



COMMISSION OF THE EUROPEAN COMMUNITIES

DIRECTORATE-GENERAL FOR COMPETITION

IV/93011/93bn

CAR PRICES WITHIN THE EUROPEAN COMMUNITY ON 1 NOVEMBER 1993

**AUTOPREISE IN DER
EUROPÄISCHEN GEMEINSCHAFT
AM 1. NOVEMBER 1993**

**PRIX DES VOITURES
DANS LA COMMUNAUTE EUROPEENNE
AU 1 NOVEMBRE 1993**

CAR PRICE DIFFERENTIALS WITHIN THE EUROPEAN COMMUNITY (%) - 1 NOVEMBER 1993

Preisunterschiede für Automobile in der Europäischen Gemeinschaft (%) - 1. November 1993
Différences des prix des voitures dans la Communauté Européenne (%) - 1 novembre 1993

By Manufacturer

Nach Automobilhersteller / Par constructeur

ECU rate on 1 November 1993 (*)

ECU-Kurs am 1. November / Cours de l'écu au 1 novembre

Reference

Erläuterung / Légende

Code	Country	Currency	ECU
B	Belgium	BFR	41.5101
D	Germany	DM	1.91237
E	Spain	PTA	153.227
F	France	FF	6.70348
IRL	Ireland	IRL	0.810849
I	Italy	LIT	1865.35
L	Luxembourg	LFR	41.5101
NL	Netherlands	HFL	2.14756
P	Portugal	ESC	197.184
UK	United Kingdom	UKL	0.763679

1/ Sources: Motor vehicle manufacturers
Angaben stammen von den Automobilherstellern
Sources: Les constructeurs automobiles

2/ 100% is used for the cheapest country
100% bezeichnet das preisgünstigste Land / 100% pour le pays le moins cher

3/ The bold italic figure shows the most expensive country
Die fettgedruckten schräggestellten Zahlen bezeichnen das teuerste Land
La valeur en hold - italic désigne le pays le plus cher

4/ XXX indicates that figures are not available
XXX Angaben nicht verfügbar / XXX données non disponibles

5/ **All figures quoted are free of tax**
Angaben ohne Steuer / Les données utilisées sont hors taxes

(*) Published in the Official Journal of the EC.

(*) Veröffentlicht im Amtsblatt der EG.

(*) Publié au JO de la CE.

- (C298 p2) -

BMW	B	D	E	F	IRL	I	L	NL	P	UK
<i>BMW AG - Germany - 3 models</i>										
316i - 1596cc - 4dr	102.3	114.0	103.6	111.1	106.5	104.1	112.8	104.9	<u>116.2</u>	100
520i - 1991cc - 4dr	108.7	114.0	106.1	111.8	101.4	106.6	112.6	111.1	<u>116.4</u>	100
730i - 2997cc V8 - 4dr	118.6	122.8	114.3	122.3	117.8	116.6	117.8	<u>124.9</u>	XXX	100

FIAT	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 5 models</i>										
Cinquecento 900 iE - 899cc - 3dr	111.3	<u>134.6</u>	100	126.0	126.8	105.8	111.3	121.9	111.2	119.7
Uno 1.1 iES - 1108cc - 5dr (*)	115.5	122.7	104.8	<u>126.6</u>	117.3	107.6	115.5	123.8	100	126.5
Tipo 1.6 SX - 1581cc - 5dr (**)	112.5	<u>123.5</u>	107.2	117.4	106.0	105.5	112.5	120.4	100	119.6
Tempra 1.6 SX - 1581cc - 4dr	122.5	<u>133.9</u>	109.4	125.0	111.2	118.5	122.5	131.4	100	125.6
Croma 2.0 iES - 1995cc - 4dr	108.6	<u>114.8</u>	101.2	104.7	XXX	100	108.6	104.4	XXX	XXX
	(*) 1.1 iE HOBBY / UK - 3dr / IRL - (**) 1.4 iE SX - 1372cc / P									

ALFA ROMEO	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 3 models</i>										
Alfa 33 1.7 iE - 1712cc - 5 dr	115.6	117.0	100	121.2	101.0	103.1	116.0	109.5	XXX	<u>122.2</u>
Alfa 155 2.0 TS - 1995cc - 4dr	117.2	124.3	100	<u>126.2</u>	103.7	106.5	117.5	112.3	103.4	116.0
Alfa 164 2.0 TS - 1995cc - 4dr	116.2	<u>118.7</u>	103.2	117.8	100	103.7	116.5	110.7	100.4	115.5

LANCIA	B	D	E	F	IRL	I	L	NL	P	UK
<i>Fiat Group - Italy - 3 models</i>										
Y10 1.1 iE - 1108cc - 3dr	120.8	129.1	100	118.6	XXX	107.7	120.8	<u>130.9</u>	105.8	XXX
Dedra 2.0 iE - 1995cc - 4dr (*)	109.5	113.0	101.4	116.0	100	100.7	109.5	<u>117.7</u>	108.2	101.9
Thema 2.0 iE - 1995cc 16V LE (**)	116.6	114.8	110.8	118.3	100	109.6	116.6	<u>124.6</u>	107.3	107.8
	(*) 2.0 iE LS / F, P, UK - (**) 2.0 iE 16V / E									

FORD	B	D	E	F	IRL	I	L	NL	P	UK
<i>Ford - 4 models</i>										
Fiesta 1.1 CLX - 5dr (*)	115.3	<u>132.2</u>	100	117.0	112.1	100.2	115.3	125.2	106.3	131.2
Escort 1.6 CLX - 5dr (*)	108.7	<u>119.4</u>	100.2	113.7	100	100.5	108.7	111.1	103.5	108.0
Mondeo 1.6 CLX - 4dr (*)	112.1	<u>123.9</u>	100.8	110.3	100	102.4	112.1	111.3	106.2	112.3
Scorpio 2.0 GLX - 4dr (**)	100	<u>124.4</u>	105.1	118.8	119.0	100.2	100	116.7	116.8	120.8
	(*) LX / IRL, UK - (**) Granada Ghia / IRL, UK - Scorpio Ghia / P									

GENERAL MOTORS EUROPE	B	D	E	F	IRL	I	L	NL	P	UK
<i>General Motor Europe - 4 models</i>										
Opel Corsa 1.4 - 3dr	115.2	<u>139.1</u>	102.6	121.2	117.5	103.3	115.2	127.8	100	133.7
Opel Astra 1.4 - 5dr	113.3	<u>127.3</u>	100.6	114.9	104.2	105.2	113.3	120.8	100	121.3
Opel Vectra GL 1.6 - 4dr	116.6	<u>129.1</u>	107.9	115.3	107.9	106.1	116.6	120.3	100	117.9
Opel Omega GLT 2.0 - 4dr	112.3	120.8	105.6	124.0	115.6	100	112.3	104.0	109.7	<u>124.8</u>

MERCEDES-BENZ	B	D	E	F	IRL	I	L	NL	P	UK
<i>Germany - 3 models</i>										
C 180 - 1799cc - 4dr	109.7	113.9	115.4	109.9	<u>118.0</u>	100	110.4	103.3	110.9	114.2
200 E - 1998cc - 4dr	108.4	112.0	111.8	108.1	115.0	100	111.5	113.6	<u>121.8</u>	110.6
320 S - 3199cc - 4dr	107.8	111.2	116.5	111.7	105.1	100	108.0	120.0	<u>126.0</u>	110.2

[illegible]

CITROËN	B	D	E	F	IRL	I	L	NL	P	UK
PSA Group - France - 3 models										
AX First 1.1 - 3dr (*)	118.1	<u>130.0</u>	100.9	115.7	124.1	105.1	118.1	117.6	100	120.0
ZX Aura TD - 5dr	114.5	120.5	108.0	<u>125.6</u>	104.6	106.7	114.7	112.2	100	109.3
XANTIA 1.8 SX	113.8	<u>127.4</u>	104.3	124.6	101.2	103.8	113.8	109.1	100	114.0
(*) 11 HIT / B, L - ECHO / IRL, UK - 11 TE / E - 11 X / F										

RENAULT										
<i>Renault group - France - 5 models</i>										
	B	D	E	F	IRL	I	L	NL	P	UK
Clio RL - 1172cc - 3dr	119.1	<u>129.4</u>	103.4	125.2	115.4	105.9	119.1	123.6	100	122.1
R19 RL - 1397cc - 5dr	107.3	114.9	105.3	<u>116.6</u>	XXX	100	107.3	108.4	105.2	107.6
R21 GTS - 1721cc - 5dr	115.0	<u>121.7</u>	106.3	116.6	XXX	109.4	115.0	113.7	100	114.8
Safrane RN - 1995cc - 5dr	106.4	106.8	100	<u>115.1</u>	109.8	106.6	106.4	108.4	107.9	104.6
Espace RN - 1995cc - 5dr	106.1	<u>121.6</u>	100	109.9	XXX	104.3	106.1	112.6	109.2	110.0

ROVER										
<i>Rover Group - UK - 6 models</i>										
	B	D	E	F	IRL	I	L	NL	P	UK
Metro - 111 L - 5dr	112.9	XXX	100	114.6	112.2	XXX	112.9	119.2	XXX	<u>122.2</u>
214 Si - 5dr	121.7	128.5	100	116.0	102.2	105.6	121.7	112.8	100.2	<u>131.4</u>
416 GSi - 4dr	110.0	122.2	101.6	XXX	104.6	100	110.0	109.6	XXX	<u>123.2</u>
820 Si - 4dr	100.5	106.8	107.0	108.3	100	XXX	100.5	107.2	XXX	<u>109.8</u>
Land Rover Discovery TDi - 5dr	118.1	116.0	100	121.0	107.5	100.5	118.1	<u>123.2</u>	XXX	113.8
Range Rover V8i Vogue - 4dr	115.1	<u>134.0</u>	100	115.6	111.9	XXX	115.1	130.1	XXX	113.7

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VOLKSWAGEN	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - Germany - 4 models</i>										
Polo Fox 45PS - 4dr	100	<u>126.3</u>	XXX	106.0	115.5	101.2	106.7	117.3	100.7	117.5
Golf CL 60PS - 5dr	113.4	<u>119.4</u>	100	111.0	109.4	106.3	108.5	118.2	102.9	115.6
Vento CL 90PS - 5dr	116.9	<u>131.3</u>	100	116.9	113.5	110.0	114.9	116.9	XXX	121.0
Passat CL 90PS - 5dr	113.8	<u>129.6</u>	102.4	111.3	118.1	100	108.3	119.2	XXX	111.5

AUDI	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - Germany - 2 models</i>										
80 - 2.0 E - 115 HP - 5dr	109.7	119.8	100	119.1	106.3	102.1	107.9	116.5	XXX	<u>120.9</u>
100 - 2.3 E - 133HP - 5dr (*)	110.1	<u>128.0</u>	100	122.0	106.2	105.0	106.2	120.1	XXX	108.8
(*) 2.0 E / IRL, I, UK										

SEAT	B	D	E	F	IRL	I	L	NL	P	UK
<i>Volkswagen Group - 3 models</i>										
Marbella Special - 903cc - 3dr	130.4	127.6	113.9	124.4	XXX	100	129.3	<u>139.1</u>	115.5	121.3
Ibiza GLX TWC - 1272cc - 3dr	127.7	<u>141.1</u>	118.4	135.1	119.5	117.3	126.0	133.5	100	132.5
Toledo GLX TWC - 1781cc - 5dr	110.0	106.7	104.4	<u>119.0</u>	113.7	100	111.4	115.6	100.5	106.9

DAIHATSU	B	D	E	F	IRL	I	L	NL	P	UK
<i>Daihatsu - Japan - 2 models</i>										
Applause 1.6 L Xi - 5dr (*)	110.1	<u>118.1</u>	<u>118.1</u>	100	100.8	XXX	110.1	100.3	XXX	111.4
	(*) - GLXi / UK - GXi / IRL									

HONDA	B	D	E	F	IRL	I	L	NL	P	UK
<i>Honda - Japan - 2 models</i>										
Civic 1.5 LSi - 3 dr	104.9	<u>114.6</u>	110.3	114.3	100	107.3	104.9	103.8	102.1	109.5
Accord 2.0 LS - 4 dr	106.0	112.5	103.0	<u>114.3</u>	104.3	100	106.0	101.7	XXX	110.6

MAZDA		B	D	E	F	IRL	I	L	NL	P	UK
<i>Mazda - Japan - 4 models</i>											
121 1.3L - 4dr - M5 LX		100	112.6	XXX	<u>122.0</u>	104.2	108.7	100.5	103.7	XXX	117.1
323 1.6L - 5 dr - M5 GLX		105.5	118.8	103.5	113.7	100	105.8	105.9	108.7	XXX	<u>122.5</u>
626 2.0L - 5dr - M5 GLX		111.8	119.5	XXX	119.9	100	<u>123.0</u>	112.1	114.2	XXX	113.3

MITSUBISHI	Mitsubishi - Japan - 3 models									
	B	D	E	F	IRL	I	L	NL	P	UK
Colt 1.6 - GLXi	111.8	116.2	XXX	111.7	XXX	XXX	111.8	112.2	100	<u>130.7</u>
Galant 2.0 - GLSi	102.8	105.2	104.3	XXX	100	XXX	102.9	106.4	XXX	<u>115.4</u>
Pajero Short 2.5 T/D - GLS	110.3	107.7	111.8	<u>115.1</u>	105.6	100	110.3	XXX	XXX	112.0

[illegible]

SUBARU	B	D	E	F	IRL	I	L	NL	P	UK
<i>Subaru - Japan - 5 models</i>										
Legacy 2.0 GL 4WD - 4 dr - 5s	101.1	114.9	XXX	<u>115.3</u>	100	108.2	101.1	107.8	XXX	105.6

SUZUKI	B	D	E	F	IRL	I	L	NL	P	UK
<i>Suzuki - Japan - 5 models</i>										
Swift 1.3L GS - 3 dr - 1298cc	112.0	120.1	100	XXX	114.2	XXX	112.9	118.9	XXX	<u>125.1</u>

TOYOTA	B	D	E	F	IRL	I	L	NL	P	UK
<i>Toyota - Japan - 4 models</i>										
Starlet 1.3 XL - 3dr (*)	104.2	106.4	XXX	101.8	103.5	XXX	104.2	100	103.9	<u>110.6</u>
Corolla 1.3 XL - 3dr (*)	100	106.9	XXX	<u>109.4</u>	100	XXX	100	106.4	102.7	107.8
Carina E 1.6 XL (**)	111.9	<u>122.5</u>	107.0	116.5	106.9	100	111.9	114.4	115.0	110.2
	(*) 5dr / F - (**) 1.6 GL / P									

CAR PRICE DIFFERENTIALS WITHIN THE EUROPEAN COMMUNITY (%) - 1 NOVEMBER 1993

Preisunterschiede für Automobile in der Europäischen Gemeinschaft (%) - 1. November 1993
Différences des prix des voitures dans la Communauté Européenne (%) - 1 novembre 1993

By segment

Nach Marktsegment / Par segment

ECU rate on 1 November 1993 (*)

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<i>SEGMENT A: MINI CARS</i>	B	D	E	F	I	IRL	L	NL	P	UK
FIAT Cinquecento 900 iE	111.3	134.6	100	126.0	126.8	105.8	111.3	121.9	111.2	119.7
SEAT Marbella 903	130.4	127.6	113.9	124.4	XXX	100	129.3	139.1	115.5	121.3
NISSAN Micra 1.0 LX	110.2	124.5	100	106.2	112.3	103.3	110.5	113.7	104.7	114.7

<i>SEGMENT B: SMALL CARS</i>	B	D	E	F	I	IRL	L	NL	P	UK
FIAT Uno 1.1 iES	115.5	122.7	104.8	126.6	117.3	107.6	115.5	123.8	100	126.5
LANCIA Y10 1.1 iE	120.8	129.1	100	118.6	XXX	107.7	120.8	130.9	105.8	XXX
FORD Fiesta 1.1 CLX	115.3	132.2	100	117.0	112.1	100.2	115.3	125.2	106.3	131.2
GM OPEL Corsa 1.4	115.2	139.1	102.6	121.2	117.5	103.3	115.2	127.8	100	133.7
PEUGEOT 106 XR	115.9	128.0	105.3	125.4	112.8	106.0	116.6	120.8	100	126.1
PEUGEOT 205 Junior	111.8	130.8	100	121.3	113.6	105.3	112.5	118.6	104.9	125.7
CITROËN AX First 1.1	118.1	130.0	100.9	115.7	124.1	105.1	118.1	117.6	100	120.0
RENAULT Clio RL 1.2	119.1	129.4	103.4	125.2	115.4	105.9	119.1	123.6	100	122.1
ROVER METRO 100	112.9	XXX	100	114.6	112.2	XXX	112.9	119.2	XXX	122.2
VW Polo Fox 45 PS	100	126.3	XXX	106.0	115.5	101.2	106.7	117.3	100.7	117.5
SEAT Ibiza 1.3 GLX	127.7	141.1	118.4	135.1	119.5	117.3	126.0	133.5	100	132.5
NISSAN Sunny 1.4 LX	105.5	120.1	100	106.2	102.5	XXX	105.9	107.7	107.3	123.2
MITSUBISHI Colt 106 GLXi	111.8	116.2	XXX	111.7	XXX	XXX	111.8	112.2	100	130.7
TOYOTA Starlet 1.3 XL	104.2	106.4	XXX	101.8	103.5	XXX	104.2	100	103.9	110.6
SUZUKI Swift 1.3 GS	112.0	120.1	100	XXX	114.2	XXX	112.9	118.9	XXX	125.1
MAZDA 121 1.3	100	112.6	XXX	122.0	104.2	108.7	100.5	103.7	XXX	117.1

SEGMENT C: MEDIUM CARS	B	D	E	F	I	IRL	L	NL	P	UK
FIAT Tipo 1.6 SX	112.5	123.5	107.2	117.4	106.0	105.5	112.5	120.4	100	119.6
ALFA ROMEO 33 1.7 iE	115.6	117.0	100	121.2	101.0	103.1	116.0	109.5	XXX	122.2
FORD Escort 1.6 CLX	108.7	119.4	100.2	113.7	100	100.5	108.7	111.1	103.5	108.0
GM Opel Astra 1.4	113.3	127.3	100.6	114.9	104.2	105.2	113.3	120.8	100	121.3
PEUGEOT 306 XR	113.8	121.4	105.7	124.7	103.0	104.1	114.4	111.7	100	119.2
CITROËN ZX Aura TD	114.5	120.5	108.0	125.6	104.6	106.7	114.7	112.2	100	109.3
RENAULT 19 RL 1.4	107.3	114.9	105.3	116.6	XXX	100	107.3	108.4	105.2	107.6
ROVER 214 Si	121.7	128.5	100	116.0	102.2	105.6	121.7	112.8	100.2	131.4
VOLVO 440 GL 1.8	122.7	123.6	109.3	119.1	100	115.1	122.6	123.3	116.0	113.2
VW Golf CL 60 PS	113.4	119.4	100	111.0	109.4	106.3	108.5	118.2	102.9	115.6
VW Vento CL 90 PS	116.9	131.3	100	116.9	113.5	110.0	114.9	116.9	XXX	121.0
SEAT Toledo 1.8 GLX	110.0	106.7	104.4	119.0	113.7	100	111.4	115.6	100.5	106.9
NISSAN Primera 1.6 LX	104.1	116.3	100	110.0	105.4	102.2	105.4	107.5	104.0	114.5
DAIHATSU Applause 1.6 Xi	110.1	118.1	118.1	100	100.8	XXX	110.1	100.3	XXX	111.4
HONDA Civic 1.5 LSi	104.9	114.6	110.3	114.3	100	107.3	104.9	103.8	102.1	109.5
TOYOTA Corolla 1.3 XL	100	106.9	XXX	109.4	100	XXX	100	106.4	102.7	107.8
MAZDA 323 1.6 GLX	105.5	118.8	103.5	113.7	100	105.8	105.9	108.7	XXX	122.5

SEGMENT D: LARGE CARS		B	D	E	F	I	IRL	L	NL	P	UK
BMW 316 i		102.3	114.0	103.6	111.1	106.5	104.1	112.8	104.9	116.2	100
FIAT Tempra 1.6 SX		122.5	133.9	109.4	125.0	111.2	118.5	122.5	131.4	100	125.6
ALFA ROMEO 155 2.0 TS		117.2	124.3	100	126.2	103.7	106.5	117.5	112.3	103.4	116.0
LANCIA Dedra 2.0 iE		109.5	113.0	101.4	116.0	100	100.7	109.5	117.7	108.2	101.9
FORD Mondeo 1.6 CLX		112.1	123.9	100.8	110.3	100	102.4	112.1	111.3	106.2	112.3
GM Opel Vectra 1.6 GL		116.6	129.1	107.9	115.3	107.9	106.1	116.6	120.3	100	117.9
MERCEDES C 180		109.7	113.9	115.4	109.9	118.0	100	110.4	103.3	110.9	114.2
PEUGEOT 405 GL		115.9	126.0	102.1	124.0	100	110.8	116.4	114.0	109.3	108.6
CITROËN XANTIA 1.8 SX		113.8	127.4	104.3	124.6	101.2	103.8	113.8	109.1	100	114.0
RENAULT 21GTS		115.0	121.7	106.3	116.6	XXX	109.4	115.0	113.7	100	114.8
ROVER 416 GSi		110.0	122.2	101.6	XXX	104.6	100	110.0	109.6	XXX	123.2
VW Passat CL 90 PS		113.8	129.6	102.4	111.3	118.1	100	108.3	119.2	XXX	111.5
AUDI 80		109.7	119.8	100	119.1	106.3	102.1	107.9	116.5	XXX	120.9
MITSUBISHI Galant 2.0 GLSi		102.8	105.2	104.3	XXX	100	XXX	102.9	106.4	XXX	115.4
HONDA Accord 2.0 LS		106.0	112.5	103.0	114.3	104.3	100	106.0	101.7	XXX	110.6
TOYOTA Carina E 1.6 XL		111.9	122.5	107.0	116.5	106.9	100	111.9	114.4	115.0	110.2
SUBARU Legacy 2.0 GL		101.1	114.9	XXX	115.3	100	108.2	101.1	107.8	XXX	105.6
MAZDA 626 2.0 GLX		111.8	119.5	XXX	119.9	100	123.0	112.1	114.2	XXX	113.3

SEGMENT E: EXECUTIVE CARS										
	B	D	E	F	I	IRL	L	NL	P	UK
BMW 520 i	108.7	114.0	106.1	111.8	101.4	106.6	112.6	111.1	116.4	100
FIAT Croma 2.0 iES	108.6	114.8	101.2	104.7	XXX	100	108.6	104.4	XXX	XXX
ALFA ROMEO 164 2.0 TS	116.2	118.7	103.2	117.8	100	103.7	116.5	110.7	100.4	115.5
LANCIA Thema 2.0 iE	116.6	114.8	110.8	118.3	100	109.6	116.6	124.6	107.3	107.8
FORD Scorpio 2.0 GLX	100	124.4	105.1	118.8	119.0	100.2	100	116.7	116.8	120.8
GM Opel Omega 2.0 GLT	112.3	120.8	105.6	124.0	115.6	100	112.3	104.0	109.7	124.8
MERCEDES 200 E	108.4	112.0	111.8	108.1	115.0	100	111.5	113.6	121.8	110.6
RENAULT Safrane RN	106.4	106.8	100	115.1	109.8	106.6	106.4	108.4	107.9	104.6
ROVER 820 Si	100.5	106.8	107.0	108.3	100	XXX	100.5	107.2	XXX	109.8
VOLVO 850 GLE 2.5	116.3	122.5	106.3	114.8	102.6	104.5	116.2	116.3	XXX	100
AUDI 100	110.1	128.0	100	122.0	106.2	105.0	106.2	120.1	XXX	108.8

