | | S | | | | | |
| - ABS | | | S | | | | | |
| - airbag | | | S | | | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 1 | | | | | |
| - free roadside assistance | | | YES | | | | | |
| - delivery cost included | | | NO | | | | | |
| 1 EURO(01/11/00) | | | 339.71 | | | | | |

LANCIA

LANCIA**EURO ZONE COUNTRIES**

| | B | | D | | E | | F | |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|----------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| K | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2,0 LS BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | 1081472 | 893730 | 47802 | 41305 | 4663966 | 3601924 | | |
| Price EURO | 26809 | 22155 | 24441 | 21119 | 28031 | 21648 | | |
| Price index | 109.7% | 104.9% | 100.0% | 100.0% | 114.7% | 102.5% | | |
| Major options | | | | | | | | |
| - air conditioning | S | | S | | S | | | |
| - autom. Gear box | NA | | NA | | NA | | | |
| - power steering | S | | S | | S | | | |
| - ABS | S | | S | | S | | | |
| - airbag | S | | S | | S | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | 1 | | 1 | | 1 | | | |
| - free roadside assistance | YES | | YES | | YES | | | |
| - delivery cost included | YES | | YES | | YES | | | |
| 1 EURO(01/11/00) | 40.3399 | | 1.95583 | | 166.386 | | | |

LANCIA**EURO ZONE COUNTRIES**

| | FIN | | IRL | | I | | L | |
|-----------------------------------|------------|----------|------------|----------|--------------|--------------|--------------|--------------|
| | FIM | | IEP | | ITL | | LUF | |
| K | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2,0 LS BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | | | | | 57336827 | 47781335 | 1027790 | 893730 |
| Price EURO | | | | | 29612 | 24677 | 25478 | 22155 |
| Price index | | | | | 121.2% | 116.8% | 104.2% | 104.9% |
| Major options | | | | | | | | |
| - air conditioning | | | | | S | | S | |
| - autom. Gear box | | | | | NA | | NA | |
| - power steering | | | | | S | | S | |
| - ABS | | | | | S | | S | |
| - airbag | | | | | S | | S | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | | | 1 | | 1 | |
| - free roadside assistance | | | | | YES | | YES | |
| - delivery cost included | | | | | NO | | YES | |
| 1 EURO(01/11/00) | | | | | 1936.27 | | 40.3399 | |

**LANCIA**

LANCIA**EURO ZONE COUNTRIES**

| | NL | | A | | P | |
|-----------------------------------|----------|----------|--------------|--------------|--------------|--------------|
| | NLG | | ATS | | PTE | |
| K | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2,0 LS BN 4P | | | | | | |
| Recommended retail price 01/11/00 | | | 436766 | 315400 | 6979179 | 4299336 |
| Price EURO | | | 31741 | 22921 | 34812 | 21445 |
| Price index | | | 129.9% | 108.5% | 142.4% | 101.5% |
| Major options | | | | | | |
| - air conditioning | | | S | | S | |
| - autom. Gear box | | | NA | | NA | |
| - power steering | | | S | | S | |
| - ABS | | | S | | S | |
| - airbag | | | S | | S | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition (x years) | | | 1 | | 1 | |
| - free roadside assistance | | | YES | | YES | |
| - delivery cost included | | | YES | | YES | |
| 1 EURO(01/11/00) | | | 13.7603 | | 200.482 | |

LANCIA**NON EURO ZONE COUNTRIES**

| | DK | | GR | | SV | | GB | |
|-----------------------------------|----------|----------|--------------|--------------|----------|----------|----------|----------|
| | DKK | | GRD | | SEK | | GBP | |
| K | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| 2,0 LS BN 4P | | | | | | | | |
| Recommended retail price 01/11/00 | | | 11323214 | 6985796 | | | | |
| Price EURO | | | 33332 | 20564 | | | | |
| Price index | | | 136.4% | 97.4% | | | | |
| Major options | | | | | | | | |
| - air conditioning | | | S | | | | | |
| - autom. Gear box | | | NA | | | | | |
| - power steering | | | S | | | | | |
| - ABS | | | S | | | | | |
| - airbag | | | S | | | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition (x years) | | | 1 | | | | | |
| - free roadside assistance | | | YES | | | | | |
| - delivery cost included | | | NO | | | | | |
| 1 EURO(01/11/00) | | | 339.71 | | | | | |