SEGMENT F: LUXURY CARS										
	B	D	E	F	I	IRL	L	NL	P	UK
BMW 730 i V8	118.6	122.8	114.3	122.3	117.8	116.6	117.8	124.9	XXX	100
MERCEDES 320 S	107.8	111.2	116.5	111.7	105.1	100	108.0	120.0	126.0	110.2
VOLVO 940 GL	121.0	129.0	102.4	112.3	100	XXX	120.8	121.3	116.3	110.4

SEGMENT G: MULTI PURPOSE & SPORTS UTILITY	B	D	E	F	I	IRL	L	NL	P	UK
RENAULT Espace RN 2.0	106.1	121.6	100	109.9	XXX	104.3	106.1	112.6	109.2	110.0
LAND ROVER Discovery TDi	118.1	116.0	100	121.0	107.5	100.5	118.1	123.2	XXX	113.8
RANGE ROVER V8i Vogue	115.1	134.0	100	115.6	111.9	XXX	115.1	130.1	XXX	113.7
MITSUBISHI Pajero 2.5 GLS	110.3	107.7	111.8	115.1	105.6	100	110.3	XXX	XXX	112.0

Total: 72 Models / Modelle / Modèles

TABLES SUBMITTED BY CAR MANUFACTURERS

**TABELLEN, DIE VON DEN
AUTOMOBILHERSTELLERN
STAMMEN**

**TABLEAUX FOURNIS PAR LES
CONSTRUCTEURS AUTOMOBILES**

B M W AG

Manufacturer: BMW AG

Date: November 1, 1993

316i 4dr 1596 cm ³	B		D		Esp		F		NL	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	738.300	617.800	36.500	31.739	2.958	2.310	128.500	108.400	49.965	32.796
Price Index	105,4	103,7	111,3	113,8	106,9	103,5	112,4	111,4	163,0	104,3
Major Options										
o air conditioning	74.625	59.700	3.105	2.700	292	228	12.642	10.659	5.944	3.652
o automatic gearbox	69.375	55.500	3.050	2.652	255	199	7.800	6.577	4.750	2.919
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
o Airbag	17.925	15.000	S	S	S	S	2.900	2.445	2.949	1.810
Right-hand Drive	31.295	26.188	1.410	1.226	126	98	5.073	4.277	1.618	1.377
Other Information										
o warranty condition	1 year		1 year		1 year		1 year		1 year	
o free roadside assistance	yes		yes		yes		yes		yes	
o delivery costs included	yes		no		yes		yes		no	
1 ECU (as of Nov 3) =	41,0062		1,91972		153,589		6,69581		2,15493	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers
- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1993

316i 4dr 1596 cm ³	POR		GB		IRL		I		LUX	
	1000 Esc		£		IRE		1000 Lit		bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	4.677	3.334	13.060	11.115	19.927	12.567	33.642	28.271	783.400	681.200
Price Index	139,0	116,4	100,0	100,0	148,8	110,2	106,3	105,0	111,9	112,5
Major Options										
o air conditioning	S	S	1.440	1.225	2.000	1.261	3.868	3.250	69.700	60.609
o automatic gearbox	NA	NA	1.000	851	1.500	946	2.856	2.400	65.000	56.527
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
o Airbag	S	S	S	S	800	504	S	S	S	S
Right-hand Drive	146	126	S	S	S	S	1.408	1.183	22.772	26.188
Other Information										
o warranty condition	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year
o free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	yes	yes	no	no	no	no	yes	yes	yes	yes
1 ECU (as of Nov 3) =	197,065		0,764803		0,809142		1852,642		41,0062	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers
 - Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1993

520i 4dr 1991 cm ³	B		D		Esp		F		NL	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Retail Price	1.081.000	904.600	50.300	43.739	4.174	3.261	178.300	150.300	74.481	47.864
Price Index	112,0	110,2	111,3	113,8	115,5	106,0	113,1	112,1	146,9	110,5
Major Options										
o air conditioning	81.000	64.800	3.390	2.948	S	S	S	S	5.942	3.652
o automatic gearbox	85.000	68.000	3.700	3.217	319	249	11.900	10.034	5.900	3.626
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
o Airbag	17.925	15.000	S	S	143	112	S	S	S	S
Right-hand Drive	55.926	46.800	2.520	2.191	224	175	9.063	7.642	2.889	2.459
Other Information										
o warranty condition	1 year		1 year		1 year		1 year		1 year	
o free roadside assistance	yes		yes		yes		yes		yes	
o delivery costs included	yes		no		yes		yes		no	
1 ECU (as of Nov 3) =	41,0062		1,91972		153,589		6,69581		2,15493	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1993

520i 4dr 1991 cm ³	POR			GB			IRL			I			LUX		
	1000 Esc			£			IRE			1000 Lit			bfrs		
	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax	Incl.	Excl.	Tax
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Retail price	7.254	4.603		17.997	15.317		26.147	16.490		47.468	39.890		1.078.400	937.700	
Price Index	156,4	116,6		100,0	100,0		137,3	101,8		108,9	107,5		111,8	112,4	
Major Options															
o air conditioning	S	S		1.515	1.289		2.200	1.388		S	S		76.100	66.174	
o automatic gearbox	NA	NA		1.100	936		2.000	1.261		3.570	3.000		75.000	65.217	
o power steering	S	S		S	S		S	S		S	S		S	S	
o ABS	S	S		S	S		S	S		S	S		S	S	
o Airbag	S	S		S	S		S	S		S	S		S	S	
Right-hand Drive	261	225		S	S		S	S		2.516	2.114		53.820	46.800	
Other Information															
o warranty condition	1 year	1 year		1 year	1 year		1 year	1 year		1 year	1 year		1 year	1 year	
o free roadside assistance	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
o delivery costs included	yes	yes		no	no		no	no		yes	yes		yes	yes	
1 ECU (as of Nov 3) =	197,065			0,764803			0,809142			1852,64			41,0062		

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1993

730i 4dr V8 2997 cm ³	B		D		Esp		F		NL	
	bfrs		DM		1000 Ptas		FF		hfl	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	1.840.700	1.540.300	84.500	73.478	7.013	5.479	304.200	256.500	133.064	83.871
Price Index	122,3	120,3	119,9	122,5	124,4	114,2	123,8	122,7	167,5	124,1
Major Options										
o air conditioning	131.210	109.800	5.385	4.683	S	S	S	S	11.600	7.130
o automatic gearbox	88.908	74.400	4.050	3.522	319	249	11.900	10.034	6.450	3.964
o power steering	S	S	S	S	S	S	S	S	S	S
o ABS	S	S	S	S	S	S	S	S	S	S
o Airbag	S	S	S	S	143	112	S	S	S	S
Right-hand Drive	105.217	88.048	4.740	4.122	422	330	16.963	14.303	5.408	4.603
Other Information										
o warranty condition	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year	1 year
o free roadside assistance	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	yes	yes	no	no	yes	yes	yes	yes	no	no
1 ECU (as of Nov 3) =	41,0062		1,91972		153,589		6,69581		2,15493	

- Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers

- Major options: S (standard), Option price, NA (not available)

Manufacturer: BMW AG

Date: November 1, 1993

730i 4dr V8 2997 cm ³	POR		GB		IRL		I		LUX	
	Esc		£		IRE		1000 Lit		bfrs	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Retail Price	NA	NA	28.067	23.887	51.120	29.888	80.924	68.003	1.758.300	1.529.000
Price Index			100,0	100,0	172,2	118,3	119,0	117,5	116,8	117,5
Major Options										
o air conditioning			S	S	S	S	S	S	132.300	115.040
o automatic gearbox			S	S	S	S	3.856	3.240	85.000	73.910
o power steering			S	S	S	S	S	S	S	S
o ABS			S	S	S	S	S	S	S	S
o Airbag			S	S	S	S	S	S	S	S
Right-hand Drive			S	S	S	S	4.734	3.978	101.250	88.048
Other Information										
o warranty condition			1 year		1 year		1 year		1 year	
o free roadside assistance			yes		yes		yes		yes	
o delivery costs included			no		no		yes		yes	
1 ECU (as of Nov 3) =	197,065		0,764803		0,809142		1852,64		41,0062	

• Prices are based on recommended retail prices adjusted for equipment differences effective on Nov 1. Final prices are set by dealers
 - Major options: S (standard), Option price, NA (not available)

F I A T

FIAT**CINQUECENTO****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-nov-93

Country		ESP		F		EI		LUX		NL		PO		UK	
Version: 900 IE		DM	PES/10	FF		PUNT		FB/10	G			ESC/10	L.		
Body/doors: 3HA		1,920	153,589	6,696		0,809		41,006		2,155		197,065			
cc: 899		Incl. Excl. Tax	Incl. Excl. Tax	Incl. Excl. Tax		Incl. Excl. Tax		Incl. Excl. Tax		Incl. Excl. Tax		Incl. Excl. Tax		Incl. Excl. Tax	
Transm.: 5M															
Fuel: Lead Free															

Adjusted price

24954	20882	13383	11638	91000	69266	45271	38171	7320	4648	10615	8920	24015	20882	15950	11838	132900	99089	4855	4132
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Curr.

Major options

6085	5092	6971	6062	5925	4510	6761	5701	9047	5744	5730	4815	5856	5092	7402	5494	6744	5028	6348	5403
INDEX(100= lowest price)		112,9	134,4	100,0	100,0	126,4	127,4	106,8	102,2	112,9	121,8	111,5	117,7	110,8					
106,2	121,7	103,4	118,0	157,9	100,0	102,2													

£CU

Right-hand drive

NA	NA	NA	14000	10939	NA	NA	NA	NA	NA	NA	NA	2500	1856	1600	1193	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Other information

1601	1340	NA(**)	NA(**)	NA(**)	NA(**)	280	235	1541	1340	NA(**)	NA(**)	S
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warranty conditions

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1993. Final prices are set by dealers.

Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

DK and GR not for publication(page 2/2)

(**)on request: price increase of 6%(estimation)

FIAT**UNO****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-nov-93

Version: 1.1 IES

Body/doors: 5 HA

cc: 1108

Transm.: 5M

Fuel: Lead Free

FR	D	ESP	P	EL	LUX	NL	PO	UK
FB/10	DM	PES/10	PF	PUNT	FB/10	G	ESC/10	L
41,006	1,920	153,589	6,696	0,809	41,006	2,155	197,065	0,765
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Country

Curr.

1 ECU=

Adjusted price

37726	31570	17770	15452	138300	105769	66300	55903	9931	6263	15732	13220	36306	31570	24915	17515	178500	129882	7476	6363
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Curr.

9200	7699	9257	8049	9005	6886	9902	8349	12273	7740	8492	7136	8854	7699	11562	8128	9058	6591	9775	8320
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ECU

INDEX(100= lowest price)

115,8	108,3	109,0	122,1	104,5	104,5	116,6	126,7	117,4	117,4	108,3	108,3	104,3	116,8	136,2	123,3	106,7	100,0	115,1	126,2
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Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Right-hand drive

2189	1832	NA(**)	NA(**)	NA(**)	S	443	372	2107	1832	NA(**)	NA(**)	S
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes
yes	no	no	yes	no	yes	no	yes	no	yes	no	yes	no

- Prices are based on recommended retail prices, adjusted for equipment differences(reference country is Italy). Effective on 1 November 1993. Final prices are set by dealers.
- Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P(due to excessive car taxation).
- DK and GR not for publication(page 2/2)

(*)Version :1.1 IE HOBBY

(**)on request: price increase of 6%(estimation)

(***)3 Doors

FIAT**TPO****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-nov-93

Version: 1.6 SX

Body/doors: 5 HATCHBACK

cc: 1581

Transm.: 5M

Fuel: Lead Free

Country	BE	D	ESP	F	EI	I	LUX	NL	PO	UK
	FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
	41,006	1,920	153,589	6,696	0,809	1852,640	41,006	2,155	197,065	0,765
	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.	Incl.
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.	Excl.
	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

47690	39908	23213	20185	183400	140359	79771	67260	11562	7341	19999	16805	45894	39908	32650	22098	248250	168456	9166	7801
11630	9732	12092	10515	11941	9139	11914	10045	14289	9073	10795	9071	11192	9732	15151	10255	12597	8548	11985	10200
113.9	123.0	112.0	110.6	110.4	132.4	106.1	117.5	106.1	106.1	100.0	103.7	113.9	120.0	140.4	120.0	116.7	100.0	111.0	119.3
107.7																			

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

Right-hand drive

2879	2410	NA(**)	NA(**)	NA(**)	S	587	2771	2410	NA(**)	NA(**)	S
------	------	--------	--------	--------	---	-----	------	------	--------	--------	---

Other information

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	no

- Prices are based on recommended retail prices, adjusted for equipment differences (reference country is Italy). Effective on 1 November 1993. Final prices are set by dealers.

- Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

- DK and GR not for publication (page 2/2)

(*) Version 1.4 IE SX - CC 1372

(**) on request: price increase of 6% (estimation)

FIAT**TEMPRA****PRICE INFORMATION STANDARD FORM**

p1/2

DATE: 1-nov-93

Version: 1.6 SX

Body/doors: 4 SALOON

cc: 1581

Transm.: 5M

Fuel: Lead Free

Country		BE	D	ESP	F	EI	I	LUX	NL	PO	UK
Curr.		FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L
1 ECU =		41,006	1,920	153,589	6,696	0,809	1852,640	41,006	2,155	197,065	0,765
		Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax		Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price

Curr.	57661	48252	27950	24305	207500	159184	94300	79511	13483	8561	24978	20990	55489	48252	39810	26778	270200	187169	10701	9107
-------	-------	-------	-------	-------	--------	--------	-------	-------	-------	------	-------	-------	-------	-------	-------	-------	--------	--------	-------	------

ECU
 INDEX(100 = lowest price)
 104,3 123,9 108,0 133,3 109,1 125,0 111,4 119,3 100,4 123,9 130,8 101,7 103,8

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

5100	4268	3100	2696	18500	14450	8900	7504	NA		S	4908	4268	4695	3158	S	NA
NA		NA		NA		NA		NA	NA	NA	NA		NA		NA	NA
S		S		S		S		S		S	S		S		S	S
4300	3598	S		18000	14059	8000	6745	NA	1799	1512	4138	3598	2995	2015	NA	NA
1900	1590	800	696	6000	4686	2800	2361	NA	750	630	1828	1590	1350	908	7500	5195

Right-hand drive

3119	2610	NA(**)	NA(**)	NA(**)	NA(**)	S	766	644	3002	2610	NA(**)	NA(**)	S
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	yes	no	yes	yes	no	no	no	no	yes	yes	yes	yes	no	no	no	no	no	no	no	no
yes	yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	no	no	no	no	no	no	no	no

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 • DK and GR not for publication(page 2/2)

(**)on request: price increase of 6%(estimation)

FIAT**CROMA****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-nov-93

Version: 2.0 I.E.S

Country

Body/doors: 5 HATCHBACK

cc: 1995

Transm.: 5M

Fuel: Lead Free

BG		B		ESP		F		E/I		I		LUX		NL		PO		UK	
FB/10		DM		PES/10		FF		PUNT		Lire/1000		FB/10		G		ESC/10		L	
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
41,006	1,920	153,589	6,696	0,809	1852,640	41,006	2,155	197,065	0,765										
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

Adjusted price	81400	68117	38150	33174	304105	234338	125830	106096	NA	33552	28195	78334	68117	51450	33882	NA	NA		
Curr.																			

Index(100=lowest price)	109,6	109,7	113,5	109,3	100,3	104,1	103,8	100,0	105,5	109,1	100,0	105,5	109,1	131,8	103,3				
ECU	19851	16611	19873	17280	19800	15257	18792	15845		18110	15219	19103	16611	23875	15723				

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

5300	4435	2500	2174	S	9500	8010	S	5100	4435	4900	3227								
NA		NA		NA	NA		NA	NA		4300	2832								
S		S		S	S		S	S		S									
5300	4435	S		20000	15622	8000	6745	2487	2090	5100	4435	5000	3293	NA					
NA		1600	1391	NA		6000	5059	NA		NA									

Right-hand drive

4560	3816	NA(**)	NA(**)	NA(**)	904	760	4388	3816	NA(**)										
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Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no	yes	no
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

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DK and GR not for publication(page 2/2)

(**) on request: price increase of 6%(estimation)

Alfa Romeo

ALFA ROMEO

ALFA33

PRICE INFORMATION STANDARD FORM

p.1/2

DATE: 1-nov-93

Version: 17 IE

Country

Body/doors: 5 HATCHBACK

cc: 1712

Transm.: 5M

Fuel: Lead Free

CC	D	ESP	F	EI	I	LUX	NL	PO	UK
FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
41,006	1,920	153,589	6,696	0,809	1852,640	41,006		197,065	0,765
Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax

Adjusted price

55950	46820	25100	21826	194640	149518	94000	79258	12583	7990	22336	18770	54040	46991	33950	22953	NA		10703	9109
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INDEX(100- lowest price)

13644	11418	13075	11369	12673	9735	14039	11837	15551	9874	12056	10131	13178	11459	15755	10651			13994	11910
117,3	116,8	108,4	116,8	100,0	100,0	116,4	121,6	101,4	101,4	104,1	104,1	109,3	117,2	109,4				116,1	122,3

Major options

- Air conditioning
- Automatic gearbox
- Power steering /S
- ABS
- Air bag

NA	2050	1783	15000	11715	7000	5902	NA	1803	1515	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
4000	3347	S	15000	11715	7000	5902	NA	1600	1345	3849	3347	3500	2366	NA	NA	NA	NA	NA	NA
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA

Right-hand drive

3357	2809	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	S	3242	2819	NA(**)									S
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no	no	no	no	no	no	yes	yes	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	no	no	no	no	no	yes	yes	no	no	no	no	no	no

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 - DK and GR not for publication(page 2/2)

(**)on request: price increase of 6%(estimation)

ALFA ROMEO**ALFA155****PRICE INFORMATION STANDARD FORM**

p.1/2

DATE: 1-nov-93

Country		BE	D	ESP	F	EI	I	LUX	NL	PO	UK
Version:	2.0 TS	FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
Body/doors:	4 SALOON	41,006	1,920	153,589	6,696	0,809	1852,640	41,006	2,155	197,065	0,765
cc:	1995	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Transm.:	5M	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax
Fuel:	Lead Free										

Adjusted price	75990	63590	35730	31070	259600	200270	131189	110614	17314	10994	30904	25970	73325	63761	47990	31514	494815	266611	13603	11577
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INDEX(100= lowest price)	18531	15507	18612	16185	16902	13039	19593	16520	21398	13587	16581	14018	17881	15549	22270	14624	25109	13529	17786	15137
	118,9	111,6	124,1	101,3	101,3	100,0	117,5	126,7	104,2	107,5	107,5	107,5	107,2	119,2	133,5	112,2	150,5	103,8	106,6	116,1

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

5100	4268	3300	2870	S	8900	7504	NA	2594	2180	4908	4268	5200	3415	S	1050	894
NA		NA		NA	NA		NA	NA		NA		NA		NA	NA	
S		S		S	S		S	S		S		S		S	S	
S		S		18000	14060	8000	6745	1100	698	S		4000	2627	S	800	681
1900	1590	NA		6000	4687	2800	2361	NA		1828	1590	1500	985	6000	3233	NA

Right-hand drive

4950	4142	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
------	------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------	--------

Other Information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no	no	no	no	yes	yes	no	no	no	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	yes	no	no	yes	yes	no	no	no	no	no	no	no	no	no

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- DK and GR not for publication(page 2/2)

(**)on request price increase of 6%(estimation)

ALFA ROMEO

ALFA164

PRICE INFORMATION STANDARD FORM

p.1/2

DATE: 1-nov-93

BE	D	ESP	F	EL	I	LUX	NL	PO	UK
Country									
Version: 2.0 TS									
Body/doors: 4 SALOON									
cc: 1995									
Transm.: 5M									
Fuel: Lead Free									

96290	80578	43600	37913	341400	264173	156371	131847	21324	13540	38449	32310	92868	80755	61190	39695	573451	330483	17313	14734
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23482	19650	22712	19749	22228	17200	23354	19691	26354	16734	20754	17440	22647	19693	28395	18421	29100	16770	22637	19266
117.4	117.4	109.4	118.0	102.8	102.8	117.7	117.7	100.0	100.0	104.2	109.1	110.1	110.1	136.8	140.2	100.2	109.1	115.1	115.1

Adjusted price

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

8000	6695	3550	3087	20000	15622	11500	9696	1780	1130	3606	3030	7699	6695	6000	3892	S	NA	1350	1149
NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S	S
3897	3261	NA	NA	14500	11326	6000	5059	NA	1702	1430	3750	3261	NA	NA	NA	NA	800	681	NA

Right-hand drive

5934	4966	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)	NA(**)
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Other information

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
years	years	years	years	years	years	years	years	years	years	years	years	years	years	years	years	years	years	years	years
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no	no
yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

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 - DK and GR not for publication(page 2/2)

(**)on request: price increase of 6%(estimation)

LANCIA

LANCIA

V10

PRICE INFORMATION STANDARD FORM

p1/2

DATE: 1-nov-93

Version: 1.11E

Body/doors: 3HA

cc: 1108

Transm.: 5M

Fuel: Lead Free

Country		D		ESP		F		EI		I		LUX		NL		PO		UK	
Curr.		DM		PES/10		FF		PUNT		Lire/1000		FB/10		G		ESC/10		L.	
FB/10	41,006	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax		Tax	

Adjusted price

33990	28444	16100	14000	114000	86916	53500	45110			13566	11400	32711	28444	22550	15946	164500	118299	NA	
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Major options

8289	6937	8387	7293	7422	5659	7990	6737			7323	6153	7977	6937	10464	7400	8347	6003		
INDEX(100= lowest price)		128.6		128.9		100.0		119.0		108.7		122.6		130.8		114.0		106.1	
113.2		114.5		101.4		109.1				100.0		108.9		142.9					

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

NA		NA		1600	1250	6350	5354			NA		NA		NA		NA			
NA		NA		NA		NA				NA		NA		NA		NA			
NA		NA		NA		NA				NA		NA		NA		NA			
NA		NA		NA		NA				NA		NA		NA		NA			
NA		NA		NA		NA				NA		NA		NA		NA			

Right-hand drive

2039	1707	NA(**)		NA(**)		NA(**)		212	178	1963	1707	NA(**)		NA(**)					
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Other Information

1		1		1		1		1		1		1		1		1			
years																			
warranty conditions																			
yes/no																			
free roadside assistance																			
yes/no																			
delivery costs included																			
yes/no																			

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- Particular prices constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls)

- DK and GR not for publication(page 2/2)

(**) on request: price increase of 6%(estimation)

LANCIA**DEDRA**

Version: 2.0 IE

Body/doors: 4 SALOON

cc: 1995

Transm.: 5M

Fuel: Lead Free

PRICE INFORMATION STANDARD FORM

p.1/2

DATE: 1-nov-93

BE	D	ESP	F (")	EI	I	IDX	NL	PO	UK
Country									
Curr.									
1 ECU=									
FB/10	DM	PES/10	FF	PUNT	Lire/1000	FB/10	G	ESC/10	L.
41,006	1,920	153,589	6,696	0,809	1852,640	41,006	2,155	197,065	0,765
Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.	Incl.	Excl.
Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax	Tax

70518	59011	32271	28062	261875	201759	119775	100991	16579	10527	29012	24380	67862	59011	49990	32811	504500	276899	11871	10103
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Adjusted price

17197	14391	16810	14618	17050	13136	17888	15083	20490	13010	15660	13160	16549	14391	23198	15226	25601	14051	15522	13210
110,8	110,6	108,3	112,4	109,8	101,0	115,2	115,9	132,0	100,0	101,1	101,1	106,6	110,6	117,0	117,0	164,9	108,0	100,0	101,5

INDEX(100= lowest price)

Major options

- Air conditioning
- Automatic gearbox
- Power steering
- ABS
- Air bag

Right-hand drive

4289	3589	NA(**)	NA(**)	NA(**)	577	485	4128	3589	NA(**)	NA(**)	S
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Other information

- warranty conditions
- free roadside assistance
- delivery costs included

1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
yes	no	yes	yes	no	no	no	yes	yes	no	no	no	yes	yes	no	no	no	no	no	no
yes	no	no	no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

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 - DK and GR not for publication(page 2/2)

(*)Version :2.0 IE LS

(**)on request: price increase of 6%(estimation)

F O R D

FORD

NOVEMBER 1, 1993

Fiesta		Belgium **			Germany			Spain			France			Ireland			Italy			Luxembourg			Netherlands **			Portugal **			Britain		
1.1 CLX/LX* 5 Door	Currency	BF			DM			Peseta.			FF			Ir. £			Lira			LF			G			Esc.			£		
		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax		Incl. Tax	Excl. Tax	
Recommended Retail Price INDEX ***		395000	330544		20075	17457		1354000	1057813		64220	54148		9950	6275		15333000	12901681		395000	330544		26690	18556		1964360	1447708		8128	6917	
		116.2	117.0		126.2	132.0		106.4	100.0		115.7	117.4		148.4	112.6		100.0	101.1		116.2	117.0		149.5	125.0		120.3	106.7		128.2	131.3	
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		N/A	N/A		N/A	N/A		150000	117188		6475	5460		N/A	N/A		1800000	1512605		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A	
		32000	26778		1400	1217		120000	93750		6000	5059		N/A	N/A		2050000	1722689		32000	26778		3500	2151		N/A	N/A		830	706	
		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A	
		N/A	N/A		1110	965		N/A	N/A		N/A	N/A		750	473		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		510	434	
		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A		N/A	N/A	
Right-hand Drive (Supplement)		16021	13407		1050	913		83479	65218		2414	2035					696300	585126		16021	13407		1319	811		65656	56600				
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	
	Yes/No	No	No	Yes	No	No	No	No	No	Yes	No	No	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	Yes	Yes	
	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	No	
Exchange Rate Nov 3, 1993 1 ECU =		41.006		1.9197			153.589				6.6958		0.8091		1852.640		41.006		2.1549		197.065		0.7648								

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1993. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

- * LX in UK and Ireland.

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- *** Index of recommended retail price (lowest price country = 100).

ESCORT		Belgium **	Germany	Spain	France	Ireland	Italy	Luxembourg	Netherlands **	Portugal **	Britain
	Currency	BF	DM	Peseta.	FF	Ir. £	Lira	LF	G	Esc.	£
		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended Retail Price INDEX ***		525332	22248	1913760	74257	12525	18253782	525332	34315	2869400	9445
		109.3	113.7	106.3	113.9	132.0	101.2	109.3	135.8	124.2	105.3
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag		31900	2270	150000	6995	N/A	2050000	31900	2990	228349	875
		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand Drive (Supplement)		Std	Std	76000	Std	Std	867000	Std	Std	Std	Std
		33000	1200	110000	5925	740	1550000	33000	1990	180620	535
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One	One	One	One	One	One	One	One	One
	Yes/No	No	Yes	No	No	Yes	No	No	No	No	Yes
Exchange Rate Nov 3, 1993 1 ECU =	Yes/No	Yes	No	No	No	No	No	Yes	No	No	No
		41.006	1.9197	153.589	6.6958	0.8091	1852.640	41.006	2.1549	197.065	0.7648

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1993. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

- * LX in UK and Ireland.

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- *** Index of recommended retail price (lowest price country = 100).

FORD

NOVEMBER 1, 1993

MONDEO	Currency	Belgium **		Germany		Spain		France		Ireland		Italy		Luxembourg		Netherlands **		Portugal **		Britain	
		BF		DM		Peseta.		FF		Ir. £		Lira		LF		G		Esc.		£	
1.6 CLX/LX* 4 Door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price INDEX ***		611100	511381	29950	26043	2172500	1697266	96420	81298	14131	8912	24971000	20984034	611100	511381	39245	26274	3584770	2302669	11071	9422
		110.6	113.2	115.7	123.2	104.9	100.3	106.8	110.2	129.6	100.0	100.0	102.8	110.6	113.2	135.1	110.7	135.0	106.1	107.4	111.9
Major Options																					
- Air Conditioning		31900	26695	2160	1878	Std	Std	Std	Std	N/A	N/A	N/A CLX	N/A CLX	31900	26695	2990	1838	236469	203853	875	745
- Automatic Transmission		40000	33473	2130	1852	198000	154688	8500	7167	N/A	N/A	2120000	1781513	40000	33473	3500	2151	N/A	N/A	790	672
- Power Steering		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
- ABS		31900	26695	Std	Std	155000	121094	6475	5460	1740	1097	1600000	1344538	31900	26695	2990	1838	180600	155690	675	574
- Airbag		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		16021	13407	1050	913	83479	65218	2414	2035			696300	585126	16021	13407	1319	811	65656	56600		
Other Information	No. of Years Yes/No	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
- Warranty Condition	Yes/No	No	No	Yes	Yes	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes
- Free Roadside Assistance	Yes/No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No
- Delivery Costs Included																					
Exchange Rate Nov 3, 1993 1 ECU =		41.006	153.589	1.9197	6.6958	0.8091	1852.640	41.006	2.1549	197.065	0.7648										

* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1993. Final Prices are set by dealers.

** Description: General variant description in relation to reference country (including the number of doors).

Major Options: Std (standard); Option Price: N/A (not available).

* LX in UK and Ireland.

** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

*** Index of recommended retail price (lowest price country = 100).

SCORPIO/GRANADA*	Currency	Belgium **			Germany			Spain			France			Ireland			Italy			Luxembourg			Netherlands **			Portugal **			Britain				
		BF		Excl. Tax	DM		Excl. Tax	Peseta.		Incl. Tax	Excl. Tax	FF		Incl. Tax	Excl. Tax	Ir. £		Lira		Incl. Tax	Excl. Tax	LF		Incl. Tax	Excl. Tax	G		Incl. Tax	Excl. Tax	Esc.		Incl. Tax	Excl. Tax
2.0 GLX/Ghia* 4 Door																																	
Recommended Retail Price INDEX ***		810300	678075		44690	38861	3368500	2631641	154245	130055	24993	15762	36322000	30522689	810300	678075	63120	40948	6442202	3762545	17706	15069											
		100.8	100.4		118.7	122.9	111.9	104.0	117.5	117.9	157.5	118.2	100.0	100.0	100.8	100.4	149.4	115.3	166.7	115.9	118.1	119.6											
Major Options - Air Conditioning - Automatic Transmission - Power Steering - ABS - Airbag																																	
		Std	Std		2920	2539	Std	Std	Std	Std	N/A	N/A	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
		26000	21757		2480	2157	198000	154688	7290	6147	1280	807	2325000	1953782	26000	21757	1990	1223	126700	109224	920	783											
		Std	Std		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
		Std	Std		Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std	Std
Right-hand Drive (Supplement)		16021	13407		1050	913	83479	65218	2414	2035			696300	585126	16021	13407	1319	811	65656	56600													
Other Information - Warranty Condition - Free Roadside Assistance - Delivery Costs Included	No. of Years	One	One		One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One	One
	Yes/No	No	No		Yes	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No
	Yes /No	Yes	Yes		No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No	No
Exchange Rate Nov 3, 1993 1 ECU =		41,006	153,589		1,9197	6,6958	0.8091	1852,640	41,006	197,065	2,1549	0.7648																					

* Prices are based on recommended retail prices, adjusted for equipment differences. Effective on November 1, 1993. Final Prices are set by dealers.

- Description: General variant description in relation to reference country (including the number of doors).

- Major Options: Std (standard); Option Price: N/A (not available).

- * Granada Ghia in UK and Ireland, Scorpio GLX in other markets (Ghia in Portugal).

- ** Particular price constraints exist in Belgium (due to the effect of several years of price control); Netherlands (due to high car taxes and the knock on effect of Belgium price controls) and Portugal (due to excessive car taxation).

- *** Index of recommended retail price (lowest price country = 100).

General Motors Europe

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
CORSA Swing 1.4 3 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		387,018	323,864	20,707	18,006	1,362	1,064	65,218	54,990	10,232	6,453
Price Index		109.2%	116.6%	124.8%	138.4%	102.6%	102.2%	112.7%	121.2%	146.3%	117.7%
Major Options		46,000	38,494	1,763	1,533	142	111	7,105	5,991	NA	NA
- air conditioning		43,000	35,983	NA	NA	NA	NA	6,300	5,312	1,050	662
- automatic gearbox		20,500	17,155	902	784	41	32	2,741	2,311	508	320
- power steering		32,500	27,197	1,470	1,278	152	119	7,105	5,991	NA	NA
- ABS		18,000	15,063	807	702	66	52	2,900	2,445	450	284
- Driver Airbag											
Right Hand Drive		29,370	24,577	632	550	108	84	4,032	3,400	S	S
Other Information	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes	
- warranty condition	yes/no	yes		dealer variable		yes		yes		dealer variable	
- free roadside assistance		yes									
- delivery costs included											

Nov 3, 1993: 1 ECU =

41.0062 FB	1.91972 DM	153.589 Peseta	6.69581 FF	0.809142 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux	NL**	P**	UK
Currency	Lira	LF	G	Esc	£
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
	(000's)	(000's)	(000's)	(000's)	(000's)
Recommended Retail Price	16,009	372,444	26,465	1,885	8,125
Price Index	100.0%	103.9%	116.6%	127.2%	122.9%
Major Options					
- air conditioning	1,749	44,268	3,715	200	NA
- automatic gearbox	1,457	41,381	2,850	NA	NA
- power steering	765	19,728	1,460	70	304
- ABS	1,530	31,276	2,935	124	772
- Driver Airbag	800	17,322	1,270	65	251
Right Hand Drive	1,153	28,264	1,923	110	S
Other Information					
- warranty condition	1	1	1	1	1
- free roadside assistance	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	yes	yes	yes
no. of yrs yes/no					
yes/no					
Nov 3, 1993: 1 ECU =	1,852.64 Lira	41,0062 LF	2,15493 G	197.065 Esc	0.764803 £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**	D	Esp	F	IRL
	Currency	FB	DM	Peseta (000's)	FF	Ir. £
ASTRA GL 1.4 5 door		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended Retail Price		512,664	25,545	1,801	83,349	12,108
Price Index		106.6%	113.5%	100.0%	106.2%	104.4%
Major Options						
- air conditioning		46,000	1,763	112	8,120	NA
- automatic gearbox		43,000	2,003	97	6,300	NA
- power steering		20,600	902	33	3,246	662
- ABS		39,000	1,816	121	7,613	S
- Driver Airbag		18,000	807	52	2,445	635
Right Hand Drive		29,531	632	84	4,032	284
Other Information	no. of yrs yes/no	1	1	1	1	1
- warranty condition	yes/no	yes	yes	yes	yes	yes
- free roadside assistance	yes/no	yes	dealer variable	yes	yes	dealer variable
- delivery costs included						

Nov 3, 1993: 1 ECU =

41.0062 FB	1.91972 DM	153.589 Peseta	6.69581 FF	0.809142 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		It		Lux		NL**		P**		UK
	Currency	Lira		LF		G		Esc		£
ASTRA GL 1.4 5 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	
		(000's)						(000's)		
Recommended Retail Price		21,793	17,908	493,359	429,008	34,743	23,668	2,652	1,799	8,451
Price Index		100.3%	105.9%	102.6%	114.6%	137.5%	120.3%	114.7%	100.0%	121.1%
Major Options										
- air conditioning		2,218	1,864	44,268	38,494	3,540	2,176	208	179	642
- automatic gearbox		1,516	1,274	41,381	35,983	3,045	1,872	196	169	642
- power steering		942	792	19,824	17,238	1,365	839	82	71	304
- ABS		1,721	1,446	37,531	32,636	2,935	1,804	135	116	772
- Driver Airbag		815	685	17,322	15,063	1,265	778	S	S	S
Right Hand Drive		1,153	969	28,419	24,712	1,536	944	110	95	S
Other Information										
- warranty condition	no. of yrs	1	1	1	1	1	1	1	1	1
- free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
- delivery costs included	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes
Nov 3, 1993: 1 ECU =		1,852.64 Lira	41.0062 LF	2.15493 G	197.065 Esc	0.764803 £				

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		657,372	550,102	32,289	28,077	2,406	1,880	104,270	87,917	14,941	9,944
Price Index		108.9%	117.9%	114.3%	128.6%	106.4%	107.6%	105.8%	115.4%	125.5%	108.0%
Major Options											
- air conditioning		56,000	46,862	2,575	2,239	162	127	9,576	8,074	1,247	786
- automatic gearbox		43,000	35,983	2,003	1,742	179	140	7,500	6,324	1,092	689
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		39,000	32,636	S	S	155	121	8,831	7,446	1,247	786
- Driver Airbag ***		18,000	15,063	1,200	1,043	66	52	2,900	2,445	485	306
Right Hand Drive		29,630	24,795	632	550	108	85	4,032	3,400	S	S
Other Information	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes	
- warranty condition	yes/no	yes		dealer variable		yes		yes		dealer variable	
- free roadside assistance		yes									
- delivery costs included											

Nov 3, 1993: 1 ECU =

41.0062 FB	1.91972 DM	153.589 Peseta	6.69581 FF	0.809142 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)
- ***: Except Germany, where indicated price is for 2 airbags

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux	NL**	P**	UK
Currency	Lira	LF	G	Esc	£
	(000's)			(000's)	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended Retail Price	27,267	632,617	43,982	3,522	12,030
Price Index	100.0%	104.8%	138.7%	121.4%	106.9%
Major Options					
- air conditioning	2,719	53,891	3,850	254	754
- automatic gearbox	1,488	41,381	3,040	196	754
- power steering	946	S	S	S	S
- ABS	2,181	37,531	3,040	173	880
- Driver Airbag ***	815	17,322	1,270	S	S
Right Hand Drive	1,153	28,514	1,993	110	S
Other Information					
- warranty condition	1	1	1	1	1
- free roadside assistance	yes	yes	yes	yes	yes
- delivery costs included	yes	yes	yes	yes	yes
no. of yrs yes/no					
yes/no					
Nov 3, 1993: 1 ECU =	1,852.64 Lira	41.0062 LF	2.15493 G	197.065 Esc	0.764803 £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)
- ***: Except Germany, where indicated price is for 2 airbags

GENERAL MOTORS EUROPE

OPEL/VAUXHALL		B**		D		Esp		F		IRL	
	Currency	FB		DM		Peseta (000's)		FF		Ir. £	
OMEGA GLT 2.0 4 door		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		890,040	744,803	42,440	36,904	3,307	2,584	157,487	132,788	23,995	14,967
Price Index		111.9%	113.0%	114.0%	119.5%	111.0%	104.6%	121.3%	123.3%	152.9%	115.0%
Major Options											
- air conditioning		92,819	77,673	1,600	1,391	S	S	11,017	9,289	1,625	1,025
- automatic gearbox		61,570	51,523	3,014	2,621	NA	NA	7,500	6,324	1,437	906
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	194	152	S	S	S	S
- Driver Airbag		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right Hand Drive		28,810	24,109	632	550	110	86	4,032	3,400	S	S
Other information	no. of yrs yes/no	1 yes		1 yes		1 yes		1 yes		1 yes	
- warranty condition	yes/no	yes		dealer variable		yes		yes		dealer variable	
- free roadside assistance		yes									
- delivery costs included											

Nov 3, 1993: 1 ECU =

41.0062 FB	1.91972 DM	153.589 Peseta	6.69581 FF	0.809142 Ir. £
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- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.
- Major options: S(standard), Option price, NA (not available)
- *: Dk and Gr not for publication
- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

GENERAL MOTORS EUROPE

OPEL/VAUXHALL	It	Lux	NL**	P**	UK
Currency	Lira	LF	G	Esc	£
	(000's)	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
OMEGA GLT 2.0 4 door	35,937	29,791	744,803	54,190	35,658
Recommended Retail Price	100.0%	100.0%	113.0%	107.7%	102.9%
Price Index					
Major Options					
- air conditioning	3,154	2,650	77,673	89,324	S
- automatic gearbox	2,666	2,240	51,523	59,251	2,686
- power steering	S	S	S	S	S
- ABS	2,366	1,988	1,850	3,010	NA
- Driver Airbag	NA	NA	NA	NA	NA
Right Hand Drive	1,153	969	24,109	27,725	1,004
Other Information					
- warranty condition	1	1	1	1	1
- free roadside assistance	yes	yes	yes	yes	yes
- delivery costs Included	yes	yes	yes	yes	yes
Nov 3, 1993: 1 ECU =	1,852.64 Lira	41,0062 LF	2,15493 G	197.065 Esc	0.764803 £

- Prices are based on recommended retail prices, and adjusted for equipment differences, effective on 1 May 1993. Final prices are set by dealers.

- Major options: S(standard), Option price, NA (not available)

- *: Dk and Gr not for publication

- **: Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

MERCEDES - BENZ

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	B		D		E		F		IRL	
C 180	C										
Description	Currency	FB		DM		1,000 Peset.		FF		Ir. L.	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 1799 cc											
5-speed-transmission											
Recommended retail price *	DM	898.640	752.000	40.825	35.500	3.842	3.002	149.000	125.632	26.995	16.910
adjusted German price			35.985		35.500		37.000		37.155		38.480
price index **	%		109,7		113,9		115,4		109,9		118,0
Major options											
o air conditioning		101.288	84.760	4.635	4.030	295	230	13.000	10.961	3.275	2.050
o automatic gearbox		73.636	61.620	3.370	2.930	308	241	8.500	7.167		NA
o power steering			s		s		s		s		s
o ABS			s		s		s		s		s
o airbag driver			s		s		s		s		s
Right-hand Drive	DM		1.190		1.190		1.190		1.190		s
Other Information											
o warranty condition	no. of years	1		1		1		1		1	
o free roadside assistance	yes/no	yes		yes		yes		yes		yes	
o delivery costs included	yes/no	no		no		no		yes		no	
	01.11.93: 1 ECU =	41,5101		1,91237		153,227		6,70348		0,810849	

* not adjusted for equipment-differences

** adjusted for equipment differences

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	I		Lux		NL		P		UK	
C 180	C	1,000 Lira		LF		G		1,000 ESC		L	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Sedan											
5 seats, 4 doors, 1799 cc											
5-speed-transmission											
Recommended retail price *											
adjusted German price	DM	37.000	31.092	858.400	746.435	56.250	36.659	6.334	4.260	17.600	14.979
			36.290		35.500		35.985		42.425		37.385
price index **	%		100,0		110,4		103,3		110,9		114,2
Major options											
o air conditioning		4.294	3.609	100.700	87.565	9.173	5.638		s	2.347	1.997
o automatic gearbox		3.122	2.624	71.100	61.826	6.667	4.097		NA	1.062	904
o power steering			s		s		s		s		s
o ABS			s		s		s		s		s
o airbag driver			s		s		s		s		s
Right-hand Drive	DM		1.190		1.190		1.190		1.190		s
Other Information											
o warranty condition	no. of years	1		1		1		1		1	
o free roadside assistance	yes/no	yes		yes		yes		yes		yes	
o delivery costs included	yes/no	yes		no		no		no		no	
01.11.93:											
1 ECU =		1865,35		41,5101		2,14756		197,184		0,763679	

* not adjusted for equipment-differences

** adjusted for equipment differences

Möhringen, 02.11.1993
VP/MVP sc72b

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	B	D	E	F	IRL
E 200	E					
Description	Currency	FB	DM	1,000 Peset.	FF	Ir. L
Sedan		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
5 seats, 4 doors, 1998 cc		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
5-speed-transmission						
Recommended retail price *	DM	1.125.690	50.428	5.191	183.900	32.800
adjusted German price		942.000	43.850	4.055	155.059	20.546
		44.850	43.850	50.695	45.830	47.175
price index **	%		112,0		108,1	115,0
Major options		108,4				
o air conditioning		84.760	4.030	s	12.791	3.275
o automatic gearbox		61.620	2.930	241	6.998	1.500
o power steering		s	s	s	s	s
o ABS		s	s	s	s	s
o airbag driver		s	s	s	s	s
Light-hand Drive	DM	1.380	1.380	1.380	1.380	s
Other Information						
o warranty condition	no. of years	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes
o delivery costs included	yes/no	no	no	no	yes	no
01.11.93:	1 ECU =	41.5101	1.91237	153.227	6.70348	0.810849

* not adjusted for equipment-differences

** adjusted for equipment differences

Möhringen, 02.11.1993
VP/MVP sc72c

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	I		Lux		NL		P		UK	
E 200	E	1.000 Lira		LF		G		1.000 Esc		L	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Sedan											
5 seats, 4 doors, 1998 cc											
5-speed-transmission											
Recommended retail price *											
adjusted German price	DM	53.900	45.294 51.975	1.090.600	948.348 43.850	78.700	50.457 44.335	8.898	5.880 52.425	21.300	18.128 45.965
price index **	%		100,0		111,5		113,6		121,8		110,6
Major options											
o air conditioning			s	100.700	87.565	9.173	5.638		s	2.398	2.041
o automatic gearbox		3.122	2.624	71.100	61.826	6.667	4.097		NA	1.085	924
o power steering			s		s		s		s		s
o ABS			s		s		s		s		s
o airbag driver			s		s		s		s		s
Right-hand Drive	DM		1.380		1.380		1.380		1.380		s
Other Information											
o warranty condition	no. of years	1	1	1	1	1	1	1	1	1	1
o free roadside assistance	yes/no	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o delivery costs included	yes/no	yes	yes	no	no	no	no	no	no	no	no
	01.11.93: 1 ECU =	1865,35		41,5101		2,14756		197,184		0,763679	