LANCIA

MAKE: MAZDA DEMIO
Model: 1.5L Exclusive Airco 75ps

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|------------------|-----------|------------------------|-----------|---|-----------|----------------|-----------|
| | BEF | | DEM | | ESP | | FRF | |
| Model: Demio | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | 1.5 High +AC | | +AC | | 1.5 Mid +AC +Rear spoil +Fog lamps | | 1.3 Mid +AC | |
| Manufacturer's description | 1.5 TRSi + Airco | | 1.5L Excl. Airco 75ps | | Exclusive | | 1.3 LTX AC | |
| Recommended retail price 01/11/00 | 587,000 | 485,124 | 28,240 | 24,345 | 1,950,000 | 1,559,400 | 83,900 | 70,151 |
| Price EURO | 14,551 | 12,026 | 14,439 | 12,448 | 11,719 | 9,372 | 12,790 | 10,694 |
| Price index | 124.2% | 128.3% | 123.2% | 132.8% | 100.0% | 100.0% | 109.1% | 114.1% |
| Major options | | | | | | | | |
| - air conditioning | included | | included | | included | | included | |
| - automatic transmission | 40,000 | 33,058 | 1,990 | 1,715 | n.a. | | n.a. | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | n.a. | | n.a. | |
| - dual airbag | included | | included | | included | | included | |
| - side airbag | n.a. | | | | n.a. | | n.a. | |
| - sunroof+reading light | 29,000 | 23,967 | 1,450 | 1,250 | 30,000 | 24,390 | n.a. | |
| - metallic paint | 10,000 | 8,264 | 660 | 569 | | | 2400 | 2007 |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years / 100,000km | | 3 years | | 3 years | |
| - free roadside assistance | included | | 78 | | included | | included | |
| - delivery cost included | included | | included | | included | | included | |
| 1 EURO = (01/11/2000) | | 40.3399 | | 1.9558 | | 166.39 | | 6.5596 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|--|-----------|-----------|-----------|--|------------|--|-----------|
| | FIM | | IEP | | ITL | | LUF | |
| Model: Demio | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | 1.5 Mid +Heated mirror +ACM filter +Seat warmer +Running light | | 1.5 High | | 1.5 Mid + AC + Rear spoil + Fog lamps | | | |
| Manufacturer's description | | | Exclusive | | | | | |
| Recommended retail price 01/11/00 | 117,900 | 58,794 | 14,995 | 9,604 | 24,050,000 | 19,166,700 | | |
| Price EURO | 19,829 | 9,888 | 19,039 | 12,194 | 12,421 | 9,899 | | |
| Price index | 169.2% | 105.5% | 162.5% | 130.1% | 106.0% | 105.6% | | |
| Major options | | | | | | | Luxembourg shares Belgium specifications | |
| - air conditioning | n.a. | | included | | included | | | |
| - automatic transmission | n.a. | | included | | n.a. | | | |
| - power steering | included | | included | | included | | | |
| - ABS | included | | included | | | | | |
| - dual airbag | included | | included | | included | | | |
| - side airbag | | | | | | | | |
| - sunroof+reading light | n.a. | | included | | | | | |
| - metallic paint | 1,300 | 652 | 249 | 160 | 500,000 | 398,343 | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years | | 3 years | | | |
| - free roadside assistance | - | | included | | included | | | |
| - delivery cost included | - | | - | | included | | | |
| | 2,300 | 1,885 | | | | | | |
| 1 EURO = (01/11/2000) | | 5.9457 | | 0.7876 | | 1936.27 | | 40.3399 |