* not adjusted for equipment-differences

** adjusted for equipment differences

Möhringen, 02.11.1993
VP/MVP sc72d

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	B		D		E		F		IRL
S 320	S									
Description	Currency	FB		DM		1,000 Peset.		FF		Ir. L
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
5 seats, 4 doors, 3199 cc Automatic-transmission										
Recommended retail price *										
adjusted German price	DM	2.387.610	1.998.000	98.153	85.350	10.375	8.105	444.300	374.620	68.795
			95.000		85.350		96.595		106.470	39.863
price index **	%		107,8		111,2		116,5		111,7	105,1
Major options										
o air conditioning										
o automatic gearbox		132.083	100.530	6.043	5.255		S		S	3.937
o power steering			S		S		S		S	2.280
o ABS			S		S		S		S	S
o airbag driver			S		S		S		S	S
Right-hand Drive	DM		2.260		2.260		2.260		2.260	S
Other Information										
o warranty condition	no. of years	1		1		1		1		1
o free roadside assistance	yes/no	yes		yes		yes		yes		yes
o delivery costs included	yes/no	no		no		no		yes		no
	01.11.93:									
	1 ECU =	41,5101		1,91237		153,227		6,70348		0,810849

* not adjusted for equipment-differences

** adjusted for equipment differences

ACEA Standard Form

Manufacturer: Mercedes-Benz

Date 01.11.93

Model	MS	I		Lux		NL		P		UK	
S 320	S										
Description	Currency	1.000 Lira		LF		G		1.000 Esc		L	
Sedan		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
5 seats, 4 doors, 3199 cc											
Automatic-transmission											
Recommended retail price *		93.356	78.450	2.069.400	1.799.478	172.650	108.202	20.170	12.900	44.300	37.702
adjusted German price	DM		89.475		85.350		89.285		110.385		95.235
price index **	%		100,0		108,0		120,0		126,0		110,2
Major options		5.600	4.706	131.400	114.261	11.962	7.352			2.935	2.498
o air conditioning			S		S		S		S		S
o automatic gearbox			S		S		S		S		S
o power steering			S		S		S		S		S
o ABS			S		S		S		S		S
o airbag driver											
Right-hand Drive	DM		2.260		2.260		2.260		2.260		S
Other Information		1	1	1	1	1	1	1	1	1	1
o warranty condition	no. of years	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
o free roadside assistance	yes/no	yes	yes	no	no	no	no	no	no	no	no
o delivery costs included	yes/no										
	01.11.93: 1 ECU =	1865,35		41.5101		2.14756		197,184		0,763679	

* not adjusted for equipment-differences

** adjusted for equipment differences

Möhringen, 02.11.1993
VP/MVP sc72f

AUTOMOBILES PEUGEOT

CEE TARIFS

106 XR	BELGIQUE F Belge TTC	ALLEMAGNE DM TTC	ESPAGNE 1000 Pesetas TTC	FRANCE FF TTC	PAYS BAS FL TTC	PORTUGAL Escudos TTC	GBRETAGNE £ TTC	IRLANDE Punt TTC	ITALIE 1000 lires TTC	LUXEMBOURG F Lux TTC
	HT	HT	HT	HT	HT	HT	HT	HT	HT	HT
NOM DE LA VERSION	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P	XR 1124 cc 5V 3p	XR 1124 cc 5V 5P	XR 1124 cc 5V 5P
TARIF PUBLIC	397900	19490	16948	1133	58179	17959	8435	7179	17345	14576
TARIF AJUSTE	332971	16948	1117	1117	58179	17959	1365009	6666	13690	13690
INDICE TARIF PUBLIC	93,1	99	102,1	85,2	100	116,8	81,3	107,3	90,3	90,2
INDICE TARIF AJUSTE	92,4	102,1	83,9	83,9	100	96,3	79,7	100,8	84,5	93,0
OPTIONS PRINCIPALES										
climatisation	55400	nd	153	120	6450	nd	nd	nd	2095	1761
boite automatique	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
direction assistée	20100	920	70	55	2530	1705	1048	nd	717	603
ABS	41700	1500	150	117	6150	3550	2182	640	1864	1566
Air BAG	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
DIRECTION DROITE	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an	1 an
conditions de garantie	oui	non	oui	oui	non	non	oui	non	oui	oui
assistance gratuite	oui	non	non	oui	non	non	non	non	oui	oui
frais de livraison inclus	oui	non	non	oui	non	non	non	non	oui	oui

-CHANGES AU 1 novembre 1993: 1 ECU=41,5101 FB-FL/1,91237 DM/153,227 peset/6,70348 FF/0,810849 p/1665,35 lires/2,147560 NLG/197,184 esc/0,763679 £

-rappel 3 mai 1993/1 ecu=40,2173fb-FL/1,95575 DM/142,654 peset/6,59265 FF/0,802490 p/1824,39 lires/2,19714 NLG/180,698 esc/0,784947 £(jo des CE 122 du 04.05.93).

-rappel juillet 1992/1 ecu=42,2fb-FL/2,04 DM/129,37 peset/6,89 FF/0,768 p/1548 lires/2,309 NLG/171,23 esc/0,7138 £(jo des CE 122 du 04.05.93).

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 2 novembre 1993. Le prix final est fixé par le vendeur

-Description. La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S(série), Prix d'option, nd(non disponible)

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

-Pas de prix catalogue car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE au même titre que la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

CEE TARIFS

205 JUNIOR 5P	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		PAYS BAS		PORTUGAL		GBRETAGNE		IRLANDE		ITALIE		LUXEMBOURG	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	FL	TTC	Escudos	TTC	TTC	HT	Punt	TTC	TTC	HT	F Lux	HT
NOM DE LA VERSION	LOOK	954 cc 4v	LOOK	1124 cc 5v	JUNIOR	954 cc 4v	JUNIOR	954 cc	LOOK	954 cc 4v	JUNIOR	954 cc 4v	JUNIOR	1124 cc 5v	JUNIOR	1124 cc 5v	JUNIOR	954 cc 5v	LOOK	954 cc 4v
TARIF PUBLIC	349600	292552	19190	16887	1315	1027	62500	52698	24325	17037	1714000	1304074	8025	6830	10095	6367	15155	12735	338700	294522
TARIF AJUSTE	300783			16212		993		52698		16508		1341035		6221		5967		12735		302753
INDICE TARIF PUBLIC	90,3	89,7	107,6	111	92,1	85,3	100	100	121,5	100,9	93,2	84,1	112,7	113,8	133,5	99,9	87,1	86,8	87,5	90,3
INDICE TARIF AJUSTE		92,2		107,9		82,3		100		97,9		86,5		103,9		93,6		86,8		92,8
OPTIONS PRINCIPALES																				
climatisation	nd		nd		153	119	nd		nd				965	821	1373	866	nd		(2)	
boite automatique	(2)		(2)		(2)		(2)		(2)		nd		(2)		(2)	287	nd		19343	16820
direction assistee	20100	16820	950	826,0	70	55	nd		1920	1180			nd	456	nd	nd	nd		40129	34895
ABS	41700	34895	1700	1478	150	118	6150	5186	3560	2188	nd		nd	545	nd	nd	nd		nd	
Air bag	nd		nd		nd		nd		nd											
DIRECTION DROITE	(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Autres informations	1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an	
conditions de garantie	oui		non		oui		oui		non		non		oui		non		oui		oui	
assistance gratuite	oui		non		non		oui		non		non		non		non		oui		oui	
frais de livraison inclus																				

CHANGES AU 1 novembre 1993 :

1 ECU = 41,51401 fb-FL/1,91237 DM/153,227 peset/6,70348 FF/0,810849 p/1865,35 liras/2,147560 NLG/197,184 esc/0,763679 £

rappel 3 mai 1993/1 ecu = 40,2173 fb-FL/1,95575 DM/142,654 peset/6,59265 FF/0,802490 p/1824,39 liras/2,19714 NLG/180,698 esc/0,784947 £ (jo des CE 122 du 04.05.93).

-rappel juillet 1992/1 ecu = 42,2 fb-FL/2,04 DM/129,37 peset/6,89 FF/0,768 p/1548 liras/2,309 NLG/171,23 esc/0,7138 £

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 2 novembre 1993. Le prix final est fixé par le vendeur

-Description: La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S (série), Prix d'option, nd (non disponible)

-Les prix clients en IRLANDE, au DANEMARK et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

(2) Version spécifique

-Les options principales peuvent ne pas être disponibles sur les versions faisant l'objet de cette étude

CEE TARIFS

306 XR 5P	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		PAYS BAS		PORTUGAL		G BRETAGNE		IRLANDE		ITALIE		LUXEMBOURG	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
NOM DE LA VERSION	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc	XR	1360 cc
TARIF PUBLIC	494500	413808	23400	20348	1809	1413	85500	72091	30880	21066	1792415	2598000	10850	9234	13195	8322	20270	17034	478200	415826
TARIF AJUSTE		407280		20009		1397		72091		20673		1700013		7848		7203		16735		409298
INDICE TARIF PUBLIC	93,4	92,7	95,9	98,9	92,6	85,8	100	100	112,7	91,2	84,5	103,3	111,4	112,5	127,6	95,4	85,2	84,9	90,3	93,1
INDICE TARIF AJUSTE		91,2		97,3		84,8		100		89,5		79,9		96,1		82,7		83,4		91,7
OPTIONS PRINCIPALES																				
climatisation	52200	43682	2300	2000	158	123	9400	7926	4510	2772			985	838	nd		2214	1861	56105	48787
boite automatique	nd		2000	1739			6800	5733	1940	1192			860	732	nd		742	624	19440	16904
direction assistee	20200	16904	950	826,0	77	60	3400	2867	1620	996			390	332			1616	1358	38589	33556
ABS 2 capteurs	40100	33556	1500	1304	154	120	6650	5607	2840	1746			945	804	1190	750	2012	1691	46789	40669
ABS 4 capteurs	48600	40669	1800		170	133	8650	7293	3245	1994										
DIRECTION DROITE	(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)		(1)	
Autres informations																				
conditions de garantie	1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an		1 an	
assistance gratuite	oui		non		oui		oui		non		non		oui		non		oui		oui	
frais de livraison inclus	oui		non		non		oui		non		non		non		non		oui		oui	

CHANGES AU 1 novembre 1993:

1 ECU = 41,5101 Fb-FL/1,91237 DM/153,227 peset/6,70348 FF/0,810849 p/1865,35 liras/2,147580 NLG/197,184 esc/0,763679 £
 -rappel 3 mai 1993/1 ecu = 40,2173 Fb-FL/1,95575 DM/142,654 peset/6,59265 FF/0,802490 p/1824,39 liras/2,19714 NLG/180,698 esc/0,784947 £/0 des CE 122 du 04.05.93).

-rappel juillet 1992/1 ecu = 42,2 Fb-FL/2,04 DM/129,37 peset/6,89 FF/0,768 p/1548 liras/2,309 NLG/171,23 esc/0,7138 £
 -Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 2 novembre 1993. Le prix final est fixé par le vendeur

-Description. La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S(série), Prix d'option, nd(non disponible)

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

CEE TARIFS

405 GL	BELGIQUE F Belge TTC HT	ALLEMAGNE DM TTC HT	ESPAGNE 1000 Pesetas TTC HT	FRANCE FF TTC HT	PAYS BAS FL TTC HT	PORTUGAL Escudos TTC HT	GBRETAGNE £ TTC HT	IRLANDE Punt TTC HT	ITALIE 1000 lires TTC HT	LUXEMBOURG F Lux TTC HT
NOM DE LA VERSION	GL 1580 cc	GL 1580 cc	GL 1580 cc	GL 1580 cc	GL 1580 cc	GL 1360 cc	GL 1580 cc	GL 1580 cc	GL 1360 cc	GL 1580 cc
TARIF PUBLIC	542000	28930	25157	1577	92900	78331	35550	23936	2740950	1915640
TARIF AJUSTE	453556	453556	22717	1475	78331	2032061	11620	9889	14795	18622
INDICE TARIF PUBLIC	94,2	109,1	112,6	95	100	100	119,4	95,4	100,3	100,3
INDICE TARIF AJUSTE	93,5	102,1	82,1	82,1	100,0	88,2	88,2	88,5	88,2	88,2
OPTIONS PRINCIPALES										
climatisation	68100	3090	2687	163	9700	8179	4835	2972	1133	2139
boite automatique	50400	2400	2087	96	7588	2130	3465	1200	757	202
direction assistee	23900	990	861	81,7	3600	3035	1855	332	657	2178
ABS	60000	50209 s	0	180	9750	8221	5300	3258	2592	2178
DIRECTION DROITE	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations conditions de garantie assistance gratuite frais de livraison inclus	1 an oui oui	1 an non non	1 an oui non	1 an oui non	1 an oui oui	1 an non non	1 an oui non	1 an non non	1 an oui oui	1 an oui oui

-CHANGES AU 1 novembre 1993 :

1 ECU=41,5101ff-FL/1,91237 DM/153,227 peset/6,70348 FF/0,810849 p/1865,35 lires/2,147560 NLG/197,184 esc/0,763679 £

-3 mai 1993/1 ecu=40,2173ff-FL/1,95575 DM/142,654 peset/6,59265 FF/0,802490 p/1824,39 lires/2,19714 NLG/180,698 esc/0,784947 £(0 des CE 122 du 04.05.93).

-juillet 1992/1 ecu=42,2 ff-FL/2,04 DM/129,37 peset/6,89 FF/0,768 p/1548 lires/2,309 NLG/171,23 esc/0,7138 £

-Le tarif ajuste est calculé à partir du tarif catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux applicables au 2 novembre 1993. Le prix final est fixé par le vendeur

-Description. La description du modèle indique les différences par rapport au modèle de référence

-Options principales: S(série), Prix d'option, nd(non disponible)

-Les prix clients en IRLANDE et au PORTUGAL sont fixés par un importateur indépendant

(1) Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IRLANDE, comme la direction à gauche dans les autres pays

Les commandes de véhicules direction à droite comme de direction à gauche sont honorées quelque soit le pays

-Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude

AUTOMOBILES CITROËN

ECARTS DE PRIX (corrigés des principaux équipements)

AUTOMOBILES CITROEN

DATE: Novembre 1993

MODELE/VERSION	BELGIQUE		ALLEMAGNE		ESPAGNE		FRANCE		PAYS-BAS		PORTUGAL		G-BRETAGNE		IRLANDE		ITALIE		LUXEMBOURG	
	FB		DM		Peset.		FF		G		Esc		£		Ir.£		Lira (1000)		FL	
	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT	TTC	HT
AX FIRST 1.1 - 3 portes BV5																				
Nom local de la version	AX 11 HIT BV4		AX FIRST BV5		AX 11 TE BV5		AX 11 X BV5		AX FIRST BV4		AX FIRST BV5		AX ECHO BV5		AX ECHO 5p		AX FIRST BV5		AX 11 HIT BV4	
Prix catalogue	332600	278326	14990	12774	1175991	918743	56300	47470	20375	14548	1714000	1229275	6995	5953	10500	6622	14850	12479	320075	278326
Indice / prix catalogue	95	95	106	109	91	85	100	100	112	96	103	88	109	110	154	115	95	84	92	95
Prix ajusté		300048		15224		946155		47470		15462		1207275		5613		6162		11999		300048
Indice / HT ajusté		102		112		87		100		102		86		104		107		91		102
Options principales:	- climatisation	47083	39400	nd	150000	117138	7650	6450	nd	nd	170000	145512	nd	nd	nd	nd	1729	1453	45310	39400
	- boîte automatique	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
	- direction assistée	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd	nd
	- ABS	34904	29208	1413	178414	119184	6306	5312	2630	1616	132000	131034	590	502	nd	nd	1373	1154	33569	29208
Direction à droite	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)					(1)	(1)	(1)	(1)
Autres Informations:	- conditions de garantie	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
	- assistance gratuite	non	ou/	ou/	ou/	ou/	ou/	ou/	non	non	ou/	ou/	ou/	ou/	non	non	ou/	ou/	non	non
	- frais de livraison inclus	ou/	ou/	non	ou/	ou/	ou/	ou/	non	non	ou/	ou/	non	non	non	non	ou/	ou/	ou/	ou/

- CHANGES AU 1 novembre 1993: 1 ECU = 41,5101 FB-FL / 1,91237 DM / 153,227 Peset. / 6,70348 FF / 0,810849 Ir.£ / 1865,35 Lires / 2,147560 NLG / 197,184 Esc. / 0,763679 £
 rappel 4-05-93 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,654 Peset. / 6,59265 FF / 0,802490 Ir.£ / 1824,39 Lires / 2,19714 NLG / 190,698 Esc. / 0,784947 £
 rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset. / 6,89 FF / 0,768 Ir.£ / 1548 Lires / 2,309 NLG / 171,23 Esc. / 0,7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er novembre 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), Prix d'option, n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), aux Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.

Les commandes de direction à droite comme de direction à gauche sont honorées quel que soit le pays.

ECARTS DE PRIX (corrigés des principaux équipements)

AUTOMOBILES CITROEN

DATE: Novembre 1993

MODELE/VERSION	Monnaie	BELGIQUE	ALLEMAGNE	ESPAGNE	FRANCE	PAYS-BAS	PORTUGAL	G-BRETAGNE	IRLANDE	ITALIE	LUXEMBOURG
ZX AURA TURBO D 5p BV5		FB	DM	Peset.	FF	G	Esc	£	Ir.£	Lira (1000)	FL
		TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC	TTC
Nom local de la version		ZX TD AURA 5 portes	ZX TD AURA 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes	ZX AURA TD 5 portes
Prix catalogue		634700	29740	2364792	113200	42600	4475000	12260	16200	26450	610799
Indices / prix catalogue		91	92	91	100	117	134	95	118	84	87
Prix ajusté		539047	26121	1875371	95447	27325	2235490	9463	9617	22557	539047
Indices / HT ajusté		91	96	86	100	89	80	87	83	85	91
Options principales:											
- climatisation		53257	2400	150000	9255	3380	181000	960	1200	1993	51252
- boîte automatique		35600	2200	n.d.	7000	2960	214000	735	n.d.	n.d.	34259
- direction assistée											29791
- ABS		46258	1815	204747	8450	3100	176000	750	(2)	1743	44516
Direction à droite		(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)	(1)
Autres informations:											
- conditions de garantie	nb années	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	oui/non	non	oui	oui	oui	non	oui	oui	non	oui	non
- frais de livraison inclus	oui/non	oui	non	oui	oui	non	oui	non	non	oui	oui

- CHANGES AU 1 novembre 1993: 1 ECU = 41,5101 FB-FL / 1,91237 DM / 153,227 Peset / 6,70348 FF / 0,810849 Ir.£ / 1865,35 Lires / 2,147560 NLG / 197,184 Esc. / 0,763679 £
rappel 4-05-93 / 1 ECU = 40,2173 FB-FL / 1,95575 DM / 142,854 Peset / 6,59265 FF / 0,802490 Ir.£ / 1824,39 Lires / 2,19714 NLG / 180,698 Esc. / 0,784947 £
rappel juillet 1992 / 1 ECU = 42,2 FB-FL / 2,04 DM / 129,37 Peset / 6,89 FF / 0,768 Ir.£ / 1548 Lires / 2,309 NLG / 171,23 Esc. / 0,7138 £
- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des écarts d'équipements. Les prix sont ceux du 1er mai 1993. Le prix final est fixé par le réseau.
- Description: La description du modèle indique les différences par rapport au modèle de référence.
- Options principales: S (série), P (prix d'option, n.d. (non disponible))
- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), au Pays-Bas (taxation excessive), au Portugal (taxation excessive) et en Irlande (taxation excessive).
- Les prix clients en Irlande sont fixés par un importateur indépendant.
- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.
- n.c. = non comparable
- (1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IR, au même titre que la direction à gauche dans les autres pays.
- (2) - Disponible sur une version spécifique - pas de prix d'option

ECARTS DE PRIX (corrigés des principaux équipements)

AUTOMOBILES CITROEN

DATE: Novembre 1993

MODELE/VERSION	BELGIQUE	ALLEMAGNE	ESPAGNE	FRANCE	PAYS-BAS	PORTUGAL	G-BRETAGNE	IRLANDE	ITALIE	LUXEMBOURG
XANTIA 1.6i SX	Monnaie	DM	Peset	FF	G	Esc	£	Ir£	Lira (1000)	FL
	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT	TTC HT
Nom local de la version	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX	1.6i SX
Prix catalogue	678000 567364	33700 29304	2465607 1926255	116600 98314	42500 28208	4320000 2656240	13350 11362	15995 10088	27600 23193	652469 567364
Indice / prix catalogue	94 93	101 104	92 86	100 100	114 90	126 91	101 101	113 85	85 85	90 93
Prix ajusté	556188	28679	1880755	98314	27578	2321240	10252	9658	22784	556188
Indice / HT ajusté	91	102	84	100	88	80	92	81	83	91
Options principales:										
- climatisation	38082 48604	2700 2348	162881 127251	112000 9444	4400 2704	212000 182759	975 830	n.d. n.d.	2500 2101	55895 48604
- boîte automatique	47000 39331	2400 2087	187131 146196	8100 6998	3580 2200	n.d. n.d.	785 668	n.d. n.d.	2166 1820	45230 39331
- direction assistée	22418 18760	* *	81440 63625	3600 3035	1530 940	* *	* *	* *	* *	21574 18760
- ABS	49931 41783	* *	163788 127959	9790 8355	3990 2452	207000 178448	850 723	(2) (2)	2400 2017	48051 41783
Direction à droite	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)	(1) (1)
Autres informations:										
- conditions de garantie	1	1	1	1	1	1	1	1	1	1
- assistance gratuite	non	oui	oui	oui	non	oui	oui	non	oui	non
- frais de livraison inclus	oui	non	oui	oui	non	oui	non	non	oui	oui

- CHANGES AU 1 novembre 1993: 1 ECU= 41,5101 FB-FL / 1,91237 DM / 153,227 Peset / 6,70348 FF / 0,810849 Ir£ / 1865,35 Lires / 2,147560 NLG / 197,184 Esc. / 0,783679 £
 rappel 4-05-93 / 1 ECU= 40,2173 FB-FL / 1,95575 DM / 142,854 Peset / 6,59265 FF / 0,802490 Ir£ / 1824,39 Lires / 2,19714 NLG / 180,698 Esc. / 0,784947 £
 rappel juillet 1992 / 1 ECU= 42,2 FB-FL / 2,04 DM / 129,37 Peset / 8,89 FF / 0,788 Ir£ / 1548 Lires / 2,309 NLG / 171,23 Esc. / 0,7138 £

- Le prix ajusté est calculé à partir du prix catalogue constructeur ajusté des principaux écarts d'équipements. Les prix sont ceux du 1er novembre 1993. Le prix final est fixé par le réseau.

- Description: La description du modèle indique les différences par rapport au modèle de référence.

- Options principales: S (série), P (option), n.d. (non disponible)

- Des contraintes particulières existent en Belgique (plusieurs années de contrôle des prix), au Portugal (taxation excessive) et en Irlande (taxation excessive).

- Les prix clients en Irlande sont fixés par un importateur indépendant.