MAKE: MAZDA DEMIO
Model: 1.5L Exclusive Airco 75ps

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|-------------|-----------|-----------------|-----------|------------------------------|-----------|
| | NLG | | ATS | | PTE | |
| Model: Demio | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | 1.5 High | | 1.5 High +AC | | 1.3 Mid +AC +Fog lamps | |
| Manufacturer's description | 1.5 Touring | | 1.5i | | | |
| Recommended retail price 01/11/00 | 33,495 | 22,673 | 208,990 | 159,778 | 3,150,000 | 2,168,242 |
| Price EURO | 15,199 | 10,289 | 15,188 | 11,612 | 15,712 | 10,815 |
| Price index | 129.7% | 109.8% | 129.6% | 123.9% | 134.1% | 115.4% |
| Major options | | | | | | |
| - air conditioning | | | included | 20,000 | included | n.a. |
| - automatic transmission | | | included | 15,291 | included | |
| - power steering | | | included | | included | |
| - ABS | | | included | | | |
| - dual airbag | | | included | | included | |
| - side airbag | | | | | | |
| - sunroof+reading light | | | n.a. | | | |
| - metallic paint | 750 | 461 | 4,186 | 3,200 | | |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition | 3 years | | 3 years | | included | |
| - free roadside assistance | included | | - | | - | |
| - delivery cost included | - | | included | | - | |
| | 895 | 550 | | | | |
| 1 EURO = (01/11/2000) | | 2.2037 | | 13.7603 | | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|--------------------|-----------|-------------------------------|-----------|---|-----------|---|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Model: Demio | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | No Demio available | | +Leather seats(Local Fit) | | 1.5 Mid +Running light +Seat warmer +ACM-filter +Heated mirrors | | 1.5 High +Locally fitted audio +Anti theft alarm (No heated mirror) (No ACM filter) | |
| Manufacturer's description | | | 1.3 Mid | | | | | |
| Recommended retail price 01/11/00 | | | 3,990,000 | 3,082,861 | 119,500 | 94,795 | 10,300 | 8,766 |
| Price EURO | | | 11,745 | 9,075 | 14,102 | 11,187 | 17,422 | 14,827 |
| Price index | | | 100.2% | 96.8% | 120.3% | 119.4% | 148.7% | 158.2% |
| Major options | | | | | | | | |
| - air conditioning | | | n.a. | | 9,500 | 7,600 | 1195* | |
| - automatic transmission | | | included | | 9,000 | 7,200 | 700 | |
| - power steering | | | included | | included | | included | |
| - ABS | | | included | | included | | included | |
| - dual airbag | | | | | included | | included | |
| - side airbag | | | | | | | | |
| - sunroof+reading light | | | | | n.a. | | included | |
| - metallic paint | | | 75000 | 57948 | 4,000 | 3,200 | 250 | 213 |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | | | 3 years / 100,000km Yes | | 5 years / 100,000km 5 years / 100,000km included | | 3 years | |
| - free roadside assistance | | | | | | | 3 years | |
| - delivery cost included | | | No | | | | - | |
| | | | | | | | 520 | 443 |
| 1 EURO = (01/11/2000) | | 7.4434 | | 339.71 | | 8.474 | | 0.5912 |



MAKE: MAZDA 323
Model: 1.5L 5HB Active Airco 88ps

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|-------------------------|-----------|---------------------|-----------|-----------|-----------|-----------|-----------|
| | BEF | | DEM | | ESP | | FRF | |
| Model: 323 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | | | 1.5 High | | | | | |
| Manufacturer's description | 323 F 5HB 1,5L TSi + AC | | Exclusive | | | | | |
| Recommended retail price 01/11/00 | 653,000 | 539,669 | 30,390 | 27,707 | 2,430,000 | 1,949,600 | 102,900 | 86,037 |
| Price EURO | 16,187 | 13,378 | 15,538 | 14,167 | 14,604 | 11,717 | 15,687 | 13,116 |
| Price index | 115.4% | 135.4% | 110.8% | 143.3% | 104.2% | 118.6% | 111.9% | 132.7% |
| Major options | | | | | | | | |
| - air conditioning | included | | 1,750 | 1,509 | included | | included | |
| - automatic transmission | 40,000 | 33,058 | 2,220 | 1,914 | N.A. | | N.A. | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - dual airbag | included | | included | | included | | included | |
| - side airbag | n.a. | | | | | | | |
| - sunroof | 29,000 | 23,967 | 1,450 | 1,251 | N.A. | | N.A. | |
| - metallic paint | 12,500 | 10,331 | 690 | 595 | 40,000 | 32,520 | 2,400 | 2,007 |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years / 100,000km | | 3 years | | 3 years | |
| - free roadside assistance | included | | 78 | | included | | included | |
| - delivery cost included | included | | included | | included | | included | |
| 1 EURO = (01/11/2000) | | 40.3399 | | 1.9558 | | 166.39 | | 6.5596 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|-----------|-----------|-----------|-----------|------------|------------|--|-----------|
| | FIM | | IEP | | ITL | | LUF | |
| Model: 323 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | | | | | | | | |
| Manufacturer's description | | | | | | | | |
| Recommended retail price 01/11/00 | 117,900 | 58,762 | 16,550 | 10,600 | 27,150,000 | 21,750,000 | | |
| Price EURO | 19,829 | 9,883 | 21,013 | 13,459 | 14,022 | 11,233 | | |
| Price index | 141.4% | 100.0% | 149.9% | 136.2% | 100.0% | 113.7% | | |
| Major options | | | | | | | Luxembourg shares Belgium specifications | |
| - air conditioning | 5,900 | 2,874 | included | | included | | | |
| - automatic transmission | 11,000 | 5,358 | included | | N.A. | | | |
| - power steering | included | | included | | included | | | |
| - ABS | included | | included | | included | | | |
| - dual airbag | included | | included | | included | | | |
| - side airbag | | | | | | | | |
| - sunroof | N.A. | | 600 | 384 | N.A. | | | |
| - metallic paint | 1,800 | 877 | 273 | 175 | 550,000 | | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years | | 3 years | | | |
| - free roadside assistance | - | | included | | included | | | |
| - delivery cost included | - | | - | | included | | | |
| | 2300 | 1885 | | | | | | |
| 1 EURO = (01/11/2000) | | 5.9457 | | 0.7876 | | 1936.27 | | 40.3399 |