- Les options principales peuvent ne pas être disponibles sur la version faisant l'objet de cette étude.

n.c. = non comparable

(1) - Pas de prix catalogue, car la direction à droite n'est pas une option. Elle caractérise les véhicules GB et IT, au même titre que la direction à gauche dans les autres pays.

(2) - Disponible sur une version spécifique - pas de prix d'option

RENAULT

ACEA STANDARD FORM

RENAULT CLIO RL1.2 3dr 1172cc 4G

DATE: NOVEMBER 1993

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK	
Description	Currency	BEC		DEM		ESP		FRF		IEP		ITL x 1000		BEC		NLG		PTE		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		404 916	338 842	19 506	16 962	1 189 722	1 085 720	68 211	57 513	10 100	6 412	16 110	13 538	389 668	338 842	26 195	18 187	1 868 665	1 351 435	7 507	6 389
Price index		113.6	120.5	116.8	128.8	104.1	103.1	117.2	125.3	143.5	115.6	100.0	106.6	109.3	120.5	139.8	123.1	109.0	100.0	112.9	121.8
Major options																					
	air conditioning	45 709	38 250	3 345	2 909	150 000	117 188	7 610	6 413	N/A	N/A	1 880	1 580	43 988	38 250	3 565	2 191	235 990	203 440	N/A	N/A
	Auto. Gearbox	30 951	25 900	2 385	2 074	N/A	N/A	N/A or S	N/A or S	N/A or S	N/A or S	2 240	1 882	29 785	25 900	4 360	2 680	219 223	188 985	985	838
	Power Steering	19 598	16 400	935	811	74 500	58 201	2 800	2 361	S	S	750	630	18 860	16 400	1 550	953	74 914	64 581	360	306
	ABS	37 583	31 450	1 500	1 104	150 000	117 188	6 500	5 481	N/A	N/A	1 720	1 445	36 168	31 450	2 145	1 318	175 993	151 718	650	553
AIR BAG		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand Drive		36 567	30 600	1 706	1 483	1 365	1 066	5 950	5 017	S	S	1 646	1 383	35 190	30 600	1 915	1 177	203 133	175 115	S	S
Other information																					
	warranty conditions	1		1		1		1		1		1		1		1		1		1	
	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
free roadside assistance																					
yes/no	Yes			No		No		Yes		Yes		Yes		Yes		No		No		No	
delivery costs included																					

3 Nov 1993 1 ECU= 41.00 BEC 1.919 DEM 153.5 ESP 6.695 FRF 0.809 IEP 1852. ITL 41.00 BEC 2.154 NLG 197.0 PTE 0.764 GBP
(EC JO C298 from 04.11.93).

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 Nov 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

RENAULT 19 RL 1.4 5d 1397cc 4G

ACEA STANDARD FORM

DATE: NOVEMBER 1993

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK	
Description	Currency	BEC		DEM		ESP		FRF				ITL x 1000		BEC		NLG		PTE		GBP	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		490 491	410 453	23 301	20 261	1 904 228	1 487 678	85 458	72 055			20 463	17 196	472 021	410 453	31 331	21 462	2 629 614	1 912 584	8 902	7 576
Price index		108.3	107.8	109.9	113.7	112.2	104.4	115.6	115.9			100.0	100.0	104.2	107.8	131.6	107.3	120.8	104.6	105.4	106.7
Major options																					
• air conditioning		57719	48300	2440	2122	157500	123047	8 930	7 530			2100	1765	55545	48300	4675	2874	238832	201579	N/A	
• Auto. Gearbox		38957	32600	1860	1617	201000	157031	N/A or S				2320	1950	37490	32600	4990	3067	196762	169822	610	519
• power steering		22347	18700	N/A or S		74500	58203	3 640	3 069			940	790	21505	18700	1875	1152	74173	63942	N/A or S	
• ABS		37583	31450	1800	1565	157500	123047	6 500	5 481			1720	1445	36168	31450	2945	1810	174251	150216	650	553
• AIR BAG		37583	31450	1000	870	65000	50781	4000	3373			800	672	36168	31450	1220	750	N/A		450	383
Right-hand Drive		36 567	30 600	1 706	1 481	1 365	1 066	5 950	5 017	S		1 653	1 389	35 190	30 600	1 915	1 177	203 133	175 115		
Other information																					
• warranty conditions	n° of years	1		1		1		1		1		1		1		1		1		1	
• free roadside assistance	yes/no	Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes		Yes	
• delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		No		No	

3 Nov 1993 1 ECU=

(EC JO C298 from 04.11.93).

41.00 BEC 1.919 DEM 153.5 ESP 6.695 FRF 0.809 IEP 1852. ITL 41.00 BEC 2.154 NLG 197.0 PTE 0.764 GBP

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 Nov 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (non available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

ACEA STANDARD FORM

DATE: NOVEMBER 1993

RENAULT 21 GTS 5dr 1721cc 5G

MODEL/VARIANT	MS	B**	D	Esp	F	IRL	It	Lux	NL**	P**	UK
Description	Currency	BEC	DEM	ESP	FRF		ITL x 1000	BEC	NLG	PTE	GBP
		Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax	Incl. Tax Excl. Tax
Recommended retail price		786 492 106.1	36 909 106.4	2 875 935 103.6	127 910 105.7		33 486 100.0	756 875 102.1	51 387 131.9	4 351 238 122.2	14 207 102.8
Price index		658 152 116.3	32 095 121.1	2 246 825 106.0	107 850 116.7		28 140 110.1	658 152 116.3	33 671 113.2	2 719 620 100.0	12 091 114.6
Major options											
air conditioning		64889 54300	2650 2104	161000 125781	N/A or S		2720 2286	62445 54300	5445 3347	238107 205265	N/A
Auto. Gearbox		53715 44950	2120 1843	201000 157031	N/A or S		2300 1933	53715 44950	3775 2320	218223 188123	710 604
power steering		26649 22300	N/A or S	83500 65234	3 850 3 746		N/A or S	25645 22300	N/A or S	N/A or S	315
ABS		42482 35550	2220 1930	161500 126172	8 500 7 167		2040 1714	40883 35550	3625 2228	227754 196340	850 723
Air Bag		N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A
Right-hand Drive		36 567 30 600	1 706 1 481	1 365 1 046	5 950 5 017		1 653 1 389	35 190 30 600	1 915 1 177	203 133 175 115	S
Other information											
warranty conditions	n° of years	1	1	1	1		1	1	1	1	1
free roadside assistance	yes/no	Yes	Yes	Yes	Yes		Yes	Yes	Yes	Yes	Yes
delivery costs included	yes/no	Yes	No	No	Yes		Yes	Yes	No	No	No

3 Nov 1993 1 ECU =

41.00 BEC 1.919 DEM 153.5 ESP 6.695 FRF 0.809 IEP 1852. ITL 41.00 BEC 2.154 NLG 197.0 PTE 0.764 GBP

(EC JO C198 from 04.11.93).

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 Nov 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (not available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

ACEA STANDARD FORM

RENAULT SAFRANE RN 2.0 5dr 1995cc 5G

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK	
Description	Currency	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended retail price		1 117 811	935 407	49 764	41 273	4 153 860	3 245 203	193 770	163 381	29 705	18 860	50 124	42 121	1 075 718	935 407	78 850	49 322	7 332 002	4 506 098	19 888	16 926
Price index		105.2	108.0	100.0	106.7	104.3	100.0	111.6	115.5	141.6	110.3	104.4	107.6	101.2	108.0	141.2	108.3	143.5	108.2	100.3	104.7
Major options																					
· air conditioning		77317	64700	4150	3609	S		11 720	9 882	1600	1016	S		74405	64700	6375	3918	S		850	809
· Auto. Gearbox		57121	47800	2415	2100	212000	160918	N/A or S		1600	1016	2400	2017	57121	47800	4735	2910	262435	226237	850	723
· power steering		S		S		S		S		S		S		S		S		S		S	
· ABS		42482	35550	S		215000	167969	8 500	7 167			2200	1849	40883	35550	3635	2234	N/A or S		N/A or S	
· Air Bag		43677	36550	S		121000	94331	4 000	3 373	600	380	1500	1261	42033	36550	1600	983	155287	133868	450	383
Right-hand Drive		36 567	30 600	1 706	1 483	1 365	1 066	5950	5017	S		1 653	1 389	35 190	30 600	1 915	1 177	203 133	175 115	S	
Other information	n° of years yes/no	1 Yes		1 Yes		1 Yes		1 Yes		1 Yes		1 Yes		1 Yes		1 Yes		1 Yes		1 Yes	
· warranty conditions																					
· free roadside assistance																					
· delivery costs included	yes/no	Yes		No		No		Yes		No		Yes		Yes		No		No		No	

3 Nov 1993 1 ECU=

41.00 BEC 1.919 DEM 153.5 ESP 6.695 FRF 0.809 IEP 1852. ITL 41.00 BEC 2.154 NLG 197.0 PTE 0.764 GBP
(EC JO C298 from 04.11.93).

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 May 1993. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the numbers of doors)

- Major options: S (Standard), Option price, NA (not available)

- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

MODEL/VARIANT	MS	B**		D		Esp		F		IRL		It		Lux		NL**		P**		UK
Description	Currency	BEC		DEM		ESP		FRF				ITL x 1000		BEC		NLG		PTE		GBP
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended retail price		1 136 024	950 648	57 703	50 176	4 232 034	3 106 276	188 540	158 971			49 968	41 990	1 093 245	950 648	81 490	52 175	7 561 063	4 645 902	21 303
Price index		103.9	107.7	112.7	121.4	101.4	100.0	105.6	110.3			101.2	105.3	100.0	107.7	141.8	112.5	143.9	109.5	110.1
Major options																				
air conditioning		57241	47900	3210	2809	200000	156250	12 210	10 295			3470	2916	55085	47900	6485	3986	N/A or \$		950
Auto. Gearbox																				809
power steering		\$	\$	\$	\$	\$	\$	\$	\$			\$	\$	\$	\$	\$	\$	\$	\$	\$
ABS		52162	41650	2200	1913	200000	156250	8 500	7 167			2500	2101	50198	43650	3625	2228	227754	196340	850
Air Bag		N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A			N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Right-hand Drive		36 567	30 600	1 706	1 483	1 365	1 066	5950	5017			1 633	1 389	35 190	30 600	1 915	1 177	203 133	175 115	\$
Other information																				
warranty conditions	n° of years	1		1		1		1				1		1		1		1		1
free roadside assistance	yes/no	Yes		Yes		Yes		Yes				Yes		Yes		Yes		Yes		Yes
delivery costs included	yes/no	Yes		No		No		Yes				Yes		Yes		No		No		No

3 Nov 1993 1 ECU =

41.00 BEC 1.919 DEM 153.5 ESP 6.695 FRF 0.809 IEP 1852. ITL 41.00 BEC 2.154 NLG 197.0 PTE 0.764 GBP

(EC JO C298 from 04.11.93).

- Prices are based on recommended retail prices, adjusted for equipment differences. Effective on 1 Nov 1993. Final prices are set by dealers.
- Description: general variant description in relation to reference country (including the numbers of doors)
- Major options: S (Standard), Option price, NA (non available)
- **: Particular price constraints exist in B (due to the effect of several years of price control) NL (due to the high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

ROVER GROUP

- LAND ROVER

- ROVER

Attachment 1

Manufacturer : Rover Cars		United Kingdom		Belgium		France		Germany		Eire	
Rover 100 (Metro) : 111 L (C) 5 Door		£		Bfr		FFr		Dmks		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		7 030	5 983	358 919	300 351	58 423	49 261	NA	NA	9 315	5 835
Pricing index (excluding taxation)		112 3	122 3	106 9	114 5	106 6	115 0	NA	NA	140 6	112 7
Major options :		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		NA	NA	16 018	13 404	2 596	2 189	722	628	NA	NA
Other information :		1	1	1	1	1	1	n/a	n/a	1	1
• warranty conditions		yes	yes	yes	yes	yes	yes	n/a	n/a	yes	yes
• free roadside assistance		no	no	yes	yes	yes	yes	n/a	n/a	no	no
• delivery charges included											
ECU rates : 3rd November 1993			0 765		41 006		6 696		1 920		0 809

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail Where different, UK description is shown in brackets

Attachment 1

Manufacturer : Rover Cars		Italy		Netherlands		Portugal		Spain		Lux'g	
Rover 100 (Metro) : 111 L (C) 5 Door		Lira		DGldrs		Esc		Ptas		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		NA	NA	23.161	16.412	NA	NA	1,257,464	982,393	345,403	300,351
Pricing index (excluding taxation)		NA	NA	131.3	119.1	NA	NA	100.0	100.0	102.9	114.5
Major options :		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		720.657	605.594	996	704	NA	NA	64,263	50,205	15,415	13,404
Other information :		n/a	n/a	1	1	n/a	n/a	1	1	1	1
• warranty conditions		n/a	n/a	yes	yes	n/a	n/a	yes	yes	yes	yes
• free roadside assistance		n/a	n/a	no	no	n/a	n/a	yes	yes	yes	yes
• delivery charges included		n/a	n/a	no	no	n/a	n/a	yes	yes	yes	yes
ECU rates : 3rd November 1993		1 852 640		2 155		197 065		153 589		41 006	

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail. Where different, UK description is shown in brackets.

Attachment 2

Manufacturer : Rover Cars		United Kingdom			Belgium			France			Germany			Eire		
Rover 200 : 214 Si 5 Door		£			BFr			FFr			Dmks			Ir £		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		10.630	9.047		544.282	455.466		83.155	70.114		25.496	22.170		11.933	7.474	
Pricing index (excluding taxation)		121.8	131.5		116.3	123.4		108.8	116.4		116.3	128.4		129.2	102.7	
Major options :																
• air conditioning		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• automatic gearbox		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• power assisted steering		360	306		27.300	22.845		n/a	n/a		Std	Std		Std	Std	
• driver's side airbag		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• anti-lock brakes		920	783		52.650	44.059		n/a	n/a		2.265	1.970		1.540	965	
Right-hand drive supplement		NA	NA		16.018	13.404		2.596	2.189		722	628		NA	NA	
Other information :																
• warranty conditions	no of years	1	1		1	1		1	1		1	1		1	1	
• free roadside assistance	yes/no	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
• delivery charges included	yes/no	no	no		yes	yes		yes	yes		no	no		no	no	
ECU rates : 3rd November 1993			0.765			41.006			6.696			1.920			0.809	

• Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option

• Description shows European detail UK description is shown in brackets

Attachment 2

Manufacturer : Rover Cars		Italy		Netherlands		Portugal		Spain		Luxg	
Rover 200 : 214 SL 5 Door		Lira		DGldrs		Esc		Plas		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		21 148 435	17 771 794	32 032	21 843	2 635 967	1 781 297	1 768 890	1 381 945	523 785	455 466
Pricing index (excluding taxation)		100 0	106 6	130 2	112 7	117 2	100 5	100 9	100 0	111 9	123 4
Pricing index (including taxation)											
Major options :											
• air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• power assisted steering		1 001 000	841 176	1 730	1 063	n/a	n/a	n/a	n/a	26 272	22 845
• driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		2 447 000	2 056 303	4 870	2 993	n/a	n/a	203 000	158 594	50 667	44 059
Right-hand drive supplement		720 657	605 594	996	704	NA	NA	64 263	50 205	15 415	13 404
Other information :											
• warranty conditions		1	1	1	1	1	1	1	1	1	1
• free roadside assistance		yes	yes	yes	yes	yes	yes	yes	yes	yes	yes
• delivery charges included		no	no	no	no	yes	yes	yes	yes	yes	yes
ECU rates : 3rd November 1993			1 852 640		2 155		197 065		153 589		41 006

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail. UK description is shown in brackets

Attachment 3

Manufacturer : Rover Cars		United Kingdom		Belgium		France		Germany		Eire	
Rover 400 : 416 GSI 4 Door		£		BFR		FFr		Dmks		Ir £	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		13 255	11 281	654 651	547 825	NA	NA	32 233	28 029	16 245	10 176
Pricing index (excluding taxation)		120 6	122 1	111 1	110 6	NA	NA	116 8	120 9	139 7	104 1
Major options :		n/a	n/a	71 200	59 582	n/a	n/a	n/a	n/a	1 057	662
• air conditioning		n/a	n/a	37 000	30 962	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		360	306	Std	Std	n/a	n/a	Std	Std	Std	Std
• power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• driver's side airbag		920	783	52 650	44 059	n/a	n/a	n/a	n/a	1 540	965
• anti-lock brakes											
Right-hand drive supplement		NA	NA	16 018	13 404	2 596	2 189	722	628	NA	NA
Other information :		1	1	1	1	n/a	n/a	1	1	1	1
• warranty conditions	no of years	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes
• free roadside assistance	yes/no	no	no	yes	yes	n/a	n/a	no	no	no	no
• delivery charges included	yes/no										
ECU rates : 3rd November 1993			0 765		41 006		6 696		1 920		0 809

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail. UK description is shown in brackets

Attachment 3

Manufacturer : Rover Cars		Italy		Netherlands		Portugal		Spain		Lux'g	
Rover 400 : 418 GSI 4 Door		Lira		DGldrs		Esc		Pias		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		26,622,430	22,371,790	42,367	28,222	NA	NA	2,388,743	1,866,205	629,999	547,825
Pricing index (excluding taxation)		100 0	100 0	136 8	108 5	NA	NA	108 2	100 6	106 9	110 6
Major options		2,530,000	2,126,000	4,870	2,993	n/a	n/a	180,000	140,625	68,519	59,582
• air conditioning		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	35,606	30,962
• automatic gearbox		Sld	Sld	Sld	Sld	n/a	n/a	Sld	Sld	Sld	Sld
• power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• driver's side airbag		2,447,000	2,056,303	4,870	2,993	n/a	n/a	203,000	158,594	50,668	44,059
• anti-lock brakes											
Right-hand drive supplement		720,657	605,594	996	704	NA	NA	64,263	50,205	15,415	13,404
Other information		1	1	1	1	n/a	n/a	1	1	1	1
• warranty conditions	no of years	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes
• free roadside assistance	yes/no	no	no	no	no	n/a	n/a	yes	yes	yes	yes
• delivery charges included	yes/no					n/a	n/a	yes	yes	yes	yes
ECU rates : 3rd November 1993		1,852,640		2,155		197,065		153,589		41,006	

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options Sld = Standard n/a = not available price = price of option
- Description shows European detail UK description is shown in brackets

Attachment 4

Manufacturer : Rover Cars		United Kingdom			Belgium			France			Germany			Eire		
Rover 800 : 820 Si 4 Door		£			BFr			FFr			Dmks			Ir £		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		18 495	15 740		935 982	783 249		161 606	136 262		44 080	38 331		24 300	15 221	
Pricing index (excluding taxation)																
Pricing index (including taxation)		110 1	109 4		103 9	101 5		109 9	108 2		104 5	106 1		136 7	100 0	
Major options :																
• air conditioning (ATC)		1 200	1 021		n/a	n/a		n/a	n/a		3 600	3 130		2 338	1 465	
• automatic gearbox		790	672		60 200	50 377		n/a	n/a		2 500	2 174		1 469	920	
• power assisted steering		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
• driver's side airbag		725	617		46 000	38 494		n/a	n/a		1 700	1 478		n/a	n/a	
• anti-lock brakes		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
Right-hand drive supplement		NA	NA		16 018	13 404		2 596	2 189		722	628		NA	NA	
Other information :																
• warranty conditions	no of years	1	1		1	1		1	1		1	1		1	1	
• free roadside assistance	yes/no	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
• delivery charges included	yes/no	no	no		yes	yes		yes	yes		no	no		no	no	
ECU rates : 3rd November 1993			0 765		41 006	6 696		1 920	0 809							

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail. UK description is shown in brackets

Attachment 4

Manufacturer : Rover Cars		Italy		Netherlands		Portugal		Spain		Lux'g	
Rover 800 : 820 Si 4 Door		Lira		DGldrs		Esc		Plas		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		NA	NA	66.884	43.230	NA	NA	3.939,520	3.077,750	900,736	783,249
Pricing index (excluding taxation)		NA	NA	141.3	106.6	NA	NA	116.8	106.5	100.0	101.5
Pricing index (including taxation)		NA	NA	141.3	106.6	NA	NA	116.8	106.5	100.0	101.5
Major options :											
• air conditioning (ATC)		n/a	n/a	7.765	4.773	n/a	n/a	n/a	n/a	n/a	n/a
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	57,933	50,377
• power assisted steering		n/a	n/a	Std	Std	n/a	n/a	n/a	n/a	Std	Std
• driver's side airbag		n/a	n/a	2,250	1,383	n/a	n/a	153,900	120,234	44,268	38,494
• anti-lock brakes		n/a	n/a	Std	Std	n/a	n/a	n/a	n/a	Std	Std
Right-hand drive supplement		720.657	605.594	996	704	NA	NA	64,263	50,205	15,415	13,404
Other information :											
• warranty conditions	no of years	n/a	n/a	1	1	n/a	n/a	1	1	1	1
• free roadside assistance	yes/no	n/a	n/a	yes	yes	n/a	n/a	yes	yes	yes	yes
• delivery charges included	yes/no	n/a	n/a	no	no	n/a	n/a	yes	yes	yes	yes
ECU rates : 3rd November 1993			1,852.640		2.155		197.065		153.589		41.006

• Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers.

• Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)

• Major options : Std = Standard, n/a = not available, price = price of option

• Description shows European detail UK description is shown in brackets

Attachment 5

Manufacturer : Land Rover		United Kingdom			Belgium			France			Germany			Eire		
Discovery : 5 Door TDI		£			BFr			FFr			Dmks			Ir £		
Currency		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
Recommended Retail Price		20,700	17,617		1,188,249	994,350		195,062	164,471		51,716	44,970		30,495	17,669	
Pricing index (excluding taxation)		114.4	113.9		122.4	119.9		123.1	121.4		113.8	115.8		159.2	107.9	
Major options :		1,347	1,146		70,600	59,079		12,880	10,860		3,650	3,174		2,065	1,196	
• air conditioning		1,150	979		72,950	61,046		11,850	9,992		3,550	3,087		1,765	1,023	
• automatic gearbox		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
• power assisted steering		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• driver's side airbag		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• anti-lock brakes																
Right-hand drive supplement		NA	NA		16,018	13,404		2,596	2,189		722	628		NA	NA	
Other information :		1	1		1	1		1	1		1	1		1	1	
• warranty conditions	no of years	yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
• free roadside assistance	yes/no	no	no		yes	yes		yes	yes		no	no		no	no	
• delivery charges included	yes/no															
ECU rates 3rd November 1993			0.765			41,006			6,696			1,920			0.809	

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail UK description is shown in brackets

Attachment 5

Manufacturer : Land Rover		Italy		Netherlands		Portugal		Spain		Lux'g	
Discovery : 5 Door TDI		Lira		DGldrs		Esc		Plas		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		45 219 348	37 999 452	85 863	53 635	NA	NA	3 635 291	3 107 086	1 143 502	994 350
Pricing index (excluding taxation)		103 1	101 4	168 3	123 0	NA	NA	100 0	100 0	117 8	119 9
Major options :		3 004 000	2 524 000	6 495	3 992	n/a	n/a	275 000	235 043	67 941	59 079
• air conditioning		n/a	n/a	5 880	3 614	n/a	n/a	249 000	212 821	70 203	61 046
• automatic gearbox		Std	Std	Std	Std	n/a	n/a	Std	Std	Std	Std
• power assisted steering		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
Right-hand drive supplement		720 657	605 594	1 128	704	NA	NA	58 740	50 205	15 415	13 404
Other information		1	1	1	1	n/a	n/a	1	1	1	1
• warranty conditions	no of years	yes	yes	yes	yes	n/a	n/a	yes	yes	yes	yes
• free roadside assistance	yes/no	no	no	no	no	n/a	n/a	yes	yes	yes	yes
• delivery charges included	yes/no					n/a	n/a	yes	yes	yes	yes
ECU rates : 3rd November 1993			1 852 640		2 155		197 065		153 589		41 006

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail UK description is shown in brackets

Attachment 6

Manufacturer : Land Rover		United Kingdom			Belgium			France			Germany			Eire		
Range Rover :																
4 Door V8i Vogue																
Currency		£			BFr			FFr			Dmks			Ir £		
Recommended Retail Price		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax		Incl tax	Excl tax	
		26,783	22,794		1,499,443	1,254,764		241,296	203,453		77,345	67,257		41,125	23,828	
Pricing index (excluding taxation)		104.5	113.8		109.1	116.8		107.5	116.0		120.2	133.8		151.6	112.4	
Pricing index (including taxation)																
Major options :																
• air conditioning		1,567	1,334		114,685	95,971		15,000	12,648		4,990	4,339		2,400	1,391	
• automatic gearbox		1,056	899		83,000	69,456		17,000	14,334		3,000	2,609		1,600	927	
• power assisted steering		Std	Std		Std	Std		Std	Std		Std	Std		Std	Std	
• driver's side airbag		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a	
• anti-lock brakes		1,230	1,054		90,730	75,925		14,500	12,226		3,650	3,174		1,900	1,101	
Right-hand drive supplement		NA	NA		16,018	13,404		2,596	2,189		722	628		NA	NA	
Other information :																
• warranty conditions		1	1		1	1		1	1		1	1		1	1	
• free roadside assistance		yes	yes		yes	yes		yes	yes		yes	yes		yes	yes	
• delivery charges included		no	no		yes	yes		yes	yes		no	no		no	no	
ECU rates : 3rd November 1993			0.765			41,006			6,696			1,920			0.809	

- Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993. Final prices are set by dealers.
- Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- Major options : Std = Standard, n/a = not available, price = price of option
- Description shows European detail. UK description is shown in brackets

Attachment 6

Manufacturer : Land Rover		Italy		Netherlands		Portugal		Spain		Lux'g	
Range Rover : 4 Door V8i Vogue		Lira		DGldrs		Esc		Plas		LFr	
Currency		Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax	Incl tax	Excl tax
Recommended Retail Price		NA	NA	115.893	73.370	NA	NA	5.149.177	4.022.794	1.442.979	1.254.764
Pricing index (excluding taxation)		NA	NA	160.4	130.0	NA	NA	100.0	100.0	105.0	116.8
Major options :											
• air conditioning		n/a	n/a	8.800	5.409	n/a	n/a	312.000	266.667	110.367	95.971
• automatic gearbox		n/a	n/a	n/a	n/a	n/a	n/a	250.000	195.313	79.874	69.456
• power assisted steering		n/a	n/a	Std	Std	n/a	n/a	Std	Std	Std	Std
• driver's side airbag		n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
• anti-lock brakes		n/a	n/a	6.915	4.250	n/a	n/a	249.000	212.821	87.314	75.925
Right-hand drive supplement		NA	NA	1.113	704	NA	NA	64.263	50.205	15.415	13.404
Other information :											
• warranty conditions		n/a	n/a	1	1	n/a	n/a	1	1	1	1
• free roadside assistance		n/a	n/a	yes	yes	n/a	n/a	yes	yes	yes	yes
• delivery charges included		n/a	n/a	no	no	n/a	n/a	yes	yes	yes	yes
ECU rates : 3rd November 1993		1.852.640		2.155		197.065		153.589		41.006	

- * Prices are based on recommended retail price adjusted for equipment differences effective 3rd November 1993 Final prices are set by dealers
- * Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock-on effect of Belgium price controls) and Portugal (Due to excessive car taxation)
- * Major options : Std = Standard, n/a = not available, price = price of option
- * Description shows European detail UK description is shown in brackets

V O L V O

VOLVO

440 GL 1.8

currency

	BELGIUM			GERMANY			SPAIN			FRANCE *			NETHERLANDS			PORTUGAL *			UK			IRELAND			ITALY			LUXEMBURG		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
RECOMM	675000	564854		30150	26217	2377500	1857472	88575	105050	105050	88575	29376	3855000	2537383	11270	9591	14265	8866	28350000	23823528	654000	564696								
INDEX	112	124		107	123	105	109	108	108	108	119	123	133	116	100	113	120	100	104	116	108	124								
OPTIONS																														
AIR CONDIT	70000	58577		3060	2661	5186000		9444	11200	NA	NA	3281	5200000	172413	985	838	1445	911	51850000	1639000	67000	58577								
AUTO GEARB	40000	33473		NA		NA			NA	NA	NA	1229	NA		NA	NA	NA	NA	NA		38000	33044								
P STEERING	S			S		S		S	S	S	S		S		S		S		S		S									
ABS	40000	33473		S		S		S	S	S	S	1844	NA	421	495	421	785	495	1600000	1345000	38000	33473								
AIRBAG	45000	37657		S		120000	93750		S		S	1844	NA		S		S		1600000	1345000	43000	37657								
R H D	25000	20920		1200	1041	90000	70312	3457	4100			937	150000	129310	S		S		1100000	924370	24058	20920								
WARRANTY																														
CONDITIONS	1 Year			1 Year		1 Year		1 Year	1 Year			1 Year	1 Year		1 Year		1 Year		1 Year		1 Year									
FREE ROAD																														
ASSISTANCE	Yes			Yes		Yes		Yes	Yes			Yes	Yes		Yes		Yes		Yes		Yes									
DEL COSTS																														
INCLUDED	Yes			No		No		Yes	Yes			No	No		No		No		Yes		Yes									
CURR. 1ECU=	41,0062			1,91972		153,589		6,69581				2,15493	197,065		0,7648		0,80914		1852,64		41,0062									

3-Nov-83

* 1.8L **2.0L

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

- ! Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- !! New V400 not yet introduced, old and new V400 not comparable variants

VOLVO

850 GLE 2.5L

currency

RECOMM.

RETAIL PRICE

INDEX

OPTIONS

AIR CONDIT

AUTO GEARB

P STEERING

ABS

AIRBAG

R H D

WARRANTY

CONDITIONS

FREE ROAD

ASSISTANCE

DEL COSTS

INCLUDED

CURR 1ECU=

3-Nov-93

	BELGIUM			GERMANY			SPAIN			FRANCE *			NETHERLANDS			PORTUGAL			U.K.			IRELAND			ITALY *			LUXEMBURG		
	FB			DM			Peset			FF			G			Esc			£			Ir. £			Lira			LF		
	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX
	1030200	862092		48110	41835	3722000	2907813		183000	137437		68125	44572	NA	NA	25410	14856		16020	13634		25410	14856		41400000	34789916		898000	861087	
	120	118		120	122	116	108		116	115		153	116	NA	NA	150	103		100	100		150	103		107	105		116	118	
	92700	77573		46004	4000	5188000	154687		9400	7928		5580	3491			1430	902		965	821		1430	902		2500000	2101000		88000	77573	
	67000	56067		3750	2826	NA			NA			5100	3134			1320	932		905	770		1320	932		NA	NA		65000	58522	
	S			S		S			S			S				S			S			S			S		S			
	S			S		S			S			S				S			S			S			S		S			
	45000	37657		S		S			S			3000	1844			S			S			S			1600000	1345000		43000	37657	
	25000	20920		1200	1043	90000	70312		4100	3457		1525	937			S			S			S			1100000	924370		24058	20920	
	1 Year			1 Year		1 Year			1 Year			1 Year				1 Year			1 Year			1 Year			1 Year		1 Year			
	Yes			Yes		Yes			Yes			Yes				Yes			Yes			Yes			Yes		Yes			
	Yes			No		No			Yes			No				No			No			No			Yes		Yes			
	41,0062			1,91972		153,509			6,69581			2,15493				197,065			0,7648			0,80914			1852,64		41,0062			

* = GLE 2.0 # = automatic climate control

- Prices based on recommended retail prices adjusted for equipment differences, effective on 1 November. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors)

- Major options: S (standard), Option price, NA (non available)

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

VOLVO

940 2.3 GL

currency

940 2.3 GL	BELGIUM			GERMANY			SPAIN			FRANCE			NETHERLANDS			PORTUGAL *			U.K.			IRELAND			ITALY			LUXEMBURG				
	FB			DM			Peset.			FF			G			Esc			£			Ir. £			Lira			Lfr				
RECOMM.	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX	INCL	EXCL	TAX		
RETAIL PRICE	907400	759331		42900	37304		3037000	2372656		135000	113828		60705	39397		6060000	3468665		14985	12753		20970	12280		NA	878000	758478		878000	758478		
INDEX	113	122		114	128		101	102		103	112		144	121		157	116		100	110		132	100		NA	109	122		109	122		
OPTIONS																																
AIR CONDIT.	95000	79498		50000	4348		5198000	154688		9400	7926		5680	3491		5400000	344827		965	821		1430	902			91000	79498		91000	79498		
AUTO GEARB	60000	50209		3200	2783		110000	85938		7000	5902		4500	2768		NA			905	770		NA				58000	50435		58000	50435		
P STEERING	S			S			S			S			S			S			S			S				S			S			
ABS	40000	33473		S			S			S			3000	1844		S			S			S				38000	33473		38000	33473		
AIRBAG	45000	37657		S			S			S			3000	1844		NA			S			S				43000	37657		43000	37657		
R H D	25000	20920		1200	1043		90000	70312		4100	3457		1525	937		150000	129310		S			S			1100000	924370		24058	20920		24058	20920
WARRANTY																																
CONDITIONS	1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year			1 Year				1 Year			
FREE ROAD																																
ASSISTANCE	Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes			Yes		Yes		
DEL COSTS																																
INCLUDED	Yes			No			No			Yes			No			No			No			No			Yes		Yes		Yes		Yes	
CURR IECU=	41.0062			1.91972			153.569			6.69581			2.15493			197.065			0.7648			0.80914			1852.64				41.0062			41.0062

3-Nov-93

* = 2.0 Turbo

= automatic climate control

- Prices based on recommended retail prices adjusted for equipment differences effective on 1 November. Final prices are set by dealers.

- Description: general variant description in relation to reference country (including the number of doors).

- Major options: S (standard), Option price: NA (non available).

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation).

VOLKSWAGEN AG

Volkswagen

Model / Variant (801 6A1)	D		B		E		F		NL		P	
Description	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo Fox 45 PS 4G 2D												
Recommended retail price	17.688,-	15.381,-	315.800,-	264.280,-	NA *	NA *	53.650,-	45.230,-	22.709,-	16.044,-	1.705.700,-	1.264.000,-
Price Index	119,6	124,9	100,0	100,5	---	---	104,0	105,3	136,8	116,1	112,4	100,0
Major options												
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- ABS	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand-drive	1.020,-	890,-	26.300,-	22.000,-	106.200,-	82.969,-	4.800,-	4.050,-	2.200,-	1.352,-	136.000,-	117.240,-
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	
1 ECU =	DM = 1,91972		FB = 41,0062		Peset. = 153,589		FF = 6,69581		G = 2,15493		Esc = 197,065	
Date 03 Nov. 93												

* in the run-out-period till to the successor the model-range is no longer on the market

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

Volkswagen

Model / Variant (801 6A1)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Polo Fox 45 PS 4G 2D								
Recommended retail price	324.400,-	282.090,-	6.715,-	5.715,-	9.451,-	5.960,-	14.300.000,-	12.017.000,-
Price Index	102,7	107,2	114,0	116,5	151,7	114,8	100,2	101,1
Major options								
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	NA	NA	NA	NA	NA	NA	NA	NA
- ABS	NA	NA	NA	NA	NA	NA	NA	NA
- Airbag	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand-drive	30.000,-	26.807,-	S	S	S	S	1.086.000,-	913.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 41,0062		£ = 0,764803		Ir. £ = 0,809142		Lira = 1.852,64	
Date 03 Nov. 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

Volkswagen

Model / Variant (1H1 2B2)	D		B		E		F		NL		P	
Description	DM		FB		Peset.		FF		G		Esc.	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Golf CL 2D 60 PS 5G												
Recommended retail price	21.805,-	18.961,-	467.100,-	390.880,-	1.628.000,-	1.272.000,-	73.250,-	61.760,-	30.887,-	21.070,-	2.516.000,-	1.684.000,-
Price Index	108,3	119,3	108,7	115,1	101,1	100,0	104,3	111,4	136,7	118,1	121,8	103,2
Major options												
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	920,-	800,-	21 032,-	17 600,-	85 000,-	66 406,-	3 780,-	3 190,-	1 685,-	1 036,-	85 000,-	73 275,-
- ABS	1 910,-	1 661,-	34 177,-	28 600,-	184 000,-	143 750,-	8 250,-	6 960,-	3 957,-	2 432,-	230 000,-	198 275,-
- Airbag	1 210,-	1 052,-	28 440,-	23 800,-	115 000,-	89 844,-	5 210,-	4 390,-	2 373,-	1 459,-	145 000,-	125 000,-
Right-hand-drive	1 020,-	890,-	26 300,-	22 000,-	106 200,-	82 969,-	4 800,-	4 050,-	2 200,-	1 352,-	136 000,-	117 240,-
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	
1 ECU =	DM = 1,91972		FB = 41,0062		Peset. = 153,589		FF = 6,69581		G = 2,15493		Esc = 197,065	
Date 03 Nov. 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

VXM-2-zd ml 08.11.93

1H12B2-1.XLS

Volkswagen

Model / Variant (1H1 2B2)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Golf CL 2D 60 PS 5G								
Recommended retail price	429.900,-	373.830,-	8.614,-	7.331,-	11.671,-	7.361,-	19.586.300,-	16.459.000,-
Price Index	100,0	110,1	107,4	115,7	137,8	109,8	100,8	107,3
Major options								
- air conditioning	NA	NA	NA	NA	NA	NA	NA	NA
- autom. gear box	NA	NA	NA	NA	NA	NA	NA	NA
- power steering	19.000,-	16.520,-	°	°	NA	NA	941.290,-	791.000,-
- ABS	41.400,-	36.000,-	811,-	691,-	1.265,-	798,-	1.898.050,-	1.595.000,-
- Airbag	25.000,-	21.740,-	965,- *	820,- *	K.A.	K.A.	1.318.500,-	1.108.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.086.000,-	913.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 41.0062		£ = 0,764803		Ir. £ = 0,809142		Lira = 1.852,64	
Date 03 Nov. 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

* package airbag and powersteering

VXM-2-ze/ml 08.11.93

1H12B2-2.XLS

Volkswagen

Model / Variant (1H2 2H4)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL												
90 PS 5G 4D												
Recommended												
retail price	28.687,-	24.945,-	576.100,-	482.090,-	1.939.000,-	1.522.000,-	92.350,-	77.870,-	37.175,-	24.935,-	1)	1)
Price Index	118,4	131,1	111,3	118,6	100,0	100,0	109,2	117,4	136,6	116,8	°	°
Major options												
- air conditioning	2.270,-	1.974,-	71.820,-	60.100,-	190.000,-	148.437,-	10.300,-	8.680,-	6.275,-	3.857,-	°	°
- autom. gear box	2.150,-	1.870,-	44.400,-	37.155,-	130.000,-	101.563,-	6.800,-	5.730,-	3.147,-	1.936,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	1.910,-	1.661,-	34.177,-	28.600,-	184.000,-	143.750,-	8.250,-	6.960,-	3.805,-	2.339,-	°	°
- Airbag			28.440,-	23.800,-	115.000,-	89.844,-	5.210,-	4.390,-	2.373,-	1.459,-		
Right-hand-drive	1.020,-	890,-	26.300,-	22.000,-	106.200,-	82.969,-	4.800,-	4.050,-	2.200,-	1.352,-	°	°
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	
1 ECU =	DM = 1,91972		FB = 41,0062		Peset. = 153,589		FF = 6,69581		G = 2,15493		Esc = 197,065	
Date 03 Nov. 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

1) due to prohibitive taxation no offer in PORTUGAL

Volkswagen

Model / Variant (1H2 2H4)	LUX		UK		IRL		I	
Description	LF		£		Ir. £		Lira	
	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Vento CL 90 PS 5G 4D								
Recommended retail price	544.900,-	473.830,-	10.781,-	9.176,-	14.500,-	9.145,-	24.244.600,-	20.374.000,-
Price Index	105,3	116,6	111,7	121,1	141,9	114,0	103,7	111,0
Major options								
- air conditioning	68.300,-	59.390,-	NA	NA	679,-	397,-	3.030.930,-	2.574.000,-
- autom. gear box	40.000,-	34.780,-	789,-	672,-	1.075,-	628,-	1.612.500,-	1.355.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.400,-	36.000,-	818,-	697,-	1.265,-	798,-	1.898.050,-	1.595.000,-
- Airbag	25.000,-	21.740,-	521,-	443,-	K.A.	K.A.	1.318.500,-	1.108.000,-
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.059.000,-	890.000,-
Other information								
- warrenty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 41,0062		£ = 0,764803		Ir. £ = 0,809142		Lira = 1.852,64	
Date 03 Nov. 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

VXM-2-zetml 08.11.93

1H22H4-2.XLS

Volkswagen

Model / Variant (3A2 255)	D		B		E		F		NL		P	
	DM		FB		Peset.		FF		G		Esc.	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Passat CL 90 PS 5G (B4) *												
Recommended retail price	33.985,-	29.552,-	673.200,-	563.350,-	2.395.000,-	1.871.000,-	105.480,-	88.940,-	46.282,-	30.532,-	**	**
Price Index	123,9	128,2	114,9	114,4	109,2	101,5	110,3	110,7	150,3	118,0	°	°
Major options												
- air conditioning	2.270,-	1.974,-	71.820,-	60.100,-	206.000,-	160.938,-	12.100,-	10.200,-	5.547,-	3.409,-	°	°
- autom. gear box	2.260,-	1.965,-	51.400,-	43.000,-	NA	NA	8.500,-	7.170,-	3.750,-	2.305,-	°	°
- power steering	S	S	S	S	S	S	S	S	S	S	S	S
- ABS	S	S	34.177,-	28.600,-	170.000,-	132.813,-	4.800,-	4.050,-	3.805,-	2.339,-	°	°
- Airbag	S	S	S	S	S	S	S	S	S	S	S	S
Right-hand-drive	1.020,-	890,-	26.300,-	22.000,-	106.200,-	82.969,-	4.800,-	4.050,-	2.200,-	1.352,-	°	°
Other information												
- warranty condition												
No. of years	1		1		1		1		1		1	
- free roadside assist												
yes / no	Yes		Yes		Yes		Yes		Yes		Yes	
- delivery cost incl.												
yes / no	No		No		No		Yes		No		No	
1 ECU =	DM = 1,91972		FB = 41,0062		Peset. = 153,589		FF = 6,69581		G = 2,15493		Esc = 197,065	
Date 03 Nov. 93												

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls) and P (due to excessive car taxation)

- Major options: S (standard) NA (non available)

* successor prices / not yet finally on the market in all countries

** due to prohibitive taxation no offer in PORTUGAL

VXM-2-zelml 08.11.93

Volkswagen

Model / Variant (3A2 255)	LUX		UK		IRL		I	
	LF		£		Ir. £		Lira	
Description	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Pasat CL 90 PS 5G (B4) *								
Recommended retail price	616.300,-	535.910,-	11.926,-	10.149,-	18.095,-	11.412,-	26.464.300,-	22.239.000,-
Price Index	105,2	108,9	109,2	110,5	156,5	117,5	100,0	100,0
Major options								
- air conditioning	68.300,-	59.390,-	1.076,-	916,-	1.746,-	1.101,-	2.846.480,-	2.392.000,-
- autom. gear box	51.000,-	44.350,-	940,-	800,-	1.265,-	798,-	3.129.700,-	2.630.000,-
- power steering	S	S	S	S	S	S	S	S
- ABS	41.400,-	36.000,-	808,-	687,-	1.246,-	786,-	1.898.000,-	1.595.000,-
- Airbag	S	S	S	S	S	S	S	S
Right-hand-drive	30.000,-	26.087,-	S	S	S	S	1.086.000,-	913.000,-
Other information								
- warranty condition								
No. of years	1		1		1		1	
- free roadside assist								
yes / no	Yes		Yes		Yes		Yes	
- delivery cost incl.								
yes / no	No		No		No		Yes	
1 ECU =	LF = 41,0062		£ = 0,764803		Ir. £ = 0,809142		Lira = 1.852,64	
Date 03 Nov. 93								

- prices are based on recommended retail prices adjusted for equipment differences, effective on 1. Nov. 1993. Final prices are set by dealers.

- Major options: S (standard) NA (non available)

* successor prices / not yet finally on the market in all countries

VXM-2-ze-m/08.11.93

312255-2.XLS

***AUDI* AG**

Audi AG

Model/Variant 8C2084	B		D		E		F	
	FB		DM		Pts.		FF	
	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi 80 2.0E, 115 hp 5G								
Recommended retail price	754.388	631.287	36.522	31.758	2.718.789	2.124.054	131.284	110.695
Price Index	108,5	111,3	112,2	119,6	104,4	100,0	115,6	119,5
Major options								
- airbag	40.510	33.900	S	S	S	S	7.080	5.970
- air conditioning	75.170	62.904	3.440	2.991	S	S	8.500	7.167
m = manual, a = automatic	m	m	m	m	m	m	m	m
- autom. gear box	47.400	39.665	2.750	2.391	353.000	275.782	8.100	6.827
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	8.250	6.956
Right-hand-drive	25.836	21.620	1.150	1.000	110.426	86.325	4.370	3.685
Other information								
- warranty condition	1		1		1		1	
- number of years								
- free roadside assist.	yes		yes		yes		yes	
- delivery cost incl.	yes/no		no		no		yes	
1 ECU =	BF =	41.0062	DM =	1.91972	Pts. =	153.589	FF =	6.69581
date Nov. 3rd, 1993								

Prices are based on recommended retail prices adjusted for equipment differences, effective on Nov. 1st.

- Major options: S (standard) NA (not available)

Audi AG

Model/Variant	IRL			I			L			NL		
	Ir. £			Lit.			LF			G		
Description	incl. tax	excl. tax		incl. tax	excl. tax		incl. tax	excl. tax		incl. tax	excl. tax	
Audi 80 2.0E, 115 hp 5G												
Recommended retail price	18.997	11.944		31.413.004	26.397.483		713.684	620.595		53.050	34.692	
Price Index	138,5	106,7		100,0	103,0		102,6	109,4		145,2	116,4	
Major options												
- airbag	1.049	867		1.676.000	1.408.403		19.080 *	16.591 *		3.539	2.309	
- air conditioning	1.979	1.636		2.975.000	2.500.000		35.775 *	31.109 *		6.566	4.285	
m = manual, a = automatic		m		a	a		m	m		m	m	
- autom. gear box	1.786	1.133		2.028.950	1.705.000		49.500	43.043		3.526	2.167	
- power steering	S	S		S	S		S	S		S	S	
- ABS	S	S		S	S		S	S		3.805	2.483	
Right-hand-drive	S	S		1.170.572	983.674		24.708	21.485		1.862	1.215	
Other information												
- warranty condition	1			1			1			1		
- number of years	yes			yes			yes			yes		
- free roadside assist.	no			yes			no			no		
- delivery cost incl.												
yes/no												
1 ECU =	Ir. £ =	0.80914		Lit. =	1852,64		LF =	41,0062		G =	2,15493	
date Nov. 3rd, 1993												

Prices are based on recommended retail prices adjusted for equipment differences, effective on Nov. 1st.

- Major options: S (standard) NA (not available)

* offered only within package

Audi AG

Model/Variant		P		UK	
8C2084					
Description		Esc.		£	
		incl. tax	excl. tax	incl. tax	excl. tax
Audi 80 2.0E, 115 hp 5G					
Recommended retail price		1)	1)	15.045	12.804
Price Index				116,0	121,1
Major options					
- airbag				665	566
- air conditioning				799	680
m = manual, a = automatic				m	m
- autom. gear box				980	834
- power steering				S	S
- ABS				S	S
Right-hand-drive				S	S
Other information					
- warranty condition				1	
number of years				yes	
- free roadside assist.				no	
yes/no					
- delivery cost incl.					
yes/no					
1 ECU =		Esc. =		197,065 £ =	
date Nov. 3rd, 1993				0,764803	

Prices are based on recommended retail prices
adjusted for equipment differences, effective on Nov. 1st.

- Major options: S (standard) NA (not available)

1) due to prohibitive taxation no offer

Audi AG

Model/Variant	IRL		I		L		NL	
	2)		2)		LF		G	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi 100 2.3E, 133 hp 5G								
Recommended retail price	23.693	14.866	45.238.186	33.813.602	875.342	761.167	69.039	44.519
Price Index	137,2	106,7	114,4	106,0	100,0	107,8	150,1	120,0
Major options								
- airbag	1.049	867	1.675.000	1.407.563	16.095*	13.996*	S	S
- air conditioning	2.006	1.658	S	S	30.813*	26.794*	9.356	6.010
m = manual, a = automatic	m	m	a	a	m	m	a	a
- autom. gear box	1.786	1.133	2.576.350	2.165.000	66.000	57.391	5.675	3.488
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
Right-hand-drive	S	S	1.170.572	983.674	24.708	21.485	1.862	1.215
Other information								
- warranty condition	1		1		1		1	
- number of years								
- free roadside assist.	yes		yes		yes		yes	
- delivery cost incl.	yes/no		yes		no		no	
1 ECU =	Ir. £ =	0,8091	Lit. =	1852,64	LF =	41,0062	G =	2,15493
date Nov. 3rd, 1993								

Prices are based on recommended retail prices adjusted for equipment differences, effective on Nov. 1st.

- Major options: S (standard) NA (not available)

2) adjusted prices (basis 2,0E), because reference model 2,3E is not offered.

* offered only within package

Audi AG

Model/Variant 4A20H4	B		D		E		F	
	FB		DM		Pts.		FF	
Description	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax	incl. tax	excl. tax
Audi 100 2.3E, 133 hp 5G								
Recommended retail price	942.856	789.001	48.596	42.257	3.385.014	2.644.542	167.365	141.117
Price index	107,7	111,7	118,6	127,8	103,2	100,0	117,1	122,4
Major options								
- airbag	40.510	33.900	S	S	S	S	10.000	8.432
- air conditioning	121.050	101.297	4.610	4.009	S	S	12.500	10.540
m = manual, a = automatic	a	a	a	a	a	a	a	a
- autom. gear box	68.000	56.904	3.200	2.783	305.427	238.615	8.600	7.251
- power steering	S	S	S	S	S	S	S	S
- ABS	S	S	S	S	S	S	S	S
Right-hand-drive	25.836	21.620	1.150	1.000	110.426	86.325	4.370	3.685
Other information								
- warranty condition								
number of years	1		1		1		1	
- free roadside assist.								
yes/no	yes		yes		yes		yes	
- delivery cost incl.								
yes/no	no		no		no		yes	
1 ECU =	BF =	41.0062	DM =	1.91972	Pts. =	153.589	FF =	6.69581
date Nov. 3rd, 1993								

Prices are based on recommended retail prices adjusted for equipment differences, effective on Nov. 1st.

- Major options: S (standard) NA (not available)

Audi AG

Model/Variant	P		UK	
	2)		£	
Description	incl. tax	Esc.	incl. tax	excl. tax
Audi 100 2.3E, 133 hp 5G				
Recommended retail price	1)	1)	16.855	14.345
Price Index			103,2	108,9
Major options				
- airbag			665	566
- air conditioning			1.180	1.004
m = manual, a = automatic			a	a
- autom. gear box			1.095	932
- power steering			S	S
- ABS			S	S
Right-hand-drive			S	S
Other information				
- warranty condition			1	
number of years			yes	
- free roadside assist.			no	
yes/no				
- delivery cost incl.				
yes/no				
TECU =	Esc. =	197,065	£ =	0,764803
date Nov. 3rd, 1993				

Prices are based on recommended retail prices
adjusted for equipment differences, effective on Nov. 1st.
- Major options: S (standard) NA (not available)
1) due to prohibitive taxation no offer
2) adjusted prices (basis 2.0E), because reference model
2.3 E is not offered.

S E A T

SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
MARBELLA 903 SPECIAL c.e. 3 DOORS 5 SPEED 903 c.e.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	202 338	9 119	652 000	31 156		6 970 889	200 806	11 166	850 912	3 463
PRICE IN ECUS	241 795	10 490	856 228	36 931		8 302 831	230 697	14 904	1 205 363	4 298
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	4 934	4 750	4 243	4 853		3 763	4 892	5 161	4 318	4 528
PRICE IN ECUS	5 807	5 464	5 575	5 519		4 482	5 826	6 916	6 117	5 620
PRICE INDEX	131.14%	126.24%	112.82%	123.66%		100.00%	130.02%	137.71%	114.76%	120.33%
AUTOMATIC GEARBOX	131.57%	121.93%	124.40%	123.14%		100.00%	125.54%	154.33%	136.49%	125.39%
POWER STEERING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
AIR BAG	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT-HAND DRIVE (*) IN COUNTRY C.	248 176	10 778	882 493	37 985		8 589 966	236 838	15 279	1 241 745	4 298
RIGHT-HAND DRIVE (*) IN ECUS	6 052	5 614	5 746	5 673		4 837	5 776	7 090	6 301	5 620
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES	YES
E.C.U. RATE CHANGE NOV 93	41.0062	1.91972	153.589	6.69581	0.809142	1.852.64	41.0062	2.15493	197.065	0.764803

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 november. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Recommended price: adjusted for equipment differences.

Major options: S (standard), Option Price, NA (non available)

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to light car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
IBIZA 1.3 GLX TWC 3 DOORS 5 SPEED 1.272 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	349 499	17 793	1 196 000	59 732	6 389	14 430 499	344 940	18 904	1 300 405	6 671
incl. tax										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	417 651	20 485	1 554 617	70 842	10 130	17 199 476	396 681	27 605	1 951 403	8 439
incl. tax										
PRICE IN ECU	6 523	9 268	7 787	8 921	7 896	7 789	8 412	8 772	6 599	8 722
CURRENCY										
PRICE INDEX	10 185	10 660	10 122	10 580	12 520	9 284	9 674	12 810	9 902	11 034
AUTOMATIC GEARBOX										
POWER STEERING	129 16%	140 45%	118 01%	135 19%	119 85%	118 04%	127 48%	132 94%	100 00%	132 18%
AIR BAG	109 71%	114 83%	109 03%	113 98%	134 88%	100 00%	104 20%	137 98%	106 88%	118 85%
AIR CONDITIONING	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
ABS	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
RIGHT-HAND DRIVE (*) IN COUNTRY C.	456 773	22 228	1 714 004	77 182	10 988	18 962 368	434 330	30 117	2 187 494	9 085
RIGHT-HAND DRIVE (*) IN ECU C.	11 139	11 579	11 160	11 527	13 579	10 235	10 592	13 978	11 100	11 879
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES	YES
E.C.U. RATE CHANGE NOV 93	41 0062	1 91972	153 599	6 69581	0 809142	1 852 64	41 0082	2 15493	197 085	0 784803

(*) ESTIMATED PRICE FOR R.H.D. MODELS

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price adjusted for equipment differences

Major options: S (standard), Option Price, NA (non available)

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation)

SEAT

COMPARATIVE PRICES IN EUROPEAN COMMUNITY IN COUNTRY CURRENCY AND ECUS

MODEL	B	D	E	F	IRL	I	L	NL	P	UK
TOLEDO 1.8 TWC GLX 5 DOORS 5 SPEED 1.781 c.c.										
RECOMMENDED RETAIL PRICE IN COUNTRY CURRENCY	483.941	21.631	1.695.000	84.544	9.772	19.771.501	490.289	26.318	2.100.482	8.652
INCL. TAX	578.309	24.879	2.194.718	100.269	15.495	23.555.228	583.844	39.773	3.831.957	10.983
RECOMMENDED RETAIL PRICE IN ECU CURRENCY	11.802	11.268	11.036	12.626	12.077	10.672	11.957	12.213	10.659	11.313
INCL. TAX	14.103	12.960	14.290	14.875	19.150	12.714	13.750	18.457	19.445	14.374
PRICE INDEX	110.72%	105.71%	103.54%	118.46%	113.31%	100.12%	112.18%	114.58%	100.00%	106.13%
	110.92%	101.93%	112.39%	117.78%	150.82%	100.00%	108.15%	145.16%	152.94%	113.05%
AUTOMATIC GEARBOX	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
POWER STEERING	S	S	S	S	S	S	S	S	S	S
AIR BAG	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.
AIR CONDITIONING	52.692	2.253	140.859	7.411	1.114	1.986.093	52.262	2.982	207.009	685
IN COUNTRY CURRENCY	62.967	2.591	180.300	8.789	1.421	2.339.650	60.102	4.516	1.149.729	781
AIR CONDITIONING	1.285	1.174	917	1.107	1.376	1.061	1.274	1.384	1.050	869
IN ECU CURRENCY	1.536	1.350	1.174	1.313	1.758	1.263	1.468	2.096	5.834	1.022
ABS	42.655	S	123.516	7.630	674	1.809.565	25.429	2.672	162.529	618
IN COUNTRY CURRENCY	50.973	S	158.100	9.049	1.116	2.153.383	28.243	4.046	1.098.132	726
ABS	1.040	S	804	1.140	1.081	977	620	1.240	825	808
IN ECU CURRENCY	1.243	S	1.029	1.352	1.379	1.162	713	1.878	5.572	950
RIGHT-HAND DRIVE (*) IN COUNTRY C.	617.431	26.642	2.353.489	106.609	16.353	25.317.362	601.492	42.373	4.118.977	11.642
RIGHT-HAND DRIVE (*) IN ECU C.	15.057	13.878	15.323	15.922	20.210	13.666	14.668	19.663	20.902	15.223
WARRANTY CONDITIONS (YEARS)	1	1	1	1	1	1	1	1	1	1
FREE ROADSIDE DELIVERY COSTS INCLUDED	NO	NO	YES	YES	NO	NO	NO	NO	YES	YES
E.C.U. RATE CHANGE NOV 93	41.0062	1.91972	153.589	6.69581	0.809142	1.852.84	41.0062	2.15493	197.065	0.764603

(*) ESTIMATED PRICE FOR R.H.D. MODELS.

Prices are based on Recommended Retail Prices adjusted for equipment differences effective on 1 November. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors).

Recommended price: adjusted for equipment differences

Major options: S (standard), Option Price, NA (non available).

Particular price constraints exist in Belgium (due to the effect of several years of price control) The Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation)

DAIHATSU MOTOR CC.

Date : November 1993

MANUFACTURER: DAIHATSU MOTOR CO., LTD.

MODEL/VARIANT	MS	B		D		Esp		F		I
Description	Currency	FB		DM		P eset		FF		Lira
DAIHATSU APPLAUSE 1.6L 5door 2ND. 5M/T, XI		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Excl. Tax
Recommended retail price		652,746	546,231	31,052	27,002	2,798,408	2,162,819	95,017	80,116	NA
Pricing Index		111.2	110.4	114.1	117.7	128.5	117.8	100.0	100.0	NA
Major options: -Air conditioning -Automatic gearbox -Power steering -ABS		NA 35,001 S 64,000	NA 29,289 S 53,556	NA 1,900 S NA	NA 1,652 S NA	200,000 NA S NA	173,913 NA S NA	NA NA S NA	NA NA S NA	
Right-hand drive		652,746 +CHARGE	546,231 +CHARGE	31,052 +CHARGE	27,002 +CHARGE	2,798,408 +CHARGE	2,162,819 +CHARGE	95,017 +CHARGE	80,116 +CHARGE	
Other information: - Warranty condition - Free roadside assistance - Delivery costs included	No. of years • Yes / No • Yes / No	3 No No	3 Yes Yes	3 Yes No	3 Yes No	3 Yes Yes	3 Yes Yes	3 Yes Yes	3 Yes Yes	
Date 2 November, 1993	1 ECU=	FB:41.3367	DM:1.91723	Peset:153.412	FF:6.69393	Lira:1859.89				

--Prices are recommended retail prices, effective on 1st November 1993. Final prices are set by dealers.

--Description : general variant description in relation to reference country (including the number of doors)

--Recommended price : adjusted for equipment differences 1) Recommended retail prices in UK are set as basic price.

2) Recommended retail prices in UK are only available to customers in the market.

3) Recommended retail prices of other member states except UK are all adjusted for equipments, assuming equally equipped model as UK is offered in those member states.

--Major options : S (standard), Option price, NA (not available)

MANUFACTURER: DAIHATSU MOTOR CO., LTD.

Date : November 1993

MODEL/VARIANT	MS	IRL	L	NL	P	UK
Description	Currency	Ir £	LF	G	Esc	£
DAIHATSU APPLAUSE 1.6 2 Door 2WD. 5H/7, X1*	Incl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax
Recommended retail price	15,494	9,771	546,231	38,508	25,754	11,950
Pricing Index	135.0	101.0	110.4	126.0	100.0	110.4
Major options: -Air conditioning -Automatic gearbox -Power steering -ABS**	NA NA S NA	NA NA S NA	NA 33,682 S NA	NA 2,600 S 5,300	NA 1,597 S 3,258	1,169 725 S 995
Right-hand drive	S	S	546,231 +CHARGE	38,508 +CHARGE	25,754 +CHARGE	S
Other information: • Warranty condition	No. of years	3	3	3		3
• Free roadside assistance	Yes / No	no	no	no		yes
• Delivery costs included	Yes / No	no	no	no		no
Date 2 November, 1993	1 ECU =	IR£:0.808703	LF:41.3367	G:2.15242	ESC:197.346	£:0.762552

— Prices are recommended retail prices, effective on 1st November 1993. Final prices are set by dealers.

— Description : general variant description in relation to reference country (including the number of doors)

— Recommended price : adjusted for equipment differences 1) Recommended retail prices in UK are set as basic price.

2) Recommended retail prices in UK are only available to customers in the market.

3) Recommended retail prices of other member states except UK are all adjusted for equipments, assuming equally equipped model as UK is offered in those member states.

— Major options : S (standard), Option price, NA (not available)

— * : The grade mark of UK is GLXi, and that of Ireland is GXi.

— **: The prices of ABS in NL include push button heater controls.

H O N D A M O T O R E U R O P E

L.T.D.

MANUFACTURER: HONDA

08/11/93

CIVIC 3D 1.5 LSI	MS Currency	Belgium FB		Germany DM		Spain Peset		France FF		Italy Lira	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		578,000	483,682	27,980	24,331	2,275,000	1,777,340	102,100	86,088	27,600,000	22,142,857
Recommended Retail Price		575,527	481,614	27,871	24,236	2,392,741	1,869,325	100,516	84,752	27,600,000	22,142,857
Index		104	105	108	114	116	110	113	114	111	107
Major Options:											
- air conditioning		57,061	47,750	NA	NA	NA	NA	12,000	10,118	NA	NA
- automatic gearbox		34,000	28,452	1,700	1,478	NA	NA	5,300	4,469	1,800,000	1,512,605
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive		624,926	522,951	27,893	24,255	2,484,248	1,940,815	100,436	84,685	29,380,740	23,529,468
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes

CIVIC 3D 1.5 LSI	MS Currency	Ireland Ir. £		Luxembourg LF		Netherlands G		Portugal Esc		UK £	
		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Actual Price		14,220	8,967	556,234	483,682	36,890	24,760	3,290,000	2,226,973	10,995	9,357
Recommended Retail Price		14,220	8,967	553,856	481,614	36,729	24,652	3,290,000	2,226,973	10,870	9,251
Index		131	100	100	105	127	103	124	107	106	109
Major Options:											
- air conditioning		NA	NA	54,913	47,750	NA	NA	220,000	189,655	NA	NA
- automatic gearbox		1,035	653	32,720	28,452	2,500	1,537	NA	NA	770	655
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Right-hand Drive		-	-	601,393	522,951	40,571	27,231	3,723,604	2,496,624	-	-
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	yes/no	No	No	Yes	Yes	No	No	Yes	Yes	No	No

Ecu Rate on 02/11/93:

1 Ecu = 41.3367FB; 1.91723DM; 153.412Peset; 6.69393FF; 1859.89Lira; 0.808703Ir.£; 41.3367LF; 2.15242G; 197.346 Esc; 0.762552£; 7.67456Kr; 274.216Dr.

Prices are recommended retail prices, effective on 1 November 1993. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option price, NA (non available)

* Denmark and Greece not for publication

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

MANUFACTURER: HONDA

08/11/93

ACCORD 4D 2.0i LS	MS Currency	Belgium		Germany		Spain		France		Italy	
		FB		DM		Peset		FF		Lira	
Actual Price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		779,000	651,883	36,680	31,896	2,995,000	2,339,840	139,500	117,622	34,150,000	27,647,059
Index		104	106	105	112	108	103	112	114	101	100
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
- automatic gearbox		38,000	31,799	1,700	1,478	150,000	117,190	7,000	5,902	2,000,000	1,680,672
- power steering		S	S	S	S	S	S	S	S	S	S
- ABS		S	S	S	S	S	S	S	S	S	S
Right-hand Drive		853,734	714,422	38,105	33,135	3,393,822	2,651,420	137,210	115,691	39,705,267	32,144,478
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years
- free roadside assistance	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes
- delivery cost included	yes/no	Yes	Yes	No	No	Yes	Yes	Yes	Yes	Yes	Yes

ACCORD 4D 2.0i LS	MS Currency	Ireland		Luxembourg		Netherlands		Portugal		UK	
		Ir. £		LF		G		Esc		£	
Actual Price		Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax	Incl. Tax	Excl. Tax
Recommended Retail Price		20,495	12,926	749,665	651,883	49,990	32,811	**NA	**NA	15,145	12,889
Index		135	104	100	106	126	101			106	110
Major Options:											
- air conditioning		NA	NA	NA	NA	NA	NA			NA	NA
- automatic gearbox		1,300	820	36,563	31,799	3,500	2,151			770	655
- power steering		S	S	S	S	S	S			S	S
- ABS		S	S	S	S	S	S			S	S
Right-hand Drive		-	-	821,585	714,422	56,677	37,200			-	-
Other Information											
- warranty condition	No of years	2 Years	2 Years	2 Years	2 Years	2 Years	2 Years			2 Years	2 Years
- free roadside assistance	yes/no	No	No	Yes	Yes	Yes	Yes			Yes	Yes
- delivery cost included	yes/no	No	No	Yes	Yes	No	No			No	No

**NA = Not yet launched at the moment

Ecu Rate on 02/11/93:

1 Ecu = 41.3367FB; 1.91723DM; 153.412Peset; 6.69393FF; 1859.89Lira; 0.808703Ir.£; 41.3367L£; 2.15242G; 197.346 Esc;
0.762552£; 7.67456Kr; 274.216Dr.

Prices are recommended retail prices, effective on 1 November 1993. Final prices are set by dealers.

Description: general variant description in relation to reference country (including the number of doors)

Recommended price: adjusted for equipment differences

Major options: S (standard), Option price, NA (non available)

* Denmark and Greece not for publication

** Particular price constraints exist in Belgium (due to the effect of several years of price control), Netherlands (due to high car taxes and the knock on effect of Belgian price controls) and Portugal (due to excessive car taxation).

MAZDA

MOTOR

CORPORATION

15th November, 1993

Mazda 121	MS	B**		D	ESP		F		I	IRL		LUX		NL**		P**	UK		
ANB 1.3L MS LX	CURRENCY	FB		DM		PESET		FF		LIRA		IR £		LF		G		ESC	£
		Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax	Incl Tax	Exc Tax		
Recommend. Retail Price Index		430,380	360,151	21,480	18,678	NA	NA	84,130	70,936	21,134,400	17,590,000	11,628	7,333	416,129	361,851	28,030	19,314	9,117	7,759
Major Options		103	100	111	112			125	122	113	109	143	104	100	100	129	103	119	117
air conditioning		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
automatic gearbox		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
power steering		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	S	NA	NA	NA	NA	S	S
ABS		NA	NA	NA	NA		NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
light-hand Drive		PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING 'RIGHT-HAND DRIVE'																	
Warranty Conditions	No. Years	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km
Free Roadside Assistance	Yes/No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes
Delivery Costs Incl.	Yes/No	No	No	No	No	No	No	No	No	No	No	No	No	Yes	Yes	No	No	No	No

- 2 November, 1993 : 1 ECU = 41.3367FB / 1.91723DM / 153.412PESET / 6.69393FF / 1,859.89LIRA / 0.808703IRE / 41.3367LF / 2.15242G / 197.346ESC / 0.762552E / 7.67456KR / 274.216DR

- Prices are recommended retail prices, effective on 1 November 1993. Final prices are set by dealers

- Description : general variant description in relation to reference country [including the number of doors]

- Recommended price : adjusted for equipment differences on the basis of representative model

- Major options : S [standard], option price, NA [not available]

- *DX and GR not for publication

- **Particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]

- Right-hand drive : Recommended retail price plus specification adjustments and charges

- Delivery costs : Contents of delivery costs differ from country to country

Mazda 323	MS	B**		D	ESP		F	I		IRL	LUX		NL**		p**	UK
		Incl Tax	Exc1 Tax		Incl Tax	Exc1 Tax		Incl Tax	Exc1 Tax		Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax		
SHB 1.6L MS GLX	CURRENCY	FB		DM	PESET		FF	LIRA		IRE	LF		G		ESC	E
Rec. Retail Price Index		Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax
		555,950	465,229	27,750	2,155,350	1,683,862	80,908	25,138	20,955,000	13,650	536,969	466,929	36,920	24,778	11,669	9,930
		104	103	111	115	108	114	104	106	130	100	106	132	108	118	122
Major Options		Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax
air conditioning		69,000	57,741	NA	NA	NA	7,589	2,249,000	1,890,000	1,350	66,402	57,741	NA	NA	1,351	1,150
automatic gearbox		31,600	26,444	1,590	NA	NA	NA	NA	NA	1,050	30,410	26,444	2,145	1,318	760	647
power steering				S	S	S	NA	NA	NA	S	S	S	1,250	768	S	S
ABS		43,000	35,983	1,550	NA	NA	NA	NA	NA	680	41,381	35,983	NA	NA	810	689
Right-hand Drive		PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING 'RIGHT-HAND DRIVE'														
Other Information																
Warranty Conditions	No. Years	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km	36 months/100,000 km
	Yes/No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	No	No	No	Yes	Yes
Free Roadside Assistance	Yes/No	No	No	No	No	No	Yes	Yes	Yes	No	Yes	Yes	No	No	No	No
Delivery Costs Incl.																