MAKE: MAZDA 323
Model: 1.5L 5HB Active Airco 88ps

EURO ZONE COUNTRIES

| | NL | | A | | P | |
|-----------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|
| | NLG | | ATS | | PTE | |
| Model: 323 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | | | | | | |
| <i>Manufacturer's description</i> | | | | | | |
| Recommended retail price 01/11/00 | 38,295 | 24,824 | 240,990 | 184,243 | 4,066,740 | 2,682,095 |
| Price EURO | 17,378 | 11,265 | 17,513 | 13,389 | 20,285 | 13,378 |
| Price index | 123.9% | 114.0% | 124.9% | 135.5% | 144.7% | 135.4% |
| Major options | | | | | | |
| - air conditioning | included | | included | | included | |
| - automatic transmission | | | N.A. | | N.A. | |
| - power steering | included | | included | | included | |
| - ABS | | | included | | included | |
| - dual airbag | Driver | | included | | included | |
| - side airbag | | | | | | |
| - sunroof | | | N.A. | | 129,331 | 110,539 |
| - metallic paint | 940 | 578 | 4,578 | 3,500 | 41,000 | 26,728 |
| Right-hand-drive | | | | | | |
| Other information | | | | | | |
| - warranty condition | 3 years | | 3 years | | 3 years | |
| - free roadside assistance | included | | - | | included | |
| - delivery cost included | 935 | 628 | included | | included | |
| 1 EURO = (01/11/2000) | | 2.2037 | | 13.7603 | | 200.482 |

NON EURO ZONE COUNTRIES

| | DK | | GR | | S | | GB | |
|-----------------------------------|-----------|-----------|----------------------------|-----------|---------------------|-----------|-----------|-----------|
| | DKK | | GRD | | SEK | | GBP | |
| Model: 323 | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax | incl. tax | excl. tax |
| Including options | | | | | | | | |
| | | | +Leather seats (Local Fit) | | | | | |
| <i>Manufacturer's description</i> | | | 1.5 5HB GLX ABS | | | | | |
| Recommended retail price 01/11/00 | 174,991 | 66,823 | 5,390,000 | 3,928,540 | 146,800 | 116,635 | 13,050 | 11,106 |
| Price EURO | 23,510 | 8,977 | 15,866 | 11,564 | 17,324 | 13,764 | 22,074 | 18,786 |
| Price index | 167.7% | 90.8% | 113.2% | 117.0% | 123.5% | 139.3% | 157.4% | 190.1% |
| Major options | | | | | | | | |
| - air conditioning | N.A. | | included | | included | | included | |
| - automatic transmission | 18,000 | 5,144 | N.A. | | 9,000 | 7,200 | - | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - dual airbag | included | | included | | included | | included | |
| - side airbag | | | | | | | | |
| - sunroof | N.A. | | N.A. | | N.A. | | included | |
| - metallic paint | 2,990 | 854 | 90,000 | 65,600 | 4,000 | 3,200 | 295 | 251 |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years / 100,000km | | 5 years / 100,000km | | 3 years | |
| - free roadside assistance | - | | included | | 5 years / 100,000km | | 3 years | |
| - delivery cost included | - | | - | | included | | 520 | 443 |
| 1 EURO = (01/11/2000) | | 7.4434 | | 339.71 | | 8.474 | | 0.5912 |



MAKE Mazda
Model 626 1.9L 5HB Airco 100PS

EURO ZONE COUNTRIES

| | B | | D | | E | | F | |
|-----------------------------------|----------------------|----------|----------------------------|----------|-----------------------------|-----------|----------------------------|----------|
| | BEF | | DEM | | ESP | | FRF | |
| Model: 626 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Including options | | | | | | | | |
| <i>Manufacturer's description</i> | 5HB 1.8L TS <i>i</i> | | 1.9L Excl. 5HB Airco 100ps | | 2.0L Excl. 4SDN Airco 115ps | | 1.9L Excl. 5HB Airco 100ps | |
| Recommended retail price 01/11/00 | 784,000 | 647,934 | 37,990 | 32,750 | 3,450,000 | 2,804,900 | 114,900 | 96,070 |
| Price EURO | 19,435 | 16,062 | 19,424 | 16,745 | 20,734 | 16,857 | 17,516 | 14,646 |
| Price index | 111% | 120% | 111% | 125% | 118% | 126% | 100% | 109% |
| Major options | | | | | | | | |
| - air conditioning | included | | included | | included | | included | |
| - automatic transmission | n.a. | | n.a. | | n.a. | | n.a. | |
| - power steering | included | | included | | included | | included | |
| - ABS | included | | included | | included | | included | |
| - dual airbag | included | | included | | included | | included | |
| - side airbag | included | | included | | included | | included | |
| - metallic paint | 13,000 | 10,744 | 770 | 664 | 50,000 | 39,063 | 2,400 | 2,007 |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years / 100,000km | | 3 years | | 3 years | |
| - free roadside assistance | included | | 78 | | included | | included | |
| - delivery cost included | included | | included | | included | | included | |
| 1 EURO = (01/11/2000) | | 40.3399 | | 1.9558 | | 166.39 | | 6.5596 |

EURO ZONE COUNTRIES

| | FIN | | IRL | | I | | L | |
|-----------------------------------|----------------------------|----------|----------------------------|----------|-----------------------------|------------|--|----------|
| | FIM | | IEP | | ITL | | LUF | |
| Model: 626 | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax | incl tax | excl tax |
| Including options | | | | | | | | |
| <i>Manufacturer's description</i> | 1.9L Excl. 5HB Airco 100ps | | 1.9L Conf. 5HB Airco 100ps | | 2.0L Excl. 4SDN Airco 115ps | | 1.9L Excl. 5HB Airco 100ps | |
| Recommended retail price 01/11/00 | 153,900 | 79,603 | 18,745 | 12,006 | 36,950,000 | 29,917,000 | | |
| Price EURO | 25,884 | 13,388 | 23,800 | 15,244 | 19,083 | 15,451 | | |
| Price index | 148% | 100% | 136% | 114% | 109% | 115% | | |
| Major options | | | | | | | Luxembourg shares Belgium specifications | |
| - air conditioning | 5,900 | 3,072 | included | | included | | | |
| - automatic transmission | n.a. | | n.a. | | n.a. | | | |
| - power steering | included | | included | | included | | | |
| - ABS | included | | included | | included | | | |
| - dual airbag | included | | included | | included | | | |
| - side airbag | included | | included | | included | | | |
| - metallic paint | 1,800 | | 278 | 178 | 650,000 | 458,333 | | |
| Right-hand-drive | | | | | | | | |
| Other information | | | | | | | | |
| - warranty condition | 3 years | | 3 years | | 3 years | | | |
| - free roadside assistance | - | | included | | included | | | |
| - delivery cost included | - | | - | | included | | | |
| 1 EURO = (01/11/2000) | | 5.9457 | | 0.7876 | | 1936.27 | | 40.3399 |