- 2 November, 1993 : 1 ECU = 41.3367FF / 1.9172DM / 153.4120PSET / 6.69393FF / 1,859.89LIRA / 0.808703IRE / 41.3367LF / 2.15242G / 197.346ESC / 0.762552E / 7.67456KR / 274.216DR

- Prices are recommended retail prices, effective as of November 1993. Final prices are set by dealers

- Description : general variant description in relation to reference country [including the number of doors]

- Recommended price : adjusted for equipment differences on the basis of representative model

- Major options : S [standard], notion price, NA [not available]

- *DK and GR not for publication

- **Particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]

- Right-hand drive : Recommended retail price plus specification adjustments and charges

- Delivery costs : Contents of delivery costs differ from country to country

Mazda 626	MS	B**		D		ESP		F		I		IRE		LUX		NL**		P**		UK	
	CURRENCY	FB		DM		PESET		FF		LIRA		IRE		LF		G		ESC		£	
		Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax	Incl Tax	Exc1 Tax
5HB 2.0L MS GLX																					
Recommend. Retail Price Index		748,160	626,075	35,450	30,826	NA	128,622	108,451	37,044,700	30,960,000	17,348	10,940	721,941	627,775	50,420	33,075			13,714	11,671	
		104	112	106	119		110	120	114	123	123	100	100	112	134	114			103	113	
Major Options																					
air conditioning		72,000	60,251	2,300	2,000		10,000	8,432	S	S	1,727	1,089	69,289	60,251	4,069	2,501			1,511	1,286	
automatic gearbox		37,900	31,715	1,690	1,470		NA	NA	NA	NA	1,240	782	36,473	31,715	3,310	2,034			813	692	
power steering							S	S	S	S	S	S	S	S	S	S			S	S	
ABS		43,000	35,983	1,200	1,044		S	S	S	S	1,160	732	41,381	35,983	3,650	2,243			S	S	
Right-hand Drive		PLEASE REFER TO THE INFORMATION GIVEN BELOW UNDER THE HEADING 'RIGHT-HAND DRIVE'																			
Other Information																					
Warranty Conditions	No. Years	36 months/100,000 km		36 months/100,000 km				36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km		36 months/100,000 km				36 months/100,000 km	
Free Roadside Assistance	Yes/No	No		Yes				Yes		Yes		Yes		No		No				Yes	
Delivery Costs Incl.	Yes/No	No		No				Yes		Yes		No		Yes		No				No	

- 2 November, 1993 : 1 ECU = 41.3367FB / 1.91723DM / 153.412PESF / 6.69393FF / 1,859,89LIRA / 0.808703IRE / 41.3367LF / 2.15242G / 197.346ESC / 0.762552£ / 7.67456KR / 274.216DR

- Prices are recommended retail prices, effective on 1 November 1993. Final prices are set by dealers

- Description : general variant description in relation to reference country [including the number of doors]

- Recommended price : adjusted for equipment differences on the basis of representative model

- Major options : S [standard], option price. NA [not available]

- *OK and GR not for publication

- **Particular price constraints exist in B [due to the effect of several years of price control], NL [due to high car taxes and the knock on effect of Belgian price controls] and P [due to excessive car taxation]

- Right-hand drive : Recommended retail price plus specification adjustments and charges

- Delivery costs : Contents of delivery costs differ from country to country

MITSUBISHI

MOTORS EUROPE B.V.

MITSUBISHI COLT

Date: 01/11/93

MODEL	BELGIUM	GERMANY	SPAIN	FRANCE	ITALY	IRELAND	LUXEMBURG	NETHERLANDS	PORTUGAL	UK
	COLT 1.6 GLXI 5 M/T	COLT 1.6 GLXI 5 M/T	COLT Not Introduced	COLT 1.6 GLXI 5 M/T	COLT Not Introduced	COLT 1.6 GLXI 5 M/T	COLT 1.6 GLXI 5 M/T	COLT 1.6 GLXI 5 M/T	COLT 1.6 GLXI 5 M/T	COLT 1.6 GLXI 5 M/T
CURRENCY	BF	DM		FF		Not Introduced	LUX FR	DFL	ESC	UKP
RECOMMENDED RETAIL PRICE*	Incl. Tax 548,409	Incl. Tax 25,280	Incl. Tax 21,983	Incl. Tax 87,806	Excl. Tax 74,035		Incl. Tax 527,711	Incl. Tax 35,389	Incl. Tax 3,118,343	Incl. Tax 11,800
PRICE INDEX*	104	112	116	103	112		100	112	124	100
MAJOR OPTIONS:										
Air conditioning	62,500	52,301	2,880	9,500	8,010		60,200	NA	8	NA
Automatic gearbox	40,000	33,473	2,100	NA	8		38,000	NA	NA	550
Power steering	8	8	8	8	8		8	8	8	8
ABS	NA	1,890	1,730	NA	NA		NA	NA	350,000	301,724
RIGHT HAND DRIVE	NA	NA	NA	NA	NA		NA	NA	NA	8
OTHER INFORMATION:										
WARRANTY CONDITION; no. of years	3	3	3	3	3		3	3	3	3
FREE ROADSIDE ASSISTANCE; yes/no	YES	YES	YES	YES	YES		YES	YES	NO	YES
DELIVERY COSTS INCLUDED; yes/no	YES	NO	NO	NO	NO		YES	NO	YES	NO
1 ECU =	41,3367	1,91723		6,69393			41,3367	2,15242	197,346	0,762552

* adjusted for equipment-differences

NA = Not Available

S = Standard

MITSUBISHI GALANT

Date: 01/11/93

MODEL	BELGIUM	GERMANY	SPAIN	FRANCE	ITALY	IRELAND	LUXEMBURG	NETHERLANDS	PORTUGAL	UK
CURRENCY	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	Not Introduced	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T	GALANT 2.0 GLSi 5 M/T
	BP	DM	PTA	Not Introduced		IP	LUX FR	DFL	Not Introduced	UKP
RECOMMENDED RETAIL PRICE*	Incl. Tax 828,826	Incl. Tax 37,480	Incl. Tax 3,313,110	Excl. Tax 13,131	Incl. Tax 20,883	Excl. Tax 133	Incl. Tax 795,108	Incl. Tax 56,792		Incl. Tax 16,772
PRICE INDEX*	104	103	106	100	100	100	100	103	106	114
MAJOR OPTIONS	70,000 40,000 80500**	2,880 2,800 S	2,881 2,438 S	649 S	NA 1,030 S	NA 1,030 S	67,400 38,000 S	NA 2,800 S	NA 2,800 S	NA 810 S
Airconditioning										
Automatic gearbox										
Power steering										
ABS										
RIGHT HAND DRIVE	NA	NA	NA	S	S	S	NA	NA	S	S
OTHER INFORMATION:										
WARRANTY CONDITION; no. of years	3	3	3	3	3	3	3	3	3	3
FREE ROADSIDE ASSISTANCE; yes/no	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
DELIVERY COSTS INCLUDED; yes/no	YES	NO	YES	YES	NO	NO	YES	NO	NO	NO
1 ECU =	41,3387	1,81723	163,412		0,808703		41,3387	2,15242		0,762562

- * adjusted for equipment-differences
- ** set option with airbag
- *** set option with electric power steering + sunroof
- **** set option with headlamp levelling device + rear wiper
- NA = Not Available
- S = Standard

MITSUBISHI PAJERO

Date: 01/11/93

MODEL	BELGIUM	GERMANY	SPAIN	FRANCE	ITALY	IRELAND	LUXEMBURG	NETHERLANDS	PORTUGAL	UK
	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	MONTZERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	PAJERO SHORT 5 M/T 2.5L T/D GLS	SHOGUN SHORT 5 M/T 2.5L T/D GLS
CURRENCY	BF	DM	PTA	FF	LIRA	IP	LUX FR	Not introduced	Not introduced	UKP
RECOMMENDED RETAIL PRICE*	Incl. Tax 1,150,168	Incl. Tax 48,800	Incl. Tax 4,213,926	Incl. Tax 192,315	Incl. Tax 48,884,566	Incl. Tax 24,816	Incl. Tax 1,107,048	Incl. Tax 962,649		Incl. Tax 21,128
PRICE INDEX*	111	104	109	111	100	100	108	107		110
MAJOR OPTIONS:										
Air conditioning	62,500	2,990	NA	11,500	6	NA	60,200	82,349		NA
Automatic gearbox	NA	NA	NA	NA	NA	NA	NA	NA		NA
Power steering	6	6	6	6	6	6	6	6		6
ABS	50,000	41,841	NA	6	6	NA	48,200	41,913		1750** 1488**
RIGHT HAND DRIVE	NA	NA	NA	NA	NA	6	NA	NA		6
OTHER INFORMATION:										
WARRANTY CONDITION: no. of years	3	3	3	3	3	3	3	3		3
FREE ROADSIDE ASSISTANCE: yes/no	YES	YES	YES	YES	YES	YES	YES	YES		YES
DELIVERY COSTS INCLUDED: yes/no	YES	NO	YES	NO	YES	NO	YES	YES		NO
1 ECU =	41,3367	1,91723	183,412	6,69383	1059,88	0,808703	41,3367			0,762552

* adjusted for equipment-differences
 ** set option with Multi Meter with Electronic Compass + Remote Central Variable Shock Absorbers
 NA = Not Available
 S = Standard

NISSAN EUROPE S.A. / N.V.

DATE: 1 NOVEMBER 1993

MANUFACTURER: NISSAN

MODEL	BELGIUM		GERMANY		SPAIN		FRANCE		ITALY		IRELAND		LUXEMBOURG		NETHERLANDS		PORTUGAL		UK	
CURRENCY	MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR		MICRA 1.0 LX 3 DOOR	
	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX
RECOMMENDED RETAIL PRICE	403,400	337,573	20,195	17,561	1,447,193	1,130,620	67,300	57,530	16,921,555	14,219,794	10,657	8,721	389,260	336,487	25,930	18,023	1,979,191	1,522,655	7,595	6,464
INDEX (LOWEST COUNTRY*100)	107	110	116	124	104	100	102	106	100	103	145	112	103	111	133	114	111	105	110	115
MAJOR OPTIONS																				
* AIR CONDITIONING	N.A.		2,250	1,957	196,000	153,125	7,500	6,324	1,750,000	1,470,588	N.A.		N.A.		N.A.		225,110	194,080	N.A.	
* AUTOMATIC GEARBOX	42,000	35,146	2,600	2,261	N.A.		N.A.		N.A.		1,200	982	40,416	35,146	3,500	2,979	N.A.		N.A.	
* POWER STEERING	N.A.		860	765	N.A.		N.A.		STD		N.A.		N.A.		1,300	1,106	N.A.		N.A.	
* ABS	N.A.		1,250	1,087	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		950	809
RIGHT HAND DRIVE 7)	403,400	337,573	20,195	17,561	1,447,193	1,130,620	67,300	57,530	16,921,555	14,219,794	10,657	8,721	389,260	336,487	25,930	18,023	1,979,191	1,522,655	7,595	6,464
OTHER INFORMATION																				
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		YES		NO		NO		NO		NO		NO	

1 ECU =
(EUROPEAN COMMISSION, 1 NOV 93)

41 510 BF 1 912 DM 153 227 PTA 6 703 FF 1665 350 LIRA 0 811 IP 41 51 LUX FR 2 148 DFL 197 164 ESC 0 764 UKP

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS

RECOMMENDED PRICE ADJUSTED FOR EQUIPMENT DIFFERENCES

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE: NA (NOT AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

7) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT # 2 OF THE 1985 COMMISSION NOTICE IS CHARGED

REMARKS

- RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES WITH UK SET AS A BENCHMARK

- GERMANY: AUTOMATIC GEARBOX ONLY AVAILABLE WITH POWERSTEERING (DM 2 600 FOR THIS PACK)

- DENMARK: ABS ONLY AVAILABLE WITH

* PACK INCLUDING COLOURED BUMPERS AND TLT STEERING (DK 14 496)

* PACK INCLUDING CENTRAL DOOR LOCK (DK 16 300)

- SPAIN: AIRCONDITIONING ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (PTA 196 000 FOR THIS PACK)

- UK: ABS ONLY AVAILABLE WITH POWER WINDOWS AND CENTRAL DOOR LOCK (UKP 950 FOR THIS PACK)

DATE: 1 NOVEMBER 1993

MANUFACTURER: NISSAN

MODEL	BELGIUM SUNNY 1.4 LX 4 DOOR		GERMANY SUNNY 1.4 LX 4 DOOR		SPAIN SUNNY 1.4 LX 4 DOOR		FRANCE SUNNY 1.4 LX 4 DOOR		ITALY SUNNY 1.4 LX 4 DOOR		IRELAND SUNNY 1.4 LX 4 DOOR		LUXEMBOURG SUNNY 1.4 LX 4 DOOR		NETHERLANDS SUNNY 1.4 LX 4 DOOR		PORTUGAL SUNNY 1.4 LX 4 DOOR		UK SUNNY 1.4 LX 4 DOOR	
CURRENCY	BF		DM		PTA		FF		LIRA		IP		LUX FR		DFL		ESC		UKP	
	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX
RECOMMENDED RETAIL PRICE	501,820	419,933	25,309	22,008	1,880,000	1,468,750	80,960	68,263	NA	NA	12,637	7,970	484,347	421,171	32,670	22,166	2,916,850	2,028,138	10,595	9,017
INDEX (LOWEST COUNTRY=100)	104	106	113	120	105	100	104	106			134	103	100	106	130	108	127	107	119	123
MAJOR OPTIONS																				
* AIR CONDITIONING	N.A.		2,498	2,173	220,000	171,875	9,500	8,010			N.A.		N.A.		N.A.		380,000	327,588	N.A.	
* AUTOMATIC GEARBOX	31,000	25,941	NA		NA		N.A.				1,280	1,058	29,832	25,941	NA		N.A.		795	677
* POWER STEERING	N.A.		STD		NA		STD				STD		N.A.		1,400	1,191	N.A.		380	306
* ABS	N.A.		1,250	1,087	NA		N.A.				N.A.		NA		N.A.		N.A.		NA	
RIGHT HAND DRIVE *)	501,820	419,933	25,309	22,008	1,880,000	1,468,750	80,960	68,263	NA	NA	12,637	7,970	484,347	421,171	32,670	22,166	2,916,850	2,028,138	10,595	9,017
OTHER INFORMATION																				
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS				3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES				YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO				NO		NO		NO		NO		NO	

1 ECU =
(EUROPEAN COMMISSION, 1 NOV 93)

41 510 BF

1 912 DM

153 227 PTA

6 703 FF

1865 350 LIRA

0 811 IP

41 51 LUX FR

2 148 DFL

197 184 ESC

0 764 UKP

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE, ADJUSTED FOR EQUIPMENT DIFFERENCES

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOT AVAILABLE)

DENMARK AND GREECE: NOT FOR PUBLICATION

*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT # 2 OF THE 1993 COMMISSION NOTICE IS CHARGED

REMARKS

- RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES WITH UK SET AS A BENCHMARK

- HOLLAND: POWER STEERING ONLY AVAILABLE WITH CENTRAL DOOR LOCK (DFL 1 400 FOR THIS PACK)

- FRANCE: SELECTED MODEL IS 1.4 LX 5 DOOR (1.4 LX 4 DOOR IS NOT AVAILABLE)

DATE: 1 NOVEMBER 1993

MANUFACTURER: NISSAN

MODEL	BELGIUM		GERMANY		SPAIN		FRANCE		ITALY		IRELAND		LUXEMBOURG		NETHERLANDS		PORTUGAL		UK	
CURRENCY	PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR		PRIMERA 1.6 LX 4 DOOR	
	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX	INCL TAX	EXCL TAX
RECOMMENDED RETAIL PRICE	804,327	501,529	29,887	25,824	2,777,383	1,779,205	101,572	85,842	26,331,337	22,127,174	15,735	9,924	584,444	508,212	40,220	26,806	3,675,928	2,381,263	11,925	10,149
INDEX (LOWEST COUNTRY=100)	103	104	110	116	106	100	108	110	100	102	136	105	100	105	133	108	132	104	111	114
MAJOR OPTIONS																				
* AIR CONDITIONING	N.A.		N.A.		200,000	196,740	10,000	8,432	2,400,000	2,016,807	N.A.		N.A.		1,200	738	236,500	203,879	N.A.	
* AUTOMATIC GEARBOX	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.	
* POWER STEERING	STD		STD		STD		STD		STD		STD		STD		STD		STD		STD	
* ABS	N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		N.A.		STD	
RIGHT HAND DRIVE *)	804,327	501,529	29,887	25,824	2,777,383	1,779,205	101,572	85,842	26,331,337	22,127,174	15,735	9,924	584,444	508,212	40,220	26,806	3,675,928	2,381,263	11,925	10,149
OTHER INFORMATION																				
* WARRANTY CONDITIONS	3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS		3 YEARS	
* FREE ROADSIDE ASSISTANCE	YES		YES		YES		YES		YES		YES		YES		YES		YES		YES	
* DELIVERY COSTS INCLUDED	NO		NO		NO		NO		YES		NO		NO		NO		NO		NO	

1 ECU =
(EUROPEAN COMMISSION, 1 NOV 93)

41 510 BF

1 912 DM

153 227 PTA

6 703 FF

1665 350 LIRA

0 811 IP

41 51 LUX FR

2 148 DFL

197 184 ESC

0 764 UKP

PRICES ARE RECOMMENDED RETAIL PRICES, EFFECTIVE ON 1 NOVEMBER. FINAL PRICES ARE SET BY DEALERS.

RECOMMENDED PRICE, ADJUSTED FOR EQUIPMENT DIFFERENCES

MAJOR OPTIONS: STD (STANDARD), OPTION PRICE, NA (NOW AVAILABLE)

DENMARK AND GREECE NOT FOR PUBLICATION

*) PRICES FOR RHD MAY BE HIGHER IN THE EVENT THAT A SUPPLEMENT IN ACCORDANCE WITH POINT II 2 OF THE 1985 COMMISSION NOTICE IS CHARGED

REMARKS: - RECOMMENDED RETAIL PRICES ARE ADJUSTED FOR EQUIPMENT DIFFERENCES WITH UK SET AS A BENCHMARK

- GREECE ADJUSTED 1.6 SLX (LX NOT AVAILABLE)

F U J I H E A V Y I N D U S T R I E S

L.T.D.

SUBARU

MANUFACTURER : FUJI HEAVY INDUSTRIES LTD. (SUBARU)

DATE : 2 November 1993

MODEL/VARIANT	MS	B**	D	E	F	I	IRL	LUX	NL**	P**	UK
Description	Currency	BEF	DM	Ptas	FF	Lit	Ir £	Lux F	G	Esc	£ Stg.
Subaru Legacy 4D Sedan 2.0 GL 4WD 5S											
Recommended retail price											
Price index ***											
Major options :											
• Air conditioning											
• Automatic gearbox											
• Power steering											
• ABS											
Right-hand drive ****											
Other information :											
• Warranty condition	N° of years	1Yr/Unlimited	3Yr/100 000Km	..	1Yr/Unlimited	3Yr/Unlimited	3Yr/100 000 MI	1Yr/Unlimited	1Yr/Unlimited	N/A	1Yr/Unlimited
• Free roadside assistance	Yes / No	Yes	Yes	..	Yes	No	Yes	Yes	No	No	Yes
• Delivery costs included	Yes / No	No	No	..	Yes	No	No	No	No	No	No

- Date 2 November 1993 : 1 ECU = 41,3367 BEF / 1,91723 DM / 153,412 Ptas / 6,69393 FF / 1859,89 Lit / 0,808703 Ir £ / 41,3367 Lux F / 2,15242 G / 197,346 Esc / 0,762552 £ Stg.

- Prices are recommended retail prices, effective on 1 November. Final prices are set by dealers.

- Recommended price : adjusted for equipment differences

- Major options : S (standard), Option price, N/A (non available)

- Particular price constraints exist in B (due to the effect of several years of price control), NL (due to high car taxes and the knock on effect of Belgian price controls).

- Price index : index of recommended retail price (incl. tax ; 100)=LUX, excl. tax ; 100=IRL)

- Authorised charges can be added to the indicated price.

S U Z U K I

M O T O R

C O R P O R A T I O N

ACEA STANDARD FORM

SUZUKI MOTOR CORPORATION

DATE: 15th November, 1993

MODEL/VARIANT	MS	B*	D	E*	F	I	IRL*	L	NL*	P	UK
Swift 1.3 GS 3D	Currency										
1.29Bcc SG											
		Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax	Incl. Tax
		Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax	Excl. Tax
Recommended retail price		391,034	18,600	1,381,050	NA	NA	10,337	379,475	25,853	NA	7,907
Pricing Index		105	108	100			141	101	134		115
Major options											
air conditioning		66,425	2,030	150,000			NA	66,125	3,675		NA
automatic gearbox		NA	NA	NA			NA	NA	NA		NA
power steering		20,000	NA	70,000			NA	20,000	1,595		NA
ABS		NA	NA	NA			NA	NA	NA		NA
Right-handed Drive**		416,593	19,800	1,489,014			10,337	404,277	27,828		7,907
Other information											
warranty condition	no of years	3	1	1			3	3	3		3
free roadside assistance***	yes/no	no	no	no			no	no	no		yes
delivery cost included****	yes/no	yes	no	yes			no	no	no		no

DATE: 1st November, 1993 / IECU = 41.5101FB, 1.9123TDM, 153.227Pcc, 6.70748TF, 1865.151m, 0.8108491r, E, 41.5101F, 2.14756G, 197.184Eac, 0.763679 £

Prices are recommended retail prices, effective on 1st November, 1993. Final prices are set by dealers

Recommended retail price: Adjusted for equipment differences

Major options: S (standard), Dealer option price; NA (non available)

* Particular price constraints exist in B (due to the effect of several years of price control), NT (due to high car taxes and the knock on effect of Belgian price controls), Esp and IRL (due to registration tax).

** Charge is not included in the above mentioned price.

*** The validity of roadside assistance is different by country.

**** Delivery cost to dealers

TOYOTA MOTOR EUROPE

[illegible]

[illegible]